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FEDERAL ELECTION COMMISSION 999 E Street, N.W. Washington, D.C. 20463

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FIRST GENERAL COUNSEL'S REPORT

MUR: 6721

Beth Steele

2 U.S.C. 431(24)

2 U.S.C. § 434(c) 2 U.S.C. § 434(g)

2 U.S.C. § 441d(a)

11 C.F.R. § 100.28.

11 C.F.R. § 109.10

11 C.F.R. § 100.22(a)

11 C.F.R. § 109.21(b)

11 C.F.R. § 110.11(a)(2).

DATE COMPLAINT FILED: Feb. 12, 2013

DATE OF NOTIFICATION: Feb. 20, 2013

DATE OF LAST RESPONSE: Mar. 5, 2013

Earliest: October 25, 2017

Latest: October 25, 2017

Scott Randolph, Orange County Democratic Party

DATE ACTIVATED: July 15, 2013

EXPIRATION OF SOL:

ELECTION CYCLE: 2012

Women Advocating Respect

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RESPONDENTS:

COMPLAINANTS:

RELEVANT STATUTES

AND REGULATIONS:

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INTRODUCTION

INTERNAL REPORTS CHECKED:

FEDERAL AGENCIES CHECKED:

38 The issues in this matter are whether Beth Steele and Women Advocating Respect

39 ("WAR") violated 2 U.S.C. 434(c) and (g), and 11 C.F.R. § 109.10 by failing to file independent

None

None

40 expenditure and 24 hour reports after sponsoring an unknown number of pre-recorded calls

41 ("robocalls") that expressly advocated the defeat of Rep. Alan Grayson and also whether

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- respondents violated 2 U.S.C. § 441d because the robocalls did not contain an accurate and
 complete disclaimer. Ms. Steele does not deny the allegations but requests that the Commission
- 3 take no action against her or WAR because "the entity was dissolved before any report was due,"
- 4 she was unaware that reports needed to be filed, and she and WAR "have nothing to do with any
- 5 future political campaigns." Resp. at 1.
- 6 Although Ms. Steele's Response raises issues that may mitigate the ultimate civil penalty
- 7 offer by the Commission to resolve her liability, it appears that the calls violated the Act and
- 8 Commission's regulations. Because neither the Complaint nor Response provides the actual cost
- 9 of the robocalls, however, conciliation is premature. Accordingly, we recommend that the
- 10 Commission find reason to believe that the Respondents violated the Act and authorize a brief
- 11 investigation to discern the amount of the expenditure at issue and the appropriate language of
- 12 the required disclosure.

II. FACTUAL BACKGROUND

- 14
- In the 2012 elections, candidate Todd Long was the opponent of Rep. Alan Grayson to
- represent the Ninth Congressional District of Florida. Compl. at 2. No organization called
- 17 Women Advocating Respect is registered with the Florida Secretary of State, the Florida
- 18 Division of Elections, or the Commission, and the Complaint alleges that WAR is merely the
- alter ego of Ms. Steele, who it characterizes as Todd Long's girlfriend. *Id*.
- The Complaint alleges that on or about October 25, 2012, robocalls featuring Ms.
- 21 Steele's voice were made to voters in Florida's Ninth Congressional district. The recording
- 22 stated:

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- 23 Hi, I'm Beth with Women Advocating Respect. On behalf of the women of Central
- Florida, I want you to know this about multi-millionaire congressional candidate Alan
- 25 Grayson. This is the same Alan Grayson who called Dan Webster 'Taliban Dan' simply
- for being a Christian. His TV and radio ads against Todd Long are absolutely false. His

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1	distortions to attempt to scare our Seniors are despicable. This is the same Alan Grayson
2	already thrown out of Congress once for his repeated lies and outrageous comments.
3	Now he is being sued for millions of dollars for taxpayer fraud. On November 6, send
4	Alan Grayson home for good. Paid for by Women Advocating Respect.

- 5 Compl. at 1-2.
- The Complaint alleges that these robocalls cost over \$1000. *Id.* The Complaint further
- 7 alleges that Ms. Steele's/WAR's payments for the robocalls constitute independent expenditures
- 8 that should have been reported pursuant to 2 U.S.C. § 434(c)(1) and 11 C.F.R. § 109.10.
- 9 Because these expenditures were made within 20 days of an election, the Complaint also alleges
- that Ms. Steele/WAR should have reported the independent expenditure within 24 hours as
- 11 required by 2 U.S.C. § 434(g)(1)(A) and 11 C.F.R. § 109.10(d).
- Ms. Steele's response does not address or contest any of the relevant contentions in the
- 13 Complaint. Instead, Ms. Steele states:
- In response to MUR 6721, I would like to respond that no action be taken against [me] or [WAR]. To my knowledge [WAR] was dissolved before any report was due. I was unaware of any reports needed to be filed. [WAR] has been dissolved and myself, Beth Steele, have nothing to do with any future political campaigns. Since [WAR] was dissolved and will never be active and the fact that I was unaware of any filings, please advise if I need to file any reports.
- 20 Resp. at 1.
- 21 III. ANALYSIS
- 22 1. Independent Expenditure Reporting
- The Complaint alleged that Ms. Steele/WAR failed to file an independent expenditure
- 24 report for the WAR robocalls.

If Ms. Steele's expenditures were coordinated with Long's Committee, they would be in-kind contributions pursuant to 11 C.F.R. § 109.21(b) rather than independent expenditures. The Complaint notes that the Todd Long for Congress Committee reported receiving three unspecified in-kind contributions worth \$2,399.05 from Ms. Steele between September 14 and September 22, 2012. *Id.* But the Complaint does not draw any connection between these disclosed contributions and the robocalls. In its disclosure reports, the Committee did not identify the nature of Ms. Steele's in-kind contributions or disclose any in-kind contributions from WAR. Although the Complaint alleges, and Steele does not dispute, that Steele was Long's girlfriend, the Complaint does not allege that Steele's

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l	Every person other than a political committee who makes independent expenditures over
2	\$250 in a calendar year must also file an independent expenditure report. 2 U.S.C. § 434(c);
3	1.1 C.F.R. § 109.10(b). Any person who makes independent expenditures aggregating \$1,000 or
4	more after the 20th day, but more than 24 hours, before the day of an election must report the
5	independent expenditures within 24 hours. 2 U.S.C. § 434(g)(1); 11 C.F.R. § 109.10(d).
6	The Act defines an "independent expenditure" as any expenditure that expressly
7	advocates the election or defeat of a clearly identified candidate and is not made in concert or
8	cooperation with or at the request or suggestion of a candidate, a political party committee, or
9	their respective agents. 2 U.S.C. § 431 (17). A communication contains "express advocacy,"
10	when it
11 12 13 14 15 16 17 18	uses phrases such as "vote for the President," "re-elect your Congressman," "support the Democratic nominee," "cast your ballot for the Republican challenger for U.S. Senate in Georgia," "Smith for Congress," "Bill McKay in '94," "vote Pro-Life" or "vote Pro-Choice" accompanied by a listing or clearly identified candidates described as Pro-Life of Pro Choice, "vote against Old Hickory," "defeat" accompanied by a picture of one or more candidate(s), "reject the incumbent," or communications of campaign slogan(s) or individual word(s), which in context can have no other reasonable meaning than to urge the election or defeat of one or more clearly identified candidate(s), such as posters, bumper stickers, advertisements, etc. which say "Nixon's the One," "Carter '76," "Reagan/Bush" or "Mondale!"
21	11 C.F.R. § 100.22(a).
22	Here, the WAR robocall contains express advocacy under 11 C.F.R. § 100.22(a). The
23	call clearly identifies Grayson as a "congressional candidate," claims that he had been "thrown
24	out of Congress once," and exhorts listeners to "send Alan Grayson home for good" on
25	November 6 — the date of the 2012 general election. Thus, the wording of the robocall is

expenditures for the robocalls were coordinated with Long. Steele's alleged relationship with Long, standing alone, does not satisfy any of the conduct standards in the Commission's coordinated communications regulations. See 11 C.F.R. § 109.21(d). Accordingly, there is insufficient information to conclude that Steele or WAR coordinated expenditures for the robocalls with Long or the Long Committee. If the robocalls were coordinated with the Long Committee, the payments for the calls would be in-kind contributions rather than independent expenditures and, therefore Steele/WAR would not have violated the independent expenditure or 24 hour reporting requirements.

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- equivalent to the words "defeat" or "reject" in 11 C.F.R. § 100.22(a) and expressly advocated
- 2 Grayson's defeat.
- In addition, it appears reasonably likely that the calls cost more than \$1,000. The
- 4 Complaint alleged that Ms. Steele spent "well in excess of \$1,000" on the robocalls, Compl. at 2.
- 5 Although the Complaint cites no source for this assertion, Ms. Steele's Response does not
- 6 dispute the allegation. Further, we note that there are over 500,000 potential voters in the
- 7 relevant district, suggesting that Steele would have needed to fund a substantial number of calls
- 8 to hope to impact the vote. Accordingly, even at a rate of between two or twelve cents per call,
- 9 see Attachment 1, plus the cost, if any, of the phone number list, it is likely that Ms. Steele spent
- more than \$1,000 on the robocall.
- The WAR robocalls were made on October 25, which was within 20 days of, but more
- than 24 hours before, the 2012 general election and, therefore, Ms. Steele/WAR had to file
- independent expenditure reports within 24 hours of making the calls pursuant to 2 U.S.C.
- § 434(g)(1) and 11 C.F.R. § 109.10(d). Ms. Steele did not dispute that allegation either and, in
- fact, she asked whether she should file reports. Resp. at 1.
- Thus, there is reason to believe that Ms. Steele's/WAR's payments for the robocalls
- should have been disclosed as independent expenditures with 24 hours of being made but were
- 18 not. Accordingly, we recommend that the Commission find reason to believe that Beth Steele
- and Women Advocating Respect violated 2 U.S.C. § 434(c), 2 U.S.C. § 434(g), and 11 C.F.R.
- 20 § 109.10(d) by failing to file one or more independent expenditure reports within 24 hours of
- 21 making independent expenditures for the WAR robocalls.

2. Disclaimer Violation

- Whenever any person pays for a communication expressly advocating the election or
- 24 defeat of a clearly identified candidate, the communication must include a disclaimer stating

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whether or not it was authorized by a candidate or candidate's committee and, if not, provide the

2 name and permanent street address, and telephone number or web address of the person who

3 paid for the communications. 2 U.S.C. § 441d(a). The Commission's regulations also state that

public communications by any person that expressly advocate the election or defeat of a clearly

identified candidate require a disclaimer. 11 C.F.R. § 110.11(a)(2). Public communications

include communications to the public through telephone banks, which are defined to be over 500

calls of an identical or substantially similar nature made within 30 days. 2 U.S.C. 431(24);

8 11 C.F.R. § 100.28.

The available evidence indicates that Ms. Steele/WAR paid for a communication that expressly advocates the defeat of a clearly identified candidate and that the communication is a public communication, specifically, a phone bank of over 500 identical calls. As noted, given that there were more than 500,000 potential voters in the Congressional district, it is reasonable to assume that Ms. Steele would have purchased more than 500 calls. Accordingly, there is sound reason to conclude that the robocalls at issue here required a disclaimer.

The only disclaimer in the robocalls was the statement, "Paid for by Women Advocating Respect." See Compl. at 1. The disclaimer did not state whether or not it was authorized by a candidate or candidate's committee. Consequently, we recommend that the Commission find reason to believe that Beth Steele and Women Advocating Respect violated 2 U.S.C. § 441d(a) and 11 C.F.R. § 110.11(a)(2).²

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The Complaint also alleged that WAR was "merely the alter ego of Ms. Steele." Compl. at 2. If WAR was not a separate entity but was merely Ms. Steele's alter ego, then the robocalls' disclaimer may be inaccurate. Ms. Steele's Response refers to WAR as an "entity" that was "dissolved," Resp. at 1, suggesting that there is a distinction between Ms. Steele and WAR. If WAR was a separate entity and made more than \$1,000 in expenditures, as the Complaint and Response indicate, it may have been an unregistered political committee. Due to the limited available information about WAR, and the unknown amount at issue, we make no recommendations at this time as to whether WAR was a political committee.

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3	The investigation would be focused on determining the amount that Ms. Steele spent on

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the robocalls and when she made the expenditure(s), and confirming that WAR was a separate

- 5 entity from Ms. Steele and not her alter ego. This is consistent with past Commission
- 6 investigations into robocalls. See First Gen. Counsel's Report at 9 and Certification at 2
- 7 (January 10, 2013), MUR 6560 (Victory Ohio Super PAC) (Commission authorized an
- 8 investigation to determine the identity of individuals responsible for the robocalls lacking
- 9 disclaimers and to ascertain the cost, timing and number of such calls); see also First Gen.
- 10 Counsel's Report at 14 and Certification at 2 (Jan. 24, 2011), MUR 6137 (Informed Catholic
- 11 Citizens) (Commission authorized an investigation to ascertain the amount of money spent on
- the calls, the timing of the calls and the number of calls).

IV. RECOMMENDATIONS

- 1. Find reason to believe that Beth Steele violated 2 U.S.C. § 434(c),
 15 2 U.S.C. § 434(g), and 11 C.F.R. § 109.10(d) by not filing an independent
 16 expenditure report within 24 hours of making independent expenditures
 17 over \$1,000 for the WAR robocalls.
 18
 - 2. Find reason to believe that Women Advocating Respect violated 2 U.S.C. § 441d(a) and 11 C.F.R. § 110.11(a)(2) by not including a complete and accurate disclaimer in a robocall.
 - 3. Authorize the use of compulsory process.

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First General Counsel's Report Approve the attached Factual and Legal Analyses. 2 5. Approve the appropriate letters. 5 6 7 8 8/12/17 9 10 Date Daniel A Petalas Associate General Counsel for Enforcement 11 12 13 14 15 Mark D. Shonkwiler 16 Assistant General Counsel for Enforcement 17 18 19 20 Michael A. Columbo 21 Attorney 22 23 24. Attachments:

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1. Examples of robocall vendor prices.

2. Factual and Legal Analysis



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When a live person answers,

ask them various questions, and if they participate, their

keypad or voice responses

using the constituent's initial response to determine which

will be captured. We also

question is asked of them

next, and so on...

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Leave a unique or similar message with a live person and/or an answering machine to a list of phone numbers. Every project includes:

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"Press 1" Transfers .

When a live person picks up the phone leave a brief message, then the constituent will be asked if they would "like to speak to someone" about the issue. If the constituent decides to participate, then the phone call will be transferred to any phone number that you request.

Read More

Read More

*There are no contracts, no hardware or software costs, no long distance charges, no service or installation fees, no monthly fee's, no set up fee's and no phone lines required. The 2 cent per-call rate is the only expense you will incur for using our 2 cent auto calls **HOW TO GET STARTED**

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- Volunteer Notification · Publicize an upcoming town hall
- Venue change or event cancellation
 Tell voters about your web site
- Last-minute voting instructions
- · ID likely voter
- Mobilize supporters to attend a rally
- Increase attendance at meetings
- Recruit supporters
- Conduct polls to evaluate your message
- Ask supporters if they want a yard sign
- Send a call out for volunteers

Think about it... it will take 10 dedicated volunteers one hour to contact and deliver 200 messages 30 seconds long. At this rate, it will take 500 person hours to complete a delivery to a district of 10,000 voters. With our equipment, the same message can be recorded, programmed for automated delivery, and delivered to a target group of voters within 30 minutes.

STEP 1

TELL US WHO TO CALL

Setting up your contact lists can be as easy as emailing us a list of phone numbers in almost any format. If you don't have your own list we can supply you one for 3 cents per record. We can accept Excel, TXT, PDF or CSV

Click here to get started

STEP 2

CREATE YOUR MESSAGE

Create a message by calling our toll-free number and entering your recording code. You will receive this in an email If you have your own recording, just attach the recording to the follow

Get your recording code

STEP 3

PAY FOR YOUR CALLS

You can pay by Credit Card, Wire Transfer or Company Check. Just complete the automated check out from google checkout or i

Google Checkoul

PayPal

STEP 4

TELL US WHEN TO SEND **OUT YOUR CALLS**

Messages can either be sent immediately or scheduled for some time in the future.

After your project is completed. we will send you a detailed report of your calls.

Click here to get started

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Costs

Each GOTVoters Online™ Account includes:

one (1) Campaign Administrator
Account (see Campaign Architect),
plus five (5) Campaign Worker
Accounts (see GOTVoters Online™),
plus your campaign's official state list
of registered voters.

The basic costs for a GOTVoters Online™
Account are:



\$495 one-time setup fee,

plus 5 cents per voter (\$.05/voter) per year, with a \$1000 per year minimum.

All fees are subject to change without notice.

These extra costs may also apply:

additional fees that your state may charge to use or update its voter list additional costs to add missing phone numbers to your voter lists (optional, \$.05 per extra phone number, varies from 40% to 80%, with a \$500 minimum) \$99 annual fee for each additional Campaign Worker Account (sold in blocks of 3 or more)

Minimum Fees

The minimum campaign fee is \$995 for the first year (\$495 setup plus \$500 in per voter fees), plus any extra costs that may apply. "Per voter" fees are \$.05/year, so \$500 covers up to 10,000 voters. The \$995 minimum campaign fee plus any extra costs must be prepaid before you can use GOTVoters Online™.

After the one-time setup fee has been paid, the minimum annual fee is \$500, plus any extra costs that may apply.

Example

For a campaign in a district with **30,000 voters** and five (5) campaign workers, GOTVoters Online™ costs are the following:

\$495 one-time setup fee

plus \$1500 per year for 30,000 voters at \$.05/voter

Total: \$1995 for the first year

(Extra costs that are described above may also apply.)

Quarterly Billing Available

For campaigns larger than 100,000 voters, the annual \$.05/voter fee (\$5000 or more) can be paid in 4 quarterly installments each year. The first quarterly fee must be prepaid before you can use GOTVoters Online™. The annual fee of \$.05/voter, however, is the minimum fee even if you use GOTVoters Online™ for just one quarter or less.

Request a Cost Quote

To request a GOTVoters Online™ Account cost estimate for your campaign, please Contact Us.

GOTVoters Online: White Paper

For a quick introduction to the services and voter lists that we offer -- and their cost -- please print our White Paper.

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No monthly fees, credits never expire. Simply pay for what you need.

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credit 30 sec. call text msgs

If you buy	It will cost
100 to 2,499 credits	9.0 ¢ / credit
2,500 to 4,999 credits	8.5 ¢ / credit
5,000 to 9,999 credits	7.5 ¢ / credit
10,000 to 19,999 credits	7.0 ¢ / credit
20,000 to 49,999 credits	6.5 ¢ / credit
50,000 to 99,999 credits	6.0 ¢ / credit
over 100,000 credits	call us

Monthly

starting at \$7.50 / month

Pay one low monthly fee, and call or text as often as you like.

Great for calling and texting the same group of numbers throughout the month.

·	
If your group contains	It will cost
1 to 25 numbers	\$7.50 / month
26 to 50 numbers	\$15.00 / month
51 to 100 numbers	\$35.00 / month
101 to 200 numbers	\$55.00 / month
201 to 300 numbers	\$75.00 / month
301 to 400 numbers	\$85.00 / month
show larger groups	<u></u>

Both Plans Include

Call and text thousands of numbers in minutes!

Simply upload contacts using an xls, csv, or text file

No hardware or software to buy Easily schedule messages to send immediately or in the future

Text features

- · FREE keywords to use for group opt-ins
- Collect opt-ins directly from your website
- Create a custom "auto reply" when someone texts your keyword
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Call & send text messages anywhere in the US, Canada, Puerto Rico, Hawaii
View the results of every broadcast, online or an email report
24/7 support & training
Create an unlimited number of additional users, "Messengers", for your account

Voice features

- Choose the number that you would like to show as the caller ID
- Collect feedback or poll your group with our survey broadcast feature
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Questions? 877.226.3080 info@call-em-all.com

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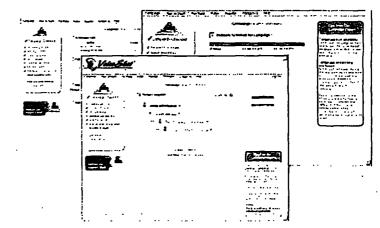


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Send interactive phone calls to groups large or small





VoiceShot Outbound voice broadcasting and voice mail broadcast allows you to instantly send interactive phone calls and manage the entire process right from the Web. Send alerts, notifications, reminders, political calls, get out the vote - GOTV - messages, interactive polls or surveys right from the Web. In your free VoiceShot account, you can record and store your messages, manage your call lists, schedule and initiate delivery as well as view and download real-time call and caller key press results.

Advanced features include conditional call branching, interactive opt-out, customized text to speech (TTS) and delivering calls to land lines, cell phones or both.

Features include...

No set up fees, no monthly minimums

With VoiceShot Outbound voice broadcasting and voice mail broadcasting, there are no costly set up fees or minimums call commitments. There are also no charges for busy or non-answered calls. Calls that are transferred to another number are billed as a single call. Send as many or as few calls as your project requires and you can test VoiceShot Outbound absolutely free!

Price

VoiceShot does not charge for unsuccessful calls such as busy or nonanswered calls. VoiceShot only charges for successfully delivered calls.

Instant online set up and execution

Create, schedule and launch a full blown call campaign instantly right from the VoiceShot Web Site. Take a survey or a poll, send notifications, reminders or alerts with VoiceShot. Voice broadcasting, its fast and its easy.



More services:

Group Texting



Send text messages to your group

Appointment Reminders



Automated Phone call & Text message Peminders

Urgent Alert



Rapid delivery of emergency alert notification calls & text messages

Attachment 1 Page 7 of 11

Launch by Phone Option

Launch by Phone option allows you the convenience of initiating your. call campaign by telephone. This premium service is perfect for time sensitive calls such as emergency alerts and notifications.

Call land lines, cell phones or both

Deliver messages exclusively to land lines, cell phones or both. VoiceShot can distinguish and route calls based on your land line or cell phone preference.

Live people, answering machines or both

Automatically detects whether a live person or answering machine is receiving your message, allowing you to deliver messages designed for live people and messages specifically tailored to answering machines.

Easy recording options

Record your messages using VoiceShot's dial in service or your own computers microphone and speakers. You can even upload sound files created by professional announcers.

Visual call designer

Once you have recorded your voice messages, you can arrange them quickly and easily with the easy-to-use campaign designer, available from within your VoiceShot account.

IVR Developer



Add voice to your applications

Virtual Phone System



Low cost phone system & PBX. Instant setup

Toll Free



Toll Free interactive promotional hotline for your business



Powerful call list management

You can use your existing call lists from the applications that you are most familiar with such as Microsoft Excel as well as industry standard formats such as ASCII comma delimited. You can also view, edit, search, add or remove contacts from your call lists right from your VoiceShot account with our online list management tools.

Schedule call delivery times

Set delivery dates and times. Run a call campaign at different times in a single day or spread it out over multiple days.

Organize your messages and call lists into "Call Campaigns"

VoiceShot voice broadcast automatically organizes your voice messages and call lists into call campaigns. Call campaigns can then be scheduled, modified, reused and compared to one and other to get you the results you want.

Total Web based campaign control

Start, stop, pause, speed up or slow down a campaign from within your VoiceShot account.

Connect to live operator

Allows those who receive your voice message the ability to press a key and instantly the call is routed to the phone number of your choice for no additional charge.

Conditional call branching

Build as simple or as detailed of a call design as needed. Voice broadcasting call flow can be controlled by the call recipient input, branching to specific points based on the call recipient's key presses. Branch on specific key presses, no key presses and incorrect key presses.

Key press verification

When a call recipient presses one or more keys in response to a voice prompt, you can optionally have the key presses spoken back to the call recipient, with the option for the call recipient to reenter or accept.

Powerful call transfer management

Transfer call recipients to a phone number of your choice - perfect for "press 0 for a live operator" applications. VoiceShot's powerful call transfer management can automatically pause dialing when all of your available operators are talking and resume dialing as soon as one becomes available.

http://www.voiceshot.com/public/outboundcalls.asp?ref=RoboNonPolitical robocalls

On-hold custom music or message

Call recipients can listen to a unique message or music selection that you record.

Re-dial of unsuccessful calls

Calls you initiate that are not answered are automatically re-dialed free of charge. You can choose additional re-dialing with VoiceShot's one click re-dial feature.

Reporting of caller response by key press

Real-time reporting captures all recipient key presses allowing you to identify call responses.

Additionally, call responses are matched up with all the information from your call list, making it easy to identify which recipient produced which responses. Download your voice broadcasting results into Microsoft Excel and other applications.

Automated interactive opt-out mechanism for live recipients

Automated key press opt-out allows live call recipients to opt-out of future calls via a simple telephone key press. Those who choose to opt-out are automatically added to your Do Not Call list and removed from future call campaigns.

Toll free opt-out mechanism for answering machine recipients

Get a Toll Free Opt-out Number to ensure that those who listen to your prerecorded message on an answering machine device are able to opt-out of future call campaigns. Call recipients can dial your Toll Free Opt-out Number, listen, interact, and respond by key press. Key press information is reviewed and confirmed by the caller then automatically added to your Do Not Call List.

Do Not Call list management

Professional Do Not Call list management tools allow you to honor the request of those who wish to opt-out of future call campaigns. Call recipients can add themselves to your Do Not Call list by pressing a key during the call. In addition, you can upload your existing Do Not Call list into your account and VoiceShot will automatically remove any number on the Do Not Call list from all of your future call campaigns.

Automatic removal of duplicate numbers

This feature ensures that you do not send duplicate calls to the same recipients and saves you money.

Voice Merge with text to speech (TTS)

Personalize each message for the intended recipient with realistic human sounding text to speech (TTS). Send alerts and notifications, reminders, rates, names, numbers and more. Choose either a male or female voice and even control pitch, speed and the volume of the voice used.

Web-based auto-dialer

More powerful than the most expensive auto-dialer. Easier to use than any traditional auto-dialer. Best of all no auto-dialer or equipment is needed to use VoiceShot.

Telephone and email support

Customer service and technical support available via email and telephone, with quick response time. At VoiceShot, the customer always comes first.

No charge for busy, no answer, disconnected numbers or transfers

VoiceShot only charges for successfully delivered calls. Calls that are transferred to another number are billed as a single call.

Destination	Price per successful call*			
US	0.12			
Canada	0.12			
Alaska	0.21			

Hawaii .	0.21
Puerto Rico	0.18
US Virgin Islands	0.27
Australia	0.16
Australia Mobile	0.68
Austria	0.18
Austria Mobile	1.08
Belgium	0.19
Belgium Mobile	1.23
Denmark	0.18
Denmark Mobile	0.98
France	0.15
France Mobile	0.74
Germany	0.16
Germany Mobile	0.88
India	0.76
Ireland	0.17
Ireland Mobile	0.91
Italy	0.15
Italy Mobile	1.20
Japan	0.20
Japan Mobile	0.70
Mexico	0.50
Netherlands	0.15
Netherlands Mobile	1.18
New Zealand New!	0.20
New Zealand Mobile New!	1.09
Norway	0.18
Norway Mobile	0.84
Poland	0.21
Poland Mobile	1.07
Portugal	0.15
Portugal Mobile	1.29
Singapore	0.15
Singapore Mobile	0.15
Spain	0.15
Spain Mobile	1.29
Sweden	0.15
Sweden Mobile	1.09
Switzerland	0.20
Switzerland Mobile	1.29
	1

0.15 UK Mobile 0.67

*Price per successful call: VoiceShot price per successful call is based on a 60 second phone call. Calls that exceed 60 seconds will be billed an additional per call price for each additional 60 second interval. Calls will be delivered to the above destinations only. VoiceShot is a nonrefundable prepaid service. Charges apply to all successfully delivered calls.

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BEFORE THE FEDERAL ELECTION COMMISSION 1 2 3 **FACTUAL AND LEGAL ANALYSIS** 4 5 6 In the Matter of MUR 6721) 8 Beth Steele 9 Women Advocating Respect 10 11 12 ī. INTRODUCTION 13 The issues in this matter are whether Beth Steele and Women Advocating Respect 14 ("WAR") violated 2 U.S.C. 434(c) and (g), and 11 C.F.R. § 109.10 by failing to file independent 15 expenditure and 24 hour reports after sponsoring an unknown number of pre-recorded calls 16 ("robocalls") that expressly advocated the defeat of Rep. Alan Grayson and also whether 17 respondents violated 2 U.S.C. § 441d because the robocalls did not contain an accurate and 18 complete disclaimer. Ms. Steele does not deny the allegations but requests that the Commission 19 take no action against her or WAR because "the entity was dissolved before any report was due," 20 she was unaware that reports needed to be filed, and she and WAR "have nothing to do with any 21 future political campaigns." Resp. at 1. 22 Although Ms. Steele's Response raises issues that may mitigate the ultimate civil penalty 23 offer by the Commission to resolve her liability, it appears that the calls violated the Act and 24 Commission's regulations. Accordingly, the Commission finds reason to believe that the 25 Respondents violated the Act and authorize a brief investigation to discern the amount of the

expenditure at issue and the appropriate language of the required disclosure.

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Factual and Legal Analysis	- S	•

II.	FACT	UAL	BACKO	GROUND

- In the 2012 elections, candidate Todd Long was the opponent of Rep. Alan Grayson to
- 4 represent the Ninth Congressional District of Florida. Compl. at 2. No organization called
- 5 Women Advocating Respect is registered with the Florida Secretary of State, the Florida
- 6 Division of Elections, or the Commission, and the Complaint alleges that WAR is merely the
- 7 alter ego of Ms. Steele, who it characterizes as Todd Long's girlfriend. Id.
- The Complaint alleges that on or about October 25, 2012, robocalls featuring Ms.
- 9 Steele's voice were made to voters in Florida's Ninth Congressional district. The recording
- 10 stated:
- 11 Hi, I'm Beth with Women Advocating Respect. On behalf of the women of Central
- Florida, I want you to know this about multi-millionaire congressional candidate Alan
- Grayson. This is the same Alan Grayson who called Dan Webster 'Taliban Dan' simply
- for being a Christian. His TV and radio ads against Todd Long are absolutely false. His
- distortions to attempt to scare our Seniors are despicable. This is the same Alan Grayson
- already thrown out of Congress once for his repeated lies and outrageous comments.
- Now he is being sued for millions of dollars for taxpayer fraud. On November 6, send
- Alan Grayson home for good. Paid for by Women Advocating Respect.
- 19 Compl. at 1-2.
- The Complaint alleges that these robocalls cost over \$1000. Id. The Complaint further
- alleges that Ms. Steele's/WAR's payments for the robocalls constitute independent expenditures
- 22 that should have been reported pursuant to 2 U.S.C. § 434(c)(1) and 11 C.F.R. § 109.10.
- 23 Because these expenditures were made within 20 days of an election, the Complaint also alleges
- 24 that Ms. Steele/WAR should have reported the independent expenditure within 24 hours as
- 25 required by 2 U.S.C. § 434(g)(1)(A) and 11 C.F.R. § 109.10(d).
- Ms. Steele's response does not address or contest any of the relevant contentions in the
- 27 Complaint. Instead, Ms. Steele states:

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In response to MUR 6721, I would like to respond that no action be taken against [me] or [WAR]. To my knowledge [WAR] was dissolved before any report was due. I was unaware of any reports needed to be filed. [WAR] has been dissolved and myself, Beth Steele, have nothing to do with any future political campaigns. Since [WAR] was dissolved and will never be active and the fact that I was unaware of any filings, please advise if I need to file any reports.

7 Resp. at 1.

III. ANALYSIS

1. Independent Expenditure Reporting

The Complaint alleged that Ms. Steele/WAR failed to file an independent expenditure report for the WAR robocalls.¹

Every person other than a political committee who makes independent expenditures over \$250 in a calendar year must also file an independent expenditure report. 2 U.S.C. § 434(c); 11 C.F.R. § 109.10(b). Any person who makes independent expenditures aggregating \$1,000 or more after the 20th day, but more than 24 hours, before the day of an election must report the independent expenditures within 24 hours. 2 U.S.C. § 434(g)(1); 11 C.F.R. § 109.10(d).

The Act defines an "independent expenditure" as any expenditure that expressly advocates the election or defeat of a clearly identified candidate and is not made in concert or cooperation with or at the request or suggestion of a candidate, a political party committee, or

If Ms. Steele's expenditures were coordinated with Long's Committee, they would be in-kind contributions pursuant to 11 C.F.R. § 109.21(b) rather than independent expenditures. The Complaint notes that the Todd Long for Congress Committee reported receiving three unspecified in-kind contributions worth \$2,399.05 from Ms. Steele between September 14 and September 22, 2012. *Id.* But the Complaint does not draw any connection between these disclosed contributions and the robocalls. In its disclosure reports, the Committee did not identify the nature of Ms. Steele's in-kind contributions or disclose any in-kind contributions from WAR. Although the Complaint alleges, and Steele does not dispute, that Steele was Long's girlfriend, the Complaint does not allege that Steele's expenditures for the robocalls were coordinated with Long. Steele's alleged relationship with Long, standing alone, does not satisfy any of the conduct standards in the Commission's coordinated communications regulations. *See* 11 C.F.R. § 109.21(d). Accordingly, there is insufficient information to conclude that Steele or WAR coordinated expenditures for the robocalls with Long or the Long Committee. If the robocalls were coordinated with the Long Committee, the payments for the calls would be in-kind contributions rather than independent expenditures and, therefore Steele/WAR would not have violated the independent expenditure or 24 hour reporting requirements.

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their respective agents. 2 U.S.C. § 431 (17). A communication contains "express advocacy,"

2 when it

uses phrases such as "vote for the President," "re-elect your Congressman," "support the Democratic nominee," "cast your ballot for the Republican challenger for U.S. Senate in Georgia," "Smith for Congress," "Bill McKay in '94," "vote Pro-Life" or "vote Pro-Choice" accompanied by a listing or clearly identified candidates described as Pro-Life or Pro Choice, "vote against Old Hickory," "defeat" accompanied by a picture of one or more candidate(s), "reject the incumbent," or communications of campaign slogan(s) or individual word(s), which in context can have no other reasonable meaning than to urge the election or defeat of one or more clearly identified candidate(s), such as posters, bumper stickers, advertisements, etc. which say "Nixon's the One," "Carter '76," "Reagan/Bush" or "Mondale!"

11 C.F.R. § 100.22(a).

Here, the WAR robocall contains express advocacy under 11 C.F.R. § 100.22(a). The call clearly identifies Grayson as a "congressional candidate," claims that he had been "thrown out of Congress once," and exhorts listeners to "send Alan Grayson home for good" on November 6 — the date of the 2012 general election. Thus, the wording of the robocall is equivalent to the words "defeat" or "reject" in 11 C.F.R. § 100.22(a) and expressly advocated Grayson's defeat.

In addition, it appears reasonably likely that the calls cost more than \$1,000. The Complaint alleged that Ms. Steele spent "well in excess of \$1,000" on the robocalls, Compl. at 2. Although the Complaint cites no source for this assertion, Ms. Steele's Response does not dispute the allegation. Further, we note that there are over 500,000 potential voters in the relevant district, suggesting that Steele would have needed to fund a substantial number of calls to hope to impact the vote. Accordingly, even at a rate of between two or twelve cents per call, see Attachment 1, plus the cost, if any, of the phone number list, it is likely that Ms. Steele spent more than \$1,000 on the robocall.

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- The WAR robocalls were made on October 25, which was within 20 days of, but more
- 2 than 24 hours before, the 2012 general election and, therefore, Ms. Steele/WAR had to file
- 3 independent expenditure reports within 24 hours of making the calls pursuant to 2 U.S.C.
- 4 § 434(g)(1) and 11 C.F.R. § 109.10(d). Ms. Steele did not dispute that allegation either and, in
- fact, she asked whether she should file reports. Resp. at 1.
- Thus, there is reason to believe that Ms. Steele's/WAR's payments for the robocalls
- 7 should have been disclosed as independent expenditures with 24 hours of being made but were
- 8 not. Accordingly, the Commission finds reason to believe that Beth Steele and Women
- 9 Advocating Respect violated 2 U.S.C. § 434(c), 2 U.S.C. § 434(g), and 11 C.F.R. § 109.10(d) by
- failing to file one or more independent expenditure reports within 24 hours of making
- independent expenditures for the WAR robocalls.

2. Disclaimer Violation

- Whenever any person pays for a communication expressly advocating the election or defeat of a clearly identified candidate, the communication must include a disclaimer stating
- 15 whether or not it was authorized by a candidate or candidate's committee and, if not, provide the
- 16 name and permanent street address, and telephone number or web address of the person who
- paid for the communications. 2 U.S.C. § 441d(a). The Commission's regulations also state that
- public communications by any person that expressly advocate the election or defeat of a clearly
- 19 identified candidate require a disclaimer. 11 C.F.R. § 110.11(a)(2). Public communications
- include communications to the public through telephone banks, which are defined to be over 500
- 21 calls of an identical or substantially similar nature made within 30 days. 2 U.S.C. 431(24);
- 22 11 C.F.R. § 100.28.

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The available evidence indicates that Ms. Steele/WAR paid for a communication that expressly advocates the defeat of a clearly identified candidate and that the communication is a public communication, specifically, a phone bank of over 500 identical calls. As noted, given that there were more than 500,000 potential voters in the Congressional district, it is reasonable to assume that Ms. Steele would have purchased more than 500 calls. Accordingly, there is sound reason to conclude that the robocalls at issue here required a disclaimer.

The only disclaimer in the robocalls was the statement, "Paid for by Women Advocating Respect." See Compl. at 1. The disclaimer did not state whether or not it was authorized by a candidate or candidate's committee. Consequently, the Commission finds reason to believe that Beth Steele and Women Advocating Respect violated 2 U.S.C. § 441d(a) and 11 C.F.R. § 110.11(a)(2).²

IV. CONCLUSION

There is reason to believe that: (1) Ms. Steele and Women Advocating Respect failed to file an independent expenditure Report in violation of 2 U.S.C. § 434(c)(1) and 11 C.F.R. § 109.10(b); (2) failed to file 24 Hour Report in violation of 2 U.S.C. § 434(g)(1)(a) and 11 C.F.R. § 109.10(d); and (3) failed to include a complete or accurate disclaimer in a public communication expressly advocating the defeat of a federal candidate in violation of 2 U.S.C. § 441d(a) and 11 C.F.R. § 110.11(a)(2).

The Complaint also alleged that WAR was "merely the alter ego of Ms. Steele." Compl. at 2. If WAR was not a separate entity but was merely Ms. Steele's alter ego, then the robocalls' disclaimer may be inaccurate. Ms. Steele's Response refers to WAR as an "entity" that was "dissolved," Resp. at 1, suggesting that there is a distinction between Ms. Steele and WAR. If WAR was a separate entity and made more than \$1,000 in expenditures, as the Complaint and Response indicate, it may have been an unregistered political committee. Due to the limited available information about WAR, and the unknown amount at issue, the Commission makes no findings at this time as to whether WAR was a political committee.