FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

THIS IS THE BEGINNING OF MUR # 3122

DATE FILMED 7/12/96 CAMERA NO. 2

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PERKINS COIE

A Law Partnership Including Professional Corporations
1110 Vermont Avenue, N.W. • Washington, D.C. 20005 • (202) 887-9030

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
90 SEP 18 AM 11:07

September 14, 1990 MUR 3122

Lawrence M. Noble, Esq.
General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20463

Dear Mr. Noble:

The Democratic Congressional Campaign Committee ("Complainant") files this complaint against GOPAC, "a nonfederal committee" chaired by Congressman Newt Gingrich, for numerous violations of the Federal Election Campaign Act of 1971, as amended ("FECA" or "the Act"), 2 U.S.C. §§ 431 et seq. and pursuant Regulations of the Federal Election Commission ("FEC"), 11 C.F.R. §§ 1001 et seq.

Specifically, it appears that GOPAC has been raising and expending funds for the purpose of influencing federal elections, but has failed to register or report as a political committee as required under 2 U.S.C. §§ 433 and 434. In addition, it is quite likely that GOPAC is raising and spending funds which are not permissible under the FECA. Therefore, the FEC should investigate whether the activities of GOPAC are being conducted in violation of the FECA and the FEC Regulations, and take all available steps to ensure that GOPAC's future activities are conducted in compliance with the Act.

FACTUAL BACKGROUND: EVIDENCE OF VIOLATIONS

GOPAC describes itself as "a Republican committee dedicated to building a Republican majority at all levels of government." Exhibit A. Since 1986, Congressman Newt Gingrich has served as General Chairman of GOPAC. Under his leadership, GOPAC has recently launched a special project called "Campaign for Fair Elections," the express purpose of which is to overturn the Democratic majority and gain a Republican majority in the House of Representatives by 1992. Exhibit A. Throughout the direct mail solicitation for the Campaign, the reader is repeatedly reminded of this goal of ridding Congress of incumbent Democrats and electing Republicans. ("The only way to clean up the mess . . . is to break the Democrats' stranglehold on power.")

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One of the organizing tools GOPAC is using to accomplish this objective is to encourage "friends" to sign and return a "Citizens Veto" to protest the franking privilege as a first step in the "plan to gain a Republican majority in the House of Representatives in 1992."*/ Exhibit A.

Mr. Gingrich's message and intent are clear: he intends to use GOPAC to defeat Democratic Members of Congress under the guise of organizing opposition to the purported abuse of the franking privilege. GOPAC's Campaign is nothing more than a poorly disguised attempt to raise funds and communicate with voters for the overriding purpose of influencing federal elections. Moreover, it appears that Mr. Gingrich's intent is not only to influence the 1992 elections. Mr. Gingrich has timed this Republican initiative so that it also has maximum impact on the 1990 elections.

In 1990, GOPAC intends to raise $180,000 to launch this Campaign to: collect 100,000 "Citizen Vetoes," conduct a massive publicity campaign, and build cash reserves to give to candidates. Exhibit A. Despite GOPAC's ambitious political program, and the fact that it may have already expended well over $1,000 to influence federal elections, it has failed to register or report as a political committee under the FECA.

DISCUSSION

Under the FECA, any committee, association or other group of persons which receives contributions or makes expenditures aggregating in excess of $1,000 during a calendar year is a "political committee." 2 U.S.C. § 431(4)(A); 11 C.F.R. § 100.5(a). A "contribution" includes monetary contributions or anything of value given for the purpose of influencing a federal election. 2 U.S.C. § 431(8). An "expenditure" includes any payment, distribution, gift of money or anything of value made by a person for the purpose of influencing any election for federal office. 2 U.S.C. 431(9).

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*/ While the FEC has ruled that monies spent exclusively to influence the reapportionment process, another project of GOPAC, are not for the purpose of influencing federal elections, no such exception exists to permit a committee to raise and spend funds to influence federal elections based on alleged "abuse of the franking privilege."

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Within ten days of becoming a political committee, the committee must file a Statement of Organization with the FEC. 11 C.F.R. § 102.2(a). Thereafter, the committee is required to report periodically to the FEC all receipts and disbursements. 2 U.S.C. § 434(a)(i); 11 C.F.R. § 104.1(a).

A political committee is also subject to all of the contribution limits and source restrictions prescribed by the FECA. The FECA prohibits a political committee from knowingly accepting or receiving any contribution from a corporation, labor union, national bank or any other impermissible source. 2 U.S.C. § 441b. In addition, a political committee may not accept contributions in excess of the prescribed limit: $5,000 from any individual or other political committee per calendar year. 11 C.F.R. § 110.1(c).

While GOPAC is a self-described "nonfederal committee," the monies it raises and spends on the Campaign for Fair Elections are intended to influence federal elections. The letter not only attempts to organize an effort, the "Citizens Veto," to defeat Democratic Members of the House, but to raise funds for related federal political activities. It is quite likely that in conducting this Campaign, GOPAC has raised and spent in excess of $1,000. If this is the case, GOPAC has qualified as a political committee under 2 U.S.C. § 431(4), but has failed to either register with the FEC or report as required by the FECA. It is also quite likely that as a "nonfederal" committee, GOPAC is raising and spending funds from corporations and other impermissible sources in violation of 2 U.S.C. § 441b. Moreover, contributions to GOPAC from individuals and other entities may well be in excess of the statutory limits imposed by section 441a of the FECA.

Complainant has no way of determining how extensive GOPAC's federal election activities are, nor what initiatives GOPAC may undertake prior to the 1990 elections or thereafter. However, based on the objectives stated in the attached solicitation GOPAC intends to spend almost $200,000 on this Campaign, therefore threatening to have a major impact on the Congressional elections of 1990. The letter is replete with references to the urgent and immediate need to defeat Democratic Members and elect a Republican majority. Therefore, Complainant requests that the Commission act expeditiously to prevent the use of undisclosed, impermissible funds by GOPAC to influence federal elections in 1990 and future years.

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CONCLUSION

On the basis of the foregoing, the Complainant requests that the FEC: (1) conduct an expedited investigation of the facts and legal conclusions stated in this complaint; (2) enter into prompt conciliation with respondents to remedy the violation alleged in this complaint and, most importantly, to ensure that no further violations occur; and (3) impose any and all penalties grounded in the violations alleged in this complaint.

RESPECTFULLY SUBMITTED,

Robert F. Bauer, General Counsel
B. Holly Schadler, Counsel
Democratic Congressional Campaign Committee
430 South Capitol Street, S.E.
Washington, D.C. 20003
(202) 887-9030

Enclosure

SUBSCRIBED AND SWORN BEFORE ME
ON THIS 17th DAY OF September, 1990.

DINA POWELL
Notary Public, Washington D.C.

NOTARY PUBLIC My Commission Expires on October 31st 1993

0034v

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EXHIBIT A

Campaign For Fair Elections

A Project of GOPAC

Congressman Newt Gingrich
General Chairman, GOPAC

Dear Friend:

Let me ask you a disturbing question.

How would you feel if I told you that every penny you have ever paid in federal taxes was spent to pay the postage on your Congressman's unsolicited junk mail?

How about if I told you that even that much probably wouldn't be enough to cover the $1.89 MILLION dollar postage bill racked up by just one Senator in the first 9 months of 1988.

Would you feel shocked? Outraged? Frustrated that there probably isn't much you can do about it?

If you felt shocked and outraged, you'd be completely justified. And you wouldn't be alone. But if you felt there isn't much you can do about it, you'd be very much mistaken.

By signing and returning the enclosed CITIZEN'S VETO, you can tell the Democrat-controlled Congress — in no uncertain terms — that you're fed up with their arrogant abuse of the public's trust — and your tax money.

And believe me, when you and thousands of your fellow citizens stand up and say "NO!" — they'll have to listen.

As Republican Whip in the House of Representatives, I've seen firsthand how the Democrats have taken advantage of the tremendous power they've built up over the last 35 years as the ruling majority in Congress. I've also seen how their abuse of that power has brought Congress to an all-time low in public esteem.

- Congressman Jim Wright, Speaker of the House and the highest ranking Democrat in the nation, resigned in order to avoid being called to answer for his alleged 69 separate House ethics violations.
- House Democrat Whip Tony Coelho resigned after being accused of a financial scandal. In all 11 Democrats have been investigated or indicted for violations of the law or House ethics rules just in the last two sessions of Congress.
- Sheer arrogance has led Democrats to declare war on the Bush presidency, seizing powers that have belonged to the executive branch without question

(over please)

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for 200 years — such as foreign policy and the presidential appointment process. For example, both the House GOP Leader Bob Michel and former House GOP Whip Dick Cheney have charged that Jim Wright leaked classified material. The evidence is clear he negotiated directly with the communist government of Nicaragua, possibly in violation of federal law.

- Worst of all, they've entrenched themselves into a permanent majority in Congress. It's now practically impossible to defeat a sitting member of the House. In 1988, 99% of the incumbents who ran for re-election to the House won.

In other words, the Democrats in Congress have set themselves up as the highest authority in the land — above the will of the American people who elected Ronald Reagan and then George Bush to be their president.

The only way to clean up the mess and restore honesty and decency to Congress is to break the Democrats' stranglehold on power by focusing public attention — and outrage — on their unethical escapades.

That's why I urge you to sign your CITIZEN'S VETO, and join GOPAC's Campaign for Fair Elections — a project that directly attacks two of the most blatant ways the Democrats keep themselves in power.

First is the Franking Privilege I talked about earlier.

Worth millions of dollars in publicity, this taxpayer-paid-for privilege gives every Member of Congress free postage for his self-promoting junk mail. And, believe me they use it to the hilt:

1. In 1986, Congressmen mailed out over 785 million letters to constituents, without paying postage;

2. During the 1988 election campaigns, Congressmen spent more money on franked mail than their challengers spent on the entire campaign. Incumbents have a taxpayer-financed edge, while challengers fight desperately for name recognition;

3. The money spent on franked mail has grown from $7 million in 1966 to an incredible $134 million projected for 1990.

It's clear we can't have fair elections until we do away with this grossly unfair Franking Privilege and give challengers a level playing field.

But we're going to need your CITIZEN'S VETO to do it.

I urge you to exercise your right to tell Congress you are opposed to spending any more tax money for postage on their unsolicited junk mail by signing and returning your CITIZEN'S VETO today.

Your VETO is the first step in our two-step plan to gain a Republican majority in the House of Representatives by 1992.

The Campaign for Fair Elections is a project of GOPAC, the Republican committee dedicated to building a Republican majority at all levels of government.

I've been General Chairman of GOPAC since 1986. And, both as a Member of Congress and more recently as the second ranking Republican in the House, I've been in the forefront of those calling for an end to the Democrat's corruption.

(continued on page 3

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Now, with this VETO we hold a powerful weapon in our hands. Our goal is to:

1. Collect at least 100,000 VETOS from Americans like you who understand how important fair elections are to our nation's future.

2. Show the Democrats that there is a powerful grassroots demand for fair elections that give challengers a real chance.

3. And if they don't listen to us, and reform the unfair Franking Privilege, we'll use this as a powerful campaign issue in the 1990 elections.

From talking to people all over the country, I've come to believe that Americans are fed up with Congress' continuing abuse of power — and for the first time in many years, they are ready to vote them out of office.

That's why we need your help. We must use the power of this VETO right now.

We have to collect enough VETOS to really put the pressure on the Democrats — so they'll realize the American people mean business.

And along with signing your VETO, I urgently need you to help me with the second half of GOPAC's two-part strategy to break the Democrat stranglehold on the House of Representatives.

The second part of our plan to build a Republican majority in 1992 involves our fight against a practice known as Gerrymandering.

Gerrymandering means that when Congressional districts were drawn after the 1980 census, Democrat-controlled state legislatures cleverly carved out boundaries that would give dozens of Democrats "safe seats" — essentially jobs for life.

Along with the Franking Privilege, Gerrymandering is one of the Democrats' most effective tricks for holding on to their majority in the House. And GOPAC's goal is to defeat them at this game.

- In 1984, Republican congressional candidates won 49% of the popular vote, but because of Gerrymandering, the Democrats captured 69 more seats — giving them a 58% to 42% majority!

- After the 1990 census, Congressional districts will be redrawn, and we need to put Republicans in control of as many state legislatures as possible so we can block their attempts to Gerrymander safe seats this time around.

During the past eleven years, GOPAC has helped elect literally hundreds of Republican state legislative candidates to office — and won control of many state legislative chambers.

There's no doubt about it, we're on the road to success.

With your help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And that will give us the momentum we need to sweep in a majority of Republicans in 1992 — the first election after the districts are re-drawn.

Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years.

The time has never been better. The American people have never been more ready.

(over please)

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But we're going to need your help to succeed. That's why I'm asking you to send in a generous contribution along with your VETO to help GOPAC carry out our plan.

GOPAC's chairman, Bo Callaway, and I have set our 1990 Campaign for Fair Elections budget at $180,000 which must cover the cost of:

— raising the money to collect 100,000 VETOS,

— working to get a response from every member of Congress,

— conducting the massive publicity campaign that is the key to our success

— and building the cash reserve for our candidates.

But we're going to need your help to meet that budget. I urge you to contribute at least $25 when you send in your VETO. If you can, please help with a larger contribution — $50, $100, or even $500.

Of course, if you can't give as much as $25, we would be grateful for a gift of just $10 or $15.

But whatever you decide to give, please send it soon — I must raise $50,000 of our budget within the next 28 days. We have to get our petitions collected now — while the American people are ready to act — not months down the road when the public's mood may have changed.

So if you're shocked by abuses of the Franking Privilege, if you're outraged that Democrats are setting themselves up as "life-time representatives" of Gerrymandered districts — then do something about it.

I believe you are one American who understands what is at stake. I'm counting on you to send me your VETO and your contribution within the next 28 days.

With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman, GOPAC

P.S. You can make a difference. By sending in your VETO and your contribution today, you'll help us eliminate incredibly wasteful Franking Privileges and unfair Gerrymandering tactics that virtually guarantee the re-election of incumbent Democrats.

I'm looking forward to hearing from you.

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For The Exclusive Use Of:

CITIZENS VETO

[redacted]

GOPAC

Campaign For Fair Elections

To: The Members of the 101st Congress

I, the undersigned taxpayer, am personally outraged that you are spending nearly $100 MILLION a year of my hard-earned tax money for postage on self-serving, unsolicited junk mail.

I'm further outraged that your blatant abuse of the Franking Privilege has helped create a virtual "ruling class" of incumbent Congressmen who use this free publicity to mow down challengers and secure a 99% re-election rate.

In an effort to establish a level playing field for Congressional incumbents and challengers alike, I've committed myself to GOPAC's Campaign for Fair Elections, and will do all in my power to eliminate funding for unsolicited junk mail sent by the U.S. Congress.

As a United States citizen eligible to vote in Congressional elections, I hereby VETO any proposal to use my tax money for unsolicited franked mail.

Citizen Signature _____ Date _____

440 First Street, N.W. • Suite #400 • Washington, D.C. 20001

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REPLY MEMORANDUM

TO: Congressman Newt Gingrich

☐ YES!

I want to help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives.

And to show Congress I mean business, I've signed the attached CITIZENS VETO that says I don't want my tax money spent on postage for unsolicited junk mail that gives incumbent Congressional candidates an unfair advantage against challengers.

I am enclosing my contribution, made payable to GOPAC, for:

☐ $25 ☐ $50 ☐ $100

☐ $500 ☐ $____ Other

Signature _____

[redacted]

Contributions to GOPAC are not deductible as charitable contributions on your Federal income tax return.

Paid for by GOPAC - A Non-Federal Committee

960437345119

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 21, 1990

Robert F. Bauer, General Counsel
B. Holly Schadler, Counsel
Democratic Congressional Campaign
Committee
430 South Capitol Street, S.E.
Washington, D.C. 20003

RE: MUR 3122

Dear Mr. Bauer & Ms. Schadler:

This letter acknowledges receipt on September 18, 1990, of your complaint alleging possible violations of the Federal Election Campaign Act of 1971, as amended ("the Act"), by GOPAC. The respondents will be notified of this complaint within five days.

You will be notified as soon as the Federal Election Commission takes final action on your complaint. Should you receive any additional information in this matter, please forward it to the Office of the General Counsel. Such information must be sworn to in the same manner as the original complaint. We have numbered this matter MUR 3122. Please refer to this number in all future correspondence. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

If you have any questions, please contact Retha Dixon, Docket Chief, at (202) 376-3110.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

Enclosure
Procedures

9604337345 20

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 21, 1990

Howard H. Callaway
Chairman, GOPAC
1900 Grant Street, Apt. 850
Denver, Colorado 80203

RE: MUR 3122

Dear Mr. Callaway:

The Federal Election Commission received a complaint which alleges that GOPAC may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter MUR 3122. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against GOPAC in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and § 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

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If you have any questions, please contact Jose Rodriquez, the staff member assigned to this matter at (202) 376-5690. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

Enclosures
1. Complaint
2. Procedures
3. Designation of Counsel Statement

96043734522

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 21, 1990

Congressman Newt Gingrich
General Chairman, GOPAC
440 First Street, N.W.
Suite 400
Washington, D.C. 20001

RE: MUR 3122

Dear Mr. Gingrich:

The Federal Election Commission received a complaint which alleges that GOPAC may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter MUR 3122. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against GOPAC in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

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9604373452 3

If you have any questions, please contact Jose Rodriquez, the staff member assigned to this matter at (202) 376-5690. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

Enclosures
1. Complaint
2. Procedures
3. Designation of Counsel Statement

96043734524

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 21, 1990

GOPAC
440 First Street, N.W.
Suite 400
Washington, D.C. 20001

RE: MUR 3122

Dear Gentleman:

The Federal Election Commission received a complaint which alleges that GOPAC may have violated the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint is enclosed. We have numbered this matter MUR 3122. Please refer to this number in all future correspondence.

Under the Act, you have the opportunity to demonstrate in writing that no action should be taken against GOPAC in this matter. Please submit any factual or legal materials which you believe are relevant to the Commission's analysis of this matter. Where appropriate, statements should be submitted under oath. Your response, which should be addressed to the General Counsel's Office, must be submitted within 15 days of receipt of this letter. If no response is received within 15 days, the Commission may take further action based on the available information.

This matter will remain confidential in accordance with 2 U.S.C. § 437g(a)(4)(B) and § 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public. If you intend to be represented by counsel in this matter, please advise the Commission by completing the enclosed form stating the name, address and telephone number of such counsel, and authorizing such counsel to receive any notifications and other communications from the Commission.

9604373452 5

If you have any questions, please contact Jose Rodriquez, the staff member assigned to this matter at (202) 376-5690. For your information, we have attached a brief description of the Commission's procedures for handling complaints.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

Enclosures
1. Complaint
2. Procedures
3. Designation of Counsel Statement

9604373345526

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LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-4101

(202) 293-1414
FAX (202) 293-1702

October 10, 1990

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL
90 OCT 10 PM 3:45

By Hand

Lawrence M. Noble, Esq.
General Counsel
Federal Election Commission
999 E St., N.W. Suite 657
Washington, DC 20463

Re: MUR 3122

Dear Mr. Noble:

Enclosed is the response of GOPAC, Inc. and its General Chairman, Rep. Newt Gingrich, to the complaint filed by the Democratic Congressional Campaign Committee.

Also enclosed is a Statement of Designation of Counsel for both GOPAC and Rep. Gingrich.

Sincerely,

Daniel J. Swillinger
Counsel for GOPAC, Inc. and
Rep. Newt Gingrich

9604373345527

BEFORE THE

FEDERAL ELECTION COMMISSION

WASHINGTON, D.C. 20463

RE: MUR 3122

Now comes GOPAC, Inc., and its General Chairman, Rep. Newt Gingrich, and, through undersigned counsel, responds to the complaint filed by the Democratic Congressional Campaign Committee by letter dated September 14, 1990, and received by GOPAC from the Federal Election Commission on September 26, 1990.

I. BACKGROUND

A. The Complaint

The Democratic Congressional Campaign Committee ("DCCC"), through its counsel, Robert Bauer, filed a complaint with the Commission alleging that GOPAC and its General Chairman, Rep. Newt Gingrich have undertaken activities "for the purpose of influencing" Federal elections but have failed to register and file disclosure statements with the Commission.

As purported evidence of these Federally-related activities, the DCCC has appended to its complaint a fundraising letter sent out by GOPAC earlier this year.

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B. GOPAC

GOPAC, Inc. is a non-Federal committee established by former Delaware Governor Pete duPont in 1979 to raise and dispense funds to Republican candidates for state legislative office across the country. GOPAC was incorporated in 1983 as a non-profit corporation in the District of Columbia, and operates as an Internal Revenue Service Sec. 527 political organization. Both its Articles of Incorporation and by-laws explicitly state that GOPAC shall not operate in any way to directly or indirectly influence Federal elections. That prohibition has been scrupulously followed since 1979.

During its nearly 12 years of existence, GOPAC has contributed significant funds to candidates for the state legislature, and more recently, also to candidates for various local offices. It also has expended substantial funds on training seminars for state and local candidates. As the result of its support of state and local candidates, since 1979 it has disclosed its activities as required by various state campaign finance laws.

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II. DISCUSSION

This complaint was filed with a major publicity blitz by the DCCC two days before a candidate debate between Rep. Gingrich and his Democratic opponent, as a transparent political effort to give the Democrat an issue to raise at the debate. But even transparently political complaints may be considered by the Commission if they have merit. This one falls far short.

Despite the complaint's various speculations about GOPAC activities, the fact is GOPAC has never made a contribution or expenditure to a Federal candidate, committee or party organization's Federal account. Nothing in the fundraising letter leads to the opposite conclusion. The only passage in the letter which discussed the supporting of candidates states, "During the past eleven years, GOPAC has helped elect literally hundreds of state legislative candidates to office -- and won control of many state legislative chambers."

To raise funds to carry out the support of candidates for state office, GOPAC has chosen in its fundraising appeal to focus on two legislative issues -- abuse of the franking privilege and gerrymandering -- as well as ethical abuses of former Democratic Congressional leaders. Attacking the Democratic Congress in this context is surely partisan politics, but it is not an activity covered by the Federal Election Campaign Act.

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To fall within the ambit of the Act's definition of "contribution" or "expenditure," the activity must have as its purpose the influencing of a Federal election, see 2 U.S.C. Secs. 431(8)(A) and (9)(A), or be an independent expenditure benefitting a Federal candidate, see 2 U.S.C. Sec. 431(17). None of these elements is present here. A look at Commission opinions makes this clear.

In Advisory Opinion 1981-44, the Commission concluded that a political committee did not make a contribution or an expenditure when attacking in public advertising Rep. Les Aspin by name for his legislative activities, and advocating his defeat because of his position.

Compare that situation with Advisory Opinion 1986-38, where an individual was running an ad urging people to "vote on November 4th" and "send the right people to Washington." It is at least arguable that a connection existed between the communication and the upcoming Federal election; the Commission concluded that while the payments were an "expenditure," no registration or disclosure requirement existed.

By contrast, the GOPAC activity complained of identifies no individual Member of Congress, and urges respondents to send in their "Citizens Veto" which is addressed to "Members of the 101st Congress" (not Democratic Members only). The letter does not identify specific candidates, or urge a recipient to support the "right" Federal candidates.

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The complaint attempts, but fails, to create a legally-supportable basis for the Commission to undertake an investigation of GOPAC.

The DCCC urges upon the Commission a "fishing expedition" into GOPAC's territory, admitting all the while that it has no way of determining what GOPAC's activities are (Complaint, p. 3), and relying on some vague notion of GOPAC's "intent" (Complaint, p. 2).

This DCCC ploy simply disregards the First Amendment rights to freedom of speech and to petition the government enjoyed by GOPAC and its supporters. As the Supreme Court made clear in Buckley v. Valeo, 424 U.S. 1 (1976), political speech is entitled to the highest protection from governmental intrusion. Such governmental intrusion is subject to "exacting scrutiny" to determine the compelling state interest necessary to allow the regulation of, or the limitation on, political speech, such as this fundraising letter.

The Commission has the authority to regulate Federal political activity. The DCCC complaint does not provide it the basis for intruding into GOPAC's activity, absent a meaningful showing that Federally-cognizable activity occurred. No such showing exists here.

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III. CONCLUSION

For the foregoing reasons, GOPAC, Inc. and its General Chairman, Rep. Newt Gingrich, request that this complaint be dismissed, and that no further action be taken.

Respectfully submitted,

Daniel J. Swillinger
Counsel for GOPAC and Rep. Gingrich

October 10, 1990

9604373453

STATEMENT OF DESIGNATION OF COUNSEL

90 OCT 15 AM 11:51

90 OCT 16 PM 3:39

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL

MUR 3122

NAME OF COUNSEL: Daniel J. Swillinger

ADDRESS: Maloney & Burch
1100 Connecticut Ave., N.W.
Washington, DC 20036

TELEPHONE: (202) 293-1414

The above-named individual is hereby designated as my counsel and is authorized to receive any notifications and other communications from the Commission and to act on my behalf before the Commission.

10/9/90
Date

Kay W. Riddle
Signature

Kay W. Riddle, Exec. Director,
on behalf of GOPAC, Inc., and
on behalf of Rep. Newt Gingrich,
its General Chairman

RESPONDENT'S NAME: GOPAC, Inc. and Rep. Newt Gingrich

ADDRESS: 440 1st St., N.W. Suite 400
Washington, DC 20001

HOME PHONE:

BUSINESS PHONE: (202) 484-2282

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RECEIVED
FEDERAL ELECTION COMMISSION
SECRETARIAT

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FEDERAL ELECTION COMMISSION
999 E Street, N.W.
Washington, D.C. 20463

SENSITIVE

FIRST GENERAL COUNSEL'S REPORT

MUR 3122
DATE COMPLAINT RECEIVED
BY OGC: 9/18/90
DATE OF NOTIFICATION TO
RESPONDENTS: 9/21/90
STAFF MEMBER: Jose Rodriguez

COMPLAINANT: Democratic Congressional Campaign Committee, Robert F. Bauer, General Counsel

RESPONDENTS: GOPAC, Howard H. Callaway, as Chairman, and Rep. Newt Gingrich, as General Chairman

RELEVANT STATUTES:
2 U.S.C. § 431(4)(A)
2 U.S.C. § 431(8)(A)(i)
2 U.S.C. § 431(9)(A)(i)
2 U.S.C. § 431(18)(C)
2 U.S.C. § 433(a)
2 U.S.C. § 434(a)
2 U.S.C. § 434(b)(3)
2 U.S.C. § 441a(a)(1)(C)
2 U.S.C. § 441a(f)
2 U.S.C. § 441b(a)
2 U.S.C. § 441d

INTERNAL REPORTS CHECKED:
AO 1981-44
AO 1985-14
AO 1986-38
AO 1990-23

FEDERAL AGENCIES CHECKED: None

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I. GENERATION OF MATTER

This matter arises from a complaint filed by the Democratic Congressional Campaign Committee with the Federal Election Commission ("the Commission"). The complaint alleges that GOPAC, a non-profit organization operating as a non-federal Internal Revenue Service Section 527 political organization, has

violated the Federal Election Campaign Act of 1971, as amended ("the Act") by raising and expending funds for the purpose of influencing a federal election without registering or reporting as a political committee as required by the Act. 2 U.S.C. §§ 433 and 434. The complaint further alleges that GOPAC may be raising and expending funds which are not permissible under the Act. GOPAC's response denies all allegations (Attachment I).

II. FACTUAL AND LEGAL ANALYSIS

The complaint cites GOPAC's fundraising and expenditures in connection with its "Campaign for Fair Elections" as evidencing GOPAC's attempt to influence a federal election. As part of this campaign GOPAC sent out numerous letters attempting to organize a "Citizens Veto" against the Franking Privilege. Included with the letter was a pledge for contributions suggesting that individuals contribute as much as $500 in order to reach the proposed budget of $180,000. Citing language found in the solicitation ("The only way to clean up the mess ... is to break the Democrat's stranglehold on power."), the complaint contends that the Campaign's express purpose is to overturn the Democratic Majority and gain a Republican Majority in the House of Representatives in 1992.

Further, the complaint points to the Campaign's intended budget and requested solicitation amounts as suggesting that GOPAC has surpassed the Act's $1,000 contribution and expenditure thresholds triggering political committee status.

Finally, the complaint states that if GOPAC is in fact

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deemed to be a political committee under the Act it may be receiving contributions which are prohibited under the Act.

The Commission has received a response from counsel for GOPAC. In the response, GOPAC denies the complainant's allegation, stating that it has never sought to influence a federal election. Consequently, counsel argues, its activities in connection with the "Campaign for Fair Elections" are not within the Act's realm.

A. The Law

A political committee under the Act is any committee, association, or group of persons that receives contributions or makes expenditures aggregating in excess of $1,000 per year. 2 U.S.C. § 431(4)(A). A "contribution" includes any gift, subscription, loan, advance, or deposit of money or anything of value made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(8)(A)(i). An "expenditure" includes any purchase, payment, distribution, loan, advance, deposit, or gift of money or anything of value, made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(9)(A)(i). Each political committee must register by filing a Statement of Organization within ten days after becoming a political committee. 2 U.S.C. § 433(a). A committee is required thereafter to file periodic reports of all receipts and disbursements. 2 U.S.C. § 434(a).

It is unlawful for any corporation to make a contribution in connection with a federal election, or for any political committee knowingly to accept or receive any such contribution.

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2 U.S.C. § 441b(a). No person may make contributions to a political committee in excess of $5,000 per calendar year. 2 U.S.C. § 441a(a)(1)(C). No political committee may knowingly accept any excessive contributions. 2 U.S.C. § 441a(f). A political committee must itemize all contributions from other political committees and all contributions in excess of $200 from other persons. 2 U.S.C. § 434(b)(3)(B) and (A).

Whenever any person makes an expenditure for any communication which solicits any contribution through direct mail that is aimed at the general public, such communication shall contain a disclaimer stating the person or persons who paid for the communication. 2 U.S.C. § 441d, 11 C.F.R. § 110.11(a)(1)(iv)(A).

B. Application of Law

Pursuant to the Act, if an organization raises or spends moneys for the purpose of influencing a federal election the organization will be rendered a political committee subject to the Act's applicable provisions (assuming satisfaction of relevant monetary thresholds). 2 U.S.C. §§ 431(4)(A), (8)(A)(i) and (9)(A)(i).

In furtherance of its "Campaign for Fair Elections" GOPAC mailed a solicitation letter to the general public. According to the response, this letter was apparently distributed sometime during the 1990 election year, although neither the complaint nor the response provides specific dates. As is described below, in content the letter outlines GOPAC's overall objective, describes the planned activities of its campaign, solicits

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donations to this campaign, and repeatedly attacks the Democratic members of Congress as a class (Attachment II).

GOPAC describes itself as a partisan political organization, i.e. "the Republican committee dedicated to building a Republican majority at all levels of government." (Attachment II, p. 2). The specific focus of the letter, however, signed by Rep. Gingrich, a member of the House Republican leadership, is on the United States House of Representatives. Thus, the letter outlines GOPAC's "plan to gain a Republican majority in the House of Representatives by 1992" and repeats this theme throughout the letter.[1] (Attachment II, p. 2).

The letter advances a two part strategy for accomplishing this end, consisting of the elimination of both the Franking Privilege and the practice of Gerrymandering. Pointing to alleged abuses of the Franking Privilege by incumbents during the 1988 election campaign, GOPAC in the letter announces its intent to use the Franking Privilege issue as an influencing factor in the coming election, stating that "if they don't listen to us ... we'll use this as a powerful campaign issue in the 1990 elections." (Attachment II, p. 3).

The letter urges the recipient to respond by sending in

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1. Page 2: "[B]reak the Democrats' stranglehold on power;" Page 3: "I urgently need you to help me with ... GOPAC's two-part strategy to break the Democratic stranglehold on the House of Representatives.", "Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years."; Page 4: "With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority."

the attached "Citizens Veto" and a contribution along with the attached Reply Form (Attachment II, pp. 5 and 6), stating one's desire to "help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives." According to GOPAC, "with [the recipient's] help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And it will give us the momentum we need to sweep in a majority of Republicans in 1992 - the first election after the districts are re-drawn." (Attachment II, p. 3).

GOPAC in its response denies any allegations that it proposes to influence federal elections. It states that GOPAC has never made a contribution or expenditure to a federal candidate, nor committee or party organization's Federal account as its articles and bylaws prohibit any federal election involvement and that GOPAC's present activities do not serve to invalidate this assertion. Referring to the specific communication, counsel maintains that, while partisan politics, the fundraising appeals focus on legislative issues not covered by the Act. The response further purports that the communication only makes references in support of candidates for state offices. Thus, the response continues, GOPAC is not subject to the Act, as the communication fails to identify any individual federal candidate or urge recipients to support any certain type of federal candidate.

Notwithstanding counsel's argument, GOPAC's self described objective, as advanced in the communication, is to affect the

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election for the United States House of Representatives, an election for federal office, so as to gain a majority of Republican members. Thus, by its own admission, GOPAC proposes to influence federal elections. Both the language and the spirit of the letter leave little doubt in the reader's mind as to GOPAC's desire to bring about the defeat of federal candidates who are Democratic incumbents in the House of Representatives and the election of a Republican majority.

The communication evidences GOPAC's election influencing objective, suggesting that GOPAC may have engaged in other electioneering activities in furtherance of its campaign. In fact, the methods proposed by GOPAC in the communication, when examined in the context of the communication, may be subject to the Act as they may also constitute election influencing activity. The Commission, in ruling that disbursements in connection with reapportionment matters are generally exempt from the Act, recently cautioned that, depending on the surrounding circumstances, communications by an organization set up for the purpose of paying such expenses which make references to candidates (beyond the mere mention of the Candidate's name) may result in "contributions" to those candidates thereby raising issues as to the purpose of the organization's receipts and disbursements. See AO 1990-23, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5999, at pp. 11,651-52 & n.4 (Nov. 5, 1990). Likewise, advocating the elimination of the Franking Privilege is issue advocacy that can take place entirely in the absence of an election influencing purpose or message. When examined in

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the context of GOPAC's clearly stated goal to affect the election of the United States House of Representatives, however, it becomes evident that GOPAC's use of both the Franking Privilege and Gerrymandering issues is but a method by which to influence federal elections. Pure issue advocacy, with nothing more, is exempt from the Act's purview. But, when these issues are advanced not for their own merits but as influencing factors in a federal election, as they appear to be, they may be subject to the Act.

In support of its position the response cites Advisory Opinion 1981-44 and Advisory Opinion 1986-38 (Attachments III and IV). The response cites AO 1981-44 for the proposition that a political committee may attack by way of public advertising a candidate by name for his legislative activities and advocate his defeat without having made a contribution or expenditure under the Act. The response misstates the opinion's conclusions. In the opinion the Commission assumed that an "expenditure" under the Act was made as a result of the political committee's public advertising. The opinion, however, further advised that under the circumstances therein present the candidate towards whom the advertising was aimed did not receive a contribution as a result of this activity.[2] The opinion

2. Prior to airing the public advertising attack the committee contacted the candidate, by letter, offering to withdraw the planned campaign against him and, instead, to run advertising supporting him if the candidate would announce his support for the Reagan tax cuts. The candidate decided not to support the tax cuts resulting in the committee's airing of the planned attack.

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reserved judgment as to whether a contribution was made to any candidate who may in the future oppose the candidate mentioned. This opinion is inapplicable and inconclusive as concerns the present case. Presently the issue is not whether a contribution was received by those candidates which the GOPAC solicitation seems to attack but rather whether GOPAC's activities serve to influence federal elections and if so whether the connected expenditures are sufficient to trigger political committee status under the Act.

Also cited in the response is AO 1986-38 wherein the Commission opined that where an individual made "expenditures" under the Act to urge people to vote and "send the right people to Congress", such expenditures did not trigger the Act when the expenditures were by an individual using his own funds and not acting in concert with either the candidate or the candidate's campaign committee. That opinion, however, is distinguishable from the present case and in fact a careful analysis of the opinion bolsters the conclusion that GOPAC may have incurred political committee status.

In the opinion the Commission concluded that the individual's disbursements did in fact constitute "expenditures" under the Act. The Commission concluded that the individual's activities did not trigger political committee status under the Act only because as an individual expending his own funds he did

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not fall within the scope of 2 U.S.C. § 431(4)(A).[3] By contrast, GOPAC as an organization would fall within the Act's purview, by meeting the definition for a political committee in Section 431(4)(A).

GOPAC's entire argument is that the communication nowhere attacks or supports any specific candidate and is thus not within the Act's realm. In advancing this argument the response seems to assume that the communication need clearly identify an individual candidate to be subject to the Act. Amounts spent, however, "for the purpose of influencing a federal election" are "expenditures" within the Act's definition whether or not a clearly identified candidate appears in the communication. See, e.g., AO 1986-38.

In conclusion, the communication sent by GOPAC in connection with its "Campaign for Fair Elections" appears to be within the Commission's jurisdiction. Likewise, activities proposed by GOPAC in connection with this campaign, when viewed in the context of GOPAC's stated objective, may also be within the Commission's jurisdiction. Moreover, if determined to be a political committee, GOPAC may be in further violation of the Act as its receipts may have been excessive, or prohibited under the Act. A factual investigation is necessary to determine the extent and nature of the activities actually engaged in,

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3. The Act defines the term "political committee" to mean "any committee, club, association, or other group of persons which receives contributions aggregating in excess of $1,000 during a calendar year or which makes expenditures aggregating in excess of $1,000 during a calendar year."

contributions received, and expenditures made by GOPAC in furtherance of its campaign to determine which provisions of the Act may apply.[4]

Therefore, on the basis of the available information, it appears that GOPAC may have acted in such a manner as to trigger political committee status under the Act. It has not, however, registered or filed reports of receipts and disbursements with the Commission. Accordingly, this Office recommends that the Commission find reason to believe that GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a).

Section 441d requires that a disclaimer accompany any communication which expressly advocates the election or defeat of a clearly identified candidate or solicits contributions from the general public. For communications which do not contain advocacy of a clearly identified candidate but do solicit contributions from the general public the required disclaimer need only state the person or persons who paid for the communication. See 11 C.F.R. § 110.11(a)(1)(iv)(A). Consequently, even if it is determined that GOPAC solicited contributions within the meaning of the Act, the communication's accompanying disclaimer stating that it was "Paid for by GOPAC - A Non-Federal Committee" would satisfy the Act's

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4. Recent newspaper articles have brought to this Office's attention another activity engaged in by GOPAC which may be subject to the Act. It appears from the news accounts that GOPAC compiled a list of words and phrases to be used as an aid by candidates when running for office. It is presently unclear whether this list was distributed to federal candidates or solely state and local ones. We intend to include this activity within the scope of the investigation.

disclaimer requirement for solicitations. By contrast, communications containing express advocacy of a clearly identified candidate must contain a disclaimer stating, in addition to the person or persons who paid for the communication, whether or not the communication is authorized by the candidate, authorized committee of the candidate, or its agent. See 11 C.F.R. § 100.11(a)(1)(iii). The communication's stated need "to defeat or seriously weaken a large number of Democrats in 1990" satisfies the "advocacy" element, see Buckley v. Valeo, 424 U.S. 1 (1976); see also 11 C.F.R. § 109.1(b)(2), but, as is next discussed, it fails to clearly identify any candidate.

The Act defines "clearly identified" to mean that "the identity of the candidate is apparent by unambiguous reference," 2 U.S.C. § 431(18)(C). In Buckley v. Valeo, 424 U.S. 1 (1976), the Supreme Court concluded that "unambiguous reference" to a candidate "would include ... the candidate's ... office (e.g. the President or the Governor of Iowa), or his status as a candidate (e.g. the Democratic Presidential nominee, the senatorial candidate of the Republican party of Georgia)." 424 U.S. at 43-44 n.51. GOPAC's repeated reference to "Democrats" in the context of its stated goal to affect the election for the United States House of Representatives arguably identifies all incumbent Democratic members of the United States House of Representatives. In AO 1985-14, however, involving communications by a party related multicandidate political committee, the Commission concluded that language similar to

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that found in GOPAC's communication, which made reference to "the Republicans in Congress," failed to clearly identify any candidate and, thus, did not constitute a coordinated party expenditure subject to the limitations of 2 U.S.C. § 441a(d). 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5819, at pp. 11,185-86 (May 30, 1985).[5] Under the analysis contained in AO 1985-14, GOPAC's reference to "Democrats" in its communication fails to clearly identify any candidates. If so, the communication is not required to contain an authorization statement. Accordingly, this Office recommends that the Commission find no reason to believe GOPAC and its treasurer violated 2 U.S.C. § 441d.

The communication letter at issue is signed by Rep. Gingrich as GOPAC's "General Chairman" and lists Mr. Callaway as GOPAC's chairman. It is presently unclear what responsibility, if any, these two individuals bore concerning the management of GOPAC's daily affairs. Pending investigation, this Office recommends that the Commission take no action against Rep. Gingrich and Mr. Callaway at this time.

Investigation of this matter would include inquiry concerning the identity of the individual or individuals responsible for GOPAC's affairs and the expenses and activities associated with both the communication and the activities in

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5. In considering that A.O., the Commission also split on the question of whether a communication referring to "your Republican Congressman" coupled with the tagline "Vote Democratic" sufficiently identified any candidate as to be rendered a coordinated party expenditure subject to the limitations of 2 U.S.C. § 441a(d).

fact undertaken as well as any other related efforts undertaken by GOPAC in satisfaction of its proposed goal of defeating the Democratic majority in the United States House of Representatives. This Office will employ written interrogatories and requests for production of documents directed at the named respondents.

III. RECOMMENDATIONS

1. Find reason to believe GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a).

2. Find no reason to believe GOPAC and its treasurer violated 2 U.S.C. § 441d.

3. Take no action against Rep. Newt Gingrich and Howard H. Callaway at this time.

4. Approve the appropriate letter.

5. Approve the attached Factual and Legal Analysis.

4/18/97
Date

Lawrence M. Noble
General Counsel

Attachments
I. GOPAC Response
II. GOPAC Solicitation Letter
III. AO 1981-44
IV. AO 1986-38
V. Factual and Legal Analysis

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FEDERAL ELECTION COMMISSION
WASHINGTON DC 20463

MEMORANDUM

TO: LAWRENCE M. NOBLE
GENERAL COUNSEL

FROM: MARJORIE W. EMMONS/DONNA ROACH
COMMISSION SECRETARY

DATE: APRIL 22, 1991

SUBJECT: MUR 3122 - FIRST GENERAL COUNSEL'S REPORT DATED APRIL 18, 1991

The above-captioned document was circulated to the Commission on THURSDAY, APRIL 18, 1991 at 4:00 p.m.

Objection(s) have been received from the Commissioner(s) as indicated by the name(s) checked below:

Commissioner Aikens	XXX
Commissioner Elliott	
Commissioner Josefiak	XXX
Commissioner McDonald	
Commissioner McGarry	
Commissioner Thomas	

This matter will be placed on the meeting agenda for TUESDAY, MAY 7, 1991.

Please notify us who will represent your Division before the Commission on this matter.

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	MUR 3122
GOPAC, Inc.; Howard H. Callaway, as Chairman; and Rep. Newt Gingrich, as General Chairman.	)	

CERTIFICATION

I, Marjorie W. Emmons, recording secretary for the Federal Election Commission executive session on May 7, 1991, do hereby certify that the Commission decided by a vote of 6-0 to take the following actions in MUR 3122:

1. Find reason to believe GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a) by not setting up a Federal account as a result of a solicitation letter labeled Campaign for Fair Elections.

2. Find no reason to believe GOPAC and its treasurer violated 2 U.S.C. § 441d.

3. Take no action against Rep. Newt Gingrich and Howard H. Callaway at this time.

4. Approve the appropriate letter.

5. Approve the Factual and Legal Analysis as recommended in the General Counsel's report dated April 18, 1991

(continued)

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6. Direct the Office of General Counsel to limit the investigation at this time to the four areas outlined during the meeting discussion of May 7, 1991.

Commissioners Aikens, Elliott, Josefiak, McDonald, McGarry, and Thomas voted affirmatively for the decision.

Attest:

5-9-91
Date

Marjorie W. Emmons
Secretary of the Commission

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

May 22, 1991

Daniel J. Swillinger, Esquire
Maloney & Burch
1100 Connecticut Avenue, N.W.
Washington, D.C. 20036

RE: MUR 3122
GOPAC and its treasurer;
Howard H. Callaway;
Rep. Newt Gingrich

Dear Mr. Swillinger:

On September 21, 1990, the Federal Election Commission notified your clients of a complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended ("the Act"). A copy of the complaint was forwarded to your client at that time.

Upon further review of the allegations contained in the complaint, and information supplied by you, the Commission, on May 7, 1991, found that there is reason to believe GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a), provisions of the Act. The Commission also found no reason to believe that GOPAC and its treasurer violated 2 U.S.C. § 441d. The Factual and Legal Analysis, which formed a basis for the Commission's findings, is attached for your information. On the same date, the Commission decided to take no action against Rep. Newt Gingrich and Howard H. Callaway at this time.

Under the Act, you have an opportunity to demonstrate that no action should be taken against GOPAC and its treasurer. You may submit any factual or legal materials that you believe are relevant to the Commission's consideration of this matter. Please submit such materials to the General Counsel's Office along with answers to the enclosed questions within 15 days of receipt of this letter. Where appropriate, statements should be submitted under oath.

In the absence of any additional information demonstrating that no further action should be taken against GOPAC and its treasurer, the Commission may find probable cause to believe that a violation has occurred and proceed with conciliation.

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If you are interested in pursuing pre-probable cause conciliation, you should so request in writing. See 11 C.F.R. § 111.18(d). Upon receipt of the request, the Office of the General Counsel will make recommendations to the Commission either proposing an agreement in settlement of the matter or recommending declining that pre-probable cause conciliation be pursued. The Office of the General Counsel may recommend that pre-probable cause conciliation not be entered into at this time so that it may complete its investigation of the matter. Further, the Commission will not entertain requests for pre-probable cause conciliation after briefs on probable cause have been mailed to the respondent.

Requests for extensions of time will not be routinely granted. Requests must be made in writing at least five days prior to the due date of the response and specific good cause must be demonstrated. In addition, the Office of the General Counsel ordinarily will not give extensions beyond 20 days.

This matter will remain confidential in accordance with 2 U.S.C. §§ 437g(a)(4)(B) and 437g(a)(12)(A) unless you notify the Commission in writing that you wish the matter to be made public.

If you have any questions, please contact Jose Rodriguez, the attorney assigned to this matter, at (202) 376-5690.

Sincerely,

Joan D. Aikens

Joan D. Aikens
Vice Chairman

Enclosures
Questions
Factual & Legal Analysis

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of) MUR 3122

INTERROGATORIES AND REQUEST FOR PRODUCTION OF DOCUMENTS

TO: GOPAC, Inc.

c/o Daniel J. Swillinger, Esquire
Maloney & Burch
1100 Connecticut Avenue, N.W.
Washington, D.C. 20036-4101

In furtherance of its investigation in the above-captioned matter, the Federal Election Commission hereby requests that you submit answers in writing and under oath to the questions set forth below within 15 days of your receipt of this request. In addition, the Commission hereby requests that you produce the documents specified below, in their entirety, for inspection and copying at the Office of the General Counsel, Federal Election Commission, Room 659, 999 E Street, N.W., Washington, D.C. 20463, on or before the same deadline, and continue to produce those documents each day thereafter as may be necessary for counsel for the Commission to complete their examination and reproduction of those documents. Clear and legible copies or duplicates of the documents which, where applicable, show both sides of the documents may be submitted in lieu of the production of the originals.

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INSTRUCTIONS

In answering these interrogatories and request for production of documents, furnish all documents and other information, however obtained, including hearsay, that is in possession of, known by or otherwise available to you, including documents and information appearing in your records.

Each answer is to be given separately and independently, and unless specifically stated in the particular discovery request, no answer shall be given solely by reference either to another answer or to an exhibit attached to your response.

The response to each interrogatory propounded herein shall set forth separately the identification of each person capable of furnishing testimony concerning the response given, denoting separately those individuals who provided informational, documentary or other input, and those who assisted in drafting the interrogatory response.

If you cannot answer the following interrogatories in full after exercising due diligence to secure the full information to do so, answer to the extent possible and indicate your inability to answer the remainder, stating whatever information or knowledge you have concerning the unanswered portion and detailing what you did in attempting to secure the unknown information.

Should you claim a privilege with respect to any documents, communications, or other items about which information is requested by any of the following interrogatories and requests for production of documents, describe such items in sufficient detail to provide justification for the claim. Each claim of privilege must specify in detail all the grounds on which it rests.

Unless otherwise indicated, the discovery request shall refer to the time period from January 1, 1990 to the present.

The following interrogatories and requests for production of documents are continuing in nature so as to require you to file supplementary responses or amendments during the course of this investigation if you obtain further or different information prior to or during the pendency of this matter. Include in any supplemental answers the date upon which and the manner in which such further or different information came to your attention.

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DEFINITIONS

For the purpose of these discovery requests, including the instructions thereto, the terms listed below are defined as follows:

"You" shall mean the named respondent in this action to whom these discovery requests are addressed, including all officers, employees, agents or attorneys thereof.

"Persons" shall be deemed to include both singular and plural, and shall mean any natural person, partnership, committee, association, corporation, or any other type of organization or entity.

"Document" shall mean the original and all non-identical copies, including drafts, of all papers and records of every type in your possession, custody, or control, or known by you to exist. The term document includes, but is not limited to books, letters, contracts, notes, diaries, log sheets, records of telephone communications, transcripts, vouchers, accounting statements, ledgers, checks, money orders or other commercial paper, telegrams, telexes, pamphlets, circulars, leaflets, reports, memoranda, correspondence, surveys, tabulations, audio and video recordings, drawings, photographs, graphs, charts, diagrams, lists, computer print-outs, and all other writings and other data compilations from which information can be obtained.

"Identify" with respect to a document shall mean state the nature or type of document (e.g., letter, memorandum), the date, if any, appearing thereon, the date on which the document was prepared, the title of the document, the general subject matter of the document, the location of the document, the number of pages comprising the document.

"Identify" with respect to a person shall mean state the full name, the most recent business and residence addresses and the telephone numbers, the present occupation or position of such person, the nature of the connection or association that person has to any party in this proceeding. If the person to be identified is not a natural person, provide the legal and trade names, the address and telephone number, and the full names of both the chief executive officer and the agent designated to receive service of process for such person.

"And" as well as "or" shall be construed disjunctively or conjunctively as necessary to bring within the scope of these interrogatories and requests for the production of documents any documents and materials which may otherwise be construed to be out of their scope.

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With regard to the political fundraising letter mailed by GOPAC that is the subject of this matter, please answer the following questions:

1. Please identify the individual or individuals responsible for the daily financial operations of GOPAC.

2. With respect to the solicitation letter, please identify all individuals who were involved in its preparation and dissemination. Describe, in full, each person's participation in the preparation and dissemination of the letter.

3. Please provide copies of all enclosures mailed with the letter.

4. State the total number of letters mailed and the date(s) of mailing.

5. To whom were the letters mailed? If sent to names on a mailing list, identify the list by its name and owner.

6. Regarding the costs and the proceeds associated with the mailings,

a) list all costs associated with the mailings, including but not limited to overhead, salaries, list rental, printing, mailing services, and postage. For each cost, include the amount, nature of the good or service, date paid and payee.

b) state the total number of donations generated from the mailing and the total amount of such donations.

7. Please identify all other mailings conducted by GOPAC which made mention of federal candidates individually or as a class and/or contained any reference to any election for federal office. For each such mailing,

a) provide a copy of the communication sent including all enclosures.

b) state the total number of communications mailed and the date(s) of mailing.

c) to whom was the communication mailed? If sent to names on a mailing list, identify the list by its name and owner.

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d) list all costs associated with the mailing, including but not limited to overhead, salaries, list rental, printing, mailing services, and postage. For each cost, include the amount, nature of the good or service, date paid and payee.

e) state the total number of donations generated from the mailing and the total amount of such donations.

8. With respect to the mailings described in response to questions 2-7, please produce all documents referring or relating in any way to the mailings, including but not limited to invoices, checks (front and back), check registers, check authorization forms, draft letters, proofs, notes, memoranda, letters received in response to the mailings, other correspondence, and all other such documents.

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FEDERAL ELECTION COMMISSION

FACTUAL AND LEGAL ANALYSIS

RESPONDENTS: GOPAC, Howard H. Callaway, as Chairman, and Rep. Newt Gingrich, as General Chairman

MUR 3122

I. GENERATION OF MATTER

This matter arises from a complaint filed by the Democratic Congressional Campaign Committee with the Federal Election Commission ("the Commission"). The complaint alleges that GOPAC, a non-profit organization operating as a non-federal Internal Revenue Service Section 527 political organization, has violated the Federal Election Campaign Act of 1971, as amended ("the Act") by raising and expending funds for the purpose of influencing a federal election without registering or reporting as a political committee as required by the Act. 2 U.S.C. §§ 433 and 434. The complaint further alleges that GOPAC may be raising and expending funds which are not permissible under the Act. GOPAC's response denies all allegations.

II. FACTUAL AND LEGAL ANALYSIS

The complaint cites GOPAC's fundraising and expenditures in connection with its "Campaign for Fair Elections" as evidencing GOPAC's attempt to influence a federal election. As part of this campaign GOPAC sent out numerous letters attempting to organize a "Citizens Veto" against the Franking Privilege. Included with the letter was a pledge for contributions

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suggesting that individuals contribute as much as $500 in order to reach the proposed budget of $180,000. Citing language found in the solicitation ("The only way to clean up the mess ... is to break the Democrat's stranglehold on power."), the complaint contends that the Campaign's express purpose is to overturn the Democratic Majority and gain a Republican Majority in the House of Representatives in 1992.

Further, the complaint points to the Campaign's intended budget and requested solicitation amounts as suggesting that GOPAC has surpassed the Act's $1,000 contribution and expenditure thresholds triggering political committee status.

Finally, the complaint states that if GOPAC is in fact deemed to be a political committee under the Act it may be receiving contributions which are prohibited under the Act.

The Commission has received a response from counsel for GOPAC. In the response, GOPAC denies the complainant's allegation, stating that it has never sought to influence a federal election. Consequently, counsel argues, its activities in connection with the "Campaign for Fair Elections" are not within the Act's realm.

A. The Law

A political committee under the Act is any committee, association, or group of persons that receives contributions or makes expenditures aggregating in excess of $1,000 per year. 2 U.S.C. § 431(4)(A). A "contribution" includes any gift, subscription, loan, advance, or deposit of money or anything of value made by any person for the purpose of influencing any

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election for Federal office. 2 U.S.C. § 431(8)(A)(i). An "expenditure" includes any purchase, payment, distribution, loan, advance, deposit, or gift of money or anything of value, made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(9)(A)(i). Each political committee must register by filing a Statement of Organization within ten days after becoming a political committee. 2 U.S.C. § 433(a). A committee is required thereafter to file periodic reports of all receipts and disbursements. 2 U.S.C. § 434(a).

Whenever any person makes an expenditure for any communication which solicits any contribution through direct mail that is aimed at the general public, such communication shall contain a disclaimer stating the person or persons who paid for the communication. 2 U.S.C. § 441d, 11 C.F.R. § 110.11(a)(1)(iv)(A).

B. Application of Law

Pursuant to the Act, if an organization raises or spends moneys for the purpose of influencing a federal election the organization will be rendered a political committee subject to the Act's applicable provisions (assuming satisfaction of relevant monetary thresholds). 2 U.S.C. §§ 431(4)(A), (8)(A)(i) and (9)(A)(i).

In furtherance of its "Campaign for Fair Elections" GOPAC mailed a solicitation letter to the general public. According to the response, this letter was apparently distributed sometime during the 1990 election year, although neither the complaint nor the response provides specific dates. As is described

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below, in content the letter outlines GOPAC's overall objective, describes the planned activities of its campaign, solicits donations to this campaign, and repeatedly attacks the Democratic members of Congress as a class.

GOPAC describes itself as a partisan political organization, i.e. "the Republican committee dedicated to building a Republican majority at all levels of government." The specific focus of the letter, however, signed by Rep. Gingrich, a member of the House Republican leadership, is on the United States House of Representatives. Thus, the letter outlines GOPAC's "plan to gain a Republican majority in the House of Representatives by 1992" and repeats this theme throughout the letter.[1]

The letter advances a two part strategy for accomplishing this end, consisting of the elimination of both the Franking Privilege and the practice of Gerrymandering. Pointing to alleged abuses of the Franking Privilege by incumbents during the 1988 election campaign, GOPAC in the letter announces its intent to use the Franking Privilege issue as an influencing factor in the coming election, stating that "if they don't listen to us ... we'll use this as a powerful campaign issue in the 1990 elections."

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1. Page 2: "[B]reak the Democrats' stranglehold on power;" Page 3: "I urgently need you to help me with ... GOPAC's two-part strategy to break the Democratic stranglehold on the House of Representatives.", "Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years."; Page 4: "With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority."

The letter urges the recipient to respond by sending in the attached "Citizens Veto" and a contribution along with the attached Reply Form, stating one's desire to "help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives." According to GOPAC, "with [the recipient's] help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And it will give us the momentum we need to sweep in a majority of Republicans in 1992 - the first election after the districts are re-drawn."

GOPAC in its response denies any allegations that it proposes to influence federal elections. It states that GOPAC has never made a contribution or expenditure to a federal candidate, nor committee or party organization's Federal account as its articles and bylaws prohibit any federal election involvement and that GOPAC's present activities do not serve to invalidate this assertion. Referring to the specific communication, counsel maintains that, while partisan politics, the fundraising appeals focus on legislative issues not covered by the Act. The response further purports that the communication only makes references in support of candidates for state offices. Thus, the response continues, GOPAC is not subject to the Act, as the communication fails to identify any individual federal candidate or urge recipients to support any certain type of federal candidate.

Notwithstanding counsel's argument, GOPAC's self described objective, as advanced in the communication, is to affect the

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election for the United States House of Representatives, an election for federal office, so as to gain a majority of Republican members. Thus, by its own admission, GOPAC proposes to influence federal elections. Both the language and the spirit of the letter leave little doubt in the reader's mind as to GOPAC's desire to bring about the defeat of federal candidates who are Democratic incumbents in the House of Representatives and the election of a Republican majority.

The communication evidences GOPAC's election influencing objective, suggesting that GOPAC may have engaged in other electioneering activities in furtherance of its campaign. The Commission, in ruling that disbursements in connection with reapportionment matters are generally exempt from the Act, recently cautioned that, depending on the surrounding circumstances, communications by an organization set up for the purpose of paying such expenses which make references to candidates (beyond the mere mention of the Candidate's name) may result in "contributions" to those candidates thereby raising issues as to the purpose of the organization's receipts and disbursements. See AO 1990-23, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5999, at pp. 11,651-52 & n.4 (Nov. 5, 1990). Likewise, advocating the elimination of the Franking Privilege is issue advocacy that can take place entirely in the absence of an election influencing message. A communication containing such a message, however, is not immunized from the Act's purview simply because it includes discussion of the Franking Privilege or of any other issue.

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In further support of its position that its mailing is not covered by the Act, GOPAC's response cites Advisory Opinion 1981-44 and Advisory Opinion 1986-38. The response cites AO 1981-44 for the proposition that a political committee may attack by way of public advertising a candidate by name for his legislative activities and advocate his defeat without having made a contribution or expenditure under the Act. The response misstates the opinion's conclusions. In the opinion the Commission assumed that an "expenditure" under the Act was made as a result of the political committee's public advertising. The opinion, however, further advised that under the circumstances therein present the candidate towards whom the advertising was aimed did not receive a contribution as a result of this activity.[2] The opinion reserved judgment as to whether a contribution was made to any candidate who may in the future oppose the candidate mentioned. This opinion is inapplicable and inconclusive as concerns the present case. Presently the issue is not whether a contribution was received by those candidates which the GOPAC solicitation seems to attack but rather whether GOPAC's activities serve to influence federal elections and if so whether the connected expenditures are sufficient to trigger political committee status under the Act.

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2. Prior to airing the public advertising attack the committee contacted the candidate, by letter, offering to withdraw the planned campaign against him and, instead, to run advertising supporting him if the candidate would announce his support for the Regain tax cuts. The candidate decided not to support the tax cuts resulting in the committee's airing of the planned attack.

Also cited in the response is AO 1986-38 wherein the Commission opined that where an individual made "expenditures" under the Act to urge people to vote and "send the right people to Congress", such expenditures did not trigger the Act when the expenditures were by an individual using his own funds and not acting in concert with either the candidate or the candidate's campaign committee. That opinion, however, is distinguishable from the present case and in fact, a careful analysis of the opinion bolsters the conclusion that GOPAC may have incurred political committee status.

In the opinion the Commission concluded that the individual's disbursements did in fact constitute "expenditures" under the Act. The Commission concluded that the individual's activities did not trigger political committee status under the Act only because as an individual expending his own funds he did not fall within the scope of 2 U.S.C. § 431(4)(A).[3] By contrast, GOPAC as an organization would fall within the Act's purview, by meeting the definition for a political committee in Section 431(4)(A).

GOPAC's entire argument is that the communication nowhere attacks or supports any specific candidate and is thus not within the Act's realm. In advancing this argument the response seems to assume that the communication need clearly identify an

3. The Act defines the term "political committee" to mean "any committee, club, association, or other group of persons which receives contributions aggregating in excess of $1,000 during a calendar year or which makes expenditures aggregating in excess of $1,000 during a calendar year."

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individual candidate to be subject to the Act. Amounts spent, however, "for the purpose of influencing a federal election" are "expenditures" within the Act's definition whether or not a clearly identified candidate appears in the communication. See, e.g., AO 1986-38. Consequently, GOPAC's disbursements in connection with its "Campaign for Fair Elections" are "expenditures" pursuant to the Act and, thus, render GOPAC subject to the Act.

Section 441d requires that a disclaimer accompany any communication which expressly advocates the election or defeat of a clearly identified candidate or solicits contributions from the general public. For communications which do not contain advocacy of a clearly identified candidate but do solicit contributions from the general public the required disclaimer need only state the person or persons who paid for the communication. See 11 C.F.R. § 110.11(a)(1)(iv)(A). Consequently, even if it is determined that GOPAC solicited contributions within the meaning of the Act, the communication's accompanying disclaimer stating that it was "Paid for by GOPAC - A Non-Federal Committee" would satisfy the Act's disclaimer requirement for solicitations. By contrast, communications containing express advocacy of a clearly identified candidate must contain a disclaimer stating, in addition to the person or persons who paid for the communication, whether or not the communication is authorized by the candidate, authorized committee of the candidate, or its agent. See 11 C.F.R. § 100.11(a)(1)(iii). The communication's

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stated need "to defeat or seriously weaken a large number of Democrats in 1990" satisfies the "advocacy" element, see Buckley v. Valeo, 424 U.S. 1 (1976); see also 11 C.F.R. § 109.1(b)(2), but, as is next discussed, it fails to clearly identify any candidate.

The Act defines "clearly identified" to mean that "the identity of the candidate is apparent by unambiguous reference," 2 U.S.C. § 431(18)(C). In Buckley v. Valeo, 424 U.S. 1 (1976), the Supreme Court concluded that "unambiguous reference" to a candidate "would include ... the candidate's ... office (e.g. the President or the Governor of Iowa), or his status as a candidate (e.g. the Democratic Presidential nominee, the senatorial candidate of the Republican party of Georgia)." 424 U.S. at 43-44 n.51. GOPAC's repeated reference to "Democrats" in the context of its stated goal to affect the election for the United States House of Representatives arguably identifies all incumbent Democratic members of the United States House of Representatives. In AO 1985-14, however, involving communications by a party related multicandidate political committee, the Commission concluded that language similar to that found in GOPAC's communication, which made reference to "the Republicans in Congress," failed to clearly identify any candidate and, thus, did not constitute a coordinated party expenditure subject to the limitations of 2 U.S.C. § 441a(d). 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5819, at pp. 11,185-86

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(May 30, 1985).[4] Under the analysis contained in AO 1985-14, GOPAC's reference to "Democrats" in its communication fails to clearly identify any candidates. If so, the communication is not required to contain an authorization statement. Therefore, there is no reason to believe GOPAC and its treasurer violated 2 U.S.C. § 441d.

In conclusion, the communication sent by GOPAC in connection with its "Campaign for Fair Elections" appears to be within the Commission's jurisdiction. Therefore, on the basis of the available information, it appears that GOPAC may have acted in such a manner as to trigger political committee status under the Act. It has not, however, registered or filed reports of receipts and disbursements with the Commission. Accordingly, there is reason to believe that GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a).

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4. In considering that A.O., the Commission also split on the question of whether a communication referring to "your Republican Congressman" coupled with the tagline "Vote Democratic" sufficiently identified any candidate as to be rendered a coordinated party expenditure subject to the limitations of 2 U.S.C. § 441a(d).

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LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-4101

(202) 293-1414
FAX (202) 293-1702

91 JUN -5 AM 11: 12

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL

June 6, 1991

By Hand

Lawrence M. Noble, Esq.
General Counsel
Federal Election Commission
999 E St. N.W. Suite 657
Washington, DC 20463

Re: MUR 3122 - GOPAC

Dear Mr. Noble:

I received the Commission's "reason to believe" letter dated May 22, 1991 on May 24, 1991. A response is therefore due on June 10, 1991.

By this letter, I requesting a three-day extension until the close of business on June 13, 1991 in which to respond or to request pre-probable cause conciliation. The extension is necessary because extensive travel by the GOPAC officers has made it impossible for them to consider the Commission's materials and GOPAC's options during the 15-day period. I anticipate that a decision will be made early next week, enabling GOPAC to respond by close of business June 13.

Please contact me by phone if you are unable to grant this modest extension.

Sincerely,

Daniel J. Swillinger

cc: Jose Rodriguez, Esq.

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

June 6, 1991

Daniel J. Swillinger, Esquire
Maloney & Burch
1100 Connecticut Avenue N.W.
Washington, D.C. 20036-4101

RE: MUR 3122
GOPAC

Dear Mr. Swillinger:

This is in response to your letter dated June 6, 1991, which we received on June 5, 1991, requesting an extension until June 13, 1991, to respond to the Commission's reason to believe findings and accompanying discovery requests. After considering the circumstances presented in your letter, I have granted the requested extension. Accordingly, your response is due by the close of business on June 13, 1991.

If you have any questions, please contact Jose M. Rodriguez, the attorney assigned to this matter, at (202) 376-5690.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Jonathan A. Bernstein
Assistant General Counsel

9604373457 1

OBC 149

LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-4101

(202) 293-1414
FAX (202) 293-1702

91 JUN 11 PM 1:43
RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GENERAL COUNSEL

June 11, 1991

By Hand

Lawrence M. Noble, Esq.
General Counsel
Federal Election Commission
999 E St., N.W. Suite 657
Washington, DC 20463

Re: MUR 3122 -- GOPAC

Dear Mr. Noble:

Because of unanticipated difficulties in arranging for GOPAC's principals to consider the various aspects of the Commission's reason to believe letter, I am compelled to ask for an additional eight days' extension in which to file a response or to seek pre-probable cause conciliation, to the close of business on June 21. The original due date was June 10.

If there is any difficulty with this request, please call me. Thank you.

Sincerely,

Daniel J. Swillinger

cc: Jose Rodriguez, Esq.

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

June 12, 1991

Daniel J. Swillinger, Esquire
Maloney & Burch
1100 Connecticut Avenue N.W.
Washington, D.C., 20036-4101

RE: MUR 3122
GOPAC

Dear Mr. Swillinger:

This is in response to your letter dated June 11, 1991, which we received on the same date, requesting an extension until June 21, 1991, to respond to the Commission's reason to believe findings and discovery requests. After considering the circumstances presented in your letter, I have granted the requested extension. Accordingly, your response is due by the close of business on June 21, 1991.

If you have any questions, please contact Jose M. Rodriguez, the attorney assigned to this matter, at (202) 376-5690.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Jonathan A. Bernstein
Assistant General Counsel

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OGC 1639

LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-1403

(202) 293-1414
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June 21, 1991

91 JUN 21 PM 4:22

RECEIVED
FEDERAL ELECTION COMMISSION
SECRETARIAT

By Hand

Jose Rodriguez, Esq.
Office of the General Counsel
Federal Election Commission
999 E ST., N.W., Suite 657
Washington, DC 20463

Re: MUR 3122, GOPAC, Inc

Dear Mr. Rodriguez:

Attached is the response of GOPAC to the Commission's Interrogatories and Document Request.

As noted in the response, GOPAC is continuing to search its records, some of which are in storage, for further relevant documents. They will be produced promptly if found.

Please call me if you have any questions.

Sincerely,

Daniel J. Swillinger

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BEFORE THE

FEDERAL ELECTION COMMISSION

WASHINGTON, DC 20463

RE: MUR 3122

Response of GOPAC, Inc. to Interrogatories and Document Request

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In response to the Commission's Interrogatories and Document Request, GOPAC, Inc. submits the following:

1. Judy Barrett, the controller, is responsible for the daily financial operations of GOPAC.

2. GOPAC contracts with Stephen Winchell and Associates, a direct mail firm, to create and process GOPAC's direct mail activity. Winchell is paid a fee on a per letter mailed basis. Kay Riddle, who was GOPAC's Executive Director during the relevant time period, oversaw Winchell's activity. The typical procedure was that copy for direct mail letter was prepared by Winchell, and reviewed by Ms. Riddle, by GOPAC's General Counsel Daniel J. Swillinger, by Congressman Gingrich as the signer, and possibly by other GOPAC personnel. Once the content was approved, usually after revisions suggested by GOPAC, Winchell accomplished the mailing. Responses to the mailing were delivered to GOPAC, where they were opened, recorded and prepared for deposit by a GOPAC employee.

3. Enclosures which were contained in this mailing are at Attachment A.

4. A total of 773,515 letters were mailed, as detailed on Attachment B, beginning in June, 1989 and concluding in August, 1990. Attachment B shows the precise number mailed for each date, and from what lists.

5. The mailing was to the lists included on Attachment B. The list owners are listed in Attachment C.

6. (a) The total cost of the mailing, as noted on Attachment B, was $265,291. Invoices and check copies relating to this mailing are enclosed as Attachment D. The only other expense would have been the compensation of the hourly employee who processed responses. He devoted approximately four hours per day to processing mail, at an hourly rate of $7.69. It is impossible to estimate the amount of time he devoted to this particular mailing.

(b) As noted on Attachment B, receipts totaled $240,053, for a net loss on the mailing of $25,237. Donors numbered 15,890, with an average donation of $15.11.

7. As of June 20, 1991, two additional mailings have been identified in response to this question. GOPAC is continuing to review its files, and will produce any other similar letters.

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Response of GOPAC

(a) Attachment E contains a copy of a letter and enclosures for a mailing to GOPAC's "house file," the list of donors to GOPAC owned by GOPAC. It was mailed on June 27, 1990 to 25,227 names at a total cost of $15,521, according to the Winchell summary. Receipts totaled $35,657 from 2106 donors, for an average donation of $16.93. Attachment F contains invoices and check copies related to this mailing, and the summary for this mailing provided to GOPAC by Winchell.

(b) Attachment G contains a copy of a letter and enclosures for a mailing to part of GOPAC's house file. A total of 14,998 letters were mailed, 7500 on December 26, 1990 and 7498 on December 31, 1990. The total cost was $10,005.36, according to the Odell, Roper summary. Receipts totaled $26,467.60 from 1480 donors. Attachment H contains invoices and check copies, and the summary for this mailing produced by Odell, Roper & Associates, the direct mail firm retained by GOPAC to do this mailing. It should be noted that a dispute exists between GOPAC and Odell, Roper over certain costs, and, therefore, not all invoices from Odell, Roper have been paid.

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Response of GOPAC

8. Attachments D, F and H contain documents relating to these mailings that have been found to date. Additional documents will be produced if discovered.

Signed under penalties of perjury.

Jeffrey A. Eisenach
Acting Executive Director
GOPAC, Inc.

June 21, 1991

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ATTACHMENT A

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For The Exclusive Use Of:

CITIZENS VETO

Mr. Kay Duane Knapp
819 Michigan Avenue
Schenectady, New York 12303

GOPAC

Campaign For Fair Elections

To: The Members of the 101st Congress

I, the undersigned taxpayer, am personally outraged that you are spending nearly $100 MILLION a year of my hard-earned tax money for postage on self-serving, unsolicited junk mail.

I'm further outraged that your blatant abuse of the Franking Privilege has helped create a virtual "ruling class" of incumbent Congressmen who use this free publicity to mow down challengers and secure a 99% re-election rate.

In an effort to establish a level playing field for Congressional incumbents and challengers alike, I've committed myself to GOPAC's Campaign for Fair Elections, and will do all in my power to eliminate funding for unsolicited junk mail sent by the U.S. Congress.

As a United States citizen eligible to vote in Congressional elections, I hereby VETO any proposal to use my tax money for unsolicited franked mail.

Citizen Signature Date

440 First Street, N.W. • Suite #400 • Washington, D.C. 20001

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REPLY MEMORANDUM

TO: Congressman Newt Gingrich

☐ YES!

I want to help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives.

And to show Congress I mean business, I've signed the attached CITIZENS VETO that says I don't want my tax money spent on postage for unsolicited junk mail that gives incumbent Congressional candidates an unfair advantage against challengers.

I am enclosing my contribution, made payable to GOPAC, for:

☐ $25 ☐ $50 ☐ $100

☐ $500 ☐ $____Other

Signature _____

Mr. Kay Duane Knapp
819 Michigan Avenue
Schenectady, New York 12303

A113

Contributions to GOPAC are not deductible as charitable contributions on your Federal income tax return.

Paid for by GOPAC - A Non-Federal Committee

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ATTACHMENT B

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GOPAC FAIR ELECTIONS VETO PACKAGE #1
1989-1990 PROSPECT

CLIENT-0046 GOPAC MAIL-CODE RESPONSE ANALYSIS RUN-DATE: 91/06/19 PAGE 1
FOR RETURNS THRU: 91/06/13

MAIL CODE	DESCRIPTION	MAILDATE	DAYS OUT	QTY-MLD	RESPONSE NONDNR	RESPONSE DONOR	RESPONSE %	INCOME GROSS	INCOME G/LM	INCOME NET	INCOME $AVG	COST TOTAL	COST C/LM	PK	TP	ACTION
9019	NRCC $5+ ACTIVE (91)	89/06/01	260	23847	813	527	2.21	9491	.40	1455	18.01	8035	.34	91	P1	B-340M
9021	NRCC INACTIVES (91)	89/06/01	161	9806	151	95	.97	2080	.21	1224-	21.89	3304	.34	91	P1	TERM
9007	SOUTHERN SIZZLERS	89/06/02	66	4816	48	53	1.10	2346	.49	429	44.26	1916	.40	91	P1	C-10M
9012	NAT'L TAXPAYERS UNION (91)	89/06/02	215	4651	243	130	2.80	1888	.41	357	14.52	1530	.33	91	P1	C-25M
9015	CFTR $25+ (91)	89/06/06	528	4393	86	104	2.37	4590	1.04	2740	44.13	1649	.42	91	P1	B-16M
9023	'88 BUSH DONORS (91)	89/06/09	326	22471	748	453	2.02	8028	.36	2037-	17.72	10066	.45	91	P1	C-10M
9010	CHRISTIAN FAM. RENEWAL (91)	89/06/13	143	4667	265	93	1.99	1229	.26	561-	13.22	1810	.39	91	P1	TERM
9016	AM. IMMIG. CONTRL LAC (91)	89/06/13	248	4716	189	87	1.84	1040	.22	511-	11.95	1551	.33	91	P1	TERM
9027	CONSERVATIVE CAUCUS $5+ (91)	89/07/05	131	4532	208	97	2.14	1952	.43	458	20.12	1493	.33	91	P1	C-30M
9028	PSRC PEO. 91	89/07/05	92	4273	295	147	3.44	2742	.64	1331	18.65	1410	.33	91	P1	B-65M
9029	COUN. INTER-AMER SEC (91)	89/07/10	147	4212	366	138	3.28	2631	.62	1240	19.07	1390	.33	91	P1	B-50M
9026	NATIONAL SECURITY CENTER (91)	89/07/14	115	4595	287	142	3.09	2122	.46	607	14.94	1514	.33	91	P1	C-50M
9033	CFTR $25+	89/07/21	276	17219	350	241	1.40	5789	.34	1147-	24.02	6936	.40	91	P1	
9035	REPUBLICAN DONORS TO FED CAMP	89/07/21	49	4207	37	33	.78	573	.14	1128-	17.36	1701	.40	91	P1	
9036	SOUTHERN SIZZLERS	89/07/21	397	6630	250	116	1.75	1425	.21	1414-	12.29	2640	.43	91	P1	TERM
9030	SWA 1-89	89/07/28	164	9223	428	180	1.95	3430	.37	126	19.06	3303	.36	91	P1	C-25M
9044	SWA MF TOL	89/08/24	284	20160	1778	1013	5.02	13603	.67	5735	13.43	7867	.39	91	P1	C-30
9037	BLACK PAC CON. ACTIVISTS	89/08/31	390	3584	192	104	2.90	1261	.35	247-	12.13	1508	.42	91	P1	TERM
9038	GEORGIA ON MY MIND DONORS	89/08/31	270	4561	61	43	.94	903	.20	668-	21.01	1771	.39	91	P1	TERM
9039	LEGAL AFFAIRS COUNCIL	89/08/31	64	3878	163	98	2.53	1425	.37	205	14.54	1219	.31	91	P1	B-71M
9040	NAT'L CONSERVATIVE MF	89/08/31	383	3741	203	122	3.26	1851	.49	271	15.17	1579	.42	91	P1	B-38M
9041	NRCC $5+ LST 18 MO	89/08/31	588	317453	8777	4795	1.51	75594	.24	19153-	15.77	94748	.30	91	P1	DEPL
9042	CTZNS FOR SOUND ECONOMY	89/10/12	53	5000	239	82	1.64	906	.18	645-	11.05	1551	.31	91	P1	
9051	HERITAGE FOUNDATION	89/10/27	271	25314	1453	737	2.91	11888	.47	4256	16.13	7631	.30	91	P1	
9048	CONSERVATIVE CUACUS	89/11/27	122	26245	960	289	1.10	4217	.16	3711-	14.59	7928	.30	91	P1	

9 6 0 4 3 7 3 4 5 8 3

MAIL CODE	DESCRIPTION	MAILDATE	DAYS OUT	QTY-MLD	RESPONSE NONDNR	RESPONSE DONOR	RESPONSE %	INCOME GROSS	INCOME Q/LM	INCOME NET	INCOME $AVG	COST TOTAL	COST C/LM	PK	TP	ACTION
9049	COUNCIL INTER-AM SECURITY	89/12/01	116	8928	429	100	1.12	1246	.14	1743-	12.46	2989	.33	91	P1	
A100	DNRS CONS. BLACK CAND.	90/04/13	153	3980	234	62	1.56	868	.22	821-	14.00	1689	.42	A1	P1	TERM
A102	CFTR $25+	90/04/16	168	8456	208	100	1.18	2197	.26	1733-	21.98	3931	.46	A1	P1	TERM
A104	NAT'L TAXPAYERS UNION	90/04/16	92	4376	377	141	3.22	1835	.42	232	13.01	1602	.37	A1	P1	B-89M
A103	NAT'L CONSERVATIVE MF	90/04/19	411	3939	298	119	3.02	1411	.36	438-	11.86	1849	.47	A1	P1	B-36M
A105	KEYES FOR SENATE 1988	90/04/23	134	5640	249	122	2.16	2112	.37	431-	17.32	2543	.45	A1	P1	
A107	HERITAGE $5+, 24 MOS	90/05/04	367	37382	3628	1380	3.69	15610	.42	1962	11.31	13648	.37	A1	P1	
A108	AMERICAN UNITY $5+	90/05/10	59	4632	161	78	1.68	1401	.30	290-	17.97	1691	.37	A1	P1	
A110	CONSERVATIVE CAUCUS	90/05/11	108	3894	240	80	2.05	941	.24	496-	11.76	1437	.37	A1	P1	
A109	KIRKPATRICK FOR VP	90/05/14	259	7868	647	191	2.43	2329	.30	1817-	12.20	4146	.53	A1	P1	
A111	PSRC $5+ LAST 24 MONTHS	90/06/08	39	4030	260	72	1.79	879	.22	601-	12.21	1481	.37	A1	P1	
A112	NAT'L TAXPAYERS UNION	90/06/08	216	65878	6598	2216	2.58	30046	.35	3405-	13.56	33452	.39	A1	P1	
A113	NAT'L REP. SENATE COMM.	90/07/03	127	9237	485	198	2.14	2881	.31	314-	14.55	3195	.35	A1	P3	
A114	REPUBLICAN PARTY BUILDERS	90/07/03	86	4876	40	29	.59	909	.19	1023-	31.34	1932	.40	A1	P3	
A119	NTLC ACTIVES	90/07/03	111	4299	379	120	2.79	1341	.31	151-	11.18	1492	.35	A1	P3	
A120	HERITAGE GINGRICH ACQUIRED	90/07/06	270	9801	930	439	4.48	4982	.51	1750	11.35	3231	.33	A1	P3	
A116	AMERICANS UNITED SUPERFILE	90/07/16	126	8563	761	167	1.95	2393	.28	1429-	14.33	3822	.45	A1	P1	
A117	CSE $5+, LAST 24 MONTHS	90/08/03	76	9272	708	235	2.53	2416	.26	790-	10.28	3206	.35	A1	P3	
A118	EDUCATIONAL CONSERVATIVES	90/08/03	67	4270	525	122	2.86	1244	.29	238-	10.20	1482	.35	A1	P3	
	REPORT TOTAL		0	773515	35747	15890	2.05	240053	.31	25237-	15.11	265291	.34			

9 6 0 4 3 7 2 4 5 8 4

ATTACHMENT C

9604373458 5

TO: Allison Flaum/SWA

FROM: Maia Nalda

DATE: June 18, 1991

SUBJECT: GOPAC

Per your request, the following are list managers and list owners, where available, of the lists used for the Fair Elections Prospect.

LIST	LIST MANAGER/OWNER
NRCC	self/NRCC
Southern Sizzlers	ALC/Hay-Adams Group
NTU	Conrad Direct/NTU
CFTR	self/Citizens for the Republic
'88 Bush Donors	self/ALC
Christian Family Renewal	Custom List Services
Amer. Immigration Control	Advanced List Marketing Associates
Conservative Caucus	American Mailing List Company
PSRC	American Mailing List Company/PSRC
Council Inter-Am. Security	Right Names Inc.
Nat'l Security Center	Right Names Inc.
Republican Dnr Fed. Campaigns	ALC/Hay-Adams Group
SWA M/F	ALC/Stephen Winchell & Assoc.
Black PAC Conservative	American Communications Mailing
GA on My Mind	Praxis List Company
Nat'l Conservative M/F	Praxis List Company
Citizens for a Sound Economy	Nat'l Fundraising Lists/CSE
Heritage	self/Heritage Foundation
Dnrs Black Candidates	Wayne C. Johnson & Assoc.
Keyes for Senate	Yankee List Marketing
American Unity	MPG List Company
Kirkpatrick for VP	5M List Company
NRCS	self/NRSC
Republican Party Builders	ALC/Hay-Adams Group
NTLC	self/NTLC
American United Superfile	Robertson Mailing List Company
Educational Conservative	Robertson Mailing List Company

9604375 45586

ATLANTIC LIST COMPANY, INC.

1525 Wilson Boulevard / Suite 1225 / Arlington, VA 22209 / (703) 528-7482

ATTACHMENT D

9604373345887

9 6 0 4 3 7 [redacted] 4 5 8 8

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 05/17/89

Invoice #: 44235

Client P.O. #:

To: 0113
G O POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 32652

Mail Date: 05/29/89

Terms: ~~UPON RECEIPT OF INV~~ 30 days from mail date

Quantity	Description	Price/M	Total
5,000	SOUTHERN SIZZLERS ACTIVE DONORS	$75.00	$375.00
	Mailcode = 9007 Gingrich Prospect Pkg.		
	PLEASE ===>		$375.00

(D 2031.00

Please [illegible] remittance

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W. / Suite 340, Washington, DC 20036 / (202) 429-9522

Date: 02/28/89

Invoice #: 43552

Client P.O. #:

To: 0113
B O POLITICAL ACTION COMMITTEE
4448 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 32501

Mail Date: 04/17/89

Terms: PREPAID

Quantity	Description	Price/M	Total
25,00	*AS BUSH DONORS	$125.00	$3,125.00
	IF PREPAID PRICE WILL BE $105/M		$3,125.00
25,00	*BF BUSH DONORS	$105.00	$2,625.00
	TAPE CHARGE		$25.00
	SHIPPING AND HANDLING		$12.00
	PLEASE PAY THIS AMOUNT		$2,662.00

Please return one copy of invoice with your remittance

DATE REQUIRED 03/06/89 MAILING DATE 04/17/89

SHIP MATERIAL TO
ATLANTIC LIST COMPANY
1615 L STREET N.W., SUITE 340
WASHINGTON, DC 20036

SHIP VIA DELIVER

[PLEASE CONTACT ALC PRIOR TO PROCESSING THIS ORDER IF ANY SPECIFICATIONS CANNOT BE MET]

SPECIAL INSTRUCTIONS

ALC CLIENT REP: LAURIE C. NOVAK

ADDRESS TO INDIVIDUALS' NAMES ONLY. INCLUDE TITLE CODES.
THE MAILER AGREES TO PAY A $25.00 TAPE CHARGE.
NOTE: IF ORDER IS PREPAID, MAILER WILL RECEIVE $20/M
DISCOUNT ON BASE PRICE. MAIL DATE IS FOR 'DAY OF' ONLY.

MEMBER NCOA

PR022889

9604375459

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5726

June 2, 1989

15-154/540

Pay to the Order of Atlantic List Company, Inc. $ **3037.00**

Three thousand thirty-seven and no/100---------- Dollars

First Interstate Bank

First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Inv. # 44235, 43552

Gladys A. Baker
Jane Weiss

⑈005726⑈ ⑆054001547⑆ 10005223⑈14

5440 - PRO

9604375900

GR20-0027-A
0520-0027-B
6070640420 06-20-89

PAID
JUN 20 89
FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
054001547 054001547

For deposit only
ATLANTIC LIST CO INC
3-1004-8842 15

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

1ST AMERICAN BK
[illegible]
⑆054000043⑆

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1701 PENNSYLVANIA AVE., N.W.
WASHINGTON, D.C. 20006

001088

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/07/89	001088	******5165.79

PAY Five Thousand One Hundred Sixty-Five and 79/100 dollars

70-623/540 07-13-89 05 25 0503

TO THE ORDER OF ATLANTIC LIST COMPANY
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001088⑈ ⑆054001547⑆ 10005223⑈44 ⑈0000516579⑈

PAID
JUL 13 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 054001547

FOR DEPOSIT ONLY
ATLANTIC LIST COMPANY
3-194-876

0001 52338

960437/45P1

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/29/89

Invoice #: 44694

Client P.O. #:

ALC P.O. #: 33107

Mail Date: 06/05/89

Terms: 30 DAYS FROM MAIL-DT

To: 0113
G O POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

Quantity	Description	Price/M	Total
25,007	'88 BUSH DONORS	$125.00	$3,125.87
	TAPE CHARGE		$25.00
	SHIPPING AND HANDLING CHARGE		$14.00
	MAILCODE=9023		
	GINGRICH PROSPECT PACKAGE		
	5440 - PRO		
	PLEASE PAY THIS AMOUNT ======>		$3,164.87

Please return one copy of invoice with your remittance

9604337345992

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W. Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/29/89

Invoice #: 44671

Client P.O. #:

To: 0113
8 O POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 33236

Mail Date: 06/26/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
5,000	PUBLIC SERVICE RESEARCH COUNCIL $5+ LAST 24 MONTHS DONORS	$.00	$.00
	EXCHANGE		
5,000	EXCHANGE RATE MAILCODE=9028 CAMPAIGN FOR FAIR ELECTIONS	$6.00	$30.00
	5440-PRO		
	PLEASE PAY THIS AMOUNT ======>		$30.00

Please return one copy of invoice with your remittance

9604337745993

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/29/89

Invoice #: 44670

Client P.O. #:

To: 0113
8 D POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 33238

Mail Date: 07/13/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
5,000	NATIONAL SECURITY CENTER $5+ LAST 24 MONTHS	$.00	$.00
	EXCHANGE		
5,000	EXCHANGE RATE MAILCODE=9026 CAMPAIGN FOR FAIR ELECTIONS	$6.00	$30.00
	5940-PRO		
	PLEASE PAY THIS AMOUNT ======>		$30.00

Please return one copy of invoice with your remittance

9600433745944

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5726

June 2, 1989

15-154/540

Pay to the Order of Atlantic List Company, Inc. $ **3037.00**

Three thousand thirty-seven and no/100---------- Dollars

First Interstate Bank

First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Elizabeth A. Burke
Jane Weiss

Inv. # 44235, 43552

⑈005726⑈ ⑆054001547⑆ 10005223⑈14

5440 - PRO

960437045925

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1722 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001188

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001188	**********693.91

PAY Six Hundred Ninety-Three and 91/100 dollars

70657 1312 08-21-89 004 25 0550

TO THE ORDER OF DIVERSIFIED MAILING SERVICES INC.
2 HOUSER DRIVE
FREDERICKSBURG VA 22401

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001188⑈ ⑆054001547⑆ 10005223⑈14 ⑈000069391⑈

9604 373 4896

0520 0027-6
0520 0027-6
70657 1312 08-21-89

AG '89 21

031000011

AG '89 18
DOMINION BANK
2810 PARHAM ROAD
RICHMOND, VA 23228
804-346-1394

PAID

AUG 21 89

FIRST INTERSTATE BANK
OF WASHINGTON D.C. N.A.
054001547 054001547

PAY TO THE ORDER OF
DOMINION BANK
FREDERICKSBURG, VA

⑆054001547⑆
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
68 0003841 6⑈

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1225 EYE STREET, N.W.
WASHINGTON, D.C. 20005

001431

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/21/89	001431	$*******4136.39

PAY Four Thousand One Hundred Thirty-Six and 39/100 dollars

AUTHORIZED SIGNATURE 10-10-89

TO THE ORDER OF
DIVERSIFIED MAILING SERVICES
2 HOUSER DRIVE
FREDERICKSBURG VA 22401

AUTHORIZED SIGNATURE

⑈001431⑈ ⑆054001547⑆ 10005223⑈44 ⑈000004136 39⑈

0604373459

⑆051001414⑆DOMINION BANK
RICHMOND VA 10/06/89
804-346-1394
038000730

0520-0027-B
0520-0027-B
805005481 10-10-89

OT '89 10

031000011

PAID
OCT 10 89

DIVERSIFIED MAILING SERVICES INC.
FOR DEPOSIT ONLY
60.000 [illegible]

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 05/29/89

Invoice #: 44660

Client P.O. #:

ALC P.O. #: 33239

Mail Date: 06/26/89

Terms: 30 DAYS FROM MAIL-DT

To: 0113
B O POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

Quantity	Description	Price/M	Total
5,001	THE CONSERVATIVE CAUCUS $5+ LAST 24 MO. ACTIVE DONORS	$.00	$.00
	EXCHANGE		
5,001	EXCHANGE RATE	$6.00	$30.00
	5440-PRO		
	PLEASE PAY THIS AMOUNT ======>		$30.00

Please return one copy of invoice with your remittance

9604373459 8

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/19/89

Invoice #: 44435

Client P.O. #:

To: 0113
G O POLITICAL ACTION COMMITTEE
440 FIRST ST.. #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 33127

Mail Date: 06/19/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
23,407	DONORS TO CONSERVATIVE BLACK CANDIDATES	$60.00	$1,404.42
	TAPE CHARGE		$25.00
	SHIPPING AND HANDLING CHARGE		$17.00
	MAILCODE= 9025 GINGRICH PROSPECT PACKAGE		
	5440 - PRO		
	PLEASE PAY THIS AMOUNT ======>		$1,446.42

Please return one copy of invoice with your remittance

9604377459 9

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/19/89

Invoice #: 44495

To: 0113
G D POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

Client P.O. #:

ALC P.O. #: 32727

Mail Date: 06/12/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
5,000	CHRISTIAN FAMILY RENEWAL $5+ LAST 24 MONTH DONORS	$55.00	$275.00
5,000	DOLLAR SELECT CHARGE	$5.00	$25.00
5,000	RECENCY CHARGE	$5.00	$25.00
	TAPE CHARGE		$15.00
	SHIPPING AND HANDLING CHARGE		$4.50
	MAILCODE=9010		
	CAMPAIGN FOR FAIR ELECTIONS		
	5440-PRO		
	PLEASE PAY THIS AMOUNT ======>		$344.50

Please return one copy of invoice with your remittance

9600437346000

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W. / Suite 340 / Washington, DC 20036 / (202) 429-9522

Date: 06/22/89

Invoice #: 44556

Client P.O. #:

To: 0113
B O POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 32540

Mail Date: 06/16/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
10,000	NATIONAL TAX LIMITATION COMM. $5+ ACTIVE DONORS	$.00	$.00
	EXCHANGE		
10,000	EXCHANGE RATE MAILCODE=9013 GINGRICH PROSPECT PACKAGE	$6.00	$60.00
	5440-PRO		
	PLEASE PAY THIS AMOUNT ======>		$60.00

Please return one copy of invoice with your remittance

fr

9600437346011

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W./Suite 340/Washington, DC 20036/(202) 429-9522

Date: 06/22/89

Invoice #: 44555

Client P.O. #:

ALC P.O. #: 33237

Mail Date: 07/03/89

Terms: 30 DAYS FROM MAIL-DT

To: 0113
0 D POLITICAL ACTION COMMITTEE
440 FIRST ST., #300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

Quantity	Description	Price/M	Total
5,000	COUNCIL FOR INTER-AMERICAN SECURITY $5+ LAST 24 MO.	$.00	$.00
	EXCHANGE		
5,000	EXCHANGE RATE MAILCODE=9029 CAMPAIGN FOR FAIR ELECTIONS	$6.00	$30.00
	5440 - PRO		
	PLEASE PAY THIS AMOUNT ======>		$30.00

Please return one copy of invoice with your remittance

2600437346002

INVOICE

ATLANTIC LIST COMPANY, INC.

1615 L Street, N.W. / Suite 340 / Washington, DC 20036 / (202) 429-9522

Date: 06/22/89

Invoice #: 44544

Client P.O. #:

To: 0113
B D POLITICAL ACTION COMMITTEE
448 FIRST ST., S300
WASHINGTON, D.C. 20001
FOR PROSPECT ACCOUNT

ALC P.O. #: 32895

Mail Date: 06/12/89

Terms: 30 DAYS FROM MAIL-DT

Quantity	Description	Price/M	Total
5,000	AMERICAN IMMIGRATION CONTROL $5+ LAST 12 MONTH DONORS	$.00	$.00
	EXCHANGE		
5,000	EXCHANGE RATE MAILCODE=9016 CAMPAIGN FOR FAIR ELECTIONS	$6.00	$30.00
	5440-PRO		
	PLEASE PAY THIS AMOUNT ======>		$30.00

Please return one copy of invoice with your remittance

9604373 4 6 0 0 3

GOPAC, INC.

VOUCHER NO.	INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
000076	44544	06/12/89	30.00	30.00	0.00	
000077	44555	06/22/89	30.00	30.00	0.00	
000078	44556	06/16/89	60.00	60.00	0.00	
000079	44495	06/12/89	344.50	344.50	0.00	
000080	44435	06/19/89	1446.42	1446.42	0.00	
000116	44660	06/26/89	30.00	30.00	0.00	
000117	44671	06/26/89	30.00	30.00	0.00	
000118	44694	06/05/89	3164.87	3164.87	0.00	
000150	44670	07/13/89	30.00	30.00	0.00	5165.79

FIRST INTERSTATE BANK OF [illegible], N.A.
[illegible]
WASHINGTON, D.C. 20006

001088

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/07/89	001088	$*******5165.79

PAY Five Thousand One Hundred Sixty-Five and 79/100 dollars

TO THE ORDER OF
ATLANTIC LIST COMPANY
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

#001088# [illegible]

001088

GOPAC

440 FIRST STREET, N.W. SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/07/89	001088	******5165.79

PAY Five Thousand One Hundred Sixty Five and 79/100 dollars

TO THE ORDER OF ATLANTIC LIST COMPANY
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001088⑈ ⑆054001547⑆ 10005223⑈44 ⑈000516579⑈

PAID
JUL 13 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 054001547

FOR DEPOSIT ONLY
ATLANTIC LIST COMPANY
3-194-876

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER:
Tri State Envelopes
6900 Paigle Road
Baltsville, MD 20705
Attn: Doug Stewart

SHIP TO:
Diversified Mailing
Attn: George McDonnell

_____

DATE August [illegible]

DATE REQUIRED August [illegible]

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 GOPAC Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	~~All Prices/M~~		
	GOPAC NEWT GINGRICH FAIR ELECTIONS		
450,000	REPLY ENVELOPE Size: #9 Stock: 24# White Wove Ink: 1/0, PMS 541 Blue/0 Description: Diagonal Seams	10.86	4887.00
	*Price per/M includes set up, freight, courier and delivery. *GOPAC will not accept unders nor pay for overs *Send blueline to SW&A attn: Allison Flaum for approval. *Return artboard with blueline to SW&A. Please call with questions. Thank You!		
		SubTotal	4887.00
		Total	$4,887.00

1989
Prospect
13151.91

PURCHASING AGEN: Alli[illegible]

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:

[illegible] WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
	29893	8/14/89

QUANTITY(S) RECEIVE

[illegible]/M; Olea-$12.38/M;

ADDITIONAL INFORM

Env.-$11.94/M;

9604 373 4607

NECESSARY IF MAILED IN THE UNITED STATES

DESIGNATE WITH AN'(X)

INVOICE

REMIT TO

SHIPPED FROM

tri-state envelope corporation

ENVELOPE MANUFACTURERS • 6900 FAIGLE ROAD, P.O. BOX 433, BELTSVILLE, MD. 20705
(301) 792-7170 • (301) 953-3570

44893

ACCOUNT NUMBER

INVOICE NO.	INVOICE DATE
44893	8/10/89

SOLD TO GOPAC
STEPHEN WINCHELL & ASSOC
1615 L. ST. N.W. SUITE 340
WASHINGTON, D.C. 20036

SHIP TO DMS II-VA

TERMS

CUSTOMER ORDER NO	OUR ORDER NO	SALESMAN	SHIPPED VIA	B/L NO
GOPAC 124-P	8-2691-89M	DOUG	TRI STATE TRUCK	051962

QUANTITY ORDERED	QUANTITY SHIPPED	DESCRIPTION	UNIT PRICE	EXTENSION
	450,000	#9 OS DS REG	10.86/M	4,887.00
		4.5% VA		219.92

1446

TERMS: NET 10 DAYS 1½% service charge per month on accounts 30 days past due (18% PER ANNUM).

RETURN INVOICE COPY WHEN REMITTING

PLEASE PAY THIS AMOUNT 5,106.92

ALL CLAIMS MUST BE MADE WITHIN 30 DAYS AFTER RECEIPT OF GOODS

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

GOPAC 123-6

DATE: August [illegible]

DATE REQUIRED: August [illegible]

SUPPLIER: Tri State Envelopes
6900 Fairfax Road
Beltsville, MD 20705
Attn: Doug Stewart

SHIP TO: Diversified Mailing
Attn: George McDonnell

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC NEWT GINGRICH FAIR ELECTIONS		
450,000	CARRIER Size: #10 Window: Standard Left Stock: 24# White Wove Ink: 2/1, PMS 541 Blue & PMS 185 Red/PMS 541 Blue (address on back flap) Description: Gummed For Live, Diagonal Seams	15.25	6862.50
	*Price/M includes set up, freight, courier and delivery. *GOPAC will not accept unders nor pay for overs. *Send blueline for approval to SWtA attn: Allison Flaum. *Return artboards with blueline to SWtA. *Mark all cartons with GOPAC, quantity and sample.	Subtotal	6862.50
	Thank You!	Total	$6,862.50

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

USE OFFICE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE
				44	8/

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION: Other Prods: Jensen-$17.62/M; Dies-$1.[illegible]/M

*Confidential [illegible]

960437 34609

Congressman Newt Gingrich

INVOICE

REMIT TO

SHIPPED FROM

tri-state envelope corporation

ENVELOPE MANUFACTURERS • 6900 FAIGLE ROAD, P.O. BOX 433, BELTSVILLE, MD. 20705
(301) 792-7170 • (301) 953-3570

4489

ACCOUNT NUMBER

INVOICE NO.	INVOICE DATE
44892	8/10/89

SOLD TO GOPAC
STEPHEN WINCHELL
1615 L STREET, N.W. SUITE 340
WASHINGTON, D.C. 20036

SHIP TO DMS II-VA

TERMS

CUSTOMER ORDER NO	OUR ORDER NO	SALESMAN	SHIPPED VIA	P/L NO.	
GOPAC 123-P	8-2692-89M	DOUG	TRI STATE TRUCK	091981,092091	

QUANTITY ORDERED	QUANTITY SHIPPED	DESCRIPTION	UNIT PRICE	EXTENSION
	450,000	#10 OS DS STD STYWDW	15.25/M	6,862.50
		4.5% VA		308.81

1446

Thank You

TERMS: NET 10 DAYS 1½% service charge per month on accounts 30 days past due (18% PER ANNUM).

RETURN INVOICE COPY WHEN REMITTING

PLEASE PAY THIS AMOUNT 7,171.31

ALL CLAIMS MUST BE MADE WITHIN 30 DAYS AFTER RECEIPT OF GOODS

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
STATE AVE. STREET, N.W.
WASHINGTON, D.C. 20001

001446

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/21/89	001446	***13,151.91

PAY Thirteen Thousand One Hundred Fifty-One and 91/100 dollars

60538247 85-525

TO THE ORDER OF
TRI-STATE ENVELOPE CORPORATION
6900 EAGLE ROAD
P.O. BOX 433
BELTSVILLE MD 20705

Kay M. Pratt
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈001446⑈ ⑆054001547⑆ 10005223⑈14 ⑈0001315191⑈

0 0 6 0 4 3 7 3 4 6 1 0

DEPOSIT ONLY
TRI-STATE ENVELOPE CORP.
190-2028-3 2790 6 7 5 5 8

EQUITABLE BK NA
11 [illegible] St
[illegible]
⑆052000896⑆

OCT 1989

OCT 89 10

PAID
OCT 11 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
054001547 054001547

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

SUPPLIER: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

SHIP TO: U.S. Post Office

GOPAC 117-E

June 24, 1987

DATE: Per Mail Schedule

DATE REQUIRED:

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice .25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW All Prices/M	UNIT PRICE	TOTAL
	GOPAC Prospect Lettershop		
13,500	Following the attached instructions please provide lettershop services for the GOPAC Fair Elections Package.	24.50	330.75
13,500	Please be sure to stamp BRE with mailcode and also use mailer's cancellation.	2.50	33.75
	SubTotal		364.50
	Total		

PURCHASING AGENT: Hilton Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				1139 1824	7/1 7/3

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

Diversified Mailing Services, Inc.

2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

01756

DATE July 18, 1989
TERMS NET 30 DAYS

INVOICE

CUSTOMER ORDER NO. 117 P

DATE MAILED July 14, 1989

GOPAC
c/o Stephen Winchell and Associates Inc.
1615 L Street NW
Suite 340
Washingotn D C 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	CODE 9026 DMSI JOB # 03011	$707.58	$770.37		
4,595	CH, CO, Stamp, Cancel, IN 3, Seal, Sort			$29.00	$133.26
	1431				
	Postage				+ 62.79
			TOTAL DUE		$196.05

960043734602

CH-Chesire, IN-Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fold, CU-Cut, T-Tipping, IM-Imprint

Diversified Mailing Services, Inc.

2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

01824

DATE July 31, 1989
TERMS NET 30 DAYS

INVOICE

CUSTOMER ORDER NO. 117-P

DATE MAILED See Below

GOPAC
c/o Stephen Winchell & Associates
1615 L Street NW
Suite 340
Washington, DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMS JOB #3032	$6242.59	$6242.59		
37,279	CH, CODE, STAMP, CANCEL, IN 3, SEAL & SORT			$29.00	$1,081.09

CODE	QUANTITY	DROP DATE
9033	17,219	7/21/89
9035	6,630	"
9036	4,207	"
9030	9,223	7/28/89

1431

TOTAL DUE $1,081.09

960433734613

CH-Chesire, IN-Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fo...

Diversified Mailing Services, Inc.

2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

01695

INVOICE

DATE July 11, 1989
TERMS NET 30 DAYS
CUSTOMER ORDER NO. 117P
DATE MAILED July 5, 1989

GOPAC
c/o Stephen Winchell and Associates
1615 L. Street NW
Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMSI JOB # 02885	$1539.02	$1476.43		
8,805	CH, CO, Stamp, IN 3, Seal, Sort			$26.50	$233.33
	CODE QUANTITY				
	9027 4,532				
	9028 4,273				
	(2)				
	Postage				- 62.59
	TOTAL DUE				$170.74

9604337346 14

CH-Chesire, IN-Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fold, CU-Cut, T-Tipping, IM-Imprint

Diversified
Mailing Services, Inc.
2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

01691

INVOICE

DATE July 11, 1989
TERMS NET 30 DAYS
CUSTOMER ORDER NO. 117P
DATE MAILED July 7, 1989

GOPAC
c/o Stephen Winchell and Associates
1615 L Street NW
Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	CODE 9029 DMSI JOB # 02886	$706.40	$706.40		
4,212	CH, CO, Stamp, Cancel, IN 3, Seal, Sort			$29.00	$122.15
			TOTAL DUE		$122.15

1488

CH-Chesire, IN-Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fold, CU-Cut, T-Tipping, IM-Imprint

PURCHASE ORDER

BILL TO: GOPAC [redacted]
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

SHIP TO: U.S. Post Office

GOPAC [redacted] 1989

DATE: November [redacted] 1989

DATE REQUIRED: See Mail Schedule

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M GOPAC Prospect Lettershop		
100,000	Following the attached instructions please provide lettershop services for the GOPAC Fair Elections Package.	24.50	2450.00
100,000	This purchase order is for the remainder of names to be mailed for the year. Most likely we will be mailing in November only. Mailer's Cancellation	2.50	250.00
			2700.00

1989
Prospect
1439.88

PURCHASING AGENT: Allison Flaum

[redacted] NUMBER MUST APPEAR ON INVOICES, CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE OR	[redacted] VOICE NO.	SUPPLIER INVOICE DATE: 11/3/89

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

B

PURCHASE ORDER

BILL TO: GUPAC
c/o Stephen Winchell & Associates
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Hucklebe

SHIP TO: U.S. Post Office

P.O. No.: GUPAC

DATE:

DATE REQUIRED:

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GUPAC Prospect Lettershop		
20,160	Following the attached instructions please provide lettershop services for the GUPAC Fair Elections Package.	24.50	493.92
20,160	Mailer's Cancellation	2.50	50.40
		Subtotal	544.32
		Total	

PURCHASING AGENT: P. Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY(S) RECEIVED	02177	10/05
	02160	9/29
ADDITIONAL INFORMATION	02261	10/14
	02329	10/

2604337 4617

Diversified
Mailing Services, Inc.
2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

02177

INVOICE

DATE October 5, 1989
TERMS NET 30 DAYS
CUSTOMER ORDER NO. 132
DATE MAILED 10/2/89

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMS# 3148	3,953.96	3,953.96		
23,630	CH, S, Cancel, IN3, Seal & Sort			~~29.00~~ 27.00	~~$685.27~~ 638.01
	CODE 9043 QUANTITY 23,630 DROPDATE 10/2/89				
			TOTAL DUE		~~$685.27~~ 638.01

1644

960437 4618

Diversified
Mailing Services, Inc.
2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

02160

DATE September 29, 1989
TERMS NET 30 DAYS

INVOICE

CUSTOMER ORDER NO. 132

DATE MAILED 9/29/89

GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, NW, Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMS# 3306	4,968.98	4,968.98		
29,699	CH, S, Cancel, IN3, Seal & Sort			~~29.00~~ 27.00	~~$861.27~~ 801.87
	CODE 9050 QUANTITY 29,699 DROPDATE 9/29/89				
			TOTAL DUE		~~$861.27~~ 801.87

9604437 4619

1644

Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fold, CU-Cut, T-Tipping, IM-Imprint

Diversified
Mailing Services, Inc.
2 Mouser Drive
Fredericksburg, Virginia 22401
703/898-6245

01972

INVOICE

DATE August 30, 1989
TERMS NET 30 DAYS
CUSTOMER ORDER NO. 132
DATE MAILED 8/24/89

GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, NW, Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMS# 3126	3,373.72	3,373.72		
20,160	CH, cancel Stamps, S, IN3			27.00	$544.32
	CODE 9044 QUANTITY 20,160 DROPDATE 8/24/89				
			TOTAL DUE		$544.32

1431

CH-Chesire, IN-Insert, CO-Code, M-Meter, S-Stamp, BTF-Burst, Trim & Fold, B-Burst, F-Fold, CU-Cut, T-Tipping, IM-Imprint

Diversified Mailing Services, Inc.

2 Houser Drive
Fredericksburg, Virginia 22401
703/898-6245

02348

INVOICE

DATE November 7, 1989
TERMS NET 30 DAYS
CUSTOMER ORDER NO. 132
DATE MAILED 11/3/89

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Quantity	Description	Postage Advanced	Postage Used	Unit Price	Amount
	DMS# 3352	8,714.36	8,714.36		
52,092	CH, S, Cancel, IN3, Seal & Sort			27.00	$1,406.48
	CODE 9045 QUANTITY 52,092 DROPDATE 11/3/89				
			TOTAL DUE		$1,406.48

1860

960437346 2

CH-Chesire, IN-Insert, CO-Cards, M-Meter, S-Stamp, PTS-P...

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1722 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001644

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
10/31/89	001644	1439.88

PAY One Thousand Four Hundred Thirty-Nine and 88/100 dollars

⑈053053221⑈ 11-09-89 004 25 0501

TO THE ORDER OF — DIVERSIFIED MAILING SERVICES
2 HOUSER DRIVE
FREDERICKSBURG VA 22401

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001644⑈ ⑆054001547⑆ 10005223⑈14 ⑈000143988⑈

960043/3462.2

M05100141440MINION BANK
RICHMOND VA 11/07/89
804-346-1394 68000038416

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

NOV 9 89

PAID

05220-0027-8
05220-0027-88
⑆053053221⑆ 11-09-89

ND 89 C3

001644

DIVERSIFIED MAILING SERVICES, INC.
60 000143988

PURCHASE ORDER

BILL TO: GOPAC(S)
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

CHECK

DATE [redacted] 1989

DATE REQUIRED [redacted]

SUPPLIER: CSI
6320 Castle Place
Falls Church, VA 22044

SHIP TO: SW&A
Attn: Phyllis Bickels

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

[redacted]
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 PA Washington, D.C. 20036
(202) 466-4242 [redacted]
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M Please set the type for the Campaign for Fair Elections. Cost Estimate: $200.00 Please call with questions. THANK YOU.		

1989
prospect
171.23

PURCHASING AGENT: Allison Flaum

ST APPEAR ON INVOICES.
INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLE	SUPPLIER INVOICE DATE:
			2-23-89

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

960437346224

COMPUTER SYSTEMS INCORPORATED

6320 CASTLE PLACE
FALLS CHURCH, VA 22044
703 237 1700

Invoice
007

Customer No.
434

Date
05/23/89

Billed To:
GOPAC
C/O STEPHEN WINCHELL & ASSOC.
1615 L STREET, NW, SUITE 340
WASHINGTON DC 20036

Ordered By (if other than Billed To)
(202)484-2282

P.O. No.	Your Job No.	CSI Job No.
100 P		N15015

Description	Amount
CAMPAIGN FOR FAIR ELECTIONS	155.54
ADDITIONAL REPROS	6.00

1097

Tax 9.69

Invoices: Please pay from this invoice. No statement will be rendered. To insure proper credit, please return duplicate copy with remittance. Data will be destroyed two weeks after completion of job, unless notified in writing. A charge will be made for data stored more than 90 days.

Total 171.23

AN EMPLOYEE OWNED COMPANY

Customer Copy

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001097

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/07/89	001097	$*******1161.49

PAY One Thousand One Hundred Sixty-One and 49/100 dollars

⑆054001547⑆ 10005223⑈64

TO THE ORDER OF
C.S.I.
6320 CASTLE PLACE
FALLS CHURCH VA 22044

Steve Gilman
AUTHORIZED SIGNATURE

Elizabeth A. Beale
AUTHORIZED SIGNATURE

⑈001097⑈ ⑆054001547⑆ 10005223⑈64 ⑈000116149⑈

960043737346225

FOR DEPOSIT ONLY
COMMUNICATION SYSTEMS INC
TYPESETTING
2230 2030

0520-0027-6
0520-0027-8
505523409 07-12-89

JY '89 11
07387 0000
SOVRAN BANK, N.A.
8400 EDSALL ROAD
ALEXANDRIA, VIRGINIA
(703) 642-7653

PAID
JUL 12 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 054001547

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 114

DATE June 21, 1989

DATE REQUIRED June 21, 1989

SUPPLIER:
Craftsman Press
3401 52nd Ave.
Bladensburg, MD 20710
Attn: Matt Trott

SHIP TO: prospect 1989 [illegible]

7739.96

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRI

1) Bill direct to clien
2) Bluelines requirec
3) Each package, bc client, purchase or
4) All billings and invc Stephen Winchell & liability hereunder f

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	TED BELOW	UNIT PRICE	TOTAL
	M		
	GOPAC June Prospect		
100,000	E/BRE	11.5[illegible]	115[illegible].00
	Size: #9		
	Stock: 248 white wove		
	Prints: 1/0 Blue		
	Diagonal Seams		
	Splits to follow		
	GOPAC does not accept unders or pay for overs. Unit cost/1000 includes all courier and freight charges. Submit one blueline to SWSA for approval prior to printing. Submit one blueline to GOPAC. Return artboard with blueline.		
	Mark each carton with quantity and sample.		
	Increase qty 250,000 - $11.25/M		
	SubTotal		115[illegible].00
	Total		$1,15[illegible].00

PURCHASING AGENT
Allison Flaum A. Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				365[illegible]	6/2[illegible]

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

Craftsman Press

3401 Fifty-Second Avenue
Bladensburg, Maryland 20710
301-277-9400

INVOICE DATE	INVOICE NO.	PAGE
06/27/89	3563	1

1183

SOLD TO

SHIP TO

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES-MAN	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS

QUANTITY ORDERED	QUANTITY SHIPPED	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT

9604373462 7

REMIT TO:
Craftsman Press
3401 Fifty-Second Avenue
Bladensburg, Maryland 20710

SALE AMOUNT	
MISC CHARGES	
FREIGHT	
SALES TAX	
TOTAL	
PAYMENT REC'D	
BALANCE DUE	

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 1152

DATE June 1, 1987

SUPPLIER: Craftsman Press
3401 52nd Ave.
Bladensburg, MD 20710
Attn: Matt Trotta

DATE REQUIRED June 21, 1987

SHIP TO: Diversified Mailing Services
Attn: George McDonnell

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC June Prospect			
100,000	Carrier Size: #10 Standard left window Stock: 24# white wove Print: PMS 185 Red, PMS 541 Blue 2/1 Diagonal Seams, Gum for live	16.41	1641	.00
	GOPAC does not accept unders or pay for overs. Unit cost/1000 includes all courier and freight charges. Submit one blueline to SWA for approval prior to printing. Submit one blueline to GOPAC. Return artboard with blueline. Mark each carton with quantity and sample.			
	Increase qty - 250,000	16.08/M		
		Sub Total	1641	.00
		Total	$1,641	.00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				3860	6/26

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

Craftsman Press

3401 Fifty-Second Avenue
Bladensburg, Maryland 20710
301-277-9400

INVOICE DATE	INVOICE NO.	PAGE
06/28/83	3562	1

1183

SOLD TO
SCFAC
C/O STEPHEN WHEELER
1815 L ST. NW
WASHINGTON, DC 20201

SHIP TO
DIVERSITIES
P.O. BOX DR.
FREDERICKSBURG, VA

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES-MAN	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
4 71	6/16/83	4401		4361	Pick Up	6/28/83	Net

QUANTITY ORDERED	QUANTITY SHIPPED	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
850	850	5812	2.24oz STD ADC CP. STD 3/1 185.541	2.23	M	1,895.50

960437/4629

R. [illegible] TO:
Craftsman Press
3401 Fifty-Second Avenue
Bladensburg, Maryland 20710

PLEASE NOTE REV'T TO ADDRESS

SALE AMOUNT	1,895.50
MISC CHARGES	.00
FREIGHT	.00
SALES TAX	132.68
TOTAL	2,028.18
PAYMENT REC'D	
BALANCE DUE	

FIRST [illegible] BANK
OF WASHINGTON, D.C., N.A.
1729 I[illegible] STREET, N.W.
WASHINGTON, D.C. 20006
[illegible]

00118

GOPAC

440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001183	***10628.88

PAY Ten Thousand Six Hundred Twenty-Eight and 88/100 dollars

505054491 08-21-89 0004 25 0500

TO THE ORDER OF
CRAFTSMAN PRESS
3401 FIFTY-SECOND AVENUE
HYATTSVILLE MD 20781

Newt Gingrich
AUTHORIZED SIGNATURE

Elizabeth H. Beebe
AUTHORIZED SIGNATURE

"001183" "054001547" [illegible]

60437346

0525-0027-6
0525-0027-6
505054491 08-21-89

AUG 18

PAID

AUG [illegible] 89 AUG '89 17
CHEMICAL BANK
[illegible] WATER ST.
(FIRST [illegible] BANK)
OF WASHINGTON, D.C., N.A.
054001547 054001547

CRAFTSMAN PRESS
3401 [illegible]
[illegible]

0000 43500

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

SUPPLIER: Craftsman Press
3401 52nd Avenue
Bladensburg, MD 20710
Attn: Matt Trotta

SHIP TO: Diversified Mailing
Attn: George McDonnell

DATE:
DATE REQUIRED:

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blulines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client Stephen Winchell & Associates, Inc is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder. Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Fair Elections Prospect		
450,000	LETTER: 4 pages/2 sheets Size: 8 1/2 X 11" Stock: 50# white offset Ink: 2/1. PMS 540 Blue & Black/Black Folds: Slit Center and Nest. Fold in equal thirds head-out.	16.45	7402.50
	GOPAC does not accept unders or pay for overs in excess of 3%. Submit 2 bluelines. 1 to SW&A and 1 to GOPAC attn: Kay Riddle. Return artboard with bluelines to SW&A. Mark each carton with quantity and sample. [illegible] per thousand includes all set up, courier [illegible]		
		SubTotal	7402.50
		Total	$7,402.50

'89 Prospect

23,125.59

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

COMPLETED:	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
		4122	8/29

[illegible] Litho 12/88M Jensen 12/88 [illegible]

Craftsman Press

3401 Fifty-Second Avenue
Bladensburg, Maryland 20710
301-277-9400

INVOICE DATE	INVOICE NO.	PAGE
08/29/89	4122	

4127

SOLD TO
GOPAC
C/O STEPHEN WNOHELL
1615 L ST. 340
Washington, DC 20001

SHIP TO
DIVERSIFIED
2 HOUSER DR.
FREDERICKSBURG, VA

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES-MAN	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
5149	08/15/89	3191		ALLISON	OUR TRUCKS	08/30/89	NET 30

QUANTITY ORDERED	QUANTITY SHIPPED	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
450		450 89-899-6-R UNIT: LB	4PP 50 W.O. PTD 8/1 540. BLK LETTER	16.45 M		7,402.50

SEND TO:
Craftsman Press
3401 Fifty-Second Avenue
Bladensburg, Maryland 20710

MISC CHARGES AA'S 117.50

SALE AMOUNT	7,402.50
MISC CHARGES	117.50
FREIGHT	.00
SALES TAX	338.40
TOTAL	7,858.40
PAYMENT REC'D	
BALANCE DUE	

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

PURCHASE ORDER: GOPAC '26-P
DATE: August 19, 1987
DATE REQUIRED:

SUPPLIER:
Chesapeake Press
540 Byrd Avenue
Shippensburg, PA 17257
Attn: Mate Trotta

SHIP TO: Diversified Mailing Services
Attn: George McDonnell

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Fair Elections Prospect		
450,000	Reply Form Size: 8 1/2 x 14" Stock: 50# white offset Prints: 3/1, PMS 541 Blue, 185 Red & K over K Folds: 450,000 Delivered folded in double parallel to 8 1/2 x 3 1/2 head-out. ~~Use Laser Ink~~ ~~One Plate Change~~ GOPAC does not accept unders or pay for overs in excess of 3%. Submit 2 bluelines. 1 to SW&A and 1 to GOPAC attn: Kay Riddle. Return artboard with blueline to SW&A. Mark each carton with quantity and sample. Price per thousand includes all courier and freight charges.	14.79	6655.50
	SubTotal		6655.50
	Total		$6,655.50

PURCHASING AGENT: Allison Flaim

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				3995	8/14

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

Craftsman Press

3401 Fifty-Second Avenue
Bladensburg, Maryland 20710
301-277-9400

INVOICE DATE	INVOICE NO.	PAGE
08/16/89	3997	1

14127

SOLD TO
GOPAC
C/O STEPHEN WNCHELL
1615 L ST. 340
Washington, DC 20001

SHIP TO
DIVERSIFIED
2 HOUSER DR.
FREDERICKSBURG, VA

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES-MAN	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
4972	08/01/89	9181	1	126-P	OUR TRUCKS	08/14/89	NET 30

QUANTITY ORDERED	QUANTITY SHIPPED	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
450	463.50	A9-895-6-R UNIT: LB	8 1/2 X 14 50 W.O. PTD 541,185,BLK/BLK REPLY	14.79	M	6,855.17

MISC CHARGES AA'S 65.00

Craftsman Press
3401 Fifty-Second Avenue
Bladensburg, Maryland 20710

SALE AMOUNT	6,855.17
MISC CHARGES	65.00
FREIGHT	.00
SALES TAX	311.41
TOTAL	7,231.58
PAYMENT REC'D	
BALANCE DUE	

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

GOPAC 125-P

DATE August 1, 1989

DATE REQUIRED August 8, 1989

SUPPLIER: Craftsman Press
3401 52nd Avenue
Bladensburg, MD. 20710
Attn: Matt Trotta

SHIP TO: Diversified Mailing
Attn: George McDonnell

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 . Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Fair Elections Prospect		
450,000	LETTER: 4 pages/2 sheets Size: 8 1/2 X 11" Stock: 50# white offset Ink: 2/1, PMS 540 Blue & Black/Black Folds: Slit Center and Nest, Fold in equal thirds, head-out.	16.45	7402.50
	GOPAC does not accept unders or pay for overs in excess of 3%. Submit 2 bluelines. 1 to SW&A and 1 to GOPAC attn: Kay Riddle. Return artboard with bluelines to SW&A. Mark each carton with quantity and sample. Price per thousand includes all set up, courier and freight charges.		
	Thank You!	SubTotal	7402.50
		Total	$7,402.50

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				3995	8/16

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION: Other Bids: Smith Litho-$21,748/M Jeos[illegible] Prince-$17,78[illegible]

M

9604337346

Craftsman Press

3401 Fifty-Second Avenue
Bladensburg, Maryland 20710
301-277-9400

INVOICE DATE	INVOICE NO	PAGE
08/16/89	3996	1

SOLD TO
GOPAC
C/O STEPHEN WNCHELL
1615 L ST. 340
Washington, DC 20001

SHIP TO
DIVERSIFIED
2 HOUSER DR.
FREDERICKSBURG, VA

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES-MAN	PURCHASE ORDER NO.	SHIP VIA	SHIP DATE	TERMS
4971	08/01/89	9181	1	125-P	OUR TRUCKS	08/15/89	NET 30

QUANTITY ORDERED	QUANTITY SHIPPED	ITEM NUMBER	ITEM DESCRIPTION	UNIT PRICE	PER UNIT	AMOUNT
450	463.50	A9-900-6-R UNIT: LB	4PP 50 W.O. PTD 2/1 541, BLK/BLK LETTER	16.45	M	7,624.58

1427

TO:
Craftsman Press
3401 Fifty-Second Avenue
Bladensburg, Maryland 20710

MISC CHARGES AA'S 65.00

SALE AMOUNT	7,624.58
MISC. CHARGES	65.00
FREIGHT	.00
SALES TAX	346.03
TOTAL	8,035.61
PAYMENT REC'D	
BALANCE DUE	

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1707 L'ENFANT PLAZA, S.W.
WASHINGTON, D.C. 20024

001427

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/21/89	001427	$*****24325.29

PAY Twenty-Four Thousand Three Hundred Twenty-Five and 29/100 dollars

70808176 10-11-89 00 26 0291

TO THE ORDER OF CRAFTSMAN PRESS
3401 EIGHTY-SECOND AVENUE
BLANDENSBURG MD 20710

Kay W. Riddle
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈001427⑈ ⑆054001547⑆ 10005223⑈64 ⑈00024325.29⑈

0520-0027-6
0520-0027-6
70808176 10-11-89

PAID
OCT 11 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 054001547

001284 OT '89 10
CHEMICAL BANK
55 WATER ST.
N.Y.C., N.Y.

711

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Prime Litho
8900 Lee Highway
Fairfax, VA 22030
Attn: Wayne Lixamo

SHIP TO: To Follow

GOPAC PO 193-89
May 17, 89
DATE May 22
DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340, Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
100,000	GOPAC Fair Elections Prospect Letter Size: 17 x 11 Stock: 50# white offset Prints: 3/1, PMS 541 Blue, 185 Red & K over K Folds: Slit Center and Nest, Fold in equal thirds head-out '89 Prospect GOPAC / for overs in ex Fs. 1 to SW&A and 1 Return artbc Mark sample. Price rier and freig 2452.	24.15	2415 00
		1	2415 00

2604 2746

PURCHASING AGENT: Flaum

OUR ORDER NUMBER MUST APPEAR ON INVOICES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				11907	5-23-89

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

PRINCE LITHO
8900 Lee Highway
Fairfax, VA
2[illegible]1
(703) 849-9770

INVOICE

05/23/89

Terms: Net 30 days, 1 1/2% per month after 30 days, plus legal fees

GOPAC C/O STEPHEN WINCHELL & ASSOC. INC.
1615 L. Street N.W.
Suite 340
Washington, DC
20036

Job # : 11907 -- Letter Your PO# Gopac 103- Invoice # 11907

100,000 GOPAC Letter: 2 pages 11 x 17 printed K+1/K on 50# white offset, fold #10 and slit, skid pack and deliver locally, per quote.

Date Ordered : 05/17/89 Quantity : 100000.0 Quantity Shipped : 100500.0

P[illegible]103-P

1110

Base Price:			2415.00
Overs Charge:			~~0.97~~
Customer Changes:			37.00

	Amount		Sales Tax	Freight		
DMS	2460.97	4.500%	0.00	~~75.00~~	:	~~75.00~~
GOPAC	0.00	4.500%	0.00	0.00	:	0.00
					Amount Due:	~~2535.97~~

Amount Due: ~~[illegible]~~ 2452.
See P.O.
OK

9604373463

FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
1722 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001110

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/07/89	001110	$*******2452.00

PAY Two Thousand Four Hundred Fifty-Two and 00/100 dollars

05400154 02-14-89 004 25 053

TO THE ORDER OF PRINCE LITHO
8900 LEE HIGHWAY
FAIRFAX VA 22031

Susan Gubser
AUTHORIZED SIGNATURE

Elizabeth A. Beale
AUTHORIZED SIGNATURE

⑈001110⑈ ⑆054001547⑆ 0005223⑈14 ⑈0000245200⑈

0600437

05400-0007-00
05400-0007-00
0005223 07-14-89

JY '89 13
MIDLAND NATIONAL BANK
BALTIMORE, MD

PAID
JUL 14 89 JY '89 12
CHEMICAL BANK
FIRST
OF WASHINGTON, D.C. N.A.
05400154 7 05400154 7

PRINCE LITHOGRAPH CO., INC.
PAY TO THE ORDER OF
BANK, BANKER OR TRUST CO.
WITHOUT PREJUDICE
160

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Prince Litho
8900 Lee Highway
Fairfax, VA 22030
Attn: Wayne Lizano

SHIP TO: Direct Mailing Services
Attn: George McDonnell

DATE: June 14, 1989

DATE REQUIRED: June 21, 1989

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Fair Elections Prospect		
100,000	Reply Form	21.44	2144.00
	Size: 8 1/2 x 14		
	Stock: 50# white offset		
	Print: 3/1, PMS 541 Blue ed & K over K		
	Folds: 100,000 - In double		
	parallel		
	Use '89 prospect		
	One		
	GOPAC for overs		
	in ex s. 1 to SW&A		
	and 1 Return		
	artbo.		
	Mark ample.		
	Price ler and		
	freigh		
			2144.00
			$2,144.00

10069172

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				11969	6/26

QUANTITY(IS) RECEIVED

ADDITIONAL INFORMATION

prince litho

8900 LEE HIGHWAY
FAIRFAX, VIRGINIA 22031
(703) 849-9770

SOLD TO

GOPAC
c/o Stephen Winchell & Assoc. Inc.
1615 L Street, NW, Suite 340
Washington, D.C. 20036

INVOICE DATE 5/26/89

SHIPPED TO Diversified Mailing Services

TERMS: NET 30 DAYS, 1½% PER MONTH AFTER 30 DAYS, PLUS LEGAL FEES

OUR JOB NO.	YOUR ORDER NO.	SALESMAN	TERMS	SHIPPED VIA	PPD OR COLL
11969	GOPAC 112-P	Lizama	30 days	Prince	

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
250,000	Reply: 1 page 8.5 x 14 printed K+2/k on 50# white offset, fold #10, skid pack and deliver locally, per quote.		$ 4,542.50
4,000	Overs		$ 72.72
	AA's to dylux		$ 45.50
	TOTAL		$ 4,660.72

1210

960437 46422

aap

PURCHASE ORDER

BILL TO:
GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER:
Prince Litho
8900 Lee Highway
Fairfax, VA 22030
Attn: Wayne Liramo

SHIP TO:
Diversified Mailing Services
Attn: George McDonnell

DATE: June 16, 1989
DATE REQUIRED: June 21, 1989

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 - Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M GOPAC Fair Elections Prospect		
100,000	Letter Size: 17 x 11" Stock: 50# white offset Ink: 2/1, PMS 541 Blue & K over K Folds: Slit Center and Neat. Fold in equal thirds head-out. GOPAC does not accept unders or pay for overs in excess of 3%. Submit 2 bluelines. 1 to SW&A and 1 to GOPAC attn: Kay Riddle. Return artboard with bluelines to SW&A. Mark each carton with quantity and sample. Price per thousand includes all courier and freight charges.	24.34	2434.00
		SubTotal	2434.00
		Total	$2,434.00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO.:	SUPPLIER INVOICE NO.:	SUPPLIER INVOICE DATE:
				11970	6/20

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

3 9600437 0346

prince litho

8900 LEE HIGHWAY
FAIRFAX, VIRGINIA 22031
(703) 849-9770

SOLD TO

GOPAC
c/o Stephen Winchell & Assoc. Inc.
1615 L Street, NW Suite 340
Washington, D.C. 20036

INVOICE DATE 6/26/89

SHIPPED TO Diversified Mailing Services

TERMS: NET 30 DAYS. 1½% PER MONTH AFTER 30 DAYS. PLUS LEGAL FEES

OUR JOB NO.	YOUR ORDER NO.	SALESMAN	TERMS	SHIPPED VIA	PPD OR COLL
11970	GOPAC 113 P	Lizama	30 days	Prince	

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
250,000	Letter: 2 pages 11 x 17 printed K+1/K on 50# white offset, fold #10 and slit, skid pack and deliver locally, per quote.		$ 5,187.50
2,000	Overs		$ 41.50
	AA's to dylux (1210)		$ 180.00
	TOTAL		$ 5,409.00

960437 4644

aep

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

15-104/540

001210

GOPAC
440 FIRST STREET, N.W., SUITE 408
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001210	$******10069.72

PAY Ten Thousand Sixty-Nine and 72/100 dollars

8059B1173 08-21-89 004 25 0590

TO THE ORDER OF PRINCE LITHO
6900 LEE HIGHWAY
FAIRFAX VA 22031

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001210⑈ ⑆054001547⑆ 10005223⑈ 14 ⑈0001006972⑈

PRINCE LITHOGRAPH CO., INC.
PAY TO THE ORDER OF ANY
BANK, BANKER OR TRUST CO.
WITHOUT PREJUDICE

160

8059B1173 08-21-89

PAID
AUG 21 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A
054001547 054001547

PRINCE LITHOGRAPH CO., INC.
PAY TO THE ORDER OF ANY
BANK, BANKER OR TRUST CO.
WITHOUT PREJUDICE

160

PURCHASE ORDER

GOPAC-99-P2

BILL TO:

GOPAC
c/o Stephen Winchell & Associa
1615 L Street, N.W. - Suite #3
Washington, D.C. 20036

SUPPLIER:

Inc

DATE: GOPAC

DATE REQUIRED: May 15, 1989

SHIP TO:

Wiland Services
1101 International Parkway
PO Box 5445
Fredericksburg, VA 22403

Stephen Winchell & Associates
1615 L Street
Suite 340
Washington, DC 20036

Attn: Allison Flaum

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M GOPAC - NRCC Prospect Test Following the instructions provided by the NRCC on Purchase Order #3-06167 please provide a total of 50,000 last 24 month $5+ donors and a total of 10,000 25-36 month $15+ donors.	$62.50	
	'89 Prospect		
	SUBTOTAL		
	TOTAL		

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				87843	6/22

QUANTITY(IES) RECEIVED

ADDITIONAL INFORMATION

WILAND SERVICES, INC.

1888 International Parkway, P.O. Box 5445, Fredericksburg, Virginia 22403-5445 / Telephone 703 752-2541

FEIN: 540888925

REMIT CHECKS TO: P.O. Box 25504, Richmond, Virginia 23260-5504

INVOICE NO. 87843

WORK ORDER NUMBER	ACCOUNT NO	CUSTOMER P.O.	DATE
68980	00160	GOPAC-99-P	JUNE 28, 1989

SOLD TO:

STEVEN MITCHELL & ASSOC.
1615 L ST. NW, SUITE 340
WASHINGTON DC 20036
ATTN: ~~JOHNNY COOPER~~
Allison Fbaum

SHIPPED TO:

SATURN CORP.
CHEVERLY, MD

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT CODE
GOPAC PROSPECT TEST				
SELECT FROM HF A/O 4/28/89 TOTAL RECORDS SELECTED	70,004	5.75/M	402.52	
REFORMAT AND PREPARE TAPE COPY FOR MAILOUT	70,004	8.00/M	560.03	
SHIPPING AND HANDLING CHARGES FED EX WAYBILL #'S DATE 2624418941 5/18/89			23.00	
TAPE MEMO: MAGNETIC TAPE CHARGES PAYABLE IN FULL IF TAPES ARE NOT RETURNED WITHIN 90 DAYS FROM DATE OF INVOICE: 1920 = $ 20.00	1220			

PAGE 1 OF 1

TERMS: NET 30

TOTAL → 985.55

BLACK - CUSTOMER RED - MASTER FILE BLUE - WS CUSTOMER FILE GREEN - SALES

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1100 15th STREET, N.W.
WASHINGTON, D.C. 20005

001220

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001220	$*****985.55

PAY Nine Hundred Eighty-Five and 55/100 dollars

⑆052523631 08 21 89 00 12 0500

TO THE ORDER OF WELAND SERVICES, INC.
P.O. BOX 25504
RICHMOND VA 232605504

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001220⑈ ⑆054001547⑆ 10005223⑈14 ⑈0000098555⑈

0520-0027-6
0520-0027-6
052523631 08 21 89

AG 89 18

051000017

DEPOSIT TO THE ACCOUNT
WITHIN NAMED PAYEE
ABSENCE OF END SOAR
AUG 18 89
SOVRAN BANK NA
RICHMOND VIRGINIA

PAID
AUG 21 89
FIRST INTERSTATE BANK
OF WASHINGTON D.C. N.A.
054001547 054001547

PURCHASE ORDER

BILL TO

SUPPLIER

SHIP TO:

Stephen Winchell & Associates
1615 L Street
Suite 340
Washington, DC 20036
Attn: Allison Flaum

DATE

DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	GOPAC - NRCC Prospect Rollout From the select created to fulfill the NRCC purchase order 3-06169 dated 5/10/89 please provide a tape of all $5+ last 18 month donors. There should be a total of approximately 270,000 names. Please call to confira price. '89 prospect		
	Approved by Wyatt A. Stewart	SubTotal Total	

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				08872	8

QUANTITY(IES) RECEIVED

ADDITIONAL INFORMATION

VILAND SERVICES, INC.

National Parkway, P.O. Box 5445, Fredericksburg, Virginia 22403-5445 / Telephone 703 752-2541

FEIN: 54-0888925

MIT CHECKS TO: P.O. Box 25504, Richmond, Virginia 23260-5504

INVOICE NO. 88852

WORKORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE
68989	00160	GOPAC 121-P	AUGUST 16, 1989

SOLD TO:

STEVEN WINCHELL & ASSOC.
1615 L ST. NW, SUITE 340
WASHINGTON DC 20036
ATTN: ALLISON FLAUM

SHIPPED TO:

SWA
WASHINGTON, D.C.

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT CODE
GOPAC - NRCC PROSPECT ROLLOUT				
SELECT FROM MF AO 89/06/30	342,437	5.75/M	1,969.01	
REFORMAT AND PREPARE TAPE FOR MAILOUT:GOPAC ROLLOUT	342,437	8.00/M	2,739.50	
PR MEMO: MAGNETIC TAPE CHARGES PAYABLE IN FULL IF TAPES ARE NOT RETURNED WITHIN 90 DAYS FROM DATE OF INVOICE: 1820 $20.00				

96047

1448

PAGE 1 OF 1

TERMS: NET 30

TOTAL → [redacted]

BLACK - CUSTOMER RED - MASTER FILE BLUE - WS CUSTOMER FILE GREEN - SALES

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001448

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/21/89	001448	********4708.51

PAY Four Thousand Seven Hundred Eight and 51/100 dollars

TO THE ORDER OF GILAND SERVICES, INC.
P.O. BOX 25504
RICHMOND VA 232605504

Kay K. Orr
AUTHORIZED SIGNATURE

Judy E. Barker
AUTHORIZED SIGNATURE

⑈001448⑈ ⑆054001547⑆ 10005223⑈64 ⑈000047085⑈

9604376

0520-0027-S
0520-0027-S
⑆053000017⑆ 10-11-89

OCT 10 89

05100000017

DEPOSIT TO THE ACCOUNT OF
WITHIN NAMED PAYEE
IN ABSENCE OF END SIGN

PAID

OCT 11 89

SOVRAN BANK/N.A.
RICHMOND, VIRGINIA 54001547

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
054001547

PURCHASE ORDER

BILL TO: [redacted]
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: [redacted]
Saturn Corp.
4701 Lydell Road
Cheverly, MD 2074
Attn: Jacquie Coine

SHIP TO:
Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

[redacted] GOPAC-1001

DATE: August 1, 1989

DATE REQUIRED:

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	[redacted] GOPAC 1989 Prospect		
	Following the attached instructions please de-dup the Heritage names for GOPAC prospecting		
21,000	Codes In 9044	3.00	63.00
21,000	Labels	6.50	136.50
	Shipping costs not included.		
	Subtotal		199.50
	Total		

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
				103727	8/2/89

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
85147	130	00103727	08/30/89	WWD	08/21/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

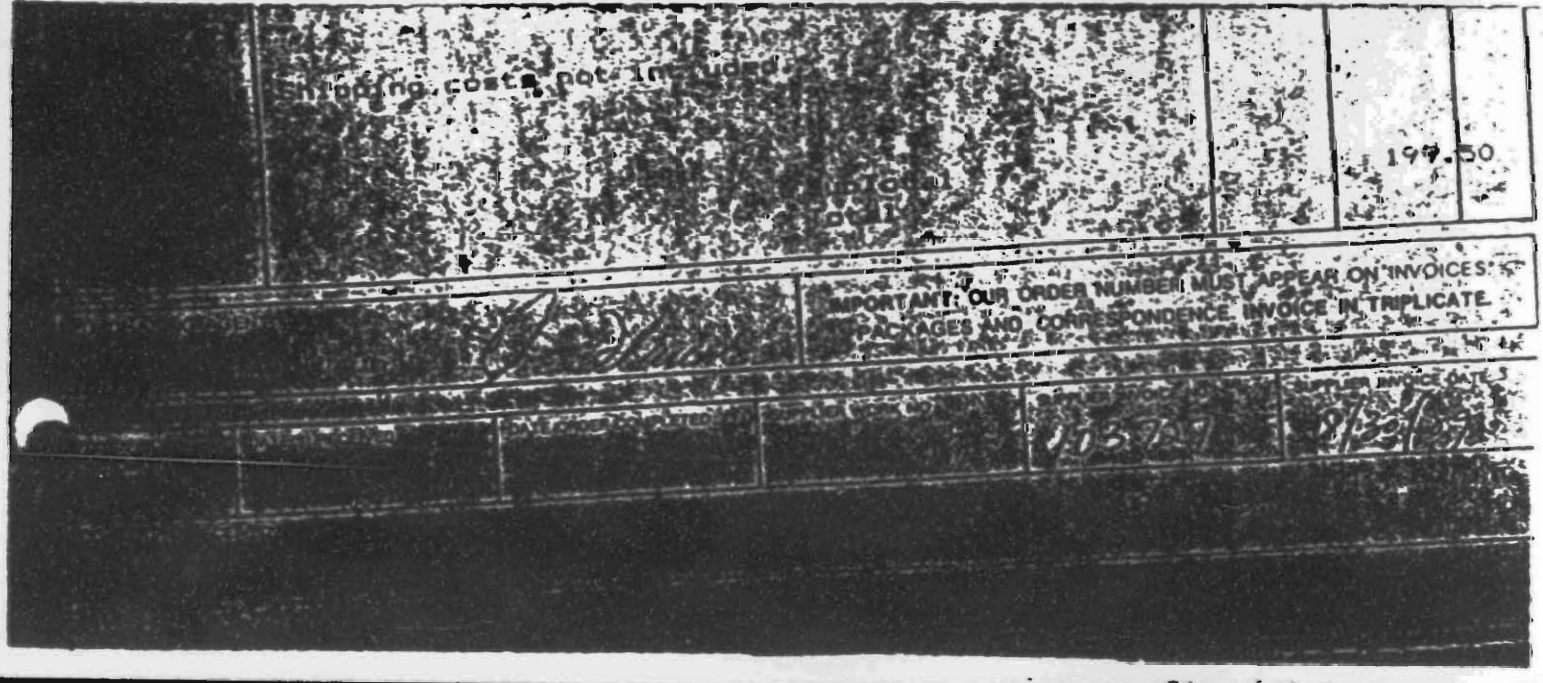
QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
20,868	CONVERT OUTSIDE TAPE KEY 9644 OUTPUT OF CONVERT = 20,160	3.00 /M	62.60
20,160	PRINT UPPER/LOWER CHESHIRE	6.50 /M	131.04

1443

SHIPPING	TOTAL INVOICE
58.00	$ 251.64

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL



PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Saturn Corp.
4701 Lydell Road
Cheverly, MD 20743
Attn: Jacquie Colee

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

GOPAC

DATE

DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC 1989 Prospect		
	Following the attached instructions please provide Merge/Purge Services for GOPAC.		
30,000	Codes In 9033, 9035, 9036	5.00	150.00
25,000	Suppression File	.50	12.50
30,000	Labels	1.50	45.00
	Shipping costs not included.		
	SubTotal		207.50
	Total		

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				10[illegible]	5/1/89

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

9604377 34655

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS NO.	ACCOUNT NO.
83071	120	00101780	07/28/89	WWD	07/18/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
32,783	READ OUTSIDE TAPES	5.00 /M	163.92
24,811	READ SUPPRESSION	.50 /M	12.41
	OUTPUT OF MERGE/PURGE #6 = 28,236		
28,236	PRINT UPPER/LOWER CASE CHESHIRE	1.50 /M	42.35

1443

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
58.00	$ 276.68

9604373 4656

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS'MN NO.	ACCOUNT NO.
83669	120	00101993	07/28/89	COURIER	07/19/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE 1

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
10,000	CONVERT OUTSIDE TAPE KEY 9030	3.00 /M	30.00
9,354	PRINT UPPER/LOWER CHESHIRE LABELS	6.50 /M	60.80

1443

SHIPPING	TOTAL INVOICE
55.00	$ 145.80

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 2003[illegible]

SUPPLIER: Saturn Corp.
4701 Sydell Road
Cheverly, MD 20743
Attn: Jacquie Coles

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Juannette Huckleby

PURCHASE ORDER
GOPAC [illegible]

June 19, [illegible]

DATE

DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:
GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	GOPAC 1989 Prospect		
	Following the attached instructions please provide Merge/Purge Services for GOPAC.		
50,000	Codes In 9026-9030	3.00	150.00
25,000	Suppression File	.50	12.50
30,000	Labels	1.50	45.00
	Shipping costs not included.		
	SubTotal		207.50
	Total		

PURCHASING AGENT: Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO.:	SUPPLIER INVOICE NO.:	SUPPLIER INVOICE DATE:
				100297 100595	6/29

QUANTITY(IES) RECEIVED:

ADDITIONAL INFORMATION:

960437 4658

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
82459	116P	00100595	06/29/89	WWD	06/29/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
24,210	READ SUPPRESSIONS	.50 /M	12.11
14,861	READ OUTSIDE TAPES	5.00 /M	74.31
	OUTPUT OF MERGE/PURGE #5 = 13,494		
13,494	PRINT UPPER/LOWER CASE CHESHIRE LABELS KEYS 9026, 9027, 9028	1.50 /M	20.24

1443

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
58.00	164.66

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Datum Corp.
4201 Lydell Road
Cheverly, MD 20743
Attn: Jacquie Coles

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

GOPAC 122

DATE: August 4, 1989

& DATE REQUIRED: ASAP

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC 1989 Prospect			
	Following the attached instructions please provide Merge/Purge Services for GOPAC.			
360,000	Codes In 9037-9041	5.00	1800	00
25,000	Suppression File	.50	12	50
360,000	Labels	1.50	540	00
	Shipping costs not included.			
	SubTotal		2352	50
	Total			

PURCHASING AGENT: Allyson Flaim

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
				4613168	8/24

QUANTITY(IS) RECEIVED:

ADDITIONAL INFORMATION:

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
84239	122P	00103160	08/24/89	ACTION/WWD	08/04/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	MERGE/PURGE #7		
360,911	READ OUTSIDE TAPES (VOLUME DISCOUNT)	4.25 /M	1,533.87
26,128	READ SUPPRESSIONS OUTPUT OF MERGE/PURGE #7 = 336,172	.50 /M	13.06
336,172	RUN 5-DIGIT PRESORT	2.00 /M	672.34
336,172	PRINT UPPER/LOWER CHESHIRE LABELS KEYS 9037-9041 PRESORT = 262,118 RESIDUALS = 74,054	1.50 /M	504.26

1443

0437 4660

SHIPPING	TOTAL INVOICE
82.00	$ 2,805.53

INQUIRIES CALL 1-301-772-7000

ORIGINAL

Shipping costs not included.

SubTotal 2352.50
Total

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICE, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

PURCHASING AGENT

DATE ORDER COMPLETED

SUPPLIER WORK NO.

SUPPLIER INVOICE NO. 0437

SUPPLIER INVOICE DATE 8/30

PURCHASE ORDER

BILL TO:

[redacted]

DATE: August [redacted]

DATE REQUIRED:

SUPPLIER:

[redacted]
4701 Lydell Road
Cheverly, MD 20781
Attn: Jacquie Colbert

SHIP TO:

Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC 1989 Prospect		
	Following the attached instructions please de-dup the Citizens for a Sound Economy tape for GOPAC prospecting		
5,000	Codes In 9044	3.00	15.00
5,000	Labels	6.50	32.50
	Shipping costs not included.		
	Subtotal		47.50
	Total:		

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
				103707	8/2

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
85778	133P	00103707	08/30/89	WWD	09/01/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE 1

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	CONVERT OUTSIDE TAPE KEY 9042 (QUANTITY ● 5,000) PRINT UPPER/LOWER CASE CHESHIRE LABELS (QUANTITY ● 5,000) (MINIMUM CHARGE)	50.00 /F	50.00

1443

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
58.00	$ 108.00

Shipping costs not included

17.50

CHASING AGENT

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE

DATE RECEIVED	DATE ORDER COMPLETED			
		103707	8250	

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001443

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/21/89	001443	$******6022.62

PAY Six Thousand Twenty-Two and 62/100 dollars

SOS99-005 10-05-89 004 25 0580

TO THE ORDER OF
SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

Kay W. Patil
AUTHORIZED SIGNATURE

Judy E. Barron
AUTHORIZED SIGNATURE

⑈001443⑈ ⑆054001547⑆ 10005223⑈64 ⑈000060226 2⑈

9604337346

0550-0027-8
0550-0027-8
055002341

PAID
OCT 06 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A
054001547 054001547

For Deposit Only
Saturn Corporation
Op. Account
A/C # 4704071

1 8 6 3 4

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 97-1

DATE: Aug. 24, 19

DATE REQUIRED: Sept.

SUPPLIER: Saturn Corp.
Attn: Jacquie Coles
4701 Lydell Road
Cheverly, MD 20781

SHIP TO: Diversified Mailing Services
Attn: Jeanette Huckleby

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M Please complete merge/purge and print labels according to the attached instructions. Minimum Merge/Purge Charge: $250.00 Shipping Estimate: $50.00 '89 ~~Forces~~ prospect SubTotal Total		

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
				97233	4/28/

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

Saturn CORPORATION

Please Remit To

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS NO.	ACCOUNT NO.
80007	97-P	00097233	04/28/89	WWD	04/28/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20035

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	READ OUTSIDE TAPE KEY 9011-12 (QUANTITY = 9,942) READ SUPPRESSIONS OUTPUT OF MERGE/PURGE #2 = 9,488 (QUANTITY = 24,293) PRINT UPPER/LOWER CHESHIRE LABELS (QUANTITY = 9,488) (MINIMUM MERGE/PURGE CHARGE)	250.00 /F	250.00

1224

SHIPPING	TOTAL INVOICE
58.00	$ 308.00

FOR INQUIRIES CALL 1-301-772-7000

9604372746 S

001224

GOPAC

440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001224	********6197.93

PAY Six Thousand One Hundred Ninety-Seven and 93/100 dollars

TO THE ORDER OF SATURN CORPORATION
4701 EYDELL ROAD
CHEVERLY MD 20781

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001224⑈ ⑆054001547⑆ 10005223⑈44 ⑈0000619793⑈

0520-0027-8
0520-0027-8
205713005 08-17-89

AG '89 16

55002341

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, NW (Bill to #340
Washington, DC 20036

SUPPLIER: Saturn Corporation
4201 Lydell Road
Cheverly, MD 20743
Attn: Jacquie Coles

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

DATE: September 20, 1989

DATE REQUIRED: September 25, 1989

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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2) Bluelines required for approval. 2 samples with invoice 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	~~All Prices C/M~~		
	GOPAC 1989 Prospect		
	Following the attached instructions please de-dup the Heritage Foundation tape for GOPAC prospecting		
59,000	Codes In 9050	3.00	177.00
59,000	Labels	6.50	383.50
	Shipping costs not included.		
	SubTotal		560.50
	Total		

PURCHASING AGENT: [illegible]

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				1051BC	9/29

QUANTITY(IES) RECEIVED:

ADDITIONAL INFORMATION:

136-P

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

Saturn CORPORATION

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA	SLS. NO.	ACCOUNT NO
86599	VERBAL	00105182	09/29/89	ACTION 09/22/89	097	038800

SOLD TO:

GOPAC
C/O SNA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
30,759	CONVERT OUTSIDE TAPE FOR KEY 9050 OUTPUT OF CONVERT = 30,759 CROSSCHECK AGAINST MASTER FILE OUTPUT OF CROSSCHECK = 29,727 (QUANTITY ● 30,759) (NO CHARGE)	3.00 /M	92.
29,727	PRINT UPPER/LOWER CASE CHESHIRE LABELS	6.50 /M	193.

1657

dz

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
58.00	$ 343.5

Shipping costs not included.

SubTotal
Total 560.50

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

DATE ORDER COMPLETED	SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE
		105182	9/29

960437346 8

FIRST REPUBLIC BANK
OF WASHINGTON, D.C., N.A.
1726 K STREET, N.W.
WASHINGTON, D.C. 20006

00165

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
10/31/89	001657	2829.91

PAY Two Thousand Eight Hundred Twenty-Nine and 91/100 dollars

:0712991 8: 11-07-89 00-25 0795

TO THE ORDER OF SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

Steve Cutler
AUTHORIZED SIGNATURE

Judy E. Barnett
AUTHORIZED SIGNATURE

⑈001657⑈ ⑆054001547⑆ 10005223⑈ 64 ⑈0000282991⑈

For Deposit Only
Saturn Corporation
1st Operational Acct.
A/C # 46-04071

0550-0027-6
0550-0027-6
:0712991 8: 11-07-89

NQ '89 08

055002341

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
NOV 7 89
PAID

PURCHASE ORDER

BILL TO: GOPAC
% Stephen Winchell & Associates
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Saturn Corp.
4701 Lydell Road
Cheverly, MD 20743
Attn: Jacquie Coles

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

GOPAC No.

DATE

DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	GOPAC 1989 Prospect		
	Following the attached instructions please run a merge/purge for GOPAC. Lists to be included are Conservative Caucus and Council for Inter-American Security.		
32,000	Suppression File		
88,362	Names In	.50	16.00
80,581	Labels Out	5.00	441.81
		1.50	121.02
	Shipping costs not included.		
	SubTotal		578.83
	Total		

960433730

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				108373	11/21/89

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

Mass Rent Inc.

4701 Lydell Road
Cheverly, Maryland 2078

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOU
89063	138-P	00108013	11/28/89	WWD	11/15/89	097	03880

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAG

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
32,261	READ SUPPRESSION	.50 /M	1613
88,362	READ OUTSIDE LISTS	5.00 /M	441.81
	OUTPUT OF MERGE/PURGE #9 = 80,681		
80,681	PRINT UPPER/LOWER CHESHIRE LABELS	1.50 /M	121.29
	1877		

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOIC
58.00	$ 636

Shipping costs not included.

Subtotal
Total 578.

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				108013	11/28/89

QUANTITY(S) RECEIVED

CHECK RECONCILIATION

PURCHASE ORDER

BILL TO:

[redacted]

SUPPLIER:

[redacted]

SHIP TO:

Diversified Mailing Services

DATE: September 8, 1989

DATE REQUIRED: [redacted]

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	Please provide a crosscheck of between the Heritage Foundation and PERC.			
	After complete please print 4-up cheshire labels with codes 9051 and 9045 respectively printed on them.			
80,000	Names In	5.00	400	00
25,000	Suppression File	.50	12	50
80,000	print Labels	1.50	120	00
	Shipping costs approximately $50.00			
	SubTotal		532	50
	Total			

PURCHASING AGENT: [redacted]

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

POST OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				106709	10/23/89

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

9604372

Management Inc.

4701 Lydell Road
Cheverly, Maryland 20781

Saturn CORPORATION

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
87947	137-P	00106709	10/30/89	WWD	10/23/89	097	038809

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: INET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
26,758	READ SUPPRESSION	.50 /M	13.38
80,438	READ OUTSIDE TAPES	5.00 /M	402.19
	OUTPUT OF MERGE/PURGE #8 = 77,421		
25,329	PRINT UPPER/LOWER CHESHIRE KEY 9051	1.50 /M	37.99
52,092	PRINT UPPER/LOWER CHESHIRE KEY 9045	1.50 /M	78.14

1877

4357 3467 5

60

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
55.00	$ 586.70

Shipping costs approximately $50.00

SubTotal 531.70
Total

Diane Hunt

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

DATE ORDER RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
			106709	10/30/89

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1350 EYE STREET, N.W.
WASHINGTON, D.C. 20005

001877

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
12/13/89	001877	$*****1223.66

PAY One Thousand Two Hundred Twenty-Three and 66/100 dollars

12-21-89 DC 2s 0151

TO THE ORDER OF
SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

Kay H. Pabell
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈001877⑈ ⑆054001547⑆ 10005323⑈ 44 ⑈0000122366⑈

9604374

For Deposit Only
Saturn Corporation
1st Operational Acct.
A/C # 46-04071

6336 55212

12-21-89

DE 89 20

650(341

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
DEC 21 89
PAID

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5811

June 28, 1989

15-154/540

Pay to the Order of Diversified Mailing Services $ **2253.50**

Two thousand two hundred fifty-three and 50/100---------- Dollars

First Interstate Bank

First Interstate Bank of Washington, D.C. N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Elizabeth A. Banks
Kay M. Pasil

Postage

⑈005811⑈ ⑆054001547⑆ 10005223⑈14

89 prospect

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917.

To: Kay Riddle/Liz Beebe

From: Allison Flaum

Subject: Postage for GOPAC Prospect

Date: June 27, 1989

Please prepare a postage check in the amount of $2,253.50 to cover the cost of mailing the following prospect codes. The check should be made payable to Diversified Mailing Services. Their address is 2 Houser Drive, Fredericksburg, VA, 22401. Please send to the attention of Jeannette Huckleby.

The check needs to be delivered by 6/28/89.

Mail Code	Description	Quantity
9026	Nat'l Security Council	4,597
9027	Conservative Caucus	4,624
9028	PSRC	4,273
	Total:	13,494

9604376

SW&A

TELECOPIER TRANSMITTAL

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, DC 20036 • 202/466-4242

DATE: 6/27

TIME: 10:00

Please deliver the following pages to:

NAME: Liz Beebe

FROM: Alison Flaum

Total number of pages 2
including this cover letter

If you do not receive all of the pages, please call back as soon as possible.

Machine operator for this transmission is:

NAME: _____

Our fax number is : (202) 466-4917

9604373 46777

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5811

June 28, 1989

15-194/540

Pay to the Order of Diversified Mailing Services $2,253.50

Two thousand two hundred fifty-three and 50/100 Dollars

First Interstate Bank

First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, NW
Washington, D.C. 20006

Postage

Elizabeth A. Parker

Gary M. Reddish

⑈005811⑈ ⑆054001547⑆ ⑈0000225350⑈

PAID

JE '89 30

DOMINION BANK
2810 PARHAM ROAD
RICHMOND, VA 23228
804-346-1364

PAID

06

JL0389

FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 054001547

0-0027-8
0-0027-8
5275212 07-03-89

JUY '89 03

081000011

25425152

PAY TO THE ORDER OF
DOMINION BANK
FREDERICKSBURG, VA.
FOR DEPOSIT ONLY

⑆075100144⑆
68 000383948

PLEASE ENDORSE HERE

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5732

June 2, 1989

15-154/540

Pay to the Order of Diversified Mailing Services $ **4594.17**

Four thousand five hundred ninety-four and 17/100---------- Dollars

First Interstate Bank

First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Elizabeth A. Bayle
Jerome Gutweiss

Postage

⑈005732⑈ ⑆054001547⑆ 10005225⑈14

prospect

960437●467/9

9604376 46880

SW&A

TELECOPIER TRANSMITTAL

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, DC 20036 • 202/466-4242

DATE: June 1, 1989

TIME: 10:50

Please deliver the following pages to:

NAME: Liz Burbe

FROM: Allison Flaum

Total number of pages 3
including this cover letter

If you do not receive all of the pages, please call back as soon as possible.

Machine operator for this transmission is:

NAME: _____

Our fax number is : (202) 466-4917

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, DC 20036 • 202/466-4242

To: Kay Riddle/Liz Beebe

From: Allison Flaum

Subject: Postage for GOPAC Prospect

Date: June 1,1989

Please prepare a postage check in the amount of $4,594.17 to cover the cost of mailing the following prospect codes. The check should be made payable to Diversified Mailing Services. Their address is 2 Houser Driva, Fredericksburg, VA, 22401. Please send to the attention of Jeannette Huckleby.

The check needs to be delivered by 6/05/89.

Mail Code	Description	Quantity
9023	'88 Bush Donors	22,472
9024	Kirkpatrick for V.P.	5,038

9604337 4681

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917.

To: Liz Beebe

From: Allison Flaum

Date: May 26, 1989

Re: Prospect Postage

To confirm our conversation today concerning prospecting postage. The incorrect amount of postage was requested on my memo dated 5/24/89. The actual amount required to mail 104,302 pieces is $17,418.43. I requested $8,761.33, which leaves a balance due of $8,671.00. If possible please send the additional postage to Diversified today.

Thank you for your help.

9604337 4683 2

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5732

June 2, 1989

15-154/540

Pay to the Order of Diversified Mailing Services $ **4594.17**

Four thousand five hundred ninety-four and 17/100---------- Dollars

First Interstate Bank
First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Elizabeth A. Gopac
Jaime Gutierrez

Postage

⑈005732⑈ ⑆054001547⑆ 10005225⑈44

9 8 0 4 4 7 0 4 6 0 3

JE 89 07

0520
00188

JE 89 06

DOMINION BANK
2010 PLANK ROAD
FREDERICKSBURG, VA 22401
1-800-1984

PAID

JUN 07 89

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
054001547 054001547

PLEASE ENDORSE HERE

X

PAY TO THE ORDER OF
DOMINION BANK
FREDERICKSBURG, VA.
⑆054001547⑆
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
POSTAGE ACCOUNT
68 00038394

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

001695

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
11/13/89	001695	*7017.79

PAY Seven Thousand Seventeen and 79/100 Dollars

TO THE ORDER OF
U.S. Postmaster
C/O Diversified Mailing Services
82 Houser Drive
Fredericksburg, VA 22401

Kayett Riddle
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈001695⑈ ⑆054001514⑆ 0005223⑈14 ⑈0000701779⑈

960437346684

M5100141400MINION BANK
RICHMOND VA 11/16/89
804-346-1394 0000000000

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

NOV 20 89

PAID

PAY TO THE ORDER OF
DOMINION BANK
FREDERICKSBURG, VA
⑆054001514⑆
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
POSTAGE ACCOUNT
68 000 38 394⑈

SW&A

TELECOPIER TRANSMITTAL

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, DC 20036 • 202/466-4242

DATE: November 13, 1989

TIME: 11:00

Please deliver the following pages to:

NAME: Judy Barrett

FROM: Allison Flaum

Total number of pages 4
including this cover letter

If you do not receive all of the pages, please call back as soon as possible.

Machine operator for this transmission is:

NAME: _____

Our fax number is : (202) 466-4917

2604337 4685

STEPHEN WINCHELL & ASSOCIATES, INC.

GOPAC
November Housefile
November Fair Elections
Postage Rate: Bulk Rate

Sched Date	Drop Count	Computer Count	Drop Count	Mail Code	List Description	Per Piece Prod. Cost	Postage Class	Postage Rate	Total Postage	Total Cost
11/20		308		P279	1987 $50-99.99 Multis		BK/BRE	$0.167	$51.44	$0.00
		308	0		Page Totals				$51.44	$0.00
Totals:		25,016	0						$7,071.22	$0.00

11.13.'89 11:11 AM *SW&A P04

9 9 6 0 4 3 7 2 4 6 8 6

STEPHEN WINCHELL & ASSOCIATES, INC.

GOPAC
November Housefile
Fair Elections
Postage Rate: Bulk/BRE - RAE

Sched Date	Drop Date	Computer Count	Drop Count	Mail Code	List Description	Per Piece Prod. Cost	Postage Class	Postage Cost	Total Postage	Total Cost
11/20		862		P269	1989 $100+		BK/RAE	$0.417	$359.45	$0.00
11/20		1,876		P270	1989 $50-99.99		BK/RAE	$0.417	$782.29	$0.00
11/20		7,231		P271	1989 $25-49.99		BK/RAE	$0.417	$3,015.33	$0.00
11/20		4,069		P272	1989 $15-24.99		BK/BRE	$0.167	$679.52	$0.00
11/20		7,401		P273	1989 $5-14.99		BK/BRE	$0.167	$1,235.97	$0.00
11/20		333		P274	1988 $100+		BK/RAE	$0.417	$138.86	$0.00
11/20		671		P275	1988 $50-99.99 Multis		BK/RAE	$0.417	$279.81	$0.00
11/20		1,989		P276	1988 $25-49.99 Multis		BK/BRE	$0.167	$332.16	$0.00
11/20		992		P277	1988 $15-24.99 Multis		BK/BRE	$0.167	$165.66	$0.00
11/20		184		P278	1987 $100+		BK/BRE	$0.167	$30.73	$0.00
Page Totals:		25,868	0						$7,019.79	$0.00

9 6 0 4 3 7 7 4 6 8 7

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917

To: Judy Barrett

From: Allison Flaum

Date: November 13, 1989

Re: Housefile Postage

Please prepare a postage check in the amount of $7,017.79 made payable to U.S. Postmaster. This check is to cover the cost of mailing the November Fair Elections Housefile. The check will need to be at Diversified Mailing Services tomorrow November 12th. Their address is #2 Houser Drive, Fredericksburg, VA, 22401. Send to the attention of Jeannette Huckleby.

Please let me know if this will be a problem.

See the attached mail schedule for individual counts by codes.

Thank you.

9604337 4688

			AMOUNT PAID		
DMH Mailing November Fair Elections Housefile		Postage to Diversified			7017.79

5560 - DMH NOV

001695

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	NUMBER	CHECK AMOUNT
11/13/89	001695	7017.79

PAY Seven Thousand Seventeen and 79/100 Dollars

TO THE ORDER OF
U.S. Postmaster
C/O Diversified Mailing Services
42 Houser Drive
Fredericksberg, VA 22401

5/80

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

⑈001695⑈ ⑆054001347⑆ 10005223⑈11

9604378948

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1730 K STREET, N.W.
WASHINGTON, D.C. 20006
16-4/1210

001118

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
7/13/89		**7,775.46**

PAY Seven thousand, seven hundred and seventy-five dollars and 46/100----------

TO THE ORDER OF Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA 22401

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001118⑈ ⑆054001547⑆ 10005223⑈44 ⑈0000777546⑈

960473/346

0520-0027-B
⑈051253607-20-89

JY '89 19

JY '89 18
DOMINION BANK
2010 PARHAM ROAD
RICHMOND, VA 23229
804-346-1394

PAID
JUL 19 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
054001547 054001547

PAY TO THE ORDER OF
DOMINION BANK
FREDRICKSBURG, VA.
⑆054001547⑆
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
POSTAGE ACCOUNT
68 00

GOPAC, INC.

				AMOUNT PAID		
June 1989 House File-Postage						
Total Postage Due		7,775.46				$7,775.46

GOPAC

[redacted]

001118

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
7/13/89		**7,775.46**

PAY Seven thousand, seven hundred and seventy-five dollars and 46/100--------

TO THE ORDER OF Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA 22401

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

⑈001118⑈ ⑆054001547⑆ 10005223⑈14

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

5803

June 19, 1989

Pay to the Order of Diversified Mailing Services $ **3,295.24**

Three thousand, two hundred and ninety-five dollars and 24/100---------- Dollars

First Interstate Bank
First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Mail Code 9025

"005803" :054001547: 10005223 14

2604370469

Main Mail-Back Row A...

JE 89 23
SOUTHERN BANK
2810 PARHAM ROAD
RICHMOND, VA 23228

PAID

JUN 26 89

FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
054001547 (054001547)

0520-0027-8
0520-0027-8
505574702 06-25-89
031000011

PAY TO THE ORDER OF
DOMINION BANK
FREDRICKSBURG, VA.
:051001441:
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
POSTAGE ACCOUNT
000 3815 814
BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

FEDERAL BANKING ACT 1987 - FEDERAL RESERVE REG CC

06. 19. 89 03:1● PM *SW&A P01

SW&A

TELECOPIER TRANSMITTAL

STEPHEN WINCHELL & ASSOCIATES, INC.

1615 L STREET, N.W. • SUITE 340 • WASHINGTON, DC 20036 • 202/466-4242

DATE: June 19

TIME: 3:15

Please deliver the following pages to:

NAME: Liz Burke

FROM: Quinn Blaum

Total number of pages 2
including this cover letter

If you do not receive all of the pages, please call back as soon as possible.

Machine operator for this transmission is:

NAME: _____

Our fax number is : (202) 466-4917

9604370●46903

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917

To: Kay Riddle/Liz Beebe

From: Allison Flaum

Subject: Postage for GOPAC Prospect

Date: June 19,1989

Please prepare a postage check in the amount of $3,[illegible].24 to cover the cost of mailing the following prospect codes. The check should be made payable to Diversified Mailing Services. Their address is 2 Houser Drive, Fredericksburg, VA, 22401. Please send to the attention of Jeannette Huckleby.

The check needs to be delivered by 6/21/89.

Mail Code	Description	Quantity
9025	Donors to Conservative Black Candidates	19,732

9604937 4694

GOPAC, INC.
440 FIRST STREET, SUITE 300
WASHINGTON, DC 20001

Prospect

5803

June 19, 89

15-154/540

Pay to the Order of Diversified Mailing Services $ **3,295.24**

Three thousand, two hundred and ninety-five dollars and 24/100---------- Dollars

First Interstate Bank
First Interstate Bank of Washington, D.C., N.A.
1722 Eye Street, N.W.
Washington, D.C. 20006

Mail Code 9025

"005803" :054001547: 10005223 14

9604337 4469

Express Mail - Next Day Air

RETAIN THIS NUMBER-CUSTOMER RECEIPT WILL BE MAILED TO YOU.

B08915937R

GOPAC, INC.

YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
137	06/13/89	$3500.00	$3500.00	$0.00	$3500.00

FIRST [illegible] BANK OF [illegible], D.C., N.A.
[illegible]
[illegible]

001006

GOPAC
440 FIRST STREET, N.W., SUITE 440
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
06/29/89	000006	$*******3500.00

PAY Three Thousand Five Hundred and 00/100 dollars

TO THE ORDER OF
STEPHEN WINCHELL & ASSOCIATES
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

Kay H. Rose
Elizabeth A. Rose
NON-NEGOTIABLE
AUTHORIZED SIGNATURE

⑈001006⑈ ⑆054001547⑆ 00005223⑈14

Monthly Mail Fee: $3,500.00

CLIENT INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
	08/15/89	1921.19	1921.19	0.00	
	08/15/89	3500.00	3500.00	0.00	
	07/15/89	5279.02	5279.02	0.00	10700.21

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

00122

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001221	$*******10700.21

PAY Ten Thousand Seven Hundred and 21/100 dollars

THE ORDER OF
STEPHEN WINCHELL & ASSOCIATES
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

NON-NEGOTIABLE
AUTHORIZED SIGNATURE

⑈001221⑈ ⑆054000347⑆ 10005223⑈14

Total Amount Due: $1,921.19

V251 5460-PRO

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

001006

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
06/29/89	000006	$*******3500.00

PAY: Three Thousand Five Hundred and 00/100 dollars

70523155 07-13-89 004 26 0603

TO THE ORDER OF
STEPHEN WINCHELL & ASSOCIATES
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

Kay W. Pettit
AUTHORIZED SIGNATURE

Elizabeth A. Beck
AUTHORIZED SIGNATURE

⑈001006⑈ ⑆054001547⑆ 10005223⑈14 ⑈0000350000⑈

9600437346P8

For Deposit Only
Stephen Winchell &
Associates
#3-199-914

0520-0027-8
⑆70523155⑆ 07-13-89

PAID
JUL 13 89
FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A
054001547 054001547

FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
1701 PENNSYLVANIA AVE. NW
WASHINGTON, D.C. 20006

001221

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
08/09/89	001221	$*****10700.21

PAY Ten Thousand Seven Hundred and 21/100 dollars

205410277 01-08-90 004 25 0530

TO THE ORDER OF
STEPHEN WINCHELL & ASSOCIATES
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈001221⑈ ⑆054001547⑆ 10005223⑈14 ⑈0001070021⑈

89

96043

FOR DEPOSIT ONLY
STEPHEN WINCHELL & ASSOCIATES
GENERAL ACCOUNT
3-194-914

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
JAN 8 90
PAID

PURCHASE ORDER

BILL TO: [redacted]
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C.

SUPPLIER: Saturn Corp.
4701 Lydell Road
Chevelly, MD 20
Attn: Jacquie Coles

SHIP TO: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

[redacted]

DATE

DATE REQUIRED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be **sole** responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC 1987 Prospect		
	Following the attached instructions please re-run the NRCC GOPAC merge/purge.		
332,255	NRCC	2.00	664.51
	Shipping costs not included.		
	SubTotal		664.51
	Total		

PURCHASING AGENT Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				0015710	4/30/87

QUANTITY(IES) RECEIVED

ADDITIONAL INFORMATION

9604373 4701

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
84822	129	00103710	08/30/89	COURIER	08/30/89	013	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
332,255	RE-RUN MERGE/PURGE #7 PRESORT LESS KEY 9039	2.00 /M	664.51

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
.00	$ 664.51

MID-ATLANTIC BUS. FORMS & SUPPLIES (301-8611

960437 4702

GOPAC

003246

OUR REF. NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
001839-176		06/10/90	2940.28	2940.28	0.00	
001839-177		06/10/90	3500.00	3500.00	0.00	

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 464-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20006
15-154/540

003246

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
10/17/90	003246	$*******6440.28

AUTHORIZED SIGNATURE

"003246" :054000547: 1000

Winchell & Assoc., Inc. * 1615 L St., NW #340 Washington, D.C. 20036

******** Invoice********

TO: GOPAC
440 First Street, NW
Suite 400
Washington, DC 20036

[ ] House File

[X] Prospect

[ ] Other

DATE: June 10, 1990 INVOICE #: 176

FOR WORK PERFORMED IN
THE MONTH OF: May, 1990

TOTAL DUE: $2,940.28

DROP DATE	DROP COUNT	PKGE CODE	DESCRIPTION	COST PER PIECE	TOTAL COST
5/04-5/14	53,776	A1	Fair Elections Veto	$0.035	$1,882.16
5/18-5/25	30,232	B1	State Taxes	$0.035	$1,058.12

602-A-
DMP

1536

9604373703

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20005
[redacted]

003246

[redacted] CHECK AMOUNT

10/17/90 003246 $******6440.28

PAY Six Thousand Four Hundred Forty and 28/100 dollars

20615899S 11-01 50 504 25 0510

Kay W. Riester
AUTHORIZED SIGNATURE

TO THE ORDER OF STEPHEN WINCHELL & ASSOCIATES
1615 L STREET, N.W.
SUITE 340
WASHINGTON DC 20036

Judy E Parrett
AUTHORIZED SIGNATURE

⑈003246⑈ ⑆054004547⑆ 10005223⑈ ⑈000006440 28⑈

9604373747

[redacted]

[redacted]

[redacted]

PURCHASE ORDER

BILL T[illegible] GOPAC

[illegible]

DATE [illegible]

DATE REQUIRED

PLIER [illegible]

SHIP TO: [illegible]

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC

% Stephen Winchell & Associates, Inc.

1615 L Street, N.W. Suite 340, Washington, D.C. 20036

(202) 466-4234

Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC Fair Elections Prospect Package			
	Please provide the cross check and impact printing for the GOPAC Fair Elections Prospect package.			
14,930	Convert Codes A117 & A118	3.00	44.91	
13,585	Impact Print	11.00	149.43	
	1 90 Hour			
	SubTotal		194.34	
	Total		194.34	

PURCHASING AGENT: Plaus

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

POR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITIES RECEIVED

ADDITIONAL INFORMATION

9360437347 06

Saturn CORPORATION

Please Remit To:

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA		SLS. NO.	ACCOUNT NO.
101556	169-P	01147461	07/30/90	COURIER	07/27/90	010	036800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE 1

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
4,938	CONVERT KEY A118	3.00 /M	14.81
10,000	CONVERT KEY A117	3.00 /M	30.00
13,585	PRINT IMPACT REPLY KEYS A117 - A118	11.00 /M	149.44

3174

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
.00	$ 194.25

MID-ATLANTIC BUS. FORMS & SUPPLIES 731-8811

GOPAC
440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20006
15-154/540

003174

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/17/90	003174	$********426.02

PAY Four Hundred Twenty-Six and 02/100 ---------- dollars

AUTHORIZED SIGNATURE

TO THE ORDER OF
SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

307035229 09-20-90 004 25 0700

Judy E Banner
AUTHORIZED SIGNATURE

⑈003174⑈ ⑆054006547⑆ 60005223⑈44 ⑈000004260②⑈

960437047

CEPO-0027-B
GMPO-CONV-B
307025229 09H20-90

SE '90 19
086007387

FIRST NATIONAL BANK
OF WASHINGTON, D.C.
SEP 20 90
PAID

For Deposit Only
Saturn Corporation
Int-Operational Acct.
A/C # 46-04071



PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite #340
Washington, D.C. 20036

DATE: April 12, 1990

SUPPLIER: Diversified Mailing Services
2 Houser Drive
Fredericksburg, VA
Attn: Jeannette Huckley

DATE REQUIRED: See Mail Schedule

SHIP TO: U.S. Post Office

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Prospect Lettershop		
100,000	Following the attached instructions please provide lettershop services for the GOPAC VETO Fair Elections Package.	29.80	2980.00
100,000	Mailer's Cancellation	2.50	250.00
			3230.00

Prospect - 2679.26

House - 1499.54

PURCHASING AGENT Flaum

ER NUMBER MUST APPEAR ON INVOICES.
ORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	PLIER INVOICE NO.	SUPPLIER INVOICE DATE:
QUANTITY(S) RECEIVED			
ADDITIONAL INFORMATION			

9600437308

Diversified

Invoice | 06/28/90 | 3553

Diversified Mailing Services, Inc.

4333 Davenport Road - Fredericksburg, Virginia 22401
898-6245 - (800) 336-3674 - FAX (703) 898-2812
Virginia's Largest Lettershop Since 1971

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Reference:
FAIR ELECTIONS

Job No.: 5164 | Customer P.O.: 150-P | Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 15,040.89 Postage Used: 15,040.89		
89,908	Burst, Trim, Fold, Stamp, Insert 3	29.80/M	$2,679.26

MAIL CODE	QUANTITY	MAIL DATE
A111	4,030	6/8/90
A112	85,878	"

9504337347709

357

Balance Due: $2,679.26

✓

PURCHASE ORDER

BILL TO: [redacted]

SUPPLIER: [redacted]

SHIP TO: [redacted]

DATE: [redacted]

DATE REQUIRED: [redacted]

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

[redacted]
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340, Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

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2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC Fair Elections Veto Prospect Package			
68,000	Following the attached instructions, please provide lettershop services for the Fair Elections Veto Prospect Package.	29.80	2026	40
	SubTotal		2026	40
	Total		2026	40

PURCHASING AGENT: [redacted]

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO?	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE

QUANTITY(IES) RECEIVED:

ADDITIONAL INFORMATION:

Diversified

Invoice | DATE 08/09/90 | NUMBER 3785

Diversified Mailing Services, Inc.

4133 Davenport Road - Fredericksburg, Virginia 22401
(703) 898-6245 - (800) 336-3674 - FAX (703) 898-2612
Virginia's Largest Lettershop Since 1971

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Reference:
FAIR ELECTIONS PKG

Job No. 5250-2 | Customer PO# GOPAC-168-P | Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 2,268.70 Postage Used: 2,268.76		
13,542	Burst, Trim, Fold, Stamp, Insert 3,#11 S/W	29.80/M	$403.55
	MAIL CODE / QUANTITY / MAIL DATE A117 9,272 - 8/3/90 A118 4,270 "		
	Postage		+.06

3157

Balance Due: $403.61

✓

9604371

Diversified

Invoice | DATE 07/11/90 | NUMBER 3633

Diversified Mailing Services, Inc.

4333 Davenport Road - Fredericksburg, Virginia 22401
(703) 898-6245 - (800) 336-3674 - FAX (703) 898-2612
Virginia's Largest Lettershop Since 1971

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Reference:
FAIR ELECTIONS

Job No. 5250 | Customer PO# 168-P | Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 4,726.07 Postage Used: 4,726.07		
28,213	Burst, Trim, Fold, Stamp, Insert 3 #11	29.80/M	$840.75

MAIL CODE	MAIL DATE	QUANTITY
A113	7/3/90	9,237
A114	"	4,876
A119	"	4,299
A120	7/6/90	9,801

3/57

960437 12

Balance Due: $840.75

✓

Diversified

Invoice

DATE	NUMBER
07/20/90	3703

Diversified Mailing Services, Inc.

7333 Davenport Road - Fredericksburg, Virginia 22401
(703) 898-6245 - (800) 336-3674 - FAX (703) 898-2612
Virginia's Largest Lettershop Since 1971

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Reference:

FAIR ELECTIONS

Job No. 5250 Customer PO# GOPAC-168-P Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 1,434.02 Postage Used: 1,434.02		
8,563	Burst, Trim, Fold, Stamp, Insert 3 #11 MAIL CODE MAIL DATE A116 7/16/90	29.80/M	$255.18

3157

9604371473

Balance Due: $255.18

GOPAC
440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
WASHINGTON, DC 20006

003157

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
09/17/90	003157	******4503.14

PAY Four Thousand Five Hundred Three and 14/100 dollars

AUTHORIZED SIGNATURE

TO THE ORDER OF DIVERSIFIED MAILING SERVICES
2 HOUSER DRIVE
FREDERICKSBURG VA 22401-

AUTHORIZED SIGNATURE

⑈003157⑈ ⑆054001567⑆ 10005223⑈14 ⑈0000450314⑈

960437047

0520-0027-9
0520-0027-9
⑆054001567⑆ 09-26-90
SE '90' 25

PAY TO THE ORDER OF
DOMINION BANK
FREDERICKSBURG, VA.
FOR DEPOSIT ONLY
DIVERSIFIED MAILING SERVICES INC.
68 00038163

⑆054001567⑆ 28785 5114

⑆054001567⑆ 10/24/90
⑆054001567⑆ 09/24/90

FIRST INTERSTATE BANK
OF WASHINGTON, D.C.

SEP 26 90

PAID

Diversified

Invoice | 05/21/90 | 3409

Diversified Mailing Services, Inc.

2 Houser Drive - Fredericksburg, Virginia 22401
898-6245 - (800) 336-3674 - FAX (703) 898-2612
...nia's Largest Lettershop - Since 1971

1990 Prospect

GOPAC
c/o Stephen Winchell & Associates
1615 L St., NW, Suite 340
Washington DC 20036

Reference:
FAIR ELECTIONS

Job No. 21 | Customer P.O. # 150-P | Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 10,603.86 Postage Used: 9,001.34		
53,776	Burst, Trim, Fold, Stamp, Insert 3 #11	29.80/M	$1,602.52

MAIL CODE	QUANTITY	MAIL DATE
A107	37,382	5/4/90
A108	4,632	5/10/90
A110	3,894	"
A109	7,868	5/14/90

	Postage	-1,602.52

Balance Due: - 0 -

✓

.. 9604371 5

Diversified

Invoice | DATE 04/25/90 | NUMBER 3249

Diversified Mailing Services, Inc.

2 Houser Drive - Fredericksburg, Virginia 22401
(703) 898-6245 - (800) 336-3674 - FAX (703) 898-2612
Virginia's Largest Lettershop - Since 1971

GOPAC
c/o Stephen Winchell & Associates
1615 L Street, NW, Suite 340
Washington DC 20036

Reference:

FAIR ELECTIONS

Job No. 3974 | Customer P.O. # 150-P | Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 3,954.92 Postage Used: 3,954.92		
26,391	Burst, Trim, Fold, Stamp, Insert 3, #11	29.80/M	$786.45

MAIL CODE	QUANTITY	MAIL DATE
A100	3,980	4/13/90
A102	8,456	4/16/90
A103	3,939	4/19/90
A104	4,376	4/16/90
A105	5,640	4/23/90

2617

Balance Due: $786.45

2600437216

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1730 K STREET, N.W.
WASHINGTON, D.C. 20006

261

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
05/23/90	002617	********786.45

PAY Seven Hundred Eighty-Six and 45/100 dollars

305073005-05-31-50 364 25230500

TO THE ORDER OF DIVERSIFIED MAILING SERVICES
2 HOUSER DRIVE
FREDERICKSBURG VA 22401

Kathy H. Pearl
AUTHORIZED SIGNATURE

Judy E. Passage
AUTHORIZED SIGNATURE

⑈002617⑈ ⑆054001547⑆ 10005223⑈14 ⑈00000786.45⑈

960437471

ENDORSE HERE
X PAY TO THE ORDER OF
DIVERSIFIED MAILING SERVICES INC
FOR DEPOSIT ONLY

⑆051001414⑆DOMINION BANK
RICHMOND VA 05/29/90
804-346-1394 [illegible] BANK
[illegible], D.C.

MAY 31 90
PAID

0520-00027-9
0520-00027-5
305073005 05-31-90
MY 90 30

910 49370

OPAC, INC. 2678

P REF NUMBER	VOUCHER / INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
Postage for Prospect Mailing			5560-PRO			15030.67

60437118

2678

GOPAC
440 FIRST STREET, N.W., SUITE 401
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/5/90	2678	15,030.67

80

PAY Fifteen Thousand Thirty and 67/100 Dollars

TO THE ORDER OF J.S. Postmaster
Diversified Mailing Services
4333 Davenport Road
Fredericksburg, VA 22401

Kay H. Riddle

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917.

To: Judy Barrett

From: Allison Flaum

Subject: Postage for GOPAC Prospect

Date: June 1, 1990

Please prepare a postage check in the amount of $15,030.67 made payable to U.S. Post Master, Fredericksburg, VA. Diversified's address is 4333 Davenport Road Fredericksburg, VA 22401. Send to the attention of: Jeanette Huckleby. Check needs to be to Diversified by Tuesday, June 5, 1990

Mail Code	Description	Quantity
A111	PSRC $5+ Last 24	4,030
A112	Nat'l Taxpayers Union	85,974
		90,004

9604337047119

P01
06-01-90 03:37 PM *SWA*

P02

06. 01. 90 03:37 PM *SW&A

STEPHEN WINCHELL & ASSOCIATES, INC. REVISED:

GOPAC
June 1990 Prospect Mail Schedule
Package - Fair Elections Veto Package
Postage Rate: Bulk Rate: $

Postage: Prospect A1

Mailing Date: Week of June 11, 1990 Page 1 of 8

Sched Date	Drop Date	Computer Count	Drop Count	Mail Code	List Description	Qty Ordered	List Universe	List Balance	ALC Order No.	List In/ M/P #	Per Piece Pred. Cost	Per Piece List Cost	Total Cost
									Paul = 92686				
6/11		4,030		A111	PSRC 86+, Last 24 Pkg. A1	~~5,000~~ 4,948	44,000	39,000	38708	IN 4/13		$0.015	$75.00
6/11		85,974		A112	Nat'l Taxpayers Union Pkg. A1	~~95,000~~ 93,478	98,200		38034	IN		$0.015 ~~$1,398.00~~ .855	
													$0.00
													$0.00
													$0.00
		90,004			Page Totals	98,200	142,200						$1,473.00

FIRST AMERICAN BANK
OF WASHINGTON, D.C., N.A.
1730 K STREET, N.W.
WASHINGTON, D.C. 20006

2678

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/4/90	2678	********15,030.67

PAY Fifteen Thousand Thirty and 67/100 Dollars

TO THE ORDER OF U.S. Postmaster
Diversified Mailing Services
4333 Davenport Road
Fredericksburg, VA 22401

Gary W. Parker
AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈002678⑈ ⑆054001547⑆ 10005223⑈14 ⑈0001503067⑈

9604372472

ENDORSE HERE
X

For Deposit Only
U.S. Postal Service
Fredericksburg, VA 22401
Acct. #0010104

JUN 5 1990

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

⑆054001547⑆ 731

THE NATIONAL BANK
FREDERICKSBURG, VA.
703-899-3330

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

JUN 7 90

PAID

GOPAC, INC. 2807

REF. NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
Prospect Mailing Postage				5560-PRO		6264.38

60437 47222

2807

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/27/90	2807	6264.38

PAY Six Thousand Two Hundred Sixty Four and 38/100 Dollars

TO THE ORDER OF U.S. Postmaster
Diversified Mailing Services
4333 Davenport Road
Fredericksburg, VA 22401

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

#002807# [illegible]

STEPHEN WINCHELL & ASSOCIATES, INC.
1615 L STREET, N.W. • SUITE 340 • WASHINGTON, D.C. 20036 • 202/466-4242 • FAX (202) 466-4917

To: Judy Barrett

From: Allison Fisum

Date: June 26, 1990

Re: GOPAC Prospect Postage

Please prepare a postage check in the amount of $6,264.38, made payable to the U.S. Postmaster to mail the following prospect codes of the Fair Election Veto package.

The check should be sent to Diversified Mailing Services at their new address - 4333 Davenport Road, Fredericksburg, VA, 22401.

M - Code	List Name	Quantity
A1 3	Nat'l Republican Senate Comm.	9,255
A114	Republican Party Builders	4,881
A119	NTLC Actives	4,978
A120	Heritage	9,820
A116	Americans United Superfile	8,580
		37,514

Please Fed Ex check as soon as possible. Thank you.

9604337 4723

2807

GOPAC

440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/27/90	2807	$6264.38

PAY Six Thousand Two Hundred Sixty Four and 38/100 Dollars

TO THE ORDER OF U.S. Postmaster
Diversified Mailing Services
A333 Davenport Road
Fredericksburg, VA 22401

Kay W. Riddell
AUTHORIZED SIGNATURE

Judy G. Patricelli
AUTHORIZED SIGNATURE

⑈002807⑈ ⑆054001547⑆ 10005223⑈64 ⑈000006264 38⑈

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
JUL 02 90
PAID

U.S. Postal Service
Fredericksburg, VA 22404
Acct. #0010104
DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

⑆051 401 331⑆
THE NATIONAL
BANK
FREDERICKSBURG, VA
703-899-3330

FREDERICKSBURG, VA
JUN 28 1990

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Saturn
4701 Lydell Road
Cheverly, MD 20781

SHIP TO: To be confirmed.

PO GOPAC 147-P

DATE: April 25, 1990

DATE REQUIRED: April 30, 1990

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC Prospect Merge/Purge		
	Following the attached instructions please provide the merge purge for the GOPAC Fair Elections Veto package.		
124,573	Read Suppression	.50	64.78
93,533	Merge/Purge	5.00	467.66
80,202	Impact	11.00	882.22
	'90 prospt		
	SubTotal		1414.66
	Total		$1,414.66

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

POD OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
		4/30/90	915435	1147469	4/27/90

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

9604373 4726

Please Remit To

Saturn CORPORATION

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA	SLS. NO	ACCOUNT NO.
95435	147-P	01142469	04/27/90	COURIER 04/30/90	010	038800

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
32,903	READ SUPPRESSION	.50 /M	16.45
72,511	GROSS NAMES IN MERGE/PURGE #1	5.00 /M	362.56
	NET NAMES OUT = 63,767		
63,767	IMPACT REPLY KEYS A100 - 05, A107	11.00 /M	701.44
96,670	READ SUPPRESSION	.50 /M	48.34
21,022	GROSS NAMES IN MERGE/PURGE #2	5.00 /M	105.11
	NET NAMES OUT = 16,435		
16,435	IMPACT REPLY KEYS A108 - 10	11.00 /M	180.79
	2649		

SHIPPING	TOTAL INVOICE
135.00	$ 1,549.69

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

MID-ATLANTIC BUS. FORMS & SUPPLIES 731-8811

GOPAC
440 FIRST STREET, N.W. SUITE 400
WASHINGTON, D.C. 20001

2649

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
05/23/90	002649	$5112.81

PAY Five Thousand One Hundred Twelve and 81/100 dollars

TO THE ORDER OF
SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

Kay K. Pickle
AUTHORIZED SIGNATURE

Gordy E. Barnett
AUTHORIZED SIGNATURE

"002649" :054001547: 10005223"14 "000051128"

0604377 4/27

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
MAY 30 90
PAID

MY '90 29

086087387

ENDORSE HERE
X
For Deposit Only
Saturn Corporation
Ist Operational Acct.
A/C # 46-04071

PURCHASE ORDER

BILL TO:- GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Continental Envelope
Attn: Gary Patric

DATE [redacted] 1990
DATE REQUIRED

SHIP TO: To Be Confirmed

1990 Prospect #5096.77

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:
GOPAC
[illegible] Winchell & Associates, Inc.
Suite 340 [illegible] Washington, D.C. 20036
(202) 466-4242
Copier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates
2) Bluelines required for approval 2 samples with invo
3) Each package, box or skid must be marked to sho client, purchase order number and a sample attac
4) All billings and invoices pursuant to this Purchas Stephen Winchell & Associates, Inc. is acting so liability hereunder for any goods or services pro

urchase Order by Vendor, in writing or by commencement g of items or services purchased hereunder. Vendor entered into a binding agreement with Client. Vendor , that time is of the essence in completing this Purchase this Purchase Order, represents and warrants that it can com- uctions contained herein as well as all specified dates and her acknowledges that Client has caused this Purchase Order e on Vendor's representations and that failure to comply with the representations of this Purchase Order shall constitute a mate- rial and entitle Client to avail itself of all legal and equitable remedies

QUANTITY ORDERED	PLEASE SU... all Prices/M	UNIT PRICE	TOTAL
	GOPAC FAIR ELECTIONS PROSPECT PACKAGE		
100,000	REPLY ENVELOPE SIZE: #10 Regular BRE STOCK: 24# White Wove INK: 2/0, PMS 541 Blue & 185 Red DESCRIPTION: Diagonal Seams	14.45	1445.00
	**PRICE/M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDER3 NOR PAY OVERRUNS **SEND BLUELINE TO SWA, ATTN: ALLISON PLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTBOARDS WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION. PLEASE CALL WITH QUESTIONS THANK YOU!	SubTotal Total	1445.00 $1,445.00

PURCHASING AGENT: Allison Plaum Sgm for ARF

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
			[redacted]	9013600	3/28/90

QUANTITY(S) RECEIVED [redacted]

ADDITIONAL INFORMATION: Others Bids: Crattsman-$17.99/M; Tristate-$16.80/M; Olds-$17.93/M; Forms Direct-$14.79/M

ONTINENTAL ENVELOPE CORP.

11 Acacia Lane
Sterling, Virginia 22170
(703) 450-0330
FAX 450-1862

9604377347

INVOICE	PAGE
0801360	1/1
DATE: 03/28/90	
CUSTOMER NO.: 07010	

SOLD TO GOPAC
C/O Winchell & Assoc.
1615 L St NW #340
Washington , DC 20036

2488

P.O. NO.	SHIP VIA	SLMN	ORDER NO	ORDER DATE	TERMS
GOPAC144P	6 (Tax Exmpt)	105		03/20/90	Net 30 Days With 1.5% Monthly Late Charge

ITEM NUMBER	DESCRIPTION	QTY	U.M.	UNIT PRICE	EXTENDED AMOUNT
9040 (*) 1210 (A)	GOPAC FAIR ELECTIONS PROS #10 REG 24#WW	100.0	M	$14.45	$1,445.00

NET SALES	INVOICE DISCOUNT	SPECIAL CHARGES	STATE TAX	COUNTY TAX	CITY TAX	AMOUNT DUE
$1,445.00	----------	$0.00	$0.00	----------	----------	$1,445.00

FIRST AMERICAN BANK OF WASHINGTON, N.A.
1725 EYE STREET, N.W.
WASHINGTON, D.C. 20006

2488

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
04/25/90	002488	********5095.79

PAY Five Thousand Ninety-Five and 79/100 dollars

5057-5051 05-03-90 25-1550

TO THE ORDER OF CONTINENTAL ENVELOPE CORP
11 ACACIA LANE
STERLING VA 22170

Kay W. Pickle
AUTHORIZED SIGNATURE

Gary E. Bauer
AUTHORIZED SIGNATURE

⑈002488⑈ ⑆054001547⑆ 10005223⑈14 ⑈0000509579⑈

960043747 0

ENDORSE HERE
X
FOR DEPOSIT ONLY
CONTINENTAL ENVELOPE CORP.
ACCT. #02016257

0555 07761

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

FIRST AMERICAN BK
[illegible]
▶0000509579◀

0520-0027-8
0520-0027-8
0520-0027-8 05-03-90

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

MAY 03 90

PAID

APR 30 '90 02-

FIRST AMERICAN BANK VA
RESTON, VA 22091

PURCHASE ORDER

BILL TO: GUPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Continental Envelope
Attn: Bill Colpton

SHIP TO: Diversified Mailing
#2 Houser Drive
Fredricksburg, VA 22401
Attn: George McDonnell

GUPAC 1722-PO

DATE: May 14, 1990

DATE REQUIRED: May 25, 1990

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GUPAC FAIR ELECTIONS PROJECT MAILING		
15m,000	ENVELOPE STYLE: #11 Standard Right Window STOCK: 24# White Wove INK: 2/1, PMS 541 Blue & 185 Red Blue DESCRIPTION: Gum for Live Stamp, Diagonal Stamp **PRICE/M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GUPAC WILL NOT ACCEPT UNDERS NOR PAY OVERRUNS **SEND BLUELINE TO SWA, ATTN: ALLISON FLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTEWORKS WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GUPAC" **RETURN ARTEWORKS AND SAMPLES ASAP AFTER JOB COMPLETION. PLEASE CALL WITH QUESTIONS THANK YOU!	22.84	3426.00 SubTotal Total 3,426.00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
		5/24/90		90149602	5/31/90

QUANTITY(IES) RECEIVED:

ADDITIONAL INFORMATION: Other Bids: Forms Direct - $22.97/M

B

0 6 0 4 3 7 3 4 7

9604377 47 32

CONTINENTAL ENVELOPE CORP.

11 Acacia Lane
Sterling, Virginia 22170
(703) 450-0330
FAX 450-1862

INVOICE	PAGE
0901496	1/1
DATE	
05/31/90	
CUSTOMER NO.	
07010	

SOLD TO GOPAC
C/O Winchell & Assoc.
1615 L St NW #340
Washington , DC 20036

2847

P.O. NO.	SHIP VIA	SLMN	ORDER NO.	ORDER DATE	TERMS
GOPAC162P	1 (VA)	105		05/18/90	Net 30 Days With 1.5% Monthly Late Charge

ITEM NUMBER	DESCRIPTION	QTY	U/M	UNIT PRICE	EXTENDED AMOUNT
9040 (*)	FAIR ELECTION PROSPECT	153.0	M	$22.84	$3,494.52
9040 (*)	#11 SRHW 24#WW				

NET SALES	INVOICE DISCOUNT	SPECIAL CHARGES	STATE TAX	COUNTY TAX	CITY TAX	AMOUNT DUE
$3,494.52	----------	$0.00	$157.25	----------	----------	$3,651.77

FIRST INTERSTATE BANK
OF WASHINGTON, D.C., N.A.
1730 EYE STREET, N.W.
WASHINGTON, D.C. 20006

284

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/11/90	002847	****3651.77

PAY Three Thousand Six Hundred Fifty-One and 77/100 dollars

3052350241 07-15-90 001-26-0521

TO THE ORDER OF CONTINENTAL ENVELOPE CORP
11 ACACIA LANE
STERLING VA 22170

Kay M. Pell
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈002847⑈ ⑆054001547⑆ 10005223⑈44

FOR DEPOSIT ONLY
CONTINENTAL ENVELOPE CORP.
ACCT # 0206457

0 0 1 7 6 9 2 1 3

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

1st AMERICAN BK
FALLS CHURCH, VA 22041
⑆054001547⑆ 10005223⑈44

JUL 13 90

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

JUL 16 90

PAID

0520-0027-6
054001547 07-15-90
3052350241

960437

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 146-P

DATE: March 19, 1990

DATE REQUIRED: March 26 (1990)

SUPPLIER: Cotterton Printing
Attn: Becky Varney

SHIP TO: 1990 Prospect

2294.92

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:
GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTION

1) Bill direct to client, % Step
2) Bluelines required for appr
3) Each package, box or skid client, purchase order num
4) All billings and invoices (pur Stephen Winchell & Associ liability hereunder for any g

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	ELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC FAIR ELECTIONS PROSPECT PACKAGE			
100.000	LETTER: Offset SIZE: 8-1/2 x 11" 2 Sheet/4 Page STOCK: 30# White Offset INK: 2/1. PMS 541 Blue & Blk/Blk FOLD: Fold in thirds. Head Out	21.93	2,193.	00
	**PRICE/M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDERS NOR PAY OVERRUNS **SEND BLUELINE TO SMWA. ATTN: ALLISON FLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTBOARDS WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION.			
	PLEASE CALL WITH QUESTIONS THANK YOU!	SubTotal Total	2,193. $2,193.	00 00

printing

B

PURCHASING AGENT: Allison Flaum Sym for ARF

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO:	SUPPLIER INVOICE NO:	SUPPLIER INVOICE DATE:
				54066	3/30

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION: Other Bids: Craftsman-$23.68/M, Forms Direct-$23.65/M, Jensen-$24.09/M, Mt. Vernon-$24.15/M

CATTERTON PRINTING

QUALITY AND SERVICE SINCE 1966

918 Sixteenth Street, N.W.
Washington, D.C. 20006
(202) 638-4686

6 0 4 3 7 4 7 3 5

Invoice Number: 54066

Customer Number: 1001

Bill To:
GOPAC C/O SWA
1615 L STREET N.W. SUITE 340
ATTN: PHYLLIS
WASHINGTON, DC 20036

Deliver To:
GOPAC C/O SWA
1615 L STREET N.W. SUITE 340
ATTN: PHYLLIS
WASHINGTON, DC 20036

2483

DATE	SHIP VIA	P.O. NUMBER	SALESPERSON	PAYMENT STATUS
03/30/90	Our Truck	GOPAC 146 P	RV AA	Net 30 Days

DESCRIPTION		
GOPAC PROSPECTING		
100,000 COPIES		
LETTERS / 100,000 @ $21.93 PER 1000	2,193.00	
CORRECTIONS AFTER BLUELINES	101.92	
	SUB-TOTAL	2,294.92
	POSTAGE	+ 0.00
	TAX	+ 0.00
	TOTAL	2,294.92
	DEPOSIT	- 0.00
	BALANCE	2,294.92

TERMS

NET DUE AND PAYABLE UPON RECEIPT - 1.5% per month or maximum interest rate allowed by law after 30 days. Attorneys fees and all other cost of collection are due if this bill must be referred for collection. Minimum of $15.00 service fee for returned checks. 1% discount if paid in 10 days. All invoice disputes must be submitted in writing within 15 days of invoice date.

FIRST FEDERAL SAVINGS BANK
OF WASHINGTON, D.C., N.A.
1776 EYE STREET, N.W.
WASHINGTON, D.C. 20006

2483

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
04/25/90	002483	$2294.92

PAY Two Thousand Two Hundred Ninety-four and 92/100 dollars

TO THE ORDER OF CATTERTON PRINTING
24 INDUSTRIAL PARK DRIVE
WALDORF MD 20601

Kay H. Riddle
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈002483⑈ ⑆054001547⑆ 10005223⑈11 ⑈000022949 2⑈

9604317347

MY '90 04
FNB II MI
052001113

0520-0052-4
0520-0052-5
60E314950 05-07-90

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
MAY 07 90
PAID

1379 49362

ENDORSE HERE
X
FOR DEPOSIT ONLY
CATTERTON COMPANY, INC.
WALDORF, MD 20602

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

PURCHASE ORDER

GOPAC 165-E

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Catterton Printing
918 16th Street, NW
Washington, D.C. 20006

DATE: May 17, 1990

DATE REQUIRED:

SHIP TO: Diversified Mailing
#2 Houser Drive
Fredricksburg, VA, 22401
Attn: George McDonnell

1990 prospect

3004.06

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
℅ Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INS

1) Bill direct to
2) Blueline to
3) Each pack client, pur
4) All billings Stephen W liability fo

g quantity.

bility of client shall incur no

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUA ORD	ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
1M	[illegible] printing set/4 Page et	18.68	2,802.00	
	STOCK: - INKS: 2/1, PMS 541 Blue & Blk Blk FOLDS: Slit, neat & fold in equal thirds, head out. final folded, size to #10. **PRICE IS INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDERS NOR PAY OVERRUNS **SEND BLUELINE TO SUMA, ATTN: ALLISON PLAUM FOR APPROVAL BEFORE PRINTING. RETURN APPROVED WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION. THANK YOU!		SubTotal Total	2,802.00 2,802.00

PURCHASING AGENT: Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO.:	SUPPLIER INVOICE NO.:	SUPPLIER INVOICE DATE:
			1001	54894	5/24/90

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

B

CATTERTON PRINTING

QUALITY AND SERVICE SINCE 1965

918 Sixteenth Street, N.W.
Washington, D.C. 20006
(202) 638-4686

Please Mail Remittances to:
24 Industrial Park Dr.
Waldorf, MD 20601

Invoice Number: 54894

Customer Number: 1001

Bill To:
GOPAC * C/O STEVEN WINCHELL
1615 L STREET N.W. SUITE 340
WASHINGTON, DC 20036

Deliver To:
STEPHEN WINCHELL & ASSOCIATES
1615 L STREET N.W. SUITE 340
WASHINGTON, DC 20036

2123

DATE	SHIP VIA	P.O. NUMBER	SALESPERSON	PAYMENT STATUS
05/24/90	Our Truck	GOPAC 165-P	RV HA	Net 30 Days

DESCRIPTION		
GOPAC FAIR ELECTIONS PROSPECT LETTERS / 150,000 @ $18.68 PER 1000	2,802.00	
DELIVERY	160.00	
CORRECTIONS AFTER BLUELINE	42.06	
	SUB-TOTAL	3,004.06
	POSTAGE +	0.00
	TAX +	0.00
	TOTAL	3,004.06
	DEPOSIT -	0.00
	BALANCE	3,004.06

TERMS

NET DUE AND PAYABLE UPON RECEIPT - 1.5% per month or maximum interest rate allowed by law after 30 days. Attorneys fees and all other cost of collection are due if this bill must be referred for collection. Minimum of $15.00 service fee for returned checks. 1% discount if paid in 10 days. All invoice disputes must be submitted in writing within 15 days of invoice date.

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1707 K STREET, N.W.
WASHINGTON, D.C. 20006

2923

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/30/90	002923	$*****3004.06

Three Thousand Four and 06/100 dollars

70549595? 08-03-90 0641 2P 053%

TO THE ORDER OF
CATTERTON PRINTING
24 INDUSTRIAL PARK DRIVE
WALDORF MD 20601

Kept Public
AUTHORIZED SIGNATURE

Judy E. Bassett
AUTHORIZED SIGNATURE

"002923" :054001547: 10005223" 14 "0000300406"

960437 14

ENDORSE HERE
X
FOR DEPOSIT ONLY
CATTERTON COMPANY, INC.
WALDORF, MD 20602

02
0520-0027-8
0520-0027-8
70549595? 08-03-90

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
AUG 03 90
PAID

1379 12671

PURCHASE ORDER

BILL TO: GGPHA
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340
Washington, D.C. 20036

SUPPLIER: Mt. Vernon Printing
Attn: Fran/Chuck Wesley

SHIP TO: To Be Confirmed

DATE: March 5, 1990
DATE REQUIRED: March 20, 1990

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

1990

prospecting

$209.67

QUANTITY ORDERED		UNIT PRICE	TOTAL
100,000	GGPHA REPLY: C SIZE: 1 STOCK: 5 INK: 3/ FOLD: Par **PRICE/M !! COURIER COST **GGPHA BILL **SEND BLUES ! FOR APPROVAL ! WITH BLUELINE **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GGPHA" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION. PLEASE CALL WITH QUESTIONS THANK YOU!	46.98	1518.00 PAY QUESTIONS ALLISON FLAUM WITHIN. RETURN ARTBOARDS CASE OF CHANGES. Subtotal 4698.00 Total 2,349.00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION: Other Bids: Jensen-$24.65/M, Forms Direct-$24.33/M

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 145-P

DATE: March 19, 1990

DATE REQUIRED: March 25, 1990

SUPPLIER: Mt. Vernon Printing
Attn: Fran/Chuck Wesley

SHIP TO: ~~[illegible]~~
SATURN CORP.
Attn: Lisa

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:
GOPAC

c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4442
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates
2) Blueline required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices M		
	GOPAC FAIR ELECTIONS PROSPECT PACKAGE		
100,000	APPLY: Continuous Form SIZE: 17 x 11" STOCK: 50# White Offset INK: 3/1, PMS 541 Blue, 185 Red & Black/Blk FOLD: Fanfolded every 11"	23.49	2,349.00
	**PRICE M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDER/OVER RUNS **SEND BLUELINE TO SWA, ATTN: ALLISON FLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTBOARDS WITH BLUELINE IN CASE OF CHANGES. **LIST ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION.		
	PLEASE CALL WITH QUESTIONS Subtotal		2,349.00
	THANK YOU! Total		$2,349.00

PURCHASING AGENT: Flaum Sgnd for ARF

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
				[illegible]82	3/29/90

QUANTITY(S) RECEIVED: Other Bids: Jensen-$24.65/M; Forms Direct-$24.33/M

ADDITIONAL INFORMATION:

Mount Vernon Printing Company

INVOICE

3229 Hubbard Road Landover, Maryland 20785 (301) 341-5600

687

BILL TO

GOPAC C/O S. WINCHELL
1615 L STREET, NW #340
WASHINGTON
D.
ATTN: ATTN: ACCOUNTS PAYABLE

2637

SHIP TO

*** INVOICE ***

29562
04/04/90

GOPAC145P
WESLEY, CHARLES
17842E

NET 30 DAYS

DESCRIPTION	QUANTITY	U/M	UNIT PRICE	DISC.	AMOUNT
CUNT FORMS PRINTED 3/1 ON 50# WHT OFFSET RESTRIPPING AA'S	100000		4693.000 263.58		[illegible] 263.
			SUB TOTAL TAX		4961. 248
			TOTAL INVOICE		5209.
			AMT DUE		5209.

9604374 2

TERMS: NET 30 DAYS - 1½ % SERVICE CHARGE OVER 60 DAYS.

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1130 EYE STREET, N.W.
WASHINGTON, D.C. 20005

2637

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
05/23/90	002637	****5209.67

PAY Five Thousand Two Hundred Nine and 67/100 dollars

TO THE ORDER OF MOUNT VERNON PRINTING CO.
3229 HUBBARD ROAD
LANDOVER MD 20785

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

"002637" :054001547: 10005223"64 "000052096?"

9604377417

ENDORSE HERE
X

FOR DEPOSIT ONLY
MOUNT VERNON PRINTING CO.
ACCT.# 200-02218

0123 11317

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

0520-0027-6
0520-0027-6
2052799904 05-31-90

SIGNET BANK/MD
052000018
123095345 05-30-90 01

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
MAY 31 90
PAID

MAY 30 1990

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 143-P

DATE: May 14, 1990

DATE REQUIRED: May 25, 1990

SUPPLIER: Forms Direct Inc.
601 East Street
Frederick, MD 21701

SHIP TO: Diversifi
#2 Houser
Fredrickst
Attn: Bet

1990 prospect

4995.97

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242

Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Ass
2) Bluelines required for approval. 2 samples will
3) Each package, box or skid must be marked to client, purchase order number and a sample a
4) All billings and invoices pursuant to this Purch Stephen Winchell & Associates, Inc. is acting i liability hereunder for any goods or services p

...e of this Purchase Order by Vendor, in writing or by commencement ...e rendering of items or services purchased hereunder. Vendor ...hat it has entered into a binding agreement with Client. Vendor ...wledges that time is of the essence in completing this Purchase ...epting this Purchase Order, represents and warrants that it can com... all instructions contained herein as well as all specified dates and ...or further acknowledges that Client has caused this Purchase Order ...liance on Vendor's representations and that failure to comply with the ...s and representations of this Purchase Order shall constitute a mate... and entitle Client to avail itself of all legal and equitable remedies

QUANTITY ORDERED		UNIT PRICE	TOTAL
	GOPAC FAUX ELECTIONS PROSPECT MAILING		
150,000	REPLY ENVELOPE SIZE: #10 BRE STOCK: 24# White Wove INKS: 2/0. PMS 541 Blue & 185 Red DESCRIPTION: Diagonal Seams, closed face *-PRICE/M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDERS NOR PAY OVERRUNS **SEND BLUELINE TO SW&A, ATTN: ALLISON FLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTBOARDS WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION. PLEASE CALL WITH QUESTIONS THANK YOU!	13.18	1,977.00
		SubTotal	1,977.00
		Total	$1,977.00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED:	DATE ORDER COMPLETED:	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE:
		5/25/90		101266-201A	5/29/90

QUANTITY(IS) RECEIVED:

ADDITIONAL INFORMATION: other bids-

Continental-$12.957M

FORMS DIRECT INC.

INVOICE

No. 10126-201

Printing & Mailing

801 East Street • Frederick, MD 21701
(301) 698-0404 / (800) 999-4334

SOLD TO

GOPAC
c/o Stephen Winchell & Assoc.
1615 L St., N.W., #340
Washington, D.C. 20036

SHIP TO

DMS
2 Houser Drive
Fredericksburg, Virginia

INVOICE DATE	YOUR ORDER NO.	DATE SHIPPED	SALES PERSON	SHIPPED VIA	FOB POINT	
5-29-90	GOPAC 163-P	5-25-90	RH	FDI	Dest.	

QUANTITY	DESCRIPTION	PRICE	AMOUNT
150,000	#10 Reg 24# W/WVE GOPAC Fair Elections Prospect Package	$13.18/M	$1,977.00
	2936		
	Virginia Sales Tax (4.5%) If tax exempt, please send certificate and deduct tax from amount due.		88.97
	Thank you.		
	Additional Charge ----------		
	Reshoot art		16.25
	Samples attached.		
		PLEASE PAY THIS AMOUNT ▶	$2,082.22

5 4 4 4

PURCHASE ORDER

BILL TO:

GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite 9340
Washington, D.C. 20036

SUPPLIER:

Forms Direct Inc.
801 East Street
Frederick, MD 21701

SHIP TO:

Saturn Corporation
4701 Lydell Road
Cheverly, MD 20781
Attn: Jacquie Coles

GOPAC 164-PR-2

DATE: May 14, 1990

DATE REQUIRED: May 25, 1990

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client Stephen Winchell & Associates, Inc is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier

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QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC FAIR ELECTIONS PROSPECT PACKAGE		
150,000	REPLY: Continuous Form SIZE: 17 x 11" - 1/2" pinfeeds left & right STOCK: 50# White Offset INK: 3/1, PMS 541 Blue, 185 Red & Black/Blk FOLD: Fanfolded every 11" 1 large 5% screen of 541 Blue 1 small 50% screen of 185 Red **PRICE/M INCLUDES SET-UP, DELIVERY AND ALL COURIER COSTS. **GOPAC WILL NOT ACCEPT UNDERS NOR PAY OVERRUNS **SEND BLUELINE TO SW&A, ATTN: ALLISON FLAUM FOR APPROVAL BEFORE PRINTING. RETURN ARTBOARDS WITH BLUELINE IN CASE OF CHANGES. **MARK ALL CARTONS W/SAMPLE, QUANTITY & "GOPAC" **RETURN ARTBOARDS AND SAMPLES ASAP AFTER JOB COMPLETION. THANK YOU!	18.17	2,725.50
		SubTotal	2,725.50
		Total	$2,725.50

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
		5/25/90		10126-202	5/29/90

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

FORMS DIRECT INC.

INVOICE No. 10126-202

Printing & Mailing

801 East Street • Frederick, MD 21701
(301) 698-0404 / (800) 999-4334

SOLD TO

GOPAC
c/o Stephen Winchell & Assoc.
1615 L St., N.W., #340
Washington, D.C. 20036

SHIP TO

Saturn Corp.
4701 Lydell Road
Cheverly, Maryland

INVOICE DATE	YOUR ORDER NO.	DATE SHIPPED	SALES PERSON	SHIPPED VIA	FOB POINT	
5-29-90	GOPAC 164-P	5-25-90	RH	FDI	Dest.	

QUANTITY	DESCRIPTION	PRICE	AMOUNT
150,000	17 x 11 Comp Form/50# WH Offset GOPAC Fair Elections Prospect Package Reply	$18.50/M	$2,775.00
	Maryland Sales Tax (5%) If tax exempt, please send certificate and deduct tax from amount due.		138.75
	Thank you.		
	Samples attached.		

2936

TERMS: NET 30 DAYS
LATE PAYMENTS SUBJECT TO 1½% PER MONTH OR 18% PER YEAR INTEREST CHARGES.

PLEASE PAY THIS AMOUNT ▶ $2,913.75

MODERN COMMUNICATIONS
DIRECT MAIL SERVICES

DUPLICATE IN RED

FIRST REPUBLICBANK OF WASHINGTON, D.C. N.A. 5TH & E STREET, N.W. WASHINGTON, D.C. 20004

2936

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/30/90	002936	********4995.97

ENDORSEMENT

PAY Four Thousand Nine Hundred Ninety-Five and 97/100 ---------- dollars

TO THE ORDER OF FORMS DIRECT INC.
801 EAST STREET
FREDERICK MD 21701

Kay M. Riddle
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

⑈002936⑈ ⑆054001547⑆ 10005223⑈14 ⑈000499597⑈

11-1096-S

ENDORSE HERE
X FORMS DIRECT INC.

FRANKLIN NATIONAL BANK OF WASHINGTON, D.C.
AUG 13 90
PAID

AUG 90 02

ATTACHMENT E

9604337349

Campaign For Fair Elections

A Project of GOPAC

Congressman Newt Gingrich
General Chairman, GOPAC

Dear Friend:

Let me ask you a disturbing question.

How would you feel if I told you that every penny you have ever paid in federal taxes was spent to pay the postage on your Congressman's unsolicited junk mail?

How about if I told you that even that much probably wouldn't be enough to cover the $1.89 MILLION dollar postage bill racked up by just one Senator in the first 9 months of 1988.

Would you feel shocked? Outraged? Frustrated that there probably isn't much you can do about it?

If you felt shocked and outraged, you'd be completely justified. And you wouldn't be alone. But if you felt there isn't much you can do about it, you'd be very much mistaken.

By signing and returning the enclosed CITIZEN'S VETO, you can tell the Democrat-controlled Congress — in no uncertain terms — that you're fed up with their arrogant abuse of the public's trust — and your tax money.

And believe me, when you and thousands of your fellow citizens stand up and say "NO!" — they'll have to listen.

As Republican Whip in the House of Representatives, I've seen firsthand how the Democrats have taken advantage of the tremendous power they've built up over the last 35 years as the ruling majority in Congress. I've also seen how their abuse of that power has brought Congress to an all-time low in public esteem.

- Congressman Jim Wright, Speaker of the House and the highest ranking Democrat in the nation, resigned in order to avoid being called to answer for his alleged 69 separate House ethics violations.
- House Democrat Whip Tony Coelho resigned after being accused of a financial scandal. In all 11 Democrats have been investigated or indicted for violations of the law or House ethics rules just in the last two sessions of Congress.
- Sheer arrogance has led Democrats to declare war on the Bush presidency, seizing powers that have belonged to the executive branch without question

(over please)

440 First Street, N.W. • Suite 400 • Washington, D.C. 20001

960437750

for 200 years — such as foreign policy and the presidential appointment process. For example, both the House GOP Leader Bob Michel and former House GOP Whip Dick Cheney have charged that Jim Wright leaked classified material. The evidence is clear he negotiated directly with the communist government of Nicaragua, possibly in violation of federal law.

- Worst of all, they've entrenched themselves into a permanent majority in Congress. It's now practically impossible to defeat a sitting member of the House. In 1988, 99% of the incumbents who ran for re-election to the House won.

In other words, the Democrats in Congress have set themselves up as the highest authority in the land — above the will of the American people who elected Ronald Reagan and then George Bush to be their president.

The only way to clean up the mess and restore honesty and decency to Congress is to break the Democrats' stranglehold on power by focusing public attention — and outrage — on their unethical escapades.

That's why I urge you to sign your CITIZEN'S VETO, and join GOPAC's Campaign for Fair Elections — a project that directly attacks two of the most blatant ways the Democrats keep themselves in power.

First is the Franking Privilege I talked about earlier.

Worth millions of dollars in publicity, this taxpayer-paid-for privilege gives every Member of Congress free postage for his self-promoting junk mail. And, believe me they use it to the hilt:

1. In 1986, Congressmen mailed out over 785 million letters to constituents, without paying postage;

2. During the 1988 election campaigns, Congressmen spent more money on franked mail than their challengers spent on the entire campaign. Incumbents have a taxpayer-financed edge, while challengers fight desperately for name recognition;

3. The money spent on franked mail has grown from $7 million in 1966 to an incredible $134 million projected for 1990.

It's clear we can't have fair elections until we do away with this grossly unfair Franking Privilege and give challengers a level playing field.

But we're going to need your CITIZEN'S VETO to do it.

I urge you to exercise your right to tell Congress you are opposed to spending any more tax money for postage on their unsolicited junk mail by signing and returning your CITIZEN'S VETO today.

Your VETO is the first step in our two-step plan to gain a Republican majority in the House of Representatives by 1992.

The Campaign for Fair Elections is a project of GOPAC, the Republican committee dedicated to building a Republican majority at all levels of government.

I've been General Chairman of GOPAC since 1986. And, both as a Member of Congress and more recently as the second ranking Republican in the House, I've been in the forefront of those calling for an end to the Democrat's corruption.

(continued on page 3)

9604375

Now, with this VETO we hold a powerful weapon in our hands. Our goal is to:

1. Collect at least 100,000 VETOS from Americans like you who understand how important fair elections are to our nation's future.

2. Show the Democrats that there is a powerful grassroots demand for fair elections that give challengers a real chance.

3. And if they don't listen to us, and reform the unfair Franking Privilege, we'll use this as a powerful campaign issue in the 1990 elections.

From talking to people all over the country, I've come to believe that Americans are fed up with Congress' continuing abuse of power — and for the first time in many years, they are ready to vote them out of office.

That's why we need your help. We must use the power of this VETO right now.

We have to collect enough VETOS to really put the pressure on the Democrats — so they'll realize the American people mean business.

And along with signing your VETO, I urgently need you to help me with the second half of GOPAC's two-part strategy to break the Democrat stranglehold on the House of Representatives.

The second part of our plan to build a Republican majority in 1992 involves our fight against a practice known as Gerrymandering.

Gerrymandering means that when Congressional districts were drawn after the 1980 census, Democrat-controlled state legislatures cleverly carved out boundaries that would give dozens of Democrats "safe seats" — essentially jobs for life.

Along with the Franking Privilege, Gerrymandering is one of the Democrats' most effective tricks for holding on to their majority in the House. And GOPAC's goal is to defeat them at this game.

- In 1984, Republican congressional candidates won 49% of the popular vote, but because of Gerrymandering, the Democrats captured 69 more seats — giving them a 58% to 42% majority!

- After the 1990 census, Congressional districts will be redrawn, and we need to put Republicans in control of as many state legislatures as possible so we can block their attempts to Gerrymander safe seats this time around.

During the past eleven years, GOPAC has helped elect literally hundreds of Republican state legislative candidates to office — and won control of many state legislative chambers.

There's no doubt about it, we're on the road to success.

With your help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And that will give us the momentum we need to sweep in a majority of Republicans in 1992 — the first election after the districts are re-drawn.

Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years.

The time has never been better. The American people have never been more ready.

(over please)

9604375 2

But we're going to need your help to succeed. That's why I'm asking you to send in a generous contribution along with your VETO to help GOPAC carry out our plan.

GOPAC's chairman, Bo Callaway, and I have set our 1990 Campaign for Fair Elections budget at $180,000 which must cover the cost of:

— raising the money to collect 100,000 VETOS,

— working to get a response from every member of Congress,

— conducting the massive publicity campaign that is the key to our success,

— and building the cash reserve for our candidates.

But we're going to need your help to meet that budget. I urge you to contribute at least $25 when you send in your VETO. If you can, please help with a larger contribution — $50, $100, or even $500.

Of course, if you can't give as much as $25, we would be grateful for a gift of just $10 or $15.

But whatever you decide to give, please send it soon — I must raise $50,000 of our budget within the next 28 days. We have to get our petitions collected now — while the American people are ready to act — not months down the road when the public's mood may have changed.

So if you're shocked by abuses of the Franking Privilege, if you're outraged that Democrats are setting themselves up as "life-time representatives" of Gerrymandered districts — then do something about it.

I believe you are one American who understands what is at stake. I'm counting on you to send me your VETO and your contribution within the next 28 days.

With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman, GOPAC

P.S. You can make a difference. By sending in your VETO and your contribution today, you'll help us eliminate incredibly wasteful Franking Privileges and unfair Gerrymandering tactics that virtually guarantee the re-election of incumbent Democrats.

I'm looking forward to hearing from you.

2604375 3

REPLY MEMORANDUM

TO: Congressman Newt Gingrich

☐ YES!

I want to help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives.

And to show Congress I mean business, I've signed the attached CITIZENS VETO that says I don't want my tax money spent on postage for unsolicited junk mail that gives incumbent Congressional candidates an unfair advantage against challengers.

I am enclosing my contribution, made payable to GOPAC, for:

☐ **$25** ☐ **$50** ☐ **$100**

☐ **$500** ☐ **$____Other**

Signature _____

Mr. Dale Stanley
P.O. Box 114
Lake Arrowhead, California 92352

A111

Contributions to GOPAC are not deductible as charitable contributions on your Federal income tax return.

Paid for by GOPAC - A Non-Federal Committee

960437547

For The Exclusive Use Of:

CITIZENS VETO

Mr. Dale Stanley
P.O. Box 114
Lake Arrowhead, California 92352

GOPAC

Campaign For Fair Elections

To: The Members of the 101st Congress

I, the undersigned taxpayer, am personally outraged that you are spending nearly $100 MILLION a year of my hard-earned tax money for postage on self-serving, unsolicited junk mail.

I'm further outraged that your blatant abuse of the Franking Privilege has helped create a virtual "ruling class" of incumbent Congressmen who use this free publicity to mow down challengers and secure a 99% re-election rate.

In an effort to establish a level playing field for Congressional incumbents and challengers alike, I've committed myself to GOPAC's Campaign for Fair Elections, and will do all in my power to eliminate funding for unsolicited junk mail sent by the U.S. Congress.

As a United States citizen eligible to vote in Congressional elections, I hereby VETO any proposal to use my tax money for unsolicited franked mail.

Citizen Signature _____ Date _____

440 First Street, N.W. • Suite #400 • Washington, D.C. 20001

GOPAC

GIVING YOU THE POWER TO...

VETO

The Law That Ensures Members
of Congress Lifetime Jobs

your stamp here
helps us save
much needed funds

BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 12328 WASHINGTON, D.C.

POSTAGE WILL BE PAID BY ADDRESSEE

Congressman Newt Gingrich
C/O
GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20077-0245

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

9 6 0 4 3 7 4 7 5 9

ATTACHMENT F

9604337347557

FAIR ELECTIONS VETO

C...LT-0046 GOPAC '89 PROSPECT MAIL-CODE RESPONSE ANALYSIS RUN-DATE: 90/12/28 PAGE 1

FOR RETURNS THRU: 90/12/14

MAIL CODE	DESCRIPTION	MAILDATE	DAYS OUT	QTY-MLD	RESPONSE NONDNR	RESPONSE DONOR	RESPONSE $	INCOME GROSS	INCOME G/LM	INCOME NET	INCOME $AVG	COST TOTAL	COST C/LM	PK	TP	ACTION
H115	1990 $100+	90/06/27	69	505	14	56	11.09	3840	7.60	3529	68.57	310	.62	9H	H	
H116	1990 $50-99.99	90/06/27	126	1148	50	109	9.49	3382	2.95	2675	31.03	706	.62	9H	H	
H117	1990 $25-49.99	90/06/27	139	4023	245	484	12.03	9725	2.42	7250	20.09	2475	.62	9H	H	
H118	1990 $15-24.99	90/06/27	141	2106	200	304	14.43	4120	1.96	2824	13.55	1295	.62	9H	H	
H119	1990 $5-14.99	90/06/27	106	3624	466	525	14.49	3674	1.01	1444	7.00	2229	.62	9H	H	
H120	1989 $100+	90/06/27	72	468	14	23	4.91	1770	3.78	1482	76.96	287	.62	9H	H	
H121	1989 $50-99.99	90/06/27	75	1015	31	47	4.63	1665	1.64	1040	35.43	624	.62	9H	H	
H122	1989 $25-49.99	90/06/27	72	4162	218	144	3.46	3220	.77	659	22.36	2560	.62	9H	H	
H123	1989 $15-24.99	90/06/27	159	2330	146	93	3.99	1281	.55	152-	13.77	1433	.62	9H	H	
H124	1989 $5-14.99	90/06/28	91	4712	547	307	6.52	2406	.51	492-	7.84	2899	.62	9H	H	
H125	1988 $100+	90/06/28	56	242	0	4	1.65	235	.97	86	58.75	148	.62	9H	H	
H126	1988 $50-99.99 MULTIS	90/06/28	74	473	2	9	1.90	238	.50	53-	26.44	291	.62	9H	H	
H127	1987 $100+	90/06/28	0	155	0	0	.00	0	.00	95-	.00	95	.62	9H	H	
H128	1987	90/06/28	50	264	0	1	.38	100	.38	62-	100.00	162	.62	9H	H	
	REPORT TOTAL		0	25227	1933	2106	8.35	35657	1.41	20135	16.93	15521	.62			

9604373747578

GOPAC, INC. 2721

OUR REF NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
	June Housefile Mailing					8183.46

7559

9604377

GOPAC
440 FIRST STREET, N.W., SUITE 800
WASHINGTON, D.C. 20001

FIRST INTERSTATE BANK OF WASHINGTON, D.C., N.A.
1730 K STREET, N.W.
WASHINGTON, D.C. 20006
10-5180

2721

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/14/90	2721	8183.46

PAY Eight Thousand One Hundred Eighty Three and 46/100 Dollar's

TO THE ORDER OF
U.S. Postmaster
Diversified
2 Houser Drive
Fredericksburg, VA 22401

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

⑈002721⑈ ⑆055001519⑆ 1000137203⑈

Missing Invoice

GOPAC

440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

2721

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
6/14/90	2721	$8183.46

PAY Eight Thousand One Hundred Eighty Three and 46/100 Dollars

TO THE ORDER OF
U.S. Postmaster
Diversified
2 Houser Drive
Fredericksburg, VA 22401

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

⑈002721⑈ ⑆054001547⑆ 10005223⑈64 ⑈00008183466⑈

960437347160

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

JUN 20 90

PAID

For Deposit Only
U.S. Postal Service
Fredericksburg, VA 22404
Acct. #0010104

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

FREDERICKSBURG, VA
JUN 20 90

⑆051 401 331⑆
THE NATIONAL BANK
FREDERICKSBURG, VA
703-899-3330

GOPAC, INC. 2721

ORDER # NUMBER	YOUR INVOICE NUMBER	APPLICATION	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
		June Housefile Mailing				8183.46

2604337347261

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

2721

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
5/14/90	2721	8183.46

PAY Eight Thousand One Hundred Eighty Three and 46/100 Dollars

TO THE ORDER OF U.S. Postmaster
Diversified
2 Houser Drive
Fredericksburg, VA 22401

NON-NEGOTIABLE
AUTHORIZED SIGNATURE

Missing Invoice

9 6 0 4 3 7 4 7 6 2

INVOICE

REMIT TO

SHIPPED FROM

tri-state envelope corporation

ENVELOPE MANUFACTURERS •

TRI-STATE ENVELOPE CORP.
P.O. Box 433
BELTSVILLE, MD 20704-0433

49608

49608/20/90

COPAC
C/O STEPHEN WINCHELL
1615 L STREET, N.W.
SUITE 340
WASHINGTON, D.C. 20036

CUSTOMER ORDER NO.	OUR ORDER NO.	SALESMAN	SHIPPED VIA	F.O.B.	
COPAC 1299-E	6-2120-90M	DOUG	TRI STATE TRUCK	99218	

CUSTOMER ORDER NO.	QUANTITY SHIPPED	DESCRIPTION	PRICE PER M	DOLLAR AMOUNT
	10,000	#10 24 WHITE WOVE OS DS REG	33.40/M	334.00
		4.5% VA. TAX		15.03

5580 - Dmh June

Thank You!

TERMS: NET 10 DAYS — service charge per month on accounts 30 days past due 18% PER ANNUM

RETURN INVOICE COPY WHEN REMITTING — PLEASE PAY THIS AMOUNT → 349.03

ALL CLAIMS MUST BE MADE WITHIN 30 DAYS AFTER RECEIPT OF GOODS

QUANTITY ORDERED	SALES WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
Other Bids: Continental - $33.20/M	12-2120-90M	49608	6/20/90

ADDITIONAL INFORMATION

Professional Graphics $33.40/M

INVOICES APPLICABLE

	TOTAL
334.00	
15.03	

PACKAGES NOS TO:

JUN-19-91 WED 13:30 COPAC

P.02

ASE ORD

JUN-19-91 WED 15:30 GOPAC P.03

PURCHASE ORD

ociates, Inc. unit-C1294-H

14, 1991

19, 1990

PACKAGES

NCE TO:

ates, Inc.
ington, D.C. 20036

88-4917

writing or by commun
ped hereunder. Vendo
ent with Client. Vendo
completing the Purch
and warrants that it
as all specified dates
caused this Purchas
that failure to comply
order shall constitute
al and equitable rem

TOTAL

334

334

334

INVOICES.
IPLICATE.

099218

CARRIER

TRI STATE TRUCK

TRI-STATE ENVELOPE CORPORATION

DME II
4333 DAVENPORT ROAD
FREDERICKSBURG, VA

#10 24 WHITE WOVE OS DW RDC LTR STAMP GUM PRINTED

JOB# 6-2120-90M PMS COPAC1295-H

PURCHASE ORDER

Shippen, Pat

Agent, Pat

SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE
6-2120-90M	49608	6/20/90

QUANTITIES RECEIVED

Other Bids: Continental - $33.90/M Professional Graphics - $43.90/M

ADDITIONAL INFORMATION

960 4 3 7 0 4 7 0 3

PURCHASE ORDER

Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

P.O. # GOPAC1295-M

DATE June 14, 1990

DATE REQUIRED June 19, 1990

Tri State Envelopes
9000 Eagle Road
Baltsville, MD 20705

SHIP TO: To be confirmed.
DISCRIFED

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Business required for approval: 2 samples with invoice 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices/M			
	GOPAC Fair Elections Veto Houseville			
10,000	REPLY ENVELOPE SIZE: #10 - RAE STOCK: 24# White Wove INK: 1/C, 1 PMS - 541 Blue DESCRIPTION: Gummed for Live, Diagonal Seams	33.40	334	00
	**Price(s) includes setup, delivery & all courier charges. **Send blueline to SWA for approval before printing. Return artboards w/ blueline & 20x10 at job's completion. Samples to SWA as soon as possible. **GOPAC will not accept unders nor pay overruns. **Mark all cartons with GOPAC, sample & quantity	Subtotal	334	00
	Thank you.	Total	$334	00

PURCHASING AGENT: Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

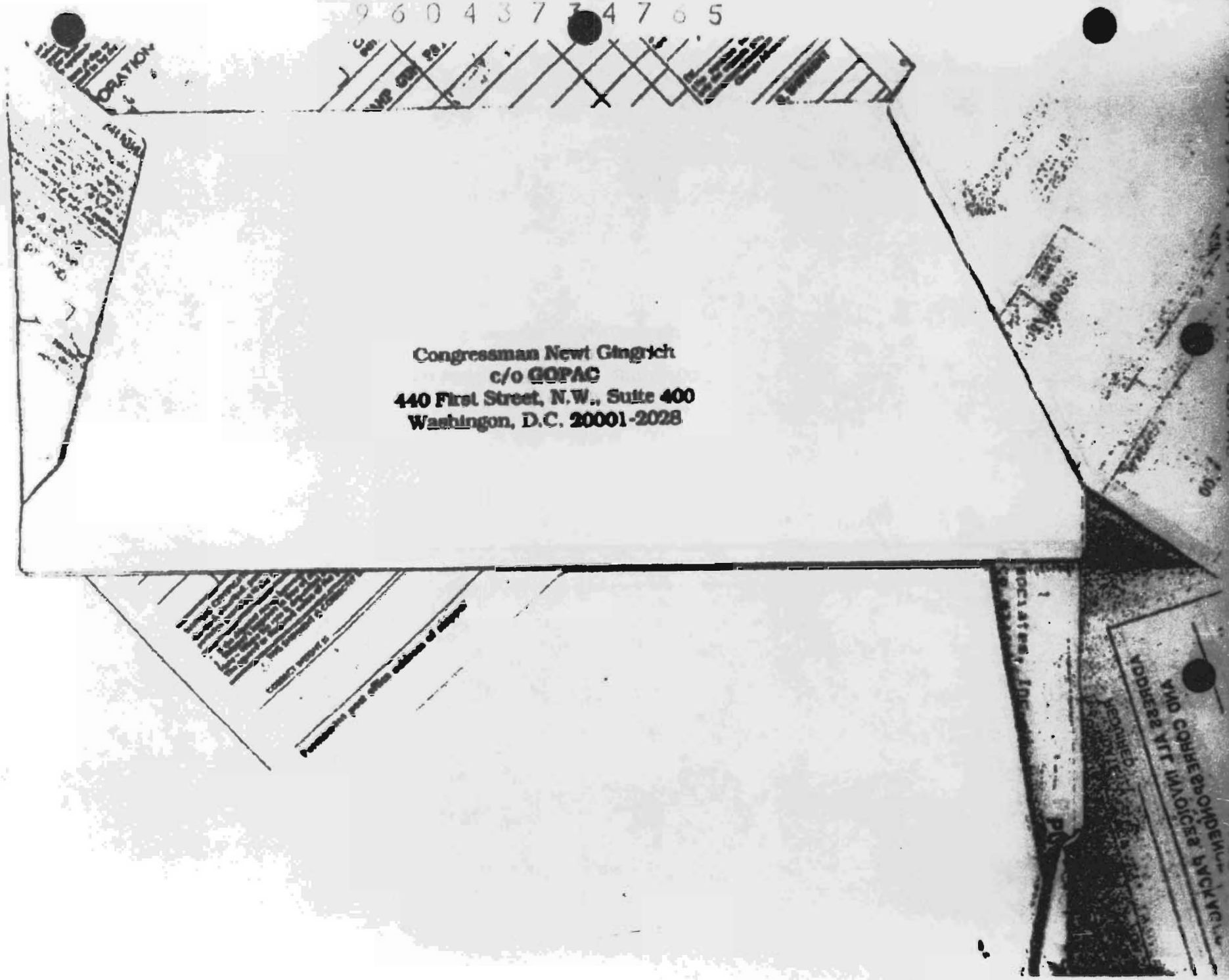
POST OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE
			6-2120-90M	49608	6/20/90

QUANTITIES RECEIVED
Other Bids: Continental - $32.90/M Promotional Graphics - $43.90/M

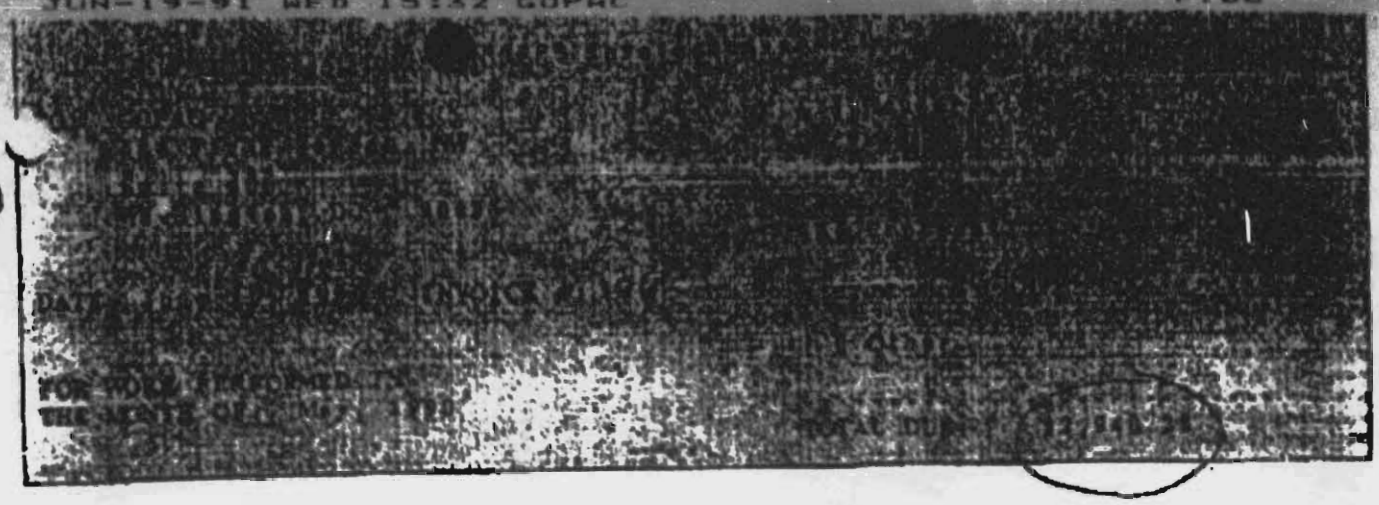
ADDITIONAL INFORMATION

9600437047004

9604373347o5



Congressman Newt Gingrich
c/o GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20001-2028



DROP DATE	DROP COUNT	PKGE CODE	DESCRIPTION	COST PER PIECE	TOTAL COST
5/04-5/14	53,776	A1	Fair Elections Veto	$0.035	$1,882.16
5/18-5/25	30,232	B1	State Taxes	$0.035	$1,038.12

5460 - Draft June

1839

9604373047666

Unrelated

	DATE	NUMBER
Paid Thru	06/29/90	3581

Diversified Mailing Services, Inc.
4333 Davenport Road - Fredericksburg, Virginia 22401
(703) 898-5248 - (800) 336-3674 - FAX (703) 898-2612
Virginia's Largest Lettershop Since 1971

GOPAC
c/o Stephen Winchell & Associates
1619 L Street, NW, Suite 340
Washington DC 20036

FAIR ELECTIONS
JUNE HOUSEFILE

Job No. 5216 Customer P.O. # H/S Jobs Terms: NET 30

Quantity	Description	Price	Extension
	Postage Adv.: 8,183.46 Postage Used: 8,169.02		
25,227	Burst, Trim, Fold letter, Burst , Trim, Fold Reply, Code, Stamp Carrier & Rec, Match 2, Insert 3 #11 S/W	59.80	$1,508.58

MAIL CODE	QUANTITY	MAIL DATE
H115	505	6/27/90
H116	1,148	"
H117	4,023	"
H118	2,106	"
H119	3,624	"
H120	468	"
H121	1,015	"
H122	4,162	"
H123	2,330	"
H124	4,712	6/28/90
H125	242	"
H126	473	"
H127	155	"
H128	264	"

5460 - DmHJuN

Postage	-14.44

£ 1654

Balance Due: $1,494.14

✓

9604337 47 67

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Diversified Mailing
42 Houser Drive
Fredericksburg, VA 22401

SHIP TO: U.S. Post Office Wash. DC

GOPAC1317-H

DATE: June 21, 1990

DATE REQUIRED: See mail schedule.

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4342
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Blueline required for approval. 5 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions customer hereon as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices/M		
	GOPAC June Housefile Package		
25,227	Please provide lettershop services for the June Housefile Package.	59.190	1508 97
	SubTotal		1508 97
	Total		$1,508 97

PURCHASING AGENT: Allison Flaum A. Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY	DATE(S) RECEIVED:	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE

QUANTITIES RECEIVED:

ADDITIONAL INFORMATION:

9604377 47668

JUN-19-91 13:33 COPAC 39405 P.08

GOPAC H127 & H128 6/28/90

U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 933 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block at right unconcelled postage stamps covering fee. Present for certification.

Postage *(unconcelled)* stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces *(1 certificate for each mailing)*	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

To: Postmaster, *(City and State)* Fredericksburg, Virginia

Presented by sender at the post office described below.

NUMBER OF IDENTICAL PIECES	WEIGHT CLASS OF MAIL	POSTAGE (MAIL SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE AND FEES	FEE PAID
419	Bulk	.167	17.837	23	$ 69.97	$ 2.00

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

_____ By _____

(Postmaster)

PS Form 3606
Sep. 1981

GPO : 1983 O - 418-134

3UN-19-91 WED 16:13 GOPAC P.02

9604376 4769

GOPAC H125 6/28/90

U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Fredericksburg, Virginia

Presented herewith for the purpose described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
242	Bulk	.167	17.837	14	$ 40.41	$ 2.00

MAILED FOR	MAILED BY	PER
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____ (Postmaster)

PS Form 3602 Sep. 1981

GPO : 1983 O - 418-334

GOPAC H126 6/28/90

U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Fredericksburg, Virginia

Presented herewith for the purpose described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
473	Bulk	.167	17.837	27	$ 78.99	$ 2,00

MAILED FOR	MAILED BY	PER
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____ (Postmaster)

PS Form 3602

9604377 0

GOPAC H125 6/27/90

U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 937 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.





FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)

For each additional 1,000 pieces, or fraction

Duplicate copy

To: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
2,330	First	.25	17.837	131	$ 582.50	$ 2.50

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified M-ail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By

PS Form 3606
Sep. 1981

GPO : 1983 O - 410-334

GOPAC H124 6/28/90

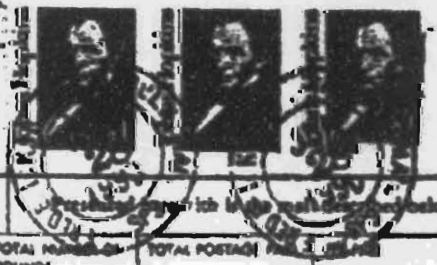
U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 937 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)

For each additional 1,000 pieces, or fraction

Duplicate copy

SEE CURRENT RATE CHART

To: Postmaster, (City and State) Fredericksburg, Virginia

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
4,712	Bulk	.167	17.837	264	$ 786.90	$ 3.00

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By

PS Form 3606

9604337 47771

GOPAC -H121- 6/27/90

U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncancelled postage stamps covering fee. Present for certification.

Postage (uncancelled) stamps in payment of fee to be affixed here and cancelled by postmaster, including date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces *(1 certificate for total number)*	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, *(City and State)* Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
1,015	First	.25	17.837	57	$ 253.75	$ 2.25

MAILED FOR	MAILED BY	PER
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By J. Meeks

PS Form 3606
Sep. 1988

GPO : 1989 O - 418-334

GOPAC H122 6/27/90

U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncancelled postage stamps covering fee. Present for certification.

Postage (uncancelled) stamps in payment of fee to be affixed here and cancelled by postmaster, including date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces *(1 certificate for total number)*	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, *(City and State)* Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
4,162	First	.25	17.837	233	$ 1,040.50	$ 3.00

MAILED FOR	MAILED BY	PER
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By J. Meeks

PS Form 3606

GPO : 1989 O - 418-334

9604372

GOPAC H119 6/27/90

U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces (1 certificate for total number)	
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
3,624	First	.25	17.837	203	$ 906.00	$ 2.75

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____ (Postmaster)

PS Form 3606 Sep. 1981

GPO : 1983 O - 418-334

GOPAC H120 6/27/90

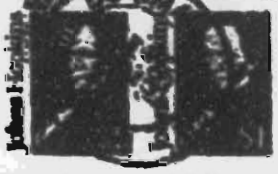
U. S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
468	First	.25	17.837	26	$ 117.00	$ 2.00

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____ (Postmaster)

PS Form 3606 Sep. 1981

GPO : 1983 O - 418-334

9604373473

GOPAC H117 6/27

U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
4,023	First	.25	17.837	226	$ 1,005.75	$ 3.00

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____

(Postmaster)

PS Form 3606 Sep. 1981

GPO : 1983 O - 418-334

9604373474

GOPAC H118 6/27/90

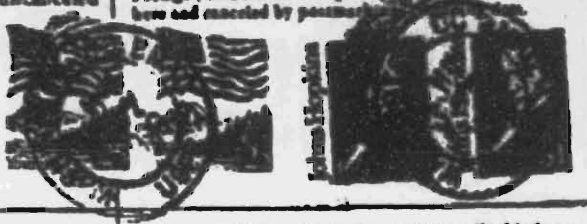
U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, including date.



FEE FOR CERTIFICATE

Up to 1,000 pieces (1 certificate for total number)	C
For each additional 1,000 pieces, or fraction	
Duplicate copy	

TO: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
2,106	First	.25	17.837	118	$ 526.50	$ 2.50

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

By _____

(Postmaster)

PS Form 3606 Sep 1981

GPO : 1983 O - 418-334

GOPAC H115 6/27/90

U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, inclusive date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

To: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
505	First	.25	17.837	28	$ 126.25	$ 2.00

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By

PS Form 3606 Sep. 1981

GPO : 1983 O - 418-334

GOPAC H116 6/27/90

U.S. POSTAL SERVICE

SENDER'S STATEMENT AND CERTIFICATE OF BULK MAILING OF MATTER PAID WITH STAMPS OR METER POSTAGE

(Part 931 Domestic Mail Manual)

MAILER: Prepare this statement in ink. Affix in block to right uncanceled postage stamps covering fee. Present for certification.

Postage (uncanceled) stamps in payment of fee to be affixed here and canceled by postmarking, inclusive date.



FEE FOR CERTIFICATE	
Up to 1,000 pieces (1 certificate for total number)	SEE CURRENT RATE CHART
For each additional 1,000 pieces, or fraction	
Duplicate copy	

To: Postmaster, (City and State) Washington, D.C.

Presented herewith is the mail described below:

NUMBER OF IDENTICAL PIECES	WHAT CLASS OF MAIL	POSTAGE EACH SUBJECT TO	NUMBER OF PIECES TO THE POUND	TOTAL NUMBER OF POUNDS	TOTAL POSTAGE PAID	FEE PAID
1,148	First	.25	17.837	64	$ 287.00	$ 2.25

MAILED FOR	MAILED BY	FOR
GOPAC	Diversified Mail	Jeanette Huckleby

POSTMASTER'S CERTIFICATE

It is hereby certified that the above-described mailing has been received and number of pieces and postage verified.

(Postmaster) By

PS Form 3606 Sep. 1981

GPO : 1983 O - 418-334

9604377475

GOPAC

003047

VENDOR NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
001669	3740	07/31/90	1053.79	1053.79	0.00	2547.93

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 464-2[illegible]

FIRST INTERSTATE BANK
OF WASHINGTON, D.C. N.A.
WASHINGTON, DC 20006
[illegible]

003047

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
[illegible]	30304	[illegible]

PAY Two Thousand Five Hundred Forty-seven and 93/100 ---------- dollars

TO THE ORDER OF DIVERSIFIED MAILING SERVICES
2 HOUSER DRIVE
FREDERICKSBURG VA 22401

[illegible]
AUTHORIZED SIGNATURE

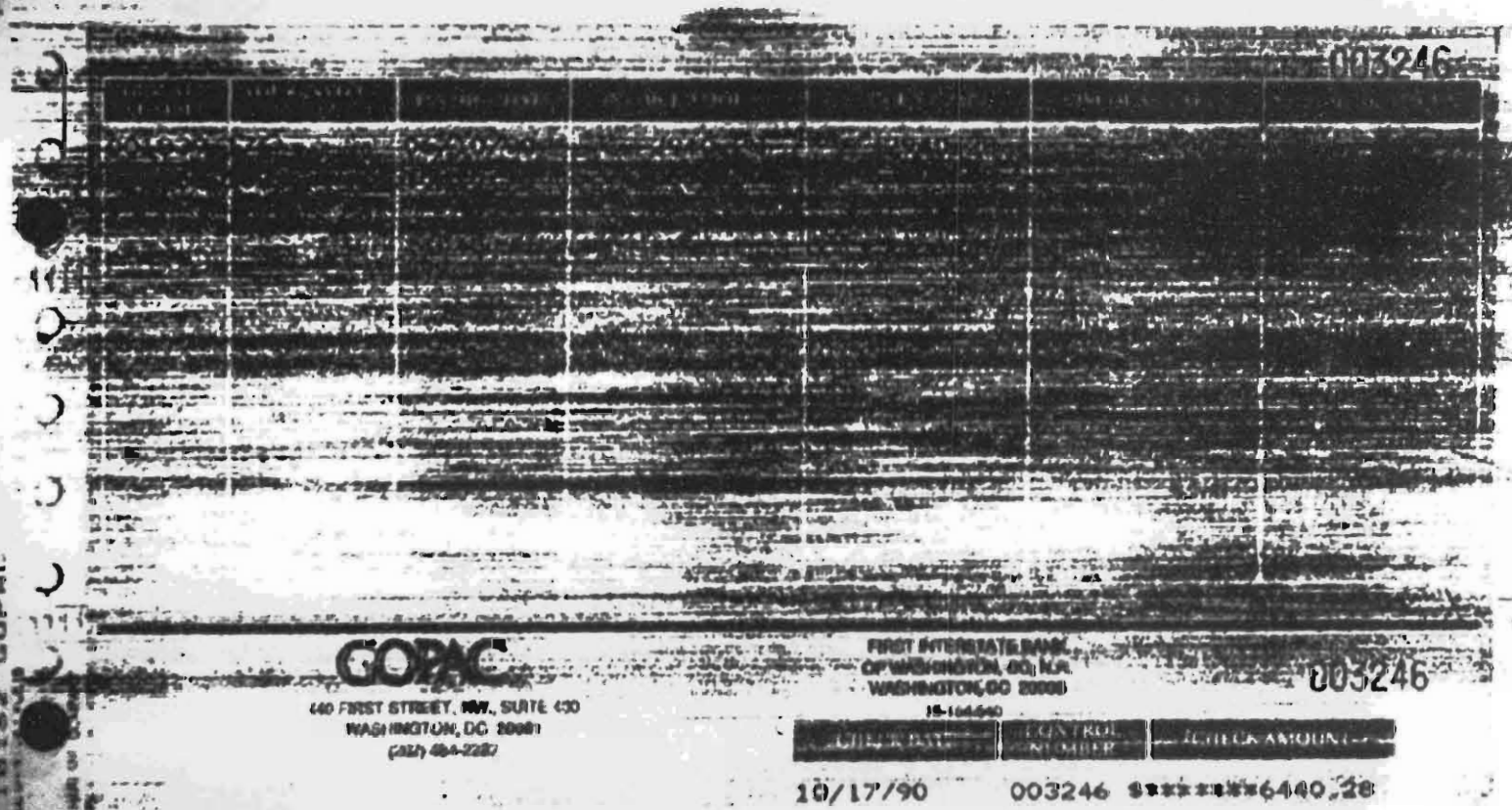
NOT-NEGOTIABLE

[illegible]
AUTHORIZED SIGNATURE

ACCOUNTS PAYABLE CHECK WITH COMPACT ENVELOPE - DETACH
A WILLIAM COMPANY A SUBSIDIARY OF JOHN WILEY & SONS, INC.

⑈003047⑈ ⑆054001547⑆ 10005223⑈14

9 6 0 4 3 7 3 4 7 1 6



003246

GOPAC

440 FIRST STREET, NW., SUITE 430
WASHINGTON, DC 20001
(202) 454-2282

FIRST INTERSTATE BANK
OF WASHINGTON, N.A.
WASHINGTON, DC 20005
15-166/540

003246

DATE	CONTROL NUMBER	CHECK AMOUNT
10/17/90	003246	********6440.28

960437477

GOPAC, INC. 2873

01455	49608	06/20/90	349.03	349.03	0.00	349.03

9604373478

GOPAC
400 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

2873

07/11/91	002873	********349.03

PAY Three Hundred Forty-Nine and 03/100 dollars

TO THE ORDER OF TRI-STATE ENVELOPE CORPORATION
4900 FAIRLE ROAD
P.O. BOX 430
BELTSVILLE MD 20705

Kay W. Riddle
Cindy C. Farrell
AUTHORIZED SIGNATURE

NON-NEGOTIABLE

⑈002873⑈ ⑆[illegible]⑆ [illegible]⑈

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 142-B

DATE: May 20, 1990

DATE REQUIRED:

SUPPLIER: Artech

SHIP TO: GW&A

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval 2 samples with invoice 25 samples to office
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier

5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	~~[illegible]~~ GOPAC Veto Package		
	Please provide typesetting services for the package.		
	Cost should not exceed $478.04		
1.000	Typesetting	478.04	478.04
			478.04

1990 House
569.36

PURCHASING AGENT: Allison Flaum

R ORDER NUMBER MUST APPEAR ON INVOICES,
ND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
		370	5-23-90

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

artech

A DIVISION OF STEPHEN WINCHELL & ASSOC., INC.

Date: 04/30/90
Invoice No. 000376
SHIP DATE 03/23/90
Customer I.D. A-GOPA

Bill to:

GOPAC
440 FIRST STREET, NW
SUITE 400
WASHINGTON, DC 20001

INVOICE

Please pay from this invoice.
To insure proper credit, please return duplicate copy with remittance.

GOPAC 142-P Terms: NET 30 000140

DESCRIPTION	QUANTITY	QUANTITY B/O	SHIPPED	PRICE	AMOUNT
TYPESETTING 450.98	1.00	0.00	1.00	450.980	450.98

2755

960437380

PLEASE MAKE CHECK PAYABLE TO ARTECH
1615 L Street, NW • Suite 340 • Washington, DC 20036

Sales Total	450.98
Trade Discount	0.00
Freight	0.00
Misc. Charges	0.00
Sales Taxes	27.06
TOTAL AMOUNT DUE	478.04

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

FIRST INTERSTATE BANK OF WASHINGTON, D.C. N.A.
1730 EYE STREET, N.W.
WASHINGTON, D.C. 20006

2755

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
06/27/90	002755	********569.36

PAY Five Hundred Sixty-Nine and 36/100 dollars

306245821 07-12 000 22 0520

Jane Fulton
AUTHORIZED SIGNATURE

Judy A. Parker
AUTHORIZED SIGNATURE

TO THE ORDER OF
ARTECH
STEPHEN WINCHELL & ASSOC.
1615 L St N.W. # 340
Washington, DC 20036

"002755" :054001547: 00052231 64 S "000056936"

960437 347

ENDORSE HERE
x for Deposit Only
Stephen Winchell &
Assoc. T/A Artech
3-491-420
0014 356 94

DO NOT WRITE, STAMP OR MARK BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

1ST AMERICAN BK
RESTON, VA 22091
▶054000043◀

JUL 11 90

0520-0027-B
0520-0027-B
306245821 07-1

JUL 12 90

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

PAID

'90 11

1ST AMERICAN BANK VA
RESTON, VA 22091

PURCHASE ORDER

BILL TO: GOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

GOPAC 167-P

June 20, 1990

PLIER: Saturn
4701 Lydell Road
Chevecly, MD 20781

DATE June 22, 1990

DATE REQUIRED

SHIP TO: Diversified

GOPAC

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

GOPAC
% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for *approval*. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL	
	All Prices M			
	GOPAC Fair Elections Prospect Merge/Purge			
	Following the attached instructions please provide the merge purge for the GOPAC Fair Elections Prospect package.			
32,703	Read Suppression: GOPAC Masterfile & W.V.R. Zip	.50	16	45
58,584	Merge/Purge	5.00	290	42
90,987	Impact	12.00	1091	84
	SubTotal		1398	71
	Total		$1398	71

PURCHASING AGENT Fleur

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE
		6/14/90	98989	0114590	6/29/90

QUANTITY(S) RECEIVED

ADDITIONAL INFORMATION

B

9 6 0 4 3 7 4 7 8 3

Please Remit To

Saturn CORPORATION

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA	SLS. NO.	ACCOUNT NO.
98989	167-P	01145490	06/29/90	06/14/90	010	038809

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE 1

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	FAIR ELECTIONS MERGE/PURGE		
32,576	READ SUPPRESSION	.50 /M	16.29
39,931	GROSS NAMES IN	5.00 /M	199.66
	NET NAMES OUT = 36,839		
36,839	IMPACT REPLY KEYS A113 - 4, 16, 19, AND 20	11.00 /M	405.23

2959

for codes
A113, 114, 116, 119, 120 only.

Ok to pay

SHIPPING	TOTAL INVOICE
.00	$ 621.18

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

2959

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/30/90	002959	********2230.98

PAY Two Thousand Two Hundred Thirty and 98/100 dollars

TO THE ORDER OF SATURN CORPORATION
4701 LYDELL ROAD
CHEVERLY MD 20781

Kay M. Reed
AUTHORIZED SIGNATURE

Judy E. Barnes
AUTHORIZED SIGNATURE

⑈002959⑈ ⑆054001547⑆ 10005223⑈44 ⑈0000223098⑈

960043737847

ENDORSE HERE
X

For Deposit Only
Saturn Corporation
1st Operational Acct
A/C # 46-04071

DO NOT WRITE, STAMP OR MARK BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

0521 093868

0520-0027-0
0520-0027-0
055524655 05-02-90

AG 90 10

056007387

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.

AUG 02 90

PAID

PURCHASE ORDER

BILL TO: OOPAC
c/o Stephen Winchell & Associates, Inc.
1615 L Street, N.W. - Suite #340
Washington, D.C. 20036

SUPPLIER: Saturn
4701 Lydell Road
Cheverly, MD 20781

SHIP TO: Diversified
#2 Hoover Drive
Fredericksburg, VA
Attn: Jeannette Huckleby

OOPAC 1617 R

DATE 5/24/90

DATE REQUIRED 6/04/90

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

% Stephen Winchell & Associates, Inc.
1615 L Street, N.W. Suite 340 Washington, D.C. 20036
(202) 466-4242
Telecopier Phone: (202) 466-4917

SPECIAL INSTRUCTIONS:

1) Bill direct to client, % Stephen Winchell & Associates.
2) Bluelines required for approval. 2 samples with invoice. 25 samples to office.
3) Each package, box or skid must be marked to show complete contents including quantity, client, purchase order number and a sample attached.
4) All billings and invoices pursuant to this Purchase Order shall be sole responsibility of client. Stephen Winchell & Associates, Inc. is acting solely as an agent for client and shall incur no liability hereunder for any goods or services produced by supplier.
5) Upon acceptance of this Purchase Order by Vendor, in writing or by commencement of preparation or rendering of items or services purchased hereunder, Vendor acknowledges that it has entered into a binding agreement with Client. Vendor expressly acknowledges that time is of the essence in completing this Purchase Order, and by accepting this Purchase Order, represents and warrants that it can comply with all special instructions contained herein as well as all specified dates and deadlines. Vendor further acknowledges that Client has caused this Purchase Order to be issued in reliance on Vendor's representations and that failure to comply with the terms, conditions and representations of this Purchase Order shall constitute a material breach hereof and entitle Client to avail itself of all legal and equitable remedies.

QUANTITY ORDERED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
	All Prices M		
	Cover Fair Election Ballot		
	Please do a cross check between the following lists and design mail codes as shown. After this is completed, laser print the fair elections vote reply form.		
	Mail Code List Qty All PSPC #5 5,000 All2 HTP 93,200		
93,200	Insert Outside Tapes	3.00	294.60
93,200	Laser Print Peel Forms	12.00	1140.00
	Shipping costs not included		
		SubTotal	1434.60
		Total	$1500.00

'90 House

PURCHASING AGENT Allison Flaum

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE.

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
		5/28/90	98142	1144863	6/26/90

QUANTITY(S) RECEIVED:

ADDITIONAL INFORMATION:

9604377 47886

Please Record To:

Saturn CORPORATION

4701 Lydell Road
Cheverly, Maryland 20781

WORK ORDER	CUSTOMER P.O.	INVOICE NO.	INVOICE DATE	SHIPPED VIA	SLS. NO.	ACCOUNT NO.
98142	166-P	01144863	06/26/90	05/28/90	010	038900

SOLD TO: GOPAC
C/O SWA
1615 L ST., NW, #340
WASHINGTON, DC 20036

PAGE 1

TERMS: NET 30 DAYS

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
32,245	READ SUPPRESSION	.50 /M	16.12
98,448	GROSS NAMES IN	5.00 /M	492.23
	NET NAMES OUT = 90,004		
90,004	IMPACT KEYS A111 - A112	11.00 /M	990.04
	2870		

FOR INQUIRIES CALL 1-301-772-7000

ORIGINAL

SHIPPING	TOTAL INVOICE
.00	$ 1,498.39

FIRST INTERSTATE BANK OF WASHINGTON, N.A.
1320 19TH STREET, N.W.
WASHINGTON, D.C. 20036

2870

GOPAC
440 FIRST STREET, N.W., SUITE 400
WASHINGTON, D.C. 20001

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
07/11/90	002870	********1764.68

PAY One Thousand Seven Hundred Sixty-Four and 68/100 dollars

305308897 07-15-90 004-26-0521

TO THE ORDER OF SATURN CORPORATION
4701 EYDELL ROAD
CHEVERLY MD 20781

Kay A. Cole
AUTHORIZED SIGNATURE

Judy E. Barrett
AUTHORIZED SIGNATURE

"002870" :054001547: 10005223"14 "000001764 68"

260437 7 4 8

For Deposit Only
Saturn Corporation
Operation A/C # 16-04071

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FINANCIAL INSTITUTION USE

ENDORSE HERE
X

0520-0027-B
0520-0027-B
305308897 07-15-90

JY 90 13

056007387

FRANKLIN NATIONAL BANK
OF WASHINGTON, D.C.
JUL 16 90
PAID

JUL 13 90

ATTACHMENT G

9604337347888

GOPAC

Gerald R. Ford
Honorary Chairman

Newt Gingrich
General Chairman

Howard H. Callaway
Chairman

Dear Fellow American:

1990 was a year of missed opportunity and close calls for many Republicans across America. As you know, my margin of victory was less than 1,000 votes.

Yet, narrow as my victory was, I was one of the lucky ones. Of the 28 House Republican seats the Democrats hoped to gain in 1990, only eight fell victim to the liberal onslaught of special interest group power.

And while some may say "that's better than expected", it's clear to me we must listen to our constituents carefully and work harder to broaden our base even further if we are to build a GOP majority during the 1990s.

That's why I'm asking you to help today -- by renewing your support as a Sustaining Member of GOPAC. GOPAC's mission remains the same in 1992:

We're working to win Republican majorities in the House of Representatives by boosting Republican strength at the state and local level first.

And, while the GOP suffered a mild setback in Congress in 1990, we at GOPAC actually made some terrific gains at the state and local level:

- Republicans elected eleven new members of Congress who were part of GOPAC and worked their way up through the ranks. Some of these new Congressmen have been members of GOPAC since as far back as 1982.

- The GOP won Governorships in the big states of California, Ohio, Minnesota, Michigan, and even Massachusetts -- giving us a stronger hand against Democrat gerrymander plans.

- Finally, your support in the past has helped fund some of GOPAC's great advancements in grass-roots organization and candidate recruitment, strengthening our base for 1992.

But now with a new year ahead of us -- and a major Presidential election in 1992 -- I need your help to assure GOPAC can build on its success and deliver the support our candidates will need in the years ahead.

440 FIRST STREET, N.W., SUITE 400, WASHINGTON, D.C. 20001

9604370 47789

Over and over, the polls and surveys show that Americans are fed up with Congress. In fact, approval of Congress has hit rock-bottom lows in the last year.

But it's up to us to drive home the point that Congress has been run by the Democrats for nearly all but 5 of the last 60 years!

We need your help as a Sustaining Member to do that -- and to help us seize a once-in-a-lifetime opportunity for GOPAC:

Over the next two years, scores of liberal Democratic Congressmen will announce they intend to retire from office.

Why? Because, if they don't retire by 1992, new laws say they can't keep all that money they've socked away in their campaign accounts.

Now, thanks to raw greed, dozens of entrenched Democratic Congressional seats will open up in 1992.

We'll finally have the opportunity to wage and win GOP campaigns in districts once considered as Democratic strongholds, using GOP candidates recruited and nurtured by you through GOPAC.

But if we fail to raise the GOPAC budget for 1991, this opportunity -- and years of planning and hard work -- could slip through our fingers.

My narrow victory is hard proof of what happens when vengeful Democrats target an opponent for defeat.

If they can go after me, they'll clearly pull out the stops to fend off our GOP challengers in 1992.

That's why the first order of business for GOPAC is to raise a budget to provide seed money for the state and local candidates who will be the bright future of the Republican Party today, and in the 21st century.

Will you sign on with GOPAC again? Please, whether your gift is $25, $50, $100 or $1,000, I urge you to help us seize the great opportunities of 1992 by renewing your support for GOPAC today.

Sincerely,

Newt Gingrich

Newt Gingrich

P.S. As General Chairman of GOPAC, I cannot begin to tell you how important your renewed support is as we look ahead to 1992. Please, accept the card I've enclosed in your name and renew today.

9604377990

GOPAC

440 FIRST STREET, N.W.
SUITE 400
WASHINGTON, D.C. 20001

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

HERE'S YOUR 1991 SUSTAINING MEMBERSHIP CARD!

★ ★ ★ ★ ★ ★ ★ ★ ★

Please detach here and return the bottom portion with your 1991 contribution.

GOPAC

Mrs. Margelia Foster

1991 SUSTAINING MEMBER

☐ **YES, I am proud to be a part of GOPAC's "Drive to Victory." Every day is vital in this campaign! I want to make sure GOPAC has the money it needs to help our state candidates win tremendously on November 6th.**

My special "Drive to Victory" contribution, payable to GOPAC, is enclosed in the amount of: ( )$50 ( )$60

( ) Other $_____

Mrs. Margelia Foster
RT 2 Box 430
Bath, NY 14810

FSTR002M 2

Please review the important information on the back of this form.

9101B Paid for by GOPAC U14810

960437 4791

Thank you for your support!

Do we have your correct name and address?

Name _____

Address _____

City, State, Zip _____

Phone _____

Contributions are not charitable deductions for Federal income tax purposes.



9 6 0 4 3 7 4 7 9 2

ATTACHMENT H

9604373479 3

Odell, Roper
& Associates, Inc.

Washington • Denver • Toronto

February 20, 1991

Ms. Kay Riddle
Executive Director
GOPAC
440 First Street, N.W. Suite 400
Washington, D.C. 20001

Dear Kay:

I thought I would send you an updated summary of the First Renewal projects managed by Odell, Roper & Associates on behalf of GOPAC.

Enclosed you will find a mail code summary which reflects all receipts that we have received from Tony Moonis as of this afternoon. As you will see, the Embossed file segment has garnered an additional 31 contributions for $490 since our last update. The Embossed mailing has a net of $13,651.21 with an average gift of $18.71 and a response ratio of 14.43%.

The 1989 Chrome-Coat file segment has generated an additional $201 from 13 donors. The 1988 file segment has not produced any additional revenue since our original analysis. The Chrome-Coat package has a total net operating cost to date of $229.07, a response ratio of 3.37% and an average gift of $12.60. If you have any questions with the enclosed figures, I hope you won't hesitate to give me a call.

I am hoping to receive the final First Renewal payments ($3,773.36) by Thursday, February 28th. If we are not going to receive this payment by the end of February, I would appreciate it if you could give me a call.

I look forward to seeing you soon.

Best regards,

Pete Jacobson

Pete Jacobson
Vice President

Enclosure

9604377947

1746 Cole Boulevard • Suite 225 • Golden, Colorado 80401-3210 • (303) 271-0471

9604377 4795

GOPAC 1991 FIRST RENEWAL - Current and Lapsed Donor Summary

	MAIL CODE	DESCRIPTION	PIECES MAILED	COST	UNIT	DONORS	% RESPONSE	GROSS INCOME	AVG. GIFT	NET DOLLARS	$/PIECE MAILED
12/26/90	9101A	Embossed Card	7,500	$6,588.29	$0.88	1,286	14.84%	$22,587.60	$16.78	$66,000.31	$3.91
		1990 Donors									
12/31/90	9101B	Chrome-Coat	5,670	$2,584.05	$0.46	232	4.09%	$3,349.69	$14.41	$756.95	$0.59
		1989 Donors									
12/31/90	9101C	Chrome-Coat	1,826	$833.02	$0.46	45	2.46%	$527.00	$11.71	($306.02)	$0.29
		1988 Donors									
		TOTAL	14,996	$10,005.26	$0.67	1,480	9.87%	$26,467.69	$17.88	$16,462.24	$1.76

Prepared by Odell, Roper and Associates, Inc. April 8, 1991

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20008
15-154/540

003628

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
02/20/91	003628	$*******2692.29

PAY Two Thousand Six Hundred Ninety-Two and 29/100 ---------- dollars

404213785 02-28-91 004 28 04420

Kay W. Odell
AUTHORIZED SIGNATURE

TO THE ORDER OF ODELL, ROPER & ASSOCIATES
7316 WISCONSIN AVE
BETHESDA MD 20814

Judy E. Garner
AUTHORIZED SIGNATURE

⑈003628⑈ ⑆054001547⑆ 10005223⑈14 ⑈0000269229⑈

PAY TO THE ORDER OF

FOR DEPOSIT ONLY
ODELL, ROPER AND ASSOCIATES

3 274 66 7⑈

0530-0022-B
0530-0022-D
404213765 02-28-91

⑆054000043⑆
1ST AMERICAN BANK DC
02/20/91
30710366

GPAC

003628

VENDOR NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
00210J	2227GPC	01/16/91	2692.29	$ 2692.29	0.00	2692.29

0 0 4 3 7 0 4 7 9 7

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20008

003628

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
02/20/91	003628	$*******2692.29

PAY Two Thousand Six Hundred Ninety-Two and 29/100 ---------- dollars

TO THE ORDER OF
ODELL, ROPER & ASSOCIATES
7316 WISCONSIN AVE
BETHESDA MD 20814

Kay H. Riddle
AUTHORIZED SIGNATURE

NOT-NEGOTIABLE

Judy E. Gaulson
AUTHORIZED SIGNATURE

⑈003628⑈ ⑆054001547⑆ ⑆0005223⑈14

odell, Roper & Associates, Inc.
7316 Wisconsin Avenue • Bethesda, Maryland 20814

INVOICE

Date: January 16, 1991
Invoice #: 2227 GPC
Your Order #:

INVOICE TO:

GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20001

Attn: Kay Riddle

TERMS: Due 30 days. If not paid within 30 days a finance charge of 1½% per month will be added which is an annual percentage rate of 18%.

REMIT TO:
7316 Wisconsin Avenue, Suite 507
Bethesda, Maryland 20814
Attn: MaryJane Slaski

THANK YOU...we appreciate the opportunity of serving you.

9604377 P8

FINAL INVOICE: 1991 FIRST RENEWAL -- EMBOSSED

Final Mail Volume: 7,500

Package Description: A two-page printed letter with a personalized reply device and a personalized membership card and a BRE all inserted into a typed, closed face envelope and mailed with a pre-cancelled, bulk-rate stamp with "Address Correction Requested" on the carrier.

Production costs include: printing of all package components, including membership card; computerization, mail shop, artwork and local deliveries.	$5,106.02
Postage: 7,500 x 16.7¢ =	$1,252.50
D.C. Sales Tax on $3,829.52 @ 6%:	$ 229.77
TOTAL PROJECT COST:	$6,588.29
Less Postage and Production Downpayment:	($3,896.00)
TOTAL DUE AND PAYABLE THIS INVOICE:	$2,692.29

5580 -CHTP [redacted]
$1439.29
[redacted]
5560 CHTP
$ 1252.50

2101

WHITE – *Original* GREEN – *Remittance Copy* YELLOW – *Accounting Copy* PINK – *File Copy* GOLDENROD – *File Copy*

odell, Roper & Associates, Inc.
7316 Wisconsin Avenue • Bethesda, Maryland 20814

INVOICE

Date: January 16, 1991
Invoice #: 2227 GPC
Your Order #:

INVOICE TO:

GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20001

Attn: Kay Riddle

TERMS: Due 30 days. If not paid within 30 days a finance charge of 1½% per month will be added which is an annual percentage rate of 18%.

REMIT TO:
7316 Wisconsin Avenue, Suite 507
Bethesda, Maryland 20814
Attn: MaryJane Slaski

THANK YOU...we appreciate the opportunity of serving you.

960437 P9

FINAL INVOICE: 1991 FIRST RENEWAL -- CHROME COAT		
Final Mail Volume: 7,498 Households		
Package Description: A two-page printed letter with a personalized reply device, a personalized membership card and a BRE all inserted into a 6 x 9 double window envelope and mailed with a bulk rate stamp with "Address Correction Requested" on the carrier.		
Production costs include: printing of all package components, including membership card; computerization, mail shop, artwork and local deliveries.	$2,014.26	
Postage: 7,498 x 16.7¢ =	$1,252.17	
Postal Permit Fee:	$ 60.00	
D.C. Sales Tax on $1,510.70 @ 6%:	$ 90.64	
TOTAL PROJECT COST:	$3,417.07	
Less Postage and Production Downpayment:	($2,336.00)	
TOTAL DUE AND PAYABLE THIS INVOICE:		$1,081.07

WHITE--*Original* GREEN--*Remittance Copy* YELLOW--*Accounting Copy* PINK--*File Copy* GOLDENROD--*File Copy*

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20006

003662

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
3/04/91	3663	3773.36

PAY Three Thousand Seven Hundred Seventy Three and 36/100 Dollars

504976216 03-14-91 054000043 3773.36

Jim Allen
AUTHORIZED SIGNATURE

TO THE ORDER OF Odell, Roper & Associates, Inc.
1746 Cole Blvd. #225
Golden, Colorado 80401-3210

Judy E Barrett
AUTHORIZED SIGNATURE

⑈003662⑈ ⑆054000043⑆ 00052231⑈4 ⑈000377336⑈

96043/748

0520-0027-8
0520-0027-8
504976216 03-14-91

054000043
1ST AMERICAN BANK DC
03/13/91

30702795

MAR 13 91

PAY TO THE ORDER OF

FOR DEPOSIT ONLY
O'DELL, ROPER AND ASSOCIATES
3 27, 85

1ST AMERICAN BK
FALLS CHURCH, VA 22041
▶054000043◀

960437 74801

003662

OUR REF. NUMBER	YOUR INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	AMOUNT PAID	DISCOUNT TAKEN	NET CHECK AMOUNT
	Odell Roper YFirst Renewal"					3773.36

5

5580 - DMHFeb

SO

GOPAC

440 FIRST STREET, NW., SUITE 400
WASHINGTON, DC 20001
(202) 484-2282

FIRST INTERSTATE BANK
OF WASHINGTON, DC, N.A.
WASHINGTON, DC 20006

003662

CHECK DATE	CONTROL NUMBER	CHECK AMOUNT
3/04/91	3663	3773.36

PAY Three Thousand Seven Hundred Seventy Three and 36/100 Dollars

TO THE ORDER OF Odell, Roper & Associates, Inc.
1746 Cole Blvd. #225
Golden, Colorado 80401-3210

AUTHORIZED SIGNATURE

NOT-NEGOTIABLE

AUTHORIZED SIGNATURE

ACCOUNTS PAYABLE CHECK #AP13 COMPATIBLE ENVELOPE #CE13

A WILLIAM COMPANY A SUBSIDIARY OF JOHN H. HARLAND COMPANY

⑈003662⑈ ⑆054001547⑆ 10005223⑈14

Odell, Roper & Associates, Inc.

Washington • Denver • Toronto

January 16, 1991

MEMORANDUM

TO: KAY RIDDLE

FROM: LISA TADIRI *Lisa Tadiri*

RE: FIRST RENEWAL FINAL INVOICES

Peter has talked with Tony Moonis regarding the First Renewal returns to date. Peter is planning to talk with you next week about the results once there are more substantive returns.

Accompanying this memo, you will find the final invoices for the 1991 First Renewal projects. The invoices are slightly higher than in our original estimates.

In our original estimates for the projects, we did not realize that we had to charge you 6% Washington D.C. Sales tax applicable for our Washington, D.C. based clients.

If you have any questions with the enclosed invoices, or with anything else, please do not hesitate to give me a call.

Peter and I would like to talk with you soon concerning the possibility of doing a Second Renewal project on behalf of GOPAC.

Kay -
Have you seen
this? Judy B.

Yes
OK to pay
Kay

9604374802

1746 Cole Boulevard • Suite 225 • Golden, Colorado 80401

Odell, Roper & Associates, Inc.

9310 Wisconsin Avenue • Bethesda, Maryland 20814

STATEMENT

DATE
02/28/91
ACCOUNT NUMBER
0000220

ODELL, ROPER & ASSOCIATES, INC.

DATE
02/28/91
ACCOUNT NUMBER
0000220

DNC
June Weiss
440 First Street, NW
Washington, DC 20001

PAGE 1

Normal Terms: Net 30 days

TO INSURE PROPER CREDIT PLEASE CHECK THOSE ITEMS BEING PAID IN THE ✓ COLUMN AND RETURN THIS PORTION OF THE STATEMENT WITH YOUR PAYMENT.

REFERENCE	DATE	CODE	DESCRIPTION	AMOUNT	BALANCE	REFERENCE	CODE	AMOUNT	✓
01-2227-FGP	01/16/91	I	Final: First Renewal-Chrome Ct	$1,081.07	$1,081.07	01-2227-FGP	I	$1,081.07	
02-2134-F	02/26/91	I	Final: Leadership Council	$4,487.27	$5,568.34	02-2134-F	I	$4,487.27	

9 6 0 4 3 7 3 4 8 0 3

CODES: C-CR MEMO, D-DR MEMO, P-PAYMENT, I-INVOICE, A-DISCOUNT ALLOWED, F-FINANCE CHARGE

PLEASE PAY $5,568.34

TOTAL $5,568.34

CURRENT	30 DAYS	60 DAYS	90 DAYS
$4,487.27	$1,081.07	$.00	$.00

Odell, Roper & Associates, Inc.

7316 Wisconsin Avenue • Bethesda, Maryland 20814

INVOICE

Date: _____

Invoice #: _____

Your Order #: 21[illegible]34

INVOICE TO: GOPAC
440 FIRST STREET N.W.
WASHINGTON D.C. 20001

ATTN: JUNE WEISS
SUITE 400

TERMS: Due 30 days. If not paid within 30 days a finance charge of 1½% per month will be added which is an annual percentage rate of 18%.

REMIT TO:
7316 Wisconsin Avenue, Suite 507
Bethesda, Maryland 20814

THANK YOU...we appreciate the opportunity of serving you.

QUANTITY/5000 PACKAGE/CHARTER MEMBER BROCHURE		
Eight Point Chrome Coat Promotional Brochure for CHARTER MEMBERS Printing 3/2 colors including sizteen half-tones/scoring/ perf/		
Estimated Cost ----------	$4,700.00	8000
TOTAL AMOUNT DUE THIS INVOICE ----------	$2,350.00	4000

WHITE – *Original* GREEN – *Remittance Copy* YELLOW – *Accounting Copy* PINK – *File Copy* GOLDENROD – *File Copy*

Odell, Roper & Associates, Inc.

9516 Wisconsin Avenue • Bethesda, Maryland 20814

STATEMENT

DATE
11/30/90
ACCOUNT NUMBER
0000220

ODELL, ROPER & ASSOCIATES, INC.

DATE
11/30/90
ACCOUNT NUMBER
0000220

Normal Terms: Net 30 Days

GOPAC
June Weiss
440 First Street, NW
Washington, DC 20001

PAGE
1

TO INSURE PROPER CREDIT PLEASE CHECK THOSE ITEMS BEING PAID IN THE "✓" COLUMN AND RETURN THIS PORTION OF THE STATEMENT WITH YOUR PAYMENT.

REFERENCE	DATE	CODE	DESCRIPTION	AMOUNT	BALANCE	REFERENCE	CODE	AMOUNT	✓
11-2143-F	11/26/90	I	Final:Charter Member Brochures	$3,764.47	$3,764.47	11-2143-F	I	$3,764.47	

9 6 0 1 3 7 4 8 0 5

CODES	C-CR MEMO D-DR MEMO	P-PAYMENT I-INVOICE	A-DISCOUNT ALLOWED	F-FINANCE CHARGE	PLEASE PAY	$3,764.47	TOTAL	$3,764.47

CURRENT	30 DAYS	60 DAYS	90 DAYS
$3,764.47	$.00	$.00	$.00

Odell, Roper & Associates, Inc.
7316 Wisconsin Avenue • Bethesda, Maryland 20814

INVOICE

Date: fall
Invoice #:
Your Order #:

INVOICE TO: GOPAC
440 FIRST STREET N.W.
WASHINGTON D.C. 20001

ATTNE JUNE WEISS
SUITE 400

TERMS: Due 30 days. If not paid within 30 days a finance charge of 1½% per month will be added which is an annual percentage rate of 18%.

REMIT TO:
7316 Wisconsin Avenue, Suite 507
Bethesda, Maryland 20814

THANK YOU...we appreciate the opportunity of serving you.

QUANTITY 15000 PACKAGE/CHARTER MEMBER BROCHURE	$ 42620
Eight Point Chrome Coat Promotional Brochure for CHARTER MEMBERS Printing 3/2 colors including sixteen half-tones/scoring/ perf/	
Estimated Cost	$4,700.00
TOTAL AMOUNT DUE THIS INVOICE	$2,350.00

WHITE – *Original* GREEN – *Remittance Copy* YELLOW – *Accounting Copy* PINK – *File Copy* GOLDENROD – *File Copy*

RECEIVED
F.E.C.
SECRETARIAT
91 SEP -9 PM 12:42

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	SENSITIVE
	)	
GOPAC and Jeffrey A. Eisenach, as treasurer	)	MUR 3122
	)	

COMPREHENSIVE INVESTIGATIVE REPORT #1

On May 7, 1991, the Commission found reason to believe that GOPAC and its treasurer violated 2 U.S.C. §§ 433(a) and 434(a) as a result of a solicitation letter labeled Campaign for Fair Elections. On the same date the Commission directed the Office of the General Counsel to limit its investigation to the number of letters sent out, the dollar amount solicited from the mailing, instances of similar mailings, and instances of other mailings which make mention of federal candidates.

As a result of GOPAC's June 21, 1991 response to Commission inquiries, it has been discovered that GOPAC distributed 798,742 letters, expending $280,812 and raising $275,710, in connection with its Campaign for Fair Elections mailings.[1] GOPAC also identified another mailing containing references to Federal candidates. GOPAC distributed 14,998 letters, expending $6,465 and raising $26,467, in connection with this mailing. The

1. These figures include mailings of the letter attached to the complaint, both from commercial lists for the period June 1989 to August 1990, and a separate mailing of the same letter on June 27, 1990 from lists identified by GOPAC as the "house file." As described at 7(a) of the response, this separate mailing consisted of 25,227 distributions at a cost of $15,521 with a return of $35,657.

9604373480 7

interrogatory response is attached to this report (the voluminous documentary submission which accompanied this response is not attached at this time). It appears from this response that GOPAC triggered political committee status. Consequently, this Office now intends to inquire into the source of the funds used to finance these two mailings. Upon receipt of this information, this Office will report to the Commission.

GOPAC's response identifies one individual as its controller. The response, however, was signed by Jeffrey A. Eisenach as Acting Executive Director. Accordingly, as it appears that Mr. Eisenach is the individual presently responsible for GOPAC's affairs, this Office has substituted him as treasurer of GOPAC.

Date 9/9/91

Lawrence M. Noble
General Counsel

Enclosures
Commission Interrogatories and Requests for Production of Documents to GOPAC
GOPAC Response to Interrogatories

Staff assigned: Jose Rodriguez

9604373480 8

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 24, 1991

Daniel J. Swillinger, Esquire
Maloney & Burch
1100 Connecticut Avenue, N.W.
Washington, D.C., 20036-1403

RE: MUR 3122
GOPAC

Dear Mr. Swillinger:

We have your client's submission of June 21, 1991. Upon review, it appears that certain issues require clarification or additional information. Specifically, your response at 6(a) notes that the costs associated with the mailing identified in the complaint total $265,291. Your response at 7(a) and (b) also identifies two separate similar mailings conducted by GOPAC at a cost of $15,521 and $10,005.36, respectively. Please identify the source of the funds GOPAC used to pay these costs, including the costs associated with the printing, mailing, and rental of mailing lists. Additionally, please provide any copies of the written instruments (both sides) by which any payment to GOPAC of funds used to finance the identified mailings was made. If not made via written instrument, produce the record of the wire transfer. We would appreciate a response to these questions and document requests within twenty days of receipt of this letter.

If you have any questions, please contact Jose M. Rodriguez, the attorney assigned to this matter, at (202) 219-3690.

Sincerely,

Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

9604373480 9

006532/6

LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-4101

(202) 293-1414
FAX (202) 293-1702

RECEIVED
FEDERAL ELECTION COMMISSION
OFFICE OF GEN. COUNSEL
91 OCT 22 PM 4:12

October 22, 1991

Lawrence M. Noble, Esq.
General Counsel
Federal Election Commission
999 E St., N.W.
Washington, DC 20463

Re: GOPAC, MUR 3122

Dear Mr. Noble:

This letter is in response to yours of September 24, 1991, requesting additional information regarding GOPAC's submission of June 21, 1991.

First, you ask the source of the funds used to pay the costs of the three fundraising mailings at issue. These programs were self-financing: the costs of these mailings were paid from responses to the mailings -- "low-dollar" direct mail receipts. As you will note from GOPAC's earlier submission, the costs for the large prospect mailing exceeded receipts by about $25,000. The "net loss" was paid from receipts from GOPAC's regular direct mail fundraising program. The costs of the other two mailings were paid from receipts from GOPAC's regular direct mail fundraising program, of which they were a part.

Secondly, you ask for photocopies of "written instruments" or wire transfers for funds used to pay the direct mail costs. GOPAC does not photocopy these receipts, which are normally by check or, occasionally, include small cash contributions of $10 or less.

Sincerely,

Daniel J. Swillinger
Counsel to GOPAC

9604737348810

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

March 2, 1992

Daniel J. Swillinger, Esq.
Maloney & Burch
1100 Connecticut Avenue, N.W.
Washington, D.C. 20036-1403

RE: MUR 3122
GOPAC

Dear Mr. Swillinger:

In the course of our investigation it has come to our attention that certain additional information is required. At your suggestion this Office is making the following request in writing. Specifically, please produce copies of any communications distributed through direct mail, for the period from May 1, 1991, to the present, by GOPAC which makes mention of any federal candidates, individually or as a whole, and/or contains reference to any election for federal office.

We anticipate a resolution in this matter following inspection of the requested communications. Accordingly, we would appreciate a response to this request within thirty days of receipt of this letter. Should you have any questions, please contact me at (202) 219-3690.

Sincerely

Jose M. Rodriguez
Attorney

9604373481 1

LAW OFFICES
MALONEY & BURCH
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036-4101

(202) 293-1414
FAX (202) 293-1702

RECEIVED
FEDERAL ELECTION
COMMISSION
MAIL ROOM

Mar 13 2 53 PM '92

March 12, 1992

92 MAR 16 PM 3:40

Jose Rodriquez, Esq.
Office of the General Counsel
Federal Election Commission
999 E St., N.W.
Washington, DC 20463

Re: MUR 3122, GOPAC

Dear Mr. Rodriguez:

In response to your letter of March 2, 1992, enclosed are copies of direct mail letters and reply devices for the letters, which GOPAC has mailed since May, 1, 1991.

The proceeds from these mailings were deposited in GOPAC's Federal account, and all costs were paid from GOPAC's Federal account.

Please call me if I can answer any questions.

Sincerely,

Daniel J. Swillinger

cc: Jeffrey A. Eisenach

2604373481 2

NEWT GINGRICH
CHAIRMAN

440 FIRST STREET, N.W.
SUITE 400
WASHINGTON, D.C.
20001

February 14, 1992

Michael Ganz
18 Salisbury Ct.
Holmdel, New Jersey 07733

Dear GOPAC Member,

A few weeks ago my friends at GOPAC sent you your 1992 Membership Card and the Membership renewal letter enclosed.

As of a few days ago, I am told that you have not responded to this very important letter.

I've x'ed through this copy of the letter I've enclosed because there's no need for you to read it again.

I'm sending it only as a reminder of how urgent our mission is for 1992 and how dependent we are on the relative handful of committed Americans such as yourself who make GOPAC's existence possible.

Please, right now while you're thinking about it, renew your 1992 support of GOPAC by sending a gift of at least $25. If you can possibly send more, I assure you it would be greatly appreciated.

If our letters have crossed in the mail -- please accept my apologies. If you did not receive your 1992 GOPAC Membership card, please let us know at once by return mail and we'll get one out to you.

Our grass-roots experience will be invaluable in protecting and expanding our Republican strength in Congress this year.

And our need for funds is great -- and immediate.

Thanks again for all you have done for GOPAC. Please let me know today if you are still on the team.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman, GOPAC

Not prepared or mailed at taxpayers expense.

9604373481 3

GOPAC
440 First Street, N.W.
Suite 400
Washington, D.C.
20001

FILE COPY

December 26, 1991

Dear GOPAC Member:

I'm enclosing with my letter your 1992 GOPAC membership card.

Your membership card is inscribed with your name, member number and the year you joined GOPAC.

It is also inscribed with six words that describe exactly what GOPAC is all about in 1992 — The Committee to Change Congress Now!

Our mission in 1992 is nothing less than to reclaim control of the U.S. House of Representatives from the liberal Democrats for the first time in 40 years. THAT is how real reform of Congress will finally take place!

I don't think there has ever been a more important time for you to renew your membership in GOPAC.

Because of congressional redistricting, the odds are with us in 1992.

And GOPAC today stands ready to take on the challenge of making a net gain of 13 Republican House seats, thanks in large part to your generous past financial support of GOPAC's work in building the Republican Party at our nation's grassroots.

In fact, the major legislative victories our Party won this past November in Mississippi, New Jersey and Virginia (which went largely unreported by the national media) are directly attributable to GOPAC's involvement in each of those states.

Your first commitment to GOPAC has brought us this far.

Today, I urge you to sign and validate your membership card, and then recommit yourself financially to GOPAC with a 1992 renewal contribution.

The Committee to Change Congress NOW!

Prepared or mailed at taxpayer expense. Paid for and authorized by GOPAC.

9604373481 4

I'm asking you to make an especially generous membership renewal contribution for 1992 because GOPAC has never before played such a vital role in our Party's campaign effort.

Let me take just a moment and remind you about GOPAC's 1992 campaign program, and why your financial commitment to it is so vitally important.

First of all, GOPAC has set a 1992 campaign budget of $3,337,000. This is nearly double the amount we have ever budgeted for in a campaign year.

* $800,000 of our budget is earmarked for cash contributions to both Federal and non-Federal challenger candidates.

* $1,203,000 is budgeted for our ongoing candidate and activist training programs and candidate recruitment in our 170 targeted congressional districts.

* And $1,334,000 is dedicated to our revolutionary Volunteer Program. This program is designed to recruit and train at least 1,000 individuals in each of our targeted 170 congressional districts who will actively participate in our GOP campaign to take control of Congress and to elect Republicans to state legislatures and local offices.

As I write you today, our plan is moving forward.

But to ensure that we have the financial resources we need to carry out our full campaign effort, I must rely on you and your renewed commitment to GOPAC and its mission. Your support has been the linchpin of our past successes, and it will be even more important to us in 1992!

Personally, I'm more committed today than ever before to bringing an end to the Democrat's nearly forty year long rule in the House of Representatives.

In part, of course, that's because of my burning anger with the way the Democrats in Congress sacrifice the common good of our nation to the benefit of the liberal special interest groups that prop them up.

Just over the past few months, the Democratic leadership of the House used every parliamentary trick at their disposal, as well as raw and blatant power from the Speaker's chair, to block any consideration of the Republican package of tax cuts and economic recovery measures that I had sponsored.

Then, in the waning hours of the session before Thanksgiving when we Republicans seized an opportunity to force the leadership to consider the growth package, I was accused of disrupting a smoothly operating Congress.

9604373485

Well, congress is not operating smoothly when the Democrat majority allows a package of bills that experts agree would create ONE MILLION new jobs in our troubled economy to languish from July to November without a single hearing or vote being taken on them.

And Congress is not operating smoothly when the Democratic congressional leadership devises and carries out a cynical strategy of only sending bills to President Bush that they know he will veto.

In 1992, I believe it's time for the American voters to make a fundamental decision about our national government.

They need to either vote Republican at the Presidential and Congressional level, or vote Democratic at the Presidential and Congressional level. They need to understand that this is the only way to break the continuing deadlock between the White House and Congress.

You and I and GOPAC can educate the voters about what continued Democratic control of Congress will mean for our nation's future.

We must talk to the voters about the Democrats' plans to redistribute income, and their plans to keep power away from the people and in the hands of government bureaucrats.

If we do our job, then I firmly believe that the voters in record numbers will break with their old voting habits and cast their ballots for Republican congressional candidates.

What's more, if we keep working with President Bush and keep fighting for policies aimed at stimulating economic growth and jobs, we can rebuild the conservative coalition that brought about our Party's tremendous victories in the 1980's.

These are the challenges facing you, me and GOPAC in 1992. Personally, I welcome these challenges.

But in 1992, even more than I have in the past, I'm going to need you to stand with me. No half measures will do in this make-or-break election, unless you and I are willing to concede control of Congress to the Democrats into the 21st century!

I know from your past tremendous support of GOPAC that you are not willing to see that happen any more than I am. That's why I'm so counting on you to renew your membership and your financial support of GOPAC for 1992 today.

In fact, because our budget goal this year is so ambitious, I'm hoping to hear from all of our members as soon as possible. I would consider it truly a personal favor if you could send in your renewal contribution to GOPAC by February 1st.

0 6 0 4 3 7 3 4 8 1 6

I'm looking forward to working with you closely this year, in what I believe could truly be a watershed election for our Party and the values and principles it represents. Thank you again for your wonderful support in the past. I hope to hear from you by February 1st.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman

P.S. As you decide how much to contribute to GOPAC when you renew your membership, I urge you to look at your 1992 membership card. Remember that GOPAC is "The Committee to Change Congress Now" — by turning out the Democrats and giving the American people a congressional majority that reflects the core values, principles and beliefs we share. I'm counting on you to recommit yourself to GOPAC and its special mission in 1992.

9604373481 7

410 First Street, N.W.
Suite 100
Washington, D.C.
20001

1992 Membership Renewal Drive

Dear Newt,

Count me in as part of the GOPAC team for 1992 - I want to be a part of our campaign to CHANGE CONGRESS NOW!

That's why I'm enclosing my maximum 1992 campaign year renewal contribution, in the amount marked below.

My membership renewal contribution, payable to GOPAC, is for:

☐ $25 ☐ $37 ☐ $_____other

Michael Ganz
18 Salisbury Ct.
Holmdel, New Jersey 07733

GANZ 018 M 1 EB0

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

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960433734819

Contributions may be deposited in either GOPAC's state or federal committee accounts. Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

City _____ **State** _____ **Zip** _____

☐ **Please check if self-employed**



GOPAC

440 First Street, N.W.
Suite 400
Washington, D.C.
20001

December 26, 1991

Mr. R. J. MacMullan
1 Buttonwood Sq.
2001 Hamilton St.
Philadelphia, Pennsylvania 19130

Dear Mr. MacMullan:

I'm enclosing with my letter your 1992 GOPAC membership card.

Your membership card is inscribed with your name, member number and the year you joined GOPAC.

It is also inscribed with six words that describe exactly what GOPAC is all about in 1992 — The Committee to Change Congress Now!

Our mission in 1992 is nothing less than to reclaim control of the U.S. House of Representatives from the liberal Democrats for the first time in 40 years. THAT is how real reform of Congress will finally take place!

I don't think there has ever been a more important time for you to renew your membership in GOPAC, Mr. MacMullan.

Because of congressional redistricting, the odds are with us in 1992.

And GOPAC today stands ready to take on the challenge of making a net gain of 53 Republican House seats, thanks in large part to your generous past financial support of GOPAC's work in building the Republican Party at our nation's grassroots.

In fact, the major legislative victories our Party won this past November in Mississippi, New Jersey and Virginia (which went largely unreported by the national media) are directly attributable to GOPAC's involvement in each of those states.

Your past commitment to GOPAC has brought us this far, Mr. MacMullan.

Today, I urge you to sign and validate your membership card, and then recommit yourself financially to GOPAC with a 1992 renewal contribution of hopefully, $100 or more.

The Committee to Change Congress NOW!

Not prepared or mailed at taxpayer expense. Paid for and authorized by GOPAC.

9604373482O

I'm asking you to make an especially generous membership renewal contribution for 1992 because GOPAC has never before played such a vital role in our Party's campaign effort.

Let me take just a moment and remind you about GOPAC's 1992 campaign program, and why your financial commitment to it is so vitally important.

First of all, GOPAC has set a 1992 campaign budget of $3,337,000. This is nearly double the amount we have ever budgeted for in a campaign year.

* $800,000 of our budget is earmarked for cash contributions to both Federal and non-Federal challenger candidates.

* $1,203,000 is budgeted for our ongoing candidate and activist training programs and candidate recruitment in our 170 targeted congressional districts.

* And $1,334,000 is dedicated to our revolutionary Volunteer Program. This program is designed to recruit and train at least 1,000 individuals in each of our targeted 170 congressional districts who will actively participate in our GOP campaign to take control of Congress and to elect Republicans to state legislatures and local offices.

As I write you today, our plan is moving forward.

But to ensure that we have the financial resources we need to carry out our full campaign effort, I must rely on you and your renewed commitment to GOPAC and its mission. Your support has been the linchpin of our past successes, and it will be even more important to us in 1992!

Personally, I'm more committed today than ever before to bringing an end to the Democrat's nearly forty year long rule in the House of Representatives.

In part, of course, that's because of my burning anger with the way the Democrats in Congress sacrifice the common good of our nation to the benefit of the liberal special interest groups that prop them up.

Just over the past few months, the Democratic leadership of the House used every parliamentary trick at their disposal, as well as raw and blatant power from the Speaker's chair, to block any consideration of the Republican package of tax cuts and economic recovery measures that I had sponsored.

Then, in the waning hours of the session before Thanksgiving when we Republicans seized an opportunity to force the leadership to consider the growth package, I was accused of disrupting a smoothly operating Congress.

9604373482 1

Well, congress is not operating smoothly when the Democrat majority allows a package of bills that experts agree would create ONE MILLION new jobs in our troubled economy to languish from July to November without a single hearing or vote being taken on them.

And Congress is not operating smoothly when the Democratic congressional leadership devises and carries out a cynical strategy of only sending bills to President Bush that they know he will veto.

In 1992, I believe it's time for the American voters to make a fundamental decision about our national government.

They need to either vote Republican at the Presidential and Congressional level, or vote Democratic at the Presidential and Congressional level. They need to understand that this is the only way to break the continuing deadlock between the White House and Congress.

You and I and GOPAC can educate the voters about what continued Democratic control of Congress will mean for our nation's future.

We must talk to the voters about the Democrats' plans to redistribute income, and their plans to keep power away from the people and in the hands of government bureaucrats.

If we do our job, then I firmly believe that the voters in record numbers will break with their old voting habits and cast their ballots for Republican congressional candidates.

What's more, if we keep working with President Bush and keep fighting for policies aimed at stimulating economic growth and jobs, we can rebuild the conservative coalition that brought about our Party's tremendous victories in the 1980's.

These are the challenges facing you, me and GOPAC in 1992. Personally, I welcome these challenges.

But in 1992, even more than I have in the past, I'm going to need you to stand with me. No half measures will do in this make-or-break election, unless you and I are willing to concede control of Congress to the Democrats into the 21st century!

I know from your past tremendous support of GOPAC that you are not willing to see that happen any more than I am. That's why I'm so counting on you to renew your membership and your financial support of GOPAC for 1992 today.

In fact, because our budget goal this year is so ambitious, I'm hoping to hear from all of our members as soon as possible. I would consider it truly a personal favor if you could send in your renewal contribution to GOPAC by February 1st.

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I'm looking forward to working with you closely this year, in what I believe could truly be a watershed election for our Party and the values and principles it represents. Thank you again for your wonderful support in the past. I hope to hear from you by February 1st.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman

P.S. As you decide how much to contribute to GOPAC when you renew your membership, I urge you to look at your 1992 membership card. Remember that GOPAC is "The Committee to Change Congress Now" — by turning out the Democrats and giving the American people a congressional majority that reflects the core values, principles and beliefs we share. I'm counting on you to recommit yourself to GOPAC and its special mission in 1992.

92043734823

GOPAC

GOPAC

The Committee To Change Congress Now

1992 Membership Renewal Drive

MR R J MACMULLAN

MCMLOO1R 1986

Mr. R. J. MacMullan
1 Buttonwood Sq.
2001 Hamilton St.
Philadelphia, Pennsylvania 19130

MCML 001 R 1 BA16

9604373482 4



The Committee To Change Congress NOW!

440 First Street, N.W.,
Suite 400
Washington, D.C.
20001

Dear Newt,

Count me in as part of the GOPAC team for 1992 — I want to be a part of our campaign to CHANGE CONGRESS NOW!

That's why I have signed and validated my 1992 GOPAC membership card.

And that's why I'm enclosing my maximum renewal contribution, in the amount marked below.

My membership renewal contribution, payable to GOPAC, is for:

❑ $100 ❑ $150

❑ $_____ other

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

9604373482 5

Contributions may be deposited in either GOPAC's state or federal committee accounts. Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

City _____ **State** _____ **Zip** _____

❑ **Please check if self-employed**

CONGRESSMAN
NEWT GINGRICH
GENERAL CHAIRMAN OF GOPAC

440 FIRST STREET, N.W.
WASHINGTON, D.C. 20001

November 27, 1991

Miss Ruth Partridge
76 N. Main Street
Pearl River, New York 10965

Dear Miss Partridge,

Because of your generous support of GOPAC's efforts to elect a new Republican Congress, I am anxious to share with you details of our latest plans for victory in 1992.

But I must ask you to regard these plans as confidential.

The confidential report I've enclosed is numbered and registered in your name.

This report shows in detail how GOPAC plans to enlist, train and support Congressional candidates in every region of the country to duplicate and expand the tremendous success GOPAC had in the elections held a few weeks ago.

While the national news media has spotlighted the Democratic Senate victory in Pennsylvania, they have paid much less attention to the far more significant upset victories of Republican candidates in Virginia, New Jersey and Mississippi.

In New Jersey and Virginia, upsets occurred across the map when voters elected scores of Republican state legislators and local officials in Democratic controlled areas that had been redistricted according to the 1990 census. GOPAC gave critical assistance to all 98 Republican candidates in Virginia and 12 key races in New Jersey, where Republicans gained control of both houses of the state legislature.

You may recall that Mississippi was selected as a pilot state by GOPAC in 1987. GOPAC staff organized conferences, conducted training seminars and laid the groundwork for last months' GOP victory in this overwhelmingly Democratic Deep South state. Additionally, GOPAC gave direct assistance to 22 Republican legislative candidates.

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The result: On the 5th of November this year Mississippi elected its first Republican Governor since Reconstruction -- and turned Mississippi into a true two-party state. And not just at the Presidential level, but up and down the ticket.

These 1991 election victories are just one more piece of solid evidence that our Party is facing the CPPORTUNITY OF A LIFETIME to literally redraw the political landscape of America and upset the Democrat majority in the U.S. Congress.

Survey after survey shows the American people have finally had enough of Congress. They've had enough of the abuse, the corruption, the waste, and just plain wrong-headed policies that have resulted from almost 40 years of Democratic domination of Congress.

In the last few months alone the American people have watched as the federal deficit soars out of control -- after being promised new taxes would hold it in check. They've watched unemployment grow, our economy worsen, and the absurd spectacle of the Clarence Thomas hearings -- all while the do-nothing Democrat majority sits around and figures out how they can savage George Bush, torpedo his agenda, and get themselves re-elected.

The GOPAC challenge is simple: TRANSLATE THE GROWING DISGUST WITH CONGRESS INTO REPUBLICAN VOTES ON ELECTION DAY 1992.

To meet this challenge GOPAC has created an entirely new concept in Republican political strategy. An innovative strategy from GOPAC that aims for TOTAL POLITICAL VICTORY and a governing GOP majority in the U.S. Congress in 1992. A new majority prepared to end the "tax-spend-and-elect" system and special interest choke hold on government once and for all.

You may recall I've written you previously about GOPAC's new strategy for GOP political victory in 1992. We call our plan, "CHANGE CONGRESS NOW!"

This is definitely not simply a plan to pick up a few seats or "hold our losses" on election day. In fact, this is the boldest, most revolutionary approach to Republican politics I've seen in a generation.

As many as 175 Congressional seats (out of 435) will be up for grabs in 1992. And we only need 53 seats to elect a GOP majority in 1992! How do we know this many seats will be up for grabs? For these three reasons:

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1) 1990 was a census year so 1992 means many seats will have to be redistricted to accommodate shifts in population. In all, 21 states MUST gain or lose congressional seats. No fewer than 38 seats will shift.

Furthermore, an additional 11-14 states will not gain or lose seats but will experience significant congressional district boundary changes.

2) No fewer than 15 states will be impacted by the 1983 Civil Rights Act, mandating, wherever possible, minority congressional districts.

3) And finally, because current Members who were elected before 1980 and who run for reelection in 1992 will lose the opportunity to convert millions in unused campaign funds to personal use, an estimated 40 to 60 entrenched Congressional incumbents may not seek reelection.

The confidential report I've enclosed shows a realistic strategy for success. It's a step-by-step plan for victory. But it will be useless without the enthusiastic support -- and generous commitment -- of GOPAC supporters such as yourself.

Next year will literally be a MAKE OR BREAK YEAR for our Party. And, because of political factors such as the Democrats' behavior before and during the Gulf War, the Thomas hearings and other abuses, the timing has never been better for our strategy to succeed.

More and more Americans now see the Democratic Party for what it is: short sighted, weak and more concerned with pandering to SPECIAL INTERESTS than acting in the COMMON INTEREST of American taxpayers.

My message to you today boils down to three main points:

First, we have a Republican message for the voters of America based on hope and optimism -- not despair. We have an innovative agenda based on traditional values of honesty, hard work, self-reliance and opportunity. Our agenda is aimed at a SUCCESSFUL AMERICA -- not the Democrats' vision of a failed America.

Second, we have a unique opportunity in 1992 to turn that message into UNPRECENDENTED GOP POLITICAL VICTORY because as many as 175 currently Democratic seats in Congress will be up for grabs -- not just the 30 or 40 seats we usually have an opportunity to win.

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Third, if you ever plan to financially support GOPAC's efforts on behalf of the Republican Party NOW IS THE TIME TO DO IT. I cannot conceive of any time when a contribution from you will have more of an impact on the political future of this nation.

We've literally proven the GOPAC plan will work in 1992 by the tremendous success we had in the 1991 elections.

To carry out our CHANGE CONGRESS NOW! plan we have set a 1991/92 campaign goal of $3.5 million.

Frankly, this is an ambitious goal.

Because our challenge is so great, I am asking you to support this special GOPAC project with your most generous financial contribution.

If circumstances allow, your check for $25, $50, $100 or more would be a real shot in the arm in these critical early stages of our efforts.

Whatever amount you decide, PLEASE mail it to GOPAC right away. 1992 is literally around the corner and our need for funds is urgent.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman

P.S. Please note your name and Confidential Report number are on a special peel-off label on the front cover of your report. To make sure you got this report -- that it did not go astray in the mail or fall into the wrong hands -- please peel off this label, affix it to the enclosed RECEIPT VERIFICATION section of the enclosed Reply Memorandum and return it to GOPAC as soon as possible.

Please feel free to show your report to other members of your immediate family but please keep in mind that it is CONFIDENTIAL. Release of the details of our 1992 strategy and budget will give the Democrats time to come up with a defense.

9604373482 9

GOPAC

440 First Street, N.W., Suite 400 • Washington, D.C. 20001

DELIVERY VERIFICATION

Miss Ruth Partridge
76 N. Main Street
Pearl River, New York 10965

U10965 PRTR076R AM13

PLACE LABEL FROM CONFIDENTIAL REPORT HERE

9604373483 30

Dear Newt,

☐ I am placing the address label from the cover of my CONFIDENTIAL REPORT in the space indicated above to let you know I received it and have reviewed it. I realize this Report is CONFIDENTIAL.

To help launch and carry out the ambitious program detailed in this Report, I am rushing you my most generous contribution in the amount of:

☐ $35 ☐ $70 * ☐ $____ Other.

(My check is made payable to GOPAC)

* This is larger than my normal contribution to GOPAC.

Contributions to GOPAC are not tax-deductible as charitable contributions on your federal income tax return.

9604373483 1

Contributions may be deposited in either GOPAC's state or federal committee accounts. Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

City _____ **State** _____ **Zip** _____

❑ **Please check if self-employed**

October '92
'91

GOPAC

440 First Street, NW
Washington, D.C. 20001

Dear Friend:

Are you the kind of Republican who will stand up and be counted?

I want to put you on the spot because as Chairman of an organization that is doing everything it can to give George Bush a Republican Congress in 1992, I urgently need to know just how far you're willing to go for your President's sake, your Party's sake and your country's sake.

I need to know how many Republicans we'll be able to rely upon as we approach what may well be the most important election of this generation.

I don't think WE'VE EVER HAD a better opportunity to break the Democratic stranglehold on Congress than the upcoming 1992 election.

Last year, when George Bush stood up to Saddam Hussein and exercised America's rightful role as a world leader, the Democrats completely misjudged the will and resolve of the American people. I am convinced the Democrats' weakness and indecision in the days before the Gulf War will seriously undermine their political success next year.

The fact is, while President Bush has emerged as one of the most popular Presidents in modern history, I firmly believe the national Democratic Party may be on the verge of collapse as a credible political choice for mainstream American voters.

> THE DEMOCRATS' CONSTANT CALL FOR NEW TAXES, THEIR REFUSAL TO CUT ONE DIME OF FEDERAL SPENDING, THEIR SUPPORT OF RACIAL QUOTAS, THEIR PANDERING TO SPECIAL INTERESTS, THEIR DEFEATISM AND LACK OF VISION ALL POINT TO A MAJOR LOSS OF PUBLIC SUPPORT.

This loss of support is already evident in public opinion polls where the Democrat controlled Congress sinks lower and lower in public approval and President Bush beats any possible Democratic nominee by 2 to 1. So far, the Democrats have been

Not prepared or mailed at taxpayer expense
Authorized and paid for by GOPAC

unable to even find a credible candidate to run against George Bush next year.

What's more, special circumstances affecting the 1992 Congressional elections mean that the loss of public support for the Democrats could not have come at a more opportune time. Take a look at these facts:

1) Redistricting based on the 1990 census means that 21 states MUST gain or lose congressional seats. No fewer than 38 seats will shift,

2) An additional 11-14 states will experience significant congressional district boundary changes,

3) No fewer than 15 states will be impacted by the 1983 Civil Rights Act, mandating, wherever possible, minority congressional districts. (In many cases these new minority districts will have to be carved out of central cities -- creating new Congressional seats in Republican leaning suburbs),

4) Because of congressional reform legislation, current Members who were elected before 1980 and who run for re-election in 1992 will lose the opportunity to convert millions in unused campaign funds to personal use, an estimated 40 to 60 entrenched Congressional incumbents may not seek re-election.

Instead of the 30 or 40 seats that are usually up for grabs in a Congressional election, as many as 176 Congressional seats (out of 435) will be winnable in 1992. We only need 54 seats to elect a GOP majority next year.

And, because of the suicidal policies of the national Democratic Party, we've never been in a better political position to win those 54 seats.

In fact, there's only one thing I can think of that will prevent a substantial GOP gain in the Congress and Senate next year.

THAT'S IF PEOPLE WHO CALL THEMSELVES REPUBLICANS FAIL TO GIVE ENOUGH SUPPORT TO OUR ELECTION EFFORTS!

Either we will take full advantage of the once-in-a-lifetime opportunity offered by the 1992 elections or we won't. Either President Bush will have a governing GOP majority in his second term or he won't.

It's that simple.

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Never has our opportunity been so great. . . and never have we had an organization as prepared as today's GOPAC to take full advantage of this opportunity.

As you may know, in the past GOPAC has concerned itself solely with the all important task of building the Republican Party at the grassroots, at the state and local level.

But, because of the extraordinary opportunity to elect a Republican Congress in 1992, GOPAC has made the decision to bring its unique grassroots, election winning skills to the Congressional level for the first time.

GOPAC will make a difference in 1992. I believe, given the financial support we need, we can make the crucial difference.

But the next 90 days will be absolutely critical in our efforts to take maximum advantage of the 1992 Year of Opportunity and elect a governing GOP majority to the U.S. Congress.

IN FACT, DURING THE NEXT THREE MONTHS WE MUST BE ABLE TO COUNT ON THE SUPPORT OF COMMITTED REPUBLICANS SUCH AS YOURSELF AS WE HAVE NEVER COUNTED ON THEM BEFORE.

To have a major impact on the 1992 Congressional elections we have set a 1991 budget goal of $2.75 million.

Frankly, as I write you today we are far short of this goal. Our main worry is that if we haven't raised a substantial part of the total budget we need in the next 90 days, our most important 1992 election programs will have to be scaled back or cancelled altogether.

Right now, we're running the risk of letting the political opportunity of a lifetime slip through our fingers!

Because our funds are short -- and our opportunity for victory so great -- I must turn to you and other Republicans today and ask just how committed you are to our Party.

HOW MUCH OF A FINANCIAL SACRIFICE ARE YOU WILLING TO MAKE NOW FOR AN OPPORTUNITY THAT MAY NEVER BE REPEATED?

Your gift of $15 or $25 to GOPAC would be most welcome and appreciated. If circumstances allow, your check for $35, $50, $100 or more would be a real shot in the arm in these critical early stages of our 1992 Victory plan.

Whatever amount you decide, PLEASE mail it to GOPAC right away. Time is short and our need is urgent.

96043734834

Many thanks for your continuing support and your commitment to our Party.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman, GOPAC

P.S. It is not easy for me to ask you to give your hard earned money. I know that you are asked often and I know that you have been more than generous in the past. What's more, I cannot guarantee that we will win every race GOPAC participates in or that we will elect a GOP majority to Congress next year.

What I can promise you is that EVERY DIME you send GOPAC will be used intelligently and wisely. Every dime will be used to promote tough, issue based campaigns that hold the Democrats' feet firmly to the fire. I can also promise you whether we win a majority in the 1992 Congress or not, every seat you help us win, every vote you help us get, will add to President Bush's ability to get our Republican agenda enacted into law.

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Dear Congressman Gingrich:

I agree we are on the verge of an historic GOP victory in the 1992 Congressional elections. I'll do everything I can to make sure we don't let this opportunity slip through our fingers.

Here's my contribution to GOPAC in the amount of:

$50 or more, $_____

Antonio G. Mendoza
1367 Calle 12 N.W.
San Juan, Puerto Rico 00920

E001

Check made payable to GOPAC

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

Here's the Kind of Republican I am!

Dear Congressman Gingrich:

Here's my contribution to GOPAC's 1992 Congressional campaign in the amount of:

☐ $25 ☐ $15

Check made payable to GOPAC

Antonio G. Mendoza
1367 Calle 12 N.W.
San Juan, Puerto Rico 00920

E001

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

Here's the Kind of Republican I am!

Dear Congressman Gingrich:

Here's my contribution to GOPAC in the amount of:

$10 or less, $_____

Check made payable to GOPAC

Antonio G. Mendoza
1367 Calle 12 N.W.
San Juan, Puerto Rico 00920

E001

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

Here's the Kind of Republican I am!

PRIATE REPLY CARD AND RETURN IMMEDIATELY TO GOPAC IN POSTAGE-PAID ENVELOPE PROVIDED.

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Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

Contributions may by deposited in either GOPAC's state or federal committee accounts.

Federal and state finance laws require that we report the following information:

Occupation_____

Name of Employer_____

Employer's address_____

City_____ State _____ Zip_____

❑ Please check here if self-employed

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

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Occupation_____

Name of Employer_____

Employer's address_____

City_____ State _____ Zip_____

❑ Please check here if self-employed

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Name of Employer_____

Employer's address_____

City_____ State _____ Zip_____

❑ Please check here if self-employed

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

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GOPAC
NEWT GINGRICH, GENERAL CHAIRMAN
440 FIRST STREET, N.W., SUITE 400 • WASHINGTON, D.C. 20001

96043734838

Are you as mad as I am that the Democrats are once again trying to smear Ronald Reagan?

If not, you can stop reading right now.

If you are, here's a way YOU CAN DO SOMETHING ABOUT IT!

As a loyal supporter of GOPAC I need your help today to put the spotlight of public opinion on one of the most dangerous outrages ever attempted by the Democratic majority in Congress.

I am referring to the recent decision of the Democrats to use millions of taxpayer dollars to investigate rumors about the 1980 Reagan campaign.

That's right. In a recession, with a federal budget deficit likely to exceed $400 BILLION dollars, with the American people crying out for leadership on issues ranging from education to trade policy, the Democratic leadership in Congress want to take the time and spend millions of our dollars to investigate 11 year old rumors.

I THINK THIS IS AN OUTRAGE!

We must get enough Americans to stand up and DEMAND the Democratic leadership in Congress focus their energies on solving the serious problems that face this nation -- not on partisan witch hunts.

These rumors, which have been circulated by Democrats for years without one shred of evidence ever being produced to back them up, suggest that Ronald Reagan's campaign conspired with the government of the Ayatollah Khomeni to delay the release of U.S. hostages until after the election.

Not prepared or mailed at taxpayer expense.
Authorized and paid for by GOPAC.

I think the Democrats simply cannot come to grips with the fact that in November of 1980 the American people rose up to repudiate not just Jimmy Carter but the entire Democratic Party as a serious contender to provide Presidential leadership for this nation.

Since Carter's overwhelming defeat in 1980 the Democrats have carried only 11 states in two Presidential elections.

Now some former members of Carter's Administration are trying to claim the Reagan Revolution occurred in 1980 because of a political dirty trick -- not the will of the American people.

They claim the men around Ronald Reagan, the same men who spent their lives protecting the United States and fighting tyranny, caused American citizens held as hostages in Iran to suffer needlessly just to create some political advantage over the Carter campaign in the last days of the election.

ABSURD!

Even high ranking officials from Carter's own administration admit there's no foundation to these ridiculous charges. Henry Precht, who was in charge of Iranian affairs at the State Department under Carter, says the whole charge, "is built on a pile of fabrications."

You and I both know the Reagan campaign of 1980 was not dominated by cynical political operators or immoral schemers, but rather by people who shared a belief in America's greatness and a determination to rescue this nation from the bankrupt policies of Jimmy Carter and the Democratic Party.

The Reagan Administration can be credited with some of the most notable achievements in recent American history -- the defeat of communism, the renewal of public confidence, the restoration of America as a superpower, and the longest peace-time economic expansion ever recorded.

But the Democrats cannot afford to let this history go unchallenged.

THE DEMOCRATS KNOW THEY WILL NEVER REGAIN THE PRESIDENCY AND THEY WILL CONTINUE TO LOSE STRENGTH IN CONGRESS IF THE REAGAN AGENDA CONTINUES TO FRAME THE POLITICAL AGENDA IN WASHINGTON.

Already young Americans who came into adulthood during the Carter years see such a clear cut difference between what the two parties have to offer that they identify themselves as Republican by a three-to-one margin.

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That's why the Democrats will use any excuse they can to tarnish the Reagan Presidency — including vicious personal attacks on the former President's family.

Have you wondered why the special prosecutor's investigation into the Iran/Contra scandal is still being funded by the Democratically controlled Congress after almost five years of existence and a total of over 50 million taxpayer dollars?

While many of the Democrat smears against the Reagan Administration are pathetically absurd, they are dangerous. As the old saying goes, any lie, no matter how outrageous, if repeated loud enough and often enough will start to be believed.

For the sake of our Party and our country we cannot afford to let these charges against the Reagan years go unchallenged. We cannot allow the Democrats to rewrite the history of one of the most important political reform movements in our nation's history. We have to fight back.

I would like you to do two important things today!

ONE, sign the enclosed Urgent Memorandum DEMANDING that the Democratic leadership in Congress not waste one more dime of taxpayer money on pursuing this ridiculous investigation. Upon receipt of your signed Memorandum, along with those of other GOPAC members, I will translate your opinion to the Congressional leadership by having the entire message read into the Congressional Record.

TWO, mail a generous contribution to GOPAC so that we can use the unusual opportunities presented by the 1992 elections to renew the vision Ronald Reagan brought to Washington in 1980 and repudiate the failed policies of the Democratic Party.

I'm sending you this letter to help me pressure the Democrat leadership to live up to its responsibilities to the people of the United States — rather than the special interests that dominate their Party.

You will note that we included in your Memorandum a place to indicate the amount of your gift to GOPAC today to help defeat Democrats and to elect Republicans to Congress in 1992.

Today, as you know, GOPAC works to protect, promote and expand the Reagan legacy of limited government, freedom, and peace through strength. We actively encourage talented Republicans who share Ronald Reagan's vision to run for office. We provide extensive and state-of the art campaign training, we actively encourage building our Party at the grass-roots, and we provide critically needed direct

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financial assistance to Republican campaigns at the federal level.

Frankly, I can't think of any stronger argument to make to the Democrats that they should cease these misguided efforts to discredit the Reagan Administration. We need to let them know that for every scheme they try it will only strengthen the financial commitment and harden the resolve of those of us who worked so hard to make the Reagan Revolution a reality a decade ago — and are determined to extend the goals of that revolution into this decade and beyond.

As you decide the amount of your gift to GOPAC, please keep in mind that we urgently need funds now for candidate enlistment, training and a host of other activities aimed at giving our Party substantial net increases in Congress next November.

To have a major impact on the 1992 Congressional elections we have set a 1991 budget goal of $2.75 million.

As I write you today we are far short of this goal. Our main worry is that if we haven't raised a substantial part of the total budget we need in the next 90 days, our most important 1992 election programs will have to be scaled back or cancelled altogether.

I am counting on you to support GOPAC as it works to protect the memory of the Reagan Administration and to forge the political agenda of the 1990's. I can't think of any task more important now for the future of our Party or our Nation. Thank you for all you have done.

Sincerely,

Newt Gingrich
U.S. Congressman
General Chairman

P.S. Remember: The larger the gift you mail GOPAC today the louder the message we send to Congressional Democrats bent on tarnishing the legacy of Ronald Reagan that we will not allow them to rewrite history. I am counting on your support.

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GOPAC_____

Dear Congressman Gingrich:

I agree we must not let the Democrats rewrite history and destroy the Reagan legacy.

❑ TO PROTECT THE MEMORY OF THE REAGAN REVOLUTION I have signed the enclosed Urgent Memorandum demanding the Democratic leadership in Congress stop wasting taxpayer dollars in partisan witch hunts. I understand you will have this message read into the Congressional Record.

❑ TO CONTINUE AND EXPAND THE REAGAN REVOLUTION I am returning that Memorandum along with **my most generous contribution to GOPAC** to help you with 1992 voter programs in support of Republican candidates.

Here's my contribution to GOPAC's 1992 Congressional campaign in the amount of:

❑ ❑ ❑ $_____ **Other**

Please make your check payable to GOPAC.

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

URGENT MEMORANDUM

TO: Newt Gingrich
U.S. Congressman
Minority Whip

FROM:

I think the Democratic leadership's decision to spend millions of taxpayer dollars to investigate 11 year rumors regarding the 1980 Reagan campaign is totally irresponsible.

First of all, there is not one shred of evidence to support these partisan accusations. The notion that Jimmy Carter was overwhelmingly rejected by the American people in 1980 because of a political trick is absurd.

Second, I can think of a lot of ways this money could be more wisely spent — including reducing the projected $400 BILLION budget deficit that Congress has created.

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has created.

The pursuit of this investigation is beneath the dignity of the Congress. We are looking to Congress to provide honest leadership for all Americans — not waste taxpayer dollars on witch hunts aimed at helping the Democratic Party.

I want you to know that I am making a generous contribution to GOPAC [in the amount of $_____] today to elect a fiscally responsible Republican Congress in 1992.

Respectfully,

_____

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Contributions may be deposited in either GOPAC's state or federal committee accounts. Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

City _____ State _____ Zip _____

❑ Please check if self-employed

CONGRESSMAN ANDY IRELAND

GOPAC
440 First Street, NW Suite 400
Washington, D.C. 20001

September 30, 1991

Dr. G. R. Ludwig
1443 Wailuku Dr.
Hilo, Hawaii 96720

Dear Dr. Ludwig:

I'm writing you today to let you know just how much I, as a Republican member of the House of Representatives, am relying on you to renew your support of GOPAC in this election cycle.

I learned recently from Newt Gingrich that several important members of GOPAC had not contributed to GOPAC this year.

Frankly, that so concerned me that I asked Newt if I could write you personally, and let you know just why I believe the success of GOPAC's programs is so very important.

Let me tell you a little about myself. I've been in Congress, representing Florida's Tenth Congressional District, since 1976.

From 1976 to 1984, I served as a Democrat. In March of 1984, I switched parties, having finally become convinced that only the Republican Party stood for the traditional values and opportunity society for all Americans in which I believe.

As a "convert", I'm dedicated to bringing more and more disaffected Democrats and unregistered voters into the Republican Party. In my own state of Florida, where there has been a tremendous shift to the GOP over the last few years, I've helped a lot of other individuals recently make the same decision that I came to in 1984.

Like Newt Gingrich, I believe that we Republicans ARE the majority. Our challenge is to both build our Party at the grass-roots and reach those voters who currently do not think of themselves as Republicans but who share our beliefs and values.

That's why I am so enthusiastic about GOPAC. GOPAC is the one Republican committee which, in my opinion, has both the vision and the nuts-and-bolts strategy to make our dream of a Republican House majority a reality.

Personally, I'm counting on GOPAC to help make sure our Party picks up all four of the new congressional seats that Florida will gain in 1992. These four seats could be critical in helping us elect a GOP House majority next year!

Not prepared or mailed at taxpayer expense. Authorized and paid for by GOPAC.

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I've had the chance to work closely with Newt and the GOPAC staff on a number of projects over the last few years. I've seen first-hand how GOPAC, through its issue development and training seminars, can help make Republican campaigns into WINNING campaigns.

I also know that GOPAC relies heavily on individuals like you for financial support. Since I and so many of my House Republican colleagues are counting on GOPAC to play a vital role in next year's elections, I'm especially hopeful you'll renew your membership in GOPAC now.

Although the entire Republican Party benefits from the work that GOPAC does, not every Republican understands GOPAC's role. That means Newt must rely on special friends like you who know how important GOPAC's grass-roots work is to our future.

I don't know exactly what you have given to GOPAC in the past. That's not my business. But I do want to urge you to recommit yourself to GOPAC's mission today, with whatever financial support you can give.

When I joined the Republican Party in 1984, I did so out of firm political convictions.

But when I became a Republican, I did not intend to settle in as a part of a permanent minority in Congress. I became a Republican because I believe the Republican Party not only best represents my beliefs, but also the beliefs of a majority of Americans.

With energetic leaders like Newt Gingrich and organizations like GOPAC, our Party can elect a majority to the U.S. House of Representatives. I am convinced of that.

But to do so, Newt and GOPAC must be able to rely upon you and your continued loyalty to what we are trying to achieve. I deeply hope that you will take this opportunity to renew your membership in GOPAC today.

Sincerely,

Andy Ireland
Member of Congress

P.S. I know from talking with Newt that GOPAC has set its most ambitious campaign budget ever for the 1991-1992 cycle. Whatever amount you can send GOPAC today, I urge you to renew your support as soon as you possibly can. We need to know that you're still part of our team!

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GOPAC

Congressman Andy Ireland
c/o GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20001

Dear Congressman Ireland:

I agree with you that GOPAC is the Republican committee that can really make a difference in helping us elect a House Republican majority next year (including four new Republican congressmen from Florida). I want to be a part of GOPAC's team!

That's why I'm renewing my membership in GOPAC with my enclosed contribution of:

$_____

I understand that this contribution will put me back on GOPAC's membership rolls as we head toward the 1992 elections.

Sincerely,

_____

Dr. G. R. Ludwig
1443 Wailuku Dr.
Hilo, Hawaii 96720

LDWG443G1 AK06

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

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Contributions may be deposited in either GOPAC's state or federal committee accounts. Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

City _____ **State** _____ **Zip** _____

❑ **Please check if self-employed**

GOPAC
440 First Street, N.W., Suite 400
Washington, D.C. 20001

EXPRESS GRAM

AUGUST 30, 1991

J. L. CALABRIA
P.O. BOX L
HATO REY, PUERTO RICO 00919

DEAR GOPAC MEMBER:

TWO MONTHS AGO I WROTE AND ASKED YOU TO MAKE A SPECIAL FINANCIAL PLEDGE OF $75 TO GOPAC. THIS PLEDGE WAS NECESSARY TO HELP US UNDERTAKE OUR NEW ROLE IN THE 1992 CONGRESSIONAL ELECTIONS AND STAY ON TRACK WITH OUR TRADITIONAL GRASS-ROOTS ACTIVITIES.

I'M WORRIED, HOWEVER, BECAUSE AS OF LAST WEEK I HAD NOT HEARD BACK FROM YOU IN RESPONSE TO THIS CRITICAL APPEAL.

I ASKED YOU TO MAKE THIS SACRIFICE FOR GOPAC BECAUSE NEVER BEFORE HAVE WE HAD SUCH A TREMENDOUS OPPORTUNITY TO ELECT A GOVERNING GOP MAJORITY TO CONGRESS.

THE OPPORTUNITY FACING US NOW IS JUST AS GREAT AS IT WAS WHEN I LAST WROTE YOU. WE TRULY HAVE THE CHANCE TO FUNDAMENTALLY ALTER THE BALANCE OF POWER IN CONGRESS NEXT YEAR, WITH RESULTS THAT WILL HAVE AN IMPACT ON CONGRESS INTO THE NEXT CENTURY.

I WOULDN'T WRITE YOU AGAIN TODAY IF THE SITUATION WE ARE FACING WAS NOT SO SERIOUS. WE ARE STILL FAR SHORT OF OUR $2.75 MILLION CAMPAIGN BUDGET, EVERY DOLLAR OF WHICH WE URGENTLY NEED TO CAPITALIZE ON THE SPECIAL CIRCUMSTANCES OF THE 1992 ELECTIONS (INCLUDING REDISTRICTING, THE RETIREMENT OF VETERAN DEMOCRATS AND PRESIDENT BUSH'S POPULARITY).

TODAY, I WANT TO AGAIN APPEAL TO YOU TO MAKE A SPECIAL $75 CONTRIBUTION TO GOPAC. IF YOU CAN HELP US AT THIS TIME, IT WILL BE A TREMENDOUS BOOST TO US AS WE PREPARE FOR 1992.

I REALIZE THIS IS A LARGER CONTRIBUTION THAN I HAVE ASKED YOU FOR BEFORE.

BUT I SIMPLY CANNOT OVERSTATE TO YOU THAT THE CHALLENGES AND OPPORTUNITIES THAT WILL BE FACING GOPAC AND OUR PARTY IN 1992 ARE ALSO GREATER THAN THEY HAVE BEEN AT ANY TIME SINCE RONALD REAGAN'S ELECTION AS PRESIDENT!

DEAR NEWT:

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IF YOU ARE UNABLE TO SEND THE FULL AMOUNT I'M REQUESTING, THEN PLEASE KNOW THAT I'LL BE DEEPLY GRATEFUL TO YOU FOR WHATEVER AMOUNT YOU CAN SEND GOPAC TODAY. IT HAS BEEN YOUR STEADFAST SUPPORT WHICH HAS MADE IT POSSIBLE FOR US TO TAKE ON A BIGGER ROLE IN THIS CAMPAIGN CYCLE THAN WE EVER HAVE BEFORE, AND I KNOW THAT YOU WILL HELP AS MUCH AS YOU CAN.

TO HELP US PLAN OUR CAMPAIGN ACTIVITIES, I URGE YOU TO RUSH BACK YOUR CONTRIBUTION TO GOPAC BY THE END OF SEPTEMBER. AS ALWAYS, YOU HAVE MY DEEPEST GRATITUDE FOR YOUR LOYAL AND SACRIFICIAL SUPPORT.

SINCERELY,

CONGRESSMAN NEWT GINGRICH
GENERAL CHAIRMAN

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Contributions to GOPAC are not deductible as charitable contributions

DEAR NEWT:

I WANT GOPAC TO HAVE THE FINANCIAL RESOURCES IT NEEDS TO PUT AN END TO THE DEMOCRATS' 36 YEAR LONG MISRULE OF CONGRESS. AND I KNOW THAT GOPAC'S ENTRY INTO THE 1992 CONGRESSIONAL CAMPAIGN MEANS AN INCREASED NEED FOR MY PERSONAL SUPPORT AND COMMITMENT.

THAT'S WHY I'M ENCLOSING A SPECIAL CONTRIBUTION, PAYABLE TO GOPAC, IN THIS AMOUNT:

□ $75 □ $_____ OTHER

FROM:

J. L. CALABRIA
P.O. BOX L
HATO REY, PUERTO RICO 00919

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Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

Contributions may be deposited in either GOPAC's state or federal committee accounts.

Federal and state campaign finance laws require that we report the following information:

Occupation _____

Name of employer _____

Employer's address _____

City _____ State _____ Zip _____

❑ Please check here if self-employed

GOPAC

July 22, 1991

MEMORANDUM

To: Congressman Gingrich

From: June Weiss, Finance Director gw

Newt, you asked me to keep you posted on our membership renewal efforts this year, particularly the membership status of our key contributors.

I know you will be particularly interested in learning that the following GOPAC members have renewed their membership and their financial support for 1991:

William H. Ploch
515 Broad St.
Clifton, New Jersey 07013

Mr. Armando W. Chisari
1269 85th St.
Brooklyn, New York 11228

Mr. Schindell
231 Patapsco Ave
Baltimore, MD 21222

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This decision has in no way lessened our commitment to building our Party at the grass-roots level. In fact, after years of working hard to develop, train and promote talented young Republican legislators, this is a very natural step for us to take.

I firmly believe that our decision to actively enter the 1992 congressional campaign is the right one. The opportunities facing our Party in this cycle are so exciting and GOPAC has so much to offer that I believe we would be shirking our duty if we did not.

Let me remind you about some of the special factors of the 1992 elections that make our prospects for taking control of Congress so remarkable:

*President Bush will be leading our Party as he heads toward what should be a smashing re-election win;

*The Democrats nationally lack both new ideas and new leaders;

*A much higher than normal number of popular, veteran House Democrats are expected to retire next year, in order to convert unused campaign funds to their personal use - giving Republicans a real shot at winning their seats;

*The addition of new Congressional seats in Republican-leaning "Sunbelt" states, along with the reduction of seats in traditionally Democratic northeastern states, gives us a once-in-a-decade chance to elect a record number of freshmen Republican congressmen and women.

These are some of the reasons I decided it was time for GOPAC to carry its mission directly into the 1992 congressional elections.

But making this move is not only increasing our political activity and exposure. It also has dramatically increased GOPAC's need for money.

And that is why, as a friend, I hope you will consider making another financial contribution to GOPAC today.

Whatever amount you can give -- and it would be great if you could send as much now as you sent earlier

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this year -- we urgently need your help right now so that we can raise the entire $2.75 million campaign budget we have set.

This is our largest campaign budget ever. But now that we can give direct cash contributions to Congressional candidates, we truly need every dollar.

I'm making this request of you because I know you share my commitment to exposing the intellectual bankruptcy of the liberal Democrats who control the Congress and putting an end to their 36 year long misrule of the U.S. House of Representatives. As each day passes, the Democrats in Congress get further and further out of touch with the American people.

I wouldn't come to you at this time if I did not truly believe that, IF we can raise the money we need, GOPAC can play a major role in helping our Party win its most important election year victory since 1980.

The stakes are so very high, and our need is so great, that I urge you to send in your special contribution to GOPAC no later than August 30th. I'm counting on hearing from you by then. Thank you again for your wonderful commitment and support.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich

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GOPAC

MEMBER'S CONFIDENTIAL REPLY

TO: Newt Gingrich

FROM: Mr. Schindell
231 Patapsco Ave
Baltimore, MD 21222

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Newt, I agree with your assessment of our Party's opportunities and challenges in 1992. I want to make sure that GOPAC has the resources it needs to play a direct and vital role in helping elect a Republican majority to the U.S. House of Representatives.

That's why I am sending GOPAC a special contribution, in the amount marked below. I want GOPAC to raise its full $2.75 million campaign budget, and give the maximum possible support to Republican congressional candidates.

My contribution, payable to GOPAC, is for:

❑ $10 ❑ $15 ❑ _____other

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

440 FIRST STREET, N.W., SUITE 400 • WASHINGTON, D.C. 20001

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Contributions may be deposited in either GOPAC's state or federal committee accounts.

Federal and state campaign finance laws require that we report the following information.

Occupation _____

Name of employer _____

Employer's address _____

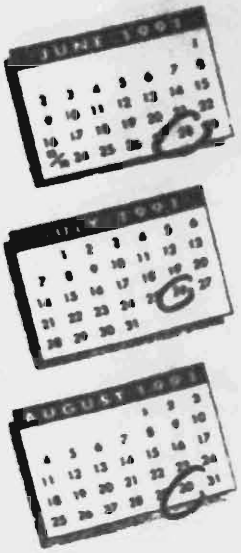
City State Zip _____

❑ Please check if self-employed

GOPAC

90-DAY COUNTDOWN CAMPAIGN

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> **Never has the national Democratic Party been so out of touch with the American mainstream. Their behavior during the Gulf War, their constant call for new taxes, their refusal to cut one dime of federal spending, their support of racial quotas, their pandering to special interests, their defeatism and lack of vision all point to a major loss of public support -- a loss of support already evident in national opinion polls.**

Dear GOPAC Member:

The calendars on the side of this letter represent a personal commitment I'd like to ask you to make right now to the election of a governing GOP congressional majority in 1992.

I'm writing to you today because NEVER has GOPAC's need for your commitment and support been so great.

That's because NEVER have we had a better opportunity to really change the way this country is governed.

I am not exaggerating when I say the 1992 Congressional elections may well represent a once-in-a-lifetime chance to break the Democratic stranglehold on the U.S. Congress forever.

In fact, the opportunity we Republicans have to fundamentally alter American legislative government in next year's election is SO EXTRAORDINARY, GOPAC has made a dramatic change in its mission.

As you know, in the past GOPAC has concerned itself solely with the all important task of building the Republican Party at the grass-roots, at the state and local level where government remains close to the people and where much of the legislation that actually shapes our society is enacted.

But, because of the opportunity to elect a Republican Congress in 1992, an opportunity that may never be repeated, we at GOPAC have made the decision to become involved in Congressional elections for the first time.

440 First Street, NW, Suite 400 • Washington, D.C. • 20001

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For all the reasons stated at the top of this letter, I firmly believe that the national Democratic Party may be on the verge of collapse as a credible political choice for middle class American voters.

What's more, special circumstances affecting the 1992 Congressional elections mean that the loss of public support for the Democrats could not have come at a more opportune time. Take a look at these facts:

1) Redistricting based on the 1990 census means that 21 states MUST gain or lose congressional seats. No fewer than 38 seats will shift;

2) An additional 11-14 states will experience significant congressional district boundary changes;

3) No fewer than 15 states will be impacted by the 1983 Civil Rights Act, mandating, wherever possible, minority congressional districts. (In many cases, these new minority districts will have to be carved out of central cities -- creating new Congressional seats in Republican leaning suburbs);

4) Because of Congressional reform legislation, current Members who were elected before 1980 and who run for reelection in 1992 will lose the opportunity to convert millions in unused campaign funds to personal use, an estimated 40-60 entrenched Congressional incumbents may not seek reelection.

The bottom line is, instead of the 30-40 seats that are usually up for grabs in a Congressional election, as many as 176 Congressional seats (out of 435) will be winnable in 1992. And we only need 54 seats to elect a GOP majority next year -- and, because of the suicidal policies of the national Democratic Party, we've never been in a better political position to win those 54 seats.

As a strong supporter of GOPAC, you are one of the first to hear of our decision to commit GOPAC's resources for the first time to U.S. Congressional campaigns.

Because of the tremendous experience we have gained building our Party at the grass-roots, I believe GOPAC will make a big difference -- PERHAPS THE CRUCIAL DIFFERENCE - in our Republican Party 1992 Congressional victory strat[illegible].

But with this change in our mission comes a new financial challenge.

The next 90 days will be absolutely critical in our

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efforts to take maximum advantage of the 1992 Year of Opportunity and elect a governing GOP majority to the U.S. Congress.

IN FACT, DURING THE NEXT THREE MONTHS I MUST BE ABLE TO COUNT ON THE SUPPORT OF GOPAC MEMBERS SUCH AS YOURSELF AS I HAVE NEVER COUNTED ON THEM BEFORE.

I think you will agree that although GOPAC is poised to play a vital role in the Congressional elections of 1992, we should not reduce our traditional state and local efforts on behalf of GOP candidates.

To carry out all our traditional grass-roots activities AND have a major impact on the 1992 Congressional elections we have set a 1991 budget goal of $2.75 million.

Frankly, as I write you today we are far short of this goal. Our main worry is that if we haven't raised a substantial part of the total budget we need in the next 90 days, our most important programs will have to be scaled back or cancelled altogether.

Right now, we're running the risk of letting the political opportunity of a lifetime slip through our fingers!

Our need for funds over the next three months is severe. Unfortunately the summer months have been traditionally the hardest time for us to raise money.

Because our funds are short -- and our opportunity for victory so great -- I must turn to you and other loyal GOPAC supporters today and ask for a greater financial sacrifice on your part than I have asked for before. Please note I have suggested a contribution amount on your enclosed Pledge Reply. Frankly, our records show that this amount is more than you have given GOPAC in the past at any one time.

I realize that's a lot to ask for -- especially all at once -- and that's why I have enclosed three return envelopes.

Each envelope is marked with a deadline to meet our most critical budget requirements over the next three months.

* If you possibly can, mail your envelope, marked "Pledge #1", today with a contribution of at least one third the total amount I've suggested on your Pledge Reply.

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* Save the second envelope, marked "Pledge #2", and mail it in with an equal contribution in 30 days time.

* Save the third envelope, marked "Pledge #3", and mail it in with an equal contribution in 60 days time.

With your support, we've proven time and again our effectiveness in getting the job done. But we are critically short of the funds we need now to have maximum impact in 1992 -- the election opportunity of a lifetime.

And the only way we can meet our financial need is if you and every other GOPAC member makes this special 90-day pledge. Many thanks for your continuing support and your commitment to our cause.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman, GOPAC

P.S. I am not exaggerating when I say the outcome of the 1992 Congressional elections will literally set the pace for how this country will be governed for the rest of the decade and into the 21st century. If you are in a position to send your entire 3 month pledge now, it will be a truly invaluable boost to GOPAC during this difficult time. But whether you can send me part or all of your Pledge now, I will always deeply appreciate the important part you're playing in this historic effort to remake American politics.

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90-DAY COUNTDOWN CAMPAIGN

YOU'RE RIGHT, NEWT!

With as many as 176 Congressional seats up for grabs in the 1992 elections, I know our success in building a permanent Republican majority in Congress is riding on the groundwork we lay in the next 90 days.

You can count on my immediate support to help you and GOPAC use this "political opportunity of a lifetime" to the GOP's best advantage!

SUGGESTED COUNTDOWN CAMPAIGN CONTRIBUTION

$45

If you can support GOPAC's efforts by sending in your full suggested special contribution TODAY, your gift will give our GOP candidates the powerful headstart they'll need to win a permanent Republican majority on Capitol Hill!

Mr. Robert B. Carlson
RFD 1 Box 5225
Oakland Sidney, Maine 04963-9774

Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes.

9 6 0 4 3 7 3 4 8 6 2

Detach & Return in First Pledge Envelope

90-DAY COUNTOWN CAMPAIGN

PLEDGE #1



Suggested Amount: $15

Amount Enclosed:_____

(Please make check payable to GOPAC)

Mail Pledge: JUNE 28, 1991

Mr. Robert B. Carlson
RFD 1 Box 5225
Oakland Sidney, ME 04963-9774

CRLS001R1 AF16

GOPAC

440 First Street N.W., Suite 400
Washington, D.C. 20077-0245

Detach & Return in Second Pledge Envelope

90-DAY COUNTOWN CAMPAIGN

PLEDGE #2



Suggested Amount: $15

Amount Enclosed:_____

(Please make check payable to GOPAC)

Mail Pledge: JULY 26, 1991

Mr. Robert B. Carlson
RFD 1 Box 5225
Oakland Sidney, ME 04963-9774

CRLS001R1 AF16

GOPAC

440 First Street N.W., Suite 400
Washington, D.C. 20077-0245

Detach & Return in Third Pledge Envelope

90-DAY COUNTOWN CAMPAIGN

PLEDGE #3



Suggested Amount: $15

Amount Enclosed:_____

(Please make check payable to GOPAC)

Mail Pledge: AUGUST 30, 1991

Mr. Robert B. Carlson
RFD 1 Box 5225
Oakland Sidney, ME 04963-9774

CRLS001R1 AF16

GOPAC

440 First Street N.W., Suite 400
Washington, D.C. 20077-0245

9 6 0 4 3 7 3 4 8 6 3

Contributions may be deposited in either GOPAC's state or federal committee accounts.

The campaign finance laws of various states in which GOPAC will be making contributions require that we report the following information.

Occupation_____

Name of employer_____

Employer's address_____

City_____ State_____ Zip_____

☐ Please check if self-employed

Contributions may be deposited in either GOPAC's state or federal committee accounts.

The campaign finance laws of various states in which GOPAC will be making contributions require that we report the following information.

Occupation_____

Name of employer_____

Employer's address_____

City_____ State_____ Zip_____

☐ Please check if self-employed

9 6 0 4 3 7 3 4 8 6 4

Contributions may be deposited in either GOPAC's state or federal committee accounts.

The campaign finance laws of various states in which GOPAC will be making contributions require that we report the following information.

Occupation_____

Name of employer_____

Employer's address_____

City_____ State_____ Zip_____

☐ Please check if self-employed

G O P A C

Newt Gingrich
Member of Congress
General Chairman

May 30, 1991

Mrs. Gertrude M. Becraft
1304 24th St. S.W.
Boynton Beach, Florida 33426-5865

Dear Mrs. Becraft:

Are you a talker or a doer?

For too long now Republicans have been TALKING about electing a majority to Congress without DOING enough to make it happen.

As Republican Whip in the House of Representatives, I'm in a better position than most people to see the abuse, the corruption, the waste, and just plain wrong-headed policies that have resulted from almost 40 years of Democratic domination of Congress.

Because you generously supported GOPAC I know I don't need to convince you that we desperately need a new direction in the legislative branch of our national government.

You may recall, Mrs. Becraft, a few weeks ago I sent you advance word of a totally new concept in Republican political strategy. An innovative strategy from GOPAC that aims for TOTAL POLITICAL VICTORY and governing GOP majority in the U.S. Congress in 1992. A new majority prepared to end the "tax-spend-and-elect" system and special interest choke hold on government once and for all.

This strategy is definitely not just another GOP plan to pick up a few seats or "hold our losses" on election day. In fact, this is the boldest, most revolutionary approach to Republican politics I've seen in a generation.

At GOPAC we call this new strategy "PROJECT 170".

We call it PROJECT 170 because that is the number of current Democratic seats in the U.S. Congress we have a fighting chance to win in the 1992 elections.

Sound impossible?

440 First Street N.W. • Washington D.C. 20001

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Take a look at these facts:

- Redistricting based on the 1990 census means that 21 states MUST gain or lose congressional seats. No fewer than 38 seats will shift.

- An additional 11-14 states will experience significant congressional district boundary changes.

- No fewer than 15 states will be impacted by the 1983 Civil Rights Act, mandating, wherever possible, minority congressional districts.

- Because current Members who were elected before 1980 and who run for reelection in 1992 will lose the opportunity to convert millions in unused campaign funds to personal use, an estimated 40 to 60 entrenched Congressional incumbents may not seek reelection.

- In all, as many as 176 Congressional seats (out of 435) will be up for grabs in 1992. And we only need 53 seats to elect a GOP majority in 1992!

Next year will literally be a MAKE OR BREAK YEAR for our Party. And, because of political factors such as the Democrats' behavior before and during the Gulf War, the timing has never been better for our strategy to succeed.

PLEASE NOTE: I'VE ENCLOSED THE FIRST PIECE OF "PROJECT 170" SAMPLE ADVERTISING CREATED TO ASSIST REPUBLICAN CANDIDATES BUILD WINNING CAMPAIGN MESSAGES FOR 1992.

This advertising approach is a vital part of our new GOP campaign strategy for victory in 1992. The idea behind this advertising is simple:

> A majority of voters vote for conservative Republicans for President and liberal Democrats for Congress. Why? NOT because they support the liberal agenda of the national Democratic Party but because they trust their own individual Democrat Congressman to act independently of the special interest groups that enslave the national Democrat party today.

BUT THESE VOTERS COULDN'T BE MORE WRONG!

The fact is, according to records compiled by GOPAC from the Congressional Quarterly Almanac on 207 recorded votes in

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1989, Democrats in Congress vote in lock-step with the liberal national Party leadership more than 85% of the time!

In 1988 these same voters overwhelmingly rejected Michael Dukakis' liberal vision of America. BUT THEY MIGHT AS WELL HAVE ELECTED HIM PRESIDENT because, unfortunately, these same voters chose to elect a Democratic Congress. And this Congress has been absolutely determined to oppose President Bush and carry out the Dukakis agenda.

Our advertising has got to be hard-hitting enough to bring this point home to the millions of voters who gave landslide victories to George Bush — and Ronald Reagan before him — while at the same time electing Democrats to Congress.

And I believe our opportunity to make that point with the voters has never been better. During the Persian Gulf War, I believe, many Americans began to see the Democratic Party for what it is: short sighted, isolationist and more concerned with pandering to SPECIAL INTERESTS than acting in the COMMON INTEREST of American taxpayers.

So what am I saying?

First, we have a Republican message for the voters of America based on hope and optimism — not despair. We have an innovative agenda based on traditional values of honest, hard work, self-reliance and opportunity. Our agenda is aimed at a SUCCESSFUL AMERICA — not the Democrats' vision of a failed America.

Second, we have a unique opportunity in 1992 to turn that message into UNPRECEDENTED GOP POLITICAL VICTORY because as many as 170 currently Democratic seats in Congress will be up for grabs — not just the 30 or 40 seats we usually have an opportunity to win.

Third, if you ever plan to financially support GOPAC's efforts on behalf of the Republican Party NOW IS THE TIME TO DO IT. I cannot conceive of any opportunity where your contribution dollars will have more of an impact on the political future of this nation.

To translate the promise of our new plan into success at the polls, GOPAC will dedicate our talents to attracting and training the very best Republican candidates. The advertising enclosed is the kind of message we will train these candidates to use to beat the Democrats in 1992.

To carry out all our activities we have set a 1991 budget goal of $2.75 million.

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Frankly, this is an ambitious goal.

Because our challenge is so great, I am asking you to support this special GOPAC project with your most generous financial contribution.

If circumstances allow, your check for $25, $50, $100 or more would be a real shot in the arm in these critical early stages of our efforts.

Whatever amount you decide, PLEASE mail it to GOPAC right away. Time is short and our need for funds is urgent.

Sincerely,

Newt Gingrich

Congressman Newt Gingrich
General Chairman

P.S. Take a look at the enclosed PROJECT 170 ad carefully. In it you will see a simple survey addressed to average voters —the kind of voters who vote Republican for President and Democrat for Congress. The purpose of this ad is to convince this kind of voter that they are voting not just against their own self interest but against the best interest of the nation.

I'd like you to look this ad over, take the survey yourself and let us know if you think this is an effective piece of political advertising. Feel free to show this ad to other members of your immediate family but please keep in mind that it is CONFIDENTIAL. Early release of our 1992 advertising strategy will give the Democrats time to come up with a defense. I've put a place for your comments on the enclosed REPLY MEMO.

If you're as ready as I am to stop merely TALKING about a GOP majority in Congress — and actually DO something about it, PLEASE let us hear from you right away. GOPAC's Project 170 DESERVES your most generous financial support — and won't succeed without it.

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Not prepared or mailed at taxpayer expense. Paid for by GOPAC

GOPAC PROJECT 170 REPLY MEMO

From:

Dear Newt,

❑ I am placing my address label in the space indicated above to let you know I received the ad and have reviewed it. I realize the sample ad you've sent me is part of GOPAC's overall 1992 political strategy and is CONFIDENTIAL.

Here's what I think of GOPAC's plan to elect a Republican majority to next year's Congress and the advertising strategy behind it:

❑ I agree with your plan completely! The enclosed ad is perfect. Good luck and Godspeed.
❑ I generally like the idea but, (see my comments below.)
❑ I do not agree with your strategy because, (see my comments below.)

Comments: _____

_____

_____

When it comes to electing a Republican majority to Congress, I am a DOER not just a TALKER.

To help launch GOPAC's vital new PROJECT 170 I am rushing you my most generous contribution in the amount of:

❑ $20 ❑ $35 ❑ $50 ❑ $100 ❑ $_____ other

(My check is made payable to GOPAC)

Not prepared or mailed at taxpayer expense. Paid for and authorized by GOPAC
Contributions may be deposited either in GOPAC's state or federal committee accounts.

The campaign finance laws of various states in which GOPAC will be making contributions require that we report the following information:

Occupation_____

Name of employer_____

Employer's address_____

City_____ State_____ Zip_____

❑ Please check if self-employed

Contributions to GOPAC are not tax-deductible as charitable contributions of your federal income tax return.

440 First Street, N.W. • Washington, D.C. 20001

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of)
)
GOPAC and Jeffrey A. Eisenach,) MUR 3122
as treasurer)

SENSITIVE

GENERAL COUNSEL'S REPORT

The Office of the General Counsel is prepared to close the investigation in this matter as to GOPAC and Jeffrey A. Eisenach, as treasurer, based on the assessment of the information presently available.

6/8/93
Date

Lawrence M. Noble
General Counsel

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93 JUN -9 PM 12: 34

FEDERAL ELECTION COMMISSION
WASHINGTON D.C. 20463

SENSITIVE

June 9, 1993

Daniel J. Swillinger, Esq.
Maloney & Burch
1100 Connecticut Avenue, N.W.
Washington, DC 20036-1403

RE: MUR 3122
GOPAC and Jeffrey A.
Eisenach, as treasurer

Dear Mr. Swillinger:

Based on a complaint filed with the Federal Election Commission on September 18, 1990, and information supplied by your clients, the Commission, on May 7, 1991, found that there was reason to believe your clients, GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a) and 434(a), and instituted an investigation of this matter.

After considering all the evidence available to the Commission, the Office of the General Counsel is prepared to recommend that the Commission find probable cause to believe that violations have occurred.

The Commission may or may not approve the General Counsel's recommendation. Submitted for your review is a brief stating the position of the General Counsel on the legal and factual issues of the case. Within 15 days of your receipt of this notice, you may file with the Secretary of the Commission a brief (ten copies if possible) stating your position on the issues and replying to the brief of the General Counsel. (Three copies of such brief should also be forwarded to the Office of the General Counsel, if possible.) The General Counsel's brief and any brief which you may submit will be considered by the Commission before proceeding to a vote of whether there is probable cause to believe a violation has occurred.

If you are unable to file a responsive brief within 15 days, you may submit a written request for an extension of time. All requests for extensions of time must be submitted in writing five days prior to the due date, and good cause must be demonstrated. In addition, the Office of the General Counsel ordinarily will not give extensions beyond 20 days.

A finding of probable cause to believe requires that the Office of the General Counsel attempt for a period of not less than 30, but not more than 90 days, to settle this matter through a conciliation agreement.

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Should you have any questions, please contact Jose M. Rodriguez, the attorney assigned to this matter, at (202) 219-3690.

Sincerely,

Lawrence M. Noble
General Counsel

Enclosure
Brief

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	
GOPAC and Jeffrey A. Eisenach, as treasurer	)	MUR 3122
	)	

GENERAL COUNSEL'S BRIEF

I. STATEMENT OF THE CASE

On May 7, 1991, the Federal Election Commission ("Commission") found reason to believe GOPAC and Jeffrey A. Eisenach, as treasurer, ("GOPAC") violated 2 U.S.C. §§ 433(a) and 434(a) by not registering and reporting as a federal political committee. The Office of the General Counsel has conducted an investigation in this matter and is now prepared to recommend findings of probable cause to believe.

II. ANALYSIS

GOPAC has violated the Federal Election Campaign Act of 1971, as amended ("the Act") by raising and expending funds for the purpose of influencing a federal election prior to registering or reporting as a political committee and by failing to provide appropriate disclaimers for two communications. See 2 U.S.C. §§ 433, 434 and 441d.

It is this Office's position that GOPAC's fundraising and expenditures in connection with its "Campaign for Fair Elections" were for the purpose of influencing federal

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elections.[1] In pursuit of gaining a Republican majority in the United States House of Representatives by the 1992 general election, GOPAC widely disseminated numerous fundraising letters designed to raise money and influence the election.[2] Although these communications clearly contained federal election influencing references, GOPAC did not register as a federal political committee.[3] See Undated Solicitation Letter headed "Campaign for Fair Elections."

The communication at issue sent out by GOPAC as part of this campaign attempted to organize a "Citizens Veto" against the Franking Privilege. Included with the letter was a pledge for contributions suggesting that individuals contribute as much as $500 in order to reach the proposed budget of $180,000. Language found in the solicitation (e.g., "The only way to clean up the mess ... is to break the Democrat's stranglehold on power"), evidences the Campaign's express purpose to overturn the Democratic Majority and gain a Republican Majority in the House of Representatives by 1992. Id. at 2.

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1. In subsequent communications this campaign has also been referred to as "Project 170" (presumably because this was the number of vulnerable seats in the 1992 election) and "Change Congress Now."

2. Although the campaign also advocated the use of the Franking Privilege and Gerrymandering issues as a method for achieving an electoral goal in the 1990 election, its main focus was the election of a Republican majority to the U.S. House of Representatives by the 1992 election.

3. On May 8, 1991, during pendency of this matter, GOPAC registered with the Commission as a federal political committee. The communication at issue was distributed from June 1989 through August 1990, nearly two years prior to GOPAC's registration with the Commission.

The solicitation was distributed from June 1989 through August 1990. A total of 798,742 letters were distributed to the general public at a total cost of $280,812.[4] As is described below, in content the letter outlines GOPAC's overall objective, describes the planned activities of its campaign, solicits donations to this campaign, and repeatedly attacks the Democratic members of Congress as a class.

GOPAC describes itself as a partisan political organization (i.e., "the Republican committee dedicated to building a Republican majority at all levels of government"). Id. The specific focus of the letter, however, signed by Rep. Gingrich, a member of the House Republican leadership, is on the United States House of Representatives. Thus, the letter outlines GOPAC's "plan to gain a Republican majority in the House of Representatives by 1992" and repeats this theme throughout the letter.[5] Id.

The letter advances a two part strategy for accomplishing this end, consisting of the elimination of both the Franking

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4. These figures include mailings of the communication from both a commercial list for the period from June 1989 through August 1990, and a separate mailing of the communication on June 27, 1990, from lists identified by Respondents as the "house file." This separate June 27, 1990, mailing consisted of 25,227 distributions at a cost of $15,521.

5. Page 2: "[B]reak the Democrats' stranglehold on power"; Page 3: "I urgently need you to help me with ... GOPAC's two-part strategy to break the Democratic stranglehold on the House of Representatives.", "Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years."; Page 4: "With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority."

Privilege and the practice of Gerrymandering. Pointing to alleged abuses of the Franking Privilege by incumbents during the 1988 election campaign, GOPAC in the letter announces its intent to use the Franking Privilege issue as an influencing factor in the coming election, stating that "if they don't listen to us ... we'll use this as a powerful campaign issue in the 1990 elections." Id. at 3. Citing its ultimate goal of gaining a Republican majority in the U.S. House of Representatives, the communication continues:

> With your help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And that will give us the momentum we need to sweep in a majority of Republicans in 1992 - the first election after the districts are re-drawn.

Id.

The letter urges the recipient to respond by sending in the attached "Citizens Veto" and a contribution along with the attached Reply Form, stating one's desire to "help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives." Id. at Attachment 2.

A political committee under the Act is any committee, association, or group of persons that receives contributions or makes expenditures aggregating in excess of $1,000 per year. 2 U.S.C. § 431(4)(A). A "contribution" includes any gift, subscription, loan, advance, or deposit of money or anything of value made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(8)(A)(i). An "expenditure" includes any purchase, payment, distribution,

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loan, advance, deposit, or gift of money or anything of value, made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(9)(A)(i). Each political committee must register by filing a Statement of Organization within ten days after becoming a political committee. 2 U.S.C. § 433(a). A committee is required thereafter to file periodic reports of all receipts and disbursements. 2 U.S.C. § 434(a).

GOPAC's self described objective, as advanced in the communication, is to affect the elections for the U.S. House of Representatives, elections for federal office, so as to defeat Democratic members in the 1990 election and gain a majority of Republican members during the 1992 election. Thus, by its own admission, GOPAC proposes to influence federal elections. Both the language and the spirit of the letter leave little doubt in the reader's mind as to GOPAC's desire to bring about the defeat of federal candidates who are Democratic incumbents in the House of Representatives and the election of a Republican majority.

In fact, the Commission has held that activity of the type engaged in by GOPAC constitutes federal election influencing activity. In Advisory Opinion ("AO") 1986-38, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5876, at pp. 11329-31 (Nov. 21, 1986), the Commission concluded that disbursements by an individual urging people to vote and "send the right people to Congress" were "expenditures" under the Act (i.e., were for the purpose of influencing an election for federal office, see 2 U.S.C. § 431(9)(A)(i)). In that situation the Commission reasoned that the individual's activities did not trigger political committee

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status under the Act only because as an individual expending his own funds he did not fall within the definition of a political committee.[6] By contrast, GOPAC as an organization would fall within the Act's purview, by meeting the definition for a political committee at Section 431(4)(A).

Consequently, Respondents may not argue that if a communication nowhere attacks or supports a specific candidate it would not fall within the Act's realm. Such an argument would necessarily fail as it assumes that communications need clearly identify an individual candidate to be subject to the Act. Amounts spent, however, "for the purpose of influencing a federal election" are "expenditures" within the Act's definition whether or not a clearly identified candidate appears in the communication. See AO 1986-38; MUR 2810 (Coalition for A Winning Ticket).[7]

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6. The Act defines the term "political committee" to mean "any committee, club, association, or other group of persons which receives contributions aggregating in excess of $1,000 during a calendar year or which makes expenditures aggregating in excess of $1,000 during a calendar year." 2 U.S.C. § 431(4)(A).

7. In MUR 2810, Respondent had challenged the Commission's finding that it had triggered political committee status. Citing FEC v. Massachusetts Citizens for Life, Inc., 479 U.S. 238 (1986), Respondent argued that the definition of "expenditure" at 2 U.S.C. § 431(9) (i.e., for the purpose of influencing a federal election) was limited to express advocacy, but the Commission refused to apply MCFL's interpretation of 2 U.S.C. § 441b to the definition of "expenditure" under 2 U.S.C. § 431(9). Respondent there was not an organization which engaged primarily in issue discussion and only incidentally or accidentally impacted on an election, but rather, an organization established for the specific purpose of attempting to influence a Federal election. Similarly, GOPAC is an avowedly political organization whose sole focus is on the election of candidates. Thus GOPAC, like Respondent in MUR 2810, is an organization engaged in the kind of electoral

Similarly, Respondents may not argue that the communication's alleged focus on the reapportionment of Congressional districts and repeal of the Franking Privilege establish its non-federal purpose. Although ostensibly not election influencing issues, these methods, when examined in the context of the communication, also constitute election influencing activity. The Commission, in ruling that disbursements in connection with reapportionment matters are generally exempt from the Act, cautioned that, depending on the surrounding circumstances, communications by an organization set up for the purpose of paying such expenses which make references to candidates (beyond the mere mention of the Candidates' name) may result in "contributions" to those candidates thereby raising issues as to the purpose of the organization's receipts and disbursements. See AO 1990-23, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5999, at pp. 11,651-52 & n.4 (Nov. 5, 1990). Likewise, advocating the elimination of the Franking Privilege is issue advocacy that can take place entirely in the absence of an election influencing purpose or message. When examined in the context of GOPAC's clearly stated goal of electing a Republican majority to the U.S. House of Representatives, however, it becomes evident that GOPAC's use of both the Franking Privilege and Gerrymandering issues is but a method by which to influence federal elections. Pure issue advocacy, with nothing more, is exempt from the Act's purview. But, when these

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(Footnote 7 continued from previous page)
advocacy that the Act was designed to regulate.

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issues are advanced not for their own merits but as influencing factors in a federal election, as they are presently, they are subject to the Act.

As discussed, the communication sent by GOPAC in connection with its "Campaign for Fair Elections" is within the Commission's jurisdiction. Although immediately following the complaint in this matter GOPAC attempted to characterize itself as a non-federal entity, subsequent communications by GOPAC further establish its federal election influencing purpose. On December 26 and December 31, 1990, after notification of the complaint in this matter and Respondents' submission of a response to the complaint, Respondents distributed a communication strongly attempting to emphasize its function as an organization involved solely in state and local political activity. After noting its goal of broadening its base so as to build a Republican majority during the 1990's, GOPAC in the communication notes that its mission remains to influence elections through a grassroots effort of "boosting Republican strength at the state and local level first." Undated Solicitation Letter addressed to "Dear Fellow American" at 1 (emphasis in original). The communication makes other similar references to GOPAC's "grassroots" focus, including that:

> We'll finally have the opportunity to wage and win GOP campaigns in districts once considered as Democratic strongholds, using GOP candidates recruited and nurtured by you through GOPAC.

Id. at 2; and that:

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> That's why the first order of business for GOPAC is to raise a budget to provide seed money for state and local candidates who will be the bright future of the Republican Party today, and in the 21st century.

Id. Read alone, this communication suggests that GOPAC is involved in solely non-federal activity.

However, subsequent to this communication GOPAC registered with the Commission as a federal committee. Communications distributed after registration, although continually claiming that they represent GOPAC's first involvement in federal political activity,[8] continue the theme begun by GOPAC as far back as 1989 to influence Congressional elections. These communications essentially note that because of certain changes in the political landscape (including the retirement of incumbents and the redistricting of Congressional districts) there will be more open seats in the 1992 election than in any other recent election, creating a ripe climate for significant Republican victories. Not only is the electioneering theme continued, but much of the language in these communications traces the language in the "Campaign for Fair Elections" letter. Specifically, these later communications reiterate that because

8. In separate communications GOPAC notes that it has made the decision to "become involved in Congressional elections for the first time" (Undated Solicitation Letter distributed June 1991, at 1 (emphasis in original)), "bring its unique grassroots, election winning skills to the Congressional level for the first time" (Undated Solicitation Letter distributed October 1991, at 3 (emphasis in original)), and "become directly involved, for the first time ever, in the congressional (sic) elections that will take place next year," (Solicitation Letter dated July 30, 1991, at 1).

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of redistricting the 1992 election represents "a once-in-a-lifetime chance to break the Democratic stranglehold on the U.S. Congress forever," (Undated Solicitation Letter distributed June 1991, at 1); an "opportunity to break the Democratic stranglehold on Congress," (Undated Solicitation Letter distributed October 1991, at 1); and "the OPPORTUNITY OF A LIFETIME to literally redraw the political landscape of America and upset the Demccrat (sic) majority in the U.S. Congress," (Solicitation Letter dated November 27, 1991, at 2 (emphasis in original)). Like the 1989-90 mass mailings at issue, these communications note "the abuse, the corruption, the waste, and just plain wrong-headed policies that have resulted from almost 40 years of Democratic domination of Congress," (Id. (emphasis in original)), and GOPAC's commitment to "putting an end to [the Democrat's] 36 year long misrule of U.S. House of Representatives," (Solicitation Letter dated July 30, 1991, at 3), and "reclaim[ing] control of the U.S. House of Representatives from the liberal Democrats," (Solicitation Letter dated December 26, 1991, at 1).

As discussed, this activity (which GOPAC itself characterizes as federal activity in these later communications) is in all significant respects indistinguishable from the activity giving rise to the violations. Respondents' records indicate that as early as June 1989 Respondents had already expended in excess of one thousand dollars in connection with the communication at issue. Therefore, it is clear that GOPAC acted in such a manner as to trigger political committee status

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under the Act almost two years prior to its registering with the Commission. For that period, GOPAC failed to file reports of receipts and disbursements with the Commission for its financial activity in excess of $280,000. Accordingly, the Office of the General Counsel recommends that the Commission find probable cause to believe that GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a) and 434(a).

GOPAC has also failed to include appropriate disclaimers on two separate solicitation letters distributed subsequent to registering with the Commission. The first of these communications notes GOPAC's "decision to become directly involved ... in the congressional elections," and requests the recipient to "consider making another financial contribution to GOPAC." Solicitation Letter dated July 30, 1991, at 1 and 2. Similarly, the second communication points out the great electoral opportunities in 1992, appealing to the recipient "to make a special $75 contribution to GOPAC." Solicitation Letter dated August 30, 1991, at 1 (emphasis omitted). Despite the clear solicitation language in these communications, the accompanying disclaimer states only that "Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes." See July 30, 1991, Solicitation at Attachment 2, and August 30, 1991, Solicitation at 2 and Attachment 2.

The Act requires that a disclaimer accompany any communication which solicits contributions from the general public. 2 U.S.C. § 441d. The required disclaimer need state

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the person or persons who paid for the communication. See 11 C.F.R. § 110.11(a)(1)(iv)(A). Consequently, the two communications were required to contain disclaimers stating that GOPAC had paid for the solicitation.

As discussed, the disclaimers accompany the communications disclosed only that contributions to GOPAC were not tax deductible. Accordingly, the Office of the General Counsel recommends that the Commission find probable cause to believe GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. § 441d by failing to include an appropriate disclaimer with the two communications.

III. GENERAL COUNSEL'S RECOMMENDATIONS

Find probable cause to believe that GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

6/8/93
Date

Lawrence M. Noble
General Counsel

9604373484

THOMPSON, HINE AND FLORY

RECEIVED
F.E.C.
SECRETARIAT
93 JUN 29 PM 3:

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TORONTO, ONTARIO
WASHINGTON, D.C.

WRITER'S DIRECT
DIAL NUMBER

(513) 352-6635

June 27, 1993

FEDERAL ELECTION COMMISSION
999 E. Street, NW
Washington, DC 20463

Re: *MUR 3122*

Dear Commissioners:

Please use this letter and the attached photocopy of a Designation of Counsel form as authority for substitution of counsel in the above-captioned MUR, and as a request for an extension of time to reply to the letter of the General Counsel, dated June 9, 1993. I shall represent the Respondent, GOPAC, as lead counsel, with assistance from Mr. Swillinger, who was formerly GOPAC's lead counsel in this matter.

The reason for this request is probably evident from the fact of this substitution; I shall require some additional time to become properly conversant with the record. I do not anticipate requesting or requiring any further extensions beyond the time granted. Thank you very much for your consideration in this matter.

Very truly yours,

Gordon M. Strauss

GORDON M. STRAUSS

GMS/gc

9604373485

STATEMENT OF DESIGNATION OF COUNSEL

MUR 3122

NAME OF COUNSEL: Gordon M. Strauss

ADDRESS: THOMPSON, HINE AND FLORY
313 Walnut Street
Suite 1500
Cincinnati, Ohio 45202-4029

TELEPHONE: (513) 352-6635

The above-named individual is hereby designated as my counsel and is authorized to receive any notifications and other communications from the Commission and to act on my behalf before the Commission.

June 23, 1993

Joseph Gaylord
Chairman
GOPAC

RESPONDENT: GOPAC

ADDRESS: 440 First Street, NW
Washington, DC 20001

TELEPHONE: (202) 484-2282

9604373488 86

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

JUNE 30, 1993

Gordon M. Strauss, Esq.
Thompson, Hine & Flory
313 Walnut Street
Suite 1500
Cincinnati, Ohio 45202-4029

RE: MUR 3122
GOPAC and Jeffrey A.
Eisenach, as treasurer

Dear Mr. Strauss:

This is in response to your letter dated June 27, 1993, which we received on the following day, requesting an extension to respond to the General Counsel's Brief. After considering the circumstances presented in your letter, the Office of the General Counsel has granted a fifteen day extension in which to respond. Accordingly, your response is due by the close of business on July 13, 1993.

If you have any questions, please contact me at (202) 219-3690.

Sincerely,

Jose M. Rodriguez
Attorney

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FEDERAL ELECTION COMMISSION
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THOMPSON, HINE AND FLORY

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July 13, 1993

VIA MESSENGER

José Rodriquez, Esq.
Office of General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20004

Re: In re: GOPAC, et al.; MUR 3122

Dear Mr. Rodriquez:

Enclosed herein is an original and eight (8) copies of Respondent's Brief in the above-captioned matter. I have also enclosed two (2) extra copies that should be date-stamped by the clerk.

Please do not hesitate to call me if you have any questions.

Very truly yours,

Kelly A. McCloskey

KAM/sej

Enclosures

cc: Gordon Strauss, Esq.

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RECEIVED
FEDERAL ELECTION COMMISSION
93 JUL 13 PM 2:32

BEFORE THE

FEDERAL ELECTION COMMISSION

In re:	:	
GOPAC, et al.	:	MUR 3122
440 First Street, NW	:	
Washington, DC 20002	:	

BRIEF OF RESPONDENTS

9604337348839

Gordon M. Strauss
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513-352-6635

Kelly McCloskey
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1900 N. Street, NW
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Counsel for Respondents

BEFORE THE

FEDERAL ELECTION COMMISSION

I. STATEMENT OF THE CASE

GOPAC adopts much of the General Counsel's recitation of the bare facts in this MUR, but will nonetheless address several issues. GOPAC was formed initially to influence only non-federal elections, but later determined that a dual role, federal and non-federal was more appropriate. From its inception, GOPAC has recognized the ultimate interrelationship between these state or local offices and federal offices. The usual progression of candidates for Congress includes one or more such state or local position, and GOPAC is unabashedly in favor of Republicans winning all these elections. That was so from the start; it has not changed. Like many other organizations, including the National Organization for Women or Massachusetts Citizens For Life, for example, GOPAC and its supporters perceive a vested interest in the actions of federal officeholders, and they are vocal about it.

Further, GOPAC mirrors its supporters' feelings and positions on such topics. It raised money by discussing them, particularly the abuse of the Congressional franking privilege and the maintenance of political gerrymandering that has perpetuated incumbent politicians for decades. These two issues were touted in the letters at the center of this controversy as effective tools for improving Congress or causing the weakening or even defeat of Members who neglected to heed the warning. Indeed, GOPAC even proposed that it might use the issues in future (federal) elections, and GOPAC did later decide to enter the federal election arena. But, none of that occurred in these mailings or with any of the funds these letters raised. None of the money raised was used to influence any federal election.

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The letters requested money. They also contained some cards, which were to be mailed to Members of Congress, demanding an end to the perceived abuses. No candidate was named, as such, in any of the letters. Recipients were asked to do those two things, and those only. They were not exhorted to vote for or against any candidate or person. They were not asked to ally themselves with any federal candidate or party committee. They were not asked to contribute to any federal candidate or committee. All they were asked to do was to send money to GOPAC and a card to one or more Members of Congress.

GOPAC did not begin influencing federal elections until after it registered with the Commission. None of the money it raised before then was used for the purpose of influencing those elections, and none was raised for that purpose. GOPAC's history of electoral activity was entirely in state and local elections.

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II. DISCUSSION

The issue in the MUR is the extent to which political committees may rely on the clear and generally accepted guidelines of the cases governing "express advocacy." The facts are not at issue: the mailings were made, they yielded net funds, and not a cent of those funds was spent for purposes of influencing any federal election. The question is whether GOPAC or any other political committee may discuss Congressional abuse of power and the desirabiity of seeing a change in the long-term Democratic control of Congress, as an incentive for contributors to give money. These were the "hooks" in the controversial fundraising letters.

A short series of cases sets out the guidelines committees must rely on when mailing letters to raise money. These cases, establish

the thresholds for registration, reporting and otherwise complying with the Federal Election Campaign Act. They are: *Faucher v. Federal Election Comm'n.*, 928 F. 2d 468 (1st Cir. 1991), *Federal Election Comm'n v. NOW*, 713 F. Supp. 428 (D.D.C. 1989), and *Federal Election Commission v. Furgatch*, 807 F. 2d 857 (9th Cir. 1987). Their sum and substance is that the words used must be read in context,[1] and are not regulated by the FECA or this Commission unless, read in this context they:

a. constitute "express advocacy;"

b. refer to a clearly identified candidate;[2]

c. exhort the reader to take some specific action that will result in election or defeat of the particular candidate.

See, Furgatch, 807 F. 2d at 864.

These standards evolved over a fairly long period, beginning with the Court's holding in *Buckley v. Valeo*, 424 U.S. 1,44, n. 52, (1976) and culminating with the holdings in *Furgatch, NOW* and *Faucher*. Nonetheless, these were the standards applicable to the mailings made by GOPAC in 1989 and 1990, and GOPAC was entitled to rely on them. It appears that they did so, as rigorous scrutiny of the mailings in light of these standards demonstrates that they are virtually identical in structure and message to the "*NOW*" letters, they advocate only the donation of money and the signing of a card asking members of Congress to stop abusing the frank, and refer to no particular candidate.

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[1] *See, Furgatch, supra*

[2] "Clearly identified" is defined at 2 U.S.C. 431(18), and the Commission is already sufficiently aware of the definition. As noted earlier, the standard requires that the reference be to a particular candidate, identifiable by unambiguous reference. Broad, generic references to Congressional incumbents, where many of the references deal with matters in common to Republicans and Democrats, is not encompassed anywhere in this definition or the cases that have reviewed it.

In addition, the letters make reference to weakening Democrats and ending the Democrats' long reign on Capitol Hill. This discussion is appropriate for even a non-federal committee to address, especially in the context of legislative goals and fundraising activity. The goal is presumably shared by all Republicans, and likely came as no surprise to the letters' recipients. GOPAC's long term purpose was to strengthen the Republican Party at all levels below Congress, with the hope and desire that success in this important endeavor would be reflected, as well, in future Congressional elections. That "reflection" can take more than one form. It can, and does, include efforts to alter legislative votes and actions, making them more palatable to Republicans, or supporters of NOW. It need not be just the defeat of Democrats and the election of Republicans, or the defeat of those who support the Hyde Amendment or the election of those opposed to it, as in the *NOW* case.

The General Counsel's Brief refers to the Commission's reasoning and result in Advisory Opinion 1986-38, 2 Fed. Election Camp. Guide (CCH) ¶ 5876 (Nov. 21, 1986). That AO dealt with an individual who was actively engaged in influencing federal elections. His materials contained an express exhortation for his audience to "vote for the conservatives." AO 1986-38, at p.11,329. GOPAC did nothing of the sort in these mailings.

The General Counsel Brief also makes much of GOPAC's subsequent registration with the FEC, comparing its later literature with the mailings in this MUR.[3] This is not entirely fair or good policy, as it certainly does not encourage committees to become political committees

[3] General Counsel's Brief and Recommendations, pages 9-11.

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under the FECA if they are under review for some reason. More important, though, is that the General Counsel's comparison is incomplete. The funds raised in the subsequent, "registered" solicitations were used for purposes of influencing federal elections. This money was raised and spent in accordance with law, and reported appropriately in a timely fashion.

These funds, raised from GOPAC's Republican, donors were not used in or for federal elections, but rather for GOPAC's original purpose of strengthening lower levels of the Republican Party. The issues discussed in those letters meet the standards of the *NOW* and *Faucher* cases, and the fruits of those letters never made their way into any election covered by the Commission's jurisdiction.

In the *NOW* case, the District Court looked at mailings containing language not coincidentally similar to that used by GOPAC. NOW's brochures and letters referred to the fact that Members of Congress had to run in elections and that NOW members could influence them in that matter. The court said this was fair discourse for fundraising without triggering a violation of the FECA. *NOW*, 713 F. Supp. at 435. There is no difference in this case.

A signal difference between the two cases, however, is the fact that NOW not only named the Members of Congress whose campaigns they would presumably be influencing, they also sent photographs of these people. GOPAC did nothing like that, referring generically to Democrats whenever they were mentioned at all in the allegedly offending context.[4] Even with this level of specificity, and the

[4] The letters do name Messrs. Wright, Coelho, Foley, but only in the context of alleged abuses of privilege and power.

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reference to using the issue in future (federal) elections, the Court found for NOW. *Ibid.*

The District Court's discussion of this concept in the *NOW* case is instructive. It summarized the matter most succinctly: "Direct mail campaigns have less to do with getting action than with getting members." *NOW*, 713 F. Supp at 431. The Court reviewed the *Furgatch* standard of review for what constitutes "express advocacy," and went find that NOW's correspondence was not. The courts have enunciated the standards, as follows:

> This standard be can broken into three main components. First, even if it is not presented in the clearest, most explicit language, speech is express, for present purposes if its message is unmistakable [sic] and unambiguous, suggestive of only one plausible meaning. Second, speech may only be termed 'advocacy' if it presents a clear plea for action, thus speech that is merely informative is not covered by the Act. *Finally, it must be clear what action is advocated.*

Id. at 864. The panel emphasized that "if *any* reasonable alternative reading of speech can be *suggested*, it cannot be express advocacy.

C. NOW'S LETTERS DO NOT CONTAIN EXPRESS ADVOCACY

> NOW's letters do not contain pointed exhortations to vote for or against particular persons. The three mailings include no explicit words directing the reader how to vote. ...
>
> Under *Furgatch*'s broad test of whether speech constitutes express advocacy, *the central message of all three letters was to expand the organization.* ...
>
> ... The letters call for action, but they fail to expressly tell the reader to go to the polls and vote against particular candidates ... .

Faucher, 713 F. Supp at 434, quoting *Furgatch*, 807 F. 2d at 864-865 (emphasis added).

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III. CONCLUSION

In conclusion, the Act does not regulate these letters. The letters meet all the *NOW* criteria. The only actions called for were contributions to GOPAC and to ask Members of Congress to stop wasting money. The letters discussed only people who were presumptive federal candidates, and spoke of a hope to replace many of them if they did not adhere to GOPAC's standards. The letters did not seek to influence federal elections, and the funds raised did not influence any federal elections. The language in the letters is for all practical purposes no more "influential" than the language courts have already approved in, for example, the *NOW* case.

Indeed, the *NOW* court's concluding statement is equally appropriate here:

> ... The organization's solicitation letters contained strong sentiments and dramatic statements, but this only reflects our "profound national commitment to the principle that debate on public issues should be uninhibited, robust, and wide-open." *New York Times Co. v. Sullivan*, 376 U.S. 254, 270, 84 S.Ct. 720, 720. 11 L.Ed 2D 686 (1964.)
>
> *Ibid*

GOPAC did not violate the FECA when it mailed those letters. The more reasonable alternative to the General Counsel's reading is apparent on the face of the letters: it was to expand the organization. The FECA is inapplicable to such activity. Respondents respectfully request that the Commission reject the General Counsel's recommendation and dismiss the case with no further action.

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IV. LETTERS OF AUGUST, 1991

We treat these letters separately because they appear to represent new counts. They were not a subject of the Commission's 1991 vote to find Reason To Believe a violation has occurred in this MUR. The Commission expressly found no violation of 2 U. S.C. § 441d in its initial Reason To Believe vote. Respondents have received no notice that the Commission subsequently found Reason To Believe in respect of these letters.

As a result, we respectfully move that the charges be dismissed at least until the Commission has observed the requirements of the law.[5] The Commission may not find Probable Cause prior to finding Reason to Believe, much less skip that stage altogether.

July 13, 1993
Date

Gordon M. Strauss

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Counsel for Respondents

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[5] 2 U.S.C. §437g.

Docket

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

September 3, 1993

Gordon M. Strauss
Thompson, Hine and Flory
312 Walnut Street
Cincinnati, OH 45202-4029

RE: MUR 3122
GOPAC and Pamla Prochnow, as treasurer

Dear Mr. Strauss:

On June 9, 1993, Mr. Swillinger was mailed a copy of the General Counsel's Brief in this matter, and on July 13, 1993 you responded on behalf of your clients. It has come to this Office's attention that GOPAC has amended its Statement of Organization to change its treasurer. Enclosed is an additional copy of the June 8th General Counsel's Brief for the new treasurer. Consistent with the Commission's treasurer policy, this Office will make probable cause recommendations against Ms. Prochnow, as treasurer. If you would like to submit a supplemental response, please do so within 15 days. If you do not intend to respond further, please let us know.

Should you have any questions, please contact Jose Rodriguez, the attorney assigned to this matter, at (202) 219-3400.

Sincerely,

Jonathan A. Bernstein
Assistant General Counsel

Enclosure
Brief

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	
GOPAC and Jeffrey A. Eisenach, as treasurer	)	MUR 3122
	)	

GENERAL COUNSEL'S BRIEF

I. STATEMENT OF THE CASE

On May 7, 1991, the Federal Election Commission ("Commission") found reason to believe GOPAC and Jeffrey A. Eisenach, as treasurer, ("GOPAC") violated 2 U.S.C. §§ 433(a) and 434(a) by not registering and reporting as a federal political committee. The Office of the General Counsel has conducted an investigation in this matter and is now prepared to recommend findings of probable cause to believe.

II. ANALYSIS

GOPAC has violated the Federal Election Campaign Act of 1971, as amended ("the Act") by raising and expending funds for the purpose of influencing a federal election prior to registering or reporting as a political committee and by failing to provide appropriate disclaimers for two communications. See 2 U.S.C. §§ 433, 434 and 441d.

It is this Office's position that GOPAC's fundraising and expenditures in connection with its "Campaign for Fair Elections" were for the purpose of influencing federal

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elections.[1] In pursuit of gaining a Republican majority in the United States House of Representatives by the 1992 general election, GOPAC widely disseminated numerous fundraising letters designed to raise money and influence the election.[2] Although these communications clearly contained federal election influencing references, GOPAC did not register as a federal political committee.[3] See Undated Solicitation Letter headed "Campaign for Fair Elections."

The communication at issue sent out by GOPAC as part of this campaign attempted to organize a "Citizens Veto" against the Franking Privilege. Included with the letter was a pledge for contributions suggesting that individuals contribute as much as $500 in order to reach the proposed budget of $180,000. Language found in the solicitation (e.g., "The only way to clean up the mess ... is to break the Democrat's stranglehold on power"), evidences the Campaign's express purpose to overturn the Democratic Majority and gain a Republican Majority in the House of Representatives by 1992. Id. at 2.

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1. In subsequent communications this campaign has also been referred to as "Project 170" (presumably because this was the number of vulnerable seats in the 1992 election) and "Change Congress Now."

2. Although the campaign also advocated the use of the Franking Privilege and Gerrymandering issues as a method for achieving an electoral goal in the 1990 election, its main focus was the election of a Republican majority to the U.S. House of Representatives by the 1992 election.

3. On May 8, 1991, during pendency of this matter, GOPAC registered with the Commission as a federal political committee. The communication at issue was distributed from June 1989 through August 1990, nearly two years prior to GOPAC's registration with the Commission.

The solicitation was distributed from June 1989 through August 1990. A total of 798,742 letters were distributed to the general public at a total cost of $280,812.[4] As is described below, in content the letter outlines GOPAC's overall objective, describes the planned activities of its campaign, solicits donations to this campaign, and repeatedly attacks the Democratic members of Congress as a class.

GOPAC describes itself as a partisan political organization (i.e., "the Republican committee dedicated to building a Republican majority at all levels of government"). Id. The specific focus of the letter, however, signed by Rep. Gingrich, a member of the House Republican leadership, is on the United States House of Representatives. Thus, the letter outlines GOPAC's "plan to gain a Republican majority in the House of Representatives by 1992" and repeats this theme throughout the letter.[5] Id.

The letter advances a two part strategy for accomplishing this end, consisting of the elimination of both the Franking

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4. These figures include mailings of the communication from both a commercial list for the period from June 1989 through August 1990, and a separate mailing of the communication on June 27, 1990, from lists identified by Respondents as the "house file." This separate June 27, 1990, mailing consisted of 25,227 distributions at a cost of $15,521.

5. Page 2: "[B]reak the Democrats' stranglehold on power"; Page 3: "I urgently need you to help me with ... GOPAC's two-part strategy to break the Democratic stranglehold on the House of Representatives.", "Our plan is ambitious. We're aiming to overturn a Democrat reign that's lasted 35 years."; Page 4: "With your help, we can break the liberal Democrats' iron-grip on the House of Representatives and build a new Republican majority."

Privilege and the practice of Gerrymandering. Pointing to alleged abuses of the Franking Privilege by incumbents during the 1988 election campaign, GOPAC in the letter announces its intent to use the Franking Privilege issue as an influencing factor in the coming election, stating that "if they don't listen to us ... we'll use this as a powerful campaign issue in the 1990 elections." Id. at 3. Citing its ultimate goal of gaining a Republican majority in the U.S. House of Representatives, the communication continues:

> With your help, our Campaign for Fair Elections will defeat or seriously weaken a large number of Democrats in 1990. And that will give us the momentum we need to sweep in a majority of Republicans in 1992 - the first election after the districts are re-drawn.

Id.

The letter urges the recipient to respond by sending in the attached "Citizens Veto" and a contribution along with the attached Reply Form, stating one's desire to "help break the Democrat's iron grip on Congress by building a new Republican majority in the House of Representatives." Id. at Attachment 2.

A political committee under the Act is any committee, association, or group of persons that receives contributions or makes expenditures aggregating in excess of $1,000 per year. 2 U.S.C. § 431(4)(A). A "contribution" includes any gift, subscription, loan, advance, or deposit of money or anything of value made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(8)(A)(i). An "expenditure" includes any purchase, payment, distribution,

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loan, advance, deposit, or gift of money or anything of value, made by any person for the purpose of influencing any election for Federal office. 2 U.S.C. § 431(9)(A)(i). Each political committee must register by filing a Statement of Organization within ten days after becoming a political committee. 2 U.S.C. § 433(a). A committee is required thereafter to file periodic reports of all receipts and disbursements. 2 U.S.C. § 434(a).

GOPAC's self described objective, as advanced in the communication, is to affect the elections for the U.S. House of Representatives, elections for federal office, so as to defeat Democratic members in the 1990 election and gain a majority of Republican members during the 1992 election. Thus, by its own admission, GOPAC proposes to influence federal elections. Both the language and the spirit of the letter leave little doubt in the reader's mind as to GOPAC's desire to bring about the defeat of federal candidates who are Democratic incumbents in the House of Representatives and the election of a Republican majority.

In fact, the Commission has held that activity of the type engaged in by GOPAC constitutes federal election influencing activity. In Advisory Opinion ("AO") 1986-38, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5876, at pp. 11329-31 (Nov. 21, 1986), the Commission concluded that disbursements by an individual urging people to vote and "send the right people to Congress" were "expenditures" under the Act (i.e., were for the purpose of influencing an election for federal office, see 2 U.S.C. § 431(9)(A)(i)). In that situation the Commission reasoned that the individual's activities did not trigger political committee

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status under the Act only because as an individual expending his own funds he did not fall within the definition of a political committee.[6] By contrast, GOPAC as an organization would fall within the Act's purview, by meeting the definition for a political committee at Section 431(4)(A).

Consequently, Respondents may not argue that if a communication nowhere attacks or supports a specific candidate it would not fall within the Act's realm. Such an argument would necessarily fail as it assumes that communications need clearly identify an individual candidate to be subject to the Act. Amounts spent, however, "for the purpose of influencing a federal election" are "expenditures" within the Act's definition whether or not a clearly identified candidate appears in the communication. See AO 1986-38; MUR 2810 (Coalition for A Winning Ticket).[7]

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6. The Act defines the term "political committee" to mean "any committee, club, association, or other group of persons which receives contributions aggregating in excess of $1,000 during a calendar year or which makes expenditures aggregating in excess of $1,000 during a calendar year." 2 U.S.C. § 431(4)(A).

7. In MUR 2810, Respondent had challenged the Commission's finding that it had triggered political committee status. Citing FEC v. Massachusetts Citizens for Life, Inc., 479 U.S. 238 (1986), Respondent argued that the definition of "expenditure" at 2 U.S.C. § 431(9) (i.e., for the purpose of influencing a federal election) was limited to express advocacy, but the Commission refused to apply MCFL's interpretation of 2 U.S.C. § 441b to the definition of "expenditure" under 2 U.S.C. § 431(9). Respondent there was not an organization which engaged primarily in issue discussion and only incidentally or accidentally impacted on an election, but rather, an organization established for the specific purpose of attempting to influence a Federal election. Similarly, GOPAC is an avowedly political organization whose sole focus is on the election of candidates. Thus GOPAC, like Respondent in MUR 2810, is an organization engaged in the kind of electoral

Similarly, Respondents may not argue that the communication's alleged focus on the reapportionment of Congressional districts and repeal of the Franking Privilege establish its non-federal purpose. Although ostensibly not election influencing issues, these methods, when examined in the context of the communication, also constitute election influencing activity. The Commission, in ruling that disbursements in connection with reapportionment matters are generally exempt from the Act, cautioned that, depending on the surrounding circumstances, communications by an organization set up for the purpose of paying such expenses which make references to candidates (beyond the mere mention of the Candidates' name) may result in "contributions" to those candidates thereby raising issues as to the purpose of the organization's receipts and disbursements. See AO 1990-23, 2 Fed. Election Camp. Fin. Guide (CCH) ¶ 5999, at pp. 11,651-52 & n.4 (Nov. 5, 1990). Likewise, advocating the elimination of the Franking Privilege is issue advocacy that can take place entirely in the absence of an election influencing purpose or message. When examined in the context of GOPAC's clearly stated goal of electing a Republican majority to the U.S. House of Representatives, however, it becomes evident that GOPAC's use of both the Franking Privilege and Gerrymandering issues is but a method by which to influence federal elections. Pure issue advocacy, with nothing more, is exempt from the Act's purview. But, when these

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(Footnote 7 continued from previous page)
advocacy that the Act was designed to regulate.

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issues are advanced not for their own merits but as influencing factors in a federal election, as they are presently, they are subject to the Act.

As discussed, the communication sent by GOPAC in connection with its "Campaign for Fair Elections" is within the Commission's jurisdiction. Although immediately following the complaint in this matter GOPAC attempted to characterize itself as a non-federal entity, subsequent communications by GOPAC further establish its federal election influencing purpose. On December 26 and December 31, 1990, after notification of the complaint in this matter and Respondents' submission of a response to the complaint, Respondents distributed a communication strongly attempting to emphasize its function as an organization involved solely in state and local political activity. After noting its goal of broadening its base so as to build a Republican majority during the 1990's, GOPAC in the communication notes that its mission remains to influence elections through a grassroots effort of "boosting Republican strength at the state and local level first." Undated Solicitation Letter addressed to "Dear Fellow American" at 1 (emphasis in original). The communication makes other similar references to GOPAC's "grassroots" focus, including that:

> We'll finally have the opportunity to wage and win GOP campaigns in districts once considered as Democratic strongholds, using GOP candidates recruited and nurtured by you through GOPAC.

Id. at 2; and that:

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> That's why the first order of business for GOPAC is to raise a budget to provide seed money for state and local candidates who will be the bright future of the Republican Party today, and in the 21st century.

Id. Read alone, this communication suggests that GOPAC is involved in solely non-federal activity.

However, subsequent to this communication GOPAC registered with the Commission as a federal committee. Communications distributed after registration, although continually claiming that they represent GOPAC's first involvement in federal political activity,[8] continue the theme begun by GOPAC as far back as 1989 to influence Congressional elections. These communications essentially note that because of certain changes in the political landscape (including the retirement of incumbents and the redistricting of Congressional districts) there will be more open seats in the 1992 election than in any other recent election, creating a ripe climate for significant Republican victories. Not only is the electioneering theme continued, but much of the language in these communications traces the language in the "Campaign for Fair Elections" letter. Specifically, these later communications reiterate that because

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8. In separate communications GOPAC notes that it has made the decision to "become involved in Congressional elections for the first time" (Undated Solicitation Letter distributed June 1991, at 1 (emphasis in original)), "bring its unique grassroots, election winning skills to the Congressional level for the first time" (Undated Solicitation Letter distributed October 1991, at 3 (emphasis in original)), and "become directly involved, for the first time ever, in the congressional (sic) elections that will take place next year," (Solicitation Letter dated July 30, 1991, at 1).

of redistricting the 1992 election represents "a once-in-a-lifetime chance to break the Democratic stranglehold on the U.S. Congress forever," (Undated Solicitation Letter distributed June 1991, at 1); an "opportunity to break the Democratic stranglehold on Congress," (Undated Solicitation Letter distributed October 1991, at 1); and "the OPPORTUNITY OF A LIFETIME to literally redraw the political landscape of America and upset the Democrat (sic) majority in the U.S. Congress," (Solicitation Letter dated November 27, 1991, at 2 (emphasis in original)). Like the 1989-90 mass mailings at issue, these communications note "the abuse, the corruption, the waste, and just plain wrong-headed policies that have resulted from almost 40 years of Democratic domination of Congress," (Id. (emphasis in original)), and GOPAC's commitment to "putting an end to [the Democrat's] 36 year long misrule of U.S. House of Representatives," (Solicitation Letter dated July 30, 1991, at 3), and "reclaim[ing] control of the U.S. House of Representatives from the liberal Democrats," (Solicitation Letter dated December 26, 1991, at 1).

As discussed, this activity (which GOPAC itself characterizes as federal activity in these later communications) is in all significant respects indistinguishable from the activity giving rise to the violations. Respondents' records indicate that as early as June 1989 Respondents had already expended in excess of one thousand dollars in connection with the communication at issue. Therefore, it is clear that GOPAC acted in such a manner as to trigger political committee status

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under the Act almost two years prior to its registering with the Commission. For that period, GOPAC failed to file reports of receipts and disbursements with the Commission for its financial activity in excess of $280,000. Accordingly, the Office of the General Counsel recommends that the Commission find probable cause to believe that GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a) and 434(a).

GOPAC has also failed to include appropriate disclaimers on two separate solicitation letters distributed subsequent to registering with the Commission. The first of these communications notes GOPAC's "decision to become directly involved ... in the congressional elections," and requests the recipient to "consider making another financial contribution to GOPAC." Solicitation Letter dated July 30, 1991, at 1 and 2. Similarly, the second communication points out the great electoral opportunities in 1992, appealing to the recipient "to make a special $75 contribution to GOPAC." Solicitation Letter dated August 30, 1991, at 1 (emphasis omitted). Despite the clear solicitation language in these communications, the accompanying disclaimer states only that "Contributions to GOPAC are not deductible as charitable contributions for federal income tax purposes." See July 30, 1991, Solicitation at Attachment 2, and August 30, 1991, Solicitation at 2 and Attachment 2.

The Act requires that a disclaimer accompany any communication which solicits contributions from the general public. 2 U.S.C. § 441d. The required disclaimer need state

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the person or persons who paid for the communication. See 11 C.F.R. § 110.11(a)(1)(iv)(A). Consequently, the two communications were required to contain disclaimers stating that GOPAC had paid for the solicitation.

As discussed, the disclaimers accompany the communications disclosed only that contributions to GOPAC were not tax deductible. Accordingly, the Office of the General Counsel recommends that the Commission find probable cause to believe GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. § 441d by failing to include an appropriate disclaimer with the two communications.

III. GENERAL COUNSEL'S RECOMMENDATIONS

Find probable cause to believe that GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

6/8/93
Date

Lawrence M. Noble
General Counsel

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CGC COPY

THOMPSON, HINE AND FLORY

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FEDERAL ELECTION
COMMISSION
MAIN COPY ROOM

Oct 4 9 42 AM '93

September 29, 1993

WRITER'S DIRECT
DIAL NUMBER

(513) 352-6635

Jose Rodriguez, Esquire
FEDERAL ELECTION COMMISSION
999 E Street, NW
Washington, DC 20463

Re: MUR 3122

Dear Mr. Rodriguez:

This letter will confirm our telephone conversation, to the effect that we will not supplement GOPAC's original Brief in Opposition to the General Counsel's Recommendations in the above-captioned matter.

Thank you very much.

Sincerely,

Gordon M. Strauss PM

GORDON M. STRAUSS

GMS4716.PM

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BEFORE THE FEDERAL ELECTION COMMISSION

SENSITIVE

In the Matter of	)	
	)	
GOPAC and Pamla Prochnow, as treasurer	)	MUR 3122
	)	

GENERAL COUNSEL'S REPORT

I. BACKGROUND

On May 7, 1991, the Federal Election Commission ("Commission") found reason to believe GOPAC and Jeffrey A. Eisenach, as treasurer, ("GOPAC") violated 2 U.S.C. §§ 433(a) and 434(a) by not registering and reporting as a federal political committee.[1] Underlying the Commission's findings was a fundraising letter sent by GOPAC attempting to organize a "Citizens Veto" against the franking privilege and soliciting contributions of up to $500 to help "break the Democrat's stranglehold on power" in the U.S. House of Representatives. See Attachment 1, at 2. Because GOPAC appeared to have expended in excess of 2 U.S.C. § 431(4)(A)'s $1,000 threshold for becoming a political committee without registering or reporting with the Commission, the Commission found reason to believe respondents violated the Federal Election Campaign Act of 1971, as amended, ("Act").

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1. Subsequent to the Commission's findings, GOPAC on July 28, 1993, amended its Statement of Organization to disclose the substitution of Pamla Prochnow, for Jeffrey A. Eisenach, as treasurer. Pursuant to Commission policy, this Office provided the new treasurer a separate opportunity to respond to the General Counsel's Brief. This Office was informed through counsel that a separate response would not be filed.

On June 6, 1993, this Office informed the Commission that it was ready to close the investigation in this matter. On June 9, 1993, GOPAC was notified that the General Counsel was prepared to recommend to the Commission findings of probable cause to believe GOPAC violated 2 U.S.C. §§ 433(a) and 434(a), and 441d (for failing to include appropriate disclaimers on two communications). After an extension of time, on July 13, 1993, this Office received GOPAC's responsive brief. Attachment 2.

II. ANALYSIS

A. GOPAC Disbursements Constitute Expenditures

In response, GOPAC argues that because its 1989-90 "Campaign for Fair Elections" communication nowhere expressly advocates the election or defeat of any clearly identified candidate, it does not constitute the type of activity regulated by the Act.[2] In advancing its argument GOPAC adopts the "express advocacy" standard developed in FEC v. Massachusetts Citizens for Life, Inc., 479 U.S. 238 (1986), and its progeny,[3] analyzing at length the communication at issue under this standard. As this Office

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2. GOPAC also attacks this Office's analysis by attempting to distinguish the Commission's holding in Advisory Opinion 1986-38 on the basis that the communication in that opinion exhorted the reader to "vote" for conservatives, while GOPAC's communication contained no such explicit language. In fact, however, GOPAC's communication contained language equally explicit, calling for the "defeat" of incumbent Democratic Congressmen. Consequently, the Commission's opinion is not distinguishable. (For a complete analysis of the opinion, see First General Counsel's Report at 9-10.)

3. Faucher v. FEC, 928 F.2d 468 (1st Cir. 1991), cert. denied, 112 S. Ct. 79 (1991); FEC v. National Organization for Women, 713 F. Supp. 428 (D.D.C. 1989); FEC v Furgatch, 807 F.2d 857 (9th Cir. 1987).

demonstrates below, the "express advocacy" standard is not applicable to the present matter; accordingly, the cases relied on by GOPAC are not controlling.

GOPAC places particular emphasis on NOW, wherein the court found that use of corporate funds by an issue oriented organization to pay for the distribution and printing of three solicitation letters did not constitute a violation of Section 441b's prohibition on corporate contributions because the letters at issue did not primarily expressly advocate the election or defeat of any candidates. GOPAC argues that its "Campaign for Fair Elections" communication is in all significant respects indistinguishable from the communications at issue in NOW. Specifically, comparing its communication with those at issue in NOW, GOPAC argues that the "single difference between the two cases . . . is the fact that NOW not only named members of Congress whose campaigns they would presumably be influencing, they also sent photographs of these people." Attachment 2, at 6. "Even with this level of specificity," the response continues, the court found that NOW had not made an expenditure. Id. Based on this analysis, GOPAC concludes that because its communication does not contain express advocacy, it does not serve to render GOPAC a federal political committee under the Act.

GOPAC's reliance on NOW is misplaced. First, this one district court decision is inconsistent with the Commission's approach to express advocacy, an approach which this Office

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believes the Commission should continue to pursue.[4] Even so, the response misses a central difference between NOW and the present matter. Although the communications in NOW did make mention of the need to oppose certain candidates antagonistic towards NOW's agenda, the communications clearly reflected NOW's principal orientation towards issues affecting women. On this ground, the court concluded that NOW's communications "can all be regarded as discussions of public issues that by their nature invoke the name of certain politicians." NOW at 435. Unlike NOW, GOPAC defines itself as an avowedly partisan organization -- "the Republican committee dedicated to building a Republican majority at all levels of government." Attachment 1, at 2. Indeed, the entire focus of GOPAC's "Campaign for Fair Elections" communication was on the defeat of Democratic incumbents in the U.S. House of Representatives in both the 1990 and, especially, the 1992 elections.[5] In fact, the only reason why GOPAC's activity does not constitute express advocacy is because the identification of a general class of candidates, such as incumbent Democratic Congressmen, does not satisfy the "clearly identified" prong of the express advocacy standard. See A.O. 1985-14 (communications

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4. The Commission has consistently viewed an expenditure for a communication which in any way expressly advocates the election or defeat of a candidate as regulable under the Act. The NOW district court was of the narrower view that communications primarily focusing on issue advocacy, although containing language calling for the election or defeat of candidates, did not constitute "express advocacy."

5. The General Counsel's Brief (at 3-4 and n.5) sets out in detail the extensive electioneering language contained in the communication.

by party related multicandidate political committee making reference to "the Republicans in Congress" failed to clearly identify any candidate) (For a complete analysis of the opinion, see First General Counsel's Report at 12-13.) GOPAC, unlike NOW, thus represents the type of avowedly political entity which the Act was designed to regulate; the electoral speech engaged in by GOPAC lies at the core of the activity regulated by the Act. Cf. MCFL, 479 U.S. 238, 262 (1986) (even issue oriented corporations whose independent expenditures are so extensive that their major purpose may regarded as campaign activity, would be classified as political committees).

Accordingly, the line of cases cited by respondent are similarly inapplicable as they also primarily addressed the "express advocacy" standard for regulating independent spending by issue oriented entities under Section 441b's definition of an expenditure.[6] See General Counsel's Brief at 6 n.7. In holding the express advocacy standard applicable to independent spending by corporations, the Supreme Court in MCFL, adopting its earlier reasoning in Buckley v. Valeo, 424 U.S. 1 (1976), determined that without this limitation Section 441b would likely be unconstitutionally overbroad as it would prohibit all manner of political speech by corporations.[7] The Court reasoned that

6. The court in Furgatch was not analyzing the express advocacy standard for purposes of 2 U.S.C. § 441b, but rather for purposes of the reporting requirements for independent expenditures at 2 U.S.C. § 434.

7. Buckley did not purport to construe "expenditure" in the context of Section 441b's predecessor or for the Act as a whole. See, e.g., 424 U.S. at 79-80.

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independent expenditures do not contain the same dangers as do contributions or other candidate coordinated expenditures by corporations and, therefore, do not justify as far reaching prophylactic measures.

In that portion of the Buckley opinion cited by the MCFL Court is a recognition of the distinction between, and differing treatment to be given, discussion of public issues that by their nature raise the names of politicians and electoral or campaign oriented speech which is the focus of the Act. Id. at 42-43. The Court in Buckley reasoned that, because the discussion of "issues" may often involve the mention of a candidate, a more exacting standard for triggering of the Act's disclosure requirements as applied to individuals and groups generally involved in issue discussion was necessary to protect against any concomitant chilling effect. Id. at 79-80. Consistently, the Court in MCFL addressed issue oriented organizations like Massachusetts Citizens for Life which only occasionally and incidentally engage in electoral advocacy.

Thus, underlying the decision in MCFL and the cases that followed is a consideration of the issue oriented nature of the speech engaged in by corporations regulated under Section 441b. As noted, unlike MCFL, NOW, and the Maine Right to Life Committee in Faucher, GOPAC was established as a Republican political organization for the specific purpose of electing Republican candidates to local and ultimately federal office. Any impact on elections was not incidental and accidental, but direct and deliberate. As an avowedly political entity, GOPAC did not

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engage in the issue oriented speech which the courts from MCFL to Faucher sought to protect. Instead, GOPAC engaged in the kind of electoral advocacy which even the Court in Buckley acknowledged the Act was designed to regulate. See Buckley, 424 U.S. 1, 79 (distinguishing issue oriented organizations from organizations whose major purpose is the nomination or election of candidates and which thereby fall within the "core area sought to be addressed by Congress"). Consequently, the reasoning advanced by the Court in MCFL and adopted by GOPAC is not transferable to this matter in defining "expenditure" for the purpose of triggering political committee status.[8] The applicable standard is found at 2 U.S.C. § 431(9) and concerns not whether the communication expressly advocated the election or defeat of a particular

8. A Colorado district court recently applied the express advocacy standard to a separate provision of the Act, section 441a(d)'s regulation of coordinated expenditures by state party committees. FEC v. Colorado Republican Federal Campaign Committee, et al., (Civil Action No. 89-N-1159). This court held that a radio advertisement by a state party committee criticizing campaign advertisements of the other party's probable Senatorial nominee did not constitute a coordinated party expenditure as the communication did not expressly advocate the defeat of the candidate. This Office believes the decision to be incorrect, and will shortly be recommending that the Commission appeal it.

In its opinion, the court, without detailed reasoning, concluded that the "in connection with" language at section 441a(d), like the identical language at section 441b(a), was limited to express advocacy. This opinion did not deal with the separate language at section 431(9) which, as next discussed in the text, this Office has consistently advised the Commission should not be construed so narrowly as to require express advocacy. See MUR 2810 (Coalition for a Winning Ticket) and MUR 3134 (Bob Williams for Congress). Indeed, the court's narrow reasoning failed to address the Commission's argument that political committees, like GOPAC here, as avowedly political entities do not require the same level of constitutional protection as do issue oriented groups regulated under section 441b(a).

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candidate, but whether the expenditure is for the "purpose of influencing a federal election."

In a similar case, MUR 2810 (Coalition for a Winning Ticket), the Commission, consistent with the courts' reasoning, refused to apply the "express advocacy" standard where an organization was established as an independent coalition of conservative Republicans for the narrow and specific purpose of advocating the nomination of a conservative vice presidential nominee to the Republican ticket. The Commission instead applied Section 431(9)'s expenditure standard. Because GOPAC is also an avowedly political entity, the Commission should likewise decline to apply the "express advocacy" standard, and instead analyze the communication under Section 431(9). As examined at length in the General Counsel's Brief, like the disbursements in MUR 2810, GOPAC's disbursements in connection with the communication are "expenditures" under Section 431's definition because GOPAC clearly proposed to influence the 1990 and 1992 elections to the U.S. House of Representatives.

Irrespective of this conclusion, there are several points in GOPAC's argument that merit discussion. In the introduction to its responsive brief GOPAC notes that it was initially formed to influence only state and local politics, and only later decided to become involved in federal politics. This Office does not dispute this. At issue is only the timing of GOPAC's involvement in federal elections. Although GOPAC claims that its first involvement in federal elections was after registering with the Commission on May 8, 1991, the "Campaign for Fair Elections"

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communication demonstrates that GOPAC engaged in federal electioneering beginning in June 1989, approximately two years prior to registering with the Commission.

While conceding its partisan goals, GOPAC next seems to argue that the communication engaged only in issue discussion. GOPAC contends that it addressed the congressional abuse of the Franking Privilege and the practice of Gerrymandering as a means of raising funds, only incidentally impacting on the congressional elections. Attachment 2 at 1-2. According to GOPAC, these issues were but "hooks" inciting contributors to give money. Id. In support of this argument GOPAC notes that none of the funds raised from the mailings were used for federal activity. As discussed in the General Counsel's Brief, the communication's clear emphasis on congressional elections makes it evident that GOPAC's use of these two issues is but a method by which to influence federal elections. See General Counsel's Brief at 7-8; see also First General Counsel's Report at 8. In fact, GOPAC in its communication clearly states that the Franking Privilege issue "is the first step in [GOPAC's] two-step plan to gain a Republican majority in the House of Representatives in 1992," and that it will be used "as a powerful campaign issue in the 1990 elections." Attachment 1, at 2-3. Moreover, the fact that these issues may have been used as "hooks" to solicit a response does not negate their electioneering effect. GOPAC distributed nearly 800,000 direct mail letters to the general public, at a cost of approximately $280,000, explicitly promoting the need to defeat the incumbent Democrats in Congress. Clearly, this is the type of

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extensive electioneering message which the Act was intended to regulate.

Indeed, GOPAC's contention about how it used the proceeds from the mailing points out an additional basis for triggering of the Act.[9] Section 431(4)(A) defines a political committee as any committee which receives contributions aggregating in excess of $1,000 during a calendar year or which makes expenditures aggregating in excess of $1,000 during a calendar year (as that term is defined at 2 U.S.C. § 431(9)). Consequently, to establish an entity's status as a federal political committee it need only be demonstrated that the entity has either received contributions or made expenditures in excess of the proscribed amount. As previously noted GOPAC has made expenditures in excess of $280,000 in connection with its mailings. Moreover, the $275,710 raised from the mailings constitute "contributions" as they were made to influence federal elections (i.e., in direct response to the solicitation), separately triggering the Act. Clearly, GOPAC has both made expenditures and received contributions well in excess of the prescribed amount.

B. Disclaimer Violation

Addressing the disclaimer violation, GOPAC, offering no argument in support of its position, simply states that because the Commission has not found reason to believe on this violation,

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9. This Office notes that the use of the funds generated by the solicitation has never been at issue. At the reason to believe stage the Commission focused the investigation on the number of letters sent out, the dollar amount solicited from the mailing, instances of similar mailings, and instances of other mailings which make mention of federal candidates.

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it is inappropriate for the Commission to proceed to a probable cause vote. GOPAC's position is erroneous. A reason to believe determination by the Commission serves only as a threshold for commencing an investigation into alleged or apparent violations of the Act. See 2 U.S.C. § 437g(a)(2); 11 C.F.R. § 111.10(a). Once commenced, the investigation is not limited to only those issues or violations specifically referenced in the threshold reason to believe finding, but rather may encompass all relevant information. See, e.g., United States v. Powell, 379 U.S. 48 (1964); United States v. Morton Salt Co., 338 U.S. 48 (1964). Consequently, it would be inconsistent with the scope of the Commission's investigatory authority, as well as redundant, to require additional threshold findings for violations arising from additional activity by the same respondent discovered during the course of a properly initiated investigation.

In fact, the governing provision of the Act nowhere requires the Commission to make a reason to believe determination on a specific issue prior to making a probable cause finding on the resulting violation. Section 437g(a)(3) requires only that the General Counsel "notify the respondent of any recommendation to the Commission by the general counsel to proceed to a vote on probable cause." Similarly, the Commission's Regulations require only that upon completion of the investigation the General Counsel put forth in a brief the factual basis for the probable cause recommendations, notify respondents of the recommendations, and provide respondents with a copy of the brief. See 11 C.F.R. § 111.16(a) and (b). All that is required is that respondents be

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provide an opportunity to respond to the allegations during the administrative proceedings. The court in FEC v. N.R.A. of America, 533 F. Supp. 1331 (D.D.C. 1983), has upheld this standard. Underlying the court's reasoning in addressing respondent's jurisdictional challenge is a determination that the Act's procedural safeguards are adhered to if respondents are "provided a fair opportunity to review and respond to the FEC's findings and have notice of precisely what activities have been found to be violations of the Act."[10] Id. at 1338 (citing from a prior Memorandum and Order in the same case). See also Department of Educ. of State of Cal. v. Bennett, 864 F.2d 655, 658 (9th Cir. 1988) ("notice will be adequate for due process purposes 'if the party proceeded against understood the issue and was afforded full apportunity'" to respond (quoting Lara v. Secretary of Interior, 820 F.2d 1535, 1539 (9th Cir. 1986)).

Presently, GOPAC has been provided such opportunity in the briefing process but has decided not to respond to the substance of the allegations. Consequently, it is appropriate for the

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10. Respondents specifically challenged that because the Commission failed to adhere to the Act's procedural requirements by filing suit without probable cause findings as to certain counts and failing to adequately engage in post-probable cause conciliation as to others, the court lacked subject matter jurisdiction to hear the case. The court found no jurisdiction as to the former counts and jurisdiction as to the latter counts (where prior notice had been given).

Commission to consider this issue at the probable cause stage.[11] (The two communications at issue are at Attachment 1, pp. 7-16.)

C. Conclusion

As discussed, GOPAC does not raise any compelling arguments challenging this Office's recommendations. Accordingly, the Office of the General Counsel recommends that the Commission find probable cause to believe GOPAC and Jeffrey A. Eisenach, as treasurer, violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

III. DISCUSSION OF CONCILIATION AND CIVIL PENALTY

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IV. RECOMMENDATIONS

1. Find probable cause to believe that GOPAC and Pamla Prochnow, as treasurer violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

2. Approve the attached conciliation agreement and appropriate letter.

10/4/93
Date

Lawrence M. Noble
General Counsel

Attachments:
1. Solicitation letters (3)
2. Responsive brief
3. Conciliation Agreement (1)

Staff assigned: Jose M. Rodriguez

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FEDERAL ELECTION COMMISSION
WASHINGTON D.C. 20463

MEMORANDUM

TO: LAWRENCE M. NOBLE
GENERAL COUNSEL

FROM: MARJORIE W. EMMONS/BONNIE J. ROSS
COMMISSION SECRETARY

DATE: OCTOBER 8, 1993

SUBJECT: MUR 3122 - GENERAL COUNSEL'S REPORT DATED OCTOBER 4, 1993.

The above-captioned document was circulated to the Commission on Tuesday, October 5, 1993 at 11:00.

Objection(s) have been received from the Commissioner(s) as indicated by the name(s) checked below:

Commissioner Aikens	XXX
Commissioner Elliott	XXX
Commissioner McDonald	
Commissioner McGarry	
Commissioner Potter	
Commissioner Thomas	XXX

This matter will be placed on the meeting agenda for Tuesday, October 19, 1993.

Please notify us who will represent your Division before the Commission on this matter.

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

NOVEMBER 12, 1993

MEMORANDUM

TO: The Commission

FROM: Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

Subject: MUR 3122 (GOPAC)
Supplemental Recommendation Pursuant to FEC v. NRA

On October 19, 1993, the Commission considered the General Counsel's Report recommending findings of probable cause to believe in this matter. On that date the Commission voted to hold over the matter and instructed this Office to re-draft the proposed conciliation agreement consistent with the Commission's discussion. The General Counsel's Probable Cause Report dated October 4, 1993, and a Supplemental Memorandum dated October 21, 1993, will be considered at the Executive Session of November 16, 1993. This memorandum presents an additional recommendation for consideration by the Commission.

Consistent with the Commission's November 9, 1993, decisions concerning compliance with the Court's opinion in FEC v. NRA Political Victory Fund, et al., No. 91-5360 (D.C. Cir. Oct. 22, 1993), this Office recommends that the Commission ratify its May 7, 1991, findings regarding reason to believe at the same time that it votes on the probable cause recommendations. (Attached is a copy of the original Reason to Believe Certification).

RECOMMENDATION

Ratify the Commission's May 7, 1991, findings regarding reason to believe in this matter.

Attachment

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	MUR 3122
GOPAC, Inc. and Pamla Prochnow, as treasurer	)	
	)	

CERTIFICATION

I, Marjorie W. Emmons, recording secretary for the Federal Election Commission executive session on November 30, 1993, do hereby certify that the Commission decided by a vote of 4-1 to take the following actions in MUR 3122:

1. Ratify the Commission's May 7, 1991, findings regarding reason to believe in this matter.

2. Find probable cause to believe that GOPAC violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

3. Approve the conciliation agreement and appropriate letter as recommended in the General Counsel's report dated October 4, 1993

Commissioners McDonald, McGarry, Potter, and Thomas voted affirmatively for the decision; Commissioner Aikens dissented; Commissioner Elliott was not present.

Attest:

12-3-93
Date

Marjorie W. Emmons
Marjorie W. Emmons
Secretary of the Commission

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

December 9, 1993

Gordon M. Strauss, Esq.
Thompson, Hine & Flory
312 Walnut Street
Cincinnati, OH 45202-4029

RE: MUR 3122
GOPAC

Dear Mr. Strauss:

On May 7, 1991, the Federal Election Commission found that there is reason to believe your clients, GOPAC and its treasurer, violated 2 U.S.C. §§ 433(a) and 434(a), provisions of the Federal Election Campaign Act of 1971, as amended, in connection with their federal election influencing activity.

As you may be aware, on October 22, 1993, the D.C. Circuit in FEC v. NRA Political Victory Fund, No. 91-5360 (D.C. Cir. Oct. 22, 1993), declared the Commission unconstitutional on separation of powers grounds due to the presence of the two ex officio Commissioners appointed by Congress. Since the decision was handed down, the Commission has taken several actions to comply with the requirements of the court's decision. While the Commission petitions the Supreme Court for a writ of certiorari, the Commission, consistent with that opinion, has remedied any possible constitutional defect identified by the Court of Appeals by reconstituting itself as a six member body without ex officios. In addition, the Commission has adopted specific procedures for revoting or ratifying decisions pertaining to open enforcement matters. Specifically, on November 30, 1993, the Commission ratified its prior findings of reason to believe in this matter. As a result, the NRA decision does not further affect this enforcement action.

At the same time, the Commission also found that there is probable cause to believe your client, GOPAC, violated 2 U.S.C. §§ 433(a), 434(a), and 441d.

The Commission has a duty to attempt to correct probable cause to believe violations for a period of 30 to 90 days by informal methods of conference, conciliation, and persuasion, and by entering into a conciliation agreement with a respondent. If we are unable to reach an agreement during that period, the Commission may institute a civil suit in United States District Court and seek payment of a civil penalty.

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Enclosed is a conciliation agreement that the Commission has approved in settlement of this matter. If your client agrees with the provisions of the enclosed agreement, please sign and return it, along with the civil penalty, to the Commission within ten days. I will then recommend that the Commission accept the agreement. Please make your check for the civil penalty payable to the Federal Election Commission.

If you have any questions or suggestions for changes in the enclosed conciliation agreement, or if you wish to arrange a meeting in connection with a mutually satisfactory conciliation agreement, please contact Jose M. Rodriguez, the attorney assigned to this matter, at (202) 219-3690.

Sincerely,

Lawrence M. Noble
General Counsel

Enclosure
Conciliation Agreement

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BEFORE THE FEDERAL ELECTION COMMISSION

SENSITIVE
EXECUTIVE SESSION
FEB 0 1 1994

In the Matter of	)	
	)	
GOPAC	)	MUR 3122

GENERAL COUNSEL'S REPORT

I. BACKGROUND

On November 30, 1993, the Commission found probable cause to believe GOPAC violated 2 U.S.C. §§ 433(a), 434(a), and 441d.[1] As statutorily mandated, the Commission entered into post-probable cause conciliation in attempts to settle the matter. By letter dated December 9, 1993, this Office mailed to respondent's counsel a proposed conciliation agreement -- At the same time this Office also informed counsel in the notification letter of the Commission's duty to attempt for a minimum of thirty days and a maximum of ninety days to correct the violations by informal methods of conciliation.

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1. On the same date the Commission, consistent with its November 19, 1993 decisions concerning compliance with FEC v. NRA Political Victory Fund, et al., No. 91-5360 (D.C. Cir. Oct. 22, 1993) ("NRA"), voted to ratify its previous findings regarding reason to believe in this matter.

this Office recommends that the Commission authorize the filing of a civil suit against respondent.

On the same date, counsel also suggested to this Office that he would be filing a motion to dismiss the matter based on NRA. To date, this Office has not received any such motion and, in any event, there appears to be no basis for dismissing this matter under the NRA decision. Because the investigation in this matter has been completed and there is no need to reopen the investigation, on November 30, 1993 a reconstituted Commission took corrective action and ratified its prior findings of reason to believe in this matter. This action was consistent with this Office's November 5, 1993 Memorandum entitled Recommended Actions in Light of NRA ("NRA Memorandum"). See NRA Memorandum at 7-8 and 13-14. On the same date the constitutionally sound Commission also made probable cause findings and approved a conciliation agreement. See NRA Memorandum at 3-4.

Therefore, it was a constitutionally sound reconstituted Commission that ratified the reason to believe findings, found probable cause to believe and authorized the proposed conciliation agreement in this matter. Accordingly, any challenges by respondent to the Commission's authority to continue proceeding in this matter will necessarily fail.

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II. **RECOMMENDATIONS**

1. Authorize the Office of the General Counsel to file a civil suit for relief in United States District Court against GOPAC.

2. Approve the appropriate letter.

1/21/94
Date

Lawrence M. Noble
General Counsel

Staff Assigned: Jose M. Rodriguez

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OGC

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	MUR 3122
GOPAC	)	

CERTIFICATION

I, Marjorie W. Emmons, recording secretary for the Federal Election Commission executive session on February 1, 1994, do hereby certify that the Commission decided by a vote of 5-1 to take the following actions in MUR 3122:

1. Authorize the Office of General Counsel to file a civil suit for relief in United States District Court against GOPAC.

2. Approve the appropriate letter as recommended in the General Counsel's report dated January 21, 1993.

Commissioners Elliott, McDonald, McGarry, Potter, and Thomas voted affirmatively for the decision; Commissioner Aikens dissented.

Attest:

2-2-94
Date

Marjorie W. Emmons
Marjorie W. Emmons
Secretary of the Commission

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

FEBRUARY 4, 1994

Gordon M. Strauss, Esq.
Thompson, Hine & Flory
312 Walnut Street
Cincinnati, OH 45202-4029

RE: MUR 3122
GOPAC

Dear Mr. Strauss:

You were previously notified that on November 30, 1993, the Federal Election Commission found probable cause to believe that your client, GOPAC, violated 2 U.S.C. §§ 433(a), 434(a), and 441d, provisions of the Federal Election Campaign Act of 1971, as amended, in connection with the captioned matter.

As a result of our inability to settle this matter through conciliation within the allowable time period, the Commission has authorized the General Counsel to institute a civil action for relief in the United States District Court.

Should you have any questions, or should you wish to settle this matter prior to suit, please contact Stephen Hershkowitz, Assistant General Counsel, at (202) 219-3400, within five days of your receipt of this letter.

Sincerely,

LMNoble (192)

Lawrence M. Noble
General Counsel

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RECEIVED
FEDERAL ELECTION
COMMISSION
SECRETARIAT

May 31 1 24 PM '96

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

May 31, 1996

MEMORANDUM

SENSITIVE

TO: The Commission

FROM: Lawrence M. Noble
General Counsel

BY: Lois G. Lerner
Associate General Counsel

SUBJECT: MUR 3122 (GOPAC)

The litigation relating to MUR 3122 (*FEC v. GOPAC, Inc.*, Civil Action No. 94-0828(LFO) (D.D.C. Feb. 29, 1996)) was concluded on March 19, 1996. (See attached Commission Certification.)

This Office now recommends that the Commission close the enforcement file in this matter. This Office further recommends that the Commission approve the appropriate letters to Respondent GOPAC, and to the complainant in this matter, informing each that the enforcement matter has closed.

RECOMMENDATIONS

1. Close the file in MUR 3122.

2. Approve the appropriate letters.

Attachment

Staff Assigned: Jose M. Rodriguez

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BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of	)	
	)	
FEC v. GOPAC, Inc. (Civil Action No. 94-0828)(LFO)(D.D.C. Feb. 29, 1996))	)	MUR 3122
	)	

CERTIFICATION

I, Marjorie W. Emmons, Secretary of the Federal Election Commission, do hereby certify that on June 6, 1996, the Commission decided by a vote of 5-0 to take the following actions in MUR 3122:

1. Close the file in MUR 3122.
2. Approve the appropriate letters, as recommended in the General Counsel's Memorandum dated May 31, 1996.

Commissioners Aikens, Elliott, McDonald, McGarry, and Thomas voted affirmatively for the decision.

Attest:

6-6-96
Date

Marjorie W. Emmons
Marjorie W. Emmons
Secretary of the Commission

Received in the Secretariat: Fri., May 31, 1996 1:24 p.m.
Circulated to the Commission: Mon., Jun 03, 1996 11:00 a.m.
Deadline for vote: Thurs., Jun 06, 1996 4:00 p.m.

bjr

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

June 11, 1996

CERTIFIED MAIL
RETURN RECEIPT REQUESTED

Robert F. Bauer, Esq.
Perkins Coie
607 14th Street, N.W.
Washington, DC 20005

RE: MUR 3122
GOPAC, *et al.*

Dear Mr. Bauer:

This is in reference to the complaint you filed with the Federal Election Commission on September 18, 1990, concerning GOPAC.

After conducting an investigation in this matter, the Commission found that there was probable cause to believe GOPAC violated 2 U.S.C. §§ 433(a), 434(a) and 441d, provisions of the Federal Election Campaign Act of 1971, as amended (the "Act"). On April 14, 1994, the Commission filed civil suit in the United States District Court for the District of Columbia to enforce the above provisions of the Act (*FEC V. GOPAC, Inc.*, Civil Action No. 94-0828(LFO) (D.D.C. Feb. 29, 1996)). On February 29, 1996, the district court granted summary judgment in favor of GOPAC concerning the Section 433(a) and 434(a) violations,[1] and on March 19, 1996, the Commission decided not to appeal the district court's decision. Consequently, on June 6, 1996 the Commission closed the enforcement file in this matter.

If you have any questions, please contact me at (202) 219-3690.

Sincerely,

Jose M. Rodriguez
Attorney

[1] The Section 441d violation was settled by Consent Order and Partial Judgment.

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

June 11, 1996

Peter E. Derry, Esq.
Pyne & Derry, P.C.
2 Wisconsin Circle
Suite 640
Chevy Chase, MD 20815

RE: MUR 3122
GOPAC, *et al.*

Dear Mr. Derry:

This is to advise you that as a result of the Commission's decision not to appeal the district court ruling in *FEC v. GOPAC, Inc.*, Civil Action No. 94-0828(LFO) (D.D.C. Feb. 29, 1996), the enforcement file in this matter is now closed. The confidentiality provisions at 2 U.S.C. § 437g(a)(12) no longer apply and this matter is now public. In addition, although the complete file must be placed on the public record within 30 days, this could occur at any time following certification of the Commission's vote to close the enforcement file. If you wish to submit any factual or legal materials to appear on the public record, please do so as soon as possible. While the file may be placed on the public record before receiving your additional materials, any permissible submissions will be added to the public record upon receipt.

If you have any questions, please contact me at (202) 219-3690.

Sincerely,

Jose M. Rodriguez
Attorney

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

THIS IS THE END OF MUR # 3122

DATE FILMED 7/12/96 CAMERA NO. 2

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