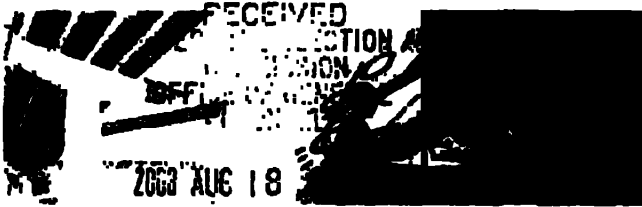


TACTICAL DATA SOLUTIONS



Making Data Work For You

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August 11, 2008

**Federal Election Commission
999 E Street, N.W.
Washington, DC 20463**

Re: MUR 6038 Farina allegations

Dear Mr. Jordan:

My name is Thomas Bjorklund, Chairman and CEO for Tactical Data Solutions, Inc. This letter is in response to a complaint filed by Matthew J. Werner which was accompanied by an affidavit signed by Alan Farina.

The Federal Election Commission may confidently reject Mr. Werner's argument based on the following:

Background

Tactical Data Solutions, Inc. (TDS) is a Colorado Corporation formed as a for profit corporation in the business of database management, data sales, data enhancement services catering to political campaigns, issue committees, 527 organizations, corporations and not for profit companies attempting to target a particular segment of population.

Tactical Data Solutions, Inc. did business with the Colorado Club for Growth as early as 2005, Thomas Bjorklund is a member of The Club for Growth and along with Alan Farina solicited business from The Club for Growth while attending meetings in Denver October 2005. Mr. Bjorklund talked at length with director Pat Toomey and offered TDS services, brochures, business cards to everyone at the meeting.

Tactical Data Solutions sold data at fair market value to Blue Point LLC, Christian Coalition, Liberty Service Corporation (organizations mentioned in the complaint) and was employed to perform data enhancement services for those organizations prior to the primary election of 2006. The Christian Coalition had used

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TDS services prior to the 2006 primary election. Tactical Data Solutions Inc was not contracted by Lamborn for Congress for the primary election of 2006.

In August 2005 and at Mr. Bjorklund's request Mr. Hotaling participated in one meeting as an advisor to help TDS determine what type of opportunities exist in the political arena. Jonathan Hotaling does not participate in the day to day operations of Tactical Data Solutions nor does Mr. Hotaling have authority to conduct business on behalf of Tactical Data Solutions, or make demands on employees of Tactical Data Solutions further Mr. Hotaling is not compensated by Tactical Data Solutions.

Alan Farina was an employee of TDS from April 2005 through June 1, 2007. While employed by TDS Mr. Farina had been formally reprimanded several times for non performance of duties specifically not showing up to work when required and poor productivity while on duty.

Prior to Mr. Farina's departure he made several threats of litigation and after his departure he made well documented threat's that he would make TDS pay for the predicament he found himself in (which was unemployed). Mr. Farina threatened to get even with Tactical Data Solutions Inc. and that he claimed that he was going to contact TDS customers with the purpose of ruining our reputation.

Mr. Farina and an attorney John G. Nelson made three attempts to convince the Colorado Department of Labor that Thomas Bjorklund was unreasonable in his supervision and three times the Colorado Department of Labor investigated Mr. Farina's claims and found them to be without merit (Copies of the decisions are enclosed).

It has been two years since the 2006 primary election and one year following Mr. Farina's frustrated attempts to make TDS pay with his exaggerated claims to the Colorado Department of Labor. Sadly, it is against this backdrop that Tactical Data Solutions is now being accused by Mr. Farina of violating The Federal Campaign Act of 1971.

Declarative Statement

Thomas Bjorklund and Tactical Data Solutions, Inc. did not engage in activities that violate The Federal Campaign Act of 1971.

Thomas Bjorklund and Tactical Data Solutions did not engage in coordination and has no specific knowledge of coordination between Liberty Service Corporation, John Hotaling, Blue Point, The Club for Growth, the Christian Coalition or any other organization purchasing data enhancement services with Tactical Data Solutions, Inc.

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Additional Information

Tactical Data Solutions deals with two kinds of data, proprietary data and public data.

Proprietary Data:

- 1) Data developed for internal use only (Name look up tables, address parsing data, survey data, likely voter data, issue identification data etc)
- 2) Data which belongs to customers such as: Donor files, personal contact data not readily available which may include cell phones, personal e-mails, nick names, spouses, children etc.

TDS does not sell, lend, disclose or compromise any client's proprietary data without a specific written request from the client to do so.

Public Data:

Public data includes phone appends from a public data vendor, master voter files from election offices, historical voter files including method of voting for previous elections, absentee ballot requestors, phone records from public data sources such as phone books, address data from the United States Postal Service which TDS subscribes to. This public data is obtained from a variety of sources and most data sourced from a government agency that is available for purchase falls into this category.

Like other data provider companies, TDS sells public data to many requestors including campaigns, issue committees, PAC's, 527's etc. Like most businesses we rely on advertising, direct mail, direct sales and word of mouth to expand our business. We gladly encourage referrals and hope that all of our clients continue to refer business to Tactical Data Solutions, Inc.

The data referenced in Mr. Werner's complaint falls into the public data category. After TDS processes the data which takes approximately between 10 - 14 different processes before TDS deems it fit for resale, TDS offers this enhanced data for sale to campaigns, issue committee's, consultants, and political campaigns that ask for it.

Besides accommodating specific requests (such as females between the age of, or people aged 30 and over etc) the processed data that TDS received may be packaged

differently from client to client and the final product that is sold does not look anything like the data TDS receives.

TDS takes great pains to enhance the data and each data request is processed differently depending on the type of request. We want to make sure our clients are provided a better product than what can be purchased directly from the Secretary of State or the County Clerks. We take different steps (queries) for data that is being used for mail then we do for data that is used for walking or for telephone outreach.

We believe that the data purchased from Tactical Data Solutions provides an edge because we don't just sell voter files like many of our competitors. Before the candidates have even announced their candidacy Tactical Data Solutions is busy purchasing historical data from government agencies in an effort to identify who is affiliated with what party, what elections people participate in and what method of voting a person engages in (vote centers, absentee ballots, permanent mail in ballots, or early voting booths available in Colorado).

As a policy we do not discuss with clients what other clients or campaigns order or what type of data they are requesting us to enhance. We consider the type of data a client orders to be proprietary information that campaigns wants to keep confidential and we do not disclose this information to other parties.

Mr. Farina

The following information may be lengthy but I believe it establishes a pattern that The Federal Election Commission will find useful in their analysis of this case.

Mr. Farina's exaggerated claims are false and misleading. However, it comes as no surprise that yet another government agency is contacting TDS because of Mr. Farina's wild eyed accusations. Mr. Farina made specific threats that he was going to make me (Thomas Bjorklund) pay. Then on three separate occasions Mr. Farina made pleas to the Colorado Department of Labor and made demonstrably false and misleading claims under oath.

We have literally hundreds of pages of letters, documentation, sworn testimony which is all on the record with the Colorado Department of Labor and can be supplied if necessary. Mr. Farina claimed that he was forced to quit his job because the supervision imposed on him was unreasonable. During this claim he also made the following accusations:

- Mr. Farina implied that we used his work performance against him as some kind of voter intimidation (CO Dept of Labor Transcripts P. 36: 28 - 37: 1-3)
- Despite proof to the contrary Mr. Farina claimed he didn't get vacation time (P. 37: 24-27)

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- Mr. Farina implied that Tom Bjorklund gambled away TDS's future in "day trading" and was unable to meet payroll (Colorado Dept of Labor Fact Finding Supplement 6/22/2007) - TDS produced pay stubs, copies of cashed pay checks, full disclosure of bank statements which proved this to be made up.
- Farina claimed that Tom Bjorklund's wife Shari "accosted him in the parking lot." (Transcripts P. 67 23-26; P. 73 29 P. 74: 1 P: 77: 15-21).
- Farina made accusations of age discrimination (P 19: 25-27).
- Farina claimed he was forced to baby sit Bjorklund kids while at work (Transcripts at P 70: 2-29) We would never leave our children with this man.
- Farina claimed that the Bjorklund's neglected their children and that he was going to call child protective services (Transcripts at P. 70: 2 - 29; P 71: 1-19).
- Farina admitted he overbilled TDS for gasoline expenses (Transcripts at P. 81: 13-22).
- Farina admits he had no credibility with an important client (Transcripts at P 92: 14-24).
- Farina claimed that he wrote a business plan that never got written (Transcripts at P. 108: 5-29).
- Farina admits that TDS does not have a business plan (P. 110: 7-24) - which was required of him to produce.
- Farina's lawyer accused Tom of cheating on his wife (P. 226: 24-29; 227: 1-3).
- Farina claimed he got a pay raise for outstanding performance (P. 27: 3-29) The truth came out that Mr. Farina did get an increase in pay because Farina had claimed more dependents then he was allowed on his W4 and that he was going to hold TDS legally responsible for the additional taxes he incurred. Tactical Data Solutions gave him enough pay to cover the additional taxes and to get him to stop threatening litigation for Farina's own error (Transcripts at P. 188 1-16).
- Farina's attorney claimed that Tom Bjorklund was engaged in credit card fraud (P. 224 5-29; P. 225 - 1-15). In fact Tom Bjorklund was the victim of credit card fraud. Also, TDS does not accept credit cards.

Mr. Farina made all of these allegations and dozens of other implied atrocities to prove his point that his supervision was unreasonable. His lengthy testimony had so many contradictions that any reasonable person could easily see that Mr. Farina had a habit of making fantastic and unsubstantiated claims.

The Federal Election Commission should be interested to know that in Mr. Farina's multitudinous and no holds barred attempts to impugn Tactical Data Solutions and Thomas Bjorklund during his lengthy employment claims but at no time did Mr. Farina make the claim that we asked him to perform illegal activities including violations of Federal Election Law. Please note that on the separation-issue checklist provided by the Colorado Department of Labor (Exhibit A) asking an employee to violate the law is grounds for an automatic award of benefits.

However in his affidavit submitted to the Federal Elections Commission Mr. Farina now claims that Tom Bjorklund asked him to violate the law (Farina affidavit

#19). Mr. Farina and his attorney are aware that requesting an employee to violate the law would be unreasonable supervision yet it took Mr. Farina a full year since his separation from TDS to concoct this fantastic story.

It has been two years since the 2006 primary election and one full year since the Colorado Department of Labor investigated and ultimately dismissed every exaggerated claim that Mr. Farina and his attorney made during the unemployment hearings.

It should be clear that Mr. Farina does not care what accusations he levels against Thomas Bjorklund or Tactical Data Solutions Inc. as long as he is able to exact the revenge he feels he is due.

Conclusion

The Federal Elections Commission should not give any weight to an affidavit submitted by Mr. Farina as he has proven repeatedly that he will say anything, even under oath to destroy the business he once worked for. It is unfortunate that Mr. Farina has chosen to involve Government agencies in his plan to damage the reputation of Tom Bjorklund and Tactical Data Solutions.

The Colorado Department of Labor found that Tom Bjorklund's supervision of Alan Farina was not unreasonable (Times Three). It is my hope that the Federal Elections Commission dismisses this case which appears to be based upon one man's untrue and un-provable accusations.

STATE OF COLORADO)
)ss.
COUNTY OF MESA)

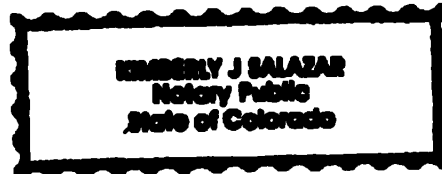
The information and statements contained in this document are true and correct to the best of my knowledge, information and belief.

Thomas Bjorklund
Thomas Bjorklund – CEO Tactical Data Solutions

Acknowledged, subscribed, and sworn to before me by Thomas Bjorklund on this 11 day of August, 2008.

Kimberly J Salazar
Notary Public

My commission expires on March 31, 2010



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