

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

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MUR 3774

RESPONSE OF NATIONAL RIGHT TO LIFE COMMITTEE, INC.

Comes now David N. O'Steen, under oath, on behalf of National Right to Life Committee, Inc. and hereby responds to the Subpoena to Produce Documents and Order to Submit Written Answers of the Federal Election Commission, as follows:

INTERROGATORIES

1. Identify the persons at National Right to Life Committee who have the most knowledge of the Voter Identification Program referenced in Part III of National Right to Life Committee's 1992 and 1994 Form 990 tax returns.

**Answer:** Felicia Goeken, Jacki Ragan and David O'Steen.

2. State whether any officer, director, employee or consultant of the National Right to Life Committee communicated in 1992 with Paul Coverdell or with any officer, employee, or consultant of Paul Coverdell's 1992 Senate campaign. If so, for each communication, identify all persons involved, state the date or approximate date of the communication and describe the purpose of the communication.

**Answer:** To the best of my recollection, knowledge and belief, Kel Macdonald, in November, 1992, regarding Coverdell's position on abortion.

3. State whether any officer, director, employee or consultant of the National Right to Life Committee communicated in 1994 with the following persons:

a. Rick Santorum or any officer, employee or consultant of Rick Santorum's 1994 Senate campaign.

**Answer:** David O'Steen

b. Rod Grams or any officer, employee or consultant of Rod Grams' 1994 Senate campaign.

**Answer:** Marice Rosenberg, David O'Steen and Darla St. Martin.

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4. If the answers to Interrogatory Numbers 3a and 3b are in the affirmative, for each communication, identify all persons involved, state the date or approximate date of the communication and describe the purpose of the communication.

**Answer:** 3a-date unknown, the family cap proposal as part of welfare reform.

3b-Marice Rosenberg, date unknown, Rod Grams position on pro-life issues and answers to the MCCL candidate questionnaire. David O'Steen and Darla St. Martin, date unknown, Rod Grams position on pro-life issues.

5. List by state all get-out-the vote ("GOTV") phone call projects conducted by or on behalf of National Right to Life Committee between January 1, 1992 and December 31, 1992. For each program, identify the federal candidate(s) or elections named in the phone calls, identify any and all vendors involved in the project, and provide the cost of the project.

**Answer:** Presidential election (Bush, Perot, Clinton)-Alabama, Connecticut, Florida, Georgia, Illinois, Kentucky, Louisiana, Maine, New Hampshire, New Jersey, New Mexico, Oklahoma, Pennsylvania and Texas-Infocision-\$86,831.50.

Georgia Senate run-off (Coverdell, Fowler)-Infocision-\$17,372.75

6. List by state all get-out-the vote ("GOTV") phone call projects conducted by or on behalf of National Right to Life Committee between January 1, 1994 and December 31, 1994. For each program, identify the federal candidate(s) or elections named in the phone calls, identify any and all vendors involved in the project, and provide the cost of the project.

**Answer:** See Attachment A.

7. Identify the source of the list(s) used in the following GOTV telephone call projects:

a. GOTV phone calls made by Infocision Management Corporation in connection with the 1992 Georgia U.S. Senate runoff election (see Attachment 1)

**Answer:** list owned by NRLC and/or provided by one of its affiliates.

b. GOTV phone calls made by Optima Direct in connection with the 1994 U.S. Senate election in Pennsylvania (see Attachment 2)

**Answer:** list owned by NRLC and/or provided by one of its affiliates.

c. GOTV calls made by Omega Communications, Inc. in connection with the 1994 U.S. Senate election in Pennsylvania (see Attachment 3)

**Answer:** list owned by NRLC and/or provided by one of its affiliates.

d. GOTV calls made by MDS Communications, Inc. in connection with the 1994 U.S. Senate election in Pennsylvania (see Attachment 4)

**Answer:** list owned by NRLC and/or provided by one of its affiliates.

e. GOTV phone calls made by Optima Direct in connection with the 1994 U.S. Senate election in Minnesota (see Attachment 5)

**Answer:** list owned by NRLC and/or provided by one of its affiliates.

8. Identify all bank or other financial accounts used by National Right to Life Committee during the period between January 1, 1992 and December 1, 1994, listing for each account the bank or other institution at which the account is kept, the type of account, and the account number.

**Answer:** Signet Bank, lockbox depository, 6670042032  
Signet Bank, concentration, 6670042040  
Signet Bank, committee checking, 6670042008  
Signet Bank, prospect depository, 4400171635  
Signet Bank, prospect checking, 6670042024  
Signet Bank, committee payroll, 6670042065

9. State whether National Right to Life Committee made any contributions to the Christian Coalition or any of its affiliates between January 1, 1992 and December 31, 1994 besides the two December 1992 contributions to the Christian Coalition and Georgia Christian Coalition. If so, state the date, amount and purpose of each contribution.

**Answer:** 9/9/93, \$200, banquet tickets for Road to Victory Conference

7/2/93, \$999, exhibit booth fee, conference program ad, and registration fee for Road to Victory Conference

PRODUCTION OF DOCUMENTS

1. Produce all appointment books, desk calendars, planners, diaries or other such documents used by the following officers, directors, and/or employees of the National Right to Life Committee from January 1, 1992 through December 31, 1992 and from January 1, 1994 through December 31, 1994.

- a. David O'Steen
- b. Darla St. Martin
- c. Jacki Ragan

**Response:** Object. The request is overly broad, requests privileged information and is unduly burdensome. Copies of David O'Steen's calendars for relevant months have already been provided.

2. Produce all documents that in any way contain or refer to any communication in 1992 between any officer, director, employee or consultant of the National Right to Life Committee and any officer, director, employee or consultant of the National Republican Senatorial Committee, including, but not limited to, Curt Anderson, Paul Curcio, Enoch Ebong, Jeb Hensarling and Phil Gramm, concerning federal elections.

**Response:** Attachment B.

3. Produce all documents that in any way contain or refer to any communication in 1992 between any officer, director, employee or consultant of the National Right to Life Committee and Paul Coverdell or any officer, employee or consultant of Paul Coverdell's 1992 U.S. Senate campaign.

**Response:** none.

4. Produce all documents that in any way contain or refer to any communication in 1994 between any officer, director, employee or consultant of the National Right to Life Committee and any officer, director, employee or consultant of the national Republican Senatorial Committee, including, but not limited to, Paul Curcio, Liz Owen, William Harris, David Carney, and Phil Gramm, concerning federal elections.

**Response:** Attachment C, *and*

5. Produce all documents that in any way contain or refer to any communication in 1994 between any officer, director, employee

and consultant of the National Right to Life Committee and the following:

a. Rick Santorum and any officer, director, employee or consultant of the 1994 Rick Santorum Senate campaign;

**Response:** none.

b. Rod Grams and any officer, director, employee or consultant of the 1994 Rod Grams Senate campaign.

**Response:** none.

6. Produce all documents describing National Right to Life Committee's Voter Identification Program and all surveys used in that program in 1992-1994.

**Response:** Attachment D.

7. Produce all scripts used by National Right to Life Committee and/or its vendors or contractors in the GOTV programs identified in Interrogatory Numbers 5 and 6.

**Response:** Attachment A and Attachment E.

8. Produce all bank statements for the bank account into which 1992 and 1994 checks from the National Republican Senatorial Committee were deposited (Account No. 6670042032 at the Signet Bank) covering the periods of September 1, 1992 through January 1, 1993 and September 1, 1994 through January 1, 1995.

**Response:** Object. The request is overly broad, requests confidential financial information and is unduly burdensome.

9. Produce any and all contracts or other agreements with Infocision Management Corporation or other vendors for the GOTV phone calls made in connection with the 1992 Georgia U.S. Senate runoff election.

**Response:** Attachment F.

10. Produce any and all contracts or other agreements with MDS Communications, Inc., or other vendor or contractor for the GOTV phone calls made in connection with the 1994 U.S. Senate election in Pennsylvania.

**Response:** None.

I, David N. O'Steen, being duly sworn, make the statements contained in this response on behalf of the National Right to Life Committee, Inc. to the best of my personal knowledge, information and belief, under penalty of perjury.

David N. O'Steen

David N. O'Steen, Ph.D.

4/10, 1997

DISTRICT OF COLUMBIA )  
:  
CITY OF WASHINGTON )

Before me, a Notary Public in and for said City and District, personally appeared David N. O'Steen, and acknowledged the execution of the foregoing instrument and made oath that the information provided therein was made to the best of his personal knowledge, information and belief, and, where based on information and belief, he believes the information to be true.

Witness my hand and notarial seal this 10<sup>th</sup> day of APRIL, 1997.

Irene M. Gaton  
Notary Public

My Commission Expires:

Irene M. Gaton  
Notary Public, District of Columbia  
My Commission Expires May 14 1998

\_\_\_\_\_, 19\_\_.

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

MUR 3774

RESPONSE OF NATIONAL RIGHT TO LIFE POLITICAL ACTION COMMITTEE  
AND AMARIE NATIVIDAD, ITS TREASURER

Comes now David N. O'Steen, under oath, on behalf of National Right to Life Political Action Committee and Amarie Natividad, its Treasurer, and hereby responds to the Subpoena to Produce Documents and Order to Submit Written Answers of the Federal Election Commission, as follows:

INTERROGATORIES

1. State whether any officer, director, employee or consultant of the National Right to Life Political Action Committee communicated in 1992 with Paul Coverdell or with any officer, employee, or consultant of Paul Coverdell's 1992 Senate campaign. If so, for each communication, identify all person involved, state the date or approximate date of the communication and describe the purpose of the communication.

**Answer:** To the best of my recollection, knowledge and belief, Kel Macdonald, in November, 1992, regarding Coverdell's position on abortion.

2. State whether any officer, director, employee or consultant of the National Right to Life Political Action Committee communicated in 1994 with the following persons:

a. Rick Santorum or any officer, employee or consultant of Rick Santorum's 1994 Senate campaign.

**Answer:** David O'Steen occasionally serves as a consultant for NRLPAC and supervises NRLPAC administrative activity as Executive Director of NRLC. He was not representing NRLPAC when the meeting took place with Santorum discussed in answers 3 and 4 to Interrogatories of NRLC.

b. Rod Grams or any officer, employee or consultant of Rod Grams' 1994 Senate campaign.

**Answer:** David O'Steen and Darla St. Martin occasionally serve as consultants for NRLPAC and supervise NRLPAC administrative activity as Executive Director and Associate Executive

Director of NRLC. They were not representing NRLPAC when the meeting took place with Grams discussed in answers 3 and 4 to Interrogatories of NRLC.

3. If the answers to Interrogatory Numbers 2a and 2b are in the affirmative, for each communication, identify all persons involved, state the date or approximate date of the communication and describe the purpose of the communication.

**Answer:** Not applicable.

4. State whether any officer, director, employee or consultant of the National Right to Life Political Action Committee communicated in 1992 with any officer, director, employee or consultant of the National Republican Senatorial Committee concerning federal elections. If so, for each communication, identify all persons involved, state the date or approximate date of the communication, and describe the purpose of the communication.

**Answer:** David O'Steen and Darla St. Martin occasionally serve as consultants for NRLPAC and supervise NRLPAC administrative activity as Executive Director and Associate Executive Director of NRLC. As explained in the answer to Question 2 in the Affidavit of David N. O'Steen, dated September 29, 1995, David O'Steen and possibly Darla St. Martin meet with various persons at the NRSC, on behalf of NRLC, in order to solicit contributions for NRLC. In addition, David O'Steen, as well as other employees of NRLC, have meet with Senator Gramm and members of his staff to discuss legislative matters. They were not representing NRLPAC when these meetings took place.

5. State whether any, officer, director, employee or consultant of the National Right to Life Political Action Committee communicated in 1994 with any officer, director, employee or consultant of the National Republican Senatorial Committee, concerning federal elections. If so, for each communication, identify all persons involved, state the date or approximate date of the communication, and describe the purpose of the communication.

**Answer:** See answer to Interrogatory 4. In addition, Carol Long, an employee of NRLC and an employee of NRLPAC, had a few phone conversations with Bill Harris and other employees of the NRSC soliciting contributions for NRLC.



PRODUCTION OF DOCUMENTS

1. Produce all appointment books, desk calendars, diaries or other such documents used by Carol Long and Heather Clapsaddle from January 1, 1992 through December 31, 1992 and from January 1, 1994 through December 31, 1994.

**Response:** Object. The request is overbroad, requests privileged information, and is unduly burdensome.

2. Produce all documents that in any way contain or refer to any communication in 1992 between any officer, director, employee or consultant of the National Right to Life Political Action Committee and any officer, director, employee or consultant of the National Republican Senatorial Committee, including, but not limited to, Curt Anderson, Paul Curcio, Enoch Ebong, Jeb Hensarling and Phil Gramm, concerning federal elections.

**Response:** Exhibit A.

3. Produce all documents that in any way contain or refer to any communication in 1992 between any officer, director, employee or consultant of the National Right to Life Political Action Committee and Paul Coverdell or any officer, employee or consultant of the 1992 Coverdell Senate campaign, including the November 24, 1992 runoff election.

**Response:** Exhibit B.

4. Produce all documents that in any way contain or refer to any communication in 1994 between any officer, director, employee or consultant of the National Right to Life Political Action Committee and any officer, director, employee or consultant of the National Republican Senatorial Committee, including, but not limited to, Paul Curcio, William Harris, David Carney, Phil Gramm and Liz Owen, concerning federal elections.

**Response:** Exhibit C.

5. Produce all documents that in any way contain or refer to any communication in 1994 between any officer, director, employee and consultant of the National Right to Life Political Action Committee and the following:

a. Rick Santorum and any officer, director, employee or consultant of Rick Santorum's 1994 U.S. Senate campaign.

**Response:** Exhibit D.

b. Rod Grams and any officer, director, employee or consultant of the Rod Grams' 1994 U.S. Senate campaign.

**Response:** None.

6. Produce all documents that in any way refer or relate to, National Right to Life Political Action Committee contributions to, and independent expenditures on behalf of, Paul Coverdell for the 1992 elections for the U.S. Senate in Georgia, including the November 24, 1992 runoff election. The documents produced should include, but not be limited to, contracts with vendors and consultants or other contractors; scripts used in polls, surveys, GOTV phone calls, or radio and television ads; voter guides; print advertisements; any documents contained in any direct mailings; and any correspondence, memos or notes.

**Response:** Exhibit E.

I, David N. O'Steen, being duly sworn, make the statements contained in this response on behalf of National Right to Life Political Action Committee and Amarie Natividad, its Treasurer, to the best of my personal knowledge, information and belief, under penalty of perjury.

*David N. O'Steen*

David N. O'Steen, Ph.D.

*4/10*

, 1997

DISTRICT OF COLUMBIA       )  
                                      :  
CITY OF WASHINGTON        )

Before me, a Notary Public in and for said City and District, personally appeared David N. O'Steen, and acknowledged the execution of the foregoing instrument and made oath that the information provided therein was made to the best of his personal knowledge, information and belief, and, where based on information and belief, he believes the information to be true.

Witness my hand and notarial seal this 10th day of

APRIL, 1997.

*Irene M. [Signature]*  
Notary Public

My Commission Expires:

*Irene M. Galton*  
Notary Public, District of Columbia  
My Commission Expires May 14 1998, 19 \_\_\_\_.

EXHIBIT A

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OFFICE OF  
FEDERAL BUREAU  
OF INVESTIGATION  
U.S. DEPARTMENT OF JUSTICE

APR 11 11 54 AM '97

**Senator Phil Gramm**

**National Republican Senatorial Committee**

**1992 PAC Briefing**

**Chairman's Report**

**February 25, 1992**

2004-397-1912

# ALABAMA

<b>Incumbent:</b>	<b>RICHARD SHELBY</b>	<b>1986 Election:</b>	
Filing date:	April 3, 1992	Jeremiah Denton	50%
Primary Date:	June 2, 1992	Richard Shelby	50+ %

## 1. Finances

Cash on Hand (12/31/91): \$2,536,139

## 2. Potential Challengers

### REPUBLICANS

Richard Sellers (announced)

- Lobbyist for various conservative groups in Washington

## 3. Polling Information (10/91 Mason Dixon)

### Shelby Job Approval

Exc/Good 52%

Fair/Poor 38%

## 4. Outlook

Alabama has become a reliable Republican state in Presidential years and 1992 should be no exception. Richard Shelby barely won in 1986 and is in precarious political shape today with anemic re-elect and job performance numbers. Alabama is a state that should be watched.

2004-397-1813

# ALASKA

**Incumbent:** FRANK MURKOWSKI    **1986 Election:**  
**Filing deadline:** June 1, 1992    Frank Murkowski    54 %  
**Primary date:** August 25, 1992    Glenn Olds    44 %

## 1. Finances

Fundraising Goal: \$2,750,000  
Gross Revenue Year to Date: \$ 756,569  
Cash on Hand (12/31/91): \$ 505,439

## 2. Potential Challengers

### DEMOCRATS

#### Tony Smith (announced)

- Attorney, columnist
- Former Commerce & Economic Development Commissioner
- Cash-on-hand: \$105,150

#### Willie Hensley (announced)

- Former State Senator
- 1990 Democratic nominee for Lt. Governor
- Cash-on-hand: \$2,300

## 3. Outlook

The Democrats have a daunting task before them when they try to take on Senator Murkowski. Polls show that, despite a sometimes volatile political environment in the state, Alaskans continue to have confidence in Senator Murkowski's job performance.

Despite Senator Murkowski's popularity, history shows us that we must watch developments closely in the small states. The Democrats have refined their small-state strategy and will be financially prepared to put a lot of money into states like Alaska.

President Bush hosted a fundraiser for Senator Murkowski in Washington, D.C. on December 11, adding to Senator Murkowski's end-of-the-year cash-on-hand balance.

The AFL-CIO has endorsed Tony Smith in the race for Senator Murkowski's seat.

# ARKANSAS

**Incumbent:** DALE BUMPERS  
**Filing deadline:** March 31, 1992  
**Primary date:** May 26, 1992

1986 Election  
Dale Bumpers 62 %  
Asa Hutchinson 38 %

## 1. Finances

Cash on Hand (12/31/91): \$952,912

## 2. Potential Challengers

### DEMOCRAT

**Julia Hughes Jones**  
- State Auditor

### REPUBLICANS

**Dr. J. David Busby (announced)**

- Director, Arkansas Foundation for Medical Care
- Director, Family Practice Residence Program, Fort Smith Education Center
- Cash-on-hand: \$981

**Mike Huckabee (announced)**

- President, Arkansas Baptist Convention
- Evangelism and Communications positions for various Christian ministries

**Dryden Pence**

- President of an investment banking firm
- U.S. Army Reserves, Military Intelligence. Served in the Persian Gulf War

## 3. Outlook

A three way Republican primary is in the making for the chance to take on Bumpers. This level of activity for Republicans in Arkansas indicates the perceived potential weaknesses of the incumbent. Although Bumpers is often viewed as a conservative Democrat, his voting record is more liberal than many northeastern Democrats. His lack of significant legislative accomplishments, when combined with the anti-incumbent mood and a strong challenge could make him vulnerable.

Bumpers is facing his own primary challenge from State Auditor Julia Hughes Jones.

# ARIZONA

**Incumbent:** JOHN MCCAIN  
**Filing deadline:** June 25, 1992  
**Primary date:** September 8, 1992

**1986 Election:**  
John McCain 60%  
Richard Kimball 40%

## **1. Finances**

Fundraising Goal: \$4,750,000  
Gross Revenue Year to Date: \$ 982,311  
Cash on Hand (12/31/91): \$ 526,266

## **2. Potential Challengers**

### **DEMOCRATS**

**Walter Mybeck**

- Attorney

**Truman Spangrud, announced**

- Former Air Force General

- Cash-on-hand: \$300

**Claire Sergeant**

- Environmental activist

## **3. Polling Information (1/92 A.S.U.)**

### **McCain Job Approval**

Approve 57%

Disapprove 21%

## **4. Outlook**

The Democrats have yet to come up with a credible challenger to Senator John McCain, whose job approval ratings continue to rise. Two independent polls out in January show his re-elect at about 53 percent. Three unknown Democrats, Attorney Walter Mybeck, Air Force General Truman Spangrud and environmental activist Claire Sergeant are running in the primary.



# CALIFORNIA

**Incumbent: JOHN SEYMOUR**

**Filing deadline: March 6, 1992**

**Primary date: June 2, 1992**

**1988 Election:**

**Pete Wilson 53%**

**Leo McCarthy 44%**

## **1. Finances**

**Fundraising Goal: \$12,000,000 - \$15,000,000**

**Gross Revenue Year to Date: \$ 2,939,405**

**Cash on Hand (12/31/91): \$ 1,062,934**

## **2. Potential Challengers**

### **DEMOCRATS**

**Gray Davis (announced)**

- California State Controller

- Cash-on-hand: \$1,536,622

**Diane Feinstein (announced)**

- Former Mayor of San Francisco

- Cash-on-hand: \$766,777

### **REPUBLICANS**

**Congressman Bill Dannemeyer (announced)**

- Congressman 39th District (first elected 1978)

- Cash-on-hand: \$509,662

**Bill Allen (announced)**

- Former Commissioner, U.S. Commission on Civil Rights

- Cash-on-hand: \$3,441

**Dr. Jim Trinity (announced)**

- Retired dentist

## **3. Polling Information (1/92 Field Institute)**

### **GOP Primary**

**Seymour 36%**

**Dannemeyer 17%**

**Allen 10%**

**Undecided 37%**

### **DEM Primary**

**Feinstein 58%**

**Davis 33%**

**Undecided 9%**

#### **General Election Match-Ups**

Feinstein 50%  
Seymour 38%

Davis 53%  
Dannemeyer 26%

Davis 49%  
Seymour 35%

Feinstein 48%  
Allen 37%

Feinstein 53%  
Dannemeyer 32%

Davis 55%  
Allen 23%

#### **4. OUTLOOK**

Senator Seymour's campaign has begun to take shape. Both President Bush and Vice President Quayle were in California for fundraisers last fall. Gray Davis' decision to challenge Diane Feinstein for the Democratic nomination will leave the winner both battered and bruised for the general election. Both Democrats still have a sizable advantage in name ID, which explains their current, however modest, leads in the ballots. Feinstein's negatives continue to hover around 40%.

Seymour's state-wide campaign organization is in place and progressing with plans for a tough general election campaign against either Davis or Feinstein. With California being the most expensive state in the nation to run in, Seymour's campaign expects to raise over \$12 million for this race.

Senator Seymour is among those Senators taking the lead in fighting for Senate approval of the President's economic growth package. He recently introduced a resolution which called for the Senate to pass the package by March 20 advocating that for each day past March 20 that the Senate fails to pass an economic growth package "one day's worth of our pay goes from our wallets to the unemployment trust fund.... Either we produce or we do not get paid. No package, no pay."

# CALIFORNIA

**Incumbent:** OPEN SEAT (D)

**Filing deadline:** March 6, 1992

**Primary date:** June 2, 1992

**1986 Election:**

Alan Cranston

Ed Zschau

50%

47%

## 1. Potential Candidates

### REPUBLICANS

**Congressman Tom Campbell (announced)**

- Congressman 12th District (first elected 1988)

- Cash-on-hand: \$2,096,866

**Bruce Herschensohn (announced)**

- TV commentator, KABC-Los Angeles

- Cash-on-hand: \$496,378

**Sonny Bono (announced)**

- Mayor of Palm Springs since 1988

- singer, songwriter, television and motion picture star

- Cash-on-hand: \$10,624

### DEMOCRATS

**Congressman Mel Levine (announced)**

- Congressman 27th District (first elected 1982)

- Cash-on-hand: \$3,724,744

**Congresswoman Barbara Boxer (announced)**

- Congresswoman 6th District (first elected in 1982)

- Cash-on-hand: \$1,257,826

**Lt. Governor Leo McCarthy (announced)**

- Lt. Governor of California since 1980

- Cash-on-hand: \$801,831

## 2. Polling Information (1/92 Field Institute)

### GOP Primary

Campbell 27%

Herschensohn 27%

Bono 16%

Undecided 29%

### DEM Primary

McCarthy 42%

Boxer 25%

Levine 6%

Undecided 26%

## GENERAL ELECTION TRIAL HEATS

McCarthy	48%	Boxer	38%
Herschensohn	33%	Herschensohn	35%
Herschensohn	32%	McCarthy	46%
Levine	35%	Campbell	36%
Campbell	35%	Campbell	37%
Boxer	36%	Levine	26%

### 3. Outlook

With former governor Jerry Brown's decision to drop his Senate bid in order to run for President, Lt. Governor Leo McCarthy becomes the front runner for the Democratic nomination. He has statewide name I.D., having run several times statewide for Lieutenant Governor and against Pete Wilson for Senate in 1988.

In an effort to capitalize on the Clarence Thomas hearings, Barbara Boxer recently sent out a mail piece and began airing television commercials targeting women and emphasizing the need to elect more women to the U.S. Senate.

With the primaries not until June, the sparks will be flying for several months. This is a prime opportunity for a Republican pick-up. The California Republican Party is known for their "Get Out the Vote" programs.

# COLORADO

**Incumbent:** TIM WIRTH  
**Filing deadline:** June 7, 1992  
**Primary date:** August 11, 1992

1986 Election:  
Tim Wirth 50%  
Ken Kramer 48%

## 1. Finances

Cash on Hand (12/31/91): \$1,013,674

## 2. Potential Challengers

### REPUBLICANS

#### Terry Considine (announced)

- Leader of the Colorado term limitation movement
- State Senator
- Cash-on-hand: \$32,620

#### Sam Zakhem (announced)

- Served in both houses of Colorado legislature
- Appointed Ambassador to Bahrain by President Reagan
- Cash-on-hand: \$4,441

#### Ken Chlouber (announced)

- State Representative

#### John Donley (announced)

- former State Senator

#### Doug Fain

- Businessman

## 3. Polling Information

### Re-elect (6/91 Political Media Research)

Re-elect	41%
Consider Someone Else	35%
Vote to Replace	17%

### General Election Match-ups (11/91 Denver Post)

Wirth	49%	Wirth	48%	Wirth	51%
Considine	32%	Zakhem	23%	Chlouber	18%

### GOP Primary (2/92 Ciruli/KUSA-TV)

Considine	45%
Zakhem	7%
Donley	6%
Chlouber	3%
Fain	2%

#### **4. Outlook**

Five candidates are vying for the opportunity to take on Senator Tim Wirth, whose election to the Senate by only 50% of the vote makes him particularly vulnerable. Wirth's vote for the 1991 payraise, against the Strategic Defense Initiative and the Persian Gulf War resolution, further the perception that he is an out-of-touch liberal.

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# CONNECTICUT

<b>Incumbent:</b>	<b>CHRIS DODD</b>	<u>1986 Election:</u>	
<b>Filing deadline:</b>	After state party convention	Chris Dodd	65 %
<b>Primary date:</b>	September 15, 1992	Roger Eddy	35 %

## 1. Finances

Cash on Hand (12/31/91): \$1,247,576

## 2. Potential Challengers

### REPUBLICANS

#### Chris Burnham (announced)

- Investment Banker, First Boston Corporation
- State Representative
- Served in the Persian Gulf War
- Cash-on-hand: \$3,624

#### Robert Jaekle (announced)

- Former State Representative and Minority Leader

## 3. Polling Information

### Re-elect (6/91 Public Opinion Strategies/NRSC)

Deserves Re-election	47%
Give New Person a Chance	37%

### Job Rating (2/92 Quinnipiac College)

Exc/good	41%
Fair/poor	60%

### Gop Primary

Burnham	34%
Jaekle	18%
Don't Know	41%

## 4. Outlook

Chris Dodd's job performance, re-elect and favorables have been falling steadily for the past several years. Dodd, who's re-elect percentage stood at 60 percent the last time he ran, now has a re-elect of 47 percent, according to a survey conducted by Public Opinion Strategies. With Connecticut's economic woes and the strong anti-incumbent mood in the state, Dodd's vulnerabilities become even more pronounced. This will be a top-tier race. The Republicans have two very credible challengers in state representative Chris Burnham and former state representative (and minority leader) Bob Jaekle.

# FLORIDA

**Incumbent:** BOB GRAHAM

Filing deadline: July 10, 1992

Primary date: September 1, 1992

1986 Election:

Bob Graham 55%

Paula Hawkins 45%

## 1. Finances

Cash on Hand (12/31/91): \$1,662,809

## 2. Potential Challengers

### REPUBLICANS

#### Bill Grant

- former Congressman, 2nd District
- Served in Florida State Senate from 1982-1986
- President, Grant & Associates
- Cash-on-hand: \$5,813

#### Rob Quartel

- Federal Maritime Commissioner, 1990-present
- Domestic Policy Advisor, Bush/Quayle '88

## 3. Outlook

Although conventional wisdom does not have Bob Graham as vulnerable as other Southern Democrats, with Republican registration swelling, and a big win by the President, a well-funded Republican could contest this seat. In 1988, the President won by more votes in Florida than any other state. In addition, Graham's well-documented S & L problems can make this race competitive for the GOP.

Bill Grant, who switched to the Republican party in 1990, has his campaign up and running and is planning his announcement tour this week.



# GEORGIA

**Incumbent: WYCHE FOWLER**

**Filing deadline: May 1, 1992**

**Primary date: July 21, 1992**

**1986 Election:**

**Wyche Fowler 51%**

**Mack Mattingly 49%**

## **1. Finances**

**Cash on Hand (12/31/91): \$1,639,868**

## **2. Potential Challengers**

### **REPUBLICANS**

**Paul Coverdell (announced)**

- former State Senator
- former Chairman of the Georgia Republican Party
- former Peace Corps Director
- Cash-on-hand: \$158,766

**Bob Barr (announced)**

- former U.S. Attorney
- Cash-on-hand: \$2,510

**Charlie Tanksley**

- Cobb County Attorney

## **3. Polling Information**

<b>Job Approval</b>	<b><u>10/91 (Mason Dixon)</u></b>
Exc/good	51%
Fair/poor	42%

Favorable	47%
Unfavorable	23%

### **11/91 (Atlanta Journal)**

Re-elect	38%
Consider other	36%
Against	11%
No Opinion	14%

## **4. Outlook**

Wyche Fowler is highly vulnerable. He narrowly beat Mack Mattingly in 1986 in what many considered to be a fluke win. So far, there are three established Republicans ready to take him on. Fowler remains at or under 51% against each of the potential challengers. Such figures against relatively unknown rivals is a clear indication of vulnerability.

In addition, Fowler continues to be dogged by his image as a big-city liberal. He voted no on the Persian Gulf war, and he opposes the death penalty even for murders involving drug deals. Fowler's re-elect scores in both public and private polls are very weak. His record gives the Republican party an opening, and he starts his re-election campaign as one of the most vulnerable Democratic incumbents seeking re-election.

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# HAWAII

**Incumbent:** DANIEL INOUE

**Filing deadline:** July 21, 1992

**Primary date:** September 19, 1992

**1986 Election:**

Daniel Inouye 74%

Frank Hutchinson 26%

## 1. Finances

Cash on Hand (12/31/91): \$623,898

## 2. Potential Challengers

### REPUBLICANS

**Rick Reed (announced)**

- State Senator and Minority Leader
- Cash-on-hand: \$1,581

### DEMOCRATS

**Wayne Nishiki (announced)**

- Maui County Councilman

## 3. Outlook

Republican Rick Reed will run an anti-incumbent campaign against five-term Senator Daniel Inouye. Inouye is being challenged in a primary by Maui County Councilman Wayne Nishiki. With 30 years in the Senate, Inouye does not have any major legislative accomplishments, nor in the 25 years of Democrat control of the Senate during his tenure, has he ever chaired a major committee.

# IDAHO

**Incumbent:** OPEN SEAT (R)

**Filing deadline:** April 3, 1992

**Primary date:** May 26, 1992

1986 Election:

Steve Symms 52%

John Evans 48%

## 1. Potential Candidates

### **REPUBLICANS**

**Dirk Kempthorne (announced)**

- Mayor of Boise, 1986 - present

- Cash-on-hand: \$52,947

**Milton Erhart (announced)**

- First Vice President, Prudential Securities

**Rod Beck (announced)**

- former leader of State Senate

### **DEMOCRATS**

**Congressman Richard Stallings (announced)**

- Congressman 2nd District (first elected in 1984)

- Cash-on-hand: \$137,349

## 2. Outlook

Richard Stallings recently announced that he plans to raise \$2 million for his Senate campaign. He will need all the help he can get. Idaho is one of the most solid Republican states in Presidential elections. But it is also worth noting that Stallings has been re-elected from the conservative Republican Second District by increasing margins since first winning in 1984. It is considered to be the more Republican of Idaho's two Congressional districts.

Stallings' co-sponsorship of the Striker Replacement Bill has once again indicated that he is out of step with the views of the majority of the citizens of Idaho. Idaho is a solid right-to-work state uncomfortable with special interest labor groups dictating the hiring practices of business and industry.

Look for this race to stay high on everyone's priority list. With a May primary, it will be a long race and one that will probably be decided by only a few percentage points in the last few weeks of the campaign.

# ILLINOIS

**Incumbent:** ALAN DIXON  
**Filing deadline:** December 16, 1991  
**Primary date:** March 17, 1992

**1986 Election:**  
Alan Dixon 65 %  
Judy Koehler 34 %

## 1. Finances

Cash on Hand (12/31/91): \$1,567,168

## 2. Potential Candidates

### REPUBLICANS

**Richard Williamson (announced)**

- Attorney
- Former advisor to Presidents Reagan and Bush
- Former Ambassador to the U.S. offices of the UN in Europe
- Cash-on-hand: \$4,500

### DEMOCRATS

**Al Hofeld**

- Former president of the Illinois State Bar Association
- Cash-on-hand: \$53,387

**Carol Mosely Braun**

- Recorder of Deeds for Cook County
- Cash-on-hand: \$51,093

## 3. Polling Information

<u>Dixon Name ID</u>	<u>12/91 (Greenburg Lake)</u>
Favorable	42 %
Unfavorable	50 %

<u>Re-elect</u>	
Re-elect	35 %
New Person	47 %

<u>Dem. Primary</u>	<u>2/92 (Chicago Tribune)</u>
Dixon	42 %
Braun	23 %
Hofeld	19 %

## 4. Outlook

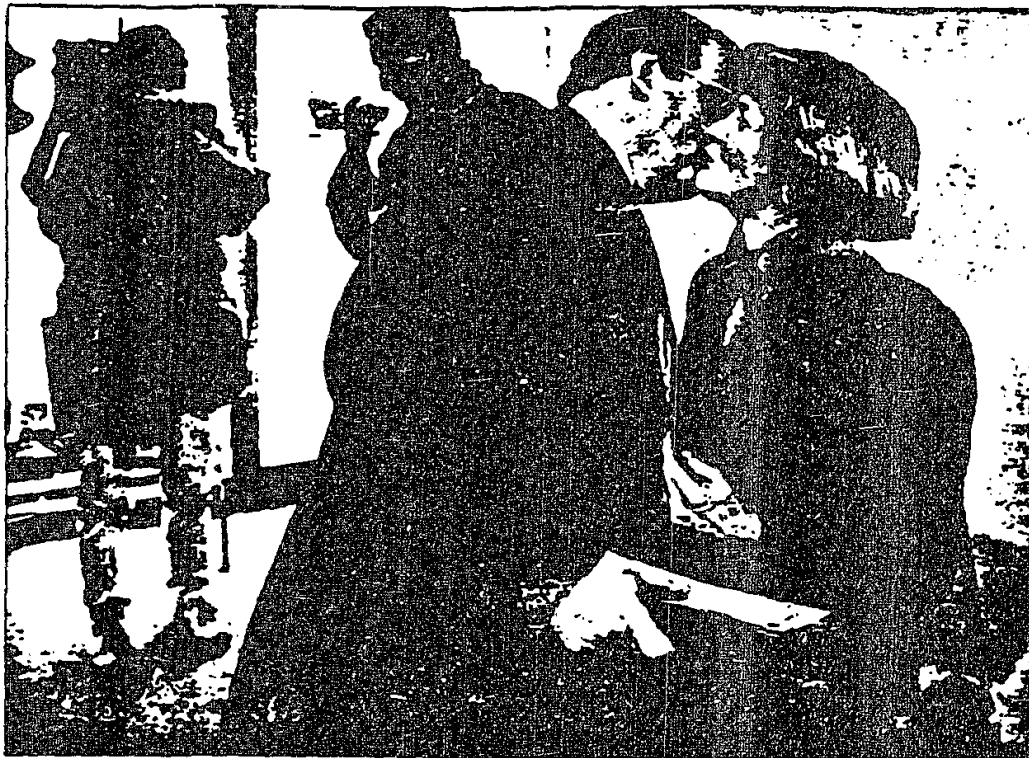
Recent events in Illinois have proved beyond doubt that Alan Dixon is very vulnerable. Many voters see him as a "backbencher", having no clear idea of what Dixon has done for them, or in some cases who he is. Dixon received a major blow to his re-

election bid with the recent announcement that the Democratic party of Illinois will not endorse anyone before the primary. It is extremely unusual for a state party not to endorse the sitting U.S. Senator. This decision will almost certainly add to Dixon's vulnerabilities. Further, at a 2/8 meeting, the Illinois Federation of Teachers decided that they liked all the candidates so much that they would endorse none of them, even though they have endorsed Dixon in all his previous re-election efforts. There are two credible and well-funded candidates who are challenging Dixon in the Democrat primary. One, Al Hofeld, is already on the air statewide and recent polls show Dixon not even getting 50% among Democrat primary voters.

Richard Williamson has emerged as the Republican candidate. After a bitter Democratic primary, Dixon will be in rough shape for the general election. This is certainly a race worth watching.

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## Midwest



Republican candidate Richard Williamson kisses his wife, Jana, goodbye at Meigs Field Monday before boarding a plane to launch his candidacy for the U.S. Senate against incumbent Alan Dixon. Tribune photo by Chris Walker

## Williamson announces, rips Dixon

By Thomas Hardy

Vowing to shake things up and not just shake hands, Richard Williamson launched his Republican bid for Alan Dixon's U.S. Senate seat on Monday by skewering the Democrat's image as "Al the Pal" and asserting that Dixon has done nothing substantive in his two terms.

The Kenilworth attorney rooted a litany of problems facing America and lambasted Congress as failing to make "the tough decisions" necessary to lead the nation.

Williamson declared: "Alan Dixon is part of the problem. He is not part of the solution."

Senior members of the Republican Party stood with Williamson as he announced his candidacy in Chicago and in Springfield, lending an air of credibility and solidarity to his late entry in a suddenly competitive campaign.

Among the Republicans present with Williamson were Gov. Jim Edgar, Lt. Gov. Robert Kustra, Secretary of State George Ryan, House Minority Leader Lee Daniels, state GOP Chairman Albert Jourdan, Cook County GOP Chairman Richard Siebel and Gene Reincke, executive director of the state party.

The show of partisan support was important for Williamson because it can help diminish the perception of Dixon's invincibility. Ironically, Re-

publicans have helped foster that image over the years by cozying up to the conservative Democrat and being loath to criticize him.

Williamson, 42, reconsidered running for Dixon's Senate seat just two weeks ago at the urging of top Republicans, including President Bush, after two challengers opened a potentially bloody battlefront against Dixon in the Democratic primary.

"Nothing's changed. ... The fact is that he was vulnerable, and if anything he is more so now," Williamson told reporters at Meigs Field, acknowledging that he had shelved his Senate ambitions and sidestepping suggestions that the fact Dixon will be challenged in the March 17 primary helped change his mind.

"That is going to cost him effort, time and campaign money," Williamson said of the primary contest facing Dixon, 64, who is scheduled to formally launch his re-election campaign Tuesday.

Cook County Recorder of Deeds Carol Mosley Braun and Chicago lawyer Albert Hofeld have declared their challenges to Dixon in the Democratic primary.

Williamson was a White House lobbyist for former President Ronald Reagan and served stints as U.S. ambassador to United Nations offices in Europe and as an assistant secretary of

state. The conservative Republican is a partner in the law firm of Mayer Brown & Platt.

He declined to sketch out a platform on specific issues and has the luxury of organizing a campaign while awaiting the outcome of the Democratic primary. But he pledged a "creative" campaign.

And Williamson made it clear he will run as the outsider—"the status quo is absolutely unacceptable," he said—in an election year when Congress and incumbency appear to have lost favor with voters.

"The stalemate on Capitol Hill cannot be allowed to continue," Williamson said. "That gridlock is caused by the power of special interests over a weak Congress and the fact that members of Congress today think not of the next generation, but only the next election."

"Our troubles are created and ignored by career politicians who believe they have a property right to their office."

Williamson pledged to serve a maximum of two terms but stopped short of advocating mandatory term limitations. And though he criticized the relationship between elected officials and special interest groups, Williamson said he "probably" will accept political action committee (PAC) contributions.

# INDIANA

**Incumbent:** DAN COATS  
**Filing deadline:** February 21, 1992  
**Primary date:** May 5, 1992

**1988 Election:**  
Dan Coats 54 %  
Baron Hill 46 %

## 1. Finances

**Fundraising Goal:** \$4,800,000  
**Gross Revenue Year to Date:** \$1,546,261  
**Cash on Hand (12/31/91):** \$1,062,166

## 2. Challengers

### DEMOCRATS

**Joe Hogsett (announced)**

- Indiana Secretary of State, 1988 - present
- Cash-on-hand: \$406,878

## 3. Polling Information (12/91 Schreiber)

**Name ID**  
**Favorable** 57 %  
**Unfavorable** 26 %

## 4. Outlook

Dan Coats is running for re-election to his first full term, after winning election in 1990 to complete the two years of his appointed term. Coats proved to be extremely strong in his first run for statewide office, and is in a good position for re-election. He is being challenged by Joe Hogsett, the secretary of state who promised Indiana voters he would not run for another office during his tenure as secretary of state, prompting harsh editorial comments in daily newspapers across the state. Further, he is seen as closely associated with Governor Evan Bayh, whose favorable rating has slipped considerably. Coats will also be helped by Vice President Quayle on the presidential tickets.



# IOWA

**Incumbent:** CHUCK GRASSLEY

**Filing deadline:** March 13, 1992

**Primary date:** June 2, 1992

1986 Election:

Chuck Grassley 66%

John Roehrick 34%

## 1. Finances

**Fundraising Goal:** \$3,500,000

**Gross Revenue Year to Date:** \$ 767,258

**Cash on Hand (12/31/91):** \$1,153,031

## 2. Potential Challengers

### DEMOCRATS

**Jean Lloyd-Jones**

- State Senator

**Bob Arnould**

- House speaker

## 3. Polling Information (12/91 Des Moines Register)

### Job Approval

Approve 62%

Disapprove 17%

### Ballot

Grassley 67%

Lloyd Jones 23%

## 4. Outlook

Chuck Grassley looks to have one of the safer Republican Senate seats in 1992. He is drawing no first or second tier opposition at the moment and those that have expressed an interest have not made a formal announcement as to whether they will challenge Grassley. Jean Lloyd Jones, who is one of two Democrats considering the race at the moment, has become embroiled in an ethics investigation in the legislature and in January she said she was rethinking her inclination to run against Grassley.

# KANSAS

**Incumbent:** BOB DOLE  
**Filing deadline:** June 10, 1992  
**Primary date:** August 4, 1992

1986 Election:  
Bob Dole 70%  
Guy MacDonald 30%

## 1. Finances

Gross Revenue Year-to-Date: \$970,045  
Cash on Hand (12/31/91): \$2,040,025

## 2. Outlook

Congressman Dan Glickman recently announced that he will not challenge Senator Dole. With no potential challengers in sight, Senator Dole's seat looks to be a safe one.

2004-04-29 10:00 AM

# KENTUCKY

**Incumbent:** WENDELL FORD  
**Filing deadline:** January 28, 1992  
**Primary date:** May 26, 1992

**1986 Election:**  
Wendell Ford 75 %  
Jackson Andrews 25 %

## 1. Finances

Cash on Hand (12/31/91): \$758,435

## 2. Potential Challengers

### REPUBLICANS

**David Williams (announced)**

- State Senator

**Philip Thompson (announced)**

- Former Executive Director of Kentucky GOP

## 3. Polling Information

Re-elect	<u>11/91 (Mason Dixon)</u>
Re-elect	47%
Consider Someone Else	39%
Replace	9%

Re-elect	<u>12/91 (Hill Research/NRSC)</u>
Re-elect	41%
New Person	46%

## 4. Outlook

Republican hopes have increased in recent weeks in Kentucky where two very credible candidates have come forward to run against Democrat incumbent Wendell Ford. Ford's less than impressive re-elect numbers have started to turn a few heads to a potential sleeper of a race. In addition, he often supports the Democrat Senate leadership on key issues and consequently will have to defend many votes that will undoubtedly be unpopular in conservative Kentucky.

# LOUISIANA

**Incumbent:** JOHN BREAux  
**Filing deadline:** July 24, 1992  
**Primary date:** October 3, 1992

**1986 Election:**  
John Breaux 53%  
Henson Moore 47%

## 1. Finances

Cash on Hand (12/31/91): \$1,819,740

## 2. Potential Challengers

### REPUBLICANS

Quentin Dastugue  
- State Representative

## 3. Polling Information

<b>Job Rating</b>	<u>9/91 (Mason Dixon)</u>
Exc/good	52%
Fair/poor	38%

## 4. Outlook

State representative Quentin Dastugue is considering a challenge to Breaux. With the volatile political environment in Louisiana, a strong candidate like Dastugue could give Breaux a tough re-election fight.

# MARYLAND

**Incumbent: BARBARA MIKULSKI**

**Filing deadline: December 31, 1991**

**Primary date: March 3, 1992**

**1986 Election:**

**Barbara Mikulski 61%**

**Linda Chavez 39%**

## 1. Finances

Cash on Hand (12/31/91): \$1,235,912

## 2. Potential Challengers

### **REPUBLICANS**

#### **Alan Keyes (announced)**

- Former Assistant Secretary of State
- Republican nominee for U.S. Senate in 1988
- President, Citizens Against Government Waste
- Cash-on-hand: \$15,462

#### **Ross Pierpont (announced)**

- Candidate for Governor in 1990
- Retired Chief of Surgery, Maryland General Hospital

#### **Joe Cassilly (announced)**

- Hartford County State's Attorney
- Cash-on-hand: \$1,781

#### **Martha Klima (announced)**

- State Representative from Baltimore County
- Cash-on-hand: \$2,387

## 3. Polling Information (2/92 Mason Dixon)

### **GOP Primary**

Keyes	37%
Cassilly	8%
Klima	4%
Pierpont	3%
Undecided	42%

### **General Election Match Ups**

Mikulski	54%	Mikulski	55%	Mikulski	56%
Keyes	32%	Klima	22%	Cassilly	20%

## 4. Outlook

Interest in this race has been very high, with 15 candidates vying for the Republican nomination. Alan Keyes, the outspoken President of Citizens Against Government Waste, is currently the front-runner. Recent polls show Senator Mikulski's negatives at 30% and her ballot position has dropped to the mid to low 50's. The GOP primary is March 3 and

thus our nominee will have adequate time to develop a campaign. With the poor fiscal climate in Maryland, all incumbents, and particularly Democrats will have a tough time in November.

**Figure 1** Schematic representation of the experimental design. The figure is divided into two main sections: **Pretest** and **Study 1**. The **Pretest** section includes a **Pretest** box with a **Pretest** label and a **Pretest** description. The **Study 1** section includes a **Study 1** box with a **Study 1** label and a **Study 1** description. The **Pretest** section also includes a **Pretest** box with a **Pretest** label and a **Pretest** description. The **Study 1** section also includes a **Study 1** box with a **Study 1** label and a **Study 1** description.

# MISSOURI

**Incumbent:**      **KIT BOND**  
Filing deadline:    March 31, 1992  
Primary date:      August 6, 1992

1986 Election:  
Kit Bond            53%  
Harriet Woods     47%

## **1. Finances**

Fundraising Goal:            \$6,000,000  
Gross Revenue Year to Date:   \$1,710,576  
Cash on Hand (12/31/91):     \$1,548,008

## **2. Potential Challengers**

### **DEMOCRATS**

**Merton Bernstein (announced)**

- Law Professor

**William Peacock (announced)**

- Lobbyist

- Cash-on-hand: \$48,996

**Geri Rothman-Serot (announced)**

- St. Louis County Councilwoman

**Steve Carroll**

- State Legislator

**Gerald Ortals**

- Former St. Louis Bar Association President

**Nicholas Clement**

- Newspaper distributor

## **3. Outlook**

Press reports indicate that Democrats are getting nervous about the prospect of only a token candidacy against Senator Bond and its effect on the open Governor's race. Money and Senator Bond's strong political position with the voters are the main deterrence.

Senator Bond recently scored a legislative victory for Missouri by attaining fair formula funding for the recently passed Highway Bill. In measuring the economic impact of the legislation, the Missouri Department of Economic Development estimates the creation of 23,000 new jobs the first year and 135,000 jobs over the next six years. Senator Bond has also been at the forefront of before and after day care for children and has taken the lead in parents as first teachers programs.

President Bush recently held a successful fundraiser for Senator Bond in St. Louis. Bond's popularity will hopefully transfer over to help the winner of the Republican nomination for Governor as well.

# NEVADA

**Incumbent:** HARRY REID  
**Filing deadline:** May 12, 1992  
**Primary date:** September 1, 1992

1986 Election:  
Harry Reid 50%  
Jim Santini 45%

## 1. Finances

Cash on Hand (12/31/91): \$1,627,282

## 2. Potential Challengers

### REPUBLICANS

#### Demar Dahl

- President, Nevada Cattlemen's Association

#### Bob Gore (announced)

- Businessman

## 3. Outlook

Demar Dahl, president of the Nevada Cattleman's Association, and businessman Bob Gore appear ready to run in a primary for the opportunity to take on first-term Senator Harry Reid, who was elected to the Senate with 50 percent of the vote. Republican registration in Nevada is now equal with Democratic registration, giving a Republican a real opportunity to win the seat.



# NEW HAMPSHIRE

**Incumbent:** WARREN RUDMAN

**Filing deadline:** June 12, 1992

**Primary date:** September 8, 1992

1986 Election:

Warren Rudman 63%

Endicott Peabody 32%

## 1. Finances

Gross Revenue Year to Date: \$ 5,173

Cash on Hand (12/31/91): \$43,899

## 2. Potential Challengers

### DEMOCRATS

**Norm D'Amours**

- Former Congressman
- 1984 Democratic nominee for U.S. Senate

**John Rauh**

- Businessman
- 1990 candidate for Democratic nomination for U.S. Senate

**Robert Preston**

- Former State Senate leader

**Steven McAuliffe**

- Attorney

### REPUBLICANS

**Governor Judd Gregg** (if Senator Rudman retires)

**Robert Rabuck** (announced)

- Attorney
- Cash-on-hand: \$5,310

## 3. Polling Information (12/91 Political Media Research)

**Rudman Job Approval**

Exc/Good 64%

Fair/Poor 31%

## 4. Outlook

Senator Rudman has indicated he will announce his plans shortly. No Democrat has emerged to challenge Rudman.

## NEW YORK

<b>Incumbent:</b>	<b>AL D'AMATO</b>	<u>1986 Election:</u>	
Filing deadline:	July 12, 1992	Al D'Amato	57%
Primary date:	September 15, 1992	Mark Green	41%

### 1.

#### Finances

Fundraising Goal:	\$16,000,000
Gross Revenue Year to Date:	\$ 1,896,275
Cash on Hand (12/31/91):	\$ 2,779,531

### 2. Potential Challengers

#### **DEMOCRATS**

##### **Robert Abrams (announced)**

- New York State Attorney General
- Cash-on-hand: \$805,078

##### **Geraldine Ferraro (announced)**

- 1984 Democratic Vice Presidential nominee
- Former Congresswoman

##### **Elizabeth Holtzman (announced)**

- New York City Comptroller
- 1980 Democratic nominee for the U.S. Senate
- Cash-on-hand: \$544,710

##### **Robert Mrazek (announced)**

- Congressman 3rd District (first elected in 1982)
- Cash-on-hand: \$853,172

##### **Reverend Al Sharpton (announced)**

- Political activist

### 3. Polling Information (2/92 Marist College)

#### **Democratic Primary**

Abrams	27%
Ferraro	27%
Holtzman	20%
Mrazek	3%
Sharpton	2%

### 4. Outlook

Recent press accounts document that the D'Amato campaign is aggressively on-track both politically and financially. The Democrats, by contrast, face a very long, divisive and late (September) primary. The Democrats will be spending their resources to win the primary, leaving little time to raise the necessary funds to face D'Amato.

# NORTH CAROLINA

**Incumbent: TERRY SANFORD**

**Filing deadline: February 3, 1992**

**Primary date: May 5, 1992**

**1986 Election:**

**Terry Sanford 52%**

**Jim Broyhill 48%**

## **1. Finances**

**Cash on Hand (12/31/91): \$97,435**

## **2. Potential Challengers**

### **REPUBLICANS**

**Lauch Faircloth (announced)**

- 1984 gubernatorial candidate
- Head of Democrats for Helms in 1990 (switched parties in 1991)
- Cash-on-hand: \$1,124

**Gene Johnston (announced)**

- former member of the U.S. House of Representatives
- Head of North Carolina Reagan/Bush in 1984
- Cash-on-hand: \$5,520

**Sue Ellen Myrick (announced)**

- Elected mayor of Charlotte in 1987, defeating Harvey Gantt
- Re-elected, 1989
- President and CEO of Myrick Advertising
- Cash-on-hand: \$2,842

## **3. Polling Information (2/92 Mason Dixon)**

### **Re-elect**

Re-elect	41%
Consider other	19%
Replace	36%

### **Name ID**

Aware	94%
Favorable	44%
Unfavorable	30%

### **General Election Match-ups**

Sanford	50%	Sanford	53%
Myrick	33%	Johnston	23%

Sanford	51%
Faircloth	30%

#### GOP Primary

Myrick	29%
Faircloth	25%
Johnston	11%
Undecided	35%

#### 4. Outlook

Terry Sanford continues to be one of the most vulnerable Democrat incumbents. Sanford maintains that he has stepped up his fundraising efforts (saying that he intends to raise \$5 million for the campaign), thereby quieting speculation that he might retire.

In a Mason-Dixon poll taken in February, Sanford was matched up against three potential challengers. His vote ranged from 50% to 53%. At this early stage, when none of the Republican candidates are well known statewide, such low figures are considered a sign of vulnerability in an incumbent. Further signs of vulnerability include very low favorable/unfavorable ratings (44% to 30%), and 36% of respondents indicating that they would like Sanford replaced.

# NORTH DAKOTA

**Incumbent:** KENT CONRAD

**Filing deadline:** April 10, 1992

**Primary date:** June 9, 1992

1986 Election:

Kent Conrad 50%

Mark Andrews 49%

## 1. Finances

Cash on Hand (12/31/91): \$1,152,320

## 2. Potential Challengers

### REPUBLICANS

Steve Sydness (announced)

- Elected Fargo City Commissioner in 1990

## 3. Polling Information (10/91 University of North Dakota)

### Conrad Job Approval

Exc/Good 51%

Fair/Poor 44%

## 4. Outlook

North Dakota is one of the least expensive states in which to run a campaign. For the cost of a one week media buy in California, forty weeks of media can be purchased in North Dakota.

Conrad, who won in 1986 by only 2,000 votes, has already come under fire for breaking his 1986 campaign pledge that he would not run for re-election if the national debt had not been brought under control and the budget was not balanced.

Republican Steve Sydness announced his candidacy on February 17. He is a fifth generation North Dakotan and currently serves as the Director of Planning for Great Plains Software. He has an MBA from Harvard and has worked for McKinsey & Co. and Kissinger & Associates.

Sydness ran in 1988 for Congress against Byron Dorgan and presently serves on the Fargo City Commission.

# Republican Sydness officially casts bid for Conrad's seat



**THUMBS UP:** Fargo businessman Steve Sydness tags Sen. Kent Conrad, D-N.D., as a Sen. Edward Kennedy look-alike, claiming Conrad has voted 75 percent of the time with the controversial Massachusetts senator.

By CARTER WOOD Tribune Staff Writer

Steve Sydness added the stamp of formality to his long-evident campaign Monday, announcing he will seek the GOP nomination for Democratic Sen. Kent Conrad's seat.

Speaking at a Bismarck news conference, the Fargo businessman and city commissioner disparaged Congress and Conrad for failing to represent North Dakota values, common sense and compassion.

"These North Dakota traits are lacking in the United States Senate, and they are lacking in my opponent as well," he said.

Sydness compared Conrad — who has yet to declare for re-election — to Sen. Ted Kennedy, saying he had voted 75 percent of the time with the Massachusetts Democrat.

Ted Kennedy is kind of the boogie man of the Eastern liberal establishment, but that's the way it is," said Sydness.

If Kent Conrad votes close to him, I think that's something the people of North Dakota might find interesting, and it might help them decide if that's the kind of voting record they want for their senator.

The comparison prompted a rebuttal from Ted Quade, executive director of the State Democratic NPL Party, who recently moved from Massachusetts.

"Somehow the Republicans have gotten the notion that they have to paint their opposition as liberal, and that's going to work," Quade said. "Look at Kennedy's record. That's a record of a farm-state senator."

More on R.U.F. Page 1A

## Race: Conrad hasn't announced

**FROM PAGE 1A** Conrad doesn't care about his state. It's just not an issue.

This is Sydness's second run at Congress. In 1988 he lost to Rep. Byron Dorgan, D-N.D., 72 percent to 28 percent.

A graduate of Harvard Business School, Sydness works in international marketing and planning for Great Plains Software Inc., a Fargo-based publisher of business-oriented software. In 1990, he won election to the Fargo City Commission with 72 percent of the vote.

Sydness stressed fiscal conservatism, endorsing constitutional amendments to require a balanced budget and granting line-item veto authority to the president.

He also called for a ban on new spending bills unless they transfer the money from some other program, not from the budget deficit. Sydness agreed with the assessment his "spending freeze" also amounted to a "no new taxes" pledge.

Conrad has amassed \$1.2 million in his campaign coffers as of Dec. 31. Sydness said he had collected about \$30,000, most since the new year.

"I'll have what I need to win," Sydness said. "He'll probably need twice as much as I do, because he'll need to explain his record."

Sydness used a joke to duck a reporter's question on whether he expected competition from within

### SYDNESS AGENDA

Here are some positions Steve Sydness took when he announced his campaign for U.S. Senate Monday:

- Support establishment of rural enterprise zones, to provide tax incentives for investment in rural areas.
- Establish "rural set asides" requiring 25 percent of all government contracts be placed in rural areas.
- Create an investment tax allowance.
- Simplify rules and regulations governing agriculture and develop a crop insurance program marked by a partnership between federal government, farmers and private insurance companies.
- Tax credits or deductions for health insurance costs.
- Reform of malpractice laws and streamlining of administration of health care.
- Encourage small businesses and individuals to join larger insurance groups.

the GOP. One Republican often mentioned as a senatorial candidate, Bismarck businessman Kent French, was in the audience Monday. He declined comment, saying it was Sydness' "day in the sun."

The Republican Senatorial Campaign Committee has targeted Conrad as a potentially vulnerable candidate, and Sydness said he expected help in contributions and advice.

However, he asserted, the national committee will not run his campaign. GOP consultants called last

week with suggestions, which Sydness said he politely declined.

"They had some things they wanted me to do, and the effect of my answer was, 'That sounds like something Dick Thornburgh did in Pennsylvania, and I don't want to repeat Thornburgh's folly here in North Dakota.'"

Republican hopes were dashed in November when Thornburgh, the former U.S. attorney general, suffered a surprising defeat to Sen. Harris Wofford in Pennsylvania.

Democrats hold a 58-42 seat majority in the Senate.

# The Forum

February 18, 1992

## Sydness formally opens bid for Senate Launches attack on Conrad

By Patrick Springer  
Staff writer

Steve Sydness presents himself as the kind of guy who likes school so much that he shows up for class on a day when school is closed.

But he cannot tell a lie — not after inviting a handful of reporters and photographers to be on hand Monday to announce his bid to unseat Sen. Kent Conrad, D-ND.

Republican Sydness chose the observance of teenage Washington's birthday and his old third grade classroom at Horace Mann Elementary School in Fargo as the time and place to launch his candidacy, portraying Conrad as an ineffective and out of touch with North Dakota voters.

"North Dakotans deserve real solutions, not shallow symbolism," Sydness said. "Unfortunately, my opponent is long on symbols, short on solutions."

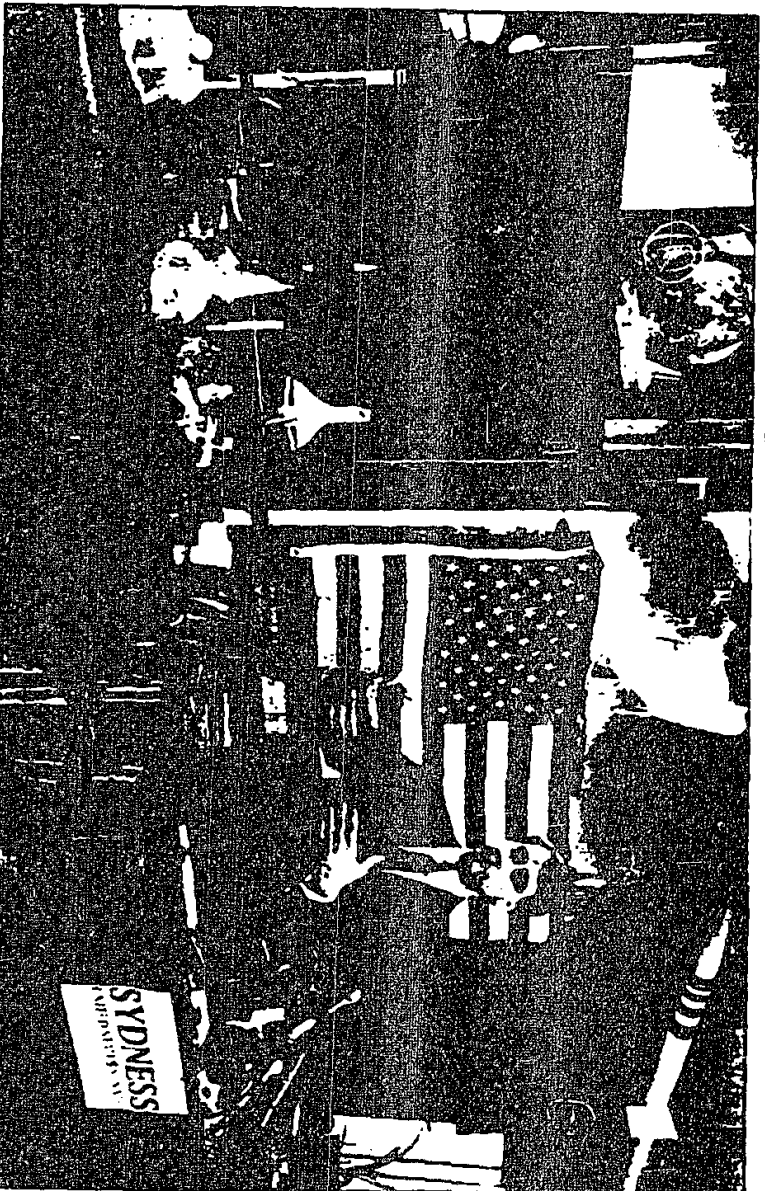
Sydness says Conrad, who is seeking his second term, has raised "government by press release to new heights" and recently flunked out in a survey of high school seniors, based on the number of bills submitted by lawmakers that became law during the same time. Conrad allowed up as the No. 1 per capita Senate user of taxpayer-financed mail.

"Just in taxpayer-financed mail, last in legislative effectiveness," Sydness said. "And a very important fact."

Sydness, the unsuccessful GOP congressional candidate in 1988, painted Conrad's voting record as more in line with liberal Sen. Ted Kennedy of Mass. than with the views of North Dakotans.

Formerly, Sydness criticized as out of step in the 1988 election against the war in the Persian Gulf and a measure imposing criminal penalties for burning the United States flag.

Former House member Conrad's press



DAVE WALLBRIE/FORUM

From a classroom in Horace Mann Elementary School in Fargo, where he attended school, Steve Sydness officially announces his

secretary said Sydness had donated ed Conrad's position by simply ing certain votes while neglecting others.

In three votes, Conrad twice voted to make it illegal to burn the flag. Conrad at first opposed amending the Constitution to make flag burning illegal, prior to voting a law, Becker said.

Conrad voted against last year's war in the Persian Gulf after consulting with North Dakotans throughout the state, who overwhelmingly wanted to allow more time for economic sanctions to take effect.

A more tabulation of bills

present is an unusual way of measuring legislative effectiveness, where much of the work is done by amendment in committee or on the Senate floor, Becker said. She said Conrad's mail folder is one of the lowest in the Senate.

Sydness alluded to Conrad's pledge in the 1988 campaign to not work on legislation if the budget deficit had not been brought under control. He noted the deficit had jumped from about \$150 billion to about \$200 billion since

Conrad took office. "He can promise all he wants but I'm going to hold him accountable for it," Sydness said. "I'm not

going to make any specific promises about what the numbers are going to be six years from now," promising instead to work hard to change things in Washington.

Sydness is also dogged by rumors about campaign pledges during Sydness' 1988 election campaign for his four year term on the Fargo City Commission, he gave the impression he would serve at least a full term. Later, he said it was his intention to serve out four years.

Also, Sydness acknowledged that his campaign goal of reducing city budgets by 5 percent has not been fully realized, but said he is

pleased with the city's adoption of a comprehensive capital improvements plan, which he had pushed by declaring his candidacy in his old neighborhood school, Sydness said.

Sydness, who works in international marketing and strategic planning at Great Plains Software in Fargo, had worked for out of state business consulting firms, including Henry Kravitz's firm from 1983 to 1988, before returning to North Dakota. By his 1988 campaign, he suffered from the perception that he had returned to pursue a political career.

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# OHIO

**Incumbent:** JOHN GLENN  
**Filing deadline:** February 20, 1992  
**Primary date:** May 5, 1992

**1986 Election:**  
John Glenn 62%  
Tom Kindness 38%

## 1. Finances

Cash on Hand (12/31/91): \$724,002

## 2. Potential Challengers

### REPUBLICANS

**Mike DeWine, announced**

- Elected Lt. Governor in 1990
- Served in U.S. House of Representatives from 1982-1990

**George Rhodes, announced**

- Aircraft-accident consultant

## 3. Polling Information (1/92 Teeter/NRSC)

**Re-elect**

Re-elect 34%

New Person 60%

**General Election Match-Up (12/91 University of Akron)**

DeWine 23%

Glenn 37%

**Job Approval**

Exc/Good 32%

Fair/Poor 50%

## 4. Outlook

Lt. Governor Mike DeWine announced his challenge to John Glenn on February 3rd. An Ohio daily newspaper said the "...race could be a monumental battle of two Ohio political titans...." Glenn appears vulnerable after his three terms in the Senate, and the well-known and popular DeWine will be a strong challenger. Glenn, one of the Keating Five, still has a \$3 million debt from his 1984 presidential race.



# DeWine makes it official



Lt. Gov. Michael DeWine, flanked by his wife, Fran, (seated) and several family members, entered the race for the GOP nomination to run for the U.S. Senate.

## Lieutenant governor challenges Glenn

By JIM UNDERWOOD  
PLAIN DEALER BUREAU

CEDARVILLE, O.

Lt. Gov. Michael DeWine, declaring from the front porch of his historic Greene County farm home that it is time for a change, became an official candidate for the U.S. Senate yesterday.

Calling for term limits for members of Congress, DeWine, 45, a Republican, said the 18 years Democratic Sen. John Glenn has served in the U.S. Senate is long enough.

DeWine said that Glenn, a former astronaut, was still a national hero 30 years after he orbited the Earth as one of the nation's seven original astronauts.

"But the issue in 1992 is not John Glenn. What is at issue in this election is the future of Ohio," DeWine said. "After 18 years, it is time for a change. After 18 years, we must move on."

DeWine issued a call for welfare reform and stronger education, jobs and health-care initiatives. But much of his speech was aimed at tapping the anti-incumbent sentiment among voters.

Even after the speech, DeWine pressed that issue with reporters.

"People are mad. I've never seen them as mad

as they are today," he said.

DeWine announced his candidacy to about 300 well-wishers gathered in the muddy front yard of his home, which was also the home of White-law Field, an Ohio reporter during the Civil War who later ran for vice president.

With music supplied by the Cedarville College Pep Band, the Old Timers Club Inc. of nearby Clifton served up hot chocolate, coffee and neatly sliced cornbread wrapped in paper napkins.

Ohio Republican Party Chairman Robert T. Bennett pointed to the blue skies and mild temperatures that accompanied DeWine's announcement. "It is, indeed, an omen — a good omen," Bennett said.

DeWine was introduced by his wife, Fran, who is expecting the couple's eighth child in May. Perhaps the one surprise that emerged from DeWine's speech was an acknowledgement that "the baby is a girl. 'Modern technology, folks. What else can I say,'" he grinned.

DeWine, a former prosecutor, state senator and congressman, drew his biggest applause when he talked about welfare reform and health care. He rejected a national health care plan.

"Congress can't run itself, so how can we

expect it to run our health care system?" he said.

DeWine is expected to receive strong financial backing from the national Republican Party, but even he concedes he is not likely to match Glenn dollar for dollar.

Glenn's campaign yesterday released documents showing his campaign fund had about \$724,000 in the bank. DeWine said he would try to raise about \$4 million to challenge Glenn.

DeWine already has hired a media group headed by Greg Stevens, who was formerly associated with political media master Roger Ailes.

Stevens yesterday called Glenn the "stealin' candidate."

"Ask people to name one thing John Glenn has done for Ohio," Stevens said. "They will be hard pressed to name one thing."

The Glenn camp said there were no surprises in DeWine's announcement nor his speech.

Glenn spokesman Dale Butland said both Glenn and DeWine had congressional voting records.

"Each of them has thousands of recorded votes. We would invite people to compare their records on issues that most affect their lives and we think the majority will want to return John Glenn to the U.S. Senate," Butland said.

## DeWine aims for Glenn's Senate seat

BY JAMES HANNAH

The Associated Press

CEDARVILLE, Ohio — Lt. Gov. Michael DeWine said Monday he will seek the Republican nomination for the U.S. Senate seat held by Democrat John Glenn and would serve no more than two terms if elected.

Flanked by family members DeWine announced his candidacy on the front porch of his rural, four-acre home near this Greene County city, about 20 miles east of Dayton. He spoke to about 500 supporters.



DeWine

DeWine, 45, said his campaign would be based on the "common sense of the people" and focus on jobs, education, welfare reform, health care and congressional reform.

He said he would serve no more than two terms — 12 years — and work to limit the terms of his colleagues.

"Problems in Washington keep getting worse and worse, not better," said DeWine, who served eight years in the U.S. House before becoming lieutenant governor. "If you can't solve a problem after you've been at it for 12 years or 18, it's time to get someone else in there."

DeWine's campaign said Monday he would visit Cincinnati today, speaking at 10 a.m. at the Westin Hotel downtown.

Glenn, 70, is seeking his fourth term.

DeWine said Glenn, the first American to orbit the Earth, will always be a national hero.

"But the issue in 1992 is not John Glenn," said DeWine. "What is at issue in 1992 is the future of the people of Ohio. After 18 years, it is time for a change. After 18 years, we must move on."

THE CINCINNATI ENQUIRER Tuesday, February 4, 1992

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# OKLAHOMA

**Incumbent:** DON NICKLES

1986 Election:

Filing deadline: July 8, 1992

Don Nickles 55%

Primary date: August 25, 1992

Jim Jones 45%

## 1. Finances

Fundraising Goal: \$4,500,000

Gross Revenue Year to Date: \$1,645,874

Cash on Hand (12/31/91): \$1,835,277

## 2. Potential Challengers

### DEMOCRATS

Steve Lewis (announced)

- Former State House Speaker

- Cash-on-hand: \$101,351

Darryl Roberts

- State Senator

Kelly Haney

- State Senator

## 3. Polling Information (7/91 Mason Dixon)

Re-elect

Re-elect 57%

New Person 28%

Nickles Name ID

Favorable 56%

Unfavorable 12%

General Election Match-up

Nickles 57%

Lewis 25%

Nickles 61%

Roberts 28%

## 4. Outlook

Although polls show that Oklahomans continue to have confidence in Senator Nickles, it is worth remembering several key points. First, Oklahoma is a Democrat - leaning state, with a 2:1 Democrat registration advantage. Second, anti-Washington sentiment is strong across the country, and every incumbent could be hurt by it. And third, the Democrat Senatorial Campaign Committee is strapped for cash and will very

likely focus their limited resources on the smaller states, where dollars can have greater impact. Oklahoma is perfect for this strategy.

In addition, Senator Nickles has potentially strong opposition in some of the Democrats lined up against him. For example, Steve Lewis raised over \$1 million in the 1990 gubernatorial race and he retains strong support among teachers and the unions.

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# OREGON

**Incumbent: BOB PACKWOOD**

**Filing deadline: March 10, 1992**

**Primary date: May 19, 1992**

**1986 Election:**

**Bob Packwood 63%**

**Rick Bauman 36%**

## **1. Finances**

**Fundraising Goal: \$7,000,000**

**Gross Revenue Year to Date: \$3,199,642**

**Cash on Hand (12/31/91): \$3,115,654**

## **2. Potential Challengers**

### **DEMOCRATS**

**Congressman Les AuCoin (announced)**

- Congressman 1st District (first elected in 1974)

- Cash-on-hand: \$475,014

**Harry Lonsdale (announced)**

- Businessman

- 1990 Democratic nominee for U.S. Senate

- Cash-on-hand: \$38,768

### **REPUBLICANS**

**John DeZell (announced)**

- Attorney

## **3. Outlook**

Harry Lonsdale's entry into the Democrat primary is good news for Senator Packwood. Lonsdale's anti-incumbent message, which he effectively developed against Senator Hatfield, portrays Les AuCoin as part of the "Washington problem". This diminishes AuCoin's ability to run with a "time for a change" message in the general election, if he is indeed the nominee.

Les AuCoin told a group of PAC representatives he plans to spend \$4 million on his campaign, despite calls from Lonsdale for a \$400,000 primary campaign spending limit.

A Lonsdale poll conducted 9/3-8/91 by Paul Maslin of KRC Research produced the following results (700 registered voters; Democrat primary subsample = 500 registered voters):

### **Democrat Primary**

**Lonsdale 44%**

**AuCoin 43%**

# PENNSYLVANIA

<b>Incumbent:</b>	<b>ARLEN SPECTER</b>	<b>1986 Election:</b>	
<b>Filing deadline:</b>	February 18, 1992	Arlen Specter	56%
<b>Primary date:</b>	April 28, 1992	Robert Edgar	43%

## 1. Finances

Fundraising Goal:	\$10,000,000 - \$12,000,000
Gross Revenue Year to Date:	\$ 2,314,685
Cash on Hand (12/31/91):	\$ 3,286,186

## 2. Potential Challengers

### DEMOCRATS

**Lt. Governor Mark Singel, announced**

- Lt. Governor 1986 - present
- Cash-on-hand: \$167,290

**Robert Colville, announced**

- District Attorney, Allegheny County

**Lynn Yeakel, announced**

- Activist

**Fredrica Mann Friedman, announced**

### REPUBLICANS

**Stephen Freind, announced**

- State Representative
- Cash-on-hand: \$17,536

## 3. Polling Information (10/91 Political Media Research)

### Specter Name ID

Favorable	64%
Unfavorable	19%

### General Election Match-Ups

Specter	63%
Singel	19%

## 4. Outlook

With Harris Wofford's victory in the Pennsylvania special election, Democrats now claim to be setting their sights on Senator Specter's seat. However, Lt. Governor Mark Singel is the only major Democrat considering the race. He has been damaged by craving the appointment to the Heinz seat -- only to be publicly rejected by Governor Casey. And, several other prominent Pennsylvania Democrats described his candidacy in less-than-flattering terms. Indeed, Governor Casey has recently said that he is not supporting Singel's bid.

This is an expensive state to run in and many doubt that Singel can raise the amount of money that it takes to run successfully. Specter is doing an excellent job fundraising and organizing and is taking the Wofford victory very seriously.

Specter will face a primary challenge from Stephen Freind.

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# **SOUTH CAROLINA**

**Incumbent: ERNEST HOLLINGS**

**Filing deadline: April 30, 1992**

**Primary date: June 9, 1992**

**1986 Election:**

**Ernest Hollings 63%**

**Henry McMaster 36%**

## **1. Finances**

**Cash on Hand (12/31/91): \$1,748,076**

## **2. Challengers**

### **REPUBLICANS**

**Tommy Hartnett (announced)**

- former member of the U.S. House of Representatives
- Republican nominee for Lt. Governor in 1986 (49%)
- Served in both houses of the South Carolina legislature

## **3. Polling Information**

### **Hollings Job Approval**

**Exc/Good**

**Fair/Poor**

### **12/91 Mason Dixon**

**53%**

**43%**

### **Re-elect**

**Re-elect**

**Consider Another Candidate**

**Vote to Replace**

**41%**

**39%**

**16%**

### **General Election Match-up (8/19 American Viewpoint)**

**Hollings**

**Hartnett**

**44%**

**31%**

## **4. Outlook**

Former Congressman Tommy Hartnett is in a very strong position to capture this seat, with Hollings' re-elect numbers surprisingly low. Hollings' vote against the Persian Gulf War resolution and his continuing calls for higher taxes further his image as out-of-touch with South Carolinians.

Hartnett's campaign, including his fundraising efforts began in earnest earlier this month. He is being very well received as he travels the state and speaks with voters and media outlets. An editorial in the Greenville News describes it best: "Tommy Hartnett, former congressman from Charleston, could serve the political process well with his candidacy for the U.S. Senate. He is a vigorous campaigner, intelligent and articulate, and has a serious grasp of many public policy issues."



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Greenville News 1-29-92

# Hollings 'double talk' on jobs ripped by challenger Hartnett

By Tim Flach

Chief Capital Correspondent

**COLUMBIA** — Republican U.S. Senate candidate Thomas Hartnett attacked Democratic incumbent Ernest F. Hollings on Tuesday for alleged double talk on trying to aid industry to stop American jobs from going overseas.

Hartnett charged that Hollings on one hand talks of saving jobs by limiting textile imports. But on the other hand he opposes limiting product liability suits that Hartnett said could do far more to protect jobs at home.

Hollings aide David Rudd called Hartnett off-base.

Hollings believes that "the primary battles that we face in the world today are economic battles and that, until we as a country make a decision that our future security rests on an aggressive trade policy that supports our manufacturing industries, we will continue to be taken advantage of," Rudd said.

Hollings is the "largest single stumbling block" in Congress to adoption of proposals that would give manufacturers of products some protection from being forced to pay damages for injury, Hartnett said at a press conference.

Manufacturers complain that they sometimes are liable for

products improperly used or for items years old.

Hollings is "in the pocket" of lawyers who don't want such limits, Hartnett said.

Rudd said Hollings believes that those injured by defective products are "entitled to have a chance to collect fair compensation for that."

The cost of buying insurance for such litigation or paying settlements is a major reason that American business moves its plants overseas, Hartnett claimed.

Hartnett also announced that state Sen. Joe Wilson, R-West Columbia, will serve as his campaign manager.

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# Hartnett seeks Senate seat held by Hollings

By Dan Hoover

Chief Capital Correspondent

**COLUMBIA** — Former congressman Thomas Hartnett came out swinging Tuesday in announcing his Republican bid for the Senate by calling 25-year Democratic Sen. Ernest Hollings "the epitome of the arrogant, entrenched, career-politician."

Hartnett, who served in Congress three terms before mounting an unsuccessful bid in 1988 for lieutenant governor, ended months of anticipation for GOP activists as he attacked Hollings as a symbol of "all that is wrong with Washington today."

The Mount Pleasant Republican made it clear that his campaign strategy will be to spotlight Hollings as the issue — that

crime, drugs, taxes, health care and defense will largely be secondary talking points.

"All those things are going to be issues, but they've been issues," Hartnett said. "The main issue ... is the incumbent himself, because after 25 years, if he had done anything about those issues, they probably wouldn't be issues."

An array of state Republican leaders turned out for the announcement, including Gov. Carroll Campbell, himself the subject of senatorial rumors.

Hollings, traveling between South Carolina and Washington with key staff members, could not be reached for comment.

In a statement released by his

See Hartnett, Page 11A

Wednesday, November 13, 1991 11A

## Hartnett

Continued from Page 1A

Washington office, Hollings suggested that GOP leaders had induced a reluctant Hartnett into the race.

"I guess now I'll have to find out what they promised him," Hollings said, adding, "we'll have plenty of time to campaign next year."

Campbell's presence was intended to put an end to speculation he would run for the seat and to pre-empt a primary challenge to Hartnett, Republican strategists said.



Hartnett

Campbell told reporters, "I signed on with Tommy as his honorary chairman through November of 1992 when he is elected..."

Hartnett interjected, "That ought to lay that rumor to rest."

He then added that he had no doubts that Campbell would have been the best candidate for the race.

Hartnett, 50, portrayed himself as one "not consumed by that hunger for power or for the prestige of the job." He has spent

most of his adult life in elective office, 18 years in the state Legislature and six in Congress.

Expressing support for the movement to limit U.S. House and Senate members to 12 years, Hartnett said he would serve two terms and retire.

In his prepared remarks, Hartnett said he reached his decision, "after a great deal of prayer and soul-searching" and reflection on changes in America.

Looking back, Hartnett said, "Our families were closer and; our values were stronger. Our children could pray in the public schools and neighborhoods were relatively safe. Government had not then suffocated the free enterprise system and products made in America were acknowledged as the very best in the world."

"Today, we are in danger of losing our heritage as Americans. And if there is one senator who embodies all that is wrong with Washington today it's got to be Fritz Hollings ... who brags about bringing home the bacon when the cost of that bacon is a federal deficit that is mortgaging the future of our children."

Hartnett is president of Hartnett Realty Company, Inc.

# **SOUTH DAKOTA**

**Incumbent:** TOM DASCHLE

**Filing deadline:** April 7, 1992

**Primary date:** June 2, 1992

**1986 Election:**

Tom Daschle 52%

Jim Abdnor 48%

## **1. Finances**

Cash on Hand (12/31/91): \$1,049,217

## **2. Potential Challengers**

### **REPUBLICANS**

**Charlene Haar (announced)**

- Former Chairperson of the Republican State Party
- Cash-on-hand: \$1,324

**Jack Rentschler**

- State Representative

## **3. Outlook**

Although the political pundits view Senator Daschle as a good bet for re-election, this is one of the few states in the country with more registered Republicans than Democrats. Charlene Haar has been running very hard for several months, and others also considering the race include Sioux Falls businessman and State representative Jack Rentschler.

# UTAH

**Incumbent:** OPEN SEAT (R)

**Filing deadline:** April 15, 1992

**Primary date:** September 8, 1992

**1986 Election:**

Jake Garn 72%

Craig Oliver 27%

## 2. Potential Candidates

### REPUBLICANS

**Ted Stewart (announced)**

- Public Service Commissioner 1985-present

- Cash-on-hand: \$11,317

**Joe Cannon (announced)**

- Former Chairman and CEO of Geneva Steel

- Cash-on-hand: \$75,548

**Brent Ward (announced)**

- Senior VP of Huntsman Chemical Corporation

- Former U.S. Attorney

**Bob Bennett (announced)**

- Former CEO of the Franklin Institute

- father was U.S. Senator from Utah, 1951-75

- Cash-on-hand: \$13,515

### DEMOCRATS

**Doug Anderson (announced)**

- Businessman

- Cash-on-hand: \$1,011,737

**Kyle Kopitke (announced)**

**Congressman Wayne Owens (announced)**

- Congressman 2nd District (first elected in 1986)

- Cash-on-hand: \$195,864

## 2. Polling Information (1/92 Jones/Deseret News)

### Democratic Primary

Owens 80%

Anderson 12%

### GOP Primary

Cannon 31%

Ward 15%

Bennett 5%

Stewart 5%

## 3. Outlook

Utah is one of the strongest Republican states (if not the strongest) in Presidential years. No Democrat has been elected to the Senate from Utah since 1970. With Congressman Wayne Owens announcing his candidacy (breaking a personal promise to Senator Garn) the race will be very competitive. However, Owens has lost twice before when running statewide. Republicans have four strong candidates running in the primary.

# VERMONT

**Incumbent:** PAT LEAHY  
**Filing deadline:** July 20, 1992  
**Primary date:** September 8, 1992

**1986 Election:**  
Pat Leahy 63%  
Richard Snelling 35%

## 1. Finances

Cash on Hand (12/31/91): \$703,340

## 2. Potential Challengers

### REPUBLICANS

**John Gropper (announced)**

- Computer business owner
- Former faculty member at New York University and MIT
- Cash-on-hand: \$25

## 3. Outlook

Computer business owner and former New York University and MIT faculty member John Gropper is running against Senator Pat Leahy. With the strong anti-incumbent mood in the country, Leahy could be vulnerable with the voters for his vote on the Senate payraise and federal funding of campaigns.

# WASHINGTON

<b>Incumbent:</b>	<b>BROCK ADAMS</b>	<u>1986 Election:</u>	
Filing deadline:	July 24, 1992	Brock Adams	51%
Primary date:	September 15, 1992	Slade Gorton	49%

## 1. Finances

Cash on Hand (12/31/91): \$504,408

## 2. Potential Candidates

### REPUBLICANS

**Congressman Rod Chandler (announced)**

- Congressman 8th District (first elected 1982)
- Cash-on-hand: \$267,883

**Brian Boyle (announced)**

- Washington Commissioner of Public Lands, 1980-present

**Tim Hill**

- King County Executive in 1985 - present

**Leo Thorsness (announced)**

- State Senator
- Founder and National Chairman of Veterans against Drugs, 1990
- Republican nominee for U.S. Senate in South Dakota, 1974
- Cash-on-hand: \$6,828

### DEMOCRATS

**Mike Lowry (announced)**

- Former Congressman
- Democratic nominee U.S. Senate, 1983 and 1988

**Patty Murray**

- State Senator

### INDEPENDENT

**William Goodloe**

- Former Washington State Supreme Court Justice
- 1988 GOP Primary challenger

## 3. Polling Information

Re-elect	<u>8/91 (Tarrance)</u>
Re-elect	24%
New Person	52%

Job Approval	<u>12/91 (Tacoma Tribune)</u>
Approve	43%
Disapprove	48%

**Re-elect (Tacoma Tribune)**

Re-elect 26%

New Person 49%

**4. Outlook**

The most vulnerable Senator running for re-election is Brock Adams. An NRSC survey put his re-elect at 24%, with 52% of the voters saying they would vote for someone new. Congressman Rod Chandler, Commissioner of Public Lands Brian Boyle, King County Executive Tim Hill, and state senator Leo Thorsness will face each other in a September 15 Republican primary. Adams will face a tough primary of his own, with former congressman Mike Lowry and state senator Patty Murray running against him.



# WISCONSIN

**Incumbent:** BOB KASTEN  
Filing deadline: July 14, 1992  
Primary date: September 8, 1992

1986 Election:  
Bob Kasten 51%  
Ed Garvey 47%

## 1. Finances

Fundraising Goal: \$6,000,000  
Gross Revenue Year to Date: \$2,435,889  
Cash on Hand (12/31/91): \$1,693,280

## 2. Potential Challengers

### DEMOCRATS

**Congressman Jim Moody**

- Congressman 5th District (first elected in 1982)

**Russ Feingold (announced)**

- State Senator

- Cash-on-hand: \$172,099

**Joe Checota (announced)**

- Businessman

- Cash-on-hand: \$999,958

## 3. Polling Information (1/92 Wisconsin Journal)

### Kasten Job Approval

Exc/Good 63%

Fair/Poor 26%

### Ballot

Kasten 53%

Moody 28%

## 4. Outlook

Jim Moody has the highest political stature and name recognition among the Democrats, and can raise money through his position on the influential House Ways & Means Committee. But he has vulnerabilities:

- Voted for a 51% pay raise
- Voted to cap the cost-of-living increases for Social Security recipients
- Voted against the use of force in the Persian Gulf

Both Joe Checota and Russ Feingold are committed to the race. Checota has already made a substantial contribution to his campaign.

Feingold and Moody recently participated in the first of a series of debates between the Democratic primary opponents, to be held between now and May. Feingold went on the offensive and appeared to score points against Moody throughout the debate.

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1992

# Campaign Report

National Republican Senatorial Committee • Senator Phil Gramm, Chairman

FEBRUARY, 1992



## ALABAMA:

Richard Sellers, 39, a conservative political activist, is scoring some points with the voters in his anti-incumbent campaign against Senator Richard Shelby. The Bush Administration appointed Sellers Chairman of the Alabama Small Business Advisory Committee, a post he held during the Reagan Administration. Polls conducted on Shelby indicate vulnerability, with his re-elect at 42 percent. Shelby, who is serving his first term, won election to the Senate by only 50 percent of the vote.



## ALASKA:

Two-term Republican Frank Murkowski will be running hard on the issues that matter most to Alaskans: issues he has been the Senate leader on: development of Alaska's oil resources and expanding Asian markets to American goods. Two Democrats are running in a primary for the nomination to challenge Murkowski: former state senator Willie Hensley, who ran for Lt. Governor in 1990, and attorney and columnist Tony Smith. President Bush hosted a fundraiser for Murkowski in December.



## ARIZONA:

The Democrats have yet to come up with a credible challenger to Senator John McCain, whose job approval ratings continue to rise. Two independent polls out in January both show his re-elect at about 53 percent. Two unknown Democrats, Attorney Walter Mybeck and Air Force General Truman Spangrud are running in a primary. Mybeck should have a hard time raising money, having recently switched to the Democratic party, where he is a political unknown. Spangrud does not have any political experience, and an Arizona Daily Star columnist wrote that "....Spangrud lacks charisma, some Democrats say..." Although his supporters proudly state that he has maintained a residence in Arizona throughout his military career, until recently he was a resident of Washington, D.C. after his retirement from the Pentagon.



## ARKANSAS:

A three-way Republican primary appears to be in the making for the chance to take on three-term Senator Dale Bumpers. Dr. David Busby, Director of the Arkansas Foundation for Medical Care and Director of the Family Practice Residence Program at the Fort Smith Education Center is running, and Mike

2001 250 110 100

Huckabee, past President of the Arkansas Baptist Convention, and Dryden Pence, president of an investment banking firm and Persian Gulf War vet, are both looking at entering the race. Although Bumpers is often viewed as a conservative Democrat, his voting record is more liberal than many northeastern Democrats. His lack of significant legislative accomplishments, when combined with the anti-incumbent mood and a strong challenge, could make him vulnerable.



## CALIFORNIA:

California will see contests for two Senate seats this year. Appointed Senator John Seymour will run for election against either Dianne Feinstein or Controller Gray Davis. Although both hold leads in the polls over Seymour, that is seen largely as a result of their current name identification advantage. As Seymour increases his name identification throughout the state, the numbers will close. Seymour's fundraising has been strong. Feinstein maintains a high negative rating from her race for Governor against Pete Wilson. Seymour is running a campaign as a reformer of Congress, a strong theme suitable to the anti-incumbent mood of the country.

Three Republicans are running for California's open seat: Congressman Tom Campbell, television commentator Bruce Hershensohn, and Palm Springs mayor Sonny Bono. Three Democrats are vying for the nomination: Lieutenant Governor Leo McCarthy, Congressman Barbara Boxer and Congressman Mel Levine. The primary is June 2, 1992.

The National Republican Senatorial Committee is committed to spending nearly \$5 million to win both seats, a spending commitment the Democrats do not have.



## COLORADO:

Five candidates are vying for the opportunity to take on Senator Tim Wirth, whose election to the Senate by only 50 percent of the vote makes him particularly vulnerable. A June, 1991 poll showed Wirth's re-elect at 41 percent, with 36 percent of the respondents opting for someone new. Wirth's vote for the 1991 payraise, and against the Strategic Defense Initiative and the Persian Gulf War resolution, further the perception that he is an out-of-touch liberal.

The strong field of Republican candidates make Wirth particularly vulnerable. State senator and businessman Terry Considine entered the race, and the Rocky Mountain News editorialized, "With state senator Terry Considine's announcement that he will seek the Republican nomination..., we are bound to enjoy one of the most spirited, intelligent, and closely fought contests in years..." Republicans Sam Zakhem, former Ambassador and former state senator, state representative Ken Chlouber, former state senator John Donley, and businessman Doug Fain are running.



## CONNECTICUT:

Chris Burnham, investment banker, state representative and Persian Gulf vet, and Bob Jaekle, who ran in 1990 for Lieutenant Governor after serving as state House Minority Leader, will be put before Republican convention delegates in July for the opportunity to run against vulnerable Senator Chris Dodd. Dodd, who's re-elect percentage stood at 60 percent the last time he ran, now has a re-elect of 41 percent, according to a survey conducted by the Hartford Courant and the University of Connecticut.



## FLORIDA:

Former Congressman Bill Grant is set to take on first-term Senator Bob Graham. The delegates to the recent annual Republican State-Meeting in Orlando in January enthusiastically showed their support for Grant's candidacy. Recent surveys reveal that the state has become even more Republican in recent years, with a ten percent Republican edge in party preference. With a boost from the Presidential race, (Bush won by almost one million votes in 1988, more than any other state), a career politician like Graham will face a competitive challenge from Grant.



## GEORGIA:

Senator Wyche Fowler is among the most vulnerable Senators running for re-election this year. He won election to the seat with 51 percent of the vote, and a November 16-19, 1991 poll by the Atlanta Journal Constitution and WSB-TV showed that only 38 percent of the voters would re-elect Fowler, with 36 percent saying they would consider others. Fowler has demonstrated time and again, in vote after vote that he is a true liberal, which will work against him in conservative Georgia. A columnist for a Georgia daily newspaper stated, "Anti-incumbent feelings among voters...will have an even greater impact in Georgia." The column went on to state, "In addition, Senator Fowler holds one of the most liberal voting records in the U.S. Senate..." and that "...he has produced little or nothing for the people of Georgia." Three Republicans have announced their candidacies and will face each other in a July 21, 1992, primary. Former Peace Corps Director Paul Coverdell, former U.S. Attorney Bob Barr, and attorney Charles Tanksley will take on Fowler's liberal voting record. His opposition to key defense programs, the Persian Gulf War resolution, Gramm-Rudman, and many other issues will contrast sharply with mainstream Georgia voters' preferences.



## HAWAII:

Republican Rick Reed, state senate Minority Leader and newspaper owner and publisher, will run an anti-incumbent campaign against five-term Senator Daniel Inouye. Inouye is being challenged in a primary by Maui County Councilman Wayne Nishiki. With 30 years in the Senate, Inouye does not have any major legislative accomplishments, nor in the 25 years of Democrat control of the Senate during his tenure, has he ever chaired a major committee.



## IDAHO:

Boise mayor Dirk Kempthorne, stockbroker Milton Erhart and former Senate Majority Leader Rod Beck are vying for the Republican nomination to run against Congressman Richard Stallings in the open seat race. Stallings, once viewed as a strong contender, is now seen as an entrenched incumbent with a record of votes, like his vote against the Persian Gulf War resolution, which would be viewed as out of the mainstream of conservative Idaho philosophy, as well as his check bouncing in the House of Representatives. Idaho is a strong Republican state, particularly in presidential years. The primary is May 26, 1992.



## ILLINOIS:

Attorney, former Reagan White House advisor and Ambassador Richard Williamson is running for the Senate against Alan Dixon. Dixon is being strongly challenged by two credible Democrats, one of who has indicated he will spend millions to defeat Dixon in the primary, forcing Dixon on the air early and spending his current cash-on-hand. An NRSC poll found Dixon vulnerable, with a re-elect of 36 percent. Further, the Democrat party of Illinois announced it will not endorse anyone in the primary, a major blow to Dixon, who has held state or federal office for 42 years.



## INDIANA:

Dan Coats is running for re-election to his first full term, after winning election in 1990 to complete the two years of his appointed term. Coats proved to be extremely strong in his first run for statewide office, and is in good position for re-election. He is being challenged by Joe Hogsett, the secretary of state who promised Indiana voters he would not run for another office during his tenure as secretary of state, prompting harsh editorial comments in daily newspapers across the state. Further, he is seen as closely associated with Governor Evan Bayh, whose favorable rating has slipped considerably. Coats will also be helped by Vice President Quayle on the presidential ticket.



## IOWA:

Only one possible Democrat candidate has emerged to take on popular Senator Chuck Grassley: state senator Jean Lloyd Jones. All polls indicate that Senator Grassley is in a strong position to be re-elected, with 78 percent of Iowans in an October, 1991 Iowa Poll for the Des Moines Register approving of the job Grassley is doing. A December, 1991 Iowa Poll had Grassley leading potential Democrat challenger Jean Lloyd Jones 67 percent to 23 percent. In January, Jones said she was rethinking her inclination to run against Grassley.



## KANSAS:

Senator Dole has announced that he will run for re-election, and currently, the popular senator does not have a challenger.



## KENTUCKY:

A survey conducted for the NRSC by Hill Research December 14 showed Wendell Ford with a re-elect percentage of only 41, with 46 percent of the respondents saying they wanted someone new. Although Kentucky has been a Democratic state, the strong anti-incumbent mood could give a Republican an opportunity. State Senator David Williams is running in a primary with Philip Thompson, former chairman of the Kentucky Republican party and former chief executive of the Kentucky Chamber of Commerce.



## LOUISIANA:

State representative Quentin Dastugue is considering a challenge to Breaux. With the volatile political environment in Louisiana, a strong candidate like Dastugue could give Breaux a tough re-election fight.



## MARYLAND:

There will be a crowded Republican ballot for the March 3, 1992, primary in Maryland for the opportunity to take on liberal Barbara Mikulski. Alan Keyes, who ran for the Senate in 1988, and has served as the president of Citizens Against Government Waste, and is a resident scholar in foreign policy studies at the American Enterprise Institute, is running, along with fourteen other candidates, among them Harford County State's Attorney Joe Cassilly, consultant Stuart Hopkins, Rob Sobhani, a Georgetown University lecturer, Gene Zarwell, a marketing consultant, Martha Klima, a state legislator, and Ross Pierpoint.



## MISSOURI:

First-term Senator Kit Bond looks to be in strong shape for re-election. The Democrats have three candidates, unknown in the Democrat party, facing each other in an August 6 primary: Merton Bernstein, a law professor and William Peacock, a lobbyist. Hard work on behalf of Missouri, like his recent legislative accomplishment attaining fair-formula funding for the recently passed Highway Bill, make popular Senator Bond a sure winner. According to the Missouri Department of Economic Development, the legislation could mean the creation of 23,000 new jobs in Missouri the first year and 135,000 new jobs over the next six years. President Bush attended a fundraiser for Bond in Missouri in October.



## NEVADA:

Two Republican candidates, Demar Dahl, president of the Nevada Cattleman's Association, and businessman Bob Gore appear ready to run in a primary for the opportunity to take on first-term Senator Harry Reid, who was elected to the Senate with 50 percent of the vote. Republican registration in Nevada is now equal with Democratic registration, giving a Republican a real opportunity to win the seat.



## NEW HAMPSHIRE:

Senator Rudman has indicated he will announce his plans after the February presidential primary in New Hampshire. No Democrat has emerged to challenge the popular senator in this conservative Republican state.



## OREGON:

The Democrats will have a hotly contested primary between Congressman Les AuCoin and businessman Harry Lonsdale. While AuCoin had been considered the stronger Democrat, his check-bouncing in the House and his 17-year incumbency may work against him in a primary with Lonsdale. Senator Packwood, whose fundraising has been very strong, has always had tough re-election battles, and he is ready for either AuCoin or Lonsdale, both of who will have to spend considerable sums of their cash-on-hand to win the primary.



## PENNSYLVANIA:

Senator Specter is in strong shape going into his re-election. In an October poll conducted by Political/Media Research, Specter had a favorable rating of 64 percent, and 57 percent of those surveyed said they would vote to re-elect him. The potential Democrat candidate against Specter is Lieutenant Governor Mark Singel, whom the popular Specter defeated in the poll by 44 points.



## SOUTH CAROLINA:

Former Congressman and candidate for Lieutenant Governor Tommy Harnett is running a strong campaign against four-term incumbent Senator Fritz Hollings. Hollings re-elect numbers have been around 35 percent. Hollings vote against the Persian Gulf War resolution and his call for higher taxes further his image as out-of-touch with South Carolinians. An editorial in the Greenville News said, "Tommy Harnett, former congressman from Charleston, could serve the political process well with his candidacy for the U.S. Senate. He is a vigorous campaigner, intelligent and articulate, and has a serious grasp of many public policy issues."



## SOUTH DAKOTA:

Schoolteacher and former Republican state party chairman Charlene Haar is running against Tom Daschle on his liberal voting record. Other potential candidates are considering the race in this conservative state that has a Republican edge in registered voters.



## UTAH:

The open seat race in Utah has produced four very strong Republican candidates for the September 8, 1992 primary: Public Service Commissioner Ted Stewart, former Chief Executive Officer of Geneva Steel, Joe Cannon, former U.S. Attorney and senior vice president of Huntsman Chemical Corporation Brent Ward, and former Chief Executive Officer of the Franklin Institute Bob Bennett, are vying for the Republican nomination. The Democrats have a three-way primary. Utah is a strong Republican state, particularly in presidential election years.





## VERMONT:

Computer business owner and former New York University and MIT faculty member John Gropper is running against Senator Pat Leahy. With the strong anti-incumbent mood in the country, Leahy could be vulnerable with the voters for his vote on the Senate payraise and federal funding of campaigns.



## WASHINGTON:

The most vulnerable Senator running for re-election is Brock Adams. An NRSC survey put his re-elect at 22 percent, with 57 percent of the voters saying they would vote for someone new. Congressman Rod Chandler, Commissioner of Public Lands Brian Boyle, King County Executive Tim Hill, and state senator Leo Thorsness will face each other in a September 15, 1992, Republican primary. Adams will face a tough primary of his own, with former Congressman Mike Lowry running against him.



## WISCONSIN:

Senator Kasten organized his re-election campaign early, while the Democrats have a hotly contested three-way primary. State Senator Russ Feingold, businessman Joe Checota, and Congressman Jim Moody, are running against each other. A January 15-20 poll conducted for the Milwaukee Journal showed Kasten with a favorable rating of 63 percent, and defeating Moody by 25 points, Feingold by 37 points and Checota by 41 points.

EXHIBIT B

2004-03-10 10:00

# Coverdell

## U.S. SENATE

December 28, 1992

National Right to Life Political  
Action Committee, Inc.  
419 7th Street, NW  
Washington, DC 20004

Dear Friends,

Please let me take this opportunity to thank the National Right to Life Political Action Committee for their generous support and backing during my recent campaign to unseat Senator Wyche Fowler. Needless to say, I am quite pleased with the outcome and am looking forward to a long and productive career in Washington.

We are currently going through a transition phase which includes setting up Senate offices in both Washington and Georgia. In addition, my organizational plan calls for keeping a political office open in Georgia. Eric Tanenblatt, the political director from my campaign, will be in charge of this division. Since this will be the "working" transition office until we are settled, please feel free to contact him with any questions you may have.

I sincerely hope that we can and will maintain a close working relationship.

Sincerely,



Paul Coverdell

*Many many thank for your help.*

# Coverdell

## U.S. SENATE

cc. JWS  
JSP  
CL  
JR  
GA

12/12/92

Dear Wanda,

Thank so for your letter  
and the enclosures. The support  
you continued was of course  
enormously impressive and  
instrumental in the victory.

Please pass on my  
thank to all who made  
your contribution possible.  
I'll look forward to  
seeing you in Washington.

Most sincerely  
J. D. Brown

2004.04.30.1876

EXHIBIT C

20.04.397.1377

# MICHIGAN POLL UPDATE



BROUGHT TO YOU BY THE NATIONAL REPUBLICAN SENATORIAL COMMITTEE

September 12, 1994

## ABRAHAM PULLS AHEAD

A WJBK-TV2 (Detroit) poll taken of 500 voters September 7 - 11 with a +/- 5% margin of error shows Republican Spence Abraham leading Democrat Bob Carr 38% - 33%.

Candidate	Percent
Spence Abraham	38%
Bob Carr	33%

Three weeks ago, Carr was clinging to a 2 point\* lead. He is now trailing by 5 points. Losing support at this point in the campaign season does not bode well for Bob Carr.

- Carr barely won the Democrat primary with only 24% of the vote. More than three-quarters of all voting Democrats voted against Bob Carr.
- Early primary polls showed Carr with 22% of the Democrat vote. He finished with 24% - a gain of only 2 points during the primary season.
- Carr has voted with President Clinton 80% of the time. *The Oakland Press* reported on August 7 that Bob Carr provided the "key vote" for Clinton's record tax increase in 1993. Clinton has a 61 % negative job rating in Michigan.

Author Tom Clancy will attend an event for Spence on September 21 at the Powerscourt Restaurant. For more information on the Michigan Senate race or the Abraham campaign, please call Joe Quigley at 202/675-6185.

\* Epic/MRA 600 people 8/14-19/94 +/-4%

C: D70  
DS

# NEBRASKA POLL UPDATE

BROUGHT TO YOU BY THE NATIONAL REPUBLICAN SENATORIAL COMMITTEE

August 1, 1994

## KERREY LOSING SUPPORT DROPS 10 POINTS IN ONE MONTH

In a statewide survey conducted July 19-20 by The Luntz Research Companies with 303 registered voters and a margin of error +/- 5.6%, incumbent Senator Bob Kerrey dropped from 55%\* to 45%, 10 points in a one-month period.

<u>Candidate</u>	<u>Ballot</u>
Bob Kerrey	45%
Jan Stoney	32%
Undecided	22%

"Considered a 'safe seat' just six months (ago), Senator Kerrey's support has dipped below 50%, making his seat anything but safe."

"What is happening to Bob Kerrey is also happening to other incumbents this year. Some analysts are referring to this as the 'Year of the Challenger.' A more correct headline would be 'The Year Voters Got Even.' The real story of the 1994 Senate elections, thus far, is the electorate's unwillingness to confirm to their incumbents. Bob Kerrey is no exception."

— The Luntz Research Companies

Clinton's approval rating in Nebraska is 39%. Although it is apparent that Clinton and Kerrey are not currently on the best of terms, Kerrey does vote with Clinton 92% of the time and did cast the final deciding vote for the Clinton budget creating the largest tax increase in American history. These factors considered, Jan Stoney is in a perfect position to close the gap and win in November.

For more information on the Nebraska Senate race or the Stoney campaign, please contact Shelly Rice at 202/675-4735.

\* July 6, 1994 Gallup poll with 940 voters and +/- 3.5% margin of error

# NEBRASKA POLL UPDATE

**BROUGHT TO YOU BY THE NATIONAL REPUBLICAN SENATORIAL COMMITTEE**

August 17, 1994

TO LONG

# STONE - KERREY SENATE RACE STATISTICALLY TIED

### ***Second Poll In One Month Showing Kerrey Below 50%***

In a statewide survey conducted August 8-10, 1994 by American Viewpoint for the National Republican Senatorial Committee among 600 registered Nebraska voters with a margin of error +/- 4.2%, Jan Stoney narrowed the gap to within single digits and succeeded in statistically tying incumbent Democrat Bob Kerrey in the Nebraska U. S. Senate race.

When Nebraska voters were asked: "If the election for the U.S. Senate were held today and the candidates were Bob Kerrey, the Democrat, and Jan Stoney, the Republican, for whom would you vote?"

<u>Ballot</u>	<u>With Leanners</u>	<u>Without Leanners</u>
Jan Stoney	40%	38%
Bob Kerrey	48%	46%

**This is the second consistent poll showing Bob Kerrey below 50%. A survey conducted just last month by The Luntz Research Companies also showed Kerrey below 50%.**

In addition, the survey found that Bill Clinton's approval rating has dropped to 36%. Bob Kerrey votes with Clinton 92% of the time. With this poll taken almost one year to the day he cast the deciding vote for the Clinton budget AGAINST the wishes of Nebraskans, Kerrey is struggling to distance himself from Clinton to bring up his poll numbers and ensure a Senate victory. However, his plan seems to be backfiring as this poll was taken after he denounced Clinton's health care plan.

It should also be noted that this poll was taken after Kerrey began advertising on television. To date, Jan Stoney has not advertised on television.

**For more information on the Nebraska Senate race or the Stoney campaign, please contact Shelly Rice at (202) 675-4735.**



## National Republican Senatorial Committee

C. DND  
MHSENATOR PHIL GRAMM  
CHAIRMANWILLIAM D. HARRIS  
EXECUTIVE DIRECTOR

## MEMORANDUM

TO: Friends and Representatives  
FROM: Ed Rahal  
DATE: October 17, 1994  
RE: Haytaian vs. Lautenberg

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Please take note of the following facts:

- Since March 1, 1994 Chuck Haytaian has steadily outraised Lautenberg by more than a two to one ratio.

<u>Candidate</u>	<u>5/19-6/30/94</u>	<u>7/1-9/30/94</u>
HAYTAIAN	\$848,644	\$1,387,031
LAUTENBERG	\$378,566	\$ 586,677

- In addition, 82% of Chuck's contributions have come from New Jersey.

**Note:** Chuck will be at the NRSC on Tuesday, October 18. Please give me a call at 202/675-6038.

**SENATOR PHIL GRAMM**  
Chairman  
National Republican Senatorial Committee  
Washington, DC

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**ROD GRAMM PULLS AHEAD IN MINNESOTA BY 7 POINTS**

October 21, 1994

With only three weeks remaining before the November elections, there are only a couple of things you need to know about Minnesota's open seat U.S. Senate race.

First - the candidates. Ours is Rod Grams, a first term congressman from suburban Minneapolis. Business-Industry Political Action Committee gave him a 100% rating for his two years in Congress, and the Chamber of Commerce of the U.S. gave him a rating of 91%. He is sensible and determined, and he'll make a positive difference in the United States Senate.

His opponent is Ann Wynn. She is a college professor and former majority leader of the Minnesota House of Representatives who voted for every major tax increase that was proposed during her career. As Majority Leader, she was the driving force behind a proposal in 1983 that became the largest tax increase in Minnesota's history - \$697 million.

She takes the liberal position on issue after issue. Higher taxes. Striker replacement. Single payer health care. It's no wonder that she received an 85% rating from the AFL-CIO for her legislative work during the years 1977 through 1988. It's also no surprise that national liberals and unions are working overtime to team her with fellow liberal Paul Wellstone in the Senate.

Rod Grams is standing in their way. That's the other thing you should know - Rod is in an excellent position to become the next U.S. Senator from Minnesota.

A poll in today's Minneapolis Tribune shows Rod Grams leads by 7 points - 42% to 35%. By comparison, just 30 days ago Rod trailed by 4 points. He clearly has both the issues and the momentum on his side.

As Chairman of the National Republican Senatorial Committee, I have committed the maximum support possible to Rod Grams' campaign. This race is that important to me and I think it is vitally important to all of us.

In a neck and neck race, the next few weeks is where the rubber meets the road. That's why I'm making this special appeal - your help can make the difference.

On Tuesday, October 25th, I'm co-hosting an "On to Victory" reception from 6:00 to 8:00 p.m. at the National Republican Senatorial Committee, 425 Second Street, NE, in Washington, DC. The requested contribution is \$1,000 made payable to Grams for U.S. Senate.

Please call Steve Gordon in Washington at (202) 546-0900 or Shelly Koke in Minnesota at (612) 323-8928 and pledge the maximum support possible to Rod Grams.

The Minnesota open seat may well decide which party controls the U.S. Senate next year, and I'm delighted with Rod's progress. But the poll is no reason to relax - in fact, quite the contrary. A lead in October is nice... a victory in November is vital.

Your help and support of Rod Grams will be greatly appreciated.

Prepared and paid for by Rod Grams for U.S. Senate.  
Donations are not deductible as charitable contributions for income tax purposes.

# Metro/Region

Star Tribune

Friday  
October 21/1994



Compiled 1984 Star Tribune  
By Dennis J. McGroarty  
Staff Writer

## Cramms pulls ahead of Wynnia to hold a slight lead

### Margin too close to make either a front-runner

No clear front-runner has emerged in the U.S. Senate race with less than three weeks before Election Day, but there are signs that the momentum is shifting to Rod Cramms.

The latest Star Tribune/WCCO-TV Minnesota Poll shows that Cramms, the Independent-Republican nominee, has gone from being slightly behind Anna Wynnia a month ago to being slightly ahead. He leads her by a margin of 42 percent to 35 percent.

Although that seven-point gap may seem significant, it is within the poll's margin of sampling error, which means that Cramms cannot claim to be the undisputed leader.

Perhaps more than anything, the poll has identified a volatile electorate that has undergone wild swings since the Minnesota Poll of just a month ago.

The poll shows that Cramms added 4 percentage points to his level of support

in the past four weeks.

During the same period, Wynnia dropped 9 points from the 44 percent measured in September. Most alarming for her is the defection of loyal DFLers. She has dropped 25 points among them. That is a core constituency that she absolutely has to secure to have any hope of being elected.

In addition to the loss of DFLers, Wynnia has dropped 21 points among those who

consider health care the top issue in the election. (3 points among Roman Catholics and 17 or 18 points among lower-income voters and those with less education.)

If she can find any comfort in these numbers, it is this: The poll's 906 respondents were surveyed from Oct. 12 to 17, which coincided with Cramms' most effective period of the campaign. That was when he drove home a sharply focused anti-tax message, including almost daily assaults on Wynnia's record on tax issues to the Legislature.

Signs that his message has gotten through to voters began popping up on the campaign trail this week. On Wednesday night, when Wynnia told an assembly of hunting and fishing enthusiasts in Bloomington that she does not support any new taxes, a low chuckle rippled through the crowd.

At times, it was an acknowledgment of Cramms' attacks. At worst, it was a word of disbelief.

EXHIBIT D

2004-2007-1994

**JOIN  
THE  
FIGHT!**

C: 010  
RICK SANTORUM *ce*

340 EAST MAIN STREET  
CARNEGIE, PA 15106

Dear Friend,

Will you take the pledge?

I did when I made Welfare Reform a top priority as a Congressman. And now as a candidate for the United States Senate -- I need your pledge of support for this issue and for my campaign.

Will you do two things right now:

1. Please sign the enclosed Pledge of Support for Welfare Reform; and
2. If at all possible please send my campaign a contribution for \$100, \$50 or even \$25 or \$15.

You see, my campaign is making Welfare Reform a key issue for 1994 ... because the current welfare system is robbing Pennsylvania.

It robs those who receive welfare of their dignity, their work ethic and their initiative.

It robs our country of \$200 billion dollars a year in higher taxes -- approximately \$10 billion out of Pennsylvanian's wallets alone.

And it is robbing us all of a generation of Americans who no longer contribute their talents, time and energy to the work-force.

When it was first instituted in 1964, welfare was supposed to be a temporary hand-up, not a permanent hand-out. Yet today, 65% of all welfare recipients have been or will be on the public dole for eight or more years.

Worse yet, there is absolutely no incentive to get off welfare. A minimum wage job pays less than \$9,000 a year but the typical benefits package (cash, food stamps and medical insurance) is worth \$12,000.

There is a whole generation of Americans whose entire existence is being subsidized by government hand-outs!

Clearly "the system" is not working and those old fashioned Democrats like Harris Wofford who tolerate this status quo must be replaced.

Over, please . . .

Page Three

envelope. I will issue a press release telling how many Pennsylvanians have joined the fight for Welfare Reform. I hope you'll be one of them!

Sincerely,

*Rick*

Rick Santorum

P.S. Don't be discouraged by Wofford's fundraising advantage. I was outspent 3-1 in my first congressional race. With your help, I will win this race the same way -- by taking my message directly to the voters ... knocking on doors and talking to people about how to change the status quo!

*Thank you for your support!*

2004-04-29 16:03

**JOIN  
THE  
FIGHT!**

# RICK SANTORUM FOR SENATE

Dear Rick,

You can count on me to Join the Fight for Welfare reform! Pennsylvania needs a Senator like you and I'm going to do everything I can to help you win the Senate seat. I have signed my Pledge of Support and I pledge to send Santorum '94:

☐ \$100    ☐ \$50    ☐ \$25    ☐ \$15    ☐ Other \$\_\_\_\_\_

Please make checks payable to: Santorum '94

\*\*\*\*\*CAR-RT-SORT\*\* CR0407

Ms. Carol Long

Suite 500

419 7th St NW

Washington DC 20004-2205

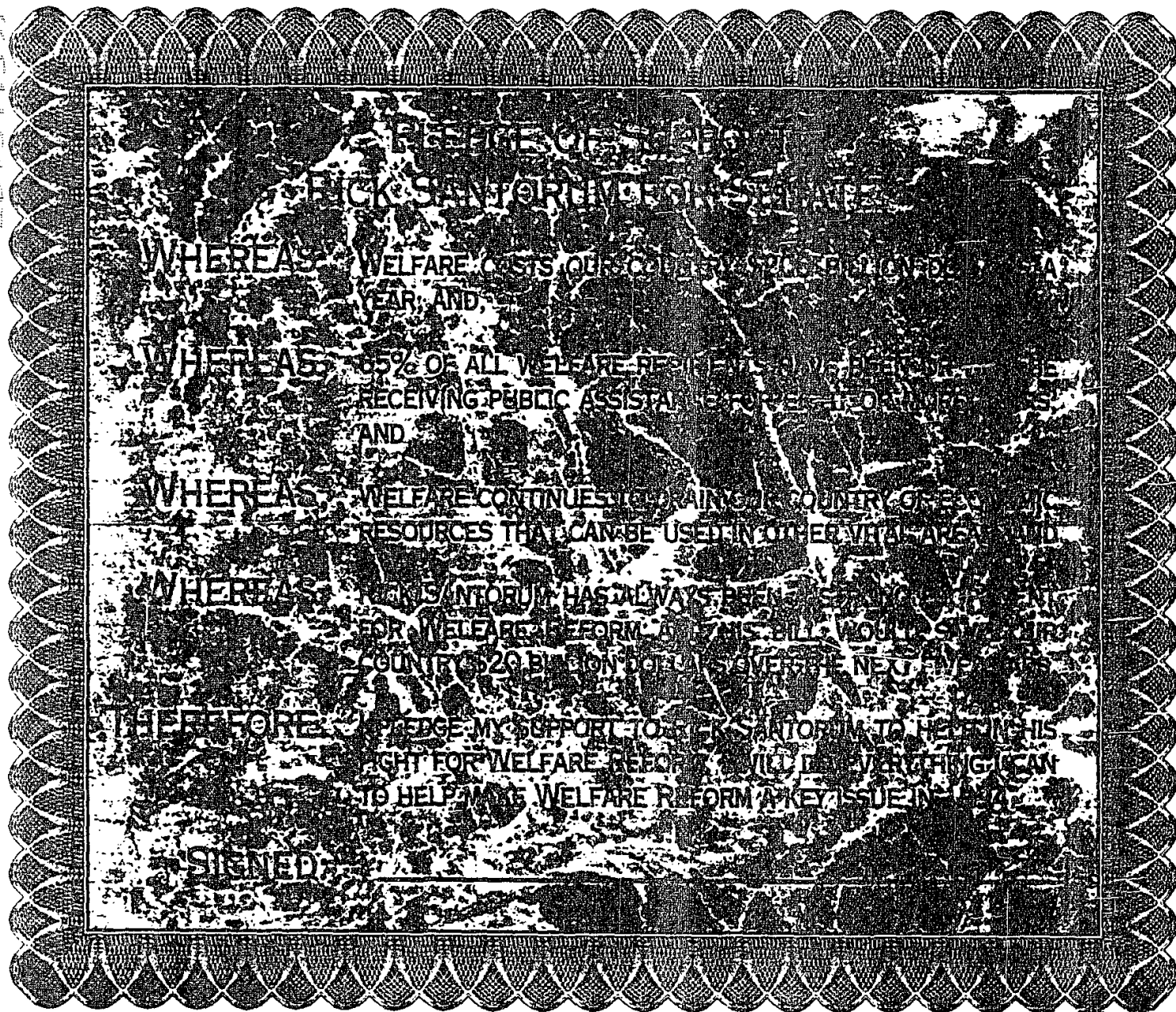
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Paid for by Santorum '94.

Corporate checks are not permitted by law. Political contributions are not tax deductible. Authorized and paid for by Santorum '94. Judith M. McVerry, Treasurer.

2004-10-20 14:07



2004-03-10-02

# EXHIBIT E



The following is paid for by:  
The National Right to Life PAC.

Not Authorized by any candidate.

Do you believe Congress should overturn Georgia's law which requires parental notice before an abortion is performed on a young teenage girl?

Of course not!

That's one reason you should vote in GA's runoff senate election on Tuesday.

Wyche Fowler has co-sponsored the most extreme pro-abortion bill ever introduced in Congress. Fowler's bill, the so-called Freedom of Choice Act, would actually overturn Georgia's parental notice law, and allow abortion on teenage girls without their parents' knowledge. This bill would allow abortion for any reason . . . even as a method of birth control or for sex selection.

And Wyche Fowler has voted repeatedly in Congress to allow tax dollars to be used to pay for abortion.

Paul Coverdell knows better. Paul Coverdell supports Georgia's parental notice law and opposes Fowler's abortion-on-demand bill. Paul Coverdell is against using tax dollars for abortion.

Your vote Tuesday is crucial. Vote against Wyche Fowler and his extreme pro-abortion bill. For the sake of Georgia's children, vote on Tuesday for Paul Coverdell for Senate.