



FEDERAL ELECTION COMMISSION
WASHINGTON DC 20461

THIS IS THE BEGINNING OF MUR # 3152

DATE FILMED 10/27/93 CAMERA NO. 2

CAMERAMAN MC

93040981734

Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20463

90 OCT 25 PM 12:26

Re: Republicans For Choice

MUR 3152

Dear Commissioners:

Republicans For Choice, a PAC registered with the Federal Election Commission January 29, 1990, shows on its reports for the first two quarters of 1990 no rent paid. Republicans For Choice shows as its address Suite 201, 1315 Duke Street, Alexandria, Virginia 22314. That address is an office building which is the office of Ann E. W. Stone & Associates. The FEC reports show Mr. Roger J. Stone contributing \$5,000.00 to Republicans For Choice and Mrs. Ann E. W. Stone (who is Mrs. Roger J. Stone) contributing \$1,275.32. They show no contribution by Ann E. W. Stone & Associates.

If Ann E. W. Stone & Associates is a corporation, it may have made an unlawful donation of free rent. If it is a proprietorship or partnership and Mr. Roger Stone is a proprietor or partner, he may have donated in excess of \$5,000.00. Either way, somebody has rented or given free rent and utilities to Republicans For Choice and Republicans For Choice has not reported that.

Possible violations are 2 USC §441(b) [corporate contribution]; 2 USC §441(a)(1)(C) [contribution of over \$5,000.00]; 2 USC §431(8)(A)(1) [gifts as contributions].

Marilyn A. Derby

State of Washington :
County of Spokane :

Subscribed and sworn to before me this 17 day of ^{OCTOBER}~~August~~ 1990.

Christine E. Blanchard

My commission expires 2-17-94.

all\fec

23040981735

OBC 8396

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
90 OCT 25 PM 12:26



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 5, 1990

Marlyn A. Derby
1115 Christmas Tree Lane
Spokane, WA 99203

RE: MUR 3152

Dear Ms. Derby:

This letter acknowledges receipt on October 25, 1990, of your complaint alleging possible violations of the Federal Election Campaign Act of 1971, as amended ("the Act"), by the Republicans for Choice, Rosann Garber, as treasurer, Ann E.W. Stone & Associates, Roger J. Stone, Jr. and Ann E.W. Stone. The respondents will be notified of this complaint within five days.

You will be notified as soon as the Federal Election Commission takes final action on your complaint. Should you receive any additional information in this matter, please forward it to the Office of the General Counsel. Such information must be sworn to in the same manner as the original complaint. We have numbered this matter MUR 3152. Please refer to this number in all future correspondence. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

If you have any questions, please contact Retha Dixon, Docket Chief, at (202) 376-3110.

Sincerely,

Lawrence M. Noble
General Counsel

A handwritten signature in dark ink, appearing to read "L. Lerner", is written over the typed name of Lois G. Lerner.

BY: Lois G. Lerner
Associate General Counsel

Enclosure
Procedures

93040981736



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 5, 1990

Rosann Garber, Treasurer
Republicans for Choice
1315 Duke Street, Suite 201
Alexandria, VA 22314

RE: HUR 3152

Dear Ms. Garber:

The Federal Election Commission received a complaint which alleges that Republicans for Choice and you, as treasurer, may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter HUR 3152. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against the Committee and you, as treasurer, in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

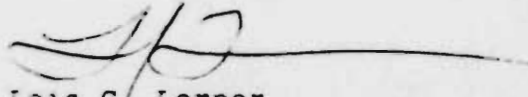
This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and 5 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

93040981737

If you have any questions, please contact Dawn Odrowski, the attorney assigned to this matter at (202) 376-8200. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel



BY: Lois G. Lerner
Associate General Counsel

Enclosures

1. Complaint
2. Procedures
3. Designation of Counsel Statement

93040981738



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

November 5, 1990

Roger J. Stone, Jr.
211 N. Union Street
Alexandria, VA 22314

RE: HUR 3152

Dear Mr. Stone:

The Federal Election Commission received a complaint which alleges that you may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter HUR 3152. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against you in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and § 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

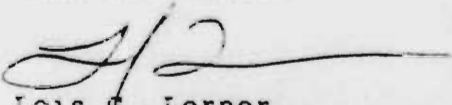
93040981739

If you have any questions, please contact Dawn Odrowski, the attorney assigned to this matter at (202) 376-8200. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel

BY:


Lois G. Lerner
Associate General Counsel

Enclosures

1. Complaint
2. Procedures
3. Designation of Counsel Statement

93040981740



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

November 5, 1990

Ann E.W. Stone
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152

Dear Ms. Stone:

The Federal Election Commission received a complaint which alleges that you may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter MUR 3152. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against you in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and § 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

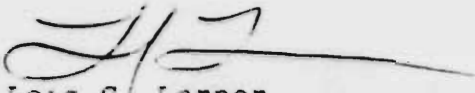
93040981741

If you have any questions, please contact Dawn Odrowski, the attorney assigned to this matter at (202) 376-8200. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel

BY:


Lois G. Lerner
Associate General Counsel

Enclosures

1. Complaint
2. Procedures
3. Designation of Counsel Statement

93040981742



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

November 5, 1990

Ann E.W. Stone & Associates
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152

Dear Sir or Madam:

The Federal Election Commission received a complaint which alleges that Ann E.W. Stone & Associates may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter MUR 3152. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against you in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and § 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

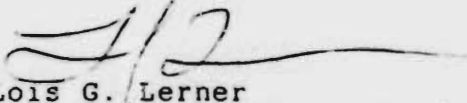
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If you have any questions, please contact Dawn Odrowski, the attorney assigned to this matter at (202) 376-8200. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence H. Noble
General Counsel

BY:


Lois G. Lerner
Associate General Counsel

Enclosures

1. Complaint
2. Procedures
3. Designation of Counsel Statement

93040981744

8646

RECEIVED
FEDERAL ELECTION COMMISSION
MAIL ROOM

CROWELL & MORING

1001 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20004-2505

(202) 624-2500

CABLE: CROMOR

TELECOPIER (TRAPICOM): 202-626-5116

W. U. I. (INTERNATIONAL): 64344

W. U. I. (DOMESTIC): 80-2446

90 NOV 16 AM 11:47

ROBERT P. CHARROW
OF COUNSEL
(202) 624-2890

200:lp

November 15, 1990

VIA TELECOPIER AND MAIL

Dawn Odrowski, Esquire
Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20463

Re: MUR 3152

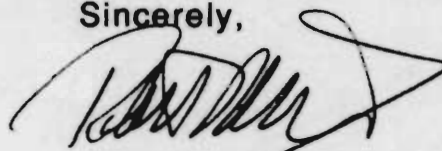
Dear Ms. Odrowski:

As per our telephone conversation of yesterday, please find attached the Statement of Designation of Counsel executed by Rosann Garber, Treasurer of Republicans for Choice. Simultaneously with this fax I am mailing the original of the Designation to you.

Upon receipt of this fax, I would appreciate it if you could check the original complaint to see if it has a notary stamp or seal.

As I indicated, I will be submitting a request for an extension of time in which to respond to the above complaint.

Sincerely,



Robert P. Charrow

Enclosure

90 NOV 16 PM 4:05

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF LEGAL COUNSEL

93040981745

STATEMENT OF DESIGNATION OF COUNSEL

MUR 3152

NAME OF COUNSEL: Robert Charrow, Esq.

ADDRESS: Crowell and Moring
1001 Pennsylvania Ave, N.W.
Washington, D.C. 20004-2505

TELEPHONE: 202-624-2890

The above-named individual is hereby designated as my
counsel and is authorized to receive any notifications and other
communications from the Commission and to act on my behalf before
the Commission.

11-12-90
Date

Rosann Garber
Signature

RESPONDENT'S NAME: Rosann Garber, Treasurer
Republicans For Choice
ADDRESS: 1315 Duke Street, Suite 201
Alexandria, VA 22314-3554

HOME PHONE: 703-799-7067

BUSINESS PHONE: 703-683-4131

93040981746

06-8640
ROGER J. STONE, JR.

90NOV 15 AM 11:05

November 14, 1990

Mr. Lawrence M. Noble
Federal Election Commission
Washington, DC 20463

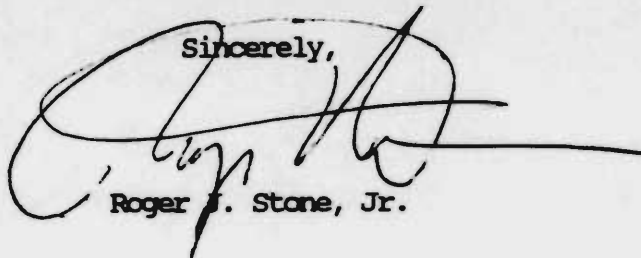
Dear Mr. Noble:

This letter is in response to your letter of November 5, 1990 regarding complaint MUR-3152.

While I acknowledge that I have contributed \$5,000 to Republicans For Choice, I have no interest, partnership, or business relationship with Ann E.W. Stone and Associates. Nor do I own any stock in said firm. Therefore, I am neither a partner nor a proprietor in Ann E.W. Stone and Associates as alleged in this complaint.

I cannot address the question of rent paid by Republicans For Choice as I have no knowledge of their office situation. I believe these questions are properly addressed to Republicans For Choice.

Sincerely,



Roger J. Stone, Jr.

RJS/lms

cc: Ann E.W. Stone
Lois G. Lerner

90 NOV 15 PM 2:57

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FEDERAL ELECTION COMMISSION
NOV 15 1990

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00-8658

CROWELL & MORING

1001 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20004-2505

(202) 624-2500

CABLE: CROMOR

TELECOPIER (FAPICOM): 202-624-5116

W. U. I. (INTERNATIONAL): 64344

W. U. I. (DOMESTIC): 99-2448

ROBERT P. CHARROW
OF COUNSEL
(202) 624-2890

200:lp

November 16, 1990

VIA MESSENGER

Ms. Dawn Odrowski
Office of the General Counsel
Federal Election Commission
999 E Street, N.W.
Room 657
Washington, D.C. 20463

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
90 NOV 16 PM 4:39

Re: **MUR 3152**

Dear Ms. Odrowski:

As indicated in yesterday's facsimile transmitting the executed Statement of Designation of Counsel, I have been retained to represent Republicans for Choice in the above-noted matter. I am writing to request an extension until December 10, 1990, in which to respond to the complaint.

According to Ms. Rosann Garber, Treasurer of Republicans for Choice, the above-noted complaint was received by her on November 7, 1990, and therefore, a response would be due on November 23, 1990, the day following Thanksgiving. An extension to December 10, 1990, is being requested for a number of reasons. First, I was retained this week and have not had an opportunity to review the relevant financial records and attendant documentation.

Second, I may find it necessary to interview individuals some of whom are explicitly named in the complaint; coordinating schedules during the week immediately preceding Thanksgiving is proving difficult.

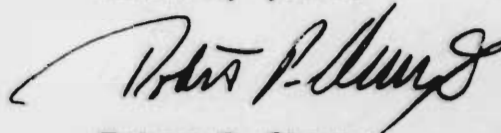
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Ms. Dawn Odrowski
November 16, 1990
Page 2.

Given the fact that I was only retained this week and that records have to be reviewed and individuals interviewed before a response can be prepared, I believe that the requested extension is reasonable and appropriate. In light of the time constraints, I would appreciate it if you could advise me of your decision initially by telephone.

Thank you for your anticipated cooperation in this matter.

Sincerely yours,

A handwritten signature in dark ink, appearing to read "Robert P. Charrow". The signature is fluid and cursive, with a large initial "R" and a stylized "C".

Robert P. Charrow

93040981749



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 23, 1990

Robert P. Charrow, Esq.
Crowell & Moring
1001 Pennsylvania Ave., N.W.
Washington, D.C. 20004-2505

RE: MUR 3152
Republicans for Choice
and Rosann Garber, as
treasurer

Dear Mr. Charrow:

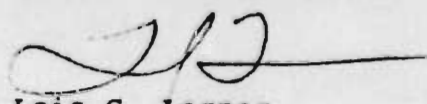
This is in response to your letter dated November 16, 1990, which we received on that date, requesting an extension of 17 days, until December 10, 1990, to respond to the complaint in MUR 3152. After considering the circumstances presented in your letter, I have granted the requested extension. Accordingly, your response is due by the close of business on December 10, 1990.

If you have any questions, please contact Dawn M. Odrowski, the attorney assigned to this matter, at (202) 376-8200.

Sincerely,

Lawrence M. Noble
General Counsel

BY:


Lois G. Lerner
Associate General Counsel

93040981750

OGC 8715

ANN E. W. STONE AND ASSOCIATES, INC.

CONSULTANTS IN DIRECT RESPONSE MARKETING AND ADVERTISING

November 20, 1990

Mr. Lawrence M. Noble
Federal Election Commission
Washington, DC 20463

Dear Mr. Noble:

RE: MUR-3152

This letter is in response to your letter of November 5, 1990 regarding the complaint referenced above.

Please know that Ann E. W. Stone & Associates, Inc. has not made a corporate contribution to Republicans For Choice.

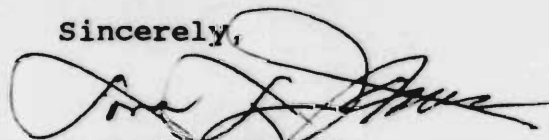
Also, Ann E. W. Stone & Associates, Inc. is not the lessee on the property located at 1315 Duke Street in Alexandria, Virginia. The lessee is Ann E. W. Stone, personally.

Therefore, the matter of paid rent is between Republicans For Choice and Ann E. W. Stone, personally.

For this reason, I believe that the name of the corporation, Ann E. W. Stone & Associates, Inc., should be withdrawn from the complaint.

Thank you for your attention to this matter.

Sincerely,



Lora Lynn Jones
Senior Vice President

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
90 NOV 23 AM 10:55

1315 DUKE STREET, ALEXANDRIA, VIRGINIA 22314

703/836-7717

90 NOV 23 AM 10:42

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A N N E L I Z A B E T H W S T O N E

RECEIVED
FEDERAL ELECTION COMMISSION

90 NOV 26 PM 4:01

November 20, 1990

Mr. Lawrence M. Noble
Federal Election Commission
Washington, DC 20463

Dear Mr. Noble:

This letter is in response to your letter of
November 5, 1990 regarding MUR-3152.

I would like to request an extension to answer
the above noted complaint.

I am considering retaining legal counsel to
advise me in this matter and need additional time
to secure an attorney.

Please let me know if this is acceptable.

I look forward to your positive response.

Sincerely,

Ann E. W. Stone

90 NOV 26 PM 10:35

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A N N E L I Z A B E T H W S T O N E

December 3, 1990

Ms. Dawn Odrowski
Federal Election Commission
999 E Street, NW
Washington, DC 20463

Dear Ms. Odrowski:

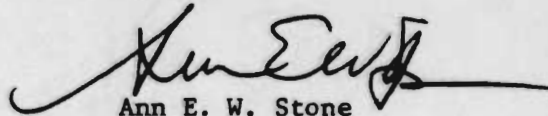
To follow up on my letter to Mr. Noble dated November 20, 1990 regarding MUR-3152, let me clarify the amount of time I need for an extension.

Since the original return date of your request fell within the Thanksgiving holiday, I am asking for an extension until December 12, 1990 in order to make arrangements for legal counsel, if that be needed.

I hope this clarifies and answers any questions that you may have. If not, please call me at (703) 836-7717.

Thank you.

Sincerely,


Ann E. W. Stone

90 DEC -6 PM 1:14

90 DEC -6 PM 4:30

RECEIVED



FEDERAL ELECTION COMMISSION

93040981753



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

December 7, 1990

Ann E. W. Stone
Ann E. Stone & Associates, Inc.
1315 Duke St.
Alexandria, VA 22314

Re: MUR 3152
Ann E.W. Stone

Dear Ms. Stone:

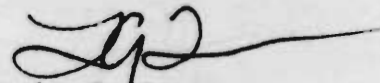
This is in response to your letter dated November 20, 1990, and your supplemental letter dated December 3, 1990, which we received on November 26 and December 4, respectively, requesting an extension of time until December 12 to respond to MUR 3152. After considering the circumstances presented in your letter, I have granted the requested extension. Accordingly, your response is due by the close of business on December 12, 1990.

If you have any questions, please contact Dawn M. Odrowski, the attorney assigned to this matter, at (202) 376-8200.

Sincerely,

Lawrence M. Noble
General Counsel

BY:


Lois G. Lerner
Associate General Counsel

93040981754

OGC 8888

CROWELL & MORING

1001 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20004-2505

(202) 624-2500

CABLE: CROMOR

TELECOPIER (RAPICOM): 202-624-2116

W. U. I. (INTERNATIONAL) 64344

W. U. I. (DOMESTIC) 88-2448

ROBERT P. CHARROW
OF COUNSEL
(202) 624-2890

200:lp
71572.010

December 10, 1990

VIA MESSENGER

Office of the General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C.

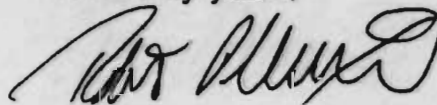
RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
50 DEC 10 AM 11:18

Re: MUR 3152

Dear Sir:

Please find enclosed an original and two copies of Republicans for Choice's Response (including Exhibits A and B) to the above-noted matter. Please return an endorsed filed copy of the same.

Sincerely yours,



Robert P. Charrow
Counsel for Republicans for Choice

Enclosures

cc: Ms. Dawn Odrowski
(with enclosures)
BY MESSENGER

93040981755

BEFORE THE FEDERAL ELECTION COMMISSION

Marlyn A. Derby,	)	
	)	
Complainant,	)	MUR 3152
	)	
v.	)	
	)	Response
Republicans for Choice,	)	
	)	
Respondent.	)	

Introduction

This response is being submitted on behalf of Republicans for Choice and Rosann Garber, as treasurer, with respect to a complaint filed with the Federal Election Commission on October 25, 1990, by one Marlyn A. Derby. The complaint alleges that Republicans for Choice in its reports for the first two quarters of 1990 failed to indicate rental or utility payments. The complainant goes on to hypothesize that Republicans for Choice may therefore have been a recipient of either an illegal corporate contribution from the owner of the building in which its office is located or an excessive contribution from Roger Stone, to the extent that he owned an interest in that building.

As discussed below, the Commission should find "no reason to believe" that Republicans for Choice violated the Federal Election

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Campaign Act of 1971, as amended, for a number of reasons. First, the complaint is defective on its face, because the complainant did not include her address in the complaint as expressly required by the Commission's regulations.

Second, Republicans for Choice did not occupy office space until June 1, 1990. Furthermore, under the Commission's allocation regulation, it was not obligated to allocate its June rental obligation to its federal account, since (1) it made no federal contributions during either the first or second quarters of 1990, and (2) from its inception, it did not anticipate making any federal contributions during the 1990 election cycle.

And finally, no corporate or excessive contribution was received by Republicans for Choice from either Roger Stone or Ann E. W. Stone & Associates, because neither has an interest in the office space being leased to Republicans for Choice.

Background

Republicans for Choice is a nonconnected political committee registered with Federal Election Commission. It maintains three separate accounts: (1) a federal account which is used to make contributions and expenditures with respect to federal elections; (2) a state non-corporate

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account which receives contributions from individuals and makes contributions and expenditures to influence non-federal elections; and (3) a state corporate account which receives contributions from corporations and makes contributions and expenditures to influence non-federal elections in those states that permit corporate contributions. See ¶ 2, Affidavit of Ms. Rosann Garber, Treasurer of Republicans for Choice, attached hereto as Exhibit A and incorporated herein (hereinafter referred to as "Garber Affidavit").

At the time of its formation on January 29, 1990, Republicans for Choice did not anticipate making contributions or expenditures to influence federal elections during the 1990 federal election cycle. Instead, it anticipated using its funds to develop an organizational structure for future activities and/or to influence state elections. See ¶ 3, Garber Affidavit. In keeping with those purposes, during the first and second quarters of 1990, Republicans for Choice made no contributions to (or expenditures on behalf of) candidates for federal office. In the third quarter of 1990, approximately 93% of its contributions were made to candidates for state office (*i.e.*, \$20,250 to candidates for state office and only \$1,500 to candidates for federal office). See ¶ 4, Garber Affidavit. Similarly, during the period January 1, 1990 to November 26,

1990, Republicans for choice contributed \$51,321.74 to candidates for state office and only \$3,700 to candidates for federal office. *Id.* In short, its federal activities were limited to the third and fourth quarters of 1990, and were then only minimal.

Until June 1, 1990, Republicans for Choice did not maintain an office. *See* ¶ 5, Garber Affidavit. Instead, during the first four months of its existence (*i.e.*, January 29, 1990-May 31, 1990) it used the address "1315 Duke Street, Suite 201, Alexandria, VA 22314" for the sole purpose of receiving mail. *Id.* It did not occupy space, maintain personnel or store equipment at that or any other business address. *Id.* As its operations began to mature, the committee decided that it needed to occupy space. Accordingly, on June 1, 1990, it entered into a lease agreement with Ann E. W. Stone, individually, whereby Republicans for Choice leased two hundred fifty (250) square feet including utilities from the lessor for a monthly rental of \$500. A copy of the relevant portions of that lease agreement are attached hereto as Exhibit B.

In its amended third quarter and pre-election reports and in its post-election report, Republicans for Choice properly allocated the federal share of its rent and utilities using the "funds expended" method, as authorized by 11 CFR § 106.1(e). Under that method, a committee

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allocates rental and utility expenses based on the ratio of the federal contributions to federal plus state disbursements. For example, the post-election report allocates 7% of the rent and utilities to its federal account, resulting in a reported in-kind contribution of \$35 from the lessor Ann E. W. Stone, individually (*i.e.*, .07 x \$500, for the period October 18-November 26).

Discussion

I. The Complaint Should Be Dismissed Because It Fails to Comply with the Commission's Regulations.

The Commission's regulations expressly require that a complaint shall comply with the following:

(1) It [the complaint] shall provide the full name and address of the complainant; and

(2) The contents of the complaint shall be sworn to and signed in the presence of a notary public and shall be notarized.

11 CFR § 111.4(b). (Emphasis supplied).

Here, the complaint is defective on its face, because it does not contain the complainant's address as expressly required by the regulations. Accordingly, the complaint should be dismissed.

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II. During the First and Second Quarters of 1990, Republicans for Choice Did Not Receive a Reportable In-Kind Contribution for Rent and Utilities.

A political committee active in both federal and non-federal elections is authorized to allocate its administrative expenses between its separate federal and non-federal accounts "in proportion to the amount of funds expended on federal and non-federal elections, or on another reasonable basis. " 11 CFR 106.1(e).

Under this "funds expended method," as amplified by the Commission in its new allocation regulations, the amount of administrative expenses allocable to a committee's federal account is based on the ratio of federal expenditures to total federal and non-federal disbursements made by the committee, as estimated by the committee at the start of each two-year federal election cycle. See 11 CFR § 106.6(c)(1) (effective January 1, 1991). For purposes of computing the ratio, federal expenditures "shall include only amounts contributed on behalf of specific federal candidates." Similarly, "federal and non-federal disbursements . . . shall be limited to disbursements for specific candidates, and shall not include overhead or other generic costs." 11 CFR § 106.6(c)(1) (effective January 1, 1991).

During the first four months of its existence, Republicans for Choice

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reported no rental payments because it occupied no space. It first became obligated to pay rent on June 1, 1990, after entering into a lease agreement for the space that it currently occupies. However, based on the "funds expended method," Republicans for Choice was not obligated to report rental expenditures for two reasons. First, since it did not anticipate making federal contributions, Republicans for Choice would have been justified in estimating its federal ratio as zero. Indeed, "no minimum federal percentages are required for separate segregated funds or nonconnected committees." 55 Federal Register 26,058, 26,066 (June 26, 1990). And second, in keeping with this purpose, Republicans for Choice made no contributions to federal candidates during either of these quarters. Thus, its actual computed ratio for the second quarter is similarly zero.

In its amended third quarter and pre-election reports, and in its recently filed post-election report, Republicans for Choice used the funds expended method to allocate the federal share of its rent and utility obligations. For example, the post-election report allocates 7% of the \$500 rental payment to its federal account and reports the same (*i.e.*, \$35) as an in-kind contribution.

In short, Republicans for Choice requests that no further action be

taken since it was under no legal obligation to allocate to its federal account rental and utility expenditures for a quarter in which no federal contributions were anticipated being made or were in fact made.

III. Republicans for Choice Did Not and Never Has Occupied Space Owned or Otherwise Controlled by Ann E. W. Stone & Associates or Roger Stone.

As noted above, Republicans for Choice leases space from Ann E. W. Stone, as an individual. At all times relevant herein, to our knowledge neither Ann E. W. Stone & Associates nor Roger Stone had any interest in the office space currently occupied by Republicans for Choice. See ¶ 6, Garber Affidavit. In short, complainant's hypothesis that Republicans for Choice was the recipient of either a corporate or excessive contribution is incorrect.

Conclusion

As discussed above, the Commission should take no further action with respect to this complaint for three reasons. First, the complaint is fatally defective on its face in that it does not contain the complainant's address as required by the Commission's regulations. Second, inasmuch

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as Republicans for Choice did not anticipate making contributions to federal candidates during the 1990 election cycle and in fact made none during the first two quarters of 1990, it was legally justified in allocating none of its second quarter rental and utility expenses to its federal account. And third, Republicans for Choice did not receive either a corporate contribution from Ann E. W. Stone & Associates or an excessive contribution from Roger Stone, since neither owned any interest in the space leased by Republicans for Choice.

Respectfully submitted,



Robert P. Charrow

CROWELL & MORING

1001 Pennsylvania Ave., N.W.

Washington, D.C. 20004-2505

(202) 624-2890

Counsel for Republicans for Choice

Dated: December 10, 1990

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EXHIBIT A

AFFIDAVIT OF ROSANN GARBER

I, Rosann Garber, being duly sworn declare as follows:

1. That I am the Treasurer of Republicans for Choice, a nonconnected political committee duly register with the Federal Election Commission.
2. That at all times relevant herein, Republicans for Choice has maintained and currently maintains three separate accounts: (1) a federal account which is used to make contributions and expenditures with respect to federal elections; (2) a state non-corporate account which receives contributions from individuals and makes contributions and expenditures to influence non-federal elections; and (3) a state corporate account which receives contributions from corporations and makes contributions and expenditures to influence non-federal elections in those states that permit corporate contributions.
3. That at the time of its formation on January 29, 1990, Republicans for Choice did not anticipate making contributions or expenditures to influence federal elections during the 1990 election cycle. Instead, it anticipated that its funds would be used to develop an organizational structure for future activities and/or to influence state elections.
4. That during the first and second quarters of 1990, Republicans for Choice made no contributions to, or expenditures on behalf of, candidates for federal office. During the third quarter of 1990, Republicans for Choice contributed \$20,250 to candidates for state office and only \$1,500 to candidates for federal office. During the period January 29, 1990 - November 26, 1990, Republicans for Choice contributed \$51,321.74 to candidates for state office and \$3,700 to candidates for federal office.
5. That until June 1, 1990, Republicans for Choice did not maintain an office. Instead, until June 1, 1990, it used the address "1315 Duke Street, Suite 201, Alexandria, Virginia 22314" for the sole purpose of receiving mail. It did not occupy space, maintain personnel or store equipment at that or any other business address.

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6. That at all times relevant herein, to my knowledge neither Ann E. W. Stone & Associates nor Roger Stone had any legal interest in the office space currently occupied by Republicans for Choice.

I declare under penalty of perjury that the foregoing is true and correct to the best of my personal knowledge and belief.

Rosann Garber
Rosann Garber

District of Columbia: ss

Subscribed and sworn to me this 7th day of December 1990.

Lena R. Petruska
NOTARY PUBLIC

My Commission Expires:

My Commission Expires June 14, 1992

LEASE OF
REPUBLICANS FOR CHOICE
RESPECTING
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

This lease is made as of June 1, 1990, by and between Ann E. W. Stone, individually, ("Lessor") and Republicans For Choice, a political action committee ("Lessee").

A. Lessor is the Lessee, Sublessee, or Purchaser under that certain Agreement dated December 1, 1987, consisting of six (6) separate but interrelated parts identified therein as "Divisions" between J. P. Dunston, Trustee, ("Landlord") and Lessor (as "Lessee", Sublessee, or Purchaser") respecting 1315 Duke Street, Alexandria, Virginia 22314 (the "Building") and a parking lot to the rear of the Building (the "Parking Lot"), both of which constitute the "Original Premises" and which together constitute the "Office Lease" herein.

B. Lessee desires to lease an office in the Building consisting of two hundred fifty (250) rentable square feet comprising part of the Original Premises, from Lessor, and Lessor is willing to rent the Premises to Lessee upon the terms, conditions, covenants and agreements hereinafter set forth.

ACCORDINGLY, the parties hereby agree as follows:

1. Premises. Subject in all respects to the provisions of the Office Lease and to the covenants and obligations of Lessor and to the rights and remedies of Landlord thereunder, Lessor hereby leases the Premises to Lessee and Lessee hereby leases the Premises from Lessor, for the term and upon the terms, conditions, covenants, and agreements hereinafter set forth.

2. Term and Use. The term of this sublease shall commence on June 1, 1990 (the "Commencement Date") and shall terminate on December 14, 1992, unless sooner terminated or extended. Lessee shall use the premises solely and exclusively for such office purposes as are permitted under the Office Lease terms.

3. Rent.

(a) Lessee covenants and agrees to pay to Lessor initial base monthly rent ("Base Rent") of Five Hundred Dollars (\$500.00) beginning on June 1, 1990 and until December 15, 1990. For each 12 month period thereafter, during the term of this sublease, the rent shall be adjusted to reflect Lessee's pro rata

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portion of the inflation adjustments set forth in the Office Lease.

(b) The Base Rent includes all utilities, receptionist, access to photocopy machine, use of conference room, use of kitchen facilities, cleaning services, trash removal and general maintenance of the premises.

(c) Lessor shall present an invoice prior to the date each installment is due. Lessee, shall pay all rent in monthly installments due on the first day of each calendar month following the commencement date.

4. The Office Lease.

(a) Lessor represents and warrants to Lessee that (i) the copy of the Office Lease attached hereto as Exhibit "A" is true, complete, and correct; (ii) the Office Lease contains all agreements and understandings between the parties hereto with respect to the subject matter thereof; (iii) Lessor has neither given nor received any notice of any default under the Office Lease; and (iv) the Office Lease is, and as of the Commencement Date of this Lease, will be, in full force and effect and unmodified.

5. Condition of the Premises; Furnishings. Lessor will deliver the premises, broom clean, vacant, free of trash and debris in substantially the same condition as of the the date herein, subject only to the the removal of Lessor's equipment and personal property. Lessee acknowledges that it has had the opportunity to inspect the Premises to its satisfaction and that Lessor has made no representations or warranties, express or implied, with respect to the physical condition, quality, or fitness for any particular use of any of the same.

6. Assignment and Subletting. Lessee will not assign, transfer, mortgage, or otherwise encumber this Lease or the Premises, nor sublet all or part thereof, without obtaining the prior written consent of Lessor, which consent may be withheld in Lessor's sole discretion, nor shall any assignment or effectuated by operation of law or otherwise without the prior written consent of Lessor. The consent by Lessor to any assignment or subletting shall not be construed as a waiver or release of Lessee from the terms of any covenant or obligation under this Lease, nor shall the collection or acceptance of rent from any such assignee, subtenant, or occupant constitute a waiver or

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release of Lessee of any covenant or obligation contained in this Lease, nor shall any such assignment or subletting be construed to relieve Lessee from obtaining the consent in writing of Lessor to any further assignment or subletting.

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7. Default. If Lessee shall (i) fail to pay any amount of rent in full when due or after receiving three (3) notices from Lessor or (ii) violate or fail to perform any of the other terms of this Lease or (iii) abandon the Premises, and such failure to pay rent, such other violation or failure or such abandonment shall continue for a period of five days after written notice thereof to Lessee by Lessor, or (iv) make or consent to an assignment for the benefit of creditors or a common law composition of creditors, or a receiver of Lessee's assets is appointed, or Lessee files a voluntary petition in any bankruptcy or insolvency proceeding, or an involuntary petition in any bankruptcy or insolvency proceeding is filed against Lessee and not discharged by Lessee within thirty (30) days, or Lessee is adjudicated a bankrupt, then, and in any said events, this Lease shall, at the option of Lessor, cease and terminate and the provisions of this Section 7(a) shall automatically operate as notice to quit, any notice to quit or of Lessor's intention to reenter, being hereby expressly waived, and Lessor may proceed to recover possession under and by virtue of the provisions or the laws of the Commonwealth of Virginia or by such other proceedings, including re-entry and possession, as may be applicable. In the event any such failure to pay rent or other default on the part of Lessee occurs more than two (2) times in any six-month period, Lessor shall not be required thereafter to send written notice before proceeding with its remedies under this Section 7. If Lessor elects to terminate this Lease, all obligations of Lessor hereunder shall cease without prejudice, however, to the right of Lessor to recover from Lessee all rent and any other sums accrued up to the time of termination or recovery of possession, whichever is later. Should this Lease be terminated by reason of Lessee's default as hereinabove provided, or if Lessee shall abandon or vacate the Premises, the Premises may be relet by Lessor for such rent and upon such terms as are not unreasonable under the circumstances and, if the full rent hereinabove provided shall not be realized by Lessor, Lessee shall be liable for all damages sustained by Lessor, including, with out limitation, deficiency in rent for two months, reasonable attorneys' fees, brokerage fees, and expenses of placing the Premises in first-class rentable condition. Any damage or loss of rent sustained by Lessor for a two-month period may be recovered by Lessor, at Lessor's option, at the time of reletting, or in separate actions, from time to time, as said damage shall have been made more easily ascertainable by successive relettings.

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(b) If, under the provisions hereof, Lessor shall institute proceedings against Lessee and a compromise or settlement thereof shall be made, the same shall not constitute a waiver of any other covenant, condition, or agreement herein contained, nor of any of Lessor's rights hereunder. No waiver by Lessor of any breach of any covenant, condition, or agreement herein contained shall operate as a waiver of such covenant, condition or agreement itself or of any subsequent breach thereof. No payment by Lessee or receipt by Lessor of a lesser amount than the rent herein stipulated shall be deemed to be other than on account of the earliest stipulated rent, nor shall a check for payment of rent be deemed an accord and satisfaction, and Lessor may accept such check or payment without prejudice to Lessor's right to recover the balance of such rent or to pursue any other remedy provided by this Lease. No re-entry by Lessor, and no acceptance by Lessor of keys from Lessee, shall be considered an acceptance of a surrender of the Lease.

(c) If Lessee fails to pay any amount of rent in full within five (5) days after the amount is due and payable, Lessee shall pay to Lessor a late charge equal to One Hundred Fifty Percent (150%) of any applicable penalty charged Lessor by the Landlord.

8. Notices. All notices and other communications between the parties shall be in writing and shall be effective and deemed given or made when delivered by hand, or when deposited in the mail, postage prepaid, certified mail, return receipt requested, addressed as follows:

If to Lessor: Ann E. W. Stone
c/o Ann E. W. Stone and Associates
1315 Duke Street
Alexandria, VA 22314

If to Lessee: Republicans For Choice
1315 Duke Street, Suite 201
Alexandria, VA 22314

9. Miscellaneous.

(a) This Lease, together with Exhibit "A" attached hereto, contains and embodies the entire agreement of the parties hereto, and no representations, inducements or agreements, oral or otherwise, between the parties not contained in the Lease and Exhibit "A" shall be of any force and effect. This Lease may not

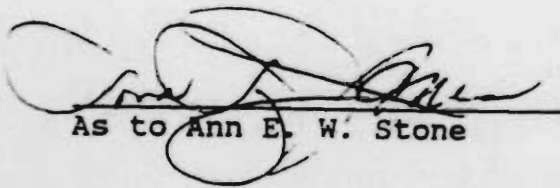
be modified, changed, or terminated in whole or in part in any manner other than by any agreement in writing duly signed by both parties hereto.

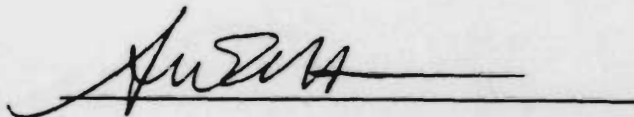
IN WITNESS WHEREOF, the parties have caused this Lease to be duly executed as of the day and year first above written.

LESSOR:

WITNESS

Ann E. W. Stone
Individually

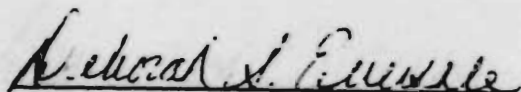

As to Ann E. W. Stone

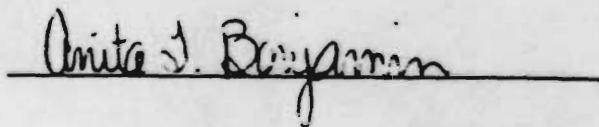


LESSEE:

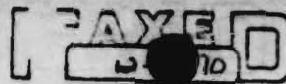
WITNESS

Republicans For Choice





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A N N E L I Z A B E T H W. S T O N E

December 12, 1990

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Mr. Lawrence M. Noble
General Counsel
Federal Election Commission
Washington, DC 20463

Dear Mr. Noble:

RE: MUR 3152

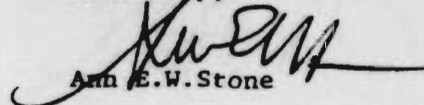
After due consideration and discussion with legal counsel I have the following response:

Since I have a lease arrangement with Republicans for Choice (attached) and had told them that the rent between their start up (June) and the election (November) would be an inkind contribution; I had no reason to believe that such a report was not being made.

Such an inkind contribution is legal and falls below the \$5,000 limit for that period.

Let me know if there are any further questions.

Sincerely,


Ann E.W. Stone

cc: Dawn Odrowski

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OGC 8983

LEASE OF
REPUBLICANS FOR CHOICE
RESPECTING
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

This lease is made as of June 1, 1990, by and between Ann E. W. Stone, individually, ("Lessor") and Republicans For Choice, a political action committee ("Lessee").

A. Lessor is the Lessee, Sublessee, or Purchaser under that certain Agreement dated December 1, 1987, consisting of six (6) separate but interrelated parts identified therein as "Divisions" between J. P. Dunston, Trustee, ("Landlord") and Lessor (as "Lessee", Sublessee, or Purchaser") respecting 1315 Duke Street, Alexandria, Virginia 22314 (the "Building") and a parking lot to the rear of the Building (the "Parking Lot"), both of which constitute the "Original Premises" and which together constitute the "Office Lease" herein.

B. Lessee desires to lease an office in the Building consisting of two hundred fifty (250) rentable square feet comprising part of the Original Premises, from Lessor, and Lessor is willing to rent the Premises to Lessee upon the terms, conditions, covenants and agreements hereinafter set forth.

ACCORDINGLY, the parties hereby agree as follows:

1. Premises. Subject in all respects to the provisions of the Office Lease and to the covenants and obligations of Lessor and to the rights and remedies of Landlord thereunder, Lessor hereby leases the Premises to Lessee and Lessee hereby leases the Premises from Lessor, for the term and upon the terms, conditions, covenants, and agreements hereinafter set forth.

2. Term and Use. The term of this sublease shall commence on June 1, 1990 (the "Commencement Date") and shall terminate on December 14, 1992, unless sooner terminated or extended. Lessee shall use the premises solely and exclusively for such office purposes as are permitted under the Office Lease terms.

3. Rent.

(a) Lessee covenants and agrees to pay to Lessor initial base monthly rent ("Base Rent") of Five Hundred Dollars (\$500.00) beginning on June 1, 1990 and until December 15, 1990. For each 12 month period thereafter, during the term of this sublease, the rent shall be adjusted to reflect Lessee's pro rata

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OFFICE OF GENERAL COUNSEL
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portion of the inflation adjustments set forth in the Office Lease.

(b) The Base Rent includes all utilities, receptionist, access to photocopy machine, use of conference room, use of kitchen facilities, cleaning services, trash removal and general maintenance of the premises.

(c) Lessor shall present an invoice prior to the date each installment is due. Lessee, shall pay all rent in monthly installments due on the first day of each calendar month following the commencement date.

4. The Office Lease.

(a) Lessor represents and warrants to Lessee that (i) the copy of the Office Lease attached hereto as Exhibit "A" is true, complete, and correct; (ii) the Office Lease contains all agreements and understandings between the parties hereto with respect to the subject matter thereof; (iii) Lessor has neither given nor received any notice of any default under the Office Lease; and (iv) the Office Lease is, and as of the Commencement Date of this Lease, will be, in full force and effect and unmodified.

5. Condition of the Premises; Furnishings. Lessor will deliver the premises, broom clean, vacant, free of trash and debris in substantially the same condition as of the the date herein, subject only to the the removal of Lessor's equipment and personal property. Lessee acknowledges that it has had the opportunity to inspect the Premises to its satisfaction and that Lessor has made no representations or warranties, express or implied, with respect to the physical condition, quality, or fitness for any particular use of any of the same.

6. Assignment and Subletting. Lessee will not assign, transfer, mortgage, or otherwise encumber this Lease or the Premises, nor sublet all or part thereof, without obtaining the prior written consent of Lessor, which consent may be withheld in Lessor's sole discretion, nor shall any assignment or effectuated by operation of law or otherwise without the prior written consent of Lessor. The consent by Lessor to any assignment or subsletting shall not be construed as a waiver or release of Lessee from the terms of any covenant or obligation under this Lease, nor shall the collection or acceptance of rent from any such assignee, subtenant, or occupant constitute a waiver or

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release of Lessee of any covenant or obligation contained in this Lease, nor shall any such assignment or subletting be construed to relieve Lessee from obtaining the consent in writing of Lessor to any further assignment or subletting.

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7. Default. If Lessee shall (i) fail to pay any amount of rent in full when due or after receiving three (3) notices from Lessor or (ii) violate or fail to perform any of the other terms of this Lease or (iii) abandon the Premises, and such failure to pay rent, such other violation or failure or such abandonment shall continue for a period of five days after written notice thereof to Lessee by Lessor, or (iv) make or consent to an assignment for the benefit of creditors or a common law composition of creditors, or a receiver of Lessee's assets is appointed, or Lessee files a voluntary petition in any bankruptcy or insolvency proceeding, or an involuntary petition in any bankruptcy or insolvency proceeding is filed against Lessee and not discharged by Lessee within thirty (30) days, or Lessee is adjudicated a bankrupt, then, and in any said events, this Lease shall, at the option of Lessor, cease and terminate and the provisions of this Section 7(a) shall automatically operate as notice to quit, any notice to quit or of Lessor's intention to reenter, being hereby expressly waived, and Lessor may proceed to recover possession under and by virtue of the provisions or the laws of the Commonwealth of Virginia or by such other proceedings, including re-entry and possession, as may be applicable. In the event any such failure to pay rent or other default on the part of Lessee occurs more than two (2) times in any six-month period, Lessor shall not be required thereafter to send written notice before proceeding with its remedies under this Section 7. If Lessor elects to terminate this Lease, all obligations of Lessor hereunder shall cease without prejudice, however, to the right of Lessor to recover from Lessee all rent and any other sums accrued up to the time of termination or recovery of possession, whichever is later. Should this Lease be terminated by reason of Lessee's default as hereinabove provided, or if Lessee shall abandon or vacate the Premises, the Premises may be relet by Lessor for such rent and upon such terms as are not unreasonable under the circumstances and, if the full rent hereinabove provided shall not be realized by Lessor, Lessee shall be liable for all damages sustained by Lessor, including, without limitation, deficiency in rent for two months, reasonable attorneys' fees, brokerage fees, and expenses of placing the Premises in first-class rentable condition. Any damage or loss of rent sustained by Lessor for a two-month period may be recovered by Lessor, at Lessor's option, at the time of reletting, or in separate actions, from time to time, as said damage shall have been made more easily ascertainable by successive relettings.

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(b) If, under the provisions hereof, Lessor shall institute proceedings against Lessee and a compromise or settlement thereof shall be made, the same shall not constitute a waiver of any other covenant, condition, or agreement herein contained, nor of any of Lessor's rights hereunder. No waiver by Lessor of any breach of any covenant, condition, or agreement herein contained shall operate as a waiver of such covenant, condition or agreement itself or of any subsequent breach thereof. No payment by Lessee or receipt by Lessor of a lesser amount than the rent herein stipulated shall be deemed to be other than on account of the earliest stipulated rent, nor shall a check for payment of rent be deemed an accord and satisfaction, and Lessor may accept such check or payment without prejudice to Lessor's right to recover the balance of such rent or to pursue any other remedy provided by this Lease. No re-entry by Lessor, and no acceptance by Lessor of keys from Lessee, shall be considered an acceptance of a surrender of the Lease.

(c) If Lessee fails to pay any amount of rent in full within five (5) days after the amount is due and payable, Lessee shall pay to Lessor a late charge equal to One Hundred Fifty Percent (150%) of any applicable penalty charged Lessor by the Landlord.

8. Notices. All notices and other communications between the parties shall be in writing and shall be effective and deemed given or made when delivered by hand, or when deposited in the mail, postage prepaid, certified mail, return receipt requested, addressed as follows:

If to Lessor: Ann E. W. Stone
c/o Ann E. W. Stone and Associates
1315 Duke Street
Alexandria, VA 22314

If to Lessee: Republicans For Choice
1315 Duke Street, Suite 201
Alexandria, VA 22314

9. Miscellaneous.

(a) This Lease, together with Exhibit "A" attached hereto, contains and embodies the entire agreement of the parties hereto, and no representations, inducements or agreements, oral or otherwise, between the parties not contained in the Lease and Exhibit "A" shall be of any force and effect. This Lease may not

be modified, changed, or terminated in whole or in part in any manner other than by any agreement in writing duly signed by both parties hereto.

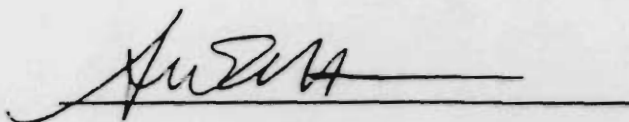
IN WITNESS WHEREOF, the parties have caused this Lease to be duly executed as of the day and year first above written.

LESSOR:

Ann E. W. Stone
Individually

WITNESS


As to Ann E. W. Stone

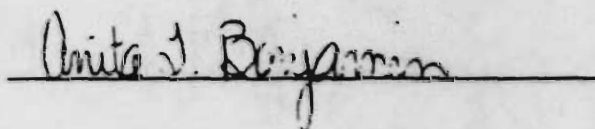


LESSEE:

Republicans For Choice

WITNESS





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FEDERAL ELECTION COMMISSION
999 E Street, N.W.
Washington, D.C. 20463

SENSITIVE

FIRST GENERAL COUNSEL'S REPORT

MUR # 3152
DATE COMPLAINT RECEIVED
BY OGC: October 25, 1990
DATE OF NOTIFICATION TO
RESPONDENTS: November 5, 1990

STAFF MEMBER: Dawn M. Odrowski

COMPLAINANT:

Marlyn A. Derby

RESPONDENTS:

Republicans for Choice and
Rosann Garber, as treasurer
Ann Stone, individually
Ann E. W. Stone & Associates
Roger J. Stone, Jr.

RELEVANT STATUTES:

2 U.S.C. § 434(b)(3)(A)
2 U.S.C. § 441b(a)
2 U.S.C. § 441a(a)(1)(C)
2 U.S.C. § 441a(f)
11 C.F.R. § 100.7(a)(1)(iii)(A)
11 C.F.R. § 100.7(a)(4)
11 C.F.R. § 102.5(a)(1)(i)
and (ii)
11 C.F.R. § 106.1(e)
11 C.F.R. § 104.13(a)(1)
and (2)
11 C.F.R. § 114.10(a)

INTERNAL REPORTS CHECKED:

Committee Reports

FEDERAL AGENCIES CHECKED:

None

I. GENERATION OF MATTER

Marlyn A. Derby, an individual from Spokane, Washington (the "Complainant"), filed a complaint with the Commission alleging possible violations of the Federal Election Campaign Act of 1971, as amended (the "Act"), arising from the failure of Republicans for Choice, a non-connected political committee (the

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"Committee"), to report any rent and utility expenses on its 1990 April and July Quarterly reports.

Responses to the complaint were filed by Roger J. Stone, Ann E.W. Stone and Associates, Inc., Republicans for Choice and Ann Stone, individually.

II. FACTUAL AND LEGAL ANALYSIS

Complainant alleges that the Committee's purported failure to account for rent and utility expenses raises the possibility that the office space used by the Committee was paid for or donated by a third party and that the Committee failed to report such payments or gifts as contributions, presumably in violation of 2 U.S.C. § 434(b). As to the possible identity of such a third party, Complainant notes (1) that the Committee's listed address is also the address of the offices of Ann E.W. Stone & Associates and (2) that Ann E.W. Stone, individually, and Roger J. Stone, identified in the complaint as Ms. Stone's spouse, had made contributions to the Committee of \$1,275.32 and \$5,000, respectively, during the first two quarters of 1990. From these facts, Complainant surmises that Ann E.W. Stone & Associates (the "Company") donated or paid for the Committee's office space. If so, this resulted in possible violations of 2 U.S.C. § 441(b) by the Committee and the Company if the Company is a corporation, or violations of 2 U.S.C. § 441a(a)(1)(C) by Roger Stone if the company is not a corporation and Mr. Stone is either a proprietor or partner of that entity.

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Additional issues arise from both Complainant's express allegations and the Committee's response. Specifically, under Complainant's excessive contribution theory, Ann Stone may also have made an excessive contribution depending on the value of any in-kind contributions for rent she might have made. Moreover, if indeed either Roger or Ann Stone made excessive contributions, the Committee would have violated 2 U.S.C. § 441a(f) for accepting those excessive contributions. Because the Committee states in its response that it maintains both federal and non-federal accounts, it may also have violated 11 C.F.R. § 106.1(e) by failing to allocate administrative expenses between those accounts.¹

A. Background Facts

Republicans for Choice is a non-connected political committee within the meaning of 2 U.S.C. § 431(4)(A) which registered with the Commission on January 29, 1990. According to the Committee's letterhead and recent news reports, Ann Stone is the chairman of the Committee and is one of its founders. Attachment 1. Ms. Stone's relationship to the Committee is evident from the Committee's reports as well. Both she and Roger Stone were the sole initial contributors to the Committee according to the Committee's 1990 April Quarterly Report, each

1. An additional issue raised by the Committee's response is the sufficiency of the complaint. The Committee contends that the complaint should be dismissed because it does not contain the address of Complainant pursuant to 11 C.F.R. § 111.4(b). The Commission is in fact in possession of the Complainant's address since it was written on the envelope containing her complaint. Thus, the complaint was not defective.

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making loans to the Committee in the amounts of \$5,000 and \$1,275.32, respectively. Both loans were redesignated as outright contributions in June, 1990. Moreover, Ms. Stone travels on behalf of the Committee as evidenced by outstanding debts listed as owed to her for travel reimbursement expenses in each Committee report filed since the October Quarterly. Rosann Garber is the Committee's current treasurer.

According to Ms. Garber, the Committee maintains three separate accounts: (1) a federal account which is used to make contributions and expenditures with respect to federal elections; (2) a state non-corporate account which receives contributions from individuals and makes contributions and expenditures to influence non-federal elections; and (3) a state corporate account which receives contributions from corporations and makes contributions and expenditures to influence non-federal elections in states that permit corporate contributions. Attachment 2 at 10 (Garber Affidavit, Paragraph 2). The federal account is at issue here.

B. Committee Expenditures for Office Space and Other Administrative Expenses

1. Law

The Act and Regulations promulgated thereunder require political committees which finance political activity in connection with both federal and non-federal elections to either establish a committee which receives only contributions subject to the prohibitions and limitations of the Act regardless of whether such contributions are used in connection with federal

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or non-federal elections, or to establish separate federal and non-federal accounts such that the federal account is treated as a separate federal committee. 11 C.F.R. § 102.5(a)(1)(i) and (ii). Where separate accounts are established, all disbursements, contributions, expenditures and transfers made in connection with federal elections shall be made from the federal account and no transfers may be made to such account from any other non-federal accounts maintained by such organization. 11 C.F.R. § 102.5(a)(1)(i). Pursuant to regulations that were effective until December 31, 1990, committees that established separate accounts were required to allocate administrative expenses between their Federal and non-Federal accounts in proportion to the amount of funds expended on Federal and non-Federal elections or on another reasonable basis. 11 C.F.R. § 106.1(e).²

Moreover, each report filed by a political committee must identify each person who makes a contribution to the committee whose contributions have an aggregate amount or value in excess of \$200 within the calendar year. 2 U.S.C. § 434(b)(3)(A). The term "contribution" includes a gift, subscription, loan, advance or deposit of money or anything of value made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(8)(A)(i). The term "anything of value" includes in-kind contributions, defined as the provision of goods and

2. The allocation regulations found at 11 C.F.R. § 106 were amended, effective January 1, 1991. The old regulations are cited here since they were in effect when the acts or omissions specified in the complaint occurred.

services without charge or at a charge which is less than the usual and normal charge for such goods or services. 11 C.F.R. § 100.7(a)(1)(iii)(A). The amount of an in-kind contribution shall be equal to the usual and normal value on the date received. 11 C.F.R. § 104.13(a)(1). Each in-kind contribution shall also be reported as an expenditure. 11 C.F.R. § 104.13(a)(2).

2. Committee's Response

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In response to the allegation that it failed to report disbursements it made or in-kind contributions it received for rent and utilities, the Committee contends (1) that it had no obligation during the first four months of its existence (January 29-May 31, 1990) to allocate certain administrative expenses to its federal account or to report disbursements for those expenses because it did not incur such expenses during that time and (2) although it became obligated to pay rent and utility expenses in June 1990, it was not required to allocate those administrative expenses to its federal account or report them until July 1990 pursuant to the "funds expended method" referred to in 11 C.F.R. § 106.1(e).

Specifically, Ms. Garber states in an affidavit that the Committee did not occupy an office, maintain personnel or store equipment at any business address until June 1, 1990. Prior to that, it used the "1315 Duke Street, Suite 201" address for the sole purpose of receiving mail. Attachment 2 at 10 (Garber Affidavit, Paragraph 5). On June 1, 1990, the Committee states it entered into a lease agreement with Ann Stone, individually,

pursuant to which it leased a 250 square foot office at 1315 Duke Street for a monthly rental of \$500 including utilities.³ Attachment 2 at 4. A copy of what the Committee asserts is the relevant portions of that lease is attached to its response. Attachments 2 at 12.⁴

Even when it became obligated to pay rent and utilities to Ms. Stone beginning on June 1, 1990, however, the Committee contends it was not required to allocate a proportionate share of those expenses to its federal account in June because, pursuant to the "funds expended" allocation method referred to in 11 C.F.R. § 106.1(e), it made no contributions to federal candidates during the first two quarters of 1990 and had not anticipated making any contributions to or expenditures on behalf of federal candidates during the 1990 election cycle when it was created. Attachment 2 at 3 and 7. The Committee cites to the new allocation regulation found at 11 C.F.R.

§ 106.6(c)(1) to support its use and interpretation of the funds

3. The lease provided by Respondents does not define utilities. Phone service does not appear to be one of the utilities provided by Ann Stone since Committee reports show a debt owed to the Company for phones as discussed later in this report.

4. It appears from the lease agreement that Ann Stone is subleasing to the Committee a portion of office space that she has either leased or purchased from a trustee on behalf of an unknown trust beneficiary. See Attachment 2 at 12 (Paragraph A of the Committee lease). The details of Ms. Stone's lease with the trustee are not known since a copy of that lease was not provided by either the Committee or Ms. Stone notwithstanding the fact that the Committee lease is subject to the provisions of Ms. Stone's underlying lease and the underlying lease is listed as an exhibit to the Committee lease. See Attachment 2 at 12-13 (Paragraphs 1 and 4 of the Committee Lease).

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expended method even while it correctly notes that the new regulation did not become effective until January 1, 1991. Attachment 2 at 6.

3. Analysis

Implicit in the Committee's position is an acknowledgment that it was obligated to allocate its rent, utility and other administrative expenses at least beginning in July 1990, the month in which the Committee made its first contribution to a federal candidate. Despite this obligation, however, the Committee failed to allocate or report rent and utility expenses for July through October in its initial 1990 October Quarterly and Pre-General reports. Indeed, the Committee filed amended October Quarterly and Pre-General reports and an original Post-General Report showing a 7-9% allocation of its rent and utility expenses to its federal account on December 6, 1990, only after it received the complaint.⁵ The Committee continued to allocate these expenses through December 1990 in reports filed thereafter.⁶ In each case, payments of these expenses

5. The amended October Quarterly report reflects a \$35 per month allocation for rent and utilities for July-September 1990. This represents 7% of the \$500 monthly rental payment and is based on the funds expended method. See Attachment 2 at 10 (Garber Affidavit, Paragraph 4).

The amended 1990 Pre-General report reflects a \$45 per month rent allocation for October, also reported as in-kind contribution from Ann Stone. This represents 9% of the monthly rental payment. The Committee does not specifically state how it determined this figures although it appears to have been based on a funds expended method. Id.

6. The Committee's 1990 Post-General and Year End reports similarly reflect a \$45 rent and utilities allocation for November and December, also apparently based on a funds expended method.

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were reported as in-kind contributions from Ms. Stone and as expenditures pursuant to 11 C.F.R. § 104.13(a)(2).⁷ Though the Committee does not explain why it eventually reported the federal share of these administrative expenses as in-kind contributions from Ms. Stone rather than as disbursements to her given its lease obligation to pay rent, Ann Stone states in her response that she told the Committee she would provide the office space to it through the November general election as an in-kind contribution. Attachment 3 at 1.

Additionally, despite its contention that it was not required to allocate its June rent and utilities, the Committee also filed an amended 1990 July Quarterly Report at the same time it filed its other amended reports belatedly reflecting a 10% (\$50) allocation of its rent to the federal account. The Committee's December 6, 1990 cover letter which accompanied

7. The Committee has continued to allocate and report rent expenses in its 1991 April and July Quarterly reports, but it has changed both the way it has reported the rent expenses and the proportion of allocation. In both reports, the Committee appears to have included its rent obligation on its debt schedule. Schedule D of each report shows a \$300 debt incurred during the period in addition to a \$1,104.28 outstanding debt already owed Ann Stone for "reimbursement of travel exp./rent" A \$200 payment made toward the total debt during the period covered by the April report is not listed as an itemized disbursement on Schedule B of that report. A \$300 payment made toward the outstanding debt owed Stone in the July report is reported both on Schedule A as three \$100 in-kind contributions for rent from Ms. Stone for April-June 1991 and on Schedule B as a disbursement. This figure represents a 20% allocation of rent to the Committee's federal account, the opposite of the Committee's estimated allocation ratio for shared administrative expenses reported in Schedule H1 as required by the new allocation regulations. That Schedule, filed with the 1991 April Quarterly, shows an estimated allocation ratio of 80% to its federal and 20% to its non-federal accounts.

these amended reports stated that the Committee used the funds expended method described in 11 C.F.R. § 106.1(e) to allocate its federal share of rent and that the 10% June rent allocation is an estimate since "no [federal] contributions were made in the second quarter." In estimating a 10% federal allocation for June based on the funds expended method, the Committee apparently relied on the new allocation regulations which require non-connected committees to use such a method for administrative expenses and to estimate and report a ratio for each two-year election cycle based on prior federal election cycles or on a reasonable prediction of its activity. Under former 11 C.F.R. § 106.1(e), the regulation in effect at the time, the Committee could have used another reasonable method for allocating its shared administrative expenses such as funds received. In any event, from its inception, under either the old or new regulation, the Committee was obligated to allocate any shared expenses.

The Committee's amended reports, its lease with Ms. Stone and Ms. Stone's response make it clear that the Committee should have allocated a proportionate share of its monthly rent and utility expenses to its federal account pursuant to 11 C.F.R. § 106.1(e) beginning in June 1990 and reported such allocated expenses beginning in its initial July Quarterly report. Moreover, the Committee should have reported the payment of those expenses as in-kind contributions from Ms. Stone pursuant to 2 U.S.C. § 434(b)(3)(A) since, whatever the value of the contributions, Ms. Stone had already contributed in excess of

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\$200 to the Committee in 1990. The Committee failed to do so in its initial 1990 July and October Quarterly and Pre-General reports. Finally, since its inception, the Committee was also required to allocate other shared administrative expenses between its federal and non-federal accounts, such as salaries, supplies, and office equipment. It is unclear from the Committee's response and reports whether it has done so.

Therefore, based on the foregoing, this Office recommends that the Commission find reason to believe that the Committee and Rosann Garber, as treasurer, violated (1) 11 C.F.R. § 106.1(e) for failing to timely allocate its rent and utility expenses between its federal and non-federal account; (2) 2 U.S.C. § 434(b)(3)(A) for failing to timely report in-kind contributions received from Ann Stone; and (3) 11 C.F.R. § 104.13 for failing to timely report such in-kind contributions as expenditures.

C. Corporate Contribution

Pursuant to 2 U.S.C. § 441b(a), it is unlawful for any corporation to make a contribution or expenditure in connection with any Federal election. Under this same section, it is also unlawful for any political committee to accept any such corporate contribution. The term "contribution or expenditure" includes any direct or indirect payment, distribution, loan, advance, deposit, or gift of money, or any services, or anything of value (except a loan of money by a national or State bank made in accordance with the applicable banking laws and regulations and in the ordinary course of business) to any

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candidate, campaign committee, or political party or organization, in connection with any election to any of the offices referred to in this section. 2 U.S.C. § 441b(b)(2).

Pursuant to Regulations that were in effect until October 3, 1990, a corporation could extend credit to political committees in connection with a federal election provided that the credit was extended in the ordinary course of business and the terms were substantially similar to credit extensions to non-political debtors. 11 C.F.R. § 114.10(a).⁸ Extensions of credit by any person for any length of time beyond normal business or trade practice is a contribution, unless a creditor has made a commercially reasonable attempt to collect the debt. 11 C.F.R. § 100.7(a)(4).

Complainant alleges that the Company may have violated 2 U.S.C § 441b(a) by donating office space to the Committee if it is a corporation. According to the Company and the Virginia Corporation Commission, Ann E.W. Stone & Associates, Inc. is a Virginia corporation and Ann Stone is its president. Attachments 4 and 5. As already discussed, however, the

8. 11 C.F.R. § 114.10(a) was replaced by new regulations governing the corporate extension of credit found at 11 C.F.R. part 116. Because many of the acts at issue here, including the largest share of credit extended to the Committee by the Company, occurred before October, the old regulations are cited and discussed in this report. Specifically, prior to the effective date of this new regulation, the Company had extended credit to the Committee for goods and services totaling approximately \$15,000 and had received payments toward its outstanding debt totaling approximately \$6,000. Since the regulation has been effective, the Company has extended additional credit totaling approximately \$8,100 through June 30, 1991 and received payments toward its outstanding debts totaling approximately \$12,400.

Committee apparently leased its office space, including utilities, beginning in June, 1990 from Ann Stone, individually, not the Company. The "gift" of free rent and utilities resulting from Ms. Stone's forgiveness of the Committee's legal duty to pay rent therefore results in in-kind contributions from her rather than in a prohibited corporate contribution from the Company.

While the Company apparently did not provide the Committee with free office space, the Committee reports, beginning with the 1990 July Quarterly, show that the Company has consistently provided the Committee with mailing services, postage and "phones" on a credit basis. Provision of credit by corporations is permitted if extended in the ordinary course of business.

In determining whether credit has been extended by a corporation in the ordinary course of its business, the Commission has considered both whether a corporation followed its established policy and procedures in extending the credit, including whether the credit terms are similar for political and non-political debtors, and whether such credit extensions are the normal practice in a corporation's trade or industry.

See e.g., Advisory Opinions 1979-36, 1986-1 and 1990-1.

Moreover, the Commission has also considered whether the credit was extended for any length of time beyond normal business or trade practice. See MURs 1741 and 3036.⁹

9. These factors are essentially codified in 11 C.F.R. § 116.4(b), the new regulation governing corporate extensions of credit.

According to the 1991 edition of the Political Resources Directory and the Company's own Articles of Incorporation, Ann E.W. Stone and Associates, Inc., is a public relations and consulting firm providing general political consulting, direct mail, fundraising, and mailing list management services. Attachments 5 and 6. Further, according to the Directory, the Company has both political and non-political clients. Attachment 6. Given the nature of the Company's business, credit extensions for phones, postage and mailing services may well have been made as part of the direct mail or fundraising services provided by the Company to both political and non-political debtors in the ordinary course of its business.¹⁰

Two issues raise questions as to whether the Company has extended credit to the Committee in accordance with ordinary business practice, however. First, the outstanding debt of \$14,334.35 listed as owing to the Company in the 1991 July Quarterly is inaccurate. The Committee's reports show that the Committee has apparently carried over a \$9,434.96 mathematical error in the outstanding balance owed the Company in each report filed since October 25, 1990, the date the Committee filed its initial 1990 Pre-General report.¹¹ If the Committee has otherwise accurately reported its debt, the actual debt owed to

10. The Committee reports disbursements to C & P Telephone for phone service for the first time on Schedule B of its 1991 July Quarterly report.

11. The 1990 amended Pre-General report shows that this error was apparently made by adding rather than subtracting to the outstanding debt balance listed as owed the Company, a \$4,717.48 payment made to the Company on October 9, 1990.

the Company should be \$4,899.39. The fact that the Committee has failed to correct this error through July 15, 1991, when it filed its most recent report, raises doubts about whether the Company has been promptly and accurately billing the Committee and whether the Committee has taken this outstanding obligation seriously.

Second, given the close connection between the Committee and the Company's president, Ann Stone, as previously discussed, as well as Ms. Stone's apparent personal release of the Company from its contractual obligation to pay rent from June-December 1991,¹² the Company's extensions of credit to the Committee may not have been arm's length transactions. Additional information regarding the Company's credit extension policies and procedures is necessary to determine whether, in light of Ann Stone's connection to the Committee, the Company has extended credit to the Committee in accordance with those policies and procedures and on terms similar to credit extended to its other debtors.

Because it is not yet clear whether the Company's extension of credit to the Committee was in the ordinary course of its business, this Office recommends the Commission find reason to believe that Ann E.W. Stone & Associates, Inc., and the Committee violated 2 U.S.C. § 441b(a).

12. According to the 1991 July Quarterly, Ms. Stone continued to excuse the Committee from paying its rent for the months of April-June 1991 in spite of the lease and Ms. Stone's statement to this Office that she would provide the office space to the Committee as in-kind contribution through November 1990. Attachment 3.

D. Excessive Contributions

The Act provides that no person shall make contributions to any non-connected political committee in any calendar year, which, in the aggregate, exceed \$5,000. 2 U.S.C.

§ 441a(a)(1)(C). Similarly, no political committee shall knowingly accept any contribution or make any expenditure in violation of 2 U.S.C. § 441a. 2 U.S.C. § 441a(f).

Based on her theory that the Company is providing free rent and utilities to the Committee, Complainant alleges that Roger Stone made excessive contributions to the Committee if he is a proprietor or partner of the Company since he already donated \$5,000 to the Committee in 1990.

Roger J. Stone, Jr. admits that he donated \$5,000 to the Committee. Attachment 7. Mr. Stone made no excessive in-kind contributions to the Committee in the form of free rent and utilities, however, because Ann Stone, personally, not the Company, leased office space, including utilities, to the Committee. Even if the Company made prohibited in-kind contributions to the Committee in the form of phones, office supplies or services, the Company is a corporation and Mr. Stone states that he does not own stock in the company or have a business relationship or partnership with it. Id. Consequently, any such contributions would not result in an excessive contribution by Mr. Stone.

With regard to Ann Stone, the Committee and Ms. Stone concede that she made monthly in-kind rent contributions to the Committee beginning in June 1990. Based on the Committee's

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calculations using the funds expended method, the portion of rent allocable to the Committee for June through December 1990 and reported as in-kind contributions for rent from Ms. Stone totaled only \$290. Those contributions combined with her prior contribution therefore total only \$1,565.32 as of December 31, 1990, well below Ms. Stone's \$5,000 calendar year limit. Even if the Committee had used a different allocation method for June rent resulting in all of that month's \$500 rent payment being allocable to the federal account, Ms. Stone's total contribution for 1990 would still have been below her \$5,000 limit.

Therefore, based on currently available information, this Office recommends that the Commission find no reason to believe that Roger J. Stone Jr. and Ann Stone violated 2 U.S.C § 441a(a)(1)(C) and no reason to believe that the Committee and Rosann Garber, as treasurer, violated 2 U.S.C § 441a(f).

III. PROPOSED DISCOVERY

If the Commission finds reason to believe that the Committee violated the allocation and reporting requirements found at 2 U.S.C. § 434(b)(3)(A) and 11 C.F.R. §§ 104.13 and 106.1(e), this Office will request information to determine whether the Committee allocated and reported all of its administrative expenses.

If the Commission finds reason to believe that the Committee and Ann E.W. Stone & Associates violated 2 U.S.C. § 441b(a), this Office will request information to determine

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whether the Company's credit extension to the Committee was in the ordinary course of its business.

IV. RECOMMENDATIONS

1. Find reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 434(b)(3)(A) and § 441b(a), and 11 C.F.R. §§ 104.13 and 106.1(e).
2. Find reason to believe that Ann E.W. Stone & Associates, Inc., violated 2 U.S.C. § 441b(a).
3. Find no reason to believe that Roger J. Stone, Jr. violated 2 U.S.C. § 441a(a)(1)(C) and close the file as it pertains to him.
4. Find no reason to believe that Ann Stone violated 2 U.S.C. § 441a(a)(1)(C) and close the file as it pertains to her.
5. Find no reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 441a(f).
6. Approve the attached Factual and Legal Analyses and the appropriate letters.

Lawrence M. Noble
General Counsel

Date

10/21/91

By:


Lois G. Lerner
Associate General Counsel

Attachments:

1. Committee's December 6, 1990 Cover Letter and July 21, 1991 Washington Post article
2. Response from Republicans for Choice including Affidavit of Rosann Garber
3. Response from Ann Stone
4. Response from Ann E.W. Stone & Associates, Inc.
5. Ann E.W. Stone & Associates, Inc. Articles of Incorporation
6. 1991 Political Resources Directory listing
7. Response from Roger J. Stone, Jr.
8. Factual and Legal Analyses

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of)
)
Republicans for Choice and) MUR 3152
Rosann Garber, as treasurer;)
Ann Stone;)
Ann E.W. Stone & Associates;)
Roger J. Stone, Jr.)

CORRECTED CERTIFICATION

I, Marjorie W. Emmons, Secretary of the Federal Election Commission do hereby certify that on October 24, 1991, the Commission decided by a vote of 4-0 to take the following actions in MUR 3152:

1. Find reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 434(b)(3)(A) and § 441b(a), and 11 C.F.R. §§ 104.13 and 106.1(e).
2. Find reason to believe that Ann E.W. Stone & Associates, Inc., violated 2 U.S.C. § 441b(a).
3. Find no reason to believe that Roger J. Stone, Jr., violated 2 U.S.C. 441a(a)(1)(C) and close the file as it pertains to him.
4. Find no reason to believe that Ann Stone violated 2 U.S.C. § 441a(a)(1)(C) and close the file as it pertains to her.

(Continued)

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5. Find no reason to believe that Republicans Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 441a(f).
6. Approve the Factual and Legal Analyses and the appropriate letters, as recommended in the General Counsel's Report dated October 21, 1991.

Commissioners Aikens, Elliott, Josefiak, and McDonald, voted affirmatively for the decision; Commissioners McGarry and Thomas did not cast votes.

Attest:

10-31-91
Date

Marjorie W. Emmons
Marjorie W. Emmons
Secretary of the Commission

Received in the Secretariat: Mon., Oct. 21, 1991 4:49 p.m.
Circulated to the Commission: Tues., Oct. 22, 1991 11:00 a.m.
Deadline for vote: Thurs., Oct. 24, 1991 11:00 a.m.

dr

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FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 21, 1991

Robert Charrow, Esq.
Crowell & Moring
1001 Pennsylvania Avenue, N.W.
Washington, D.C. 20004-2505

RE: MUR 3152
Republicans for Choice and
Rosann Garber, as treasurer

Dear Mr. Charrow:

On November 5, 1990, the Federal Election Commission notified your clients, Republicans for Choice and Rosann Garber, as treasurer, of a complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended (the "Act"). A copy of the complaint was forwarded to your clients at that time.

Upon further review of the allegations contained in the complaint, and information supplied by your clients, the Commission, on October 24, 1991, found that there is reason to believe Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. §§ 434(b)(3)(A) and 441b(a) and 11 C.F.R. §§ 104.13 and 106.1(e), provisions of the Act. On the same day, the Commission also found no reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 441a(f). The Factual and Legal Analysis, which formed a basis for the Commission's finding, is attached for your information.

Under the Act, you have an opportunity to demonstrate that no action should be taken against your clients. You may submit any factual or legal materials that you believe are relevant to the Commission's consideration of this matter. Please submit such materials to the General Counsel's Office along with answers to the enclosed questions and a response to the enclosed document request within 15 days of receipt of this letter. Where appropriate, statements should be submitted under oath.

In the absence of any additional information demonstrating that no further action should be taken against your clients, the Commission may find probable cause to believe that a violation has occurred and proceed with conciliation.

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Robert Charrow, Esq.

Page 2

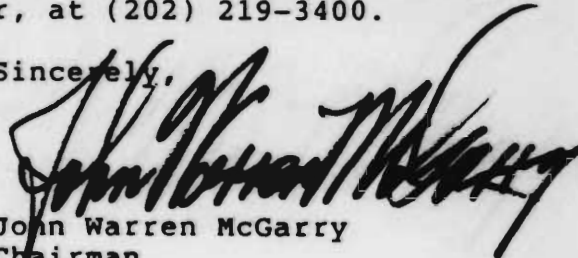
If you are interested in pursuing pre-probable cause conciliation, you should so request in writing. See 11 C.F.R. § 111.18(d). Upon receipt of the request, the Office of the General Counsel will make recommendations to the Commission either proposing an agreement in settlement of the matter or recommending declining that pre-probable cause conciliation be pursued. The Office of the General Counsel may recommend that pre-probable cause conciliation not be entered into at this time so that it may complete its investigation of the matter. Further, the Commission will not entertain requests for pre-probable cause conciliation after briefs on probable cause have been mailed to the respondent.

Requests for extensions of time will not be routinely granted. Requests must be made in writing at least five days prior to the due date of the response and specific good cause must be demonstrated. In addition, the Office of the General Counsel ordinarily will not give extensions beyond 20 days.

This matter will remain confidential in accordance with 2 U.S.C. §§ 437g(a)(4)(B) and 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public.

If you have any questions, please contact Dawn M. Odrowski, the attorney assigned to this matter, at (202) 219-3400.

Sincerely,



John Warren McGarry
Chairman

Enclosures

Questions and Document Request
Factual & Legal Analysis

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FEDERAL ELECTION COMMISSION
FACTUAL AND LEGAL ANALYSIS

RESPONDENTS: Republicans for Choice and Rosann Garber, as treasurer **MUR:** 3152

A. Allegations

Marlyn A. Derby, an individual from Spokane, Washington (the "Complainant") filed a complaint with the Commission alleging possible violations of the Federal Election Campaign Act of 1971, as amended (the "Act"), arising from the failure of Republicans for Choice, a non-connected political committee (the "Committee"), to report any rent and utility expenses on its 1990 April and July Quarterly reports.

Specifically, complainant alleges that the Committee's purported failure to account for rent and utility expenses raises the possibility that the office space used by the Committee was paid for or donated by a third party and that the Committee failed to report such payments or gifts as contributions, presumably in violation of 2 U.S.C. § 434(b). As to the possible identity of such a third party, Complainant notes (1) that the Committee's listed address is also the address of the offices of Ann E.W. Stone & Associates and (2) that Ann E.W. Stone, individually, and Roger J. Stone, identified in the complaint as Ms. Stone's spouse, had made contributions to the Committee of \$1,275.32 and \$5,000, respectively, during the first two quarters of 1990. From these facts, Complainant surmises that Ann E.W. Stone & Associates

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(the "Company") donated or paid for the Committee's office space. If so, this resulted in possible violations of 2 U.S.C. § 441(b) by the Committee and the Company if the Company is a corporation, or violations of 2 U.S.C. § 441a(a)(1)(C) by Roger Stone if the Company is not a corporation and Mr. Stone is either a proprietor or partner of that entity.

Additional issues arise from both Complainant's express allegations and the Committee's response. Specifically, under Complainant's excessive contribution theory, Ann Stone may also have made an excessive contribution depending on the value of any in-kind contributions for rent she might have made. Indeed, if either Roger or Ann Stone made excessive contributions, the Committee would have violated 2 U.S.C. § 441a(f) for accepting those excessive contributions. Because the Committee states in its response that it maintains both federal and non-federal accounts, it may also have violated 11 C.F.R. § 106.1(e) by failing to allocate administrative expenses between those accounts.¹

B. Background Facts

Republicans for Choice is a non-connected political committee within the meaning of 2 U.S.C. § 431(4)(A) which registered with the Commission on January 29, 1990. According

1. An additional issue raised by the Committee's response is the sufficiency of the complaint. The Committee contends that the complaint should be dismissed because it does not contain the address of Complainant pursuant to 11 C.F.R. § 111.4(b). The Commission is in fact in possession of the Complainant's address since it was written on the envelope containing her complaint. Thus, the complaint was not defective.

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to the Committee's letterhead and recent news reports, Ann Stone is the chairman of the Committee and is one of its founders.

Attachment 1. Ms. Stone's relationship to the Committee is evident from the Committee's reports as well. Both she and Roger Stone were the sole initial contributors to the Committee according to the Committee's 1990 April Quarterly Report, each making loans to the Committee in the amounts of \$5,000 and \$1,275.32, respectively. Both loans were redesignated as outright contributions in June, 1990. Moreover, Ms. Stone travels on behalf of the Committee as evidenced by outstanding debts listed as owed to her for travel reimbursement expenses in each Committee report filed since the 1990 October Quarterly. Rosann Garber is the Committee's current treasurer.

According to Ms. Garber, the Committee maintains three separate accounts: (1) a federal account which is used to make contributions and expenditures with respect to federal elections; (2) a state non-corporate account which receives contributions from individuals and makes contributions and expenditures to influence non-federal elections; and (3) a state corporate account which receives contributions from corporations and makes contributions and expenditures to influence non-federal elections in states that permit corporate contributions. The federal account is at issue here.

C. Committee Expenditures for Office Space and Other Administrative Expenses

1. Law

The Act and the Regulations promulgated thereunder require

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political committees which finance political activity in connection with both federal and non-federal elections to either establish a committee which receives only contributions subject to the prohibitions and limitations of the Act regardless of whether such contributions are used in connection with federal or non-federal elections, or to establish separate federal and non-federal accounts such that the federal account is treated as a separate federal committee. 11 C.F.R. § 102.5(a)(1)(i) and (ii). Where separate accounts are established, all disbursements, contributions, expenditures and transfers made in connection with federal elections shall be made from the federal account and no transfers may be made to such account from any other non-federal accounts maintained by such organization. 11 C.F.R. § 102.5(a)(1)(i). Pursuant to regulations that were effective until December 31, 1990, committees that established separate accounts were required to allocate administrative expenses between their Federal and non-Federal accounts in proportion to the amount of funds expended on Federal and non-Federal elections or on another reasonable basis. 11 C.F.R. § 106.1(e).²

Moreover, each report filed by a political committee must identify each person who makes a contribution to the committee whose contributions have an aggregate amount or value in excess of \$200 within the calendar year. 2 U.S.C. § 434(b)(3)(A). The

2. The allocation regulations found at 11 C.F.R. § 106 were amended, effective January 1, 1991. The old regulations are cited here since they were in effect when the acts or omissions specified in the complaint occurred.

term "contribution" includes a gift, subscription, loan, advance or deposit of money or anything of value made by any person for the purpose of influencing any election for Federal office.

2 U.S.C. § 431(8)(A)(i). The term "anything of value" includes in-kind contributions, defined as the provision of goods and services without charge or at a charge which is less than the usual and normal charge for such goods or services. 11 C.F.R. § 100.7(a)(1)(iii)(A). The amount of an in-kind contribution shall be equal to the usual and normal value on the date received. 11 C.F.R. § 104.13(a)(1). Each in-kind contribution shall also be reported as an expenditure. 11 C.F.R. § 104.13(a)(2).

2. Committee's Response

In response to Complainant's allegation that it failed to report disbursements it made or in-kind contributions it received for rent and utilities, the Committee contends (1) that it had no obligation during the first four months of its existence (January 29-May 31, 1990) to allocate certain administrative expenses to its federal account or to report disbursements for those expenses because it did not incur such expenses during that time and (2) although it became obligated to pay rent and utility expenses in June 1990, it was not required to allocate those administrative expenses to its federal account or report them until July 1990 pursuant to the "funds expended method" referred to in 11 C.F.R. § 106.1(e).

Specifically, Ms. Garber states in an affidavit that the Committee did not occupy an office, maintain personnel or store

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equipment at any business address until June 1, 1990. Prior to that, it used the "1315 Duke Street, Suite 201" address for the sole purpose of receiving mail. On June 1, 1990, the Committee states it entered into a lease agreement with Ann Stone, individually, pursuant to which it leased a 250 square foot office at 1315 Duke Street for a monthly rental of \$500 including utilities.³ A copy of what the Committee asserts is the relevant portions of that lease is attached to its response.⁴

Even when it became obligated to pay rent and utilities to Ms. Stone beginning on June 1, 1990, however, the Committee contends it was not required to allocate a proportionate share of those expenses to its federal account in June because, pursuant to the "funds expended" allocation method referred to in 11 C.F.R. § 106.1(e), it made no contributions to federal candidates during the first two quarters of 1990 and had not anticipated making any contributions to or expenditures on behalf of federal candidates during the 1990 election cycle when it was created. The Committee cites to the new allocation regulation found at 11 C.F.R. § 106.6(c)(1) to support its use and interpretation of the funds expended method even while it

3. The lease provided by Respondents does not define utilities. Phone service does not appear to be one of the utilities provided by Ann Stone, however, since Committee reports show a debt owed to the Company for phones as discussed later.

4. It appears from the lease agreement that Ann Stone is subleasing to the Committee a portion of office space that she has either leased or purchased from a trustee on behalf of an unknown trust beneficiary.

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correctly notes that the new regulation did not become effective until January 1, 1991.

3. Analysis

Implicit in the Committee's position is an acknowledgment that it was obligated to allocate its rent, utility and other administrative expenses at least beginning in July 1990, the month in which the Committee made its first contribution to a federal candidate. Despite this obligation, however, the Committee failed to allocate or report rent and utility expenses for July through October in its initial 1990 October Quarterly and Pre-General reports. Indeed, the Committee filed amended October Quarterly and Pre-General reports and an original Post-General Report showing a 7-9% allocation of its rent and utility expenses to its federal account on December 6, 1990, only after it received the complaint.⁵ The Committee continued to allocate these expenses through December 1990 in reports filed thereafter.⁶ In each case, payments of these expenses were reported as in-kind contributions from Ms. Stone and as

5. The amended October Quarterly report reflects a \$35 per month allocation for rent and utilities for July-September 1990. According to the Committee, this represents 7% of the \$500 monthly rental payment and is based on the funds expended method.

The amended 1990 Pre-General report reflects a \$45 per month rent allocation for October, also reported as an in-kind contribution from Ann Stone. This represents 9% of the monthly rental payment. The Committee does not specifically state how it determined this figure although it appears to have been based on a funds expended method.

6. The Committee's 1990 Post-General and Year End reports similarly reflect a \$45 rent and utilities allocation for November and December, also apparently based on a funds expended method.

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expenditures pursuant to 11 C.F.R. § 104.13(a)(2).⁷ Though the Committee does not explain why it eventually reported the federal share of these administrative expenses as in-kind contributions from Ms. Stone rather than as disbursements to her given its lease obligation to pay rent, Ann Stone states in her response that she told the Committee she would provide the office space to it through the November general election as an in-kind contribution.

Additionally, despite its contention that it was not required to allocate its June rent and utilities, the Committee also filed an amended 1990 July Quarterly Report at the same time it filed its other amended reports belatedly reflecting a 10% (\$50) allocation of its rent to the federal account. The Committee's December 6, 1990 cover letter which accompanied these amended reports stated that the Committee used the funds

7. The Committee has continued to allocate and report rent expenses in its 1991 April and July Quarterly reports, but it has changed both the way it has reported the rent expenses and the proportion of allocation. In both reports, the Committee appears to have included its rent obligation on its debt schedule. Schedule D of each report shows a \$300 debt incurred during the period in addition to a \$1,104.28 outstanding debt already owed Ann Stone for "reimbursement of travel exp./rent" A \$200 payment made toward the total debt during the period covered by the April report is not listed as an itemized disbursement on Schedule B of that report. A \$300 payment made toward the outstanding debt owed Stone in the July report is reported both on Schedule A as three \$100 in-kind contributions for rent from Ms. Stone for April-June 1991 and on Schedule B as a disbursement. This figure represents a 20% allocation of rent to the Committee's federal account, the opposite of the Committee's estimated allocation ratio for shared administrative expenses reported in Schedule H1 as required by the new allocation regulations. That Schedule, filed with the 1991 April Quarterly, shows an estimated allocation ratio of 80% to its federal and 20% to its non-federal accounts.

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expended method described in 11 C.F.R. § 106.1(e) to allocate its federal share of rent and that the 10% June rent allocation is an estimate since "no [federal] contributions were made in the second quarter." In estimating a 10% federal allocation for June based on the funds expended method, the Committee apparently relied on the new allocation regulations which require non-connected committees to use such a method for administrative expenses and to estimate and report a ratio for each two-year election cycle based on prior federal election cycles or on a reasonable prediction of its activity. Under former 11 C.F.R. § 106.1(e), the regulation in effect at the time, the Committee could have used another reasonable method for allocating its shared administrative expenses such as funds received. In any event, from its inception, under either regulation, the Committee was obligated to allocate any shared expenses.

The Committee's amended reports, its lease with Ms. Stone and Ms. Stone's response make it clear that the Committee should have allocated a proportionate share of its monthly rent and utility expenses to its federal account pursuant to 11 C.F.R. § 106.1(e) beginning in June 1990 and reported such allocated expenses beginning in its initial July Quarterly report. Moreover the Committee should have reported the payment of those expenses as in-kind contributions from Ms. Stone pursuant to 2 U.S.C. § 434(b)(3)(A) since, whatever the value of the contributions, Ms. Stone had already contributed in excess of \$200 to the Committee in 1990. The Committee failed to do so in

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its initial 1990 July and October Quarterly and Pre-General reports. Finally, since its inception, the Committee was also required to allocate other shared administrative expenses between its federal and non-federal accounts, such as salaries, supplies, and office equipment. It is unclear from the Committee's response and reports whether it has done so.

Therefore, based on the foregoing, there is reason to believe that the Committee and Rosann Garber, as treasurer, violated (1) 11 C.F.R. § 106.1(e) for failing to timely allocate its rent and utility expenses between its federal and non-federal account; (2) 2 U.S.C. § 434(b)(3)(A) for failing to timely report in-kind contributions received from Ann Stone; and (3) 11 C.F.R. § 104.13 for failing to timely report such in-kind contributions as expenditures.

D. Corporate Contribution

Pursuant to 2 U.S.C. § 441b(a), it is unlawful for any corporation to make a contribution or expenditure in connection with any Federal election. Under this same section, it is also unlawful for any political committee to accept any such corporate contribution. The term "contribution or expenditure" includes any direct or indirect payment, distribution, loan, advance, deposit, or gift of money, or any services, or anything of value (except a loan of money by a national or State bank made in accordance with the applicable banking laws and regulations and in the ordinary course of business) to any candidate, campaign committee, or political party or organization, in connection with any election to any of the

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organization, in connection with any election to any of the offices referred to in this section. 2 U.S.C. § 441b(b)(2).

Pursuant to Regulations that were in effect until October 3, 1990, a corporation could extend credit to political committees in connection with a federal election provided that the credit was extended in the ordinary course of business and the terms were substantially similar to credit extensions to non-political debtors. 11 C.F.R. § 114.10(a).⁸ Extensions of credit by any person for any length of time beyond normal business or trade practice is a contribution, unless a creditor has made a commercially reasonable attempt to collect the debt. 11 C.F.R. § 100.7(a)(4).

Complainant alleges that the Company may have violated 2 U.S.C § 441b(a) by donating office space to the Committee if it is a corporation. If true, the Committee would have violated 2 U.S.C. § 441b(a) by accepting it. According to the Virginia Corporation Commission, Ann E.W. Stone & Associates, Inc. is a Virginia corporation and Ann Stone is its president. However, the Committee leased its office space beginning in June, 1990

8. 11 C.F.R. § 114.10(a) was replaced by new regulations governing the corporate extension of credit found at 11 C.F.R. part 116. Because many of the acts at issue here, including the largest share of credit extended to the Committee by the Company, occurred before October, the old regulations are cited here. Specifically, prior to the effective date of this new regulation, the Company had extended credit to the Committee for goods and services totaling approximately \$15,000 and had received payments toward its outstanding debt totaling approximately \$6,000. Since the regulation has been effective, the Company has extended additional credit totaling approximately \$8,100 through June 30, 1991 and received payments toward its outstanding debts totaling approximately \$12,400.

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from Ann Stone, individually, not the Company. Consequently, the "gift" of free rent and utilities resulting from Ms. Stone's forgiveness of the Committee's legal duty to pay rent therefore results in in-kind contributions from her and not in prohibited corporate contributions.

While the Committee apparently did not accept prohibited contributions in connection with its office space and some utilities, the Committee reports, beginning with the 1990 July Quarterly, show that the Company has consistently provided the Committee with mailing services, postage and "phones" on a credit basis. Provision of credit by corporations is permitted if extended in the ordinary course of business.

In determining whether credit has been extended by a corporation in the ordinary course of its business, the Commission has considered both whether a corporation followed its established policy and procedures in extending the credit, including whether the credit terms are similar for political and non-political debtors, and whether such credit extensions are the normal practice in a corporation's trade or industry. See e.g., Advisory Opinions 1979-36, 1986-1 and 1990-1. Moreover, the Commission has also considered whether the credit was extended for any length of time beyond normal business or trade practice. See MURs 1741 and 3036.⁹

According to the 1991 edition of the Political Resources

9. These factors are essentially codified in 11 C.F.R. § 116.4(b), the new regulation governing corporate extensions of credit.

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Directory and the Company's own Articles of Incorporation, Ann E.W. Stone and Associates, Inc., is a public relations and consulting firm providing general political consulting, direct mail, fundraising, and mailing list management services. Further, according to the Directory, the Company has both political and non-political clients. Given the nature of the Company's business, credit extensions for phones, postage and mailing services may well have been made as part of the direct mail or fundraising services provided by the Company to both political and non-political debtors in the ordinary course of its business.¹⁰

Two issues raise questions as to whether the Company has extended credit to the Committee in accordance with ordinary business practice, however. First, the outstanding debt of \$14,334.35 listed as owing to the Company in the 1991 July Quarterly is inaccurate. The Committee's reports show that the Committee has apparently carried over a \$9,434.96 mathematical error in the outstanding balance owed the Company in each report filed since October 25, 1990, the date the Company filed its initial 1990 Pre-General report.¹¹ If the Committee has otherwise accurately reported its debt, the actual debt owed to the Company should be \$4,899.39. The fact that the Committee

10. The Committee reports disbursements to C & P Telephone for phone service for the first time on Schedule B of its 1991 July Quarterly report.

11. The 1990 amended Pre-General report shows that this error was apparently made by adding rather than subtracting to the outstanding debt balance listed as owed the Company, a \$4,717.48 payment made to the Company on October 9, 1990.

has failed to correct this error through July 15, 1991, when it filed its most recent report, raises doubts about whether the Company has been promptly and accurately billing the Committee and whether the Committee has taken this outstanding obligation seriously.

Second, given the close connection between the Committee and the Company's president, Ann Stone, as previously discussed, as well as Ms. Stone's apparent personal release of the Company from its contractual obligation to pay rent from June-December 1991,¹² the Company's extensions of credit to the Committee may not have been arm's length transactions. Additional information regarding the Company's credit extension policies and procedures is necessary to determine whether, in light of Ann Stone's connection to the Committee, the Company has extended credit to the Committee in accordance with those policies and procedures and on terms similar to credit extended to its other debtors.

Therefore, because it is not yet clear whether the Company's extension of credit to the Committee was in the ordinary course of its business, there is reason to believe that Republicans for Choice and Rosann Garber, as its treasurer, violated 2 U.S.C. § 441b(a) by accepting prohibited corporate contributions.

E. Excessive Contributions

The Act provides that no person shall make contributions to

12. According to the 1991 July Quarterly, Ms. Stone continued to do so for the months of April-June 1991 in spite of the lease agreement.

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any non-connected political committee in any calendar year, which, in the aggregate, exceed \$5,000. 2 U.S.C.

§ 441a(a)(1)(C). Similarly, no political committee shall knowingly accept any contribution or make any expenditure in violation of 2 U.S.C. § 441a. 2 U.S.C. § 441a(f).

Based on her theory that the Company is providing free rent and utilities to the Committee, Complainant alleges that Roger Stone made excessive contributions to the Committee if he is a proprietor or partner of the Company since he already donated \$5,000 to the Committee in 1990. If this is true, the Committee would have violated 2 U.S.C. § 441a(f).

Roger J. Stone, Jr. admits that he donated \$5,000 to the Committee. The Committee did not accept excessive in-kind contributions from Mr. Stone in the form of free rent and utilities, however, because Ann Stone, personally, not the Company, leased office space, including utilities, to the Committee. Even if the Company made prohibited in-kind contributions to the Committee in the form of phones, office supplies or services, the Company is a corporation and Mr. Stone states that he does not own stock in the company or have a business relationship or partnership with it. Consequently, any such contributions would not result in acceptance of excessive contributions from Mr. Stone.

With regard to Ann Stone, the Committee and Ms. Stone concede that she made monthly in-kind rent contributions to the Committee beginning in June 1990. Based on the Committee's calculations using the funds expended method, the portion of

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and reported as in-kind contributions for rent from Ms. Stone totaled only \$290. Those contributions combined with her prior contribution therefore total only \$1,565.32 as of December 31, 1990, well below Ms. Stone's \$5,000 calendar year limit. Even if the Committee used a different allocation method for June rent resulting in all of that month's \$500 rent payment being allocable to the federal account, Ms. Stone's total contribution for 1990 would still have been below her \$5,000 limit.

Therefore, based on currently available information, there is no reason to believe that the Committee and Rosann Garber, as treasurer, violated 2 U.S.C § 441a(f).

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

)
) MUR 3152
)

INTERROGATORIES AND
REQUEST FOR PRODUCTION OF DOCUMENTS

TO: Republicans for Choice and Rosann Garber, as treasurer

In furtherance of its investigation in the above-captioned matter, the Federal Election Commission hereby requests that you submit answers in writing and under oath to the questions set forth below within 15 days of your receipt of this request. In addition, the Commission hereby requests that you produce the documents specified below, in their entirety, for inspection and copying at the Office of the General Counsel, Federal Election Commission, Room 659, 999 E Street, N.W., Washington, D.C. 20463, on or before the same deadline, and continue to produce those documents each day thereafter as may be necessary for counsel for the Commission to complete their examination and reproduction of those documents. Clear and legible copies or duplicates of the documents which, where applicable, show both sides of the documents may be submitted in lieu of the production of the originals.

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INSTRUCTIONS

In answering these interrogatories and request for production of documents, furnish all documents and other information, however obtained, including hearsay, that is in possession of, known by or otherwise available to you, including documents and information appearing in your records.

Each answer is to be given separately and independently, and unless specifically stated in the particular discovery request, no answer shall be given solely by reference either to another answer or to an exhibit attached to your response.

The response to each interrogatory propounded herein shall set forth separately the identification of each person capable of furnishing testimony concerning the response given, denoting separately those individuals who provided informational, documentary or other input, and those who assisted in drafting the interrogatory response.

If you cannot answer the following interrogatories in full after exercising due diligence to secure the full information to do so, answer to the extent possible and indicate your inability to answer the remainder, stating whatever information or knowledge you have concerning the unanswered portion and detailing what you did in attempting to secure the unknown information.

Should you claim a privilege with respect to any documents, communications, or other items about which information is requested by any of the following interrogatories and requests for production of documents, describe such items in sufficient detail to provide justification for the claim. Each claim of privilege must specify in detail all the grounds on which it rests.

Unless otherwise indicated, the discovery request shall refer to the time period from January 29, 1990 to present.

The following interrogatories and requests for production of documents are continuing in nature so as to require you to file supplementary responses or amendments during the course of this investigation if you obtain further or different information prior to or during the pendency of this matter. Include in any supplemental answers the date upon which and the manner in which such further or different information came to your attention.

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DEFINITIONS

For the purpose of these discovery requests, including the instructions thereto, the terms listed below are defined as follows:

"You" shall mean the named respondent in this action to whom these discovery requests are addressed, including all officers, employees, agents or attorneys thereof.

"Persons" shall be deemed to include both singular and plural, and shall mean any natural person, partnership, committee, association, corporation, or any other type of organization or entity.

"Document" shall mean the original and all non-identical copies, including drafts, of all papers and records of every type in your possession, custody, or control, or known by you to exist. The term document includes, but is not limited to books, letters, contracts, notes, diaries, log sheets, records of telephone communications, transcripts, vouchers, accounting statements, ledgers, checks, money orders or other commercial paper, telegrams, telexes, pamphlets, circulars, leaflets, reports, memoranda, correspondence, surveys, tabulations, audio and video recordings, drawings, photographs, graphs, charts, diagrams, lists, computer print-outs, and all other writings and other data compilations from which information can be obtained.

"Identify" with respect to a person shall mean state the full name, the most recent business and residence addresses and the telephone numbers, the present occupation or position of such person, the nature of the connection or association that person has to any party in this proceeding. If the person to be identified is not a natural person, provide the legal and trade names, the address and telephone number, and the full names of both the chief executive officer and the agent designated to receive service of process for such person.

"And" as well as "or" shall be construed disjunctively or conjunctively as necessary to bring within the scope of these interrogatories and requests for the production of documents any documents and materials which may otherwise be construed to be out of their scope.

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QUESTIONS

1. State the total amount of disbursements made and debts incurred by the state and federal accounts of the Republicans for Choice (the "Committee") in 1990 for the following categories of shared administrative expenses:

- a. rent
- b. utilities, including telephones
- c. salaries and wages
- d. office supplies
- e. office equipment

2. State the percentage of the above shared expenses allocated to the Committee's federal account and to its state accounts, respectively, and describe the basis on which these expenses were allocated between the federal and state accounts.

3. Is there a written agreement(s) between Ann E.W. Stone & Associates, Inc. (the "Company") and the Committee pursuant to which the Committee has received goods and services from the Company?

4. If the answer to Interrogatory No. 3 is no, state the terms of any oral agreement pursuant to which the Committee has received goods and services from the Company and generally describe the goods and services provided.

5. List each date on which the Committee has received goods and services from Ann E.W. Stone & Associates, Inc. (the "Company") since January 29, 1990, and for each date:

a. describe the goods and services provided and the value thereof;

b. state the date(s) on which the Committee received billing statements from the Company for the goods and services provided; and

c. state the date(s) on which the Committee made payments, in whole or in part, for the goods and services provided and the amount of any such payment(s).

6. State the date on which the Committee signed the lease for office space located at 1315 Duke Street (the "Committee Lease"), a copy of which the you provided to the Commission as part of your response. State also the date on which the lease was prepared and the name of the person(s) who prepared it, if known.

7. State whether the monthly base rent paid by the Committee to Ann Stone has been adjusted pursuant to Paragraph 3 of the

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Committee Lease and if so, state the new base rent amount. If it has not been adjusted, explain why.

8. Identify the owner(s) of 1315 Duke Street, Alexandria, Virginia, if known. If the property is held in trust, identify all trust beneficiaries, if known.

DOCUMENT REQUESTS

1. Produce all documents relating to all goods and services provided to the Committee by the Company from January 29, 1990 to present, including, but not limited to, contracts, billing statements, invoices, checks, correspondence or memos.

2. Produce the written agreement(s) referred to in Interrogatory No. 3, if any.

3. Produce a copy of the Office Lease referenced in Paragraphs A and B, 4 (pages 1 and 2) of the Committee Lease.

4. Produce all documents evidencing payments made by the federal account in 1990 for its share of the following administrative expenses:

- a. rent
- b. utilities, including telephones
- c. salaries and wages
- d. office supplies
- e. office equipment

5. Identify any person other than counsel who provided information or was consulted or assisted in any way in the preparation of these questions and document requests.

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FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 21, 1991

Lora Lynn Jones, Senior Vice President
Ann E.W. Stone & Associates, Inc.
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152
Ann E.W. Stone &
Associates, Inc.

Dear Ms. Jones:

On November 5, 1990, the Federal Election Commission notified Ann E.W. Stone & Associates, Inc. (the "Company") of a complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended (the "Act"). A copy of the complaint was forwarded to the Company at that time.

Upon further review of the allegations contained in the complaint, and information supplied by the Company and other respondents, the Commission, on October 24, 1991, found that there is reason to believe Ann E.W. Stone & Associates, Inc. violated 2 U.S.C. § 441b(a) a provision of the Act. The Factual and Legal Analysis, which formed a basis for the Commission's finding, is attached for your information.

Under the Act, you have an opportunity to demonstrate that no action should be taken against the Company. You may submit any factual or legal materials that you believe are relevant to the Commission's consideration of this matter. Please submit such materials to the General Counsel's Office along with answers to the enclosed questions and a response to the enclosed document request within 15 days of receipt of this letter. Where appropriate, statements should be submitted under oath.

In the absence of any additional information demonstrating that no further action should be taken against Ann E.W. Stone & Associates, Inc., the Commission may find probable cause to believe that a violation has occurred and proceed with conciliation.

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Lora Lynn Jones, Senior Vice President
Page 2

If you are interested in pursuing pre-probable cause conciliation, you should so request in writing. See 11 C.F.R. § 111.18(d). Upon receipt of the request, the Office of the General Counsel will make recommendations to the Commission either proposing an agreement in settlement of the matter or recommending declining that pre-probable cause conciliation be pursued. The Office of the General Counsel may recommend that pre-probable cause conciliation not be entered into at this time so that it may complete its investigation of the matter. Further, the Commission will not entertain requests for pre-probable cause conciliation after briefs on probable cause have been mailed to the respondent.

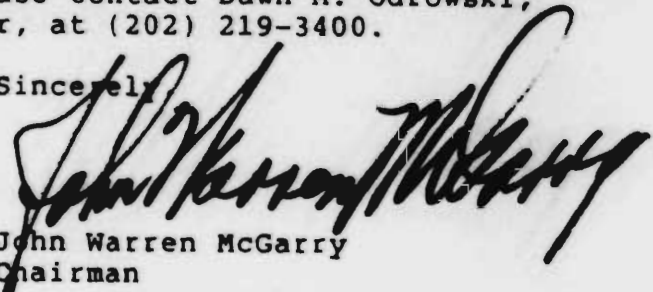
Requests for extensions of time will not be routinely granted. Requests must be made in writing at least five days prior to the due date of the response and specific good cause must be demonstrated. In addition, the Office of the General Counsel ordinarily will not give extensions beyond 20 days.

If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address, and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

This matter will remain confidential in accordance with 2 U.S.C. §§ 437g(a)(4)(B) and 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public.

If you have any questions, please contact Dawn M. Odrowski, the attorney assigned to this matter, at (202) 219-3400.

Sincerely,


John Warren McGarry
Chairman

Enclosures

Questions & Document Request
Designation of Counsel Form
Factual & Legal Analysis

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FEDERAL ELECTION COMMISSION
FACTUAL AND LEGAL ANALYSIS

RESPONDENT: Ann E.W. Stone & Associates, Inc. MUR: 3152

A. Allegations

Marlyn A. Derby, an individual from Spokane, Washington (the "Complainant") filed a complaint with the Commission alleging possible violations of the Federal Election Campaign Act of 1971, as amended (the "Act"), arising from the failure of Republicans for Choice, a non-connected political committee (the "Committee"), to report any rent and utility expenses on its 1990 April and July Quarterly reports.

Specifically, Complainant alleges that the Committee's purported failure to account for rent and utility expenses raises the possibility that the office space used by the Committee was paid for or donated by a third party and that the Committee failed to report such payments or gifts as contributions, presumably in violation of 2 U.S.C. § 434(b). As to the possible identity of such a third party, Complainant notes (1) that the Committee's listed address is also the address of the offices of Ann E.W. Stone & Associates and (2) that Ann E.W. Stone, individually, and Roger J. Stone, identified in the complaint as Ms. Stone's spouse, had made contributions to the Committee of \$1,275.32 and \$5,000, respectively, during the first two quarters of 1990. From these facts, Complainant surmises that Ann E.W. Stone & Associates

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(the "Company") donated or paid for the Committee's office space. If so, this resulted in possible violations of 2 U.S.C. § 441(b) by the Committee and the Company if the Company is a corporation.

B. Factual and Legal Analysis

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The Act makes it unlawful for any corporation to make a contribution or expenditure in connection with any Federal election. 2 U.S.C. § 441b(a). The term "contribution or expenditure" includes any direct or indirect payment, distribution, loan, advance, deposit, or gift of money, or any services, or anything of value (excepts a loan of money by a national or State bank made in accordance with the applicable banking laws and regulations and in the ordinary course of business) to any candidate, campaign committee, or political party or organization, in connection with any election to any of the offices referred to in this section. 2 U.S.C. § 441b(b)(2).

Pursuant to Regulations promulgated under the Act which were in effect until October 3, 1990, a corporation could extend credit to political committees in connection with a federal election provided that the credit was extended in the ordinary course of business and the terms were substantially similar to credit extensions to non-political debtors. 11 C.F.R.

§ 114.10(a).¹ Extensions of credit by any person for any length

1. 11 C.F.R. § 114.10(a) was replaced by new regulations governing the corporate extension of credit found at 11 C.F.R. part 116. Because many of the acts at issue here, including the largest share of credit extended to the Committee by the Company, occurred before October, the old regulations are cited and discussed here. Specifically, prior to the effective date

of time beyond normal business or trade practice is a contribution, unless a creditor has made a commercially reasonable attempt to collect the debt. 11 C.F.R. § 100.7(a)(4).

According to the Virginia Corporation Commission, Ann E.W. Stone & Associates, Inc. is a Virginia corporation and Ann Stone is its president. According to information provided by the Committee, however, Ann Stone, individually, and not the Company, leased office space (including utilities)² to the Committee beginning in June, 1990. Prior to that, according to the affidavit of the Committee's treasurer, the Committee used the "1315 Duke Street, Suite 201" address for the sole purpose of receiving mail. Consequently, any contribution resulting from Ms. Stone's forgiveness of the Committee's legal duty to pay rent does not result in prohibited corporate contributions from the Company.

While the Company apparently did not provide the Committee with free office space and utilities, the Committee reports, beginning with the 1990 July Quarterly, show that the Company

(Footnote 1 continued from previous page)
of this new regulation, the Company had extended credit to the Committee for goods and services totaling approximately \$15,000 and had received payments toward its outstanding debt totaling approximately \$6,000. Since the regulation has been effective, the Company has extended additional credit totaling approximately \$8,100 through June 30, 1991 and received payments toward its outstanding debts totaling approximately \$12,400.

2. The lease provided by Respondents does not define utilities. Phone service does not appear to be one of the utilities provided by Ann Stone, however, since Committee reports show a debt owed to the Company for phones as discussed later.

has consistently provided the Committee with mailing services, postage and "phones" on a credit basis. Provision of credit by corporations is permissible if extended within the ordinary course of business.

In determining whether credit has been extended by a corporation in the ordinary course of its business, the Commission has considered both whether a corporation followed its established policy and procedures in extending the credit, including whether the credit terms are similar for political and non-political debtors, and whether such credit extensions are the normal practice in a corporation's trade or industry.

See e.g., Advisory Opinions 1979-36, 1986-1 and 1990-1.

Moreover, the Commission has also considered whether the credit was extended for any length of time beyond normal business or trade practice. See MURs 1741 and 3036.³

According to the 1991 edition of the Political Resources Directory and the Company's own Articles of Incorporation, Ann E.W. Stone and Associates, Inc., is a public relations and consulting firm providing general political consulting, direct mail, fundraising, and mailing list management services. Further, according to the Directory, the Company has both political and non-political clients. Given the nature of the Company's business, credit extensions for phones, postage and mailing services may well have been made as part of the direct

3. These factors are essentially codified in 11 C.F.R. § 116.4(b), the new regulation governing corporate extensions of credit.

93040981826

mail or fundraising services provided by the Company to both political and non-political debtors in the ordinary course of its business.⁴

Two issues raise questions as to whether the Company has extended credit to the Committee in accordance with ordinary business practice, however. First, the outstanding debt of \$14,334.35 listed as owing to the Company in the 1991 July Quarterly is inaccurate. The Committee's reports show that the Committee has apparently carried over a \$9,434.96 mathematical error in the outstanding balance owed the Company in each report filed since October 25, 1990, the date the Company filed its initial 1990 Pre-General report.⁵ If the Committee has otherwise accurately reported its debt, the actual debt owed to the Company should be \$4,899.39. The fact that the Committee has failed to correct this error through July 15, 1991, when it filed its most recent report, raises doubts about whether the Company has been promptly and accurately billing the Committee and whether the Committee has taken this outstanding obligation seriously.

Second, given the close connection between the Committee and the Company's president, Ann Stone, the Company's extensions of credit to the Committee may not have been arm's length

4. The Committee reports disbursements to C & P Telephone for phone service for the first time on Schedule B of its 1991 July Quarterly report.

5. The 1990 amended Pre-General report shows that this error was apparently made by adding rather than subtracting to the outstanding debt balance listed as owed the Company, a \$4,717.48 payment made to the Company on October 9, 1990.

93040981828
transactions. Specifically, according to the Committee's letterhead and recent news reports, Ann Stone is the chairman of the Committee and one of its founders. Attachment 1. Both she and Roger Stone were the sole initial contributors to the Committee according to the Committee's 1990 April Quarterly report, each making loans to the Committee in the amounts of \$5,000 and \$1,275.32, respectively. Both loans were redesignated as outright contributions in June, 1990. Moreover, Ms. Stone travels on behalf of the Committee as evidenced by outstanding debts listed as owed to her for travel reimbursement expenses in each Committee report filed since the 1990 October Quarterly. This connection is further evidenced by the fact that Ann Stone excused the Committee from paying a proportionate share of its rent and utilities from June-December 1990 despite a written lease obligation requiring such payment.⁶ In light of Ann Stone's connection to the Committee, additional information regarding the Company's credit extension policies and procedures is necessary to determine whether the Company has extended credit to the Committee in accordance with those policies and procedures and on terms similar to credit extended to its other debtors.

Therefore, because it is not yet certain whether the Company's extension of credit to the Committee was in the ordinary course of its business, there is reason to believe that

6. According to the 1991 July Quarterly, Ms. Stone continued to do so for the months of April-June 1991 in spite of the lease agreement.

Ann E.W. Stone & Associates, Inc. violated 2 U.S.C. § 441b(a) by making prohibited corporate contributions to the Committee.

93040981829

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

)
) MUR 3152
)

INTERROGATORIES AND
REQUEST FOR PRODUCTION OF DOCUMENTS

TO: Ann E.W. Stone & Associates, Inc.

93040981830
In furtherance of its investigation in the above-captioned matter, the Federal Election Commission hereby requests that you submit answers in writing and under oath to the questions set forth below within 15 days of your receipt of this request. In addition, the Commission hereby requests that you produce the documents specified below, in their entirety, for inspection and copying at the Office of the General Counsel, Federal Election Commission, Room 659, 999 E Street, N.W., Washington, D.C. 20463, on or before the same deadline, and continue to produce those documents each day thereafter as may be necessary for counsel for the Commission to complete their examination and reproduction of those documents. Clear and legible copies or duplicates of the documents which, where applicable, show both sides of the documents may be submitted in lieu of the production of the originals.

INSTRUCTIONS

In answering these interrogatories and request for production of documents, furnish all documents and other information, however obtained, including hearsay, that is in possession of, known by or otherwise available to you, including documents and information appearing in your records.

Each answer is to be given separately and independently, and unless specifically stated in the particular discovery request, no answer shall be given solely by reference either to another answer or to an exhibit attached to your response.

The response to each interrogatory propounded herein shall set forth separately the identification of each person capable of furnishing testimony concerning the response given, denoting separately those individuals who provided informational, documentary or other input, and those who assisted in drafting the interrogatory response.

If you cannot answer the following interrogatories in full after exercising due diligence to secure the full information to do so, answer to the extent possible and indicate your inability to answer the remainder, stating whatever information or knowledge you have concerning the unanswered portion and detailing what you did in attempting to secure the unknown information.

Should you claim a privilege with respect to any documents, communications, or other items about which information is requested by any of the following interrogatories and requests for production of documents, describe such items in sufficient detail to provide justification for the claim. Each claim of privilege must specify in detail all the grounds on which it rests.

Unless otherwise indicated, the discovery request shall refer to the time period from January 29, 1990 to present.

The following interrogatories and requests for production of documents are continuing in nature so as to require you to file supplementary responses or amendments during the course of this investigation if you obtain further or different information prior to or during the pendency of this matter. Include in any supplemental answers the date upon which and the manner in which such further or different information came to your attention.

23040981831

DEFINITIONS

For the purpose of these discovery requests, including the instructions thereto, the terms listed below are defined as follows:

"Persons" shall be deemed to include both singular and plural, and shall mean any natural person, partnership, committee, association, corporation, or any other type of organization or entity.

"Document" shall mean the original and all non-identical copies, including drafts, of all papers and records of every type in your possession, custody, or control, or known by you to exist. The term document includes, but is not limited to books, letters, contracts, notes, diaries, log sheets, records of telephone communications, transcripts, vouchers, accounting statements, ledgers, checks, money orders or other commercial paper, telegrams, telexes, pamphlets, circulars, leaflets, reports, memoranda, correspondence, surveys, tabulations, audio and video recordings, drawings, photographs, graphs, charts, diagrams, lists, computer print-outs, and all other writings and other data compilations from which information can be obtained.

"Identify" with respect to a person shall mean state the full name, the most recent business and residence addresses and the telephone numbers, the present occupation or position of such person, the nature of the connection or association that person has to any party in this proceeding. If the person to be identified is not a natural person, provide the legal and trade names, the address and telephone number, and the full names of both the chief executive officer and the agent designated to receive service of process for such person.

"And" as well as "or" shall be construed disjunctively or conjunctively as necessary to bring within the scope of these interrogatories and requests for the production of documents any documents and materials which may otherwise be construed to be out of their scope.

93040981832

INTERROGATORIES

1. Is there a written agreement between Ann E.W. Stone & Associates, Inc. (the "Company") and Republicans for Choice (the "Committee") pursuant to which the Company has provided goods and services to the Committee?

2. If the answer to Interrogatory No. 1 is no, state the terms of any oral agreement pursuant to which the Company has provided goods and services to the Committee and generally describe the goods and services provided.

3. List each date on which the Company has provided goods and services to the Committee since January 29, 1990, and for each date:

a. describe the goods and services provided and the value thereof;

b. state the date(s) on which the Company billed the Committee for the goods and services provided; and

c. state the date(s) on which the Company received payment(s), in whole or in part, for the goods and services and the amount of any such payment(s).

4. Identify all customers to whom the Company has provided goods and services similar to those provided to the Committee, valued at \$10,000 or more, between the period of January 29, 1990 and June 30, 1991, and generally describe the goods and services provided.

5. For each customer identified in Interrogatory No. 4.:

a. state whether or not the Company has provided goods and services to such customer pursuant to a written contract;

b. if no such written agreement exists, state the terms of any oral agreement pursuant to which the Company has provided goods and services;

c. state the date(s) on which the goods and services were provided; describe the goods and services provided and the value thereof;

d. state the date(s) on which the Company billed the Committee for the goods and services provided; and

e. state the date(s) on which the Company received payment(s), in whole or in part, for the goods and services and the amount of any such payment(s).

93040981833

MUR 3152

Ann E.W. Stone & Associates, Inc.

Page 5

DOCUMENT REQUESTS

1. Produce the written agreements referred to in Interrogatory Nos. 1 and 5a, if any.
2. Produce all documents relating to all goods and services provided by the Company to the Committee from January 29, 1990 to present, including, but not limited to, contracts, billing statements, invoices, checks, correspondence or memos.
3. Provide all documents setting forth the Company's practice of extending credit to its customers, including but not limited to, its billing and collection practices.
4. Identify any person who provided information or was consulted or assisted in any way in the preparation of these questions and document requests.

93040981834



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

November 21, 1991

Ms. Ann E.W. Stone
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152
Ann E.W. Stone

Dear Ms. Stone:

On November 5, 1990, the Federal Election Commission notified you of a complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended.

On October 24, 1991, the Commission found, on the basis of the information in the complaint, and information provided by you and other respondents that there is no reason to believe you violated 2 U.S.C. § 441a(a)(1)(C). Accordingly, the Commission closed its file in this matter as it pertains to you.

This matter will become a part of the public record within 30 days after the file has been closed with respect to all respondents. If you wish to submit any materials to appear on the public record, please do so within ten days. Please send such materials to the Office of the General Counsel.

The Commission reminds you that the confidentiality provisions of 2 U.S.C. §§ 437g(a)(4)(B) and 437g(a)(12)(A) remain in effect until the entire matter is closed. The Commission will notify you when the entire file has been closed. In the event you wish to waive confidentiality under 2 U.S.C. § 437g(a)(12)(A), written notice of the waiver must be submitted to the Commission. Receipt of the waiver will be acknowledged in writing by the Commission.

Although the Commission no longer considers you a respondent in this matter, but rather a witness only, it has issued the attached questions and document requests in connection with its

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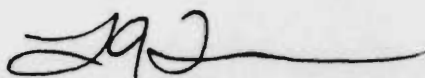
Ms. Ann E.W. Stone

Page 2

investigation of this matter. You may consult with an attorney and have an attorney assist you in the preparation of your responses to these questions and document requests. Please submit the information within 15 days of your receipt of this letter. All answers to questions must be submitted under oath.

Sincerely,

Lawrence M. Noble
General Counsel



BY: Lois G. Lerner
Associate General Counsel

Enclosure

Interrogatories and Request for Production of Documents

93040981836

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

)
) MUR 3152
)

INTERROGATORIES AND
REQUEST FOR PRODUCTION OF DOCUMENTS

TO: Ann E.W. Stone

9 3 0 4 0 9 8 1 8 3 7

In furtherance of its investigation in the above-captioned matter, the Federal Election Commission hereby requests that you submit answers in writing and under oath to the questions set forth below within 15 days of your receipt of this request. In addition, the Commission hereby requests that you produce the documents specified below, in their entirety, for inspection and copying at the Office of the General Counsel, Federal Election Commission, Room 659, 999 E Street, N.W., Washington, D.C. 20463, on or before the same deadline, and continue to produce those documents each day thereafter as may be necessary for counsel for the Commission to complete their examination and reproduction of those documents. Clear and legible copies or duplicates of the documents which, where applicable, show both sides of the documents may be submitted in lieu of the production of the originals.

INSTRUCTIONS

In answering these interrogatories and request for production of documents, furnish all documents and other information, however obtained, including hearsay, that is in possession of, known by or otherwise available to you, including documents and information appearing in your records.

Each answer is to be given separately and independently, and unless specifically stated in the particular discovery request, no answer shall be given solely by reference either to another answer or to an exhibit attached to your response.

The response to each interrogatory propounded herein shall set forth separately the identification of each person capable of furnishing testimony concerning the response given, denoting separately those individuals who provided informational, documentary or other input, and those who assisted in drafting the interrogatory response.

If you cannot answer the following interrogatories in full after exercising due diligence to secure the full information to do so, answer to the extent possible and indicate your inability to answer the remainder, stating whatever information or knowledge you have concerning the unanswered portion and detailing what you did in attempting to secure the unknown information.

Should you claim a privilege with respect to any documents, communications, or other items about which information is requested by any of the following interrogatories and requests for production of documents, describe such items in sufficient detail to provide justification for the claim. Each claim of privilege must specify in detail all the grounds on which it rests.

Unless otherwise indicated, the discovery request shall refer to the time period from January 29, 1990 to present.

The following interrogatories and requests for production of documents are continuing in nature so as to require you to file supplementary responses or amendments during the course of this investigation if you obtain further or different information prior to or during the pendency of this matter. Include in any supplemental answers the date upon which and the manner in which such further or different information came to your attention.

93040981838

DEFINITIONS

For the purpose of these discovery requests, including the instructions thereto, the terms listed below are defined as follows:

"You" shall mean the named respondent in this action to whom these discovery requests are addressed, including all officers, employees, agents or attorneys thereof.

"Persons" shall be deemed to include both singular and plural, and shall mean any natural person, partnership, committee, association, corporation, or any other type of organization or entity.

"Document" shall mean the original and all non-identical copies, including drafts, of all papers and records of every type in your possession, custody, or control, or known by you to exist. The term document includes, but is not limited to books, letters, contracts, notes, diaries, log sheets, records of telephone communications, transcripts, vouchers, accounting statements, ledgers, checks, money orders or other commercial paper, telegrams, telexes, pamphlets, circulars, leaflets, reports, memoranda, correspondence, surveys, tabulations, audio and video recordings, drawings, photographs, graphs, charts, diagrams, lists, computer print-outs, and all other writings and other data compilations from which information can be obtained.

"Identify" with respect to a person shall mean state the full name, the most recent business and residence addresses and the telephone numbers, the present occupation or position of such person, the nature of the connection or association that person has to any party in this proceeding. If the person to be identified is not a natural person, provide the legal and trade names, the address and telephone number, and the full names of both the chief executive officer and the agent designated to receive service of process for such person.

"And" as well as "or" shall be construed disjunctively or conjunctively as necessary to bring within the scope of these interrogatories and requests for the production of documents any documents and materials which may otherwise be construed to be out of their scope.

93040981839

QUESTIONS

1. State the date on which you signed the document leasing office space located at 1315 Duke Street to Republicans for Choice (the "Committee"), a copy of which you provided to the Commission as part of your response to the complaint (the "Committee Lease"). State the date on which it was prepared and identify the person(s) who prepared it.
2. State whether the monthly base rent paid by the Committee to you has been adjusted pursuant to Paragraph 3 of the Committee Lease (pages 1-2) and if so, state the new base rent amount. If it has not been adjusted, explain why.
3. Identify the owner(s) of 1315 Duke Street, Alexandria, Virginia. If the property is held in trust, identify all trust beneficiaries, if known.

DOCUMENT REQUESTS

1. Produce a copy of the "Office Lease" referenced in Paragraphs A and B,4 (pages 1 and 2) of the Committee Lease.
2. Produce all documents evidencing any and all payments made by you in 1990 to the owner(s) of 1315 Duke Street pursuant to the Office Lease referred to in Document Request No. 1.
3. Identify any person who provided information or was consulted or assisted in any way in the preparation of these questions and document request.

93040981840



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

November 21, 1991

Mr. Roger J. Stone, Jr.
211 N. Union Street
Alexandria, VA 22314

RE: MUR 3152
Roger J. Stone, Jr.

Dear Mr. Stone:

On November 5, 1990, the Federal Election Commission notified you of a complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended.

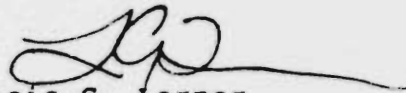
On October 24, 1991, the Commission found, on the basis of the information in the complaint, and information provided by you, that there is no reason to believe you violated 2 U.S.C. § 441a(a)(1)(C). Accordingly, the Commission closed its file in this matter as it pertains to you.

This matter will become a part of the public record within 30 days after the file has been closed with respect to all respondents. If you wish to submit any materials to appear on the public record, please do so within ten days. Please send such materials to the Office of the General Counsel.

The Commission reminds you that the confidentiality provisions of 2 U.S.C. §§ 437g(a)(4)(B) and 437g(a)(12)(A) remain in effect until the entire matter is closed. The Commission will notify you when the entire file has been closed. In the event you wish to waive confidentiality under 2 U.S.C. § 437g(a)(12)(A), written notice of the waiver must be submitted to the Commission. Receipt of the waiver will be acknowledged in writing by the Commission.

Sincerely,

Lawrence M. Noble
General Counsel

BY: 
Lois G. Lerner
Associate General Counsel

93040981841

CROWELL & MORING

1001 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20004-2505

(202) 624-2500

CABLE: CROMOR

FACSIMILE (RAPICOM): 202-624-5116

W. U. I. (INTERNATIONAL) 64344

W. U. (DOMESTIC) 69-2448

71572.010

200:5067

ROBERT P. CHARROW
OF COUNSEL
(202) 624-2890

December 3, 1991

VIA MESSENGER

Dawn Odrowski, Esq.
Office of the General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C.

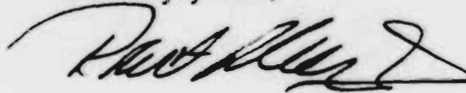
Re: MUR 3152

Dear Ms. Odrowski:

On November 22, 1991, I received in the above-noted matter (1) the FEC's Factual and Legal Analysis, and (2) Interrogatories and Request for Production of Documents. The cover letter accompanying those documents invited us to respond to both sets of documents within fifteen days of receipt. In short, Republicans for Choice's ("RFC") response would be due on Monday, December 9, 1991.

RFC is in the process of collecting the information requested. However, given the voluminous nature of document request, RFC is not confident that it will be able to complete gathering those documents by December 9, 1991. The interrogatories cannot be answered without those documents. Moreover, any response that RPC might file could depend on the nature of the documents currently be gathered. Accordingly, RFC and its treasurer, Rosann Garber, respectfully request that they be granted an additional 10 days, to December 19, 1991, in which to respond to the interrogatories, document request, and Factual and Legal Analysis.

Sincerely yours,



Robert P. Charrow
Counsel to Republicans for Choice

91 DEC -3 PM 4:00

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL

23040981842



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

December 5, 1991

Robert P. Charrow, Esq.
Crowell & Moring
1001 Pennsylvania Ave., N.W.
Washington, D.C. 20004-2505

RE: MUR 3152
Republicans for Choice and
Rosann Garber, as
treasurer

Dear Mr. Charrow:

This is in response to your letter dated December 3, 1991, which we received on that date, requesting an extension of ten (10) days, until December 19, to respond to the interrogatories, document request and factual and legal analysis directed to your clients. After considering the circumstances presented in your letter, I have granted the requested extension. Accordingly, your response is due by the close of business on December 19, 1991.

If you have any questions, please contact Dawn Odrowski, the attorney assigned to this matter, at (202) 219-3400.

Sincerely,

Lawrence M. Noble
General Counsel

Anne Weissenborn

BY: Anne Weissenborn
Assistant General Counsel (*(Acting)*)

93040981843

Obc 3750

ANN E. W. STONE AND ASSOCIATES, INC.

CONSULTANTS IN DIRECT RESPONSE MARKETING AND ADVERTISING

December 9, 1991

Mr. John Warren McGarry
Chairman
Federal Election Commission
Washington, DC 20463
Attention: Dawn Odrowski, Esq.

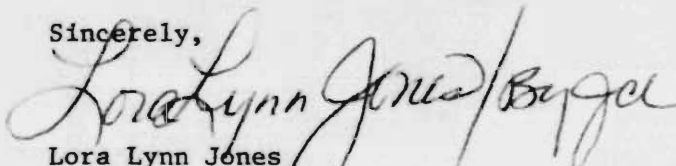
RE: MUR 3152

Dear Mr. McGarry:

In response to your letter of November 21, 1991, I believe that the documents being provided to the Federal Election Commission by Republicans for Choice will establish that Ann E.W. Stone and Associates, Inc. made no contributions to Republicans for Choice.

Please contact me with any further questions.

Sincerely,



Lora Lynn Jones
Senior Vice President

91 DEC 13 PM 12:17

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL

1315 DUKE STREET, ALEXANDRIA, VIRGINIA 22314

703/836-7717

93040981844

8-C3679



A N N E L I Z A B E T H O ' W E S T O N E

December 5, 1991

Dawn Odrowski, Esq.
Office of General Counsel
Federal Election Commission
Washington, D.C.

RE: MUR 3152

Dear Ms. Odrowski:

This letter is in response to the FEC letter of November 21, 1991 regarding the above-noted matter.

Following are the responses to Questions 1-3.

1. The lease for 1315 Duke Street to RFC was signed on June 1, 1991. It was prepared by JLG Accounting by Jamie Grimsley.

2. No-thank you for asking. None of my subleases have been adjusted. *They will be now!*

3. Trustee - J. Peter Dunston. To the best of my knowledge he is also the owner.

Document Requests - Documents 1 and 2 are enclosed. Jacqueline Lapping assisted in preparing responses and gathering documents.

For an individual acting in his own right:

Commonwealth of VIRGINIA
City of ALEXANDRIA

The foregoing instrument was acknowledged before me this 12/5/91 by ANN E.W. STONE.

Signature: *Ann E.W. Stone*
Ann E.W. Stone

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
91 DEC -9 AM 3:13

My Commission Expires
May 31, 1994

Mary Ellen Ryan
Notary Public

93040981845

REPUBLICANS FOR CHOICE

STATE OF VIRGINIA

1315 DUKE STREET, SUITE 201

ALEXANDRIA, VA 22314

1037

Feb. 13

91

Ann E. W. Stone

800.00

****Eight Hundred and 00/100-



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314



Rent 80%-Jan '91/Feb '91

NON NEGOTIABLE

⑈001037⑈ ⑆056005334⑆

⑈2002221⑈

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201

ALEXANDRIA, VA 22314

239

Feb. 13 1991

PAY TO THE
ORDER OF

Ann E. W. Stone

\$ 200.00

****Two Hundred and 00/100-

DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

Roseanne G. Smith

FOR Rent-20% Jan'91/Feb'91

⑈000239⑈ ⑆056005334⑆

⑈2001543⑈

930409812-46

REPUBLICANS CHOICE
STATE F

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1103

June 14

91

Ann E. W. Stone

1,200.00

***One Thousand Two Hundred and 00/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

80% rent for Mar, Apr, May 1991



Rosam G. [Signature]
NON NEGOTIABLE

⑈001103⑈ ⑈056005334⑈

⑈200222⑈

93040981847

REPUBLICANS FOR CHOICE
STATE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1129

July 8

91

Ann E. W. Stone

400.00

***Four Hundred and 00/100-



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314



rent-June 1991 808 - APPLIED TO Oct. '91

NON NEGOTIABLE

⑈001129⑈ ⑆056005334⑆

⑈200222⑈

93040981848

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1195

September 1 91

Ann Stone

1,200.00

***One Thousand Two Hundred and 00/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 Pomeroy Street Alexandria Virginia 22314



80% rent for June, July, August 1991

NON NEGOTIABLE

⑈001195⑈ ⑆056005334⑆ ⑆2002221⑈

93040981849

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1226

Sept. 19

91

Ann Stone

400.00

***Four Hundred And 00/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314



80% rent for September 1991

NON NEGOTIABLE

⑈001226⑈ ⑆056005334⑆

⑈200222⑈

93040981850

LEASE OF
REPUBLICANS FOR CHOICE
RESPECTING
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

This lease is made as of June 1, 1990, by and between Ann E. W. Stone, individually, ("Lessor") and Republicans For Choice, a political action committee ("Lessee").

A. Lessor is the Lessee, Sublessee, or Purchaser under that certain Agreement dated December 1, 1987, consisting of six (6) separate but interrelated parts identified therein as "Divisions" between J. P. Dunston, Trustee, ("Landlord") and Lessor (as "Lessee", Sublessee, or Purchaser") respecting 1315 Duke Street, Alexandria, Virginia 22314 (the "Building") and a parking lot to the rear of the Building (the "Parking Lot"), both of which constitute the "Original Premises" and which together constitute the "Office Lease" herein.

B. Lessee desires to lease an office in the Building consisting of two hundred fifty (250) rentable square feet comprising part of the Original Premises, from Lessor, and Lessor is willing to rent the Premises to Lessee upon the terms, conditions, covenants and agreements hereinafter set forth.

ACCORDINGLY, the parties hereby agree as follows:

1. Premises. Subject in all respects to the provisions of the Office Lease and to the covenants and obligations of Lessor and to the rights and remedies of Landlord thereunder, Lessor hereby leases the Premises to Lessee and Lessee hereby leases the Premises from Lessor, for the term and upon the terms, conditions, covenants, and agreements hereinafter set forth.

2. Term and Use. The term of this sublease shall commence on June 1, 1990 (the "Commencement Date") and shall terminate on December 14, 1992, unless sooner terminated or extended. Lessee shall use the premises solely and exclusively for such office purposes as are permitted under the Office Lease terms.

3. Rent.

(a) Lessee covenants and agrees to pay to Lessor initial base monthly rent ("Base Rent") of Five Hundred Dollars (\$500.00) beginning on June 1, 1990 and until December 15, 1990. For each 12 month period thereafter, during the term of this sublease, the rent shall be adjusted to reflect Lessee's pro rata

portion of the inflation adjustments set forth in the Office Lease.

(b) The Base Rent includes all utilities, receptionist, access to photocopy machine, use of conference room, use of kitchen facilities, cleaning services, trash removal and general maintenance of the premises.

(c) Lessor shall present an invoice prior to the date each installment is due. Lessee, shall pay all rent in monthly installments due on the first day of each calendar month following the commencement date.

4. The Office Lease.

(a) Lessor represents and warrants to Lessee that (i) the copy of the Office Lease attached hereto as Exhibit "A" is true, complete, and correct; (ii) the Office Lease contains all agreements and understandings between the parties hereto with respect to the subject matter thereof; (iii) Lessor has neither given nor received any notice of any default under the Office Lease; and (iv) the Office Lease is, and as of the Commencement Date of this Lease, will be, in full force and effect and unmodified.

5. Condition of the Premises; Furnishings. Lessor will deliver the premises, broom clean, vacant, free of trash and debris in substantially the same condition as of the the date herein, subject only to the the removal of Lessor's equipment and personal property. Lessee acknowledges that it has had the opportunity to inspect the Premises to its satisfaction and that Lessor has made no representations or warranties, express or implied, with respect to the physical condition, quality, or fitness for any particular use of any of the same.

6. Assignment and Subletting. Lessee will not assign, transfer, mortgage, or otherwise encumber this Lease or the Premises, nor sublet all or part thereof, without obtaining the prior written consent of Lessor, which consent may be withheld in Lessor's sole discretion, nor shall any assignment or effectuated by operation of law or otherwise without the prior written consent of Lessor. The consent by Lessor to any assignment or subsletting shall not be construed as a waiver or release of Lessee from the terms of any covenant or obligation under this Lease, nor shall the collection or acceptance of rent from any such assignee, subtenant, or occupant constitute a waiver or

release of Lessee of any covenant or obligation contained in this Lease, nor shall any such assignment or subletting be construed to relieve Lessee from obtaining the consent in writing of Lessor to any further assignment or subletting.

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7. Default. If Lessee shall (i) fail to pay any amount of rent in full when due or after receiving three (3) notices from Lessor or (ii) violate or fail to perform any of the other terms of this Lease or (iii) abandon the Premises, and such failure to pay rent, such other violation or failure or such abandonment shall continue for a period of five days after written notice thereof to Lessee by Lessor, or (iv) make or consent to an assignment for the benefit of creditors or a common law composition of creditors, or a receiver of Lessee's assets is appointed, or Lessee files a voluntary petition in any bankruptcy or insolvency proceeding, or an involuntary petition in any bankruptcy or insolvency proceeding is filed against Lessee and not discharged by Lessee within thirty (30) days, or Lessee is adjudicated a bankrupt, then, and in any said events, this Lease shall, at the option of Lessor, cease and terminate and the provisions of this Section 7(a) shall automatically operate as notice to quit, any notice to quit or of Lessor's intention to reenter, being hereby expressly waived, and Lessor may proceed to recover possession under and by virtue of the provisions or the laws of the Commonwealth of Virginia or by such other proceedings, including re-entry and possession, as may be applicable. In the event any such failure to pay rent or other default on the part of Lessee occurs more than two (2) times in any six-month period, Lessor shall not be required thereafter to send written notice before proceeding with its remedies under this Section 7. If Lessor elects to terminate this Lease, all obligations of Lessor hereunder shall cease without prejudice, however, to the right of Lessor to recover from Lessee all rent and any other sums accrued up to the time of termination or recovery of possession, whichever is later. Should this Lease be terminated by reason of Lessee's default as hereinabove provided, or if Lessee shall abandon or vacate the Premises, the Premises may be relet by Lessor for such rent and upon such terms as are not unreasonable under the circumstances and, if the full rent hereinabove provided shall not be realized by Lessor, Lessee shall be liable for all damages sustained by Lessor, including, with out limitation, deficiency in rent for two months, reasonable attorneys' fees, brokerage fees, and expenses of placing the Premises in first-class rentable condition. Any damage or loss of rent sustained by Lessor for a two-month period may be recovered by Lessor, at Lessor's option, at the time of reletting, or in separate actions, from time to time, as said damage shall have been made more easily ascertainable by successive relettings.

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(b) If, under the provisions hereof, Lessor shall institute proceedings against Lessee and a compromise or settlement thereof shall be made, the same shall not constitute a waiver of any other covenant, condition, or agreement herein contained, nor of any of Lessor's rights hereunder. No waiver by Lessor of any breach of any covenant, condition, or agreement herein contained shall operate as a waiver of such covenant, condition or agreement itself or of any subsequent breach thereof. No payment by Lessee or receipt by Lessor of a lesser amount than the rent herein stipulated shall be deemed to be other than on account of the earliest stipulated rent, nor shall a check for payment of rent be deemed an accord and satisfaction, and Lessor may accept such check or payment without prejudice to Lessor's right to recover the balance of such rent or to pursue any other remedy provided by this Lease. No re-entry by Lessor, and no acceptance by Lessor of keys from Lessee, shall be considered an acceptance of a surrender of the Lease.

(c) If Lessee fails to pay any amount of rent in full within five (5) days after the amount is due and payable, Lessee shall pay to Lessor a late charge equal to One Hundred Fifty Percent (150%) of any applicable penalty charged Lessor by the Landlord.

8. Notices. All notices and other communications between the parties shall be in writing and shall be effective and deemed given or made when delivered by hand, or when deposited in the mail, postage prepaid, certified mail, return receipt requested, addressed as follows:

If to Lessor: Ann E. W. Stone
c/o Ann E. W. Stone and Associates
1315 Duke Street
Alexandria, VA 22314

If to Lessee: Republicans For Choice
1315 Duke Street, Suite 201
Alexandria, VA 22314

9. Miscellaneous.

(a) This Lease, together with Exhibit "A" attached hereto, contains and embodies the entire agreement of the parties hereto, and no representations, inducements or agreements, oral or otherwise, between the parties not contained in the Lease and Exhibit "A" shall be of any force and effect. This Lease may not

be modified, changed, or terminated in whole or in part in any manner other than by any agreement in writing duly signed by both parties hereto.

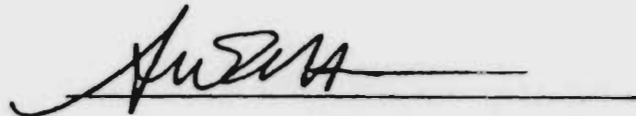
IN WITNESS WHEREOF, the parties have caused this Lease to be duly executed as of the day and year first above written.

LESSOR:

Ann E. W. Stone
Individually

WITNESS

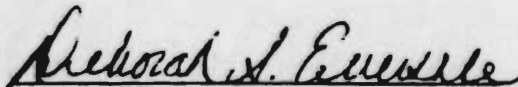

As to Ann E. W. Stone

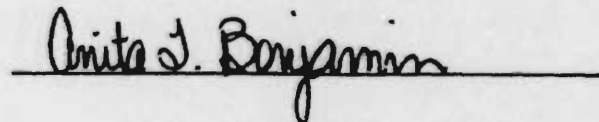


LESSEE:

Republicans For Choice

WITNESS





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AGREEMENT

THIS AGREEMENT, consisting of six (6) separate but interrelated parts identified as "Divisions" hereof, and appropriately numbered, is made this day of December 1987 between and among J. P. Dunston, Trustee, hereinafter called "Lessor," "Sublessor," or "Seller," in his several capacities, as appropriate, and Ann E. W. Stone, individually, hereinafter called "Lessee," "Sublessee," or "Purchaser," in her several capacities, as appropriate, and Old Town Title Company, in the role of Escrow Agent. PA

WITNESSETH

(Division I - The Lease)

I-1. In consideration of the rents hereinafter reserved and of the covenants hereinafter contained and set forth and in consideration of the terms and conditions of this Agreement, Lessor does hereby demise and lease unto Lessee and Lessee does hereby hire and lease from Lessor the following described premises:

The four story building located at 1315 Duke Street, Alexandria, Virginia, 22314, for a term of five (5) years commencing December 15, 1987, and ending on December 14, 1992, unless sooner terminated as herein provided, or except if extended as herein provided.

I-2. Lessee hereby covenants and agrees to pay, without deduction, diminution or demand, and Lessor agrees to accept during the term hereof a per annum base rent of One Hundred Twenty-one Thousand Five Hundred Seventy Five Dollars (\$121,575.00) together with the additional amounts hereinafter provided, in fixed monthly installments of Ten Thousand One Hundred Thirty-one Dollars and Twenty-five cents (\$10,131.25), in advance, on the 15th day of each calendar month during the term of this Lease; and such payments of rent and any other payments shall be made payable to and remitted to J. Peter Dunston, Trustee, at 3134 P Street, N. W., Washington, D. C., 20007, unless and until Lessor shall otherwise notify Lessee in writing, after which Lessee shall make said payments to such person or corporation and at such place as Lessor shall designate; provided, however,

a. That Lessee shall not pay any base rent to Lessor until December 15, 1989; and

b. From and after December 15, 1990, the base rent shall be adjusted for inflation at the beginning of that Lease Year and each following Lease Year to reflect Fifty Per Cent (50%) of the increase in what is now known as the U. S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index for Urban Wage Earners and Consumers (CPI-W) for Washington, D. C., Maryland, and Virginia (1967 = 100) since December 15, 1989, by the following formula: The sum of \$121,575.00 shall be multiplied by a fraction, the numerator of which is the CPI-W for the month of September immediately preceding the Lease Year then commencing and the denominator of which is the CPI-W for September 1989, the resulting product shall be reduced by \$121,575.00, that difference shall be multiplied by .50, the resulting product shall be divided by 12 and such resulting quotient shall be added to \$10,131.25 to determine the new monthly base rent.

At the option of the Lessor in the event the CPI is discontinued, ceases to incorporate a significant number of the items now incorporated therein, or if a substantial change is made in such CPI, the parties hereto shall attempt to agree on an alternative formula and if agreement cannot be reached, the matter shall be submitted to arbitration under the rules of the American Arbitration Association then in effect.

1-3. From and after ^{July} ~~June~~ 15, 1988, Lessee shall pay to Lessor as additional rent, operating costs of the leased premises, each month, as further described herein.

The Operating Costs of the Building shall include, without limitation, all real estate taxes and assessments on the real property (land and building) of which the Demised Premises are a part (Real Estate Taxes shall be deemed to be the taxes payable in the respective lease years, even though the levy or assessment thereof may be for a different fiscal year, and shall include general real estate taxes, special assessments, franchise taxes, to the extent based upon the value of this Building and its situs land, and any taxes that may be imposed in lieu of or partially in lieu of general real estate taxes). Beginning June 15, 1988, Lessor shall itemize annually for Lessee, in writing, the amounts of such taxes and assessments paid by Lessee to Lessor in each Lease Year, or part thereof. ~~Operating~~ Operating costs shall also include interior cleaning, protecting, lighting, repairing, painting, and maintaining the premises and building and other land and improvements of which the premises are a part, and the cost of all building utilities, supplies, rubbish and snow removal, maintenance and replacement of landscaping and premiums for public liability and property damage and fire and extended coverage insurance in the maximum insurable amount, and shall also include a reasonable reserve for repair and replacement of equipment used in the maintenance and operation of the building and land and other improvements of which the premises are a part and shall include any additional services or equipment not provided to the building at the lease commencement date, but hereafter provided by the Lessor in the prudent management of the building. ~~Operating~~ Operating costs shall also include a reasonable amount of Lessor's expense paid or incurred in the course of Lessor's management of the building, for employees' wages, social security and unemployment contributions and necessary union benefits. Whenever required by operation of other Divisions of this Agreement, ~~Operating~~ operating costs with respect to the Parking Lot shall mean and refer to such costs of the same nature and extent as those recited herein, which may pertain to or arise concerning the said Parking Lot.

^{July} Before June 1, 1988, Lessor shall provide Lessee with a written estimate of the operating costs for the leased premises for the period ~~June~~ 15, 1988, through December 14, 1988, which estimate shall be based upon Lessor's actual experienced costs for the period most recently ended before June 1, 1988. Lessee agrees to pay such estimated amount in ~~12~~ (12) equal monthly installments, the first of which shall be due on ~~June~~ 15, 1988. Real Estate taxes shall be apportioned between Lessor and Lessee for a ratable portion of the year covered by this paragraph. Not later than 60 days following December 14, 1988, Lessor shall render a statement in writing to Lessee, showing the total actual operating costs for the period ~~June~~ 15, 1988, through December 14, 1988, and shall refund to Lessee any excess collected by Lessor as a result of the estimate delivered hereunder, and Lessee shall pay to Lessor any deficiency owed to Lessor, as the case may be, within ten (10) days after Lessee's receipt of such statement.

The Lessor and Lessee recognize that increases in operating expenses for each year over the previous Lease Year may be determinable or fairly estimated for billings during the year which said expenses occur. Lessor, to avoid accumulations of charges, may make a reasonable estimate of Lessee's operating expenses, projected and Lessee agrees to pay said estimate as additional rent to the Lessor for each year, or portion thereof, said payments to be made in equal monthly payments in addition to the basic monthly rental charges stipulated. Not later than 60 days following the end of each Lease Year, Lessor shall render to Lessee a statement showing the total operating costs for the Lease Year just ended, the increase in such costs over the operating costs for the Lease Year, and shall refund to Lessee any excess collected by Lessor as additional rent upon its estimate, and Lessee shall pay any deficiency, as the case may be, within ten (10) days after delivery of such statement (including any statement delivered after the expiration or termination of the Lease).

To the extent that any or all of the operating costs are paid for by Lessee directly to the supplier, such amounts shall not be considered in the

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computation of additional rent payable to Lessor hereunder.

Lessor or his agent shall maintain at its principal place of business full, accurate and separate books of account showing Lessor's operating costs for the Premises and the Building and Land and other improvements of which the Premises are a part. Lessee shall have the right, during Lessor's or his agent's normal business hours, to inspect such books of account.

1-4. THE PARTIES HERETO DO HEREBY AGREE AND COVENANT AS FOLLOWS:

(1) The Lessee will pay said rent at the time and place and in the manner aforesaid without deduction or demand. If Lessor shall at any time or times accept said rent after it shall become due and payable, such acceptance shall not excuse delay upon subsequent occasions or constitute or be construed as a waiver of any of the Lessor's rights.

(2) The Lessee will use and occupy the premises as and for offices and for no other purpose and will not abuse said premises or permit any waste therein.

(3) The Lessee will not use or occupy said premises for any unlawful purpose and will obey all present and future laws, ordinances, regulations, and orders of the United States of America and the Commonwealth of Virginia, the City of Alexandria, or any Agency thereof, relating to the Demised Premises.

(4) The Lessee will not sublet or rent the Demised Premises or any part thereof, including desk space, or transfer or assign this lease, other than to Ann E. W. Stone & Associates, Inc.; to Capstone Lists, Inc.; to Conservative Alliance (or "CALL"); and to Unique Graphics & Design, Incorporated, without prior written consent of the Lessor, which shall not be unreasonably withheld. In the event the prevailing rent per square foot for the leased premises is less than the rent per square foot of the latest new tenant lease procured for the building, the Lessor, as a condition to consent to sublet, transfer or assign may require that the rental rate be increased to an amount equal to the amount per square foot of said latest lease. Any consent of Lessor shall not in any manner relieve Lessee of its responsibilities under this Lease, unless expressly so stated.

(5) The Lessee will keep the Demised Premises and the fixtures therein in good order and condition and at the expiration or other termination of the Lease will surrender the same in like good order and condition, ordinary wear and tear and damage by the elements excepted.

(6) The Lessee will not install or operate in the premises any electrically operated equipment or other machinery, other than typewriters, adding machines, table model word processors and such other electrically operated office machinery and equipment normally used in modern offices, without first obtaining the prior written consent of the Lessor, who may condition such consent upon the payment by the Lessee of additional rent as compensation for such excess consumption of water and/or electricity as may be occasioned by the operation of said equipment or machinery.

(7) All alterations, additions to, or improvements upon the Demised Premises, or the building of which they are a part, made by either party (except movable furniture or equipment put in at the expense of the Lessee) shall immediately become the property of the Lessor and shall remain upon and be surrendered with the premises as a part thereof at the end of the term without disturbance, molestation or injury.

(8) Lessee agrees that it will allow the Lessor, its agents or employees, to enter the Demised Premises at reasonable times, without charge to Lessor, and without diminution of the rent payable by Lessee, to examine, inspect or to protect the same, or to prevent damage or injury to the same, or to make such alterations and repairs as Lessor may deem necessary.

(9) The Lessee will not conduct any activity or place any equipment

or objects in the Demised Premises which will increase the fire insurance rate on the Building that would be or has been established by an Insurance Rating Bureau, and if any increase of the fire insurance is stated by the Insurance Rating Bureau to be due to activity, equipment or object(s) in the Demised Premises, such statement shall be prima facie evidence that the increase in rate is due to such activity, equipment or object(s). If any such activity, equipment or object(s) increases the fire rate, then the Lessee shall be liable for such increase.

(10) The Lessee will purchase and maintain liability insurance protection (liability insurance protection will include Fire Legal Liability to protect the Lessor) in amount not less than One Million Dollars (\$1,000,000.00) per person, One Million Dollars (\$1,000,000.00) per occurrence for bodily injury and Five Hundred Thousand Dollars (\$500,000.00) for property damage. Lessee further agrees that Lessor shall be named as additional insured under said policy and a certificate of insurance shall be furnished to Lessor at inception and subsequent renewal. Lessee assumes full liability for any breakage, marring, scratching, etc., of all building glass situated in premises so rented.

(11) The Lessee will indemnify and save harmless the Lessor from and against any loss, damage or liability occasioned by or resulting from any default hereunder or any tortious or negligent act on the part of the Lessee, its agents or employees, or persons permitted on the Demised Premises by the Lessee. Lessee agrees to be responsible for and to relieve and hereby relieves the Lessor from all liability by reason of any injury to any person or damage to any property in the Demised Premises, whether belonging to the Lessee or to any other person, caused by any fire, breakage or leakage in any part or portion of the Demised Premises or in any part or portion of the building of which the Demised Premises are a part, from water, rain or snow that may lead into, issue or flow from any part of the Demised Premises or of the building of which the Demised Premises are a part, from the drains, pipes, or plumbing work of the same, or from any place or quarter, unless the same shall have been caused by negligence on the part of the Lessor.

(12) The Lessor will maintain the Demised Premises in good repair and tenable condition during the continuance of this Lease except in case of damage arising from the negligence of the Lessee or its agents or employees or persons permitted on the Demised Premises by the Lessee, subject however, to the provisions of Paragraph 1-4 (15).

(13) Lessor will be responsible to provide and maintain, by repairing, replacing or equipping, the automatically-operated elevator service in the building, the roof and the exterior of the premises, the air cooling, heating and HVAC systems, the plumbing systems and equipment, and making normal and usual repairs to the same and for licensing the premises, and shall maintain the parking lot subleased under other divisions of this Agreement, provided that the necessity thereof is not occasioned by the fault or neglect of the Lessee, or the Lessee's agents, employees, guests, invitees or permittees, and provided further that the Lessor shall not be liable for failure to furnish or for delay in furnishing any such services caused by maintenance or repair work or strike, riot, civil commotion, or any cause beyond the control of the Lessor.

(14) In the event the Lessee makes an assignment for the benefit of creditors, or a receiver of his assets is appointed, or he is adjudged bankrupt, the Lessor shall have the option of terminating the term of this Lease by giving to the Lessee written notice of the termination thereof, and upon such written notice being given by the Lessor to the Lessee, the term of this Lease shall end and the rent payable by the Lessee shall be apportioned to the date of such termination. The making of such assignment for the benefit of creditors, or the appointment of such receiver, or the adjudication that the Lessee is bankrupt, resulting in the ending of the term of this Lease by the Lessor, shall be deemed to be an anticipatory breach of this Lease by Lessee.

(15) (a) Lessor shall not be liable to the Lessee, its sub-lessees, business invitees, customers, clients, family members or guests for any damage, compensation or claim arising from the necessity of repairing any

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portion of the building, or from the interruption in the use of the premises, or from the termination of this Lease by reason of the destruction of the premises nor from any fire, robbery, theft and/or any other casualty, except if such damage, compensation or claim shall be attributable to the neglect or willful act of the lessor or of any agent of Lessor.

(b) In the event that the building or the Demised Premises shall be partially damaged ("partial damage" herein meaning that forty Percent (40.0%) or less than Forty Percent (40.0%) of the net leased square footage of the Demised Premises are rendered unusable), by fire or other casualty and without the fault or neglect of either Lessor or Lessee, then the rental then prevailing under this Lease shall abate, pro-rata according to the extent that the premises have been rendered unusable, and such abatement shall continue until the repairs are completed or until other, final disposition is made under this Paragraph 1-4 (15). In the event of such partial damage, the parties further agree that their rights and duties concerning repairs shall be as set forth here: (i) If the cost for the repair of the building or the Demised Premises shall be equal to or less than the amount of insurance proceeds available for payment of such repair cost then Lessor shall promptly proceed to repair the Demised Premises at no cost or expense to Lessee; and (ii) if the cost estimated for the repair of the building or premises exceeds the insurance proceeds available for payment of such repair cost, then Lessee shall have the sole and exclusive option to elect whether to proceed with the repairs by Lessor or to terminate this Lease, which election shall be made by written notification to Lessor within thirty (30) days of the date of such partial damage occurring; and if Lessee elects to proceed with the repairs, then Lessor shall proceed with such repairs not exceeding the insurance proceeds available for payment of such repair cost, and Lessee shall bear the cost of such repairs as may exceed the insurance proceeds; and (iii) if, however, such partial damage shall occur at a time when six months or less remain in the unexpired term of this Lease, then, notwithstanding the foregoing parts (b)(i) or (b)(ii), either the Lessor or the Lessee shall have the option to terminate this Lease, by written notification to the other, within thirty (30) days of the date of such partial damage occurring; and, (iv) notwithstanding any of the foregoing parts (b)(i), (b)(ii), and (b)(iii), if such partial damage shall occur after the Lessee has given notice of the closing date for purchase of the Demised Premises under Division III, The Lessee shall have the sole and exclusive option to elect whether to proceed with repairs by Lessor or to terminate the Lease, but if Lessee determines to proceed with repairs, Lessee shall be responsible for such repairs as may exceed insurance proceeds available for such repair cost, and the original closing date in such case shall be postponed until the completion of such repairs without affecting the purchase price otherwise established for such closing date.

(c) In the case of any partial damage not resulting in the termination of this Agreement, the term of this Lease shall be extended for a period equal to the number of months during which the Demised Premises were rendered untenable thereby.

(d) If the building on the Demised Premises shall be so damaged by fire or other casualty without the fault or neglect of either the Lessor or the Lessee, to the extent that greater than Forty Percent (40.0%) of the net leased square footage of the Demised Premises shall be rendered unusable thereby, then such loss or damage shall be considered a destruction in full of the Demised Premises and in such an event, the parties agree that (i) the rental then prevailing shall thereupon abate in full, and that (ii) either Lessor or Lessee hereunder may terminate this Lease, by written notice delivered to the other within thirty (30) days of the date on which such destruction occurred and, further, that (iii) if such destruction shall occur after Lessee has given notice of the closing date for the purchase of the Demised Premises under Division III, then notwithstanding part d(ii), Lessee shall have the sole and exclusive option to terminate this Lease or to elect to proceed with repairs, which option shall be exercised by written notification delivered to Lessor within thirty (30) days of the date of such destruction occurring, and if Lessee determines to proceed with repairs, then the duties and rights of the parties concerning costs of repairing the premises shall be governed as in part (b)(iv) above.

(e) In the event that this Lease is terminated under any part of this Paragraph 1-4 (15), Lessee may also declare the termination of other Divisions of this Agreement, and Lessee, if not then in default, shall recover in full the deposits of letters of credit made by Lessee under Division IV hereof.

(16) In no event shall the Lessor be liable for damages for failure to deliver possession of the Demised Premises stipulated herein on the date of the commencement of the term, and such failure to deliver possession shall not affect the Lessee's obligations hereunder except that in the event of delay, the rent herein provided for shall be suspended for the period from the date of commencement specified in this Lease to the date the Demised Premises are available for occupancy by Lessee.

(17) If default be made in the payment of rent as herein provided or in the performance of any of the terms, conditions or covenants by the Lessee and the Lessee shall fail to remedy such default within five (5) days after written notice thereof from the Lessor, the Lessor shall have the option of terminating this Lease by giving written notice to the Lessee that the Lease is terminated or by entering upon the Demised Premises and repossessing the same; and if the Lessor does give such written notice of termination or does enter said premises and repossesses the same, this Lease and everything herein contained on the part of the Lessor to be done and performed shall cease without prejudicing the right of the Lessor to recover from the Lessee any and all damage, deficiency or loss of rent which the Lessor may sustain. If this Lease shall be terminated before its expiration by reason of Lessee's default as herein provided, or if the Lessee shall abandon or vacate said premises before the termination of this Lease, the premises may be relet by the Lessor for such rent and upon such terms as the Lessor may see fit, and if the full rental hereinbefore provided shall not be realized by the Lessor, the Lessee shall be liable to the Lessor to pay the deficiency together with any expenses incurred in such reletting. The provisions contained in this paragraph shall be in addition to and shall not prevent the enforcement of any claim the Lessor may have against the Lessee for anticipatory breach of the unexpired Lease.

(18) In the event any sums payable to Lessor hereunder are collected at law or through an attorney at law, Lessee shall pay in addition to such sum Twenty Five Percent (25%) thereof as attorney's fees. Lessee shall pay all attorney's fees and expenses Lessor incurs in enforcing any other obligations of Lessee hereunder, or in connection with any litigation or negotiations in which Lessor shall, without its fault, become involved through or on account of any act of Lessee under this Lease, Division I of this Agreement.

(19) This Lease is subject and subordinate to all present or future mortgages and/or deeds of trust which may now or thereafter affect the real estate of which the Demised Premises form a part, and to all renewals and extensions thereof. In confirmation of such subordination, the Lessee shall execute promptly any certificate that the Lessor may request, and failure to do so within ten (10) days of request by Lessor shall be a default hereunder.

(20) If the whole, or any part, of the Demised Premises shall be taken or condemned by any competent authority of any public or quasi-public use or purpose, then the term of this Lease shall cease and terminate from the date when the possession of the part so taken shall be required for such use or purpose. In the case of a taking or condemnation prior to December 15, 1989, Lessee shall not be entitled to any apportionment of the award. From and after December 15, 1989, however, Lessee shall be entitled to share in such award as follows: to the extent that any award pursuant to a taking or condemnation exceeds the purchase price under Division III of this Agreement which would have prevailed on the date of taking or condemnation, Lessee shall receive, out of such award proceeds, one thirty-sixth (1/36) of the amount of such excess of the award over the purchase price for every month commencing December 14, 1989, which shall have been completed prior to the effective date of such taking or condemnation.

(21) The Lessor covenants that it has the right to make this Lease for the terms aforesaid; that it will put Lessee into complete and exclusive possession of the Demised Premises; and, that if Lessee shall pay the rental

and perform all of the covenants, terms and conditions of this lease to be performed by the Lessee, the Lessee shall, during the term hereby created, peaceably and quietly occupy and enjoy the full possession of the Demised Premises, without molestation or hindrance.

(22) Lessee shall give Lessor at least three (3) calendar months' notice in writing prior to the expiration of this Lease of Lessee's intention to vacate the premises. Should Lessee fail to give such written notice Lessor may, at Lessor's sole option, extend the expiration date of this Lease for a period not to exceed three (3) calendar months from the date said notice of intent to vacate is received by Lessor from Lessee. Should Lessee continue in possession after the expiration date stated in Paragraph 1 of the Lease or any renewal thereof with the permission of the Lessor, or by virtue of Lessor's extending this Lease as stated above, the tenancy thus created can be terminated by the Lessor by giving Lessee not less than thirty (30) days written notice. In so continuing, Lessee agrees to pay a monthly rental equal to One Hundred Fifty Percent (150%) of the rent paid for the last month of the term of the Lease or any renewal thereof and to keep and fulfill all of the other conditions and covenants herein, and in the event of default in the payment of rent or breach of any said conditions or covenants hereby waives his right to any notice to quit. Any extension of this lease term by operation of Paragraph 1-4 (15) (repairs and restoration) or Paragraph 111-7 (delay in closing) under this Agreement shall not be construed as a holding over by Lessee under this Agreement and Lessee would not be required to pay the One Hundred and Fifty Percent (150%) holdover rental under this Paragraph 1-4 (22).

(23) Except as otherwise provided herein or in Division VI of this Agreement, the terms, covenants, and conditions contained herein shall bind and inure to the benefit of the Lessor and Lessee and their respective heirs, executors, trustees, nominees, personal representatives, successors or assigns.

(24) Feminine, neuter and masculine pronouns, the plural and the singular and the words "Lease" and "Agreement" shall be construed to be and shall be interchangeable, in any place or places herein in which the context may require interchange.

(25) The following rules and regulations, deemed necessary by both parties, for the general well being, safety, care and cleanliness of the Demised Premises and the Building shall be faithfully kept, observed and performed by Lessee, its agents, employees and invitees. Lessor shall have the continuing right to amend or eliminate any of these rules and regulations, and also to adopt additional reasonable rules and regulations of like force and effect. Any change of whatsoever nature shall be effective five (5) days after delivery of written thereof to Lessee's office in the building. Said rules and regulations are as follows:

(A) Sidewalks, corridors, and staircases shall not be obstructed or used other than for ingress or egress;

(B) No awnings, shades and the like, other than those provided by Lessor, shall be installed or used;

(C) No additional locks shall be placed upon any doors, or windows of the Demised Premises, nor any changes made in the existing locks or the mechanism thereof, without the prior consent of the Lessor, which consent shall not unreasonably be withheld. Public corridor doors shall be kept closed during business hours and locked when the Demised Premises are unattended. Two keys for each entry to the Premises shall be supplied by Lessor upon Lease commencement. Lessee may at Lessee's expense have additional keys made if desired, but all such keys must be made by Lessor's approved locksmith. Lessee may re-key at Lessee's option, but must use Lessor's approved locksmith and keys must conform to the Building master key. All door keys, whether furnished by Lessor or otherwise procured, shall be delivered to Lessor upon termination of the tenancy.

(D) The Lessee will not permit or suffer any signs, advertisements, or notices to be displayed, inscribed upon, or affixed on any

part of the outside or inside of the Demised Premises, or the building of which they are a part, except as approved by Lessor, such approval not to be unreasonably withheld) If any such sign, advertisement or notice is exhibited, Lessor shall have the right to remove same and Lessee shall be liable for any and all expense incurred by Lessor. Lessee will not install any radio, television, or other type of loudspeaker on the exterior of the Demised Premises; nor permit music, broadcasting or any other like noise to emit from the interior of said Demised Premises, either to the exterior of the building or to any part of the building;

(E) No bottles, parcels or other articles shall be placed, kept or displayed on any window ledges, in windows, or in the corridors, stairways or other public parts of the building;

(F) Toilets, wash basins, plumbing and other fixtures shall only be used for the purpose for which they are designed, and foreign matter shall not be placed therein) All damages from misuse of fixtures by the Lessee, his employees, agents or invitees shall be borne by Lessee causing same;

(G) Lessee shall not mark, paint, or in any manner deface any part of the Demised Premises or of the Building) No stringing of wires, boring or cutting shall be permitted, except with Lessor's written consent. Any floor covering installed by Lessee shall have an underlayer of felt, rubber or similar sound-deadening substance, which shall not be affixed to the floor by cement or any other non-soluble adhesive material;

(H) No animals, birds or pets of any kind shall be brought into or kept on the Demised Premises, with the exception of a "seeing eye" dog;

(I) No cooking shall be done on the Demised Premises, without Lessor's prior written consent, which consent shall be in the form attached hereto, executed and delivered by Lessor to Lessee at time of execution of this Agreement, nor shall Lessee permit any unusual or objectionable odors to be produced upon or to emanate therefrom, nor shall same be used for lodging or dwelling purposes;

(J) Lessee shall not permit or cause to be used in the Demised Premises any device or instrument such as a sound reproduction system, or excessively bright, changing, flashing, flickering, moving lights or lighting devices or any similar devices, the effect of which shall be audible or visible beyond the confines of the Demised Premises, nor shall Lessee permit any act or thing upon the Demised Premises disturbing to normal sensibilities of other tenants or of the neighbors of the Demised Premises;

(K) Lessee shall not bring or keep any inflammable, combustible or explosive fluid, chemical or substance into the Building;

(L) Lessor shall have the right, upon written notice to Lessee, to require Lessee to refrain from or discontinue any advertising in or upon the Demised Premises by Lessee which, in Lessor's opinion, tends to impair the reputation of the Building or its desirability for offices;

(M) Lessor shall have the right to exclude any undesirable or disorderly persons from the Building at any time;

(N) The Demised Premises shall never at any time be used for any immoral or illegal purposes;

(O) Lessor's requirements shall be attended to only through application to the Lessor, Lessor's employees shall not be required to perform any work or act outside of their regular duties, except under instructions or consent of the Lessor;

(P) Canvassing, soliciting and peddling in the Building is prohibited and Lessee shall cooperate to prevent same;

(Q) Lessee, before closing and leaving the Demised Premises at

any time, shall see that all windows are closed and all lights are extinguished and all doors are closed and locked.

(26) No change, waiver or modification of the terms of this Lease, except as to rules and regulations, shall be binding unless in writing and signed by all parties hereto.

(27) Notwithstanding acceptance and execution of the Lease by the parties hereto, it is understood and agreed that the terms hereof shall be modified, if so required, for the purpose of complying with or fulfilling the requirements of any mortgagee or trustee named in or secured by a first mortgage or first trust deed that may now or hereafter be placed or secured upon the Demised Premises, provided however, that such modification shall not be in substantial derogation or diminution of any of the rights of the parties hereunder, nor substantially increase any of the obligations or liabilities of the parties hereunder.

(28) Lessee shall, without charge, at any time and from time to time hereafter, within ten (10) days after request of Lessor, certify by a written instrument as to the validity and force and effect of this Lease, in accordance with its tenor, as then constituted, as to the existence of any default on the part of any party hereunder, as to the existence of any offsets, counterclaims, or defenses thereto on the part of the Lessee, and as to any other matters as may be reasonably requested by Lessor. Lessee's failure or refusal to deliver such statement within such time shall be a material default hereunder.

(29) In the event that the Lessee defaults in respect to any of the terms, provisions, covenants and conditions of this Lease, including but not limited to payment of rent and additional rent, the Lessor may attach and use the whole or any part of the Letters of Credit so deposited by Lessee under Division IV of this Agreement for the payment of any rent and additional rent in default or for any other sum which the Lessor may expend or be required to expend by reason of the Lessor's default, including any damages or deficiency in the reletting of the premises, whether such damages or deficiency accrue before or after summary proceedings or other re-entry by the Lessor.

(30) If the Lessee shall fail to pay base rent or additional rent on or before the close of business of the twentieth (20th) day of the month in which it is due, Lessee shall pay to the Lessor additional rent equal to One Percent (1%) of the monthly rent, per day, for each day the Lessee is delinquent but such additional rent shall not exceed a total of Thirty Percent (30%) of the monthly rent, in order to compensate the Lessor for the added expense of processing such delinquent account.

(31) Lessee agrees that it shall not cause any corrosive chemical substance to be put/poured into any drain pipes on the premises.

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11-1. In consideration of the rents hereinafter reserved and of the covenants hereinafter contained and set forth and in consideration of the other terms and conditions of this Agreement, Sublessor does hereby demise and sublease unto Sublessee and Sublessee does hereby hire and sublease from Sublessor the following described premise:

The parking lot to the rear of 1315 Duke Street, Alexandria, Virginia, 22314, which is more particularly described in the Deed of Lease between Elizabeth Guhring, as the Lessor, and J. Peter Dunston, Trustee, as Lessee, dated June 25, 1984, which is attached hereto as Exhibit A, duly recorded at Deed Book 1127, Page 323, among the Alexandria land records, and is hereinafter called the Parking Lot Lease.

for a term of five (5) years commencing December 15, 1987, and ending on December 14, 1992, unless sooner terminated as herein provided, or except if extended as herein provided.

11-2. The rent due and payable from Sublessee to Sublessor for such parking lot shall equal the monthly rent under the Parking Lot Lease and shall be payable to Sublessor on the 15th day of each month.

11-3. This Sublessee shall be subject to the terms and conditions and covenants of the Parking Lot Lease and the other terms and conditions of this Agreement.

11-4. From and after ^{JULY} ~~JUNE~~ 15, 1988, all Operating Costs, as defined in Paragraph 1-3, which are incurred by Sublessor in connection with the parking lot shall be considered as Operating Costs under such Paragraph 1-3 and shall be payable as additional rent.

11-5. At such time as Sublessee shall purchase the property at 1315 Duke Street, Alexandria, Virginia, from Sublessor, Sublessor shall assign the Parking Lot Lease to Sublessee, together with the right of first refusal and the option to purchase contained therein.

11-6. In the event that Elizabeth Guhring, the owner of the parking lot, shall have an offer to purchase such property which she shall communicate to Sublessor for consideration of his right of first refusal under the terms of the Parking Lot Lease prior to the date that Tenant purchases the property at 1315 Duke Street from Sublessor, Sublessor shall notify Tenant of the terms of the offer within three (3) days of receipt, and Sublessee shall notify Sublessor within five (5) days whether she wishes Sublessor to purchase the parking lot under his right of first refusal.

a. If Sublessee shall request that Sublessor effect the purchase of the parking lot pursuant to such right of first refusal, Sublessor shall purchase the parking lot and,

i. The Sublease under the above provisions of this Division 11 shall terminate on the date of such purchase by Sublessor; and

ii. Sublessor shall thereupon lease the parking lot to Sublessee pursuant to the terms, conditions and covenants of the lease contained in Division I for a monthly amount equal to One Percent (1%) of the Purchase Price of the parking lot, including all expenses and costs directly connected with such purchase, which shall be, at the first year after purchase and annually thereafter, adjusted to reflect Fifty Percent (50%) of the inflation from the date of purchase of the parking lot using the same indices as are provided in Paragraph 1-1(b), plus additional rent equal to the operating costs as defined in Paragraph 1-3 and Paragraph 11-4 of this Agreement which are associated with such parking lot; and

iii. At the time Sublessee purchases 1315 Duke Street from Sublessor, Sublessor shall sell the parking lot to Sublessee and Sublessee

shall purchase the parking lot from Sublessor for a price equal to the amount actually paid by Sublessor, including all costs and expenses directly connected with such purchase, on the date of the purchase of the parking lot by Sublessor and after that date such price shall escalate at the rate of Seven Percent (7%) per year, pro-rata for any fraction thereof, compounded annually, such amount being in addition to the purchase price for 1315 Duke Street, and Sublessee shall receive the same title to said parking lot as is received by Sublessor.

b. If Sublessee shall inform Sublessor that she does not wish to require that Sublessor purchase the parking lot pursuant to his right of first refusal, then Sublessor may:

i. Decline to exercise his right of first refusal to purchase the parking lot, in which case Sublessee shall continue to sublease the parking lot and shall receive an assignment of all of Sublessor's remaining rights under the Parking Lot Lease on the date Sublessee purchases 1315 Duke Street from Sublessor, or

ii. Exercise his right to purchase the parking lot, in which event the Sublease under this Division II shall terminate on the date Sublessor shall purchase the parking lot and Sublessor shall thereupon lease the parking lot to Sublessee as provided in Paragraph II-6(a)(ii) and, at the time Sublessee purchases 1315 Duke Street from Sublessor, Sublessor shall sell the parking lot to Sublessee so provided in Paragraph II-6(a)(iii).

II-7. As of December 15, 1987, Sublessor agrees to pursue diligently the exercise of his purchase option for the parking lot as follows:

(a) Sublessor shall notify his Lessor of his desire to purchase the parking lot, and shall determine the price at which the parking lot shall be sold in accordance with the terms of the Deed of Lease attached hereto, or as otherwise agreed, using an appraiser for Sublessor selected by Sublessee;

(b) Sublessor shall advise Sublessee of such price so determined and Sublessee shall notify Sublessor in three (3) business days following notice of such price by Sublessor to Sublessee, of whether to proceed with such purchase or to abandon such purchase effort;

(c) If Sublessee notified Sublessor to proceed, then:

(i) Sublessor shall purchase the parking lot from his Lessor, taking title thereto, but holding and preserving such title solely in trust for Sublessee's use and benefit; and

(ii) The base rent theretofore payable by Sublessee under Paragraph II-2 of the Sublease shall terminate and Sublessee shall be and become the beneficial owner of such parking lot, but Sublessee's obligation to pay Operating Costs for the parking lot under Paragraphs I-3 and II-4 shall continue. In addition, Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, the purchase price so paid by Sublessor to his Lessor, plus all costs and expenses directly connected with Sublessor's purchase, upon the end of the sixtieth (60th) month following the month of purchase by Sublessor, or upon the sooner purchase by Sublessee of the property at 1315 Duke Street; and,

(iii) Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, quarterly, beginning at the end of the third month following the month of Sublessor's purchase of the parking lot, and continuing until the time for payment of such purchase price, in (ii), above, interest on such purchase price ~~amortized over three hundred and sixty (360) months~~ at the rate of Ten Percent (10%) per annum, which rate shall remain fixed for the first twenty-four (24) months following the month of Sublessor's purchase, and shall, beginning in the twenty-fifth (25th) month, be variable such that the variable rate for each quarter reflects and preserves the same relationship existing between the Ten Percent (10%) fixed interest rate and the prime interest rate of the Riggs National Bank of Washington, D. C. That is most recently in effect at the time of Sublessor's purchase of the parking lot and,

(iv) Sublessor shall receive a covenant from his Lessor, at the time of and in connection with Sublessor's purchase, that Lessor shall take no act nor omit any act, which may induce or create a challenge to Lessor's or Sublessor's title to the land, not to put said title or its existing quality at risk, and.

(v) At the time of Sublessee's payment to Sublessor of the purchase price paid by Sublessor to Lessor, the Sublessee and any obligations of Sublessee thereunder shall terminate, and Sublessor shall convey to Sublessee the same title to the parking lot as Sublessor received from Lessor, said title to be in the name of Ann E. W. Stone or in such other name as she shall designate.

(d) If Sublessee notifies Sublessor to abandon such purchase effort, Sublessee shall pay to Sublessor, upon presentation of appropriate documentation therefor, the cost of the appraiser incurred by Sublessor.

(e) If Sublessor purchases the parking lot from his Lessor under this Paragraph 11-7, then during the time while Sublessor holds title to the said property for the benefit of Sublessee, Sublessee agrees to indemnify Sublessor against the necessary costs and expenses (including attorneys' fees and disbursements) of defending or settling any claim of right, title or interest in or to the parking lot which is made by a party other than Sublessee, Sublessor or Lessor, or the representatives of any of these, or by persons so claiming through any of these, except that no settlement of any such claim shall be agreed to by Sublessor without the prior written approval of Sublessee. Sublessee shall pay such fees, costs and expenses agreed to herein, in accordance with their terms following presentation of appropriate documentation therefor by Sublessor. In the event that the nature, quality, or extent of Sublessor's title to the parking lot shall be diminished as a result of such claim being successfully pursued against Sublessor, then, notwithstanding Paragraph 11-7(c)(iv), Sublessee shall only receive such title as Sublessor shall properly have at the time when title to the parking lot is transferred to Sublessee. If at the time for transfer of the parking lot to Sublessee, Sublessor shall be unable to complete a transfer of his title, Sublessor's obligation to so transfer shall survive this Agreement (provided that Sublessee shall not then be in default in the payment of interest to Sublessor as provided in this Paragraph 11-7) but in such event, Sublessee's duty to pay principal in full shall be suspended, and Sublessee shall continue to make interest payments to Sublessor. At such time as Sublessor is able to complete a transfer of title in the parking lot to Sublessee, Sublessee shall thereupon become obligated to make the payment of principal. Sublessee shall have the right to direct the Sublessor respecting any defense or settlement of Sublessor's title, including the right to discontinue or abandon any litigation or defense of litigation concerning the same.

11-8. If Sublessee notifies Sublessor to abandon the parking lot purchase under Paragraph 11-7, Sublessee may nonetheless subsequently require that Sublessor purchase the parking lot from the Lessor during the term of the Sublease under this Division 11, subject, however, to the following terms and conditions:

(a) Following notification from Sublessee of her requirement to make such purchase of the parking lot under this Paragraph 11-8, Sublessor shall immediately undertake to effect such purchase in accordance with the terms of the Parking Lot Lease between Sublessee and Lessor;

(b) If Sublessor shall use an appraiser to determine the price at which the parking lot shall be sold in accordance with the terms of the Deed of Lease, Sublessor agrees that such appraiser shall be selected for Sublessor by Sublessee;

(c) Upon the determination of the terms for sale between Sublessor and Lessor in accordance with the terms of the Deed of Lease, then:

(i) Sublessor shall purchase the parking lot from his Lessor, taking title thereto, but holding and preserving such title solely in trust for

Sublessee's use and benefit; and

(ii) The base rent theretofore payable by Sublessee under Paragraph 11-2 of the Sublease shall terminate and Sublessee shall be and become the beneficial owner of such parking lot, but Sublessee's obligation to pay Operating Costs for the parking lot under Paragraph 1-3 and 11-4 shall continue. In addition, Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, the purchase price so paid by Sublessor to his Lessor, plus all costs and expenses directly connected with Sublessor's purchase, upon the end of the sixtieth (60th) month following the month of purchase by Sublessor, or upon the sooner purchase by Sublessee of the property at 1315 Duke Street; and.

(iii) Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, quarterly, beginning at the end of the third month following the month of Sublessor's purchase of the parking lot, and continuing until the time for payment of such purchase price, in (ii), above, interest on such purchase price ~~and three hundred and~~ ~~1000000000~~ at the rate of Ten Percent (10%) per annum, which rate shall remain fixed for the first twenty-four (24) months following the month of Sublessor's purchase, and shall, beginning in the twenty-fifth (25th) month, be variable such that the variable rate for each quarter reflects and preserves the same relationship existing between the Ten Percent (10%) fixed interest rate and the prime interest rate of the Riggs National Bank of Washington, D. C. That is most recently in effect at the time of Sublessor's purchase of the parking lot and.

(iv) Sublessor shall receive a covenant from his Lessor, at the time of and in connection with Sublessor's purchase, that Lessor shall take no act nor omit any act, which may induce or create a challenge to Lessor's or Sublessor's title to the land, not to put said title or its existing quality at risk; and.

(v) At the time of Sublessee's payment to Sublessor of the purchase price paid by Sublessor to Lessor, the Sublessee and any obligations of Sublessee thereunder shall terminate, and Sublessor shall convey to Sublessee the same title to the parking lot as Sublessor received from Lessor, said title to be in the name of Ann E. M. Stone or in such other name as she shall designate.

(d) If Sublessor purchases the parking lot from his Lessor under this Paragraph 11-8, then during the time while Sublessor holds title to the said property for the benefit of Sublessee, Sublessee agrees to indemnify Sublessor against the necessary costs and expenses (including attorneys' fees and disbursements) of defending or settling any claim of right, title or interest in or to the parking lot which is made by a party other than Sublessee, Sublessor or Lessor, or the representatives of any of these, or by persons so claiming through any of these, except that no settlement of any such claim shall be agreed to by Sublessor without the prior written approval of Sublessee. Sublessee shall pay such fees, costs and expenses agreed to herein, in accordance with their terms following presentation of appropriate documentation therefor by Sublessor. In the event that the nature, quality, or extent of Sublessor's title to the parking lot shall be diminished as a result of such claim being successfully pursued against Sublessor, then, notwithstanding Paragraph 11-8(c)(v), Sublessee shall only receive such title as Sublessor shall properly have at the time when title to the parking lot is transferred to Sublessee. If at the time for transfer of the parking lot to Sublessee, Sublessor shall be unable to complete a transfer of his title, Sublessor's obligation to so transfer shall survive this Agreement (provided that Sublessee shall not then be in default in the payment of interest to Sublessor as provided in this Paragraph 11-8) but in such event, Sublessee's duty to pay principal in full shall be suspended, and Sublessee shall continue to make interest payments to Sublessor. At such time as Sublessor is able to complete a transfer of title in the parking lot to Sublessee, Sublessee shall thereupon become obligated to make the payment of principal. Sublessee shall have the right to direct the Sublessor respecting any defense or settlement of Sublessor's title, including the right to discontinue or abandon any litigation or defense of litigation concerning the same.

11-9 (a) In the event that Sublessee shall not purchase 1315 Duke Street by reason of any breach or default under this Agreement by Sublessee, the sums paid to Sublessor pursuant to Paragraph 11-8(c) shall not be refunded to Sublessee, but shall be retained by Sublessor and be considered additional security in the nature of a Letter of Credit under Division IV of this Agreement.

(b) In the event that Sublessee does not purchase the parking lot pursuant to Paragraph 11-6, 11-7 or 11-8 on or before the date that Sublessee purchases the Property at 1315 Duke Street pursuant to Division III of this Agreement, any and all leasehold, subleasehold and/or any other interest or rights therein that Sublessee may have in or to the parking lot shall cease and determine at the same time as Sublessee purchases the Property at 1315 Duke Street pursuant to Division III of this Agreement, except to the extent otherwise provided in said Paragraphs 11-6, 11-7 and 11-8.

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III-1. In consideration of the mutual covenants hereinafter contained and set forth and in consideration of the other terms and conditions of this Agreement, Seller does hereby agree to sell and convey to Purchaser, and Purchaser agrees to purchase from Seller the following described real property (hereinafter called "the Property"): the real property commonly referred to as 1315 Duke Street, Alexandria, Virginia, 22314, Tax Map Number 74.01-11-15, also described as Lot 500, Norman Subdivision, with any and all improvements, fixtures, appurtenances, rights privileges, easements and other property interests existing thereon and benefiting, belonging or pertaining thereto.

III-2. The total purchase price (hereinafter called the "Purchase Price") for the Property shall be One Million Three Hundred Thousand Dollars (\$1,300,000.00) on December 15, 1987, and shall be paid in cash at the time of closing; provided, however, that from and after June 15, 1988, the Purchase Price shall escalate at the rate of Seven Percent (7%) per year, pro-rata for any fraction thereof, compounded annually, starting after June 14, 1988. The date of closing shall control in determining the Purchase Price.

III-3. Closing on the purchase of the Property shall take place at a location mutually acceptable to Seller and Purchaser on or before December 14, 1992, and Purchaser shall give Seller not less than thirty (30) days notice of the date on which she wishes settlement to take place.

III-4. The person who shall receive title to the Property at closing shall be Ann E. W. Stone or such other person or entity as shall be designated in writing by Ann E. W. Stone to receive such title.

III-5. Condition of the Property. Appliances, heating and cooling equipment, plumbing and electrical systems will be in good working order at the time of Closing. Prior to Closing, Seller shall remedy any violation of any law or regulation relating to the Property with respect to which a governmental or judicial notice or order has been issued. Seller currently has no knowledge of, and, at the time of Closing, there shall not be pending or threatening (i) any zoning or condemnation proceeding which in any way adversely affects the Property, or (ii) any litigation or other proceeding which could adversely affect Purchaser's good and marketable title to the Property or Purchaser's proposed use (office space) or financing for the Property. Following the Contract Date, there shall be no change in the zoning classification of the Property or the permitted uses for the Property under such classification. At the time of Closing there shall be issued and outstanding with respect to the Property current and valid Certificates of Occupancy.

III-6. Risk of Loss. Except as otherwise provided in this Agreement with respect to repair and restoration in the event of damage or destruction, in Paragraph 1-4 (15), and in the event of condemnation or taking in Paragraph 1-4 (20) the risk of loss relating to the Property shall be and remain with the Seller hereunder, prior to the recordation of the Deed conveying same to Purchaser, provided, however, that "loss" herein shall not include any consequential damages of Purchaser where such loss is not caused by any act or failure by Seller.

III-7. Title. At Closing, Seller shall convey to Purchaser fee simple title by general warranty deed with English covenants, free of encumbrances, and the title shall be (i) good and marketable, of record and in fact; (ii) insurable by Title Company at standard rates; and (iii) free of any exceptions to insurable title which interfere with Purchaser's ownership of the Property, its ability to finance the Property or its ability to use the Property for its intended use. After the Contract Date and prior to Closing, Seller shall not permit the imposition of any new items which constitute additional exceptions to insurable title. In the event that legal action is necessary to perfect the title, such action shall be taken by the Seller promptly at its own expense, whereupon the time set for Closing shall be extended for the period necessary for such perfecting of title, provided, however, that in the event such action is not completed and closing and recording cannot be completed on

or before the 180th day following the original closing date or on or before December 15, 1992, whichever is later, Purchaser may at any time thereafter, at its election, terminate this Contract and obtain the return of its Deposit of Letters of Credit given under Division IV of this Agreement, provided that Purchaser shall not then be in default under this Agreement. During any extended Period for Closing beyond December 15, 1992, resulting from this paragraph, the Lease and Sublease at Divisions I and II of this Agreement shall be likewise extended, and the purchase price shall nonetheless remain the same as that established by the original date for closing, and the base rental in effect at the time of such delay shall remain in effect without escalation until the closing shall be completed or this Agreement terminated, or the expiration of the 180-day period described above, whichever is first.

III-8. Remedies. If Purchaser wrongfully defaults under this Agreement in Purchaser's obligation to purchase the Property, the Seller shall be entitled to draw the funds covered by the Letters of Credit in Division IV hereof and to pursue any and all remedies available to Seller at law or in equity. The parties agree that the amounts contained in the Letters of Credit shall be an offset against any damages suffered by Seller as a result of such wrongful default and that, for purposes of this Agreement, such amounts shall be deemed to be the minimum amount of damages which Seller shall sustain as a result of any such default under this Division III. If Seller wrongfully defaults under this Division III in its obligation to sell and convey the Property, or otherwise, Purchaser shall be entitled to pursue such remedies as may be available at law or in equity.

III-9. Certain Closing Costs and Adjustments. The Purchaser shall pay for the costs of title examination, surveys required by it or its lenders, title insurance, customary title company Closing charges and notary fees. Further, Purchaser shall pay the cost of all recording fees relating to any encumbrance which it places on the Property with respect to its financing of the Property. Seller shall pay for preparation of the Deed, the Grantors tax and its settlement charges. Real estate taxes, personal property taxes, utilities and alarm system charges shall be adjusted as of Closing. Special assessments against the Property for public improvements authorized, pending or completed prior to the date of Closing, whether assessment therefor has been levied or not, and whether due in one lump-sum or installments, shall be paid by Seller. All installments and other payments due with respect to any financing encumbrance permitted to remain as an exception to insurable title shall be kept current and shall be paid by the Seller through the date of Closing.

III-10. Certain Deliveries at Closing. At the Closing, Seller shall execute, acknowledge, and deliver to Purchaser a general warranty deed and such other bills of sale, assignments, and other documents and agreements necessary or appropriate to convey the property and all interests therein to Purchaser, which shall include, but not be limited to, written resolutions of the beneficiaries under the Land Trust Agreement permitting and consenting to the conveyance and to the transfer of their interests therein, together with covenants of no prior conveyance of encumbrances of such interests by them or by their authorized agents or representatives, and a certification of the authenticity and accuracy and validity of the documents and authorities pursuant to which the same are given, which shall be attached to the documents at the time of Closing. Further, at Closing, Seller shall assign and deliver to Purchaser without cost to the Purchaser all of Seller's right, title, and interest in and to all of its (i) architectural and engineering plans, specifications and reports relating to the Property, (ii) contracts for service and other matters relating to the Property, and (iii) licenses, permits and similar items relating to the Property, as well as the originals of the documents relating to those items.

III-11. Authority to Sell Property. As of the date of this Contract and the date set for Closing, Seller has and will have full power and authority to sell, assign and transfer the Property and all interests therein to the Purchaser. Further, the execution of this Contract will not conflict with or result in a breach of any of the terms or provisions of, or constitute a default under, or cause an acceleration of any note, mortgage, deed of trust, loan agreement, or other document, instrument, or agreement to which the Seller

is a party or by which the Property is bound. The persons executing this Contract on behalf of Seller represent and warrant that they have full power and authority to do so. Further, Lessor, Sublessor, and Seller herewith warrants and covenants, and shall at Closing warrant and covenant, that, except as otherwise permitted under this Agreement, the Property shall not be subject to any other lease, sublease, contract for sale or conveyance, and that no transfer or encumbrance of rights or interests arising hereunder shall be created during the pendency of this Lease, Sublease and Contract with the present Lessee, Sublessee and Purchaser, nor shall Lessor, Sublessor, and Seller permit or suffer anyone acting by, through or under him to lease, sublease, contract to sell, or offer to sell, or transfer or encumber any rights or interest in the same arising hereunder, such that Lessee, Sublessee, and Purchaser hereunder shall have fully exclusive rights arising herein.

III-12. Notwithstanding any other provision in Divisions I and II hereof relating to the leasing and subleasing of the therein specified property, the term of the lease and the sublease specified in such Divisions I and II shall cease and determine on the date of closing under this Division III.

III-13. In the event that the lease or the sublease, or both of them, under Divisions I and II hereof are terminated by reason of a breach or default on the part of Lessee or Sublessee, including a termination under Paragraph I-4 (14), such termination shall be considered to be an anticipatory breach of the Agreement by Purchaser to purchase the Property under this Division III, and Seller may avail himself of any and all rights and remedies available to him under this Agreement.

III-14. In the event that the Lease under Division I of this Agreement is terminated by reason of the provisions of Paragraph I-4 (15) (Casualty or other loss), or Paragraph I-4 (20) (Taking or condemnation), then, subject to the provisions of those paragraphs, the Real Estate Purchase Contract contained in this Division III shall be terminated as of the date of the termination of the Lease, and, if Lessee shall not then be in default under this Agreement, any security provided pursuant to Division IV of this Agreement shall be returned to Purchaser on the date of termination.

IV-1. On or before December 15, 1987, Lessee, Sublessee and Purchaser (hereinafter sometimes called "Stone") shall deliver to Thomas Dameron (hereinafter called "Dameron") an Irrevocable Letter of Credit, issued by a financial institution approved by Lessor, Sublessor, and Seller (hereinafter called "Dunston"), in favor of Dunston in the amount of Fifty Thousand Dollars (\$50,000.00). Said Letter of Credit shall have an expiration date of not earlier than six (6) months from its date of issuance, and it shall be continuously renewed thereafter during the term of this Agreement, and evidence of such continuous renewal or extension shall be given to Dunston prior to the effective date of each such subsequent renewal or extension. The Letter of Credit shall contain a provision requiring the holder thereof to give notice to Dunston in the event of the expiration of the Letter of Credit without subsequent renewal or extension, or of the cancellation thereof, not less than sixty (60) days prior to the date of cancellation or the date of expiration without subsequent renewal.

IV-2. On or before each of June 15, 1988, December 15, 1988, and June 15, 1989, Stone shall deliver to Dameron a second, third, and fourth, respectively, Irrevocable Letter of Credit, issued by a financial institution approved by Dunston, in favor of Dunston each in the amount of Fifty Thousand Dollars (\$50,000.00). Said subsequent Letters of Credit shall have expiration dates of not earlier than six (6) months from the date of issuance, and shall be subject to, and have the same or substantially similar terms described in, the provisions of Paragraph IV-1, including the renewal requirements.

IV-3. The Letters of Credit referred to in Paragraphs IV-1 and IV-2 (hereinafter called "Letter of Credit") are given to secure the performance of Stone under this Agreement. In the event that Stone shall breach or be in default under this Agreement, Dunston may draw upon the Letter of Credit to the extent of any such breach or default.

IV-4. The Letter of Credit shall be payable, in whole or in part, upon presentation by Dameron on behalf of Dunston. The sole document required to accompany the Letter of Credit in order to draw upon the funds shall be a statement, signed by Dunston, as follows:

Ms. Ann E. W. Stone is in default or breach of the Agreement relating to the property at 1315 Duke Street, Alexandria, Virginia, and the parking lot located behind such property. The funds hereby drawn in the amount of \$ _____ are therefore due and payable and such funds shall be delivered to Thomas Dameron.

The Letter of Credit, with such statement included in the drawing certificate of each, shall be approved as to form by Dunston.

IV-5. The Letter of Credit shall, upon issuance, be delivered to the custody of Dameron, and a true copy of each shall be delivered to Dunston. Dameron agrees that upon receipt of the statement set forth in Paragraph IV-4 and the statement set forth below to present the Letter of Credit and draw upon them to the extent requested by Dunston within one (1) business day of receipt of the following statement signed by Dunston:

Ann E. W. Stone is in default or breach of the Agreement relating to 1315 Duke Street, Alexandria, Virginia, and the parking lot located behind such property. I therefore request that Thomas Dameron, as Escrow Agent, present the Letter of Credit for payment in the amount \$ _____, receive such funds and deliver such funds to me.

The funds received by Dameron shall be delivered to Dunston within one (1) day of their receipt.

IV-6. In the event that funds are drawn from the Letter of Credit

pursuant to the terms of this Agreement, Stone shall replace any funds so drawn from the Letters of Credit within thirty (30) days after such draw by the creation of a new Letter of Credit delivered to Dameron which shall conform to the requirements of this Division IV and shall be treated as an additional Letter of Credit under this Division IV. In the event that Stone does not replace such funds by a new Letter of Credit, Dunston may, at his option treat such failure as an anticipatory breach of this Agreement and avail himself of any and all remedies under this Agreement, at law and in equity, which shall be available to him in the case of an anticipatory breach. Any forbearance by Dunston in declaring an anticipatory breach under this Paragraph IV-6 shall not constitute a waiver of any right and remedies available to Dunston with respect to that failure to perform by Stone or any future ones under this Division IV.

IV-7. In the event that Stone shall fail to deliver the Letters of Credit required by Paragraphs IV-1 and IV-2, such failure shall be treated as a failure to create and deliver the required new Letters of Credit under Paragraph IV-6.

IV-8. At such time as the Property is purchased from Dunston pursuant to this Agreement, any and all Letters of Credit from Stone in favor of Dunston shall be delivered to Stone by Dameron at the time of closing of such purchase.

IV-9. The amounts provided as security under this Division IV are not in liquidation of damages under this Agreement.

V-1. The parties expressly acknowledge that the building at 1315 Duke Street is a Registered Landmark on the National Register of Historic Buildings. The parties agree to cooperate fully with each other in efforts to coordinate and expedite the process of review, approval and completion of the improvements to be made by Lessee and Sublessee as described.

V-2. During the term of the lease and Sublease under Divisions I and II of this Agreement, Stone shall have the right to make improvements and/or alterations to the Property provided that:

a. Dunston has approved, in writing, the plans and specifications for any such improvement or alterations in advance, but such approval shall not unreasonably be withheld;

b. None of the improvements or alterations, either singly or collectively, shall have the effect of causing the disqualification or recapture of any investment tax credit taken by J. Peter Dunston and Betty Mathhouse Dunston with respect to the Property pursuant to Section 48 of the Internal Revenue Code;

c. Prior to the commencement of work on any such improvements or alterations, any and all necessary reviews and/or approvals by the appropriate departments, agencies and other entities of the United States of America, the Commonwealth of Virginia and the City of Alexandria have been finished and/or obtained;

d. Any and all required permits and licenses from any and all governmental authorities shall be obtained prior to the commencing of any work on such improvements and/or alterations;

e. The improvements and/or alterations shall comply with all provisions of law which apply to the Property and the making of any changes thereto;

f. Any and all required approvals, certificates, and inspections shall be obtained by Stone during the course of the making of any such improvements and/or alterations and upon their completions; and

g. During the course of making any such alterations and/or improvements, Stone shall provide such additional insurance as may be necessary and approved by Dunston which shall indemnify Dunston and the Property from any and all damage or liability which may arise with respect to such alterations and/or improvements, and such insurance shall name Dunston as an additional insured and shall provide that he shall be notified by the insurer in advance of any cancellation of such insurance. In the event Dunston receives notice of cancellation of such insurance, Dunston shall have the right to replace such additional insurance, and all costs and expenses of obtaining such insurance and the premiums therefor shall be immediately due and payable by Stone as additional rent, notwithstanding any provision of Paragraph 1-3 of this Agreement. No work with respect to any such improvements and/or alterations shall proceed or continue at any time when such additional insurance is not in full force and effect.

V-3. Dunston may require Stone to provide, at Stone's expense, an Opinion of Counsel that the provisions of Subparagraphs V-2 (b) through (f), inclusive, have been strictly complied with from time to time as Dunston shall deem appropriate.

V-4. Stone hereby indemnifies the Property, Dunston and the Beneficiaries under his Land Trust Agreement from any and all risk, cost, expense, loss and liabilities, including any fines or other penalties and attorneys' fees and disbursements, which may arise by reason of any act or failure to act by Stone, her employees, contractors and agents, in the course of making such improvements and/or alterations or in consequence of the making of such improvements

and/or alterations.

V-5. Stone shall provide Dunston with copies of any drawings supplied to any supervisory or approving governmental bodies, to show any and all improvements and/or alterations under this Division V.

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VI-1. This writing constitutes the entire agreement between the parties and completely supersedes any and all agreements or understandings, oral or written, express or implied, and this Agreement may only be modified, amended and/or changed in any manner in writing.

VI-2. In the event that any provision of this Agreement is found to be illegal, invalid or unenforceable such illegality, invalidity or unenforceability shall not affect the continuing validity of the remaining provisions of the Agreement.

VI-3. All notices permitted or required hereunder shall be deemed to have been duly given if mailed in any United States Post Office by certified mail, or delivered by hand delivery, addressed to Dunston or Stone, respectively, at the following addresses:

Dunston: J. Peter Dunston
2134 P Street, N. W.
Washington, D. C. 20007

Stone: Ann E. M. Stone
1315 Duke Street
Alexandria, VA 22314

estates, AS

VI-4. Except as to Roger J. Stone, Jr., in his individual capacity this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, personal representatives, successors and, to the extent permitted hereunder, assigns. The provisions herein shall survive Closing and delivery of the deed upon sale and shall not be merged therein.

VI-5. Except as provided in Paragraphs I-4 (4), II-7 (c), II-8 (c) and III-4, neither Dunston nor Stone shall have the right or authority to assign the rights or obligations under this Agreement without the prior written consent of the other.

VI-6. This Agreement shall be governed by the laws of the Commonwealth of Virginia, regardless of the place of execution.

VI-7. Pursuant to separate agreements between Dunston and Barnes, Morris & Pardoe, Inc., Dunston is liable to Barnes, Morris & Pardoe, Inc. and ~~and~~ ~~for certain commissions~~, and Dunston shall pay such amounts as required in such separate agreements.

AS

VI-8. Lessee, Sublessee, and Purchaser shall be entitled to record a fully executed copy of this Agreement, or of any Divisions thereof, or of a memorandum of this Agreement or any of its divisions, and the Lesser, Sublessor, and Seller agrees to permit such recordation, and to execute such additional documentation as may be requested by Lessee, Sublessee, and Purchaser for such purpose. In any such recordation, Lessee, Sublessee, and Purchaser agree that the amount of the rental reserved in the Lease at Division I hereof, shall not be disclosed or revealed, provided that any and all such documents shall be prepared at the sole expense of, and costs for recording shall be paid by, Lessee, Sublessor and Purchaser.

VI-9. The form by which the assignment of interest in the parking lot shall be made, will be in substantially the form of the assignment and agreement attached to this Agreement as Exhibit B.

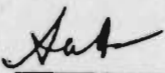
VI 10. Dunston agrees that he will refrain from exercising, except under valid and final judicial compulsion, his right to demolish or to erect any structure on the parking lot subleased to Sublessee, provided, however, that this Paragraph VI-10 shall not operate to prohibit any activities necessary to maintain said parking lot and to repair damages thereto, and provided further, however, that this Paragraph VI-10 shall not prohibit the erection of temporary structures necessary for the maintenance and/or repair of the Property or the parking lot.

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the
11th day of December, 1907.


J. Walter Dunston, Trustee (Seal)

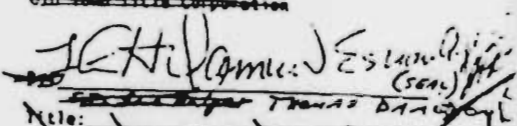

Ann E. W. Stone (Seal)

 
By ^{his} Signature hereto, Old Town Title Corporation hereby agrees to serve
as the Escrow Agent with respect to the Letters of Credit as set forth in
Division IV of the foregoing Agreement.

Dated:

Witness
Attest: _____

Old Town Title Corporation


J. E. H. Gamble, President (Seal)
Title: _____
Name: _____

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93040981878

December __, 1987

Mrs. Ann E. M. Stone
1315 Duke Street
Alexandria, Virginia 22314

Dear Mrs. Stone:

Pursuant to your request, I, as Lessor, hereby consent to cooking being done on the leased premises at 1315 Duke Street in kitchen facilities to be installed according to plans which will be subject to my approval. In giving this consent, it is my understanding that the cooking done therein will be done solely by and for your employees and invitees as a convenience incident to the normal operation of your business and will not constitute a commercial operation in the nature of a restaurant.

Sincerely yours,

J. Peter Gunston, Trustee

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MS [Signature]

HI

ABC 3828

ANN E. W. STONE AND ASSOCIATES, INC.

CONSULTANTS IN DIRECT RESPONSE MARKETING AND ADVERTISING

December 17, 1991

Ms. Dawn Odrowski
Federal Election Commission
Washington, D.C. 20463
MUR 3152

Dear Ms. Odrowski,

As we discussed again today on the phone, I need an extension to provide you with the information you requested from Ann Stone and Associates.

Unfortunately, I was out of town when your request came in the mail and now I understand that the information I thought Republicans For Choice (RFC) had provided you wasn't enough. You need me to supply you contracts, etc. separately even if RFC has already provided you with some of the same information.

Please disregard the request I mailed you yesterday asking for an extension until January 13th or 14th. Will you please grant me permission to have an extension until January 9th due to the two holidays. I handle the Republicans For Choice account here at ASA so no one else can really provide you with all you need. My mother is critically ill and may need open heart surgery during the Christmas holidays so I will be out of town a great deal over the next couple of weeks.

I want to make certain I provide you with everything you need per your request but as I mentioned to you over the phone, I must inform several of ASA clients that we must provide the FEC with copies of our contracts with them per your request.

We have confidentiality agreements in our contracts, as you will see, which must be honored.

Please let me know immediately if you will allow me this extension. I will try to get the information to you earlier but I'm afraid to promise you something I might not be able to fulfill. Thank you for your consideration in this matter.

Sincerely,



Lora Lynn Jones
Sr. Vice President

1315 DUKE STREET, ALEXANDRIA, VIRGINIA 22314

703/836-7717

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

December 19, 1991

Lora Lynn Jones,
Senior Vice President
Ann E.W. Stone & Associates, Inc.
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152
Ann E.W. Stone &
Associates, Inc.

Dear Ms. Jones:

This is in response to your letter dated December 17, 1991, which we received on December 17, 1991, requesting an extension until January 9, 1992 to respond to the interrogatories and request for production of documents directed to Ann E.W. Stone & Associates, Inc. After considering the circumstances presented in your letter, the Office of the General Counsel has granted the requested extension. Accordingly, your response is due by the close of business on January 9, 1992.

If you have any questions, please contact me at (202) 219-3400.

Sincerely,

A handwritten signature in cursive script, reading "Dawn M. Odrowski", is written above the typed name.

Dawn M. Odrowski
Attorney

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CROWELL & MORING

1001 PENNSYLVANIA AVENUE, N.W.

WASHINGTON, D.C. 20004-2505

(202) 624-2500

CABLE: CROMOR

FACSIMILE (RAPHCON): 202-624-5118

W. U. I. (INTERNATIONAL) 64344

W. U. (DOMESTIC) 89-2448

ROBERT P. CHARROW
OF COUNSEL
(202) 624-2890

December 19, 1991

VIA MESSENGER

Office of the General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C.

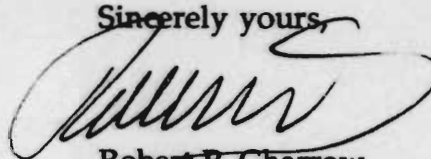
Subject: MUR 3152

Dear Sir:

Please find enclosed the following documents submitted on behalf of Republicans for Choice: (1) Response to Commission's "reason to believe" determination, (2) Answers to Commission's First Set of Interrogatories & Responses to Commission's First Request for Production of Documents, and (3) Documents 1-4 and 11-222.

Please file the above and return endorsed filed copies of the same.

Sincerely yours,



Robert P. Charrow

Enclosures (*more in Docket*)

cc: Ms. Odrowski

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OFFICE OF GENERAL COUNSEL

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

MUR 3152

Response of Republicans for Choice
December 19, 1991

By letter dated November 21, 1991, the Commission advised Republicans for Choice ("RFC") that it had determined that there was reason to believe (1) that RFC failed to timely allocate rental and utility expenses between its state and federal accounts, and (2) that RFC accepted prohibited corporate contributions. This Response, submitted on behalf of RFC and its treasurer, Rosann Garber, addresses in reverse order those determinations.

I RFC Did Not Accept a Corporate Contribution

A finding of "reason to believe" necessarily implies the existence of some evidence consistent with the determination. Here, the Commission found "reason to believe" that RFC violated 2 U.S.C. § 441b(a), but failed present any evidence to support that conclusion. Instead, the Commission's determination is supported by three observations. First, Ann E.W. Stone & Associates, Inc. ("ASA") extended credit to RFC. Second, RFC, due to an arithmetic error, continued to report a debt to ASA that it did not owe, and third, there was a close connection between RFC and

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the President of ASA. None of these facts in any way supports a finding of "reason to believe."

As the materials submitted in response to the Commission's request for production indicate, ASA billed RFC for services and reimbursables that it provided. RFC paid for those services and reimbursables and indeed, paid a 15% mark-up on supplies and other reimbursables. A review of the October 31, 1991 Statement from ASA to RFC (Bate Stamp 1-4) indicates that ASA assessed finance charges on outstanding balances. That statement further indicates that of the \$20,964.53 balance, \$18,959.90 was current and \$2,033.38 was less than 60 days old. The amount (\$113.55) due beyond 60 days is more than offset by an outstanding credit (\$142.30). In short, the arrangement between ASA and RFC was an arms-length commercial transaction and no different, as we understand, from the terms and conditions that would have been extended by ASA to any new client.

II RFC Properly Allocated its Administrative Expenses

The Commission also found reason to believe that RFC failed to timely allocate the federal portion of its rental expenses and to report such as an in-kind contribution from Ann Stone, individually. The purpose of the allocation rules is to ensure that a committee's federal activities are not financed by its state accounts. The Commission makes much of the fact that the Committee amended certain filings in 1990 to reflect an allocation of rent. This was done out of an abundance of caution and was not required. Specifically, as the enclosed documents indicate, RFC

“over” allocated to its federal account its other administrative expenses. Virtually all of RFC’s overhead expenses (other than rent and non-telephone utilities) during 1990 were allocated 100% to its federal account. As a new committee, RFC elected to allocate these expenses to its federal account in order to simplify its accounting and reporting. The “over” allocation of non-rental expenses to the federal account more than compensated for the alleged “under” allocation of the rental expenses to that account.

The Commission’s Analysis also argues that the RFC’s allocation of the June 1990 rent was unreasonable. Specifically, as indicated in our original response to the complaint, when RFC was first established it did not envision making contributions to federal candidates during its formative period. The initial focus was on supporting state candidates and building a viable organization for the 1992 election cycle. Accordingly, from January 1990 through June 30, 1990, it made no federal contributions. Consistent with that, it did not allocate any of its June rental payment to the federal account. In response, the Commission’s Analysis states:

[I]t is clear that the Committee should have allocated a proportionate share of its month rent and utility expense to its federal account pursuant to 11 C.F.R. § 106.1(e) being in June 1990 . . .

Analysis at 9.

The Analysis, however, conspicuously fails to state why it is “clear” that there should have been a rental allocation in June. To the contrary, the regulations then in effect, expressly permitted RFC to allocate none of its June 1990 rental expenses to its federal account. That regulation provided as follows:

[Committee] shall allocate administrative expenses on a reasonable basis between their Federal and non-Federal accounts in proportion to the amount of funds expended on Federal and non-Federal elections, or on another reasonable basis.

11 CFR § 106.1(e) (superseded effective January 1, 1991).

Since it did not intend to make and, in fact, made no contributions to federal candidates through June 1990, RFC's initial decision to allocate none of its rental expenses to its federal account was proper, both under the old and new rule. The notion that RFC's decision to allocate "zero" to its federal account in June is somehow unreasonable is inconsistent with the Commission's own statement made that very month:

[n]o minimum federal percentages are required for separate segregated funds or nonconnected committees.

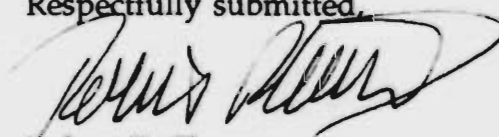
55 Fed. Reg. 26,058, 26,066 (June 26, 1990). (Emphasis supplied).

RFC filed amended Third Quarter 1990 and Pre-Election Reports on December 6, 1990. Those amended reports used the funds expended method to allocate \$35 to the federal account for rent for the months of July, August, and September, and \$45 for the month of October. The Commission notes that these amendments were not filed until after RFC received the complaint giving rise to this MUR. However, it must be remembered that the complaint made no allegations with respect to July, August, September or October. The amendments—which involved only \$180—were filed prophylactically to comply with the regulations that were to take effect the following year.

Under those new rules, effective January 1, 1991, RFC would have been required to estimate its ratio of federal to non-federal disbursements at the start of the 2-year election cycle, to adjust the estimated allocation ratio to comport with its actual candidate disbursements and to transfer funds from its federal to non-federal account where appropriate. See 11 CFR § 106.6(c)(2). The purpose of these allocation rules, as noted above, is to ensure that the federal activities are not subsidized by the state account. Here, of course, that was never a possibility. As noted above, virtually all of RFC's administrative expenses (except for rent) were allocated to the federal account even though its contributions to federal candidates represented less than 10% of its candidate disbursements; over 90% of its candidate disbursements were to those seeking state office. In short, RFC's federal activities were not subsidized by its state account.

For the foregoing reasons, the complaint should be dismissed and no finding of probable cause entered.

Respectfully submitted,



Robert P. Charrow
CROWELL & MORING
Attorney for Republicans for Choice and its
Treasurer Rosann Garber

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of

)
) MUR 3152
) Republican for Choice's Answers to
) Commission's First Set of Interrogatories &
) Responses to Commission's First Request for
) Production of Documents
)

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Answers to Interrogatories

1. State the total amount of disbursements made and debts incurred by the state and federal accounts of the Republicans for Choice ("the Committee") in 1990 for the following categories of shared administrative expenses:

- a. rent
- b. utilities, including telephone
- c. office supplies
- d. office equipment

ANSWER:

a. rent:

Rent 1990	Federal	State	Total	Federal Percentage
June	50.00	450.00	500.00	10.00%
July	35.00	465.00	500.00	7.00%
August	35.00	465.00	500.00	7.00%
September	35.00	465.00	500.00	7.00%
October	45.00	455.00	500.00	9.00%
November	45.00	455.00	500.00	9.00%
December	45.00	455.00	500.00	9.00%
	290.00	3210.00	3500.00	8.29%

Federal allocation of rental payments reflected as in-kind contribution from Ann Stone, individually.

b. **utilities:**

Telephone

	Federal	State	Total	Federal Percentage	
Jul-90	111.59	0.00	111.59	100.00%	
Aug-90	62.73	0.00	62.73	100.00%	
Sep-90	79.10	0.00	79.10	100.00%	
Oct-90	65.42	0.00	65.42	100.00%	
Nov-90	76.76	0.00	76.76	100.00%	
Dec-90	8.07	32.27	40.34	20.00%	(Payment made 1991)
	403.67	32.27	435.94	92.60%	

All utilities, other than telephone, are included as part of the lease. Other long distance telephone charges are reflected as reimbursable expenses ("reimbursables") in the attachment that responds to Question 5, below. All reimbursables for telephone paid in 1990 were allocated 100% to federal account, unless otherwise noted.

c. **Salaries and wages:** None

d. **Office supplies:** Costs for office supplies are reflected as reimbursables in the attachment that responds to Question 5, below. All reimbursables for office supplies paid in 1990 were allocated 100% to federal account, unless otherwise noted.

e. **Office equipment:** None

2. State the percentage of the above shared expenses allocated to the Committee's federal account and to its state accounts, respectively, and describe the basis on which the expenses were allocated between the federal and state accounts.

ANSWER: Allocations set forth in Answer to 1, above. To simplify accounting, payments made during 1990 for telephone and office supplies were allocated 100% to federal account. Rent was allocated on basis of federal-to-state contribution ratio.

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3. Is there a written agreement(s) between Ann E.W. Stone & Associates, Inc. ("the Company") and the Committee pursuant to which the Committee has received goods and services from the Company?

ANSWER: Yes.

4. If the answer to Interrogatory No. 3 is no, state the terms of any oral agreement pursuant to which the Committee has received goods and services from the Company and generally describe the goods and services provided.

ANSWER: Not Applicable.

5. List each date on which the Committee has received goods and services from Ann E.W. Stone & Associates, Inc. ("the Company") since January 29, 1990, and for each date:

a. describe the goods and services provided and the value thereof;

b. state the date(s) on which the Committee received billing statements from the Company for the goods and services provided; and

c. state the date(s) on which the Committee made payments, in whole or in part, for the goods and services provided and the amount of any such payment(s).

ANSWER: See attached spreadsheet. Allocations are indicated on the invoices, which are attached in response to Request for Production No. 1. Unless otherwise indicated, payments made during 1990 were allocated to federal account. Unless otherwise indicated, payments made during 1991 were allocated 80% to state account and 20% to federal account.

6. State the date on which the Committee signed the lease for the office space located at 1315 Duke Street ("the Committee Lease"), a copy of which the [sic] you provided to the Commission as part of your response. State also the date on which the lease was prepared and the name of the person(s) who prepared it, if known.

ANSWER: Lease signed by Committee on June 1, 1991. Do not know who prepared lease language. It is my understanding that the Committee's lease is similar, if not identical, to the leases held by Ann Stone's other tenants.

7. State whether the monthly base rent paid by the Committee to Ann Stone has been adjusted pursuant to Paragraph 3 of the Committee Lease, and if so, state the new base rent amount. If it has not been adjusted, explain way.

ANSWER: Rent has not been adjusted. It is my understanding that the rent for the three other entities leasing space from Ann Stone has also not been adjusted.

8. Identify the owner(s) of 1315 Duke Street, Alexandria, Virginia, if known. If the property is held in trust, identify all trust beneficiaries, if known.

ANSWER: Unknown.

Responses to Request for Production of Documents

1. Produce all documents relating to all goods and services provided to the Committee by the Company from January 29, 1990 to present, including, but not limited to, contracts, billing statements, invoices, checks, correspondence or memos.

RESPONSE: Documents attached.

2. Produce the written agreement(s) referred to in Interrogatory No. 3, if any.

RESPONSE: The document requested contains information that is confidential "commercial and financial information," as that term is defined in 5 U.S.C. § 552(b)(4). The Committee will make the document available for inspection at the offices of its counsel

Robert P. Charrow
Crowell & Moring
1001 Pennsylvania Avenue, N.W.
Washington, D.C. 20004.

Should the Commission desire to obtain a copy of the aforementioned document, appropriate arrangements would first need to be made to ensure that the confidential commercial and financial information contained in the document is not released to the public.

3. Produce a copy of the Office Lease referenced in Paragraphs A and B, 4 (pages 1 and 2) of the Committee Lease.

RESPONSE: Document attached.

4. Produce all documents evidencing payments made by the federal account in 1990 for its share of the following administrative expenses:

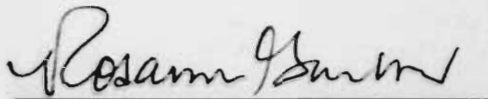
- a. rent
- b. utilities, including telephone
- c. office supplies
- d. office equipment

RESPONSE: Documents attached.

5. Identify any person other than counsel who provided information or was consulted or assisted in any in way in the preparation of these questions and document request.

ANSWER: Anita Benjamin and Ann Stone.

I declare under penalty of perjury that the foregoing answers and responses are true to the best of my knowledge.



Rosann Garber
Treasurer
Republicans for Choice

December 19, 1991

STATE OF VIRGINIA)

CITY)
COUNTY OF Alexandria)

Subscribed and sworn to me this 19th day of December 1991.


Notary Public

My Commission Expires:

May 31, 1994

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REPUBLICANS FOR CHOICE

MUR 3152

Question #5

<u>Decription</u>	<u>Inv. Date</u>	<u>Inv. #</u>	<u>Amount</u>	<u>Date Paid</u>	<u>Amt. Paid</u>
Mail Service	04/01/90	4985	\$1,000.00	08/15/90	\$1,000.00
Reimbursables	04/30/90	4878	17.15	08/15/90	17.15
Mail Service	05/24/90	5005	1,000.00	08/15/90	1,000.00
Reimbursables	05/31/90	4947	302.09	08/15/90	302.09
Mail Service	05/30/90	5007	500.00	08/15/90	500.00
Mail Service	05/24/90	5006	1,000.00	08/15/90	1,000.00
Mail Service	05/24/90	5004	14.94	08/15/90	14.94
Mail Service	06/26/90	1013	1,678.38	08/15/90	1,678.38
Mail Service	06/25/90	5022	500.00	08/15/90	500.00
Reimbursables	06/30/90	1027	196.03	09/11/90	196.03
Reimbursables	07/31/90	1079	68.76	09/11/90	68.76
Mail Service	08/03/90	1110	1,023.96	10/09/90	1,023.96
Mail Service	08/08/90	1111	1,710.00	10/09/90	1,710.00
Mail Service	08/08/90	1118	1,000.00	10/09/90	1,000.00
Mail Service	08/08/90	1117	11.94	10/09/90	11.94
Mail Service	08/08/90	1115	325.50	10/09/90	325.50
Mail Service	08/08/90	1113	646.08	10/09/90	646.08
Mail Service	08/31/90	1164	722.34	11/15/90	722.34

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Mail Service	08/31/90	1157	900.66	11/15/90	900.66
Mail Service	08/28/90	1150	1,799.16	11/15/90	1,799.16
Reimbursables	08/31/90	1133	450.10	11/15/90	450.10
Mail Service	09/10/90	1176	600.00	05/15/91	600.00
Mail Service	10/10/90	1242	841.14	05/15/91	841.14
Mail Service	01/28/91	1508	1,000.00	04/15/91	1,000.00
Mail Service	03/26/91	1659	1,000.00	04/15/91	1,000.00
Mail Service	03/03/91	1617	1,000.00	04/15/91	1,000.00
Reimbursables	02/28/91	1572	9.34	04/15/91	9.34
Mail Service	04/15/91	1676	1,000.00	07/15/91 10/23/91	800.00 200.00
Mail Service	04/24/91	1683	1,000.00	07/15/91 10/23/91	800.00 200.00
Reimbursables	04/30/91	1695	14.35	07/15/91 11/01/91	11.48 2.87
		1514	972.45	07/15/91 10/23/91	777.96 194.49
		1514-1 (Credit)	(959.05)	07/15/91 10/23/91	(767.24) (191.81)
Mail Service	05/09/91	1716	1,000.00	08/01/91 11/01/91	800.00 200.00
Mail Service	06/20/91	1777	1,000.00	08/01/91	800.00
Mail Service	06/27/91	1806	1,000.00	08/01/91 11/01/91	800.00 200.00
Mail Service	06/27/91	1805	2,500.00	08/01/91 11/01/91	2,000.00 500.00
Reimbursables	05/31/91	1744	16.86	08/01/91	13.49

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				11/01/91	3.37
Mail Service	05/31/91	1761	1,000.00	08/01/91	800.00
				11/01/91	200.00
Mail Service	07/03/91	5063	135.00	08/15/91	108.00
				11/01/91	27.00
Reimbursables	07/31/91	1840	555.20	08/15/91	444.16
				11/01/91	111.04
Mail Service	07/09/91	1814	16.38	08/15/91	13.10
				11/01/91	3.28
Mail Service	08/06/91	1868	1,541.64	08/15/91	1,233.31
Mail Service	07/22/91	1829	1,000.00	08/15/91	800.00
				11/01/91	200.00
Mail Service	08/12/91	1870	1,000.00	08/15/91	800.00
Mail Service	07/23/91	1832	815.98	08/15/91	652.78
				11/01/91	163.20
Reimbursables	06/30/91	1817	26.55	08/15/91	21.24
				11/01/91	5.31
Mail Service	10/05/90	1238	5,473.26	08/29/91	5,473.26
Mail Service	10/07/90	1241	1,040.58	08/29/91	1,040.58
Mail Service	08/06/91	1867	1,638.36	08/29/91	1,310.69
				09/16/91	327.67
Mail Service	10/09/90	1239	1,000.00	09/16/91	1,000.00
Reimbursables	09/30/90	1212	247.28	09/16/91	247.28
	08/31/91	1896	43.48	09/16/91	34.78
				09/16/91	8.70
Mail Service	08/26/91	1881	1,000.00	09/16/91	1,000.00
				09/20/91	1,000.00
Mail Service	08/27/91	1883	133.74	09/20/91	133.74

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Mail Service	08/30/91	1903	105.42	09/20/91	105.42
Mail Service	09/27/90	1199	180.00	09/20/91	180.00
Reimbursables	10/31/90	1275	51.95	09/20/91	51.95
Reimbursables	12/31/90	1437	1,024.02	09/20/91	1,024.02
Mail Service	09/11/91	1918	1,000.00	10/09/91	800.00
				10/23/91	200.00
Mail Service	09/26/91	1929	9,304.50	10/09/91	5,954.88
				10/23/91	1,488.72
				10/23/91	1,860.90
Reimbursables	11/30/90	1356 (Credit)	(44.75)	10/23/91	(44.75)
Mail Service	09/27/90	1200	2,089.02	10/23/91	2,089.02
Reimbursables	11/30/90	1355	1,605.55	10/23/91	1,605.55
	10/31/90	1301	2.70	10/23/91	2.70
	10/31/90	1302	3.06	10/23/91	3.06
	10/29/90	1266 (Credit)	(125.19)	10/23/91	(125.19)
Mail Service	10/09/91	1965	3,993.48	11/01/91	3,993.48
Mail Service	10/09/91	1964	5,222.22	11/01/91	5,222.22
Mail Service	09/30/91	1958	1,629.72	11/01/91	1,629.72
Reimbursables	09/30/91	1936	110.06	11/01/91	110.06
Reimbursables	08/31/91	1896	43.48	11/01/91	
Reimbursables	06/30/91	1816 (Credit)	(78.81)	11/01/91	(15.76)
		1782	15.76	11/01/91	15.76
Mail Service	10/17/91	1973	4,823.28	11/15/91	4,823.28

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Mail Service	10/02/91	1968	874.08	11/15/91	874.08
Mail Service	10/09/91	1967	5,206.20	11/15/91	5,206.20
Mail Service	10/09/91	1966	587.40	11/15/91	587.40
Mail Service	09/25/91	1931	9,707.94	10/01/91 11/15/91	7,767.95 1,939.99
Mail Service	10/11/91	1969	1,000.00	11/15/91	1,000.00
Mail Service	10/31/91	2009	1,000.00	12/02/91	1,000.00
Reimbursables	10/31/91	1996	337.34	12/02/91	337.34
Mail Service	10/29/91	1986	91.26	12/02/91	91.26
Mail Service	10/29/91	1985	160.26	12/02/91	160.26
Mail Service	10/22/91	1982	350.82	12/02/91	350.82
Mail Service	10/22/91	1981	942.54	12/02/91	942.54
Mail Service	10/22/91	1979	252.42	12/02/91	252.42
Mail Service	10/17/91	1975	288.60	12/02/91	288.60
Mail Service	10/17/91	1974	545.70	12/02/91	545.70
Mail Service	10/31/91	2010	2,500.00	12/02/91	2,500.00
Mail Service	07/09/91	1815	167.64		
Mail Service	11/06/91	2024	1,000.00		
Mail Service	11/06/91	2023	13.38		
Mail Service	11/06/91	2022	2,136.54		
Mail Service	11/13/91	2032	115.68		
Mail Service	11/15/91	2035	6,574.50		
Reimbursables	11/20/91	2041	31.00		

9 3 0 4 0 9 8 1 8 9 8

Reimbursables

11/30/91

2052

213.37

ANNE W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VA 22314
(703) 836-7717

STATEMENT

ANNE W. STONE AND ASSOCIATES
1315 DUKE STREET
ALEXANDRIA, VA 22314

To insure proper credit please
those items being paid in the "I"
column and return this portion of
the statement with your payment

REPUBLICANS FOR CHOICE
ATTN: R. GABER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

ACCOUNT NO.

18050

ACCOUNT NAME

REPUBLICANS FOR CHOICE

STATEMENT DATE

10/31/91

STATEMENT DATE

10/31/91

ACCOUNT NO.

1805

CODES: INVOICE OR DEBIT MEMO CR - CREDIT MEMO DA - DISCOUNT ALLOWED BF - BALANCE FORWARD P - PAYMENT FC - FINANCE CHARGE

\$ AMOUNT REMITTED

DATE	CODE	REF NO	CHARGES	CREDITS	BALANCE	REF NO	CODE	AMOUNT
9/27/90	I	1199	180.00		180.00	1199	I	180.00
9/27/90	I	1200	2,089.02		2,269.02	1200	I	2,089.02
9/30/90	I	1212	247.28		2,516.30	1212	I	247.28
10/07/90	I	1241	1,040.58		3,556.88	1241	I	1,040.58
10/09/90	I	1239	1,000.00		4,556.88	1239	I	1,000.00
10/29/90	CR	1266		125.19	4,431.69	1266	CR	125.19
10/31/90	I	1275	51.95		4,483.64	1275	I	51.95
10/31/90	I	1301	2.70		4,486.34	1301	I	2.70
10/31/90	I	1302	3.06		4,489.40	1302	I	3.06
11/30/90	I	1355	1,605.55		6,094.95	1355	I	1,605.55
11/30/90	CR	1356		44.75	6,050.20	1356	CR	44.75
12/31/90	I	1437	1,024.02		7,074.22	1437	I	1,024.02
4/24/91	I	1683	1,000.00		8,074.22	1683	I	1,000.00
6/27/91	I	1805	2,500.00		10,574.22	1805	I	2,500.00
6/30/91	I	1817	26.55		10,600.77	1817	I	26.55
7/03/91	I	5063	135.00		10,735.77	5063	I	135.00
7/09/91	I	1814	16.38		10,752.15	1814	I	16.38
7/09/91	I	1815	167.64		10,919.79	1815	I	167.64
7/16/91	P	1121		594.46	10,325.33	1121	P	594.46
7/23/91	I	1832	815.98		11,141.31	1832	I	815.98
7/31/91	I	1840	555.20		11,696.51	1840	I	555.20
7/31/91	FC	910731	224.55		11,921.06	910731	FC	224.55
8/01/91	P	1148		1,396.63	10,524.43	1148	P	1,396.63
8/06/91	I	1867	1,638.36		12,162.79	1867	I	1,638.36

TOTAL
continued

continued

ALL PAID ITEMS OLDER THAN 60 DAYS
WILL BE PURGED.

PLEASE KEEP STATEMENT TO RETAIN DETAIL.

11:30 PM 12/05/91

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF THE CLERK

93040981899

ANNE W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VA 22314
(703) 836-7717

STATEMENT

ANN E.W. STONE AND ASSOCIATES
1315 DUKE STREET
ALEXANDRIA, VA 22314

To insure proper credit please c.
those items being paid in the "/
column and return this portion o
the statement with your payment

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

ACCOUNT NO.
18050

ACCOUNT NAME
REPUBLICANS FOR CHOICE

10/31/91

10/31/91

18050

CODES
DA - DISC. MEMO CR - CREDIT MEMO BF - BALANCE FORWARD FC - FINANCE
DA - DISC. ALLOWED P - PAYMENT CHARGE

S

AMOUNT REMITTED

DATE	CODE	REF NO	CHARGES	CREDITS	BALANCE	REF NO	CODE	AMOUNT
8/16/91	P	1169		530.96	11,631.83	1169	P	530.96CF
8/26/91	I	1881	1,000.00		12,631.83	1881	I	1,000.00
8/27/91	I	1883	133.74		12,765.57	1883	I	133.74
8/30/91	P	357		1,040.00	11,725.57	357	P	1,040.00CF
8/30/91	P	1191		1,310.69	10,414.88	1191	P	1,310.69CF
8/30/91	I	1903	105.42		10,520.30	1903	I	105.42
8/31/91	I	1896	43.48		10,563.78	1896	I	43.48
8/31/91	FC	910831	113.55		10,677.33	910831	FC	113.55
9/11/91	I	1918	1,000.00		11,677.33	1918	I	1,000.00
9/17/91	P	368		90.31	11,587.02	368	P	90.31CF
9/17/91	P	368		122.09	11,464.93	368	P	122.09CF
9/17/91	P	368		1,000.00	10,464.93	368	P	1,000.00CF
9/17/91	P	368		327.67	10,137.26	368	P	327.67CF
9/17/91	P	368		1,000.00	9,137.26	368	P	1,000.00CF
9/17/91	P	368		43.48	9,093.78	368	P	43.48CF
9/17/91	P	1224		34.78	9,059.00	1224	P	34.78CF
9/20/91	P	380		180.00	8,879.00	380	P	180.00CF
9/20/91	P	380		51.95	8,827.05	380	P	51.95CF
9/20/91	P	380		1,024.02	7,803.03	380	P	1,024.02CF
9/20/91	P	380		133.74	7,669.29	380	P	133.74CF
9/20/91	P	380		105.42	7,563.87	380	P	105.42CF
9/20/91	P	380		1,000.00	6,563.87	380	P	1,000.00CF
9/25/91	I	1931	9,707.94		16,271.81	1931	I	9,707.94
9/26/91	I	1929	9,304.50		25,576.31	1929	I	9,304.50

TOTAL

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continued

ALL PAID ITEMS OLDER THAN 60 DAYS
WILL BE PURGED.

PLEASE KEEP STATEMENT TO RETAIN DETAIL

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12/05/91 12:23 8336 0118

ANNE W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET
ALEXANDRIA, VA 22314
(703) 836-7717ANN STONE
STATEMENT0004
ALEXANDRIA, VA 22314To insure proper credit please clip
those items being paid in the "P"
column and return this portion of
the statement with your payment.REPUBLICANS FOR CHOICE
ATTN: R. GARDNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

ACCOUNT NO.

18050

ACCOUNT NAME

REPUBLICANS FOR CHOICE

STATEMENT DATE

10/31/91

STATEMENT DATE

10/31/91

ACCOUNT NO.

18050

CODES
I - INVOICE
DR - DEBIT MEMOCR - CREDIT MEMO
DA - DISCOUNT ALLOWEDBF - BALANCE FORWARD
P - PAYMENTFC - FINANCE
CHARGES
AMOUNT REMITTED

DATE	CODE	REF NO	CHARGES	CREDITS	BALANCE	REF NO	CODE	AMOUNT
9/30/91	I	1936	110.06		25,686.37	1936	I	110.06
9/30/91	I	1958	1,629.72		27,316.09	1958	I	1,629.72
9/30/91	FC	910930	93.39		27,409.48	910930	FC	93.39
10/01/91	P	1232		7,767.95	19,641.53	1232	P	7,767.95CF
10/09/91	I	1964	5,222.22		24,863.75	1964	I	5,222.22
10/09/91	I	1965	3,993.48		28,857.23	1965	I	3,993.48
10/09/91	I	1966	587.40		29,444.63	1966	I	587.40
10/09/91	I	1967	5,206.20		34,650.83	1967	I	5,206.20
10/09/91	I	1968	874.08		35,524.91	1968	I	874.08
10/10/91	P	1262		6,754.88	28,770.03	1262	P	6,754.88CF
10/11/91	I	1969	1,000.00		29,770.03	1969	I	1,000.00
10/17/91	I	1973	4,823.28		34,593.31	1973	I	4,823.28
10/17/91	I	1974	545.70		35,139.01	1974	I	545.70
10/17/91	I	1975	288.60		35,427.61	1975	I	288.60
10/22/91	I	1979	252.42		35,680.03	1979	I	252.42
10/22/91	I	1981	942.54		36,622.57	1981	I	942.54
10/22/91	I	1982	350.82		36,973.39	1982	I	350.82
10/23/91	P	1278		1,488.72	35,484.67	1278	P	1,488.72CR
10/25/91	P	410		3,787.47	31,697.20	410	P	3,787.47CR
10/25/91	P	410		417.80	31,279.40	410	P	417.80CR
10/25/91	P	410		.54	31,278.86	410	P	.54CR
10/25/91	P	410		.61	31,278.25	410	P	.61CR
10/25/91	P	410		321.11	30,957.14	410	P	321.11CR
10/25/91	P	410		405.54	30,551.60	410	P	405.54CR

TOTAL

continued

ALL PAID ITEMS OLDER THAN 60 DAYS
WILL BE PURGED.

PLEASE KEEP STATEMENT TO RETAIN DETAIL.

continued

000003

12/05/91 12:24 836 0118

ANN STONE

STATEMENT

ANNE W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET
ALEXANDRIA, VA 22314
(703) 836-77170003
1315 DUKE STREET
ALEXANDRIA, VA 22314To insure proper credit please
those items being paid in the "C"
column and return this portion of
the statement with your paymentREPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314ACCOUNT NO. 18030 REPUBLICANS FOR CHOICE
DATE 10/31/91 ACCOUNT NO. 1805
DATE 10/31/91CODES
I - INVOICE
DR - DEBIT MEMO
CR - CREDIT MEMO
DA - DISCOUNT ALLOWED
BF - BALANCE FORWARD
P - PAYMENT
FC - FINANCE CHARGE

5 AMOUNT REMITTED

DATE	CODE	REF NO	CHARGE	CREDITS	BALANCE	REF NO	CODE	AMOUNT
10/25/91	P	410		1,060.90	29,490.70	410	P	1,060.90C
10/29/91	I	1985	160.26		29,650.96	1985	I	160.26
10/29/91	I	1986	91.26		29,742.22	1986	I	91.26
10/31/91	P	428		806.24	28,935.98	428	P	806.24C
10/31/91	P	428		500.00	28,435.98	428	P	500.00C
10/31/91	P	428		3.28	28,432.70	428	P	3.28C
10/31/91	P	428		5.31	28,427.39	428	P	5.31C
10/31/91	P	428		163.20	28,264.19	428	P	163.20C
10/31/91	P	428		111.04	28,153.15	428	P	111.04C
10/31/91	P	428		27.00	28,126.15	428	P	27.00C
10/31/91	P	429		8.70	28,117.45	429	P	8.70C
10/31/91	P	429		22.01	28,095.44	429	P	22.01C
10/31/91	P	429		325.94	27,769.50	429	P	325.94C
10/31/91	P	429		1,044.44	26,725.06	429	P	1,044.44C
10/31/91	P	429		798.70	25,926.36	429	P	798.70C
10/31/91	P	1301		34.78	25,891.58	1301	P	34.78C
10/31/91	P	1301		88.05	25,803.53	1301	P	88.05C
10/31/91	P	1301		1,303.78	24,499.75	1301	P	1,303.78C
10/31/91	P	1301		4,177.78	20,321.97	1301	P	4,177.78C
10/31/91	P	1301		3,194.78	17,127.19	1301	P	3,194.78C
10/31/91	I	1996	337.34		17,464.53	1996	I	337.34
10/31/91	I	2009	1,000.00		18,464.53	2009	I	1,000.00
10/31/91	I	2010	2,500.00		20,964.53	2010	I	2,500.00

Finance charges year-to-date
ALL PAID ITEMS OLDER THAN 60 DAYS
WILL BE PURGEDSTMT IS ALSO A FIN CHARGE INV
FIN CHARGE DUE IN 30 DAYS

TOTAL 20,964.53

Current Over 30 days Over 60 days Over 90 days
18,959.90 2,033.38 113.55 142.30CR

000001

LEASE OF
REPUBLICANS FOR CHOICE
RESPECTING
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

This lease is made as of June 1, 1990, by and between Ann E. W. Stone, individually, ("Lessor") and Republicans For Choice, a political action committee ("Lessee").

A. Lessor is the Lessee, Sublessee, or Purchaser under that certain Agreement dated December 1, 1987, consisting of six (6) separate but interrelated parts identified therein as "Divisions" between J. P. Dunston, Trustee, ("Landlord") and Lessor (as "Lessee", Sublessee, or Purchaser) respecting 1315 Duke Street, Alexandria, Virginia 22314 (the "Building") and a parking lot to the rear of the Building (the "Parking Lot"), both of which constitute the "Original Premises" and which together constitute the "Office Lease" herein.

B. Lessee desires to lease an office in the Building consisting of two hundred fifty (250) rentable square feet comprising part of the Original Premises, from Lessor, and Lessor is willing to rent the Premises to Lessee upon the terms, conditions, covenants and agreements hereinafter set forth.

ACCORDINGLY, the parties hereby agree as follows:

1. Premises. Subject in all respects to the provisions of the Office Lease and to the covenants and obligations of Lessor and to the rights and remedies of Landlord thereunder, Lessor hereby leases the Premises to Lessee and Lessee hereby leases the Premises from Lessor, for the term and upon the terms, conditions, covenants, and agreements hereinafter set forth.

2. Term and Use. The term of this sublease shall commence on June 1, 1990 (the "Commencement Date") and shall terminate on December 14, 1992, unless sooner terminated or extended. Lessee shall use the premises solely and exclusively for such office purposes as are permitted under the Office Lease terms.

3. Rent.

(a) Lessee covenants and agrees to pay to Lessor initial base monthly rent ("Base Rent") of Five Hundred Dollars (\$500.00) beginning on June 1, 1990 and until December 15, 1990. For each 12 month period thereafter, during the term of this sublease, the rent shall be adjusted to reflect Lessee's pro rata

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portion of the inflation adjustments set forth in the Office Lease.

(b) The Base Rent includes all utilities, receptionist, access to photocopy machine, use of conference room, use of kitchen facilities, cleaning services, trash removal and general maintenance of the premises.

(c) Lessor shall present an invoice prior to the date each installment is due. Lessee, shall pay all rent in monthly installments due on the first day of each calendar month following the commencement date.

4. The Office Lease.

(a) Lessor represents and warrants to Lessee that (i) the copy of the Office Lease attached hereto as Exhibit "A" is true, complete, and correct; (ii) the Office Lease contains all agreements and understandings between the parties hereto with respect to the subject matter thereof; (iii) Lessor has neither given nor received any notice of any default under the Office Lease; and (iv) the Office Lease is, and as of the Commencement Date of this Lease, will be, in full force and effect and unmodified.

5. Condition of the Premises; Furnishings. Lessor will deliver the premises, broom clean, vacant, free of trash and debris in substantially the same condition as of the the date herein, subject only to the the removal of Lessor's equipment and personal property. Lessee acknowledges that it has had the opportunity to inspect the Premises to its satisfaction and that Lessor has made no representations or warranties, express or implied, with respect to the physical condition, quality, or fitness for any particular use of any of the same.

6. Assignment and Subletting. Lessee will not assign, transfer, mortgage, or otherwise encumber this Lease or the Premises, nor sublet all or part thereof, without obtaining the prior written consent of Lessor, which consent may be withheld in Lessor's sole discretion, nor shall any assignment or effectuated by operation of law or otherwise without the prior written consent of Lessor. The consent by Lessor to any assignment or subsletting shall not be construed as a waiver or release of Lessee from the terms of any covenant or obligation under this Lease, nor shall the collection or acceptance of rent from any such assignee, subtenant, or occupant constitute a waiver or

release of Lessee of any covenant or obligation contained in this Lease, nor shall any such assignment or subletting be construed to relieve Lessee from obtaining the consent in writing of Lessor to any further assignment or subletting.

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7. Default. If Lessee shall (i) fail to pay any amount of rent in full when due or after receiving three (3) notices from Lessor or (ii) violate or fail to perform any of the other terms of this Lease or (iii) abandon the Premises, and such failure to pay rent, such other violation or failure or such abandonment shall continue for a period of five days after written notice thereof to Lessee by Lessor, or (iv) make or consent to an assignment for the benefit of creditors or a common law composition of creditors, or a receiver of Lessee's assets is appointed, or Lessee files a voluntary petition in any bankruptcy or insolvency proceeding, or an involuntary petition in any bankruptcy or insolvency proceeding is filed against Lessee and not discharged by Lessee within thirty (30) days, or Lessee is adjudicated a bankrupt, then, and in any said events, this Lease shall, at the option of Lessor, cease and terminate and the provisions of this Section 7(a) shall automatically operate as notice to quit, any notice to quit or of Lessor's intention to reenter, being hereby expressly waived, and Lessor may proceed to recover possession under and by virtue of the provisions or the laws of the Commonwealth of Virginia or by such other proceedings, including re-entry and possession, as may be applicable. In the event any such failure to pay rent or other default on the part of Lessee occurs more than two (2) times in any six-month period, Lessor shall not be required thereafter to send written notice before proceeding with its remedies under this Section 7. If Lessor elects to terminate this Lease, all obligations of Lessor hereunder shall cease without prejudice, however, to the right of Lessor to recover from Lessee all rent and any other sums accrued up to the time of termination or recovery of possession, whichever is later. Should this Lease be terminated by reason of Lessee's default as hereinabove provided, or if Lessee shall abandon or vacate the Premises, the Premises may be relet by Lessor for such rent and upon such terms as are not unreasonable under the circumstances and, if the full rent hereinabove provided shall not be realized by Lessor, Lessee shall be liable for all damages sustained by Lessor, including, with out limitation, deficiency in rent for two months, reasonable attorneys' fees, brokerage fees, and expenses of placing the Premises in first-class rentable condition. Any damage or loss of rent sustained by Lessor for a two-month period may be recovered by Lessor, at Lessor's option, at the time of reletting, or in separate actions, from time to time, as said damage shall have been made more easily ascertainable by successive relettings.

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(b) If, under the provisions hereof, Lessor shall institute proceedings against Lessee and a compromise or settlement thereof shall be made, the same shall not constitute a waiver of any other covenant, condition, or agreement herein contained, nor of any of Lessor's rights hereunder. No waiver by Lessor of any breach of any covenant, condition, or agreement herein contained shall operate as a waiver of such covenant, condition or agreement itself or of any subsequent breach thereof. No payment by Lessee or receipt by Lessor of a lesser amount than the rent herein stipulated shall be deemed to be other than on account of the earliest stipulated rent, nor shall a check for payment of rent be deemed an accord and satisfaction, and Lessor may accept such check or payment without prejudice to Lessor's right to recover the balance of such rent or to pursue any other remedy provided by this Lease. No re-entry by Lessor, and no acceptance by Lessor of keys from Lessee, shall be considered an acceptance of a surrender of the Lease.

(c) If Lessee fails to pay any amount of rent in full within five (5) days after the amount is due and payable, Lessee shall pay to Lessor a late charge equal to One Hundred Fifty Percent (150%) of any applicable penalty charged Lessor by the Landlord.

8. Notices. All notices and other communications between the parties shall be in writing and shall be effective and deemed given or made when delivered by hand, or when deposited in the mail, postage prepaid, certified mail, return receipt requested, addressed as follows:

If to Lessor: Ann E. W. Stone
 c/o Ann E. W. Stone and Associates
 1315 Duke Street
 Alexandria, VA 22314

If to Lessee: Republicans For Choice
 1315 Duke Street, Suite 201
 Alexandria, VA 22314

9. Miscellaneous.

(a) This Lease, together with Exhibit "A" attached hereto, contains and embodies the entire agreement of the parties hereto, and no representations, inducements or agreements, oral or otherwise, between the parties not contained in the Lease and Exhibit "A" shall be of any force and effect. This Lease may not

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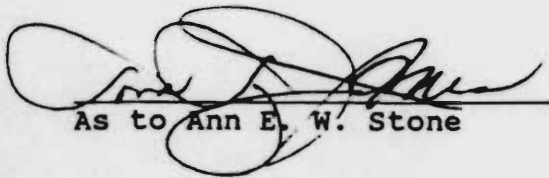
be modified, changed, or terminated in whole or in part in any manner other than by any agreement in writing duly signed by both parties hereto.

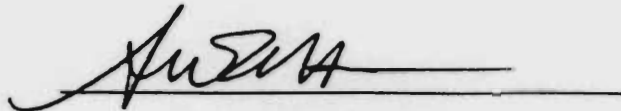
IN WITNESS WHEREOF, the parties have caused this Lease to be duly executed as of the day and year first above written.

LESSOR:

WITNESS

Ann E. W. Stone
Individually

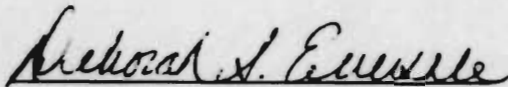

As to Ann E. W. Stone

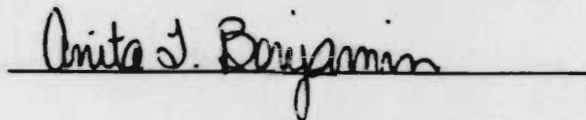


LESSEE:

WITNESS

Republicans For Choice





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AGREEMENT

THIS AGREEMENT, consisting of six (6) separate but interrelated parts identified as "Divisions" hereof, and appropriately numbered, is made this day of December 1987 between and among J. P. Dunston, Trustee, hereinafter called "Lessor," "Sublessor," or "Seller," in his several capacities, as appropriate, and Ann E. W. Stone, individually, hereinafter called "Lessee," "Sublessee," or "Purchaser," in her several capacities, as appropriate, and Old Town Title Company, in the role of Escrow Agent.

WITNESSETH

(Division I - The Lease)

1-1. In consideration of the rents hereinafter reserved and of the covenants hereinafter contained and set forth and in consideration of the terms and conditions of this Agreement, Lessor does hereby demise and lease unto Lessee and Lessee does hereby hire and lease from Lessor the following described premises:

The four story building located at 1315 Duke Street, Alexandria, Virginia, 22314, for a term of five (5) years commencing December 15, 1987, and ending on December 14, 1992, unless sooner terminated as herein provided, or except if extended as herein provided.

1-2. Lessee hereby covenants and agrees to pay, without deduction, diminution or demand, and Lessor agrees to accept during the term hereof a per annum base rent of One Hundred Twenty-one Thousand Five Hundred Seventy Five Dollars (\$121,575.00) together with the additional amounts hereinafter provided, in fixed monthly installments of Ten Thousand One Hundred Thirty-one Dollars and Twenty-five cents (\$10,131.25), in advance, on the 15th day of each calendar month during the term of this Lease; and such payments of rent and any other payments shall be made payable to and remitted to J. Peter Dunston, Trustee, at 3134 P Street, N. W., Washington, D. C., 20007, unless and until Lessor shall otherwise notify Lessee in writing, after which Lessee shall make said payments to such person or corporation and at such place as Lessor shall designate; provided, however,

a. That Lessee shall not pay any base rent to Lessor until December 15, 1989; and

b. From and after December 15, 1990, the base rent shall be adjusted for inflation at the beginning of that Lease Year and each following Lease Year to reflect Fifty Per Cent (50%) of the increase in what is now known as the U. S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index for Urban Wage Earners and Consumers (CPI-W) for Washington, D. C., Maryland, and Virginia (1967 = 100) since December 15, 1989, by the following formula: The sum of \$121,575.00 shall be multiplied by a fraction, the numerator of which is the CPI-W for the month of September immediately preceding the Lease Year then commencing and the denominator of which is the CPI-W for September 1989, the resulting product shall be reduced by \$121,575.00, that difference shall be multiplied by .50, the resulting product shall be divided by 12 and such resulting quotient shall be added to \$10,131.25 to determine the new monthly base rent.

At the option of the Lessor in the event the CPI is discontinued, ceases to incorporate a significant number of the items now incorporated therein, or if a substantial change is made in such CPI, the parties hereto shall attempt to agree on an alternative formula and if agreement cannot be reached, the matter shall be submitted to arbitration under the rules of the American Arbitration Association then in effect.

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1-3. From and after ~~June 15, 1988~~^{July 5}, Lessee shall pay to Lessor as additional rent, operating costs of the leased premises, each month, as further described herein.

The Operating Costs of the Building shall include, without limitation, all real estate taxes and assessments on the real property (land and building) of which the Demised Premises are a part (Real Estate Taxes shall be deemed to be the taxes payable in the respective lease years, even though the levy or assessment thereof may be for a different fiscal year, and shall include general real estate taxes, special assessments, franchise taxes, to the extent based upon the value of this Building and its situs land, and any taxes that may be imposed in lieu of or partially in lieu of general real estate taxes). Beginning June 15, 1988, Lessor shall itemize annually for Lessee, in writing, the amounts of such taxes and assessments paid by Lessee to Lessor in each Lease Year, or part thereof. ~~Operating costs shall also include~~ interior cleaning, protecting, lighting, repairing, painting, and maintaining the premises and building and other land and improvements of which the premises are a part, and the cost of all building utilities, supplies, rubbish and snow removal, maintenance and replacement of landscaping and premiums for public liability and property damage and fire and extended coverage insurance in the maximum insurable amount, and shall also include a reasonable reserve for repair and replacement of equipment used in the maintenance and operation of the building and land and other improvements of which the premises are a part and shall include any additional services or equipment not provided to the building at the lease commencement date, but hereafter provided by the Lessor in the prudent management of the building. ~~Operating costs shall also include a reasonable amount of Lessor's expense paid or incurred in the course of Lessor's management of the building, for employees' wages, social security and unemployment contributions and necessary union benefits. Whenever required by operation of other Divisions of this Agreement, operating costs with respect to the Parking Lot shall mean and refer to such costs of the same nature and extent as those recited herein, which may pertain to or arise concerning the said Parking Lot.~~

~~Before June 1, 1988, Lessor shall provide Lessee with a written estimate of the operating costs for the leased premises for the period June 15, 1988, through December 14, 1988, which estimate shall be based upon Lessor's actual experienced costs for the period most recently ended before June 1, 1988. Lessee agrees to pay such estimated amount in (10) equal monthly installments, the first of which shall be due on June 15, 1988. Real Estate taxes shall be apportioned between Lessor and Lessee for a ratable portion of the year covered by this paragraph. Not later than 60 days following December 14, 1988, Lessor shall render a statement in writing to Lessee, showing the total actual operating costs for the period June 15, 1988, through December 14, 1988, and shall refund to Lessee any excess collected by Lessor as a result of the estimate delivered hereunder, and Lessee shall pay to Lessor any deficiency owed to Lessor, as the case may be, within ten (10) days after Lessee's receipt of such statement.~~

The Lessor and Lessee recognize that increases in operating expenses for each year over the previous Lease Year may be determinable or fairly estimated for billings during the year which said expenses occur. Lessor, to avoid accumulations of charges, may make a reasonable estimate of Lessee's operating expenses, projected and Lessee agrees to pay said estimate as additional rent to the Lessor for each year, or portion thereof, said payments to be made in equal monthly payments in addition to the basic monthly rental charges stipulated. Not later than 60 days following the end of each Lease Year, Lessor shall render to Lessee a statement showing the total operating costs for the Lease Year just ended, the increase in such costs over the operating costs for the Lease Year, and shall refund to Lessee any excess collected by Lessor as additional rent upon its estimate, and Lessee shall pay any deficiency, as the case may be, within ten (10) days after delivery of such statement (including any statement delivered after the expiration or termination of the Lease).

To the extent that any, or all, of the operating costs are paid for by Lessee directly to the supplier, such amounts shall not be considered in the

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computation of additional rent payable to Lessor hereunder.

Lessor or his agent shall maintain at its principal place of business full, accurate and separate books of account showing Lessor's operating costs for the Premises and the Building and Land and other improvements of which the Premises are a part. Lessee shall have the right, during Lessor's or his agent's normal business hours, to inspect such books of account.

1-4 THE PARTIES HERETO DO HEREBY AGREE AND COVENANT AS FOLLOWS:

(1) The Lessee will pay said rent at the time and place and in the manner aforesaid without deduction or demand. If Lessor shall at any time or times accept said rent after it shall become due and payable, such acceptance shall not excuse delay upon subsequent occasions or constitute or be construed as a waiver of any of the Lessor's rights.

(2) The Lessee will use and occupy the premises as and for offices and for no other purpose and will not abuse said premises or permit any waste therein.

(3) The Lessee will not use or occupy said premises for any unlawful purpose and will obey all present and future laws, ordinances, regulations, and orders of the United States of America and the Commonwealth of Virginia, the City of Alexandria, or any Agency thereof, relating to the Demised Premises.

(4) The Lessee will not sublet or rent the Demised Premises or any part thereof, including desk space, or transfer or assign this Lease, other than to Ann E. W. Stone & Associates, Inc.; to Capstone Lists, Inc.; to Conservative Alliance (or "CALL"); and to Unique Graphics & Design, Incorporated, without prior written consent of the Lessor, which shall not be unreasonably withheld. In the event the prevailing rent per square foot for the leased premises is less than the rent per square foot of the latest new tenant lease procured for the building, the Lessor, as a condition to consent to sublet, transfer or assign may require that the rental rate be increased to an amount equal to the amount per square foot of said latest Lease. Any consent of Lessor shall not in any manner relieve Lessee of its responsibilities under this Lease, unless expressly so stated.

(5) The Lessee will keep the Demised Premises and the fixtures therein in good order and condition and at the expiration or other termination of the Lease will surrender the same in like good order and condition, ordinary wear and tear and damage by the elements excepted.

(6) The Lessee will not install or operate in the premises any electrically operated equipment or other machinery, other than typewriters, adding machines, table model word processors and such other electrically operated office machinery and equipment normally used in modern offices, without first obtaining the prior written consent of the Lessor, who may condition such consent upon the payment by the Lessee of additional rent as compensation for such excess consumption of water and/or electricity as may be occasioned by the operation of said equipment or machinery.

(7) All alterations, additions to, or improvements upon the Demised Premises, or the building of which they are a part, made by either party (except movable furniture or equipment put in at the expense of the Lessee) shall immediately become the property of the Lessor and shall remain upon and be surrendered with the premises as a part thereof at the end of the term without disturbance, molestation or injury.

(8) Lessee agrees that it will allow the Lessor, its agents or employees, to enter the Demised Premises at reasonable times, without charge to Lessor, and without diminution of the rent payable by Lessee, to examine, inspect or to protect the same, or to prevent damage or injury to the same, or to make such alterations and repairs as Lessor may deem necessary.

(9) The Lessee will not conduct any activity or place any equipment

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or objects in the Demised Premises which will increase the fire insurance rate on the Building that would be or has been established by an Insurance Rating Bureau, and if any increase of the fire insurance is stated by the Insurance Rating Bureau to be due to activity, equipment or object(s) in the Demised Premises, such statement shall be prima facie evidence that the increase in rate is due to such activity, equipment or object(s). If any such activity, equipment or object(s) increases the fire rate, then the Lessee shall be liable for such increase.

(10) The Lessee will purchase and maintain liability insurance protection (liability insurance protection will include Fire Legal Liability to protect the Lessor) in amount not less than One Million Dollars (\$1,000,000.00) per person, One Million Dollars (\$1,000,000.00) per occurrence for Bodily Injury and Five Hundred Thousand Dollars (\$500,000.00) for property damage. Lessee further agrees that Lessor shall be named as additional insured under said policy and a certificate of insurance shall be furnished to Lessor at inception and subsequent renewal. Lessee assumes full liability for any breakage, marring, scratching, etc., of all building glass situated in premises so rented.

(11) The Lessee will indemnify and save harmless the Lessor from and against any loss, damage or liability occasioned by or resulting from any default hereunder or any tortious or negligent act on the part of the Lessee, its agents or employees, or persons permitted on the Demised Premises by the Lessee. Lessee agrees to be responsible for and to relieve and hereby relieves the Lessor from all liability by reason of any injury to any person or damage to any property in the Demised Premises, whether belonging to the Lessee or to any other person, caused by any fire, breakage or leakage in any part or portion of the Demised Premises or in any part or portion of the building of which the Demised Premises are a part, from water, rain or snow that may lead into, issue or flow from any part of the Demised Premises or of the building of which the Demised Premises are a part, from the drains, pipes, or plumbing work of the same, or from any place or quarter, unless the same shall have been caused by negligence on the part of the Lessor.

(12) The Lessor will maintain the Demised Premises in good repair and tenable condition during the continuance of this Lease except in case of damage arising from the negligence of the Lessee or its agents or employees or persons permitted on the Demised Premises by the Lessee, subject however, to the provisions of Paragraph 1-4 (15).

(13) Lessor will be responsible to provide and maintain, by repairing, replacing or equipping, the automatically-operated elevator service in the building, the roof and the exterior of the premises, the air cooling, heating and HVAC systems, the plumbing systems and equipment, and making normal and usual repairs to the same and for licensing the premises, and shall maintain the parking lot subleased under other divisions of this Agreement, provided that the necessity thereof is not occasioned by the fault or neglect of the Lessee, or the Lessee's agents, employees, guests, invitees or permittees, and provided further that the Lessor shall not be liable for failure to furnish or for delay in furnishing any such services caused by maintenance or repair work or strike, riot, civil commotion, or any cause beyond the control of the Lessor.

(14) In the event the Lessee makes an assignment for the benefit of creditors, or a receiver of his assets is appointed, or he is adjudged bankrupt, the Lessor shall have the option of terminating the term of this Lease by giving to the Lessee written notice of the termination thereof, and upon such written notice being given by the Lessor to the Lessee, the term of this Lease shall end and the rent payable by the Lessee shall be apportioned to the date of such termination. The making of such assignment for the benefit of creditors, or the appointment of such receiver, or the adjudication that the Lessee is bankrupt, resulting in the ending of the term of this Lease by the Lessor, shall be deemed to be an anticipatory breach of this Lease by Lessee.

(15) (a) Lessor shall not be liable to the Lessee, its sub-lessees, business invitees, customers, clients, family members or guests for any damage, compensation or claim arising from the necessity of repairing any

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portion of the building, or from the interruption in the use of the premises, or from the termination of this Lease by reason of the destruction of the premises nor from any fire, robbery, theft and/or any other casualty, except if such damage, compensation or claim shall be attributable to the neglect or willful act of the Lessor or of any agent of Lessor.

(b) In the event that the building or the Demised Premises shall be partially damaged ("partial damage" herein meaning that Forty Percent (40.0%) or less than Forty Percent (40.0%) of the net leased square footage of the Demised Premises are rendered unusable), by fire or other casualty and without the fault or neglect of either Lessor or Lessee, then the rental then prevailing under this Lease shall abate, pro-rata according to the extent that the premises have been rendered unusable, and such abatement shall continue until the repairs are completed or until either, final disposition is made under this Paragraph 1-4 (15). In the event of such partial damage, the parties further agree that their rights and duties concerning repairs shall be as set forth here: (i) If the cost for the repair of the building or the Demised Premises shall be equal to or less than the amount of insurance proceeds available for payment of such repair cost then Lessor shall promptly proceed to repair the Demised Premises at no cost or expense to Lessee; and (ii) If the cost estimated for the repair of the building or premises exceeds the insurance proceeds available for payment of such repair cost, then Lessee shall have the sole and exclusive option to elect whether to proceed with the repairs by Lessor or to terminate this lease, which election shall be made by written notification to Lessor within thirty (30) days of the date of such partial damage occurring; and if Lessee elects to proceed with the repairs, then Lessor shall proceed with such repairs not exceeding the insurance proceeds available for payment of such repair cost, and Lessee shall bear the cost of such repairs as may exceed the insurance proceeds; and (iii) If, however, such partial damage shall occur at a time when six months or less remain in the unexpired term of this Lease, then, notwithstanding the foregoing parts (b)(i) or (b)(ii), either the Lessor or the Lessee shall have the option to terminate this lease, by written notification to the other, within thirty (30) days of the date of such partial damage occurring; and, (iv) notwithstanding any of the foregoing parts (b)(i), (b)(ii), and (b)(iii), if such partial damage shall occur after the Lessee has given notice of the closing date for purchase of the Demised Premises under Division III, the Lessee shall have the sole and exclusive option to elect whether to proceed with repairs by Lessor or to terminate the lease, but if Lessee determines to proceed with repairs, Lessee shall be responsible for such repairs as may exceed insurance proceeds available for such repair cost, and the original closing date in such case shall be postponed until the completion of such repairs without affecting the purchase price otherwise established for such closing date.

(c) In the case of any partial damage not resulting in the termination of this Agreement, the term of this lease shall be extended for a period equal to the number of months during which the Demised Premises were rendered untenable thereby.

(d) If the building on the Demised Premises shall be so damaged by fire or other casualty without the fault or neglect of either the Lessor or the Lessee, to the extent that greater than Forty Percent (40.0%) of the net leased square footage of the Demised Premises shall be rendered unusable thereby, then such loss or damage shall be considered a destruction in full of the Demised Premises and in such an event, the parties agree that (i) the rental then prevailing shall thereupon abate in full, and that (ii) either Lessor or Lessee hereunder may terminate this lease, by written notice delivered to the other within thirty (30) days of the date on which such destruction occurred and, further, that (iii) if such destruction shall occur after Lessee has given notice of the closing date for the purchase of the Demised Premises under Division III, then notwithstanding part d(i), Lessee shall have the sole and exclusive option to terminate this lease or to elect to proceed with repairs, which option shall be exercised by written notification delivered to Lessor within thirty (30) days of the date of such destruction occurring, and if Lessee determines to proceed with repairs, then the duties and rights of the parties concerning costs of repairing the premises shall be governed as in part (b)(iv) above.

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(e) In the event that this Lease is terminated under any part of this Paragraph 1-4 (15), Lessee may also declare the termination of other Divisions of this Agreement, and Lessee, if not then in default, shall recover in full the deposits of letters of credit made by Lessee under Division IV hereof.

(16) In no event shall the Lessor be liable for damages for failure to deliver possession of the Demised Premises stipulated herein on the date of the commencement of the term, and such failure to deliver possession shall not affect the Lessee's obligations hereunder except that in the event of delay, the rent herein provided for shall be suspended for the period from the date of commencement specified in this Lease to the date the Demised Premises are available for occupancy by Lessee.

(17) If default be made in the payment of rent as herein provided or in the performance of any of the terms, conditions or covenants by the Lessee and the Lessee shall fail to remedy such default within five (5) days after written notice thereof from the Lessor, the Lessor shall have the option of terminating this Lease by giving written notice to the Lessee that the Lease is terminated or by entering upon the Demised Premises and repossessing the same, and if the Lessor does give such written notice of termination or does enter said premises and repossesses the same, this Lease and everything herein contained on the part of the Lessor to be done and performed shall cease without prejudicing the right of the Lessor to recover from the Lessee any and all damage, deficiency or loss of rent which the Lessor may sustain. If this Lease shall be terminated before its expiration by reason of Lessee's default as herein provided, or if the Lessee shall abandon or vacate said premises before the termination of this Lease, the premises may be relet by the Lessor for such rent and upon such terms as the Lessor may see fit, and if the full rental hereinbefore provided shall not be realized by the Lessor, the Lessee shall be liable to the Lessor to pay the deficiency together with any expenses incurred in such reletting. The provisions contained in this paragraph shall be in addition to and shall not prevent the enforcement of any claim the Lessor may have against the Lessee for anticipatory breach of the unexpired Lease.

(18) In the event any sums payable to Lessor hereunder are collected at law or through an attorney at law, Lessee shall pay in addition to such sum Twenty Five Percent (25%) thereof as attorney's fees. Lessee shall pay all attorney's fees and expenses Lessor incurs in enforcing any other obligations of Lessee hereunder, or in connection with any litigation or negotiations in which Lessor shall, without its fault, become involved through or on account of any act of Lessee under this Lease, Division I of this Agreement.

(19) This Lease is subject and subordinate to all present or future mortgages and/or deeds of trust which may now or hereafter affect the real estate of which the Demised Premises form a part, and to all renewals and extensions thereof. In confirmation of such subordination, the Lessee shall execute promptly any certificate that the Lessor may request, and failure to do so within ten (10) days of request by Lessor shall be a default hereunder.

(20) If the whole, or any part, of the Demised Premises shall be taken or condemned by any competent authority of any public or quasi-public use or purpose, then the term of this Lease shall cease and terminate from the date when the possession of the part so taken shall be required for such use or purpose. In the case of a taking or condemnation prior to December 15, 1989, Lessee shall not be entitled to any apportionment of the award. From and after December 15, 1989, however, Lessee shall be entitled to share in such award as follows: to the extent that any award pursuant to a taking or condemnation exceeds the purchase price under Division III of this Agreement which would have prevailed on the date of taking or condemnation, Lessee shall receive, out of such award proceeds, one thirty-sixth (1/36) of the amount of such excess of the award over the purchase price for every month commencing December 14, 1989, which shall have been completed prior to the effective date of such taking or condemnation.

(21) The Lessor covenants that it has the right to make this Lease for the terms aforesaid; that it will put Lessee into complete and exclusive possession of the Demised Premises; and, that if Lessee shall pay the rental

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and perform all of the covenants, terms and conditions of this lease to be performed by the Lessee, the Lessee shall, during the term hereby created, peaceably and quietly occupy and enjoy the full possession of the Demised Premises, without molestation or hindrance.

(22) Lessee shall give Lessor at least three (3) calendar months' notice in writing prior to the expiration of this Lease of Lessee's intention to vacate the premises. Should Lessee fail to give such written notice Lessor may, at Lessor's sole option, extend the expiration date of this Lease for a period not to exceed three (3) calendar months from the date said notice of intent to vacate is received by Lessor from Lessee. Should Lessee continue in possession after the expiration date stated in Paragraph 1 of the Lease or any renewal thereof with the permission of the Lessor, or by virtue of Lessor's extending this Lease as stated above, the tenancy thus created can be terminated by the Lessor by giving Lessee not less than thirty (30) days written notice. In so continuing, Lessee agrees to pay a monthly rental equal to One Hundred Fifty Percent (150%) of the rent paid for the last month of the term of the Lease or any renewal thereof and to keep and fulfill all of the other conditions and covenants herein, and in the event of default in the payment of rent or breach of any said conditions or covenants hereby waives his right to any notice to quit. Any extension of this lease term by operation of Paragraph 1-4 (15) (repairs and restoration) or Paragraph 111-7 (delay in closing) under this Agreement shall not be construed as a holding over by Lessee under this Agreement and Lessee would not be required to pay the One Hundred and Fifty Percent (150%) holdover rental under this Paragraph 1-4 (22).

(23) Except as otherwise provided herein or in Division VI of this Agreement, the terms, covenants, and conditions contained herein shall bind and inure to the benefit of the Lessor and Lessee and their respective heirs, executors, trustees, nominees, personal representatives, successors or assigns.

(24) Feminine, neuter and masculine pronouns, the plural and the singular and the words "Lease" and "Agreement" shall be construed to be and shall be interchangeable, in any place or places herein in which the context may require interchange.

(25) The following rules and regulations, deemed necessary by both parties, for the general well being, safety, care and cleanliness of the Demised Premises and the Building shall be faithfully kept, observed and performed by Lessee, its agents, employees and invitees. Lessor shall have the continuing right to amend or eliminate any of these rules and regulations, and also to adopt additional reasonable rules and regulations of like force and effect. Any change of whatsoever nature shall be effective five (5) days after delivery of written thereof to Lessee's office in the building. Said rules and regulations are as follows:

(A) Sidewalks, corridors, and staircases shall not be obstructed or used other than for ingress or egress;

(B) No awnings, shades and the like, other than those provided by Lessor, shall be installed or used;

(C) No additional locks shall be placed upon any doors, or windows of the Demised Premises, nor any changes made in the existing locks or the mechanism thereof, without the prior consent of the Lessor, which consent shall not unreasonably be withheld. Public corridor doors shall be kept closed during business hours and locked when the Demised Premises are unattended. Two keys for each entry to the Premises shall be supplied by Lessor upon Lease commencement. Lessee may at Lessee's expense have additional keys made if desired, but all such keys must be made by Lessor's approved locksmith. Lessee may re-key at Lessee's option, but must use Lessor's approved locksmith and keys must conform to the Building master key. All door keys, whether furnished by Lessor or otherwise procured, shall be delivered to Lessor upon termination of the tenancy.

(D) The Lessee will not permit or suffer any signs, advertisements, or notices to be displayed, inscribed upon, or affixed on any

part of the outside or inside of the Demised Premises, or the building of which they are a part, except as approved by Lessor, such approval not to be unreasonably withheld. If any such sign, advertisement or notice is exhibited, Lessor shall have the right to remove same and Lessee shall be liable for any and all expense incurred by Lessor. Lessee will not install any radio, television, or other type of loudspeaker on the exterior of the Demised Premises, nor permit music, broadcasting or any other like noise to emit from the interior of said Demised Premises, either to the exterior of the building or to any part of the building;

(E) No bottles, parcels or other articles shall be placed, kept or displayed on any window ledges, in windows, or in the corridors, stairways or other public parts of the building;

(F) Toilets, wash basins, plumbing and other fixtures shall only be used for the purpose for which they are designed, and foreign matter shall not be placed therein. All damages from misuse of fixtures by the Lessee, his employees, agents or invitees shall be borne by Lessee causing same;

(G) Lessee shall not mark, paint, or in any manner deface any part of the Demised Premises or of the Building. No stringing of wires, boring or cutting shall be permitted, except with Lessor's written consent. Any floor covering installed by Lessee shall have an underlayer of felt, rubber or similar sound-deadening substance, which shall not be affixed to the floor by cement or any other non-soluble adhesive material;

(H) No animals, birds or pets of any kind shall be brought into or kept on the Demised Premises, with the exception of a "seeing eye" dog;

(I) No cooking shall be done on the Demised Premises, without Lessor's prior written consent, which consent shall be in the form attached hereto, executed and delivered by Lessor to Lessee at time of execution of this Agreement, nor shall Lessee permit any unusual or objectionable odors to be produced upon or to emanate therefrom, nor shall same be used for lodging or dwelling purposes;

(J) Lessee shall not permit or cause to be used in the Demised Premises any device or instrument such as a sound reproduction system, or excessively bright, changing, flashing, flickering, moving lights or lighting devices or any similar devices, the effect of which shall be audible or visible beyond the confines of the Demised Premises, nor shall Lessee permit any act or thing upon the Demised Premises disturbing to normal sensibilities of other tenants or of the neighbors of the Demised Premises;

(K) Lessee shall not bring or keep any inflammable, combustible or explosive fluid, chemical or substance into the Building;

(L) Lessor shall have the right, upon written notice to Lessee, to require Lessee to refrain from or discontinue any advertising in or upon the Demised Premises by Lessee which, in Lessor's opinion, tends to impair the reputation of the Building or its desirability for offices;

(M) Lessor shall have the right to exclude any undesirable or disorderly persons from the Building at any time;

(N) The Demised Premises shall never at any time be used for any immoral or illegal purposes;

(O) Lessor's requirements shall be attended to only through application to the Lessor, Lessor's employees shall not be required to perform any work or act outside of their regular duties, except under instructions or consent of the Lessor;

(P) Canvassing, soliciting and peddling in the Building is prohibited and Lessee shall cooperate to prevent same;

(Q) Lessee, before closing and leaving the Demised Premises at

any time, shall see that all windows are closed and all lights are extinguished and all doors are closed and locked.

(26) No change, waiver or modification of the terms of this Lease, except as to rules and regulations, shall be binding unless in writing and signed by all parties hereto.

(27) Notwithstanding acceptance and execution of the Lease by the parties hereto, it is understood and agreed that the terms hereof shall be modified, if so required, for the purpose of complying with or fulfilling the requirements of any mortgage or trustee named in or secured by a first mortgage or first trust deed that may now or hereafter be placed or secured upon the Demised Premises, provided however, that such modification shall not be in substantial derogation or diminution of any of the rights of the parties hereunder, nor substantially increase any of the obligations or liabilities of the parties hereunder.

(28) Lessee shall, without charge, at any time and from time to time hereafter, within ten (10) days after request of Lessor, certify by a written instrument as to the validity and force and effect of this Lease, in accordance with its tenor, as then constituted, as to the existence of any default on the part of any party hereunder, as to the existence of any offsets, counterclaims, or defenses thereto on the part of the Lessee, and as to any other matters as may be reasonably requested by Lessor. Lessee's failure or refusal to deliver such statement within such time shall be a material default hereunder.

(29) In the event that the Lessee defaults in respect to any of the terms, provisions, covenants and conditions of this Lease, including but not limited to payment of rent and additional rent, the Lessor may attach and use the whole or any part of the Letters of Credit so deposited by Lessee under Division IV of this Agreement for the payment of any rent and additional rent in default or for any other sum which the Lessor may expend or be required to expend by reason of the Lessor's default, including any damages or deficiency in the reletting of the premises, whether such damages or deficiency accrue before or after summary proceedings or other re-entry by the Lessor.

(30) If the Lessee shall fail to pay base rent or additional rent on or before the close of business of the twentieth (20th) day of the month in which it is due, Lessee shall pay to the Lessor additional rent equal to One Percent (1%) of the monthly rent, per day, for each day the Lessee is delinquent but such additional rent shall not exceed a total of Thirty Percent (30%) of the monthly rent, in order to compensate the Lessor for the added expense of processing such delinquent account.

(31) Lessee agrees that it shall not cause any corrosive chemical substance to be put/poured into any drain pipes on the premises.

11-1. In consideration of the rents hereinafter reserved and of the covenants hereinafter contained and set forth and in consideration of the other terms and conditions of this Agreement, Sublessor does hereby demise and sublease unto Sublessee and Sublessee does hereby hire and sublease from Sublessor the following described premise:

The parking lot to the rear of 1315 Duke Street, Alexandria, Virginia, 22314, which is more particularly described in the Deed of Lease between Elizabeth Guhring, as the Lessor, and J. Peter Dunston, Trustee, as Lessee, dated June 25, 1984, which is attached hereto as Exhibit A, duly recorded at Deed Book 1127, Page 323, among the Alexandria land records, and is hereinafter called the Parking Lot Lease.

for a term of five (5) years commencing December 15, 1987, and ending on December 14, 1992, unless sooner terminated as herein provided, or except if extended as herein provided.

11-2. The rent due and payable from Sublessee to Sublessor for such parking lot shall equal the monthly rent under the Parking Lot Lease and shall be payable to Sublessor on the 15th day of each month.

11-3. This Sublessee shall be subject to the terms and conditions and covenants of the Parking Lot Lease and the other terms and conditions of this Agreement.

11-4. From and after ~~June~~^{July} 15, 1988, all Operating Costs, as defined in Paragraph 1-3, which are incurred by Sublessor in connection with the parking lot shall be considered as Operating Costs under such Paragraph 1-3 and shall be payable as additional rent.

11-5. At such time as Sublessee shall purchase the property at 1315 Duke Street, Alexandria, Virginia, from Sublessor, Sublessor shall assign the Parking Lot Lease to Sublessee, together with the right of first refusal and the option to purchase contained therein.

11-6. In the event that Elizabeth Guhring, the owner of the parking lot, shall have an offer to purchase such property which she shall communicate to Sublessor for consideration of his right of first refusal under the terms of the Parking Lot Lease prior to the date that Tenant purchases the property at 1315 Duke Street from Sublessor, Sublessor shall notify Tenant of the terms of the offer within three (3) days of receipt, and Sublessee shall notify Sublessor within five (5) days whether she wishes Sublessor to purchase the parking lot under his right of first refusal.

a. If Sublessee shall request that Sublessor effect the purchase of the parking lot pursuant to such right of first refusal, Sublessor shall purchase the parking lot and.

i. The Sublease under the above provisions of this Division II shall terminate on the date of such purchase by Sublessor; and

ii. Sublessor shall thereupon lease the parking lot to Sublessee pursuant to the terms, conditions and covenants of the lease contained in Division I for a monthly amount equal to One Percent (1%) of the Purchase Price of the parking lot, including all expenses and costs directly connected with such purchase, which shall be, at the first year after purchase and annually thereafter, adjusted to reflect Fifty Percent (50%) of the inflation from the date of purchase of the parking lot using the same indices as are provided in Paragraph 1-1(b), plus additional rent equal to the operating costs as defined in Paragraph 1-3 and Paragraph 11-4 of this Agreement which are associated with such parking lot; and

iii. At the time Sublessee purchases 1315 Duke Street from Sublessor, Sublessor shall sell the parking lot to Sublessee and Sublessee

shall purchase the parking lot from Sublessor for a price equal to the amount actually paid by Sublessor, including all costs and expenses directly connected with such purchase, on the date of the purchase of the parking lot by Sublessor and after that date such price shall escalate at the rate of Seven Percent (7%) per year, pro-rata for any fraction thereof, compounded annually, such amount being in addition to the purchase price for 1315 Duke Street, and Sublessee shall receive the same title to said parking lot as is received by Sublessor.

b. If Sublessee shall inform Sublessor that she does not wish to require that Sublessor purchase the parking lot pursuant to his right of first refusal, then Sublessor may:

i. Decline to exercise his right of first refusal to purchase the parking lot, in which case Sublessee shall continue to sublease the parking lot and shall receive an assignment of all of Sublessor's remaining rights under the Parking Lot Lease on the date Sublessee purchases 1315 Duke Street from Sublessor, or

ii. Exercise his right to purchase the parking lot, in which event the Sublease under this Division II shall terminate on the date Sublessor shall purchase the parking lot and Sublessor shall thereupon lease the parking lot to Sublessee as provided in Paragraph II-6(a)(ii) and, at the time Sublessee purchases 1315 Duke Street from Sublessor, Sublessor shall sell the parking lot to Sublessee so provided in Paragraph II-6(a)(iii).

II-7. As of December 15, 1987, Sublessor agrees to pursue diligently the exercise of his purchase option for the parking lot as follows:

(a) Sublessor shall notify his lessor of his desire to purchase the parking lot, and shall determine the price at which the parking lot shall be sold in accordance with the terms of the Deed of Lease attached hereto, or as otherwise agreed, using an appraiser for Sublessor selected by Sublessee;

(b) Sublessor shall advise Sublessee of such price so determined and Sublessee shall notify Sublessor in three (3) business days following notice of such price by Sublessor to Sublessee, of whether to proceed with such purchase or to abandon such purchase effort;

(c) If Sublessee notified Sublessor to proceed, then:

(i) Sublessor shall purchase the parking lot from his lessor, taking title thereto, but holding and preserving such title solely in trust for Sublessee's use and benefit; and

(ii) The base rent theretofore payable by Sublessee under Paragraph II-2 of the Sublease shall terminate and Sublessee shall be and become the beneficial owner of such parking lot, but Sublessee's obligation to pay Operating Costs for the parking lot under Paragraphs I-3 and II-4 shall continue. In addition, Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, the purchase price so paid by Sublessor to his lessor, plus all costs and expenses directly connected with Sublessor's purchase, upon the end of the sixtieth (60th) month following the month of purchase by Sublessor, or upon the sooner purchase by Sublessee of the property at 1315 Duke Street; and,

(iii) Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, quarterly, beginning at the end of the third month following the month of Sublessor's purchase of the parking lot, and continuing until the time for payment of such purchase price, in (ii), above, interest on such purchase price ~~amounted over three hundred and sixty~~ ~~4360~~ at the rate of Ten Percent (10%) per annum, which rate shall remain fixed for the first twenty-four (24) months following the month of Sublessor's purchase, and shall, beginning in the twenty-fifth (25th) month, be variable such that the variable rate for each quarter reflects and preserves the same relationship existing between the Ten Percent (10%) fixed interest rate and the prime interest rate of the Riggs National Bank of Washington, D. C. That is most recently in effect at the time of Sublessor's purchase of the parking lot and.

(iv) Sublessor shall receive a covenant from his Lessor, at the time of and in connection with Sublessor's purchase, that Lessor shall take no act nor omit any act, which may induce or create a challenge to Lessor's or Sublessor's title to the land, not to put said title or its existing quality at risk, and.

(v) At the time of Sublessee's payment to Sublessor of the purchase price paid by Sublessor to Lessor, the Sublessee and any obligations of Sublessee thereunder shall terminate, and Sublessor shall convey to Sublessee the same title to the parking lot as Sublessor received from Lessor, said title to be in the name of Ann E. W. Stone or in such other name as she shall designate.

(d) If Sublessee notifies Sublessor to abandon such purchase effort, Sublessee shall pay to Sublessor, upon presentation of appropriate documentation therefor, the cost of the appraiser incurred by Sublessor.

(e) If Sublessor purchases the parking lot from his Lessor under this Paragraph 11-7, then during the time while Sublessor holds title to the said property for the benefit of Sublessee, Sublessee agrees to indemnify Sublessor against the necessary costs and expenses (including attorneys' fees and disbursements) of defending or settling any claim of right, title or interest in or to the parking lot which is made by a party other than Sublessee, Sublessor or Lessor, or the representatives of any of these, or by persons so claiming through any of these, except that no settlement of any such claim shall be agreed to by Sublessor without the prior written approval of Sublessee. Sublessee shall pay such fees, costs and expenses agreed to herein, in accordance with their terms following presentation of appropriate documentation therefor by Sublessor. In the event that the nature, quality, or extent of Sublessor's title to the parking lot shall be diminished as a result of such claim being successfully pursued against Sublessor, then, notwithstanding Paragraph 11-7(c)(iv), Sublessee shall only receive such title as Sublessor shall properly have at the time when title to the parking lot is transferred to Sublessee. If at the time for transfer of the parking lot to Sublessee, Sublessor shall be unable to complete a transfer of his title, Sublessor's obligation to so transfer shall survive this Agreement (provided that Sublessee shall not then be in default in the payment of interest to Sublessor as provided in this Paragraph 11-7) but in such event, Sublessee's duty to pay principal in full shall be suspended, and Sublessee shall continue to make interest payments to Sublessor. At such time as Sublessor is able to complete a transfer of title in the parking lot to Sublessee, Sublessee shall thereupon become obligated to make the payment of principal. Sublessee shall have the right to direct the Sublessor respecting any defense or settlement of Sublessor's title, including the right to discontinue or abandon any litigation or defense of litigation concerning the same.

11-8. If Sublessee notifies Sublessor to abandon the parking lot purchase under Paragraph 11-7, Sublessee may nonetheless subsequently require that Sublessor purchase the parking lot from the Lessor during the term of the Sublease under this Division 11, subject, however, to the following terms and conditions:

(a) Following notification from Sublessee of her requirement to make such purchase of the parking lot under this Paragraph 11-8, Sublessor shall immediately undertake to effect such purchase in accordance with the terms of the Parking Lot Lease between Sublessee and Lessor.

(b) If Sublessor shall use an appraiser to determine the price at which the parking lot shall be sold in accordance with the terms of the Deed of Lease, Sublessor agrees that such appraiser shall be selected for Sublessor by Sublessee.

(c) Upon the determination of the terms for sale between Sublessor and Lessor in accordance with the terms of the Deed of Lease, then:

(i) Sublessor shall purchase the parking lot from his Lessor, taking title thereto, but holding and preserving such title solely in trust for

Sublessee's use and benefit, and

(ii) The base rent theretofore payable by Sublessee under Paragraph 11-2 of the Sublease shall terminate and Sublessee shall be and become the beneficial owner of such parking lot, but Sublessee's obligation to pay Operating Costs for the parking lot under Paragraph 1-3 and 11-4 shall continue. In addition, Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, the purchase price to be paid by Sublessor to his Lessor, plus all costs and expenses directly connected with Sublessor's purchase, upon the end of the sixtieth (60th) month following the month of purchase by Sublessor, or upon the sooner purchase by Sublessee of the property at 1315 Duke Street, and,

(iii) Sublessee shall, by appropriate contemporaneous documentation, agree to pay to Sublessor, quarterly, beginning at the end of the third month following the month of Sublessor's purchase of the parking lot, and continuing until the time for payment of such purchase price, in (ii), above, interest on such purchase price ~~of ten percent (10%) per annum~~ ~~and~~ ~~at the rate of Ten Percent (10%) per annum~~, which rate shall remain fixed for the first twenty-four (24) months following the month of Sublessor's purchase, and shall, beginning in the twenty-fifth (25th) month, be variable such that the variable rate for each quarter reflects and preserves the same relationship existing between the Ten Percent (10%) fixed interest rate and the prime interest rate of the Riggs National Bank of Washington, D. C. That is most recently in effect at the time of Sublessor's purchase of the parking lot and,

(iv) Sublessor shall receive a covenant from his Lessor, at the time of and in connection with Sublessor's purchase, that Lessor shall take no act nor omit any act, which may induce or create a challenge to Lessor's or Sublessor's title to the land, not to put said title or its existing quality at risk, and,

(v) At the time of Sublessee's payment to Sublessor of the purchase price paid by Sublessor to Lessor, the Sublessee and any obligations of Sublessee thereunder shall terminate, and Sublessor shall convey to Sublessee the same title to the parking lot as Sublessor received from Lessor, said title to be in the name of Ann E. W. Stone or in such other name as she shall designate.

(d) If Sublessor purchases the parking lot from his Lessor under this Paragraph 11-8, then during the time while Sublessor holds title to the said property for the benefit of Sublessee, Sublessee agrees to indemnify Sublessor against the necessary costs and expenses (including attorneys' fees and disbursements) of defending or settling any claim of right, title or interest in or to the parking lot which is made by a party other than Sublessee, Sublessor or Lessor, or the representatives of any of these, or by persons so claiming through any of these, except that no settlement of any such claim shall be agreed to by Sublessor without the prior written approval of Sublessee. Sublessee shall pay such fees, costs and expenses agreed to herein, in accordance with their terms following presentation of appropriate documentation therefor by Sublessor. In the event that the nature, quality, or extent of Sublessor's title to the parking lot shall be diminished as a result of such claim being successfully pursued against Sublessor, then, notwithstanding Paragraph 11-8(c)(v), Sublessee shall only receive such title as Sublessor shall properly have at the time when title to the parking lot is transferred to Sublessee. If at the time for transfer of the parking lot to Sublessee, Sublessor shall be unable to complete a transfer of his title, Sublessor's obligation to so transfer shall survive this Agreement (provided that Sublessee shall not then be in default in the payment of interest to Sublessor as provided in this Paragraph 11-8) but in such event, Sublessee's duty to pay principal in full shall be suspended, and Sublessee shall continue to make interest payments to Sublessor. At such time as Sublessor is able to complete a transfer of title in the parking lot to Sublessee, Sublessee shall thereupon become obligated to make the payment of principal. Sublessee shall have the right to direct the Sublessor respecting any defense or settlement of Sublessor's title, including the right to discontinue or abandon any litigation or defense of litigation concerning the same.

11-9 (a) In the event that Sublessee shall not purchase 1315 Duke Street by reason of any breach or default under this Agreement by Sublessee, the sums paid to Sublessor pursuant to Paragraph 11-8(c) shall not be refunded to Sublessee, but shall be retained by Sublessor and be considered additional security in the nature of a Letter of Credit under Division IV of this Agreement.

(b) In the event that Sublessee does not purchase the parking lot pursuant to Paragraph 11-6, 11-7 or 11-8 on or before the date that Sublessee purchases the Property at 1315 Duke Street pursuant to Division III of this Agreement, any and all leasehold, subleasehold and/or any other interest or rights therein that Sublessee may have in or to the parking lot shall cease and determine at the same time as Sublessee purchases the Property at 1315 Duke Street pursuant to Division III of this Agreement, except to the extent otherwise provided in said Paragraphs 11-6, 11-7 and 11-8.

III-1. In consideration of the mutual covenants hereinafter contained and set forth and in consideration of the other terms and conditions of this Agreement, Seller does hereby agree to sell and convey to Purchaser, and Purchaser agrees to purchase from Seller the following described real property [hereinafter called "the Property"]: the real property commonly referred to as 1315 Duke Street, Alexandria, Virginia, 22314, Tax Map Number 74 01-11-15, also described as Lot 500, Norman Subdivision, with any and all improvements, fixtures, appurtenances, rights privileges, easements and other property interests existing thereon and benefiting, belonging or pertaining thereto.

III-2. The total purchase price (hereinafter called the "Purchase Price") for the Property shall be One Million Three Hundred Thousand Dollars (\$1,300,000.00) on December 15, 1987, and shall be paid in cash at the time of closing; provided, however, that from and after June 15, 1988, the Purchase Price shall escalate at the rate of Seven Percent (7%) per year, pro-rata for any fraction thereof, compounded annually, starting after June 14, 1988. The date of closing shall control in determining the Purchase Price.

III-3. Closing on the purchase of the Property shall take place at a location mutually acceptable to Seller and Purchaser on or before December 14, 1992, and Purchaser shall give Seller not less than thirty (30) days notice of the date on which she wishes settlement to take place.

III-4. The person who shall receive title to the Property at closing shall be Ann E. M. Stone or such other person or entity as shall be designated in writing by Ann E. M. Stone to receive such title.

III-5. Condition of the Property. Appliances, heating and cooling equipment, plumbing and electrical systems will be in good working order at the time of Closing. Prior to Closing, Seller shall remedy any violation of any law or regulation relating to the Property with respect to which a governmental or judicial notice or order has been issued. Seller currently has no knowledge of, and, at the time of Closing, there shall not be pending or threatening (i) any zoning or condemnation proceeding which in any way adversely affects the Property, or (ii) any litigation or other proceeding which could adversely affect Purchaser's good and marketable title to the Property or Purchaser's proposed use (office space) or financing for the Property. Following the Contract Date, there shall be no change in the zoning classification of the Property or the permitted uses for the Property under such classification. At the time of Closing there shall be issued and outstanding with respect to the Property current and valid Certificates of Occupancy.

III-6. Risk of Loss. Except as otherwise provided in this Agreement with respect to repair and restoration in the event of damage or destruction, in Paragraph 1-4 (15), and in the event of condemnation or taking in Paragraph 1-4 (20) the risk of loss relating to the Property shall be and remain with the Seller hereunder, prior to the recordation of the Deed conveying same to Purchaser, provided, however, that "loss" herein shall not include any consequential damages of Purchaser where such loss is not caused by any act or failure by Seller.

III-7. Title. At Closing, Seller shall convey to Purchaser fee simple title by general warranty deed with English covenants, free of encumbrances, and the title shall be (i) good and marketable, of record and in fact; (ii) insurable by Title Company at standard rates; and (iii) free of any exceptions to insurable title which interfere with Purchaser's ownership of the Property, its ability to finance the Property or its ability to use the Property for its intended use. After the Contract Date and prior to Closing, Seller shall not permit the imposition of any new items which constitute additional exceptions to insurable title. In the event that legal action is necessary to perfect the title, such action shall be taken by the Seller promptly at its own expense, whereupon the time set for Closing shall be extended for the period necessary for such perfecting of title, provided, however, that in the event such action is not completed and closing and recording cannot be completed on

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or before the 180th day following the original closing date or on or before December 15, 1992, whichever is later, Purchaser may at any time thereafter, at its election, terminate this Contract and obtain the return of its Deposit of Letters of Credit given under Division IV of this Agreement, provided that Purchaser shall not then be in default under this Agreement. During any extended period for Closing beyond December 15, 1992, resulting from this paragraph, the lease and sublease at Divisions I and II of this Agreement shall be likewise extended, and the purchase price shall nonetheless remain the same as that established by the original date for closing, and the base rental in effect at the time of such delay shall remain in effect without escalation until the closing shall be completed or this Agreement terminated, or the expiration of the 180-day period described above, whichever is first.

III-8. Remedies. If Purchaser wrongfully defaults under this Agreement in Purchaser's obligation to purchase the Property, the Seller shall be entitled to draw the funds covered by the Letters of Credit in Division IV hereof and to pursue any and all remedies available to Seller at law or in equity. The parties agree that the amounts contained in the Letters of Credit shall be an offset against any damages suffered by Seller as a result of such wrongful default and that, for purposes of this Agreement, such amounts shall be deemed to be the minimum amount of damages which Seller shall sustain as a result of any such default under this Division III. If Seller wrongfully defaults under this Division III in its obligation to sell and convey the Property, or otherwise, Purchaser shall be entitled to pursue such remedies as may be available at law or in equity.

III-9. Certain Closing Costs and Adjustments. The Purchaser shall pay for the costs of title examination, surveys required by it or its lenders, title insurance, customary title company closing charges and notary fees. Further, Purchaser shall pay the cost of all recording fees relating to any encumbrance which it places on the Property with respect to its financing of the Property. Seller shall pay for preparation of the Deed, the Grantors tax and its settlement charges. Real estate taxes, personal property taxes, utilities and alarm system charges shall be adjusted as of Closing. Special assessments against the Property for public improvements authorized, pending or completed prior to the date of Closing, whether assessment therefor has been levied or not, and whether due in one lump-sum or installments, shall be paid by Seller. All installments and other payments due with respect to any financing encumbrance permitted to remain as an exception to insurable title shall be kept current and shall be paid by the Seller through the date of Closing.

III-10. Certain Deliveries at Closing. At the Closing, Seller shall execute, acknowledge, and deliver to Purchaser a general warranty deed and such other bills of sale, assignments, and other documents and agreements necessary or appropriate to convey the property and all interests therein to Purchaser, which shall include, but not be limited to, written resolutions of the beneficiaries under the Land Trust Agreement permitting and consenting to the conveyance and to the transfer of their interests therein, together with covenants of no prior conveyance of encumbrances of such interests by them or by their authorized agents or representatives, and a certification of the authenticity and accuracy and validity of the documents and authorities pursuant to which the same are given, which shall be attached to the documents at the time of Closing. Further, at Closing, Seller shall assign and deliver to Purchaser without cost to the Purchaser all of Seller's right, title, and interest in and to all of its (i) architectural and engineering plans, specifications and reports relating to the Property, (ii) contracts for service and other matters relating to the Property, and (iii) licenses, permits and similar items relating to the Property, as well as the originals of the documents relating to those items.

III-11. Authority to Sell Property. As of the date of this Contract and the date set for Closing, Seller has and will have full power and authority to sell, assign and transfer the Property and all interests therein to the Purchaser. Further, the execution of this Contract will not conflict with or result in a breach of any of the terms or provisions of, or constitute a default under, or cause an acceleration of any note, mortgage, deed of trust, loan agreement, or other document, instrument, or agreement to which the Seller

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is a party or by which the Property is bound. The persons executing this Contract on behalf of Seller represent and warrant that they have full power and authority to do so. Further, Lessor, Sublessor, and Seller herewith warrants and covenants, and shall at Closing warrant and covenant, that, except as otherwise permitted under this Agreement, the Property shall not be subject to any other lease, sublease, contract for sale or conveyance, and that no transfer or encumbrance of rights or interests arising hereunder shall be created during the pendency of this Lease, Sublease and Contract with the present Lessee, Sublessee and Purchaser, nor shall Lessor, Sublessor, and Seller permit or suffer anyone acting by, through or under him to lease, sublease, contract to sell, or offer to sell, or transfer or encumber any rights or interest in the same arising hereunder, such that Lessee, Sublessee, and Purchaser hereunder shall have fully exclusive rights arising herein.

III-12. Notwithstanding any other provision in Divisions I and II hereof relating to the leasing and subleasing of the therein specified property, the term of the lease and the sublease specified in such Divisions I and II shall cease and determine on the date of closing under this Division III.

III-13. In the event that the lease or the sublease, or both of them, under Divisions I and II hereof are terminated by reason of a breach or default on the part of Lessee or Sublessee, including a termination under Paragraph I-4 (14), such termination shall be considered to be an anticipatory breach of the Agreement by Purchaser to purchase the Property under this Division III, and Seller may avail himself of any and all rights and remedies available to him under this Agreement.

III-14. In the event that the Lease under Division I of this Agreement is terminated by reason of the provisions of Paragraph I-4 (15) (Casualty or other loss), or Paragraph I-4 (20) (Taking or condemnation), then, subject to the provisions of those paragraphs, the Real Estate Purchase Contract contained in this Division III shall be terminated as of the date of the termination of the Lease, and, if Lessee shall not then be in default under this Agreement, any security provided pursuant to Division IV of this Agreement shall be returned to Purchaser on the date of termination.

IV-1. On or before December 15, 1987, Lessee, Sublessee and Purchaser (hereinafter sometimes called "Stone") shall deliver to Thomas Dameron (hereinafter called "Dameron") an Irrevocable Letter of Credit, issued by a financial institution approved by Lessor, Sublessor, and Seller (hereinafter called "Dunston"), in favor of Dunston, in the amount of Fifty Thousand Dollars (\$50,000.00). Said Letter of Credit shall have an expiration date of not earlier than six (6) months from its date of issuance, and it shall be continuously renewed thereafter during the term of this Agreement, and evidence of such continuous renewal or extension shall be given to Dunston prior to the effective date of each such subsequent renewal or extension. The Letter of Credit shall contain a provision requiring the holder thereof to give notice to Dunston in the event of the expiration of the Letter of Credit without subsequent renewal or extension, or of the cancellation thereof, not less than sixty (60) days prior to the date of cancellation or the date of expiration without subsequent renewal.

IV-2. On or before each of June 15, 1988, December 15, 1988, and June 15, 1989, Stone shall deliver to Dameron a second, third, and fourth, respectively, Irrevocable Letter of Credit, issued by a financial institution approved by Dunston, in favor of Dunston each in the amount of Fifty Thousand Dollars (\$50,000.00). Said subsequent Letters of Credit shall have expiration dates of not earlier than six (6) months from the date of issuance, and shall be subject to, and have the same or substantially similar terms described in, the provisions of Paragraph IV-1, including the renewal requirements.

IV-3. The Letters of Credit referred to in Paragraphs IV-1 and IV-2 (hereinafter called "Letter of Credit") are given to secure the performance of Stone under this Agreement. In the event that Stone shall breach or be in default under this Agreement, Dunston may draw upon the Letter of Credit to the extent of any such breach or default.

IV-4. The Letter of Credit shall be payable, in whole or in part, upon presentation by Dameron on behalf of Dunston. The sole document required to accompany the Letter of Credit in order to draw upon the funds shall be a statement, signed by Dunston, as follows:

Ms. Ann E. W. Stone is in default or breach of the Agreement relating to the property at 1315 Duke Street, Alexandria, Virginia, and the parking lot located behind such property. The funds hereby drawn in the amount of \$ _____ are therefore due and payable and such funds shall be delivered to Thomas Dameron.

The Letter of Credit, with such statement included in the drawing certificate of each, shall be approved as to form by Dunston.

IV-5. The Letter of Credit shall, upon issuance, be delivered to the custody of Dameron, and a true copy of each shall be delivered to Dunston. Dameron agrees that upon receipt of the statement set forth in Paragraph IV-4 and the statement set forth below to present the Letter of Credit and draw upon them to the extent requested by Dunston within one (1) business day of receipt of the following statement signed by Dunston:

Ann E. W. Stone is in default or breach of the Agreement relating to 1315 Duke Street, Alexandria, Virginia, and the parking lot located behind such property. I therefore request that Thomas Dameron, as Escrow Agent, present the Letter of Credit for payment in the amount \$ _____, receive such funds and deliver such funds to me.

The funds received by Dameron shall be delivered to Dunston within one (1) day of their receipt.

IV-6. In the event that funds are drawn from the Letter of Credit

AB
AB

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pursuant to the terms of this Agreement, Stone shall replace any funds so drawn from the Letters of Credit within thirty (30) days after such draw by the creation of a new Letter of Credit delivered to Dameron which shall conform to the requirements of this Division IV and shall be treated as an additional Letter of Credit under this Division IV. In the event that Stone does not replace such funds by a new Letter of Credit, Dunston may, at his option treat such failure as an anticipatory breach of this Agreement and avail himself of any and all remedies under this Agreement, at law and in equity, which shall be available to him in the case of an anticipatory breach. Any forbearance by Dunston in declaring an anticipatory breach under this Paragraph IV-6 shall not constitute a waiver of any right and remedies available to Dunston with respect to that failure to perform by Stone or any future ones under this Division IV.

IV-7. In the event that Stone shall fail to deliver the Letters of Credit required by Paragraphs IV-1 and IV-2, such failure shall be treated as a failure to create and deliver the required new Letters of Credit under Paragraph IV-6.

IV-8. At such time as the Property is purchased from Dunston pursuant to this Agreement, any and all Letters of Credit from Stone in favor of Dunston shall be delivered to Stone by Dameron at the time of closing of such purchase.

IV-9. The amounts provided as security under this Division IV are not in liquidation of damages under this Agreement.

(Division V - Improvements by Lessee/Sublessee)

V-1. The parties expressly acknowledge that the building at 1315 Duke Street is a Registered Landmark on the National Register of Historic Buildings. The parties agree to cooperate fully with each other in efforts to coordinate and expedite the process of review, approval and completion of the improvements to be made by Lessee and Sublessee as described.

V-2. During the term of the lease and Sublease under Divisions I and II of this Agreement, Stone shall have the right to make improvements and/or alterations to the Property provided that:

a. Dunston has approved, in writing, the plans and specifications for any such improvement or alterations in advance, but such approval shall not unreasonably be withheld;

b. None of the improvements or alterations, either singly or collectively, shall have the effect of causing the disqualification or recapture of any investment tax credit taken by J. Peter Dunston and Betty Mailhouse Dunston with respect to the Property pursuant to Section 48 of the Internal Revenue Code;

c. Prior to the commencement of work on any such improvements or alterations, any and all necessary reviews and/or approvals by the appropriate departments, agencies and other entities of the United States of America, the Commonwealth of Virginia and the City of Alexandria have been finished and/or obtained;

d. Any and all required permits and licenses from any and all governmental authorities shall be obtained prior to the commencing of any work on such improvements and/or alterations;

e. The improvements and/or alterations shall comply with all provisions of law which apply to the Property and the making of any changes thereto;

f. Any and all required approvals, certificates, and inspections shall be obtained by Stone during the course of the making of any such improvements and/or alterations and upon their completions; and

g. During the course of making any such alterations and/or improvements, Stone shall provide such additional insurance as may be necessary and approved by Dunston which shall indemnify Dunston and the Property from any and all damage or liability which may arise with respect to such alterations and/or improvements, and such insurance shall name Dunston as an additional insured and shall provide that he shall be notified by the insurer in advance of any cancellation of such insurance. In the event Dunston receives notice of cancellation of such insurance, Dunston shall have the right to replace such additional insurance, and all costs and expenses of obtaining such insurance and the premiums therefor shall be immediately due and payable by Stone as additional rent, notwithstanding any provision of Paragraph I-3 of this Agreement. No work with respect to any such improvements and/or alterations shall proceed or continue at any time when such additional insurance is not in full force and effect.

V-3. Dunston may require Stone to provide, at Stone's expense, an Opinion of Counsel that the provisions of Subparagraphs V-2 (b) through (f), inclusive, have been strictly complied with from time to time as Dunston shall deem appropriate.

V-4. Stone hereby indemnifies the Property, Dunston and the Beneficiaries under his Land Trust Agreement from any and all risk, cost, expense, loss and liabilities, including any fines or other penalties and attorneys' fees and disbursements, which may arise by reason of any act or failure to act by Stone, her employees, contractors and agents, in the course of making such improvements and/or alterations or in consequence of the making of such improvements

and/or alterations.

V-5. Plans shall provide Division with copies of any drawings supplied to any supervisory or approving governmental bodies, to show any and all improvements and/or alterations under this Division V.

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- Page 21 -

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(Division VI - General Provisions)

VI-1. This writing constitutes the entire agreement between the parties and completely supersedes any and all agreements or understandings, oral or written, express or implied, and this Agreement may only be modified, amended and/or changed in any manner in writing.

VI-2. In the event that any provision of this Agreement is found to be illegal, invalid or unenforceable such illegality, invalidity or unenforceability shall not affect the continuing validity of the remaining provisions of the Agreement.

VI-3. All notices permitted or required hereunder shall be deemed to have been duly given if mailed in any United States Post Office by certified mail, or delivered by hand delivery, addressed to Dunston or Stone, respectively, at the following addresses:

Dunston: J. Peter Dunston
3134 P Street, N. W.
Washington, D. C. 20007

Stone: Ann E. M. Stone
1315 Duke Street
Alexandria, VA 22314

estates; AS
VI-4. Except as to Roger J. Stone, Jr., in his individual capacity this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, personal representatives, successors and, to the extent permitted hereunder, assigns. The provisions herein shall survive Closing and delivery of the deed upon sale and shall not be merged therein.

VI-5. Except as provided in Paragraphs 1-4 (4), 11-7 (c), 11-8 (c) and 11-14, neither Dunston nor Stone shall have the right or authority to assign the rights or obligations under this Agreement without the prior written consent of the other.

VI-6. This Agreement shall be governed by the laws of the Commonwealth of Virginia, regardless of the place of execution.

VI-7. Pursuant to separate agreements between Dunston and Barnes, Morris & Pardoe, Inc., Dunston is liable to Barnes, Morris & Pardoe, Inc. ~~and is bound~~ for certain commissions, and Dunston shall pay such amounts as required in such separate agreements.

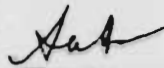
VI-8. Lessee, Sublessee, and Purchaser shall be entitled to record a fully executed copy of this Agreement, or of any Divisions thereof, or of a memorandum of this Agreement or any of its divisions, and the Lessor, Sublessor, and Seller agrees to permit such recordation, and to execute such additional documentation as may be requested by Lessee, Sublessee, and Purchaser for such purpose. In any such recordation, Lessee, Sublessee, and Purchaser agree that the amount of the rental reserved in the Lease at Division I hereof, shall not be disclosed or revealed, provided that any and all such documents shall be prepared at the sole expense of, and costs for recording shall be paid by, Lessee, Sublessee and Purchaser.

VI-9. The form by which the assignment of interest in the parking lot shall be made, will be in substantially the form of the assignment and agreement attached to this Agreement as Exhibit B.

VI-10. Dunston agrees that he will refrain from exercising, except under valid and final judicial compulsion, his right to demolish or to erect any structure on the parking lot subleased to Sublessee, provided, however, that this Paragraph VI-10 shall not operate to prohibit any activities necessary to maintain said parking lot and to repair damages thereto, and provided further, however, that this Paragraph VI-10 shall not prohibit the erection of temporary structures necessary for the maintenance and/or repair of the Property or the parking lot.

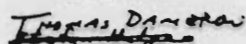
IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the
11th day of December, 1907.

 (Seal)
Peter Dunston, Trustee

 (Seal)
Ann E. M. Stone



By ^{his} Signature hereto, ~~Old Town Title Corporation~~ hereby agrees to serve
as the Escrow Agent with respect to the Letters of Credit as set forth in
Division IV of the foregoing Agreement.

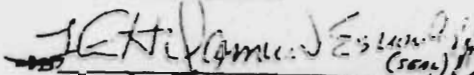

Thomas Danaher



Dated:

W. Tagg
Address: _____

~~Old Town Title Corporation~~

 (Seal)
Title: _____
Name: _____

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December __, 1987

Mrs. Ann E. W. Stone
1315 Duke Street
Alexandria, Virginia 22314

Dear Mrs. Stone:

Pursuant to your request, I, as Lessor, hereby consent to cooking being done on the leased premises at 1315 Duke Street in kitchen facilities to be installed according to plans which will be subject to my approval. In giving this consent, it is my understanding that the cooking done therein will be done solely by and for your employees and invitees as a convenience incident to the normal operation of your business and will not constitute a commercial operation in the nature of a restaurant.

Sincerely yours,

J. Peter Dunston, Trustee

MS 

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ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
7/09/91Invoice Number
1815BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3494 & 3494A

PACKAGE NAME : EMERGENCY CONFERENCE FOLLOW-UP
FEE PER PIECE: \$0.06

167.64

MAILDATE / MAILCODE / QUANTITY
07/02/91 EC-5,12,7,10,11,16 2,794state - 134.11
fed - 33.53TOTAL DUE 167.64
=====

000040

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including costs attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981932

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
11/06/91	2024

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3537

PACKAGE NAME : FRIEND GETS A FRIEND

1,000.00

MAILDATE	/	MAILCODE	/	QUANTITY
11/01/91		64A-64D		1,836
11/05/91		64F-64K		2,543

100% federal

TOTAL DUE 1,000.00

=====

[Signature]
Rec'd 11/13/91

000041

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs in case of the USA in the collection of said fees and charges.

93040981933

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
11/06/91

Invoice Number
2023

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551W

PACKAGE NAME : HIGH DOLLAR PLEDGE CONTROL

13.38

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
11/04/91 H91D 223

TOTAL DUE 13.38

=====

OK
Rec'd 11-13-91

000042

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981934

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
11/06/91	2022

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551B

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL 2,136.54
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
11/04/91 86D1 35,609

TOTAL DUE 2,136.54
=====

[Signature]
Rec'd 11/13/91

000043

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

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ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
11/13/91	2032

BILLED

TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE WEBCRAFT 115.68
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
11/11/91 92D2 1,928

state → 92.54
fed → 23.14

Handwritten signature
11/24/91

TOTAL DUE 115.68
=====

000011

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

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ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
11/15/91	2035

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3582B

PACKAGE NAME : LOW \$ PLEDGE CONTROL CONTINUATIONS 6,574.50
FEE PER PIECE: \$0.06
MAILDATE MAILCODE QUANTITY
11/13&14/91 D1:130, 134-137, 139-141 109,575

state → 5259.60
fed → 1314.90

TOTAL DUE 6,574.50
=====

000045

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/8% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

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ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 11/20/91	Invoice Number 2041

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

COURIER/DELIVERY

31.00

state → \$24.80
fed → 6.20

TOTAL DUE 31.00
=====

000046

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981938



BILL TO: ANN E M STONE & ASSOCIATES INC
1515 DUKE STREET
ALEXANDRIA, VA 22314

THIRD PARTY ACTIVITY SUMMARY

INVOICE NO. 4-473-06412 ACCOUNT NO. 1040-4890-8
PAGE 6 OF 7
DATE 11/08/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
3452544324 ASA/RFC 87401311 1 SHIPPED 10/29/91	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3908 JERMANOTON RD STE 350 FAIRFAX, VA 22030	TRICIA FRENCH MECHART 6371 COUNTY LINE RD CHARTON, PA 18914 AA DELIVERED 10/30/91 10:14 SIGNED: S. HOFFMASTER	1/ NA	PRIORITY LTR	15.50	15.50
3452544324 ASA/RFC 87401311 1 SHIPPED 10/29/91	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3908 JERMANOTON RD STE 350 FAIRFAX, VA 22030	TERRY ROTH MAIL AMERICA ROUTE 5 & GREGORY DR KODARTON, MS 39150 PH DELIVERED 10/30/91 15:13 SIGNED: J. JONES	1/ NA	PRIORITY LTR	15.50	15.50
THIRD PARTY SUBTOTAL			31.00	PAY THIS AMOUNT	31.00	

QUESTION? CALL OUR BILLING SERVICE CENTER, 800-822-1147, 7 AM - 8 PM (CST) MONDAY-FRIDAY (IN MEMPHIS, TN, CALL 901-397-2000)
TO ENSURE PROPER CREDIT PLEASE RETURN THE REMITTANCE ADVICE (11TH PAGE OF THIS INVOICE) WITH YOUR PAYMENT
MAIL TO: FEDERAL EXPRESS CORP., P.O. BOX 1148, DEPT. A, MEMPHIS, TN 38101-1148

Form M-0145 5/91

93040981939

000047

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

11/30/91

Invoice Number

2052

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

Rec'd
12/3/91

TELEPHONE	40.84
COURIER/DELIVERY	121.50
OFFICE SUPPLIES	23.20
HANDLING CHARGE	27.83

TOTAL DUE 213.37

=====

000048

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981940

000049

INVOICE NUMBER 75914689
INVOICE DATE 10/25/91
PAGE NUMBER 14

RFC

TOTAL ACCOUNTING CODE 65 CALLS: 38 19.31

A Bell Atlantic Company

Oct 18 1991

C&P Telephone

A Bell Atlantic Company

C&P Telephone

Acct 703 836 7717 753 19

Oct 16 1991

Amount	Place	Number	Date	Time	Rate	Min
.47	LEONARDT MD	301 475-1690				
1.59	LEONARDT MD	301 475-1690				
Subtotal						
Calls from 703 836 8008						
.06	LEONARDT MD	301 475-1690	Sep 24	6:12P	.E	5
1.03	LEONARDT MD	301 475-1690	Oct 1	10:22A	.D	3
1.31	LEONARDT MD	301 475-1690		10:42A	.D	4
3.83	LEONARDT MD	301 475-1690		1:24P	.D	12
1.31	LEONARDT MD	301 475-1690	Oct 8	9:12A	.D	4
.47	LEONARDT MD	301 475-1690		10:17A	.D	1
.47	LEONARDT MD	301 475-1690		10:41A	.D	1
Subtotal						
Calls from 703 836 8226						
.75	LEONARDT MD	301 475-1690	Sep 25	4:10P	.D	2
.75	LEONARDT MD	301 475-1690		2:10P	.D	2
.75	LEONARDT MD	301 475-1690	Sep 24	11:56A	.D	2
Subtotal						
Calls from 703 836 8110						
.28	LEONARDT MD	301 475-1690		9:10P	.E	1
.75	LEONARDT MD	301 475-1690	Oct 4	9:41A	.D	2
1.12	LEONARDT MD	301 475-1690		9:31P	.E	6
Subtotal						
Calls from 703 836 7718						
.47	LEONARDT MD	301 475-1690	Sep 18	4:28P	.D	1
.47	LEONARDT MD	301 475-1690		2:50P	.D	1
.75	LEONARDT MD	301 475-1690		2:50P	.D	2
Subtotal						
Calls from 703 836 7722						
1.09	LEONARDT MD	301 475-1690	Sep 25	10:17A	.D	3
1.03	LEONARDT MD	301 475-1690	Oct 7	11:46A	.D	3
.75	LEONARDT MD	301 475-1690		4:56P	.D	2
.75	LEONARDT MD	301 475-1690		9:57A	.D	2
.46	LEONARDT MD	301 475-1690		9:57P	.E	2
Subtotal						

21.53

MCI

Prism Plus

3 4 6 1 8 6 0 4 0 3 9

70500

2 - 10. 10. 19

REPUBLIC FOR CHOICE

STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1357

December 2 91

00 533/560

Ann E. W. Stone & Associates, Inc.

2,500.00

Two thousand five hundred and no/100 -----



THE GEORGE WASHINGTON NATIONAL BANK

1421 Prince Street - Alexandria, Virginia 22314

100% Inv #2010

~~NOT NEGOTIABLE~~

⑈001357⑈ ⑆056005334⑆

⑈200222⑈

93040981944

000052

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 10/31/91	Invoice Number 2010

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3569

PACKAGE NAME : PETE WILSON PROSPECT PACKAGE 2,500.00
MAILDATE / MAILCODE / QUANTITY
10/21/91 94F-102F 30,526

ohg
11/1/91

TOTAL DUE 2,500.00
=====

100% state fund

000053

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981945

REPUBLICANS FOR CHOICE

STATE FUND
1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1356

December 2 91

58 533.560

Ann E. W. Stone & Associates Inc.

3,175.15

Three thousand one hundred seventy-five and 15/100 -----



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

80% Inv #1974, 1975, 1979, 1981,
1982, 1985, 1986, 1996, 2009

NOT NEGOTIABLE

⑈001356⑈ ⑆056005334⑆

⑈200222⑈

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

487

December 2 1991

58-533.560

PAY TO THE ORDER OF Ann E. W. Stone & Associates, Inc.

\$ 793.79

Seven hundred ninety-three and 79/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

20% Inv #1974, 1975, 1979, 1981,
FOR 1982, 1985, 1986, 1996, 2009

⑈000487⑈ ⑆056005334⑆

⑈2001543⑈

93040981946

000054

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/31/91Invoice Number
8002

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3401

PACKAGE NAME : FINANCIAL CRISIS
MAILDATE / MAILCODE / QUANTITY
10/18/91 58A-58K 4,379

1,000.00

pld
[Signature]
11/1/91

TOTAL DUE 1,000.00
=====

state → \$800
fed → \$200

000055

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981947

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

*ok to pay
11/4/91*

INVOICE	
Date of order	Invoice Number
10/31/91	1996

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	8.99
FAX	2.90
COURIER/DELIVERY	218.50
POSTAGE	26.13
OFFICE SUPPLIES	36.82
HANDLING CHARGE	44.00

state → 269.87
fed → 67.47

TOTAL DUE 337.34
=====

000056

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981948

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA VA 22314

BILLING PERIOD 08/28/91 THROUGH 09/24/91

INVOICE NUMBER 75875520
INVOICE DATE 09/25/91
PAGE NUMBER 14

CUSTOMER NUMBER 2D212346

REF

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT
------	------	------------------	--------------	--------------	------------------------	----------------------------	------	------	------------------	--------------	--------------	------------------------	----------------------------

ACCOUNTING CODE: 85

08/28	18:26	216-344-4548	CLEVELAND OH	31.1	2	5.12
09/10	15:47	908-422-2822	FRANKLINPK NJ	1.3	1	0.28
09/10	18:08	301-798-5004	WEST RIVER MD	2.5	2	0.34
09/11	16:36	301-484-2501	PIKESVILLE MD	1.0	1	0.19
09/12	11:35	301-484-2501	PIKESVILLE MD	0.6	1	0.12
09/12	15:38	301-484-2501	PIKESVILLE MD	0.5	1	0.10
09/12	17:09	301-484-2501	PIKESVILLE MD	1.8	2	0.24
09/13	12:34	301-484-2501	PIKESVILLE MD	0.5	1	0.10
09/17	13:31	301-484-2501	PIKESVILLE MD	1.8	1	0.35
09/17	18:48	313-496-7664	DETROIT MI	0.9	2	0.15
09/19	17:24	215-997-5415	CHALFONT PA	2.5	2	0.38
09/19	18:12	215-997-5415	CHALFONT PA	1.0	2	0.15
09/20	17:49	215-997-5415	CHALFONT PA	4.2	2	0.64
09/23	13:10	215-997-5415	CHALFONT PA	1.3	1	0.28
09/23	15:06	215-997-5415	CHALFONT PA	0.7	1	0.15
09/23	16:32	215-997-5415	CHALFONT PA	0.8	1	0.17
09/23	16:38	215-997-5415	CHALFONT PA	0.3	1	0.06
09/24	14:55	504-928-5252	BATONROUGE LA	0.5	1	0.12
09/24	16:37	616-924-4749	FREMONT MI	0.2	1	0.05

TOTAL ACCOUNTING CODE 85 CALLS: 18 MINUTES: 53.5 AMOUNT: \$ 8.99

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Prism Plus

000045314

MCI faxDIAL CALL DETAIL
CALLS WITH NO ID/ACCOUNTING CODE

ANN E. STONE AND ASSOCIATES
 1315 DUKE STREET
 ALEXANDRIA VA 22314

INVOICE DATE 08/22/91
 INVOICE NUMBER: 66576783
 PAGE NUMBER:

ACCOUNT NO: 2E083549

DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT
07/18	17:29	301-484-4514	PIKESVILLE MD	16.6	E/N \$	2.10							
07/18	12:14	804-358-0488	RICHMOND VA	1.7	DAY \$	0.38							
7/22	17:46	301-484-4514	PIKESVILLE MD	3	E/N \$	0.42							
						<u>2.90</u>							

Total

00005

93040981950



BILL TO: ANN E M STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

RECIPIENT ACTIVITY SUMMARY

INVOICE NO. 4-433-19063 ACCOUNT NO. 1040-4800-1
PAGE 5 OF 5
DATE 09/27/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGES
466794635 ASA/RFC 60782621 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERHANTOWN RD STE 350 FAIRFAX, VA 22030 SHIPPED 09/17/91	TERRY ROTH MAIL AMERICA ROUTE 5 & GREGORY DRIVE LEONARDTOWN, MD 20650 PM DELIVERED 09/18/91 13:39 SIGNED: G.HANCOCK	1/ NA	PRIORITY LTR	15.50	15.50
370834251 RFC 3551 24616572 1	SAM ACKERMAN ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/19/91	TRICIA FRENCH WEBRAFT MAIL SYSTEMS 4371 COUNTY LINE RD CHAFFONT, PA 18914 AA DELIVERED 09/20/91 09:22 SIGNED: G.HOFFMASTER	1/ 3	PRIORITY PKG DISCOUNT	27.00 -2.50	24.50
370834273 RFC 3551 24618414 1	SAM ACKERMAN ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/20/91	TRICIA FRENCH WEBRAFT TECHNOLOGIES 4371 COUNTY LINE RD CHAFFONT, PA 18914 AA DELIVERED 09/23/91 09:39 SIGNED: G.HOFFMASTER	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00



BILL TO: ANN E M STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

THIRD PARTY ACTIVITY SUMMARY

INVOICE NO. 4-439-79791 ACCOUNT NO. 1040-4800-5
PAGE 4 OF 4
DATE 10/04/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGES
466794801 RFC 3551 & 3 551-A 96771802 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERHANTOWN RD STE 350 FAIRFAX, VA 22030 SHIPPED 09/25/91	TERRY ROTH MAIL AMERICA ROUTE 5 & GREGORY DRIVE LEONARDTOWN, MD 20650 PM DELIVERED 09/26/91 13:28 SIGNED: G.HANCOCK	1/ NA	PRIORITY LTR	15.50	15.50
370835286 RFC 3551 WEB CRAFT VERSION 75723093 1	LORA LYNN JONES ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/27/91	NORM CROTEAU WEBRAFT RT 1 ADAMS STATION NEW BRUNSWICK, NJ 08902 AA DELIVERED 09/28/91 10:01 SIGNED: R.CONTI	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00
370834354 RFC 3551 75723093 1	SAM ACKERMAN ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/27/91	TRICIA FRENCH WEBRAFT TECHNOLOGIES 4371 COUNTY LINE ROAD CHAFFONT, PA 18914 AA DELIVERED 09/30/91 09:56 SIGNED: D.CONGER	1/ 3	PRIORITY PKG DISCOUNT	27.00 -2.50	24.50
370835356 RFC-3596 58364353 1	R G GABER ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/30/91	ANN STONE THE GOLDEN DOOR 777 DEER SPRINGS RD SAN MARCOS, CA 92069 AA DELIVERED 10/01/91 09:16 SIGNED: D.WHITESALL	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00



BILL TO: ANN E M STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

THIRD PARTY ACTIVITY SUMMARY

INVOICE NO. 4-446-50194 ACCOUNT NO. 1040-4800-5
PAGE 6 OF 6
DATE 10/11/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGES
466794775 ASA/RFC 96760790 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERHANTOWN RD STE 350 FAIRFAX, VA 22030 SHIPPED 10/02/91	TRICIA FRENCH WEBRAFT 4371 COUTY LINE RD CHAFFONT, PA 18914 AA DELIVERED 10/03/91 10:18 SIGNED: G.HOFFMASTER	1/ NA	PRIORITY LTR	15.50	15.50
466794786 ASA/RFC 96760790 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERHANTOWN RD STE 350 FAIRFAX, VA 22030 SHIPPED 10/02/91	TERRY ROTH MAIL AMERICA ROUTE 5 & GREGORY DR LEONARDTOWN, MD 20650 PM DELIVERED 10/03/91 13:40 SIGNED: J.JONES	1/ NA	PRIORITY LTR	15.50	15.50
466794790 ASA/RFC 96760790 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERHANTOWN RD STE 350 FAIRFAX, VA 22030 SHIPPED 10/02/91	TRICIA FRENCH WEBRAFT 4371 COUNTY LINE RD CHAFFONT, PA 18914 AA DELIVERED 10/03/91 10:18 SIGNED: G.HOFFMASTER	1/ NA	PRIORITY LTR	15.50	15.50
370835345 RFC 3569 75723771 1	LORA LYNN JONES ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/30/91	ANN STONE THE GOLDEN DOOR 777 DEER SPRINGS RD SAN MARCOS, CA 92069 AA DELIVERED 10/01/91 09:16 SIGNED: D.WHITESALL	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00

000059



BILL TO: ANN E M STONE & ASSOCIATES
1315 DUKE STREET
ALEXANDRIA, VA 22314

THIRD PARTY ACTIVITY SUMMARY

INVOICE NO. 4-453-20873 ACCOUNT NO. 1040-4600
PAGE 4 OF 4
DATE 10/18/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGES
466794646 ASA/RFC 96772185 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERMANTOWN RD STE 350 FAIRFAX, VA 22030	TERRY ROTH MAIL AMERICA ROUTE 5 & GREGORY DR LEONARDTOWN, MD 20650 PM DELIVERED 10/10/91 14:29 SIGNED: B. REESE	1/ NA	PRIORITY LTR	15.50	15.5
466794650 ASA/RFC 96772185 1	RAYMOND J BOWIE DMFE BOWIE & ASSOCIATES 3900 JERMANTOWN RD STE 350 FAIRFAX, VA 22030	TRICIA FRENCH WESCRAFT 4371 COUNTY LINE RD CHALFONT, PA 18914 AA DELIVERED 10/10/91 10:22 SIGNED: J. GEORGE	1/ NA	PRIORITY LTR	15.50	15.50
370834450 REF 3551A 58364095 1	ANITA BENJAMIN ANN E M STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314	TERRY ROTH MAIL AMERICA RT 5 AND GREGORY DR LEONARDTOWN, MD 20650 PM DELIVERED 10/10/91 14:29 SIGNED: B. REESE	1/ NA	STANDARD LTR DISCOUNT	11.50 -2.50	9.00

Total \$ 218.50

93040981952

000060

000061

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. total	Grand Total
CPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
100	37	ASA-000		ASA-000		ASA-000		ASA-000			
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219			
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302		CIS-302		CIS-302		CIS-302			
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203		FTE-203		FTE-203		FTE-203			
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL		GOV. REL		GOV. REL		GOV. REL		GOV. REL			
IFF-217		IFF-217	441	IFF-217		IFF-217		IFF-217	572	1247	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307		NREF-307		NREF-307		NREF-307		NREF-307	349	1247	
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324	58		
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223			
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE			

000062

URCC
SEM

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. total	Grand Total
CPAC-334	5/15	AACPAC-334	5/17	AACPAC-334	5/17	AACPAC-334	5/15	AACPAC-334	5/17		
100	3.48	ASA-000		ASA-000		ASA-000		ASA-000	3.5		
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219	29	AWLA-219		AWLA-219		AWLA-219		AWLA-219		.29	
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214	29	CALL-214		CALL-214		CALL-214		.29	
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	2.59	CIS-302		CIS-302		CIS-302		CIS-302	2.55	5.49	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203	75	FTE-203		FTE-203	29	FTE-203		FTE-203		1.04	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	2.84	IFF-217	.87	IFF-217		IFF-217		IFF-217	2.81	5.94	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307	9.13	NREF-307		NREF-307	13.00	NREF-307		NREF-307		22.13	
NRSC-324	25	NRSC-324		NRSC-324		NRSC-324		NRSC-324		.25	
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223	2152	using State	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE	3.19	UNIQUE		UNIQUE		UNIQUE		UNIQUE	2.9	4.18	
CFANT .52		KAP .25				CFANT				.52	

ASAMP .52
NRCC .52

KAP
ASAMP
NRCC

000063

.25
.52
.52

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. total	Grand Total
CPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
100		ASA-000	.58	ASA-000	.29	ASA-000	.285	ASA-000	1.58	6.68	
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219	.29	AWLA-219		AWLA-219		.29	
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCP-351		CCP-351		CCP-351		CCP-351		CCP-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302	.29	CIS-302	.29	CIS-302		CIS-302	.52	3.00	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203	.29	FTE-203	1.04	FTE-203		FTE-203	1.20	2.82	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217		IFF-217	.29	IFF-217	9.82	IFF-217	.58	IFF-217	1.44	12.13	
LVA-216		LVA-216	.29	LVA-216		LVA-216		LVA-216		.29	
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307		NREF-307		NREF-307	.52	NREF-307	8.2	NREF-307		8.64	
NRSC-324		NRSC-324		NRSC-324	.29	NRSC-324		NRSC-324	.87	1.16	
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223	4.52	4.52	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE	.58		
		2FM	.29	CFANJ	.29	NRCC	.29	NRCC	.29		

ASYMCA .29 ASYMCA .29
NRCC .29

SFM .29
ASYMCA .58
NRCC .29
CFANJ .29

000004

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 10/29/91	Invoice Number 1986

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
10/28/91 89D1 1,521

91.26

state → 73.01
fed → 18.25

OK
10/31/91

TOTAL DUE 91.26
=====

000065

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981957

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
10/29/91

Invoice Number
1985

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE WEBCRAFT

160.26

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
10/28/91 90D2 2,671

state → 128.21
fed → 32.05

[Signature]
11/31/91

TOTAL DUE 160.26

=====

000006

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981958

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/22/91Invoice Number
1982BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R.GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551M

PACKAGE NAME : LOW DOLLAR PLEDGE WEBCRAFT

350.82

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
10/21/91 49D2 5,847*OK'd*
JP
10/23/91**TOTAL DUE**

350.82

state → 280.66
fed → 70.16

0000067

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3 1/2% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981959

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
10/22/91

Invoice Number
1981

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : HIGH DOLLAR PLEDGE
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
10/21/91 H88D 15,709

942.54

TOTAL DUE

942.54

state → 754.03
fed → 188.51

000068

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981960

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/22/91Invoice Number
1979BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
10/21/91 87D1 4.207

252.42

TOTAL DUE**252.42**state → 201.94
fed → 50.48

000069

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981961

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

10/17/91

Invoice Number

1975

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551F

PACKAGE NAME : HIGH DOLLAR PLEDGE TEST

288.60

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/15/91	H60D	4,810

statu → 230.82
fed → 57.72

[Signature]
10/22/91

TOTAL DUE

288.60

=====

000070

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981962

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

Invoice Number

10/17/91

1974

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL / TEST

545.70

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/15/91	59D1-60D1	9,095

total → 436.56
1.1 → 109.14

[Signature]
10/22/91

TOTAL DUE**545.70**

000071

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly, in the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040981963

REPUBLICANS FOR CHOICE

1315 DUKE STREET SUITE 201
ALEXANDRIA, VA 22314

455

November 15 19 91

PAY TO THE
ORDER OF

Ann E. W. Stone & Associates, Inc.

\$ 2,939.99

Two thousand nine hundred thirty-nine and 99/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 PRINCE STREET ALEXANDRIA, VIRGINIA 22314

FOR 20% Inv #1931/100% Inv #1969

⑈000455⑈ ⑆056005334⑆

⑈2001543⑈

93040981964

000072

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 9/25/91	Invoice Number 1931

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
09/23/91 27D1-56D1 161,799

9,707.94

93040981965

*Pd \$ 7767.95
ck # 1232
10-1-91 State Fund*

*1,941.59 F
7,766.35 S*

still owe \$ 1959.99 F

gld

TOTAL DUE 9,707.94
=====

000073

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/11/91Invoice Number
1969

BILLED

TO:

**REPUBLICANS FOR CHOICE
ATTN: R. GARNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314****JOB #: 3467****PACKAGE NAME : YEUTTER FOLLOW-UP
MAILDATE / MAILCODE / QUANTITY
09/30/91 61A-61H 3,176****1,000.00***all federal**ad
10/17/91***TOTAL DUE****1,000.00**

000074

Invoice due in 30 days. Past due balances will be charged a minimum of 4-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981966

REPUBLICAN FOR CHOICE

STATE FUND
1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1324

68 533 560

November 15 91

Ann E. W. Stone & Associates, Inc.

9,192.77

Nine thousand one hundred ninety-two and 77/100 -----



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

NOT NEGOTIABLE

80% Inv #1966,1967,1968,1973

⑈001324⑈ ⑆056005334⑆

⑈2002221⑈

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

456

68-533
560

November 15/9 91

PAY TO THE
ORDER OF

Ann E. W. Stone & Associates, Inc.

\$ 2,298.19

Two thousand two hundred ninety-eight and 19/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

FOR 20% Inv #1966,1967,1968,1973

⑈000456⑈ ⑆056005334⑆

⑈2001543⑈

000075

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
10/17/91	1973

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551L

PACKAGE NAME : LOW DOLLAR PLEDGE WEBCRAFT

4,823.28

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/15/91	54D2-86D2	80,388

state → 3858.62
fed → 964.60

[Signature]
10/22/91

TOTAL DUE 4,823.28
=====

000076

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981968

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 10/09/91	Invoice Number 1968

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551S

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL
FEE PER PIECE: \$0.06
MAILDATE MAILCODE QUANTITY
10/07/91 93D1 - 104D1 14,568

874.08

state → 699.26
fed → 174.82

gld
10/17/91

TOTAL DUE 874.08
=====

000077

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981969

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/09/91Invoice Number
1967

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551K

PACKAGE NAME : LOW DOLLAR PLEDGE WEBCRAFT

5,206.20

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/07/91	27D2 - 67D2	86,770

state → 4164.96
fed → 1041.24TOTAL DUE 5,206.20
=====

000078

[Signature]
10/17/91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981970

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
10/09/91	1966

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551D

PACKAGE NAME : HIGH DOLLAR PLEDGE TEST \$587.40
FEE PER PIECE: \$0.06
MAILDATE MAILCODE QUANTITY
10/07/91 H64D, H66D, H82D 9,790

state → 469.92
fee → 117.48

TOTAL DUE \$587.40
=====

10/17/91
[Signature]

000079

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981971

93040981972

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

428

64-532
960

November 1 19 91

PAY TO THE
ORDER OF

Ann E. W. Stone & Associates, Inc.

\$ 1,616.07

One thousand six hundred sixteen and 07/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK

1401 P Street, N.E.
Alexandria, Virginia 22304

Inv #1816 -- 20% Inv #1695, 1716, 1761, 1744,
FOR 1805, 1806, 1782, 5063, 1814, 1817, 1829, 1832, 1840

⑆000428⑆ ⑆056005334⑆

⑆2001543⑆

000080

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/30/91	Invoice Number 1816

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	(1.92)
POSTAGE	(66.61)
HANDLING CHARGE	(10.28)

Fee (15.76)
State (63.05)

TOTAL DUE (78.81)
=====

000081

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981973

REPUBLICANS FOR CHOICE
STATE FUND
1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1301

November 1 91

88 533 560

Ann E. W. Stone & Associates, Inc.

8,799.17

Eight thousand seven hundred ninety-nine and 17/100 -----



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

NOT NEGOTIABLE

80% Inv. #1896, 1936, 1958, 1964, 1965

⑈001301⑈ ⑆056005334⑆

⑈2002221⑈

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

429

88-533
560

November 1 19 91

PAY TO THE
ORDER OF Ann E. W. Stone & Associates, Inc.

\$ 2,199.79

Two thousand one hundred ninety-nine and 79/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

FOR

20% Inv #1896, 1936, 1958, 1964, 1965

⑈000429⑈ ⑆056005334⑆

⑈2001543⑈

93040981974

000082

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/09/91Invoice Number
1965

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551C

PACKAGE NAME : HIGH DOLLAR PLEDGE

\$3,993.48

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
10/01/91 H46D-H52D 66,558state → 3194.78
fee → 798.70

TOTAL DUE

\$3,993.48
=====old
JSB
10/17/91

000083

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981975

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
10/09/91	1964

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE
FEE PER PIECE: \$0.06
MAILDATE / QUANTITY
10/07/91 87,037

5,222.22

state → 4177.78
fed → 1044.44

TOTAL DUE 5,222.22

Handwritten signature
10/17/91

000084

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981976

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

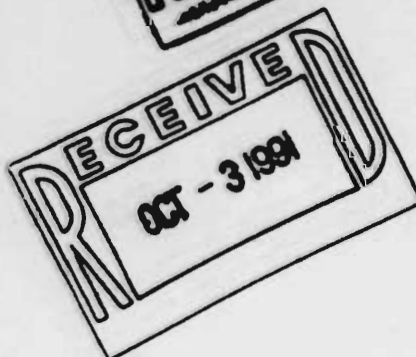
(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
9/30/91Invoice Number
1958BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
09/30/91 1629.72

1,629.72

*Handwritten signature*state → 1303.78
fee → 325.94**TOTAL DUE****1,629.72**

000085

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
9/30/91Invoice Number
1936BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	6.18
FAX	2.05
POSTAGE	7.48
COURIER/DELIVERY	80.00
HANDLING CHARGE	14.35

State → 88.65
Fed → 22.01TOTAL DUE 110.06
=====

000086

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981978

A Bell Atlantic Company
C&P Telephone

Acct 703 836 7717 753 19

Aug 16 1991

Amount Place

Number

Date

Time Rate

Min

Calls from 703 836 7718

.47	LEONARDTN MD	301 475-9690	JUL 22	3:55P	*D	1	} Rfc
1.03	LEONARDTN MD	301 475-9690	23	9:03A	*D	3	
.47	LEONARDTN ID	301 475-9690	23	12:20P	*D	1	

\$ 1.97

93040981979

000087

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 07/25/91 THROUGH 08/24/91

INVOICE NUMBER 75837164
INVOICE DATE 08/25/91
PAGE NUMBER 13

CUSTOMER NUMBER 20212346

RFC

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT
------	------	------------------	--------------	--------------	----------------------	----------------------------	------	------	------------------	--------------	--------------	----------------------	----------------------------

ACCOUNTING CODE: 65

07/25	13:19	301-484-2501	PIKESVILLE MD	3.8	1	0.73							
07/31	11:40	301-484-2501	PIKESVILLE MD	1.7	1	0.33							
08/01	09:17	301-484-2501	PIKESVILLE MD	0.9	1	0.17							
08/13	10:16	908-704-1993	SOMERVILLE NJ	3.3	1	0.71							
08/13	10:19	908-362-6246	BLAIRSTOWN NJ	3.0	1	0.64							
08/15	18:30	516-887-2382	LYNBROOK NY	10.7	2	1.63							

TOTAL ACCOUNTING CODE 65 CALLS: 6 MINUTES: 23.4 AMOUNT: \$ 4.21

000008

Prism Plus

000048542

08618607026



BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 4-426-62908 ACCOUNT NO. 1040-48
PAGE 1 OF 1
DATE 09/09/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGE
370834122 RFC 3551B 24617445 1	SAM ACKERMAN ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/10/91	TRICIA FRENCH WEBRAFT TECHNOLOGIES 4371 COUNTY LINE ROAD CHALFONT, PA 18914 AA DELIVERED 09/11/91 09:50 SIGNED: H. HOFFMASTER	1/ 2	PRIORITY PKG DISCOUNT	24.25 -2.50	21
370834155 RFC 3551B 58364691 1	SAM ACKERMAN ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/11/91	TRICIA FRENCH WEBRAFT TECHNOLOGIES 4371 COUNTY LINE ROAD CHALFONT, PA 18914 AA DELIVERED 09/12/91 09:29 SIGNED: J. HOFFMASTER	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13



BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 4-413-90598 ACCOUNT NO. 1040-48
PAGE 1 OF 1
DATE 09/09/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGE
370834096 FRC KANSAS T ELEGRAH ASA 48249646 1	TERRI FARMER ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 08/29/91	LAURA LEGLER CONNET AM 45150 BUSINESS COURT CHALFONT, VA 22170 AA DELIVERED 08/29/91 09:22 SIGNED: J. HICKEY	1/ 4	PRIORITY PAK DISCOUNT	29.75 -2.50	27



BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 4-407-52504 ACCOUNT NO. 1040-4800
PAGE 1 OF 1
DATE 08/30/91

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & HEIGHT	SERVICES	CHARGES	NET CHARGES
370834026 RFC 3527 75751071 1	SAM ACKERMAN ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 08/16/91	SANDY NEWTON COLORTREE ENVELOPE 2519 BRITTONS HILL RD RICHMOND, VA 23230 AA DELIVERED 08/19/91 08:48 SIGNED: F. SULLIVAN	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00

8 75

000089

DETAIL OF DELIVERIES
09/01/91-09/14/91
Account: PSTONE / ANN STONE & ASSOC

Page: 1

Date Time	Ticket Ref.	Pickup	Destination	Extra	Total
09/05/91 10:55	M4824 SUC RFC	ANN STONE & ASSOC 1315 DUKE ST ALEXANDRIA, VA	VADCO MAILING 7520-F FULLERTON RD SPRINGFIELD SOUTH CC	0.00 0.00	5.00

Total: .00

THANK YOU FOR USING PACKAGEMAN
2009 N 14TH STREET
SUITE 303
(703) 276-7400

copied for

000090

93040981982

**MCI faxDIAL CALL DETAIL
CALLS WITH NO ID/ACCOUNTING CODE**

ANN E. STONE AND ASSOCIATES
1315 DUKE STREET
ALEXANDRIA VA 22314

ACCOUNT NO: 2E083549

RFC

INVOICE DATE 05/22/91
INVOICE NUMBER: 66543457
PAGE NUMBER: 7

DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT
----- NUMBER CALLED FROM 703-836-0118 CONT. -----													
04/22	09:58	804-358-0488	RICHMOND VA	1.7	DAY \$	0.38							
05/02	09:27	804-358-0488	RICHMOND VA	1.1	DAY \$	0.25							
05/08	16:46	301-484-4514	PIKESVILLE MD	1.9	DAY \$	0.37							
05/09	10:05	301-484-4514	PIKESVILLE MD	1.6	DAY \$	0.31							

**MCI faxDIAL CALL DETAIL
CALLS WITH NO ID/ACCOUNTING CODE**

ANN E. STONE AND ASSOCIATES
1315 DUKE STREET
ALEXANDRIA VA 22314

ACCOUNT NO: 2E083549

RFC

INVOICE DATE 07/22/91
INVOICE NUMBER: 66566082
PAGE NUMBER: 7

DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MINUTES	RATE CODE	AMOUNT
----- NUMBER CALLED FROM 703-836-0118 CONT. -----													
06/24	11:54	301-484-4514	PIKESVILLE MD	1.4	DAY \$	0.27							
06/24	16:45	301-484-4514	PIKESVILLE MD	2.4	DAY \$	0.47							

8 2.05

160000

9 3 0 4 0 9 8 1 8 6

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. Total	Grand Total
CPAC-334	8/26	AACPAC-334	8/27	AACPAC-334	8/27	AACPAC-334	8/27	AACPAC-334	8/30		
100	58	ASA-000	1	ASA-000	57	ASA-000	433	ASA-000			
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219	29		
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			116
CPH CDC-352		CDC-352		CDC-352		CDC-352		CDC-352	81		
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302	29	CIS-302		CIS-302		CIS-302	822	8.51	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203		FTE-203	52	FTE-203		FTE-203		52	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217		IFF-217		IFF-217		IFF-217		IFF-217	1.96	1.96	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307		NREF-307		NREF-307	11.5	NREF-307		NREF-307			11.5
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324			11.5
RFC-223	1.34	RFC-223	6.14	RFC-223		RFC-223		RFC-223		7.48	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE			

000092 CPH 30 RFC

ASYMCA
CEA VT

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
8/31/91Invoice Number
1896BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE

14.76

COURIER/DELIVERY

15.00

POSTAGE

8.05

HANDLING CHARGE

5.67

state → \$34.78
fed → \$8.70

9-3-91

TOTAL DUE 43.48
=====

000093

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981985

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 06/25/91 THROUGH 07/24/91

INVOICE NUMBER 75799250
INVOICE DATE 07/25/91
PAGE NUMBER 19

CUSTOMER NUMBER 20212346

RFC

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT
ACCOUNTING CODE: 85													
07/05	10:25	412-478-2039	APOLLO PA	4.3	1	0.92							
07/09	08:34	301-484-2501	PIKESVILLE MD	0.9	1	0.17							
07/18	10:40	301-484-2501	PIKESVILLE MD	3.0	1	0.58							
07/18	16:12	301-484-2501	PIKESVILLE MD	1.6	1	0.31							
07/19	09:37	301-484-2501	PIKESVILLE MD	1.5	1	0.29							
07/22	11:42	301-484-2501	PIKESVILLE MD	0.5	1	0.10							
07/22	13:49	212-496-4842	NEW YORK NY	10.8	1	2.32							
07/22	16:32	206-448-3647	SEATTLE WA	1.2	1	0.30							
07/22	16:49	212-496-4842	NEW YORK NY	35.7	1	6.13							
07/22	17:48	301-484-2501	PIKESVILLE MD	1.2	2	0.16							
07/23	16:03	301-484-2501	PIKESVILLE MD	1.9	1	0.36							
07/23	16:58	301-484-2501	PIKESVILLE MD	1.3	1	0.25							
07/24	09:32	301-484-2501	PIKESVILLE MD	1.3	1	0.25							

TOTAL ACCOUNTING CODE 85 CALLS: 13 MINUTES: 85.2 AMOUNT: \$ 12.14

A Bell Atlantic Company
C&P Telephone

Acct 703 836 7717 753 19

Jul 16 1991

Amount Place Number Date Time Rate Min

Calls from 703 836 8908

1 03	LEONARDTN MD	301 475-9690	3	2 55P	*D	3	} RFC
1 59	LEONARDTN MD	301 475-9690	3	4 10P	*D	5	

14.76

NET

Prism Plus

000050237

9 8 6 1 8 6 0 7 0 2 6

000094

POSTAGE METER

REC

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. Total	Grand Total
AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
ASA-000		ASA-000		ASA-000		ASA-000		ASA-000			
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219	.29	.29	
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	1.00	CIS-302	.21	CIS-302		CIS-302		CIS-302	2.14	9.60	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336	.98	FND-336		FND-336		FND-336		FND-336		.98	
FTE-203		FTE-203	1.27	FTE-203		FTE-203		FTE-203		1.27	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	.62	IFF-217	7.90	IFF-217		IFF-217	1.27	IFF-217	1.27	6.98	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307	.42	NREF-307	.15	NREF-307	.51	NREF-307	.11	NREF-307		3.30	
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324			
RFC-223	.29	RFC-223		RFC-223		RFC-223	.11	RFC-223		3.48	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347	.29	USSP-347		USSP-347		USSP-347		USSP-347		.29	
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE			
WFO .11		NRSC 1.24						NRSC .29		1.51	

ASYMCH

ASYMCH .29 1.33

WFO .29

WFO

.29

000085

23040981987

POSTAGE METER

R E C

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. total	Grand Total
AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
ASA-000	1.74	ASA-000	1.91	ASA-000	.58	ASA-000	4.52	ASA-000	4.93		
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219		.29	
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302		CIS-302		CIS-302	2.42	CIS-302	.58	3.29	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203	.75	FTE-203		FTE-203		FTE-203	.58	FTE-203		2.14	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217		IFF-217		IFF-217	.75	IFF-217	1.69	IFF-217	2.90	6.02	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307	.75	NREF-307		NREF-307		NREF-307	5.51	NREF-307		6.26	
NRSC-324	1.18	NRSC-324		NRSC-324		NRSC-324		NRSC-324	.29	2.59	
RFC-223		RFC-223		RFC-223	1.01	RFC-223	.29	RFC-223		1.50	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE	1.50	UNIQUE		UNIQUE		UNIQUE		1.50	
CTAN-52						WSD	.52	CMG1	.29		

ASIN-75

ASYMEA

ASYMEA

LRCC

LRCC

CEA17

WILL

000090

1.91

.75

.52

.52

POSTAGE METER

REC

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub- total	Grand Total
AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
ASA-000	.58	ASA-000	.58	ASA-000	1.33	ASA-000	.58	ASA-000			
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219	.29	AWLA-219		AWLA-219		AWLA-219		AWLA-219		.29	4.64
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			.29
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302		CIS-302	2.00	CIS-302	1.00	CIS-302	5.94	10.01	34.92
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215	.58	.58	.89
FND-336		FND-336		FND-336		FND-336		FND-336			3.70
FTE-203		FTE-203		FTE-203		FTE-203		FTE-203		.29	4.74
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217		IFF-217	.29	IFF-217	3.19	IFF-217		IFF-217	1.21	6.25	36.38
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210	1.16	NDCF-210		NDCF-210		NDCF-210		1.16	3.36
NREF-307	.29	NREF-307		NREF-307		NREF-307		NREF-307	.29		
NRSC-324	.29	NRSC-324		NRSC-324		NRSC-324		NRSC-324	.52	.81	1.00
RFC-223		RFC-223	.58	RFC-223	.58	RFC-223		RFC-223	.87	3.07	8.05
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			.29
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE		UNIQUE	1.00	UNIQUE		3.94	5.44
										.58	10.00

000097

22.43 9.04 92.61
7.23
1.29
1.92

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1262

October 9

91

Ann E. W. Stone & Associates, Inc.

6,754.88

Six Thousand Seven Hundred Fifty-Four and 88/100



THE GEORGE WASHINGTON NATIONAL BANK
417 Prince Street Alexandria, Virginia 22314

80% Inv. #1918

80% Inv. #1929

⑈001262⑈ ⑆056005334⑆

⑈200222⑈

NON NEGOTIABLE

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1278

October 23

91

Ann E. W. Stone & Associates, Inc.

1,488.72

One thousand four hundred eighty-eight and 72/100



THE GEORGE WASHINGTON NATIONAL BANK
417 Prince Street Alexandria, Virginia 22314

Bal. due on Inv. #1929

⑈001278⑈ ⑆056005334⑆

⑈200222⑈

NON NEGOTIABLE

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

410

October 23 1991

PAY TO THE
ORDER OF

Ann E. W. Stone & Associates, Inc.

\$ 5,993.97

Five thousand nine hundred ninety-three and 97/100 ----- DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
417 Prince Street Alexandria, Virginia 22314

FOR of Inv #1200/1301/1302/1355/1514/1676/
1683/1918 & 1266/1356/1514/1929

⑈000410⑈ ⑆056005334⑆

⑈2001543⑈

nnnnng8

93040981990

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
9/26/91Invoice Number
1929BILLED
TOREPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3551

PACKAGE NAME : LOW DOLLAR PLEDGE CONTROL

9,304.50

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
09/20/91 27D1-56D1 155,075state 7443 60
fee - 1860 90TOTAL DUE 9,304.50
=====

000099

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
9/11/91	1918

BILLED
TO:

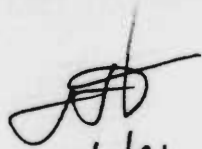
REPUBLICANS FOR CHOICE
ATTN: R.GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3552

PACKAGE NAME : KANSAS TELEGRAM
MAILDATE / MAILCODE / QUANTITY
09/06/91 / 66A-66J / 3,614
END

1,000.00

\$ 800 state
\$ 200⁰⁰ Fed still due


9/11/91
9-15-91

TOTAL DUE 1,000.00
=====

000100

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040981992

ANN E. W. STONE AND ASSOCIATES, INC.	
1315 DUKE STREET	
ALEXANDRIA, VIRGINIA 22314	
TEL: (703) 836-7717	FAX: (703) 836-0118

INVOICE
 DATE: 11/30/90
 INVOICE NUMBER: 1356

BILLED
 TO:

REPUBLICANS FOR CHOICE
 ATTN: R. GARBER, TREASURER
 1315 DUKE STREET
 ALEXANDRIA, VA 22314

JOB #:

CREDIT MCI FAX

(44.75)

all federal

TOTAL DUE (44.75)
 =====

12-3-90

000101

Invoice due in 30 days. Past due charges will be assessed at a minimum of 1-3% interest per month. In the event of delinquency, the person or company responsible for payment shall be liable to pay all costs of collection of said invoice.

93040981993

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
9/27/90Invoice Number
1200BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3191

PACKAGE NAME : HIGH DOLLAR LETTER - WAVE # 4 2,089.02

FEE PER PIECE: \$0.08

MAILDATE MAILCODE

09/24/90

H2R

QUANTITY

19,021

09/25/90

H2LB H2R H2LA H2M H2P H2Q

15,798

all federal

10-16-90

TOTAL DUE 2,089.02

=====

000102

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040981994

File

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314
(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date Order	Invoice Number
11/30/90	1355

BILLED
TO

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

93040981995

TELEPHONE	65.22
COURIER/DELIVERY	12.00
POSTAGE	0.25
OFFICE SUPPLIES	60.00
TRAVEL/AIRFARE/HOTEL	1,264.50
HANDLING CHARGE	203.58

all federal

TOTAL DUE 1,605.55
=====

12-3-90

000103

Invoice due in 30 days. If not paid by 12/30/90, a minimum of 1-3-4% interest per month will be charged. In event of default, in the payment of said invoice, client above is liable to pay all expenses, also that of reasonable attorney fees incurred by AS&A in the collection of said fees.

Invoice Date : 07/29/90
INVOICE NUMBER: ANST07/29/90
ANN STONE & ASSOCIATES

Page 2

Excel Job #	Excel BOL #	Date	Pick Up	Job Description	Deliver To	Charges	Total
106403	121496	07/26/90	ANN STONE & ASSOCIATES				
	12:24		1315 DUKE STREET		TII TELE-POST	Base : 12.00	
			ALEXANDRIA, VA 22314		1951 KIDWELL DRIVE	Sur : 0.00	
			Caller : KIRK		VIENNA, VA	Wait : 0.00	
			Reference: TELE-POST		Signed by : GRIGGS	Weight : 0.00	
					Service Type: REGULAR	Attempt : 0.00	
						Misc : 0.00	12.00
Total for Client Reference # : TELE-POST RFC							12.00
(per AB, 11/20)							

93040981996

000104



billed to ASA's mastercard.

Bill All 10 KFC

1127 - 15th Street, N.W.
 12355 Sunset Valley Drive
 3076 Jones Branch Drive
 30 Sullyfield Circle, Suite 200
 Washington, D.C. 20005
 Arlington, Virginia 22091
 McLean, Virginia 22101
 Chantilly, Virginia 22021

(202) 296-8820
 (703) 476-8050
 (703) 821-1162
 (703) 831-4900

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
100	31 OCT 90	1	557079

NET 10 DAYS

1:254.50

SOLD TO

DISTRIBUTE TO

1 STONE & ASSOCIATES
 15 DUKE STREET
 ALEXANDRIA, VA 22314

1315 DUKE STREET
 ALEXANDRIA VA 22314

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT	MEAL
01NOV	LV WASH/NATIONAL	0400P	TRUMP SHUTTLE	1430U	SNACK
THU	AR NYC/LA GUARDIA	0508P			
02NOV	LV NYC/LA GUARDIA	1000A	TRUMP SHUTTLE	1431U	SNACK
FRI	AR WASH/NATIONAL	1106A			

CALL THIS OFFICE 1 WK PRIOR TO DEP. TO RECONFIRM FLTS
 ALL DISCOUNT FARES MAY HAVE CHANGE OR CANCEL. PENALTY
 THANK YOU FOR USING DIPLOMAT TRAVEL.
 FOR ASSISTANCE AFTER HOURS CALL 800 524 4500
 PLEASE IDENTIFY YOURSELF AS PD1N
 AIRPORT CHECKIN ONLY FOR SEATING ON TB SHUTTLE

BENJAMIN/ANITA.MS
 INTERBANK

TKT # 8577236080352 \$ 278.00
 #5472728000019533 EXP 08/91 \$ 278.00-
 TOTAL \$ 0.00

614

000100

RESERVATION BOOKED BY ANITA 30 OCT/ABT JANE
 FARE QUOTE \$278.00 RT FULLY REFUNDABLE FARE
 ISSUE/DELIVER

2 656630 3 0 RF \$ 257.40 RT \$ 20.60 A000245740 557079

93040981998



1127 - 15th Street, N.W.
12315 Sunrise Valley Drive
926 Jones Branch Drive
14100 Sullyfield Circle, Suite 200

Washington, D.C. 20004
Reston, Virginia 22091
McLean, Virginia 22101
Chantilly, Virginia 22021

(202) 296-8820
(703) 476-8050
(703) 821-1182
(703) 831-4900

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
100	31 OCT 90	1	557080

NET 10 DAYS

SOLD TO

ANN STONE & ASSOCIATES
1315 DUKE STREET
ALEXANDRIA, VA 22314

DISTRIBUTE TO

1315 DUKE STREET
ALEXANDRIA VA 22314

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CT	SEAT	MEAL
01NOV	LV WASH/NATIONAL	0400P	TRUMP SHUTTLE	1490J		SNACK
THU	AR NYC/LA GUARDIA	0508P				
02NOV	LV NYC/LA GUARDIA	1000A	TRUMP SHUTTLE	1491D		SNACK
FRI	AR WASH/NATIONAL	1106A				

CALL THIS OFFICE 1 WK PRIOR TO DEP. TO RECONFIRM FLTS.
ALL DISCOUNT FARES MAY HAVE CHANGE OR CANCEL. PENALTY
THANK YOU FOR USING DIPLOMAT TRAVEL.
FOR ASSISTANCE AFTER HOURS CALL 800 524 4500
PLEASE IDENTIFY YOURSELF AS PD1N

GARBER/KOSANNE
INTERBANK

TKT # 5577236080353 \$ 278.00
#5472728000019533 EXP 05 '91 \$ 278.00-
TOTAL \$ 0.00

BE

000107

RESERVATION BOOKED BY ANITA 30 OCT/AGT JANE
FARE QUOTE \$278.00 RT FULLY REFUNDABLE
ISSUE/DELIVER OCTOBER 31
2 7AUR2C 3 0 PF \$ 257.40 TX \$ 20.60

AD002A5740 55701

93040981999



1127 - 15th Street, N.W.
12355 Sunrise Valley Drive
7926 Jones Branch Drive
14100 Sullyfield Circle, Suite 200

Washington, D.C. 20005
Virginia 22091
Virginia 22101
Chantilly, Virginia 22021

(202) 246-8820
(703) 476-8050
(703) 821-1162
(703) 611-4900

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
100	31 OCT 90	1	557078

NET 10 DAYS

SOLD TO

DISTRIBUTE TO

ANN STONE & ASSOCIATES
1315 DUKE STREET
ALEXANDRIA, VA 22314

1315 DUKE STREET
ALEXANDRIA VA 22314

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT	SEAT	MEAL
01NOV	LV WASH/NATIONAL	0400P	TRUMP SHUTTLE	1490U		SNACK
THU	AR NYC/LA GUARDIA	0508P				
02NOV	LV NYC/LA GUARDIA	1000A	TRUMP SHUTTLE	1431U		SNACK
FRI	AR WASH/NATIONAL	1106A				

CALL THIS OFFICE 1 WK PRIOR TO DEP. TO RECONFIRM FLTS
ALL DISCOUNT FARES MAY HAVE CHANGE OR CANCEL. PENALTY
THANK YOU FOR USING DIPLOMAT TRAVEL.
FOR ASSISTANCE AFTER HOURS CALL 800 524 4500
PLEASE IDENTIFY YOURSELF AS PD1N
AIRPORT CHECKIN ONLY FOR SEATING ON TR SHUTTLE

STONE/ANNE.MS
INTERBANK

TKT # 8577234080351 \$ 278.00
\$5472728000019533 EXP 08/91 \$ 278.00-

TOTAL \$ 0.00

000108

FARE QUOTE \$278.00 RT REFUNDABLE FARE
RESERVATION BOOKED BY ANITA 30 OCT/AGT ONE
ISSUE/DELIVER

2 65X6SG 3 0 BF \$ 257.40 TX \$ 20.60 AC00145740 557078

93040982000



1181 Vermont Ave., N.W., Suite 308 Washington, D.C. 20005
12355 Sunrise Valley Drive
7926 Jones Branch Drive
14100 Sullyfield Circle, Suite 300
22636 Glenn Drive, Suite 202

Virginia 22091
Virginia 22102
Chantilly, Virginia 22021
Sterling, Virginia 22170

(202) 289-7007
FAX (202) 289-7546
(703) 476-8050
FAX (703) 476-8096
(703) 421-1162
FAX (703) 448-5930
(703) 631-4980
FAX (703) 631-4983
(703) 742-0123
FAX (703) 742-4070

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
100	5 SEP 90	1	556277

SOLD TO

ANN STONE & ASSOCIATES
ANITA BENJAMIN
1315 DUKE STREET
ALEXANDRIA, VA 22314

DISTRIBUTE TO

1315 DUKE STREET
ALEXANDRIA VA 22314

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CL	SEAT	MEAL
06SEP THU	LV WASH/NATIONAL AR BOSTON	0130P 0300P	NORTHWEST	1166B	14-C	SNACK
07SEP FRI	LV BOSTON AR WASH/NATIONAL	0800A 0943A	NORTHWEST	1165B	19-D	BREAKFAST

CALL THIS OFFICE 1 WK PRIOR TO DEP. TO RECONFIRM FLTS
ALL DISCOUNT FARES MAY HAVE CHANGE OR CANCEL. PENALTY
THANK YOU FOR USING DIPLOMAT TRAVEL.

STONE/ANNE.MS
INTERBANK

TKT # 0127221400209 \$ 430.50
#5472330107319302 EXP 12/90 \$ 430.50-

TOTAL \$ 0.00

*Janie:
If this hasn't already been billed to RFC,
please be sure that it is*

*Thanks:
ALP
11/15/90*

000109

RESERVATION BOOKED BY ANITA 5 SEPT/AGT JANE
ISSUE/DELIVER SEPT 5 OR EARLY SEPT 6
FARE QUOTE \$430.50 RT NO PENALTY APPLIES

*copy
mt for 11/30
27*

2 3 0 4 0 9 8 2 0 0 2

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

RFC

CUSTOMER NUMBER: 2D212346
INVOICE NUMBER: 76168631
INVOICE DATE: 10/25/90
PAGE NUMBER: 26

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	RATE	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	RATE	MIN	AMOUNT
204	212-486-4222	NEW YORK	NY 09/25	14:54	B	0.1	\$ 0.02		813-555-1212	DIR ASST	FL 10/16	14:41		0.7	\$ 0.58
	212-486-4222	NEW YORK	NY 09/25	14:55	B	2.5	\$ 0.54		904-555-1212	DIR ASST	FL 10/16	14:41		0.1	\$ 0.58
	215-732-8364	PHILA	PA 09/26	09:52	B	0.5	\$ 0.11		313-555-1212	DIR ASST	MI 10/16	14:43		0.6	\$ 0.58
	702-369-5400	LAS VEGAS	NV 09/27	10:48	B	6.1	\$ 1.51		517-555-1212	DIR ASST	MI 10/16	14:43		0.1	\$ 0.58
	914-555-1212	DIR ASST	NY 09/27	11:00		0.3	\$ 0.58		609-555-1212	DIR ASST	NJ 10/16	14:44		0.4	\$ 0.58
	516-555-1212	DIR ASST	NY 09/27	11:04		0.4	\$ 0.58		201-555-1212	DIR ASST	NJ 10/16	14:45		0.4	\$ 0.58
	402-553-7383	OMAHA	NE 09/27	13:52	B	0.8	\$ 0.20		201-623-6615	NEWARK	NJ 10/16	15:03	B	0.2	\$ 0.04
	203-229-0301	NEWBRITAIN	CT 09/27	14:56	B	0.2	\$ 0.05		702-746-2860	RENO	NV 10/17	14:46	B	0.7	\$ 0.17
	203-753-1990	WATERBURY	CT 09/27	14:57	B	0.5	\$ 0.11		201-623-6615	NEWARK	NJ 10/17	14:53	B	0.2	\$ 0.04
	212-688-4598	NEW YORK	NY 09/27	15:13	B	0.9	\$ 0.19		209-526-1563	MODESTO	CA 10/17	16:17	B	12.6	\$ 3.12
	301-555-1212	DIR ASST	MD 09/27	15:31		0.6	\$ 0.58		305-653-8811	NORTH DADE	FL 10/17	16:41	B	0.6	\$ 0.14
	212-980-6868	NEW YORK	NY 09/27	15:52	B	1.1	\$ 0.24		714-555-1212	DIR ASST	CA 10/18	10:13		0.3	\$ 0.58
	207-828-1300	PORTLAND	ME 09/28	13:08	B	0.2	\$ 0.05		213-555-1212	DIR ASST	CA 10/18	10:14		0.7	\$ 0.58
	207-828-1300	PORTLAND	ME 09/28	13:08	B	0.1	\$ 0.02		715-555-1212	DIR ASST	WI 10/18	10:47		0.3	\$ 0.58
	204-555-1212	DIR ASST	MB 09/28	16:04		1.0	\$ 0.58		707-555-1212	DIR ASST	CA 10/18	10:49		0.3	\$ 0.58
	207-555-1212	DIR ASST	ME 09/28	16:05		0.5	\$ 0.58		719-555-1212	DIR ASST	CO 10/18	10:49		0.2	\$ 0.58
	207-828-1990	PORTLAND	ME 09/28	16:06	B	2.9	\$ 0.69		318-555-1212	DIR ASST	LA 10/18	10:50		0.2	\$ 0.58
	217-782-5104	SPRINGFLO	IL 09/28	18:05	E	6.7	\$ 1.12		512-555-1212	DIR ASST	TX 10/18	10:51		0.4	\$ 0.58
	217-785-7151	SPRINGFLO	IL 10/01	11:53	B	3.0	\$ 0.71		213-555-1212	DIR ASST	CA 10/18	10:52		0.3	\$ 0.58
	201-623-6615	NEWARK	NJ 10/01	11:56	B	0.2	\$ 0.04		904-555-1212	DIR ASST	FL 10/18	10:53		0.2	\$ 0.58
	201-623-6615	NEWARK	NJ 10/01	14:02	B	0.2	\$ 0.04		517-555-1212	DIR ASST	MI 10/18	10:54		0.2	\$ 0.58
	804-629-2896	NORFOLK	VA 10/02	16:23	B	1.0	\$ 0.19		201-623-6615	NEWARK	NJ 10/18	11:08	B	0.2	\$ 0.04
	804-359-5781	RICHMOND	VA 10/02	16:42	B	8.3	\$ 1.54		201-623-6615	NEWARK	NJ 10/18	16:16	B	11.6	\$ 2.49
	708-798-6000	HOMWOOD	IL 10/03	10:07	B	0.9	\$ 0.21		201-623-6615	NEWARK	NJ 10/18	16:27	B	0.9	\$ 0.19
	305-653-8811	NORTH DADE	FL 10/05	13:10	B	0.6	\$ 0.14		201-623-6615	NEWARK	NJ 10/18	16:29	B	15.1	\$ 3.24
	213-559-9334	CULVERCITY	CA 10/05	13:22	B	7.2	\$ 1.78		804-288-2491	RICHMOND	VA 10/19	15:07	B	2.2	\$ 0.41
	201-623-6615	NEWARK	NJ 10/09	11:39	B	1.3	\$ 0.28		415-555-1212	DIR ASST	CA 10/19	15:12		0.5	\$ 0.58
	207-828-1990	PORTLAND	ME 10/09	12:09	B	0.6	\$ 0.14		415-772-5000	SAN FRAN	CA 10/19	15:13	B	3.3	\$ 0.82
	518-377-8418	SCHENCTADY	NY 10/09	14:53	B	1.0	\$ 0.23		209-838-3564	ESCALON	CA 10/19	16:30	B	0.3	\$ 0.07
	503-345-0931	EUGENE	OR 10/09	14:56	B	8.2	\$ 2.03		408-245-4835	SUNNYVALE	CA 10/19	16:34	B	0.9	\$ 0.22
	201-623-6615	NEWARK	NJ 10/09	16:08	B	0.6	\$ 0.13		415-969-2270	MT VIEW	CA 10/19	16:35	B	1.0	\$ 0.25
	212-603-4727	NEW YORK	NY 10/10	09:47	B	1.1	\$ 0.24		208-788-2535	HAILEY	ID 10/19	16:38	B	0.5	\$ 0.12
	305-653-8811	NORTH DADE	FL 10/10	14:10	B	1.6	\$ 0.38		818-555-1212	DIR ASST	CA 10/19	17:58		0.3	\$ 0.58
	415-341-9229	SAN MATEO	CA 10/10	18:32	E	0.3	\$ 0.05		818-841-5210	BURBANK	CA 10/19	17:59	E	0.4	\$ 0.07
	209-526-1563	MODESTO	CA 10/10	18:33	E	15.9	\$ 2.75		415-969-2270	MT VIEW	CA 10/19	18:04	E	0.9	\$ 0.16
	208-788-2535	HAILEY	ID 10/10	18:50	E	4.9	\$ 0.85		415-772-5000	SAN FRAN	CA 10/19	18:15	E	1.0	\$ 0.17
	201-623-6615	NEWARK	NJ 10/11	15:16	B	0.4	\$ 0.09		415-969-2270	MT VIEW	CA 10/19	18:41	E	0.8	\$ 0.14
	212-603-4727	NEW YORK	NY 10/11	17:02	E	1.2	\$ 0.18		415-772-5000	SAN FRAN	CA 10/19	18:52	E	6.9	\$ 1.19
	603-623-9796	MANCHESTER	NH 10/12	10:22	B	6.5	\$ 1.50		209-578-0686	MODESTO	CA 10/22	17:36	E	3.8	\$ 0.66
	212-603-4727	NEW YORK	NY 10/12	10:30	B	2.2	\$ 0.47		301-757-0575	ANNAPOLIS	MD 10/22	17:39	E	0.6	\$ 0.08
201-623-6615	NEWARK	NJ 10/15	10:18	B	0.2	\$ 0.04		301-757-6575	ANNAPOLIS	MD 10/22	17:40	E	0.2	\$ 0.03	
201-623-6615	NEWARK	NJ 10/15	14:04	B	0.3	\$ 0.06		415-931-0773	SAN FRAN	CA 10/22	17:48	E	0.5	\$ 0.09	
314-751-6604	JEFFERSNCR	MO 10/16	12:00	B	0.4	\$ 0.10		415-957-1800	SAN FRAN	CA 10/22	17:50	E	2.4	\$ 0.42	
203-255-0454	FAIRFIELD	CT 10/16	13:32	B	11.6	\$ 2.49		408-447-1031	SAN JOSE	CA 10/22	17:53	E	1.0	\$ 0.17	
305-555-1212	DIR ASST	FL 10/16	14:36		0.5	\$ 0.58		916-483-8111	SACRAMENTO	CA 10/22	17:54	E	0.6	\$ 0.10	
504-555-1212	DIR ASST	LA 10/16	14:38		0.7	\$ 0.58		303-756-7690	DENVER	CO 10/23	15:32	B	0.8	\$ 0.20	
513-555-1212	DIR ASST	OH 10/16	14:39		0.4	\$ 0.58		415-387-3568	SAN FRAN	CA 10/23	18:21	E	13.0	\$ 2.25	
216-555-1212	DIR ASST	OH 10/16	14:40		1.0	\$ 0.58		415-341-9229	SAN MATEO	CA 10/23	18:35	E	0.6	\$ 0.10	

071000

10/25/90

9 3 0 4 0 9 8 2 0 0 3

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

CUSTOMER NUMBER: 20212346
 INVOICE NUMBER: 76168631
 INVOICE DATE: 10/25/90
 PAGE NUMBER: 27

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT
	415-772-5186	SAN FRAN	CA	10/23 18:38	E	1.4 \$		0.24					
	415-556-6706	SAN FRAN	CA	10/23 18:40	E	1.0 \$		0.17					
	415-344-0926	SAN MATEO	CA	10/23 18:41	E	1.0 \$		0.17					
	415-668-1167	SAN FRAN	CA	10/23 18:44	E	7.7 \$		1.33					
	408-447-1031	SAN JOSE	CA	10/23 18:56	E	1.1 \$		0.19					
	408-248-3839	SAN JOSE	CA	10/23 19:04	E	0.8 \$		0.14					
	518-377-8418	SCHENCTADY	NY	10/24 10:04	B	1.0 \$		0.23					
	201-623-6615	NEWARK	NJ	10/24 10:06	B	0.2 \$		0.04					
	203-255-0454	FAIRFIELD	CT	10/24 11:37	B	3.3 \$		0.71					
	918-785-2988	ADAIR	OK	10/24 11:48	B	2.8 \$		0.64					
	415-555-1212	DIR ASST	CA	10/24 14:07		0.9 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 14:39		1.1 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 14:43		1.4 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 14:46		0.3 \$		0.58					
	916-555-1212	DIR ASST	CA	10/24 14:48		0.8 \$		0.58					
	408-555-1212	DIR ASST	CA	10/24 14:56		1.2 \$		0.58					
	201-623-6615	NEWARK	NJ	10/24 15:09	B	0.2 \$		0.04					
	415-555-1212	DIR ASST	CA	10/24 15:22		0.5 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 15:23		0.7 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 15:25		0.7 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 15:26		1.4 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 15:48		0.6 \$		0.58					
	415-555-1212	DIR ASST	CA	10/24 15:49		0.6 \$		0.58					

ACCOUNT TOTALS:

CALLS: 119

DURATION: 228.20

AMOUNT: \$ 65.22

000111

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

380

September 29 91

PAY TO THE
ORDER OF

Ann E. W. Stone and Associates

\$ 2,495.13

****Two Thousand Four Hundred Ninety Five and 13/100-----DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
421 Prince Street, Alexandria, Virginia 22314

Rosam Gault

FOR 100% inv 1437, 1275, 1199, 1881, 1903

⑆ 1883

⑈000380⑈ ⑆056005334⑆

⑈2001543⑈

93040982004

000112

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
8/27/91	1883

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3539

PACKAGE NAME: NEW HIGH DOLLAR PLEDGE CONTINUATIONS 133.74
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
08/26/91 H26D 2,229

all Fed.

[Signature]
9/22/91
9-3-91

TOTAL DUE 133.74
=====

000113

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982005

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/30/91	Invoice Number 1903

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3539

PACKAGE NAME : REVISED HIGH \$	105.42
FEE PER PIECE: \$0.06	
MAILDATE / MAILCODE / QUANTITY	
08/27/91 H26D 1,757	

all fed.

ok'd
SD
9/9/91
9-13-91

TOTAL DUE 105.42
=====

See
attached

000111

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982006

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/26/91	Invoice Number 1881

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3527

PACKAGE NAME : LETTER TO BUSH
MAILDATE / MAILCODE / QUANTITY
08/24/91 63 A-J 3,608

1,000.00

all Fed.

ok'd
[Signature]
8/29/91
9-3-91

TOTAL DUE 1,000.00
=====

000115

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982007

ANNE E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
9/27/90Invoice Number
1199BILLED
TO**REPUBLICANS FOR CHOICE
ATTN: R.GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314****JOB #: 3191****PACKAGE NAME : HIGH DOLLAR LETTER - WAVE # 4****180.00****FEE PER PIECE: \$0.06****MAILDATE / MAILCODE / QUANTITY
09/26/90 H2LB 3,000****TOTAL DUE 180.00**

=====

000116

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3 1/2% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, including reasonable attorney fees and court costs incurred by ASV in the collection of said fees and interest.

93040982008

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

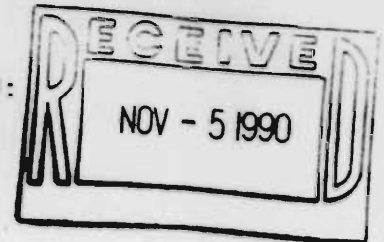
(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
10/31/90	1275

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:



TELEPHONE	44.67
POSTAGE	0.50
HANDLING CHARGE	6.78

TOTAL DUE 51.95
=====

000117

11-6-90

Invoice due in 30 days. Past due balance will be charged a minimum of 1-3 1/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and costs, including 25% USA in the collection of said fees and charges.

93040982009

93040982010

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

RFC

 CUSTOMER NUMBER: 20212346
 INVOICE NUMBER: 76139954
 INVOICE DATE: 09/25/90
 PAGE NUMBER: 27

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	MIN	AMOUNT				
201	555-1212	DIR ASST	NJ	08/26	15:44	0.5	\$ 0.58	804	555-1212	DIR ASST	VA	09/07	15:40	0.6	\$ 0.43		
201	623-6615	NEWARK	NJ	08/27	12:06	8	2.5	\$ 0.54	201	623-6615	NEWARK	NJ	09/07	15:44	8	0.4	\$ 0.09
212	421-2040	NEW YORK	NY	08/27	16:09	8	0.5	\$ 0.11	201	623-6615	NEWARK	NJ	09/10	13:52	8	0.2	\$ 0.04
201	623-6615	NEWARK	NJ	08/28	11:08	8	0.6	\$ 0.13	813	541-7634	ST PETERSBURG	FL	09/10	14:06	8	3.0	\$ 0.71
301	643-7848	STEVENS SVL	MD	08/28	15:47	8	5.6	\$ 1.07	307	635-2140	CHEYENNE	WY	09/10	18:00	8	0.3	\$ 0.05
301	643-7848	STEVENS SVL	MD	08/28	16:20	8	1.8	\$ 0.34	804	441-3079	NORFOLK	VA	09/12	10:54	8	0.3	\$ 0.06
502	585-1990	LOUISVILLE	KY	08/28	16:52	8	6.2	\$ 1.48	212	486-4222	NEW YORK	NY	09/12	11:05	8	4.8	\$ 1.03
614	464-3606	COLUMBUS	OH	08/28	17:30	8	0.4	\$ 0.06	301	484-2501	PIKESVILLE	MD	09/12	14:36	8	1.4	\$ 0.27
201	623-6645	NEWARK	NJ	08/29	10:19	8	0.2	\$ 0.04	301	484-2501	PIKESVILLE	MD	09/13	12:14	8	0.4	\$ 0.08
201	623-6615	NEWARK	NJ	08/29	10:20	8	2.3	\$ 0.49	301	484-2501	PIKESVILLE	MD	09/13	14:08	8	1.3	\$ 0.25
502	585-1990	LOUISVILLE	KY	08/29	17:18	8	0.8	\$ 0.13	301	484-2501	PIKESVILLE	MD	09/13	14:37	8	0.8	\$ 0.15
407	392-4972	BOCA RATON	FL	08/29	19:50	8	0.5	\$ 0.08	716	875-5578	BUFFALO	NY	09/13	17:47	8	0.9	\$ 0.17
307	635-2140	CHEYENNE	WY	08/29	19:55	8	0.8	\$ 0.14	212	371-2130	NEW YORK	NY	09/14	10:40	8	14.7	\$ 3.11
201	933-5900	RUTHERFORD	NJ	08/30	11:06	8	0.3	\$ 0.06	212	995-9531	NEW YORK	NY	09/14	13:34	8	0.4	\$ 0.09
502	585-1990	LOUISVILLE	KY	08/30	15:27	8	3.8	\$ 0.90	201	623-6615	NEWARK	NJ	09/17	10:14	8	0.2	\$ 0.04
212	486-4222	NEW YORK	NY	08/30	15:37	8	2.3	\$ 0.49	215	862-5358	NEW HOPE	PA	09/17	13:29	8	1.6	\$ 0.34
407	392-4972	BOCA RATON	FL	08/30	16:29	8	0.9	\$ 0.21	301	484-2501	PIKESVILLE	MD	09/17	14:51	8	1.6	\$ 0.31
201	933-5900	RUTHERFORD	NJ	08/31	10:40	8	2.5	\$ 0.54	301	484-2501	PIKESVILLE	MD	09/17	15:01	8	2.2	\$ 0.42
616	235-7682	GRAND RAPIDS	MI	08/31	14:53	8	0.8	\$ 0.19	215	862-5358	NEW HOPE	PA	09/17	15:59	8	3.3	\$ 0.56
502	585-5526	LOUISVILLE	KY	08/31	15:00	8	0.2	\$ 0.05	301	484-2501	PIKESVILLE	MD	09/18	09:03	8	1.6	\$ 0.31
301	643-7848	STEVENS SVL	MD	08/31	16:03	8	1.1	\$ 0.21	201	623-6615	NEWARK	NJ	09/18	15:33	8	2.4	\$ 0.52
609	822-1458	ATLANTIC CITY	NJ	08/31	17:29	8	0.7	\$ 0.11	301	484-2501	PIKESVILLE	MD	09/18	15:46	8	1.5	\$ 0.29
804	472-2167	HANOVER	VA	08/31	17:48	8	7.9	\$ 1.12	806	555-1212	DIR ASST	TX	09/20	11:19	8	0.8	\$ 0.58
201	623-6615	NEWARK	NJ	09/04	12:04	8	1.1	\$ 0.24	314	555-1212	DIR ASST	MD	09/20	11:21	8	0.2	\$ 0.58
215	563-8083	PHILA	PA	09/04	15:17	8	0.4	\$ 0.09	614	555-1212	DIR ASST	OH	09/20	11:23	8	0.6	\$ 0.58
617	696-3536	MILTON	MA	09/04	17:03	8	0.6	\$ 0.10	614	555-1212	DIR ASST	OH	09/20	11:24	8	0.4	\$ 0.58
508	785-2284	DOVER	MA	09/05	09:49	8	0.3	\$ 0.07	216	555-1212	DIR ASST	OH	09/20	11:25	8	0.7	\$ 0.58
617	935-5011	WOBURN	MA	09/05	09:49	8	1.1	\$ 0.25	513	555-1212	DIR ASST	OH	09/20	11:26	8	0.5	\$ 0.58
201	628-3661	MT VIEW	NJ	09/05	13:41	8	0.1	\$ 0.02	614	555-1212	DIR ASST	OH	09/20	11:26	8	0.2	\$ 0.58
617	696-3536	MILTON	MA	09/05	13:43	8	0.9	\$ 0.21	413	555-1212	DIR ASST	MA	09/20	11:27	8	0.1	\$ 0.58
617	698-1382	MILTON	MA	09/05	13:44	8	0.5	\$ 0.12	617	555-1212	DIR ASST	MA	09/20	11:28	8	0.4	\$ 0.58
201	623-6615	NEWARK	NJ	09/05	13:47	8	3.8	\$ 0.82	517	555-1212	DIR ASST	MI	09/20	11:29	8	0.1	\$ 0.58
617	536-5700	BOSTON	MA	09/06	09:59	8	0.9	\$ 0.21	616	555-1212	DIR ASST	MI	09/20	11:29	8	0.4	\$ 0.58
201	445-7870	RIDGEWOOD	NJ	09/06	10:02	8	1.1	\$ 0.24	212	555-1212	DIR ASST	NY	09/20	11:30	8	0.5	\$ 0.58
201	445-7870	RIDGEWOOD	NJ	09/06	12:42	8	1.0	\$ 0.22	614	555-1212	DIR ASST	OH	09/20	11:31	8	0.5	\$ 0.58
203	596-0956	WATERBURY	CT	09/06	13:31	8	0.6	\$ 0.13	415	555-1212	DIR ASST	CA	09/20	11:33	8	0.4	\$ 0.58
412	471-8312	PITTSBURGH	PA	09/06	15:15	8	2.0	\$ 0.43	412	555-1212	DIR ASST	PA	09/20	12:11	8	0.4	\$ 0.58
215	785-4591	BRISTOL	PA	09/06	15:17	8	2.2	\$ 0.47	201	555-1212	DIR ASST	NJ	09/20	14:10	8	0.5	\$ 0.58
215	555-1212	DIR ASST	PA	09/06	15:29	8	0.3	\$ 0.58	714	620-8595	POMONA	CA	09/20	14:24	8	1.0	\$ 0.25
412	555-1212	DIR ASST	PA	09/06	15:30	8	0.9	\$ 0.58	301	484-2501	PIKESVILLE	MD	09/20	15:14	8	0.9	\$ 0.17
814	234-2222	STATE COLLEGE	PA	09/06	15:35	8	4.2	\$ 0.90	702	474-6141	LAS VEGAS	NV	09/20	19:57	8	1.2	\$ 0.21
617	696-3536	MILTON	MA	09/06	16:18	8	7.4	\$ 1.70	702	870-1491	LAS VEGAS	NV	09/20	19:58	8	18.4	\$ 3.19
617	696-3536	MILTON	MA	09/06	16:54	8	0.3	\$ 0.07	216	621-5416	CLEVELAND	OH	09/21	17:37	8	1.0	\$ 0.16
617	698-1382	MILTON	MA	09/06	16:55	8	4.5	\$ 1.04	216	631-5416	CLEVELAND	OH	09/21	17:37	8	0.3	\$ 0.09
412	471-8312	PITTSBURGH	PA	09/07	11:47	8	4.1	\$ 0.88	503	623-9796	MANCHESTER	NH	09/24	12:01	8	0.5	\$ 0.12
702	588-4440	STATELINE	NV	09/07	14:54	8	9.3	\$ 2.30									
213	555-1212	DIR ASST	CA	09/07	15:38		0.5	\$ 0.58									
713	555-1212	DIR ASST	TX	09/07	15:39		0.6	\$ 0.58									

ACCOUNT TOTALS:

CALLS: 93

DURATION: 165.60

AMOUNT: \$ 44.67

000118



ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

File

INVOICE	
Date of invoice	Invoice Number
12/31/90	1437

BILLED
TO

**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314**

JOB #:

TELEPHONE	37.19
POSTAGE	0.50
TRAVEL/AIRFARE/HOTEL	752.50
MEALS	100.26
HANDLING CHARGE	133.57

TOTAL DUE 1,024.02
=====

000119

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3 4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable for all expenses, attorney's fees, reasonable attorney's fees and court costs incurred by ASA in the collection of said fees and charges.

93040982011

93040982012

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

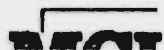
BILLING PERIOD 10/25/90 THROUGH 11/24/90

INVOICE NUMBER 76197958
INVOICE DATE 11/25/90
PAGE NUMBER 18

CUSTOMER NUMBER 20212346

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT
ACCOUNTING CODE:							65						
10/25	10:33	201-623-6615	NEWARK NJ	0.2	1	0.04	10/30	12:32	415-772-5000	SAN FRAN CA	9.7	1	2.40
10/25	13:56	201-623-6615	NEWARK NJ	0.2	1	0.04	10/30	15:41	704-684-3947	ARDEN NC	0.3	1	0.07
10/25	13:58	415-668-9414	SAN FRAN CA	0.6	1	0.15	10/30	15:42	704-258-8430	ASHEVILLE NC	3.1	1	0.71
10/25	16:21	415-949-0280	LOS ALTOS CA	0.9	1	0.22	10/30	18:19	415-772-5000	SAN FRAN CA	1.7	2	0.29
10/25	16:27	415-323-3197	PALO ALTO CA	1.9	1	0.47	10/31	15:13	603-623-9796	MANCHESTER NH	0.9	1	0.21
10/25	17:35	415-772-5131	SAN FRAN CA	1.9	2	0.33	10/31	16:46	713-555-1212	DIR ASST TX	1.1		0.58
10/25	17:38	408-248-3839	SAN JOSE CA	2.6	2	0.45	10/31	16:47	417-555-1212	DIR ASST MO	0.2		0.58
10/25	17:41	415-556-4307	SAN FRAN CA	3.3	2	0.57	10/31	16:48	314-555-1212	DIR ASST MO	0.6		0.58
10/25	17:58	408-298-8400	SAN JOSE CA	3.3	2	0.57	10/31	16:57	805-555-1212	DIR ASST CA	0.5		0.58
10/25	18:02	415-922-0448	SAN FRAN CA	1.4	2	0.24	11/01	10:53	201-623-6615	NEWARK NJ	2.1	1	0.45
10/25	18:09	415-776-1319	SAN FRAN CA	0.9	2	0.16	11/01	14:02	215-254-1100	WAYNE PA	0.7	1	0.15
10/25	18:10	415-424-2000	PALO ALTO CA	0.5	2	0.09	11/01	14:57	603-623-9796	MANCHESTER NH	0.9	1	0.21
10/25	18:11	415-742-9790	SSNFRNCSCO CA	0.3	2	0.05	11/02	15:28	314-751-2411	JEFFERSNCY MO	2.6	1	0.62
10/25	18:12	415-424-2000	PALO ALTO CA	1.4	2	0.24	11/05	14:11	415-341-9229	SAN MATEO CA	0.5	1	0.12
10/25	18:14	408-252-7720	SAN JOSE CA	0.8	2	0.14	11/05	15:52	513-555-1212	DIR ASST OH	0.5		0.58
10/25	18:15	415-388-3144	MILLVALLEY CA	1.8	2	0.31	11/07	14:02	201-623-6615	NEWARK NJ	8.5	1	1.82
10/25	18:21	415-567-8804	SAN FRAN CA	0.9	2	0.16	11/07	14:12	603-623-9796	MANCHESTER NH	0.4	1	0.09
10/25	18:22	415-981-1710	SAN FRAN CA	1.5	2	0.26	11/07	17:29	509-534-8982	SPOKANE WA	0.5	2	0.09
10/25	18:24	415-921-2416	SAN FRAN CA	0.7	2	0.12	11/07	17:34	415-341-9229	SAN MATEO CA	13.2	2	2.28
10/25	18:26	916-391-5662	SACRAMENTO CA	0.3	2	0.05	11/07	19:20	509-555-1212	DIR ASST WA	0.5		0.58
10/25	18:28	415-928-4794	SAN FRAN CA	0.2	2	0.04	11/07	19:21	509-534-3982	SPOKANE WA	0.3	2	0.05
10/26	13:26	918-587-8000	TULSA OK	1.7	1	0.42	11/07	19:21	509-534-8982	SPOKANE WA	0.1	2	0.02
10/26	13:38	415-341-9229	SAN MATEO CA	1.8	1	0.45	11/07	19:23	509-534-3982	SPOKANE WA	0.6	2	0.10
10/26	13:40	415-387-3568	SAN FRAN CA	0.9	1	0.22	11/08	11:03	301-643-8221	STEVENSVL MD	0.4	1	0.08
10/26	13:42	209-578-0686	MODESTO CA	2.2	1	0.55	11/08	17:06	804-555-1212	DIR ASST VA	0.6		0.43
10/26	14:53	918-587-8000	TULSA OK	1.1	1	0.27	11/13	11:50	201-725-3380	SOMERVILLE NJ	0.2	1	0.04
10/29	11:30	313-555-1212	DIR ASST MI	0.6		0.58	11/13	11:51	201-704-8444	SOMERVILLE NJ	3.0	1	0.64
10/29	11:30	616-555-1212	DIR ASST MI	0.2		0.58	11/13	16:35	313-496-7664	DETROIT MI	3.7	1	0.85
10/29	14:12	415-772-5000	SAN FRAN CA	2.3	1	0.57	11/13	18:35	616-456-1814	GRAND RPDS MI	3.8	2	0.64
10/29	14:39	216-668-1400	MONTROSE OH	3.4	1	0.73	11/14	10:47	201-623-6615	NEWARK NJ	0.2	1	0.04

000150



Prism Plus

000064978

9 3 0 4 0 9 8 2 0 1 3

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST
ALEXANDRIA

VA 22314

BILLING PERIOD 10/25/90 THROUGH 11/24/90

INVOICE NUMBER 76197958
INVOICE DATE 11/25/90
PAGE NUMBER 19

CUSTOMER NUMBER 20212346

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT
ACCOUNTING CODE: 65													
11/14	14:23	201-623-6615	NEWARK	NJ	1.6	1							
11/14	19:58	702-746-2860	RENO	NV	10.1	2							
11/14	21:22	203-661-8254	GREENWICH	CT	13.8	2							
11/15	10:48	907-456-0261	FAIRBANKS	AK	0.2	1							
11/15	10:50	617-555-1212	DIR ASST	MA	0.4								
11/15	14:36	301-555-1212	DIR ASST	MD	0.7								
11/16	09:59	201-623-6615	NEWARK	NJ	0.2	1							
11/16	10:03	603-623-9796	MANCHESTER	NH	18.7	1							
11/16	16:53	201-623-6615	NEWARK	NJ	0.3	1							
11/16	21:13	609-397-2404	LAMBERTVL	NJ	1.1	2							
11/16	22:29	508-583-6600	BROCKTON	MA	5.9	2							
11/19	11:38	201-623-6615	NEWARK	NJ	5.5	1							
11/20	12:37	612-470-3266	WAYZATA	MN	0.7	1							

TOTAL ACCOUNTING CODE 65 CALLS: 73 MINUTES: 160.4 AMOUNT: \$ 37.19

000191

Summary of Corporate Card Account

Payable upon Receipt in U.S. Dollars. Please enter

Corporate Account Number on all checks and correspondence.

0202

YOUR ACCOUNT IS 30 DAYS PAST DUE.
TO AVOID DELINQUENCY CHARGE.

IMMEDIATELY



Check here if address or
telephone number has
changed. See reverse side.

\$1,939.10

ANN E W STONE
ANN STONE & ASSOC
1315 DUKE ST
ALEXANDRIA VA
22314-3558

MAIL PAYMENTS TO:
AMERICAN EXPRESS

P.O. BOX 17309
BALTIMORE MD 21297-1730

8364218951 001939100001787060



Detach here and return upper portion with check or money order. Do not staple or fold.

Summary of Corporate Card Account

Retain this portion for your files.

Corporate Cardmember Name

ANN E W STONE

Corporate Account Number

3783-842189-51008

Statement Closing Date

11-29-90

Reference Number	Item Number	Description of Monthly Activity	Charges	Credits
		PREVIOUS BALANCE	\$152.04	
964314	1	DOUBLETREE GIFT SHOPPE TULSA OK INV#728723	22.03	
031303	2	WESTCOAST EXECUTIVE PARK PHOENIX AZ INV#066018	148.26	
943304	3	DUKE ZEIBERT'S WASHINGTON DC INV#934847	64.12	
025305	4	DOUBLETREE HOTEL DOWNTOWN TULSA OK INV#924617	45.40	
087306	5	HUNGRY HUNTER #210265 PLEASANTON CA INV#402157	26.68	
145312	6	THE HAY-ADAMS HOTEL WASHINGTON DC INV#075892	97.75	
949313	7	E C O ALEXANDRIA VA INV#578770	17.46	
021318	8	TIFFANY TAVERN ALEXANDRIA VA INV#863823	32.99	
873318	9	FITZGERALD'S ALEXANDRIA VA INV#645932	44.76	
871328	10	TERRAZZA ALEXANDRIA VA INV#160005	75.80	
501302	11	1001 NOB HILL RESTAURAN FRANCISCO CA 000096807 FOOD AND BEVERAGE 10/28/90	100.26	
501307	12	GTE AIRFONE, OAK BROOK IL 012138891 TO TEL NO. 703-684-0447 10/27/90	4.12	
501307	13	GTE AIRFONE, OAK BROOK IL 012140088 TO TEL NO. 703-850-7694 10/27/90	4.12	
664317	14	EASTERN AIRLINES INC MCLEAN VA TKT# 0078226545889 11/02	453.00	
664317	15	EASTERN AIRLINES INC MCLEAN VA TKT# 0078226545890 11/02	299.50	

Page 1 of 4

Payments or credits received after closing date above will appear on next month's statement.

FOR INQUIRIES ABOUT YOUR ACCOUNT, CALL 1-800-528-2122, OR WRITE US AT
P.O. BOX 53779, PHOENIX, AZ 85072-3779.

THIS HOLIDAY SEASON ORDER A BE MY GUEST RESTAURANT CERTIFICATE
FOR YOUR CLIENTS OR BUSINESS ASSOCIATES. CALL 1-800-535-GIFT ANYTIME.

GBD010005
2389

Please see reverse side for important information regarding certain types of charges.

000122

93040982014

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1191

August 29

91 ⁹⁸⁻⁵³³
560

Ann E. W. Stone and Associates

1,310.69

***One Thousand Three Hundred Ten and 69/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 PRINCE STREET, ALEXANDRIA, VIRGINIA 22314

80% of invoice 1867

NON NEGOTIABLE

⑈001191⑈ ⑆056005334⑆

⑈2002221⑈

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1224

September 16 91 ⁹⁸⁻⁵³³
560

Ann E. W. Stone and Associates

34.78

***Thirty Four and 78/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 PRINCE STREET, ALEXANDRIA, VIRGINIA 22314

80% of inv 1896

NON NEGOTIABLE

⑈001224⑈ ⑆056005334⑆

⑈2002221⑈

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

368

September 16 19 91 ⁹⁸⁻⁵³³
560

PAY TO THE
ORDER OF

Ann E. W. Stone and Associates

\$ 2,583.55

***Two Thousand Five Hundred Eighty Three and 55/100-----DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 PRINCE STREET, ALEXANDRIA, VIRGINIA 22314

FOR 100% of 1239,1212,1881-20% of 1867,1896

⑈000368⑈ ⑆056005334⑆

⑈2001543⑈

000123

93040982015

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
8/06/91Invoice Number
1867

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3471A

PACKAGE NAME : REVISED LOW \$ PLEDGE

1,638.36

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
08/01/91 16D-22D 27,306

327.67 F

1310.69 S

8/19/91

TOTAL DUE

1,638.36

=====

000124

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982016

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314
(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
10/09/90	1239

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3233

PACKAGE NAME : VITAL CONTESTS
MAILDATE MAILCODE QUANTITY
10/05/90 HF11, HF12, HF13 1,719

1,000.00

TOTAL DUE 1,000.00
=====

000125

10-10-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In event of default in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040982017

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
9/30/90	1212

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	31.84
COURIER/DELIVERY	38.00
FAX	18.00
POSTAGE	2.00
MEALS	125.19
HANDLING CHARGE	32.25

TOTAL DUE 247.28
=====

000126

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982018



BILL TO: ANN E W STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

PAGE 1 OF 1
DATE 09/14/90
INVOICE NO. 4-087-64407 ACCOUNT NO. 1040-4800

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
4509223224 BIOL RFC 54765826 1	ANNE E W STONE ANN E W STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 09/04/90	JUDITH FREY 2011 SAN LU RAE SE GRAND RAPIDS, MI 49506 AA DELIVERED 09/05/90 13:42 SIGNED: J.FREY	1/ 2	STANDARD PAK DISCOUNT	16.50 -2.50	14.00

93040982019

000127

Invoice Date : 09/16/90
INVOICE NUMBER: ANST09/16/90

Page

EXCEL COURIER, INC.
P.O. BOX 401
HERNDON, VA 22070-0401
PHONE: (703) 478-0140

ANN STONE & ASSOCIATES
1315 DUKE STREET
ATTN: ACCOUNTS PAYABLE
ALEXANDRIA, VA 22314

Excel	Excel	----- Job Description -----		
Job #	BOL #	Date	Pick Up	Deliver To
112139	121420	09/11/90	ANN STONE & ASSOCIATES	UNITED ENVELOPE
	14:30		1315 DUKE STREET	202 LANE COURT
			ALEXANDRIA, VA 22314	STERLING, VA 11111
			Caller : SUE	Signed by : MESSINA
			Reference: RFC	Service Type: RUSH!!!
			Desc. of Charges: NO RUSH CHARGE DUE TO DELAY IN DELIVERY.	
				Base : 24.00
				Sur : 0.00
				Wait : 0.00
				Weight : 0.00
				Attempt : 0.00
				Misc : 0.00

Total for Client Reference # : RFC

000128

07040982020

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

RTE

CUSTOMER NUMBER: 20212346

INVOICE NUMBER: 76111242

INVOICE DATE: 08/25/90

PAGE NUMBER: 26

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	RATE	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	RATE	MIN	AMOUNT		
	201-623-6615	NEWARK	NJ	07/26	13:24	B	0.2 \$	0.04		602-961-9600	CHANDLER	AZ	08/14	11:25	B	15.9 \$	3.94
	201-623-6615	NEWARK	NJ	07/26	17:16	E	0.6 \$	0.09		201-623-6615	NEWARK	NJ	08/14	14:52	B	0.2 \$	0.04
	603-623-9796	MANCHESTER	NH	07/30	10:27	B	19.7 \$	4.44		614-464-3606	COLUMBUS	OH	08/15	14:04	B	2.6 \$	0.60
	805-555-1212	DIR ASST	CA	07/30	11:20		0.2 \$	0.58		614-885-2727	WORTHINGTON	OH	08/15	16:38	B	0.3 \$	0.07
	213-555-1212	DIR ASST	CA	07/30	11:21		0.5 \$	0.58		614-221-5134	COLUMBUS	OH	08/15	16:39	B	4.9 \$	1.13
	512-555-1212	DIR ASST	TX	07/30	11:21		0.3 \$	0.58		419-893-4621	MAUMEE	OH	08/15	16:45	B	0.5 \$	0.12
	915-555-1212	DIR ASST	TX	07/30	11:22		0.3 \$	0.58		713-622-5223	HOUSTON	TX	08/16	10:24	B	1.1 \$	0.27
	517-339-2248	LANSING	MI	07/30	12:27	B	2.9 \$	0.68		201-623-6615	NEWARK	NJ	08/20	15:15	B	0.6 \$	0.13
	804-441-3079	NORFOLK	VA	07/30	15:15	B	0.4 \$	0.07		707-555-1212	DIR ASST	CA	08/21	08:45		0.3 \$	0.58
	201-623-6615	NEWARK	NJ	07/30	17:42	E	3.2 \$	0.47		415-555-1212	DIR ASST	CA	08/21	08:46		0.4 \$	0.58
	201-623-6615	NEWARK	NJ	07/31	11:45	B	0.4 \$	0.08		214-555-1212	DIR ASST	TX	08/21	08:47		0.6 \$	0.58
	301-643-7848	STEVENSVL	MD	07/31	15:41	B	1.3 \$	0.24		518-555-1212	DIR ASST	NY	08/21	08:48		0.6 \$	0.58
	301-484-2501	PIKESVILLE	MD	08/01	15:52	B	0.5 \$	0.10		609-555-1212	DIR ASST	NJ	08/21	14:39		0.2 \$	0.58
	404-688-9300	ATLANTA	GA	08/02	11:21	B	2.1 \$	0.50		201-555-1212	DIR ASST	NJ	08/21	14:40		0.4 \$	0.58
	804-441-3079	NORFOLK	VA	08/02	15:58	B	4.0 \$	0.74		407-392-4972	BOCA RATON	FL	08/21	15:51	B	7.4 \$	1.76
	301-643-7848	STEVENSVL	MD	08/02	17:27	E	3.8 \$	0.51		201-623-6615	NEWARK	NJ	08/21	17:03	E	0.3 \$	0.05
	305-371-1401	MIAMI	FL	08/03	10:36	B	1.3 \$	0.32		614-464-3606	COLUMBUS	OH	08/22	13:04	B	0.5 \$	0.12
	201-623-6615	NEWARK	NJ	08/03	12:17	B	1.5 \$	0.32		412-765-2400	PITTSBURGH	PA	08/22	13:14	B	0.5 \$	0.11
	609-663-8885	MERCHANTVL	NJ	08/06	09:24	R	0.7 \$	0.15		301-643-7848	STEVENSVL	MD	08/22	14:53	B	2.3 \$	0.44
	301-643-7848	STEVENSVL	MD	08/06	13:40	B	1.5 \$	0.29									
	412-765-2400	PITTSBURGH	PA	08/06	14:04	B	8.6 \$	1.85									
	609-555-1212	DIR ASST	NJ	08/07	08:52		0.1 \$	0.58									
	201-555-1212	DIR ASST	NJ	08/07	08:53		0.7 \$	0.58									
	619-487-3050	RANCHOBURD	CA	08/07	10:55	B	0.6 \$	0.15									
	816-221-0426	KANSASCITY	MO	08/07	10:57	B	0.6 \$	0.15									
	201-623-6615	NEWARK	NJ	08/07	15:18	B	0.2 \$	0.04									
	804-441-3079	NORFOLK	VA	08/08	11:37	B	0.6 \$	0.11									
	804-441-3076	NORFOLK	VA	08/08	14:50	B	0.3 \$	0.06									
	804-441-3079	NORFOLK	VA	08/08	14:51	B	2.6 \$	0.48									
	407-555-1212	DIR ASST	FL	08/09	08:57		0.2 \$	0.58									
	305-555-1212	DIR ASST	FL	08/09	08:58		0.4 \$	0.58									
	301-643-7848	STEVENSVL	MD	08/09	09:22	B	1.5 \$	0.29									
	203-224-8317	NEWBRITAIN	CT	08/09	14:06	B	0.4 \$	0.09									
	203-226-8317	WESTPORT	CT	08/09	14:07	B	1.7 \$	0.37									
	713-831-1932	HOUSTON	TX	08/10	10:59	B	0.3 \$	0.07									
	713-831-1932	HOUSTON	TX	08/10	11:00	B	0.3 \$	0.07									
	713-522-1111	HOUSTON	TX	08/10	11:02	B	1.0 \$	0.25									
	212-421-9040	NEW YORK	NY	08/10	11:04	B	0.7 \$	0.15									
	201-623-6615	NEWARK	NJ	08/10	11:14	B	0.5 \$	0.11									
	412-765-2400	PITTSBURGH	PA	08/10	11:16	B	0.5 \$	0.11									
	717-232-1898	HARRISBURG	PA	08/10	16:23	B	0.7 \$	0.15									
	713-346-1735	VLV LODGE	TX	08/10	16:39	B	1.0 \$	0.25									
	602-961-9600	CHANDLER	AZ	08/13	10:50	B	0.7 \$	0.17									
	602-961-9600	CHANDLER	AZ	08/13	11:59	B	1.6 \$	0.40									
	713-622-5223	HOUSTON	TX	08/13	12:36	B	0.9 \$	0.22									
	203-226-8317	WESTPORT	CT	08/14	10:46	B	0.5 \$	0.11									
	212-549-2238	BRONX	NY	08/14	11:21	B	0.5 \$	0.11									
	603-623-9796	MANCHESTER	NH	08/14	11:22	B	0.6 \$	0.14									

ACCOUNT TOTALS:

CALLS: 67

DURATION: 113.30

AMOUNT: \$ 31.84

MCI

12028607086

000129

FAX BILL

CLIENT

KFC

CODE

FOR THE MONTH OF

SENDING FAX LOG

DATE	FIRM RECEIVING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.
7-17	Valley Press	1	Y	LLJ
7-25	Tom Bettag-CBS	1	Y	AB
7-25	Sal Paolantonio-Phil Inq.	1	Y	AB
9/1	Valley Press	2	Y	71
9/18	" "	3	Y	71

7-23	CBS-Tom Bettag	2	Y	AS
7-23	Philadelphia Inquirer	2	Y	AS

RECEIVING FAX LOG

DATE	FIRM SENDING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.

I think these
two are not PNC,
but PFC!!

2202820403008/18.00



The Platinum Card® Statement of Account

Payable upon receipt in U.S. dollars. Detach and return this portion with your remittance. Do not staple.
Please enter Card member number on all checks and correspondence.

S2

FBP020008

2741

6 PB O 1

TERMS - PAYABLE IN FULL UPON RECEIPT OF STATEMENT

☐ Check here if address or telephone number has changed. See reverse side.

Account Number

Closing Date

Total Amount Due

3713-822398-11006

08-28-90

\$

ANN E W STONE
ANN STONE & ASSOC
1315 DUKE STREET
ALEXANDRIA VA
22314-3558

MAIL PAYMENT TO:

AMERICAN EXPRESS
SUITE 0001
CHICAGO IL 60679-0001

00411382239810252002771251 H0002771251



The Platinum Card® Summary of Account

Retain this portion for your files.

Card Member Name

Account Number

Closing Date

ANN E W STONE

3713-822398-11006

08-28-90

If you have a question about your account, call 1-800-525-3355 (24 hours/7 days).

Page 1 of 4

Previous Balance

Credits/Payments

New Charges

New Balance

\$

\$

\$

\$

938214-2 | 005 | TERRAZZA ALEXANDRIA VA

INV# 125250

125.19

125.19 - ~~125.19~~ RFC

meal

Total 8 125.19

000131

93040982023

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

PAID

357

68-533
560

August 29 19 91

AUG 4 91

PAY TO THE
ORDER OF

Ann E. W. Stone and Associates

503430910 09-03-91 004 00 \$ 6,513.26

***Six Thousand Five Hundred Thirteen and 26/100-----DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

FOR

Invoice 1238 / 1241

William Hunter

⑈000357⑈ ⑆056005334⑆

⑈2001543⑈

⑈0000651326⑈

93040982024

000132

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
10/05/90

Invoice Number
1238

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3204

PACKAGE NAME : BUSH POSTCARD

5,473.26

FEE PER PIECE: \$0.06

MAILDATE MAILCODE

QUANTITY

09/18/90 3P,3F,3H,2W

40,591

09/19/90 3J-3M,3Q,3R

30,000

09/20/90 3G,2U,3A,2X

20,630

TOTAL DUE

5,473.26

=====

000133

10-10-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly, in the event of default. In the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by AS & A in the collection of said fees and charges.

93040982025

WA CR # 351

8/29/91

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of bill
10/07/90

Invoice Number
1241

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3202

PACKAGE NAME : HIGH DOLLAR/WAVE #5

1,040.58

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/05/90	H3W	6,709
10/05/90	H3U, H4A	10,634

TOTAL DUE 1,040.58

=====

10-10-90

000134

Invoice due in 30 days. Past due bills are subject to a minimum of 1-3/4% interest per month. In the event of default, in the payment of bills or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs. ASX in the collection of said fees and charges.

93040982026

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1169

August 15

91

Ann Stone and Associates

4,072.60

**Four Thousand Seventy Two and 60/100-----

EG

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

1782, 1868, 1829, 1870, 1832, 1817, 1814
1850, 5063, 808 of all
00169 056005334

Ros

NON NEGOTIABLE

2002221

93040982027

000135

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

7/3/91

No 005063

Client Code: 223

**BILLED
TO:**REPUBLICANS FOR CHOICE
1315 Duke St.
Suite 201
Alexandria, VA 22314

JOB #	INVOICED BY	
3398	LLJ	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.

(EXPLANATION PKG.)Copy Creation for: Envelopes bought from another client \$ 135.00
to use for this mailing in order to
Production get price break

Package Name: _____

Mail Code(s) _____ Quantity(ies) _____

3,000 9 x 12 brownkraft envelope at \$45 per thousand \$135.00

Fee Per Piece _____ x Quantity _____ \$ _____

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

TOTAL AMOUNT: \$ 135.00

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

000136

93040982028

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

7/31/91

Invoice Number

1840

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE

7.28

COURIER/DELIVERY

48.00

OFFICE SUPPLIES

254.51

POSTAGE

172.99

HANDLING CHARGE

72.42

8-5-91**TOTAL DUE**

555.20

=====

State - 444.16
Fed - 111.04

000137

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982029

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 06/25/91 THROUGH 06/24/91

INVOICE NUMBER 76762750
INVOICE DATE 06/25/91
PAGE NUMBER 15

CUSTOMER NUMBER 20212346

RFC

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT
------	------	------------------	--------------	--------------	------------------------	----------------------------	------	------	------------------	--------------	--------------	------------------------	----------------------------

ACCOUNTING CODE: 05

06/05	17:04	301-484-2501	PIKESVILLE MD	1.4	2	0.19
06/11	17:46	713-850-7567	HOUSTON TX	1.3	2	0.23
06/12	16:27	804-288-2491	RICHMOND VA	36.6	1	6.62
06/14	12:02	804-288-2491	RICHMOND VA	1.3	1	0.24

TOTAL ACCOUNTING CODE 05 CALLS: 4 MINUTES: 40.6 AMOUNT: \$ 7.28

000138



Prism Plus

000052155

0 2 0 2 8 6 0 7 0 2 6

Invoice Date : 06/23/91
INVOICE NUMBER: ANST06/23/91
ANN STONE & ASSOCIATES

Page 2

Excel	Excel	Job Description		Charges		Total
Job #	BOL #	Date	Pick Up	Deliver To		
147673	203655	06/17/91	ANN STONE & ASSOCIATES	UNITED ENVELOPE	Base :	24.00
		12:22	1315 DUKE STREET	202 LANE COURT	Sur :	0.00
			ALEXANDRIA, VA 22314	STERLING, VA 22170	Wait :	0.00
			Caller : SUE	Signed by : D. NESSINA	Weight :	0.00
			Reference: RFC	Service Type: REGULAR	Attempt :	0.00
					Misc :	0.00
						24.0
148445	223552	06/21/91	ANN STONE & ASSOCIATES	UNITED ENVELOPE	Base :	24.00
		11:12	1315 DUKE STREET	202 LANE COURT	Sur :	0.00
			ALEXANDRIA, VA 22314	STERLING, VA 22170	Wait :	0.00
			Caller : STEPHANIE	Signed by : A. NESSINA	Weight :	0.00
			Reference: RFC	Service Type: REGULAR	Attempt :	0.00
					Misc :	0.00
						24.0
Total for Client Reference # : RFC						48.0

copied for 7/91

Payment Terms: NET 30 DAYS

Questions??? (703) 478-0140

Total this Invoice

143.66

000139

93040982031

FILE. 650-670.

CASHIER • 3266

• CUSTOMER •

QTY 5

[illegible]

246974 5.00

1997

0710720 5.07

2000

4

1

0111

100

NOTA

PAUL

win

ACCT 1036

Auth.

Figure 1

Tf

01 02

0000

Source:

PUK:

—

Index

7972 9125 0196 5466

ANN E W STONE & ASSOC

MEMBER 01965466

STAPLES

STAPLES 24
The Office Superstore

ALEXANDRIA VA

4454431602

CUSTOMER SIGNATURE

X Key & Tm

The issuer of the card identified on this item is authorized to pay the amount shown as TOTAL upon proper presentation. I promise to pay such TOTAL (together with any other charges due thereon) subject to and in accordance with the agreement governing the use of such card.

QTY	CLASS	DESCRIPTION	PRICE	AMOUNT
		VISA		
		DATE: 07/11/91	SUB TOTAL	
		TIME: 01:02 PM	TAX	
		AMOUNT: 34.50	TIP MISC.	
		MasterCard		
		VISA		
		5643123		
				34.50

SAFE PERF U.S. Pat. 4,403,793 CUSTOMER COPY

IMPORTANT: RETAIN THIS COPY FOR YOUR RECORDS

CUSTOMER COPY PULL **SALES SLIP** 

ANN E. W. STONE AND ASSOCIATES, INC.
CONSULTANTS IN DIRECT RESPONSE MARKETING
AND ADVERTISING

TO: Accounting
FROM: Mary P.

DATE: 7/22/91

ACTION MEMO:

- ☐ per your request ☐ for your information
☐ per our conversation ☐ please take action ☐ need your response by: _____

Items highlighted, please bill to PFC

~~000140~~

000441

POSTAGE METER

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub-Total	Grand Total
CPAC-334	6/17	AACPAC-334	6/18	AACPAC-334	6/18	AACPAC-334	6/20	AACPAC-334	6/21		
ASA-000	1.16	ASA-000	1.13	ASA-000		ASA-000	.87	ASA-000			
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219			
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302		CIS-302	.52	CIS-302		CIS-302		.52	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203	.58	FTE-203	.75	FTE-203	.85	FTE-203		1.33	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	.24	IFF-217		IFF-217	2.90	IFF-217	2.90	IFF-217		3.48	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307		NREF-307		NREF-307	1.62	NREF-307	1.62	NREF-307		1.62	
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324			
RFC-223		RFC-223		RFC-223	.98	RFC-223		RFC-223		.98	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347	.29	USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE	1.50	UNIQUE		UNIQUE		1.45	
		LJS	1.45					CFRAN		.29	

000142

POSTAGE METER

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub-Total	Grand Total
AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
ASA-000	0.78	ASA-000	.58	ASA-000	1.15	ASA-000	.84	ASA-000			
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219			
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214	1.34	CALL-214		CALL-214		CALL-214		1.34	
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	2.90	CIS-302		CIS-302	.58	CIS-302	2.90	CIS-302	.56	6.98	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203	1.07	FTE-203	.29	FTE-203		FTE-203		FTE-203		1.56	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	2.90	IFF-217		IFF-217	.29	IFF-217		IFF-217	.58	4.06	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307	1.73	NREF-307		NREF-307		NREF-307	.84	NREF-307	.56	3.18	
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324	.29	1.55	
RFC-223		RFC-223		RFC-223		RFC-223	.29	RFC-223	.11	21.46	
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333	.29	.29	
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE			

NRC 29

CAF 29

~~CAF~~

~~CAF~~

NRCC

.29

CFANJ 29 SFM 121

CAF

.29

SFM

1.21

CFANJ

.29

000143

93040982035

POSTAGE METER

MONDAY	DATE	TUESDAY	WED.	THURSDAY	FRIDAY	Sub- total	Grand Total
	7/1						
AACPAC-334		AACPAC-334	AACPAC-334	AACPAC-334	AACPAC-334		
ASA-000	1.45	ASA-000	ASA-000	ASA-000	ASA-000		
ART-		ART-	ART-	ART-	ART-		
ASE-220		ASE-220	ASE-220	ASE-220	ASE-220		
AWLA-219		AWLA-219	AWLA-219	AWLA-219	AWLA-219		
BFG-349		BFG-349	BFG-349	BFG-349	BFG-349		
BFC-350		BFC-350	BFC-350	BFC-350	BFC-350		
BFT-335		BFT-335	BFT-335	BFT-335	BFT-335		
BRADY-353		BRADY-353	BRADY-353	BRADY-353	BRADY-353		
CCF-351		CCF-351	CCF-351	CCF-351	CCF-351		
CDC-352		CDC-352	CDC-352	CDC-352	CDC-352		
CALL-214		CALL-214	CALL-214	CALL-214	CALL-214		
CCPAC-221		CCPAC-221	CCPAC-221	CCPAC-221	CCPAC-221		
CFCF-351		CFCF-351	CFCF-351	CFCF-351	CFCF-351		
COC-102		COC-102	COC-102	COC-102	COC-102		
CIS-302		CIS-302	CIS-302	CIS-302	CIS-302	3.19	
CMF-338		CMF-338	CMF-338	CMF-338	CMF-338		
CRP-326		CRP-326	CRP-326	CRP-326	CRP-326		
CS-222		CS-222	CS-222	CS-222	CS-222		
CSE-215		CSE-215	CSE-215	CSE-215	CSE-215		
FND-336		FND-336	FND-336	FND-336	FND-336		
FTE-203		FTE-203	FTE-203	FTE-203	FTE-203	1.56	
FLUSS-346		FLUSS-346	FLUSS-346	FLUSS-346	FLUSS-346		
GOV. REL		GOV. REL	GOV. REL	GOV. REL	GOV. REL		
IFF-217		IFF-217	IFF-217	IFF-217	IFF-217	4.75	
LVA-216		LVA-216	LVA-216	LVA-216	LVA-216		
NDCF-210		NDCF-210	NDCF-210	NDCF-210	NDCF-210	.29	
NREF-307		NREF-307	NREF-307	NREF-307	NREF-307		
NRSC-324		NRSC-324	NRSC-324	NRSC-324	NRSC-324		
RFC-223	Comp. 41	RFC-223	RFC-223	RFC-223	RFC-223	150.28	
RNC-333		RNC-333	RNC-333	RNC-333	RNC-333		
TRUMP-328		TRUMP-328	TRUMP-328	TRUMP-328	TRUMP-328		
USSP-347		USSP-347	USSP-347	USSP-347	USSP-347		
UNIQUE		UNIQUE	UNIQUE	UNIQUE	UNIQUE	2.14	
Sfm	29	Sfm				.87	

RFC (58)
NRCC 98
ASMP
NHL
LL

SFM
NRCC
CEAG
150.28
2.42
.58

000114

23040982036

POSTAGE METER

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub. total	Grand Total
AACPAC-334	7/8	AACPAC-334	7/9	AACPAC-334	7/10	AACPAC-334	7/11	AACPAC-334	7/12		
ASA-000		ASA-000	11.39	ASA-000	1	ASA-000	11	ASA-000			
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219	.27	AWLA-219		AWLA-219		AWLA-219		.29	
BFG-349		BFG-349	.29	BFG-349		BFG-349		BFG-349		.29	
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335	.29	BFT-335		BFT-335		BFT-335		.29	
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	.224	CIS-302	.48	CIS-302		CIS-302		CIS-302		10.42	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203	.16	FTE-203	.56	FTE-203	.21	FTE-203		29.5	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	.218	IFF-217	.290	IFF-217	.81	IFF-217		IFF-217		6.19	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210	.52	NDCF-210	.21	NDCF-210		NDCF-210		.81	
NREF-307	1.90	NREF-307	1.21	NREF-307	1.14	NREF-307	9.54	NREF-307		13.84	
NRSC-324		NRSC-324	.29	NRSC-324		NRSC-324		NRSC-324		.29	
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223			
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333		.29	
TRUMP-328		TRUMP-328	.29	TRUMP-328		TRUMP-328		TRUMP-328		.29	
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347		.29	
UNIQUE		UNIQUE		UNIQUE		UNIQUE		UNIQUE		.29	
				STIM				WSD		.29	

SEM 2.03
 AS/MCA .29
 CFAJ .29
 NRCC .29

000145

NRCC .29

93040982037

POSTAGE METER

7/19

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub- total	Grand Total
AACPAC-334	7/15	AACPAC-334	7/16	AACPAC-334	7/17	AACPAC-334	7/18	AACPAC-334	7/19		
ASA-000		ASA-000		ASA-000	29	ASA-000		ASA-000			
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			3.20
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219	29	.29	2.90
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350		.29	
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			3.24
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			2.67
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			.70
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102	4.35	COC-102		COC-102		COC-102		COC-102		4.35	4.35
CIS-302		CIS-302		CIS-302	52	CIS-302		CIS-302	29	1.68	22.79
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
CRP-326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215		.29	
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203		FTE-203		FTE-203	29	FTE-203		FTE-203	1.04	1.33	8.73
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	1.59	IFF-217	2.02	IFF-217		IFF-217		IFF-217	29	8.40	26.58
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			2.70
NREF-307		NREF-307		NREF-307		NREF-307		NREF-307		.58	1.1
NRSC-324		NRSC-324		NRSC-324	29	NRSC-324		NRSC-324		.58	1.1
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223	29	.87	172.99
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE	4.64	UNIQUE		UNIQUE		5.97	9.85
				NRSC	29			ASYME		2.43	3.59

93040982038

NRCC
DCFS
CFAT
CAF
SFM

000146

4.11

Two hundred three and 78/100

41	ISSUED TO Twin Towers Printing	DESCRIPTION RFC Mailing Labels	CHECK NUMBER 1490	NET AMOUNT 203.78
----	-----------------------------------	-----------------------------------	----------------------	----------------------

NON-NEGOTIABLE
RECORD OF EARNINGS OR PAYMENTS

© A-11-BPD

PLEASE PAY BY THIS INVOICE. NO STATEMENT WILL BE SENT

COMPANY REPUBLICANS FOR CHOICE INVOICE NO. 71191005
 ADDRESS _____ P.O. # 103
 TELEPHONE # _____ DATE: 7/11/91
 ORDERED BY: _____

PREPARATION		
TYPESETTING		\$
LAYOUT		\$
HALFTONE		\$
		\$
		\$
		\$
PRINTING	DESCRIPTION	
QUANTITY		\$
1000	2-COLOR LABELS	\$ 185.00
		\$
	Del.	\$ 10.00
		\$
BINDERY		
DESCRIPTION		
FOLD		\$
STAPLE		\$
COLLATE		\$
		\$
		\$

ACCEPTED BY	DATE	CHECK #	SUBTOTAL	\$ 195.00
			TAX	\$ 9.78
			TOTAL	\$ 203.78
			DEPOSIT	\$ -0-
			BALANCE	\$ 203.78

TWIN TOWERS
Printing
 1000 Wilson Blvd.

TERMS: PLEASE PAY WITHIN 30 DAYS.
 AFTER 30 DAYS, PLEASE ADD
 2% SERVICE CHARGE TO INVOICE

000147

93040982039

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
7/09/91	1814

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3494

PACKAGE NAME : EMERGENCY CONFERENCE FOLLOW-UP
FEE PER PIECE: \$0.06

16.38

MAILDATE / MAILCODE / QUANTITY
07/06/91 EC6 273

Handwritten:
7/13/91
7-29-91

TOTAL DUE 16.38
=====

000148

Handwritten:
State 13 10
fed 3 28

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA, in the collection of said fees and charges.

93040982040

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
8/06/91	1868

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3471

PACKAGE NAME : REVISED HIGH \$ PLEDGE

1,541.64

FEE PER PIECE: \$0.08

MAILDATE / MAILCODE / QUANTITY

08/01/91 H16D-H21D 25,694

1,233.31 state
308.33 fed.

TOTAL DUE

1,541.64

=====

OK'd
8/13/91

000149

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982041

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 7/22/91	Invoice Number 1829

BILLED TO
 REPUBLICANS FOR CHOICE
 ATTN: R. GARBER, TREASURER
 1315 DUKE STREET
 ALEXANDRIA, VA 22314

JOB #: 3400

PACKAGE NAME : PLEDGE FOLLOW-UP
 MAILDATE / MAILCODE / QUANTITY
 07/17/91 57A-57J 3,476

1,000.00

oil
7/29/91

TOTAL DUE 1,000.00
 =====

state sec
fed xc

000150

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982042

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
8/12/91	1870

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3515

PACKAGE NAME : YR/YVETTER
MAILDATE / MAILCODE / QUANTITY
08/06/91 62 A-J 3,614

1,000.00

800.00 state
200.00 fed.

[Signature]
8/13/91

TOTAL DUE 1,000.00
=====

S

000151

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

23040982043

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 7/23/91	Invoice Number 1832

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3494 & 3494A

PACKAGE NAME : EMERGENCY CONFERENCE FOLLOW-UP
INVOICES 1814 - 1815 BALANCE

815.98

Handwritten signature
7/24/91
7.29-91

state - 652.78
fed - 163.20

TOTAL DUE 815.98
=====

000152

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982044

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/30/91	Invoice Number 1817

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	1.92
POSTAGE	21.17
HANDLING CHARGE	3.46

state 51.24
fee - 5.31

TOTAL DUE 26.55
=====

7-29-91

000153

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982045

POSTAGE METER

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub- total	Grand Total
CPAC-334	5/28	AACPAC-334		AACPAC-334	5/29	AACPAC-334	5/26	AACPAC-334	5/31		
000	232	ASA-000		ASA-000	.87	ASA-000		ASA-000	.29		
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219			
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302		CIS-302		CIS-302	.29	CIS-302	4.57	CIS-302		4.86	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
.326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203	.29	FTE-203		FTE-203	.58	FTE-203	.75	FTE-203		1.62	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL		GOV. REL		GOV. REL		GOV. REL		GOV. REL			
IFF-217	.29	IFF-217		IFF-217	.29	IFF-217	7.16	IFF-217		7.74	
LVA-216		LVA-216		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-210		NDCF-210		NDCF-210		NDCF-210			
NREF-307		NREF-307		NREF-307	.29	NREF-307	2.90	NREF-307		3.19	
NRSC-324	.29	NRSC-324		NRSC-324		NRSC-324		NRSC-324		.29	
RFC-223	.58	RFC-223		RFC-223		RFC-223		RFC-223		.58	64.58
RNC-333	.29	RNC-333		RNC-333		RNC-333		RNC-333			
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			
USSP-347		USSP-347		USSP-347		USSP-347		USSP-347			
UNIQUE		UNIQUE		UNIQUE SFM	1.74	UNIQUE		UNIQUE		1.74	
EOR	.29			NRCC	.29	SFM	SFM	SFM	.58		

(RFC TV)
 → 18.56
 NRCC .29
 EOR .29

000154

POSTAGE METER

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub- total	Grand Total
AACPAC-334	6/3	AACPAC-334	6/4	AACPAC-334	6/5	AACPAC-334	6/4	AACPAC-334	6/4		
ASA-000	0.61	ASA-000	8.12	ASA-000	4.21	ASA-000	5.45	ASA-000	.29		
ART-		ART-		ART-		ART-		ART-			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			
AWLA-219		AWLA-219		AWLA-219		AWLA-219	.29	AWLA-219		.29	
BFG-349		BFG-349		BFG-349		BFG-349	.29	BFG-349		.29	
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			
DFT-335		DFT-335		DFT-335		DFT-335	.29	DFT-335		.29	
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214		CALL-214		CALL-214		CALL-214			
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	6.40	CIS-302	3.19	CIS-302		CIS-302	.29	CIS-302		9.86	
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
326		CRP-326		CRP-326		CRP-326		CRP-326			
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			
FND-336		FND-336		FND-336		FND-336		FND-336			
FTE-203	.98	FTE-203	1.80	FTE-203		FTE-203	.58	FTE-203	.29	3.35	
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL	2.43	GOV. REL		GOV. REL		GOV. REL		GOV. REL			
IFF-217	2.43	IFF-217	6.69	IFF-217	7.55	IFF-		IFF-217		16.65	
LVA-216		LVA-216		LVA-216		LVA-		LVA-216			
NDCF-210	.29	NDCF-210		NDCF-210		NDCF-		NDCF-210		.29	
NREF-307	3.89	NREF-307	1.44	NREF-307		NREF-307		NREF-307		4.51	
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324			
RFC-223		RFC-223		RFC-223		RFC-223		RFC-223	.29	.29	
RNC-333		RNC-333		RNC-333		RNC-333	.29	RNC-333		.29	
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328	.29	TRUMP-328		.29	
USSP-347		USSP-347		USSP-347		USSP-347	.29	USSP-347		.29	
UNIQUE		UNIQUE		UNIQUE		UNIQUE	.52	UNIQUE	3.19		
NDC	.29	CFANT	58	SFM	0.41						

CPS. 1.29

SFM

CFANT

NRCC

CPS

2.61

.58

.29

.29

000155

POSTAGE METEN

MONDAY	DATE	TUESDAY	DATE	WED.	DATE	THURSDAY	DATE	FRIDAY	DATE	Sub- total	Grand Total
CPAC-334		AACPAC-334		AACPAC-334		AACPAC-334		AACPAC-334			
000	1.14	ASA-000	3.19	ASA-000	2.14	ASA-000		ASA-000	7.25		
ART.		ART.		ART.		ART.		ART.			
ASE-220		ASE-220		ASE-220		ASE-220		ASE-220			3.20
AWLA-219		AWLA-219		AWLA-219		AWLA-219		AWLA-219			2.32
BFG-349		BFG-349		BFG-349		BFG-349		BFG-349			3.49
BFC-350		BFC-350		BFC-350		BFC-350		BFC-350			4.69
BFT-335		BFT-335		BFT-335		BFT-335		BFT-335			2.95
BRADY-353		BRADY-353		BRADY-353		BRADY-353		BRADY-353			
CCF-351		CCF-351		CCF-351		CCF-351		CCF-351			
CDC-352		CDC-352		CDC-352		CDC-352		CDC-352			
CALL-214		CALL-214	1.04	CALL-214		CALL-214		CALL-214		1.04	1.33
CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221		CCPAC-221			1.10
CFCF-351		CFCF-351		CFCF-351		CFCF-351		CFCF-351			
COC-102		COC-102		COC-102		COC-102		COC-102			
CIS-302	4.02	CIS-302	1.29	CIS-302	2.31	CIS-302		CIS-302		7.62	29.98
CMF-338		CMF-338		CMF-338		CMF-338		CMF-338			
326		CRP-326		CRP-326		CRP-326		CRP-326			1.30
CS-222		CS-222		CS-222		CS-222		CS-222			
CSE-215		CSE-215		CSE-215		CSE-215		CSE-215			1.82
FND-336		FND-336		FND-336		FND-336		FND-336			1.29
FTE-203	1.04	FTE-203		FTE-203		FTE-203		FTE-203		1.04	7.69
FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346		FLUSS-346			
GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.		GOV. REL.			
IFF-217	8.40	IFF-2		IFF-217	1.04	IFF-217		IFF-217		9.44	35.66
LVA-216		LVA-2		LVA-216		LVA-216		LVA-216			
NDCF-210		NDCF-2	5	NDCF-210		NDCF-210		NDCF-210		.52	1.10
NREF-307	1.44	NREF-307		NREF-307	.58	NREF-307		NREF-307		2.02	1.10
NRSC-324		NRSC-324		NRSC-324		NRSC-324		NRSC-324			1.10
RFC-223	.29	RFC-223	.58	RFC-223	.87	RFC-223		RFC-223		1.74	6.14
RNC-333		RNC-333		RNC-333		RNC-333		RNC-333			.58
TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328		TRUMP-328			.29
USSP-347	.29	USSP-347		USSP-347		USSP-347		USSP-347		.29	.87
UNIQUE		UNIQUE	.25	UNIQUE		UNIQUE		UNIQUE		.75	7.16
CFM	2.9			SFM	8.21			SFM		8.21	38.34

NRCC .29
SFM .09

NRCC .29
CFM .29
ZOR .29
USP .29
CES .29

000156

93040982048

03040082040

Call Detail Report - Dial-1 Access

ANW STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 04/25/91 THROUGH 05/24/91

INVOICE NUMBER 75723005
INVOICE DATE 05/25/91
PAGE NUMBER 21

CUSTOMER NUMBER 20212346

RFC

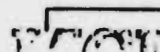
DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E Y	PRE- DISCOUNT AMOUNT
------	------	------------------	--------------	--------------	----------------------------	----------------------------	------	------	------------------	--------------	--------------	----------------------------	----------------------------

ACCOUNTING CODE: 65

04/26	15:20	515-223-9332	DES MOINES IA	6.5	1	1.55
05/22	16:50	818-596-2360	CANOGAPARK CA	1.5	1	0.37

TOTAL ACCOUNTING CODE 65 CALLS: 2 MINUTES: 8.0 AMOUNT: \$ 1.92

000157



Prism Plus

000055397

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

INVOICE	
Date of order	Invoice Number
6/30/91	1782

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

Jamie -

TELEPHONE

POSTAGE

HANDLING CHARGE

1.92

66.61

10.28

new
amt. 21.1
3.46

I need to
know what
this postage is for.

RG
6-26-91

Jamie:
Amount was billed
to RFC in error.
The amount should be
\$18.56 -- it was 64 pieces
at 29¢ rather than
\$64. Please adjust
this invoice.

TOTAL DUE

~~78.81~~

26.55

Thx.
AUB
7/3/91

000158

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by AS in the collection of said fees and charges.

93040982050

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1148

August 1

91

58-533
560

Ann ~~Sene~~ and Associates (1)

5,413.49

***Five Thousand Four Hundred Thirteen and 49/100-----



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

80% of 1816/1777/1806/1805/1744/1761

NON NEGOTIABLE

⑈001148⑈ ⑆056005334⑆

⑈2002221⑈

93040982051

000159

ANNE E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

5/09/91

1716

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3430

PACKAGE NAME : UPDATE PACKAGE
MAILDATE / MAILCODE / QUANTITY
05/08/91 54A-54H 2,823

1,000.00

200.00 Fed.
800.00 state

OK
5-14-91

TOTAL DUE 1,000.00
=====

000100

5-20-91

Invoice due in 30 days. If not paid by the 30th day, a minimum of 1 1/2% interest per month will be charged. In the event of default, the company will be entitled to all charges of any client above as high as possible. The company will not be responsible for any loss or damage to the client's property or for any loss of profit or other damages resulting from the use of the company's services.

93040982052

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

PHONE 703/836-7717 FAX 703/836-0018

INVOICE

6/20/91

1777

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3487

PACKAGE NAME : EMERGENCY CONFERENCE
MAILDATE / MAILCODE / QUANTITY
06/19/91 EC1 & EC2 1,784

1,000.00

200.00 Fed. start
800.00 state
[Signature]

OK 6/25/91

TOTAL DUE

1,000.00

6-26-91

000161

Invoice due within 30 days. Payment in advance. Late payment will incur a minimum of 1.5% interest per month. In the event of default, the entire amount due shall be immediately due and payable. If any claim above is held, the entire amount due shall be immediately due and payable. ANN E. W. STONE AND ASSOCIATES, INC. is the collection of said dues.

93040982053

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314
(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/27/91	Invoice Number 1806

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3468

PACKAGE NAME : YEUTTER PACKAGE
MAILDATE / MAILCODE / QUANTITY
06/26/91 60A-60H 3,253

1,000.00

200.00 fed.
800.00 state

OK
11.2.91

TOTAL DUE 1,000.00
=====

1-541

000162

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, of any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by AS&M in the collection of said fees and charges.

93040982054

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
6/27/91

Invoice Number
1805

BILLED
TO

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3469

PACKAGE NAME : YEUTTER LOW \$ LTR
MAILDATE / MAILCODE / QUANTITY
06/26/91 14C & 15C 10,000

2,500.00

500.00 fed
2000.00 state

TOTAL DUE 2,500.00

000163

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982055

OK
11.7.91

2-5-91

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

TEL (703) 836-7717 FAX (703) 836-6018

INVOICE

Date of Bill
5/31/91

Invoice Number
1744

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

06/13/91

TELEPHONE

13.21

POSTAGE

1.45

HANDLING CHARGE

2.20

3.37 Fed.
13.49 State

TOTAL DUE

16.86

=====

000164

Invoice due in 30 days. Past due bills are charged a minimum of 1.5% interest per month compounded monthly. In the event of default, the payment of this invoice shall constitute a charge, if any, client above is liable to pay. Also in the event of default, the client shall be liable for the collection of said fees and charges.

93040982056

9 3 0 4 0 9 8 2 0 5 7

Call Detail Report - Dial-1 Access

ANN STOLE & ASSOC
1315 DUKE ST
ALEXANDRIA

VA 22314

BILLING PERIOD 03/25/91 THROUGH 04/24/91

INVOICE NUMBER 75691508
INVOICE DATE 04/25/91
PAGE NUMBER 19

CUSTOMER NUMBER 20212346

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT
ACCOUNTING CODE:							65						
03/25	09:28	301-494-2501	PIKESVILLE MD	1.5	1	0.29							
03/25	09:57	301-494-2501	PIKESVILLE MD	4.4	1	0.84							
03/25	10:02	301-494-2501	PIKESVILLE MD	0.1	1	0.02							
03/25	10:03	301-484-2501	PIKESVILLE MD	2.9	1	0.56							
03/25	12:32	301-494-2501	PIKESVILLE MD	1.4	1	0.27							
03/25	15:39	301-484-2501	PIKESVILLE MD	0.6	1	0.12							
03/25	15:57	301-484-2501	PIKESVILLE MD	3.1	1	0.60							
03/26	10:54	301-494-2501	PIKESVILLE MD	0.9	1	0.17							
03/26	14:15	301-484-2501	PIKESVILLE MD	0.4	1	0.08							
03/26	15:44	301-484-2501	PIKESVILLE MD	1.4	1	0.27							
03/27	17:03	301-484-2501	PIKESVILLE MD	0.3	2	0.04							
03/28	10:42	301-434-2501	PIKESVILLE MD	3.6	1	0.69							
03/28	12:52	301-434-2501	PIKESVILLE MD	1.7	1	0.33							
03/28	13:00	301-434-2501	PIKESVILLE MD	2.5	1	0.48							
03/28	16:20	301-484-2501	PIKESVILLE MD	0.7	1	0.13							
04/02	16:44	301-484-2501	PIKESVILLE MD	2.5	1	0.48							
04/03	12:08	301-434-2501	PIKESVILLE MD	4.0	1	0.77							
04/04	09:33	301-484-2501	PIKESVILLE MD	0.8	1	0.15							
04/04	14:38	301-434-2501	PIKESVILLE MD	1.0	1	0.19							
04/05	13:12	301-484-2501	PIKESVILLE MD	4.9	1	0.94							
04/05	13:33	301-434-2501	PIKESVILLE MD	1.2	1	0.23							
04/08	09:55	301-484-2501	PIKESVILLE MD	0.4	1	0.08							

TOTAL ACCOUNTING CODE 65 CALLS: 22 MINUTES: 40.3 AMOUNT: \$ 7.73

C&P Telephone
A Bell Atlantic Company

Acct 703 836 7717 753 19

Apr 16 1991

Amount	Place	Number	Date	Time	Rate	Min	
.75	LEONARDTN MD	301 475-9690	15	11:40A	*D	2	-RFC
1.03	LEONARDTN MD	301 475-9690	Apr 9	9:28A	*D	3	-RFC-
Calls from 703 836 7723							
.61	LEONARDTN MD	301 475-9690	3	5:06P	*E	3	-RFC
1.03	LEONARDTN MD	301 475-9690	12	3:16P	*D	3	-RFC
1.03	LEONARDTN MD	301 475-9690	16	3:23P	*D	3	-RFC
1.03	LEONARDTN MD	301 475-9690	17	9:32A	*D	3	-RFC

Total 16 13.21

000057411

000165

TAP

Prism Plus

ANNE. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-7718

INVOICE

DATE
5/31/91

1761

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3399

PACKAGE NAME : THREE MONTH PLEDGE
MAILDATE / MAILCODE / QUANTITY
05/31/91 56A - 56H 3,524

1,000.00

200.00 Fed
800.00 state
6/10/91

OK 6/4/91
TOTAL DUE 1,000.00
=====

000166

Invoice due to the P.O. of the
event or default in the
reason for

maximum of 1-3-4- interest
if any, client above is to
only collection of the

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1121

July 15

91 ⁸⁸⁻³³³₅₆₀

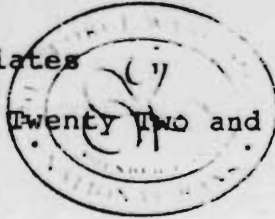
Ann Stone and Associates

1,622.18

***One Thousand Six Hundred Twenty Two and 18/100-----



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314



80% of Inv. 1514, 1514-1, 1676, 1683

NON NEGOTIABLE

and 1695 #001121# 1056005334#

#2002221#

93040982059

000167

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
4/15/91Invoice No.
1676BILLED
TO:**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314**

JOB #: 3368

PACKAGE NAME : DELEGATES PACKAGE
MAILDATE / MAILCODE / QUANTITY
04/11/91 D1 + D2 4,510

1,000.00

200.00 fed
800.00 state

okd
JD
4/18/91

TOTAL DUE 1,000.00

=====

000168

4-29-91

Invoice due in 30 days. Past due balances are charged a minimum of 1-3/4% interest per month compounded monthly. In event of default in the payment of fees and charges, if any, client above is liable to pay all expenses, also incurred, reasonable attorney fees and collection costs of ASA in the collection of said fees and charges.

93040982060

ANNE E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

4/24/91

INVOICE NUMBER
1683

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3398

PACKAGE NAME : EXPLANATION PRE-BILL FOLLOW-UP #2 1,000.00
MAILDATE / MAILCODE / QUANTITY
04/19/91 53A-53C 572
04/20/91 53D-53H 2,351

200.00 Fed.
800.00 State

OK
DOE
4.25.91

TOTAL DUE 1,000.00
=====

000169

4-29-91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-2% interest per month, compounded, in the event of default, in the payment of interest charges, if any, client above is liable to pay all of the same, and reasonably attorney fees and costs, as incurred by ASAM in the collection of said fees and charges.

ANNE E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

4/30/91

1695

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE

8.87

POSTAGE

3.61

HANDLING CHARGE

1.87

TOTAL DUE

14.35

000170

Invoice due in 30 days. Payment in full is due within 30 days of the date of invoice. If payment is not received by the due date, a minimum of 1-3/4% interest per month will be charged on the unpaid balance. In the event of default, in the payment of this invoice, the client above is liable to pay all costs incurred by the collector in the collection of this invoice.

93040982063

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 02/25/91 THROUGH 03/24/91

INVOICE NUMBER 75661662
INVOICE DATE 03/25/91
PAGE NUMBER 21

CUSTOMER NUMBER 2D212346

RFC

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E P R E - D I S C O U N T A M O U N T		DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E P R E - D I S C O U N T A M O U N T	
					E Y							E Y	

ACCOUNTING CODE: 65

02/26	11:55	301-484-2501	PIKESVILLE MD	6.4	1	1.23							
02/26	12:46	301-484-2501	PIKESVILLE MD	1.7	1	0.33							
03/01	09:27	804-289-4500	RICHMOND VA	0.7	1	0.13							
03/01	09:29	804-289-4500	RICHMOND VA	0.8	1	0.15							
03/19	15:41	901-795-1575	MEMPHIS TN	0.7	1	0.17							
03/20	15:50	301-643-7900	STEVENS SVL MD	0.3	1	0.06							
03/20	16:43	301-484-2501	PIKESVILLE MD	0.6	1	0.12							
03/20	16:56	301-458-6341	BALTIMORE MD	5.1	1	0.92							
03/20	17:31	301-484-2501	PIKESVILLE MD	2.7	2	0.37							
03/21	09:16	301-484-2501	PIKESVILLE MD	11.2	1	2.15							

TOTAL ACCOUNTING CODE 65 CALLS: 10 MINUTES: 30.2 AMOUNT: \$ 5.63

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC.
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 01/25/91 THROUGH 02/24/91

INVOICE NUMBER
INVOICE DATE
PAGE NUMBER

CUSTOMER NUMBER 2D212346

RFC

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E P R E - D I S C O U N T A M O U N T		DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E P R E - D I S C O U N T A M O U N T	
					E Y							E Y	

ACCOUNTING CODE: 65

01/29	10:57	212-534-4000	NEW YORK NY	11.7	1	2.45							
01/29	14:12	804-555-1212	DIR ASST VA	0.4		0.43							
01/29	14:20	201-704-1992	SOMERVILLE NJ	0.4	1	0.08							

TOTAL ACCOUNTING CODE 65 CALLS: 3 MINUTES: 12.5 AMOUNT: \$ 2.96



Acct 703 836 7717 753 19 Mar 16 1991

Amount Place Number Date Time Rate Min

Calls from 703 836 7722
28 LEONARDTH MD 201 475-8021 Feb 22 6:16P *E 1 RFC

Total 8 8.87

000171



Prism Plus

REPUBLICANS FOR CHOICE
STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1069

April 15

91

10-533
500

Ann Stone and Associates

1,607.47

****One Thousand d Six Hundred Seven and 47/100



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

Invoices 1617, 1508, 1572

⑈001069⑈ ⑆056005334⑆

⑈2002221⑈

NON NEGOTIABLE

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

276

April 15

19 91

10-533
500

PAY TO THE
ORDER OF Ann Stone and Associates

\$ 1,401.87

****One Thousand Four Hundred One and 87/100

DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

FOR Inv. 1572, 1659, 1508, 1617

⑈000276⑈ ⑆056005334⑆

⑈2001543⑈

Ann Stone

000172

93040982064

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0718

INVOICEDate of order
1/28/91Invoice Number
1508BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3282

PACKAGE NAME : POST ELECTION SPECIAL REPORT
MAILDATE / MAILCODE / QUANTITY
01/25/91 50A-50J 3,025

1,000.00

200.00 Fed
800.00 StateTOTAL DUE 1,000.00
=====

000173

1-28-91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In event of default, in the payment of fees or interest charges, if any, client above is liable to pay reasonable attorney fees and court costs incurred by AS&A in the collection of said fees and charges.

93040982065

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX: (703) 836-0118

INVOICE	
Date: 3/26/91	Invoice Number: 1659

BILLED TO: **REPUBLICANS FOR CHOICE**
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: **3287**

PACKAGE NAME : PRE-BILL FOLLOW UP
 MAILDATE / MAILCODE / QUANTITY
 03/23/91 52A-52H 2,823

1,000.00

93040982066

glad
4/4/91

4591

TOTAL DUE 1,000.00
 =====

all Federal

Invoice due in 30 days. Past due bills are subject to a minimum of 1-3 1/2% interest per month, and compound interest in event of default. In the event of non-payment, interest charges, if any, client above is liable to pay. All clients are responsible attorneys. Fees are subject to 10% discount in the collection of said fees and all.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0018

INVOICE

Date of order

Invoice Number

3/05/91

1617

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3281

PACKAGE NAME : PRE-BILL

1,000.00

MAILDATE	MAILCODE	QUANTITY
03/02/91	51A-51H	2,823

200.00 Fed
800.00 state

TOTAL DUE**1,000.00**

=====

[Signature]
3/25/91

4-6-91

000174

Invoice due in 30 days. Past due balances will be charged a minimum of 1.5% interest per month. In the event of default, in the past and on future interest charges, if any, client above is liable for reasonable attorney fees and costs incurred in the collection of said fees and costs.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

703/836-7717 FAX 703/836-0918

INVOICEDate of Invoice
2/28/91Invoice Number
1572BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE

7.42

POSTAGE

0.70

HANDLING CHARGE

1.22

1.87 fed.

7.47 state

TOTAL DUE**9.34**

000175

3-1-91

Invoice due in 30 days. Past due balances will bear a legal minimum of 1 3/4% interest per month, compounded monthly. In event of default, in the payment of this invoice, the client above is liable to pay all reasonable attorney's fees.

93040982069

REPUBLICANS FOR CHOICE

1316 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

286

68-333
68

May 15 1991

PAY TO THE
ORDER OF

Ann E. W. Stone and Associates

\$ 1,441.14

***One Thousand Four Hundred Forty One and 14/100-----DOLLARS



THE GEORGE WASHINGTON NATIONAL BANK
101 Prince Street Alexandria, Virginia 22314



FOR Invoices 1176/1242

⑈000286⑈ ⑆056005334⑆

⑈2001543⑈

000176

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 9/10/90	Invoice Number 1176

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3107

PACKAGE NAME : BUSH POSTCARD - LOW DOLLAR VERSION 600.00
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
09/06/90 2C 10,000

TOTAL DUE 600.00
=====

000177 9-13-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASSA in the collection of said fees and charges.

93040982070

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
10/10/90Invoice Number
1242BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3202

PACKAGE NAME : HIGH DOLLAR / WAVE #5

841.14

FEE PER PIECE: \$0.06

MAILDATE	MAILCODE	QUANTITY
10/09/90	H3TA. H3XA	7.010
10/09/90	H3TB. H3XB	7.009

TOTAL DUE**841.14**
=====

000178 10-18-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982071

93040982072

PAID

11-15-90

CK#193

000179

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

Invoice Number

8/31/90

1164

BILLED

TO

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3190

PACKAGE NAME : HIGH DOLLAR MAILING WAVE #3

722.34

FEE PER PIECE: \$0.06

MAILDATE MAILCODE

QUANTITY

08/31/90 H2HA, B-H2JA, B-H2KA, B

12,039

FIRST & THIRD CLASS

TOTAL DUE**722.34**

=====

000180

9-10-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and costs incurred by ASA in the collection of said fees and charges.

93040982073

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/31/90	Invoice Number 1157

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3107

PACKAGE NAME : LOW DOLLAR MAILING (BUSH POSTCARD) 900.66
 FEE PER PIECE: \$0.06
 MAILDATE / MAILCODE / QUANTITY
 08/28/90 2A, 2B, 1W 15,011

TOTAL DUE 900.66
 =====

000181

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040982074

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
8/28/90Invoice Number
1150

BILLED

TO:

**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314****JOB #: 3107****PACKAGE NAME : LOW DOLLAR MAILING (BUSH POSTCARD) 1,799.16****FEE PER PIECE: \$0.06****MAILDATE****MAILCODE****QUANTITY****08/27/90****2F, 2D, 2G, 1U, 1X****29,986****TOTAL DUE 1,799.16**
=====**000182**

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040982075

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

AB 8/31/90

INVOICE	
Date of order	Invoice Number
8/31/90	1133

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

TELEPHONE	34.72
COURIER/DELIVERY	132.75
OFFICE SUPPLIES	223.92
HANDLING CHARGE	58.71

TOTAL DUE **450.10**
=====

000183

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASIA in the collection of said fees and charges.

93040982076

Bill
RFC

ALEXANDER CO. INC. 1234567890
ALEXANDER CO. INC. 1234567890

STEVEN G. SALE

08/24/90 1234567890

Accounts: 2-510218 1234567890
1234567890 1234567890
1234567890 1234567890
1234567890 1234567890
F/D # 110

Signature Amata J Benjamin
1234567890

Ver. 3.2E

1234567890
1234567890

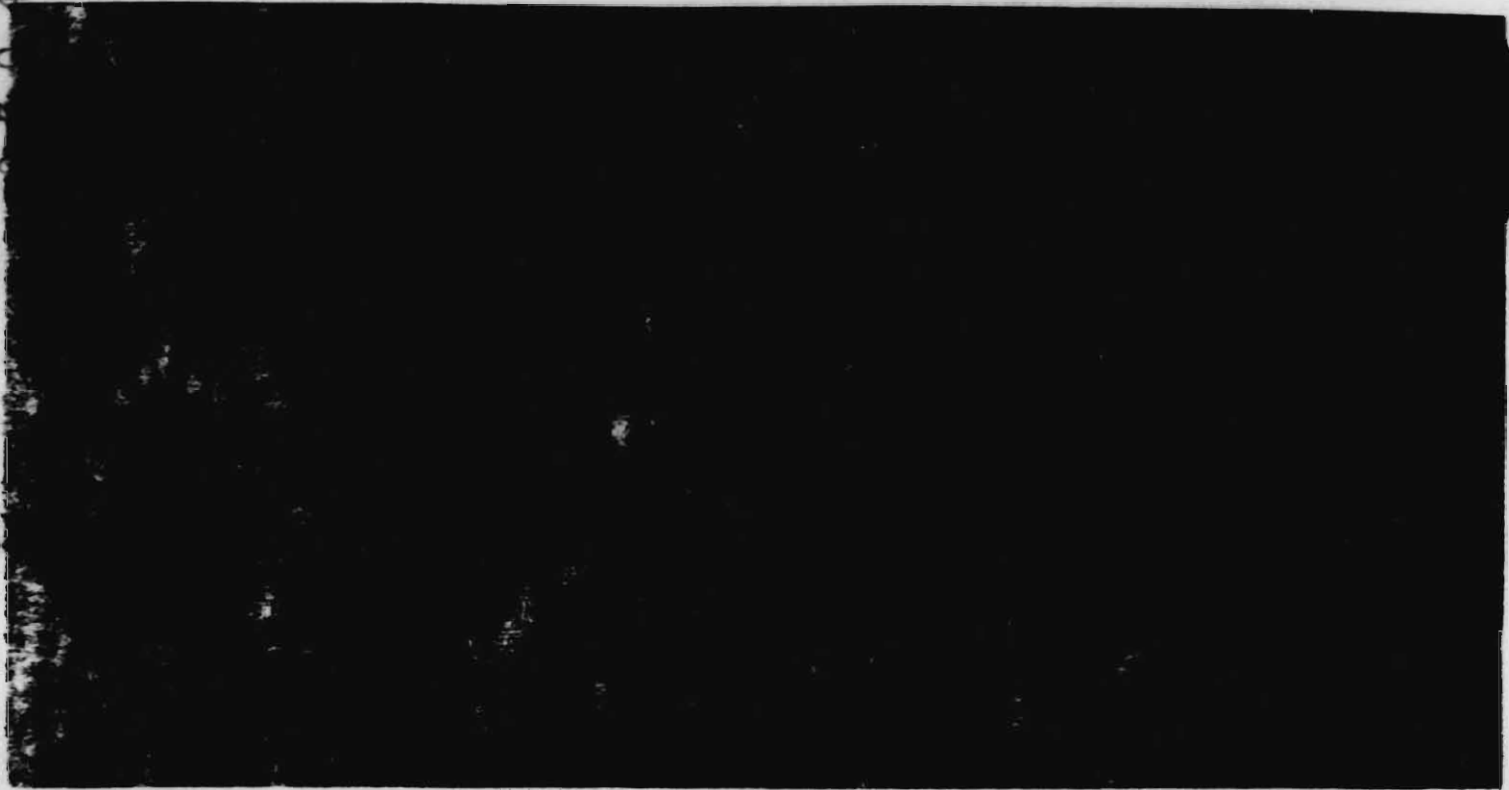
7
7
0
2
8
9
0
4
0
3

- 1 EA 3-030032 1234567890 1234567890
- 1 EA 5-402103 1234567890 1234567890
- 1 EA 6-402014 1234567890 1234567890
- 1 EA 1-774000 1234567890 1234567890
- 1 EA 7-080442 1234567890 1234567890

000184

Total 8 20.95

Copied for



[illegible]

CUSTOMER COPY

CUSTOMER : 01965466

227876 79 00 4.12

2 LSK FT 5.25 9 77 40 9.44

55.30

103564	6.40	7.75
--------	------	------

FLIES
202789 4.00

1 PENCIL ERASER

MAX INS-AN	0.66
------------	------

202/07 27.65 Q1.95

187021 192.70

133.57

TOTAL 139.58

11. *Er:*

134.58

000075

0.05

024 004 AUG 22 '90 01:31PM

01 DC POLICE COURT

YOU SAVED \$206.97

T 0

Total 18117.2

ALEXANDRIA VA 22303
797291250121582(77)

x | 1 | 0 | 2 | 4 | 3 | 1 | 2 | 0 | 1

The lessee of the card identified on this item is authorized to pay the amount shown as TOTAL upon proper presentation. I promise to pay such TOTAL together with any other charges due thereto, subject to and in accordance with the agreement governing the use of such card.

QTY.	CLASS	DESCRIPTION	PRICE	AMOUNT
<i>Exp. files</i>				
VISA				
DATE	EXP. DATE	ACCOUNT #	SUB TOTAL	
8-22-80	12-22-80	27700939		
ID. LICENSE NO. STATE V.I. 31 PREG. DEPT.			TAX	
AMOUNT: 139.58			TIP	
 			MISC	
972912301963468 5964361			TOTAL	139.58

SAFE PERFORM U.S. Pat. 4,403,793 CUSTOMER COPY
IMPORTANT: RETAIN THIS COPY FOR YOUR RECORDS

000185

23040982079

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

CUSTOMER NUMBER: 20212346
 INVOICE NUMBER: 76082500
 INVOICE DATE: 07/25/90
 PAGE NUMBER: 26

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL TIME	MIN	AMOUNT		
205-252-2100	BIRMINGHAM	AL	06/25	14:12	B	0.3 \$	0.07	415-969-2270	MT VIEW	CA	07/16	14:05	B	0.8 \$	0.19
201-623-6615	NEWARK	NJ	06/26	16:09	B	0.4 \$	0.08	907-272-2403	ANCHORAGE	AK	07/16	20:05	E	13.3 \$	2.26
818-841-5210	BURBANK	CA	06/26	16:12	B	0.3 \$	0.07	214-555-1212	DIR ASST	TX	07/17	08:58		0.5 \$	0.58
805-945-3494	LANCASTER	CA	06/26	16:13	B	0.6 \$	0.15	212-555-1212	DIR ASST	NY	07/17	13:54		0.4 \$	0.58
213-628-3506	LOSANGELES	CA	06/26	16:16	B	0.2 \$	0.05	212-645-0770	NEW YORK	NY	07/17	13:55	B	1.0 \$	0.21
215-555-1212	DIR ASST	PA	06/26	17:19		0.7 \$	0.58	212-683-4090	NEW YORK	NY	07/17	13:56	B	0.4 \$	0.08
214-555-1212	DIR ASST	TX	06/26	17:21		1.4 \$	0.58	415-341-9229	SAN MATEO	CA	07/17	18:33	E	10.8 \$	1.84
404-555-1212	DIR ASST	GA	06/26	17:23		0.2 \$	0.58	518-555-1212	DIR ASST	NY	07/18	17:05		0.2 \$	0.58
912-555-1212	DIR ASST	GA	06/26	17:23		0.6 \$	0.58	914-555-1212	DIR ASST	NY	07/18	17:06		0.4 \$	0.58
707-555-1212	DIR ASST	CA	06/26	17:25		0.2 \$	0.58	614-555-1212	DIR ASST	OH	07/18	17:07		0.3 \$	0.58
714-555-1212	DIR ASST	CA	06/26	17:25		0.5 \$	0.58	301-484-2501	PIKESVILLE	MD	07/19	09:18	B	3.8 \$	0.71
702-555-1212	DIR ASST	NV	06/26	17:26		0.5 \$	0.58	301-484-2501	PIKESVILLE	MD	07/23	11:48	B	0.9 \$	0.11
201-555-1212	DIR ASST	NJ	06/26	17:27		0.5 \$	0.58	517-339-2248	LANSING	MI	07/23	15:05	B	4.5 \$	1.00
609-555-1212	DIR ASST	NJ	06/26	17:27		0.2 \$	0.58	201-555-1212	DIR ASST	NJ	07/23	15:16		0.5 \$	0.58
215-893-0729	PHILA	PA	06/26	20:08	E	0.6 \$	0.09	714-533-2474	ANAHEIM	CA	07/23	16:12	B	0.2 \$	0.05
702-786-9955	RENO	NV	06/26	20:09	E	0.7 \$	0.12	717-533-2474	HERSHEY	PA	07/23	16:13	B	0.6 \$	0.13
214-892-2245	SHERMAN	TX	06/26	20:11	E	0.6 \$	0.10	603-623-9796	MANCHESTER	NH	07/23	17:17	E	1.4 \$	0.22
201-948-2447	HOLMDEL	NJ	06/26	20:13	E	1.0 \$	0.16	314-751-6604	JEFFERSNCY	MD	07/24	11:12	B	9.4 \$	2.19
617-963-6440	RANDOLPH	MA	06/26	20:15	E	0.9 \$	0.14	215-343-2780	WARRINGTON	PA	07/24	14:41	B	0.7 \$	0.15
609-555-1212	DIR ASST	NJ	06/28	15:09		0.8 \$	0.58	301-484-2501	PIKESVILLE	MD	07/24	17:23	E	1.1 \$	0.14
614-555-1212	DIR ASST	OH	07/02	11:18		0.6 \$	0.58								
212-243-6868	NEW YORK	NY	07/02	11:57	B	0.3 \$	0.06								
212-243-6868	NEW YORK	NY	07/02	13:09	B	0.9 \$	0.19								
912-226-5232	THOMASVL	GA	07/02	13:16	B	0.4 \$	0.09								
912-226-4300	THOMASVL	GA	07/02	13:17	B	0.6 \$	0.14								
806-352-7696	AMARILLO	TX	07/02	13:19	B	0.5 \$	0.12								
806-373-9960	AMARILLO	TX	07/02	13:20	B	0.6 \$	0.15								
201-624-5600	NEWARK	NJ	07/02	13:21	B	0.6 \$	0.13								
301-727-3200	BALTIMORE	MD	07/02	13:22	B	1.9 \$	0.36								
217-555-1212	DIR ASST	IL	07/03	15:26		0.4 \$	0.58								
708-555-1212	DIR ASST	IL	07/03	15:27		0.6 \$	0.58								
713-555-1212	DIR ASST	TX	07/03	15:57		0.6 \$	0.58								
619-555-1212	DIR ASST	CA	07/05	18:57		0.5 \$	0.58								
713-461-3849	HOUSTON	TX	07/05	20:42	E	0.6 \$	0.10								
713-850-7567	HOUSTON	TX	07/05	20:45	E	25.6 \$	4.36								
904-788-2235	DAYTONABCH	FL	07/05	21:12	E	0.7 \$	0.12								
609-555-1212	DIR ASST	NJ	07/09	09:36		0.2 \$	0.58								
201-555-1212	DIR ASST	NJ	07/09	09:37		1.2 \$	0.58								
203-753-1990	WATERBURY	CT	07/09	11:42	B	1.1 \$	0.23								
801-489-3691	SPRINGVL	UT	07/09	15:40	B	0.5 \$	0.12								
702-746-2860	RENO	NV	07/09	15:41	B	0.6 \$	0.15								
207-997-3934	MONSON	ME	07/09	15:43	B	0.7 \$	0.16								
203-555-1212	DIR ASST	CT	07/10	09:44		0.4 \$	0.58								
702-786-2366	RENO	NV	07/10	14:09	B	3.2 \$	0.78								
207-997-3934	MONSON	ME	07/10	14:52	B	0.2 \$	0.05								
207-997-3934	MONSON	ME	07/12	14:54	B	0.1 \$	0.02								
716-586-0500	EROCHESTER	NY	07/12	15:33	B	0.9 \$	0.20								
716-546-8000	ROCHESTER	NY	07/16	10:19	B	12.7 \$	2.86								

ACCOUNT TOTALS:

CALLS: 68

DURATION: 119.60

AMOUNT: \$ 34.72

000186

MCI

Invoice Date : 07/22/90
INVOICE NUMBER: ANST07/22/90

Page 1

ANN STONE & ASSOCIATES
1315 DUKE STREET
ATTN: ACCOUNTS PAYABLE
ALEXANDRIA, VA 22314

EXCEL COURIER, INC.
P.O. BOX 401
HERNDON, VA 22070-0401
PHONE: (703) 470-0140

Excel Job #	Excel BOL #	Date	Pick Up	Job Description	Deliver To	Charges	Total
105520	121504	07/19/90	09:47	ANN STONE & ASSOCIATES 1315 DUKE STREET ALEXANDRIA, VA 22314 Caller : SUE Reference: RFC Desc. of Charges: 35 MINUTE WAIT @ DELIVERY. BAD ADDRESS: 6822 NAVAHO IS CORRECT.	VALLEY PRESS 6200 NAVAHO DRIVE BALTIMORE, MD Signed by : P. BECKER Service Type: RUSH!!!	Base : 55.00 Sur : 13.75 Wait : 9.00 Weight : 0.00 Attempt : 0.00 Misc : 0.00	77.75
Total for Client Reference # : RFC							77.75

Invoice Date : 07/29/90
INVOICE NUMBER: ANST07/29/90
ANN STONE & ASSOCIATES

Page 2

Excel Job #	Excel BOL #	Date	Pick Up	Job Description	Deliver To	Charges	Total
106579	121487	07/27/90	14:12	ANN STONE & ASSOCIATES 1315 DUKE STREET ALEXANDRIA, VA 22314 Caller : LAURA LYNN Reference: RFC	COMMENCE PRESS 7513 CONNELLEY DRIVE SUITE E HANOVER, MD Signed by : M. NELSON Service Type: REGULAR	Base : 55.00 Sur : 0.00 Wait : 0.00 Weight : 0.00 Attempt : 0.00 Misc : 0.00	55.00
Total for Client Reference # : RFC							55.00

Total & 132.75

000187

23040982082

NANCY H

08/06/90

Account: 2-510278 ANN STONE ASSOCIATES, INC.
ATTN: MARY E PRYOR
1315 DUKE ST.
ALEXANDRIA, VA 22314-3541

P/O # 000

Dept #

Signature

Anita Benjamin
ANITA BENJAMIN

Ver. 3.2E

Ant Tend 0.00
Change 0.00

	Unit	Ext
10 C 8-042008 ENV 008 10 WINDOW WH HDVE	3.83	38.30
1 EA 9-058004 ROLDEX V-FILE 21/4X4 BK 500	19.25	19.25

GINI
Subtotal 57.55
VA Tax
Amount Due 57.55

Bill to RFC

000189

Copied for 8/90

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

ALL PAID - \$4,117.48

10-09-90 CK #169

INVOICE

Date of order
8/03/90

Invoice Number
1110

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3152

PACKAGE NAME : HIGH DOLLAR LETTER

1,023.96

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY

08/02/90 HIA-HIC 17,066

TOTAL DUE

1,023.96

=====

Rec'd 8-8-90

000190

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982083

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
8/08/90Invoice Number
1111**BILLED****TO:****REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314****JOB #: 3107**

PACKAGE NAME : LOW DOLLAR MAILING
FREE PER PIECE: \$0.06
MAIL DATE / QUANTITY
08/08/90 28,500

1,710.00**TOTAL DUE 1,710.00**
=====**000191***Rec'd 8-14-90*

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982084

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/08/90	Invoice Number 1118

BILLED
TO:

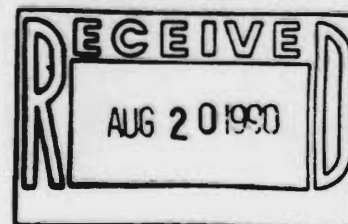
**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314**

JOB #: 3163

PACKAGE NAME : WE ARE THE MAJORITY PRIORITYGRAM	1,000.00
MAILDATE / MAILCODE / QUANTITY	
08/10/90 P11/12/13 623	

\$1.60 per piece

TOTAL DUE 1,000.00
=====



000192

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

9-3040982085

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/08/90	Invoice Number 1117

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

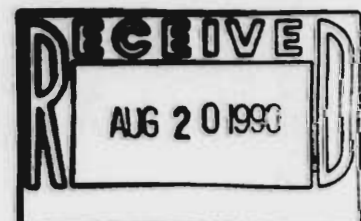
JOB #: 2995

PACKAGE NAME : HIGH DOLLAR LETTER
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
08/08/90 A8/A9/A10 199

11.94

TOTAL DUE 11.94
=====

000193



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982086

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
8/08/90	1115

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3107

PACKAGE NAME : LOW DOLLAR MAILING
FEE PER PIECE: \$0.08
MAILDATE / QUANTITY
08/07/90 5,425

325.50

TOTAL DUE 325.50
=====

000194

Rec'd 8-14-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982087

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
8/08/90

Invoice Number
1113

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3152

PACKAGE NAME : HIGH DOLLAR LETTER

646.08

FEE PER PIECE: \$0.06

MAILDATE / MAILCODE / QUANTITY
08/03/90 HIA-HIC 10,768

ok!
[Signature]
8/23/90

TOTAL DUE

646.08

000195

Rec'd 8-14-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982088

93040982089

(PD)

CK #146

09-11-90

000196

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 - FAX (703) 836-0118

INVOICE

Date of order

Invoice Number

6/30/90

1027

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

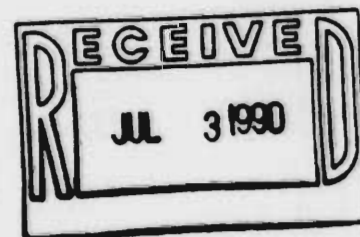
JOB #:

TELEPHONE	10.56
COURIER/DELIVERY	91.00
POSTAGE	68.90
HANDLING CHARGE	25.57

TOTAL DUE**196.03**

=====

000197



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs, to be assessed by ASX in the collection of said fees and charges.

93040982090

**FEDERAL
EXPRESS**

BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 7-111-54489 ACCOUNT NO. 1040-4800-1
PAGE 1 OF 1
DATE 05/21/90

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
4509352816 BILL RFC 46807084 1	ANN E H STONE ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 05/11/90	MRS EVE W PAUL PLANNED PARENTHOOD FED OF AME 810 SEVENTH AVE NEW YORK, NY 10019 AA DELIVERED 05/14/90 11:14 SIGNED: K. CHING	1/ NA	STANDARD LTR DISCOUNT	11.50 -2.50	9.00

**FEDERAL
EXPRESS**

BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 4-006-31918 ACCOUNT NO. 1040-4800-5
PAGE 2 OF 6
DATE 06/15/90

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
4509352540 REP FOR CHOI CE 2990 74751040 1	ALISON SIGETHY ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	MIKE OR HELEN UNITED ENVELOPE AND PRINTING 202 LANE CT STERLING, VA 22170 AA DELIVERED 06/04/90 09:19 SIGNED: D. MESSIAN	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00
4509352562 2995 RFC 74751040 1	ALISON ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	JIM LILLIBRIDGE MARYLAND PRINTING AND GRAPHIC 6154 HAMPTON PARK BLVD CAPITOL HEIGHTS, MD 20743 AA DELIVERED 06/04/90 09:42 SIGNED: J. DEGUREY	1/ 2	PRIORITY PAK DISCOUNT	24.25 -2.50	21.75
4509352282 BILL RFC 51688954 1	ANITA BENJAMIN ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/08/90	LAURA SLOMKA SOMERSET COUNTY REPUBLICAN HD 1 W HIGH ST SOMERVILLE, NJ 08876 AA DELIVERED 06/11/90 09:57 SIGNED: L. SLOMKA	1/ 4	PRIORITY PAK DISCOUNT	29.75 -2.50	27.25
4509352536 REP FOR CHOI CE 2995 74751040 1	ALISON SIGETHY ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	MARTY BALOTIN VALLEY PRESS 6822 NAVAJO DR BALTIMORE, MD 21209 AA DELIVERED 06/04/90 08:47 SIGNED: P. BECKER	1/ 1	PRIORITY PAK DISCOUNT	22.50 -2.50	20.00
						CONTINUED NEXT PAGE

FedEx M-0145 5/90

QUESTIONS? CALL OUR BILLING SERVICE CENTER, 800-622-1147, 7 AM - 7 PM (CST) MONDAY-FRIDAY

000198

7

CUSTOMER NUMBER	20212346
INVOICE NUMBER	76025102
INVOICE DATE	05/25/90
INVOICE NUMBER	76025102

000199

CNTY	NUMBER	CITY OR	CALL	CALL	MIN	AMOUNT	CNTY	NUMBER	CITY OR	CALL	CALL	MIN	AMOUNT
CODE	CALLED	COUNTRY	DATE	TIME			CODE	CALLED	COUNTRY	DATE	TIME		
609-663-8885	MERCANTILE	NJ	04/25	16 48	R	0 3 \$	0 06						
805-254-7546	NEWALL	CA	04/25	17 36	E	0 7 \$	0 12						
201-877-4230	NEWARK	NJ	04/25	17 38	E	1 0 \$	0 15						
201-648-2026	NEWARK	NJ	04/26	10 17	R	1 9 \$	0 40						
201-725-3380	SOMERVILLE	NJ	04/26	10 19	R	0 8 \$	0 17						
508-359-3545	MEDFIELD	MA	04/26	13 57	R	0 3 \$	0 07						
617-326-9900	UEDIHAM	MA	04/26	13 57	R	0 2 \$	0 05						
415-765-4121	SAN IRAN	CA	04/27	14 40	R	1 9 \$	0 46						
203-223-8412	NEWBRITAIN	CT	04/27	17 08	E	0 6 \$	0 09						
213-546-6716	REDONDO	CA	04/27	19 00	E	0 9 \$	0 15						
515-782-6441	CRESTON	IA	04/30	16 01	R	0 9 \$	0 21						
213-546-6716	REDONDO	CA	05/01	15 37	R	0 9 \$	0 22						
201-623-6615	NEWARK	NJ	05/02	14 50	R	0 4 \$	0 08						
201-623-6615	NEWARK	NJ	05/03	16 11	R	1 5 \$	0 32						
213-546-6716	REDONDO	CA	05/07	15 21	R	15 3 \$	3 72						
619-544-1170	SAN DIEGO	CA	05/09	19 54	E	8 0 \$	1 36						
214-526-2400	DALLAS	TX	05/10	16 35	R	2 5 \$	0 61						
914-723-3574	SCARSDALE	NY	05/11	12 15	R	1 2 \$	0 25						
201-623-6615	NEWARK	NJ	05/15	14 15	R	2 2 \$	0 46						
603-623-9796	MANCHESTER	NH	05/15	15 45	R	0 7 \$	0 16						
201-623-6615	NEWARK	NJ	05/15	16 07	R	0 4 \$	0 08						
203-924-9243	ANSONIDRBY	CT	05/15	16 29	R	5 2 \$	1 10						
201-623-6615	NEWARK	NJ	05/17	16 01	R	0 4 \$	0 08						
207-289-1440	AUGUSTA	ME	05/17	16 39	R	0 8 \$	0 19						
ACCOUNT TOTALS:			CALLS	24				DURATION			49.00		AMOUNT \$ 10.56

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

7/31/90

Invoice Number

1079

BILLED

TO:

**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314****JOB #:****TELEPHONE****19.41****FAX LOG****32.00****POSTAGE****8.38****HANDLING CHARGES****8.97****TOTAL DUE****68.76**

=====

000200

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASX in the collection of said fees and charges.

93040982093

CLIENT: ALC

CODE: 223

FOR THE MONTH OF:

May '90

SENDING FAX LOG

DATE	FIRM RECEIVING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.
5/2	Laura Skinner	2	Yes	ALB
5/21	" "	2	Yes	ALB
5-31	Culpeper Comm.	3	X	EM
5-31	Book mailing	3	X	EM
5-31	Davis mail management	3	X	EM
5-31	Valley Press	3	X	EM
6/4	Valley Press	2	Y	ALS
6/4	DRAG	3	Y	ALS
6/4	MFG	3	Y	ALS
6/5	United Envelope	3	Y	EM
6-6	RST	2	X	EM
6-7	Valley Press	2	X	EM
7-12	Cop. Smith's Office	1	Y	ALB

RECEIVING FAX LOG

DATE	FIRM SENDING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.

000201

93040982094

6/1/90

93040982095

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 55

R E C

CUSTOMER NUMBER 2D212346
 INVOICE NUMBER 76054079
 INVOICE DATE 06/25/90
 PAGE NUMBER 28

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT
	212-555-1212	DIR ASST	NY	05/30 12:27		0.3 \$							0.50
	518-555-1212	DIR ASST	NY	05/30 12:28		0.3 \$							0.58
	518-455-4100	ALBANY	NY	05/30 12:29	B	1.5 \$							0.34
	415-376-4879	MORAGA	CA	05/30 18:14	E	1.6 \$							0.27
	703-825-8564	CULPEPER	VA	05/31 10:13	B	0.2 \$							0.04
	301-484-2501	PIKESVILLE	MD	05/31 15:19	B	1.2 \$							0.23
	301-484-2501	PIKESVILLE	MD	05/31 15:23	B	7.5 \$							1.40
	301-484-2501	PIKESVILLE	MD	06/01 17:20	E	16.7 \$							2.18
	301-484-2501	PIKESVILLE	MD	06/05 15:15	B	0.6 \$							0.11
	818-347-7280	CANOGAPARK	CA	06/06 13:33	B	1.0 \$							0.24
	518-436-9781	ALBANY	NY	06/06 15:42	B	0.5 \$							0.11
	415-578-5056	SAN MATEO	CA	06/06 16:45	B	0.9 \$							0.22
	301-484-2501	PIKESVILLE	MD	06/06 16:46	B	0.4 \$							0.08
	301-484-2501	PIKESVILLE	MD	06/07 09:30	B	0.7 \$							0.13
	301-484-2501	PIKESVILLE	MD	06/07 10:05	B	1.1 \$							0.21
	415-578-5065	SAN MATEO	CA	06/07 10:13	B	1.1 \$							0.27
	415-578-5065	SAN MATEO	CA	06/07 10:16	B	0.8 \$							0.19
	301-484-2501	PIKESVILLE	MD	06/07 11:11	B	2.0 \$							0.37
	301-484-2501	PIKESVILLE	MD	06/07 12:17	B	2.8 \$							0.52
	301-484-2501	PIKESVILLE	MD	06/07 13:07	B	1.4 \$							0.26
	415-578-5065	SAN MATEO	CA	06/07 14:10	B	1.5 \$							0.36
	301-484-2501	PIKESVILLE	MD	06/07 14:26	B	6.7 \$							1.25
	813-794-1469	BRADENTON	FL	06/07 14:35	B	0.8 \$							0.19
	813-555-1212	DIR ASST	FL	06/07 14:37		1.9 \$							0.58
	813-961-3654	TAMPA	FL	06/07 14:39	B	1.2 \$							0.28
	813-746-3068	BRADENTON	FL	06/07 14:41	B	4.9 \$							1.14
	817-265-3390	ARLINGTON	TX	06/07 14:46	B	0.7 \$							0.17
	503-629-0652	BEAVERTON	OR	06/07 14:48	B	0.5 \$							0.12
	518-436-9781	ALBANY	NY	06/07 14:49	B	0.6 \$							0.14
	301-484-2501	PIKESVILLE	MD	06/08 09:21	B	2.1 \$							0.39
	301-484-2501	PIKESVILLE	MD	06/08 09:35	B	0.6 \$							0.11
	201-725-3380	SOMERVILLE	NJ	06/08 10:25	B	0.6 \$							0.13
	201-725-3380	SOMERVILLE	NJ	06/08 12:47	B	1.6 \$							0.34
	813-746-3068	BRADENTON	FL	06/11 11:40	B	0.7 \$							0.16
	201-623-6615	NEWARK	NJ	06/19 14:14	B	0.3 \$							0.06
	603-224-1111	CONCORD	NH	06/20 16:55	B	5.1 \$							1.14
	212-288-0609	NEW YORK	NY	06/20 18:43	E	0.6 \$							0.09
	205-252-2100	BIRMINGHAM	AL	06/20 18:44	E	0.5 \$							0.08
	702-746-2860	RENO	NV	06/21 14:08	B	0.6 \$							0.15
	213-851-7372	LOSANGELES	CA	06/21 14:34	B	9.0 \$							2.19
	201-623-6615	NEWARK	NJ	06/21 14:44	B	0.2 \$							0.04
	212-288-0609	NEW YORK	NY	06/21 14:45	B	8.7 \$							1.83
	205-252-2100	BIRMINGHAM	AL	06/22 13:34	B	0.6 \$							0.14

ACCOUNT TOTALS:

CALLS: 43

DURATION:

92.60

AMOUNT: \$

19.41

000202

93040982096

8-1590
ck
#138

1.012.00

000203

W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE	
Date of order 4/1/90	No 004985
Client Code: 223	

**BILLED
TO:**

REPUBLICANS FOR CHOICE
1315 Duke Street
Suite 201
Alexandria, VA 22314
ATTN: Rosann Garber, Treasurer

JOB #	INVOICED BY	
Adv. Board Mlg.	LLJ	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.

Copy Creation for: _____ \$ _____

ProductionPackage Name: Advisory Board Mailing/Keypunching, production, supervisions

Mail Code(s)

Quantity(ies)

NA Qty: 2,854
NA Qty: 1,242
NA Qty: 203

March 19 '90
March 15 '90
March 16 '90

ASA Minimum charge \$1,000

Fee Per Piece .06 x Quantity 4,299 \$ 257.94~~XXXX~~ Difference what is charged and ASA minimum expenses \$ 742.06

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000204

TOTAL AMOUNT: \$ 1,000.00

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

Rec'd 04-30-90

93040982097

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

Date of order

04/30/90

No 004878

Client Code:

**BILLED
TO:**REPUBLICANS FOR CHOICE
1315 Duke Street
Suite 201
Alexandria, VA 22314

JOB #

INVOICED BY

KL

Invoice due in 30 days. Past due balances will be
charged a minimum of 1 1/4% interest per month,
compounded annually.

Copy Creation for: _____ \$ _____

Production

Package Name: _____

Mail Code(s)

Quantity(ies)

Postage \$ 15.00

15% of expense 2.25
(handling charge)

Fee Per Piece _____ x Quantity _____ \$ _____

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000205

TOTAL AMOUNT: \$ 17.25

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982098

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

5-24-90

No 005005

Client Code: 223

BILLED**TO:**

REPUBLICANS FOR CHOICE

1315 Duke Street

Suite 201

Alexandria, VA 22314

JOB #

3104

INVOICED BY

ALB

Invoice due in 30 days. Past due balances will be charged a minimum of 14% interest per month, compounded annually.

Copy Creation for: _____

\$ _____

ProductionPackage Name: Advisory Board #1 Letter

Mail Code(s)

Quantity(ies)

AB1

264

Fee Per Piece _____ x Quantity _____

\$ 1,000.00 (Minimum)

Art for: _____

\$ _____

Retainer/Consulting Fee for the Month of: _____

\$ _____

Client Reimbursable Expense: _____

\$ _____

000206**TOTAL AMOUNT: \$ 1,000.00**

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982099

Rec'd
05-24-90

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

Date of order
5-30-90

No 005007

Client Code: 223

BILLED**TO:**REPUBLICANS FOR CHOICE
1315 Duke Street
Suite 201
Alexandria, VA 22314

JOB #	INVOICED BY	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.
3081	ALB	

Copy Creation for: _____ \$ _____

ProductionPackage Name: New Jersey Advisory Board Letter

Mail Code(s)

Quantity(ies)

NJ1

137

Rec'd
5-31-90Fee Per Piece _____ x Quantity _____ \$ 500.00 (Minimum)

Art for: _____ \$ _____

Retainer/ Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

006207

TOTAL AMOUNT: \$ 500.00

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982100

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICEDate of order
5-24-90**No** 005006

Client Code: 223

BILLED**TO:**REPUBLICANS FOR CHOICE
1315 Duke Street
Suite 201
Alexandria, VA 22314

JOB #

INVOICED BY

ALB

Invoice due in 30 days. Past due balances will be
charged a minimum of 1 1/4% interest per month,
compounded annually.

Copy Creation for: _____ \$ _____

ProductionPackage Name: Interest/Brochure Package

Mail Code(s)

Quantity(ies)

NA

123

Rec'd
05-24-90Fee Per Piece _____ x Quantity _____ \$ 1,000.00 (Minimum)

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000208

TOTAL AMOUNT: \$ 1,000.00

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982101

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

5-24-90

No 005004

Client Code:

223

BILLED**TO:**

REPUBLICANS FOR CHOICE

1315 Duke Street

Suite 201

Alexandria, VA 22314

JOB #	INVOICED BY	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.
2992B & 2992C	ALB	

Copy Creation for: _____ \$ _____

ProductionPackage Name: Advisory Board F/U & Advisory Board To Bush/Quayle List

Mail Code(s)

Quantity(ies)

Job #2992B	BQ1	103
Job #2992C	SS1	95
"	SS2	9
"	SS3	42

Fee Per Piece .06 x Quantity 249 \$ 14.94

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000209 TOTAL AMOUNT: \$ 14.94

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982102

REC'd
05-24-90

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314
(703) 836-7717 FAX 703-836-0118

Date of order	No 004947
05/31/90	
Client Code:	

BILLED TO:

REPUBLICANS FOR CHOICE
C/O 1315 Duke Street
Alexandria, VA 22314

JOB #	INVOICED BY KL	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.
-------	-------------------	--

Copy Creation for: _____ \$ _____

Production

Package Name: _____

Mail Code(s)

Quantity(ies)

Telephone	\$ 23.84
Postage	238.85
15% of Expenses (handling charge)	39.40

*Rec'd
06-05-90*

Fee Per Piece _____ x Quantity _____ \$ _____

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000210

TOTAL AMOUNT: \$ 302.09

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982103

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

RFC

CUSTOMER NUMBER: 20212346

INVOICE NUMBER: 75998095

INVOICE DATE: 04/25/90

PAGE NUMBER: 28

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT
	315-445-8000	SYRACUSE	NY	03/30	16:17	B							
	603-887-2777	CHESTER	NH	04/04	15:09	B							
	203-240-8700	HARTFORD	CT	04/04	15:33	B							
	713-622-5223	HOUSTON	TX	04/04	16:38	B							
	415-376-4879	MORAGA	CA	04/04	16:40	B							
	717-322-3300	WILLIAMSP	PA	04/09	12:50	B							
	803-558-3814	HEMINGWAY	SC	04/09	12:52	B							
	212-541-7800	NEW YORK	NY	04/09	14:30	B							
	212-541-7800	NEW YORK	NY	04/09	15:03	B							
	904-441-6969	DAYTONABCH	FL	04/09	16:35	B							
	213-546-6716	REDONDO	CA	04/09	18:44	F							
	212-541-7800	NEW YORK	NY	04/10	10:51	B							
	213-546-6015	REDONDO	CA	04/10	10:53	B							
	203-240-8700	HARTFORD	CT	04/10	14:58	B							
	712-527-5209	GLENWOOD	IA	04/11	10:18	B							
	914-723-1115	SCARSDALE	NY	04/11	10:50	B							
	914-723-1115	SCARSDALE	NY	04/11	10:51	B							
	609-348-1616	ATLNTIC CY	NJ	04/11	11:38	B							
	817-549-0313	GRAHAM	TX	04/11	11:40	B							
	203-575-0693	WATERBURY	CT	04/11	11:52	B							
	203-555-1212	DIR ASST	CT	04/11	12:02								
	203-582-1257	BRISTOL	CT	04/11	12:04	B							
	203-240-8787	HARTFORD	CT	04/11	13:06	B							
	603-623-9796	MANCHESTER	NH	04/11	15:42	B							
	614-965-2820	SUNBURY	OH	04/11	19:03	E							
	603-271-2111	CONCORD	NH	04/12	15:02	B							
	212-246-1462	NEW YORK	NY	04/12	16:10	B							
	803-558-3814	HEMINGWAY	SC	04/16	16:07	B							
	201-623-6615	NEWARK	NJ	04/23	13:54	B							
	215-343-2780	WARRINGTON	PA	04/23	13:56	B							
	503-299-6155	PORTLAND	OR	04/23	14:04	B							
	208-375-0568	BOISE	ID	04/23	15:31	B							
	203-767-2589	ESSEX	CT	04/23	16:13	B							
	203-434-5536	LYME	CT	04/23	16:14	B							
	803-734-2978	COLUMBIA	SC	04/23	16:26	B							
	515-253-9664	DES MOINES	IA	04/24	15:05	B							
	415-765-4121	SAN FRAN	CA	04/24	16:49	B							

ACCOUNT TOTALS:

CALLS

37

DURATION:

115.80

AMOUNT: \$

23.84

000211

MCI

93040982104

ANN E. W. STONE AND ASSOCIATES, INC.

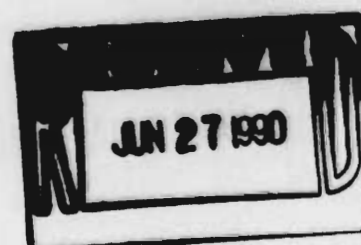
1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICEDate of order
8/28/90Invoice Number
1013BILLED
TO:**REPUBLICANS FOR CHOICE
1315 DUKE STREET
ATTN: R. GARBER, TREASURER
ALEXANDRIA, VA 22314****JOB #: 2995****PACKAGE NAME : HIGH DOLLAR LETTER****1,678.38****FEE PER PIECE: \$0.06****MAIL CODE / MAIL DATE / QUANTITY****1ST CLASS 06/18/90 19,361****1ST CLASS 06/19/90 2,677****BULK 06/19/90 5,935****TOTAL DUE 1,678.38**
=====

000212



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASS in the collection of said fees and charges.

93040982105

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

Date of order

6-25-90

No 005022

Client Code: 223

BILLED**TO:**REPUBLICANS FOR CHOICE
1315 Duke Street
Alexandria, VA 22314

JOB #

3106

INVOICED BY

ALB

Invoice due in 30 days. Past due balances will be
charged a minimum of 1 1/4% interest per month,
compounded annually.

Copy Creation for: _____ \$ _____

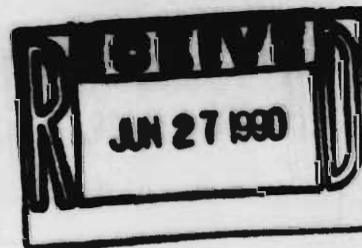
ProductionPackage Name: Congressional Letter

Mail Code(s)

Quantity(ies)

N/A

169



Fee Per Piece _____ x Quantity _____ \$ 500.00 (Minimum)

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

000213

TOTAL AMOUNT: \$ 500.00

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982106

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

220

68-532
560

Jan. 9 1991

PAY TO THE
ORDER OF

C + P Telephony

\$ 8.07

Eight and 07/100

DOLLAR.



THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314

FOR 20% of \$40.34

Norman Hunter

⑈000220⑈ ⑆056005334⑆ — ⑈2001543⑈

REPUBLICANS FOR CHOICE

STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1022

January 9 '91

32.27

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street - Alexandria, Virginia 22314



30% of \$10.74



Norman Hunter NON NEGOTIABLE

⑈001022⑈ ⑆056005334⑆ ⑈200222⑈

000214

REPUBLICANS FOR CHOICE

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1

PAID

October 9 19 90

PAY TO THE
ORDER OF

C & P Telephone

OCT 1 90

***Seventy Nine and 10/100

DOLLAR

[Signature]

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

FOR

Rosam Gurner

⑆000170⑆ ⑆056005334⑆

⑆2001543⑆

⑆00000079⑆

PAID

September 11 19 90

PAY TO THE
ORDER OF

C & P Telephone

SEP 18 90

***Sixty Two and 73/100

\$ 62.73

DOLLAR

[Signature]

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

FOR September 1 bill

Rosam Gurner

⑆000147⑆ ⑆056005334⑆

⑆2001543⑆

⑆000000627⑆

PAID

November 7 19 90

PAY TO THE
ORDER OF

C & P Telephone

NOV 09 90

***Sixty Five and 42/100

\$ 65.42

DOLLAR

[Signature]

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

FOR fax phone

Rosam Gurner

⑆000191⑆ ⑆056005334⑆

⑆2001543⑆

⑆000000654⑆

ALEXANDRIA, VA 22314

PAID

December 5 19 90

PAY TO THE
ORDER OF

C & P Telephone

DEC 5 90

***Seventy Six and 76/100

\$ 76.76

DOLLAR

[Signature]

THE GEORGE WASHINGTON NATIONAL BANK
1421 Prince Street Alexandria, Virginia 22314

FOR

Rosam Gurner

⑆000208⑆ ⑆056005334⑆

⑆2001543⑆

⑆000000767⑆

000215

93040982108



C&P Telephone

A Bell Atlantic Company

Dec 25 1990

Acct 703 519 8843 373 19

Summary

From Last Bill

\$76.76	Last bill
<u>-76.76</u>	Payments
.00	Thank you for your payment

Current charges

39.18	C&P Telephone
<u>1.16</u>	MCI
\$40.34	Subtotal Pay C&P by Jan 16

Page
5-6
7-10

\$40.34 Pay C&P Telephone

11/19/91
#807
Pd \$32.57 + 102

Page 1

170351988433730000 021500000500000000000000004034 01 8

93040982110

000217



C&P Telephone

A Bell Atlantic Company

Acct 703 519 8843 373 19

Nov 25 1990

Summary

From Last Bill
 \$65.42 Last bill
~~-65.42~~ Payments
 .00 Thank you for your payment

Current charges
 34.52 C&P Telephone
 42.24 MCI
 \$76.76 Subtotal Pay C&P by Dec 12

Page
 2
 3-9

\$76.76 Pay C&P Telephone

*PA \$76.76
 CK #208
 12 5-90*

Page 1

0351988433730000 01180000050000000000000000007676 01 9

93040982111

000218



Aug 25 1990

Summary

From Last Bill

\$111.59	Last bill
<u>-111.59</u>	Payments
.00	Thank you for your payment

Current charges

38.80 C&P Telephone

23.93 MCI

\$ 62.73 Subtotal Pay C&P by Sep 14

\$ 62.73 Pay C&P Telephone

Page

2

3-9

PD 96273
CLL #147
9-11-90

Page

•

170351988433730000 101800000500000000000000006273 01 7

93040982114

000221



C&P Telephone

A Bell Atlantic Company

Acct 703 519 8843 373 19

Jul 25 1990

Summary

From Last Bill

\$.00 Last bill

.00 Payments

.00 Balance from last bill

Current charges

111.59 C&P Telephone

\$111.59 Subtotal Pay C&P by Aug 15

Page 3-4

\$111.59 Pay C&P Telephone

Pl 41159

8-8-90

OK 131

Page 1

170351988433730000 0918000005000000000000000011159 01 3

93040982115

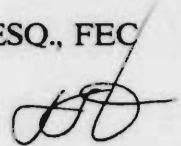
000222

WJP
3152 GGC 4029

ANN E. W. STONE AND ASSOCIATES, INC.

CONSULTANTS IN DIRECT RESPONSE MARKETING AND ADVERTISING

MEMORANDUM

TO: MS. DAWN ODROWSKI, ESQ., FEC
FROM: LORA LYNN JONES, ASA 
SUBJECT: RESPONSE TO YOUR REQUEST CONCERNING ASA/RFC MATERIALS
DATE: JANUARY 9, 1992

Ms. Odrowski,

After reviewing the information you requested again, what you are looking for would take ASA months to xerox. We'd have to hire a full-time staff person just to fulfill this request.

Since there is no provision in our contract to be reimbursed for this kind of labor intensive project, before ASA would proceed, we would have to do an addendum to our contract and have Republicans For Choice (RFC) sign it. This is the only way ASA could get reimbursed for our work.

ASA is more than willing to do whatever is within our power to cooperate with you in order to fulfill your request. This is why I have provided you samples of the documentation I believe you are looking for.

However, due to the tremendous volume of documents involved, it is impractical for ASA to provide photo copies of all such documents. But, the documents requested are available to be inspected by the Commission at a mutually agreeable time. Once you see the volume of papers per job, per client (including RFC's stuff) you will immediately understand why we are having a little difficulty with your request.

Please feel free to call me to set up an appointment. We will make sure that someone with knowledge about the RFC account and other ASA accounts would be at your disposal. Let me know if there is anything else I can do for you. Thank you for the extension and your cooperation.

1315 DUKE STREET, ALEXANDRIA, VIRGINIA 22314

703/836-7717

92 JAN 10 PM 12:50

RECEIVED
OFFICE OF THE ATTORNEY GENERAL
JAN 10 1992

93040982116

ANSWERS TO INTERROGATORIES

From Your Letter Dated November 21, 1991
Page 4 MUR 3152

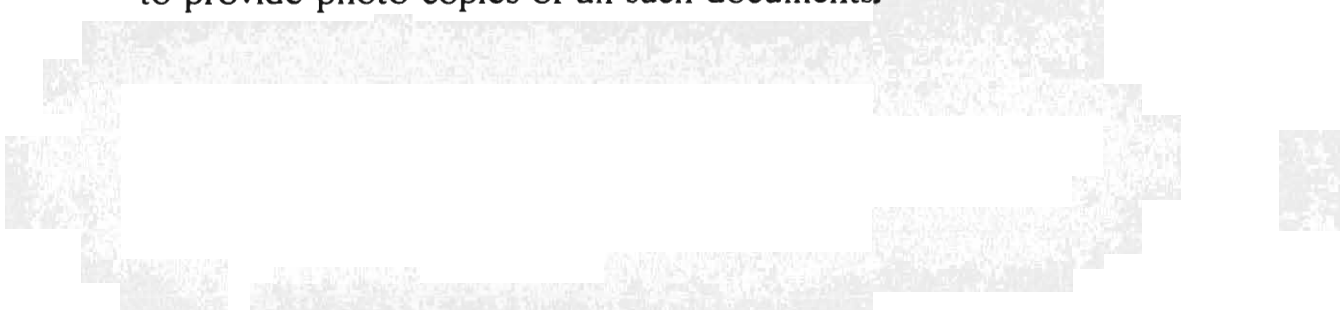
1. Yes.
2. N/A.
3.
 - a. See paragraph below.
 - b. See paragraph below.
 - c. See paragraph below.

See attached sampling of ASA invoices and RFC General Ledger. The invoices give a description of services, the value and start date on which they were billed. The General Ledger and Aging Reports give you the dates on which we received payments.

However, the Commission is welcome to inspect the complete set of invoices in ASA's custody at a mutually agreeable time and place. We understand that RFC has provided the Federal Election Commission with a complete set of invoices already.

4. See attached client list. The services provided to these clients are more or less similar to those provided RFC.
5.
 - a. Yes.
 - b. N/A.
 - c. See paragraph below.
 - d. See paragraph below.
 - e. See paragraph below.

The documents requested are available to be inspected by the Federal Election Commission at a mutually agreeable time. Due to the tremendous volume of documents involved, it is impractical for ASA to provide photo copies of all such documents.



93040982117

INTERROGATORIES

1. Is there a written agreement between Ann E.W. Stone & Associates, Inc. (the "Company") and Republicans for Choice (the "Committee") pursuant to which the Company has provided goods and services to the Committee?

2. If the answer to Interrogatory No. 1 is no, state the terms of any oral agreement pursuant to which the Company has provided goods and services to the Committee and generally describe the goods and services provided.

3. List each date on which the Company has provided goods and services to the Committee since January 29, 1990, and for each date:

a. describe the goods and services provided and the value thereof;

b. state the date(s) on which the Company billed the Committee for the goods and services provided; and

c. state the date(s) on which the Company received payment(s), in whole or in part, for the goods and services and the amount of any such payment(s).

4. Identify all customers to whom the Company has provided goods and services similar to those provided to the Committee, valued at \$10,000 or more, between the period of January 29, 1990 and June 30, 1991, and generally describe the goods and services provided.

5. For each customer identified in Interrogatory No. 4.:

a. state whether or not the Company has provided goods and services to such customer pursuant to a written contract;

b. if no such written agreement exists, state the terms of any oral agreement pursuant to which the Company has provided goods and services;

c. state the date(s) on which the goods and services were provided; describe the goods and services provided and the value thereof;

d. state the date(s) on which the Company billed the Committee for the goods and services provided; and

e. state the date(s) on which the Company received payment(s), in whole or in part, for the goods and services and the amount of any such payment(s).

93040982118

EXHIBIT A

93040982119



ALL PAID - \$4,117.48
10-09-90 CK #169

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/03/90	Invoice Number 1110

A1

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3152

PACKAGE NAME : HIGH DOLLAR LETTER
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
08/02/90 HIA-HIC 17,066

1,023.96

93040982120

TOTAL DUE 1,023.96
=====

Rec'd 8-8-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
8/08/90

Invoice Number
1111

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3107

A2

PACKAGE NAME : LOW DOLLAR MAILING
FEE PER PIECE: \$0.06
MAIL DATE / QUANTITY
08/06/90 28,500

1,710.00

TOTAL DUE 1,710.00
=====

Rec'd 8-14-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982121

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/08/90	Invoice Number 1118

AB

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

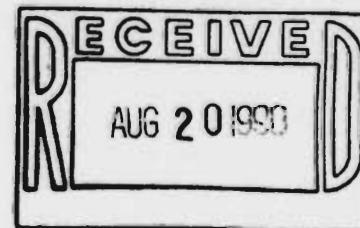
JOB #: 3163

PACKAGE NAME : WE ARE THE MAJORITY PRIORITYGRAM 1,000.00
MAILDATE / MAILCODE / QUANTITY
08/10/90 P11/12/13 623

\$1.60 per piece

93040982122

TOTAL DUE 1,000.00
=====



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 8/08/90	Invoice Number 1117

A4

BILLED TO: REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 2995

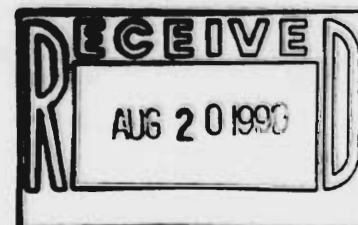
PACKAGE NAME : HIGH DOLLAR LETTER
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
08/08/90 A8/A9/A10 199

11.94

23040982123

TOTAL DUE 11.94

=====



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
8/08/90	1115

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3107

AS

PACKAGE NAME : LOW DOLLAR MAILING
FEE PER PIECE: \$0.06
MAILDATE / QUANTITY
08/07/90 5,425

325.50

93040982124

TOTAL DUE 325.50
=====

Rec'd 8-14-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
8/08/90

Invoice Number
1113

AK

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3152

PACKAGE NAME : HIGH DOLLAR LETTER
FEE PER PIECE: \$0.06
MAILDATE / MAILCODE / QUANTITY
08/03/90 HIA-HIC 10,768

646.08

ok'd
JD
8/23/90

TOTAL DUE

646.08

=====

Rec'd 8-14-90

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982125

A7

(PD)

CK #146

09-11-90

93040982126

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order	Invoice Number
7/31/90	1079

AS

BILLED
TO:

**REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314**

JOB #:

TELEPHONE	19.41
FAX LOG	32.00
POSTAGE	8.38
HANDLING CHARGES	8.97

TOTAL DUE 68.76
=====

93040982127

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

A9

CLIENT: ALC

CODE: 223

FOR THE MONTH OF:

May '96

SENDING FAX LOG

DATE	FIRM RECEIVING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.
5/2	Laura Skirica	2	Yes	ALB
5/21	" "	2	Yes	ALB
5-31	Culpeper Comm	3	X	EM
5-31	Parker mailing	3	X	EM
5-31	Dual mail Management	3	X	EM
5-31	Valley Press	2	X	EM
6/4	Valley Press	2	Y	ALS
6/4	DMG	3	Y	ALS
6/4	MFG	3	Y	ALS
6/5	United Envelope	3	Y	EM
6-6	RST	2	X	EM
6-7	Valley Press	2	X	EM
7-12	Carg Smith's Office	1	Y	ALB

RECEIVING FAX LOG

DATE	FIRM SENDING FAX	NUMBER PAGES	BILLABLE YES/NO	INIT.

8 2 7 2 8 6 0 4 0 2 6

for 7/95

9 3 0 4 0 9 8 2 1 2 9

MCI PRISM PLUS CALL DETAIL

ACCOUNT CODE 65

R F C

CUSTOMER NUMBER: 20212346

INVOICE NUMBER: 75054079

INVOICE DATE: 06/25/90

PAGE NUMBER: 28

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT
	212-555-1212	DIR ASST	NY 05/30	12:27		0.3 \$							0.58
	518-555-1212	DIR ASST	NY 05/30	12:28		0.3 \$							0.58
	518-455-4100	ALBANY	NY 05/30	12:29	B	1.5 \$							0.34
	415-376-4879	MORAGA	CA 05/30	18:14	E	1.6 \$							0.27
	703-825-8564	CULPEPER	VA 05/31	10:13	B	0.2 \$							0.04
	301-484-2501	PIKESVILLE	MD 05/31	15:19	B	1.2 \$							0.23
	301-484-2501	PIKESVILLE	MD 05/31	15:23	B	7.5 \$							1.40
	301-484-2501	PIKESVILLE	MD 06/01	17:20	E	16.7 \$							2.18
	301-484-2501	PIKESVILLE	MD 06/05	15:15	B	0.6 \$							0.11
	818-347-7280	CANOGAPARK	CA 06/06	13:33	B	1.0 \$							0.24
	518-436-9781	ALBANY	NY 06/06	15:42	B	0.5 \$							0.11
	415-578-5056	SAN MATEO	CA 06/06	16:45	B	0.9 \$							0.22
	301-484-2501	PIKESVILLE	MD 06/06	16:46	B	0.4 \$							0.08
	301-484-2501	PIKESVILLE	MD 06/07	09:30	B	0.7 \$							0.13
	301-484-2501	PIKESVILLE	MD 06/07	10:05	B	1.1 \$							0.21
	415-578-5065	SAN MATEO	CA 06/07	10:13	B	1.1 \$							0.27
	415-578-5065	SAN MATEO	CA 06/07	10:16	B	0.8 \$							0.19
	301-484-2501	PIKESVILLE	MD 06/07	11:11	B	2.0 \$							0.37
	301-484-2501	PIKESVILLE	MD 06/07	12:17	B	2.8 \$							0.52
	301-484-2501	PIKESVILLE	MD 06/07	13:07	B	1.4 \$							0.26
	415-578-5065	SAN MATEO	CA 06/07	14:10	B	1.5 \$							0.36
	301-484-2501	PIKESVILLE	MD 06/07	14:26	B	6.7 \$							1.25
	813-794-1469	BRADENTON	FL 06/07	14:35	B	0.8 \$							0.19
	813-555-1212	DIR ASST	FL 06/07	14:37		1.9 \$							0.58
	813-961-3654	TAMPA	FL 06/07	14:39	B	1.2 \$							0.28
	813-746-3068	BRADENTON	FL 06/07	14:41	B	4.9 \$							1.14
	817-265-3390	ARLINGTON	TX 06/07	14:46	B	0.7 \$							0.17
	503-629-0652	BEAVERTON	OR 06/07	14:48	B	0.5 \$							0.12
	518-436-9781	ALBANY	NY 06/07	14:49	B	0.6 \$							0.14
	301-484-2501	PIKESVILLE	MD 06/08	09:21	B	2.1 \$							0.39
	301-484-2501	PIKESVILLE	MD 06/08	09:35	B	0.6 \$							0.11
	201-725-3380	SOMERVILLE	NJ 06/08	10:25	B	0.6 \$							0.13
	201-725-3380	SOMERVILLE	NJ 06/08	12:47	B	1.6 \$							0.34
	813-746-3068	BRADENTON	FL 06/11	11:40	B	0.7 \$							0.16
	201-623-6615	NEWARK	NJ 06/19	14:14	B	0.3 \$							0.06
	603-224-1111	CONCORD	NH 06/20	16:55	B	5.1 \$							1.14
	212-288-0609	NEW YORK	NY 06/20	18:43	E	0.6 \$							0.09
	205-252-2100	BIRMINGHAM	AL 06/20	18:44	E	0.5 \$							0.08
	702-746-2860	RENO	NV 06/21	14:08	B	0.6 \$							0.15
	213-851-7372	LOSANGELES	CA 06/21	14:34	B	9.0 \$							2.19
	201-623-6615	NEWARK	NJ 06/21	14:44	B	0.2 \$							0.04
	212-288-0609	NEW YORK	NY 06/21	14:45	B	8.7 \$							1.83
	205-252-2100	BIRMINGHAM	AL 06/22	13:34	B	0.6 \$							0.14

ACCOUNT TOTALS:

CALLS:

43

DURATION:

92.60

AMOUNT: \$

19.41

A10

**FEDERAL
EXPRESS**BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 7-111-54489 ACCOUNT NO. 1040-4800-1
PAGE 1 OF 1
DATE 05/21/90

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
4509352016 BILL RFC 46807084 1	ANN E H STONE ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 05/11/90	MRS EVE W PAUL PLANNED PARENTHOOD FED OF AME 810 SEVENTH AVE NEW YORK, NY 10019 AA DELIVERED 05/14/90 11:14 SIGNED: K. SMITH	1/ NA	STANDARD LTR DISCOUNT	11.50 -2.50	9.00

**FEDERAL
EXPRESS**BILL TO: ANN E H STONE & ASSOCIATES INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

SENDER ACTIVITY SUMMARY

INVOICE NO. 4-006-31918 ACCOUNT NO. 1040-4800-5
PAGE 2 OF 6
DATE 06/15/90

TRACKING NOS REFERENCE	SENDER'S NAME AND ADDRESS	RECIPIENT INFORMATION AND PROOF OF DELIVERY	PACKAGES & WEIGHT	SERVICES	CHARGES	NET CHARGES
4509352540 REP FOR CHOICE 2990 74751040 1	ALISON SIGETHY ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	MIKE OR HELEN UNITED ENVELOPE AND PRINTING 202 LANE CT STERLING, VA 22170 AA DELIVERED 06/04/90 09:19 SIGNED: D. MESSIAN	1/ NA	PRIORITY LTR DISCOUNT	15.50 -2.50	13.00
4509352562 2995 RFC 74751040 1	ALISON ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	JIM LILLIBRIDGE MARYLAND PRINTING AND GRAPHIC 615A HAMPTON PARK BLVD CAPITOL HEIGHTS, MD 20743 AA DELIVERED 06/04/90 09:42 SIGNED: J. DEGUREY	1/ 2	PRIORITY PAK DISCOUNT	24.25 -2.50	21.75
4509352282 BILL RFC 53688954 1	ANITA BENJAMIN ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/08/90	LAURA SLOMKA SOMERSET COUNTY REPUBLICAN HD 1 W HIGH ST SOMERVILLE, NJ 08876 AA DELIVERED 06/11/90 09:57 SIGNED: L. SLOMKA	1/ 4	PRIORITY PAK DISCOUNT	29.75 -2.50	27.25
4509352536 REP FOR CHOICE 2995 74751040 1	ALISON SIGETHY ANN E H STONE & ASSOCIATES INC 1315 DUKE STREET ALEXANDRIA, VA 22314 DROP OFF 06/02/90	MARTY BALOTIN VALLEY PRESS 6822 NAVAJO DR BALTIMORE, MD 21209 AA DELIVERED 06/04/90 08:47 SIGNED: P. BECKER	1/ 1	PRIORITY PAK DISCOUNT	22.50 -2.50	20.00

CONTINUED NEXT PAGE

FedEx M-0145 5/88

QUESTIONS? CALL OUR BILLING SERVICE CENTER, 800-622-1147, 7 AM - 7 PM (CST) MONDAY-FRIDAY

All

112

MT PRIM PLUS CALL DETAIL

ACCOUNT CODE 65

RFC

CUSTOMER NUMBER 20212346
INVOICE NUMBER 76025702
INVOICE DATE 05/25/90
PAGE NUMBER 22

CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT	CNTY CODE	NUMBER CALLED	CITY OR COUNTRY	CALL DATE	CALL RATE TIME	MIN	AMOUNT
	609-663-8885	MERCHANTVL	NJ 04/25	16:48	B	0.3 \$							0.06
	805-254-7546	NEWHALL	CA 04/25	17:36	E	0.7 \$							0.12
	201-877-4230	NEWARK	NJ 04/25	17:38	E	1.0 \$							0.15
	201-648-2026	NEWARK	NJ 04/26	10:17	B	1.9 \$							0.40
	201-725-3380	SOMERVILLE	NJ 04/26	10:19	B	0.8 \$							0.17
	508-359-3545	MEDFIELD	MA 04/26	13:57	B	0.3 \$							0.07
	617-326-9900	DEDHAM	MA 04/26	13:57	B	0.2 \$							0.05
	415-765-4121	SAN FRAN	CA 04/27	14:40	B	1.9 \$							0.46
	203-223-8412	NEWBRITAIN	CT 04/27	17:08	E	0.6 \$							0.09
	213-546-6716	REDONDO	CA 04/27	19:00	E	0.9 \$							0.15
	515-782-6441	CRESTON	IA 04/30	16:01	B	0.9 \$							0.21
	213-546-6716	REDONDO	CA 05/01	15:37	B	0.9 \$							0.22
	201-623-6615	NEWARK	NJ 05/02	14:50	B	0.4 \$							0.08
	201-623-6615	NEWARK	NJ 05/03	16:11	B	1.5 \$							0.32
	213-546-6716	REDONDO	CA 05/07	15:21	B	15.3 \$							3.72
	619-544-1170	SAN DIEGO	CA 05/09	19:54	E	8.0 \$							1.36
	214-526-2400	DALLAS	TX 05/10	16:35	B	2.5 \$							0.61
	914-723-3574	SCARSDALE	NY 05/11	12:15	B	1.2 \$							0.25
	201-623-6615	NEWARK	NJ 05/15	14:15	B	2.2 \$							0.46
	603-623-9796	MANCHESTER	NH 05/15	15:45	B	0.7 \$							0.16
	201-623-6615	NEWARK	NJ 05/15	16:07	B	0.4 \$							0.08
	203-924-9243	ANSONIDREY	CT 05/15	16:29	B	5.2 \$							1.10
	201-623-6615	NEWARK	NJ 05/17	16:01	B	0.4 \$							0.08
	207-289-1440	AUGUSTA	ME 05/17	16:39	B	0.8 \$							0.19

ACCOUNT TOTALS:

CALLS: 24

DURATION: 49.00

AMOUNT: \$ 10.56

1 2 1 2 8 6 0 7 0 2 6

Call Detail Report - Dial-1 Access

ANN STONE & ASSOC
1315 DUKE ST.
ALEXANDRIA

VA 22314

BILLING PERIOD 03/25/91 THROUGH 04/24/91

INVOICE NUMBER 75691508
INVOICE DATE 04/25/91
PAGE NUMBER 18

CUSTOMER NUMBER 20212346

DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT	DATE	TIME	NUMBER CALLED	PLACE CALLED	MIN- UTES	R A K T E E Y	PRE- DISCOUNT AMOUNT
ACCOUNTING CODE: 65													
03/25	09:28	301-484-2501	PIKESVILLE MD	1.5	1	0.29							
03/25	09:57	301-484-2501	PIKESVILLE MD	4.4	1	0.84							
03/25	10:02	301-484-2501	PIKESVILLE MD	0.1	1	0.02							
03/25	10:03	301-484-2501	PIKESVILLE MD	2.9	1	0.56							
03/25	12:32	301-484-2501	PIKESVILLE MD	1.4	1	0.27							
03/25	15:39	301-484-2501	PIKESVILLE MD	0.6	1	0.12							
03/25	15:57	301-484-2501	PIKESVILLE MD	3.1	1	0.60							
03/26	10:54	301-484-2501	PIKESVILLE MD	0.9	1	0.17							
03/26	14:15	301-484-2501	PIKESVILLE MD	0.4	1	0.08							
03/26	15:44	301-484-2501	PIKESVILLE MD	1.4	1	0.27							
03/27	17:03	301-484-2501	PIKESVILLE MD	0.3	2	0.04							
03/28	10:49	301-484-2501	PIKESVILLE MD	3.6	1	0.69							
03/28	12:52	301-484-2501	PIKESVILLE MD	1.7	1	0.33							
03/28	13:00	301-484-2501	PIKESVILLE MD	2.5	1	0.48							
03/28	16:20	301-484-2501	PIKESVILLE MD	0.7	1	0.13							
04/02	16:44	301-484-2501	PIKESVILLE MD	2.5	1	0.48							
04/03	12:08	301-484-2501	PIKESVILLE MD	4.0	1	0.77							
04/04	09:33	301-484-2501	PIKESVILLE MD	0.8	1	0.15							
04/04	14:38	301-484-2501	PIKESVILLE MD	1.0	1	0.19							
04/05	13:12	301-484-2501	PIKESVILLE MD	4.9	1	0.94							
04/05	13:33	301-484-2501	PIKESVILLE MD	1.2	1	0.23							
04/08	09:55	301-484-2501	PIKESVILLE MD	0.4	1	0.08							

TOTAL ACCOUNTING CODE 65 CALLS: 22 MINUTES: 40.3 AMOUNT: \$ 7.73



C&P Telephone
A Bell Atlantic Company

Acct 703 836 7717 753 19

Apr 16 1991

Amount	Place	Number	Date	Time	Rate	Min
.75	LEONARDTN MD	301 475-9690	15	11:40A	*D	2
1.03	LEONARDTN MD	301 475-9690	Apr 9	9:28A	*D	3
Calls from 703 836 7723						
.61	LEONARDTN MD	301 475-9690	3	5:06P	*E	3
1.03	LEONARDTN MD	301 475-9690	12	3:16P	*D	3
1.03	LEONARDTN MD	301 475-9690	16	3:23P	*D	3
1.03	LEONARDTN MD	301 475-9690	17	9:32A	*D	3

Total \$ 13.21



Prism Plus

000057411

A14

REPUBLICANS FOR CHOICE

STATE FUND

1315 DUKE STREET, SUITE 201
ALEXANDRIA, VA 22314

1148

August 1

91

5,413.49

Ann Senate and Associates

***Five Thousand Four Hundred Thirteen and 49/100-----

THE GEORGE WASHINGTON NATIONAL BANK
1621 Prince Street Alexandria, Virginia 22316



808 of 1816/1777/1806/1805/1744/1761

⑈001148⑈ ⑈056005334⑈

⑈2002223⑈

NON NEGOTIABLE

930604036

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order

6/30/90

Invoice Number

1027

BILLED
TO:REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

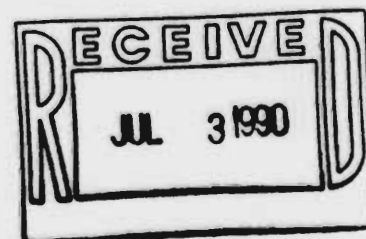
JOB #:

ALS

TELEPHONE	10.56
COURIER/DELIVERY	91.00
POSTAGE	68.90
HANDLING CHARGE	25.57

TOTAL DUE 196.03

=====



Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982134

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
5/31/91

Invoice Number
1744

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #:

06/13/91

AIG

TELEPHONE	13.21
POSTAGE	1.45
HANDLING CHARGE	2.20

3.37 Fed.
13.49 state

TOTAL DUE 16.86

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982135

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/20/91	Invoice Number 1777

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3487

A17

PACKAGE NAME : EMERGENCY CONFERENCE
MAILDATE / MAILCODE / QUANTITY
06/19/91 EC1 & EC2 1,784

1,000.00

200.00 Fed.
800.00 state
all state

OK
6/25/91

TOTAL DUE 1,000.00
=====

6-26-91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982136

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 5/09/91	Invoice Number 1716

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3430

A18

PACKAGE NAME : UPDATE PACKAGE
MAILDATE / MAILCODE / QUANTITY
05/08/91 54A-54H 2,823

1,000.00

*200.00 Fed.
800.00 state*

*OK
5-14-91*

TOTAL DUE 1,000.00
=====

5-20-91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982137

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE

Date of order
5/31/91

Invoice Number
1761

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3399

A19

PACKAGE NAME : THREE MONTH PLEDGE
MAILDATE / MAILCODE / QUANTITY
05/31/91 56A - 56H 3,524

1,000.00

200.00 Fed
800.00 State
6/10/91

OK
6.4.91

TOTAL DUE 1,000.00
=====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including reasonable attorney fees and court costs incurred by ASK in the collection of said fees and charges.

93040982138

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/27/91	Invoice Number 1805

BILLED
TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARBER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3469

A20

PACKAGE NAME : YEUTTER LOW \$ LTR
MAILDATE / MAILCODE / QUANTITY
06/26/91 14C & 15C 10,000

2,500.00

*500.00 fed
2000.00 state*

*OK
11.7.91*

TOTAL DUE 2,500.00

2-5-91

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982139

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 6/27/91	Invoice Number 1806

BILLED

TO:

REPUBLICANS FOR CHOICE
ATTN: R. GARNER, TREASURER
1315 DUKE STREET
ALEXANDRIA, VA 22314

JOB #: 3468

A21

PACKAGE NAME : YEUTTER PACKAGE
MAILDATE / MAILCODE / QUANTITY
06/26/91 60A-60H 3,253

1,000.00

200.00 fed.
800.00 state

*OK E 91
11.25*

TOTAL DUE 1,000.00

1-511

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982140

EXHIBIT B

93040982141

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 12/10/91	Invoice Number 2084

BILLED
TO:

LITERACY VOLUNT OF AMER.
5795 WIDEWATERS PARKWAY
SYRACUSE, NY 13214

JOB #: 3588

B1

PACKAGE NAME : FRIENDS MAILING - PREBILL
FEE PER PIECE: \$0.05
MAILDATE MAILCODE QUANTITY
12/10/91 G1, G2 56,510

2,825.50

TOTAL DUE 2,825.50
=====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982142

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 12/31/91	Invoice Number 2114

BILLED
TO:

LITERACY VOLUNT OF AMER.
5795 WIDEWATERS PARKWAY
SYRACUSE, NY 13214

JOB #:

B2

TELEPHONE	26.77
COURIER/DELIVERY	15.75
POSTAGE	9.69
HANDLING CHARGE	8.75
FAX	6.16

TOTAL DUE 67.12
=====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982143

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 12/17/91	Invoice Number 2070

BILLED TO: COUNCIL FOR INTER-AM SEC
C/O ANN STONE & ASSOCIAT.

JOB #: 3559

B3

PACKAGE NAME : DEBT REDUCTION (CERTIFIED MAIL) 90.90
 FEE PER PIECE: \$0.06
 MAILDATE MAILCODE QUANTITY
 12/13/91 134 A,B,C & D 1,515

TOTAL DUE 90.90
 =====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

930,40982144

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 12/31/91	Invoice Number 2111

BILLED TO: NREF
C/O ANN STONE & ASSOCIAT.

JOB #:

64

TELEPHONE	3.90
FAX	3.89
COURIER/DELIVERY	104.00
HANDLING CHARGE	16.76

TOTAL DUE 128.55
=====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982145

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

04/30/90

Client Code:

BILLED**TO:**

IFF

C/O 1315 Duke Street
Alexandria, VA 22314

BJS

JOB #

INVOICED BY

KL

Invoice due in 30 days. Past due balances will be
charged a minimum of 1 1/4% interest per month,
compounded annually.

Copy Creation for: _____ \$ _____

Production

Package Name: _____

Mail Code(s)

Quantity(ies)

Courier	\$ 19.00
Federal Express	24.00
Postage	12.75

Fee Per Piece _____ x Quantity _____ \$ _____

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

TOTAL AMOUNT: \$ 55.75

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982146

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

5/14/90

Client Code:

217

**BILLED
TO:**

International Freedom Foundation
c/o ASA
1315 Duke Street
Alexandria, VA 22314

BL

JOB #	INVOICED BY	Invoice due in 30 days. Past due balances will be charged a minimum of 1 3/4% interest per month, compounded annually.
2886	LLJ	

Copy Creation for: Lithuania May 11, 1990 Housefile Telegram \$ _____**Production**

Package Name: _____

Mail Code(s)

Quantity(ies)

QTY:3,428
25,114\$.25
\$.0845/11/90
5/11/90Fee Per Piece \$.05 x Quantity 28,542 \$ 1,427.10

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

TOTAL AMOUNT: \$ 1,427.10

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982147

ANN E. W. STONE AND ASSOCIATES, INC.
1315 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX (703) 836-0118

INVOICE	
Date of order 7/31/90	Invoice Number 1078

BILLED

TO:

CITIZENS FOR A SOUND ECON
470 L'ENFANT PLAZA, SE
EAST BUILDING, #7112
WASHINGTON, DC 20024

JOB #:

B7

TELEPHONE	9.63
COURIER/DELIVERY	108.75
POSTAGE	2.75
HANDLING CHARGES	18.17

TOTAL DUE 139.30
=====

Invoice due in 30 days. Past due balances will be charged a minimum of 1-3/4% interest per month, compounded monthly. In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982148

ANN E. W. STONE AND ASSOCIATES, INC.

1315 DUKE STREET

ALEXANDRIA, VIRGINIA 22314

(703) 836-7717 FAX 703-836-0118

INVOICE

Date of order

4/18/90

Client Code: 215

**BILLED
TO:**CITIZENS FOR A SOUND ECONOMY
470 L'Enfant Plaza East, S.W.
#7112

Washington, D.C. 20024

ATTN: SUSAN SMITH

B8

JOB #	INVOICED BY	Invoice due in 30 days. Past due balances will be charged a minimum of 1 1/4% interest per month, compounded annually.
2963a	LLJ	

Copy Creation for: APRIL 17'90 CSE Hsefile--Line Item Veto Bill Pkg. \$ _____**Production**

Package Name: _____

Mail Code(s) Quantity(ies)

A01-A52 42,171

Fee Per Piece .05 x Quantity 42,171 \$ 2,108.55

Art for: _____ \$ _____

Retainer/Consulting Fee for the Month of: _____ \$ _____

Client Reimbursable Expense: _____ \$ _____

TOTAL AMOUNT: \$ 2,108.55

In the event of default, in the payment of fees or interest charges, if any, client above is liable to pay all expenses, also including, reasonable attorney fees and court costs incurred by ASA in the collection of said fees and charges.

93040982149

EXHIBIT C

93040982150

[illegible]

Customer totals:		.00	.00	500.00CR
Customer totals:		.00	.00	.00
CHARGE FOR CHOICE				
1110	08/03/90	I	1110	09/02/90
1109	10/11/90	P	1110	10/11/90
1111	08/08/90	I	1111	09/07/90
1109	10/11/90	P	1111	10/11/90
1113	08/08/90	I	1113	09/07/90
1109	10/11/90	P	1113	10/11/90
1113	08/08/90	I	1113	09/07/90
1109	10/11/90	P	1113	10/11/90
1117	08/08/90	I	1117	09/07/90
1109	10/11/90	P	1117	10/11/90
1118	08/08/90	I	1118	09/07/90
1109	10/11/90	P	1118	10/11/90
Customer totals:		.00	.00	.00

DEMOCRATS FOR CHOICE				REPUBLICANS FOR CHOICE			
1133	08/31/90	I	1133	09/30/90	450.10		
193	11/15/90	P	1133	11/15/90	450.10CR	.00	
1150	08/26/90	I	1150	09/27/90	1,799.16	.00	
193	11/15/90	P	1150	11/15/90	1,799.16CR	.00	
1157	08/31/90	I	1157	09/30/90	900.66	.00	
193	11/15/90	P	1157	11/15/90	900.66CR	.00	
1164	08/31/90	I	1164	09/30/90	722.34	.00	
193	11/15/90	P	1164	11/15/90	722.34CR	.00	
TOTAL				TOTAL			
450.10				450.10			
1,799.16				1,799.16			
900.66				900.66			
722.34				722.34			
450.10CR				450.10CR			
1,799.16CR				1,799.16CR			
900.66CR				900.66CR			
722.34CR				722.34CR			

REPUBLICANS FOR CHOICE

Doc-#	Doc-date	Typ	Apply-to	Doc-date	Amount-1	Amount-2	Doc-total
1238	10/05/90	I	1238	11/04/90	5,473.26	.00	5,473.26
357	08/30/91	P	1238	08/30/91	5,473.26CR	.00	5,473.26CR
1716	05/09/91	I	1716	06/08/91	1,000.00	.00	1,000.00
1149	08/01/91	P	1716	08/01/91	1,000.00CR	.00	1,000.00CR
1744	05/31/91	I	1744	06/30/91	16.86	.00	16.86
1148	08/01/91	P	1744	08/01/91	16.86CR	.00	16.86CR
1761	05/31/91	I	1761	06/30/91	1,000.00	.00	1,000.00
1148	08/01/91	P	1761	08/01/91	1,000.00CR	.00	1,000.00CR
1777	06/20/91	I	1777	07/20/91	1,000.00	.00	1,000.00
1148	08/01/91	P	1777	08/01/91	1,000.00CR	.00	1,000.00CR
1806	06/27/91	I	1806	07/27/91	1,000.00	.00	1,000.00
1148	08/01/91	P	1806	08/01/91	1,000.00CR	.00	1,000.00CR
1829	07/22/91	I	1829	08/21/91	1,000.00	.00	1,000.00
1149	08/16/91	P	1829	08/16/91	1,000.00CR	.00	1,000.00CR
1868	08/06/91	I	1868	09/05/91	1,541.64	.00	1,541.64
1149	08/16/91	P	1868	08/16/91	1,541.64CR	.00	1,541.64CR
1870	08/12/91	I	1870	09/11/91	1,000.00	.00	1,000.00
1149	08/16/91	P	1870	08/16/91	1,000.00CR	.00	1,000.00CR
Customer totals:					.00	.00	.00

Doc-#	Doc-date	Typ	Apply-to	Due-date	Amount-1	Amount-2	Doc-total
1683	04/24/91	I	1683	05/24/91	1,000.00	.00	1,000.00
1121	07/16/91	P	1683	07/16/91	594.46CR	.00	594.46CR
410	10/25/91	P	1683	10/25/91	405.54CR	.00	405.54CR
1929	09/26/91	I	1929	10/26/91	9,304.50	.00	9,304.50
1262	10/10/91	P	1929	10/10/91	6,754.88CR	.00	6,754.88CR
1278	10/23/91	P	1929	10/23/91	1,488.72CR	.00	1,488.72CR
410	10/25/91	P	1929	10/25/91	1,060.90CR	.00	1,060.90CR
1936	09/30/91	I	1936	10/30/91	110.06	.00	110.06
429	10/31/91	P	1936	10/31/91	22.01CR	.00	22.01CR
1301	10/31/91	P	1936	10/31/91	88.05CR	.00	88.05CR
1958	09/30/91	I	1958	10/30/91	1,629.72	.00	1,629.72
429	10/31/91	P	1958	10/31/91	325.94CR	.00	325.94CR
1301	10/31/91	P	1958	10/31/91	1,303.78CR	.00	1,303.78CR
1964	10/09/91	I	1964	11/08/91	5,222.22	.00	5,222.22
429	10/31/91	P	1964	10/31/91	1,044.44CR	.00	1,044.44CR
1301	10/31/91	P	1964	10/31/91	4,177.78CR	.00	4,177.78CR
1965	10/09/91	I	1965	11/08/91	3,993.48	.00	3,993.48
429	10/31/91	P	1965	10/31/91	798.70CR	.00	798.70CR
1301	10/31/91	P	1965	10/31/91	3,194.78CR	.00	3,194.78CR
Customer totals:					.00	.00	.00

18050 REPUBLICANS FOR CHOICE

1596	03/03/91	I	1596	04/04/91	169.38	.00	169.38
15961	03/03/91	C	1596	03/05/91	169.38CR	.00	169.38CR
1638	03/26/91	I	1638	04/25/91	169.38	.00	169.38
16381	03/26/91	C	1638	03/26/91	169.38CR	.00	169.38CR

Customer totals:

.00

.00

18050 REPUBLICANS FOR CHOICE

Doc-#	Doc-date	Typ	Apply-to	Due-date	Amount-1	Amount-2	Doc-total
1679	04/19/91	I	1679	05/19/91	2,500.00	.00	2,500.00
300	06/03/91	P	1679	06/03/91	2,500.00CR	.00	2,500.00CR
1680	04/19/91	I	1680	05/19/91	2,500.00	.00	2,500.00
300	06/03/91	P	1680	06/03/91	1,500.00CR	.00	1,500.00CR
1088	06/03/91	P	1680	06/03/91	1,000.00CR	.00	1,000.00CR
1782	06/30/91	I	1782	07/30/91	78.81	.00	78.81
1816	06/30/91	C	1782	06/30/91	78.81CR	.00	78.81CR
Customer totals:					.00	.00	.00

18050 REPUBLICANS FOR CHOICE

Doc-#	Doc-date	Typ	Apply-to	Due-date	Amount-1	Amount-2	Doc-total
1508	01/28/91	I	1508	02/27/91	1,000.00	.00	1,000.00
276	04/16/91	P	1508	04/16/91	401.87CR	.00	401.87CR
1069	04/16/91	P	1508	04/16/91	598.13CR	.00	598.13CR
1572	02/28/91	I	1572	03/30/91	9.34	.00	9.34
1069	04/16/91	P	1572	04/16/91	9.34CR	.00	9.34CR
1617	03/05/91	I	1617	04/04/91	1,000.00	.00	1,000.00
1069	04/16/91	P	1617	04/16/91	1,000.00CR	.00	1,000.00CR
1659	03/26/91	I	1659	04/25/91	1,000.00	.00	1,000.00
276	04/16/91	P	1659	04/16/91	1,000.00CR	.00	1,000.00CR
Customer totals:					.00	.00	.00

18050 REPUBLICANS FOR CHOICE

Doc-#	Doc-date	Typ	Apply-to	Due-date	Amount-1	Amount-2	Doc-total
286	05/15/91	P	1242	05/15/91	841.14CR	.00	841.14CR
1711	05/03/91	I	1711	06/02/91	3.90	.00	3.90
17111	05/03/91	C	1711	05/03/91	3.90CR	.00	3.90CR
1712	05/03/91	I	1712	06/02/91	3.90	.00	3.90
17121	05/03/91	C	1712	05/03/91	3.90CR	.00	3.90CR
Customer totals:					.00	.00	.00

18050 REPUBLICANS FOR CHOICE

Doc-#	Doc-date	Typ	Apply-to	Due-date	Amount-1	Amount-2	Doc-total
1514	01/31/91	I	1514	03/02/91	972.47	.00	972.47
15141	02/28/91	C	1514	02/28/91	959.10CR	.00	959.10CR
1129	07/16/91	P	1514	07/16/91	13.37CR	.00	13.37CR
1676	04/15/91	I	1676	05/15/91	1,000.00	.00	1,000.00
1121	07/16/91	P	1676	07/16/91	1,000.00CR	.00	1,000.00CR
1695	04/30/91	I	1695	05/30/91	14.35	.00	14.35
1121	07/16/91	P	1695	07/16/91	14.35CR	.00	14.35CR

ACCOUNTS RECEIVABLE DETAIL AGING REPORT

C3

Aging date: 1/08/92

Document types: I = Invoice P = Payment C = Cr memo D = Dr memo B = Balance forward F = Finance charge

Notes: On types I, B, C and D, Amount-1 is the amount subject to discount. On type P Amount-1 is cash receipt amt.

On type F Amount-1 is fin charge amt. On types I, C and D, Amount-2 is the amount not subject to discount.

On type P Amount-2 is discount plus allowance. (No Amount-2 for types F & B).

Cust-#	Name	Balance	Aged customer balances			
Contact-1		Credit-limit	Current	Over 30 days	Over 60 days	Over 90 days
Phone-#-1	A/R-account-#	Terms				
Phone-#-2		Last-pmt-dat				

18050	OPN-ITM REPUBLICANS FOR CHOICE	61,318.98	20,909.86	25,411.53	10,463.40	4,534.19
		999,999.00				
	1100-000	NET 30 DAYS	34%	41%	17%	7%
	ACCOUNTS RECEIVABLE	12/19/91				

Doc-#	Doc-date	Typ	Apply-to	Due-date	Reference	Amount-1	Amount-2	Doc-total	Age
1356	11/30/90	C	Open	11/30/90	Ref #: 000360	44.75CR	.00	44.75CR	404
368	9/17/91	P	Open	9/17/91		90.31CR	.00	90.31CR	113
1224	9/17/91	P	Open	9/17/91		34.78CR	.00	34.78CR	113
410	10/25/91	P	Open	10/25/91		3,787.47CR	.00	3,787.47CR	75
428	10/31/91	P	Open	10/31/91		806.24CR	.00	806.24CR	69
429	10/31/91	P	Open	10/31/91		8.70CR	.00	8.70CR	69
1301	10/31/91	P	Open	10/31/91		34.78CR	.00	34.78CR	69
522	12/17/91	P	Open	12/17/91		708.33CR	.00	708.33CR	22
1403	12/19/91	P	Open	12/19/91		37.54CR	.00	37.54CR	20
2	10/31/91	I	2	11/30/91		15,000.00	.00	15,000.00	69
1200	9/27/90	I	1200	10/27/90	Ref #: 000206	2,089.02	.00	2,089.02	468
410	10/25/91	P	1200	10/25/91		417.80CR	.00	417.80CR	75
1241	10/07/90	I	1241	11/06/90	Ref #: 000246	1,040.58	.00	1,040.58	458
357	8/30/91	P	1241	8/30/91		1,040.00CR	.00	1,040.00CR	131
1301	10/31/90	I	1301	11/30/90	Ref #: 000305	2.70	.00	2.70	434
410	10/25/91	P	1301	10/25/91		.54CR	.00	.54CR	75
1302	10/31/90	I	1302	11/30/90	Ref #: 000306	3.06	.00	3.06	434
410	10/25/91	P	1302	10/25/91		.61CR	.00	.61CR	75
1355	11/30/90	I	1355	12/30/90	Ref #: 000359	1,605.55	.00	1,605.55	404
410	10/25/91	P	1355	10/25/91		321.11CR	.00	321.11CR	75
1805	6/27/91	I	1805	7/27/91	Ref #: 000807	2,500.00	.00	2,500.00	195
1148	8/01/91	P	1805	8/01/91		1,396.63CR	.00	1,396.63CR	160
428	10/31/91	P	1805	10/31/91		500.00CR	.00	500.00CR	69
1814	7/09/91	I	1814	8/08/91	Ref #: 000816	16.38	.00	16.38	183
428	10/31/91	P	1814	10/31/91		3.28CR	.00	3.28CR	69
1815	7/09/91	I	1815	8/08/91	Ref #: 000817	167.64	.00	167.64	183
528	12/19/91	P	1815	12/19/91		134.11CR	.00	134.11CR	20
1403	12/19/91	P	1815	12/19/91		33.53CR	.00	33.53CR	20
1817	6/30/91	I	1817	7/30/91	Ref #: 000819	26.55	.00	26.55	192
428	10/31/91	P	1817	10/31/91		5.31CR	.00	5.31CR	69
1832	7/23/91	I	1832	8/22/91	Ref #: 000836	815.98	.00	815.98	169
1169	8/16/91	P	1832	8/16/91		530.96CR	.00	530.96CR	145
428	10/31/91	P	1832	10/31/91		163.20CR	.00	163.20CR	69
1840	7/31/91	I	1840	8/30/91	Ref #: 000845	555.20	.00	555.20	161
428	10/31/91	P	1840	10/31/91		111.04CR	.00	111.04CR	69
1931	9/25/91	I	1931	10/25/91	Ref #: 000936	9,707.94	.00	9,707.94	105

ACCOUNTS RECEIVABLE DETAIL AGING REPORT

C4

Aging dates: 1/08/92

Document types: I = Invoice P = Payment C = Cr memo D = Dr memo B = Balance forward F = Finance charge

Cust-#	Name	Balance	Aged customer balances			
Contact-1		Credit-limit	Current	Over 30 days	Over 60 days	Over 90 days
Phone-#-1	A/R-account-#	Terms				
Phone-#-2		Last-pat-dat				

23040982154

Doc-#	Doc-date	Typ	Apply-to	Due-date	Reference	Amount-1	Amount-2	Doc-total	Age
1232	10/01/91	P	1931	10/01/91		7,767.95CR	.00	7,767.95CR	99
455	11/15/91	P	1931	11/15/91		1,939.99CR	.00	1,939.99CR	54
1966	10/09/91	I	1966	11/08/91	Ref #: 000971	587.40	.00	587.40	91
456	11/15/91	P	1966	11/15/91		117.48CR	.00	117.48CR	54
1324	11/15/91	P	1966	11/15/91		469.92CR	.00	469.92CR	54
1967	10/09/91	I	1967	11/08/91	Ref #: 000972	5,206.20	.00	5,206.20	91
456	11/15/91	P	1967	11/15/91		1,041.24CR	.00	1,041.24CR	54
1324	11/15/91	P	1967	11/15/91		4,164.96CR	.00	4,164.96CR	54
1968	10/09/91	I	1968	11/08/91	Ref #: 000973	874.08	.00	874.08	91
456	11/15/91	P	1968	11/15/91		174.82CR	.00	174.82CR	54
1324	11/15/91	P	1968	11/15/91		699.26CR	.00	699.26CR	54
1969	10/11/91	I	1969	11/10/91	Ref #: 000974	1,000.00	.00	1,000.00	89
455	11/15/91	P	1969	11/15/91		1,000.00CR	.00	1,000.00CR	54
1973	10/17/91	I	1973	11/16/91	Ref #: 000978	4,823.28	.00	4,823.28	83
456	11/15/91	P	1973	11/15/91		964.65CR	.00	964.65CR	54
1324	11/15/91	P	1973	11/15/91		3,858.63CR	.00	3,858.63CR	54
1974	10/17/91	I	1974	11/16/91	Ref #: 000979	545.70	.00	545.70	83
487	12/03/91	P	1974	12/03/91		109.14CR	.00	109.14CR	36
1356	12/03/91	P	1974	12/03/91		436.56CR	.00	436.56CR	36
1975	10/17/91	I	1975	11/14/91	Ref #: 000980	288.60	.00	288.60	83
487	12/03/91	P	1975	12/03/91		57.72CR	.00	57.72CR	36
1356	12/03/91	P	1975	12/03/91		230.88CR	.00	230.88CR	36
1979	10/22/91	I	1979	11/21/91	Ref #: 000984	252.42	.00	252.42	78
487	12/03/91	P	1979	12/03/91		50.48CR	.00	50.48CR	36
1356	12/03/91	P	1979	12/03/91		201.94CR	.00	201.94CR	36
1981	10/22/91	I	1981	11/21/91	Ref #: 000986	942.54	.00	942.54	78
487	12/03/91	P	1981	12/03/91		188.51CR	.00	188.51CR	36
1356	12/03/91	P	1981	12/03/91		754.03CR	.00	754.03CR	36
1982	10/22/91	I	1982	11/21/91	Ref #: 000987	350.82	.00	350.82	78
487	12/03/91	P	1982	12/03/91		70.16CR	.00	70.16CR	36
1356	12/03/91	P	1982	12/03/91		280.66CR	.00	280.66CR	36
1985	10/29/91	I	1985	11/28/91	Ref #: 000990	160.26	.00	160.26	71
487	12/03/91	P	1985	12/03/91		32.05CR	.00	32.05CR	36
1356	12/03/91	P	1985	12/03/91		128.21CR	.00	128.21CR	36
1986	10/29/91	I	1986	11/28/91	Ref #: 000991	91.26	.00	91.26	71
487	12/03/91	P	1986	12/03/91		18.25CR	.00	18.25CR	36
1356	12/03/91	P	1986	12/03/91		73.01CR	.00	73.01CR	36
1996	10/31/91	I	1996	11/30/91	Ref #: 001001	337.34	.00	337.34	69
487	12/03/91	P	1996	12/03/91		67.47CR	.00	67.47CR	36
1356	12/03/91	P	1996	12/03/91		269.87CR	.00	269.87CR	36
2009	10/31/91	I	2009	11/30/91	Ref #: 001014	1,000.00	.00	1,000.00	69
487	12/03/91	P	2009	12/03/91		200.01CR	.00	200.01CR	36
1356	12/03/91	P	2009	12/03/91		799.99CR	.00	799.99CR	36
2010	10/31/91	I	2010	11/30/91	Ref #: 001015	2,500.00	.00	2,500.00	69

ACCOUNTS RECEIVABLE DETAIL AGING REPORT

C5

Aging date: 1/08/92

Document types: I = Invoice P = Payment C = Cr memo D = Dr memo B = Balance forward F = Finance charge

Cust-#	Name	Balance	Aged customer balances			
Contact-1		Credit-limit	Current	Over 30 days	Over 60 days	Over 90 days
Phone-0-1	A/R-account-#	Terms				
Phone-0-2		Last-pat-dat				

93040982155

Doc-#	Doc-date	Typ	Apply-to	Due-date	Reference	Amount-1	Amount-2	Doc-total	Age
1357	12/03/91	P	2010	12/03/91		2,500.00CR	.00	2,500.00CR	36
2022	11/06/91	I	2022	12/06/91	Ref #: 001028	2,136.54	.00	2,136.54	63
528	12/19/91	P	2022	12/19/91		326.72CR	.00	326.72CR	20
1403	12/19/91	P	2022	12/19/91		1,709.23CR	.00	1,709.23CR	20
2023	11/06/91	I	2023	12/06/91	Ref #: 001029	13.38	.00	13.38	63
528	12/19/91	P	2023	12/19/91		2.68CR	.00	2.68CR	20
1403	12/19/91	P	2023	12/19/91		10.70CR	.00	10.70CR	20
2024	11/06/91	I	2024	12/06/91	Ref #: 001030	1,000.00	.00	1,000.00	63
522	12/17/91	P	2024	12/17/91		1,000.00CR	.00	1,000.00CR	22
2032	11/13/91	I	2032	12/13/91	Ref #: 001038	115.68	.00	115.68	56
528	12/19/91	P	2032	12/19/91		23.14CR	.00	23.14CR	20
1403	12/19/91	P	2032	12/19/91		92.54CR	.00	92.54CR	20
2035	11/15/91	I	2035	12/15/91	Ref #: 001041	6,574.50	.00	6,574.50	54
2041	11/20/91	I	2041	12/20/91	Ref #: 001047	31.00	.00	31.00	49
2043	11/25/91	I	2043	12/25/91	Ref #: 001049	1,000.00	.00	1,000.00	44
2044	11/26/91	I	2044	12/26/91	Ref #: 001050	3,170.52	.00	3,170.52	43
2052	11/30/91	I	2052	12/30/91	Ref #: 001058	213.37	.00	213.37	39
2068	11/30/91	I	2068	12/30/91	Ref #: 001074	11,572.92	.00	11,572.92	39
2071	12/05/91	I	2071	1/04/92	Ref #: 001077	2,376.66	.00	2,376.66	34
2072	12/05/91	I	2072	1/04/92	Ref #: 001078	79.20	.00	79.20	34
2073	12/05/91	I	2073	1/04/92	Ref #: 001079	393.36	.00	393.36	34
2082	12/10/91	I	2082	1/09/92	Ref #: 001088	1,000.00	.00	1,000.00	29
2089	12/16/91	I	2089	1/15/92	Ref #: 001095	5,581.92	.00	5,581.92	23
2098	12/31/91	I	2098	1/30/92	Ref #: 001104	1,000.00	.00	1,000.00	8
2107	12/31/91	I	2107	1/30/92	Ref #: 001114	110.13	.00	110.13	8
2126	12/31/91	I	2126	1/30/92	Ref #: 001133	86.52	.00	86.52	8
2127	12/31/91	I	2127	1/30/92	Ref #: 001134	3,823.74	.00	3,823.74	8
2128	1/06/92	I	2128	2/05/92	Ref #: 001135	10,053.42	.00	10,053.42	2
5063	7/03/91	I	5063	8/02/91	ENVELOPES BOUGHT FROM IFF	135.00	.00	135.00	189
428	10/31/91	P	5063	10/31/91		27.00CR	.00	27.00CR	69
910731	7/31/91	F	910731	7/31/91	Finance chgs on 07/31/91	224.55	.00	224.55	161
910831	8/31/91	F	910831	8/31/91	Finance chgs on 08/31/91	113.55	.00	113.55	130
910930	9/30/91	F	910930	9/30/91	Finance chgs on 09/30/91	93.39	.00	93.39	100

ACCOUNTS RECEIVABLE DETAIL AGING REPORT

C6

Aging date: 1/08/92

Document types: I = Invoice P = Payment C = Cr memo D = Dr memo B = Balance forward F = Finance charge

Cust-#	Name	Balance	Aged customer balances			
Contact-1		Credit-limit	Current	Over 30 days	Over 60 days	Over 90 days
Phone-#-1	A/R-account-#	Terms				
Phone-#-2		Last-pmt-dat				

Grand totals for 1 customers printed

DR lines show totals for customers with debit balances as of the aging date

CR lines show totals for customers with credit balances as of the aging date

	Total	Current	Over 30 days	Over 60 days	Over 90 days
DR bal cust totals:	61,318.98	20,909.86 34%	25,411.53 41%	10,463.40 17%	4,534.19 7%
CR bal cust totals:	.00	.00 0%	.00 0%	.00 0%	.00 0%
Net totals:	61,318.98	20,909.86 34%	25,411.53 41%	10,463.40 17%	4,534.19 7%

-- End of report --

93040982156

EXHIBIT D

93040982157

ANNE E.W. STONE AND ASSO S, INC.
1315 DUKE STREET
ALEXANDRIA, VA 22314
(703) 836-7717

STATEMENT

ANN E.W. STONE AND ASSOCIATES, INC
1315 DUKE STREET
ALEXANDRIA, VA 22314

To insure proper credit please check those items being paid in the "✓" column and return this portion of the statement with your payment.

LITERACY VOLUNT OF AMER.
5795 WIDEWATERS PARKWAY
SYRACUSE, NY 13214

ACCOUNT NO.

12050

ACCOUNT NAME

LITERACY VOLUNT OF AMER

STATEMENT DATE

10/31/91

STATEMENT DATE

10/31/91

ACCOUNT NO.

12050

CODES
I - INVOICE
CR - CREDIT MEMO
DA - DISCOUNT ALLOWED
BF - BALANCE FORWARD
P - PAYMENT
FC - FINANCE CHARGE

\$

AMOUNT REMITTED

DATE	CODE	REF. NO.	CHARGES	CREDITS	BALANCE	REF. NO.	CODE	AMOUNT
8/01/91	I	1872	2,500.00		2,500.00	1872	I	2,500.00
9/01/91	I	1908	2,500.00		5,000.00	1908	I	2,500.00
9/06/91	P	1306		2,500.00	2,500.00	1306	P	2,500.00CR
9/30/91	I	1939	50.01		2,550.01	1939	I	50.01
9/30/91	I	1954	49.01		2,599.02	1954	I	49.01
9/30/91	CR	1955		50.01	2,549.01	1955	CR	50.01CR
10/01/91	I	1953	2,500.00		5,049.01	1953	I	2,500.00
10/17/91	P	1558		2,500.00	2,549.01	1558	P	2,500.00CR
10/17/91	P	1558		49.01	2,500.00	1558	P	49.01CR
10/31/91	I	2000	97.66		2,597.66	2000	I	97.66
10/31/91	I	2027	2,500.00		5,097.66	2027	I	2,500.00
10/31/91	I	2028	4,673.70		9,771.36	2028	I	4,673.70

DI

TOTAL

9,771.36

TOTAL
AMOUNT
DUE

9,771.36

STMT IS ALSO A FIN CHARGE INV
FIN CHARGE DUE IN 30 DAYS

Current	Over 30 days	Over 60 days	Over 90 days
9,771.36	.00	.00	.00

93040982158

EXHIBIT E

93040982159

CLIENT LISTING

E1

CLIENT NAME	ACRONOM	CONTACT
Americans Against Crime PAC	AACPAC	Mr. J. Barry Bitzer
Armed Services YMCA	ASYMCA	Ms. Terry Bishirjian
Animal Welfare League	AWLA	Mr. Jack Steele
Conservative ALLiance	CALL	Mr. Barry Bitzer
Council for Inter-American Security	CIS	Mr. Stephen Edelen
Citizens for a Sound Economy	CSE	Mr. Keith Fortman

DEFUNCT NOW

23040982160

Clean Sites, Inc.	CSI	Ms. Molly O'Donnell
-------------------	-----	------------------------



EV

CLIENT NAME ACRONOM CONTACT

Free the Eagle FTE ~~Mr. Rawson~~
~~Carter~~
Tammy
LYLES

GENOA Genoa in '92 Ms. Tonya
Boswell

International
Council of
Shopping
Centers PAC ICSC-PAC Ms. Teresa
McManimon

International
Freedom
Foundation IFF Mr. Jeff Pandin

Literacy
Volunteers of
America LVA Mr. Jonathan
McKallip

National
Defense Council
Foundation NDCF Mr. F. Andrew
Messing, Jr.

Nicaraguan
Resistance
Educational
Foundation NREF Mr. Nayo
Somarriba

93040982161



CLIENT NAME

ACRONOM

CONTACT

E3

National
Republican
Congressional
Committee

NRCC

Mr. David P.
HimesNational
Republican
Senatorial
Committee

NRSC

Mr. Mike Birch

Olde Mill Golf
Resort

OMGR

Jimmy Chisman

Republican
National
Committee

RNC

Ms. Sally
WebsterU.S. Security
PAC

USSP

Mr. Stephen
Edelen

93040982162

E4

ANN E. W. STONE AND ASSOCIATES, INC.

CONSULTANTS IN DIRECT RESPONSE MARKETING AND ADVERTISING

Getting Started: What is Involved in a Client/Agency Relationship?

For your informational purposes only, we have outlined the most pertinent items with a brief summary to give you a more complete picture of what is involved in working well with ASA.

AGENCY RESPONSIBILITIES

Listed below are the responsibilities that ASA as an agency assumes to ensure the client's program is successful.

1. **Client Marketing Meetings:** ASA will make itself available for on-site meetings with the client should they be necessary. Of course, we will always be available for unlimited contact by phone and mail.
2. **Comprehensive Planning:** ASA will develop and revise, as needed, a comprehensive direct response marketing strategy to help achieve the client's goals and objectives.
3. **Copy Development:** ASA will work with the client to make sure all copy, whether it be for letters, telemarketing scripts, space ads, etc. will truthfully reflect the style and philosophy of the client.

All such copy will be submitted to the client with a copy approval cover sheet, for their written approval before any further work is done on that project or any outside costs are incurred.
(See Attachment A.)

Copyright ©1990, by Ann E.W. Stone and Associates, Inc.

1315 DUKE STREET, ALEXANDRIA, VIRGINIA 22314

703/836-7717

93040982163

4. **Package Design:** The design and execution of the graphics for the client's direct response marketing will also be a primary responsibility of ASA. Again, this will require working closely with you to develop a "look" that is uniquely yours and that you are comfortable with.

ASA will take into account what needs to be done in order to insure that it will maximize the response.

A xerox of rough "mocked up" art will be submitted, whenever possible, along with the copy for your approval. This insures that you will have "no surprises" on what the package looks like.

5. **Production Coordination:** ASA will issue all purchase orders and get at least 3-5 bids on each mailing we produce for you. (See Attachment B).

As well, ASA is responsible for tracking the job to make sure it gets done — correctly and on time — or we go after the vendor for compensation on your behalf.

Additional ASA production procedures not yet covered; an explanation of each procedure and form:

- a. **Purchase Orders** — a purchase order is released for every item purchased for a direct mail job. On the purchase order the quoted price is listed. [Attachment B (again)].
- b. **Vendor Error** — vendor errors can cause many problems resulting in missed maildates and, therefore, loss of income. So price reduction due to vendor error is important because clients should not be expected to pay for a job done improperly. Also, only then do vendors become more aware of the need for quality control.

Examples of printer vendor errors:

- Carriers not gummed for live stamping — had to stamp by special process — missed maildate.
- Flyer folded wrong — had to be refolded by hand — missed maildate.

To notify a client of outside vendor errors, it is suggested that the

stamp shown below be used on the back of the delivery ticket to be sent to the client (after the inventory books have been posted, all delivery tickets should be forwarded to direct-bill clients). This way, the job number, purchase order number, vendor name, and sample of the item involved are all attached — there is no need to look up or copy anything.

Other arrangements can and maybe set up with you, the client, instead of this procedure.

VENDOR ERROR

Description: _____

This error may cause a reduction in bid price agreed upon for this job. If you wish to effect a change in price, you should contact us.

ii. Mailshop error examples:

For the mailhouse, there are no bid prices or delivery tickets. Therefore, it is suggested on mailhouse errors that we use our file copy of the purchase order, make a photocopy, describe the error on that copy, and send it to you, the client.

Examples of mailhouse errors:

- Mailhouse omitted an insert — had to be opened, insert added — missed maildate.
- Mailhouse did not send sample package before mailing — used wrong insert — will hurt response.

- c. *Invoices* — all invoices for purchased materials will be sent to the client directly. Of course, there are some exceptions to this rule, but generally this is the procedure. This direct billing method presents the need for the client to send ASA a regular aging report.
- d. *Inventory* — if a package is mailing over a period of time, ASA may purchase materials in advance in order to save the client money and to account for spoilage. A report listing this inventory will be given to the client on a monthly (or sometimes bi-monthly) basis if the client requests it in writing.

i. Standard Overage

There is no "set" standard overage ordered on all printing jobs. It

varies for each package determined by quantity and type of items being ordered.

Extra spoilage will be allowed for on specialty items like decals, bumper-stickers, stamps to be tipped on, special envelopes and forms. 1-2% extra overage will be ordered on these items.

ii. **Acceptable Overruns**

There is a limit to the number of overruns allowed a printer on a job for which he should be paid by the purchaser. This percentage is stated on our purchase order form. The acceptable overruns range from 2-3%.

e. **Notification of Delivery**

- i. Once a printed item is delivered, we are notified via telephone by the mailhouse of the delivery.
- ii. When we get the sample of the printed item, we verify the quantity ordered with the mailshop and check the quality of the finished product.
- iii. After that is completed, we forward the sample to the client so that you can, if you so desire, re-check the quantity against the invoice you receive (since we don't see the supplier invoice).
- iv. When requested, ASA will arrange for actual signed delivery tickets. Please notify your account person in writing if you want these provided by the printer/mailshop. We usually order such tight print orders that underruns are caught immediately, but when ordering for inventory, delivery tickets can become important.

f. **Mailing Schedules** — mailing schedules are updated weekly, and a copy of these is sent to the client at least every other week. This gives the client the availability to check packages, their results and current schedules. Sample form is attached. (See Attachment C).

g. **Sample Packages** — at least two (2) final samples of all components of a direct mail package will be sent to the client. If the client wishes to receive extra samples for his use, he should notify the Account Representative in writing well in advance of the maildate to make arrangements.

- 9 3 0 4 0 9 8 2 1 6 7
6. **List Recommendations:** It is common direct mail wisdom that 80% of the success of a mailing is due to the list selection.

ASA works with one of the premiere list companies in the country to ensure the very best list recommendations for our clients.

And unlike other agencies, ASA carefully tests and does responsible list continuation recommendations so that you will not be left with huge debts to pay off at the end of the plan.

7. **Regular Reports:** ASA will supply the client with reports on all projects undertaken by ASA. These reports will include projections for future mailings or other projects, as well as updates on returns and a summary of final results. (See Attachment C for one example)

CLIENT RESPONSIBILITIES

Listed below are the responsibilities that the client normally assumes when working with ASA. Please note that most of these responsibilities are designed to protect you, the client . . . not to create red tape.

By fulfilling these, you will be kept fully aware of what's going on in your direct mail program.

Some clients prefer to turn any number of these items back over to ASA for their control. That is your choice. Let your account person know what you prefer. ASA is more than happy to help in any way we can:

1. **Client Contact:** You should establish one contact who will receive ASA mail schedules, sample packages, Mail Control Plans, list recommendation sheets, purchase orders, copy and art.

This does not necessarily have to be the same person who approves art, copy, lists and costs.

2. **Copy Approval:** All copy must be approved by you and specifically by the person who actually signs the letter copy or is featured in the ad copy. A Copy Approval Sheet (Attachment A) is sent with each package. This, along with the approved copy, should be signed and returned to ASA.

We ask that you initial each page accompanying the copy approval sheet to make sure you've seen each item in the package.

This sheet accompanies a full xerox copy of a complete proposed package for your approval.

When possible, we will also include a rough layout of the artwork so you will have the full picture of what the package will be like.

3. **Signers:** Designating and obtaining signers for a direct mail package is up to you unless other arrangements are made with ASA.
4. **Mail Control Plan/Cost/Art Approval:** Cost estimates, art and package design should be approved by you at the point you sign off on the Mail Control Plan form (Attachment D).

This form is used by ASA to list out all package components, list selections and postage requirements.

If you are not interested in seeing each item in the package broken down with prices, then you may elect to just have projected total prices listed on the outside of the Copy Approval Sheet and not see the Mail Control Plan at all.

All you need do is advise your ASA account person which option you prefer.

Price estimates are just that. We generally do not go back to you for further sign off unless the total actual bid cost of the package exceeds the approved estimated package price.

5. **Credit Application:** It is necessary that ASA receive a completed credit application to keep on file with our production department. Many of our better vendors require them before they will do work with a new client. (Attachment E).
6. **Prepayment** — there are two items that require prepayment. When renting lists, some owners require *list prepayment*. An invoice will be sent to the client from Capstone Lists. *All postage for mailings* must also be prepaid.
7. **List Order Sheet:** This sheet (Attachment F) will be sent to you for your approval before ASA authorizes Capstone to order any prospect lists. This may happen prior to, or subsequent to, the copy approval and/or the mail control plan approval.

If we are proposing tests of lists on this sheet, only the column from list name on over to the right will be filled out.

If, however, we are proposing list continuations, all the columns will be filled in listing out prior results that you have experienced with this list.

Again, these lists cannot be ordered without your written approval so it is to your advantage to expedite the list order sheet so that the mailing can proceed.

8. **Postage Advances:** You are responsible for advancing postage for each mailing. The postage needed and date due are indicated on the Mail Control Plan.
9. **Caging Tallies:** You and ASA will mutually decide which caging house to use. Should you cage your own mail, you are responsible for making sure ASA receives tallies on a timely basis and in no case more than 5 days from contribution date.

Since list continuations and segmentation for housefile mailings are based on the results of previous mailings, the faster ASA receives return tallies, the faster the next mailings can go out.

10. **BRE Account Money:** You are responsible for keeping a balance in the BRE account so returned mail may be picked up on a regular basis.

The Post Office will usually notify you if the BRE account is low on funds. Also, you must bundle and return (to the Post Office) any stamped BRE's for postage (80%) credit. (See Attachment G)

11. **Source Material:** All source material must be sent to the computer house for regular updates — in any case no less than on a monthly basis.
12. **Thank You Program:** You, with the help of ASA, will initiate and maintain a thank you program for all new donors.

Thank You's should be sent out within 24 hours of receipt of gift. \$500 plus (and possibly even \$100 plus) donors should receive a personal telephone call from one of your principals.

13. **Comment Mail/Complaint Mail:** Once a direct mail program is initiated, you will receive positive comment and complaint mail. This mail should be answered by you, and then forwarded to ASA.

This gives ASA the opportunity to see what the general reaction is to the mail, generate ideas for future letters, and to alleviate any future problems.

14. **List Maintenance:** With ASA's help, it is up to the client to oversee the maintenance of their list. Since the list is often one of the client's greatest assets, we encourage the client to carry out this responsibility with the utmost care.

List Maintenance Procedures

- a. *Undeliverable and Delete Procedures* — since the Post Office, by its own admission, agrees that much of the so called "undeliverable" mail truly would have been deliverable (but the person was having a bad day - the mailbox fell off the house - the dog was in the front yard, etc., etc.), we do not delete people the first time that they are considered "undeliverable."

Instead, since each donor costs you an average of \$15 to \$25 to acquire in the first place (with all your costs, both back end and front end, figured in), we hold the name until it is undeliverable two to three times before authorizing the computer house to delete them. Please follow this procedure unless advising ASA otherwise in writing.

- b. *Merge/Purges and Suppression Of House Names* — it has been our experience, as well as industry standard, that merge/purges are not cost effective unless you are mailing a quantity of at least 200,000 during one week's time period. This standard will be followed unless the client advises ASA otherwise in writing.

- c. *Non-Donor Policy for Key punch* — in the beginning of your program, the client should advise their ASA account person on whether or not they want non-donors keypunched as a matter of course.

Otherwise, depending on the number of non-donors, and the "quality", ASA may request that a random group of 5,000 be keyed so they can be tested with a non-donor conversion package. Also, ASA may approach the client and set up a "deal" for the keypunch of certain non-donors for which ASA would be willing to split the costs of keypunching. If such an arrangement is made, it will also include those names between ASA and the client.

- d. *File Updates and Computer Services* — since the quality of list maintenance by a computer service is a vital and integral part of the mailing program, it is essential that ASA be actively involved in your search and decision on a computer house.

We have a wide range of experience on computer houses in the D.C. Metropolitan Area, as well as selected areas across the country.

We are perhaps even more interested in the software and reporting systems of a computer house as opposed to the hardware they might offer you.

We also are concerned about their ability to make the proper selects

and their speed in getting your files updated and your thank you's in the mail.

e. Decoys on Your File — (see Attachment I)

15. **Project Fulfillment:** This is extremely important. The money that is brought in from a package must go toward what is promised in the copy. The fulfillment of these promises is your responsibility.
16. **Payments:** ASA and vendors should be paid within (60) days to avoid interest charges. As the client, you have two options for handling invoices:
 - a. We can have the vendors bill you directly (which is our first choice) so that you can see there is no ASA mark up on the mailing. Or,
 - b. We can bill "through" ASA and simply give you one bill for the entire mailing. It is up to you to decide which option you prefer.
17. **Charges for Handling Escrow Accounts:** Clients who have escrow agreements with ASA will be charged at the rate of \$100 per hour for ASA's time spent in handling those escrow accounts, as outlined in the escrow agreement.
18. **Delays in Payments to Vendors:** Clients will be billed at the rate of \$100 per hour for ASA's time spent in dealing with vendors on past due or non-payment of invoices.

To ensure that these fees are not charged to your account, please be sure to meet the payment terms agreed upon with the vendors handling your jobs.

Again, we believe a clear definition of client and agency responsibilities is essential.

There are so many details to direct response marketing that we do not want to mislead you that all items could possibly have been covered completely in this section.

Instead, it was our intention to highlight those items that are most likely to be of greatest concern.

ANSWER TO DOCUMENT REQUESTS

From Your Letter Dated November 21, 1991

Page 5 MUR 3152

1. Said documents have a confidentiality clause and are available for review at our offices.
2. Please see response to Interrogatory # 3.
3. The following is the policy on extending credit as excerpted from the majority of our contracts:

Amounts overdue to ASA from [CLIENT] will be subject to a 1.5 percent interest charge per month starting when they go over sixty (60) days.

4. Ann Stone, President/CEO
Aline Phung, Assistant Controller

9 3 0 4 0 9 8 2 1 7 2

DOCUMENT REQUESTS

1. Produce the written agreements referred to in Interrogatory Nos. 1 and 5a, if any.
2. Produce all documents relating to all goods and services provided by the Company to the Committee from January 29, 1990 to present, including, but not limited to, contracts, billing statements, invoices, checks, correspondence or memos.
3. Provide all documents setting forth the Company's practice of extending credit to its customers, including but not limited to, its billing and collection practices.
4. Identify any person who provided information or was consulted or assisted in any way in the preparation of these questions and document requests.

93040982173

MUR # 3152

ADDITIONAL DOCUMENTS WILL BE ADDED TO THIS FILE AS THEY
BECOME AVAILABLE. PLEASE CHECK FOR ADDITIONAL MICROFILM
LOCATIONS.

93040982174



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

THIS IS THE END OF MUR# 3152

Date Filmed 10/27/93 Camera No. --- 2

Camerman MC

93040982175



FEDERAL ELECTION COMMISSION
WASHINGTON DC 20463

☒ Microfilm
☐ Public Records
☐ Press

THE FOLLOWING DOCUMENTATION IS ADDED TO

THE PUBLIC RECORD IN CLOSED MUR 3152.

12/10/99

93043542491

THE READER IS REFERRED TO ADDITIONAL MICROFILM LOCATIONS
FOR THE FOLLOWING DOCUMENTS PERTINENT TO THIS CASE

1. Memo, General Counsel to the Commission, dated September 22, 1992, Subject: Priority System Report.
See Reel 354, pages 1590-94.
2. Memo, General Counsel to the Commission, dated April 14, 1993, Subject: Enforcement Priority System.
See Reel 354, pages 1595-1620.
3. Certification of Commission vote, dated April 28, 1993.
See Reel 354, pages 1621-22.
4. General Counsel's Report, In the Matter of Enforcement Priority, dated December 3, 1993.
See Reel 354, pages 1623-1740.
5. Certification of Commission vote, dated December 9, 1993.
See Reel 354, pages 1741-1746.

93043542492



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

DEC 10 1990

CERTIFIED MAIL
RETURN RECEIPT REQUESTED

Marlyn A. Derby
1115 Christmas Tree Lane
Spokane, WA 99203

RE: MUR 3152

Dear Ms. Derby:

On October 25, 1990, the Federal Election Commission received your complaint alleging certain violations of the Federal Election Campaign Act of 1971, as amended ("the Act").

On October 24, 1991, the Commission took several actions with respect to this matter. The Commission found reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. §§ 434(b)(3)(A) and 441b(a) and 11 C.F.R. §§ 104.13 and 106.1(e). The Commission also found reason to believe that Ann E.W. Stone & Associates, Inc. violated 2 U.S.C. § 441b(a).

In addition, the Commission found no reason to believe that Roger J. Stone, Jr. and Ann Stone each violated 2 U.S.C. § 441a(a)(1)(C), and closed the file with respect to these two respondents.

Finally, the Commission found no reason to believe that Republicans for Choice and Rosann Garber, as treasurer, violated 2 U.S.C. § 441a(f).

After considering the circumstances of this matter, the Commission has determined to exercise its prosecutorial discretion and to take no further action against Republicans for Choice and Rosann Garber, as treasurer and Ann E.W. Stone & Associates, Inc. See attached narrative. Accordingly, the Commission closed its file in this matter. This matter will become part of the public record within 30 days.

93043542493

Marilyn A. Derby
Page 2

The Act allows a complainant to seek judicial review of the Commission's dismissal of this action. See 2 U.S.C. § 437g(a)(8).

Sincerely,

Dawn M. Odrowski

Dawn M. Odrowski
Attorney

Attachment
Narrative

Date the Commission voted to close the file: DEC 10 1993

93043542494

MUR 3152

REPUBLICANS FOR CHOICE, ET AL.

In this complaint generated matter, the Commission found reason to believe that Republicans for Choice (RFC), failed to timely report rent received in the form of in-kind contributions from Ann Stone and failed to timely allocate its rent and utility expenses between its federal and non-federal accounts. The Commission also found reason to believe that RFC and Ann Stone & Associates, Inc. (ASA) violated 2 U.S.C. § 441b(a) for accepting and making prohibited contributions in the form of credit extended outside the ordinary course of business. Documents produced by Respondents evidence delays in payment for approximately \$14,000 worth of goods and services. Committee reports currently show a negative cash on hand balance.

The case presents no significant issues relative to the other issues pending before the Commission, and all debt owed to the corporation during the relevant period was paid. Moreover, this case had little or no impact on the process, no substantial amounts are involved and there is no indication of any serious intent by Respondents to violate the FECA.

9 3 0 4 3 5 4 2 4 9 5



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

DEC 10 1993

Lora Lynn Jones, Senior Vice President
Ann E.W. Stone & Associates, Inc.
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152
Ann E.W. Stone & Associates, Inc.

Dear Ms. Jones:

On November 21, 1991, you were notified that the Federal Election Commission had found reason to believe Ann E.W. Stone & Associates, Inc. violated 2 U.S.C. § 441b(a). On January 9, 1992 and March 27, 1992 you submitted responses to the Commission's reason to believe finding.

After considering the circumstances of this matter, the Commission has determined to exercise its prosecutorial discretion and to take no further action against Ann E.W. Stone & Associates, Inc. Accordingly, the Commission closed its file in this matter.

The confidentiality provisions at 2 U.S.C. § 437g(a)(12) no longer apply and this matter is now public. In addition, although the complete file must be placed on the public record within 30 days, this could occur at any time following certification of the Commission's vote. If you wish to submit any factual or legal materials to appear on the public record, please do so as soon as possible. While the file may be placed on the public record before receipt of your additional materials, any permissible submissions will be added to the public record when they are received.

If you have any questions, please contact me at (202) 219-3400.

Sincerely,

Dawn M. Odrowski

Dawn M. Odrowski
Attorney

Attachment
Narrative

Date the Commission voted to close the file:

DEC 10 1993

93043542496

MUR 3152

REPUBLICANS FOR CHOICE, ET AL.

In this complaint generated matter, the Commission found reason to believe that Republicans for Choice (RFC), failed to timely report rent received in the form of in-kind contributions from Ann Stone and failed to timely allocate its rent and utility expenses between its federal and non-federal accounts. The Commission also found reason to believe that RFC and Ann Stone & Associates, Inc. (ASA) violated 2 U.S.C. § 441b(a) for accepting and making prohibited contributions in the form of credit extended outside the ordinary course of business. Documents produced by Respondents evidence delays in payment for approximately \$14,000 worth of goods and services. Committee reports currently show a negative cash on hand balance.

The case presents no significant issues relative to the other issues pending before the Commission, and all debt owed to the corporation during the relevant period was paid. Moreover, this case had little or no impact on the process, no substantial amounts are involved and there is no indication of any serious intent by Respondents to violate the FECA.

93043542497



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

DEC 10 1983

Roger J. Stone, Jr.
211 N. Union Street
Alexandria, VA 22314

RE: MUR 3152
Roger J. Stone, Jr.

Dear Mr. Stone:

This is to advise you that this matter is now closed. The confidentiality provisions at 2 U.S.C. § 437g(a)(12) no longer apply and this matter is now public.

Although the complete file must be placed on the public record within 30 days, this could occur at any time following certification of the Commission's vote. If you wish to submit any factual or legal materials to appear on the public record, please do so as soon as possible. While the file may be placed on the public record before receipt of your additional materials, any permissible submissions will be added to the public record when received.

If you have any questions, please contact me at (202) 219-3400.

Sincerely,

A handwritten signature in dark ink, reading "Dawn M. Odrowski". The signature is written in a cursive, flowing style.

Dawn M. Odrowski
Attorney

93043542498



FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

DEC 10 1993

Ann E.W. Stone
1315 Duke Street
Alexandria, VA 22314

RE: MUR 3152
Ann E.W. Stone

Dear Ms. Stone:

This is to advise you that this matter is now closed. The confidentiality provisions at 2 U.S.C. § 437g(a)(12) no longer apply and this matter is now public.

Although the complete file must be placed on the public record within 30 days, this could occur at any time following certification of the Commission's vote. If you wish to submit any factual or legal materials to appear on the public record, please do so as soon as possible. While the file may be placed on the public record before receipt of your additional materials, any permissible submissions will be added to the public record when received.

If you have any questions, please contact me at (202) 219-3400.

Sincerely,

Dawn M. Odrowski
Attorney

93043542499



FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

DEC 19 1991

Robert P. Charrow, Esq.
Crowell & Moring
1001 Pennsylvania Avenue, N.W.
Washington, DC 20004-2505

RE: MUR 3152
Republicans for Choice and
Rosann Garber, as treasurer

Dear Mr. Charrow:

On November 21, 1991, your clients were notified that the Federal Election Commission had found reason to believe they violated 2 U.S.C. §§ 434(b)(3)(A) and 441b(a) and 11 C.F.R. §§ 104.13 and 106.1(e). On December 19, 1991, you submitted a response to the Commission's reason to believe findings.

After considering the circumstances of this matter, the Commission has determined to exercise its prosecutorial discretion and to take no further action against Republicans for Choice and Rosann Garber, as treasurer. See attached narrative. Accordingly, the Commission closed its file in this matter.

The confidentiality provisions at 2 U.S.C. § 437g(a)(12) no longer apply and this matter is now public. In addition, although the complete file must be placed on the public record within 30 days, this could occur at any time following certification of the Commission's vote. If you wish to submit any factual or legal materials to appear on the public record, please do so as soon as possible. While the file may be placed on the public record before receipt of your additional materials, any permissible submissions will be added to the public record when they are received.

93043542500

Robert P. Charrow, Esq.
Page 2

If you have any questions, please contact me at (202)
219-3400.

Sincerely,

Dawn M. Odrowski

Dawn M. Odrowski
Attorney

Attachment
Narrative

Date the Commission voted to close the file: DEC 09 1993

93043542501

MUR 3152
REPUBLICANS FOR CHOICE, ET AL.

In this complaint generated matter, the Commission found reason to believe that Republicans for Choice (RFC), failed to timely report rent received in the form of in-kind contributions from Ann Stone and failed to timely allocate its rent and utility expenses between its federal and non-federal accounts. The Commission also found reason to believe that RFC and Ann Stone & Associates, Inc. (ASA) violated 2 U.S.C. § 441b(a) for accepting and making prohibited contributions in the form of credit extended outside the ordinary course of business. Documents produced by Respondents evidence delays in payment for approximately \$14,000 worth of goods and services. Committee reports currently show a negative cash on hand balance.

The case presents no significant issues relative to the other issues pending before the Commission, and all debt owed to the corporation during the relevant period was paid. Moreover, this case had little or no impact on the process, no substantial amounts are involved and there is no indication of any serious intent by Respondents to violate the FECA.

93043542502