FEDERAL ELECTION COMMISSION

1325 K STREET N.W.
WASHINGTON, D.C. 20463

THIS IS THE BEGINNING OF MUR # 1252/1299
Depositions + Exhibits

Date Filmed 7/13/83 Camera No. --- 2

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FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

ORDER OF MICROFILMING - MUR 1252

Documents related to more than one respondent, including -

- Complaints
- First General Counsel's Report
- Authorization for Issuance of Subpoenas and Orders
- Certifications of Commission actions

Documents related to individual respondents, including General Counsel's Briefs

- Reagan Campaign
- Americans for an Effective Presidency
- Americans for Change
- Fund for a Conservative Majority
- National Conservative Political Action Committee
- National Congressional Club
- Republican National Committee

Documents related to more than one respondent

- General Counsel's Report
- Certification of Commission Action
- Closing letters

Depositions (9)

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ORIGINAL

BEFORE THE FEDERAL ELECTION COMMISSION

In the Matter of:	
AMERICANS FOR CHANGE, et al.	MUR 1252/1299

Washington, D. C.

Thursday, December 3, 1981

Deposition of

ROBERT C. HECKMAN

a witness in the above-entitled matter, called for examination by the Federal Election Commission, pursuant to notice, at the offices of the Federal Election Commission, 1325 K Street, Northwest, Washingotn, D. C., beginning at 10:10 a.m. before William J. Allen, a Notary Public in and for the District of Columbia, when the parties were represented by the following counsel:

8304040004

Milton Reporting, Inc.
OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
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R.E. Milton
President
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V.P. & General Mgr.

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202-833-3598
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Notary Public
D.C.-Va.-Md.

May 28, 1982

Ms. Anne Weissenborn, Esq.
1325 K Street, N.W.
Washington, D. C.

Dear Ms. Weissenborn:

The deposition of Robert C. Heckman taken in your office on December 11, 1981 has been read and an errata sheet has been received in the office. Mr. Heckman's deposition is therefore now being filed with your office.

Sincerely,

William J. Allen

William J. Allen
Reporter/Notary

cc. Mr. Robert R. Sparks
file

8304300030

JUN 4 P2:17

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

May 24, 1982

Mr. Fred Joyce
Milton Reporting, Inc.
Suite 301
1601 Connecticut Avenue, N.W.
Washington, D.C. 20009

RE: MUR 1252 - Deposition of
Robert C. Heckman

Dear Mr. Joyce:

Enclosed is an errata sheet with respect to Mr. Robert C. Heckman's deposition of December 3, 1981, at the Federal Election Commission.

Sincerely,

Charles N. Steele
General Counsel

Enclosure

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ERRATA

The following changes should be made to the transcript of the deposition of Robert C. Heckman which was held on December 3, 1981, at the Federal Election Commission.

Page 5, line 2	-	Fund for a Conservative Majority
Page 7, line 11	-	worked with?
Page 15, lin3 5	-	FCM bookkeeping
Page 18, line 18	-	fund statute?
Page 19, line 1	-	the amount an
Page 50, line 16	-	done by Finkelstein for the Reagan for President Committee?
Page 52, line 14	-	as early as April, 1980?
Page 56, line 10	-	What states
Page 63, line 17	-	to its limitation?

8304043000 07

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President
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William J. Allen

William J. Allen
Reporter/Notary

cc. Mr. Robert R. Sparks
file

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JUN 4 P2:17

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WASHINGTON, D.C. 20463

May 24, 1982

Mr. Fred Joyce
Milton Reporting, Inc.
Suite 301
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Washington, D.C. 20009

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Robert C. Heckman

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General Counsel

Enclosure

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Milton Reporting, Inc.

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Notary Public
D.C.-Md.-Va.

December 11, 1981

JUN 4 P2:18

Robert C. Heckman
2903 Cashel Lane
Vienna, Virginia 22180

Dear Mr. Heckman:

On behalf of counsel who took your deposition on December 3, 1981, you are hereby notified that the transcript of your deposition is now ready and available at the above address for reading and signing, as requested by you.

If by January 26, 1982 we have not received any request for extension of time or otherwise heard from you, it will be assumed that reading and signing are no longer desired, and the deposition will be filed.

Please contact Mr. Fred Joyce when you come to the office for directions on the procedure and rules for making any changes.

Sincerely,

William J. Allen

William J. Allen
Reporter/Notary

cc. Ms. Weissenborn, file

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For the Federal Election Commission:

ANNE WEISSENBORN, Esq.
THOMAS J. WHITEHEAD, Assistant General Counsel
ROBERT PEASE, Law Clerk
1325 K Street, N.W.
Washington, D. C.

For the witness, Robert C. Heckman:

ROBERT R. SPARKS, Jr., Esq.
Sedam & Herge
8300 Greensboro Drive, Suite 1100
McLean, Virginia 22102

- - -

C O N T E N T S

WITNESS:	EXAHMINATION BY COUNSEL FOR:
	FEDERAL ELECTION COMMISSION: (Ms. Weissenborn)
ROBERT C. HECKMAN	4

E X H I B I T S

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(continued)

E X H I B I T S

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Whereupon,

ROBERT C. HECKMAN

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the Notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q Please state your full name, address and telephone number.

A Robert C. Heckman, 2903 Cashel Lane, Vienna, Virginia 22180, 938-1192.

Q And your place of business and address?

A Young Americans for Freedom, Woodland Road, Sterling, Virginia.

Q Did you consult with anyone at the Fund for a Conservative Majority aside from your attorney in preparation for this deposition?

A Did I consult with anyone in preparation for this deposition?

Q Yes, sir.

A I reviewed the testimony with Mr. Boehm, that's all.

Q Did you consult any documents?

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A Mr. Boehm's deposition, yes.

Q What is your position with Fund for Conservative Majority?

A Chairman.

Q How long have you been with FCM?

A I served on the Board since 1976, I believe.

Q Did you have a prior position with the Fund?

A No.

Q And a prior position outside of FCM?

A You mean what was my employment outside there?

Q Yes.

A I worked for Young Americans for Freedom since 1977. Before that I was a student.

Q So your position with FCM is not a paid position?

A That is correct.

Q Were you ever associated with an authorized committee of Ronald Reagan?

MR. SPARKS: What do you mean "associated with"?

BY MS. WEISSENBORN:

Q Employed by, volunteered for.

A Not in 1980 or in any way connected with the 1980

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election cycle.

Q But you had been earlier in 1976?

A No, I don't remember if I did volunteer work in '76 directly for the Committee.

Q Have you worked for other candidates?

A As a volunteer, sure.

Q Presidential candidates?

A No.

Q Turning to the history of the Fund for Conservative Majority, what was the date it was established?

A We were established as Young Americans Campaign Committee in 1976, I believe, and we changed our name to Fund for Conservative Majority in 1976. We registered with the Federal Election Commission at the time at which sugh registration becamse necessary, which I believe was in 1974, but I'm not positive.

Q What was the purpose of the initial organization, and then of FCM?

A The initial organization -- well, I'm not sure what you mean by that.

Q Young Americans Campaign.

A It was formed to help young candidates around the

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country, and when the Federal Election Act, I guess it would be called in 1974 was passed, we became a federal pact for the purpose of helping federal candidates.

Q How are your activities financed?

A Primarily through direct fund mail raising.

Q Did FCM engage in activities in support of presidential candidates prior to 1979 and '80?

A We ran an independent expenditure on behalf of presidential candidate Reagan in 1976, yes.

Q What was the nature of your activities in '76?

A Primarily radio advertising.

Q I have a series of questions in terms of how decisions are made at FCM.

During 1979 and '80, who could authorize expenditures at the Commission?

A I could, or an act of the Board of Directors could, or our treasurer could provided it was in conjunction with the general direction the Board was going in.

Q Did you have a written policy to this effect?

A No.

Q It was an oral understanding?

A Right.

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Q You say there was a Board of Directors?

A During 1979 and '80, yes.

Q Who was on the Board?

A Myself, Ken Boehm and Jeff Kane.

Q Who is Jeffrey Kane?

A He is a businessman.

Q So he is not employed by FCM?

A No.

Q Where does he work? Does he have his own business?

A He works at a distributorship in Portland, Maine.

Q Has Mr. Kane ever worked for a Reagan committee that you know of?

A Not to my knowledge.

Q Who was the treasurer during 1979?

A Ken Boehm.

Q Who was -- was there an executive director?

A Yes.

Q And who was that?

A Ralph Galliano.

Q What was the role of the executive director?

A Primarily to direct the staff in making sure they accomplish the things that the policy set down by myself for

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the Board.

Q Was he on the Board of Directors?

A No.

MS. WEISSENBORN: I will ask the reporter to mark this first document as Exhibit A, which consists of answers to Commission interrogatories signed by yourself and dated January 15, 1981.

(A 6-page document entitled Answers to Interrogatories, dtd 1/15/81, signed by Robert C. Heckman was marked Exhibit A for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes.

Q In your response you stated that expenditures could be authorized by the Board of Directors or by the express direction of the FCM treasurer and with his authority, the FCM Executive Director.

Does this mean the treasurer was involved in the authorization of all expenditures?

A He was involved in the authorization of all expenditures in one of two ways: either by authorizing them if they were in the direction of the policy that the Board had

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already stated; or by participating in the decisions of the Board itself.

Q Could the Executive Director authorize any expenditure on his own?

A He could authorize the expenditure of money provided it had already been authorized by the Chairman or the Board itself.

Q What was your authority as Chairman with regard to expenditures? Did you have independent authority?

A I believe so, I exercised the authority to oversee all facets of the operation, including expenditures.

Q With regard to, for example, fund raising solicitation mailings, could you have authorized expenditures for that?

A I would participate in all of the meetings that we had with our fund raiser and all the meetings we had with our media time buyers, and I would usually make the final decision in conjunction with Ken Boehm.

Q The same response, Exhibit A states that fund raising and time buying consultants such as Mike Thompson, Tom Edmunds, H.M.L, Inc., and others, were also authorized to approve expenditures when they were working on projects previously authorized by FCM's Treasurer or Executive Director.

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Who is Mike Thompson?

A Mike Thompson is our direct mail fund raiser, and he also does some advertising for us too.

Q How long has he worked for FCM as a consultant?

A I believe he has been connected with us since 1978.

Q Were you personally responsible for selecting him?

A I was part of the decision-making process, yes.

Q What types of expenditures could he authorize?

A Only expenditures connected with mailing or other projects such as advertising projects that we had already okayed.

Q And Mr. Edmonds, who is he?

A Mr. Edmonds worked on one project for us where we provided television commercials.

Q Had he worked for you previously, previous to 1979 and 1980?

A Not to my knowledge, no.

Q What type of expenditures could he authorize?

A He could authorize expenditures directly connected with the television commercials we had okayed.

Q What is H.M.L. Inc.?

A It was a production company in California, a TV production company.

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Q Directly production, or time buying?

A I believe they buy time too, yes.

Q And therefore what types of expenditures could that company authorize?

A They could have authorized any expenditure expected with any project we assigned them to do.

Q Did they in fact --

A That is all within the context of a budget we gave them and specified.

Q Was there any particular person at H.M.L. that you worked for?

A Stu Mollich.

Q In the response you listed those three, two individuals and one company, and then said others were also authorized. Who do you mean by "others"?

A Where is that?

Q It is at the top of page 2.

A If we were working on a project where there was a specific budget given to someone to carry out, then they were authorized to spend the money within that budget.

For example, if our attorneys had to do research for us and it cost money to photocopy the research, they were

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authorized to spend that money.

Q When you say project, what do you mean?

A I mean a specific area which we had assigned to someone to do. It's hard to define a project exactly, but it encompasses a specific goal, a specific termination point, and usually a specific budget of money allocated for us.

Q I understand that Citizens For Reagan in 1980 was a project.

A It was a project of the Fund for Conservative Majority, yes.

Q Were there any other examples of projects such as Citizens For Reagan that you undertook?

A Yes, we had another project called Senate Control In '80.

Q Any others?

A There were individual projects such as assigning someone to produce television commercials within the Citizens For Reagan in '80 Orbit.

Q What was the Students For Reagan project?

A That is part of Citizens For Reagan in '80.

Q Was there any particular purpose in designating Citizens For Reagan in 1980 as a project rather than putting

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everything under the rubric of FMC?

A We felt the name Citizens for Reagan in '80 was more explicit of what we were doing.

Q What criteria did you utilize in determining what would be a project?

A The Board would discuss it and decide if it wanted to go into that area.

Q Did it have any particular criteria it applied?

A Whether it fulfilled our purposes of electing conservative candidates primarily.

Q How were projects organized, projects such as Citizens For Reagan in '80 vis-a-vis the overall FCM structure?

A It was organized in the same general way as FCM, that is that the Board would set the policy, I would oversee to make sure that was being followed, Mr. Boehm at the time was employed fulltime to work on that project as well.

Q What about bank accounts, did the project, Citizens For Reagan have its own bank account?

A To my knowledge everything was going through the same bank account for Fund For Conservative Majority.

Q What about personnel who worked on the project, they were considered employees of what?

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A Fund For Conservative Majority.

Q Was there a separate bookkeeping arrangement?

A Only insofar as we had to classify some of the expenditures as independent expenditures for the FEC.

Q But other than that it was part of the FEC bookkeeping, is that correct?

A That is correct.

Q When was Citizens For Reagan in '80 organized?

A Citizens For Reagan in '80 was organized -- it was a project that was part of the Fund For Conservative Majority, from the very beginning when Reagan declared his intention to run for President, or when the possibility became clear, it was also clear all three of our directors were in favor of a Reagan For President organization, and therefore that was a natural outgrowth of our wanting to support Mr. Reagan. I can't give you an exact date.

Q You have somewhat covered this, but what was the purpose of the project, Citizens for Reagan in '80?

A The primary purpose was to give our doners an outlet for participating in the presidential election. We would buy and run media advertisements, we were involved in the primaries before Mr. Reagan was nominated, and we did massive direct

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mailing on his behalf as well.

Q On page 2 of your answers to the interrogatories you list personnel who were connected with Citizens for Reagan in '80, and we have discussed some of the individuals, but who was Frank Cannon, what role did he play?

A Mr. Cannon was in general the coordinator of our Students for Reagan Program, and as such participated in the discussions of where are Students for Reagan portions of our Citizens for Reagan Project were going to.

Q He was a paid employee of FCM?

A Yes.

Q Going back to Mr. Galliano as executive director, was that a paid position?

A Yes, it was.

Q What about John Gizzi?

A He was a paid employee, an assistant to Mr. Galliano.

Q And his role in Citizens for Reagan in '80?

A Very minimal to my recollection.

Q What role did Mr. Kane play in this project?

A Only participating in the decisions of the Board of Directors.

Q So who then primarily ran this particular project?

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A Mr. Boehm and myself as representative of two-thirds of the Board would direct the project. Mr. Boehm is a fulltime employee there actually, and ran the project.

Q With Mr. Cannon emphasizing the student's role?

A That is right.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit B, consisting of a letter and memorandum from J. Curtis Herge dated September 7, 1979 to Ralph Galliano.

(A 6-page memo with cover memo from Herge to Galliano dated 9/7/79 was marked Exhibit B for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify this?

A I have seen it before, yes.

Q Who is Mr. J. Curtis Herge?

A Our attorney.

Q What was the purpose of this?

A To provide guidelines on us running an independent expenditure on behalf of the presidential candidate.

Q Where the contents of the memorandum distributed to staff members?

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A Widely distributed and available.

Q To consultants?

A It was available to consultants and we would discuss with each consultant the responsibility they had in terms of an independent expenditure. I don't recall if we actually gave them this memorandum.

Q But they were aware of the requirements that were spelled out in this memorandum?

A Very much so.

Q Turning to a statutory provision, are you familiar with the provision of 26 U.S.C. 9012(f), and so forth, which is the Presidential General Election statute, fund section?

A I'm not intimately familiar with them, no.

Q Particularly are you familiar with Section 9012(f).

A Not -- I don't know the provision of it now.

Q This is the provision that limits to $1,000 --

A In a general sense I'm familir with it, but not by number and name.

Q At the time the determination was made to undertake Citizens for Reagan in '80, were you aware that 26 U.S.C. 9012(f), which is the section we just discussed, is a criminal statute?

A No.

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Q Were you aware it limited to $1,000 the amount of unauthorized committees could make as expenditures?

A No.

Q Were the Board of Directors aware of that?

A Not to my knowledge.

Q Do you remember consulting your attorney about this provision?

A Not by name or number, no.

Q What about content?

A We consulted our attorney fully about those provisions of the law which he felt would impact on our independent expenditure project.

Q Turning to the selection of Consultants, was Thompson and Associates the only direct mail and fund raising company used by FCM in '79 and '80?

A Yes.

Q Why was it selected?

A It was selected previous to that after having taken bids from others, and deciding they would do the best job for us.

Q Do you remember how many responses you had in the form of bids?

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A It was somewhere under half a dozen, three to six, somewhere in that area.

Q Who decided upon Thompson?

A The Board did in a general sense.

Q This was discussed at a board meeting?

A No, it was not discussed at a board meeting, it was discussed previous to a board meeting, and then ratified at a board meeting.

Q So that Thompson and Associates was the company that was involved in all of the undertakings in support of Ronald Reagan?

A All of the direct mail undertakings.

Q What time buying and other media advertising company was used by FCM during 1979 and '80?

A We used Thompson and Associates and Edmond and Associates, and I believe that is it.

Q And H.M.L.?

A H.M.L. bought time which we later had refunded to us.

Q And this applied to newspaper advertising?

A Edmonds and Associates applied only to TV; H.M.L. TV; Thomas was radio and newspaper, and perhaps TV, I don't remember now.

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Q Did you extend an offer for bid in that situation in the media time buying area?

A In a very general sense, yes; we consulted several potential time buyers to find out what their cost would be.

Q Did you have written contracts with Thompson and Associates or a written contract?

A We had a written contract with Thompson and Associates, yes.

Q If we were to request that could that be made available?

MR. SPARKS: It has already been requested and I believe we held it because of the claim of privilege.

MR. WHITEHEAD: I have not seen anything about that.

MR. SPARKS: I know our earlier draft of it was withheld.

MS. WEISSENBORN: We can check on that later.

BY MS. WEISSENBORN:

Q What about with Edmond and Associates and H.M.L., did you have written contracts with them?

A I don't believe we had written contracts per se, I believe we had a written outline of the bid with both; in other words, what they were going to accomplish for us which we okayed.

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Q How much control did FCM retain over the activities of Thompson and Edmonds?

A Very heavy control. We met with Thompson and Edmonds on a consistent basis to review work they were doing, and we could have cut it off at any time. We made all decisions that were of any substance whatsoever.

Q So with a fund raising letter you would have seen --

A I would have seen the initial draft, may have made changes on every other draft between the beginning and the end.

Q The contract with Thompson, was it approved by the Board of Directors?

A Yes.

Q In terms of fund raising specifically Thompson and Associates, did they have the power to select their subvendors or were you involved in that?

A They had the power to select them, we would have overruled them.

Q The same with the media buying situation?

A Yes.

Q Did you ever overrule such undertakings?

A Not that I remember, no.

Q Did FCM undertake any direct mail or advertising on

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its own outside of its work with Thompson and so forth?

A All of our direct mail was done through Thompson and Associates.

Q Did you ever take any media buying on your own?

A No. It was all done through Thompson and Associates or Edmonds and Associates.

Q Was Thompson and Associates instructed to ask vendors if they had previously performed work for a Reagan committee?

A Not to my knowledge.

Q Do you know whether he actually asked that question?

A No, I don't.

Q For any expenditures that FCM made on its own, did you ever ask vendors whether or not they had performed work for an authorized Reagan committee?

A Not that I remember.

Q Now I would like to turn to some specific vendors.

A Sure.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit C, 1 through 3. This involves an itemized independent expenditure reported by Diversified Direct, Inc., and includes a copy of an apparent solicitation designated Reagan Country, Final Victory Drive.

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(A 12-page document, first page entitled Itemized Independent Expenditures, to last page entitled Final Victory Drive 6/3/80, was marked Exhibit C for identification and attached to the original copy of the deposition.)

MS. WEISSENBORN: Then I would like to mark the next document as Exhibit D, which shows another expenditure to Diversified Direct, and also includes a copy of the solicitation letter designated Reagan/Vice-Presidential Survey Package.

(A 15-page document, first page entitled Itemized Independent Expenditures to last page, which is a xeroxed envelop addressed to Citizens for Reagan in '80 was marked Exhibit D for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with all these documents?

A Yes, I am.

Q Were you personally involved in these transactions?

A No.

Q If you weren't, are you familiar with them?

A I'm familiar with the letter produced, yes, in both cases.

Q What is Diversified Direct, Inc.?

A As far as I know, they are a printing firm in

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Fairfax, Virginia.

Q What is Wiland & Associates?

A As far as I know they are a computer firm in Culpeper, Virginia.

Q Is it correct that these are two vendors that would have been contracted with by Thompson and Associates?

A They would have been used by Thompson and Associates to do various things like printing or computer work.

Q At the time of the transactions in Exhibits C and D, were you aware the Reagan for President Committee had made expenditures to Diversified as early as April 22, 1980?

A No.

Q To your knowledge was Diversified ever asked if it had been undertaking such work?

A Not to my knowledge.

Q Either by FCM -- they were not asked to your knowledge by FCM?

A Not to my knowledge.

Q Or Thompson and Associates?

A I don't know of any time they were asked.

Q Did you ever discuss their work directly with Diversified Direct?

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A No.

Q You dealt directly through Thompson and Associates?

A That is correct.

Q Turning to Exhibit C-3, which is the Diversified invoice, what were the services involved in this invoice?

A One hundred thirty three thousand computer forms with three color face and black back, and I know that only because I'm reading that off the invoice here

Q But you assume the next part of the exhibit, the Final Victory Drive Package is what was mailed out. Do you know whether or not that is true?

A It could be; whether it actually is, I would imagine only Diversified Direct could tell you.

Q Then let's look at the letter itself. Who would have supplied the copy for that letter?

A Thompson and Associates.

Q Would Diversified Direct made any suggestions about that?

A Absolutely not.

Q Who would have supplied the mailing list?

A It would have been arranged for by Thompson and Associates.

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Q When you say arranged for --

A I don't know whose hand it could have been in when it was handed to the mail house, but Thompson and Associates made sure these things happened.

Q These were Thompson's lists?

A Some of them were lists brokered through Thompson, some were lists that were brokered through other brokerage houses.

Q Turning to the next exhibit, the attached Reagan/Vice Presidential Survey Package, do you know approximately what date this letter was printed or sent out?

A The invoice is dated April 1980.

Q In general were the dates on the invoices somewhat close to the dates they were rendered?

A In generral I assume they were; that is only standard business practice, yes.

Q Who would have supplied the copy for the Reagan/Vice Presidential Survey Package?

A Thompson and Associates.

Q Would you have seen the text of this prior to its going to the printers?

A Yes.

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Q And going back to the earlier exhibit, would that have been true also with 1-C?

A Yes, I would have approved the text.

Q Would Diversified Direct have had any input into the context in Exhibit D?

A Absolutely not.

Q Again, who would have supplied the mailing list?

A Again it would have been supplied in the same fashion, Thompson and Associates was responsible for making sure the mail list was at whatever mail house the mailing was being done from.

Q Did you ever discuss the concept of a Vice-Presidential Survey Package with anyone at the Reagan Committee?

A No.

Q Did FCM receive any services from Diversified Direct, Inc. after July 15, 1980, to your knowledge?

A Not to my knowledge.

MS. WEISSENBORN: Turning to the next document which would be Exhibit E I will ask the reporter to mark. This consists of a reported expenditure made by FCM to Wiland & Associates in January 1980, and also contains a 5-page document entitled Reagan Gram Package.

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(An 8-page document, first page entitled Itemized Independent Expenditures, to last page entitled Reagan Reply Gram, was marked Exhibit E for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify all aspects of this?

A Sure, I've seen the letter, I approved the text on it.

Q What was the role of Wiland & Associates in this project?

A They are a computer firm, and since this was a computer letter they actually printed it as well as doing the computer work on it.

Q Who would have written the copy for the Reagan Gram?

A Mike Thompson would have.

Q And again you would have --

A I would have approved it, yes.

Q Again who would have supplied the mailing list?

A It would have come in the same way, through Thompson and Associates.

Q Prior to this expenditure in January '80, had they had any previous business dealings with Wiland and Associates?

A I'm not sure.

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MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit F. This involves an expenditure made by FCM to Wiland and Associates in the amount of $13,728.

(A 5-page document, first page entitled Itemized Independent Expenditures, to last page entitled Thompson & Associates, Invoice, was marked Exhibit F for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with all the parts of this document?

A I am now that I am looking at it, yes.

Q Would you have been personally involved with these transactions?

A No.

Q These would have been a Thompson & Associate undertaking?

A That is right.

Q I would like to draw your attention to the invoice found on the fourth page, and to the entries titled Merge/Purge No. 5 FCM May 1980 VP Prospect and Continuations, and then in the center Merge/Purge # 6 - FCM May 1980 Final Drive.

To your knowledge, are the VP surveys cited here the

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same as we discussed concerning Diversified?

A To my knowledge they are.

Q Would you please explain step by step the process where the letters such as the final drive were authorized, created and distributed?

A We would have a general creative meeting, myself and Mr. Boehm and Mr. Thompson at times; it would include other employees of either FCM or Thompson and Associates, but we were the three principals, we would discuss ideas for fund raising package. Mr. Thompson would provide the copy, I would read the copy, either approve it, make changes or suggestions whatever, and then I would approve final copy.

At that point Mr. Thompson was authorized to take the letter and mail it to those lists we authorized him to, and to take whatever steps were necessary.

MR. SPARKS: What steps would he take?

THE WITNESS: He would arrange for the letter to be printed, arrange for the list to be ordered we were mailing to, arrange for a mailing house to be sent up to actually do the work of stuffing the letters in envelopes and getting them out. He would inform us how much postage was needed for it,

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and in general supervise it so that it would go out.

BY MS. WEISSENBORN:

Q In general were postage payments paid ahead, in advance?

A Yes, but only a day or two.

Q Were you aware at the time for example these two letters, the Vice-Presidential prospect letter and the final drive letter were planned and sent out, that Reagan For President Committee had made expenditures for Wiland and Associates as early as February 22, 1980?

A No.

Q To your knowledge was Thompson and Associates aware of this?

A To my knowledge they weren't.

Q To your knowledge was Wiland and Associates ever asked about an earlier involvement with the Reagan for President --

A Not to my knowledge.

MS. WEISSENBORN: Turning to the next document, I will ask the reporter to mark the next document as Exhibit G.

(A 9-page document, first page entitled Itemized Independent Expenditures, to last page consisting of a xeroxed envelop from Texas for Regan to Citizens for Reagan in '80, was marked as Exhibit G for identification and attached to the original copy of the deposition.)

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MR. SPARKS: Ms. Weissenborn, I am going to ask Mr. Heckman to explain to you and for the record what it is that Wiland & Associates does for FCM.

MS. WEISSENBORN: Fine.

MR. SPARKS: For instznce, you noted on the invoice which was just before him, page 4 of Exhibit F, there were two entries entitled Merge/Purge. You didn't ask him what that was. I'm going to explain what that is, and what in general Wiland and Associates does.

THE WITNESS: In general Wiland and Associates is a computer firm and I believe they are the firm that does the upkeep on our list which means when we get donations, the name of the donner and the amount they donated is sent over to Wiland so they can be programmed into their computer so we can have sufficient records so that we can fill out our nice little FEC records every month.

In addition to that, they are a firm that does computer letters, which means if you have a letter that you want several fill-ins that come out of their computer, it says "Dear Mr. Fones," and mentions the amount they donated in the past, Wiland will print that letter out for you.

Merge/Purge means you take several different lists,

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probably lists already in the computer, and merge them together so to purge out the duplications, if there are names in one list and a second list, you reduce it so you only use that list once.

MR. SPARKS: And what is the text?

THE WITNESS: The text of the letter would be supplied from Thompson & Associates, and they would do nothing to alter the text other than plus in whatever we have asked them to plug in.

BY MS. WEISSENBORN:

Q So they maintain your fundraising list for you, your mailing lists?

A Yes.

Q Let's move on to Exhibit G, which involves an expenditure to Wiland in June of 1980, and also contains a copy of an apparent FCM mailing designated Texas Package.

Can you identify all parts of this exhibit?

A I have seen the letter, yes.

Q And Wiland's role here would have been the same as the earlier ones we discussed?

A Yes, that is correct.

Q Would there have been any difference in what they did?

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A None whatsoever.

Q What prompted the decision to do a mailing specifically involving Texas?

A Unlike some of the other independent expenditures, we were fairly involved in the primaries as well as the general election, the Texas primary was an important one for Mr. Reagan, and we made an earlier decision to be involved in the early primaries and the larger ones.

Q What was the basis for your ascertaining this was to be an important primary?

A Well, simply from reading the newspapers and magazines and so forth, the general analysis seemed to be that the Texas primary would be critical for Reagan.

Q Was Texas For Reagan a separate project for FCM? Was it separate from Citizens for Reagan?

A No, it was part of that project.

Q Even though, -- the term Citizens For Reagan doesn't appear on the heading.

A That is right. They were all part of the Fund for Conservative Majority, we used different names for different aspects, but it was all under the aegis of the Fund for Conservative Majority indicated on the bottom of each letter.

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MS. WEISSENBORN: Let's look at the next document which we will mark Exhibit H, which includes a solicitation letter designated Election # 1 Package, and an attached letter dated August 15, 1980.

(A 13-page document, first page entitled Itemized Independent Expenditures, to last page consisting of a xeroxed envelope addressed to Citizens for Reagan in '80, was marked as Exhibit H for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify that?

A I have seen the letter.

Q You were personally involved with this letter?

A Yes, I would have approved the text on the letter.

Q Turning to the invoice, there are two of them, the third and fourth pages of the ehxibit. What were the specific services involved that Wiland would have performed?

A Well, according to the invoice, they merge/purged a number of lists, and it looks like that is about it.

Q Turning to the invoice, the second of the two, it appears there were actually four separate projects involved here, is that correct, looking up where it says Shipped To, there

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is a Number 1660, 1665, 1669 and 1670. Do you know what that stands for?

A I'm not sure.

Q Would 1660 to your knowledge have been strictly an FCM --

A It my knowledge it would be.

Q You will note somebody has written in pen or pencil circled three of the expenditures, $15.00, $318.18 and $12.73, and then there is a line at the bottom that says Election # 1.

A Yes.

Q Would that be related to the attached mailing to your knowledge?

A To my knowledge it would be, yes.

Q Then to your knowledge why would an apparent project undertaken for the Republican National Committee which is numbered 1665 be on this invoice?

A I have no idea.

Q What about the next one, which was 1669 designated Atlantic List Company, Washington, D. C.

A I have no idea.

Q And the last one, American Spectator, 1670?

A No idea.

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Q Do you have any idea why FCM apparently paid the entire bill? Look at the first page of the exhibit, it is a $700 payment apparently, and the check is also for that, and the two invoices, one for $60.00 and one for $640.51.

A I have no idea.

Q Do you know who at FCM might know or would know?

A No.

Q Turning to the solicitation package itself, starting counting from the cover sheet to the fifth and sixth pages, do you know whether the Reagan Committee ever received the post cards that were apparently supplied by the computers?

A No, I don't -- yes, the Reagan Committee, it says please send the enclosed post card to Ronald Reagan.

Q Did you ever have any indication that the Committee received such actual post cards?

A I have no idea.

Q Do you have any idea what the Reagan Committee might have done with them if they did receive them?

A No.

MS. WEISSENBORN: We would like to take a short break at this time.

(Short recess was taken)

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MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Mr. Heckman, would you care to explain more fully what is your understanding of the content of this invoice?

MR. SPARKS: You mean the invoice of Wiland and Asociates, Exhibit H?

THE WITNESS: My understanding is that the invoice was information pertaining to a number of listings together so as to provide one list that we would mail to, they would then send the master files of the lists that were merge/purged back to the people they had gotten them from.

So for example, Number 1669 is a mag tape output of Net ALEC Master File, part of this is cut off here in xeroxing, so I can't read it all. They would take those 62,207 names, merge/purge it with the other names, and send back to ALEC their 62,207 master file.

BY MS. WEISSENBORN:

Q When you say ALEX --

A That's the name of the group that is mentioned here on the invoice.

Q Is that the Atlantic List Company?

A No, American Legislative Exchange Counsel is what

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ALEC stands for.

Atlantic would have been the list broker.

MR. SPARKS: Which holds their list.

BY MS. WEISSENBORN:

Q Whose numbers are 1660, 1665, 1669?

A I have no idea.

Q Do you have any idea why the unit prices are different, depending upon which list was used?

A No, I don't.

Q Would there have been any charge for the utilization of these lists and particularly the list apparently received from the Republican Committee?

A We would have paid whatever the standard fee was, it would have been a standard transaction.

Q On the invoice it cites the fact.

A That would not be on this invoice.

Q What is the deposit referred to?

A I believe the deposit that was referred to is a deposit that Wiland & Associates would have had to make so that because they were holding these tapes until the merge/purge was finished.

Q Who would have made the decision to rent tapes?

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A Thompson and Associates.

Q Would you have been involved in that decision?

A We would have been involved in the sense of okaying the entire mailing, yes.

Q Would you have been aware from what companies or organizations he was renting lists?

A No.

Well, let me revise that. I would not have been aware of the brokers involved; I would have been aware of the actual identity of the lists themselves.

Q So you would have known one of these lists was from the National Republican Committee?

A Not necessarily, it depends on what the list is.

Q Not every republic list says National Republican List. If we rent ALEX lists, I would not have thought it come from the Atlantic List Company.

Q Did you ever have any contacts with persons at the Republican National Committee during the 1979-80 election cycle, or say in 1979?

MR. SPARKS: Any contact is the question.

THE WITNESS: I would have had no contact that would have had anything to do with the presidential compaign, no.

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BY MS. WEISSENBORN:

Q What types of contacts would you have had?

A I know people there personally, I would have had personal contacts.

Q To your knowledge would anyone else at FCM have ever had contact with the Reputlican National Committee with regard to the presidential campaigns?

A No.

Q To your knowledge would anyone have had contact with Citizens For Reagan?

A No.

Q Were individuals at FCM specifically directed not to have such contact with Republican National Committee personnel?

A They were specifically directed not to have such contact with the Reagan Committee or any other authorized committees, which would include the Republican National Committee.

MR. SPARKS: When you say "no contact" you mean no business?

THE WITNESS: Right, no business contacts whatsoever.

MS. WEISSENBORN: Let's turn to the next exhibit that I will have the reporter mark as Exhibit I. This involves expenditures made by FCM to Telepost, and it includes two

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fund raising letters designated Telepost/Dixie Victory Package.

(A 13-page document, first page entitled Itemized Independent Expenditures, to last page consisting of a Telepost envelope post-marked McLean Va. 4/14/80 Return to Sender, was marked as Exhibit I for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify the elements of this exhibit?

A I can identify the letters involved, yes.

Q Would you have been personally involved in their release?

A I would have been involved in their creation and would have okayed the final draft.

Q What is Telepost?

A I know only about Telepost what I'm looking at right now.

Q What was the basis of your decision to undertake the first of these projects, the Dixie Victory Project?

A Again, based upon our analysis that the Southern primaries were going to be important ones, especially after Mr. Reagan was defeated in Iowa and then won in New Hampshire.

Q And the Pennsylvania Package?

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A That was a large state that was one of our key states because of its size and because of the fact that it seemed that it was going to be a critical state for Reagan.

Q And you based your determination of its critical nature upon what?

A Newspaper accounts, magazine articles, internal analysis that we did based upon those things and so forth.

Q Turning to the fourth page of this exhibit, which is the invoice, to your knowledge is this invoice related to the Dixie Victory Package that is also attached?

A The invoice is marked Dixie Project, so I would imagine it was.

Q Do you know who J. Londino is, who is the person to whom this was written?

A An employee of Thompson & Associates.

Q What would Thompson's role have been here with Telepost?

A He would have lined up the Telepost to actually do whatever they do with these letters. He would have used them as a vendor, in other words.

Q Who would have composed the copy for the Telepost communication?

A Thompson & Associates would have composed the copy

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and I would have approved it.

Q Who would have supplied the mailing list?

A It would have been supplied through Thompson & Associates or they would have arranged for it to be supplied.

Q Turning to the second of the invoices, I think it is page 8 of this packet, to your knowledge is the Telepost/ Pennsylvania Packate, which is also attached, the product involved in this invoice?

A I don't know, there is no notation on the invoice at all that would indicate what product it is for.

Q The date on the communication is April 14th, and the Telepost was generated on the 16th. That seems to be the closest kind of a tie.

A It could very well have been for that.

Q Again, who would have supplied the text of this?

A Mike Thompson, Thompson & Associates.

Q And the mailing list?

A Same way, arranged for by Thompson & Associates.

Q So it would have been arranged by Thompson, even though the invoice was sent to Mr. Boehm at PCM?

A Yes.

Q Is it correct it varied in terms of to whom they

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would send the invoice?

A At times different companies preferred to run it different ways, if it went to Mr. Boehm, he would have checked it out with Mr. Thompson. Other times invoices would go to Mr. Thompson who would check it off and send them to us.

Q Was Telepost ever asked by FCM if it had earlier provided services for the Reagan Committee?

A Not to my knowledge.

Q To your knowledge did Mr. Thompson or anyone at Thompson & Associates ever ask that question?

A Not to my knowledge.

Q Were you aware Telepost had been performing services for the Reagan For President Committee just about the same time, in other words, February of 1980?

A No, I was not.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit J. This exhibit involves expenditures again made to Telepost by FCM in October 1980, and attached to it is a copy of an apparent FCM solicitation entitled Citizens For Reagan/Telepost.

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(A 5-page document, first page entitled Itemized Independent Expenditures, to last page consisting of a xeroxed envelope addressed to Citizens for Reagan in '80 was marked as Exhibit J for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify these documents?

A I have seen the letter, yes.

Q To your knowledge would Citizens For Reagan telepost the attached solicitation be related to this payment?

A Could you repeat the question?

Q To your knowledge, is there a question between this payment of $480.00 to Telepost for postage and this particular solicitation?

A I'm not sure one way or the other, it could very well have been.

Q Did Telepost provide other services for FCM in the late part of the general election?

A Not to my knowledge.

MS. WEISSENBORN: I will ask the next document be marked by the reporter as Exhibit K, which involves payment made by FCM to Arthur J. Finkelstein in March of 1980.

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(A 3-page document consisting of material relating to Arthur J. Finkelstein was marked as Exhibit K for identification and attached to the original copy of the deposition.)

MS. WEISSENBORN: This exhibit also contains a letter from Ronald W. Finckelstein to Mr. Curtis Herge dated on October 16, 1980.

BY MS. WEISSENBORN:

Q Can you identify these documents?

A I have seen the FEC report in question; I'm not sure what documents you are asking me to identify.

Q All three.

A I have seen the page of the FEC report, and I know what the survey was. The letters don't look familiar to me.

Q What is Arthur J. Finkelstein & Associates?

A It is a consulting firm in Mount Kisco, New York, and they do primarily surveys, to my knowledge.

Q What types of surveys?

A Surveys of individuals, voters, potential voters, political servants.

Q Who is Ronald W. Finkelstein?

A I imagine he is related to Arthur J. Finkelstein, I

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believe he is his brother.

Q Did FCM have a written contract with Arthur J. Finkelstein & Associates?

A Not to my knowledge.

Q Why was this firm chosen to take a survey for FCM?

A They were chosen because we had previous knowledge of the work they have done and we knew they could accomplish for us what we wanted to accomplish.

Q Was this a direct arrangement between FCM and Finkelstein?

A Yes.

Q Would you tell us what service did Finkelstein performed in return for the expenditure shown in this exhibit?

A They conducted a survey for us in the State of Wisconsin.

Q What types of questions would have been included in that survey?

A Questions involving political attitudes of various people, attitudes for candidates and issues.

Q Would these questions have included anything about the national presidential campaign?

A Yes, it would have.

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Q Would it have been issue-oriented?

A Both issue and individual oriented.

Q Would Ronald Reagan have been mentioned in the questions, to your knowledge?

A Yes, he would have been.

Q At the time that FCM contracted with Finkelstein, did anyone at FCM ask whether that organization had previously performed services for any authorized Reagan committee?

A No.

Q Did you yourself ask them that?

A No, I didn't.

Q Was FCM otherwise aware any Reagan paid for services had been performed?

A No.

Q Did FCM personnel ever see the result of any surveys done by Finkelstein by the Reagan For President Committee?

A I never saw such results and to my knowledge no one would have seen such results, no.

Q To your knowledge did anyone at the Reagan For President Committee see the results of the survey you commissioned from Mr. Finkelstein?

A Not to my knowledge.

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MS. WEISSENBORN: I believe we have agreed that we may see the results of this, is that correct?

MR. SPARKS: The results of what?

MS. WEISSENBORN: Of the Wisconsin survey.

MR. SPARKS: You want to see the results of the survey, or the questionnaire?

MS. WEISSENBORN: We have determined both.

MR. SPARKS: Because you came up with a different thing yesterday.

MS. WEISSENBORN: We have reconsidered.

MR. SPARKS: You have already told me in writing you will pay for xeroxing.

MS. WEISSENBORN: Yes.

MR. SPARKS: It is a beast, but you can have it.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit L, which consists of two reports filed by FCM involving Ed Nichols Associates.

(A 2-page document, entitled Debts and Obligations and Itemized Disbursements was marked Exhibit L for identification and attached to the original copy of the deposition.)

BY MR. WEISSENBORN:

Q Can you identify these two reports?

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A Yes, I have seen these pages from our FEC report.

Q Who is Ed Nichols?

A I have no idea.

Q Do you know what Ed Nichols Associates does?

A Data processing -- I'm reading right from the FEC page you have given me.

Q Do you know what particular service this expenditure in January 1981 involved?

A No, I don't.

Q Do you know whether or not it was related to the Ronald Reagan campaign?

A No, I don't.

Q Were you aware that Ed Nichols Associates had performed services for Reagan For President as early as 1980?

A No, I had not.

Q Did you ever speak to anyone at Ed Nichols about the Reagan campaign?

A No, I don't even know who Ed Nichols is, I never heard of him.

Q Who would know?

A We would first have to determine what this is for. There were thousands and thousands of invoices that went back

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and forth during the campaign, and if we looked into and found out what this was for, we could identify who would know exactly who Ed Nichols was and why we contracted with him. If it was a Reagan project or if it had anything to do with direct mail Mike Thompson would know.

Q I don't have exhibits related to the next two vendors, but for the record, I would like to ask about them.

First is Tri-State Envelope.

A Yes.

Q FCM reports filed with the Commission show that expenditures were made to Tri-State Envelopes in 1980 and not reported as independent expenditures in support of Ronald Reagan. Did Tri-State ever do any work for FCM that was connected with your support of the Reagan candidacy?

A I don't know. If we didn't report we did not do any, then I assume they did not.

Q Did you know at the time you employed Tri-State Envelope this firm was also being used by authorized Reagan committees?

A I did not know that, no.

Q And the second is Metro Printing and Mailing. Reports filed by FCM with the Commission show expenditures were charged

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to Metro Printing and Mailing in 1978, '79 and '80. The 1980 expenditures were not reported as independent expenditures, and by that I don't mean the 1979 ones were, I have concentrated on 1980.

Did Metro Printing and Mailing ever do any work in connection with your support of the Reagan candidacy?

A Not to my knowledge.

MR. SPARKS: Excuse me, I'm confused. Are you saying FCM reported in 1979 --

MS. WEISSENBORN: I'm saying I don't know whether they did or didn't.

MR. SPARKS: Your question is with respect to 1980?

MS. WEISSENBORN: Yes.

MR. SPARKS: You prefaced it by saying "with respect to 1980," and then you said "did they ever."

BY MS. WEISSENBORN:

Q In 1980 did Metro --

A If we didn't list them as independent expenditures, then it is my impression they never did such work.

Q At the time you made expenditures to Metro Printing and Mailing in 1980, did you know that this company was being used by the Reagan-Bush Committee?

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A No, I did not.

MS. WEISSENBORN: Turning to a different area, I ask the reporter to mark the next document as Exhibit M. This consists of a memorandum from yourself to Ken Boehm, Jeff Kane and Ralph Galliano dated July 26, 1979, and also a Mailgram purportedly received by FCM from Ronald Reagan on July 24, 1979.

(A 2-page document consisting of a memo dated 7/26/79 and a mailgram was marked Exhibit M for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify these two?

A Yes, I have seen the Mailgram and I authored the memo.

Q Could you tell us what the Mailgram stated?

A "It has been brought to my attention..."

MR. SPARKS: It speaks for itself.

THE WITNESS: It speaks for itself.

BY MS. WEISSENBORN:

Q Did the FCM Board respond to Ronald Reagan's request that FCM cease making expenditures on its behalf?

A No.

Q Were there further communications between Reagan and FCM concerning FCM's planned expenditures on behalf of Mr. Reagan?

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A Absolutely not.

Q The memorandum to Messrs. Boehm, Kane and Galliano proposed a meeting for August 15, 1979. Who all was at that meeting, do you recall? Or did you have a meeting on August 15th?

A If my memory serves me correctly, we had a meeting including the people mentioned in this memo.

Q Was anyone else there?

A Not to my recollection.

Q And was there a discussion of the Reagan request contained here?

A A discussion of the Reagan request was undertaken by telephone in July. That discussion was repeated at the meeting; in other words, we had been discussing the Reagan request on a regular basis.

Q And the decision was to do what?

A The decision was to continue with our independent expenditure.

Q What statements did Citizens for Reagan in '80 concentrate upon during the period of the presidential primaries?

A We concentrated upon some of the early primary states, New Hampshire, some of the large states such as Pennsylvania, and some of the southern states.

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Q How were these states selected?

A Well, as I said before, we would read analyses of the campaign in the newspapers, magazines and other public available documents, and we would then discuss among us as to which direction we thought our compaign should go.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit N, a copy of the Citizens for Reagan in 80 solicitation and designated on the cover sheet "Media Package."

(A 10-page document concerning Citizens for Reagan in '80, with a cover sheet entitled Media Package was marked Exhibit N for identifciation and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes, I have seen the letter before.

Q Can you tell us approximately when it was mailed?

A Excuse me?

Q Can you tell us when it was mailed?

A It was mailed on Tuesday.

I don't know when it was mailed, no.

Q Would it be reasonable to assume it went out in

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November or December of 1979?

A That is a guess, I really don't know.

Q On page --

A There might be a date in here. We sent so many letters out it is impossible for me to remember exactly.

Q On page 3 in the paragraph underneath the budget it says something about this dynamic television special can be ready by December 15th.

A So it would be reasonable to assume the letter went out before December 15, 1979.

Q On this same page there is a proposed budget that appears to involve planned activities in Iowa, New Hampshire, South Carolina and Florida. Again, why were these states selected as targets?

A For the reasons I specified before as to why we targeted any other states.

Q The amount budgeted for New Hampshire is $19,000. Did you discuss this approach particularly involving New Hampshire the amount of money you planned to spend, how you planned to spend it, with anyone at the Reagan Committee?

A No, not with anyone at the Reagan Committee. It was discussed extensively within our own committee.

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Q Who would have prepared the copy for this letter?

A Michael Thompson.

Q With your approval?

A Yes, and I would have approved the final mailing draft.

Q And what about the list?

A Mr. Thompson would have arranged for that.

Q What was the basis for the figures that you had here for your budget?

A The budget represented rough estimates that we had prepared at the time in conjunction with our discussions with Michael Thompson and Ken Boehm and myself. We had given, asked Mr. Thompson to project what we could raise from a letter like this and budget it out to the various primaries.

Q Was there any particular reason the New Hampshire amount was less than any other state?

A At the time -- it's apparent at the time this letter was sent out it was before the Iowa caucus, since there is money budgeted for Iowa. At the time we projected he would win Iowa and New Hampshire would not be a critical state for him to win.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit O. It is also a copy of a

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a Citizens for Reagan in '80 solicitation, designated Iowa - New Hampshire Package.

(A 12-page document entitled Citizens for Reagan in '80, Iowa-New Hampshire Package was marked Exhibit O for identification and attached to the origional copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify that?

A I have seen the letter before, yes.

Q Do you know approximately when it would have been mailed?

A It would have been mailed in late 1979 or early '80, based upon the contents of the letter.

Q Apparently according to the first page it was mailed prior to the Iowa Caucus.

A That is right, and that's what I'm basing my guess on.

Q On page 3 of this solicitation letter, the third paragraph reads -- actually the fourth paragraph, reads: "A budget of $55,000 for the Iowa Caucuses and $65,000 for the New Hampshire primary must be raised as quickly as possible."

How do you account for the great increase in the budget for New Hampshire from the $19,000 we had discussed earlier?

A For New Hampshire?

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Q Right.

A There were two reasons for that I recollect. One, the only national package we had discussed earlier had raised more money than I had projected, and therefore we were able to up our estimate.

Secondly, it was becoming more and more clear that New Hampshire was a critical primary.

Q What did you base that on?

A Magazine articles, newspaper articles.

Q Did you have any specific information regarding the financial situation of the Reagan Committee?

A Only what we would have read in the newspapers.

Q Did you ever talk to anyone at the Reagan Committee during this period?

A No.

Q How much did FCM ultimately spend in connection with the New Hampshire primary?

A I believe that we spent ultimately somewhere -- I won't speculate, we can find that information out.

Q Who supplied the text for this particular solicitation?

A Mr. Thompson would have drafted it, I would have approved it.

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Q And the mailing list?

A He would have arranged for it.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit P, which is again a copy of a Citizens For Reagan solicitation labeled Out of Money Package.

(An 8-page document entitled Citizens for Reagan in '80, Out of Money Package, was marked Exhibit P for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBOPN:

Q Can you identify that?

A I have seen the letter.

Q Do you have any idea when it was mailed?

A No, I don't; I suppose we could speculate by looking at the text of the letter -- sometime in early 1980, I would guess.

Q Who would have written the text of the letter?

A Mr. Thompson.

Q And who would have chosen the mailing list?

A He would have arranged for it.

Q On page 1 of the letter the statement is made -- excuse me, but for the record, you would have approved the text?

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A I would have approved the text, yes.

Q On page 1 of the letter the statement is made that "Ronald Reagan's official campaign is literally running out of available cash."

What did that mean?

A I think it speaks for itself, they seemed to be running out of money at that time.

Q In terms of the actual money of what they had or in terms of limit?

A In terms of the fact there were large articles in the Washington Post and others stating that the Ronald Reagan campaign was literally running out of cash.

Q Did you have any contact with persons of the Reagan For President Committee involving their financial situation?

A None whatsoever.

Q Did you have any knowledge as to how close Reagan For President was coming to its commitment?

A We had whatever knowledge we had out of the newspaper reports which was pretty extensive at the time.

Q Turning to the next document -- but prior to that, during 1980 did you maintain a daily diary of telephone conversations?

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A I personally?

Q Yes.

A No.

Q Of appointments?

A I have an appointment book which I would note what appointments I had to keep them.

Q But in terms of contents of discussion?

A No, I kept no detailed diary like that, no.

Q Did anyone at FCM maintain telephone diaries?

A Not to my knowledge.

Q Did your receptionish or the person who answered the telephone for everyone maintain copies of messages that came in?

A Not to my knowledge, no.

Q In your answers to the Commission's interrogatories, you stated the telephone number of FCM is 703, 524-4400.

A That is correct.

Q And that is still the number?

A Yes.

Q You also stated that two additional numbers were used, 703 525-1304, and 615, 521-6216.

What office did the 525-1304 number cover?

A That was a number that rang in the same office, the

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FCM office.

Q Was it used by -- did you have phone banks?

A Yes.

Q Would that have been the number?

A We had a phone bank that was in constant use and we had also a satellite office in the same building for our Students For Reagan campaign. Now whether that exchange you mentioned was for one or the other, I'm not sure off the top of my head.

Q Do you have any idea how many persons would have used the 525-1304 number?

A How many persons would have used it?

Q Had access.

A Virtually everyone working there had access to all the telephones.

Q According to records submitted by FCM, 615, 521-6216 was used by Lloyd Doherty of Powell, Tennessee. Who is he?

A He was hired to run our Tennessee operations, Citizens For Reagan in '80, a project of FCM.

Q What did his Tennessee organization do?

A Organizing local volunteers to work for a Reagan presidency, and they were also doing selected mailings and

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other things.

Q Did it cover more than just Tennessee?

A No.

Q Did you have similar types of offices in other states?

A It was a pilot project so to speak, and we did not do it in any other state, no, we were testing it in Tennessee.

Q Did you use WATs lines?

A At FCM?

Q Right.

A I believe we did, yes.

Q Does the number 524-4400 serve your entire FCM office?

A I believe it served the entire office, but it did not certainly serve the Tennessee office or the satellite offices we had.

Q But your local main headquarters office?

A Yes.

Q How many instruments were serviced by this number during the '79-'80 cycle?

A I don't know.

Q Do you have any idea, ten, twenty, thirty?

A Any of those, I'm sure we could find out from the

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the phone company, I don't know.

Q Do you know how many rotations were involved?

A No, I don't.

Q In your response to the Commission's interrogatories you stated personnel were not assigned to specific extensions. You mentioned this earlier, but how were the phones used?

A Well, we had a phone bank used for solicitation of money or making other mass phone calls such as trying to get voters to the pole. In addition, we had phones in the various parts of the office, people had an office and they would have a telephone in their office.

Q Would the phone bank have used the number 524-4400?

A They should not have, but the people working there would have had access to it, yes.

Q Did FCM have a policy regarding long distance telephone calls?

A Our policy was that long distance phone calls were permitted only for long distance calls, but that is impossible to enforce.

Q Was there a policy that long distance calls be cleared by a supervisor?

A No.

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Q The telephone bill submitted to the Commission which apparently relates to 703, 524-4400, also indicates that certain itemized long distance calls were made from the number 525-4842. What office did that number serve, do you know?

A No, I don't.

Q Then there was 524-7124 and 7422.

A Off the top of my head I don't know what those are.

Q Did you add any additional lines in the autumn of 1980?

A We were constantly changing the number of telephone lines we had, and constantly going up and down.

Q Did you ever issue telephone credit cards to FCM?

A I never authorized such a card to anyone, no.

MS. WEISSENBORN: I will ask the reporter to mark the next document as Exhibit Q. This exhibit consists of a sheet supplied by FCM showing three pages of long distance itemized telephone calls.

(A 1-page document of three sheets of telephone records entitled Detail of Itemized calls, dated 11/2/79 was marked Exhibit Q for identification and attached to the original copy of the deposition.)

MS. WEISSENBORN: The bills are indicated November 2, 1979 and apparently involve the use of Area Code 703, 524-4400. I would like to draw your attention to the second page on this

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sheet to item 5, it appears according to this itemized telephone call that someone made a call to Area Code 213, 670-9161 in Inglewood, California on October 31, 1979.

BY MS. WEISSENBORN:

Q Are you aware of the identity of the receiving office?

A No, I am not.

Q This is the Reagan For President office in Inglewood, California.

A I was not aware of that until you said that.

Q Do you know who at your office might have made this call?

A No.

Q This was in late '79.

A That is right.

Q It was made at 8:50 in the evening. Was there anyone there that tended to stay late in the evening?

A No, the phone bank would work until late; that meant people on the phone bank would have access to other administrative telephones, not a part of the phone bank.

Q In Exhibit A you attached a list of FCM personnel.

A Yes.

Q Would all the phone bank personnel be included in

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that list?

A They should be, yes.

MR. WEISSENBORN: Turning to the next exhibit, which would be Exhibit R, this is two lists of phone calls, and the format appears to be different from that of the previous telephone, no name is shown, but the calling number appears to be 703, 524-4400, and the date of the bill is December 2, 1979.

(A 1-page document of two sheets of telephone records entitled Originating Terminal ID, dated 12/2/79 was marked Exhibit R for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Do you have any idea why the difference in format between this exhibit and the one we just talked about?

A No, I don't.

Q Is it possible it could have involved a credit card call or special arrangements?

A I have no idea.

Q Do you have any idea what originating terminal ID means? It's at the bottom of each of the pages.

A No. I'm sure we could find it out.

Q I would draw your attention to the second of the two

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pages, the ninth item down, which appears to show a call made to Inglewood, California on November 14, 1979 to Area Code 213, 670-9161, no time of day is given, but the record shows it was a 9-minute call. This is the same receiving number as that involved in the prior exhibit. Again, would you have any idea who would have made this call to the Reagan Headquarters in Inglewood?

A No, I have no idea.

MS. WEISSENBORN: The last exhibit we will mark as Exhibit S, consisting of three pages of itemized telephone calls, again billed to 703, 524-4400, the bill is dated November 2, 1980.

(A 1-page document of three sheets of telephone records entitled Detail of Itemized calls, dated 11/2/80 was marked Exhibit S for identification and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q I call your attention to the third list of itemized calls, the first item just below the heading Calls from 703, 525-7421. Do you have any idea again what relationship this particular number had to your --

A No, I don't know.

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Q The first item below that shows a 12-minute call to Area Code 201, 785-9150 in Little Falls, New Jersey on October 3, 1980 at 5:53 p.m. Would you be familiar with this receiving number?

A No.

Q According to records supplied by the Reagan/Bush Committee this is the number of the Reagan Campaign Headquarters in Little Falls, New Jersey. Do you know who would have made this cass?

A No, I wouldn't.

MS. WEISSENBORN: Does counsel have any questions he would like to pose?

MR. SPARKS: No.

MS. WEISSENBORN: I believe that concludes all the questions we have, and we will close the deposition.

MR. SPARKS: We do not waive signature.

(Whereupon, at 11:55 a.m. the taking of the deposition of ROBERT C. HECKMAN was concluded.)

- - -

(I have read the foregoing pages 4 through 72, inclusive, which contain a correct transcript of the answers made by me to the questions therein recorded.

_____

Robert C. Heckman

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CERTIFICATE OF NOTARY PUBLIC

I, William J. Allen, the officer before whom the foregoing statement was taken, do hereby certify that the witness whose statements appear in the foregoing transcript was duly sworn by me; that the statement of said witness was taken by me in shorthand and thereafter reduced to typewriting under me direction; that said transcript is a true record of the statements given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action to which this statement relates, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

William J. Allen

Notary Public in and for
the District of Columbia

My Commission Expires:

April 30, 1982

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EXHIBIT A 8 3 0 4 0 4 3 0 0 8

BEFORE THE FEDERAL ELECTION COMMISSION

CARTER-MONDALE REELECTION COMMITTEE, INC., et al.,	)	
Complainants,	)	
-against-	)	MUR 1252
FUND FOR A CONSERVATIVE MAJORITY, et al.	)	
Defendants.	)	

ANSWERS TO INTERROGATORIES

COMES NOW, Fund For A Conservative Majority ("FCM"), by its Chairman, Robert C. Heckman, and in response to the written Interrogatories of the Federal Election Commission to FCM in this matter, answers as follows, in paragraphs lettered to correspond to the lettered paragraphs of the Interrogatories:

B. The Chairman of FCM is Mr. Robert C. Heckman; and, the Treasurer of FCM is Mr. Kenneth F. Boehm. The members of the Board of Directors of FCM are Mr. Robert C. Heckman, Mr. Kenneth F. Boehm and Mr. Jeffrey D. Kane. The Executive Director of FCM from September, 1979 to January 5, 1981 was Mr. Ralph J. Galliano. The current Executive Director of FCM is Mr. Paul G. Dietrich. All staff members of FCM work under the direction of the Executive Director.

Attached hereto is a list of, to the best of your affiant's knowledge, all the people who served on the staff of FCM as an employee, consultant or other agent from September, 1979, to the present.

The following three firms were authorized to make media time buys in behalf of FCM: Thompson and Associates; Edmunds and Associates; and, H.M.L., Inc.

A variety of volunteers worked in or with FCM's "Citizens for Reagan in '80" project. FCM maintained no record of the names of those volunteers.

(1) Expenditures by FCM could only be authorized by a vote of the FCM Board of Directors or by the express direction of the FCM Treasurer and, with his authority, the FCM Executive Director. Fund raising and time buying consultants, such as Mr. Mike Thompson, Mr. Tom Edmunds, H.M.L. Inc., and others, were also authorized to approve expenditures when they were working on projects previously authorized by FCM's Treasurer or Executive Director.

(2) Upon information and belief, the following individuals participated in the production of documents and materials by FCM which related to FCM's "Citizens for Reagan in '80" project: Mr. Ralph Galliano, Mr. Frank Cannon, Mr. Ken Boehm, Mr. John Gizzi, Mr. Robert Heckman, J. Curtis Herge, esq., and Mr. Mike Thompson.

(3) The following individuals participated in the planning, organization and formation of FCM's "Citizens for Reagan in '80" project: Mr. Robert Heckman, Mr. Kenneth Boehm, Mr. Jeffrey Kane, Mr. Ralph Galliano, J. Curtis Herge, Esq., and Mr. Mike Thompson.

C. The current telephone number for FCM is (703) 524-4400. No extension numbers were assigned to any individual person listed in response to Interrogatory B. According to the records of FCM, the following additional phone numbers were used by FCM: (703) 524-4400, (703) 525-1304, and (615) 521-6216.

D. Between January, 1980 and the present, neither FCM nor FCM's "Citizens for Reagan in '80" project held any fundraisers or fundraising events.

E. There is no way for FCM to know whether each of the individuals identified in Interrogatory B has any

relationship (past or present) with the groups and associations listed in Interrogatory E. Such information is not requested or required upon their employment with FCM, and such records are not kept by FCM, subject, however, to the following:

(1) All employees of FCM had the opportunity to participate in FCM's "Citizens for Reagan in '80" project. By reason of the fact that "Citizens for Reagan in '80" was a project of FCM and was administered as such, "Citizens for Reagan in '80" had no separate legal identity. Therefore, the officers, directors and employees of FCM were the operational and administrative authorities of "Citizens for Reagan in '80."

(2) So far as known to the undersigned affiant, from September, 1979 to November 4, 1980, no individual identified in Interrogatory B had any association with the Reagan for President Committee.

(3) Arthur J. Finkelstein and Associates was commissioned in the past to do work for FCM under the direction of Mr. Ralph J. Galliano.

(4) Mr. Ralph J. Galliano is a former employee of the National Conservative Political Action Committee.

(5) Many of the employees of FCM are registered Republicans.

STATE OF VIRGINIA)
COUNTY OF ARLINGTON) SS:

The undersigned, being first duly sworn, on oath deposes and says that he has read the above and foregoing Answers to Interrogatories by him subscribed, knows the contents thereof, and that the answers therein set forth are true.

Robert C. Heckman
ROBERT HECKMAN

SUBSCRIBED and sworn to before me this 15th day of January, 1981.

Cynthia D. McCarter
Notary Public

My commission expires: December 5, 1982

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ABERNETHY, JOHN J.
ACEVEDO, LISA ANN
Allen, Edward H.
Amburgey, Clavin T.
Amundson, Steve Bruce
Anderson, David P.
Anglari, Maroverite M.
Athanson, Deborah J.
Bake, Maroaret L.
Ballentine, Brian T.
Barnes, Mindy
Barnett, Florence A.
Baxter, Bruce E.
Beaty, Kyle B.
Beeler, Richard
Bennett, Thomas D.
Boehm, Ken
Boynton, Robert A.
Brewer, Gregory J.
Brill, Wallace J. Jr.
Bruce, Jodell
Burgess, James E.
Burlingame, Becki C.
Canfield, Mark C.
Cannon, Francis P.
Carlson, Juan M.
Carpey, Daniel M.
Carter, Helen C.
Cerna, Olga J.
Chambers, Bill
Champagne, Bernard J.
Clay, M.E.
Cliff, Dianee
Coker, David
Cournan, Mary Ann
Cox, Earl G. Jr.
Crenshaw, Judy
Cross, Carol L.
Curtis, Carla J.
Daugherty, Lloyd
Dawson, Hazel J.
Delaney, Serena A.
Dickinson, Diana L.
Dickson, Diana L.
Dikeman, Carroll H.
Dolan, Bob
Dudley, Michael R.
Dunlop, James R.
Eggers, Mary
Eidlin, Richard J.
Elmore, Patricia
Evans, Catherine D.
Falkenberg, Elaine K.
Field, Mel H.

Fitzgerald, Daniel W.
Fitzgerald, Kevin
Fitzgerald, Megan A.
Gaaserud, Karin
Galliano, Ralph J.
Gavin, Roberta S.
Ghanipour, Maryann
Giampietro, Martha T.
Gizzi, John
Graine, Robin L.
Grasso, Kenneth L.
Haines, Lisa Alice
Hansen, Doris P.
Hansen, Marta
Hansen, Willard
Harding, Mark
Harmon, Arthur
Heckman, Robert C.
Heise, Eric
Henderson, Cheryl
Higgins, Vera Clay
Hightower, Carol
Hines, Susan
Holcomb, Shannon W.
Horness, Jacqueline
Horowityz. Daryl
Howell, David V.
Hughes, Aleighta L.
Hyatt, Susan
Jakaitis, John A.
Jones, Jean P.
Kampolla, Karen M.
Kaplan, William E.
Karlson, Courtney
Keating, Bill
Kelly, Ida
Kelly, John B.
Kelly, Peter B.
Key, Beatrice
Key, Mary A.
Kleiman, Gil
Knight, Willard O.
Kupersmith, Charles D.
Laniguera, Daniel W.
Lambert, Wayne A.
Lamountain, Rick
Lampe, Scott A.
Linderman, Phillip
Lodergan, Hope
Londino, Joe
Longyard, William H.
Lopaz, James A.
Marishi, Sachie
Mann, Michael
Manzelli, Peter
McKee, Eileen
Meder, Cecil
Mills, Kim
Miri, Giso

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Mottola, Chris
Mullenhoff, Mark F.
Mullins, Kathy M.
Nagurney, Dave M.
O'Brien, William C.
O'Callaghan, James J.
Pair, Leona
Pana Gakos, Estelle
Parlier, Michele W.
Patton, Charles O.
Pelott, Robert O.
Pena, Costanza
Pencarski, Ed
Peterson, Brad
Phares, Tim
Pittman, Virginia Faye
Renfrow, Jeanne Marie
Richardson, Robert C.
Riley, Deborah A.
Riley, Sandy
Ringhausen, Kathryn Y.
Rodway, Allan C.
Roldan, Carlos E.
Roldan, Hernando J.
Sacharanski, John
Salman, Christopher M.
Sanders, David
Sexton, Lea Ann
Shearer, Danny L.
Siemon, Mark A.
Silverfield, Martin B.
Simon, Ken B.
Simonsen, William
Smathers, John
Smutko, Joan S.
Stoskus, Paul J.
Streeter, Linda D.
Strolhrek, John Stanley
Supka, Kevin P.
Switky, William R.
Switky, Ralph
Taylor, Emerson
Tocco, Brian
Tuggle, Linda J.
Tyson, David
Valls, Mary
Van Buskirk, Robert C.
Van Gales, Symarion
Vignare, Christopher
Vignare, Kim
Ward, Robert A.
Wibert, Alta M.
Wolf, Robin
Wood, William
Woodbury, Deborah S.
Zeavin, Jill R.

EXHIBIT B

September 7, 1979

Mr. Ralph Galliamo
Fund for a Conservative Majority
1022 Wilson Boulevard
Arlington, Virginia 22209

Dear Ralph:

Enclosed is a memorandum which is designed to be reproduced and distributed to your field people. Please call me after you read it and let me know if it is what you and Bob had in mind.

Sincerely,

J. Curtis Herge

enclosure

JCH:tmg

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September 7, 1979

MEMORANDUM

TO: The Board of Directors of Fund for a Conservative Majority

FROM: J. Curtis Herge

SUBJECT: Guidelines on Independent Expenditures

This memorandum is written in response to your request for a brief summary of the relevant provisions of the law on "independent expenditures" which could serve as a guideline for your critical field personnel who are working on the Citizens for Reagan in '80 project.

Of course, the most critical thing is to provide you with the definition of an independent expenditure, which appears in the Federal Election Campaign Act of 1971, as amended.

> An independent expenditure is an expenditure for communications made expressly to advocate the election or defeat of a clearly identified candidate which is not made with the cooperation or consent of, or in consultation with or at the request or suggestion of, any candidate or any of his or her agents or authorized committees.

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This definition is the keystone for the entire project. It is suggested that all personnel be made familiar with it and understand it. The important features of the definition are:

1) The expenditures are being made independent of Gov. Reagan, his agents and his campaign committee. They are being made by Fund for a Conservative Majority, a multi-candidate political committee. (Citizens for Reagan in '80 is a project of Fund for a Conservative Majority.)

2) The expenditures are those for communications "expressly to advocate" the nomination and election of Gov. Reagan, This means any communication containing a message which advocates his nomination or election. Included, for example, are expressions such as "vote for," "elect," "support," "cast your ballot for" and "Reagan for President."

3) To be independent, the expenditures must be made without the cooperation of Gov. Reagan, his agents and his campaign committee. All personnel must be admonished not to have any communication whatsoever with Gov. Reagan, his agents or his campaign committee. (Agent means any person who has been placed in a position within the campaign organization where it would reasonably appear that in the ordinary course of campaign-related activities he or she may authorize campaign expenditures.) These prohibited communications are to be avoided. The Federal Election Commission will assume that any contacts, between FCM personnel and members of the proscribed class of persons, involved a discussion of the expenditures and/or the plans of the Reagan Campaign. The burden will then be on FCM to

demonstrate that such discussions did not take place. Any accidental or inadvertant contacts with members of the proscribed class of persons should be promptly terminated, be documented (as to time, place, people involved and matters discussed) and be reported immediately to the Executive Director of FCM.

In order to be independent, an expenditure cannot be made through any person who is or has been authorized to raise or expend funds for Gov. Reagan or his campaign committee; or, who is or has been an officer of Gov. Reagan's campaign committee; or, who is or has been receiving any form of reimbursement or compensation from Gov. Reagan, his agents or committee. All personnel who are associated with FCM on this project must meet this test. Therefore, inquiry should be made of prospective personnel whether or not they fall within this defined group. Furthermore, any supplier of goods and services to FCM should be asked, when the initial contact is made, whether or not the supplier falls within this category.

Another prohibition is that FCM may not pay to disseminate or republish any of Gov. Reagan's authorized campaign material. In other words, FCM may not make an expenditure to distribute copies of campaign brochures produced by the Reagan Committee, or to publish an advertisement

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utilizing a text prepared by his committee. Therefore, the content of any proposed communication produced by FCM personnel should be cleared as to source and content with the Executive Director of FCM before it is published or disseminated.

Disclaimers

Any communication which is published or disseminated must make it clear that "Citizens for Reagan in '80" is a project of Fund for a Conservative Majority. In addition, on the face or front page of all printed matter, or at the beginning or end of a broadcast or telecast, the following disclaimer must appear:

> "Paid for by Fund for a Conservative Majority and not authorized by any candidate."

Furthermore, if the communication solicits contributions, the following additional statement must appear:

> "A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

Reporting Requirements

FCM must itemize each independent expenditure it makes exceeding $100 at the end of any reporting period in which the expenditure is made. Independent expenditures of $100 or less are also reported as unitemized expenditures.

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Therefore, FCM will require its agents to report to it, as required, the name and address of the person to whom every expenditure was made; the amount; the date; and, the purpose. A receipted bill must be secured and be sent to FCM for its records.

Fund-Raising

No fund-raising activity should be conducted on behalf of FCM without the prior written authorization of FCM. FCM will provide instructions on the type of information that must be secured from each contributor. The required contributor information must be immediately reported to FCM and the contribution delivered to FCM within five days after receipt.

Conclusion

The Federal Election Campaign Act is complex. The specific rules relating to independent expenditures are particularly complex. All field personnel should be instructed to conduct their operations and activities only in compliance with the procedures developed by FCM. Questions should be directed to the Executive Director of FCM and all innovative plans and projects should receive a clearance from FCM before any funds are expended.

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C

EXHIBIT C

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

Page 3 of 7 Pages

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001998

Full Name, Mailing Address and Zip Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Rhetican & Assoc. Inc. 1011 Arlington Blvd. #131 Arlington, VA 22209	Public Relations Proffesional Fees	5/27/80	143.70	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Paperworks 2876 Hartland Rd. Falls Church, VA 22043	Printing Expenses	5/27/80	155.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Park Lane Press	Advertising Fees	5/27/80	313.04	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Wiland & Assoc. Inc 219 East Davis St. Culpepper, VA 22701	Printing Expenses	5/27/80	1299.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Diversified Direct Inc. 2308 Prosperity Ave. Fairfax, VA 22031	Printing Services	5/27/80	2112.14	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Thompson & Assoc. 7015 Old Keene Mill Rd. Suite 203 Springfield, VA 22150	Artwork Services	5/27/80	28.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ 4,050.88

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ 4,050.88

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

_____
NOTARY PUBLIC

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FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Susan R. Weissenborn

Date 6/27/83.

FEC 9-21-77

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FUND FOR A CONSERVATIVE MAJORITY
1522 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

VOIDED

Citizens Fidelity Bank

May 27 80

PAY THE SUM 2112 DOLS 14 CTS ... DOLLARS $ 2,112.14

TO THE ORDER OF Diversified Direct, Inc.
8936 Prosperity Ave
Fairfax, Va 22031

Rudyard J. Gallman

NOT NEGOTIABLE

⑈050146 ⑆

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-4 V-C

DATE	DESCRIPTION	AMOUNT
5/27	Invoice # 1983 Printing Services CFR '80"	$2112.14

Diversified Direct, Inc.

INVOICE

6 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Mail to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1983

DATE April 25, 1980

TO:

Fund for a Conservative Majority
c/o Thompson & Assoc.
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

CFR 180

Wiland & Assoc.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	DDI P.O. NO. 1708 / 10609	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
133 M	Computer forms, with 3 color face and black back.	15.27/M	2,030.91
	4% Va. tax:		81.23
	TOTAL INVOICE:		$2,112.14

Final DRIVE

See attached copy.

8304003000

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

FINAL VICTORY DRIVE PACKAGE

8304040100



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

8304301

May 16, 1980

Mr. P C Davis
PO Box 1063
Quincy, FL 32351

Dear Mr. Davis:

Reagan as President and a Conservative Majority in the Senate is truly within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country."

<u>With your help we can soon nominate and elect Ronald Reagan as President! And we can control the Senate as well</u>!

"Citizens for Reagan in '80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PACs in the country and its efforts have helped elect many of today's conservative leaders.

FCM is seeking to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in electing Ronald Reagan as President of the United States.

If we are to succeed, we need your help. Please join with "Citizens for Reagan in '80" today.

A significant amount of "independent money" has already been raised to help nominate and elect Reagan our next President.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

But more, much more, needs to be done.

The Eastern Establishment and the liberal news media hope to deny victory to Ronald Reagan.

We must not allow them to succeed! Reagan can win!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from you and other patriotic Americans.

Citizens for Reagan budgeted a great deal of money for the important primaries in New Hampshire, the South, Illinois, Connecticut, Pennsylvania and Texas. Now its efforts are focussed on the important final primaries in California, Ohio and New Jersey, on June 3rd.

Radio and newspaper advertising, voter mailings, polling and literature distribution is being carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States.</u>

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Rea-

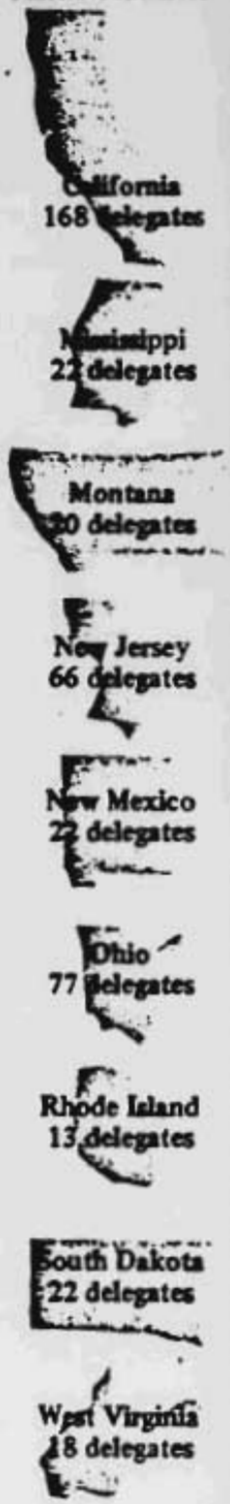
Reagan Country

Final VICTORY Drive

JUNE 3 1980



June 3 Primaries



Total delegates at stake on June 3: 428

May 15, 1980

Mr. Bruce R Johnson
340 E Madison Ave
Wheaton, IL 60187

Dear Mr. Johnson:

Now we must secure the final nomination victory for Ronald Reagan and prove that he can defeat President Carter this fall!

On June 3, nine important states hold Republican Primaries -- for your future reference, I have noted the list of states on the margin of this page.

<u>Ronald Reagan must use these elections to build a strong base of support for winning in the fall</u>.

"Citizens for Reagan in '80" has budgeted a large amount of money to build a base of support in these important states -- a base for defeating President Carter.

Blue collar workers, conservative Democrats and Independents, religious Americans and small businessmen are the "key voters" who will secure final victory for Ronald Reagan.

And with your help "Citizens for Reagan in '80" will reach these voters in the nine important states which hold primaries on June 3. Five of these nine states -- Mississippi, New Jersey, Ohio, Rhode Island and West Virginia went for Carter in 1976.

<u>But Reagan can carry all of them in 1980! These states can be the margin of victory for Reagan in the fall</u>.

The June 3 primary elections not only must be won by Reagan -- but he must convince conservative Democrats and Independents to vote for him in large numbers. And these new Reagan voters must then be put to work campaigning for Reagan's final victory in November.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

It is now clear: President Jimmy Carter can be defeated this fall by Ronald Reagan!

President Carter has admitted that Governor Reagan will be a tough opponent. The national public opinion surveys show Reagan and Carter running neck and neck.

Even the national media now admits that Ronald Reagan will be a strong and effective candidate for President.

Let's put the "icing on the cake". Let's win BIG on June 3, in all nine primary states.

With your help, Reagan can go to the Republican Convention in Detroit with these important nine states "in his camp".

Support "Citizens for Reagan in '80", the highly successful independent campaign sponsored by Fund for a Conservative Majority, a multi-candidate political action committee. FCM is also concentrating its political expertise on gaining "Conservative Senate Control" in 1980.

"Citizens for Reagan in '80" has been an important factor in the tremendous Reagan campaign successes this spring. The official Reagan for President organization is limited by federal law on how much it can spend. "Citizens for Reagan in '80" has no legal limits on its expenditures.

And the same is true this fall. "Citizens for Reagan in '80" will be able to spend as much as it can raise to help Ronald Reagan defeat Jimmy Carter on November 4.

Send your maximum contribution today.

Help Ronald Reagan win all nine primaries on June 3. Help build the base of support that will be so necessary for victory this fall.

I am looking forward to your support. Only with your help will Ronald Reagan be our next President.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. A Big Reagan win in these nine states on June 3 -- with large voter support from Democrats and Independents -- will prove Governor Reagan can defeat President Carter in the fall..

Please help FCM "wrap up the nomination" for Reagan on June 3, by sending your maximum contribution today.

Carter, Reagan in virtual dead-heat, poll indicates

IF THE PRESIDENTIAL election were held today it would end in a virtual dead-heat between President Carter and Ronald Reagan. It would be much too close for anyone to predict the outcome, according to the latest New York Times-CBS News national poll conducted last weekend.

Only a single percentage point separates the two candidates, the poll shows, with 44 per cent of the voters saying they would vote for Reagan and 43 per cent favoring the President.

Even if John Anderson were running as an independent, he would win only 18 per cent of the vote with Reagan and Carter still virtually tied—34 per cent for Reagan and 35 per cent for Carter.

If the race were between Reagan and Sen. Edward M. Kennedy (D., Mass.), the Republican would win easily by 53 to 36 per cent. The Chappaquiddick tragedy still haunts Kennedy. Eight of every 10 voters say they still are not convinced he told the truth about the accident.

MANY VOTERS indicated their dissatisfaction with both of the front-running candidates when they were asked whether they would be satisfied to choose between Carter and Reagan. Nearly half responded they would prefer another choice.

But neither Anderson nor George Bush appears to be that choice. Popularity of both dropped slightly since last month's poll and only 1 of 10 Republicans listed either of them as their preference for the GOP nomination.

The momentum appears to have swung to Reagan with Carter losing ground almost everywhere, apparently because of dissatisfaction with his handling of both foreign policy and domestic issues, particularly the sagging economy. A month ago Carter led Reagan by 13 percentage points in the presidential poll.

The latest poll shows a sizable switch in the independent vote from Carter to Reagan in the last month. In the March poll, Carter had 47 per cent of the independent vote and Reagan had only 35. The latest survey of independent voters gives Carter 29 per cent and Reagan 45.

THIRTY-THREE per cent of those who voted for Carter in 1976 say they would vote for Reagan this year, and 20 per cent of those who voted for President Gerald Ford four years ago say they would now vote for Carter.

Carter's "favorable" rating with Democrat voters has dropped 10 points since March and 18 points since February.

For the first time this year, half the voters disapprove of the way the President is handling his job. And nearly 3 of 4 voters say he isn't doing a good job with the economy, but they don't blame him for soaring inflation.

More than 6 of 10 voters rate inflation and other economic issues as the biggest problems in America, while only 2 of 10 say Iran, Afghanistan, and other foreign issues are our main concerns.

A WHOPPING 8 of 10 say the economy is getting worse, but nearly twice as many blame this on Congress as blame the President. More than half the voters say Reagan couldn't control inflation either, and nearly as many say the problem is beyond the control of any President.

Balancing the federal budget, most say, would do more good than anything else to halt rising inflation.

More than half the voters disapprove of the way Carter is handling the crisis in Iran—nearly twice as many as disapproved just two months ago.

Better than 5 of 10 voters also say that if Carter had taken a stronger stand in Iran, the hostages would have been released by now. Only 22 per cent urge that the United States use military force to free the hostages, but, that's twice as many as called for such action two months ago.

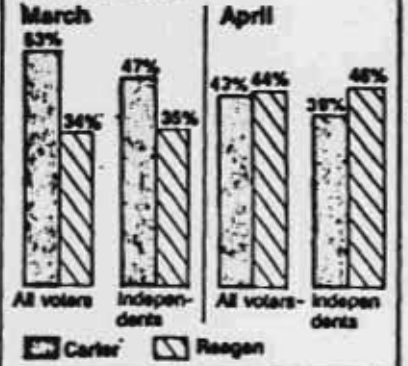
Carter gets the overwhelming support of nearly 3 out of 4 voters on his decision not to permit U.S. athletes to participate in the Olympic Games in Moscow.

But while 34 per cent of the voters say they believe Carter is remaining in the White House instead of actively campaigning so he can concentrate on troublesome foreign affairs, 44 per cent say they believe he's doing it to help him politically.

Campaign '80 Poll

Carter vs. Reagan

If the Presidential election were being held today, which of these candidates would you vote for — Jimmy Carter or Ronald Reagan?



If Anderson ran as independent

If John Anderson ran as an independent candidate for President, and if the elections were being held today, would you vote for Jimmy Carter, Ronald Reagan, or John Anderson?

	All voters	Independents
Carter	35%	29%
Reagan	34%	34%
Anderson	18%	25%
No vote	3%	3%
Don't know, no answer	10%	10%

Source: The New York Times/CBS News poll

Tribune Chart

RONALD REAGAN CAN DEFEAT PRESIDENT CARTER THIS YEAR! BUT YOUR HELP IS NEEDED TODAY TO HELP "CITIZENS for REAGAN in '80" BUILD A WINNING COALITION of SUPPORT for RONALD REAGAN.

SEND YOUR CONTRIBUTION TODAY!

C I O

THERE IS A DIFFERENCE!



Republicans must understand that when they vote for their choice for President, they really do have a choice!

RONALD REAGAN is the best candidate for Republicans. He is a better choice than George Bush.

HERE'S THE DIFFERENCE:



Ronald Reagan

TAX CUTS: Ronald Reagan supports the major Kemp-Roth tax cut proposal (30% across the board tax cut in three years) which is also endorsed by the Republican National Committee and the majority of Republicans in Congress.

EXPERIENCE PROVEN: Ronald Reagan has successfully governed the largest state in the Union for eight years. As Governor of California he proved to be an excellent administrator, an innovative and strong leader and a man who can limit the power and cost of government.

DRAFTING WOMEN: Ronald Reagan agrees with the experts and is opposed to drafting women into our armed forces. At a time when America must quickly rebuild its military strength Reagan does not believe that drafting women will benefit our nation's defense needs.

GOVERNMENT GROWTH: Ronald Reagan will cut government size, government power and government taxes. He did it in California and he will do it again as president.

GUN CONTROL: Ronald Reagan opposes gun control and has clearly spoken out for the right of every citizen to keep and bear arms.

George Bush

TAX CUTS: George Bush is opposed to the Kemp-Roth tax cut. He voted for a 10% income tax surcharge in 1968, against a tax cut in 1969 and to increase the national debt in 1969 and 1970. Then the people of Texas defeated Bush in 1970 when he ran for the Senate.

EXPERIENCE LIMITED: George Bush has never had the responsibility of running government, large or small. We can't afford another President who doesn't understand how to effectively and efficiently run our federal government.

DRAFTING WOMEN: George Bush has endorsed the drafting of women into the American armed forces.

GOVERNMENT GROWTH: George Bush supports further growth in the federal government as he did while in Congress. For example, he voted to establish OSHA, the most dictatorial of all federal agencies, and to nationalize welfare programs under the federal government.

GUN CONTROL: George Bush favors gun control. While in Congress he voted for the infamous 1968 Gun Control law.

Don't be misled.

Vote for Ronald Reagan!

Paid for by Fund for a Conservative Majority
and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80

For more information about Citizens for Reagan in '80 and how you can help nominate and elect Ronald Reagan President of the United States, send your name and address to:

Citizens for Reagan in '80
A project of Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, Virginia 22209

☐ Enclosed is my contribution of $ _____

Make check payable to: Fund for a Conservative Majority.

Name _____

Address _____

City/State/Zip _____

Be a part of the Reagan Team for 1980!

8304001006

Final VICTORY Drive

JUNE 3 1980

Reply Memorandum

Reagan Country

June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

Dear Bob:

The nomination of Ronald Reagan is in sight! Now we must prove he can defeat President Carter this fall.

The national polls show we can win. But we must use the up-coming June 3 primaries to build the organization to defeat President Carter and elect Ronald Reagan.

Here is my "Final Drive" contribution:

___ $25 ___ $50 ___ $100 ___ $250

___ $500 ___ $1,000 ___ $5,000 ___ Other

(Make check payable to Fund for a Conservative Majority or FCM)

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority – State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed? _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3:
428

8 3 0 4 0 [redacted] 3 0 1 0 8

THANKS FOR HELPING US PAY POSTAGE

Final VICTORY Drive



CITIZENS FOR REAGAN IN '80!
A project of:
Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

Final VICTORY Drive



This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

EXHIBIT D

A-2

FEC FORM 3L

ITEMIZED INDEPENDENT EXPENDITURES

Use Reverse Side for Continuation

Page 4 of 6 Pages

Name of Committee (In Full): To Fund for a Conservative Majority

I.D. No.: C00001966

Full Name, Mailing Address and Zip Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Smarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☑ Support ☐ Oppose
None Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Mailroom Rt.#1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose

(a) TOTAL of Itemized Independent Expenditures: $ [illegible]

(b) TOTAL of Unitemized Independent Expenditures: $ _____

(c) TOTAL Independent Expenditures: $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his committees, or their agents.

_____ _____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

_____
NOTARY PUBLIC

83040701936

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

___	(1) Classified Information	___	(6) Personal privacy
___	(2) Internal rules and practices	___	(7) Investigatory files
___	(3) Exempted by other statute	X	(8) Banking Information
___	(4) Trade secrets and commercial or financial information	___	(9) Well Information (geographic or geophysical)
___	(5) Internal Documents		

Signed Anne R. Wersenborn

Date 6/27/83

FEC 9-21-77

8304301100

CONSERVATIVE MAJORITY
1033 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

VOIDED

June 24 19

THE SUN 2989 DOS 63 CM

NOT NEGOTIABLE

FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK VVD-3 V-3

DATE	DESCRIPTION	AMOUNT

8304041

Diversified Direct, Inc.

INVOICE

√2-a

6 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

mit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1975

DATE April 25, 1980

TO:

Fund for a Conservative
Majority
c/o Thompson & Associates
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

Wiland & Assoc.

CFM 180

STOMER DER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	1693 / 10599	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
205 M	Computer forms, with 3 color face and 1 color back.	13.69/M	2,806.45
	Authors Alterations:		
	Halftones reshot:		26.70
	Line shots:		5.40
	Labor: stripping:		36.00
			2,874.55
	4% Va. tax:		114.98
	TOTAL INVOICE:		$2,989.53

8304301

V Pricing page 1-2 only.

See attached.

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

2-8

81 AUG 6 P4:43

REAGAN/VICE-PRESIDENTIAL SURVEY PACKAGE

8304040113



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Thursday

Dear Friend:

Reagan as President and a Conservative Majority in the Senate is within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country dramatically."

With your help we can nominate and elect Ronald Reagan as President! And we can control the Senate as well!

"Citizens for Reagan in 80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PAC's in the country and it's efforts have helped elect many of today's conservative leaders.

FCM is working to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in nominating Ronald Reagan as President of the United States.

Please join "Citizens for Reagan in '80" today.

Tens of thousands of dollars in "independent money" must be raised if Reagan's campaign for President is to succeed.

The Eastern Establishment Liberals within the Republican Party are pouring hundreds of thousands of dollars into a "STOP Reagan Campaign."

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

We must not allow them to succeed!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

. Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from patriotic Americans like you.

Citizens for Reagan budgeted a great deal of money for the important New Hampshire primary on February 26, and has now focussed its efforts on the later primaries in the South, in the Midwest and in Texas.

Radio and newspaper advertising, voter mailings, polling and literature distribution will be carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States</u>.

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Reagan's nomination. However, the only money Ronald Reagan will have after his nomination will be that which the Federal Election Commission gives him.

As an independent effort "Citizens for Reagan in '80" has no limit on expenditures before or after the nomination.

<u>Ronald Reagan can win in 1980. But to win he needs your help today</u>.

Many Republican candidates have entered the Presidential sweepstakes -- Bush, Baker, Connally, etc.

Why? Because Jimmy Carter can be defeated in 1980.

But the best man to challenge Jimmy Carter is Ronald Reagan. You and I both know this.

For instance, just imagine the Presidential Debates in the fall of 1980 between Reagan and Carter! Or against Ted Kennedy if he should take the nomination from President Carter. Ronald Reagan will so out-class and out-debate Carter or Kennedy that the American people will simply have to vote for our man!

Send your maximum contribution today to the Fund for a Conservative Majority and join "Citizens for Reagan in '80". Already the campaigns are gearing up and we need operational money to help nominate and elect Conservatives to the United States Senate and Ronald Reagan as President of the United States.

And with your participation we can also help decide who Reagan's Vice President will be.

Please join in the national "Reagan's Running Mate Survey" which is enclosed.

Who should Reagan ask to run with him? You can help make this decision by sending us the enclosed survey as soon as you complete it.

The results of this survey will be periodically released to the news media right up to the Republican National Convention.

Please take these three important steps to help insure Ronald Reagan's nomination and election as President of the United States:

(1) Be sure you and your Reagan friends are registered to vote.

(2) Fill out the enclosed "Reagan's Running Mate Survey" and send it to us today.

(3) Please enclose a maximum contribution with your survey. Make your check payable to Fund for a Conservative Majority.

Don't let the liberal news media and the Eastern Establishment Republicans keep us from nominating and electing Ronald Reagan!

Join "Citizens for Reagan in '80" today. Send your maximum contribution just as soon as possible to the Fund for a Conservative Majority.

On November 4, 1980 Ronald Reagan can be elected President of the United States.

On January 20, 1981 Ronald Reagan can be sworn in as the 40th President of the United States!

On January 21, 1981 President Reagan will begin to bring government under control; he will take action to decrease the rate of inflation; and he will begin to build an effective military defense for our country and our allies.

All this can actually happen! But to make sure it does you must first join "Citizens for Reagan in '80" today.

I am anxiously awaiting your reply.

Sincerely,

Bob Heckman

Robert Heckman, Chairman
Fund for a Conservative Majority

P.S. Tens of thousands of dollars must be raised quickly to allow "Citizens for Reagan in '80" to continue to organize in the key primary states and to promote Ronald Reagan at State Republican conventions around the country.

Please join "Citizens for Reagan in '80" today! Send your completed survey and your contribution to the Fund for a Conservative Majority.

Paid Political Advertisement

AMERICA NEEDS LEADERSHIP!



America needs Ronald Reagan as President of the United States. At a time when government seems too big and too powerful, we need a man to bring control of government back to the people.

Government deficit spending continues —

Costly regulations add $100 billion each year to the price of goods and services —

Soviet military strength is increasing while America's defense capability is declining —

America cries for a strong national leader. *Ronald Reagan is the leader America needs in 1980!*

JOIN "CITIZENS FOR REAGAN IN '80"!

An independent expenditure campaign by Fund for a Conservative Majority, one of the oldest political action committees in the country.

PLEDGE YOUR SUPPORT!

Send your contribution today!

"Citizens for Reagan in '80"

Count me on the Reagan Team for 1980! I am most happy to join "Citizens for Reagan in '80" and to work to nominate and elect Ronald Reagan President of the United States.

___ $15 ___ $25 ___ $50 ___ $100
___ $500 ___ $1,000 ___ $5,000 ___ Other

(Make Check to: Fund for a Conservative Majority or FCM)
A project of Fund for a Conservative Majority, 927 Fifteenth Street, N.W., Washington, D.C. 20005

Name _____
Address _____
City _____
State _____ Zip _____
Occupation _____
Self-employed? _____
Place of Business _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

330404 0116

U S NEWS & WORLD REPORT, July 23, 1979

Governors' Forecast: Carter vs. Reagan in '80

California Is Reagan Country

Human Events / JUNE 16, 1979

By MORRIE RYSKIND

A-7

Republican Leaders Rate Reagan Party's Strongest Candidate

Sunday, June 24, 1979

Reagan: Yearning to 'Take a Crack'

Nick Thimmesch

Tuesday, July 10, 1979

Early Poll Shows Reagan Far in Lead

Saturday, June 23, 1979 THE WASHINGTON POST

Moderate governors edging toward Reagan

By Barry Sussman

Friday, November 16, 1979 THE WASHINGTON POST

Reagan Displays Muscle In Vote-Stingy Northeast

A-8

2 New York GOP Leaders Vow to Support Reagan

New York Times News Service

Wednesday June 20.

Reagan Enlists Key Pennsylvanian Who Got Away in 1976 Campaign

Reagan outdistancing GOP field

"President Reagan" — it could happen

By Godfrey Sperling Jr.

Washington

"President Reagan," a political observer said the other day in a bemused, questioning tone. "President Reagan – I can't believe he's for real."

In Washington there has been a longtime

will be willing to arm-wrestle any of the other candidates." He told this reporter: "The whole issue of my age will be resolved when the people of this country see whether I can go the distance."

The crowds that turned out to see Reagan showed that he has an appeal which simply cannot and should not be discounted.

By David S. Broder

Connally conceded that "we didn't

REAGAN

8304040120

THE FUND FOR A CONSERVATIVE MAJORITY

Fund for a Conservative Majority (FCM) is one of the oldest conservative political action committees in the country. It was established under the original name Young Americans Campaign Committee several years before the Federal Election Commission came into existence.

Over the years FCM has supported most of the country's conservative leaders. Men like Governor Ronald Reagan; Senators John Tower, Jesse Helms and Orrin Hatch; and Congressmen Jack Kemp, Robert Dornan and Dan Marriott have all been assisted in their elections by this important political action committee.

The Board of Directors of the Fund for a Conservative Majority includes Robert Heckman who also serves as Director of State and Regional Activities for Young Americans for Freedom; Kenneth Boehm, former Prosecuting Attorney and award winning radio personality; and Jeff Kane, a successful businessman in the state of Maine. FCM's Executive Director is Ralph Galliano formerly with the National Conservative Political Action Committee.

The Fund for a Conservative Majority is dedicated to the goal of creating a conservative majority in the Congress and of electing a conservative President.

FCM believes a conservative majority in the Senate and a Conservative President can be elected in 1980.

Activities for the 1980 Election

"Senate Control in '80" is one of FCM's two current major political campaigns.

Conservatives can win control of the U.S. Senate in 1980. Many of the ultra-Liberals who must face the voters next year are very vulnerable to defeat: Liberal Senators like George McGovern of South Dakota, Gary Hart of Colorado, John Culver of Iowa, Birch Bayh of Indiana, John Durkin of New Hampshire and *at least ten others.*

FCM plans to be very active in this campaign to gain "Senate Control in '80."

• • • • • • • • • • •

"Citizens for Reagan in '80" is a special independent campaign effort to help secure the nomination and election of Ronald Reagan as President of the United States.

"Citizens for Reagan in '80" will be working in key primary states such as New Hampshire, Florida, North Carolina and Texas, and at the important state conventions of Virginia, South Carolina and Missouri. Mailings, newspaper and radio ads, billboards and other political campaign activities will be sponsored by this independent campaign.

927 Fifteenth Street, N.W., Washington, D.C. 20005

FCM has helped these Conservative Leaders:
(partial listing)


Gov. Ronald Reagan


Sen. Roger Jepsen


Sen. Jesse Helms


Sen. Bill Armstrong


Sen. John Tower


Sen. Gordon Humphrey


Sen. Strom Thurmond

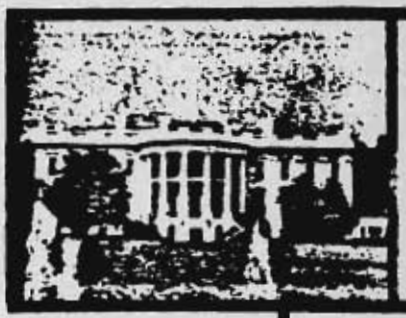

Cong. Jack Kemp


Sen. Orrin Hatch


Cong. Robert Bauman


Cong. Robert Dornan


Cong. John Ashbrook



CIT NS
FO
RE AN
IN

SENATE
CONTROL
IN '80!



Projects Sponsored By

THE FUND FOR A CONSERVATIVE ORITY

FCM

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee

Paid for by Fund for a Conservative Majority not authorized by any candidate



Reagan's Running Mate Survey

distributed by Citizens for Reagan in '80

(A project of Fund for a Conservative Majority)

Please show your 1st and 2nd choices for the Vice Presidential candidate to run on Ronald Reagan's Ticket.

830401 2 3



John CONNALLY ____



Cong. Phil CRANE ____



Cong. Jack KEMP ____



Sen. Jesse HELMS ____



George BUSH ____



Sen. Bob DOLE ____



Sen. John TOWER ____

other ____

YES, I want to join Citizens For Reagan In '80!

Enclosed is my contribution in the amount of:

____ $15 ____ $25 ____ $50 ____ $100 ____ $250

____ $500 ____ $1,000 ____ $2,500 ____ $5,000 ____ Other

(Make Check to:, Fund for a Conservative Majority or FCM)

The Federal law requires that we ask the following questions:

Occupation ____ Self employed? ____

Place of Business ____

Corporate contributions can be accepted. They should be issued to the order of The Fund for a Conservative Majority — State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005



Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by Fund for a Conservative Majority and not authorized by any candidate

EXHIBIT E

SCHEDULE E
REVISED
January, 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED INDEPENDENT EXPENDITURES FOR LINE 23, FEC FORM 3

Use Reverse Side for Instructions

Page 1 of 6 Pages

Name of Candidate or Committee in Full	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address and ZIP Code	Is this a Separate Report by a Committee filing on FEC Form 3A?
The Fund for a Conservative Majority 1022 Wilson Blvd. #1401 Arlington, Va. 22209	No

Another Schedule E must be used for each candidate for whom independent expenditures which exceed, in the aggregate, $100 within a calendar year.

Full Name, Mailing Address & Zip Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Starr Mailing Co. [illegible] Eisenhower Ave. Alexandria, Va. 22304	Postage expense	Jan.3,80	9900.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
[illegible] Exchange 7015 Old Keene Mill Rd. #203 Springfield, Va. 22150	List Rental Expense	Jan.4,80	780.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Wiland & Assoc., Inc. 219 East Davis St. Culpepper, Va. 22701	Mailing expense	Jan.4,80	1900.63	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Thompson & Assoc., Inc. 7015 Old Keene Mill Rd. Suite 203 Springfield, Va. 22150	Art work for ads	Jan.4,80	320.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Starr Mailing Co.	Postage expense	Jan.4,80	2801.23	Ronald Reagan U. S. President ☒ Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures ..... $ _____

b. SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported on this schedule were made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent thereof of the committee. Furthermore, these expenditures were not made to reimburse any person, business, or labor organization for any contribution or expenditure prohibited by the Act.

Signature

Subscribed and sworn to before me this 21st day of February, 19 80

My Commission expires [illegible]

Notary Public

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

___	(1) Classified Information	___	(6) Personal privacy
___	(2) Internal rules and practices	___	(7) Investigatory files
___	(3) Exempted by other statute	X	(8) Banking Information
___	(4) Trade secrets and commercial or financial information	___	(9) Well Information (geographic or geophysical)
___	(5) Internal Documents		

Signed Anne A. Weissenborn

Date 4/27/83

FEC 9-21-77

83040430126

FUND FOR A CONSERVATIVE MAJORITY
4032 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22203

Central Fidelity Bank

793

Jan 4 1980

68-1530
550 2

Pay One Hundred [illegible] 63/100 DOLLARS $ 100.63

Wilbur D. Whitehurst, Inc.
819 East D. St.
Culpeper, VA 22701

Robert Colburn

NOT NEGOTIABLE

⑆056001538⑆ ⑈350418 ⑆

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM W.E.C V-8

DATE	DESCRIPTION	AMOUNT
1/80	CFA '80 Invoice # 24681 I E	100.63

#6

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
23197,23199	16	Phone/Thompson	November 21, 1979	24681

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Smarr Mailing Alexandria, Virginia

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Continuing Programming				
Modify existing program to convert Foreign Files				
Programming	.22 hrs.	25.00/hr	$ 5.50	
Computer Time for Assembly and Test	.09 hrs.	120.00/hr.	10.80	
Convert, Sort and Consolidate Three Foreign Files (input size)	40,150	8.13/M	326.42	
Split Foreign File by File Type Code				
Process input records	36,007	1.20/M	43.21	
Process output records - Reagan Donors	2,810	1.23/M	3.46	
Process output records - FCM 1977-1979	19,710	1.23/M	24.24	
Process output records - FCM 1976 + Prior	12,460	1.23/M	15.33	
Print Reagan Grams to:				
Reagan Donors	2,810	40.00/M	112.40	
FCM 1977-1979	19,710	40.00/M	788.40	
FCM 1976 + prior	12,460	40.00/M	498.40	
Virginia Sales Tax			72.47	

TERMS: NET 30 DAYS TOTAL $1,900.63

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE N/A PAY THIS AMOUNT N/A

ORIGINAL INVOICE

2 of

REAGAN GRAM PACKAGE

8304043012 9

REAGAN CAN WIN!

REAGAN IN '80 GRAM

REAGAN IN 1980

NOVEMBER 13, 1979

MRS. RUBY K BREAUX
103 E HATHAWAY DR
SAN ANTONIO, TX 78209

DEAR MRS. BREAUX:

TONIGHT RONALD REAGAN ANNOUNCED FOR PRESIDENT OF THE UNITED STATES.

AS I WATCHED HIM ON TELEVISION, I BECAME MORE CONVINCED THAN EVER THAT REAGAN CAN WIN AND THAT HE WILL BE A STRONG LEADER FOR THE UNITED STATES AND FOR THE FREE WORLD.

REAGAN CAN BE ELECTED PRESIDENT! HIS ELECTION WILL BRING WITH IT SEVERAL NEW CONSERVATIVE SENATORS AND MANY NEW CONGRESSMEN. THE POLITICAL DIRECTION OF OUR NATION WILL DRAMATICALLY CHANGE FOR THE BETTER.

"CITIZENS FOR REAGAN IN '80" IS AN INDEPENDENT EFFORT BY A HIGHLY RESPECTED POLITICAL ACTION COMMITTEE -- FUND FOR A CONSERVATIVE MAJORITY.

NOT BOUND BY GOVERNMENT RESTRICTIONS WHICH LIMIT REAGAN'S CAMPAIGN EXPENDITURES IN EACH STATE, THE FUND FOR A CONSERVATIVE MAJORITY CAN RECEIVE INDIVIDUAL CONTRIBUTIONS OF UP TO $5,000 PER PERSON EACH YEAR.

FCM IS ACTIVELY WORKING FOR THE NOMINATION AND ELECTION OF RONALD REAGAN AND ALSO HELPING TO CAPTURE CONSERVATIVE CONTROL OF THE SENATE IN '80.

YOUR PAST SUPPORT OF FCM HAS HELPED BUILD "CITIZENS FOR REAGAN IN '80" INTO A POWERFUL POLITICAL VOICE IN THE 1980 PRESIDENTIAL CAMPAIGN.

WITH YOUR CONTINUED SUPPORT RONALD REAGAN AND A CONSERVATIVE SENATE WILL BE ELECTED NEXT YEAR, MRS. BREAUX.

WE CAN ELECT REAGAN AND ALSO DEFEAT ULTRA-LIBERAL BIG SPENDING SENATORS SUCH AS GEORGE MCGOVERN, FRANK CHURCH, JOHN CULVER, ALAN CRANSTON, BIRCH BAYH, AND OTHERS.

"Paid for by fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

8304040130

"CITIZENS FOR REAGAN IN '80" HAS DEVELOPED A SERIES OF HARD-HITTING AND CREATIVE NEWSPAPER AND RADIO ADS. VOTER MAILINGS WILL BE SENT INTO EACH OF THE KEY PRIMARY STATES.

IN 1976, FCM RAN RADIO ADS FOR RONALD REAGAN BY EFREM ZIMBALIST JR. IN EACH STATE WHERE THESE IMPRESSIVE RADIO SPOTS RAN, REAGAN WON THE PRIMARY.

WE MUST RAISE AT LEAST $47,543 BY DECEMBER 1ST TO BEGIN TO RESERVE RADIO TIME AND NEWSPAPER ADVERTISING SPACE IN THE EARLY PRIMARY STATES.

IF WE DON'T RAISE THIS MONEY, OUR CAMPAIGN FOR REAGAN WILL HAVE TO BE CUT BACK DRASTICALLY.

REAGAN CAN WIN IN 1980 IF WE CONTINUE TO RECEIVE YOUR FINANCIAL SUPPORT, MRS. BREAUX.

TODAY THE AVERAGE 60 SECOND RADIO AD IN KEY PRIMARY STATES COSTS $16.47 APIECE.

I AM HOPING YOU WILL SEND FCM AT LEAST $32.94 TO PAY FOR TWO OF THESE CRITICALLY IMPORTANT REAGAN RADIO ADS.

IF YOU CAN'T SEND $32.94, PLEASE TRY TO CONTRIBUTE $16.47 TO PAY FOR ONE RADIO AD. WHATEVER YOU CAN AFFORD TO SEND WILL BE USED TO NOMINATE AND ELECT RONALD REAGAN IN 1980.

REAGAN'S ANNOUNCEMENT TONIGHT TRULY PROVED HE IS CAPABLE OF NOT ONLY WINNING BUT ALSO OF BEING THE STRONG, STABLE PRESIDENT OUR NATION SO BADLY NEEDS AT THIS TIME.

PLEASE SEND YOUR CONTRIBUTION TODAY.

THANK YOU VERY MUCH,

ROBERT HECKMAN
CHAIRMAN

P.S. IT IS BECOMING MORE AND MORE OBVIOUS THAT THE ULTRA-LIBERAL, BIG SPENDER -- TED KENNEDY -- COULD WELL BECOME THE DEMOCRATS' NOMINEE FOR PRESIDENT.

THIS DANGEROUS FACT MAKES IT ALL THE MORE IMPORTANT THAT RONALD REAGAN BE NOMINATED AND ELECTED.

WITH YOUR HELP, REAGAN CAN WIN!

8304040131

REAGAN REPLY GRAM

Dear Bob Heckman:

I support Ronald Reagan for President! We must also elect a Conservative Senate in 1980.

You can count on my support. We are close to victory and I want to be an active part of that success.

I am proud to continue my support of the Fund for a Conservative Majority.

Enclosed is my contribution:

_____ $16.47 for one 60 second REAGAN RADIO AD

_____ $32.94 for two 60 second REAGAN RADIO ADS

_____ $50 _____ $100 _____ $250 _____ $500

_____ $1,000 _____ $2,500 _____ $5,000 _____ other

(Make check payable to: FUND FOR A CONSERVATIVE MAJORITY OR FCM)

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

OCCUPATION _____ SELF-EMPLOYED? _____

PLACE OF BUSINESS _____

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

930404301332

REAGAN REPLY GRAM

THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

8304043001333

REAGAN IN '80 GRAM

NOV 15

BREA131 78209
NOT DELIVERABLE AS ADDRESSE
-- UNABLE TO FORWARD 58

FUTURA TO WRITER

SAN ANTONIO, TX

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

F

EXHIBIT F

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 2 of 12 Pages

Name of Committee (In Full)
The Fund for a Conservative Majority

I.D. No.
C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Knoxville Ulitilites Board 626 Gay St. SW P. O. Box 1951 Knoxville, TN 37091	Utilities for Tenn Headquarters	7/24/80	43.13	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Printers Inc. 9146 Euclid Ct. Manassas, VA 22110	Printing exp.	7/25/80	811.20	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Lloyd Daughtery	Expenses for mileage postage, transportation, hotel, meals and type-writer rental.	7/25/80	451.80	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Mailgram	Postage for Reagan phone bank	7/25/80	2000.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes Inc.	Printing exp.	7/25/80	6741.78	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Niland & Assoc. Inc. 119 East Davis St. Culpepper, VA 22701	Computer Services	7/25/80	13,728.50	Ronald Reagan U. S. President ☒ Support ☐ Oppose

TOTAL of Itemized Independent Expenditures $ _____

TOTAL of Unitemized Independent Expenditures $ _____

TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported in this were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures do not involve the financing of dissemination, distribution, or republication, in whole or in part, of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____
NOTARY PUBLIC

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Rose A. Wasserbauer

Date 4/27/83

FEC 9-21-77

83040430135

FUND FOR A CONSERVATIVE MAJORITY
1628 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank
N.A. RICHMOND, VIRGINIA

July 15 83

PAY THE SUM 3728 DOLS 50 CTS DOLLARS $ 3,728.50

TO THE ORDER OF
Wiland & Associates, Inc.
219 East Davis St
Culpeper, VA 22701

Ralph J. Calleia

NOT NEGOTIABLE

⑆056000131⑆ ⑈250415 5⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-8 V-8

DATE	DESCRIPTION	AMOUNT
7/25	[illegible] # 26892 + DMID 1502.33 1225.67 -13,227 3724.50 CFC 50	13,728.00

8 3 0 4 0 4

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
24775,6107,92,419	16		May 19, 1980	26910

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

CFR.40

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
xclude California Records from CCM aster File				
Process input records	94,305	$ .75/M	$ 70.73	
Process output records	76,541	.60/M	45.92	
rint 4-up Cheshire Laser labels to CM ss California	76,541	2.33/M	178.34	
evelop and Print Vice Presidential etters to CCM Less California	76,541	15.00/M	1,148.12	
irginia Sales Tax			57.72	

TERMS: NET 30 DAYS

TOTAL ▷ $1,500.83

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____

PAY THIS AMOUNT ▷ N/A

Wiland & Associates, Inc.

228 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

4782,910,26125,126, 181	16	1520	May 19, 1980	26892

SOLD TO:

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

SHIPPED TO:

Bond Mailing
Woodbridge, Virginia

INVOICE

DESCRIPTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #5 - FCH May 1980 VP Prospect and Continuations				
Process Mail File Input (Including List Conversion and Duplicate Identification Processing)	422,656	$2.70/M	1,141.17	
Process Suppression File Input (Including List Conversion and Duplicate Identification Processing)	46,485	min.chg.	150.00	
Process Mail File Output (Including Splits, Key Assignments and Printing Pre-up Cheshire Labels)	310,830	2.22/M	690.03	
Merge/Purge #6 - FCH May 1980 Final Drive				
Process Mail File Input (Including List Conversion and Duplicate Identification Processing)	295,665	2.70/M	798.30	
Process Mail File Output (Including Splits, Key Assignments and Printing Pre-up Cheshire labels)	247,252	2.22/M	548.90	
Shipping and Handling Charges to Return Magnetic Tapes	24 tapes	2.50/tp.	60.00	
Print Vice President Laser Letters to:				
Merge/Purge #5 Label Set 1	6,859	15.00/M	102.89	
Merge/Purge #5 Label Set 2	1,959	15.00/M	29.37	

TERMS: NET 30 DAYS

TOTAL $ [illegible] 825893

PAID FROM ACCT. [illegible]

ORIGINAL INVOICE

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE

INVOICE NO.	CUSTOMER NO.		DATE
26893	16	1520	May 19, 19

24782,910,26125,126
181

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

Bond Mailing
Woodbridge, Virg

INVOICE

	Merge/Purge #5 Label Set 3	3,864	15.00/A
	Merge/Purge #5 Label Set 4	2,612	15.00/A
	Merge/Purge #5 Label Set 5	98,798	15.00/A
	Merge/Purge #5 Label Set 6	9,038	15.00/A
	Merge/Purge #5 Label Set 7	34,337	15.00/A
	Merge/Purge #5 Label Set 8	13,491	15.00/A
	Merge/Purge #5 Label Set 9	18,492	15.00/A
	Merge/Purge #5 Label Set 10	14,405	15.00/A
	Merge/Purge #5 Label Set 11	20,832	15.00/A
	Merge/Purge #5 Label Set 12	47,112	15.00/A
	Merge/Purge #5 Label Set 13	39,032	15.00/A
Print "Final Drive" Laser Letters to:			
	Merge/Purge #6 Label Set 1	82,786	15.00/A
	Merge/Purge #6 Label Set 2	92,457	15.00/A
	Merge/Purge #6 Label Set 3	13,911	15.00/A
	Merge/Purge #6 Label Set 4	11,732	15.00/A
	Merge/Purge #6 Label Set 5	5,701	15.00/A
	Merge/Purge #6 Label Set 6	3,214	15.00/A
	Merge/Purge #6 Label Set 7	3,214	15.00/A
	Merge/Purge #6 Label Set 8	6,491	15.00/A
	Merge/Purge #6 Label Set 9	9,968	15.00/A
	Merge/Purge #6 Label Set 10	6,910	15.00/A
Virginia Sales Tax			

TERMS: NET 30 DAYS

IF YOUR CHECK WILL BE POSTMARKED ON OR BEFORE _____ PAY THIS AMOUNT

ORIGINAL INVOICE

4

EXHIBIT G

SCHEDULE

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 3 of 6 Pages

Name of Committee (In Full)	ID No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supporting or opposed by the expenditure & office sought
Smarr Postage 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/13/80	46,200.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
South Central Bell P. O. Box 1354 Nashville, TN 37202	Telephone bill Knoxville office	6/17/80	250.41	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Lloyd Daugherty Rt. #4 Beavercreek Dr. Powell, TN 37849	Expenses- Meals, transportation, office expenses, ref. material.	6/18/80	605.21	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Star Sales Inc. 1803 Central Ave. Knoxville, TN	Promotional items	6/20/80	1001.70	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Wiland & Assoc., Inc. 219 East Davis St. Culpeper, Va. 22701	Computer services	6/24/80	1259.11	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes, Inc. 1107 N. Royal St. Alexandria, Va. 22314	Printing expense	6/24/80	10523.24	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) $ ___ TOTAL of itemized independent Expenditures $ ___

(b) $ ___ TOTAL of unitemized independent Expenditures $ ___

(c) TOTAL Independent Expenditures $ ___

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or the authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution or republication, in whole or in part, of any campaign materials prepared by the candidate, his campaign committee or their agents.

Signature Date

Subscribed and sworn to before me this ___ day of ___

___ $ ___

My Commission expires

Notary Public

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Wrasenbaum

Date 6/27/83

FEC 9-21-77

8304301411

FUND FOR A CONSERVATIVE MAJORITY
WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

VOID

PAY THE SUM 1259 DOLS 11 CTS DOLLARS $1,259.11

Robert J. Dole

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVE-3 V-2

DATE	DESCRIPTION	AMOUNT
4/24	[illegible]	[illegible]

8 3 0 4 0 4 7 0 4 2

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
23979	16	1485	April 14, 1980	26441

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Penny Rogers

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #4 - FMC March 1980 - Texas Package				
Process Mail File Input (including List Conversion and Duplicate Identification Processing)	213,906	$3.24/M	$ 693.06	
Process Mail File Output (including Splits, Key Assignments and Printing)	165,329	3.00/M	495.99	
Shipping and Handling to Return Magnetic Tapes	9 tapes	2.50/tp.	22.50	
Virginia Sales Tax			47.56	

cf'd ✓

TERMS: NET 30 DAYS

TOTAL ▷ $1,259.11

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ▷ N/A

TEXAS PACKAGE

8304040014

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 80

April 15, 1980

Dear Friend of Reagan:

"REAGAN WINS TEXAS - BUSH QUITS RACE".

Those headlines could greet us on Sunday morning, May 4, if you help "Citizens for Reagan in '80" today.

The important Texas primary is held in less than one month -- on Saturday, May 3.

Reagan must win this important election by an overwhelming margin. By doing so, he can prove to the liberal news media, to President Carter and to the country that he can indeed win the Presidency this fall.

In 1976, Governor Reagan defeated President Ford in Texas by winning all the delegates.

This year Reagan can land the "knockout punch" to George Bush by again winning all 80 delegates in the Texas Primary.

Texas is Bush's adopted home state. An overwhelming Reagan victory here will go a long way in finally defeating Bush.

And it is here in Texas that Ronald Reagan can prove just how strong he will be this fall against Jimmy Carter.

Texas is the electoral linchpin to the entire South. If we can win Texas in the fall then President Carter will lose and Reagan will be our next President.

In the May 3 primary, Ronald Reagan can attract such large numbers of conservative Texas Democrats and Independents that the "Lone Star State" will be considered a "Reagan state" this fall. Democrats and Independents who vote for Reagan on May 3, will be the base from which to build yet another Reagan victory in Texas this November.

"Citizens for Reagan in '80" is targetting Texas with a proposed budget of $100,000 for the May 3 primary.

8304045015

This communication and all enclosures are paid for by Fund for a Conservative Majority

This independent campaign is sponsored by Fund for a Conservative Majority, the nationally known and highly respected political action committee. FCM is also using its talent and expertise to help win "Conservative Senate Control" in 1980.

FCM's "Citizens for Reagan in '80" campaign has been very successful this year. The enclosed letter from William Loeb, publisher of the Manchester Union Leader (in New Hampshire), shows just how important this independent campaign has been.

Thanks to tens of thousands of contributors to FCM, Ronald Reagan is well on his way to winning the Republican nomination for President.

Governor Reagan has proven he is a strong candidate. He can attract large numbers of conservative Independent and Democratic voters, as well as the overwhelming majority of Republicans.

But Reagan must continue to attract non-Republicans if he is to win the Presidency this year.

First, Reagan must win and win overwhelmingly in Texas on May 3. Your support of "Citizens for Reagan in '80" will help assure that victory and help knock Bush out of the race.

Radio time, voter mailings and newspaper ads have already been planned.

Campaigns are expensive but look at the goal -- Reagan as President! I know you agree that the investment is well worth it.

Please send your maximum contribution today to Fund for a Conservative Majority. As a multi-candidate PAC, FCM can accept contributions up to $5,000 each year per individual.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. George Bush considers Texas his home state. He has lived there for 30 years. Help us show him on May 3, that Texas is still Reagan Country!

8304016

MANCHESTER UNION LEADER

NEW HAMPSHIRE SUNDAY NEWS

"There Is Nothing So Powerful As Truth"



UNION LEADER CORPORATION
Manchester, N. H. 03105
(603) 668-4321

WILLIAM LOEB
PRESIDENT AND PUBLISHER

March 20, 1980

Mr. Ralph Galliano
Executive Director
Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, Virginia 22209

Dear Ralph:

I wanted to take a minute to congratulate you on the effective independent campaign you sponsored here in New Hampshire on behalf of Governor Reagan.

"Citizens for Reagan in '80" produced creative radio ads which promoted Reagan and tastefully exposed some of the doubts surrounding George Bush and his record.

The voter mailings, newspaper advertising, radio spots and personal canvassing you provided significantly helped Reagan in his important victory in our state.

The national news media has referred to your campaign but failed to give "Citizens for Reagan in '80" and/or Fund for a Conservative Majority -- the sponsor of this independent effort -- the credit it deserved.

I hope you continue to be successful in your independent campaign to nominate and elect Ronald Reagan.

Sincerely,

William Loeb
Publisher

WL:Mrs. B. Morin

Texas must remain REAGAN country!

Dear Bob:

Reagan must win in Texas on May 3rd! In 1976 he won 100% of the delegate votes in Texas. Reagan can do it again. He must also prove that Texas is a state he can carry in November against Jimmy Carter.

You can count on my support to keep TEXAS for REAGAN!

Enclosed is my contribution of:

___$25	___$50	___$100	___$250
___$500	___$1,000	___$5,000	___Other

Make check payable to Fund for a Conservative Majority

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority—State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed?

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

8304045014E

8 3 0 4 0 4 0 1 4 9

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 80

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 80

THANKS FOR HELPING US PAY POSTAGE

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

EXHIBIT H

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Art Harmon 1424 Fern Oak Ct. Mclean, Va 22101	salary	10/15/80	162.90	Ronald Reagan for President ☒ Support ☐ Oppose
William Kaplan 1514 N. Rhodes St. Arlington, Va	salary	10/15/80	433.42	Ronald Reagan for President ☒ Support ☐ Oppose
Wiland Assoc. Inc 219 E. Davis St. Culpeper, Va 22701	Computer services	10/01/80	700.51	Ronald Reagan for President ☒ Support ☐ Oppose
Allan C. Rodway 6404 Shadow Road Chevy Chase, Md 20015	salary	10/01/80	102.97	Ronald Reagan for President ☒ Support ☐ Oppose
Park Lane Press 1501 N. Guilford Ave Baltimore, Md 21202	printing exp.	10/02/80	4939.64	Ronald Reagan for President ☒ Support ☐ Oppose
Lisa Ann Acevedo 3712 Columbia Pike Arlington, Va 22204	salary	10/02/80	[illegible]	Ronald Reagan for President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Signature _____ Date _____

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Weissenborn

Date 6/27/83

FEC 9-21-77

8304043015

FUND FOR A CONSERVATIVE MAJORITY
1612 WILSON BLVD., SUITE 412
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

Oct 1 1982

PAY ONE 700 DOLS 51 CTS DOLLARS $ 700.51

TO THE ORDER OF

Wilmot & Hess PLC.
219 East Davis St.
Culpeper, VA 22701

W Cpl J Ballen

NOT NEGOTIABLE

⑈0001532⑈ ⑆550410⑆

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-2

DATE	DESCRIPTION			AMOUNT
10/1/82	Inv. # 27732	640.51	C.F.E. 80	700.51
	Inv. # 27707	60.00	IE	
		# 700.51		

0140 4701 832

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

CFR 780.1 F

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26926	16		July 31, 1980	27707

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED / DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
are Proof and Camera Copy of r Letter (Later Cancelled)	2 pages	30.00/pg.	$60.00	

8304047301

FCM

TERMS: NET 30 DAYS

TOTAL $60.00

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT N/A

ORIGINAL INVOICE

FCM

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

CFRIWO II-

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
27662,63,64	16	1660,65,69,70	July 31, 1980	27732

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	1660 - Thompson & Associates, Springfield, Virginia; 1665 - Republican National Committee, Washington, D. C.; 1669 - Atlantic List Co. Wash, D.C. 1670 - American Spectator Bloomington, ID

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
60 - Merge/Purge Late Lists				
List Conversion	1	15.00/ list	$ 15.00	
Mail File Processing (Convert, Sort and Print) —CFR '76	106,060	3.00/M	318.18	
ginia Sales Tax			12.73	
5 Mag Tape Output of 15M Merged Selected SCF's	15,000	4.30/M	64.50	
9 Mag tape output of Net ALEC spect Master File	62,207	2.55/M	158.63	
0 Keycoded Cheshire label output of Republican High Donors	3,009	min.chg.	30.00	
deposit to be refunded when tapes returned	2 tapes	20.00/tp.	40.00	
pping and Handling Charges			1.47	

Electric?

TERMS: NET 30 DAYS

TOTAL ⇩ $640.51

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ⇩ N/A

ORIGINAL INVOICE

5

ELECTION # 1 PACKAGE

8304040155



August 15, 1980



Dear Reagan Supporter:

Our campaign to elect Ronald Reagan President has now entered it final stage.

In just three months the election will be over! Either Ronald Reagan or Jimmy Carter will be President.

And you can help decide who will win this fall.

Most political observers expect the Carter campaign to be a nasty, even vicious, anti-Reagan effort.

Jimmy Carter has the active support of dozens of left wing, ultra-environmental and disarmament groups.

The nation's labor czars have already committed millions of dollars to help re-elect Jimmy Carter.



And the news media will soon attack Ronald Reagan in an effort to reduce his current and commanding lead over Jimmy Carter.

Your help is needed today!

"Citizens for Reagan in '80" is the oldest and most effective independent campaign helping to elect Ronald Reagan our next President. It is sponsored by the Fund for a Conservative Majority -- a highly competent and professional political action committee which is also working to elect conservatives to the Senate and the House.



"Citizens for Reagan in '80" has drafted a professional campaign plan to help elect Ronald Reagan. It is a strong, positive plan -- and it is ready to go into effect today!

But your help is needed if our campaign is to succeed and Jimmy Carter is to be defeated.

"Citizens for Reagan in '80" must raise another $275,000 just as fast as possible.

* Radio ads are prepared.
* TV commercials are complete.
* Newspaper ads are ready to be placed.
* Voter mailings are being written now for special voting blocs.



This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

To buy initial advertising on TV, radio and in newspapers and to begin to contact the key voters in "swing states", $275,000 must be raised within the next three weeks.

Volunteer efforts are also need to elect Ronald Reagan.

Please send the enclosed post card to Ronald Reagan and pledge not only your personal support, but also promise to find at least 10 more citizens who will vote for Reagan on election day. These votes will be absolutely critical in electing Ronald Reagan President of the United States.

"Citizens for Reagan in '80" needs your active support today.

Send the enclosed post card to Ronald Reagan at his National Headquarters right outside Washington, D.C. Pledge your vote and also the votes of 10 other citizens you will personally recruit for Ronald Reagan.

With you financial help we can find one million people who will pledge to vote for Ronald Reagan and who will also pledge to find 10 more Reagan voters.

If we succeed we can promise to deliver 11 million votes for Ronald Reagan on election day -- a healthy percentage of the total votes needed to win.

Send Ronald Reagan your voter pledge card and send your maximum contribution today to FCM's "Citizens for Reagan in '80".

Only with your help can we win!

Sincerely,

Bob Heckman

Robert C. Heckman

P.S. Continued support of Ronald Reagan by patriotic Americans like you is critical. With that help Ronald Reagan will be elected President in three short months -- on November 4th!

8304040157

Citizens for Reagan in '80!

A project of FUND FOR A CONSERVATIVE MAJORITY



I support RONALD REAGAN

Dear Mr. Heckman:

I support Ronald Reagan for President and will do all I can to help elect him this fall.

☐ I have sent my post card to Governor Reagan pledging my vote and agreeing to find at least 10 more people who will vote for him on November 4.

☐ Enclosed is my contribution to help FCM in its independent campaign, "Citizens for Reagan in '80."

__$25 __$50 __$100 __$250

__$500 __$1,000 __$5,000 __Other

(Make check payable to Fund for a Conservative Majority or FCM.)

Corporate contributions can be accepted.
They should be issued in the order of The Fund for a Conservative Majority—Susie Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee

CITIZENS FOR REAGAN IN '80!

PLACE STAMP HERE

Governor Ronald Reagan
National Campaign Headquarters
901 South Highland Street
Arlington, Virginia 22204

830404015 9

Dear Governor Reagan:

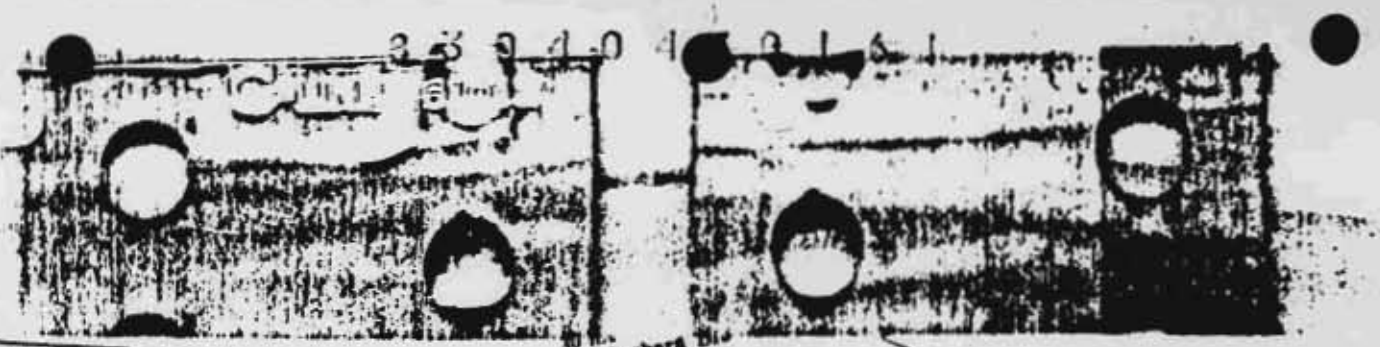
I pledge that I will vote for you for President on November 4th.

I will also find at least 10 more voters who will support you. On election day I will take the responsibility to make sure they go to the polls and vote for you.

Name _____

Address _____

City/State/Zip _____



The Washington Star

AFL-CIO warning workers against Reagan's wooing

By Ed Townsend
Labor correspondent of
The Christian Science Monitor

Fighting back against Ronald Reagan's wooing of blue-collar voters, the AFL-CIO's Committee On Political Education (COPE) is warning trade unions to beware "the most reactionary Republican nominee since Sen. Barry Goldwater."

Sen. Edward M. Kennedy assailed Mr. Reagan in that way in a speech before a union group in Washington.

There is no question of the AFL-CIO's concern over the Reagan candidacy. Most political analysts in labor offices see at least a 50-50 possibility that the former California governor and his running mate, George Bush, can win with substantial help from union members disenchanted with the present Democratic administration.

Die-hard Democrats in Union

Mary McGrory

Reagan's life: No trauma, no curiosity

Required reading for all who ask "Where's the Beef?"

The title comes from a line in a movie called "King's Row," in which the man who will be wounded, by the Germans and could [illegible] the U.S

EPA Officials Asked to Help In Extolling Carter's Deeds

By George Lardner Jr.
Washington Post Staff Writer

"In no case has there been an employe making political speeches in violation of the Hatch Act or anything like that," the EPA spokesman declared.

Democrats File Suit to Bar Reagan From FEC Subsidy

[illegible] unfortunately, [illegible] by political [illegible] Independent [illegible]

Bringing down the high-flying Ronald Reagan

NEW YORK — Ronald Reagan peaked last week on Wednesday of last week when the Los Angeles Times published the first of several National polls showing

been carefully managed and he has been continuously on guard. The [illegible] for the [illegible] of con-

York Daily News, in an article by [illegible] Daily editorial on Reagan: [illegible] conser-

Carter's sources of power are in today's headlines!

A Liberal anti-Reagan press

The high pressure tactics of Big Labor

The Democrats' control of Democrat created election laws

White House control of the huge Federal bureaucracy

The biased media

HELP RONALD REAGAN
BY JOINING THE
"CITIZENS FOR REAGAN IN '80"
EFFORT NOW!

THE FUND FOR A CONSERVATIVE MAJORITY

FCM

Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.


CAMPAIGN

Reagan Far Ahead of Carter In Poll

By T.R.Reid
A new Louis Harris poll of likely voters nationwide gives Republican presidential nominee Ronald Reagan a huge lead over President Carter, his probable Democratic opponent.

Carter, with 15 percent undecided. The AP-NO only voters who have made up their minds ... vote for—a

This is encouraging! But the tide can be turned by the influential powers at Carter's command...

Reagan. . .Reagan. . .Reagan. . .Reagan

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '90
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.

EXHIBIT I

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 5 of 9 Pages

Name of Committee (In Full): The Fund for a Conservative Majority

ID No: C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
P. S. Enterprises 3802-04 Old Silver Hill Silver Hill, Md. 20023	Printing expense	4/15/80	1246.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes, Inc. 1112 North Fairfax St. Alexandria, Va. 22314	Printing expense	4/15/80	11031.90	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Name Exchange	List rental	4/15/80	54.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Postage	4/15/80	602.64	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Community Improvement Assoc. 2300 Laral Ave. Knoxville, Tn. 37916	Reagan booth for Community Fair	4/16/80	40.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost	Postage	4/16/80	750.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $_____

(b) SUBTOTAL of Unitemized Independent Expenditures $_____

(c) TOTAL Independent Expenditures $_____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agent.

_____ Signature

_____ Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____ NOTARY PUBLIC

00031563697

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full): The Fund for a Conservative Majority

I.D. No.: C00001966

(a) Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date Incurred, day, year	Amount	Name of Federal Candidate supported or opposed by the independent & office sought
Smarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Name Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mailroom Rt.#1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☑ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures: $ [illegible]

(b) SUBTOTAL of Unitemized Independent Expenditures: $ _____

(c) TOTAL Independent Expenditures: $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____
NOTARY PUBLIC

1830404301635

3 2 3 1 5 1 9 3 4 J

FUND FOR A CONSERVATIVE MAJORITY
1900 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

REGISTERED

April 15, 1980

PAY THE SUM 602 DOLS 64 CTS DOLLARS $602.64

TO THE ORDER OF

Telpot
[illegible]

NOT NEGOTIABLE

:053001533: 0250416 0

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK VVD-3 V-2

DATE	DESCRIPTION	AMOUNT
4/15	Invoice # 155	602

:053001533: 0250416 0

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

IE
CFR'80

4/29

TELEPOST

February 29, 1980
Invoice No. 688

Mr. J. Londino
Thompson & Associates, Inc.
7015 Old Keene Mill Road, Suite 203
Springfield, VA 22150

INVOICE

2,232 TELEPOST Letters generated on February 27, 1980
with BRE insertions @ 42¢ each = $937.44

Check for postage received = $334.80

TOTAL DUE: $602.64

TERMS: Net 10 days

Jonathan
Dixie Little Report

FCM

8304040187

TELEPOST/DIXIE VICTORY PACKAGE

8304040168

TELEPOST®

HIGH PRIORITY COMMUNICATION

FEBRUARY 27, 1980

MS. MARILYN KAUFMAN
9540 BLAKE LANE
NORFOLK, VIRGINIA 23343

REAGAN SCORED SMASHING VICTORY IN NEW HAMPSHIRE!

NEXT BATTLEGROUND -- THE SOUTH IN LESS THAN 2 WEEKS. REAGAN MUST ALSO WIN HERE. WE CAN GAIN MOMENTUM FOR FINAL VICTORY.

"CITIZENS FOR REAGAN IN '80", SPONSORED BY FUND FOR A CONSERVATIVE MAJORITY, IS OUT OF MONEY. SPENT $59,112 IN NEW HAMPSHIRE ON RADIO AND NEWSPAPER ADS, VOTER MAILINGS, CANVASSING, ETC.

THIS WEEK YOU RECEIVED LETTER REGARDING "DIXIE VICTORY PROJECT". THIS EFFORT KEY TO ULTIMATE VICTORY. MUST RAISE $102,537 THIS WEEK FOR SOUTH CAROLINA, GEORGIA, ALABAMA AND FLORIDA.

NEED YOUR MAXIMUM SUPPORT. PLEASE SEND $100 OR MORE IF YOU CAN.

RONALD REAGAN NEEDS YOUR HELP. I AM COUNTING ON YOU. PLEASE RETURN DONATION WITH THIS LETTER IN THE ENCLOSED ENVELOPE.

SINCERELY,

ROBERT HECKMAN

830404016

REAGAN MUST WIN IN DIXIE!

ENCLOSED IS MY MAXIMUM CONTRIBUTION:

_____ $100 _____ $500 _____ $1000 _____ $5000 _____ OTHER

FCM CAN LEGALLY RECEIVE UP TO $5,000 A YEAR PER INDIVIDUAL.

MAKE CHECK TO: FUND FOR A CONSERVATIVE MAJORITY

I UNDERSTAND THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:
OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____

THIS COMMUNICATION AND ALL ENCLOSURES ARE PAID FOR BY FUND FOR A CONSERVATIVE MAJORITY AND NOT AUTHORIZED BY ANY CANDIDATE OR CANDIDATE'S COMMITTEE.



THA
HE
U
PO
.15

Citizens for Reagan In '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by Fund for a Conservative Majority and not authorized by any candidate.

CONTENTS REQUIRE IMMEDIATE ATTENTION

TELEPOST®

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lance A. Wasserbom

Date 6/27/83

FEC 9-21-77

8304043017 1

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Capital City Bank

REGISTERED

April 16, 80

PAY THE SUM 750 DOLS 00 CTS DOLLARS 750.00

Telepost
1760 Old Meadow Rd.
McLean, Va.

NOT NEGOTIABLE

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK VVG-3 V-3

DATE	DESCRIPTION	AMOUNT
11/16/80	Postage Printing CFR 80 1C	750.00

0401 0403 8 3

1022 WILSON BLVD., SUITE 1201
ARLINGTON, VIRGINIA 22209

REGISTERED

PAY THE SUM 100 DOLS 00 CTS DOLLARS $ 100.00

TO THE ORDER OF

Robert J Collier

NOT NEGOTIABLE

:055001633: 0350446 8#

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WIDE V-2

DATE	DESCRIPTION	AMOUNT
6/2		

8 3 0 4 4 0 0 7

Telecommunications Industries, inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

TELEPOST

April 18, 1980
Invoice No. 739

Mr. Kenneth Boehm
Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, VA

INVOICE

5,000 TELEPOST Letters generated on April 16, 1980 = $1,850.00

Payment Received: $750.00

TOTAL DUE: $1,100.00

TERMS: Net 10 days

8304040017

8304040175

TELEPOST/PENNSYLVANIA PACKAGE

TELEPOST®

HIGH PRIORITY COMMUNICATION

APRIL 14, 1980

MRS DOROTHY D GAERTNER
275 N PORTAGE PATH 3F
AKRON, OH 44303

8304043017 6

PENNSYLVANIA PRIMARY APRIL 22ND FIRST "HEAD TO HEAD" CONTEST BETWEEN RONALD REAGAN AND GEORGE BUSH.

LIBERAL REPUBLICANS HOPE TO SLOW THE REAGAN BAND-WAGON IN PENNSYLVANIA. BUSH TO SPEND ONE MILLION DOLLARS.

POLLS RELEASED TODAY SHOW A VERY CLOSE RACE.

"ANTI-REAGAN" FORCES ARE CONCENTRATING ALL RESOURCES IN PENNSYLVANIA TO DEFEAT RONALD REAGAN.

WE MUST NOT LET THIS HAPPEN!

"CITIZENS FOR REAGAN IN '80", THE INDEPENDENT CAMPAIGN SPONSORED BY FUND FOR A CONSERVATIVE MAJORITY WILL SPEND A LARGE AMOUNT OF MONEY ON THIS PRIMARY. FCM IS ALSO WORKING TO ELECT A CONSERVATIVE SENATE IN 1980.

SEND YOUR ADDITIONAL CONTRIBUTION TODAY.

SINCERELY,

ROBERT C. HECKMAN, CHAIRMAN
FUND FOR A CONSERVATIVE MAJORITY

REAGAN MUST WIN IN PENNSYLVANIA!

ENCLOSED IS MY MAXIMUM CONTRIBUTION:

_____ $100 _____ $500 _____ $1000 _____ $5000 _____ OTHER

FCM CAN LEGALLY RECEIVE UP TO $5,000 A YEAR PER INDIVIDUAL.

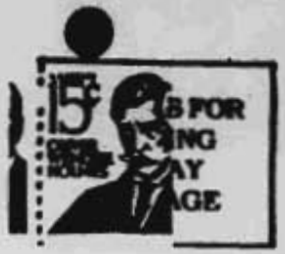
MAKE CHECK TO: FUND FOR A CONSERVATIVE MAJORITY

I UNDERSTAND THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:
OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____

THIS COMMUNICATION AND ALL ENCLOSURES ARE PAID FOR BY FUND FOR A CONSERVATIVE MAJORITY AND NOT AUTHORIZED BY ANY CANDIDATE OR CANDIDATE'S COMMITTEE.

8 3 0 4 0 4 0 1 7 7

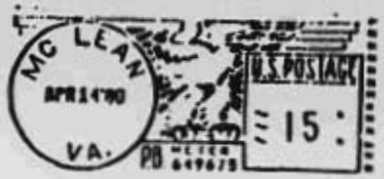




Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by Fund for a Conservative Majority and not authorized by any candidate.

TELEPOST®



HIGH PRIORITY COMMUNICATION

CONTENTS REQUIRE IMMEDIATE ATTENTION

CAE 75 291601N1 04/16/80

RETURN TO SENDER
NOT DELIVERABLE AS ADDRESSED
UNABLE TO FORWARD

EXHIBIT J

SCHEDULE B

ITEMIZED MISCELLANEOUS/CATEGORICAL EXPENDITURES

Page 12 of 20 Pages

Full Name of Committee (No Party)

The Fund for a Conservative Majority

I.D. No.

C00001065

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name & Office Sought of Candidate supported or opposed by the expenditure & office sought
Smarr Postage 5380 Eisenhower Ave. Alex., VA 22304	Postage for Mail	10/6/80	29156.00	Ronald Reagan for President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, VA 22102	Postage for direct mail	10/6/80	480.00	Ronald Reagan for President ☒ Support ☐ Oppose
Smarr Postage 5380 Eisenhower Ave. Alex. VA 22304	Postage for direct mail	10/6/80	480.00	Ronald Reagan for President ☒ Support ☐ Oppose
Earl Cox, Jr. 1604 Sherwood Hall Lane Alexandria, VA 22306	Reimbursements for luncheon exp.	10/6/80	19.72	Ronald Reagan for President ☒ Support ☐ Oppose
Roberta S. Gavin	Salary	10/7/80	63.36	Ronald Reagan for President ☒ Support ☐ Oppose
Hyatt Regency Hotel P. O. Box 992 Washington, DC 20044	Rental of room for Press conference	10/7/80	5.2[illegible]	Ronald Reagan for President ☒ Support ☐ Oppose

a. SUBTOTAL of itemized Independent Expenditures $ _____

b. SUBTOTAL of Unitemized Independent Expenditures $ _____

c. TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any agent or authorized committee of any candidate and that to the best of my knowledge and belief no contributions have been solicited or received by any person or committee in connection with the making of the independent expenditures or distributions or obligations reported herein. I further certify that the information reported is true, correct and complete to the best of my knowledge and belief.

_____ _____

Signature Date

Subscribed and sworn to before me on _____ day of _____

_____ (Notary)

My Commission expires:

_____ _____

Notary Public

C00001065 9007

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lorna R. Wassenberg

Date 6/27/83

FEC 9-21-77

83040430176

FUND FOR A CONSERVATIVE MAJORITY
1023 WILSON BLVD., SUITE 1-101
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

Oct. 6 19 80

PAY ONE HUNDRED EIGHTY DOLS 00 CTS DOLLARS $ 480.00

TO THE ORDER OF

Telepost
17060 Old Meadow Rd.
McLean, Va. 22107

Ralph J Gabbin

NOT NEGOTIABLE

⑆055000153⑆ ⑈350436 8⑈

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-3

DATE	DESCRIPTION	AMOUNT
10/6/80	Postage	480.00

C File
1½

⑈8304⑈

CITIZENS FOR REAGAN TELEPOST

8304040181

TELEPOST®

HIGH PRIORITY COMMUNICATION

OCTOBER 17, 1980

XXXX
XXXX
XXXX

DEAR XXXX:

DON'T LET RONALD REAGAN LOSE THIS ELECTION!

DURING THIS FINAL MONTH OF THE CAMPAIGN, CARTER'S POLITICAL FRIENDS IN THE WHITE HOUSE AND THE AFL-CIO, THE NEWS MEDIA AND VARIOUS RADICAL AND WELFARE RIGHTS GROUPS WILL HELP FINANCE A COLD, CALCULATED EFFORT TO DESTROY RONALD REAGAN.

"CITIZENS FOR REAGAN" NEEDS YOUR MAXIMUM CONTRIBUTION TODAY. OUR INDEPENDENT EFFORT, SPONSORED BY FUND FOR A CONSERVATIVE MAJORITY, IS HELPING TO ELECT REAGAN AND MANY OTHER CONSERVATIVES.

"CITIZENS FOR REAGAN'S" CREATIVE MEDIA CAMPAIGN AND PIN-POINTED VOTER MAILINGS CAN OFFSET THESE VICIOUS ANTI-REAGAN EFFORTS.

YOUR MAXIMUM CONTRIBUTION IS NEEDED. WE MUST COUNT ON YOU.

SINCERELY,

ROBERT C. HECKMAN

8304018

I WON'T LET RONALD REAGAN LOSE THIS ELECTION!

I AM RETURNING THIS LETTER WITH MY MAXIMUM CONTRIBUTION OF:

_____ $25 _____ $100 _____ $500 _____$1000 _____ $5000 _____ OTHER

FCM CAN LEGALLY RECEIVE UP TO $5,000 A YEAR PER INDIVIDUAL.
MAKE CHECK TO: FUND FOR A CONSERVATIVE MAJORITY

THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:

OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____

THIS COMMUNICATION AND ALL ENCLOSURES ARE PAID FOR BY FUND FOR A CONSERVATIVE MAJORITY AND NOT AUTHORIZED BY ANY CANDIDATE OR CANDIDATE'S COMMITTEE.

8 3 0 4 0 4 0 1 8 3

TELEPOST®

HIGH PRIORITY COMMUNICATION

CONTENTS REQUIRE IMMEDIATE ATTENTION

REAGAN FOR PRESIDENT IN 1980

RUSH



Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

EXHIBIT K

Ralph J. Gallisano	Auto rental N.E.	3/2[illegible]	408.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
[illegible] J. Weinstein & Assoc. 117 Smith Ave. Mt. Kisco, N.Y. 10549	Survey - Misc.	3/25/80	5000.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
U. S. Postmaster	Postage	3/27/80	16875.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
Thompson & Assoc Inc.	Bumper stickers	3/28/80	2500.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
YRP	Postage and Reagan kits	3/28/80	607.90	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
RF & A Advertising & Sales	Advertising	3/28/80	811.65	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose

(a) SUBTOTAL of itemized Independent Expenditures ..... $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the Independent Expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not arise as the result of any prior agreement, understanding, or coordination of which any part of any campaign materials prepared by the candidate, his campaign committee or their agent.

_____ _____
Signature Date

Sworn to and subscribed before me this _____ day of _____ 19__

My Commission expires

_____ _____
NOTARY PUBLIC

8003155020

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne D. Wersenborn

Date 6/27/83

FEC 9-21-77

8304043019

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

March 26 80

Five Thousand and 00/100 DOLLARS 5,000.00

Arthur J. Finkelstein + Assoc.
117 Smith Ave.
Mt. Kisco, N.Y. 10549

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
3/26/80	Wisconsin Survey -	5000.00

8304043.p1

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

March 21, 1980

Mr. Ralph Galliano
The Fund for a Conservative Majority
1022 Wilson Blvd. Suite 1401
Arlington, Va. 22209

Dear Ralph:

The cost of the survey done in Wisconsin with a sample size of 600, is $5,000. Your attention to this matter would be appreciated.

Sincerely,

Ronald W. Finkelstein

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

October 16, 1980

Mr. Curtis Herge
Sedam & Herge
7600 Old Springhouse Rd.
McLean, VA 22102

Dear Curtis:

The Fund For A Conservative Majority contracted with Arthur J. Finkelstein & Associates to do a statewide survey in the State of Wisconsin. The survey was conducted on March 15, and March 16, 1980.

The Fund For A Conservative Majority paid for and saw only the Wisconsin survey.

With regard to the Ronald Reagan For President Comm., A.J.F. & Associates did two surveys for them. Both of these surveys were conducted in Iowa during December, 1979. The Reagan For President Comm. paid for and saw only its surveys.

In every instance, no statements advocating either the election or the defeat of any candidate existed.

Arthur J. Finkelstein & Associates was a member of the National Republican Advisory Committee. His participation with this Committee was at best non-existent. He never went to meetings or got actively involved with other Advisory members concerning the Committee's business.

I hope this will answer all questions that you may have. If additional information is needed, please feel free to call.

Sincerely,

Ronald W. Finkelstein

RWF:dhd

8304040187

OCT 1

EXHIBIT L

SCHEDULE D
(Revised 2/80)

DEBTS AND OBLIGATIONS
Excluding Loans

Page 2 of 6 for
LINE NUMBER 11
(Use separate schedule for each numbered line)

Name of Committee (In Full) FUND FOR A CONSERVATIVE MAJORITY	Outstanding Balance Beginning This Period	Amount Incurred This Period	Payment This Period	Outstanding Balance at Close of This Period
A. Full Name, Mailing Address and Zip Code of Debtor or Creditor CONCEPT DESIGN STUDIO P.O. BOX 142 SPRINGFIELD, VA 22150	-0-	874.64	370.24	504.40
Nature of Debt (Purpose): TYPESETTING				
B. Full Name, Mailing Address and Zip Code of Debtor or Creditor C & P TELEPHONE P.O. BOX 27272 RICHMOND, VA 23272	6,537.83	9,930.14	6,537.83	9,930.14
Nature of Debt (Purpose): TELEPHONE SERVICES GENERAL OFFICES				
C. Full Name, Mailing Address and Zip Code of Debtor or Creditor C & P TELEPHONE P.O. BOX 27272 RICHMOND, VA 23272	22,473.50	-0-	22,473.50	-0-
Nature of Debt (Purpose) TELEPHONE SERVICES WATTS LINES				
D. Full Name, Mailing Address and Zip Code of Debtor or Creditor LLOYD C. DAUGHTERY JR. BEAVER CREEK DRIVE ROUTE 4 POWELL, TENN. 37849	-0-	388.53	-0-	388.53
Nature of Debt (Purpose) REIMBURSEMENT FOR TELEPHONE BILLS				
E. Full Name, Mailing Address and Zip Code of Debtor or Creditor ED NICHOLS ASSOCIATES 4905 DELRAY AVENUE #302 BETHESDA, MD 20014	3,974.40	-0-	-0-	3,974.40
Nature of Debt (Purpose) DATA PROCESSING				
F. Full Name, Mailing Address and Zip Code of Debtor or Creditor ENVELOPES, INC. 1112 NORTH FAIRFAX STREET ALEXANDRIA, VA 22314	6,934.72	10,959.38	6,934.72	10,959.38
Nature of Debt (Purpose) PRINTING SERVICES				
1) SUBTOTALS This Period This Page (optional)				25,756.85
2) TOTAL This Period (last page this line only)				
3) TOTAL OUTSTANDING LOANS from Schedule C (last page only)				
4) ADD 2) and 3) and carry forward to appropriate line of Summary Page (last page only)				

8304043013 8

SCHEDULE B **ITEMIZED DISBURSEMENTS**

Page 3 of 5 for LINE NUMBER 10
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)

FUND FOR A CONSERVATIVE MAJORITY

Full Name, Mailing Address and ZIP Code	Purpose of Disbursement / Disbursement for: ☐Primary ☐General ☐Other (specify):	Date (month, day, year)	Amount of Each Disbursement This Period
A. WASHINGTON INTELLIGENCE BUREAU 8440 LEE HIGHWAY FAIRFAX, VA. 22031	BATCHING, CAGING EXPENSE	1/24/81	3,013.20
B. J.P. BAILEY, CPA 2100 GALLOWS ROAD VIENNA, VA. 22180	ACCOUNTING: ADVANCE ON PHONE BANK143.00	1/24/81	430.00
C. ED NICHOLS ASSOC. 4905 DELRAY AVENUE BETHESDA, MD 20014	DATA PROCESSING	1/27/81	3,974.40
D. GEORGE D. TALPO 515 N. WASHINGTON ALEXANDRIA, VA. 22314	SALARY: ADVANCE ON PHONE BANK BILLING	1/27/81	150.19
E. WASHINGTON RESEARCHERS 918 16TH STREET, N.W. WASHINGTON, D.C. 20006	RESEARCH PUBLICATION PURCHASED	1/27/81	45.00
F. COLUMBIA BOOKS, INC. SUITE 1336 777 FOURTEENTH STREET, N.W. WASHINGTON, D.C. 20005	RESEARCH INFORMATION PURCHASE	1/27/81	35.00
G. CRAIN BOOKS 740 RUSH STREET CHICAGO, ILL. 60611	RESEARCH INFORMATION PURCHASE	1/27/81	34.85
H. THOMPSON & ASSOCIATES 7015 OLD KEENE MILL ROAD SPRINGFIELD, VA. 22150	DIRECT MAIL-FUND RAISING SERVICES	1/27/81 1/29/81	661.23 50.00
I. LAURA JORDAN 1022 WILSON BOULEVARD #1401 ARLINGTON, VA. 22200	CONSULTING FEES - 4 DAYS	1/29/81	300.00
SUBTOTAL of Disbursements This Page (optional)			8,693.87
TOTAL This Period (last page this line number only)			

EXHIBIT M

M

File

283007

FCM

THE FUND FOR A CONSERVATIVE MAJORITY

Ralph J. Galliano
Executive Director

7/26/79

MEMO

TO: Ken Boehm
Jeff Kane
Ralph Galliano

FROM: Bob Heckman

RE: Enclosed Mailgram from Ronald Reagan

I have enclosed a mailgram that I received yesterday from Ronald Reagan. The mailgram repeats the request that was made by the Reagan for President attorney, Mr. Loren Smith, to our attorney, Curt Herge, this past Monday.

In my discussions with all of you, I have detected no leanings toward ceasing the Citizens for Reagan in '80 project. However, so that we will have the opportunity to discuss the project and the Reagan request in more detail, as well as transact other routine business, I am scheduling a meeting of the FCM Board for this August.

The meeting will take place at 10:00 p.m. on Wednesday, August 15, 1979, at the Shoreham-Americana Hotel. Please let me know if this is at all inconvenient.

8304040190

RECEIVED

JUL 30 1979

SEDAM & HERGE

CHAIRMAN • Robert Heckman • DIRECTORS • Kenneth F. Boehm, Esq. • Jeffrey D. Kane
1022 WILSON BOULEVARD • SUITE 1401 • ARLINGTON, VIRGINIA 22209 • (703) 524-4400

REAGAN FOR PRESIDENT SMITH
9841 AIRPORT BLVD SU. 1430
LOS ANGELES CA 90045

4-068427S205003 07/24/79 ICS IPMMTZZ CSP FCHA
2 3024280624 MGM TDMT YORKLYN DE 07-24 0642P EST

F00381

ROBERT HECKMAN CHAIRMAN FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD
ARLINGTON VA 22209

THIS IS A CONFIRMATION COPY OF A PREVIOUSLY PHONE-DELIVERED TELEGRAM

IT HAS BEEN BROUGHT TO MY ATTENTION THAT YOU ARE RAISING FUNDS FOR AN INDEPENDENT AND UNAUTHORIZED COMMITTEE ON MY BEHALF. I ASK THAT YOU IMMEDIATELY STOP THIS EFFORT. I BELIEVE THAT YOU AND YOUR GROUP ARE HONEST SUPPORTERS, HOWEVER YOUR INDEPENDENT EFFORTS CAN ONLY HINDER THE CAMPAIGN EFFORTS OF REAGAN FOR PRESIDENT, MY ONLY AURTHORIZED COMMITTEE

RONALD REAGAN
9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

1844 EST

MGMCOMP MGM

8304041

TO REPLY BY MAILGRAM SEE REVERSE SIDE FOR WESTERN UNION'S TOLL - FREE PHONE NUMBERS

EXHIBIT N

MEDIA PACKAGE

8304040192



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Tuesday

Dear Friend:

The Democrat Party is splitting wide open.

President Carter, despite his liberal philosophy, his many left-wing appointments and his McGovernite foreign policy is being severely challenged by the Radical Democratic Left.

And every day it looks more and more like Ted Kennedy will finally accept this challenge and actively oppose Jimmy Carter for the Democratic nomination for President in 1980.

Whether or not Kennedy beats Carter, the only Republican candidate capable of defeating either of these men is Governor Ronald Reagan.

Ronald Reagan must be nominated and elected President of the United States.

Conservative Republicans can capture the White House in 1980, and we have an excellent chance of gaining control of the United States Senate as well.

The Liberals are running scared.

They know that with Ronald Reagan heading the ticket, conservative Republicans can capture the White House, rid the Senate of many of its most liberal members, make major gains in the House of Representatives, win several Governorships and control many more state legislatures.

And that is why "Citizens for Reagan in '80" is preparing an active campaign in support of Ronald Reagan in the up-coming presidential primaries and state nominating conventions.

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

Ronald Reagan can win the nomination and he can win the presidential election -- but only if you help today.

Already the liberal-controlled news media and the remaining elements of Eastern Establishment Republican liberalism have joined forces to stop Ronald Reagan. This must not happen!

"Citizens for Reagan in '80" is prepared to carry out a professional campaign in the early key primary states of Iowa, New Hampshire, Florida and South Carolina.

This "Early Bird Campaign" (to secure Reagan's nomination by early next year) will cost $171,000. We must raise $60,000 of this amount in the next 30 to 60 days.

If Reagan can win decisively in the early primaries, he will prove beyond a doubt he should be nominated at the Republican Convention in Detroit next summer.

Reagan needs to win by a big margin in these early races or the Republican campaign might well continue all the way down to the last vote on the convention floor.

If Ronald Reagan can defeat his Republican opponents by early next year, then we can concentrate on the real goal -- winning the White Hous

I am convinced that Reagan will be nominated and that he can win th Presidency next year. And with Reagan "heading the ticket" we can also win Conservative Control of the Senate and make other major political gains.

"Citizens for Reagan in '80" is prepared, if need be, to take our campaign into all key primary states including the home state of Senato Howard Baker (Tennessee) and of course into the very important industrialized states of Illinois, Ohio, Texas (John Connally's and George Bush' home state) and California.

"Citizens for Reagan in '80" is an independent campaign sponsored by the highly respected Fund for a Conservative Majority. And because the Fund for a Conservative Majority is working hard on another project - to elect "Conservative Control of the Senate in 1980" -- it can accept contributions up to a maximum of $5,000.

"Citizens for Reagan in '80" is limited in its efforts only by the amount of contributions it receives from people like you.

"Citizens for Reagan in '80" has carefully planned the following "Early Bird Campaign" budget to help secure the nomination of Ronald Reagan early next year.

Iowa Caucus -	$17,500	TV, radio and newspaper ads
(January 21, 1980)	$10,000	Voter mailings to make sure all Reagan voters go to the Iowa Caucuses on January 21st.
Iowa Total:	$27,500	
New Hampshire Primary	$12,000	Radio and newspaper ads
(February 26, 1980)	7,000	Voter mailings to make sure all Reagan voters go to the election polls on February 26th.
New Hampshire Total:	$19,000	
South Carolina Primary	$17,000	TV, radio and newspaper ads
(March 8, 1980)	8,500	Mailings to Republicans known to be pro-Reagan voters.
So. Carolina Total:	$25,500	
Florida Primary	$47,000	TV, radio and newspaper ads in this large and important state.
(March 11, 1980)	22,000	Voter mailings to known conservative Republican reminding them to vote in the primary election on March 11, 1980.
Florida Total:	$69,000	

And "Citizens for Reagan in '80" will produce its own 1/2 hour television program in support of Ronald Reagan's campaign. This dynamic television special can be ready by December 15 -- well ahead of the important Iowa caucuses and the early primaries in New Hampshire, South Carolina and Florida.

This special televison campaign film will cost an additional $30,000 to produce and edit. But it will be worth every penny because, as you know, Ronald Reagan on TV is the most effective candidate in the country today.

Creative radio ads are being written right now for recording in December.

Newspaper ads like the one enclosed will soon appear in leading conservative journals and newspapers seeking additional national support for "Citizens for Reagan in '80."

A series of newspaper ads is being developed for use in the early primary states. These ads will clearly show why Ronald Reagan must be nominated and elected.

And as I mentioned earlier, this "Early Bird Campaign" -- to secure the nomination for Reagan -- will cost $171,000.

In order to produce and carry out this critically important advertising campaign, Citizens for Reagan in '80 must raise $60,000 -- 35% of our total budget -- within the next 30-60 days. Your donation is needed today in order to reserve critical TV and radio time.

When Ronald Reagan is nominated next July at the Republican Convention in Detroit, "Citizens for Reagan in '80", as an independent campaign, will continue our work through the November elections in order to elect Reagan as President.

Ronald Reagan can indeed be nominated and elected as President of the United States. But you and I must not take his nomination and election for granted.

We must work together today if we are to celebrate together on November 4, 1980 -- when Ronald Reagan is elected President of the United States!

Support "Citizens for Reagan in '80" by sending your maximum contributi today to the Fund for a Conservative Majority.

Sincerely,

Bob Heckman

Robert Heckman
Chairman

P.S. With your help today we can secure the Republican Presidential nomination for Ronald Reagan.

And we both know that only Reagan can defeat either President Carter or Senator Kennedy.

8304040196



CITIZENS for REAGAN in '80!

An independent campaign by Fund for a Conservative Majority, one of the oldest political action committees in the country

With Your Help Today
Ronald Reagan Can be Nominated and Elected as President of the United States!





Reagan Speaks on the Issues of Today!

"Three years of the Carter Presidency has brought us the fall of Afghanistan, the give-away of the Panama Canal, the sell-out of Taiwan and the collapse of Iran.

As icing on the cake, we now face the prospect of a SALT II Treaty negotiated by the Carter Administration, which would virtually assure permanent Soviet nuclear superiority over the United States.

But we're not going to let that happen. We're not going to let this generation or future generations live in a world where the Soviet Union is the most powerful nation on earth.

We're not going to allow runaway inflation to turn frugal, hard working Americans into paupers.

And we're not going to let the vital quest for American energy independence be turned into a multi-billion dollar bureacratic mess.

We can change the philosophy of leadership in this country because our current leadership has completely lost touch with the needs, the hopes and the desires of the American people."

REAGAN CAN WIN!

RECENT NATIONAL SURVEYS:

GALLUP POLL:	Reagan	49%
	Carter	45%
TIME MAGAZINE:	Reagan	42%
	Carter	38%
WASHINGTON POST: [1976 GOP delegates]	Reagan	43%
	Connally	16%
	Bush	11%
	Others	30%
ABC-LOU HARRIS POLL:	Reagan	51%
	Carter	43%



JOIN TODAY "Citizens for Reagan in '80"

"CITIZENS FOR REAGAN IN '80"

"Citizens for Reagan in '80" is an independent campaign effort to nominate and elect Ronald Reagan President of the United States. This independent campaign is sponsored by one of the nation's oldest and most respected political action committees, Fund for a Conservative Majority. The other major effort by FCM for next year is its campaign for Conservative Senate Control in 1980.

As an independent campaign effort, **"Citizens for Reagan in '80"** is not limited (as federal law restricts the official Reagan for President campaign) in the amount of money it can spend to help nominate Reagan — there is no limit on the amount of funds **"Citizens for Reagan in '80"** can spend to win the critical primaries and state conventions. And this special campaign effort can continue on behalf of Ronald Reagan after he is nominated even though federal law restricts the amount of money that the official campaign can spend after the nominations.

And FCM's **"Citizens for Reagan in '80"** effort can receive maximum individual contributions of $5,000 whereas the official Reagan for President campaign is limited to maximum donations of $1,000 per person.

PARTICIPATE IN "CITIZENS FOR REAGAN IN '80" NOW

Order Your "Citizens for Reagan in '80" Kit which includes:
- 10 Bumper Stickers
- 10 Buttons
- 50 "Reasons for Reagan" brochures

"Citizens for Reagan in '80"

Count me on the Reagan Team for 1980! I am most happy to join "Citizens for Reagan in '80" and to work to nominate and elect Ronald Reagan President of the United States.

_____$15 _____$25 _____$50 _____$100 _____$500

_____$1,000 _____$5,000 _____Other

(Make Check to: Fund for a Conservative Majority or FCM)
☐ Please send me my "Citizens for Reagan in '80" kit *

Name _____

Address _____

City _____ State _____ Zip _____

Occupation _____

Place of Business _____

*A contribution of $15 or more is requested to cover the cost of the kit.

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

EARLY BIRD CAMPAI(



Iowa Caucus Budget:	$27,500
New Hampshire Primary Budget:	$19,000
South Carolina Primary Budget:	$25,500
Florida Primary Budget:	$69,000
Television Program:	$30,000

TOTAL EARLY BIRD BUDGET: $171,

8304040019

If you are undecided about contributing to "Citizens for Reagan in '80" ....

Please read this!

Even the liberals admit Reagan is the strongest candidate!

"Mr. Kennedy will be burdened with Chappaquiddick, Mr. Carter's and Congress' record of failures and liberalism's lack of clear answers to the economic problems of the 1980s. Mr. Reagan, campaigning on a platform of growth-by-tax-cut, will start out with a strong support in the South and West, where there are more than enough electoral votes to win election. As of now, the 1980 election is counted too close to call."

From the very liberal magazine,
The New Republic



ONLY REAGAN



CAN DEFEAT EITHER OF THESE LIBERAL DEMOCRATS!

HELP ELECT RONALD REAGAN PRESIDENT OF THE UNITED STATES!

Dear Bob Heckman:

I support Ronald Reagan for the Republican nomination for President.

The "Early Bird Campaign" designed by "Citizens for Reagan in '80" deserves the support of all Reagan supporters. Enclosed is my contribution:

_____ $15 _____ $25 _____ $50 _____ $100 _____ $250 _____ $500

_____ $1,000 _____ $2,500 _____ $5,000 _____ Other

(Make check payable to: Fund for a Conservative Majority or FCM)

NAME _____

ADDRESS _____

CITY_____STATE_____ZIP_____

OCCUPATION _____

PLACE OF BUSINESS _____

Corporate contributions can be accepted.
They should be issued in the order of The Fund for a Conservative Majority—Susie Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

8304040200C



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Stroet, NW
Washington, D.C. 20005

Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005



ONLY REAGAN CAN DEFEAT EITHER OF THESE LIBERAL DEMOCRATS!



Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.

8 3 0 4 0 4 0 2 0 1

EXHIBIT O

CITIZENS FOR REAGAN IN '80

IOWA - NEW HAMPSHIRE PACKAGE

8304040202



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

Thursday Morning

Dear Friend:

Ronald Reagan needs your help if he is going to be nominated and elected President of the United States. Your help is needed today -- right now.

By winning decisively and early, Reagan can unite the Republican Party and take long and careful aim at the real goal: beating Carter or Kennedy and defeating large numbers of ultra-liberal Senators and Congressmen.

But the "anti-Reagan" Republicans have united to defeat Ronald Reagan.

* George Bush, the media's candidate, will try to defeat Ronald Reagan in the Iowa Presidential Caucuses on January 21, and in the important New Hampshire Primary on February 26.

* John Connally, the candidate of Big Money, will literally try to "buy" a primary victory against Reagan in one or more southern states -- South Carolina (March 8), Florida, Georgia or Alabama (all on March 11).

* The Illinois Primary on March 18, can be the final "showdown" for Connally and Bush. If Reagan wins here the nomination can be his.

Ronald Reagan can defeat Bush and Connally in all of these key primaries -- and capture the Republican nomination by April 1st -- if you join today in continued support of "Citizens for Reagan in '80".

Your help is needed in order for Reagan to decisively defeat George Bush and John Connally in these early primaries.

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."



Don't get me wrong. John Connally and George Bush are both good Republicans. They're just not in the same class with Ronald Reagan. And there's no evidence that Connally or Bush could defeat either Carter or Kennedy.

Ronald Reagan can win in 1980 -- against Carter or Kennedy.

"Citizens for Reagan in '80" plans to campaign extensively for Ronald Reagan in all the early primary states.

Reagan is being challenged by many opponents - Bush, Connally, Baker, Dole, etc. - who will jointly spend three to four times the amount of money as will the official Reagan campaign in the important early primary states.

The Eastern Establishment opinion molders sitting in their plush offices in New York City hope Reagan will lose one of these early primaries. Then they hope to regain control of the Republican Party.

Your active and generous support of "Citizens for Reagan in '80" can help assure Reagan's early and overwhelming victory.

"Citizens for Reagan in '80" has already begun its campaign in support of Ronald Reagan:

** Radio ads have been produced and are being run in Iowa and New Hampshire.

** A TV program is in the production stages.

** Newspaper ads, like the one enclosed, are ready to run in daily newspapers.

** Voter mailings are being written and lists ordered.

"Citizens for Reagan in '80" is an independent campaign sponsored by the highly respected Fund for a Conservative Majority. And because FCM is working hard on another project -- "Conservative Control of the Senate in 1980" -- it can accept contributions up to a maximum of $5,000.

The only limit on "Citizens for Reagan in '80" is the amount of contributions it receives from generous and patriotic Americans like you.

Indeed, an exciting independent campaign is being produced and managed by the professional political activists at the Fund for a Conservative Majority. Only with your generous contribution today will FCM be able to fully execute its important program for Conservative Victory in 1980.

The "anti-Reagan" forces will literally spend millions of dollars more in the important early primaries than the official Reagan for President campaign. And the liberal media will help in the effort to "politically damage" the Reagan campaign in these key states. You know it and I know it.

"Citizens for Reagan in '80" has pulled the stops on the budget. Reagan must win and win big in these early primaries.

But the first goal is to win big in Iowa and New Hampshire.

A budget of $55,000 for the Iowa Caucuses and $65,000 for the New Hampshire primary must be raised as quickly as possible.

Without your help today, the "anti-Reagan forces" may be victorious in their plans to "gang up" on our candidate.

Please don't let this happen!

The challenges of the 1980's require strong and proven leadership. And Ronald Reagan offers that leadership to America.

Please send your maximum contribution today to the Fund for a Conservative Majority and help nominate and elect Ronald Reagan President of the United States.

I have enclosed two reply envelopes (one blue, one green) for your support of Ronald Reagan.

The first reply envelope (blue) is for your immediate use. Your contribution today will give "Citizens for Reagan in '80" the necessary resources to buy important radio, TV and newspaper advertising for the Iowa Caucuses to be held on January 21.

The second reply envelope (green) is for you to use the week after the Iowa Caucuses -- please mail it no later than Monday, January 28. Your contribution by that date will help "Citizens for Reagan in '80" raise the needed funds for the very important New Hampshire primary to be held February 26.

Mailings are a costly but necessary political tool. So please help us maximize our "available campaign cash". Mark your calendar today to remind yourself to send that second contribution by January 28, in the enclosed green reply envelope.

Ronald Reagan can win decisively in Iowa and in New Hampshire if we can count on your financial support today and again by January 28th.



Your help can make the difference.

The "anti-Reagan forces" can be defeated early in 1980. The nomination can be secured for Ronald Reagan by April 1st.

A strong America needs a strong leader -- America needs Ronald Reagan.

Please send your maximum contribution today -- whether it's $15 or $5,000 -- to Fund for a Conservative Majority.

Your contribution today and again before January 28, will help Reagan win.

Please help. We are counting on you.

Sincerely,

Bob Heckman

Robert C. Heckman
Chairman

P.S. The "anti-Reagan forces" hope you will not respond to this urgent appeal for funds.

But I am counting on you to respond generously in support of Ronald Reagan.

REAGAN IN '80 MEMO

Dear Mr. Heckman:

I absolutely agree that Ronald Reagan will make the best Republican candidate for President. He has the best chance to defeat either Carter or Kennedy.

Reagan must win big in Iowa and New Hampshire. Enclosed is my Iowa Caucus contribution in the amount of:

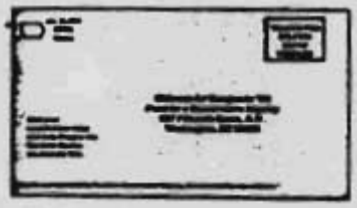
___ $15 ___ $25 ___ $50 ___ $100 ___ $250 ___ $500

___ $1,000 ___ $2,500 ___ $5,000 ___ Other

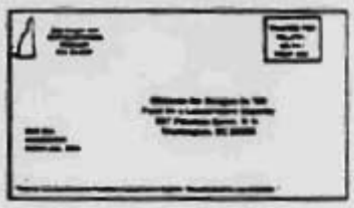
(Please make check payable to:
FUND FOR A CONSERVATIVE MAJORITY)

Please check your name and address on the other side and make any necessary corrections.

_____ I will send a second contribution on or before January 28th to help Reagan win the nationally important New Hampshire Primary. That amount will be $ _____.



Mail this blue reply envelope today with your generous contribution.



Mail this green reply envelope before January 28th.

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

30404 02207



HELP REAGAN WIN IN 1980!

REPLY HERE!

Please check the label below for proper spelling of your name and address.
Federal law requires that we ask:
Occupation _____ Self-employed? _____

Place of Business _____

Enclosed is my contribution of _____

ase check the label below for proper spelling of your name and address.
ıderal law requires that we ask:
ıpation _____ Self-employed? _____

Pl·ce of Business _____

Enclosed is my contribution of _____



HELP REAGAN WIN IN 1980!

REPLY HERE!

REAGAN VICTORY BUDGET

January 21st
IOWA

Newspaper Advertising:	35,000
Radio Advertising:	10,000
Voter Mailings:	40,000
TV Program:	30,000
Iowa Victory Budget:	**$55,000**

Mail your blue envelope today **to help Reagan win the Iowa Caucus on January 21st.**

February 28th
NEW HAMPSHIRE

Newspaper Advertising:	10,000
Radio Advertising:	12,000
Voter Mailings:	18,000
TV Program:	25,000
New Hampshire Victory Budget:	**65,000**

Mail your green envelope before January 28th **to help Reagan win the very important New Hampshire Primary on February 28th.**

Jan. 21, 1980
IOWA
Caucus

THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan In '80
Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, DC 20005

Mail your contribution today and help Reagan win the Iowa Caucus on January 21st.

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

Help Reagan win the
NEW HAMPSHIRE
PRIMARY
Feb. 26, 1980

THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan In '80
Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, DC 20005

Mail this Contribution before Jan. 28th

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

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Newspaper ads like this will run in Iowa and New Hampshire if you contribute today!

AMERICA
NEEDS LEADERSHIP!

8 3 0 4 0 4

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, DC 20005

Help Reagan win these important Primary Elections!



IOWA
Jan. 21, 1980



NEW HAMPSHIRE
February 6, 1980

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."



Your windshield has been washed by

"CITIZENS FOR REAGAN IN 80!"

Now that you can see more clearly, we hope you will vote for **RONALD REAGAN** in the Republican Primary on February 26.

THERE IS A DIFFERENCE...
VOTE FOR REAGAN ON FEBRUARY 26!



"Citizens for Reagan in '80!" is a project of Fund for a Conservative Majority. Paid for by Fund for a Conservative Majority, and not authorized by any candidate or candidates committee.

VOTE
REPUBLICAN
VOTE
CONSERVATIVE
VOTE
REAGAN

EXHIBIT P

CITIZENS FOR REAGAN IN '80

OUT OF MONEY PACKAGE

83040702141



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

Thursday

Dear Friend:

Ronald Reagan is well on his way to winning the Republican nomination for President.

But there are still problems and obstacles standing between us and final victory. George Bush's victory in Connecticut clearly shows that this race is not over -- and won't be until the final primaries on June 6.

Ronald Reagan has clearly said:

> "I don't see how you can say anyone is unstoppable, especially when you consider all that has happened so far this year."

It's very easy for us to get over-confident. But we simply can't. Connecticut proved this beyond a doubt.

Look at these critical facts:

* Ronald Reagan's official campaign is literally running out of available cash. It has already spent $13 million dollars. The federal campaign spending limits allow him to spend only about $4 million more. Yet, the majority of primaries and state conventions, as well as the Republican National Convention itself, still lie ahead.

* George Bush may be running a distant second at the moment, but as we have seen this year, that could change over night. And Bush can spend at least twice the amount of money as is available to the official Reagan campaign.

* John Anderson is getting huge numbers of liberal Democrats to vote for him, and his campaign is bringing in over $150,000 each day in individual contributions. These donations are coming from liberals and Democrats who want to undermine the Republican Party.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

* And we simply can't forecast what may happen in the near future to change once again the Republican picture.

As I mentioned earlier, Ronald Reagan's campaign is running out of money. Federal law will not allow him to spend what his campaign directors would like in the key industrial states like Pennsylvania, Ohio, Texas and California. And we must not take victories in any of these states for granted.

In Pennsylvania (primary date April 22), Reagan's campaign cannot spend what it needs to spend in order to win Republican, Independent and Democrat votes in this key eastern state. Bush could regain his momentum here.

In Texas (primary date May 3), George Bush will be strong -- this is his home state. But again, the official Reagan campaign will not have the necessary funds . And Reagan needs to win BIG in Texas -- a state he carried in 1976 with 100% of the delegate votes and a state which he can carry in November against Jimmy Carter.

In Ohio (primary date June 3), budget constraints again will limit the official Reagan campaign, and John Anderson is planning to outspend Reagan by as much as three to one -- maybe more! And should Kennedy be out of the Democrat picture the liberal Democrats in Ohio will be able to "cross over" and vote for John Anderson.

And California (also a June 3 Primary) is not a shoo-in either. The liberal "Stop Reagan" forces hope to successfully challenge in court the "winner take all" California primary. They are fighting to deny Reagan the 168 delegates from his own home state. If these liberals fail in court, they are preparing a convention challenge. Such a delegate challenge will mean that the Reagan delegates from California will not be able to vote to confirm their own status as delegates. Thus Reagan must have a majority of the delegates -- a majority of strong, committed delegates -- on the convention floor without California in order to officially seat the full 168 California Reagan delegates.

But "Citizens for Reagan in '80" can and will spend as much money as possible to make sure Ronald Reagan has more than enough delegates at the Detroit Republican convention to secure a first ballot victory.

This campaign will continue to be successful only if you and your friends support it.

"Citizens for Reagan in '80" is an independent campaign project sponsored by the highly respected Fund for a Conservative Majority, a national, multi-candidate political action committee. FCM is also concentrating time and money on securing "Conservative Control of the Senate" in 1980.

Just imagine -- Ronald Reagan as President and a Senate controlled by conservatives! It's possible this year with your help.

"Citizens for Reagan in '80" has already had an important impact on the Reagan victories to date.

In New Hampshire, FCM spent over $60,000 for voter mailings, newspaper ads, radio spots and voter canvassing. This expenditure was very beneficial to Reagan's important victory in this state.

In the South, FCM spent tens of thousands of dollars for radio and newspaper ads.

In Illinois, over $40,000 was spent to support Reagan and the winning conservative GOP Senate candidate, Lt. Governor David O'Neill -- a strong Reagan supporter.

In Connecticut, well over $20,000 was spent and in Wisconsin over $40,000 was budgeted to challenge John Anderson's effort to subvert the Republican Party with liberal Democrats.

Your help is needed today!

FCM has budgeted a large part of its resources over the next 60 days to help secure a first ballot victory for Ronald Reagan at the Republican convention in Detroit.

FCM's minimum budgets in upcoming key primary states include:

Pennsylvania	$ 25,000
Texas	$100,000
California	$150,000
Ohio	$ 25,000

And FCM has also budgeted for these smaller but very significant states:

Maryland	$ 3,000
Kentucky	$ 5,000
Tennessee	$ 10,000
Indiana	$ 10,000
New Jersey	$ 25,000

The total budget for these key primaries totals $353,000 -- quite a large amount of money, but a very necessary budget if Ronald Reagan is to be nominated and elected President this year.

We'd like to spend even more than this, but that depends on the response from concerned Americans like you, who receive this letter.

And once Ronald Reagan is nominated, FCM's "Citizens for Reagan

in '80" will continue its independent campaign. After the convention, Reagan's financial situation will be limited again by federal law. And Carter will have the White House, the Big Union Bosses and the news media on his side.

"Citizens for Reagan in '80" is truly putting your money to work to help nominate and elect Ronald Reagan President of the United States.

Please send your contribution today to the Fund for a Conservative Majority. If you've contributed before you know how successful we have been. We simply can't get over-confident. Big challenges are still ahead of us.

Your contribution will help secure the nomination for Reagan. And once he is nominated, "Citizens for Reagan in '80" will continue its innovative program to elect Ronald Reagan President of the United States.

FCM, as a multi-candidate PAC, can accept contributions of up to $5,000 per person each year.

Please do America a favor today -- support Ronald Reagan for President.

Send your maximum contribution to FCM -- $25 or $5,000, whatever you can afford.

Ronald Reagan can be nominated in Detroit in only three months. But to secure this nomination, you must send your contribution today.

Sincerely,

Bob Heckman

Robert Heckman
Chairman

P.S. As I write you this letter, 50 American citizens continue to be held hostage by Iranian terrorists.

So that your neighbors and associates won't forget this tragic event, I have enclosed a bumper sticker for you to put on your car.

I firmly believe that had Ronald Reagan been President our nation would not have acted in "Carter-like weakness" when our citizens were taken hostage. That's why we need your help -- because Ronald Reagan must be our President in January of 1981!



FIRST BALLOT VICTORY

Reply Memorandum

Dear Bob:

I am not taking Ronald Reagan's nomination for granted. Liberal "Stop Reagan" forces will continue their efforts to deny him the nomination and the election.

Reagan must capture enough delegates to win a first ballot victory at the Republican Convention.

"Citizens for Reagan in '80" has been a key factor in Ronald Reagan's primary victories. These victories must continue.

Enclosed is my contribution to FCM to help nominate and elect Ronald Reagan and to capture "Conservative Senate Control" in 1980.

_____$25 _____$50 _____$100 _____$250

_____$500 _____$1,000 _____$5,000 _____other

(Make check payable to Fund for a Conservative Majority/FCM)

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority -- State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City _____ State _____ Zip _____

Federal law requires that we ask the following:

Occupation _____ Self Employed? _____

Name of Employer _____

This communication and all enclosures were paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

8304021 9

HE WASHINGTON POST
Thursday, February 28, 1980

Reagan Moves To Cut Costs by Reorganizing

By Lou Cannon
Washington Post Staff Writer

BOSTON, Feb. 27—On a day when Ronald Reagan was entitled to savor his triumph in New Hampshire, his presidential campaign instead confronted painful necessities—reorganizing the staff and slashing the budget.

Reagan said today his campaign already has spent $12 million, a pace that would have him bumping up against the federal spending ceiling sometime in April. Under federal election laws, a candidate who accepts federal matching funds may spend no more than $17.6 million trying to win the nomination.

Staff spending will be slashed from about $500,000 a month to about $250,000, campaign sources said. This means that about half of the 275 persons now working for the Reagan organization will be laid off. Furthermore, there is serious discussion of closing the Washington office and running the campaign from Los Angeles, as the candidate prefers.

"We did have excessive staff in the early primary states and we're going to have to make some cutbacks," Reagan said in an interview en route to Columbia, S.C. "There may be some good come out of this for us because now that people know we're short of money, we're getting lots of calls for volunteers."

In one of the swiftest script changes of either his acting or political careers, Reagan on Tuesday replaced the strong-man direction of campaign manager John Sears with a collective leadership strongly flavored with Californians.

While New York attorney William J. Casey was named new campaign director, Reagan said leader-

REAGAN'S OFFICIAL CAMPAIGN IS RUNNING SHORT OF MONEY. FEDERAL LAW RESTRICTS HIS OFFICIAL SPENDING.

YOUR HERE TO FEM'S INDEPENDENT CAMPAIGN -- "CITIZENS for REAGAN in '80." IS MORE IMPORTANT THAN EVER.

REAGAN CAN BE PRESIDENT and the Senate can be Conservative in 1980.

SEND YOUR contribution TODAY!

(OVER)



FREE THE HOSTAGES

8304040220

CITIZENS FOR REAGAN IN '80! 8 3 0 4 0 4 0 2 2 1
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

BALTIMORE MD. APR 7 '80 U.S. POSTAGE 00

Survey Shows Carter, Reagan Are Neck-and-Neck If Nominated

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

EXHIBIT Q

8 3 0 4 0 4 3 0 2 2 2

Q

- DETAIL OF ITEMIZED CALLS - PAGE 8

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 18	242PM	HRBL SCHML	TX	713 441 3101	A	12	4.48
10 18	513PM	WANTAGH	NY	516 785 5564	B35%	4	.92
10 20	748PM	SANANTONIO	TX	512 826 4795	C60%	1	.20
10 20	322PM	SANANTONIO	TX	512 822 1851	C60%	1	.20
10 20	112AM	AUSTIN	TX	512 327 3015	C60%	1	.20
10 20	321PM	SANANTONIO	TX	512 824 8638	C60%	1	.20
10 20	1127AM	SANANTONIO	TX	512 826 0152	C60%	16	2.36
10 20	322PM	WETMORE	TX	512 494 0900	C60%	1	.20
10 20	735PM	SANANTONIO	TX	512 341 6538	C60%	1	.20
10 20	115AM	FRATT	TX	512 656 2500	C60%	1	.20
10 22	421PM	TROY	AL	205 566 3000	A	2	.84
10 23	612PM	TROY	AL	205 566 3000	B35%	1	.32
10 23	701PM	SANANTONIO	TX	512 735 5987	B35%	2	.57
10 23	812PM	SANANTONIO	TX	512 735 5987	B35%	4	1.04
10 25	435PM	SANLEANDRO	CA	415 352 0511	A	1	.54
210 04							

C&P Telephone NOV 2 79 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 10

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 29	308PM	JACKSON	MS	601 354 6541	A	3	1.18
10 30	1155AM	TROY	AL	205 566 3000	A	4	1.52
10 31	204PM	TAMPA	FL	813 877 5502	A	1	.50
10 31	1155AM	AUSTIN	TX	512 472 7765	A	1	.52
10 31	850PM	INGLEWOOD	CA	213 670 9161	B35%	1	.35
10 31	125PM	TRENTON	NJ	609 292 8700	A	9	2.84
11 1	751PM	NEWINGTON	CT	203 666 5239	B35%	8	1.85
				SUBTOTAL			112.09
		CALLS FROM 703 524 4402					
10 2	258PM	BOSTON	MA	617 725 8087	A	10	3.54
10 4	302PM	LOSANGELES	CA	213 688 2780	A	2	.92
10 9	958AM	BURLINGTON	VT	802 864 9339	A	1	.50
10 10	505PM	POWELL	TN	615 947 8957	B35%	5	1.19
10 11	529PM	BURLINGTON	VT	802 864 9339	B35%	5	1.20
10 11	502PM	POWELL	TN	615 947 8957	B35%	2	.53
210 04							

C&P Telephone NOV 2 79 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 9

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 25	316PM	AUSTIN	TX	512 472 7765	A	1	.52
10 25	310PM	SANANTONIO	TX	512 226 2331	A	1	.52
10 26	1216PM	MONTGOMERY	AL	205 262 6007	A	1	.50
10 26	1219PM	MONTGOMERY	AL	205 832 4950	A	1	.50
10 26	354PM	PITTSBURGH	PA	412 644 3400	A	3	1.04
10 27	520PM	NORTHPORT	NY	516 754 1447	C60%	26	3.38
10 27	1111AM	CLOSTER	NJ	201 767 8824	C60%	15	1.97
10 28	521PM	MONTGOMERY	AL	205 262 6007	B35%	2	.54
10 28	146PM	SANANTONIO	TX	512 824 8101	C60%	10	1.50
10 28	402PM	MONTGOMERY	AL	205 281 1071	C60%	1	.20
10 28	406PM	CULLMAN	AL	205 796 2232	C60%	27	3.73
10 29	400PM	TAMPA	FL	813 877 5502	A	1	.50
10 29	359PM	CLEARWATER	FL	813 796 7234	A	1	.50
10 29	357PM	CLEARWATER	FL	813 441 1743	A	1	.50
10 29	311PM	TRENTON	NJ	609 292 3700	A	6	1.94
210 04							

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TOLL 703 524 4400 CUS 210 BO 004 CS MRT FILE *
BILL DATE DEC 02 79 MO C
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD RA 2125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNTS	STCD	RAOCBC/CONN	C
1	1126	HOUSTON	TX	713 522 1111	A	9	3.42	J16*	D2	0917
2	1126	HOUSTON	TX	713 522 1111	A	1	.52	J16*	D2	0915
3	1127	AUSTIN	TX	512 478 5644	A	5	1.90	J16*	D2	1015
4	1127	SANANTONIO	TX	512 824 7516	A	1	.52	J16*	D2	1502
5	1127	ROCKFORD	IL	815 964 1247	A	4	1.52	J16*	D2	1103
6	1128	TROY	AL	205 566 3220	A	2	.64	J16*	D2	1046
7	1128	BIRMINGHAM	AL	205 979 7322	[illegible]	1	.32	J16*	D2	2122
8	1128	MONTGOMERY	AL	205 832 4956	[illegible]	1	.32	J16*	D2	2125
9	1129	PITTSBURGH	PA	412 644 3400	A	15	4.64	J16*	D2	1111
10	1129	BIRMINGHAM	AL	205 979 7325	[illegible]	1	.32	J16*	D2	1907
11	1132	NORTHPORT	NY	516 754 1447	A	6	2.72	J16*	D2	1235
12	1130	CULLMAN	AL	205 736 2242	A	2	.64	J16*	D2	1036
13				SUBTOTAL			171.68			0000

PAGE

ORIGINATING TERMINAL ID. R721

TOLL 703 524 4400 CUS 210 BO 004 CS MRT FILE *
BILL DATE DEC 02 79 MO C
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD RA 0125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNTS	STCD	RAOCBC/CONN	C
1		CALLS FROM		703 524 4401						0000
2	11 2	NORMAN	OK	405 325 3916	B3E	2	.57	J16*	D2	1752
3	11 5	PROVIDENCE	RI	421 941 8666	B3E	22	5.17	J16*	D2	2013
4	11 5	BOSTON	MA	617 523 1450	A	23	7.96	J16*	D2	1451
5	11 6	IOWA CITY	IA	319 353 2101	A	2	.64	J16*	D2	1121
6	11 6	ROCKFORD	IL	815 964 1247	B3E	4	.96	J16*	D2	1813
7	11 6	DORCHESTER	MA	617 825 3212	A	3	1.16	J16*	D2	1239
8	1113	AUSTIN	TX	512 478 5644	B3E	1	.33	J16*	D2	1809
9	1113	MANASSAS	VA	703 361 8422	B	2W	2.28	J16*	D2	1859
10	1114	INGLEWOOD	CA	213 672 8161 ✓	B3E	9	2.32	J16*	D2	2246
11	1115	AUSTIN	TX	512 478 5644	A	11	4.12	J16*	D2	2057
12	1116	NORTHPORT	NY	516 754 1447	A	3	1.10	J16*	D2	1358
13	1119	MOBILE	AL	205 433 8431	A	2	.64	J16*	D2	1002
14	1126	KISSIMMEE	FL	305 846 4100	A	6	2.28	J16*	D2	1229
15	1127	HOUSTON	TX	713 522 1111	A	14	3.76	J16*	D2	0916

PAGE

ORIGINATING TERMINAL ID: R721

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8 3 0 4 0 4 3 0 2 2 4

- DETAIL OF ITEMIZED CALLS - PAGE 83

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 15	732PM	CRITTENDEN VA	804 238 2398	B	4	.91
10 15	500PM	FREDERICK MD	301 662 8156	B35%	1	.26
10 15	707PM	LYNCHBURG VA	804 384 8624	B	1	.31
10 15	742PM	PORTSMOUTH VA	804 488 7696	B	4	.91
10 15	740PM	LYNCHBURG VA	804 384 8624	B	2	.51
10 15	756PM	COURTLAND VA	804 653 2333	B	6	1.31
10 15	805PM	MANASSAS VA	703 361 1798	B	3	.41
10 16	933PM	KILMARNOCK VA	804 435 6430	B	2	.49
10 16	847PM	DAHLGREN VA	703 663 2072	B	3	.60
10 16	1132AM	MECHNICSVL VA	804 746 3889	A	2	.76
10 16	832PM	NEWPT NEWS VA	804 596 8197	B	2	.51
10 16	859PM	CHARLOTSVL VA	804 293 2148	B	2	.49
10 16	919PM	AMHERST VA	804 946 5935	B	4	.91
10 16	852PM	DANVILLE VA	804 792 4261	B	3	.77
10 17	716PM	RICHMOND VA	804 231 2136	B	2	.49

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NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 84

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 17	707PM	RICHMOND VA	804 285 0948	B	2	.49
10 17	1208PM	LEESBURG VA	703 777 4400	A	4	1.08
10 17	649PM	NEW MARKET VA	703 740 3725	B	2	.49
10 17	705PM	RICHMOND VA	804 264 6363	B	1	.29
10 17	652PM	BERRYVILLE VA	703 955 1103	B	1	.27
10 20	1206PM	RICHMOND VA	804 644 6709	A	2	.76
10 20	457PM	OGDENSBURG NY	315 393 5411	A	5	1.94
10 20	602PM	WOODLAWN MD	301 265 1284	B35%	3	.52
10 20	909PM	VIRGINABCH VA	804 425 1098	B	1	.31
10 21	1140AM	HAYMARKET VA	703 754 7128	A	2	.60
10 22	554PM	WINSTN SAL NC	919 748 9199	B35%	17	3.84
10 23	615PM	WINSTN SAL NC	919 748 9199	B35%	8	1.85
10 24	653PM	WOODLAWN MD	301 265 1284	B35%	1	.24
10 27	540PM	WINSTN SAL NC	919 748 9199	B35%	13	2.96
			SUBTOTAL			38.59

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NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 85

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
		CALLS FROM 703 525 7420				
10 4	251PM	LANGHORNE PA	215 752 0221	C60%	4	.56
10 8	807PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 8	818PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 17	427PM	RANDALLSTN MD	301 655 1029	A	2	.59
11 4	842PM	KIRKWOOD MO	314 821 2120	B35%	4	1.04
			SUBTOTAL			2.81
		CALLS FROM 703 525 7421				
10 3	553PM	LITTLE FLS NJ	201 785 9150	B35%	12	2.74
10 8	909PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 16	526PM	WALDORF MD	301 645 2453	B35%	6	.66
10 16	1130AM	KNOXVILLE TN	615 521 6216	A	1	.50
10 17	418PM	GREENSBORO NC	919 373 7020	A	10	3.54
10 20	352PM	MILLBROOK NY	914 677 5667	A	1	.48
10 20	1204PM	ODESSA TX	915 362 2797	A	1	.55

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202-833-3599

Notary Public
D.C.-Va.-Md.

June 2, 1982

Anne A. Weissenborn
Attorney, FEC
1325 K Street, NW
Suite 700
Washington, D.C. 20005

RE: AMERICANS FOR CHANGE, MUR 1252

Dear Ms. Weissenborn:

Enclosed is the errata sheet for the deposition of Franklyn S. Nofziger taken in the above-named matter.

The deponent did not return the original signature page and a copy of that page is included in the original, unsigned.

The original of the transcript, along with the errata sheet, has been this day filed with the Federal Election Commission.

Sincerely,

Sandra Vinson

Sandra Vinson
Reporter/Notary

cc: Mr. Fenster
FEC
file

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ERRATA

The following changes should be made to the transcript of the deposition of Franklyn S. Nofziger which was held on March 31, 1982, at the Federal Election Commission.

Page 9, lines 2-3	-	Were you associated with <u>any independent</u> expenditure committee involving the presidential campaign?
Page 9, line 17	-	What other involvement did you have <u>with political committees</u> prior to 1979 besides CFTR?
Page 40, line 11	-	Have you <u>known</u>
Page 40, line 17	-	drafts <u>of</u>
Page 46, line 22	-	Were you familiar with the RNC's "Commitment '80"?
Page 63, line 9	-	Do you <u>know</u> the name

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ORIGINAL

Before the

FEDERAL ELECTION COMMISSION

- - - - - - - - - - - - - - - - x
:
In the Matter of: :
:
AMERICANS FOR CHANGE. : MUR 1252
:
:
- - - - - - - - - - - - - - - - x

Washington, D.C.

Wednesday, March 31, 1982

Deposition of

FRANKLYN C. NOFZIGER

a witness in the above-entitled matter, was called for examination by counsel for the Federal Election Commission, pursuant to agreement, taken at the offices of the Federal Election Commission, 1325 K Street, NW, Seventh Floor, Washington, D.C., beginning at 9:03 a.m., before Sandra Vinson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

8304040227

Milton Reporting, Inc.
OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
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8304040228

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Attorney at law

and

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Washington, D.C.

For Mr. Nofziger:

Herbert L. Fenster
Attorney at law
McKENNA, CONNER & CUNEO
1575 Eye Street, NW
Washington, D.C. 20005

Also Present:

Robert Pease
Law clerk
FEC, Washington, D.C.

Maureen Duignan
Attorney at law
McKENNA, CONNER & CUNEO
Washington, D.C.

C O N T E N T S

WITNESS	EXAMINATION BY: Ms. Weissenborn	Mr. Fenster
Franklyn C. Nofziger	4	--

E X H I B I T S

FEC Exhibit marked for identification and attached:		Page
Exhibit A:	Organizational chart, 1 page	10
Exhibit B:	Political operations chart, 1 page	14
Exhibit C:	Citizen groups list, 13 August 80, 1 page	19
Exhibit D:	FCM Election #1 Package, 6 pages	29
Exhibit E:	Reagan-Gram '80, 1 page	30
Exhibit F:	Resignation letters to Americans for Change committee, 6 pages	34
Exhibit G:	Copy of phone-delivered telegram to Robert Heckman from Ronald Reagan, dated 7-24-79, 1 page	49
Exhibit H:	Affadavit of Paul Laxalt, dated 23 July 1980, 5 pages	53
Exhibit I:	Memorandum from Loren A. Smith to North Carolina Reagan-Bush Committee leadership, 2 pages	55
Exhibit J:	C&P telephone bills, 4 pages	56

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Thereupon

FRANKLYN C. NOFZIGER

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q State your name, home address, and phone number.

A Franklyn C. Nofziger; 6136 Beachway Drive, Falls Church, Virginia.

And you want my home phone number?

Q Yes, please.

A 703-757-8780.

Q What is your place of business?

A 1605 New Hampshire Avenue, NW.

Q And what is your business at that address?

A A variety of things: political consulting, other kinds of consulting, speaking, writing -- deposing.

Q Did you consult with anyone other than your attorney in preparation for this deposition?

A Absolutely not.

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Q Did you consult any documents in preparation for this deposition?

A Haven't looked at a thing.

MR. FENSTER: Excuse me.

Before we go any further in the depositon, I would like to make a statement for the record.

This deposition is being conducted pursuant to an exchange of correspondence which ended with Mr. Steele's letter of March 23, 1982. In that letter, he records the agreement of the parties to this deposition. There is a statement in that letter which I would like to address for a moment.

The statement in the letter is to this effect, quote: "The questions to be posed during the deposition will generally cover the allocation of authority within the Reagan for President Committee and the Reagan-Bush Committee; the authority held by Mr. Nofziger and his staff, particularly as regards campaign strategy and the authorization of expenditures; the policies of the above Committees toward the unauthorized committees which made expenditures in support of Ronald Reagan in 1980; and the relationships of the Committees and of Mr. Nofziger to the other named respondents in this matter."

We are concerned in reference to the term "campaign

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strategy." To the extent that the questions you may address to the witness involve campaign strategy apart from the authorization for the expenditure of funds, we will object to such questions and instruct the witness not to answer.

MR. WHITEHEAD: Could you elucidate a little further on that? What particularly about campaign strategy are you concerned with?

MR. FENSTER: We don't know what you meant by the term "campaign strategy." Our concern has to do with the denominating of the innards of the campaign and strategy for the campaign which is a purely political function. It does concern finance as a rude element, but we would not agree to have the witness answer any question that relates to the innards of the campaign strategy.

MR. WHITEHEAD: As you well know, the finance concerns are in any kind of contributions through consultation with these so-called independent expenditure groups.

Strategy, as used in the letter, does not pertain to the possibility of any exchange of ideas concerning the campaign during that period of time I would say.

We are not looking at what seems to be your problem; that is, who decides to run -- I take that back -- this may

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concern, as far as the possibility of any working between the independent expenditure committees and the Reagan for President and the Reagan-Bush committees.

If you see what I mean, this, I think, is what we are interested in as far as campaign strategy is concerned. Any time a question strikes you as objectionable, maybe we can work around the objection to get what we are looking for.

MR. FENSTER: Fine.

MR. WHITEHEAD: Okay.

BY MS. WEISSENBORN:

Q Were you associated with the Reagan for President Committee?

A Are you referring to the committee that began in March of 1979?

Q Yes, I am.

A Yes, I was.

Q What was your position with that committee?

A I was with it twice. The first time, I was in charge of fundraising and, the second time, I was press secretary in charge of general communications.

Q Could you give the time frames for the two?

A The first time: from the beginning, which I believe

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was March 5th -- don't hold me to that -- and ran to August 30 or 31, 1979.

The second time, I think, officially began on June 15 or 16 and ran through until I left the committee on December 1 or November 30, after the election.

Q In the interim between your two positions for the Reagan for President Committee, were you involved in any political activity?

A Yes.

Q In what capacity?

A I was consultant to the state party in California, and I would have to think of what else.

There were a couple of other organizations, none of which had to do with the national campaign.

Q Were you involved in Citizens for the Republic?

A Yes. That was what I was trying to remember.

I think it was sometime in either September or October. No. It was later than that. I think it was after Reagan had announced for the presidency that I assumed the chairmanship of Citizens for the Republic.

Q At the time you returned to the Reagan for President Committee, what happened with the Citizens for the Republic?

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A I went on official leave.

Q Were you associated with the expenditure committee involving the presidential campaign?

A No.

Q You have somewhat testified to this, but to be more specific, were you later associated with the Reagan-Bush Committee?

A Afterwards, yes. Beginning in mid-June of that year.

Q What was your position with that committee?

A Press secretary, generally.

Q Prior to your involvement with the Reagan for President Committee what had been your position?

A I had been executive vice chairman for Citizens for the Republic.

Q When had that begun?

A That began roughly in January of 1977.

Q What other involvement did you have in the political campaign prior to 1979 besides CFTR?

A None. Hold on. Let me make sure now.

Between the period 1977 and 1979: Is that what you are referring to?

Q Prior to 1979? Even before 1977?

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A Of course, in 1976, I worked for the Reagan for President Committee. Then, I think, the name of it was Friends of Reagan.

Then, I worked in the Ford-Dole campaign and, prior to that, I have been involved in politics since 1966.

MS. WEISSENBORN: I will ask the reporter to mark the the first exhibit in front of you Exhibit A. This document was obtained by way of subpoena.

(The document referred to was marked for identification Exhibit A, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A I know what it is. I can't guarantee I've ever seen it, although I see nothing there that probably I wasn't aware of.

Q Could you briefly describe what you believe it is?

A Sure. It's a personnel chart for the Reagan-Bush operation.

Q Could you give us an idea of what time frame this covered?

MR. FENSTER: I'm going to object to the question unless you can specifically determine that the witness knows the

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physical document.

All he's said is that he knew the information on it.

BY MS. WEISSENBORN:

Q Do the positions that are indicated on here register with you as accurate from your knowledge of the campaign?

A I couldn't swear to every one of them, but generally they seem to be.

Q Can you say whether or not this seemed to be the pattern the whole way through the general election campaign?

MR. FENSTER: That's too general a question.

THE WITNESS: Couldn't say.

MR. FENSTER: Wait.

BY MS. WEISSENBORN:

Q The fourth line down, the fourth block over, Exhibit A: there is a designation "D.C.D. Commununications Nofziger."

Does that refer to you to your knowledge?

A (Nods) I don't know what the "D.C.D." means.

Q Do you know at the bottom it says "Deputy Campaign Director"?

A That would refer to me.

Q What were your specific responsibilities?

A Basically, I was in charge of handling the press and

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press relations for both the campaign on the road and the campaign back in headquarters.

Q What types of expenditures could you authorize in that capacity?

MR. FENSTER: We haven't established that he could.

BY MS. WEISSENBORN:

Q Could you authorize expenditures?

A Yes.

Q If so, what type?

A They would be very limited. They would have to do with expense accounts, that sort of thing; nothing of any particularly large amount.

Q Were you ever involved in the selecting of vendors for such activities as media-time buying?

A No.

Q Or media production?

A No.

Q Choosing consulting firms?

A No.

Q In the last column on the right under "Chief of Staff," there is a box designated "Director of Poliy Communication" and the name "Gray." Who was Mr. or Ms. Gray?

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A That would be Robert Gray, Bob.

Q What was the function of that subdivision?

MR. FENSTER: If the witness knows.

BY MS. WEISSENBORN:

Q To your knowledge?

A To the best of my knowledge, he was reporting to Mr. Casey, and his job was to try to get people on television.

Q What was its relationship to your responsibilities?

A It was kind of expanded. I don't know the organization, but it did not report to me nor I to it.

Q Two boxes below Mr. Gray is the name Garrick. What was this person's first name, if you know?

A Bob.

Q Do you know the function of this subdivision? What it was?

A No more than what that might tell me.

Q Do you have any idea what Mr. Garrick did?

A No. I would have to discuss that in general terms only knowing campaigns. I don't know what his assignment was.

Q What would you assume from your knowledge of campaigns? What can you tell us from your knowledge?

A My assumption was that he was working on campaign

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research, issues and things like that.

Q In the fifth box on the fourth line, there is a designation "D.C.D. Campaign Operations Timmons." Do you know what Mr. Timmons' first name was?

A Bill.

Q Could you tell us what campaign operations involved?

A He was involved in -- he headed up the organizing of the campaign effort in the fifty states, Guam and elsewhere.

Q I will ask the reporter to mark the next exhibit, Exhibit B.

(The document referred to was marked for identification Exhibit B, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Never saw it before.

Q From your knowledge of the campaign, does the information on it seem to be accurate?

A I couldn't tell you that because I don't know what assignments these people had. I know some of the names but I couldn't talk to this with any degree of authority.

Q I'd just like to talk about -- well, beginning in the

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middle. Do you know what the activity was undertaken by Loreli Kinder?

A Not specifically, no.

Q What about in general? Would you have any idea?

A All I know is that it was Political Coordinator in the campaign. I was just not involved with this.

Q What about Buz Lukens, the next one?

A Same way.

Q Could you tell us, in the next box to the right, what the Executive Director National Unity was?

A That's a meaningless title to me.

Q Do you know who Paul Russo is?

A Yes.

Q Did you work with him in the campaign?

A Not in the campaign.

Q What about the last one: Director, Political Programs and Analyses, headed by Jerry Carmen?

A I have no idea what he did.

Q Returning to Exhibit A for a moment.

A That's no fair.

(Laughter)

Q Under Mr. Timmons, directly under, what are the

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political staff units that are cited; do you know?

A I couldn't tell you.

Q Are you familiar with or do you know Mr. Spencer?

A Yes.

His first name is Stu.

(Laughter)

Q I wasn't going to ask.

Is it correct also that he was regional director for California?

A I couldn't answer that.

Q Although the term does not appear on either of these charts, is it correct that there was an executive committee at the top decision-making level of the Reagan-Bush Committee?

A I'm not sure that's the proper term. There was a group of people that met almost daily to discuss the campaign.

Q Could you tell us who they were?

A There is no way I could tell you who all of them were; I can't remember. I can tell you some of them.

Q That's fine.

A Bill Casey, Ed Meese, Peter Dailey, myself, probably Mike Deaver. I don't know.

Q What was the authority of this group?

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A Each person had his area of authority. Clearly, it was the policy-making group for the campaign.

Q How much delegation of responsibility did this group give; for example, in terms of the selection of vendors?

A The selection of vendors never came up in the meetings that I can recall.

Q What about the content of advertising?

A The content of advertising was discussed.

Q Media placement?

A No.

Q Is it correct to say that media placement was delegated to Campaign '80?

A That would be Peter Dailey's thing. Yes.

Q Are you familiar with Mr. Dailey's background and, if so, what was it?

A Just to a limited extent.

MR. FENSTER: I'm not sure that it's appropriate for him to testify on somebody else's background.

Can you ask a more direct question?

BY MS. WEISSENBORN:

Q My real interest is if you know whether he was ever associated with the respondents in the Fund for a

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Conservative Majority?

A I couldn't tell you.

Q NCPAC?

A I just don't know. Couldn't answer that.

Q Were state steering committees created by the national committee?

A I don't know.

Q Going back to my questions about Mr. Dailey, you would have no knowledge of his background there?

A I have no knowledge of any connections there in regard to the questions you asked.

Q Are you familiar with the name Morton Blackwell?

A Yes.

Q According to the complaint submitted by the Carter-Mondale Committee, he was associated with the Reagan committee as temporary youth coordinator.

Do you know whether he actually served in that capacity?

A Don't have the vaguest idea.

Q Do you know what other political committees he has ever been associated with?

A Nope. The Republican National Committee?

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Q Does the name Committee for Responsible Youth Politics sound familiar to you?

A Yes.

Q Are you familiar with the activities of that committee?

A Only from what the name would imply.

Q In the complaint, it was alleged that Richard Viguerie founded the Committee for Responsible Youth Politics?

A I can't speak to that.

Q Did you know Steven Antosh during the campaign?

A Nope.

Q Let me introduce the next exhibit, Exhibit C.

(The document referred to was marked for identification Exhibit C, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A No.

Q Do you know, at the bottom, are you familiar with any of the names on here?

A Two or three maybe, four, five, six. Yes; about half of them, I guess.

Q The one I'm particularly interested in is the last one,

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Steve Antosh.

A I can't put a face with him. I just have no knowledge of that man.

Q Was James Lake, Sr., associated with the Reagan campaign at that point?

A You have to tell me: I know a James Lake; I don't know whether he was a senior or a junior.

Q That's part of our problem, too.

Was there a James Lake associated with the Reagan campaign?

A For a period. He was not associated with the Reagan-Bush campaign.

Q No. We are back in Reagan for President.

Is it correct, to your knowledge, that there are two James Lakes?

A James Lake has a couple of sons but I couldn't give you their names.

Q I'm talking about the father then.

What position did he hold in the primary campaign?

A He was press secretary for part of that time.

Q Do you know when he left?

A Yes. He left election day in New Hampshire along

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with a couple of other people.

Q To your knowledge, was he later associated with any unauthorized committee that was associated with expenditures to Mr. Reagan?

A I have no idea. I don't speak with the man.

Q Are you personally acquainted with Richard Viguerie?

A Yes.

Q Have you ever been associated with him professionally?

A No.

Q With any of his companies?

A Let me go back. In Citizens for the Republic, we did; list exchanges, things like that.

Q Was Richard Viguerie connected in any way to the Reagan campaign?

A Not to my knowledge.

Q What position did Governor William P. Clements of Texas play in the Reagan campaign?

A I don't have the vaguest idea.

I have to go back on that. You've got to tell me if you're going back to the primaries or --

Q Was he involved in the primary that you know?

A To my knowledge he was in the general.

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Q What position did he have in the general?

A He was state chairman in Texas.

Q To your knowledge was he involved with the unauthorized committees?

A Not to my knowledge.

Q Did he ever discuss the activities of an organization, such as Americans for an Effective Presidency, with you?

A No.

Q Was Charles R. Black ever a member of the Reagan campaign staff?

A Yes.

Q Could you tell us when?

A The time roughly from when Reagan for President came into existence until he left on election day in New Hampshire.

Q Could you tell us what his position was?

A He was in charge of organizing in the states.

Q Did he have any involvement in the Reagan-Bush campaign?

A Not to my knowledge.

Q To your knowledge was he ever associated with one of the respondents in this matter, such as, the Fund for a Conservative Majority? NCPAC?

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A I couldn't tell you.

Q Did he ever talk to you about any --

A I don't talk to him either.

Q Exhibit B lists Roger Stone as a regional political director for the Reagan-Bush committee.

A Yes. Uh-huh.

Q Was he associated with the Reagan for President Committee?

A To the best of my knowledge, yes.

Q Could you tell me what his position was?

A No.

Q Do you know when he first joined the Reagan campaign?

A I can't give you a date but probably in the spring of 1979.

Q To your knowledge was he ever associated with one of the respondents in the matter, such as, NCPAC or the Fund for a Conservative Majority?

A Yes.

Q Which one?

A NCPAC.

Q Do you know what his position was?

A No. Nor do I know the time frame he was connected

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with it.

Q Did he ever talk to anyone back in 1979 and 1980 about NCPAC activities during the campaign?

A No.

Q Are you acquainted with John T. Dolan?

A Yes.

Q Could you tell us when you first met him?

A No. I suppose it would be several years ago.

Q Would you tell us what his present position is?

A I know he's associated with NCPAC but I couldn't give you his title.

Q Are you involved in business with him at all?

A No.

Q It was alleged in the complaint that there were --

MR. FENSTER: The witness isn't going to comment on anything. If you want to ask a question, fine.

BY MS. WEISSENBORN:

Q According to the complaint, you are co-owners of an office building in Virginia; is that correct?

A That has been sold. That was a limited partnership. But, there were no business discussions with him. He just happened to be a limited partner in the building.

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Q Have you ever been involved in a political capacity?

A No.

Q Did you have any role in the formation of NCPAC?

A None.

Q Did Mr. Dolan or anyone else at NCPAC, during the Reagan campaign in 1979-80, ever show you drafts of NCPAC fund-raising letters?

A No.

Q To your knowledge, did he show anyone else in the Reagan campaign?

A I can't speak to that.

Q Did he ever or anyone else at NCPAC ever show you scripts for NCPAC television or radio spots?

A No.

Q Did Mr. Dolan or anyone else at NCPAC ever inform you of NCPAC's plans for targeting particular states?

A No.

Q To your knowledge did he discuss it with anyone else in the Reagan campaign?

A I can't answer that.

Q Did Mr. Dolan ever consult you about NCPAC strategy in general? With the Reagan campaign?

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A No.

Q Did anyone in the Reagan campaign ever tell you --

A No.

Q -- they had discussions with anyone at NCPAC?

A I've been waiting for you.

(Laughter)

Q Was there an interest in the Reagan campaign in following activities such as those of NCPAC?

MR. FENSTER: I'm going to object to that question. That goes to political strategy.

BY MS. WEISSENBORN:

Q To your knowledge, did any former NCPAC personnel work for the Reagan campaign?

A I couldn't answer that.

Q Are you familiar with Anthony Dolan?

A Yes.

Q Is it correct that he's John Dolan's brother?

A You would have to ask his parents.

(Laughter)

(Continuing) I think so, but only his mother knows.

MR. WHITEHEAD: His brother is willing to admit it.

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BY MS. WEISSENBORN:

Q What was Anthony Dolan's role in the Reagan campaign, to your knowledge?

A He did some research and some writing.

Q Was he involved at all in formulating strategy?

A No.

Q Did Anthony Dolan ever speak to you about NCPAC activities with regard to the presidential campaign?

A No.

Q Have you ever been associated with the Fund for a Conservative Majority?

A No.

Q With the Young Americans Campaign Committee?

A No.

Q With the Young Americans for Freedom?

A No.

Q Are you acquainted with Robert C. Heckman?

A His first name is Bob; yes.

Q How long have you known Mr. Heckman?

A Not very long. I suppose several years, but not well.

Q Are you acquainted with Kenneth Boehm, who is the FCM treasurer?

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A Doesn't ring a bell.

Q With Jeffrey Kane?

A Doesn't ring a bell.

Q Do you remember when you first met Mr. Heckman?

A Don't have the vaguest idea.

Q In 1979 or 1980, did Mr. Heckman or anyone else at FCM show you drafts of fundraising letters related to the campaign?

A No.

Q Did he ever show you anything that was produced by --

A Never showed me a thing.

Q To your knowledge, did anyone else in the Reagan campaign discuss with you FCM activities?

A No.

Q Did you ever talk to Mr. Heckman during the 1979-80 campaign?

A I can't remember. Certainly it wouldn't have been anything.

Q I don't know if I asked you the same question about John Dolan?

A I could give you the same answer.

Q Did any former FCM personnel work with you in the

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campaign?

A Not to my knowledge.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit D.

(The document referred to was marked for identification Exhibit D, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q This is a --

MR. FENSTER: I would like the witness to have an opportunity to look at the document, each page.

MS. WEISSENBORN: Sure.

MR. FENSTER: All right.

BY MS. WEISSENBORN:

Q This document was supplied to the commission by FCM and the exhibit includes a copy of a letter, a contribution card, and the back and front of a postcard addressed to Ronald Reagan.

On page two of the letter, towards the end, the recipient is asked to send the enclosed postcard to Ronald Reagan.

MR. FENSTER: I don't think the witness has been asked whether he can identify the document or any part of it.

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MS. WEISSENBORN: I really assumed he could not, but I will ask the question.

THE WITNESS: That's a good assumption. I have not.

BY MS. WEISSENBORN:

Q On page two, people are asked to send the enclosed postcard to Ronald Reagan, and then there is a contribution card.

My question, Mr. Nofziger, is: Are you aware of your committee's ever having received such a postcard?

A No, I'm not.

Q To your knowledge, was anyone at the Reagan committee aware that FCM was asking for contributions --

A Not to my knowledge.

Q Would you have any idea who would know whether such postcards were ever received?

A Probably somebody in the mailroom.

MS. WEISSENBORN: Then, one more I'll ask the reporter to mark, Exhibit E.

(The document referred to was marked for identification Exhibit E, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this?

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A No.

Q This is a similar situation to the one just previously discussed.

MR. FENSTER: What do you mean by that?

MS. WEISSENBORN: In that it was supplied to us by another respondent in the matter, NCPAC.

MR. FENSTER: It was supplied to you by NCPAC?

MS. WEISSENBORN: Right.

BY MS. WEISSENBORN:

Q I would just draw your attention to the P.S.: "I have sent my pledge of support postcard to Ronald Reagan."

My question, again, is: Do you know whether such a postcard was ever received by the Reagan campaign?

A I have no idea.

Q In 1980, were you aware of the existence of a committe by the name of Americans for Change?

A Vaguely.

Q Are you acquainted with Senator Harrison Schmitt?

A Yes.

Q In what capacity have you known him?

A He's a United States senator and, from time to time, I meet those people. He's also a Republican; therefore, from

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time to time, I have dealt with people like that.

Q Are you acquainted with John Harmer?

A Yes.

Q In what capacity?

A I knew John before he became a state senator in California. I have know him since 1966 in a variety of ways.

Q Are you acquainted with Bradley O'Leary?

A Yes.

Q In what capacity have you known him?

A Only that he's political operative.

Q Would you elaborate on that a little bit?

A He's a political fundraiser or has been. He's been involved in the Republican Party as a professional. I don't know whether he runs campaigns, but in that area.

Q Did any of these three gentlemen, Mr. Schmitt, Mr. Harmer, and Mr. O'Leary, discuss with you their plans for establishing a political action committee in 1980?

A No.

Q Did they ever discuss it with you before 1980?

A No.

Q Did Mr. Schmitt or Mr. O'Leary or anyone else at Americans for Change ever show you drafts of fundraising

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letters, for example?

A No.

Q Did they show you scripts for AFC media spots?

A No.

Q Did AFC ever inform you of AFC plans for targeting particular states?

A No.

Q Did they ever consult you about AFC materials or strategy?

A No.

Q Did anyone at Americans for Change otherwise consult with you about their strategy?

A No.

Q In reverse, did anyone discuss Reagan-Bush strategy with anyone from AFC?

A Not that I know of.

Q Is it possible that you might have?

A I don't know who all was in that organization, but certainly not intentionally.

Q Did you speak at all during the Reagan campaign with Mr. Schmitt?

A Not to my recollection.

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Q Mr. O'Leary?

A Not to my recollection.

Q Or Mr. Harmer?

A No.

MS. WEISSENBORN: I'd like to introduce the next exhibit. It's five pages. I'll ask the reporter to mark it Exhibit F(1) through (5).

(The documents referred to were marked for identification Exhibits F(1) through F(5), inclusive, copies of which are attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify any of these?

A Never saw them before.

Q These are five letters which were among the documents obtained from Americans for Change. They consist of several individuals who apparently were involved with AFC for different periods of time and later joined the Reagan campaign.

We have introduced these because each of the letters contains a statement of the apparent planned activity by the individuals in the Reagan campaign and we would like to know their positions and roles in --

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MR. FENSTER: We will have no objections to your asking this witness questions regarding the individuals and their roles in the Reagan campaign to the extent he knows about these roles, but I would object to any questions which refer to or allude to the documents in front of him since he can't identify them.

MS. WEISSENBORN: Right.

BY MS. WEISSENBORN:

Q According to the first one, F(1), James B. Edwards resigned on September 8, 1980, in order to work in South Carolina.

Could you tell me if he had a position in the Reagan-Bush campaign?

A Can't tell you.

Q Did Mr. Edwards ever discuss with you his activities with AFC?

A No.

Q Did you ever see or associate with him in the campaign?

A No.

Q Did anyone else in the Reagan-Bush campaign ever discuss with you information that Mr. Edwards gave them concerning AFC?

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A No.

Q The second one, F(2), is from Anna Chennault.

According to this letter Ms. Chennault resigned on July 22, 1980, and she states in her letter that she will be serving as chairwoman for Nationalities for Reagan.

To your knowledge, did she assume that position?

A I couldn't answer that.

Q Was she ever a part of the executive committee or at the top level?

A No.

Q Are you acquainted with Ms. Chennault?

A Yes.

Q Did you have any associations with her during the campaign?

A No.

Q Did anyone else at the Reagan-Bush Committee mention at any point information about Ms. Chennault's activities at AFC?

A No.

Q The next one is F(3), a letter from Marlow W. Cook.

According to this letter, Mr. Cook resigned on July 7, 1980, and he indicated that he had been asked to serve in an

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advisory capacity by Mr. Reagan in Kentucky.

Could you tell us what type of position that would involve?

MR. FENSTER: Only if the witness knows.

THE WITNESS: No.

BY MS. WEISSENBORN:

Q That's what I meant.

Do you know?

A No. I don't.

Q Did you have any associations in the campaign with Mr. Cook?

A No.

Q The next letter is from Theodore L. Sendak, S-e-n-d-a-k, who resigned October 9, 1980, to become a member of the criminal justice advisory committee.

Are you familiar with the work of the criminal justice advisory committee for the campaign?

MR. FENSTER: Are we talking about this particular advisory committee that you referred to?

MS. WEISSENBORN: I can rephrase it to be that one.

MR. FENSTER: Which advisory committee are we talking about?

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MS. WEISSENBORN: The criminal justice.

MR. FENSTER: Are you asking the witness?

MS. WEISSENBORN: Such as that one.

MR. FENSTER: Criminal justice or one such as?

MR. WHITEHEAD: We get to that.

BY MS. WEISSENBORN:

Q More generally, what was the role of an advisory committee, if the witness knows?

A I don't know what it was in this campaign.

Q In previous campaigns?

MR. FENSTER: I don't think that's a relevant question.

BY MS. WEISSENBORN:

Q When you say this campaign, which one are you talking about?

A The Reagan-Bush campaign.

Q Were there similar committees involved in the Reagan for President Committee?

A I couldn't answer that.

Q Are you familiar with Mr. Sendak?

A Never met him. Never heard the name before.

Q The last one is from Mr. Wendell Wyatt who apparently resigned AFC on August 18, 1980, because he had been requested

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to serve on the Oregon steering committee for Governor Reagan.

Are you acquainted with Mr. Wyatt?

A Yes.

Q Are you familiar with the work of the Oregon steering committee?

A No.

Q How do you know Mr. Wyatt?

A I knew him when he was in Congress and I was a reporter.

Q Did you have any dealings with him during the campaign?

A None whatsoever.

Q Were you aware in 1979 and 1980 of the existence of a committee entitled the North Carolina Congressional Club?

A Yes.

Q Are you acquainted with Senator Jesse Helms?

A Yes.

Q How long have you known him?

A Four or five years.

Q In what capacity have you known him?

A He's a United States senator and it just happened to be part of my business to know United States senators who are Republicans.

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MR. WHITEHEAD: Do you know any Democrats?

(Laughter)

THE WITNESS: Reluctantly.

(Laughter)

BY MS. WEISSENBORN:

Q Have you ever been involved with the North Carolina Congressional Club in any way?

A Yes.

Q Are you acquainted with Carter Wrenn?

A Yes.

Q How long have you know Mr. Wrenn?

A Four, five years. Since 1976, I guess.

Q In what capacity have you known Mr. Wrenn?

A He was involved in 1976 with the Reagan campaign in North Carolina.

Q Did Mr. Wrenn or Mr. Helms or anyone else in the congressional club ever show you drafts on congressional club fundraising letters related to the Reagan campaign?

A No.

Q Did they show you scripts for media advertising?

A No.

Q Any other type of activity or literature?

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A No.

Q Did anyone from the Reagan-Bush Committee ever discuss NCCC activities?

A No.

Q Did you talk at all to Mr. Wrenn during the 1980 campaign?

A I don't remember.

Q Is it possible you did?

A Possible, but not likely.

Q Did you ever speak with Senator Helms during the 1980 campaign?

A I don't remember that.

Q Is it possible?

A Yes.

Q Did you ever discuss strategy with either one of those gentlemen?

A No.

Q To your knowledge, did any former NCCC personnel work with the Reagan campaign in 1980?

A I can't answer that.

Q Were you familiar with the existence of Americans for an Effective Presidency during the 1980 campaign?

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A There were so many of those. That one doesn't ring a bell.

Q Are you acquainted with Peter M. Flannigan?

A Yes.

Q How long have you known him?

A 1969.

Q In what capacity?

A We both worked at the White House.

Q And Robert Flanigan?

A I believe he's dead.

Q But you did know him at one point?

A Yes. No more though.

Q In what capacity did you know Mr. Flanigan?

A Many years ago he was the Republican chairman in Colorado.

Q Are you acquainted with Thomas Reed?

A Yes.

Q In what capacity?

A We worked together in 1966 in the Reagan for Governor campaign.

Q Have you worked with him since 1966?

A In 1966, 1967, a little in 1969, indirectly. I

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haven't really worked with him though.

Q Are you acquainted with Robert Douglass?

A No.

Q Robert Finch?

A Yes.

Q In what capacity?

A Robert Finch was at one time the lieutenant governor or California when Ronald Reagan was governor.

Q Have you been associated with him since then?

A No. Except we both worked in the Nixon administration but in a specific way.

Q Herbert Stein?

A Yes.

Q In what capacity have you known Mr. Stein?

A He was a member of the Council of Economic Advisers in the Nixon administration.

Q Have you worked with him since then?

A No.

Q Robert Masson? M-a-s-s-o-n.

A Don't know the name.

Q Winston Blount?

A Yes.

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Q In what capacity have you known him?

A He was postmaster general in the Nixon administration.

Q Have you worked with him since then?

A No.

Q Roderick M. Hills?

A I've met him. I would not say I know him.

Q Did any of these individuals discuss the formation of Americans for an Effective Presidency with you in 1979 or 1980?

A No.

Q Did any of the individuals ever show you drafts of fundraising letters which AEP planned to send out in support of Ronald Reagan?

A No.

Q Did they show you scripts for media advertising?

A No.

Q Did anyone at AEP, excluding the persons named you do not know, ever inform you of AEP plans for targeting particular states?

A No.

Q Do you remember any conversations with any of the gentlemen during 1980?

A I talked to Tom Reed in 1980.

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Q Did you discuss campaign strategy?

A No. I was not in the campaign at the time.

Q Did you communicate with anyone at AEP other than that gentleman?

A No.

Q According to information filed with the commission by the Reagan-Bush Committee, the Republican National Committee was an authorized committee during the general election.

To your knowledge is that correct?

MR. FENSTER: I would like to have that repeated.

BY MS. WEISSENBORN:

Q According to information filed with the commission by the Reagan-Bush Committee, the Republican National Committee was an authorized committee during the general election.

To your knowledge is that ---

A I believe that it's true they spent $4 million on behalf of the candidates, so I would be surprised if it wasn't true.

Q To your knowledge, did RNC undertake activities on behalf of the Reagan-Bush campaign?

A I can't get into the specifics because I was not up there.

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Q Could you tell me who were the principal persons involved with the Reagan-Bush campaign at the RNC?

A You would have a chairman named Bill Brock and a man named Drew Lewis. I don't know what his title was. He had gone over there specifically to look out after the presidential campaign interests.

Q Do you know any persons below Drew Lewis?

A I knew a whole slew of people, certainly.

Q Who were the RNC's principal contacts at Reagan-Bush?

MR. FENSTER: I think we need to re-define that question. That's an awfully amorphous question.

MS. WEISSENBORN: That's true.

BY MS. WEISSENBORN:

Q Did you deal with particular persons at RNC during the campaign in your capacity as press secretary?

A Yes.

Q Could you tell me who they were?

A There was a man named Warren Hendricks.

These people were sent over there because they were in the business of trying to get Republican leaders on the radio and television and that sort of thing.

Q Were you familiar with the RNC commitment to Campaign '80?

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A Vaguely.

Q Would you tell us who was in charge of that?

A I think a man named Anderson Carter was.

Q Did RNC have any particular person to contact as a liaison, for example?

A Well, that's a hard one to answer.

As I say, you have Bill Brock and Drew Lewis and they were surely dealing at the highest levels at the committee, but I'm not aware of any specific meetings.

Q I meant individuals.

When you had your top level meetings, the executive committee or whatever the designation was, were individuals from RNC ever included in those meetings?

MR. FENSTER: I'd like to know before permitting him to answer where the questions are going.

If it's conceded that it's an authorized committee, that it's not an unauthorized committee, then it seems to me that the relationship that is carried on becomes a political question and not a question that is directed toward the issues with which the FEC is properly concerned.

MS. WEISSENBORN: What we are interested in is who are the persons at RNC.

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MR. FENSTER: Well, he's answered that to the best --

MR. WHITEHEAD: And, it leads ultimately to the question: Did he have knowledge of individuals that dealt with RNC or dealt with Reagan-Bush and, to his knowledge did they have any knowledge of NCPAC?

It's an indirect way of determining whether or not this information did or did not go back and forth. Indirectly rather than directly.

MR. FENSTER: I appreciate where you are going on the subject but the witness can only testify about what he knows, and I don't want the record to infer an associative knowledge which the witness really doesn't have.

MR. WHITEHEAD: None of the questions are directed at anything but his knowledge.

Now, in the sessions at the highest levels, did Brock and Lewis participate?

MR. FENSTER: I don't think there is anything unfair about that question, but I would object to questions which go beyond that in terms of such meetings with authorized groups.

MR. WHITEHEAD: We are not going to the strategy discussions of the meetings.

MR. FENSTER: Would you care to repeat the question?

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MR. WHITEHEAD: Let's take a short break.

(Brief recess)

MR. WHITEHEAD: Back on the record.

BY MS. WEISSENBORN:

Q I believe the question now is did RNC participate in high level discussions?

A I believe so.

Q To your knowledge did anyone at RNC have contacts with other respondents in this matter, such as FCM and NCPAC?

A I can't answer that.

Q At the meetings where RNC personnel were in attendance with the Reagan-Bush Committee, were there ever discussions of unauthorized committees?

A Not while I was there.

MS. WEISSENBORN: I'll ask the reporter to mark the next document Exhibit G.

(The document referred to was marked for identification Exhibit G, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A No.

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Q It purports to be a copy of a telegram sent to Robert Heckman by Ronald Reagan on July 24, 1979. The text of the telegram includes a request that FCM stop raising funds, quote, "for an independent or unauthorized committee on my behalf."

Were you aware that such a telegram was being sent to FCM?

A No.

Q Were you in this time frame, July 1979, involved in any discussions of FCM activities?

A Not to my recollection.

Q Do you have any knowledge of the background of this telegram?

A Not to my recollection.

Q Were there any meetings of the Reagan for President Committee about the independent expenditure committees that you remember?

A No.

Q Did you have any conversations about the committees outside the meetings?

A Not to my recollection.

Q To your knowledge were any such telegrams sent to NCPAC?

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A Not to my knowledge.

Q Or to NCCC?

A I have no knowledge of it.

Q Were similar types of telegrams ever sent during the general election period to independent expenditure committees?

A I don't know.

Q When the Reagan-Bush Committee selected its personnel, was there any policy regarding persons who were previously associated with an unauthorized committee and which had made expenditures?

MR. FENSTER: To your knowledge.

MS. WEISSENBORN: Let the record reflect, if he does know.

BY MS. WEISSENBORN:

Q To your knowledge, when the Reagan-Bush Committee selected it's personnel, was there a policy regarding persons who were previously associated with unauthorized committees who made expenditures on behalf of the Reagan campaign during the primary?

A I just can't answer that.

Q During your tenure, did the Reagan for President

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Committee have a policy concerning contacts by its personnel with unauthorized committees making expenditures in support of Mr. Reagan?

A There was an awareness of the law regarding independent expenditure groups, and there was an awareness that you should not associate with them.

I'm not aware that anyone laid down a flat policy on that.

Q How was this awareness created?

A We read the law we got from FEC here and those in politics are aware of what the law requires.

Q When you say "we," to whom are you referring?

A We and others at high levels in the campaign.

I can't specify names.

Q To your knowledge, was there a written document that was distributed among lower level individuals on this subject?

A Not to my knowledge.

Q How was your awareness, for example, communicated to your staff?

A It would have been orally.

Q Was this, in fact, done?

A You are asking me to go back and recall something

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that happened a long time ago.

I couldn't vouch to you that I talked to every one of my employees.

Q Did the Reagan-Bush Committee, or the general election committee, have either a written or an oral communication concerning contacts with personnel of unauthorized committees?

A I can't answer that.

MS. WEISSENBORN: I'll ask the reporter to mark the next document Exhibit H.

(The document referred to was marked for identification Exhibit H, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A Never saw it before.

Q This is a copy of the affadavit of Senator Paul Laxalt and was attached to the response filed by counsel in MUR 1252 on behalf of Governor Reagan and the general election committee.

What was Mr. Laxalt's position with the authorized committee?

A Chairman.

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Q Page two of the affadavit, number 6, Mr. Laxalt --

MR. FENSTER: Are you going to ask the witness to testify to a document which he can't identify?

MS. WEISSENBORN: I'm going to ask about where Mr. Laxalt states, and I quote: "Indeed, the often-stated policy of the Reagan campaign has been and will continue to be not to stimulate or encourage the formation of independent expenditure groups and not to cooperate with, or give prior consent to, or consult with, or make requests or suggestions to any individuals or groups making independent expenditures in support of the Reagan candidacy. This policy was reiterated in meetings held with all key Reagan campaign staff personnel immediately following the conclusion of the Republican National Convention."

BY MS. WEISSENBORN:

Q My question is: Were you at any meetings where this policy was discussed?

A I don't remember any.

I was out with the candidate on the campaign a great deal of the time. Of course, I was with him.

You become aware of these things, but I can't tell you that I was a part of them.

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Q Did you hear from anyone else that such meetings took place?

A I don't recall.

Q Again, it is perhaps a repetition, but was there a written form of this policy in the Reagan-Bush campaign?

A I don't recall.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit.

(The document referred to was marked for identification Exhibit I, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A Never saw it before.

Q This document purports to be a copy of a memorandum from Loren Smith, then-general counsel of the Reagan-Bush Committee, to North Carolina Reagan-Bush Committee leadership. It's dated September 4, 1980.

In general it cautions them about contacts with Republican Party persons in North Carolina associated with independent expenditure efforts.

Were you involved in any way in the decision to send

8304040231

this particular memorandum?

A No.

Q Were you aware that such things were being sent?

A No.

Q Do you think similar ones were sent to other state Reagan committees?

A I can't answer that.

Q At meetings of top level people in the Reagan-Bush campaign, were there discussions of independent expenditure committee activities on behalf of Mr. Reagan?

A I don't recall.

Q Did you attend virtually all the meetings?

A No. I was virtually on the road most of the time.

MS. WEISSENBORN: Let's go off the record.

(Discussion off the record)

MS. WEISSENBORN: Back on the record.

I will ask the reporter to mark the next document Exhibit J(1) through J(4).

(The documents referred to were marked for identification Exhibits J(1) through J(4), copies of which are attached to the original copy of this deposition.)

8304040028

MS. WEISSENBORN: This is composed of four pages of telephone bills.

BY MS. WEISSENBORN:

Q According to J(1) --

MR. FENSTER: Wait a minute. He hasn't been asked to identify this document.

BY MS. WEISSENBORN:

Q Can you identify any of these documents?

A No. I can't.

(Laughter)

Q Turning first to --

MR. FENSTER: Are you going to ask him about a document he can't identify?

MR. WHITEHEAD: There are a certain number of dates --

MS. WEISSENBORN: And possibly personnel --

MR. FENSTER: As long as they are particular things on the document rather than the document itself, okay.

MS. WEISSENBORN: They will be.

BY MS. WEISSENBORN:

Q On the first page, there is a copy of three telephone bills sent to NCPAC dated July 26, 1980. On the second of the three, in the middle, there is listed a July 25 call to

8304040238

801-355-1993 in Salt Lake City, Utah.

According to telephone records supplied by your committee, this was the number of the Reagan headquarters in Salt Lake City.

Can you confirm this?

A No.

Q Do you know how many persons worked there?

A No.

Q Did you visit Salt Lake City?

A I can't answer that.

I visited a lot of places. There is no way I can go back and say I specifically visited there.

Q Do you know who was in charge of the Salt Lake City office?

A No.

Q Do you have any idea who was the probable recipient of this call?

A No.

Q The next two pages, J(2) and J(3), list calls made from Fund for a Conservative Majority to 213-670-9161 in Inglewood, California.

According to records submitted by the committee --

8304040294

MR. FENSTER: Where on this document is that?

MS. WEISSENBORN: Where the marks are.

On the second page in the middle.

MR. FENSTER: We are now referring to J, sheet 2, and in the center section. You are referring to the center section, approximately one-third down in the center section, and the date is 10-31, presumably.

MS. WEISSENBORN: Right.

BY MS. WEISSENBORN:

Q According to the records submitted that was the number of the Reagan office in Inglewood.

To your knowledge was that correct?

A That is a familiar number. I think that was it.

Q Was that the principal headquarters of the Reagan campaign?

A In California, yes.

Q Do you have any idea how many persons worked in that office?

A No. Not really.

Q Was it very large?

A Hard to tell. There are people out in the field for one thing or another. It was an average-sized office.

3304028

Q It was for the national campaign?

A Initially, it was. By this time, it was only headquarters for the state campaign.

Q Do you know who was in charge of that at this time?

MR. FENSTER: This time?

BY MS. WEISSENBORN:

Q October or November of 1979. October 31, 1979.

A I have a good idea that it was a man named James Stockdale.

MR. WHITEHEAD: Who is he?

THE WITNESS: He was the executive director -- I'm not sure of the title -- of the state of California.

BY MS. WEISSENBORN:

Q Would you have any idea who would be the likely recipient of this call?

A No. Especially not 35-cents worth.

Sounds like a wrong number.

Q The next page shows a call made to the same number on November 14.

MR. FENSTER: We are now referring to the lower section of J(3), a little more than halfway down the lower section.

8304040236

MS. WEISSENBORN: Right.

BY MS. WEISSENBORN:

Q This would have been a call made on November 14, 1979, to the same number from Fund for a Conservative Majority.

MR. FENSTER: Now, the witness cannot verify that it came from the Fund for a Conservative Majority.

MS. WEISSENBORN: At the top of the bill.

MR. FENSTER: That's your statement though.

BY MS. WEISSENBORN:

Q The question is: Do you know who would have received that call?

A No.

MR. FENSTER: I'll concede it was $2.32.

MR. WHITEHEAD: It is a longer call.

BY MS. WEISSENBORN:

Q J(4): We are dealing with the bottom of the page, about seven calls up from the bottom. This is a call made from Fund for a Conservative Majority to 201-785-9150 in Little Falls, New Jersey, on October 3, 1980.

According to committee records, that was the Reagan campaign office in Little Falls.

Can you confirm that?

8304040237

A No.

Q Did you visit Little Falls, New Jersey?

A Never heard of it before.

Q Do you know how many people worked in Little Falls?

A No idea.

Q Who was in charge?

A Not the vaguest.

Q Do you have any idea who the likely recipient was?

A No.

Q I have a couple of final questions concerning personnel.

We have noted earlier that Governor William Clements was the chairman of the Reagan-Bush Committee in Texas.

Where, could you tell us --

MR. FENSTER: Were you asking him to confirm that, or were you asking if he was chairman?

MS. WEISSENBORN: No. He stated it. He did confirm it earlier.

BY MS. WEISSENBORN:

Q Where were the headquarters?

A Austin.

Q Do you know who was in charge of the day-to-day

a3040235

operations in Austin campaign headquarters?

A No.

Q Can you tell us who was chairman of the North Carolina Reagan-Bush Committee?

A No.

Q Do you know who was in charge of the day-to-day operations of the headquarters of the North Carolina committee?

A No.

Q Do you the name Thomas Lucas?

A No.

MS. WEISSENBORN: I believe that's it.

What about signature?

MR. PENSTER: Signature will not be waived.

MS. WEISSENBORN: Thank you.

(Thereupon, at 10:30 a.m., the taking of the deposition was concluded.)

(I have read the foregoing pages 4 through 63, inclusive, which contain a correct transcript of answers made by me to the questions recorded therein.)

Franklyn C. Nofziger

8304040289

CERTIFICATE OF NOTARY PUBLIC

I, Sandra Vinson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and thereafter reduced to typewriting under my direciton; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken; and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Sandra Vinson

Notary Public in and for
the District of Columbia

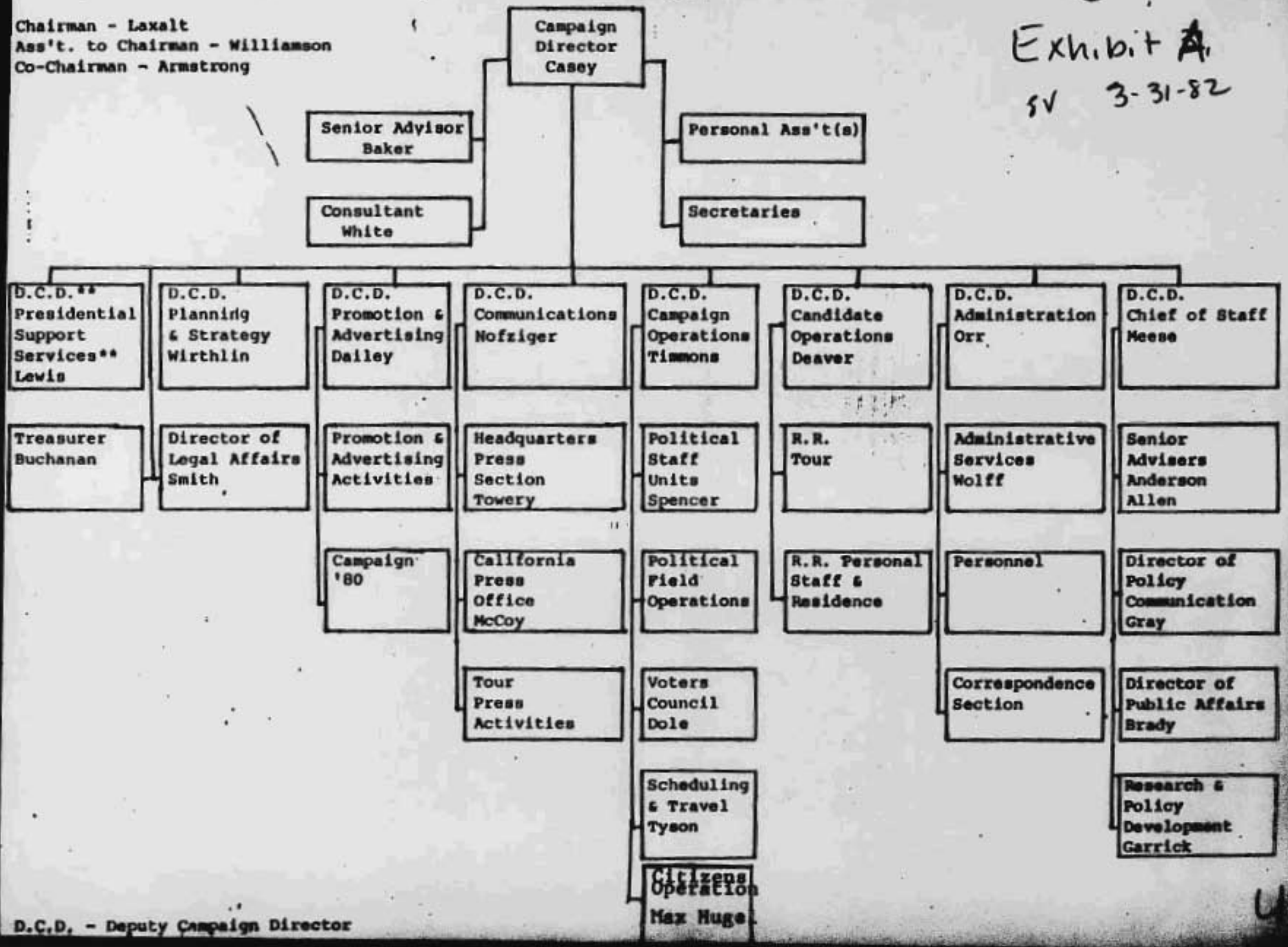
My commission expires:
July 14, 1986

8304040029

8 3 0 4 0 4 0 0 2 9 1

Exhibit A
SV 3-31-82

Chairman - Laxalt
Ass't. to Chairman - Williamson
Co-Chairman - Armstrong



D.C.D. - Deputy Campaign Director

8304040292

EXHIBIT B
SV 3-31-82

POLITICAL OPERATIONS

DEPUTY DIRECTOR FOR CAMPAIGN OPERATIONS
BILL TIMMONS

WESTERN REGIONAL COORDINATOR
DICK RICHARDS

- REGIONAL POLITICAL DIRECTORS
  - ALEX HURTADO
  - MIKE MASSON
  - TOM VAN SICKLE
  - DALE DUVAL
  - MILAN BISH
  - BILL TUCKER
- STATE REAGAN-BUSH CHAIRMAN
- STATE EXECUTIVE DIRECTORS

EASTERN REGIONAL COORDINATOR
KEITH BULEN

- REGIONAL POLITICAL DIRECTORS
  - DON TOTTEN
  - ROGER STONE
  - FRANK DONATELLI
  - WAYNE ROBERTS
  - DON DEVINE
  - WALT PETERS
- STATE REAGAN-BUSH CHAIRMAN
- STATE EXECUTIVE DIRECTORS

SOUTHERN REGIONAL COORDINATOR
PAUL MANAFORT

- REGIONAL POLITICAL DIRECTORS
  - LOU KITCHIN
  - KEN KLINGE
  - RICK SHELBY
  - LEE ATWATER
  - HERB HARMON
- STATE REAGAN-BUSH CHAIRMEN
- STATE EXECUTIVE DIRECTORS

POLITICAL COORDINATOR
LORELI KINDER

POLITICAL COORDINATOR
BUZ LUKENS

EXECUTIVE DIRECTOR, NATIONAL UNITY
PAUL RUSSO

- PETE DU PONT
- MARVIN ESCH
- MARLOW COOK
- GARRY BROWN
- DAN KUYKENDALL
- JACK MC DONALD
- PAT O'DONNELL
- CHAS. LEPPERT
- BILL KENDALL
- DENNIS TAYLOR
- POWELL MOORE

DIRECTOR, POLITICAL PROGRAMS AND ANALYSES
JERRY CARMEN

- DEPUTY DIRECTOR, PROGRAMS AND ANALYSES
  - DON DEVINE
- ASSOCIATE DIRECTOR, PROGRAMS AND ANALYSES
  - BILL MORRIS
- CONSULTANT
  - ED DEBOLT

Max Bugal X3681
Bob Turnbull X3582

13 Aug 80 E

CITIZEN GROUPS	CHM/COUNCIL	DESK OFFICER	O/C	M/D	PLAN
SOCIATIONS—X 3586		Bob Brouse			
ACK	council	Art Teele			
USINESS—X 3570		John Jachym Tom Schaaf			
EMOCRATS					
HURCH GROUPS—X 3578	council	Bill Chasey Bob Billings			
ARM—X 3573	council	Seeley Lodwick Dick Lyng			
ISPANICS—X 3571	council	Alex Armendaris			
EWISH—X 3580	coalition				
ABOR—X					
AT E—X 3588		Gene Rossides			
O'SEAS—X 3681		Tanya Talenti			
ROF— X 3584	council	Tom Lias			
SENIORS—X 3871		Jean Berghaust			
SPORTS—X 3586		Tanya Metaksa			
VET 84-6500		Bill Ayres			
YOUTH—X 3569		Steve Antosh			
		EXHIBIT C SV 3-31-82			

Exhibit D
SV 3-31-82

ELECTION # 1 PACKAGE

8304040294



August 15, 1980

Dear Reagan Supporter:

Our campaign to elect Ronald Reagan President has now entered it final stage.

In just three months the election will be over! Either Ronald Reagan or Jimmy Carter will be President.



And you can help decide who will win this fall.

Most political observers expect the Carter campaign to be a nasty, even vicious, anti-Reagan effort.

Jimmy Carter has the active support of dozens of left wing, ultra-environmental and disarmament groups.

The nation's labor czars have already committed millions of dollars to help re-elect Jimmy Carter.



And the news media will soon attack Ronald Reagan in an effort to reduce his current and commanding lead over Jimmy Carter.

Your help is needed today!

"Citizens for Reagan in '80" is the oldest and most effective independent campaign helping to elect Ronald Reagan our next President. It is sponsored by the Fund for a Conservative Majority -- a highly competent and professional political action committee which is also working to elect conservatives to the Senate and the House.



"Citizens for Reagan in '80" has drafted a professional campaign plan to help elect Ronald Reagan. It is a strong, positive plan -- and it is ready to go into effect today!

But your help is needed if our campaign is to succeed and Jimmy Carter is to be defeated.

"Citizens for Reagan in '80" must raise another $275,000 just as fast as possible.

* Radio ads are prepared.
* TV commercials are complete.
* Newspaper ads are ready to be placed.
* Voter mailings are being written now for special voting blocs.



This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

To buy initial advertising on TV, radio and in newspapers and to begin to contact the key voters in "swing states", $275,000 must be raised within the next three weeks.

Volunteer efforts are also need to elect Ronald Reagan.

Please send the enclosed post card to Ronald Reagan and pledge not only your personal support, but also promise to find at least 10 more citizens who will vote for Reagan on election day. These votes will be absolutely critical in electing Ronald Reagan President of the United States.

"Citizens for Reagan in '80" needs your active support today.

Send the enclosed post card to Ronald Reagan at his National Headquarters right outside Washington, D.C. Pledge your vote and also the votes of 10 other citizens you will personally recruit for Ronald Reagan.

With you financial help we can find one million people who will pledge to vote for Ronald Reagan and who will also pledge to find 10 more Reagan voters.

If we succeed we can promise to deliver 11 million votes for Ronald Reagan on election day -- a healthy percentage of the total votes needed to win.

Send Ronald Reagan your voter pledge card and send your maximum contribution today to FCM's "Citizens for Reagan in '80".

Only with your help can we win!

Sincerely,

Bob Heckman

Robert C. Heckman

P.S. Continued support of Ronald Reagan by patriotic Americans like you is critical. With that help Ronald Reagan will be elected President in three short months -- on November 4th!

Citizens for Reagan in '80!

A project of FUND FOR A CONSERVATIVE MAJORITY



8304040-295



I support RONALD REAGAN

Dear Mr. Heckman:

I support Ronald Reagan for President and will do all I can to help elect him this fall.

☐ I have sent my post card to Governor Reagan pledging my vote and agreeing to find at least 10 more people who will vote for him on November 4.

☐ Enclosed is my contribution to help FCM in its independent campaign, "Citizens for Reagan in '80."

__$25	__$50	__$100	__$250
__$500	__$1,000	__$5,000	__Other

(Make check payable to Fund for a Conservative Majority or FCM.)

Corporate contributions are accepted.
They should be issued in the order of The Fund for a Conservative Majority—Exempt Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80!

PLACE STAMP HERE

Governor Ronald Reagan
National Campaign Headquarters
901 South Highland Street
Arlington, Virginia 22204

8304040298

Dear Governor Reagan:

I pledge that I will vote for you for President on November 4th.

I will also find at least 10 more voters who will support you. On election day I will take the responsibility to make sure they go to the polls and vote for you.

Name _____

Address _____

City/State/Zip _____

83-04040279

(4)

REAGAN-GRAM '80

URGENT REPLY REQUESTED

c/c

50.

TO: JOHN T. DOLAN, CHAIRMAN, NCPAC
1500 WILSON BLVD. NO. 513
ARLINGTON, VA. 22209

FROM: AUGUSTA D. STEVENSON
210 OCEAN TERRACE
PALM BEACH, FLORIDA 33480

YES, PLEASE SIGN ME UP AS A FLORIDA CONSERVATIVE WILLING TO GO ALL OUT TO HELP RONALD REAGAN GET ELECTED PRESIDENT.

I'VE ENCLOSED MY MAXIMUM CONTRIBUTION TO HELP YOU (NCPAC) BUY INDEPENDENT PRO-REAGAN RADIO, TV, AND NEWSPAPER ADS. MY CONTRIBUTION IS IN THE AMOUNT OF:

___$15.00 ___$25.00 ___OTHER$ 50 00
(PLEASE MAKE YOUR CHECK PAYABLE TO NCPAC.)

P.S. I HAVE SENT MY "PLEDGE OF SUPPORT" POSTCARD TO ✓ RONALD REAGAN TO LET HIM KNOW I AM 100% BEHIND HIS CAMPAIGN.

(FEC LAW REQUIRES THAT WE ASK: YOUR OCCUPATION NONE, YOUR PLACE OF BUSINESS NONE)

Augusta D. Stevenson

PLEASE RETURN THIS PAGE WITH YOUR CONTRIBUTION.

Exhibit E
SV 3-31-82

JAMES B. EDWARDS, D.M.D.

ORAL & MAXILLOFACIAL SURGERY

61 GADSDEN STREET

CHARLESTON, S.C. 29401

(803) 723-3304

September 8, 1980

The Honorable Harrison Schmitt
Russell Senate Office Building
Room 248
Washington, D. C. 20510

Dear Senator Schmitt:

I appreciate your call on the third, and have discussed my situation with several people around the state. After giving it much consideration, I feel that I can best serve our cause working here in South Carolina with Senator Thurmond, Carroll Campbell, Bryan Patrick, Harry Dent and others to carry our state for our team.

I will try to locate somebody of statue to help you in your fund raising efforts here in the state, and will be back in touch with you.

Thank you for your consideration, and I hope you can understand my predicament. Thank you, too, for what you are doing in behalf of this worthy cause.

With warmest regards,

James B. Edwards

JBE/bw

8304040301

EXHIBIT F (1-5)
SV 3-31-82

F (1) 902016
SV

ANNA CHENNAULT
INVESTMENT BUILDING
1511 K STREET, N.W.
WASHINGTON, D. C. 20005

(202) 347-0516

July 22, 1980

The Honorable
Harrison Schmitt
Chairman
Americans for Change
218 North Lee Street
Alexandria, Virginia 22314

Dear Jack:

At the Republican convention in Detroit, Chairman Bill Brock and legal advisor of Reagan Committee again urged me to resign from your committee. Our responsibility is to win the election for Reagan and Bush. Since I am officially serving as Chairwoman for Nationalities for Reagan, I have to resign from your organization.

I do hope you understand. However, I continue to serve and make contributions and raise money not only for the Eagles, but also for the Senatorial Trust, as well as the Congressional Campaign Committee.

Good luck to all your good work.

Warmest regards,

Anna Chennault

F(2)

902004

8304045030302

J

COOK, PURCELL, HANSEN & HENDERSON
CHARTERED
ATTORNEYS AT LAW
1015 EIGHTEENTH STREET, N.W.
WASHINGTON, D.C. 20036

MARLOW W. COOK
GRAHAM PURCELL
ORVAL HANSEN
DAVID H. HENDERSON
JOHN L. ZORACK
MICHAEL P. ANDREWS
JOHN C. KIRTLAND
F. EUGENE WIRMAN
JAMES CAMPBELL
LAWRENCE A. WEISS

WILLIAM J. HULL
OF COUNSEL

(202) 659-1050
CABLE: CHLAW
TELEX: 440808
TELECOPIER
(202) 659-1577

KANSAS CITY OFFICE
SHOOK HARDY & BACON
20TH FLOOR MERCANTILE BANK TOWER
1101 WALNUT
KANSAS CITY, MISSOURI 64106
(816) 474-8550

BOSTON OFFICE
RAMSEY, SERINO & MURRAY
ONE WASHINGTON MALL
BOSTON, MASSACHUSETTS 02108
(617) 723-6100

July 7, 1980

Mr. John Harmer
Americans For Reagan
218 North Lee Street
Suite 319
Alexandria, VA 22314

Dear Mr. Harmer:

On June 3, 1980, I received a mailgram from you requesting assistance in joining your group "Americans For Change." My secretary, by telephone on June 4, notified either your office or Senator Schmitt's office that I would be pleased to join. A few days thereafter, I received a set of instructions to answer eight specific questions so that the organization would have no point of conflict with any individual who would also work directly for the candidacy of Governor Reagan for the presidency.

Prior to answering the questions, I received a telegram from Governor Reagan asking me to serve in an advisory capacity for his election campaign in my home commonwealth of Kentucky. Inasmuch as I feel I could be of more help in the state I had previously represented in the Senate, I have opted to work directly for the election of Governor Reagan to the presidency. Therefore, having performed no services or duties for "Americans For Change", I would request that you remove my name from whatever capacity your organization had determined I might fill. I might further suggest to counteract Archie Cox's ridiculous remarks that you make public my inability to work for your organization because of my direct involvement in the

Make sure Marlow Cook is off steering committee

F(3), 2 pages

902006

SV

Reagan campaign.

Sincerely yours,

Marlow W. Cook

MWC:pc

cc: The Honorable Jack Schmitt

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902007

STATE OF INDIANA
ATTORNEY GENERAL
INDIANAPOLIS
46204

THEODORE L. SENDAK
ATTORNEY GENERAL

October 9, 1980

Hon. Harrison Schmitt
Chairman
AMERICANS FOR CHANGE
218 North Lee Street, Suite 319
Alexandria, Virginia 22314

Dear Jack:

Because I have agreed to accept an appointment as a member of a Criminal Justice Advisory Committee for the Reagan campaign effective after this letter's date, I am formally writing you this letter tendering my resignation as Co-Chairman for Indiana of the AMERICANS FOR CHANGE organization. This will keep either group from having any legal entanglements on my account.

John Snyder will continue to do a great job for you and AMERICANS FOR CHANGE. I am glad I was able to be of some help, too.

Because of my years of work as Attorney General here and as an officer of the National Association of Attorneys General, perhaps I can be of some positive help on the Criminal Justice Advisory Committee.

I have enjoyed working with you and your people. Hope we get to visit more often after November 4.

Best personal wishes for continuing success.

Yours truly,

Ted Sendak

TLS/s

Theodore L. Sendak

8304040030

F (H)

901650

SCHWABE, WILLIAMSON, WYATT, MOORE & ROBERTS
ATTORNEYS AT LAW
1200 STANDARD PLAZA
1100 S. W. 6TH AVENUE
PORTLAND, OREGON 97204
TELEPHONE (503) 222-9981
CABLE ADDRESS "ROBCAL"
TELEX-151563
TELECOPIER-235
CALVIN N. SOUTHER
1906-1979

BRUCE SPAULDING
WILLIAM M. KINSEY
WAYNE A. WILLIAMSON
JOHN L. SCHWABE
WENDELL WYATT
GORDON MOORE
KENN[illegible] E. ROBERTS
JAM[illegible] O'HANLON
DOU[illegible] H. THOMPSON
JAMES R. MOORE
A. ALLAN FRANZKE
ROLAND F. BANKS, JR.
GINO G. PIERETTI, JR.
DOUGLAS J. WHITE, JR.
ROCKNE GILL
JOHN R. FAUST, JR.

JAMES A. LARPENTEUR, JR.
JAMES F. SPIEGELMAN
ROBERT G. SIMPSON
RIDGWAY R. FOLEY, JR.
THOMAS M. TRIPLETT
ROBERT E. JOSEPH, JR.
PAUL H. DAIGLE
KENNETH D. RENNER
KENNETH E. ROBERTS, JR.
DONALD JOE WILLIS
J. LAURENCE CABLE
MICHAEL D. HOFFMAN
JAMES D. HUEGLI
HENRY C. WILLENER
TERRY C. HAUCK

MARK H. WAGNER
JOHN G. CRAWFORD, JR.
NEVA T. CAMPBELL
JOHN E. HART
ROGER A. LUEDTKE
ROY D. LAMBERT
W. A. JERRY NORTH
JAMES T. WALDRON
ROBERT D. DAYTON
DAVID W. AFFELDT
ANCER L. HAGGERTY
DELBERT J. BRENNEMAN
ROBERT W. NUNN
JAMES E. BENEDICT
WILLIAM H. REPLOGLE
LAWRANCE L. PAULSON
STEVEN H. PRATT

DONALD A. HAAGENSEN
RUTH WARMAN HOOPER
RALPH V. G. DAHAENSEN
ELIZABETH S. REEVE
CHARLES R. HAWLEY
ROBERT A. STOUT
DANIEL F. ANGIO
JAN R. RITCHEL
PAUL R. BOCCI
GUY C. STEPHENSON
MARK A. VAN BERGEN
PAUL D. DEWEY
JAMES M. FINN
DENNIS S. REESE
EUGENE L. GRANT
KATHERINE H. O'NEIL

FORREST W. SIMMONS
OF COUNSEL

August 18, 1980

The Hon. John Harmer
Americans for Change
214 N. Lee Street, Suite 319
Alexandria, VA 22314

Dear Governor Harmer:

As I have advised you by telephone, I have been requested to serve on the Oregon Steering Committee for Governor Reagan and I believe that I can do more for the Governor on his behalf in that capacity than serving on the Committee of Americans for Change. I am looking at it strictly as a local Oregon matter and I am sure that you will agree that each of us should do the thing that we feel will be the most effective for Governor Reagan.

It was nice talking to you. I hope to see you one of these days soon.

Sincerely yours,

Wendell Wyatt

Wendell Wyatt

WW:ih

8304040306

F(5) 902005

9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

4-06R427S205003 07/24/79 ICS IPMMTZZ CSP FCHA
2 3024280624 MGM TDMT YORKLYN DE 07-24 0642P EST

ROBERT HECKMAN CHAIRMAN FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD
ARLINGTON VA 22209

THIS IS A CONFIRMATION COPY OF A PREVIOUSLY PHONE-DELIVERED TELEGRAM

IT HAS BEEN BROUGHT TO MY ATTENTION THAT YOU ARE RAISING FUNDS FOR AN INDEPENDENT AND UNAUTHORIZED COMMITTEE ON MY BEHALF. I ASK THAT YOU IMMEDIATELY STOP THIS EFFORT. I BELIEVE THAT YOU AND YOUR GROUP ARE HONEST SUPPORTERS, HOWEVER YOUR INDEPENDENT EFFORTS CAN ONLY HINDER THE CAMPAIGN EFFOPTS OF REAGAN FOR PRESIDENT, MY ONLY AURTHORIZED COMMITTEE
RONALD REAGAN
9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

1844 EST

MGMCOMP MGM

8304047

EXHIBIT 6
SV 3-31-82

AFFIDAVIT OF

PAUL LAXALT

DISTRICT OF COLUMBIA) ss.

I, PAUL LAXALT, being first duly sworn, do hereby depose and say:

1. Since 1975 I have served as United States Senator from the state of Nevada. Prior to my election and subsequently I have participated actively in the political process at the national, state, and local levels. Before becoming a United States Senator, I was for a number of years a practicing attorney in Carson City, Nevada; I have also served as Governor and Lieutenant Governor of Nevada.

2. During the 1976 campaign for the Republican nomination for the presidency, I served as Chairman of the Reagan for President Committee.

3. In the 1980 primary campaign just recently concluded, I again served as Chairman of the Reagan for President Committee. I am now Chairman of the Reagan for President General Election Committee. In these respective positions I have had the occasion to become generally familiar with the requirements of the Federal Election Campaign Laws as they apply to campaign contributions, and other related matters.

4. I have had occasion to examine the Complaint filed before the Federal Election Commission by the Carter-Mondale Reelection Committee, Inc., and the Democratic National Committee against Ronald Reagan et al.

5. Based upon my knowledge and experience in the Reagan campaign, the central charge contained in the Complaint, namely: "that Mr. Reagan and his associates have chosen to try

EXHIBIT H
SV 3-31-82

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to 'get around' the [Federal campaign] law [and] to coordinate contributions through political fronts claiming to be 'independent' committees" is baseless and without any foundation in fact.

6. Indeed, the often-stated policy of the Reagan campaign has been and will continue to be not to stimulate or encourage the formation of independent expenditure groups and not to cooperate with, or give prior consent to, or consult with, or make requests or suggestions to any individuals or groups making independent expenditures in support of the Reagan candidacy. This policy was reiterated in meetings held with all key Reagan campaign staff personnel immediately following the conclusion of the Republican National Convention. I am further informed that prior to the convention this same policy against cooperation with independent expenditure efforts was repeatedly stated by those responsible for compliance with the Federal Election Campaign Laws to headquarters, regional and field personnel during the Reagan primary campaign.

7. Given my experience in the Reagan campaigns of 1976 and 1980, I can state unequivocally that the advantages held by an incumbent president over a primary or general election challenger are so immense as to be almost insuperable. A president has free and instant access to the national media from his White House doorstep. By contrast, a challenger must expend scarce campaign funds to travel and engage in various campaign activities in order to attract any significiant media attention.

8. The result sought by the complainants to deprive the Reagan-Bush campaign of its only feasible source of campaign funds based upon the chimerical expectations of expenditures by

8304040309

groups independent of and unauthorized by our campaign would torpedo the Reagan-Bush effort and initially guarantee the absence of a freely and fairly-contested presidential election in the fall.

9. Any delay or denial of public funds to the Reagan-Bush general election campaign at this stage would cripple our campaign effort, and irreparably injure our ability to present our case to the American people. At this point, given the amount of time remaining between now and the general election as well as the $1,000 per person contribution limit, there is no way to raise from private sources adequate funding for the general election campaign.

10. This fundamental point was made most effectively by my colleague Robert Strauss, the current Chairman of the Carter-Mondale reelection committee, in testimony before the Congress in 1976:

> My responsibilities as Chairman of the Democratic National Committee, make me focus on the incalculable problems faced by presidential candidates as long as the status of the FEC remains in question. Most of our candidates cannot sustain even a lapse of a few days in the payment of federal matching funds. Many of our campaigns are operating on a day-to-day cash flow. A time lapse in the certification and distribution of federal funds could be so disruptive to the political process that it could have a dangerous impact on the outcome of both the Democratic and Republican nominating systems. This must be avoided. [Emphasis supplied]

This statement is just as valid today in the general election context as it was during the primary campaigns of 1976.

11. Based upon my previous political experience, were a court to grant any form of temporary injunctive relief in connection with the Reagan-Bush request for certification of

8304040310

eligibility for federal campaign funds, it could have drastic political consequences beyond those caused by the interruption in public funding. Such an action would inevitably -- even though mistakenly -- be misperceived by some members of the public as a judicial determination that the Reagan campaign had done something unlawful or improper, even though nothing could be futher from the truth. Given the sensitivity of the American public to charges of misconduct by elected officials, the corrosive impression created by the initial adverse publicity attending such a judicial action could never be completely removed even after the Reagan campaign was completely vindicated, as it assuredly would be.

12. The result sought by the complainants would leave President Carter in full possession of his pre- and post- convention campaign war chests provided by the public in addition to the vast professional staff and other government resources available to him as President. In addition, he will be principally featured at the publicly-funded events of the Democratic National Convention in further promotion of his candidacy. In contrast, Ronald Reagan and George Bush would be grounded with no campaign funds whatsoever. They would be effectively denied their basic First Amendment rights to communicate with the American people. The Congress never contemplated such an unjust result when it passed the campaign laws which are the subject of the instant complaint.

8304040311

13. The foregoing statements are true and correct to the best of my knowledge, information, and belief.

PAUL LAXALT

Subscribed and sworn to before me this 23rd day of July 1980.

NOTARY PUBLIC

My Commission Expires 1-1-82

8304040312

TO: North Carolina Reagan Bush Committee Leadership

FROM: Loren A. Smith
Chief Counsel L.A.S.

RE: REAGAN BUSH COMMITTEE RELATIONS WITH NORTH CAROLINA GOP.

DATE: September 4, 1980

Per your request I am setting forth the following guidelines for our campaign's relationship with the party. The reason this presents a potential problem, as I understand it, is that the North Carolina GOP has close relations with the North Carolina Congressional Club (NCCC) the group headed by Senator Helms that is making independent expenditures on behalf of the Reagan Bush ticket. These guidelines are designed to comply with the law and allow our campaign to effectively function. Both goals are possible and will be achieved.

1. We may work with any unit of the North Carolina GOP as a unit, as long as that group is not involved in any funding of, control of, or joint office with any independent expenditure effort.

2. We should discourage state and local GOP units or their leadership from working with independent expenditure groups. Federal law considers a political party as incapable of making independent expenditures on behalf of its nominees.

3. In working with a state or local party unit all individuals in that unit who are involved with any independent expenditure should be excluded from participation with the joint party--Reagan-Bush effort or project. While a party unit is not tainted by the involvement of some of the members with an independent expenditure, we should be cautious in dealing with such a party unit to avoid any appearance of coordination between our campaign and the independent expenditure efforts.

4. We may deal with party leaders, as party leaders, who are involved in independent expenditure efforts. However, we should make it clear to them that no discussion of any independent expenditure activity will occur or is such activity encouraged by the Reagan Bush campaign. Further, we should only deal with such individuals on matters where it is necessary to work with them in order to work with the Republican Party. We don't even want to give

EXHIBIT. I
SV 3-31-82

the appearance of coordination with an independent expenditure effort. The same rule should apply to the campaigns of other candidates that have involvement with Reagan-Bush oriented independent expenditure groups.

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JUL 26 80 8 3 0 A S 0 4 3 0 3 PAGE 5

- DETAIL OF ITEMIZED CALLS -

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 23	1035AM	FORT WORTH	TX	817 731 5646			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 23	348PM	FR KANS CY	MO	816 333 6711	J	16	8.39
7 24	247PM	RALEIGH	NC	919 828 7207			
		FR ALEX	VA	703 524 4000	E	19	7.49
7 24	1237PM	CULPEPER	VA	703 825 1776	A	1	.42
7 25	632PM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	F35%	4	2.38
7 25	627PM	DOYLESTOWN	PA	215 345 4040			
		FR ALEX	VA	703 524 4000	F	3	1.95
7 25	616PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	F35%	6	2.99
7 25	1020AM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	E	3	2.15

942 05

$_{CR}$ = Credit Amount

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C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 6

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	137PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 25	111PM	WATERTOWN	NY	315 782 7513			
		FR ALEX	VA	703 524 4000	E	4	2.46
7 25	539PM	SALT LAKE	UT	801 355 1993			
		FR ALEX	VA	703 524 4000	F35%	35	10.15
7 25	624PM	PENSACOLA	FL	904 434 7534			
		FR ALEX	VA	703 524 4000	F	2	2.15
7 25	1015AM	BIRMINGHAM	AL	205 326 0801			
		FR ALEX	VA	703 524 4000	E	3	2.15
7 25	1023AM	BAY CITY	MI	517 894 0639			
		FR ALEX	VA	703 524 4000	E	2	2.15
7 25	516PM	BOISE	ID	208 377 6421			
		FR ALEX	VA	703 524 4000	F35%	10	4.17

942 05

$_{CR}$ = Credit Amount

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C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 7

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	854AM	MODESTO	CA	209 522 6572			
		FR ALEX	VA	703 524 4000	E	14	6.75
7 25	535PM	SPRINGFLD	MO	417 836 1125			
		FR ALEX	VA	703 524 4000	F35%	11	4.02
7 25	527PM	SPRINGFLD	MO	417 836 1126			
		FR ALEX	VA	703 524 4000	F	1	2.15
				SUBTOTAL			209.34
		CALLS FROM 703 522 2801					
6 27	545PM	MARCUSHOOK	PA	215 485 0154	B35%	2	.48
6 27	536PM	ANCHORAGE	AK	907 276 4500	B	3	1.42
6 30	253PM	CULPEPER	VA	703 825 5100	A	5	1.50
7 3	1011AM	TOWSON	MD	301 321 0838	A	4	1.19
7 8	317PM	BIRMINGHAM	AL	205 326 0801	A	3	1.25
7 8	500PM	ANCHORAGE	AK	907 276 2627	B	16	7.06
7 11	356PM	TALLAHASSE	FL	904 224 3207	A	1	.53

942 05

$_{CR}$ = Credit Amount

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EXHIBIT J(1)-J(4)

SV 3-31-82

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 18	242PM	HABL SCHML	TX	713 441 3101	A	12	4.48
10 18	513PM	WANTAGH	NY	516 785 5564	B35%	4	.92
10 20	748PM	SANANTONIO	TX	512 826 4755	C60%	1	.20
10 20	322PM	SANANTONIO	TX	512 822 1851	C60%	1	.20
10 20	112AM	AUSTIN	TX	512 327 3015	C60%	1	.20
10 20	321PM	SANANTONIO	TX	512 824 8638	C60%	1	.20
10 20	1127AM	SANANTONIO	TX	512 826 0152	C60%	16	2.36
10 20	322PM	WETMORE	TX	512 494 0900	C60%	1	.20
10 20	735PM	SANANTONIO	TX	512 341 6538	C60%	1	.20
10 20	115AM	FRATT	TX	512 656 2500	C60%	1	.20
10 22	421PM	TROY	AL	205 566 3000	A	2	.84
10 23	612PM	TROY	AL	205 566 3000	B35%	1	.32
10 23	701PM	SANANTONIO	TX	512 735 5987	B35%	2	.57
10 23	812PM	SANANTONIO	TX	512 735 5587	B35%	4	1.04
10 25	435PM	SANLEANDRO	CA	415 352 0511	A	1	.54
210 04							

C&P Telephone NOV 2 79 703 524 4400

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 29	308PM	JACKSON	MS	601 354 6541	A	3	1.18
10 30	1155AM	TROY	AL	205 566 3000	A	4	1.52
10 31	204PM	TAMPA	FL	813 877 5502	A	1	.50
10 31	1155AM	AUSTIN	TX	512 472 7765	A	1	.52
10 31	850PM	INGLEWOOD	CA	213 670 5161	B35%	1	.35
10 31	125PM	TRENTON -	NJ	609 292 8700	A	9	2.84
11 1	751PM	NEWINGTON	CT	203 666 5239	B35%	8	1.85
				SUBTOTAL			112.09
		CALLS FROM 703 524 4402					
10 2	258PM	BOSTON	MA	617 725 8087	A	10	3.54
10 4	302PM	LOSANGELES	CA	213 688 2780	A	2	.92
10 9	958AM	BURLINGTON	VT	802 864 9339	A	1	.50
10 10	505PM	POWELL	TN	615 947 8957	B35%	5	1.19
10 11	529PM	BURLINGTON	VT	802 864 9339	B35%	5	1.20
10 11	502PM	POWELL	TN	615 947 8957	B35%	2	.53
210 04							

C&P Telephone NOV 2 79 703 524 4400

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 25	316PM	AUSTIN	TX	512 472 7765	A	1	.52
10 25	310PM	SANANTONIO	TX	512 226 2331	A	1	.52
10 26	1216PM	MONTGOMERY	AL	205 262 6007	A	1	.50
10 26	1219PM	MONTGOMERY	AL	205 832 4950	A	1	.50
10 26	354PM	PITTSBURGH	PA	412 644 3400	A	3	1.04
10 27	520PM	NORTHPORT	NY	516 754 1447	C60%	26	3.38
10 27	1111AM	CLOSTER	NJ	201 767 8824	C60%	15	1.97
10 28	521PM	MONTGOMERY	AL	205 262 6007	B35%	2	.54
10 28	146PM	SANANTONIO	TX	512 824 8101	C60%	10	1.50
10 28	402PM	MONTGOMERY	AL	205 281 1071	C60%	1	.20
10 28	406PM	CULLMAN	AL	205 796 2232	C60%	27	3.73
10 29	400PM	TAMPA	FL	813 877 5502	A	1	.50
10 29	355PM	CLEARWATER	FL	813 796 7234	A	1	.50
10 29	357PM	CLEARWATER	FL	813 441 1743	A	1	.50
10 29	311PM	TRENTON	NJ	609 292 3700	A	6	1.94
210 04							

J(2)

TOLL 703 524 4490 CUS 210 BO 004 CS MST FILE *
BILL DATE DEC 02 79 MO 8
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD RA 2125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNT	STCD	RAOCRC/CONN	C
1	1126	HOUSTON	TX	713 522 1111	A	2	2.42	J13*	D2	2917
2	1126	HOUSTON	TX	713 522 1111	A	1	.52	J14*	D2	2915
3	1127	AUSTIN	TX	512 478 5644	A	5	1.96	J15*	D2	1715
4	1127	SANANTONIO	TX	512 824 7511	A	1	.52	J14*	D2	1502
5	1127	ROCKFORD	IL	815 964 1247	A	4	1.52	J12*	D2	1103
6	1128	TROY	AL	205 566 3026	A	2	.54	J13*	D2	1044
7	1128	BIRMINGHAM	AL	205 979 7322	PJR	1	.32	J13*	D2	2122
8	1128	MONTGOMERY	AL	205 832 4854	PJR	1	.32	J15*	D2	2175
9	1128	PITTSBURGH	PA	412 644 3477	A	15	4.64	J12*	D2	1111
10	1128	BIRMINGHAM	AL	205 979 7322	PJR	1	.32	J13*	D2	1907
11	1132	NORTHPORT	NY	516 754 1447	A	6	2.72	J14*	D2	1225
12	1130	CULLMAN	AL	205 736 2242	A	6	2.22	J14*	D2	1038
13				SUBTOTAL			171.68			0000

PAGE

ORIGINATING TERMINAL ID: R721

TOLL 703 524 4490 CUS 210 BO 004 CS MST FILE *
BILL DATE DEC 02 79 MO 8
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD RA 2125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNT	STCD	RAOCRC/CONN	C
1		CALLS FROM		703 524 4491						0000
2	11 2	NORMAN	OK	405 325 3916	R35	2	.57	J15*	D2	1752
3	11 5	PROVIDENCE	RI	421 941 8666	R35	22	5.17	J15*	D2	2013
4	11 5	BOSTON	MA	617 523 1454	A	23	7.96	J17*	D2	1451
5	11 6	IOWA CITY	IA	319 353 2171	A	2	.64	J14*	D2	1121
6	11 6	ROCKFORD	IL	815 964 1247	R35	4	.98	J15*	D2	1513
7	11 6	DORCHESTER	MA	617 825 7212	A	3	1.16	J14*	D2	1239
8	1113	AUSTIN	TX	512 478 5644	R35	1	.33	J15*	D2	1979
9	1113	MANASSAS	VA	703 361 9422	R	20	6.24	J15*	D2	1959
10	1114	INGLEWOOD	CA	213 678 8141 ✓	R35	9	2.32	J15*	D2	2045
11	1115	AUSTIN	TX	512 478 5644	A	11	4.12	J14*	D2	2057
12	1116	NORTHPORT	NY	516 754 1447	A	3	1.10	J12*	D2	1359
13	1119	MOBILE	AL	205 433 8431	A	2	.94	J17*	D2	1902
14	1126	KISSIMMEE	FL	305 846 4107	A	6	2.20	J12*	D2	1228
15	1127	HOUSTON	TX	713 522 1111	A	10	1.76	J12*	D2	1916

PAGE

ORIGINATING TERMINAL ID: R721

J(3)

8304043038

- DETAIL OF ITEMIZED CALLS - PAGE 83

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 15	732PM	CRITTENDEN VA	804 238 2398	B	4	.91
10 15	500PM	FREDERICK MD	301 662 8156	B35%	1	.26
10 15	707PM	LYNCHBURG VA	804 384 8624	B	1	.31
10 15	742PM	PORTSMOUTH VA	804 488 7696	B	4	.91
10 15	740PM	LYNCHBURG VA	804 384 8624	B	2	.51
10 15	756PM	COURTLAND VA	804 653 2333	B	6	1.31
10 15	805PM	MANASSAS VA	703 361 1798	B	3	.41
10 16	933PM	KILMARNOCK VA	804 435 6430	B	2	.49
10 16	847PM	DAHLGREN VA	703 663 2072	B	3	.60
10 16	1132AM	MECHNICSVL VA	804 746 3889	A	2	.76
10 16	832PM	NEWPT NEWS VA	804 596 8197	B	2	.51
10 16	859PM	CHARLOTSVL VA	804 293 2148	B	2	.49
10 16	919PM	AMHERST VA	804 946 5935	B	4	.91
10 16	852PM	DANVILLE VA	804 792 4261	B	3	.77
10 17	716PM	RICHMOND VA	804 231 2136	B	2	.49

210 05

NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 84

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 17	707PM	RICHMOND VA	804 285 0948	B	2	.49
10 17	1208PM	LEESBURG VA	703 777 4400	A	4	1.08
10 17	649PM	NEW MARKET VA	703 740 3725	B	2	.49
10 17	705PM	RICHMOND VA	804 264 6363	B	1	.29
10 17	652PM	BERRYVILLE VA	703 955 1103	B	1	.27
10 20	1206PM	RICHMOND VA	804 644 6709	A	2	.76
10 20	457PM	OGDENSBURG NY	315 393 5411	A	5	1.94
10 20	602PM	WOODLAWN MD	301 265 1284	B35%	3	.52
10 20	909PM	VIRGINABCH VA	804 425 1098	B	1	.31
10 21	1140AM	HAYMARKET VA	703 754 7128	A	2	.60
10 22	554PM	WINSTN SAL NC	919 748 9199	B35%	17	3.84
10 23	615PM	WINSTN SAL NC	919 748 9199	B35%	8	1.85
10 24	653PM	WOODLAWN MD	301 265 1284	B35%	1	.24
10 27	540PM	WINSTN SAL NC	919 748 9199	B35%	13	2.96
			SUBTOTAL			38.59

210 05

NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 85

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
		CALLS FROM 703 525 7420				
10 4	251PM	LANGHORNE PA	215 752 0221	C60%	4	.56
10 8	807PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 8	818PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 17	427PM	RANDALLSTN MD	301 655 1029	A	2	.59
11 4	842PM	KIRKWOOD MD	314 821 2120	B35%	4	1.04
			SUBTOTAL			2.81
		CALLS FROM 703 525 7421				
10 3	553PM	LITTLE FLS NJ	201 785 9150 ✓	B35%	12	2.74
10 8	909PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 16	526PM	WALDORF MD	301 645 2453	B35%	6	.66
10 16	1130AM	KNOXVILLE TN	615 521 6216	A	1	.50
10 17	418PM	GREENSBORO NC	919 373 7020	A	10	3.54
10 20	352PM	MILLBROOK NY	914 677 5667	A	1	.48
10 20	1204PM	ODESSA TX	915 362 2797	A	1	.55

210 05

J(4)

Milton Reporting, Inc.

General Stenotype Reporting

Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

April 23, 1982

Anne Weissenborn, Esq.
Federal Election Commission
1325 K Street, N.W. - 7th Floor
Washington, D.C.

Re: DEPOSITION OF JOHN T. DOLAN - MUR 1252
December 2, 1981

Dear Ms Weissenborn:

Enclosed herewith is the original copy of the deposition of Mr. John T. Dolan along with a copy of the errata sheet submitted for filing.

Sincerely,

Fred R. Joyce,
General Mgr.

cc:
file
Robert R. Sparks, Esq.

8304303159

ERRATA

The following changes should be made in the transcript of the deposition of John T. Dolan, held on December 2, 1981, at the Federal Election Commission.

Page 15, line 13 -	Susan Hannegan
Page 15, line 22 -	Hannegan
Page 23, line 9 -	Richard Geske
Page 24, lines 13 and 17 -	Geske
Page 25, lines 5 and 8 -	Geske
Page 34, line 14 -	Geske
Page 38, line 2 -	for a description of the relationship between the National
Page 41, line 19 -	By making
Page 43, line 11 -	$1,000
Page 66, line 21 -	an expenditure in support
Page 67, line 3 -	apparent letterhead
Page 72, line 3 -	just above
Page 80, line 11 -	expenditures to Diversified Direct in support of
Page 87, line 10 -	So no overall agreement?
Page 87, line 16 -	Richard Geske
Page 89, line 1 -	On behalf of the Reagan Committee?
Page 93, line 3 -	performed for NCPAC
Page 101, line 10 -	their work for NCPAC with a representative of the Reagan campaign?
Page 107, line 8 -	printed for NCPAC
Page 109, line 6 -	Did NCPAC ever rent a mailing list managed by Wiland?

8304043032C

ORIGINAL

Gen # 7611

BEFORE THE FEDERAL ELECTION COMMITTEE

- - - - - - - - - - - - - - - - - - x
:
In the Matter of: :
: MUR 1252/1299
AMERICANS FOR CHANGE, et al. :
:
- - - - - - - - - - - - - - - - - - x

Washington, D. C.

Wednesday, December 2, 1981

Deposition of

JOHN T. DOLAN

a witness in the above-entitled matter, called for examination by counsel for the Federal Election Committee, pursuant to notice, at the offices of the Federal Election Committee, 1325 K Street, Northwest, Washington, D. C., beginning at 10:20 a.m., before William J. Allen, a Notary Public in and for the District of Columbia, when the parties were represented by the following counsel:

8304040032 1

Milton Reporting, Inc.
OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
Phones: (202) 833-3598
833-3599

For the Federal Election Committee:

ANNE WEISSENBORN, Esq.
THOMAS J. WHITEHEAD, Assistant General Counsel
ROBERT PEASE, Law Clerk
1325 K Street, N.W.,
Washington, D. C.

For the witness, John T. Dolan:

ROBERT R. SPARKS, Jr., Esq.
Sedam & Herge
8300 Greensboro Drive, Suite 1100
McLean, Virginia 22102

8304040322

CONTENTS

WITNESS:	EXAMINATION BY COUNSEL FOR: FEDERAL ELECTION COMMITTEE (Ms. Weissenborn)
JOHN T. DOLAN	4

EXHIBITS

Marked for identification and attached:		Page
Dolan Exhibit A	NCPAC's typewritten Answers to Commission Interrogatories B and B(1) - B(3), with cover letter dated May 18, 1981	10
Dolan Exhibit B	A two page, typewritten Answer to Commission Interrogatories by NCPAC with cover letter dated 10/14/80	37
Dolan Exhibit C-1 through C-5	Report submitted by NCPAC showing receipt of payment on 6/15/80 from Reagan for President Committee from sale of memory typewriter; a copy of a letter dated 10/17/80 signed by Candace Taw; a letter dated 2/22/80 from Becki Burlingame to Neal Peden c/o Reagan for President; and a copy of a check dated 6/1/80 payable to NCPAC drawn on a Reagan for President account	46

8304040323

E X H I B I T S (continued)

Marked for identification and attached: Page

Dolan Exhibit D-1 through D-5 -- Report showing Itemized Independent Expenditures of NCPAC; a copy of an NCPAC check dated 6/13/80 to Diversified Direct; a copy of the Diversified Invoice dated 4/15/80 to NCPAC; a copy of a record sheet designated Urgentgram, an apparent letter with no written copy; the second page of an NCPAC solicitation; a copy of a purchase order dated 4/3/80 — 66

Dolan Exhibit E-1 through E-1 -- Two pages of reports filed by NCPAC, showing expenditures to Diversified Direct in support of Reagan for printing; a check written on an NCPAC account dated 6/20/80 as an independent expenditure in support of Reagan; Diversified Direct invoices dated 5/12/80 and 5/19/80; copies of purchase order dated 5/1/80 — 74

Dolan Exhibit F-1 through F-9 -- Three typewritten pages of NCPAC itemized expenditures; copies of three checks dated 6/20/80, 6/27/80 & 7/3/80 to Tri-State Envelope Corp. from NCPAC; a copy of an invoice dated 5/16/80 from Tri-State Envelope to NCPAC; a purchase order dated 5/8/80 billed to NCPAC from Tri-State; a xerox of an envelope marked REAGAN-GRAM '80 — 82

E X H I B I T S (continued)

Marked for identification and attached:

		Page
Dolan Exhibit G	-- A one page typewritten document indicating itemized independent expenditures of NCPAC	84
Dolan Exhibit H-1 through H-2	-- Copies of two pages of reports by NCPAC as payment to Medi America, entitled Itemized Independent Expenditures	86
Dolan Exhibit I	-- A one page typewritten document listing Itemized Independent Expenditures of NCPAC	89
Dolan Exhibit J-1 through J-8	- - Three pages of Itemized Disbursements of NCPAC; copy of check payable to Arthur J. Finkelstein & Assoc. by NCPAC dated 6/5/80; list of monies due A.J.F. & Assoc. from NCPAC dated 5/1/80; letter to Robert Sparks from A.J.F. & Assoc. dated 10/16/80; letter to Curtis Herge from A.J.F. & Assoc. dated 10/16/80	93
Dolan Exhibit K	-- An 11 page typewritten response by NCPAC to the Commission's finding dated 7/22/80	94
Dolan Exhibit L	-- One page typewritten report of Itemized Independent Expenditures of NCPAC; two page typewritten report of Itemized Disbursements of NCPAC	101
Dolan Exhibit M-1 through M-2	-- Three typewritten pages of reports of Itemized Independent Expenditures of NCPAC	104

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E X H I B I T S (continued)

Marked for identification and attached:

		Page
Dolan Exhibit N-1 through N-2	-- Copies of reports on two pages filed by NCPAC listing Itemized Disbursements, showing to whom payments were made, the date and amount of payment	107
Dolan Exhibit O	-- A copy of three pages of long distance telephone calls itemized by C&P Telephone billed to the NCPAC telephone number	111

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Whereupon,

JOHN T. DOLAN

a witness, was called for examination by counsel for the F.E.C., and, after having been sworn by the Notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEC:

BY MS. WEISSENBORN:

Q State your name, home address and telephone number.

A John T. Dolan, 3129 South 14th Street, Arlington, Virginia, (703) 836-1862.

Q Did you consult with anyone besides your attorney in preparation for this deposition?

A No, I didn't.

Q Did you consult any documents at your office or home in preparation?

A Yes, on the way down I looked at my Answer to Interrogatories.

Q But that is all?

A That is all, right here.

Q What is your place of business, name and address?

A National Conservative Political Action Committee,

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1500 Wilson Boulevard, Arlington, Virginia.

Q What is your position there, which we will refer to now as NCPAC?

A Chairman.

Q How long have you been with NCPAC?

A Since 1975.

Q How long have you been Chairman?

A Since 1977, as I recall.

Q And did you have any prior positions within NCPAC?

A Yes, executive director.

Q For how long?

A From the beginning of the organization, from '75 until '77.

Q Before you became affiliated there, were you employed elsewhere?

A I was a private consultant working in the political campaigns.

Q Were you ever associated or did your work associate you with any authorized committees of Ronald Reagan?

MR. SPARKS: When?

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MS. WEISSENBORN: Prior to your work with NCPAC as a private consultant?

THE WITNESS: You mean Ronald Reagan personally?

BY MS. WEISSENBORN:

Q Authorized committee?

A Well, he did not have an authorized committee for President until 1976.

Q Then personally?

A To the best of my recollection, no, never.

Q Were you ever associated with the Citizens for the Republic?

A Officially, no.

Q Unofficially?

A Other than telephone communications -- excuse me, we had a joint fund raiser with -- what time frame now are you talking about?

Q Early, before 1976.

MR. SPARKS: Pre-NCPAC?

MS. WEISSENBORN: Yes.

THE WITNESS: They were not formed until '77, so, no.

BY MS. WEISSENBORN:

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Q Since then?

A Yes.

Q After that you have had communications?

A Communications and contact, yes.

Q Are there any particular people you worked with at CFTR?

A Lyn Nofziger -- several, first of all, but Lyn Nofziger, Elaine Glick, and I believe Rosemary Mong.

Q Turning to NCPAC, what was the date that it was established, the exact date?

A I don't remember. I think we filed in May of '75, I am not sure.

Q Who founded it?

A Myself, Roger Stone and Charlie Black, the three of us.

Q Who were the officers at the beginning?

A I don't know -- well, Black was the Chairman, Stone was the Treasurer, and as I recall, John Carbo was the Vice Chairman. And I think the Secretary was George Dunlop.

If there were other officers -- well, excuse me, there was another officer, David Nickels. I don't recall

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what office he had.

Q Who else participated in the founding of NCPAC besides the individuals you just named?

MR. SPARKS: Excuse me, he testified only three of those individuals founded NCPAC. He listed the officers for you.

MS. WEISSENBORN: Besides the founders, who else participated in the organization, in founding the organization?

THE WITNESS: Well, we talked to several people. I would say the people who were the official founders were the three of us. We were the three that met on a regular basis and discussed what we were going to do.

The other people had a peripheral interest. I could probably list 20 people we talked to and gave advice, but --

BY MS. WEISSENBORN:

Q What about Mr. Nofziger?

A No, he had nothing to do with it.

Q Ronald Reagan?

A No, Ma'am.

Q At one point, I believe, in one of your

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solicitations you said that Mr. Reagan had been very helpful to you at the beginning.

A I don't know if we said at the beginning. What we said in 1976 after he lost the Republican nomination, he helped us raise money, and probably was responsible for raising $1 million for the organization.

Q What exactly did he do?

A Signed fund raising letters for us, and we did a fund raising event in Washington. I don't remember the date, but you have a record on us because you cited us on that and we filed some things on it.

Q What was the purpose of organizing NCPAC?

A To help elect conservative members to Congress.

Q How were you financed?

A By direct mail contributions early on.

Q And since then?

A Direct mail is still a large part of it, large dollar contributions, fund raising dinners, whatever source of fund raising is typical for campaigns, we try it.

Q Did NCPAC engage in activities in support of Presidential candidates prior to '79 - '80?

A No.

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Q You were not involved in 1976?

A No, the organization was not. I helped in my own time for Reagan, but the organization did not.

MS. WEISSENBORN: Prior to the beginning of the next series I would like to ask the Reporter to mark this document as Exhibit A.

(NCPAC's typewritten Answers to Commission Interrogatories B and B(1)-B(3), with cover letter dated May 18, 1981 were marked Dolan Deposition Exhibit A for identification and attached to the court copy of the deposition).

MS. WEISSENBORN: It is NCPAC's second response to Commission Interrogatories dated May 18, 1981, the portion I would like to deal with first is an answer to the following interrogatory:

"Please identify all officers, directors and employees, staff members, media time buyers, volunteers, consultants or other agents of NCPAC and Ronald Reagan Victory Fund from September '79 to the present; with respect to each individual identified please identify that person's supervisor."

Then a sub-question number 1: "Please identify which of the above individuals and any other individuals who

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have participated in any directly or indirectly in the oral or written authorization express or implied of any NCPAC or Ronald Reagan Victory Fund expenditures which relate in any way to the election of Ronald Reagan as the Presidential nominee of the Republican Party or his general election for President in 1980, or which would aid in the defeat of any Presidential candidate in 1980."

Can you identify the exhibit, the May 18th letter and the attachments?

THE WITNESS: Well, it looks like it is a response from our office listing virtually everybody who ever worked for us during that time period.

BY MS. WEISSENBORN:

Q I will refer to it again later, but that was just to put it in.

A I don't see -- well, that is O.K. Go ahead.

Q Generally, who had the authority to make expenditures at NCPAC during 1979 and 1980?

A Well, the most important person, I guess, was myself. There were others when it related to specific subject areas had responsibility, depending on what specific areas you want to ask me about.

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Q I have some specific ones later.

Did you have a written policy with regard to the authorization of expenditures?

A I presume we did, I don't know. I presume we did though.

MR. SPARKS: For purposes of clarification, what do you mean by that?

MR. WHITEHEAD: A directive.

THE WITNESS: I presume we have an office memo or something, but I don't know where it is.

BY MS. WEISSENBORN:

Q Did NCPAC have a Board of Directors in '79 and '80?

A Yes.

Q What was the role of the Board in planning of campaign strategy?

A Very little. The Board was there to maintain the legal aspects of the organization intact.

Q Who served on the Board during that period?

A If I am correct, I think it was myself, Rhonda Stahlman and Robert Shortly, I think. And I know we changed our Board at some point.

Q What was the role of these individuals in the

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authorization of expenditures as a Board?

A Virtually non-existent.

Q Is Mr. Shortly still associated with NCPAC?

A Yes.

Q How long has he served on the Board?

A He served on the Board for -- again, I don't recall. I presume from the time we made the changes.

Q Which was approximately?

A 1978-79.

Q What about Ms. Shahlman?

A Approximately the same time.

Q Do you remember who the original members of the Board -- I guess you said that before.

Was there also an executive committee in 1979-80?

A Yes.

Q Who was on that?

A It changed, as I recall, but the people on it for the largest period of time were myself, Rhonda Stahlman, Robert Shortly, Curt Clinkscales, Curt Herge, and that was it.

Q How did the role of the executive committee differ from the role of the Board?

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A The executive committee was more involved in general policy of the organization, not intimately involved in political decisions, but was consulted before large expenditures were made.

Q What do you mean by large, what range?

A Oh, it varied, but I would say if we expended more than $10,000, and major projects were not undertaken before they were consulted.

Q According to information included in Exhibit A Rhonda Stahlman is with an entity called CALL. What is that?

A Conservatives Against Liberal Legislation.

Q How long has she been there?

A I don't know.

Q To your knowledge was Ronald Reagan ever involved in CALL?

A No.

Q Was Robert Shortly involved outside NCPAC?

A He was not an employee of NCPAC and never was.

Q Who is his employer?

A He is a private consultant and what exactly -- he does government relations.

Q In Exhibit A his employer is cited as C.L. Co.

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A That is not correct.

MR. SPARKS: Excuse me, where are you looking?

MS. WEISSENBORN: Off the record, please.

MS. WEISSENBORN: Back on the record.

I am mistaken. It was not Mr. Shortly who was there.

So he is a private consultant?

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q Who served as treasurer of NCPAC during 1979?

A I believe -- I will have to consult our records. I don't recall.

MR. WHITEHEAD: Susan Hanikan, is that familiar?

THE WITNESS: Yes, she was the treasurer at some time.

BY MS. WEISSENBORN:

Q And according to information you supplied,Lisa Stoltenberg is the treasurer now.

A Was, she has since left.

Q When did she leave?

A Six months ago approximately.

Q But is it fair to say that Susan Hanikan was the

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treasurer throughout '79-'80?

A As I recall, yes.

Q Is the treasurer considered a member of the Board of Directors?

A No.

Q What is the role of the treasurer regarding the authorization of expenditures?

A Well, it is primarily a bookkeeping role. The treasurer is authorized to pay bills, but only have consultation with me or the office manager. And obviously, there are certain things paid as a matter of course, without consultation, like salaries, but there is not that much discretion.

Q Is the position of treasurer a paid position?

A Yes.

Well, excuse me, I guess it is not, according to our by-laws. She was also the head bookkeeper and paid for that.

Q So she didn't have a position outside the organization?

A That is correct.

Q Was Ms. Stoltenberg paid by NCPAC prior to

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becoming treasurer?

A Yes.

Q What?

A Political director.

Q What is that position?

A She had general guidance over the political activities we undertook in '79-'80 which included to a certain degree everything that we did political.

Q Working directly under you?

A Yes.

Q As Chairman as well as member of the Board of Directors did you have special authority with regard to the authorization of expenditures?

A Yes.

Q You were able to take actions without the Board's or executive committee's concurrence then?

A Generally, I never did unless it was an extra-ordinary circumstance and I can't think of one.

Q In exercising such independent authority, upon whom did you confer?

A About what?

Q Say, fund raising. Did you have a particular

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individual that you --

A Sure, we had one employee who I talked with regularly about fund raising, named Carl Channell,the Richard Viguerie Company, which did direct mail funding for us, and many other people, and I could not begin to remember all of them.

Q What about media placement?

A Again, we used many firms. So if I started listing some I would leave some out, I know.

Q According to NCPAC Response to Interrogatory B, J. Curtis Herge is listed as secretary of the Board of Directors and he is with the law firm of Sedam & Herge, which represents NCPAC.

Does his position as secretary mean he is a member of the Board of Directors?

A No.

Q What is that position?

A He is an officer of the corporation, not a member of the Board.

Q We have noted that your committee is incorporated. What was the purpose for the incorporation?

A I guess you will have to ask our attorney that.

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I guess for legal protection for --

Q Limited liability?

MR. SPARKS: You will find that pursuant to which it was incorporated in our initial response, which I believe was on July 22.

BY MS. WEISSENBORN:

Q Does Mr. Herge as secretary attend all meetings of the Board of Directors?

A Yes, if he has not, I don't remember.

Q Would he come to meetings of the executive committee also?

A The answer to both question is yes, I am sorry.

Q The Commission Interrogatory B(1) requested the identification of all officers and so forth who authorized expenditures;in your response you list eight individuals who were involved in the authorization of expenditures.

I would like to go through this list one by one and pose questions.

A Sure.

Q We have talked about yourself and Lisa Stoltenberg, so the third person is Carl Channell. He is listed in

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Exhibit A as a consultant from 1978 to the present. What did he and does he do for NCPAC as a consultant?

A Raises money.

Q Is NCPAC or was NCPAC his sole client in 1979 and 1980?

A To the best of my knowledge, yes.

Q Could he authorize expenditures?

A For fund raising purposes, yes.

Q So he did, in fact, authorize such?

A Yes.

Q Did he deal with any particular vendors?

A I am sure he did.

Q Do you know which ones?

A No.

His fund raising activities were limited to meetings and receptions. So it would usually be the printer downstairs, and people who provided food.

Q Not involved in direct mail?

A No.

Q David Keene. Mr. Keene is also listed in Exhibit A as a consultant. How does his relationship to NCPAC as a consultant differ from that of Mr. Chandler?

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A He was hired for the specific purpose of organizing the Ronald Reaqan Victory Fund.

Q Is he self employed?

A I think so.

Q When was he first hired by NCPAC?

A I don't know. I am sure it is in the FEC reports.

Q To your knowledge did he work for any Presidential candidates in the nomination to the Republican Party?

A For George Bush.

Q What about Ronald Reagan?

A In 1976 he did, not 1980.

Q What was his role in the decision making process at NCPAC during 1979 and '80?

A In this particular project he either made or approved the most major decisicns, policy decisions on this particular project, the Reagan Victory Fund.

Q So he could authorize expenditures related to the Fund?

A Right.

Q Did he deal with any particular vendors that you are aware of?

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A Well, I am sure he did, but I could not tell you which ones. For example, I know he personally hired the people who cut the television commercials. But I don't recall the name of the firm or people who did it.

Q Was he involved with you personally in any business venture?

A Yes, we own a building in Alexandria.

Q Could you give us the address?

MR. SPARKS: What is the purpose of that?

MR. WHITEHEAD: Well, the entire theory of this thing is consultation. And I think it is relevant to the inquiry.

Mr. Keene worked for the George Bush Committee --

MR. SPARKS: And that candidate is not at issue here in this investigation.

MR. WHITEHEAD: He also worked for Ronald Reagan.

MR. SPARKS: In '78, but this investigation has to do with 1980.

MR. WHITEHEAD: Well, I think there is a relevancy there. If you direct him not to answer the question, that is fine.

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THE WITNESS: I would prefer not to answer any of their questions.

MR. SPARKS: Then I instruct the witness not to answer.

MR. WHITEHEAD: You are directing him not to answer?

MR. SPARKS: I am.

BY MR. WEISSENBORN:

Q The next person is Richard Gesske. He is listed as a media buyer for NCPAC, and his last known employer is MediAmerica.

Is it correct he was a media buyer?

A Yes.

Q Is he still with MediAmerica?

A Yes.

Q What is MediAmerica?

A Well, it is --

MR. SPARKS: Do you know of your own knowledge?

THE WITNESS: No, not really. It does a lot of things.

BY MS. WEISSENBORN:

Q Do you know what his position is there?

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A Again, he is Chairman of the Board or President, something like that.

Q What was hie role in the decision making process at NCPAC in '79-80?

A To the best of my recollection he was authorized to go out and produce television commercials and to buy time on selected television stations and radio stations.

Q What would have been his relationship with Mr. Keene?

A I don't think there was much, because when Keene came on board with us he utilized a different time buyer.

Q Who hired Mr. Gesske?

A I did.

Q Could he authorize the making of expenditures?

A Yes. Again, the statement of authorized expenditures, these people like Keene and Gesske understood that they were given leeway to go out and authorize something. But final payment came to my attention or the treasurer's attention or office manager. But yes,they could undertake activities.

Q Was there any limit beyond which they couldn't go?

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A Clearly defined things we told them they could do. We wouldn't say, go out and spend $200,000.

Q What would be the amount approximately?

A Well, for example, before I would authorize Gesske to do a television program I would get an estimated price, before he did it as with any consultant or vendor we used.

Q Did Mr. Gesske work with any other political campaigns during 1979-80?

A I don't know.

Q You don't know?

A No, Ma'am.

Q Jimmy Walker?

A She was the time buyer and I don't know the name of her firm, that Mr. Keene dealt with.

Q According to information in one of your submissions it was Time and Space Media Services.

A Yes.

Q In Memphis, Tennessee.

A Yes, to the best of my recollection.

Q So she worked primarily with Mr. Keene?

A Yes.

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Q Did she do all the Reagan Victory Fund meeting?

A Not all of it, but most of it.

Q And again, could she authorize expenditures?

A Yes.

Q In the same mode as Mr. Gesske in terms of a limit?

A Well, different -- she was given X amount of dollars per week and told to buy on certain television and radio stations with a criteria.

Q Did she work for any other political campaigns that you know of?

A No, not that I know of.

Q Going back to what you said about her buying time, who made the decisions as to who or which television stations would be used?

A Well, it depends. We -- David Keene and I made general determinations where we wanted to spend the money, what stations. We contacted Jimmy Walker to find out what stations would take the commercials, what filled the requirements for the type of audience we wanted to reach.

Q What criteria did you use?

A Demographic information, how old is the audience,

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how many people watched.

Q Going on to Stuart MacLean.

A He was the employee specifically designated to deal with the Ronald Reagan Victory Fund.

Q According to the information in Answer to Interrogatories he was employed from September to October, 1980.

A Yes, that is probably correct.

Q What was his prior position?

A I don't know.

Q He is listed as a researcher. What research did he undertake?

MR. SPARKS: Where are you looking please?

MS. WEISSENBORN: It would be back in the larger section, page 4, about half way down the page.

MR. SPARKS: Thank you.

BY MS. WEISSENBORN:

Q Could he authorize expenditures?

A Well, his authorization of expenditures was limited to very, very specific projects that I would probably suggest amounted to during the entire time there, if it was $1,000 I would be surprised.

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Q Involving what type of things?

A Buying pencils and papers and that type of thing.

Q To your knowledge did he work for any other political campaign?

A Not to my knowledge.

Q And lastly, Candace Taw is listed as office manager and assistant treasurer of NCPAC from May 1980 to the present time, is that correct?

A Yes.

Q What was her prior position?

A I don't know.

Q Not with NCPAC?

A Right.

Q During the period from May 1980 on, what types of expenditures was she authorized to make?

A Those relating to office activities, rent, supplies, servicing the rest of the organization, et cetera.

Q To your knowledge, had she ever worked for other political committees before coming there?

A To my knowledge, no.

Q The Commission Interrogatory B(2) requested the identification of persons who participated in the production

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perceptions --

MR. SPARKS: Excuse me, you were going through the names submitted to NCPAC in B-1.

MS. WEISSENBORN: Right.

THE WITNESS: Excuse me, we did not put on the Richard Viguerie Company and they were authorized to make expenditures.

BY MS. WEISSENBORN:

Q What time?

A Solely related to direct fund raising and not all of it either.

Q I will get back to them later.

Q Why don't I start again with B-2.

Commission Interrogatory B-2 requested identification of persons, production, conception, drafting, writing,editing, approval, review, presentation, printing, publication, distribution, or dissemination of documents or materials produced by NCPAC or the Ronald Reagan Victory Fund relating to the election or nomination of Ronald Reagan in 1980.

NCPAC's response to this portion of Interrogatory B lists seven individuals and one business entity as having

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undertaken the type of things taken on there.

Again, I would like to go through these one by one.

Your name is first. What was your involvement there?

A I would describe it the same I described my position in number 1, very much involved in the conceptualization of it but not in the detail work.

Q Who made the decisions regarding when fund raising mailings would go out, the timing?

A Well, it was certainly my final approval, myself, David Keene, Viguerie Company, or some of the other vendors we may have used depending when they could put the mailings out.

Q Would the executive committee be involved there?

A Fund raising activities, no, probably not. Expenditures, yes, but not fund raising activities.

Q What types of information would you solicit, for example, for Mr. Keene in a situation like that?

A The kind of information?

Q Yes, sir.

A Well, first of all he conceptualized the product,

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the general idea of the places to go and types of things we should say. So he merely gave that to me rather than the other way around.

Q Would that hold for the contents of the mailings themselves?

A Generally, written by the Viguerie Company for my approval. And as I recall, I had some input to them; but I can't recall which I wrote and which I didn't write.

Q So you were involved with the targets of those mailings, the selection of target population, states, et cetera?

A In certain circumstances by and large that was the Viguerie Company.

Q What about selection of mailing list?

A Same. They would give them to me for approval.

Q And what about the selection of vendors?

A Same.

Q They did it themselves?

A Yes.

Q Were these generally Viguerie mailing lists used?

A It varied -- depends what you mean by generally.

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There were outside lists and Viguerie lists.

Q Do you know from whence he got the outside lists?

A I presume through other commercial vendors, the way he always gets them.

Q Do you have any idea more or less what percentage would be Viguerie's list?

A I don't. If I took a guess, I would say probably in terms of volume mailed, probably half, in terms of number of lists mailed, probably one-third.

Q Turning to the creation of television and radio spots, who made the decisions regarding the contents of such spots?

A Myself and David Keene primarily.

Q And the targets?

A Same.

Q And the selection of stations to be used?

A Again, joint decision. We set the general criteria, the time buyer went out and found out which stations would take it.

Q In a situation like this, the executive committee had more of a role?

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A They had a role in terms of how much money we spend and where we spent it, specific stations, no.

Q When you say where, what do you mean?

A States.

Q Were you ever personally involved in the contracting of vendors involved in the production of mailing scripts?

A Not to my recollection -- well, explain the question please.

Q Were you ever personally involved in time buying or the production?

A I am sure I signed a contract with Time and Space. I don't remember doing it, but either myself or somebody in the office signed a contract as we did with other vendors. But I don't remember doing that.

Q But then it became their role?

A Yes.

Q Lisa Stoltenberg, what was her role in the production of documents and materials?

A She was head of the political department. And as such, was consulted and had direct supervision over Stuart MacLean. Beyond that there was not much direct

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involvement.

Q And, I believe, you said earlier she reported directly to you?

A Yes.

Q Was she ever involved in the selection of vendors or negotiation of contracts?

A To the best of my recollection, no.

Q What about David Keene? You have indicated this to a certain extent, but what was his role?

A Again, I would describe him as the head person or the second person who consulted with me extensively.

Q He was involved in the selection of contractors?

A Yes.

Q Richard Gesske?

A Again, the answer between my response to B-1 is basically the same, that he was given general discretion to come up with commercials in the early part of the campaign, and to make the same decisions in consultation with me.

Q Candace Taw, did she have a --

A Again, from the point of view of the office manager, yes.

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Q Was she involved in the negotiation of contracts?

A She probably was.

Q Selection of vendors?

A Probably was.

Q Stuart MacLean?

A Again very limited activity, if it amounted to more than $1,000 I would be surprised.

Q To whom did he report?

A Lisa Stoltenberg.

Q Carl Channell?

A Fund raising, only fund raising expenditures.

Q So was he involved in the production of the fund raising letters, the writing of the text?

A Well, small quantity fund raising, yes; if it amounted to more than a couple hundred, I would be surprised.

Q Would he have been involved in the selection of printers?

A Yes, small quantities. The letters he sent out went to maybe 20 or 50 people at a time.

Q Viguerie Company?

A Direct mail.

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Q What is the Viguerie Company?

A A direct mail fund raising firm.

Q Is it a parent company?

A I don't know. As a matter of fact -- I really don't know.

Q Do you know how it differs from the Viguerie Communication Corporation?

A I think it is a separate entity, but again, I am not sure.

Q Again, you have talked about this before, but could you reiterate what services the Viguerie Company performed for NCPAC?

A They were involved in the writing of direct mail copy, production and the mailing out of it.

Q Any involvement with media, television and radio?

A Not that I recall, not with us.

Q Do you recall whether NCPAC provided other time buyers, other than MediAmerica and Time and Space Services?

A I don't think we did.

Q This person is not on the list, but in answer to B-2, we have noted in your list of employees in Exhibit A,

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there is a Susan Buchanan.

A Yes.

Q She is listed as a caller. What is that?

A A telephone caller. We have a telephone bank where our supporters and contributors are contacted for any number of purposes. And she is one of the people who makes telephone calls.

Q This is a permanent position?

A Yes.

Q Any relationship to Angela Buchanan?

A I don't know. I would be shocked if she was.

Q I have a series of questions on Ronald Reagan Victory Fund, per se.

MS. WEISSENBORN: I would like to ask the Reporter first to mark the next exhibit as Exhibit B, a copy of the part of the Answer to Interrogatories submitted to the Commission by NCPAC on October 14, 1980.

(A two page, typewritten Answer to Commission Interrogatories by NCPAC with cover letter dated October 14, 1980 was marked Dolan Deposition Exhibit B for identification and attached to the court copy of the deposition.)

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BY MS. WEISSENBORN:

Q We ask for the interpretation by the National Conservative Political Action Committee and the Ronald Reagan Victory Fund. And in your response it is described as a project of NCPAC. What do you mean by a project?

A I guess you should be asking my attorney that.

My response is self descriptive. We did not set up a separate entity. We chose to report everything within the confines of NCPAC rather than setting up a separate committee or an affiliated committee.

Q Why didn't you just do anything under the rubric part of NCPAC?

A You will have to ask our attorney, because it was his advice to do that.

Q Did NCPAC have other projects besides the Victory Fund?

A Yes.

Q What were they?

A I can give you some.

Q Please.

A The independent expenditures project in opposition to members of the Senate,"If Bayh wins you lose."

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Q That is the name of a project?

A Yes.

Q And"Anyone But Church"was another one. And there were five or six others, as I recall.

Q Was there any criteria used in the formulation of projects -- were there any criteria used in the formulation of a project, what was decided to be a project and what was not?

A No, the criteria was on advice of counsel we did all independent activities in this manner rather than affiliated --

MR. SPARKS: That was not the question. The question was how were projects selected.

MS. WEISSENBORN: No, he actually answered the question.

MR. SPARKS: I am sorry then.

THE WITNESS: Can I stop for just a second here?

(Pause.)

BY MS. WEISSENBORN:

Q How did the Ronald Reagan Victory Fund come into existence? What was the history of it?

A Well, a number of us decided that we wanted to

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make independent expenditures on behalf of Ronald Reagan.

Q When did this happen?

A I don't remember. We had been contemplating it, I am sure, since 1977 in one way or the other. But the decision actually, I don't recall when it was made.

Q Prior to his nomination though?

A Yes.

Q Would you explain how all of these projects including the Victory Fund were organized vis-a-vis NCPAC overall activities?

A How they were organized?

Q Yes, sir.

A I am not sure I understand.

Q In terms of bank accounts, bookkeeping?

A I am not qualified to answer that question. The bank accounts and bookkeeping was something that was undertaken under the advice of counsel. And I found it so mind boggling I asked the attorneys to make sure it was undertaken.

My recollection was -- as it relates to the Ronald Reagan Victory Fund, it all went into our general account. And I don't believe we set up any separate entities.

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We may have set up a separate bank account, but I don't remember that.

Q Was there a separate bill keeping ledger?

A Yes.

Q In terms of personnel --

A That is for FEC reporting purposes.

Q And personnel, were they considered employees of the project?

A Of NCPAC.

Q Would this have been a project or an undertaking that would require formal approval of the Board of Directors?

A Yes -- no, of the Executive Board.

Q You call it Board?

A Executive Board or Executive Committee, I forget.

Q What was the purpose of the Victory Fund, the Ronald Reagan Victory Fund?

A To help elect Ronald Reagan as President.

Q In what way?

A My making independent expenditures on his behalf.

Q So both the raising of the fund and making the expenditures?

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A Yes.

Q Who were the persons principally responsible for this project? You have named some already.

A The initial act was mine, and people listed in the Interrogatories you have already asked me about.

Q Lisa Stoltenberg?

A Yes, and Channell involved in the fund raising process as was Viguerie, and most of the others were involved in the expenditures of the funds.

Q Was David Keene involved in both?

A Very limited in fund raising but a little bit.

Q Did anyone outside of NCPAC personnel work on this project, aside from vendors?

A Not that I recall.

Q Was this fund the sole source of funds for independent expenditures made in support of Ronald Reagan?

A Yes.

Q Turning to some legislation. Are you familiar with the contents of the Presidential Election Campaign Act, 26 U.S.C. 9001?

A Some of them.

Q Section 9012(f).

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A I am not familiar with that.

Q The limitation on independent expenditures on behalf of the Presidential expenditures?

A Is this being adjudicated in court now?

Q Yes. At the time the determination was made to undertake the Ronald Reagan Victory Fund were you aware there was a Section 9012 F?

A I am not sure.

Q Were you aware this is a criminal statute?

A As I recall, yes, I was.

Q And were you aware that it limits to $100,000 expenditures which an unauthorized committee can make to further the election of a candidate to receive funds under this statute?

A Yes.

Q Did you consult with your attorney about this provision?

A Yes.

Q Was Mr. Curtis Herge present at the Board meeting at which Ronald Reagan Victory Fund was approved?

A Yes.

Q Was anyone else at that meeting outside of NCPAC

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personnel?

A And the Board and the executive committee, no, not that I recall. I presume the minutes would show one way or the other.

Q Did you or anyone else connected with NCPAC receive a letter or any other form of communication from Ronald Reagan in 1980?

A My goodness! I am sure we did.

Q Did you?

A Personally?

Q Yes.

A I know I did, yes.

Q Do you remember what it was about?

A I received many, many letters.

Q From him personally?

A Yes, he was signing numerous fund raising letters for his own office. I don't recall a personal letter.

Q Do you remember receiving any correspondence from Ronald Reagan asking NCPAC to cease making expenditures on his behalf?

A No, I don't recall any.

MS. WEISSENBORN: We will take a short recess.

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(Short recess was taken.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q I would like to go back to and repeat a question about whether or not you received any forms of communication from Ronald Reagan during 1980?

A Yes, Ma'am.

Q And you said that he had been involved in fund raising letters. Would you expand upon that a bit?

A To the degree I can. He signed letters for his own committee and for other candidates for office and other political organizations, the Republican Party, and --

Q You mean you received them as signatures on letters?

A Yes, not personal letters, but they were letters from him.

Q You said that early on he had signed fund raising letters for NCPAC?

A Right.

Q When did he do that?

A In '76 and '77, he stopped in '77.

Q Were there any other communications with Ronald

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Reagan, telephone calls or --

A Not to my recollection.

MR. SPARKS: What period?

MS. WEISSENBORN: '79-80.

THE WITNESS: No, again not to my recollection.

BY MS. WEISSENBORN:

Q It is possible you did and you don't remember?

A No, I would be very surprised -- I don't ever recall speaking to Ronald Reagan by phone. And I could probably recount every single meeting I have had with him, and none during that time.

MS. WEISSENBORN: I would like to ask the Reporter to mark the next exhibits as Exhibit C-1 through C-5.

(Report submitted by NCPAC showing receipt of payment on 6/15/80 from Reagan for President Committee from sale of a memory typewriter; a copy of a letter dated 10/17/80 signed by Candace Taw; a letter dated 2/22/80 from Becki Burlingame to Neal Peden c/o Reagan for President; a copy of a check dated 6/1/80, payable to NCPAC drawn on a Reagan for President account were marked Dolan Deposition Exhibits C-1 through C-5 for identification and attached to the court copy of the deposition.)

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BY MS. WEISSENBORN:

Q This is a copy of the report submitted by NCPAC showing receipt on July 15, 1980 of $2200 from the Reagan for President Committee resulting from the sale of a memory typewriter; a copy of a letter signed by Candace Taw dated October 17, 1980; a letter from Becki C. Burlingame to Neal Peden in care of the Reagan for President Committee dated February 22, 1980; and a copy of a check for $2200 drawn on a Reagan for President account and made payable to NCPAC.

There is a notation at the top which states: "Purchase of memory typewriter".

Can you identify all the aspects of this document?

A Yes, I believe they are all documents from our office.

Q Turn to pages three and four of the exhibit. It appears Mr. Peden of the Reagan Committee negotiated an arrangement whereby the committee would purchase a memory typewriter for $2200. When was this agreement entered into?

A Formally, I don't know. I would presume the date

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of the letter.

Q Were you involved in this transaction?

A Yes, it is Mrs. Peden, first of all.

Q When did the Reagan for President Committee take possession of this typewriter?

A I don't remember.

Q Do you know when they paid?

A I don't. My recollection is that they took possession before they paid, which is not untypical of a political --

Q It seems they took possession in October, 1980 --

A It is probably '79.

Q And paid in July of 1980. Do you know why the delay?

A I guess because they were late in paying.

Q Was there a disagreement between the two committees whether there was a necessity for it?

A Not that I recall. As I recall, Neal Peden contacted me and asked me if we knew anybody that had memory typewriters. And I referred her to Mrs. Burlingame. And she consulted me about a price, and that is the last I recollect.

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Q There was no question they would pay for it?

A No, it was never intended to be an in-kind contribution.

Q I would like to ask about a series of people who are listed in Reagan for President and other committee reports as being on his payroll.

A Is this an exhibit here?

Q No, it is not.

The first person is Anthony Dolan. Do you know him?

A Yes.

Q Who is he?

A My brother.

Q What is his present position?

A I believe he is now head speech writer at the White House.

Q Was he employed by the Reagan Committee in 1980?

A Yes.

Q And the Reagan - Bush Committee in 1980?

A I think it was only the Reagan - Bush Committee. I don't honestly remember before the nomination -- or excuse me, he was with the Reagan campaign before the

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nomination.

Q Do you know when he began?

A I don't.

Q What were his duties as a member of the Reagan for President Committee staff?

A Well, I really don't know. As I recall, he was assistant to Mr. Casey. What his duties were I don't know.

Q And the Reagan - Bush Committee?

A The same.

Q Did you ever talk to him during the 1979 - 80 election campaign?

A Yes.

Q What did you talk about?

A We kept our conversations to social topics; because we knew we were contemplating independent expenditures. But I am sure he would document basically that our conversations were purely social.

Q When you say you purposely avoided that, you had a formal understanding between the two of you?

A Right.

Q I have some questions here.

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A Yes.

Q Did you ever discuss NCPAC's plans for supporting his candidacy prior to his nomination with your brother?

A No.

Q After?

A No.

Q Did you tell your brother which states NCPAC intended to give attention on?

A No.

Q Did you show him drafts of fund raising letters?

A No.

Q Scripts?

A No.

Q Did you ever seek his advice about the content of letters?

A No.

Q Did he act as intermediary between you and other NCPAC personnel and the Reagan staff?

A No.

Q Did he ever do any work for NCPAC at any time?

A No.

Q The next person is Lyn Nofziger. You are

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acquainted with him?

A Yes.

Q How long haveyou known Mr. Nofziger?

A Well, I probably met him in the mid '70s. I don't recall.

MR. SPARKS: Excuse me, how many names do you have you intend to ask about?

MS. WEISSENBORN: Five.

MR. SPARKS: I ask because you have also propounded question 1 and Interrogatory F, I believe, asking for contact, connection between NCPAC and a whole laundry list of people. We have not answered to that. And I told you we would not answer them, and continue to refuse to answer them in delays of the machinist's decisions.

You will recall you sought an Order compelling response to all outstanding discovery before Judge Pratt. You obtained that Order. And I believe, in fact, you appeared in court against me in that case. And you will recall, as I do, that Judge Pratt based his decision exclusively on the Machinist opinion. Thereafter, that opinion or that decision was overruled by the Court of Appeals. And as far as I know that remains the law.

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I don't know the current appellate status, whether or not you have attempted to take it beyond. Because we have refused to answer the questions about the associations if any, between NCPAC and those listed in Interrogatories 1 and F, it may not be proper for you to ask about any further connection.

I did not assert it about Mr. Dolan, because it would be patently ricidulous for him to answer about his brother.

But if you ask about other people, I believe I would advise my client not to answer those on the ground I just said. I believe it violates his First Amendment rights to free association.

MR. WHITEHEAD: Time out, please.

(Discussion off the record.)

MS. WEISSENBORN: It is our position that the Machinist case is distinguishable and dealt with draft committees.

MR. SPARKS: I understand that is your view.

MS. WEISSENBORN: We are dealing here with committees subject tothe FEC.

MR. SPARKS: I understand that.

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Maybe we can meet in the middle. Perhaps you could tell us who it is you want to ask him about.

MS. WEISSENBORN: Sure.

MR. SPARKS: But it is the whole range of people in 1 and F, I would object.

MS. WEISSENBORN: Lyn Nofziger, Paul Russo, Roger Stone --

MR. SPARKS: He already answered as to Roger Stone. He was one of the founders of NCPAC.

MS. WEISSENBORN: Yes, but there is a series later. And Catherine L. Dolan and Charles Black.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

There was one other name I didn't mention, and that was David Bell.

THE WITNESS: Go ahead, please.

BY MS. WEISSENBORN:

Q Starting again with Mr. Nofziger, are you acquainted with Mr. Nofziger?

A Yes.

Q How long haveyou known him?

A Sometime in the mid '70s I met him.

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Q In what capacity did you know him?

A As a political consultant.

Q And as a business partner?

A Yes. Again, that would apply to the discussion we had earlier. I don't think it is particularly relevant to this conversation. He is in the same building Mr. Keene is in.

MR. WHITEHEAD: Is Counsel directing the witness?

MR. SPARKS: Who are you talking about?

The question was do you have business dealings with him? And the answer is yes. And he would prefer not to answer any further questions about his personal dealings.

MR. WHITEHEAD: Are you directing him not to answer the question?

MR. SPARKS: There is no question pending.

MR. WHITEHEAD: Ask the question.

MS. WEISSENBORN: I think he already answered it.

Was Mr. Nofziger a member of the Reagan campaign staff in 1979-80?

THE WITNESS: I presume he was.

BY MS. WEISSENBORN:

Q Did you ever talk with him during the '79-80

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campaign period?

A If I did I don't recall.

Q Not at all?

A I don't recall.

Q Could you have?

A I am sure I could have. I can't think of a single occasion when I talked to him. But I am sure I could have.

Q Did you ever discuss NCPAC's plans with regard to --

A Never.

Q Effort on behalf of Ronald Reagan?

A Never.

Q Did you show drafts of NCPAC's fund raising letters?

A No.

Q Scripts from media spots?

A No.

Q Did he inform you of plans for targeting particular states?

A No.

Q Did you seek his advice about the content of

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letters?

A No.

Q Media spots?

A No.

Q Target states?

A No.

Q Did he ever consult you about Reagan - Bush strategy?

A No.

Q Did he ever do any work for NCPAC?

A I don't think he ever did.

Q You can't say for certain?

A No, but again, it is in the FEC. I am pretty certain he did not.

Q Did any former staff members of NCPAC work for the 1979-80 Reagan campaign?

A Yes, I am sure there were several.

Q Can you name any individuals?

A Yes. Charles Black, Roger Stone, and I am sure there were others I can't recall now.

Q Turning to Paul Russo -- or for the purposes of the record, are you a co-owner of the office building with --

MR. SPARKS: I have a question here.

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For the purposes of the record, you prefaced your question with that phrase. What is the purpose of the question? Does it have anything to do with the investigation or are you asking him about his finances?

MS. WEISSENBORN: In order for --

MR. SPARKS: He answered questions relating to this investigation concerning his contact, if any, with Mr. Nofziger. He has answered them specifically.

Now, you are attempting -- what is the purpose of this question? What does it have to do with Mr. Nofziger and this investigation?

MS. WEISSENBORN: It is going back to the first part, in terms of showing relationships.

MR. SPARKS: He conceded he had a relationship.

MR. WHITEHEAD: That is on the record, fine.

BY MS. WEISSENBORN:

Q Are you acquainted with Paul Russo?

A Yes.

Q How long haveyou known him?

A I would guess probably five years, again, in the mid '70s.

Q Again, in what capacity?

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A Well, primarily in the political level.

Q In terms of working on committees together?

A Well, I guess I know most of these people on the social level as well, but I first became acquainted with Paul when he was working on the Reagan campaign in '76. I may have met him before then, I don't recall.

Q And is it correct he is involved in the office building venture with all the other people?

A Well, once again, I think that is a matter of public report.

Q Was Mr. Russo associated with the Reagan Campaign Committee during '79-80?

A I think so.

Q Do you know what his position was?

A I don't.

Q Did you ever talk with him during the '79-80 campaign period?

A Again, I probably did, but I don't recall any.

Q Did you talk to him about NCPAC's strategy?

A No.

Q On behalf of Mr. Reagan?

A No.

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Q Did you ever show him drafts of NCPAC?

A No.

Q Scripts or TV or radio spots?

A No.

Q Did he ever inform you of plans for targeting particular states?

A No.

Q Of Reagan Committee positions on issues?

A No.

Q Did you ever seek Mr. Russo's advice about the content of fund raising letters?

A No.

Q Of content of television - radio spots?

A No.

Q Did he ever work for or consult with NCPAC?

A To the best of my recollection, no, he did not.

Q The next person is Roger Stone. Are you acquainted with him?

A Yes.

Q How long have you known him?

A Probably about ten or fifteen years.

Q You have indicated that he was involved in the

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initial creation of NCPAC. When did he leave?

A I think he left in 1977.

Q Do you know where he went from there?

A He became Chairman of the National Young Republican Federation.

Q Was Mr. Stone associated with the 1979-80 Reagan campaign?

A I believe he was, yes.

Q Do you know what his position was?

A I don't know.

Q Did you ever talk with him during the 1979-80 campaign period?

A I am sure I did.

Q Do you recall --

A I don't recall any times or dates, but to try to attempt to answer all your questions, at no time did I discuss NCPAC independent expenditure strategy on behalf of Ronald Reagan. It was all social conversation, and may have related to other political things that had nothing to do with the Presidential race.

Q And he never talked to you in reverse about the Reagan campaign?

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A Right, at no time.

Q The next is Charles Black.

A Yes.

Q Are you acquainted with him?

A Yes.

Q How long haveyou known him?

A Probably about six or seven years.

Q Again, you have indicated he was involved in the initial creation of NCPAC. Where did he go when he left?

A He became -- I don't know the title he took over at the Republican National Committee.

Q When was that?

A About '77 or '78, I believe.

Q Was he a member of the Reagan campaign staff in '79-80?

A I think he was.

Q Do you know his position?

A I don't recall.

Q Did you ever talk with him?

A Yes, again on several occasions; and at no time did we ever discuss the strategy of the Reagan campaign

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as it related to the Presidential race or independent expenditures. And he never saw scripts or requested information.

Q Are you acquainted with David Bell?

A I don't think I am -- David Bell?

Q Maybe it is David Belin.

A I don't recall the name.

Q Are you acquainted with a person named Catherine L. Dolan?

A No.

Q She is not related to you?

A No, not that I know of.

MR. SPARKS: I think the answer no answers the following question.

BY MS. WEISSENBORN:

Q During the 1979-80 campaign period did you talk with anyone connected with either Reagan For President or Reagan - Bush Committee in terms of strategy?

MR. SPARKS: Before he answers that question, could you define what you mean by the 1979-80 campaign period?

When does it begin and when did it end?

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MS. WEISSENBORN: All of '79 and through '80.

MR. SPARKS: Through the date of the election in November '80?

MS. WEISSENBORN: Yes.

MR. SPARKS: January 1, 1979 to November 3, 1980?

MS. WEISSENBORN: Right.

THE WITNESS: And what was the question?

BY MS. WEISSENBORN:

Q Did you talk with anyone other than the names we discussed in addition, at the Reagan for President Committee or Reagan - Bush Committee during the time frame we have just established?

A There was no one -- I made a deliberate effort, depending how to interpret your question, on the advice of Counsel and understanding what I do understand about the law I never discussed with anyone associated with the Reagan campaign or Reagan - Bush campaign about anything NCPAC was doing, intending to do, or had done on behalf of Ronald Reagan on behalf of independent expenditures.

Q Or in terms of Reagan strategy?

A Right, the same applies, or asking them for input or whatever. Our sole source of information about

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what the Reagan campaign was doing and their sole source of information about what we were doing came through the media.

Q Did NCPAC have a policy in terms of other staff persons besides yourself?

A Yes.

Q Would you explain that?

A Well, anybody who was in a decision making role at NCPAC was advised they could not communicate with an employee or an agent of the Reagan campaign. And as I recall, we circulated a fairly brief legal memo to our staff to instruct them what they could not do.

Q And this applied -- you said to decision making customers?

A Yes.

Q Was everybody else aware of it?

A I don't think it applied to the secretaries and telephone callers and people like that. But it may have for all I recall.

Q Do you have a copy of that?

A I don't know. I don't know if it was ever

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circulated and submitted.

MR. WHITEHEAD: It would be helpful.

THE WITNESS: That presumes it exists, and I know we have a legal memo explaining independent expenditures. And I might have said, circulate this to the staff. But we will find it.

MS. WEISSENBORN: That would be good.

Now, turning to a series of vendors.

I will ask the Reporter to mark the next set of documents as Exhibit D-1 through D-5.

(Report showing Itemized Independent Expenditures of NCPAC; a copy of an NCPAC check dated 6/13/80 to Diversified Direct; a copy of the Diversified Invoice dated 4/15/80 to NCPAC; a copy of a record sheet designated Urgentgram, an apparent letter with no written copy; the second page of an apparent NCPAC solicitation; a copy of a purchase order dated 4/3/80 marked Dolan Deposition Exhibit D-1 through D-5 for identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q This includes a report showing an expenditure and support of Ronald Reagan made to Diversified Direct, Inc., on

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June 13, 1980 in the amount of $7528.24 for printing; a copy of an NCPAC check; a copy of the Diversified invoice number 1942; copies of an apparent letter with no copy, no written copy; a record sheet designated Urgentgram; the second page of an apparent NCPAC solicitation; and a copy of a purchase order.

Can you identify all elements of this?

A Yes.

Q What is Diversified Direct?

A I believe it is a direct mail firm, printing and mail services -- or no, I guess it is just a printing company.

Q Do you know who owned Diversified Direct at the time?

A I don't know.

Q Could it have been the Viguerie Company?

A It sure could have been.

Q Did NCPAC have a written contract with Diversified Direct?

A No.

Q Did you generally have written contracts with them?

A No, other than purchase orders and invoices.

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Q Who was NCPAC's principal contact at Diversified Direct?

A I don't know.

Q Who would know that?

MR. SPARKS: What is the question?

MS. WEISSENBORN: Who was the person at Diversified who worked on this account?

MR. SPARKS: Did Mr. Dolan testify that there was, or that there was a sub?

THE WITNESS: If so, the Viguerie Company would have been the one to make contact.

BY MS. WEISSENBORN:

Q On Exhibit D-2 which is the copy of the check, what does the notation 524C IE Reagan mean?

A 524C, I believe, is one of our ledger numbers -- "IE" is independent expenditure.

Q Is it correct that 524C refers to independent expenditures for Reagan?

A I don't know. I don't think so, but I don't know.

Q The invoice at Exhibit D-3 appears to involve two different jobs, one coded L 20 D, and the other L-W7.

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Can you explain the significance of the codes?

MR. SPARKS: Do you know?

MS. WEISSENBORN: Do you see where they are?

THE WITNESS: I think you have a bad copy -- no, I don't know what it is.

BY MS. WEISSENBORN:

Q Those appear elsewhere?

A I don't know.

Q Is there anyone who would know at NCPAC?

A No.

Excuse me, there may be, I am not sure.

MS. WEISSENBORN: It appears we have been supplied with only the text of the second page of the solicitation letter printed by Diversified. Do you know why that is?

THE WITNESS: I don't know. In all likelihood because the first page was then sent to a computer and the name was filled in and the address and the text.

BY MS. WEISSENBORN:

Q So the computer company fills in the first page?

A Yes, and then we just match the second page.

Q Would you have signed the solicitation since we don't have the last page?

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A I can't tell you from looking at it. My guess is I probably did.

MR. SPARKS: In the interest of clarity here, I think what Mr. Dolan means, and he can correct me, I think the reason you don't have the last page and the first page is that the computer would adjust those pages by saying, "We know you would like to support Ronald Reagan, and we know, Ms. Weissenborn."

Page 2 would be identical and page 3 which may or may not contain Mr. Dolan's signature, would say, "and so, Ms. Weissenborn, please give everything you can because we know you want, Ms. Weissenborn..."

THE WITNESS: That is correct.

BY MS. WEISSENBORN:

Q Would Diversified have done all three pages?

A No, they printed page 2 as you saw because it has got -- or excuse me, this is page 1 here.

Q Yes.

A The second planning is page 3 and this is page 2 (demonstrating). And again, this is my recollection. The letter was finished up here along the lines Mr. Sparks just mentioned. And then the reply device was attached here.

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The readers were supposed to pull it off and send it back.

MR. WHITEHEAD: On the page he is referring to, it reads, "Urgentgram".

THE WITNESS: Right.

MS. WEISSENBORN: Thank you. That is helpful.

BY MS. WEISSENBORN:

Q Who would have composed the text of this solicitation?

A In all likelihood the Richard Viguerie Company.

Q Would anyone from Diversified Direct supply content?

A No.

Q Who would have supplied the mailing list?

A The Richard Viguerie Company.

Q The last page, page 5 is the purchase order involved here. Is this an NCPAC purchase order or a Viguerie Company purchase order?

A I believe it is a Viguerie purchase order.

Q Under special instructions in the upper right hand corner the fourth item down says, 25 samples to RAVCO. What is RAVCO?

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A Richard Viguerie Company.

Q So that would indicate that probably was a Viguerie purchase order?

A Yes.

Q After account on the purchase order, just about the itemization of what was being purchased, there is a series of codes. House-Prospect/Bufkin-Taylor, and so on.

A Right.

Q What is that?

A NCPAC is obviously for NCPAC. House is to our house file. Prospect is to a list of outside contributors we want to solicit for our program. Bufkin is our account supervisor. Taylor is the name of his assistant. Mail codes are obviously what they are; 87W and 87 again, those are prospect codes; 20D is a house file code.

Q And those are NCPAC codes?

A Right.

Q To your knowledge did Diversified Direct --

A Excuse me, you asked me what L 20 D was.

Q Yes.

Q That is nothing more than a small imprinted item on the piece itself. So when we keep an account of how much paper we have, we know what was sent out.

Q To your knowledge did Diversified Direct work

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for any other political committees during 1979 and '80?

A To my knowledge, no. I would be shocked if they did.

MR. SPARKS: You would be shocked if they did or did not?

THE WITNESS: If they did not.

MS. WEISSENBORN: I will ask the Reporter to mark the next document E-1 through E-9 consisting of two pages of reports filed by NCPAC. One showing expenditure in support of Reagan, $1,125.77 to Diversified Direct on June 20, 1980 for printing. And the other of $1,610.10 also made to Diversified on June 20, 1980 for printing. Also included is a check for $5,454.36 written on June 20, 1980 on an NCPAC account. Under, quote "description" is the apparent explanation that $1,125.77 of this check represented a 542C independent expenditure in support of Reagan, while $1,610.10 was given the designation 524D and is not designated or reported as an independent expenditure.

Exhibit E-4 and E-7 are Diversified invoices for $1,125.77 and $1,610.10, while E-5 and E-8 --

THE WITNESS: Excuse me, you are going too fast. Let me find that. What was the amount?

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MS. WEISSENBORN: 1610.

THE WITNESS: All right.

(Two pages of reports filed by NCPAC, showing expenditures to Diversified Direct in support of Reagan for printing; a check written on an NCPAC account dated 6/20/80 as an independent expenditure in support of Reagan; Diversified Direct invoices dated 5/12/80 and 5/19/80; copies of NCPAC solicitation materials; purchase order dated 5/1/80 marked Dolan Deposition Exhibit E-1 through E-9 for identification and attached to the court copy of the deposition.)

MS. WEISSENBORN: E-5 and E-8 are copies of NCPAC solicitation materials; and E-6 and E-9 are copies of purchase order.

BY MS. WEISSENBORN:

Q Can you identify all parts of that?

A I think so.

Q Turning to E-3 what is the meaning of the number 524D before the 16?

A Well, I can't tell you that. That information can be supplied if you want to know. But my best guess would be that 524C is an indication for our records of what an independent expenditure is. 524D is probably a general expenditure.

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Q What you would call operating expense?

A Probably.

Q The invoice at E-5 contains the code L21A, and the apparent solicitation letter at E-5 bears that code --

A Say that again, please.

Q L21A and the same code appears at the bottom of the solicitation letter. So it is safe to assume --

A It is for identification purposes, right.

Q Were the reasons that the first and last pages of text seem to be missing on the letter, the same reasons you discussed previously?

A Yes.

Q Who would have composed the text for this?

A Richard Viguerie Company.

Q Would anyone from Diversified have added anything into the composition of the text?

A No, they never have and I don't think they would.

Q Who selected the mailing list?

A The Viguerie Company.

Q Do you know why the totals on E-6, which is the purchase order and on E-4, which is the invoice, are not the same? They seem to relate to the same transaction?

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A Probably because, as I understand --

MR. SPARKS: I am not sure they do.

MS. WEISSENBORN: Both say quantities of 28,000, but different unit price.

THE WITNESS: Well, the unit prices are different, I think probably because the purchase order reflected a different unit price and they adjusted it when they invoiced us. I don't know is the answer.

MR. SPARKS: Thank you.

BY MS. WEISSENBORN:

Q Turning to Exhibit E-7 and 8, the invoice at E-7 is the printing of computer forms, while the solicitations at E-8 bears the same code. Again, would this be the same letter?

A Yes, in all likelihood.

Q What is the Capitol Wire Service?

A Nothing more than -- I don't know how to describe it -- it is a service that -- the answer is I don't know. I can't describe it. It is a direct mail activity. And a person to answer that would be at the Richard Viguerie Company.

Q What would Diversified's role have been in this

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undertaking?

A Printing.

Q They would have printed the text?

A Yes.

Q And then sent to Capitol Wire?

A I don't know.

Q You have said Viguerie Company would have supplied the text. They actually composed the language?

A Yes, in most cases.

Q And again, would Diversified have had input in the text?

A No.

Q And the mailing list would have come from --

A The Viguerie Company.

MR. SPARKS: To save you time and trouble again, I think this Capitol Wire Service format is very much like the format we saw before. It is a gimmic, like the telegram forms we all receive advising us if we will come out to Lake Shasta we can pick up a microwave oven, if only we will bring our wives and buy property. It is a way to get the readers attention.

THE WITNESS: I think that is sure.

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BY MS. WEISSENBORN:

Q So there may not be an entity Capitol Wire?

A Possibly, I don't know.

As a point of clarification, to the best of my knowledge, Diversified Direct has never done anything but take an order and print. They have never had any input into copy or anything more than the mechanics of printing information.

Q In terms of the text of these fund raising letters, if the Viguerie Company composed the text then it would have been sent to you for approval?

A That is correct.

Q Would you have written first drafts ever?

A Yes, on several occasions I would send a copy and send it to them.

Q So it could go either way, depending?

A Yes.

Q On page 1 of the second of the solicitation letters, that is at E-8, down at the bottom where it discusses the explanation of the need for funds, it talks about target '30 and cites a plan to defeat George McGovern.

Then on page 2 in a continuation of the explanation

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there is a discussion of Pro-Reagan ads.

According to Exhibit E-2, the cost of this particular solicitation was not reported as an independent expenditure in opposition or support of candidates. Why not?

A I don't know. I assume we consulted with counsel and he said not to, or we missed it.

Q What I am getting at is, how did you define an operating expense versus an independent expenditure?

A I would have to defer to our counsel. All of the allocations were undertaken with the advice of counsel. And the only answer I could give you here is the funds solicited were not for any particular project. It was for any number of projects.

MR. SPARKS: Examples of which are given in the text.

THE WITNESS: Now, then, you will note in all our activities when a letter relating to Ronald Reagan and nothing else, we give that an allocation. But for all purposes mailing that mentions several projects and says your money will be spent for this particular reason, we didn't allocate.

I presume that would follow the reasonable

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doctrines set down by the FEC in allocating.

Earlier I notice there is a factual inaccuracy here, and I want to point it out to you. The statement under number 2 on page 2, it says, "Pro-Reagan ads, Reagan helped NCPAC get started in 1975". And it was 1976; that is just to clarify the record.

MR. WEISSENBORN: Thank you.

BY MS. WEISSENBORN:

Q Throughout the remainder of 1980 NCPAC reported expenditures in support of Ronald Reagan and we won't go into all of those.

At any time did they enter into the composition of the text printed?

A No.

Q Did any Diversified personnel make any determinations as to the targets of such mailings?

A No.

Q Were you aware at the time you first entered into work with Diversified that the Reagan For President Committee was utilizing the services of the same company?

A No.

Q Did you ever ask them if they were employed by

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the Reagan Committee?

A I didn't have contact directly with Diversified.

Q Do you know if the Viguerie Company posed such a question?

A I don't know, and the answer is I just don't know.

Q Did you ever discuss with Mr. Viguerie or anyone else at his company the whole question of the common vendor issue?

A I am sure I did. I can't give you a date or time, and I am fairly confident our attorneys did.

Q Do you know whether he made a practice of asking vendors for their other business?

A I don't know. I am sure it would not have been him but employees, if somebody did.

Q To your knowledge was the Reagan Committee aware of NCPAC's employment of Diversified Direct throughout 1980?

A I don't know.

MS. WEISSENBORN: I will ask the Reporter to mark these documents as Exhibit F-1 through F-9.

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(Three typewritten pages of NCPAC itemized expenditures;copies of three checks dated 6/20/80, 6/27/80 and 7/3/80 to Tri-State Envelope Corp. from NCPAC; a copy of an invoice dated 5/16/80 from Tri-State Envelope Corp. to NCPAC; a purchase order dated 5/8/80 billed to NCPAC from Tri-State Envelope Corp.;a xerox of an envelope marked REAGAN-GRAM '80 was marked Dolan Deposition Exhibit F-1 through F-9 for identification and attached to the court copy of the deposition.)

MR. SPARKS: Before you describe them, since the documents speak for themselves and will be exhibits to the deposition, it may not be necessary for you to read each page into the record.

MS. WEISSENBORN: Fine.

You have already looked at them?

THE WITNESS: Briefly.

BY MS. WEISSENBORN:

Q Can you identify each part of the exhibit?

A Yes, I can.

Q Turning to F-8, which is the purchase order, according to this purchase order, what service was required of Tri-State Envelope Corporation in this case?

A Providing envelopes.

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Q Would Exhibit F-9 be the finished product?

A Probably.

Q Or a copy of it?

A Yes.

Q Was this again a Viguerie purchase order?

A I believe it was.

Q And again, all of the designated codes and so forth after account on the purchase order, those are NCPAC codes?

A That is right.

Q Were you aware --

A I am sorry, I just said something backwards. I think I said the 87 codes related to NCPAC prospecting, and the 20 codes related to house files. That is opposite. The 80 codes refer to house file and the 20 to prospect.

Q Were you aware the Reagan Committee utilized the services of Tri-State Envelope Corporation as early as March, 1980?

A No.

Q Would this again have been a Viguerie sub-contract situation?

A Right.

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MS. WEISSENBORN: I will ask the Reporter to mark the next exhibit, a single page document as G.

(A one page typewritten document indicating itemized independent expenditures of NCPAC was marked Dolan Deposition Exhibit G for identification and attached to the court copy of the deposition.)

MS. WEISSENBORN: It is a copy of a report filed by NCPAC.

Can you identify this report?

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q What is Envelopes Unlimited?

A Well, to the best of my knowledge it is a vendor of NCPAC.

Q Would this have been a vendor that was selected by the Viguerie Company?

A I presume it was, but I can't say for sure.

Q Do you have any idea what services to NCPAC were reflected in this report?

A I don't -- office supplies, I am sure, but I don't know what specifically.

Q Did Envelopes United perform any other types of services for NCPAC during 1979-80 you know of?

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A No.

Q Printing?

A I am sure they were, yes.

Q Were you aware the Reagan - Bush Committee used Envelopes Unlimited as early as August, 1980?

A No, I was not.

Q To your knowledge was the Reagan - Bush Committee aware of NCPAC --

A I don't know. I am not sure if we employed them directly or through the Viguerie Company.

Q Did you ever see any of the materials printed by Envelopes Unlimited for the Reagan - Bush Committee?

MR. SPARKS: There is no testimony they did printing.

MR. WEISSENBORN: For the Reagan - Bush Committee.

MR. SPARKS: So you tell us.

THE WITNESS: If they did any printing for us I have never seen any.

MS. WEISSENBORN: I will ask the Reporter to mark the next documents as Exhibit H-1 - H-2, copies of reports by NCPAC as payment to Medi America.

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(Copies of two pages of reports by NCPAC as payment to Medi America, entitled Itemized Independent Expenditures were marked as Dolan Exhibit H-1 - H-2 for identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify these?

A Yes.

Q Additional reports filed between April 17 and November 12, 1980 show other payments to Medi America; was that correct?

A Yes.

Q What specific types of services did Medi America perform for NCPAC?

A They varied. This case it was, I would presume production for television commercials.

Q On the second page there is a list of more -- other types of undertakings. Was that a typical type of situation?

A Right, all types of things.

Q Printing and so forth?

A Right.

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Q Was there a signed contract, or a written contract between NCPAC and Medi America?

A No, to the best of my knowledge there was none.

Q If there was no contract, when was an agreement first reached with them that they would be involved in media expenditures?

A I can't tell you that. I would say probably about two days before we made them, that is the way we made those arrangements.

Q So in overall agreement?

A Right.

Q A case by case arrangement?

A Yes, and for most of our supplies it was case by case.

Q Who at Medi America was their primary contact?

A Richard Gesske.

Q Anybody else?

A Yes, several other names, relating directly to Reagan. I don't recall.

Q But Richard Gesske?

A Yes.

Q Who recommended Medi America to NCPAC?

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A Well, actually, I knew them personally. But we have used them, I think, for several years prior to this before the Reagan independent expenditure campaign was set up for a number of activities.

Q Do you know who owns Medi America?

A I believe Richard Gesske -- the answer is I don't know.

Q When you entered into arrangements with Medi America, were you aware that company was performing services for the Reagan for President Committee as early as January, 1980, if not before?

A I know at one point they were doing services, I don't remember.

Q Do you know who told you?

A No.

Q Did you discuss the nature of those services performed for the Reagan Committee?

A No.

Q Did you ever see the content of any materials that they produced for the Reagan - Bush Committee?

A No.

Q Did you discuss the targets of their activities?

A No.

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Q On behalf of the legal community?

A No.

Q Did Mr. Gesske inform representatives of the Reagan Committee that Medi America was being engaged by NCPAC to perform services on support of Ronald Reagan?

A No.

Q To your knowledge did anyone else at Medi America tell them that?

A Again, no, not to my knowledge.

MS. WEISSENBORN: I will ask the Reporter to mark the next exhibit as Exhibit I.

(A one page typewritten document listing Itemized Independent Expenditures of NCPAC was marked Dolan Deposition Exhibit I for identification and attached to the court copy of the deposition.)

MR. SPARKS: May we take a short break.

(Short recess was taken.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Can you identify this report?

A Yes.

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Q What is the Ed Nichols Association?

A I believe it is a vendor of NCPAC.

Q Would Ed Nichols Associates be the same thing?

A Probably.

Q Did NCPAC deal directly with the Ed Nichols Association or through a company such as the Viguerie Company?

A I don't know. Probably through the Viguerie Company, but I am not sure.

Q Do you know who was the principal contact at Nichols?

A I don't know. I presume it was Mr. Nichols.

Q To your knowledge does this payment of $18,358.00 to Ed Nichols Association involve a single project that Nichols undertook for NCPAC?

A It probably would.

Q Do you know what that project was?

A What is listed there, some type of mailing project.

Q Do you know when NCPAC and Ed Nichols reached an agreement concerning his involvement?

A Probably like other vendors, a couple days before

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the expenditure of funds was made.

Q And would this have been, say, in October or November?

A Probably.

Q Of 1980?

A Right.

Q Who would have provided the text for the mailing?

A Either our office or the Richard Viguerie Company.

Q Would Ed Nichols have had any input into the content of the mailing?

A No.

Q Had Ed Nichols performed other services for NCPAC prior to those reflected in this report?

A I don't remember.

Q Were you aware at the time that NCPAC first entered into an arrangement with Ed Nichols he had performed services for the Reagan for President Committee as early as November, 1979?

A I don't think so.

Q You don't think so?

A I now know he was, but as I recall, I think it

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was because of the complaint filed against us.

Q Did you ever have any direct dealings yourself with Mr. Nichols?

A Not that I recall.

Excuse me, I have had direct dealings with Mr. Nichols, but not about the Ronald Reagan, our activities with the independent expenditure program or anything to do with the Reagan for President Campaign.

Q What types of contacts would those have been?

A The only one I recall, and I can't think of the specifics is a conversation I had with him about a trip he was either taking or had taken on a boat. He moved his whole family on a boat, and had gone down to Panama.

Q To your knowledge did whoever made the arrangements involved in this particular expenditure ask Mr. Nichols if he had performed any services for the Reagan Committee?

A I don't know.

Q Were you ever informed by anyone at the Nichols Association of the content of direct mail services performed for Ronald Reagan?

A No.

Q Of the targeted states involved?

A No.

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Q To your knowledge were representatives of the Reagan Committee informed of the nature and content of the mail services performed by NCPAC by Ed Nichols?

A No.

MS. WEISSENBORN: Turning to the next exhibit, which we will mark as Exhibit J-1 through J-8.

(Three pages of Itemized Disbursements of NCPAC; copy of check payable to Arthur J. Finkelstein & Assoc. by NCPAC dated 6/5/80;list of monies due A.J.F. & Assoc. from NCPAC dated 5/1/80; letter to Robert Sparks from A.J.F. & Assoc. dated 10/16/80; letter to Curtis Herge from A.J.F. & Assoc. dated 10/16/80 were marked Dolan Deposition Exhibit J-1 through J-8 for identification and attached to the court copy of the deposition.)

MS. WEISSENBORN: These are documents involving expenditures made to Arthur J. Finkelstein & Associates.

Can you identify all parts of this exhibit?

THE WITNESS: Yes.

MS. WEISSENBORN: I would also ask the Reporter to mark the next exhibit as Exhibit K. The July 22, 1980 NCPAC response to the Commission's finding for reason to believe, submitted by counsel for NCPAC.

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(An 11 page typewritten response by NCPAC to the Commission's finding dated 7/22/80 was marked Dolan Deposition Exhibit K for identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes.

Q What is Arthur J. Finkelstein & Associates?

A A non-political consulting firm.

Q How long have you done business with them?

A Probably since 1975 or '76.

MS. WEISSENBORN: In Exhibit -- please mark this.

In Exhibit K, page 5, it is stated that Finkelstein & Associates conducted polls for NCPAC which were not related to the independent expenditures activity under review, and which did not include any communication expense advocating the election or defeat of a clearly defined candidate."

What is meant by not related to the independent expenditure activity under review?

THE WITNESS: I presume we are talking about the Ronald Reagan Victory Fund.

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BY MS. WEISSENBORN:

Q May these polls have been related to the Reagan candidacy, say, in general terms?

A No -- or excuse me, every survey asks questions about prominent political leaders. And that would have to include Presidential candidates. But each survey consists of between 50 and 100 questions.

Q So there may have been questions relating to that?

A Yes, but that is true for every polster in America, I assume.

Q Counsel has stated the work of Finkelstein did not expressly advocate the defeat of a candidate. But Exhibit J-1 shows an expenditure on June 5, 1980 of $1,000 to Finkelstein reported as a contribution in kind to Napier in South Carolina.

What is NCPAC's definition of an operating expense?

A Well, I think a better question is what is the Federal Election Commission's definition.

My recollection of why that answer is the way it is because the Federal Election Commission advised us,

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and frankly, I think on very, very poor advice, that a survey was not an independent expenditure; because it did not advocate the election or defeat of anybody.

I think they never said a contribution is not an in-kind contribution. The answer is I don't know.

I would refer you to Advisory Opinion 1979-80 in which this whole question is discussed. Apparently the position of the FEC is that it can be in-kind. But the same survey, if it is related to an independent project is not. It is an operating expense.

It makes no sense to me whatsoever.

MR. SPARKS: Does that answer your question?

MS. WEISSENBORN: Yes.

Exhibit J-4 is a letter from Ronald W. Finkelstein to yourself where he listed monies due. Who is Ronald W. Finkelstein?

THE WITNESS: He works for Finkelstein Associates.

BY MS. WEISSENBORN:

Q There are several designations hard to read here. But it looks like after Missouri - Statewide, there is something that says NCPAC, NCSEF. What is that?

A State Election Fund. It is a fund set up for

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matters relating to non-federal raises. And we allocate monies out of that as well.

Q Is that considered a project?

A No, a separate entity.

Q What about NCREF?

A That is the name of the National Conservative Research and Education Foundation.

Q And that is a separate entity?

A As well, yes.

Q Is it incorporated?

A I believe it is.

Q But NCPAC was paying the cost of the surveys for those other two?

A No, it was a matter that the -- Finkelstein could not declare themselves. They finally started billing that way, but sometimes they threw everything together.

Q Would NCREF and NCDEF be D.C. corporations?

A I don't recall. I think they are Virginia corporations.

Q Non profit?

A Yes.

MR. SPARKS: They are legally separate recognized

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entities.

MR. WHITEHEAD: NCPAC is D.C.?

MR. SPARKS: Yes, but I am not sure about NCPAC.

BY MS. WEISSENBORN:

Q In the listing here there are several instances where particular Congressional districts are cited as targets for the survey. But again, would the content of the surveys go beyond the particular race involved?

A Every survey we have requested -- first of all, the purpose of the survey is to find out the political situation in any one of those Congressional races for specific races, none of which in these cases related to the Presidential race.

Every survey we have always taken has always asked general opinions either about the President or a Presidential candidate. So the answer is there is probably one or two questions that do relate in some way to Presidential politics.

Q The Commission's subpoena to NCPAC asked for a copy of the survey involved in the June 5th payment to Finkelstein. What is the status of your response on that?

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A It depends --

MR. SPARKS: If we can find it you can have it.

MS. WEISSENBORN: You are willing to let us have that?

THE WITNESS: Sure. And that is for purposes of demonstrating it had nothing to do with the Reagan Victory Fund.

MS. WEISSENBORN: O.K.

MR. SPARKS: What does O.K. mean to you?

MR. WHITEHEAD: O.K., we will accept your answer.

THE WITNESS: Is that why you are requesting it, I am asking you?

MR. WHITEHEAD: I thought it was a statement. What was it?

THE WITNESS: My question is, is that why you are requesting it, to see if it had anything to do with --

MS. WEISSENBORN: Indeed, right.

BY MS. WEISSENBORN:

Q The second page of this letter to yourself from Ronald Finkelstein lists a series of expenses, and there is a handwritten notation saying candidate school. What was that?

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A Well, again, it has absolutely nothing to do with the Reagan Victory Fund.

We put on a series of compaign schools allocated for candidates, dedicated to education of candidates.

Mr. Finkelstein came and spoke and we picked up his expenses.

Q Were there any candidates for Reagan --

A No, only for Congressional office.

Q The last page of the exhibit is an NCPAC report showing Arthur Finkelstein, $10,700 on November 13, 1980. Do you know what this was?

A No, I don't.

Q It just says voter survey.

A I don't know.

Q Were you aware at the time you engaged Arthur Finkelstein in 1980 that company had also been performing services for the Reagan for President Campaign as early as November, '79?

A I don't recall.

Again, I knew at some point he was employed, but I don't recall when and where.

Q Do you know how you found out?

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A I don't remember.

Q Did you ask at the time you started working with him on the Reagan --

A No, I don't think so.

Under no circumstances did I ever discuss with him the Reagan campaign for the purposes of our independent expenditures or his work, what they were doing.

And again, according to the MUR, or Advisory Opinion 1979-80, the polsters are exempted from being an independent expenditure, our being an agent, as I understand, from the Federal Election Commission's position.

Q On the October 16th letter from Mr. Finkelstein to Mr. Herge, which is page 6 of the second document, it contains a statement NCPAC paid for and saw only its surveys.

I assume only its own surveys. Is that accurate? Did you ever see --

A What is the date on this letter?

Q October 16, 1980.

MR. SPARKS: There are two with the same date here.

THE WITNESS: Yes, the answer is only for the --

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paid for only saw.

BY MS. WEISSENBORN:

Q Emphasis on saw.

A And on the paid for, yes, that is correct.

Q You don't see any surveys --

A It would be unethical to show they surveyed anyone else. And Mr. Finkelstein has never done that without the permission of the client.

Q For the record I will ask you, did anyone at the Finkelstein organization discuss their work with NCPAC for the work of the Reagan Campaign?

A Not to my knowledge.

Q Did anyone at the Reagan Committee see a copy of the survey done on NCPAC?

A To my knowledge, no.

Q Turning to the next exhibit report of expenditures made to Pyrmid Video, can you identify these reports?

A Yes.

MS. WEISSENBORN: We will mark this as Exhibit L.

(One page typewritten report of Itemized Independent Expenditures of NCPAC; two page typewritten report of Itemized Disbursements of NCPAC were marked Dolan Deposition Exhibit L for

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identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q Exhibit L-1 shows an expenditure to Pyrmid Video on October 30, 1980 in the amount of $241 as production.

What was this production, production of what?

A Television production, I presume.

Q Is that what Pyrmid Video --

A Pyrmid Video is a firm that takes bits and pieces of commercial, puts them together, and copies them and sends them out to television stations or radio stations.

Q It takes other people's work and combines them?

A Yes.

Q Do you know when this whatever was produced was used by NCPAC?

A Pardon?

Q Do you know what the production involved?

A I think so. I don't recall exactly.

I am sure it is for the television commercials we produced. And I don't remember exactly when we produced them.

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My guess is for the size of that bill it was probably nothing more than copies of tapes.

Q But not production in the usual sense?

A Well, that is considered production, copying the bill is considered that as well.

What they did was copy the master tape we had and send it out to other stations. My guess is, because that bill is very small, as you notice.

Q The next two pages are copies of similar payment to Pyrmid Video but not listed as independent expenditures in support of Ronald Reagan or any other particular candidate.

What would this kind of production have involved?

A I can't tell you.

I presume -- the answer is I don't know.

Q Were you aware at the time of your arrangement with Pyrmid Video that the Reagan - Bush Committee had utilized the services of the same vendor?

A No.

Q Did you ask anyone?

A No.

Q Did you deal personally --

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A On occasion I dealt directly with them and I didn't ask them.

Q Did anyone from Reagan - Bush view the item produced by NCPAC for Pyramid?

A No, no one I know of.

The flip side appears to, I never saw anything they did.

MS. WEISSENBORN: I will ask the Reporter to mark the next exhibit as Exhibit M-1 through M-2.

(Three typewritten pages of reports of Itemized Independent Expenditures of NCPAC for printing, mail services, typesetting, production cost, et cetera were marked Dolan Deposition Exhibit M-1 through M-3 for identification and attached to the court copy of the deposition.)

MS. WEISSENBORN: These are --

MR. SPARKS: It was three pages.

MS. WEISSENBORN:Through M-3 then.

BY MS. WEISSENBORN:

Q It shows reports filed by NCPAC showing expenditures made to Metro Printing and Mailing Services.

Can you identify these reports?

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A Yes.

Q Is it accurate to say there were many additional payments between August 1 and September 15, 1980?

A I am sorry?

Q Is it accurate to say that there are many more payments made to this company?

A I can't tell you.

I know we used Metro extensively.

Q What is Metro Printing?

A Printing firm.

Q And mailing?

A I believe.

Q Would this have been a situation you worked through the Viguerie Company?

A We have gone through Viguerie and them directly.

Q Is there any particular person at Metro who is your principal contact?

A From the Viguerie Company would be the best person to talk to, I don't recall any particular person I dealt with.

Q What type of services has this company performed for NCPAC?

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A Printing and mailing and not beyond that.

Q What type of printing?

A Direct mail, but other things too.

Q Who supplied the copy?

A If it came from our office, us. If from Richard Viguerie, they would have dealt with them.

Q Would Metro have had any input into the content?

A No -- excuse me, into what?

You mean the creative work?

Q Yes.

A No.

Q These reports happen to deal only with printing.

Did Metro handle any of the mailing services for NCPAC?

A I don't recall.

Q Were you aware at the time you engaged Metro Printing that Reagan - Bush Committee was also using their services?

A I don't think I was.

Q Did you ever become so?

A Again, I became aware of it when I became aware of some of the accusations. But it was always our

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position that they did nothing but perform services just as the Post Office and the telephone company did the same.

Q Did you or anyone else at NCPAC see any materials printed for Reagan - Bush by Metro?

A No.

Q Did anyone from Reagan - Bush Committee see any written materials printed by NCPAC by Metro?

A No.

MS. WEISSENBORN: I will ask the Reporter to mark the next Exhibit N-1 and N-2, copies of reports filed by NCPAC showing payment made to Wiland & Associates.

(Copies of reports on two pages filed by NCPAC listing Itemized Disbursements, showing to whom payments were made, the date and amount were marked Dolan Deposition Exhibits Nos. N-1 and N-2 for identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q What services did Wiland & Associates perform between June and December of 1980?

A Our computer file.

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Q Did the contributions that were --

A Or excuse me, they did more than that.

At least sometimes during that period they also collected contributions from a lock box we had and counted it and coded it, purely mechanical duty of putting money in secret codes and batches.

MR. SPARKS: That is called batching and caging.

THE WITNESS: Right. It means nothing to anybody not familiar with it.

BY MS. WEISSENBORN: We are learning.

A Probably more than you care to know.

Q Did the contributions processed by Wiland & Associates include those made to the Ronald Reagan Victory Fund?

A What period?

Q June to December, 1980.

A Probably, yes.

Q Were you aware that that company had been hired by the Reagan for President Committee as early as February, 1980?

A No. First of all we hired them before that.

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I think we had been working with Wiland since 1978 or something like that.

Q Did you or anyone else at NCPAC see the production by Wiland for them?

A No.

Q Did they rent a mailing list used by Wiland?

A Not to my knowledge.

Q Those are all the questions involving vendors for now.

A For now?

Q Yes, sir.

Now, I would like to turn to telephones.

In general, during 1980 did you personally maintain a daily telephone diary?

A No.

Q Did you have a diary in general?

A Never.

Q Did anyone at NCPAC maintain either an appointment diary or a telephone diary?

A I maintained an appointment diary, but it was not very good.

Q Did anyone else do that type of work?

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A Not that I know of. I am sure everybody did it to a certain degree.

Q Was it a requirement of the Committee?

A No.

Q Did your receptionist or the person answering telephone calls keep copies of all incoming calls?

A No.

Q If there were messages left?

A Yes, for that they would.

Q Do they still have those?

A We probably do, but I am not sure. I know we kept a large number of them.

I want to say that recently we have been throwing them out after a certain period of time. But we may have kept them from 1980 knowing that the Complaint was filed. But I don't know.

I will be happy to find out for you.

Q Fine.

What would be the form of these copies of the messages?

A It is the same message book you see --

Q The pink and yellow pages?

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A Yes. So and so called, and if there was a message.

MS. WEISSENBORN: I ask the Reporter to mark this last document as Exhibit O.

(A copy of three pages of long distance telephone calls itemized by C&P Telephone to the NCPAC number was marked Dolan Deposition Exhibit O for identification and attached to the court copy of the deposition.)

BY MS. WEISSENBORN:

Q It is a copy of three pages of long distance telephone calls apparently billed to the number (703) 522-2800.

First of all, is that the NCPAC telephone number.

A It is.

Q Can you identify this please?

A I will take your word it is our phone bill.

Q I would like to draw your attention to the second of the three copied pages, and to the item that is checked there.

This is apparently a call made from Alexandria,

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Virginia on July 25, 1980 from the number (703) 524-4000 to area code (801) 355-1993, Salt Lake City, Utah, made at 5:39 p.m. and lasted 35 minutes, according to the record.

Do you know what person or company or organization has the number (703) 524-4000?

A I don't.

Q It is the Quality Inn in Alexandria.

A Really?

Q According to our records.

A I don't even know where that is.

Q Do you know if any representative of NCPAC may have stayed there?

A I don't know.

Can you tell me where it is located?

Q No.

According to all three of these sheets, even though we are interested in this one telephone call, there were many calls made in a period of three days from the same number from the Quality Inn.

Can you shed any light here?

A No, I can't.

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My initial reaction is one of two things. We had somebody in from out of town or somebody was using our telephone -- or Quality Inn, in Alexandria -- in Arlington?

Q All these are calls from Alexandria.

A Maybe it is the Alexandria exchange, 524 is Alexandria -- I think the telephone company is wrong.

It is probably the Quality Inn in Arlington -- all of this can be verified.

So my best answer is I don't know; but I can find out who made it.

Q But to your knowledge you don't remember any particular person or persons from NCPAC who would have stayed there and used your number?

A No, I don't even know the hotel you are talking about.

Q Did you keep records of persons who might have been involved with NCPAC and came in from out of town?

A Sure.

Q Would you be willing to let us see those?

A Sure.

Q I can't expect you to know, but 801 355-9113

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is the Reagan Committee headquarters in Salt Lake City according to our records.

A I have no idea what it is.

Is that it, where the major campaign decisions were made? I presume there were hundreds of campaign headquarters throughout the country.

My best guess is that if one of our consultants made a phone call there, he could have been consulting with any number of people who may have been there for any number of reasons.

Q That is what we would like to find out.

Q The answer is I don't know.

Q Did NCPAC have any policy regarding long distance calls by staff people?

A Well, so few people were authorized to use it. Consultants were on occasion and certain employees; and generally, what would happen, the operator would check when you say, I want to charge it to this number. And if they didn't, the telephone company will not pay.

Q Do you have a list of persons authorized?

A I don't have one per se. But I could tell you.

Q We would like to have that.

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A I could tell you in the office who is.

Q Or who was during the 1980 period?

A That would be difficult.

The best way of determining it is to see who made these phone calls and say, yes, they were authorized or, no, they were not.

Q If someone were authorized they could make a call without approval from anyone?

A Right.

Q But everyone else had to have approval?

A Yes.

Q Did you ever issue telephone credit cards?

A We used to, but because it got out of control, and what happened here, happened other places. People were making them unauthorized. So we ended all telephone calls.

Q When did you do that?

A Four years ago maybe.

Q Prior to '79-80?

A Yes.

May I stop for a moment, please?

(Pause.)

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BY MS. WEISSENBORN:

Q In terms of the various records we discussed that you indicated willingness to provide, we will write a letter setting out exactly what we would like.

But do you want to be subpoenaed for those or are you willing to do that without a subpoena?

MR. SPARKS: Why don't you offer a subpoena duces tecum for them.

But tell me what we decided on.

MS. WEISSENBORN: The telephone calls authorized --

THE WITNESS: Again -- excuse me. But there is no printed list.

MS. WEISSENBORN: I understand that.

Also the internal memoranda you may or may not have --

MR. SPARKS: If we find it we will provide it.

MS. WEISSENBORN: And any records you might have of who stayed at the Quality Inn.

THE WITNESS: Fine.

MS. WEISSENBORN: And there may be others we don't remember right now.

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THE WITNESS: Fine.

MS. WEISSENBORN: I think that concludes this for now.

We would like to leave it open.

THE WITNESS: As long as you give me my thirty bucks, I don't care.

(Recess taken.)

MS. WEISSENBORN: Back on the record.

THE WITNESS: The Quality Inn Central is a hotel that we use for our training seminars for campaign managers, a very inexpensive place.

And we had an arrangement where I could use their office telephone rather than the pay phone and charge it to our office. And my recollection -- I can confirm on 7/24 through whatever, we had a candidate school there, that I called my office, got my messages and returned them from there.

I have no idea who I talked to at the Reagan headquarters, if that is what it is in Salt Lake City.

I presume since there are two other Utah numbers there, it was probably related to those two phone calls.

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MR. SPARKS: Do you know what those two phone calls were?

THE WITNESS: No idea.

And again, I would just repeat for the record at no time did I ever discuss with anybody strategy about the Reagan campaign or our activities or anything else.

As you are probably aware, there were common Republican interests. We were interested in Utah races in 1980 and probably gave several thousand dollars for Governor, Lieutenant Governor, U.S. Senate, Congress, State Legislature, just to name a few.

And I was probably calling somebody working out of the Reagan headquarters. But what I was telling Bob, if I knew it was the Reagan headquarters, I probably would have noted something for the record. And I probably did not just return the phone call and note what they were saying.

BY MS. WEISSENBORN:

Q Were you the only person who had the arrangement to make the phone calls there?

A No, anybody associated with us could. But the only other person who did it was somebody who works

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for our foundation at the place there, Andrea Dohors. And she probably never would have made a phone call.

Now, let me make one further qualification. It could, in fact, be that one of our speakers spent the evening at the Quality Inn Central in one of the rooms and made that phone call too.

I have no idea what the phone call is. If it is, I assume the hotel would have a record of what number it was made from.

Q These message copies that, is it possible it would show up on there?

A Right.

Q That you made a call?

A Right.

Q Going back to the campaign manager's school, this was an NCPAC --

A No, by the National Conservative Fund. It is an educational, not political; it is training people about how to be campaign staffers.

Q Who ran it?

A I ran it. In other words, who M.C.'d it -- I did the introductions and monitored it and did some

lecturing. Andrea Dohors did some work there.

Q So you are associated with the foundation directly?

A Right.

Q You have a title?

A I am Chairman of the foundation.

MS. WEISSENBORN: Do you have any other questions or any questions you want to raise?

MR. SPARKS: The two outstanding requests you have made is for a copy of the legal memorandum if we can find it which Mr. Dolan believes which was circulated among NCPAC staffers concerning their contact with the Reagan Committee.

Also a list of people authorized to charge calls to the NCPAC number during which you have so grandly styled the election cycle.

MS. WEISSENBORN: And any information elaborating upon or contradicting Mr. Dolan's idea of what this telephone call to Salt Lake City --

THE WITNESS: Conforming there was a school there.

Let's put it this way, I don't know if you or we

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want to pursue this. I can confirm there was a school there.

I don't know how the hotel can help us. I assume you want us to do that.

MR. SPARKS: Let them do that.

THE WITNESS: All I can do is just guess from there that it was me who made the phone call; and repeat I never discussed Reagan strategy at any time with anybody.

The only other suggestion I can make is that I could possibly check with some people in Utah and find out if I talked with them. I don't think they could remember that. But I will give it a shot.

MS. WEISSENBORN: Would you consider producing the records of the messages?

MR. SPARKS: I was not aware they existed until this morning.

THE WITNESS: And I don't know they exist. In fact, your office may have confirmed with ours they don't.

MR. SPARKS: We asked, but it may be they are around.

THE WITNESS: It is possible, because we are throwing them out after six months or a year.

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MS. WEISSENBORN: To follow up on this, we want copies of messages and the poll questionnaire that related to that June 5th.

MR. SPARKS: If I can find the message requests, if I can find them we will get them to you.

As to the poll, Mr. Dolan says he will produce if you subpoena it.

I state for the record if it turns out to be a bulky voluminous document, will you pay for the reproduction?

MS. WEISSENBORN: Yes, we will.

MR. SPARKS: I have nothing else.

THE WITNESS: Let me just say, you want a poll questionnaire, not the poll -- you can have it. But you will pay for it because it is that thick (demonstrating.)

MS. WEISSENBORN: No, the questionnaire.

That concludes this deposition at this time.

(Whereupon, at 1:10 p.m., the taking of the deposition was concluded.)

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(I have read the foregoing pages 4 through 123, inclusive, which contain a correct transcript of the answers made by me to the questions therein recorded.)

JOHN T. DOLAN

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CERTIFICATE OF NOTARY PUBLIC

I, William J. Allen, the officer before whom the foregoing statement was taken, do hereby certify that the wizness whose statements appear in the foregoing transcript was duly sworn by me; that the statement of said witness was taken by me in shorthand and thereafter reduced to typewriting under my direction; that said transcript is a true record of the statements given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action to which this statement relates, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

William J. Allen

William J. Allen,
Notary Public in and for the
District of Columbia

My Commission Expires

30 April 1982

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GCC#4714

81 MAY 19 AM : 57

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May 18, 1981

81 MAY 19 P1:49

Ms. Anne A. Weissenborn
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

Re: MUR 1252

Dear Ms. Weissenborn:

I enclose NCPAC's responses to Commission Interrogatories B and B(1)-B(3). You will recall that on October 14, 1980, I submitted to you NCPAC's responses to Commission Interrogatories A and C in this matter. I will forward to you additional documents and information requested by the Commission as those items are produced by NCPAC. NCPAC is currently searching its records in an effort to produce the requested information.

Sincerely,

Robert R. Sparks, Jr.

Robert R. Sparks, Jr.

enclosure

EXHIBIT A

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81 MAY 13 All : 57

INTERROGATORY B

8304040450C

1 MAY 19 P1:51

Name & Address	Position Held at NCPAC	Date of Employment	Last Known Employer	Supervisor
Karen Adams 1707 South 26th Street Arlington, VA	Caller	9/80 - 5/81	NCPAC	J. Lopretto
James Altman 5340 North 37th St. Arlington, VA 22207	Caller	2/80 - 2/81	NCPAC	J. Lopretto
John Andruknois 6036 North 25th Street Arlington, VA	Caller	6/80 Present	NCPAC	J. Lopretto
Mary Andrukonis 6036 North 25th Street Arlington, VA 22207	Caller	1978 Present	NCPAC	J. Lopretto
Barbara Augustus 1500 Massachusetts #322 Washington, DC	Caller	9/80- 1/81	NCPAC	J. Lopretto
Sandra Augustus 1500 Massachusetts #322 Washington, DC	Caller	8/80 - 12/80	NCPAC	J. Lopretto
Elizabeth Aquino 1121 Arlington Blvd. Arlington, VA	Caller	1/80 - 6/80	NCPAC	J. Lopretto
Margaret Baker 7026 Round Tree Rd. Falls Church, VA	Caller	10/79 - Present	NCPAC	J. Lopretto
Stacy Ballin 147 Seth Low Mtn.Rd. Ridgefield, CT 06877	Caller	6/80 - 10/80	NCPAC	J. Lopretto
Gloria Balthrop 1717 R Street, NW #101 Washington, DC	Caller	10/80 - 3/81	NCPAC	J. Lopretto
Mary Bilian 18901 Devonshire Burmingham, MC 48009	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Norma P. Bell 1523 No. 16th Rd, #3 Arlington, VA 22209	Caller	12/79 - 12/79	NCPAC	J. Lopretto
Randall Bergen 6601 Seminary Rd. #2114-N Falls Church, VA 22041	Caller	12/79 - 9/81	NCPAC	J. Lopretto
Albert Biddle III 501 Haven Lane Great Falls, VA 22066	Caller	5/80 - 9/80	NCPAC	J. Lopretto
Brent Bozell 317 Rock Springs Rd Warrenton, VA	Fundraiser	5/80 - Present	NCPAC	C. Channell

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Susanne Buchanan 1823 North 14th Street Arlington, VA	Caller	1978 - Present	NCPAC	J. Lopretto
Pamela Bynum 4660 Martin Luther King Ave, SW #A903 Washington, DC	Caller	9/80 - 12/80	NCPAC	J. Lopretto
W. R. Campbell 1344 G Street, SE Washington, DC	Fundraiser	6/80 - Present	NCPAC	C. Channell
Beatrice Cothran 4430 - 14th Street, NE Washington, DC	Caller	3/80 - Present	NCPAC	J. Lopretto
Celeste Cruz 1701 Massachusetts Ave,NW Washington, DC	Caller	6/80 - Present	NCPAC	J. Lopretto
Laura Cruz 1701 Mass. Ave, NW Washington, DC	Caller	9/80 - 10/80	NCPAC	J. Lopretto
Donna L. Daly College Park, MD	Caller	1978 - 9/80	NCPAC	J. Lopretto
Frederick S. Daly 8610 - 34th Avenue College Park, MD	Caller	1978 - Present	NCPAC	J. Lopretto
Anthony Dailey 425 Edgewood St, NE C-8 Washington, DC	Caller	8/80 - 10/80	NCPAC	J. Lopretto
June Dempsey 3087 Brinkley Rd. Temple Hills, MD	Caller	9/80 - Present	NCPAC	J. Lopretto
Anne Dohrs 2916 Olive Street, NW Washington, DC	Coordinator	6/80 - Present	NCF	J. Dolan
John T. Dolan 3129 South 14th St. Arlington, VA	National Chairman		NCPAC	N/A
Lois Doyle 1011 Arlington Blvd 704W Arlington, VA	Caller	1978 - Present	NCPAC	J. Lopretto
Christine Estes 1833 N.Hampshire Ave,NW Apt #104 Washington, DC	Caller	1978 - 12/80	NCPAC	J. Lopretto
Tristin Evans 800 N. Wayne Street Arlington, VA	Asst.Supervisor	11/79 - Present	NCPAC	J. Lopretto

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Richard M. Farrell 3412 "P" Street, NW Washington, DC	Caller	6/80 - 9/80	NCPAC	J. Lopretto
Terry S. Feaganes 2603 Fairhaven Avenue Alexandria, VA	Clerk	1978 - Present	NCPAC	J. Lopretto
Jacqueline Fox 5863 Monticello Rd. Alexandria, VA	Clerk	1978 - Present	NCPAC	J. Lopretto
Michael Freeman 1309 North Ode St #502 Arlington, VA	Caller	10/79 - 9/80	NCPAC	J. Lopretto
Scott Gardner 1602 Elson St. W. Hyattsville, MD	Caller	12/80 - 12/80	NCPAC	J. Lopretto
Brian M. Goray Box 401 Rt. #4 Chaple Hill, NC	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Eleanor Hannegan 9378 Tartan View Dr. Fairfax, VA	Head Bookkeeper	4/80 - Present	NCPAC	C. Taw
Susan S. Hannegan 6519 Newington Rd. Lorton, VA	Head Bookkeeper (Former Treasurer)	4/80 - 2/81	NCPAC	C. Taw
Edna Healey 4928 S. 14th Street Arlington, VA	Administrative Assistant	1/80 - Present	NCPAC	C. Channell
Toni Ingram 1627 N. Abingdon St. Arlington, VA	Caller	10/79 - 12/80	NCPAC	J. Lopretto
Richard Jones Box 3-374, Bldg 403 Ft. Myer, VA	Caller	1/80 - 12/80	NCPAC	J. Lopretto
Susan Kardaras 4719 Southland Avenue Alexandria, VA	Caller	12/79 - Present	NCPAC	J. Lopretto
Thomas Kardaras 4719 Southland Avenue Alexandria, VA	Caller	12/79 - Present	NCPAC	J. Lopretto
Joanne Kay 915 Crittenden, NW Washington, DC	Caller	8/80 - 12/80	NCPAC	J. Lopretto
Daniel Curt Korekes 1315 NW "T" Street Washington, DC	Caller	9/80 - 10/80	NCPAC	J. Lopretto

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Benjamin Kinard 3430 25th Avenue Hillcrest Heights, MD	Caller	11/80 Present	NCPAC	J. Lopretto
Tracey Kirksey 4309 East 131st Street Cleveland, OH	Caller	9/80 - Present	NCPAC	J. Lopretto
Christopher Kraut 6015 Crater Place Alexandria, VA	Caller	2/79 - Present	NCPAC	J. Lopretto
Christine Kraut 6015 Crater Place Alexandria, VA	Caller	1978 Present	NCPAC	J. Lopretto
Catherine Evans 800 N. Wayne St. #302 Arlington, VA	Caller	11/80 - Present	NCPAC	J. Lopretto
Velma Lane 1700 Jasmine Terract #19-208 Hyattsville, MD	Caller	9/80 - 10/80	NCPAC	J. Lopretto
Tommy Lee 1121 24th Street, NW Washington, DC	Caller	11/80 - Present	NCPAC	J. Lopretto
David Lopretto 4327 Ravensworth Rd #618 Annandale, VA	Caller	9/79 - Present	NCPAC	J. Lopretto
Jaquelene Lopretto 4327 Ravensworth Rd. #618 Annandale, VA	Supervisor Phone Bank	1978 - Present	NCPAC	J. Dolan
Stuart MacLean 126 North Brookside Dr. Arlington, VA	Researcher	9/80 - 11/80	NCPAC	L. Stoltenberg
Gary Maloney 1111 Arlington Blvd. #429 Arlington, VA	Researcher	9/80 - 11/80	NCPAC	L. Stoltenberg
John Marr 2201 L Street, NW #810 Washington, DC	Assistant Supervisor	6/80 - Present	NCPAC	J. Lopretto
Kim McCaldon 1143 N. Frederick Street Arlington, VA	Caller	8/79 - 4/81	NCPAC	J. Lopretto
Maria McCarthy 1660-B Beckman Pl., NW Washington, DC	Caller	12/80 - 4/81	NCPAC	J. Lopretto

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Mary McIntire 5550 North Morgan St. Alexandria, VA	Secretary	2/80 - 12/80	NCPAC	C. Chan[illegible]ell
Chreyl Melvin 162 Todd Place, NE Washington, DC	Caller	8/80 - 10/80	NCPAC	J. Lopretto
Nancy Meyer 5000 South 14th Street Arlington, VA	Secretary	8/80 - 3/81	NCPAC	L. Stoltenberg
Wanda Mickett [illegible]59 Jennings St. Woodbridge, VA	Caller	9/80 - 1/81	NCPAC	J. Lopretto
Donald Parschalk 8631 Village Way Alexandria, VA	Caller	8/80 - Present	NCPAC	J. Lopretto
Licille Phillips 1278 Delafield Place, NE Washington, DC	Clerk	2/80 - Present	NCPAC	J. Lopretto
Paula Phillips 1278 Delafield, Pl., NE Washington, DC	Clerk	2/80 - 12/80	NCPAC	J. Lopretto
Tammy Phillips 1278 Delafield Place, NE Washington, DC	Clerk	1/80 - 10/80	NCPAC	J. Lopretto
Manolito Ramirez 8515 Grubb Road Silver Springs, MD	Caller	7/80 - 10/80	NCPAC	J. Lopretto
Leigh Ramsay 2116 N. Key Blvd. #938 Arlington, VA	Caller	9/80 - 10/80	NCPAC	J. Lopretto
Roger Reed Route 1, Box 8 Hayti, Missouri	Researcher	5/80 - 10/80	NCPAC	L. Stoltenberg
Brenda Riggins 2108 Country Road #1 District Heights, MD	Caller	9/80 - 10/80	NCPAC	J. Lopretto
Betty Lou Roan 7800 Tayloe Drive, #70 Manassas, VA	Caller	7/79 - 12/79	NCPAC	J. Lopretto
Scott Robinson 2608 South Grant Street Arlington, VA	Caller	11/79 - 12/79	NCPAC	J. Lopretto
Paula Scaringi 2725 - 30th St., NW #406 Washington, DC	Caller	7/79 - 8/80	NCPAC	J. Lopretto

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Edward Smith 6409 Elliot Place Hyattsville, MD	Caller	12/80 - 12/80	NCPAC	J. Lopretto
Lisa Stoltenberg 716 Queen Street Alexandria, VA	Political Director (Treasurer)	7/79 - Present	NCPAC	J. Dolan
Helen Strojek 1727 Mass. Avenue, NW Washington, DC	Secretary	9/80 - 11/80	NCPAC	C. Channell
Lillie Sullivan 1745 "T" St, SE #201 Washington, DC	Caller	1/80 - 1/81	NCPAC	J. Lopretto
Candace Taw 2024 South Quincy Arlington, VA	Office Manager (Asst. Treasurer)	5/80 - Present	NCPAC	J. Dolan
Elizabeth Valdivia 1020 - 19th Street, NW Washington, DC	Caller	8/80 - 9/80	NCPAC	J. Lopretto
Peter Wages 4801 No. 26th Street Arlington, VA	Caller	7/80 - 1/81	NCPAC	J. Lopretto
John Wildberger 2009 Park Road, NW Washington, DC	Caller	1978 - Present	NCPAC	J. Lopretto
Guyton Williams 1728 N. Troy Street Arlington, VA	Caller	12/80 - Present	NCPAC	J. Lopretto
Andrew Winkler 4300 Old Dominion Drive Apt. 210 Arlington, VA	Caller	12/80 - 12/80	NCPAC	J. Lopretto
Melanie Wright 3813 Tall Oak Ct. Annandale, VA	Caller	12/79 - 4/81	NCPAC	J. Lopretto
Cheryl Bendis 470 Taylor St., #H-13 Washington, DC	Secretary	4/81- Present	NCPAC	L. Stoltenberg
Linda Kaieforth 5510 Crossrail Court Burke, VA	Secretary	4/81- Present	NCPAC	C. Channell
Barbara Golding 3101 Wessynton Way Alexandria, VA	Secretary	3/81 - Present	NCPAC	C. Channell
Lisa Dudley 3139 Cofer Road Falls Church, VA	Secretary	2/81 - Present	NCPAC	C. Channell

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Amy Eshleman 214 North Alfred Alexandria, VA	Receptionist	3/81 - Present	NCPAC	C. Taw
Judith Gorny 1802 Wilson Lane #203 McLean, VA	Secretary	12/80 - Present	NCPAC	C. Channell
Karen Grant 7905 Dassett Court #301 Annandale, VA	Assistant Bookkeeper	3/81 - 5/81	NCPAC	C. Taw
Leif Noren 7717 Donnybrook Ct. #201 Annandale, VA	Assistant To Office Mgr.	1/81 - Present	NCPAC	C. Taw
Knut Rostad 13925 Esworthy Road Germantown, MD	Researcher	1/81 - Present	NCPAC	L. Stoltenberg
Mary Adams 818 North Jackson St. Arlington, VA	Caller	9/79 - 7/80	NCPAC	J. Lopretto
Maria Amas 6950 North 28th St. Arlington, VA	Caller	8/79 - 1/80	NCPAC	J. Lopretto
Linda Andrukonis 6036 N. 25th Street Arlington, VA	Caller	7/80 - 8/80	NCPAC	J. Lopretto
Daniel C. Beck 7481 Lee Highway #815 Falls Church, VA	Caller	2/80 - 3/80	NCPAC	J. Lopretto
Mary Bilian 18910 Davonshire Burmingham, Michigan	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Robin Bolden 8121 Manson Street Landover, MC	Receptionist	4/80 - 7/80	NCPAC	C. Taw
Bruce Bombere 723 N. Ivy Arlington, VA	Caller	1/80 - 2/80	NCPAC	J. Lopretto
Becki Burlingame 2729 Gallows Rd. #301 Vienna, VA	Head Bookkeeper	1978 - 3/80	NCPAC	J. Dolan
Peter Corrigan 106 South Lexington St Arlington, VA	Caller	4/80 - 5/80	NCPAC	J. Lopretto
Jeanne Dodge 7815 Falstaff Rd. McLean, VA	Receptionist	1/80 - 4/80	NCPAC	L. Stoltenberg

0040457

Martha Duncan 1762 Preston Rd. Alexandria, VA	Office Manager	3/80 - 4/80	NCPAC	J. Dolan
Lillian Faulkner 1500 North 16th Rd. #2A Arlington, VA	Caller	1/80 - 9/80	NCPAC	J. Lopretto
Mark Florio 701 Marshall Rd., SW Vienna, VA	Researcher	11/79 - 1/80	CALL	J. Dolan
Debra Fox 58363 Monticello Rd. Alexandria, VA	Caller	2/80 - 4/80	NCPAC	J. Lopretto
Donna Goray 18731 Glenwood Lathrup Village, MI	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Harry Hannah 5113 Scarsdale Rd. Bethesda, MD	Intern	6/80 - 8/80	NCPAC	L. Stoltenberg
Winnifred Henley 152 Birch St. #C-1 Falls Church, VA	Caller	8/79 - 1/80	NCPAC	J. Lopretto
Joseph Jackson 606 Acker St. Basm't. Washington, DC	Caller	6/80 - 6/80	NCPAC	J. Lopretto
Robert Jewett 6206 - 12th Rd. Arlington, VA	Caller	1/79 - 1/80	NCPAC	J. Lopretto
Samuel Jones, Jr. 501 Slaters Lane Alexandria, VA	Caller	12/80 - 1/81	NCPAC	J. Lopretto
Sheila Lewis 5142 Williamsburg Blvd. Arlington, Va	Caller	1/80 - 2/80	NCPAC	J. Lopretto
Leslie Lynch 1135 Belmont Avenue Wyomissing, PA	Caller	9/79 - 5/80	NCPAC	J. Lopretto
Silas Manuel 8229 Russell Rd. Alexandria, VA	Caller	6/80 - 8/80	NCPAC	J. Lopretto
Debbie Mitchell 6840 Stoneybrooke Lane Alexandria, VA	Caller	1/80 - 1/80	NCPAC	J. Lopretto
Georgie Mitchell 1515 South Jefferson Davis Highway Arlington, VA	Caller	6/80 - 7/80	NCPAC	J. Lopretto

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Deborah Moore 611 Edgewood Terrace, NE Apt 90 Washington, DC	Caller	1/80 - 1/80	NCPAC	J. Lopretto
Leslie Neely 1212 Illinois St., N. Arlington, VA	Asst. Bookkeeper	9/79 - 2/80	NCPAC	B. Burlingame
Bobby Owens 302 Youngs Cliff Rd. Sterling, VA	Support Staff- Clerical	3/80 - 4/80	NCPAC	C. Channell
Patricia Owens 302 Youngs Cliff Rd. Sterling, VA	Secretary	12/79 - 6/80	NCPAC	C. Channell
Sharon Pelton 2018 Sweetbriar Avenue Nashville, TN	Caller	3/80 - 6/80	NCPAC	J. Lopretto
Geraldine Persaud 905 N. Pollard St #7 Arlington, VA	Caller	8/80 - 8/80	NCPAC	J. Lopretto
Shirlene Peters 10815 Bucknell Drive Wheaton, MD	Caller	1/80 - 1/80	NCPAC	J. Lopretto
Muriel Homme Arlington Towers 1111 Madison Bldg. Arlington, VA	Caller	12/79 - 3/80	NCPAC	J. Lopretto
Richard Rattner 9308 Coronado Fairfax, VA	Caller	2/80 - 5/80	NCPAC	J. Lopretto
Joanne Rang 1637 N. 21st Road Arlington, VA	Caller	6/80 - 8/80	NCPAC	J. Lopretto
Deborah Riley 16000 Stonefoot Road Accokeek, MD	Caller	5/80 - 5/80	NCPAC	J. Lopretto
Alan Scafuri 30540 N. Greenbriar Franklin, MI	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Catherine Scruggs 6310 Lee Highway Arlington, VA	Caller	1978 - 3/80	NCPAC	J. Lopretto
Grant Smith 1782 Melbourne Burmingham, MI	Convention Worker	7/80 - 7/80	NCPAC	L. Stoltenberg
Susan Stricklin 701 Marshall Road Vienna VA	Caller	3/80 - 6/80	NCPAC	J. Lopretto

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Elizabeth Valdivia 1020 - 19th St. NW Washington, DC	Caller	8/80 - 9/80	NCPAC	J. Lopretto
Rita Wittig 6800 Fleetwood Rd. McLean, VA	Caller	1978 - 3/80	NCPAC	J. Lopretto
Bryan Wirwicz 4112 South - 36th Street Arlington, VA	Fundraiser	1/80 - 5/80	NCPAC	C. Channell
Peter Asmar 318 South Whiting St., Apt N-14 Alexandria, VA	Head Bookkeeper	2/81 - 3/81	NCPAC	C. Taw
John Andrukonis 6036 N. 25th Street Arlington, VA	Caller	6/80 - Present	NCPAC	J. Lopretto
Garen Babajanian 800 North Wayne Arlington, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
George Hawkins, Jr. 8903 Crandall Road Lanham, MD	Caller	2/81 - Present	NCPAC	J. Lopretto
Ronald Leighton 1506 North Scott St. #10 Arlington, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
Maurice Marshall 6841 Riverdale Rd, #A202 Riverdale, MD	Caller	1/81 - Present	NCPAC	J. Lopretto
Theresa Nave 1615 South 28th Street #10 Arlington, VA	Caller	12/80 - Present	NCPAC	J. Lopretto
Amalia Noguera 4141 Henderson Rd. #514 Arlington, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
Richard Paulson 806 South Orme Street Arlington, VA	Caller	2/81 - Present	NCPAC	J. Lopretto
Helaine Roberts 2251 Pimmit Drive Falls Church, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
Valarie Schreck 1405 A North Van Dorn Alexandria, VA	Caller	5/81 - Present	NCPAC	J. Lopretto
Danita Audrey Selph 1617 South 28th Street, #6 Arlington, VA	Caller	4/81 - Present	NCPAC	J. Lopretto

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Christina Slaney 437 Argyle Drive Alexandria, VA	Caller	3/81 - Present	NCPAC	J. Lopretto
Richard Slaney 4501 Arlington Blvd. Apt #920 Arlington, VA	Caller	1/81 - Present	NCPAC	J. Lopretto
Kristina Sohail-Ahmed 8308 Tobin Road Annandale, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
Patricia A. Swinson 4809 North 17th Street Arlington, VA	Caller	4/81 - Present	NCPAC	J. Lopretto
Robin Wagner 6525 Halleck Street District Heights, MD	Caller	4/81 - Present	NCPAC	J. Lopretto
Leigh Huff, Jr. 110 W. Masonic View Avenue Alexandria, VA	Intern	3/81 - 4/81	NCPAC	L. Stoltenberg
Calvin Amburgey 4920 Lombard Lane Dale City, VA	Caller	8/79 - 11/79	NCPAC	J. Lopretto
Susan Anderson 6443 King Louis Drive Alexandria, VA	Caller	3/79 - 12/79	NCPAC	J. Lopretto
Mary Carter 1301 15th Street, NW Washington, DC	Caller	10/79 - 10/79	NCPAC	J. Lopretto
Caroln Cason 3320 Curtis Drive #202 Hillcrest Heights, MD	Caller	1978 - 10/79	NCPAC	J. Lopretto
E. William Coombs Idylwood Towers W, #402 Falls Church, VA	Caller	1978 - 9/79	NCPAC	J. Lopretto
Aubrey H. Jones 1204 South Washington St. Alexandria, VA	Caller	1978 - 9/79	NCPAC	J. Lopretto
Josephine Lamont 1212 North Cleveland Street Arlington, VA	Caller	9/79 - 9/79	NCPAC	J. Lopretto
Robert Neet 1511 North Highland Arlington, VA	Caller	1978 - 9/79	NCPAC	J. Lopretto

3304361

Rhonda Stahlman CALL 5707 Seminary Rd. Suite 308 Bailey's Crossroads, VA	Executive Committee Member	N/A	CALL	N/A
Curt Clinkscales CLCo 101 Washington Court Falls Church, VA	Executive Committee Member	N/A	CLCo	N/A
Robert L. Shortley 310 North Pitt Alexandria, VA	Executive Committee Member	N/A		N/A
David Keene 10874 Hampton Rd. Fairfax Station, VA	Consultant	N/A		N/A
Richard Gueske MediAmerica 1900 North Beauregard Alexandria, VA	MediaBuyer	N/A	MediAmerica	N/A
Jimmie Walker Time & Space Media Services 5350 Poplar Avenue Suite 512, Box 7 Memphis, Tennessee	MediaBuyer	N/A		N/A

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Phillip Pipkin 106 Morris Drive #303 Laurel, MD	Caller	12/79 - 12/79	NCPAC	J. Lopretto
Steven Richfield 1201 North Stuart Street Arlington, VA	Caller	7/79 - 9/79	NCPAC	J. Lopretto
Vivian Sadtler 425 E. Columbia Street Falls Church, VA	Caller	11/79 - 12/79	NCPAC	J. Lopretto
Diane Simmons 4203 Oglethorpe St. #103 Hyattsville, MD	Caller	8/79 - 9/79	NCPAC	J. Lopretto
Phyllis Tinsley 7252 #1 Fairchild Drive Alexandria, VA	Caller	10/79 - 10/79	NCPAC	J. Lopretto
J. Curtis Herge Sedham & Herge 7600 Old Springhouse Rd. McLean, VA	Secretary of Board of Directors		Sedham & Herge	N/A
Carl Channell 2032 Belmont Rd. Washington, DC	Consultant	1978 - Present	NCPAC	J. Dolan

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INTERROGATORY B(1)

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INTERROGATORY B(1)

John T. Dolan

Lisa Stoltenberg

Carl Channell

David Keene

Jimmie Walker

Richard Gueske

Stuart McLean

Candace Taw

8304046

31 MAY 19 All : 58

INTERROGATORY B(2)

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INTERROGATORY B(2)

John T. Dolan

Lisa Stoltenberg

David Keene

Richard Gueske

Candace Taw

Stuart McLean

Carl Channell

The Viguerie Company

8304045?

INTERROGATORY B(3)

—

8304040456

INTERROGATORY B(3)

John T. Dolan

Lisa Stoltenberg

David Keene

Carl Channell

8304047046

SEDAM & HERGE
A PROFESSIONAL CORPORATION
ATTORNEYS AT LAW
7800 OLD SPRINGHOUSE ROAD
McLEAN, VIRGINIA 22102

(703) 821-1000

1700 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20006
(202) 821-1000

GLENN J. SEDAM, JR.
J. CURTIS HERGE

BARBARA L. ABERNETHY
A. MARK CHRISTOPHER
MICHAEL D. HUGHES
ROBERT R. SPARKS, JR.

THOMAS M. DAVIS III
OF COUNSEL

October 14, 1980

Mr. Charles N. Steele
General Counsel
Federal Election Commission
1325 K Street, N.W.
Washington, D. C. 20463

Re: MUR 1252

Dear Mr. Steele:

Submitted herewith are the sworn written answers of Mr. John T. Dolan, Chairman of National Conservative Political Action Committee (NCPAC) to written Interrogatories propounded by the Commission to NCPAC on September 29, 1980, transmitted by the Commission to counsel for NCPAC on October 1, 1980, and received by counsel on October 2, 1980. Included therein are objections to certain of the Commission's questions, together with reasons in support of those objections.

Also enclosed is NCPAC's motion to quash or modify the subpoena duces tecum issued by the Commission, transmitted, and received with the Commission's Interrogatories. Reference is made to the letter of October 9, 1980, from Lawrence M. Noble, Assistant General Counsel, to counsel for NCPAC with respect to the timeliness of the filing of the motion to quash.

It is understood that this motion to quash or modify the Commission's subpoena will be submitted to the Commission for its determination and that counsel for NCPAC will be notified of the Commission's decision. Counsel has been informed that where the Commission denies an application to quash or modify a subpoena the office of general counsel customarily affords a respondent further opportunity to comply before seeking any enforcement remedies.

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OCT 14 P4:13

EXHIBIT B

I look forward to notification of the Commission's decision in this matter.

Sincerely,

Robert R. Sparks, Jr.

enclosures

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BEFORE THE FEDERAL ELECTION COMMISSION

CARTER-MONDALE REELECTION COMMITTEE, INC., et al., Complainants, -against- RONALD REAGAN, et al., Defendants.	MUR 1252

ANSWERS TO INTERROGATORIES

COMES NOW, National Conservative Political Action Committee (NCPAC); by its Chairman, John T. Dolan, and in response to the written Interrogatories from the Federal Election Commission to NCPAC in this matter, answers as follows:

A. NCPAC is a multi-candidate political committee one of whose objects is to further the election of Ronald Reagan to the office of President of the United States. NCPAC pursues this object through the "Ronald Reagan Victory Fund, a project of National Conservative Political Action Committee." The Ronald Reagan Victory Fund is not a separate entity, but is a project of NCPAC.

With regard to the specific questions raised by the Commission concerning the relationship of NCPAC to the Ronald Reagan Victory Fund ("the Fund"):

1.) The Fund does not maintain a bank account separate and apart from NCPAC, although NCPAC does maintain a separate internal ledger accounting for receipts and expenditures on behalf of the Fund.

2.) The Fund does not employ a staff separate and apart from that of NCPAC.

3.) Most of the solicitations or requests for contributions to the Fund ask that checks be made payable to the Fund. Some solicitations have requested that contributions be made to NCPAC.

4.) Monies received from checks received by NCPAC which were made payable to NCPAC have been used by the Fund. All contributions to NCPAC or to the Fund are reported to the Commission by NCPAC as having been received by NCPAC.

5.) The account into which funds contributed to or for the Fund are deposited is in the name of NCPAC and all such funds are commingled with the funds of NCPAC.

B. NCPAC objects to this question as being unreasonable and overbroad in that it requests information beyond the scope of the Commission's findings of reason to believe that NCPAC has violated statutes or regulations over which the Commission has jurisdiction. Moreover, to supply the information requested would require that NCPAC conduct a systematic search of all of its records, and to do so within the time period afforded by the Commission would unduly burden NCPAC and its personnel.

C. NCPAC has not transferred any items of the type listed in this Interrogatory to the Reagan General Election Committee since January, 1980. In September, 1979, NCPAC transferred certain typewriters to that Committee in consideration of the payment by that Committee of $2,200.00, which amount was paid in full by the Committee to NCPAC on or about July 15, 1980.

D. See response to Interrogatory B.

E. See response to Interrogatory B.

F. See response to Interrogatory B.

STATE OF VIRGINIA)
COUNTY OF ARLINGTON) SS:

The undersigned, being first duly sworn, on oath deposes and says that he has read the above and foregoing Answers to Interrogatories by him subscribed, knows the contents thereof, and that the answers therein set forth are true.

JOHN T. DOLAN

SUBSCRIBED and sworn to before me this 14th day of October, 1980.

Notary Public

My commission expires: 2/6/84

EXHIBIT C

SCHEDULE A — ITEMIZED RECEIPTS

Page 1 of 1 for LINE NUMBER 15
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports or Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Sundance Broadcasting, Inc. Boise, ID	Refund - Broad-casting cancelation	7/23/80	4.80
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

B. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Working Names Inc. 1629 K Street NE Washington, DC	Mail list rental Mail canceled	7/23/80	69.81
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

C. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Reagan for President Committee 809 Cameron Street Alexandria, VA 22314	Sale of Memory Typewriter	7/15/80	2,200.00
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

D. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Westpark Travel 2600 Wespark Drive McLean, VA	Refund of travel Expense	7/15/80	125.00
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

E. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Western Union P. O. Box 26208 Richmond, CA 23260	Refund on Mailgram	7/23/80	70.00
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

F. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

G. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt This Period
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Occupation		
	Aggregate Year-to-Date—$		

SUBTOTAL of Receipts This Page (optional)	2,469.61
TOTAL This Period (last page this line number only)	2,469.61

3 3 8 4 6 0 1 7 2 6

National Conservative Political Action Committee

1500 wilson blvd. suite 513 arlington, va. 22209 (703) 522-2800

October 17, 1980

Mr. Curt Herge
Sedam & Herge
7600 Old Springhouse Rd.
McLean, VA 22102

Dear Curt:

I've researched the sale of the equipment to the Reagan Campaign and have found the following.

Back in September of 1979 NCPAC's Office Manager Lisa Stoltenberg decided to update some of our office equipment. Because of space problems we needed to sell the old equipment, before we could take delivery of the new. The equipment sold was an IBM Memory typewriter and the equipment purchased was an Olivetti word processor model TES 501. Ms. Pieden of the Reagan Campaign negotiated the sale price of $2,200, with Lisa Stoltenberg and took possession of the equipment. On 7/15/80 we received payment in full and on 7/16/80 we deposited the payment.

If you have any further questions, please do not hesitate to contact me.

Sincerely,

Candace M. Taw
Office Manager

CMT:nkm

8304047

National Conservative Political Action Committee
1500 wilson blvd. suite 513 arlington, va. 22209 (703) 522-2800

February 22, 1980

Neal Peden
c/o Reagan for President
1828 L Street, NW #201
Washington, D.C. 20036

Dear Neal,

It has come to my attention that the Reagan campaign has agreed to buy the IBM memory typewriter they have had in their possession since October of 1979. The confirmed price of this machine was to be $2,200.00.

Since it has been quite a while since this deal was made and no action has been taken towards payment; I am asking now for a check for $2,200.00 to NCPAC for the purchase of the machine mentioned above. I am leaving the Committee soon and I would like to see this cleared up before I go.

If you have any questions about this, please give me a call.

Sincerely,

Becki C. Burlingame
Treasurer

BCB:jd

8304047

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

___ (1) Classified Information

___ (2) Internal rules and practices

___ (3) Exempted by other statute

___ (4) Trade secrets and commercial or financial information

___ (5) Internal Documents

___ (6) Personal privacy

___ (7) Investigatory files

X (8) Banking Information

___ (9) Well Information (geographic or geophysical)

Signed Lorna B. Wernenborn

Date 6/27/83

FEC 9-21-77

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letter of Feb. 22, 1980

purchase of Murray Typewriter

REAGAN FOR PRESIDENT
9841 AIRPORT BLVD., STE. 1430
LOS ANGELES, CALIF. 90045

08-17-1-

July 1 1980

PAY TO THE ORDER OF National Conservative Political Action Committee $ 2200

Two thousand two hundred and no cents DOLLARS

Santa Monica Bank
FOURTH STREET AND ARIZONA AVENUE
Santa Monica, Calif. 90401

Ray Buchanan

"005983" 122126115 02 891 542" "0000220000"

830404 0476

FOR DEPOSIT ONLY
NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

LOS ANGELES
1220-0016-6

PNB 3 PAY ANY BANK 1

JUL 30 '87

830404 0179

EXHIBIT D

SCHEDULE B

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 23 of 43 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Metro Printing	Printing	6/13/80	317.05	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Metro Printing	Printing	6/13/80	317.05	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Metro Printing	Printing	6/13/80	317.05	Church U.S. Senate Idaho ☐ Support ☒ Oppose
Diversified Direct	Printing	6/13/80	7,528.24	Reagan President ☒ Support ☐ Oppose
Medi America, Inc.	Temporary Help Printing	6/13/80	725.60	McGovern U.S. Senate SD ☐ Support ☒ Oppose
Medi America, Inc.	Temporary Help Printing	6/13/80	673.46	Bayh U.S. Senate IN ☐ Support ☒ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ 9,878.45

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures do not include the payment of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

_____

NOTARY PUBLIC

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed James A. Akerson

Date 6/27/83

FEC 9-21-77

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NATIONAL CONSERVATIVE
SUITE 615, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

1686

June 13, 80

Pay N.C.P.A.C. 7528 50 5 24 075 Dollars $ 7528.24

Diversified Direct
c/o UVB Box 179
Alexandria, VA 22314

Candice M. Tow

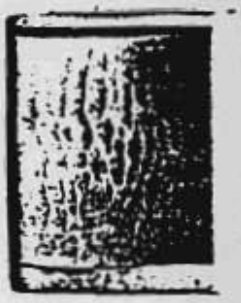
Sign NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVC-3 V-8

DATE	DESCRIPTION	AMOUNT
4/25/80	For payment of invoice #1942 and partial payment of invoice #1913 #524C IE Reagan	$7528/24

8304040



Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-4605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1942

DATE April 15, 1980

TO:

National Political Action Committee.
1500 Wilson Blvd. Suite 513
Arlington, Va. 22209

SHIPPED TO:

RAVCO

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C788 NCPAC 7270	4/10/80	1681 10562	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER LETTERS.		
205 M	Comp. letters with 1 color face and 1 color back. Coded: L 20 D.	16.38/M	3,357.90
143 M	Comp letters same specs. Coded: LW7	16.38/M	2,342.34
			5,700.24
	4% Va. tax:		228.00
	TOTAL INVOICE:		$5,928.24

8730 40

8700 - 87401 =
524 · C - Lt. Reagan

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Urgentgram

From:	Response Requested by
To:	



URG

8304043048

Authorized and paid for by the National Conservative Political Action Committee

8304043048 5

Urgentgram



URGENT REPLY REQUESTED NO LATER THAN

IN POPULARITY. REAGAN WILL LOSE VALUABLE MOMENTUM IF HE CANNOT MAINTAIN HIS CAMPAIGN ADVERTISING PROGRAM IN HIGH GEAR IN THE MAY-JUNE PRIMARIES. CARTER CAN PULL AHEAD BECAUSE OF THE FREE ADVERTISING HE GETS AS A SITTING PRESIDENT.

NCPAC HAS AND WILL RUN "INDEPENDENT" PRO-REAGAN ADS TO MAKE SURE THIS DOES NOT HAPPEN.

I AM CONVINCED RONALD REAGAN IS A DEDICATED CONSERVATIVE WHO WILL HELP TURN THIS COUNTRY AROUND IF ELECTED.

BUT, ASIDE FROM THIS, I AM DETERMINED TO HELP GOVERNOR REAGAN NOW FOR TWO REASONS:

1. WHEN NCPAC WAS FOUNDED IN 1976 RONALD REAGAN SIGNED A LETTER PERSONALLY ASKING HIS SUPPORTERS AND OTHER CONSERVATIVES ALL OVER THE COUNTRY TO HELP US. IN FACT NCPAC WAS THE ONLY ORGANIZATION RONALD REAGAN HELPED IN 1976.

   MANY THOUSANDS OF CONSERVATIVES RESPONDED TO HIS CALL. HE IS ONE OF THE MAIN REASONS NCPAC IS HERE TODAY WITH A 71% WIN RECORD AGAINST THE LIBERALS.

2. AN OVERWHELMING MAJORITY OF NCPAC SUPPORTERS--PERHAPS YOU WERE ONE--WHO WERE CONTACTED WITH OUR "1980 PRESIDENTIAL SURVEY" SAID REAGAN WAS THEIR NUMBER ONE CHOICE FOR PRESIDENT.

NOW GOVERNOR REAGAN NEEDS OUR HELP.

THE ADS WE PRODUCE WILL BE TOUGH, HARD-HITTING ADS THAT WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS PROMOTE REAGAN.

THESE ADS WILL BE PRODUCED BY TOP NOTCH PROFESSIONALS. THEY TALK ABOUT CARTER'S WEAK HANDLING OF IRAN, INFLATION ETC. AND HOW REAGAN WOULD BE A MUCH BETTER PRESIDENT.

WE WILL RUN THESE ADS IN MAJOR CITIES AND PLACES WHERE MANY VOTERS WILL BE MAKING UP THEIR MINDS BETWEEN CARTER AND REAGAN IN THE NEXT TWO MONTHS.

IF YOU CAN SEND A CONTRIBUTION TO NCPAC TO HELP US HELP GOVERNOR REAGAN, I AM ALSO ASKING YOU TO SEND HIM THE ENCLOSED POSTCARD TELLING HIM OF YOUR SUPPORT.

THE POSTCARDS YOU AND OTHER CONSERVATIVES SEND IN WILL GO TO GOVERNOR REAGAN'S CAMPAIGN HEADQUARTERS. HIS STAFF WILL SEE THE DEEP LEVEL OF SUPPORT GOVERNOR REAGAN HAS WITH CONSERVATIVES LIKE YOU.

WILL YOU PLEASE SEND YOUR LARGEST POSSIBLE CONTRIBU-

8304043

MATERIAL

PURCHASE ORDER

JOB NO. C788

P.O. NO. NCPAC- 7270

DATE April 3, 1980

DATE REQUIRED ~~April 8, 1980~~ April 9, 1980

BILL TO
National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER
Diversified Direct, Inc.
2936 Prosperity Avenue
Merrifield, Va.

SHIP TO
The Viguerie Company
Computer Division

ACCOUNT NCPAC/House-Prospect/Bufkin-Taylor/Mail Codes 87W, W1, 20D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
830,000		ITEM: Computer Letter/Reply coded L-W7 and L-200 *		
		Size: 11" x 14 7/8" (FOR 3800 LASER)		
		Ink: PMS 293 Blue and Black	$16.38M	
		Prints: 1/1 (blue over black, bleed left and right)		
		Blueline required		
		Stock: 50 lb white offset		
		Please return camera ready art and provide 10 samples to production upon completion of job.		
		2 Versions		
		* I - L-200 -- 205,000		
		* II - L-W7 -- 143,000		
			TOTAL: $5700.24	

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE SEE SPECIAL INSTRUCTIONS ABOVE.

L. Titlow
PURCHASING AGENT

FOR OFFICE USE ONLY:	DATE(s) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE
QUANTITY RECEIVED					

ADDITIONAL INFORMATION

Colorgraphics $37.75M, metro $32.50 - 4/10 del.

EXHIBIT E

FEDERAL

ITEMIZED INDEPENDENT EXPENDITURES

(Use Reverse Side for Continuation)

Name of Committee (In Full): National Conservative Political Action Committee

I.D. No.: C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Diversified Direct, Inc.	Printing	6/20/80	543.69	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Diversified Direct, Inc.	Printing	6/20/80	1,125.77	Reagan President ☒ Support ☐ Oppose
Medi America, Inc.	Printing	6/20/80	176.30	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	176.30	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	176.36	Church U.S. Senate Idaho ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	72.04	Bayh U.S. Senate IN ☐ Support ☒ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures: $2269.46

(b) SUBTOTAL of Unitemized Independent Expenditures: $

(c) TOTAL Independent Expenditures: $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution or republication, in whole or in part, of any speech or material prepared by the candidate, his campaign committee or their agents.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____ NOTARY PUBLIC

28,949,040

SCHEDULE B — ITEMIZED DISBURSEMENTS

Page 7 of 9 for LINE NUMBER 19
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
Natioanl Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Sedam & Herge 7600 Old Springhouse Road McLean, Virginia 22102	Legal Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/19/80	1,824.82
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
American Mailing List Corp.	Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	90.78
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Corposition Systems, Inc. 1011 Arlington Blvd. Arlington, VA 22209	Tyresetting Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	380.22
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Computer & Mail Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	2,143.21
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Postage Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	20,468.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Richard A. Viguerie Co., Inc.	Computer Serv., Mail Fees and Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	8,478.19
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Direct, Inc.	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	1,610.10
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mt. Vernon Publishing 810 North Fairfax Street Alexandria, VA 22314	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	454.74
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Wiland & Associates, Inc. 219 East Davis Street Culpeper, VA 22701	Batching & Caging and Computer Service Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	5,449.54

SUBTOTAL of Disbursements This Page (Optional)

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lorna B. Vernamben

Date 6/27/83

FEC 9-21-77

8304130490

NATIONAL CONSERVATIVE POLITICAL ACTION COMMITTEE
SUITE 615, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

Falls Church, Virginia

1710

June 20, 1980

PAY N.C.P.A.C. 5454 AND 36 CTS DOLLARS $ 5454.36

THE ORDER OF

Diversified Direct, Inc.
c/o UVB Box 179
Alexandria, VA 22314

NOT NEGOTIABLE

⑈0540⑈ ⑆055140207⑆ 0100183088⑈01

NATIONAL CONSERVATIVE POLITICAL ACTION COMMITTEE

DELUXE - FORM WVD-3 V-2

DATE	DESCRIPTION	AMOUNT
5/12-5/19	For payment of invoices: #A2025,A2024, A2035, A2034, A2059 #524C IE McGovern $543.70 #524C IE Bayh $543.70 #588C IE Church $543.70 #524C IE Culver $543.70 #524C IE Cranston $543.69 #524C IE Reagan $1125.77 #524D $1610.10	$5454.36



Diversified Direct, Inc.

INVOICE A2059

2930 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-4605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

No. [redacted]

DATE May 19, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd. #513
Arlington, Va. 22209

SHIPPED TO:

RAVCO

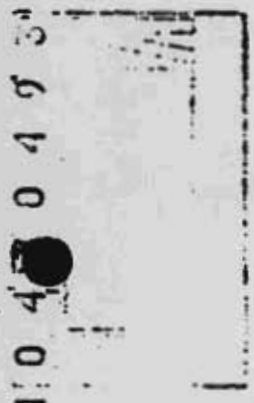
CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C833L NCPAC 8105	5/16/80	1536 / 10699	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
28 M	Computer forms, with 2 color face and black back. Coded: L21A.	38.66/M	1082.48
	4% Va. tax:		43.29
	TOTAL INVOICE:		$1125.77

#534C
IE Reagan

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

NCPAC
National Conservative
Political Action Committee
1500 wilson blvd. • arlington, va. • 22209



Paid for by NCPAC; not authorized by any candidate or candidate's committee.

L21A

does not let up his campaign advertising for even one day.

Here's why:

As I've said, most polls show Carter and Reagan neck and neck.

As you may know, once Carter and Reagan receive the Presidential nominations from their party, their campaigns are given about $21 million each from the Federal Government for the general election campaign.

They are not allowed to raise additional money from individuals or spend more than they are given.

If this is true then Reagan's got an even chance of being elected, right?

Wrong! Because as a sitting President Jimmy Carter will have tremendous advantages over any challenger no matter how low in the polls he may be.

For example:

1. Carter, as President, can literally "create" news. He can get invaluable network time any time he wants it through his action in office.

2. Also, although Federal employees are legally barred from politics you can be sure that Carter will have an army of appointed bureaucrats doing everything in their power to keep their boss in office.

3. Then there's the federal "pork barrell." Carter will be doling out dams, mass transit funds, military bases and you name it buying votes all over the country between now and election day.

4. Finally, there's Big Labor. Frankly, although many blue collar workers support Reagan, the Union Bosses are still committed heart and soul to the Democratic Party and Jimmy Carter. This means that tens of thousands of "Carter volunteers" (who are really on union payrolls) will be beating the bushes for Carter between now and November. Remember, the unions spent over $11 million in 1976 to help elect Carter.

None of the advantages I've just mentioned will count against the spending limit on Carter's campaign.

You can see that to get Reagan elected is going to take more than just the $21 million his campaign will get from the Government.

Like Carter, Reagan is also going to have to have out-

8304047

side help.

In this case you and me.

Electing Reagan President is going to take everything you and I and every other dedicated conservative can put into it.

Frankly, I don't think we have much choice.

This country simply cannot take another four years of the bankrupt liberal philosophies of Jimmy Carter and his followers.

1980 is a decisive year for our nation.

NCPAC has never been involved in a Presidential campaign before. We have worked hard to elect hundreds of conservatives to Congress, the Senate, and state offices. If I may say so, we're pretty good at it, too.

In fact, in 1978 we won 71% of the elections we were involved in.

This year we hope to be even more successful. As you may know, for the first time in 20 years we have a chance to elect a Republican majority to the U.S. Senate. We only need to defeat 10 of the 24 Democrats up for re-election to take over the Senate.

I'm prepared to commit every shred of talent and resources NCPAC has to elect as many conservatives as possible and to elect Ronald Reagan President. But we can't do it alone.

Will you help me?

Remember, what we do today and in the next few weeks will have a tremendous impact on our nation's future.

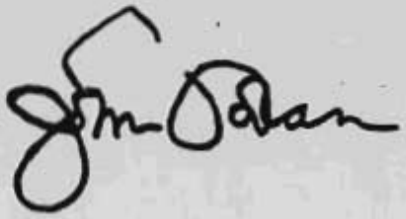
That's why I'm asking you to send $1,000 at least to help us elect a conservative President and conservative majority in Congress.

Perhaps you can send more. Perhaps less. But whatever you can send, please don't hesitate. Send what you can immediately.

The pro-Reagan advertisements for radio and T.V. have already been produced. I've enclosed scripts from a couple of them for you to see. Some of the top conservative minds in campaign advertising worked on these ads.

Your $1,000 contribution today will help get

830404 0423



8304040496

MATERIAL

JRCHASE ORDER

JOB NO. C833L

P.O. NO. NCPAC- 8105

DATE May 5, 1980

DATE REQUIRED May 16, 1980

BILL TO
National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER
DDI
2936 Prosperity Ave.
Merrifield, Va

SHIP TO The Viguerie Company
Computer Division

ACCOUNT NCPAC/Prospect/Bufkin-Taylor/Mail Codes 20H3, 21A, 20B

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
28,000		ITEM: Computer Letters, 1-up FD, coded L-21A Size: 17" x 11" (for 3211 printer) Stock: ~~xxxxxxxx~~ 50 lb white offset Ink: PMS 287 Blue and Black Prints: 2/1 Blueline required Please return camera-ready art and provide 10 samples to production dept. upon completion of job.	$44.50/M	
			TOTAL	$1,246.00

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE: SEE SPECIAL INSTRUCTIONS ABOVE.

Sandy Sparger — PURCHASING AGENT

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

ColorGraphics-52.2

ADDITIONAL INFORMATION

Diversified Direct, Inc.

INVOICE A2034

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

No. [redacted]

DATE May 12, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd.
Suite 513
Arlington, Va.

SHIPPED TO:

RAVCO

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C832C, NCPAC 8096	5/12/80	1507 / 10683	JM	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
61 M	Computer forms, with 2 color face and black back. Coded: LC8.	25.38/M	1548.18
	4% Va. tax:		61.92
	TOTAL INVOICE:		$1610.10

#524D

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

CAPITOL WIRE SERVICE

P.O. Box 877,
Ben Franklin Sta.
Washington, D.C. 20044

Repeat Message ☒ Yes ☐ No	Operator I.D. # 64105	Request confirming copy to sender via U.S. Mail ☒ Yes ☐ No
Line Count: 62	Payment: ☒ Cash ☐ Charge ☐ Collect	

CLASSIFICATION
☐ Standard Wiregram
☐ Night Letter
☒ Emergency Wire

Send the following message to the individual above.

PLEASE CONTACT ME IMMEDIATELY.

I WAS JUST NOTIFIED YOUR NAME APPEARS ON LIST OF THOSE WHO HAVE NOT SENT 1980 CONTRIBUTION TO NATIONAL CONSERVATIVE POLITICAL ACTION COMMITTEE.

I AM DISAPPOINTED TO SEE YOUR NAME NOT ON INACTIVE LIST. I KNOW PERSONALLY YOU HAVE BEEN GENEROUS CONTRIBUTOR TO NCPAC IN THE PAST.

IT IS ESPECIALLY DISAPPOINTING TO ME ALSO BECAUSE THE 1980 ELECTIONS MAY BE THE MOST CRUCIAL IN RECENT HISTORY.

RIGHT NOW, THESE VITAL NCPAC PROJECTS NEED YOUR HELP:

1) TARGET '80—THIS IS OUR PLAN TO DEFEAT THE FIVE MOST LIBERAL MEN IN THE U.S. SENATE: GEORGE MCGOVERN, ALAN CRANSTON, BIRCH BAYH, JOHN CULVER, AND FRANK CHURCH.

   OUR POLLS SHOW EACH OF THESE LIBERALS IS NOW BEATABLE BUT WE MUST KEEP UP THE PRESSURE TO HAVE A REAL CHANCE TO DEFEAT THEM IN NOVEMBER.

   REMEMBER, WE ONLY NEED TO DEFEAT 10 LIBERAL

LC8

Paid for by NCPAC; not authorized by any candidate or candidate's committee.

DEMOCRATS IN ALL FOR THE REPUBLICANS TO ACTUALLY TAKE OVER THE SENATE.

BUDGET $400,000

2) PRO-REAGAN ADS-REAGAN HELPED NCPAC GET STARTED IN 1975. I AM DETERMINED TO HELP HIM NOW. WE MUST SEIZE THIS OPPORTUNITY TO ELECT A REAL CONSERVATIVE PRESIDENT. UNFORTUNATELY THE REAGAN CAMPAIGN IS ALMOST OUT OF MONEY. BUT NCPAC CAN BUY AND RUN ADS INDEPENDENT OF HIS CAMPAIGN. THESE ADS WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS HELP REAGAN.

BUDGET $559,000

3) CONGRESSIONAL PROJECT-DOZENS OF GOOD CONSERVATIVES ARE RUNNING FOR CONGRESS ACROSS THE COUNTRY WHO NEED OUR HELP. IF THEY CAN GET THE SUPPORT THEY NEED FROM NCPAC WE COULD ELECT A MAJORITY OF CONSERVATIVE DEMOCRATS AND REPUBLICANS TO CONGRESS THIS YEAR.

BUDGET $403,000

RECEIVED MAY 21 1980

YOU CAN SEE WHY 1980 IS SO IMPORTANT. AND WHY I AM SO DISAPPOINTED WE HAVE NOT HEARD FROM YOU.

IMPORTANT YOU KNOW WHOLE SITUATION: AS OF APRIL 1ST NCPAC IS NEARLY 50% BELOW BUDGET. I FEAR MANY CONTRIBUTORS, LIKE YOU, WAITING TO SEND MONEY CLOSER TO ELECTIONS. BUT FUNDS SPENT RIGHT NOW MOST EFFECTIVE IN SWAYING PUBLIC OPINION TO CONSERVATIVES. MONEY SPENT THIS FALL WILL BE MUCH LESS IMPORTANT.

FAILURE TO RENEW YOUR FINANCIAL SUPPORT NOW MEANS MAJOR SETBACK FOR CONSERVATIVE ELECTION VICTORY IN 1980.

MY GRAVEST CONCERN RIGHT NOW IS RAPID DETERIORATION OF U.S. ECONOMY AND DEFENSE STRENGTH. CARTER ADMINISTRATION AND LIBERAL DOMINATED CONGRESS TOGETHER HAVE FAILED TO COUNTER GROWING SOVIET MILITARY AND POLITICAL EXPANSIONISM AROUND THE WORLD.

NCPAC MUST DIRECT ALL EFFORTS, ALL RESOURCES TO ELECT A CONSERVATIVE PRESIDENT, SENATE AND HOUSE.

STOPPING U.S. SOCIALISTIC TREND DEPENDS ON THESE 1980 ELECTIONS.

MY ONLY HOPE IS FOR YOU TO RESPOND NOW TO MY EMERGENCY WIRE AND SEND BACK YOUR GENEROUS CONTRIBUTION IMMEDIATELY. YOUR RENEWAL CONTRIBUTION ESSENTIAL TO CONSERVATIVE SUCCESS. UNLESS FORMER NCPAC SUPPORTERS LIKE YOU CONTRIBUTE VITAL

8304040500

DEMOCRATS IN ALL FOR THE REPUBLICANS TO ACTUALLY TAKE OVER THE SENATE.

BUDGET $400,000

2) PRO-REAGAN ADS-REAGAN HELPED NCPAC GET STARTED IN 1975. I AM DETERMINED TO HELP HIM NOW. WE MUST SEIZE THIS OPPORTUNITY TO ELECT A REAL CONSERVATIVE PRESIDENT. UNFORTUNATELY THE REAGAN CAMPAIGN IS ALMOST OUT OF MONEY. BUT NCPAC CAN BUY AND RUN ADS INDEPENDENT OF HIS CAMPAIGN. THESE ADS WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS HELP REAGAN.

BUDGET $559,000

3) CONGRESSIONAL PROJECT-DOZENS OF GOOD CONSERVATIVES ARE RUNNING FOR CONGRESS ACROSS THE COUNTRY WHO NEED OUR HELP. IF THEY CAN GET THE SUPPORT THEY NEED FROM NCPAC WE COULD ELECT A MAJORITY OF CONSERVATIVE DEMOCRATS AND REPUBLICANS TO CONGRESS THIS YEAR.

BUDGET $403,000

RECEIVED MAY 21, 1980

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IMPORTANT YOU KNOW WHOLE SITUATION: AS OF APRIL 1ST NCPAC IS NEARLY 50% BELOW BUDGET. I FEAR MANY CONTRIBUTORS, LIKE YOU, WAITING TO SEND MONEY CLOSER TO ELECTIONS. BUT FUNDS SPENT RIGHT NOW MOST EFFECTIVE IN SWAYING PUBLIC OPINION TO CONSERVATIVES. MONEY SPENT THIS FALL WILL BE MUCH LESS IMPORTANT.

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STOPPING U.S. SOCIALISTIC TREND DEPENDS ON THESE 1980 ELECTIONS.

MY ONLY HOPE IS FOR YOU TO RESPOND NOW TO MY EMERGENCY WIRE AND SEND BACK YOUR GENEROUS CONTRIBUTION IMMEDIATELY. YOUR RENEWAL CONTRIBUTION ESSENTIAL TO CONSERVATIVE SUCCESS. UNLESS FORMER NCPAC SUPPORTERS LIKE YOU CONTRIBUTE VITAL

3304040501

MATERIAL

PURCHASE ORDER

JOB NO C832C.6

P.O. NO NCPAC-8096

DATE May 1, 1980

DATE REQUIRED May 9, 1980

BILL TO
National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER
DDI
2936 Prosperity Ave
Merrifield, VA

SHIP TO
The Viguerie Company
Computer Division

ACCOUNT NCPAC/House/Bufkin-Taylor/Mail Codes 83C, D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
61,000		ITEM: Computer Letters coded L-C5 Size: 17" x 11" Stock: 50 lb ~~White~~ Canary offset Ink: PMS 185 Red and Black Prints: 2/1 Blueline required Please return camera ready art and provide 10 samples to production dept. upon completion of job.	$25.38	
			TOTAL	$1,548.18

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE: SEE SPECIAL INSTRUCTIONS ABOVE.

Sandy Sparger
PURCHASING AGENT

FOR OFFICE USE ONLY:	DATE(s) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.(S)	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

ColorGraphics-48.92

ADDITIONAL INFORMATION

EXHIBIT F

FEC FORM 5 (6-80)

ITEMIZED INDEPENDENT EXPENDITURES

(Use Reverse Side for Continuation)

Page 33 of 45 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Prep, Inc.	Printing	6/20/80	1,199.78	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Prep, Inc.	Printing	6/20/80	1,199.77	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Prep, Inc.	Printing	6/20/80	1,199.77	Church U.S. Senate Idaho ☐ Support ☒ Oppose
Prep, Inc.	Printing	6/20/80	1,199.77	McGovern U.S. Senate SD ☐ Support ☒ Oppose
Prep, Inc.	Printing	6/20/80	1,199.77	Bayh U.S. Senate Indiana ☐ Support ☒ Oppose
Tri-State Envelope Corp. 6900 Faigle Road Beltsville, Md. 20705	Printing	6/20/80	2,800.00	Reagan President ☒ Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures $ 8798.86

b. SUBTOTAL of Unitemized Independent Expenditures $ _____

c. TOTAL Independent Expenditures $ _____

Under penalty of perjury, I certify that the independent expenditures reported in this report were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made by the clearing of a check drawn on the account of any candidate or authorized committee or agent of such candidate or committee or their agents.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

_____
My Commission expires

_____ _____
Notary Public

SCHEDULE B

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 34 of 45 Pages

Name of Committee (In Full): National Conservative Political Action Committee

I.D. No.: C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Wiland & Associates 219 East Davis Street Culpeper, Va. 22701	Computer Services	6/20/80	91.39	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Wiland & Associates	Computer Services	6/20/80	36.72	Church U.S. Senate Idaho ☐ Support ☒ Oppose
Wiland & Associates	Computer Services	6/20/80	36.72	Bayh U.S.Senate Indiana ☐ Support ☒ Oppose
Wiland & Associates	Computer Services	6/20/80	36.72	McGovern U.S. Senate SD ☐ Support ☒ Oppose
Dianna Hubbard 10874 Hampton Road Fairfax Station, Va. 22039	Consultant Fee	6/20/80	350.00	Bayh U.S. Senate Indiana ☐ Support ☒ Oppose
Tri-State Envelope Corp.	Printing	6/20/80	1,600.00	Reagan President ☒ Support ☐ Oppose

a: SUBTOTAL of Itemized Independent Expenditures: $ 2,151.55

b: SUBTOTAL of Unitemized Independent Expenditures: $ _____

c: TOTAL Independent Expenditures: $ _____

Under penalty of perjury, I certify that the independent expenditures reported herein were made in cooperation, consultation or concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. I further certify that no part of the payments for dissemination, distribution or republication of any communication or any part of any campaign materials prepared by the candidate, his committees or their agents.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires:

_____ _____
Notary Public

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full)
National Conservative Political Action Committe

I.D. No.
C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by expenditure & office sought
Tri-State Envelope Corp.	Printing	7/1/80	239.82	Bayh U. S. Senate IN ☐ Support XX ☐ Oppose
Tri-State Envelope Corp.	Printing	7/3/80	1,682.76	Reagan President XX ☐ Support ☐ Oppose
Richard A. Viguerie Co. 7777 Leesburg Pike Falls Church, VA 22043	Mail Fees	7/3/80	2,436.04	Reagan President XX ☐ Support ☐ Oppose
Richard A. Vigueric Co.	Mail Fees	7/3/80	1,339.54	Church U. S. Senate ID ☐ Support XX ☐ Oppose
Richard A. Viguerie Co.	Mail Fees	7/3/80	1,339.53	Culver U. S. Senate IO ☐ Support XX ☐ Oppose
Richard A. Viruerie Co.	Mail Fees	7/3/80	1,339.53	Cranston U. S. Senat CA ☐ Support XX ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ $377.22

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires

_____ _____
NOTARY PUBLIC

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	____	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne A. Weissenborn

Date 6/27/83

FEC 9-21-77

8304043050

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE
SUITE 512, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

Arlington, Virginia

1714

June 20, 80

PAY N.C.P.A.C. 2800.00 DOLLARS

TO THE ORDER OF

Tri- State Envelope Corp.
6900 Faigle Road
Beltsville, MD. 20705

NOT NEGOTIABLE

⑈030400⑈ ⑆055001308⑆01

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
5/16/80	For partial payment of invoice #10932 #524C IE Reagan	$2800.00



NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE
SUITE 511, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

1724

June 27, 80

N.C.P.A.C. 1600 DOLLARS 00 CTS Dollars 1,600.00

TO THE ORDER OF

Tri-State Envelope Corp. of MD
6900 Faigle Road
Beltsville, MD 20705

NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVC-3 W-2

DATE	DESCRIPTION	AMOUNT
05/16/80	Partial Payment of Invoice #10932	
	#524C IE Reagan	$1,600.00

830405



NATIONAL CONSERVATIVE
SUITE 615, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

1745

July 3, 80

PAY N.C.P.A.C. 1682.76 DOLLARS $ 1682.76

THE ORDER OF

Tri-State Envelopes
6900 Paigle Road
Beltsville, MD 20705

NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVD-3 V-3

DATE	DESCRIPTION	AMOUNT
5/16/80	For payment of the balance of invoice #10932	$1682.76
	#524C IE Reagan	



tri-state envelope corporation of maryland

INVOICE

ENVELOPE MANUFACTURERS • 6900 FAIGLE ROAD, BELTSVILLE, MD. 20705 • (301) 792-7170
(202) 953-3570

NUMBER 10932

INVOICE DATE	OUR ORDER NUMBER	YOUR ORDER NUMBER	VIA OUR TRUCK	UNLESS SPECIFIED IN THE CAPTION AREAS BELOW, TERMS: NET 10 DAYS	SHIPPED TO: SAME AS "SOLD TO"
5-16-80	5-1017-80M	NCPAC 8097	x		DMS MD

C-833 C,D

National Conservative Political Committee
1500 Wilson Blvd. #513
Arlington VA 22209

1=PREPAID 2=COLLECT
1=COMPLETE 2=PARTIAL
1=F.O.B. DESTINATION 2=F.O.B. OUR PLANT
X=CUT CHARGES TO FOLLOW
X=FREIGHT CHARGES TO FOLLOW

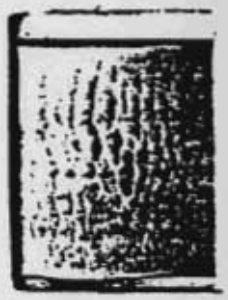
QUANTITY	DESCRIPTION	PRICE	AMOUNT
420,000	#10 24 BK OS DS Std Sty Wdw	13.75M	5775.00
	plates		18.10
			5793.10
	MD 5%		289.66
	Total		6082.76
		6/20/80	- 2,800.00
			3282.76
BL# 13279 Dave		6/27/80	- 1600.00
			1,682.76

#534C
IE Reagan

B/L NO.	SLSM	CUT CHG.	PRT. CHG.	SUB-TOTAL	TAX	TOTAL

PLEASE PAY

CUSTOMER COPY



MATERIAL

PURCHASE ORDER

JOB NO. C833C, D

P.O. NO. NCPAC- 8097

DATE May 8, 1980
13

DATE REQUIRED May 16, 1980
1-170

BILL TO
National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, VA 22209

SUPPLIER
TriState
6900 Faigle Rd.
Beltsville, MD

SHIP TO
Diversified Mailing Services
Acton Lane
Waldorf, Md.

ACCOUNT NCPAC/Prospect/Bufkin-Taylor/Mail Codes 20H-H3-H2-20H4-20H-P-Q-R-S-T-U-V

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
420,000		FTBM: Standard Window Carriers coded C20H Size: #10 Stock: 24 ~~lbxxxxxxxxx~~ Brown Kraft Ink: PMS Reflex Blue and black Prints: 2/0 Please return camera ready art and provide 10 samples to production dept. upon completion of job.	$13.75	
			TOTAL	$5,775.00

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE SEE SPECIAL INSTRUCTIONS ABOVE.

PURCHASING AGENT

FOR OFFICE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

B&J-13.92 Metro-16.13

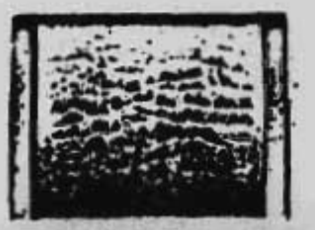
ADDITIONAL INFORMATION

8304040512

1500 WILSON BLVD 513
ARLINGTON VA 22209

REAGAN-GRAM '80





G

EXHIBIT G

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

51

Page 29 of 44 Pages

Name of Committee (or Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Bond Office Services	Mail Services & Postage	10/27/80	1,884.24	Culver U.S. Senate IO ☐ Support ☒ Oppose
Envelopes Unlimited 649 North Homers Lane Rockville, MD 20850	Office Supplies	10/27/80	515.60	Reagan . President ☒ Support ☐ Oppose
Travelworld, Inc. 1500 Wilson Blvd. Arlington, VA 22209	Travel Expenses	10/28/80	5,882.62	Reagan President ☒ Support ☐ Oppose
Travelworld	Travel Expense	10/28/80	425.25	Culver U.S. Senate IO ☐ Support ☒ Oppose
Ramada Inn 929 Third Street Des Moines, IO 50309	Travel Expenses	10/30/80	57.55	Culver U.S. Sneate IO ☐ Support ☒ Oppose
John T. Dolan	Travel Reimbursment	10/30/80	18.80	Reagan President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$8,784.06	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the funding of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

NOTARY PUBLIC

8304040205 1

EXHIBIT H

ITEMIZED INDEPENDENT EXPENDITURES

Page 13 of 20 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate Supported or Opposed by the Independent Expenditure & Office Sought
Medi America, Inc.	Production Cost	4-17-80	8,075.89	Reagan U.S. President ☒ Support ☐ Oppose
Diversified Mailing Serv.	Mailing Services	4-18-80	1,000.00	Cranston U.S. Senate CA. ☐ Support ☒ Oppose
Richard A. Viguerie Co. Inc.	Computer Services	4-18-80	3,500.00	Kennedy U.S. President ☐ Support ☒ Oppose
Berlin & Jones Co., Inc. 2 East Union Ave. East Rutherford, N.J.07070	Printing	4-18-80	400.00	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Berlin & Jones Co., Inc. 2 East Union Ave. East Rutherford, N.J.07070	Printing	4-18-80	400.00	Church U.S. Senate ID ☐ Support ☒ Oppose
Prep, Inc.	Printing	4-18-80	900.00	Kennedy U.S. President ☐ Support ☒ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$14,275.89	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures I have reported in this statement have been made without any cooperation, consultation or concert with, or at the request or suggestion of, any candidate or any authorized committee or agent of such candidate, and that no such candidate or any authorized committee or agent of such candidate has provided me with any information about the plans, projects or needs of the candidate or any opposing candidate which has been used in making these independent expenditures, or the timing or manner of making these independent expenditures.

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires

Notary Public

U00315645 13

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 42 of 51 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political ACtion Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Susan Kardaras	Payroll	11/03/80	153.37	Reagan U.S. President X Support ☐ Oppose
MediAmerica, Inc.	Mail List Rental Mail Services Printing & Courier Reimb.	11/04/80	56,333.48	Reagan President X Support ☐ Oppose
Jacquelene Lopretto	Payroll	11/04/80	361.42	Reagan President X Support ☐ Oppose
Terry S. Feaganes	Payroll	11/04/80	333.42	Reagan President X Support ☐ Oppose
Susan S. Hannegan 6519 Newington Road Lorton, Virginia 22079	Reimbursment for Milage	11/06/80	3.49	Reagan President X Support ☐ Oppose
MediAmerica, Inc.	Production, Media Buys Refund, Printing & Typing Mail Services, & Supplies	11/12/80	21,460.22	Reagan President X Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 78,445.40

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of the candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the funding of dissemination, distribution or republication of any part of the campaign materials prepared by the candidate his campaign committees or their agents.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires

_____ _____
Notary Public

EXHIBIT I

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 44 of 149 Pages

.51

Name of Committee (In Full): National Conservative Political Action Committee

I.D. No.: C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Quip Systems	Equipment Rental	11/19/80	60.77	Church U.S. Senate ID ☐ Support X ☐ Oppose
Trans World Airlines P.O. Box Blue 11302 Newark, New Jersey 07101	Airfreight	11/11/80	110.25	Bayh U.S. Senate IN ☐ Support X ☐ Oppose
Ed Nichols Association 4905 Delray Avenue Suite 302 Bethesdia, MD 20014	Mail list rental Mail services, Postage & Courier Service	11/19/80	18,358.00	Reagan President XX ☐ Support ☐ Oppose
Dianna Hubbard	Consultant Fee & Telephone Reimbursment	11/19/80	103.45	McGovern U.S. Senate SD ☐ Support X ☐ Oppose
Dianna Hubbard	Consultant Fee & Telephone Reimbursment	11/19/80	328.71	Reagan President XX ☐ Support ☐ Oppose
Dianna Hubbard	Telephone Reimbursment	11/19/80	44.16	Bayh U.S. Senate IN ☐ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 19,000.34

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore these expenditures did not involve the financing of dissemination, distribution or republication, in whole or in part, of any broadcast or any written, graphic or other form of campaign materials prepared by the candidate, his campaign committees or their agents.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

Address _____

8304040516

EXHIBIT J

SCHEDULE B — ITEMIZED DISBURSEMENTS

Page 1 of 1 for LINE NUMBER 21
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
116 Club 234 Third Street, N.E. Washington, D.C.	Reception Expense - In Kind to Hager MA Senate Disbursement for: X Primary ☐ General ☐ Other (specify):	6/16/80 Ag. yr to	136.00 date: (364.07)
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Harry I. Hannah 5113 Scarsdale Road Bethesdia, MD 20016	Reference Material - In Kind to Morris PA-25 Disbursement for: ☐ Primary X General ☐ Other (specify):	6/25/80 Ag. yr to	2.70 date: (631.86)
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Roger Reed 1400A King Street Alexandria, VA 22314	Postage Reimbursment - In Kind to Carney IO-6 Disbursement for: ☐ Primary X General ☐ Other (specify):	6/25/80 Ag. yr to	3.85 date: (1172.45
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Harry I Hannah	Postage Reimbursment - In Kind to Huff AZ-2 Disbursement for: ☐ Primary X General ☐ Other (specify):	6/27/80 Ag. yr to	4.83 date: (1304.22
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Hank Povinelli P.O. Box 508 Milford, CT 06460	Direct Contribution CT-3 Disbursement for: X Primary ☐ General ☐ Other (specify):	6/27/80 Ag. Yr to	1,000.00 date: (1,000.0
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Dianna Hubbard 10874 Hampton Road Fairfax Station, VA 22039	Consultant Fee - In Kind to R. Huff AZ-2 Disbursement for: ☐ Primary X General ☐ Other (specify):	6/20/80 Ag. yr to	350.00 date: (1654.2
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Dianna Hubbard 10874 Hampton Road Fairfax Station, VA 22039	Consultant Fee - In Kind to D'Amato NY-5 Disbursement for: X Primary ☐ General ☐ Other (specify):	6/20/80 Ag. yr to	350.00 date: (821.42)
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Clint Roberts for Congress c/o Pierre National Bank Highland at Capitol Pierre, South Dakota	Direct Contribution Disbursement for: X Primary ☐ General ☐ Other (specify):	6/3/80 Ag. yr to	1,000.00 date: (1,000.0
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Arthur J. Finkelstein & Assoc. 117 Smith Avenue Mount Kisco, N.Y. 10549	Survey - In Kind to Napier S.C.-6 Disbursement for: X Primary ☐ General ☐ Other (specify):	6/5/80 Ag. yr to	1,000.00 date: (1,000.0

SUBTOTAL of Disbursements This Page (optional) .....

TOTAL This Schedule (optional) .....

FEC 3,0,4,0,1,0,5,1,7

SCHEDULE B — ITEMIZED DISBURSEMENTS

Page 9 of 9 for LINE NUMBER 19
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (In Full)
National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Lisa Stoltenberg	Payroll	6/30/80	490.14
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Candice Taw	Payroll	6/30/80	439.81
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Roger Reed	Payroll	6/30/80	375.33
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Robin Delphine Bolden	Payroll	6/30/80	202.99
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Returned Checks and Bank Charges		JUNE '80	711.81
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Arthur J. Finkelstein & Assoc. 117 Smith Avenue Mount Kisco, N.Y. 10549	Reimbursment of Expenses	6/5/80	1,416.69
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
	Disbursement for: ☐ Primary ☐ General ☐ Other (specify):		

FEC 4 0 0 3 0 8 3 5 0 4 0 4 0 3 0 8

NATIONAL CONSERVATIVE POLITICAL
ACTION COMMITTEE II
1500 WILSON BLVD., SUITE 513
ARLINGTON, VA. 22209

1st AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
MCLEAN, VIRGINIA 22102

2070

June 5, 19 80

PAY N.C.P.A.C. 2416 69 CTS

DOLLARS $ 2,416.69

TO THE ORDER OF

Arthur J. Finkelstein & Assoc.
117 Smith Avenue
Mount Kisco, N.Y. 10549

NOT NEGOTIABLE

⑈0002000⑈ ⑆056004243⑆ 08188133⑈

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE II

DELUXE - FORM WVO-3 V-6

DATE	DESCRIPTION	AMOUNT
3/80	South Carolina 6C.D. 1,000.00	
/80	Reimbursment of Expenses 1,416.69	
		$2,416.69

830400



Arthur J. Finkelstein & Associates
111 South Station
Mount Kisco, N.Y. 10549
(914) 666-2750

May 1, 1980

Mr. Terry Dolan
1500 Wilson Boulevard
Suite # 513
Arlington, VA 22209

Dear Terry:

The following list of monies are due A.J.F. & Associates, NCPAC/NCREF/NCSEF and expenses:

Colorado - 1st C.D.	4/80	(NCPAC)	$3,000.00	— Pd 1000 5/12
Missouri - Statewide	4/80	(NCPAC)	7,500.00	— Pd 7000 5/12
		(NCSEF)	7,500.00	
		SEE		
Washington - Statewide	4/80	(NCPAC)	500.00	—
		(NCSEF)	500.00	
		SEE		
South Carolina - 6th C.D.	3/80	(NCPAC)	1,000.00	
Missouri - 5th C.D.	4/80	(NCPAC)	3,750.00	— Pd 2,000 5/12
Expenses (1-way)			170.00	—
Illinois - 10th C.D.	4/80	(NCREF)	6,400.00	
		REF		
Expenses (attached)			1,416.69	
Complete total			~~$31,736.69~~ 21736.69	

Your attention to this matter would be appreciated.

Sincerely,

Ronald W. Finkelstein

Expenses: (Letter dated 3/7/80)

Washington	2/13/80	Plane	102.00
		Trans.	15.00
Los Angeles	2/27/80	Plane	618.00
		Hotel	24.00
		Misc.	6.00
Washington	3/11/80	Plane	141.00
		Hotel	78.70
		Hotel	91.51
		Trans.	15.00
		Total	$1,093.21

Credit Card

WPAC Expenses:

Washington	4/9 - 4/10/80	Hotel	70.00
		Plane	125.00
		Hotel	77.48
		Trans.	26.00
		Food	25.00
		Total	$ 323.48

Credit Card

Complete total = $1416.69

1304P

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

October 16, 1980

Mr. Robert Sparks
Sedam & Herge
7600 Old Springhouse Rd.
McLean, VA 22102

Dear Mr. Sparks:

The check sent by the National Conservative Political Action Committee around the 10th of June, 1980 to A.J.F. & Associates, was earmarked specifically for the following:

a) Survey in South Carolina 6th C.D. (partial payment) $1,000.

b) Travel expenses reimbursed (speaking for NCPAC schools/seminars). The total was $1,416.69.

With regard to the survey, at no time did A.J.F. & Assoc. advocate the election or defeat of any Presidential candidate.

Sincerely,

Ronald W. Finkelstein

RWF:dhd

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Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

October 16, 1980

Mr. Curtis Herge
Sedam & Herge
7600 Old Springhouse Rd.
McLean, VA 22102

Dear Curt:

In the past, Arthur J. Finkelstein & Associates has done survey work for the National Conservative Political Action Committee only for Senate, Congressional, and State elections. In every instance, no statements advocating either the election or the defeat of any candidate existed.

NCPAC paid for and saw only its surveys.

Arthur J. Finkelstein was a member of the National Republican Advisory Committee. His participation with this Committee was at best non-existent. He never went to meetings or got actively involved with other Advisory members concerning the Committee's business.

I hope this will answer all questions that you may have. If additional information is needed, please feel free to call.

Sincerely,

Ronald W. Finkelstein

RWF:dhd

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SCHEDULE B — ITEMIZED DISBURSEMENTS

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (In Full)

National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement / Disbursement for: ☐Primary ☐General ☐Other (specify):	Date (month, day, year)	Amount of Each Disbursement This Period
Cluff & Kompany 1160 South State #200 Orem, Utah 84057	Printing	11/13/80	275.00
B. Full Name, Mailing Address and ZIP Code Admiral Limousine Service 1243 First Street, S.E. Washignton, D.C. 20003	Purpose of Disbursement: Contributor Services / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/13/80	94.38
C. Full Name, Mailing Address and ZIP Code Kitty Auer 2937 Daniel Dallas, Texas 75205	Purpose of Disbursement: Consultant Fee / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/13/80	600.00
D. Full Name, Mailing Address and ZIP Code Hotel Washington 15th & Penn. Ave., N.W. Washington, D.C. 20004	Purpose of Disbursement: Metting Expense / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/13/80	4,578.89
E. Full Name, Mailing Address and ZIP Code Arthur J. Finkelstein & Associates 117 Smith Avenue Mt. Kisco, N.Y. 10549	Purpose of Disbursement: Voter Survey / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/13/80	10,700.00
F. Full Name, Mailing Address and ZIP Code Laura Cruz 1701 Mass. Ave., N.W. Washington, D.C. 20036	Purpose of Disbursement: Payroll / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/14/80	102.81
G. Full Name, Mailing Address and ZIP Code Karen Admas 1701 S. 26th Street Arlington, VA 22206	Purpose of Disbursement: Payroll / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/17/80	54.17
H. Full Name, Mailing Address and ZIP Code James K. Altman 5340 N. 37th Street Arlington, VA 22207	Purpose of Disbursement: Payroll / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/17/80	168.24
I. Full Name, Mailing Address and ZIP Code Mary Ella Andrukonis 6036 N 25th Street Arlington, VA 22207	Purpose of Disbursement: Payroll / Disbursement for: ☐Primary ☐General ☐Other (specify):	11/17/80	315.72
SUBTOTAL of Disbursements This Page (optional)			16,889.21
TOTAL This Period (last page this line number only)			

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EXHIBIT K

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SEDAM & HERGE
A PROFESSIONAL CORPORATION
ATTORNEYS AT LAW
7800 OLD SPRINGHOUSE ROAD
McLEAN, VIRGINIA 22102
(703) 821-1000

GLENN J. SEDAM, JR.
J. CURTIS HERGE
BARBARA L. ABERNETHY
A. MARK CHRISTOPHER
MICHAEL D. HUGHES
ROBERT R. SPARKS, JR.
THOMAS M. DAVIS, III
OF COUNSEL

1700 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20006
(202) 821-1000
TELEX 89-8388 (HEMPOWER WHEN)
TWX 710-826-0533 (TELEREP 800)

July 22, 1980

The Honorable Charles N. Steele
General Counsel
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

Attention: Marsha Gentner, Esq.

Re: MUR 1252

Dear Mr. Steele:

This letter is written in reply to your letter to National Conservative Political Action Committee, 1500 Wilson Boulevard, Arlington, Virginia 22209, dated July 7, 1980, in which you reported that the Carter-Mondale Reelection Committee, Inc. (hereinafter referred to as "C-M") and the Democratic National Committee (hereinafter referred to as "the DNC") had filed a complaint with the Federal Election Commission (hereinafter referred to as "the Commission"), alleging that National Conservative Political Action Committee, together with certain other named Respondents, may have violated certain sections of the Federal Election Campaign Act of 1971, as amended (hereinafter referred to as "the Act") and Chapter 95 of Title 26 of the United States Code. The Commission has numbered this matter MUR 1252.

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National Conservative Political Action Committee (hereinafter referred to as "NCPAC") appreciates this opportunity, pursuant to 2 U.S.C. 437g(a)(1) and 11 CFR 111.6, to demonstrate that no action should be taken against NCPAC on the basis of the complaint and that the compliant should be dismissed as to NCPAC. In fact, we assert that the complaint fails to meet the technical requirements of 11 CFR 111.4, in that it fails to contain a clear and concise recitation of facts which describe a violation by NCPAC of a statute or regulation over which the Commission has jurisdiction. See, 11 CFR 111.4(d)(3).

I. The Complaint Fails to Recite Facts Which Describe a Violation by NCPAC of a Statute or Regulation Over Which the Commission has Jurisdiction

An analysis of that portion of the complaint which relates to NCPAC fails to reveal a single statement of fact which describes, or supports an allegation of, a violation by NCPAC of a statute or regulation over which the Commission has jurisdiction.

Under that portion of the complaint entitled, "The Facts," the first reference to NCPAC appears on page 15, as follows:

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"Congressional Quarterly reported that National Conservative Political Action Committee (NCPAC) spent more than $600,000 'independently' in 1979 and early 1980, and plans to spend significant amounts on Mr. Reagan's behalf during the general election. (6/14/80, p.1636)"

Thereafter, the complaint contains the following passage:

"In April 1980, NCPAC sent an 'Urgentgram' to potential contributors. Pointing out that 'Reagan has almost reached his spending limit set by Federal election law,' NCPAC warned that 'Reagan will lose valuable momentum if he cannot maintain his campaign advertising program in high gear in the May-June primaries.' The 'Urgentgram' continued:

'When NCPAC was founded in 1976 Ronald Reagan signed a letter personally asking his supporters and other conservatives all over the country to help us. In fact NCPAC was the only organization Ronald Reagan helped in 1976.

'Many thousands of conservatives responded to his call. He is one of the main reasons NCPAC is here today with a 71% win record against the liberals....

'Now Governor Reagan needs our help.

'The ads we produce will be tough hard-hitting ads that will expose Carter's weaknesses as well as promote Reagan.

'These ads will be produced by top notch professionals...

'We will run these ads in major cities and places where many voters will be making up their minds between Carter and Reagan in the next two months." 1/

1/ A reproduction of the "Urgentgram" appears at tab 81 of the exhibits filed with the complaint. It will be noted that the "Urgentgram" contains the statements required at 2 U.S.C. 441d(a)(3) and 11 CFR 110.11(a)(1)(iv).

In the second supplement to the complaint, C-M and the DNC provided the Commission with a copy of an article which appeared in the July 15, 1980 issue of The New York Times. Presumably submitted as a supplement to the recitation of facts, that article contained the following passage relevant to NCPAC:

> "The National Conservative Political Action Committee previewed a series of 10 television commercials that are to be shown in selected markets beginning on Friday. Terry Dolan, chairman, said that the group would spend from $1 million to $5 million."

It is submitted that the foregoing passages demonstrate nothing more than that C-M and the DNC are maintaining a sensitive awareness of the activities of NCPAC. These passages consist simply of factual statements regarding that portion of NCPAC's activities which relate to the making of independent expenditures in support of the nomination and election of Governor Reagan to the office of President of the United States. These expenditures have been and will be made in accordance with 2 U.S.C. 431(17) and 11 CFR 109.1, in that they are made without cooperation or consultation with any candidate, or any authorized committee or agent of such candidate, and are not made in concert with, or at the

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request or suggestion of, any candidate, or any authorized committee or agent of such candidate.

C-M and the DNC also attempt, in page 5 of the complaint as supplemented by the appendix, to allege that, in making independent expenditures in support of the nomination and election of Gov. Reagan, NCPAC has utilized agents of Reagan for President. See, 11 CFR 109.1 and AO 1979-80. As to those vendors of NCPAC which are listed in the appendix, NCPAC notes the following:

> Appendix (1). Arthur J. Finkelstein & Associates conducted polls for NCPAC (not, in any event, related to the independent expenditure activity under review), which did not include any communication expressly advocating the election or defeat of a clearly identified candidate. The cost of such polls thus constituted an operating expense and not an independent expenditure. See AO 1979-80.
>
> Appendix (4). There is no allegation that Richard A. Viguerie Co., Inc. or American Mailing Lists Corp. is an agent of Reagan for President. (The fact that Richard A. Viguerie Co., Inc. and American Mailing Lists Corp. may have provided services to the 1976 Reagan campaign, which NCPAC can neither confirm nor deny, is irrelevant by reason of the fact that that was a separate election.)
>
> There is no allegation that Diversified Printing Services, Inc. and Metro Mailing and Printing are agents of Reagan for President.

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Diversified Mailing Services, upon information and belief, is presently known as Diversified Mail Marketing. NCPAC can neither confirm nor deny that Diversified Mail Marketing is or was a vendor to Reagan for President, but, in any event, the services provided by that firm to NCPAC consist of mechanically folding letters, inserting letters in envelopes, applying postage to the envelopes and bundling envelopes for mailing. Such activities are operating expenses and not independent expenditures. See, AO 1979-80.

Appendix (5). NCPAC has no record of having engaged "Human Events" to provide list rental and computer services. Such services are, in any event, operating expenses and not independent expenditures.

Appendix (6). There is no allegation that Input Data Assoc. is an agent of Reagan for President.

Appendix (7). NCPAC has not engaged the services of Ed Nichols Assoc. Wiland & Assoc., Inc. provides computer services to NCPAC designed to aggregate contributions to NCPAC for use in preparing and submitting its periodic reports to the Commission. Such activities are operating expenses and not independent expenditures. AO 1979-80.

Appendix (8). There is no allegation that Lone Star Press and Mail Room, Inc. are agents of Reagan for President.

Appendix (9). There is no allegation that Smarr Mailing, Thompson & Assoc. or the Name Exchange are agents of Reagan for President.

Appendix (11). Tri-State Envelope Corp. have been engaged by NCPAC to supply it with printed envelope stock based upon design, copy and layout supplied by NCPAC. Such activities are operating expenses and not independent expenditures. AO 1979-80.

Appendix (13). There is no allegation that Frank Gunpert Printing, Maryland Litho, McCollum Press and Smith Lithograph are agents of Reagan for President.

Appendix (14). NCPAC has no record of having engaged Decision Making Information. Polling services are, in any event, operating expenses and not independent expenditures. AO 1979-80.

The final reference to NCPAC in that portion of the complaint captioned, "The Facts," appears on page 31. There it is noted that Charles Black was NCPAC's original chairman and that Roger Stone was NCPAC's original Treasurer. Both these observations are irrelevant to the matter under review, as Mr. Black resigned from NCPAC on or about April 25, 1977 and Mr. Stone resigned from NCPAC on or about October 31, 1977. Neither individual has any present relationship with NCPAC.

NCPAC is a multicandidate political committee, as defined in 2 U.S.C. 441a(a)(4) and 11 CFR 100.5(e)(3), which is incorporated, as permitted by 11 CFR 114.12(a), under the Non-Profit Corporation Law of the District of Columbia and which is qualified to transact business in the State of Virginia. The Board of Directors of NCPAC consists of John T. Dolan, Robert L. Shortley and Rhonda K. Stahlman. Mr. Dolan serves as its Chairman and Mrs. Susan S. Hannegan serves as its Treasurer.

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In its complaint, C-M and the DNC attempt, improperly, to persuade the Members of the Commission, through the use of hyperbolic propaganda, that the recitation of "facts" applicable to NCPAC somehow constitutes a violation of law. For example, C-M and the DNC assert that they "show [in the complaint], at least five interrelated groups of professional politicians, including active Republican office holders and former office holders and other long-term active members of Mr. Reagan's campaign and political staffers, are planning to contribute tens of millions of dollars -- perhaps as much as $50,000,000 -- to the Republican nominees' campaign in fundamental violation of the Fund Act and the Federal Election Act." Notwithstanding this bold assertion, C-M and the DNC fail to allege a single fact to support a funding that NCPAC is "interrelated"[2/] with the other named Respondents; that NCPAC consists of active members of Mr. Reagan's campaign; or, that NCPAC plans "to contribute" to Governor Reagan's general election campaign. Thus, it is requested that the Commission review only the factual assertions, stripped of

---

[2/] It appears that what C-M and the DNC are attempting to allege by the use of the word "interrelated" is that two or more of the Respondents may be affiliated committees. See, 11 CFR 100.5(g). There is no showing, however, that NCPAC is affiliated with any of the other Respondents.

the irrelevant, inflammatory rhetoric and unsupported conclusions, in determining whether the complaint is sufficient on its face to describe a violation by NCPAC of a statute or regulation over which the Commission has jurisdiction.

II. The Alleged Violations of Law in the Complaint are Not Supported by Fact

With reference to the section in the complaint captioned, "Violations of the Law," C-M and the DNC assert that the law has been violated by "a facade of independence" and that "formalistic sham and technicality will not obscure reality." These artistic and creative phrases are not supported by fact and fail to support a finding of reason to believe that NCPAC has committed, or is about to commit, a violation of a statute or regulation over which the Commission has jurisdiction.

For the benefit of the record, however, NCPAC asserts the following with respect to the specific allegations:

> Paragraph I(a)(1) is denied in that it fails to state a violation supported by the facts or by the law. See, AO 1979-80 and AO 1980-46;
>
> Paragraph I(a)(2) is denied in that it is not applicable to NCPAC, which is a multi-candidate political committee;

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Paragraph (I)(a)(3) is denied in that it fails to state a violation supported by the facts or by the law;

Paragraph (I)(b) is denied in that it fails to state a violation supported by facts before the Commission;

Paragraph II(a) is denied in that it fails to state a violation supported by facts before the Commission;

Paragraph II(b) is denied in that it fails to state a violation supported by facts before the Commission;

Paragraph III is denied for the reasons described above;

Paragraph IV is denied for the reasons described above;

Paragraph V is denied for the reasons described above;

Paragraph VI is denied for the reasons described above;

Paragraph VII is denied for the reasons described above;

Paragraph VIII is denied (The Commission has failed to interpret the application of 26 U.S.C. 9012(f) and the issue is before the courts.);

Paragraph IX is not applicable to NCPAC; and,

Paragraph X is denied in that NCPAC is not an authorized committee and, therefore, its name does not include the name of any candidate in its name. The fact that under its name it conducts a project known as "The Ronald Reagan Victory Fund," does not constitute a violation of 2 U.S.C. 432(e)(4) and it is a communication protected by the First Amendment to the Constitution. All statements required by 2 U.S.C. 441d include the full name of the committee. For example, see tab 81 of the exhibits to the complaint.

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III. Conclusion

Contrary to their ambitious assertions in page 2 of the complaint, C-M and the DNC have failed to show through a recitation of facts that NCPAC has committed, or is about to commit, a violation of a statute or a regulation over which the Commission has jurisdiction. Furthermore, the Commission is without authority to conclude that there is reason to believe that 2 U.S.C. 431(17) and 11 CFR 109.1 have been, or may be, violated because of a fear by C-M and the DNC that independent expenditures may determine the identity of the next President of the United States and may determine whether public financing of presidential election campaigns can survive.[3/] See, Buckley v. Valeo, 424 U.S. 1, 14 (1976); Speiser v. Randall, 357 U.S. 513, 520-21, 525-26 (1958); and, First National Bank of Boston v. Bellotti, 435 U.S. 765, 785 n.21 (1978).

As a consequence, the relief sought by C-M and the DNC against NCPAC should be denied and no action should be taken against NCPAC on the basis of the complaint.

Respectfully submitted,

Sincerely yours,

J. Curtis Herge
Counsel to National Conservative
Political Action Committee

3/ Page 3 of the complaint.

EXHIBIT L

ITEMIZED INDEPENDENT EXPENDITURES

Page ___ of 47 Pages

(See Reverse Side for Instructions)

Name of Committee (In Full): National Conservative Political Action Committee

I.D. No.: C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the expenditure & office sought
VIZ WIZ, Inc. 51 Sleeper Street Boston, MA 02210	Production	10/30/80	244.00	Reagan President ☒ Support ☐ Oppose
Transport Clearings, East P.O. Box 33786 Charlotte, N.C. 28276	Freight Charges	10/30/80	30.00	Culver - Iowa U.S. Senate ☐ Support ☒ Oppose
Park Lane Press, Inc. 1501 Guilford Avenue Baltimore, MD 21202	Printing	10/30/80	2,080.00	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Pyrmid Video 340 National Press Building Washington, D.C 20045	Production	10/30/80	241.30	Reagan President ☒ Support ☐ Oppose
Airborne P.O. Box 662 Seattle, WA 98111	Air Freight	10/30/80	318.72	Reagan President ☒ Support ☐ Oppose
All State Courier P.O. Box 1448 Arlington, VA 22210	Courier Serv.	10/30/80	72.71	Reagan President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 2996.13

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication, in whole or in part, of any campaign materials prepared by the candidate, his campaign committee, or their agents.

_____ Signature

_____ Date

Subscribed and sworn to before me this _____ Day of _____, 19____

My Commission expires _____

_____ NOTARY PUBLIC

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SCHEDULE B

ITEMIZED DISBURSEMENTS

Page 6 of 16 for LINE NUMBER 15
Full separate schedule(s) for each category of the Detailed Summary Page

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (In Full)

National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Brent Bozell 317 Rock Spring Road Warrington, VA	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/12/80	454.68
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Anne Marie Dohrs 2916 Olive St., N.W. Washington, D.C. 20007	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/12/80	223.77
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mary C. McIntire 5550 North Morgan Street Alexandria, VA 22312	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/12/80	313.99
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Curry Copy Center 1515 Arlington Blvd. Arlington, VA 22209	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	921.47
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Tilden Financial Corp. 2 Lambert Street Roslyn Heights, N.Y. 11577	Equipment Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	769.09
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
C & P Telephone Co. P.O. Box 27272 Richmond, VA 23272	Telephone Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	975.39
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Airborne Freight Corp. P.O. Box 662 Seattle, WA 98111	Freight Charges Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	220.24
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Eastern Air-Freight P.O. Box 019100 Miami, FLA 23101	Air-Freight Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	44.60
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Pyramid Video 340 National Press Bldg. Washington, D.C. 20045	Production Cost Disbursement for: ☐ Primary ☐ General ☐ Other (specify)	8/13/80	110.65
Subtotal of Disbursements This Page (optional)			$4,034.07
Total Disbursements This Period (last page this line number only)			

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SCHEDULE B — ITEMIZED DISBURSEMENTS

Page 8 of 7 (typo)
LINE NUMBER 19
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
National Conservative Political Action Committee

	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
A. Full Name, Mailing Address and ZIP Code C&P Telephone Company	Telephone Disbursement for: ☐Primary ☐General ☐Other (specify)	10/15/80	10,568.49
B. Full Name, Mailing Address and ZIP Code Tilden Financial Corp 2 Lambert Street Roslyn Heights, NY 11577	Equipment Rental Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	769.09
C. Full Name, Mailing Address and ZIP Code IBM Office Products P. O. Box 57 Philadelphia, PA 19105	Equipment Rental Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	287.18
D. Full Name, Mailing Address and ZIP Code Printer's Inc. 9146 Euclid Court Manassas, VA 22110	Printing Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	530.40
E. Full Name, Mailing Address and ZIP Code Pyramid Video 340 National Press Building Washington, DC 20045	Production Costs Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	673.63
F. Full Name, Mailing Address and ZIP Code Brent Bozell	Reimbursement of Travel Expenses Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	5.92
G. Full Name, Mailing Address and ZIP Code Carl R. Channell	Reimbursement of Travel Expenses Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	94.32
H. Full Name, Mailing Address and ZIP Code Mary Charles McIntire	Reimbursement of Office Expenses Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	99.84
I. Full Name, Mailing Address and ZIP Code Casey Campbell	Reimbursement of Travel Expenses Disbursement for: ☐Primary ☐General ☐Other (specify):	10/15/80	20.00
SUBTOTAL of Disbursements This Page (optional)			13,048.87
TOTAL This Period (last page this line number only)			

M

EXHIBIT M

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (in Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by expenditure & office sought
Metro Printing & Mailing Services	Printing	7/25/80	552.52	Reagan President ☒ Support ☐ Oppose
Diversified Direct Inc.	Printing	7/25/80	1,839.15	Reagan President ☒ Support ☐ Oppose
DC Lithographers, Inc. 7942 L Angus Ct Springfield, VA 22153	Printing	7/25/80	1,400.00	Reagan President ☒ Support ☐ Oppose
Diversified Mailing Svc	Mail Services	7/25/80	5,000.00	Reagan President ☒ Support ☐ Oppose
Composition Systems Inc.	Typesetting	7/25/80	54.86	Reagan President ☒ Support ☐ Oppose
Berlin & Jones Co., Inc.	Printing	7/25/80	2,000.00	Reagan President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 10,846.53

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures do not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agents.

_____ _____

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires

_____ _____

NOTARY PUBLIC

9-15-1980 12:17

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 1 of 52 Pages

Name of Committee (in Full)	ID No
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Diversified Direct, Inc. c/o U.V.B. Box 179 Alexandria, VA 22314	Printing	8/1/80	3,400.00	Reagan President ☐ Support ☐ Oppose
D. C. Lithographers, Inc. 7942-L Angus Court Springfield, VA 22153	Printing	8/1/80	3,241.70	Reagan President ☐ Support ☐ Oppose
Composition Systems, Inc. 1011 Arlington Boulevard Suite W141 Arlington, VA 22209	Typesetting	8/1/80	303.26	Reagan President ☒ Support ☐ Oppose
Metro Printing & Mailing 1200 South Sterling Blvd. Sterling, VA 22170	Printing	8/1/80	2,629.75	Reagan President ☒ Support ☐ Oppose
Eva-Tone Sound Sheet 4801 Ulmerton Road Clearwater, FL 33520	Production Cost	8/1/80	5.25	Church U.S. Senate ID ☐ Support ☒ Oppose
Eva-Tone Soundsheet	Production Cost	8/1/80	5.25	McGovern U.S. Senate SD ☐ Support ☒ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 9,585.21	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported on this schedule were made in cooperation, consultation or concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made to any person in connection with the publication or broadcast of a communication which was disseminated, distributed or republished, in whole or in part, at the request or suggestion of any candidate or any authorized committee or agent thereof.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____
Notary Public

FEC 6.

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 2 of 11 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Metro Printing	Printing	12/19/80	967.86	Reagan President ☐ Support ☐ Oppose
Diversified Mail Serv.	Mail Service Computer Serv.	12/19/80	2,224.75	Reagan President ☐ Support ☐ Oppose
Berlin & Jones Co.	Printing	12/19/80	1,300.00	Reagan President ☐ Support ☐ Oppose
American Mail List	Mail List Rental	12/19/80	350.00	Reagan President ☐ Support ☐ Oppose
Welsh Printing 439 S. Washington Falls Church, VA	Printing	12/19/80	108.30	Grassley U.S. Senate Iowa ☒ Support ☐ Oppose
Welsh Printing	Printing	12/19/80	165.70	Quayle U.S. Senate IN ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 5,676.61

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not result in the funding of a solicitation, distribution, or redistribution or any part of any campaign materials prepared by the candidate, his campaign committee, or their agents.

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires

_____ _____

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N

EXHIBIT N

Page 7 of 9 for
LINE NUMBER 19
(Use separate schedule(s) for each category of the Detailed Summary Page)

SCHEDULE B **ITEMIZED DISBURSEMENTS**

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
Natioanl Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Sedam & Herge 7600 Old Springhouse Road McLean, Virginia 22102	Legal Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/19/80	1,824.82
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
American Mailing List Corp.	Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	90.78
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Composition Systems, Inc. 1011 Arlington Blvd. Arlington, VA 22209	Tyresetting Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	380.22
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Computer & Mail Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	2,143.21
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Postage Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	20,468.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Richard A. Viguerie Co., Inc.	Computer Serv., Mail Fees and Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	8,478.19
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Direct, Inc.	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	1,610.10
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mt. Vernon Publishing 810 North Fairfax Street Alexandria, VA 22314	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	454.74
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Miland & Associates, Inc. 219 East Davis Street Culpeper, VA 22701	Batching & Caging and Computer Service Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	5,449.54

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SCHEDULE B — ITEMIZED DISBURSEMENTS

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (In Full)
National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Outdoor Interiors 1025 Lincoln Dr., Unite Y Annapolis, MD 21401	Sharehousing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/19/80	150.00
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mail Advertising Service 300 E. Stonestreet Ave Rockville, MD 20850	Mail Services & Postage Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/19/80	1,102.11
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mailing Service	Mail Ser.Computer Servic & Sharehousing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/19/80	572.82
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Directech, Inc.	Postage, Printing & Mail Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/19/80	2,233.95
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Wilard R Assoc., Inc.	Computer Service Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/19/80	371.72
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Karen Adams 1707 S. 20th Street Arlington, VA 22206	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/1/80	57.93
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
James M. Altman 5340 N. 37th Street Arlington, VA 22207	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/1/80	120.30
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mary Ella Armstrong 5003 N. 35th St Arlington, VA 22207	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/1/80	120.63
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Richard W. Bliss 1701 Pennsylvania Ave Washington, DC 20006	Payroll Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	12/1/80	57.93
SUBTOTAL of Disbursements This Page (optional)			4,667.27
TOTAL This Period (or Year) (last page this line number only)			

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EXHIBIT O

JUL 26 80 4 0 4 3 0 5 4 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 5

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 23	1035AM	FORT WORTH	TX	817 731 5646			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 23	348PM	FR KANS CY	MO	816 333 6711	J	16	8.39
7 24	247PM	RALEIGH	NC	919 828 7207			
		FR ALEX	VA	703 524 4000	E	19	7.49
7 24	1237PM	CULPEPER	VA	703 825 1776	A	1	.42
7 25	632PM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	F35%	4	2.38
7 25	627PM	DOYLESTOWN	PA	215 345 4040			
		FR ALEX	VA	703 524 4000	F	3	1.95
7 25	616PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	F35%	6	2.99
7 25	1020AM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	E	3	2.15

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C_R = Credit Amount

IT'S A PLEASURE TO SERVE YOU!

C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 6

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	137PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 25	111PM	WATERTOWN	NY	315 782 7513			
		FR ALEX	VA	703 524 4000	E	4	2.46
7 25	539PM	SALT LAKE	UT	801 355 1993			
		FR ALEX	VA	703 524 4000	F35%	35	10.15
7 25	624PM	PENSACOLA	FL	904 434 7534			
		FR ALEX	VA	703 524 4000	F	2	2.15
7 25	1015AM	BIRMINGHAM	AL	205 326 0801			
		FR ALEX	VA	703 524 4000	E	3	2.15
7 25	1023AM	BAY CITY	MI	517 894 0639			
		FR ALEX	VA	703 524 4000	E	2	2.15
7 25	516PM	BOISE	ID	208 377 6421			
		FR ALEX	VA	703 524 4000	F35%	10	4.17

942 05

C_R = Credit Amount

IT'S A PLEASURE TO SERVE YOU!

C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 7

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	854AM	MODESTO	CA	209 522 6572			
		FR ALEX	VA	703 524 4000	E	14	6.75
7 25	535PM	SPRINGFLD	MO	417 836 1125			
		FR ALEX	VA	703 524 4000	F35%	11	4.02
7 25	527PM	SPRINGFLD	MO	417 836 1126			
		FR ALEX	VA	703 524 4000	F	1	2.15
				SUBTOTAL			209.34
		CALLS FROM 703 522 2801					
6 27	545PM	MARCUSHOOK	PA	215 485 0154	B35%	2	.48
6 27	536PM	ANCHORAGE	AK	907 276 4500	B	3	1.42
6 30	253PM	CULPEPER	VA	703 825 5100	A	5	1.50
7 3	1011AM	TOWSON	MD	301 321 0838	A	4	1.19
7 8	317PM	BIRMINGHAM	AL	205 326 0801	A	3	1.25
7 8	500PM	ANCHORAGE	AK	907 276 2627	B	16	7.06
7 11	356PM	TALLAHASSE	FL	904 224 3207	A	1	.53

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C_R = Credit Amount

IT'S A PLEASURE TO SERVE YOU!

ORIGINAL

Before the

FEDERAL ELECTION COMMISSION

- - - - - - - - - - - - - - - - x
:
In the matter of: :
:
AMERICANS FOR CHANGE, et al.: MUR-1252
:
- - - - - - - - - - - - - - - - x

Washington, D.C.

Tuesday, November 17, 1981

Deposition of

E. MICHAEL LAWRENCE

a witness in the above-entitled matter, was called for examination by counsel for the Federal Election Commission, pursuant to agreement, taken at the offices of the Federal Election Commission, 1325 K Street, NW, Washington, D.C., beginning at 2:03 p.m., before Sandra Vinson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

Milton Reporting, Inc.
OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
Phones: (202) 833-3598
833-3599

8304045

For the Commission:

Anne Weissenborn
Attorney at law
1325 K Street, NW
Washington, D.C.

Thomas J. Whitehead
Assistant General Counsel
Federal Election Commission
1325 K Street, NW
Washington, D.C.

C O N T E N T S

WITNESS:	EXAMINATION:
E. Michael Lawrence	3

E X H I B I T S

NUMBERS:	IDENTIFIED
Exhibit 1(a) through 1(m): copies of Reagan for President Committee FEC reports; Diversified Direct invoices and memoranda; fund-raising mailings.	16
Exhibit 2(a) through 2(ss): copies of Fund for Conservative Majority FEC reports; FCM checks made payable to Wiland and Associates; Wiland and Associates invoices; Diversified Direct invoices; direct-mail packages	35

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Thereupon

E. MICHAEL LAWRENCE

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the Notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q State your name and home address.

A My name is Edward Michael Lawrence. My home address is Weston Road, Casanova, Virginia.

Q And your telephone number?

A 703-788-4424.

Q Just for the record, are you here pursuant to a subpoena for Wiland and Associates from the commission?

A Yes.

Q Are you aware that you have the right to have an attorney come with you?

A Yes.

Q Yes?

A I knew when you called me, yes.

Q What is your place of employment?

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A Wiland and Associates, Inc., 1101 International Parkway, Fredericksburg, Virginia.

Q Did you move there just recently?

A The company moved there in September of 1980 from Culpeper, Virginia.

Q So, that's why we have two addresses?

A Right.

Q What is your position with Wiland and Associates?

A Regional vice president.

Q How long have you been with the company?

A Six years.

Q What are your responsibilities overall within Wiland?

A I manage the operation of the Fredericksburg office and one of the computer centers.

Q Do you work directly with clients?

A Sometimes, yes.

Q In the negotiation of contracts, for example?

A Yes; although, typically, we do not have contracts with clients. Typically, we have a purchase order and a fulfillment-of-services arrangement.

Q In terms of planning, then, you know how a project is carried out?

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A Yes; somtimes I do.

Q What is the nature of business of Wiland and Associates?

A We are a data-processing service bureau, specializing entirely in direct marketing. We maintain mailing lists and merge/purge, eliminate duplicates within the mailing list, print computer letters, and we analyze response mailings, and so on.

Q Are these mailing lists that you own?

A No. We do not own any mailing lists. We maintain mailing lists for some of our clients. We maintain them on magnetic tapes, but the data is owned by our clients.

Q What is the size of your business? About?

A About $6.5 million.

Q And the size of your staff?

A About 25 people.

Q How is it organized? Do you have clients assigned to one particular person, or could a lot of people become involved?

A Well, the company itself is organized regionally, and the regional operation in Fredericksburg that I manage consists of three departments, the data processing department, the marketing department, and the administrative department.

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In addition, there is a wholly owned subsidiary for data processing and data entry of key punching. Clients deal with people in our marketing department, the customer service people, who receive the purchase order, and whatever types of instructions; those are translated for the data processing department to run on the machines.

Q But you would be probably the main person that a client would deal with initially to begin the process?

A Frequently, yes; although frequently, not.

Before I had the current position, I was the customer service manager and in the marketing department worked -- in a sense I had some involvement with most of the priority account executives and worked directly on a daily basis with many of them.

Q Which position did you have during the 1979-1980 election?

A Customer service manager until August of 1980, at which time I became regional vice president.

Q During the 1979-1980 period what percentage of your clients were political?

A Sales?

Q (Nods)

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A Well, this is a guesstimate, but I would say 35 or 40 percent?

Q Now, you have talked about some specific activities you undertake for clients. Do you do printing?

A Well, we do personalization on Chesire labels.

Q Could you explain that?

A Yes. We print mailing labels, just those little pieces of paper you see stuck on magazines that come to your house, and some non-personalized, for direct-mail appeals or a sales pitch.

It's personalized in the sense that the computer prints the name and address and often additional data on a letter format of some type. We don't print the letter itself on the printing press. Someone else does that. Our clients arrange for the printing of the computer form to be done and it comes to us and we add the personalized data with the computer.

Q Using the same type of type?

A Right.

Q So then, you are not involved in the writing of copy?

A No.

Q How about the mailing of the final product?

A When we are finished with a product, whether it's a

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computer letter or a set of labels, it goes to another company, designated by our client, who delivers or ships it. Those companies are called letter shops or letter houses, the companies that actually stuff the letters into the envelopes and put the postage on and put it into the mail.

Q How many political committees were clients of Wiland in 1980?

A Do ycu mean anything specific when you say "political committee"?

Q For example, the presidential candidates campaign committees.

A Campaign committees?

Q Campaign committees, or not campaign, but political ones that were not attached to a particular candidate.

A I'm guessing to some extent, but quite a few. We generally try to avoid a lot of work with campaign committees because they are temporary and come into being for a given campaign and then go out of existence.

We have done work for such committees from time to time, but most of our work is done in connection with political fund-raising for a permanent committee that is on the scene after an election is over with.

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I would say that there are probably 25 or 30 such committees that we have done business with.

Q On the federal and state level? Mostly federal?

A Mostly federal.

Q You said it was not your ordinary business practice to have written contracts with clients?

A No. Generally, what we do is provide a prospective client with some kind of description of what we do, often written in the form of a letter, along with copies of the standard price schedule that we apply for a specific application.

The business that we then do for such a client generally takes the form of a client sending us a purchase order; we fulfill the purchase order and then send an invoice.

We have occasionally had written agreements with clients, but that is the exception rather than the rule.

Q Do you ever sell mailing lists that you have, or rent them out?

A Well, no, not exactly. We have a subsidiary company which still exists. It's called Wiland Market Analysis and List Brokerage Company, and it's been dormant for several years.

Its business was, as the name implies, the brokering of mailing lists. The list broker is someone who arranges the

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rental of mailing lists between the owner and the user.

In that capacity, in the past, we have been involved in the rental of lists, but they were not lists that we owned. Often, they were not even lists that we maintained.

The function that the company performed was that, when a client wished to carry out mailings, our employees of the subsidiary company would recommend a mailer list that they might want to consider using. If the client decided to use it, then the company would arrange with the owner for the mailing.

Q With regards to the lists that you maintained for other clients, or particular clients, would it be suggested that another client might like to rent that particular list? Would that be a possibility?

A It would be a possibility, but it's on an informal basis. It's really not part of the business. It might come out in a conversation, but it wasn't any significant part of the business activity.

Q Then, this involves a coordination of efforts.

Particularly with political committees, would you discuss a proposed activity of one client with another one, as a standard thing?

A It would be standard not to. Whatever we are doing

for one client, it's with regard to that client's business only. It's not really a proper matter to discuss that with another client.

Q How long ago did the brokerage business that you mentioned cease to really function?

A It ceased to be effective back around '78. There was some activity probably as late as '79 in that we had two different lists, which again we didn't own, but which we managed.

That's something again different from the brokerage list management. In this context the means of business was promoting the use of mailing lists to brokers and mailers, and there were two lists that I think we were probably still actively engaged in managing as late as 1979.

Q Can you tell me what they were? Who they belonged to?

A Yes. I can. Neither one had anything to do with either one of the committees.

One is a list of persons who had responded to mailings of one of the clients, which was the National Right to Work Committee, those that had responded favorably to the committee with or without giving a donation.

That was made available as a list to rent by the National

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Right to Work Committee, and we carried out the function of managing the list for them.

The other one is a little more complicated. The ownership situation is more complicated. It was called the business and professional leaders at home addresses. It was a list which was compiled by means of processing that we did on the computer.

What we did was to take a commonly available list, actually a group of lists -- well, business people at business addresses were run on the computer programs to match those against the commonly available lists of home addresses, and then we combined those names and addresses and information about the size and activity of their companies and the demographics of the neighborhoods in which they lived.

That list was fairly busy for a couple of years in 1977 and 1978, roughly. It was not used in the political fund-raising or a commercial context.

Q Would a list manager be in charge of a list?

A Yes. A list manager is the agent of the list owner, and he performs the function of promoting rentals of that list to list users. Generally, he's compensated by a list owner, well, in a variety of different ways, either by a percentage-of-usage income or by fee.

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Q During 1979, did Wiland do work for the Reagan for President Committee, that is, the primary committee?

A 1979?

Q Yes.

A No. I believe we did a couple of jobs for the Reagan for President Committee in 1980, but not in '79.

Q Did Wiland do any work for the Reagan-Bush Committee or the general election committee?

A No.

Q What did you do for the Reagan for President Committee in 1980?

A I think we did about three or four jobs and they were not, generally speaking, computer printing jobs. We would receive a tape from somewhere else which was not one of our tapes.

Q Names and addresses?

A Name-and-address tapes. And we would convert that tape to our own format or print on a computer letter. In one or two cases, I believe we did print four-by-six cards that were used for a telephoning bank.

Q Do you remember about what part of the year that was?

A Not with precision. I would think mid-year sometime.

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Q Did you have any written contracts with the Reagan for President Committee?

A No.

Q Did you have any with any other person or business pertaining to the work you did for the Reagan for President Committee?

A No.

Q Were you personally involved in the work for the Reagan for President Committee?

A Very peripherally.

I remember having a phone call at one time from a fellow -- I think his name was Frank Donatelli -- who had something to do with direct mail. He asked about our capabilities, and I think I responded to his questions and had a salesperson contact him.

Q Who in the company would have dealt directly with him? Would it have been the salesperson?

A One of the sales people dealt with a woman named Cheryl Swaim on the Reagan for President Committee. The salesman would have been the one that sold the jobs and wrote the letter saying this is how much it would cost.

Ater that was decided she would have dealt with one of the account executives or account coordinators in the marketing

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department in Fredericksburg.

Q You mentioned Frank Donatelli and Ms. Swaim. Do you remember anybody else?

A I don't think I ever talked to anyone else on the Reagan committee, no.

Q Could you, please, give us the name of the Wiland salesperson you mentioned?

A Jim Strasbourger.

Q And the account executive?

A The account executive was Bob Perrot, Robert Perrot.

Q To your knowledge, did they have discussions -- the Wiland person and the Reagan committee personnel -- delve into discussions of campaign plans?

A If at all, very little.

The situation in an election year for a company like ours is one of a frantic business trying to catch up with things. They're already two weeks behind when we first find out about them, and most of the customer service positions in the company are not politically oriented. They are mainly interested in getting the job done. They don't care, basically, what the candidates do in a campaign.

Things like that are more likely to come up in casual

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conversation, rather than a business-related context.

Q To your knowledge, did any individuals at Wiland discuss the political committee activities with Reagan representatives?

A No.

Q As far as you know?

A (Nods) No.

Q Turning to the exhibits, I asked the reporter to mark this document Exhibit 1.

Each document has been marked with its own letter.

Overall the document, Exhibit 1, consists of three pages of expenditures and reports filed by the Reagan for President Committee and showing the expenditures that had been made to Wiland and Associates, copies of two memoranda from Cheryl Swaim to Bay Buchanan, and copies of four invoices sent by Diversified Direct indicating that the products ordered to be furnished were shipped to Wiland, and copies of two apparent mailings that were undertaken by the Reagan for President Committee.

(The documents referred to were marked for identification Exhibits 1(a) through 1(m), inclusive, copies of which are attached to the court copy of this deposition.)

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Turning first to Exhibits 1(a) and 1(b), these consist of the Reagan for President expenditure report showing the payment of $3,925.00 made to Wiland on February 22, 1980, and a memorandum from Cheryl Swaim to Bay Buchanan requesting a check for $3,925.00 to Wiland and Associates for the laser printing of about 75,000 letters and response devices for the RFP-house file mailing.

The first paragraph of the memo cites the March 7, 1980, house-file mailing.

You have already mentioned Cheryl Swaim. Do you know what her position was?

A I don't know her title. Basically, she was a purchasing agent.

Q And Bay Buchanan?

A I don't know the name.

Q Was Wiland and Associates contracted to be involved in a mailing for the Reagan for President Committee that went out on March 7, 1980?

A There were no written contracts. We probably did this mailing. I don't recall the specific job, but it's the type of thing that we do.

Q Were you involved in this project -- well, what would

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you call this? Account rather than project?

A Yes. Not closely on a day-to-day basis, as I say, but I did get the initial call from Donatelli, and I do recall giving it to Jim Strasbourger. I was aware he was doing this work, or work of this type, during 1980.

Q But you don't remember what the content was?

A The content of the mailing?

Q Yes.

A No. We don't really have anything to do with the content. It's more a mechanical or production function.

Q So, who would have provided it? The committee?

A The Reagan committee.

Q So, it's probably a situation where a prescribed letter actually came from another vendor?

A I'm assuming 1(f) is one?

Q No. These are separate items. I'm just dealing with the first two. They seem to be unto themselves.

A Well, 1(b) refers to laser printing and laser printing is a particular type of computer printing in which a general computer prints all the copy.

So, probably -- I can't be certain -- but in this case what the printing company previously manufactured was a

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continuous form probably with the letterhead and maybe the signature on it and maybe some art work. The laser printer is basically a high speed computer printer. Generally the computer prints the entire text, rather than a few lines of fill-in text. Probably, in this case, the entire text was printed.

Q Do you retain any finished products like this?

A Sometimes, but not everthing we do. Some of those are maintained for the purpose of illustrating the capabilities of our equipment.

Frankly, so many political letters look so much like each other that for that reason they are not routinely saved for any sales or promotion purposes.

Another reason is that political clients are not anxious to have their letters shown to someone else, so we might keep a copy of a given letter and, again, we might not.

Q If we were to ask you to see one, would you be willing?

I'm not going to say we would, but if we were to ask, would you be willing to let us without a subpoena?

A I would probably rather have a subpoena, because there is a certain amount of confidentiality involved.

Q Who would have provided the mailing list for a mailing like this?

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A The committee.

Q To your knowledge, do you remember whether there was a particular group or geographic area for this?

A I don't.

Q Look then at Exhibt 1(c) through 1(f), which takes us up through the letter that's headed "Orrin Hatch."

Now, exhibits 1(c) and 1(d) are copies of invoices apparently, from Diversified Direct to the Reagan for President committee, dated February 29, 1980.

On each of the invoices, it's indicated that the product contracted for with Diversified was computer forms, and these forms were shipped to Wiland.

Well, I think you have covered what computer forms are pretty much. For example, looking at 1(f), what would constitute a computer form there?

Q Well, the paper itself -- here, the printing on the printing presses generally would be the letterhead, the three-line disclaimer at the bottom here, certainly the signature, and this box, and most of the copy in the box with the exception of the dollar amounts, which typeface is different from the rest, and the name and address are different from the rest.

Everything on this page with the exception of the name and

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address and the dollar amounts were printed on a printing press.

Q What about the letter itself?

A The text of the letter: Based on the typeface, that is a laser-printed computer letter and is a type that we could have printed, and we probably did it.

Q Do you know whether Wiland did in fact receive these shipments from Diversified related to Reagan for President?

A No; I don't. We frequently received computer shipments from Diversified. They have gone out of business now -- their printing company has -- but we frequently received computer forms from Diversified.

Q Who established this relationship between you and Diversified with regard to the Reagan mailings?

A Well, there was no relationship. It was a matter of Diversified being one supplier of the committee and producing its part -- namely, the form -- and delivering that product to another supplier to perform another part of the job.

We then delivered it to another company. I don't recall who it was, but a mailing house that cut the forms and put them in envelopes and put them in the mail.

So the only relationship between Diversified and ourselves would have to do with being suppliers with a common client.

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Q But it was the Reagan committee itself that made all the arrangements?

A Right.

Q And who did that then?

A Right.

Q Do you know who owned, or owns, Diversified Direct?

A Well, there are two companies which have the name "Diversified" in their titles. This invoice appears to be the Diversified printing company, given the fact that their address on it is Prosperity Avenue in Merrifield. That's where the printing company is.

As I understand it now, they're out of business. Now, the company may still exist, but they are not active. They had financial problems early this year, as I understand it.

There is another company called the Diversified mailing. I'm not sure of the exact title, but it's down in Waldorf, Maryland, which does the lettershop work.

I don't really know directly much about the ownership of the company or either operation. There's not much that I am sure of. I have heard things.

Q Do you know if Richard Viguerie is involved with Diversified?

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A My understanding is that he owns the lettershop in Waldorf. I don't know that for a fact, but it's generally understood to be the case.

Q Do you know if he's connected with the printing at one of the addresses at the top?

A I don't know. My understanding is that he was. My understanding is that he used to own it and sold it to the people who operate it at this time.

Q Exhibit 1(e) contains a handwritten notation up at the top. You can't see it very well, but it says "16th" -- we have interpreted it "16th" -- and do you know whose designation that would have been?

A No.

Is this an envelope?

Q Must be.

A See, in the part of the work we do, we don't ever see any envelope. We don't have anything to do with the envelope, and I have no idea what the "16th" means.

I can't see it on here.

Q It's cut off, I'm afraid, on yours.

A No; I don't.

Q Well, the question is, do you know if there were

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earlier 1 through 15 mailings that you would have been involved with?

A No; I don't.

Q But you do recognize this as probably something that Wiland would have worked on? This Exhibit 1(f)?

A I'll tell you what 1(f) was. It was printed with the type of printer -- I can tell by the typeface -- which we have. It is entirely possible that we printed it. It looks very much like an awful lot of political direct mailing letters and, after six years of this, they all sort of run together.

I don't remember the copy. Orrin Hatch has signed a number of direct-mail letters. I could go back and see if we have copies and produced it, but to swear we did it, I can't. But it could be; it could very well be.

Q Let me ask you about Exhibit 1(c), which is one of the invoices showing a shipment to Wilands. Is the handwriting saying "#16" the same as that that appears at the top here? It looks the same.

A You're probably right. We probably did, but I can't say based on what you've showed me; I can't be certain. There is nothing to indicate we didn't either.

Q Looking at 1(g), this exhibit is the Reagan for

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President expenditures and report, showing a $1,400.00 payment to Wiland on March 12, 1980.

To your knowledge, was the expenditure related to the mailing that we have just discussed, the one designated 1(f)?

A I don't know.

Q Do you have any idea what project it might have been involved with?

A I take it the date on the report is the date the check was issued to the vendor?

Q Yes.

A No. I think, if I recall, we did probably two or three jobs for the Reagan committee in 1980 and I wouldn't be able to tell if the March 12 check was the amount for that one specifically.

Q We haven't been able to establish --

A -- by doing more than one job for them. The earlier one, dated 22 February 1980, for the 75,000 letters -- this is probably some other job.

Q Okay. If you don't know, that's okay.

Turning to Exhibit 1(h), this is a copy of the Reagan for President expenditure report, showing an April 22, 1980, payment to Wiland of $5,710.13 for printing; Exhibit 1(i) is a copy of

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a memorandum from Cheryl Swaim to Bay Buchanan, discussing both the 16th mailing that we talked about before and the 17th mailing. Regarding the 17th mailing, it cites the project and name of Wiland and Associates for "laser-printing of 53,121 letters and 56,622 2-up response devices."

Could you tell us what a "2-up response device" is?

A Yes. A response device is simply a form that the recipient of a letter can fill out if he decides to respond. The "2-up" form that goes through the computer, that's two of them side by side so that the computer prints them two at a time in effect.

Q Turning back to 1(1) -- the part of the document that begins with what looks like an envelope -- this is apparently composed of all parts of a mailing made by the Reagan for President Committee.

At the top of the first page in the handwritten notation "17th." Do you recognize this document or the remaining pages of it?

A Okay. This I don't recognize. This is apparently a photocopy of a window envelope, I guess, 1(1) is. Again, the font is the typeface as it appears to show there and is a typeface of our own laser computer printers. That may mean

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that what's inside that envelope was generated by our laser printing.

The second page, or the next two pages, consisting of a letter headed "Dear Friend and Supporter" and signed by Ronald Reagan appears to be offset printing --from the original art produced on it and that it's a typewriter, not a computer letter. I don't recognize that.

In the normal course of business, we wouldn't see that part of a package.

Q Well, if this was a window envelope, probably that name would have been typed, here, at the top?

A I don't think so. If that were the case -- I don't believe this is a computer letter. This is apparently an offset-printed letter. It's not run through a computer and it's not personalized. Witness the salutation, "Dear Friend and Supporter."

If it were a computer letter, it would be this person: "Dear Mrs. Shortliffe," if this is part of the same direct-mail package. It appears that the package is a non-personalized letter with some form of computerized pieces in addition to the leeter, maybe a 2-up device as on that memo you cited earlier.

Q Would the fifth page of Fxhibit 1(1), which is a

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response device, be what you responded to as "2-up"?

A That could very well be. That is a response device. It appears to be laser printed. Variable information and name and address and dollar amounts, it looks like they are pre-printed. That could very well be folded and show through a window. In fact, the word "from" appears in the front and also appears here.

Q For the purpose of the record, we have just been discussing Exhibit 1(l), which is composed of what appears to be a copy of a window envelope, a two-page, printed letter, a reprint of a Washington Post article, a return-response device, and a business reply envelope. So, there are six pages which compose Exhibit 1(l).

Going back to Exhibit 1(j) and 1(k), these are copies of two invoices apparently sent to Reagan for President by Diversified Direct on April 15, 1980, and April 22, 1980. Both invoices are apparently for printing and computer forms and indicate that the finished products were shipped to Wiland.

Do you know whether, in fact, Wiland received these?

A I don't know for sure. I have no reason to doubt it.

Again, we have received shipments from Diversified very, very frequently.

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Q In your opinion, would the letter which is a part of Exhibit 1(l) be considered a computer form?

A The letter, no. It would not be. The response would, but I should wait for you to ask what the response device would be.

Q Thank you for volunteering that.

MR. WHITEHEAD: Let's go off the record a minute.

(Discussion off the record)

BY MS. WEISSENBORN:

Q Was the relationship between Diversified Direct and Wiland, as reflected in the invoice, 1(j), the same as in the earlier mailing that we have designated as mailing 16?

A The relationship would have been only that of two separate suppliers of the same client.

Q I should point out on invoice 1(j) that there is, again, a handwritten notation that says "17th mailing." Do you by chance recognize that handwriting?

A I really don't know.

Q The "17th" at the top of 1(l), would you reiterate what the Wiland role apparently was in the 17th mailing? What did Wiland do?

A If the various pages of 1(l) are pages from all the

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same mailing, then it appears what we must have done was the personalization of the response device, which is the only piece in what you are describing in 1(l) which has any computer work done on it.

Q Did Wiland do any other work for the Reagan for President Committee that we have not talked about that you can remember?

A When I received the subpoena, and after I talked to you on the phone, I looked through the invoice folders and correspondence folders, and I seem to remember three jobs for the Reagan for President Committee in 1980.

I think one of them had something to do with computer printing, what we described, and then the four-by-six cards. They're like three-by-five cards, only bigger, a continuous use form so they can go into the computer and be separated later. Most commonly, the use for those is to provide a list of individuals to be telephoned on a phone bank for canvassing, as opposed to a mailing.

There is a reference to printing on four-by-six cards in one of the references I looked at; therefore, my memory at this point is not what the job was but that it entailed printing some four-by-six cards.

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Q Is it possible that it could be related to one of the expenditures that you remember within the printing on March 12, 1980, the $1,400?

A It's possible.

Q You mentioned that you found three?

A I think it was three.

Q Are the other two, ones that we have discussed here?

A Probably.

Q You don't remember what the dates were?

A All three, as I recall, involved computer printing and, given the ones that you have got here, these are probably the other two, yes.

Q During 1979, did Wiland do anything for the Fund for a Conservative Majority? And I will refer to it as FCM after this.

A No. In fact, I may be getting ahead of myself again.

After getting the subpoena, I checked our records, and the only thing showing for FCM was in 1981, nothing in '79 or '80.

Now, it may be that some work was done through another company and we didn't bill FCM, but our records indicate that we only worked for them in '81.

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Q If a third party were involved, do you know who it would have been?

A No. I don't know that there was.

Q Does Thompson and Associates sound familiar?

A Yes. I know Mike Thompson and I believe he does handle some of their direct mail.

Q From the records it appears that you did, in fact, do that work through Thompson and Associates for the FCM.

A That's possible.

Q So, therefore, as far as you know, no one at Wiland had any direct contact with FCM in 1979 or 1980?

A That's right. And, as far as I know, they still haven't had any.

Q With whom at Thompson and Associates does Wiland work primarily? What individual or individuals?

A Well, mostly with Mike Thompson and the various people who work with him. I haven't personally dealt with Thompson and Associates in quite a while, so I couldn't tell you who it's through.

I know a variety of people who work for Mike Thompson, in addition to Mike, himself.

Q But primarily concerning 1979 and 1980?

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A I don't know. Mike Thompson and others.

Q In your work with Mike Thompson, did you ever become involved in discussions of the campaign, the substance of the work of a particular committee and the work he is doing for a committee?

A I know Mike Thompson both personally and professionally, and I have conversations with him on a social basis in which we talk about political matters, but we have never talked about political matters in connection with professional matters, such as what Thompson was doing in connection with the campaigns. I'd have no conversation with Mike Thompson about such matters.

Q Do you ever remember talking to him about what Wiland was doing for the Reagan for President Committee?

A No; I don't.

That would be -- I guess I ought to make this point at some time -- especially among political clients, but among all clients generally, all of whom are in the same business and are to one degreee or another competitors and competing for the same thing: mail order, sales, magazine subscriptions.

So, as part of the business you do not talk to one client about what another client is doing. It wouldn't happen. You

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wouldn't talk about what someone else is doing. It would be bad business.

Q To your knowledge, was Mike Thompson aware that you had accounts with the Reagan for President Committee?

A I don't know that he was. He may have been, but I don't know that he was.

Q To your knowledge, was FCM aware of such accounts that you had with the Reagan for President Committee?

A No.

Q To your knowledge, was anyone with the Reagan committee aware that Wiland had already performed services through Mike Thompson related to the Reagan candidacy at the time that work for Reagan -- maybe I better restate that.

A I understand that. No.

Q Looking at Exhibit 2, which goes on for a while, I'll summarize it.

This exhibit consists of pages of reports filed by the Fund for a Conservative Majority to the commission, showing expenditures made by the FCM to Wiland and Associates in support of Ronald Reagan; copies of checks drawn on the FCM account made payable to Wiland; copies of invoices apparently submitted by Wiland to Thompson and Associates; copies of invoices apparently

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from Diversified Direct, showing shipments made by Wiland; and copies of apparent FCM mass mailings.

(The documents referred to were marked for identification Exhibits 2(a) through 2(ss), inclusive, copies of which are attached to the court copy of this deposition.)

Turning to Exhibit 2(a) through 2(d), which is the first packet, these are documents which consist of an FCM report showing expenditures of $1,900.63 made to Wiland and Associates on January 4, 1980, in support of Ronald Reagan.

After that, a check made to Wiland and Associates in the same amount, drawn on the FCM account; a Wiland invoice, number 24681, sent to Thompson and Associates; and a five-page document entitled "Reagan Gram Package."

Looking at the invoice and the Reagan Gram Package, can you identify these?

A The invoice, yes, is one of our invoices.

The Reagan Gram, I'm pretty sure we did this Reagan Gram. I vaguely remember the package because it was a little bit unusual. I think it was originally on yellow paper and made to look like a telegram and was printed on the laster printer.

I can't be certain it was produced by us, but I suspect it probably was.

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Q On Exhibit 2(b), a copy of a check to Wiland, there is a handwritten notation, "CFR '89" and capital "I" and capital "E". Do you know what that is?

A No.

Q Would you believe that the Reagan Gram Package at 2(d) is, in fact, the same mailing that's cited in the invoice?

A Probably.

Q Who made arrangements with Wiland for this particular project?

A I think Mike Thompson.

If you look at the invoice under the customer purchase order, it follows that the Thompson on the invoice is Thompson and Associates. I think it was probably Mike Thompson.

Q Who would have prepared the copy?

A I would assume Thompson and Associates.

Q In a situation like this, who selects the particular mailing lists or the potential recipients?

A That can vary from situation to situation.

Selecting or, at least, recommending a mailing list, would be something that Mike Thompson does. In some cases, however, a direct-mail consulting company or an agency might be in a situation where the client said, here is the list we want, write

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some copy.

I can't say in this case who decided what list to mail, but it would have been some sort of cooperative situation between Thompson and Associates and his client, I would imagine.

Q From the invoice, can you tell which mailing list was used? Would it be one provided by you?

A I can tell it's not one of ours because of the entry to convert foreign files: "convert, sort and consolidate three foreign files."

Q Yes.

A The phrase "foreign files" means in this context that they are files we don't maintain and they have to go through a conversion process in order to use them, re-format them.

Further on the invoice refers to three lists: "Reagan donors" and "FCM 1977-1979" -- people who donated then -- and "FCM 1976 and prior."

Q Reagan donors: that would be one that came from outside?

A All three of these came from outside based on this invoice.

Q Do you know where the Reagan donor list would have come from?

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A No.

Q Do you know whether Wiland performed any services for FCM prior to this one? This is the earliest one we have.

A I don't remember, no.

Q To your knowledge, was the Reagan for President Committee aware of this mailing?

A Not to my knowledge.

Q You didn't talk to anyone in the Reagan for President Committee about it?

A No; we don't.

Q Looking at Exhibit 2(e) through 2(g), this exhibit is cmposed of the FCM report to the commission showing the expenditure of $1,201.00 to Wiland on March 3, 1980, for computer services in support of Ronald Reagan; a copy of an FCM check made payable to Wiland for $1,201.00, dated March 3, 1980; and a copy of invoice number 25292, apparently sent to Thompson and Associates.

Can you identify the invoice?

A Yes. It appears to be one of our invoices.

Q Could you briefly explain to us what the service was that you performed here?

A Yes. It was a merge/purge, which is a series of

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programs where we take a number of different lists, put them into a common format, identify duplicates between them and within them, consolidate those duplicates, and then compare them with the suppression files.

The suppression file is generally the clients, his donors and customers, and, if those donors and customers appear on the rented list, they are suppressed from the rented list for mailing. So, it's a duplicate-identification process.

This invoice indicates that there were 84,887 names on the mail file records -- those originally to be mailed -- which after being matched against each other and against the suppression file, totaling 40,991, the records were reduced down to 73,677 records which were mailed.

So, that's about 11,000 duplicates that were eliminated and about 73,000 names for Chesire labels.

Q Are the Chesire labels a particular kind?

A They are the most common kind, normally.

Q After "merge/purge #1" there is a notation of "January FCH/CIT." Do you know what that means?

A No; I don't.

Generally, we ask our client for a job title because the merge/purge system produces certain reports which we like to

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identify based on the client's own page name or the "merge/purge #1" system. So, that's probably what the client, Thompson and Associates, told us what the title was and we had it when asked for information to fill out the work order forms. I don't know what it stands for.

Q Do you know if the invoice relates to a particular mailing? Would it always be in association with a particular mailing?

A Yes. One of the reasons for doing a merge/purge is to make sure that you don't continue to mail two letters to the same person on the same day. So, you take all the lists that you are going by for any given mailing and you merge/purge them.

Q It wouldn't do to have it ready because of the particular things that should go out down the line?

A In political direct mail there is no such place, no such thing as "down the line."

Q Was it here?

A I don't know.

Q To your knowledge was the Reagan committee aware of this mailing?

A No.

(Brief recess)

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BY MS. WEISSENBORN:

Q Turning to 2(h) through 2(i) of these exhibits, they consist, namely, of a check made payable in the amount of $459.17 to Wiland and Associates, dated March 21, 1980, and a copy of a Wiland invoice, 25688, dated February 15, 1980.

Can you identify this invoice?

A Yes. That is one of our invoices.

Q Among the services that seem to be here is something that is called "convert and sort." What does that mean?

A "Convert" refers to a situation where a tape we do not maintain -- a tape comes from somewhere else with the names and addresses on it. It's sent to us for processing. Its format, or whatever, of the bureau serviced is not a format that our programs can use.

When we do receive such a tape -- a foreign tape, we call it -- we convert that foreign tape to a program that is recognized and process it. Then, the names and addresses on it are sorted, generally into zip code sequence, for mailing.

Q Was this invoice related to a particular mailing?

A I would imagine that it was. Based on the invoice, it appears that we received three tapes from someone else. One of them was from FCM for $5.00 and up donors. The second one

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is FCM, 1976 and prior, $10.00 and up donors; and, third, a FCM CIT Reagan 1980 donors.

What we did was convert those into a format, sort them into a sequence, which isn't specified, and print Chesire labels for each of the three lists.

Q But do you know what mailing this would have been for?

A No; I don't.

Q Exhibit 2(j) through 2(l) are copies of an FCM report showing an expenditure to Wiland in the amount of $1,299.00 made on May 27, 1980, for printing expenses; and a copy of a check made payable to Wiland for that amount; and a copy of an invoice, 26012, sent to Thompson and Associates on March 12, 1980. Can you identify the invoice?

A Yes.

Q Could you tell us what the services are here and, in particular, what it means by "splits, key assignment"?

A Again, this is a merge/purge which involves several lists, several separate lists, which are combined together so that the duplicates can be eliminated.

The "splits, key assignment and printing" would mean there were splits after the merge/purging that are done on unique names that are left. After the duplicates are consolidated

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they are split back into the list they came from.

So, if you have ten lists going into a merge/purge, then a split at the end would create ten separate mailing lists.

"Key assignment" refers to the process of assigning to each name and address a record on each of the lists, a code usually called a mail key which identifies what name and address that list comes from.

The "printing" would refer to the printing of Chesire labels in this case.

Q Do these pertain to a particular mailing?

A Again, I'm sure it would but, again, I don't know what mailing.

The FCM check and report is for printing expenses, $1,299, and the bulk of the charges here on the invoice relate to computer processes and processing.

Q Looking at 2(m) through 2(p), these documents consist of a copy of the FCM report showing an expenditure to Wiland of $1,259.11 on June 24, 1980, for computer services in support of Ronald Reagan; a copy of an FCM check to Wiland for $1,259.11; and a copy of an invoice, 26441, sent to Thompson and Associates on April 14, 1980; and a six-page document titled "Texas Package." Can you identify the invoice?

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A Yes.

Q What about the Texas package?

A No. I haven't seen that before.

Looking through it, it appears to have elements of a direct-mail package, none of which are computer-personalized. The last page of this section here appears to be a copy of a window envelope and that contains the mail when it goes out to the recipients.

What it looks like is a reply envelope for the recipient to use to send in a donation. I imagine that, if I am looking at this thing correctly, and, if this is in fact related to that invoice, that somewhere there was a Chesire label affixed to one of these pieces, which shows through the window of the carrier envelope.

Q That Wiland would have done?

A We would have produced the label after doing a merge/purge, but I've never seen these pieces of the package.

Q You mean the Texas package?

A Right.

Q So, judging by the invoice, what would have come to you?

A Tapes. Judging by the invoice, what came to us was

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tapes which we merge/purged, which identified the duplicates, and then consolidated and split, assigned keys and assigned labels.

Q And what was shipped back to Thompson and Associates?

A The labels; also, the tapes of the merge/purge.

What we do is an enormous volume of merge/purge. Sometimes the tapes are from the client himself, who arranges for all the tapes to be ordered, and then they are boxed and delivered and picked up and shipped down to us, or wherever.

Other times, the company from whom the tapes are ordered, which would be the list owner or list manager, would ship the tapes directly to us, and the tapes would come in directly to us.

Our practice is to return the tape to whomever sent it, and I can't tell from the invoice which it was in this case.

Q To your knowledge, was the Reagan for President Committee aware of this mailing of the Texas package?

A No.

Q Turning to 2(q) through 2(x), these documents consist of an FCM report showing the expenditure to Wiland of $13,728.50 on July 25, 1985, for computer services in support of Ronald Reagan; a copy of an FCM check for $13,728.50 made payable to

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Wiland; a copy of an invoice, 26910, and invoice, 26892, the latter of which is composed of two pages; copies of two invoices apparently sent by Diversified Direct to FCM in care of Thompson and Associates for printing services and computer forms and shipped to Wiland.

Note that on these invoices are handwritten notations. The first one is "VP survey page 1 through 2 only" and on the second is the notation "Final Drive."

The final copies are apparently pages designated in the in the Reagan vice-presidential survey package and the final-drive package.

A Do you have two Diversified invoices? I only have one.

Q The first is followed by the survey package, 2(v), and the second invoice is 2(w). You have that?

A Yes.

Q Can you identify the two Wiland invoices, 2(s) and 2(t)?

A Yes.

Q Can you identify the two mailing packages at 2(v), which is the Reagan vice-presidential survey package, and at 2(x) which is the final-victory-drive package?

A 2(v), I don't recognize. It's called the

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vice-presidential survey package and it doesn't appear to have computer personalization of the pieces in the package. The letter is "Dear Friend" and is not personalized, and the other inserts don't appear to have computerization allowed for on them. So, again, I would imagine that this mailing was addressed by a label, and that's all we would have ever seen of the mailing, the label. We would not have seen these other pieces.

The invoice on 26892, which is the two-page invoice, on the first page there is a reference to merge/purge 5 and under that part of the invoice there is a reference to the printing of Chesire labels.

My guess is, without really knowing, that the invoice and this mailing are related. That part is personalized and we probably produced the labels which were used to address this package.

Now, the portion -- and I'm referring to merge/purge 6 at the bottom of the first page and the balance of the invoice on the second page -- all that refers to printing laser letters.

Your second package here under 2(w), the final-victory-drive package, is a laser. So, again, if the package and that invoice are related. It appears that the laser letter for the

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final-victory-drive package must be what is referred to on the invoice, but then there's the vice-presidential laser letters that are referred to, so, I don't know.

Q But we don't see a laser letter connected with the vice-presidential package?

A I don't see any here.

Q On invoice 2(s), which is the first one, there is a reference to "CCM Master File." Do you know what the CCM is?

A The CCM is a variation of what a list is called if a firm has contributors that support conservative and moderate causes, which is a list that Mike Thompson owns, or that Thompson and Associates owns, and which he rents out to mailers. We maintain it for him.

Q Going back to what we were talking about in terms of the laser letter involved, which is the second page of the final drive package, who would supply the copy for that?

A Presumably Thompson and Associates.

There are two laser letters there.

Q You're right: May 16th and May 15th. That's Exhibit 2(x).

A The first one, you don't have a whole thing. At least, in my package, I don't have. There's a page 1 and a page 2,

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but no signature.

Q No. We don't have that.

On the invoice involving the laser letters, the second half of the invoice, 26892, talks about the "Label Set 1" and "Label Set 2" and so on. What would that be?

A Well, the label set is the term that we use at Wiland and Associates to describe or identify a physically separate set of name-and-address records which have been split out at the end of merge/purge.

Usually, at the end of merge/purge the record is split out to whatever number of lists were supplied. Generally speaking, the label set is synonymous with the names and addresses which goes to the list that was input for merge/purge.

Now, sometimes a label set is made by combining the different lists, but mainly it's the original list that it came from.

Q Since there doesn't seem to be a laser letter involved with the vice-presidential package, but there are two with the final-drive package, is it possible that on the invoice there was a mistake down at the bottom of the first page and that both of these are laser letters that are involved here really with the final drive?

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A What you have described as the final drive is 2(x). There are two laser letters within it. I'm guessing, but our invoices reference the vice-presidential letter and the final-drive letter and are the references to those two laser letters, but neither one of them is a vice-presidential letter.

Q Right. They're not a part of the vice-presidential package.

A Are you sure you got those correctly?

Q This is the way they came.

A I don't know how to explain that.

Q Did I ask you who supplied the copy?

A Probably Mike Thompson.

Q And the mailing list?

A Yes, Thompson.

Q To your knowledge, was the Reagan committee aware of either of these mailings?

A No.

Q Exhibit 2(u) and 2(w) are invoices from Diversified.

A Yes.

Q A handwritten notation appears to link these to the vice-presidential survey and the final-drive mailings, which are 2(v) and 2(x). Again, for the record, tell us what Diversified

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would have provided, as far as you can tell.

A Computer forms, three colors on one and one color on the other side.

In the case of that handwritten notation, "VP survey," it appears they have supplied 205,000 of them, and in the other case of 2(w), which is notated "Final Drive," they are billing for 133,000. Part of what is confusing is making those numbers match up with cur invoices.

The output on our invoices is around 200,000, or 247,252. These numbers just don't match up with the numbers of computer forms that Diversified printed.

Now, it's possible that if we were to add up the individual quantities for the individual label sets on this invoice for the vice-presidential letter that would correspond to the Diversified's quantities. I could add them up, if you like?

Q That's not necessary.

A It might correspond. On the face of it, it's not easy to relate the Diversified invoices to ours.

I can't tell from our invoice when we actually did the merge/purge. Is the date of the invoice the date of billing as opposed to the date of the job? Sometimes the coordination of the mailing is such that the client has to order the computer

-- in order to have them on, maybe we have to order those on the computer and batch and enter the merge/purge and we might have to guess about how many to order.

I'm guessing now. I don't know how to relate them.

Q But, again, it would have been Thompson that coordinated the activities between yourself and Diversified?

A Yes.

Q All right. That's all with them.

Now, 2(y) through 2(kk), these documents are composed of FCM reports to the commission showing expenditures to Wiland on September 2, 1980, October 20, 1980, and August 8, 1980, in the amounts of $1,835.81, $1,728.32, $47.73, and $97.10.

There are copies also of checks made payable to Wiland in the above amounts and copies of Wiland and Associates invoices, 27261, 27262, 27910, and 27312, sent to Thompson and Associates on June 24, June 25, and August 20, 1980; copies of two apparent FCM mailings, designated "Anti-Carter Letter A & B" and "Reagan Pre-Convention Package and Reagan Convention Package."

Are you familiar with the invoices, first of all?

A They are our invoices, yes.

Q What about the mailing packages of Exhibit 2(jj)? Actually, two letters are involved, this one and the one at

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2(kk).

A Again, they are both "Dear Friend" letters. They are not computer letters.

It's not immediately apparent to me how these pieces go together in the package.

Q I should explain that in putting them together I'm not sure they do. I was hoping that maybe you could see which ones go together.

A I can't say. In the "Dear Friend" letters, there was no reason for us to see them. If you go beyond the letters to what appear to be inserts in those mailings, there is a piece that has at the bottom part of the page a certificate of appreciation, and that could have been a computerized piece.

Q Let me say that this is a part of Exhibit 2(jj), number 2, the second part. And you are saying it could have been something Wiland did?

A Yes; it could have been. The word "sample" is written across it diagonally.

It may have been a piece where the recipient's name is printed in, since it's not filled in. I can't tell for sure.

Further down, under the "Reagan Pre-convention Package and Reagan Convention Package," which is 2(kk), the Reagan "Victory

Alert" from Citizens for Reagan, that is a quasi-telegram format. I can't tell, but I don't think that's a computer letter. I can't be sure, but I don't think it is.

Again, I can't identify in that package any pieces that would have been computerized.

Q On the second to last page of 2(kk), it looks as though there was a label attached to the copy. Would that have been something you would have done?

A There would have been a label showing through the envelope. The label had to be stuck on something that was folded and inside, and I can't find the piece.

Usually, it would have been stuck on a reply device. Sometimes a label is affixed to the back of a reply envelope and the reply envelope is inserted so that the label shows through, so that may have been where it was.

Q I see.

A But, again, based on these invoices, except to whatever extent the merge/purge relates to the titles you have in the package -- I can't for certain say that the merge/purge is related to those packages.

Q Especially, you're saying for invoice 27261? There's a typed designation and a handwritten designation, "Anti-Carter,"

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so you really don't know.

A (Nods)

Q Enough of that one.

2(11) through 2(nn) consists of an FCM report showing an expenditure to Wiland of $3,664.66 on September 9, 1980, for computer services in suppport of Ronald Reagan; a copy of an FCM check made payable to Wiland in the same amount; and a copy of a Wiland invoice, 27453, sent to Thompson and Associates on July 11, 1980.

Can you identify the invoice?

A Yes.

Q There is a designation on the invoice of "Merge/Purge #10 - Thompson and Associates - On the White House."

Do you know what "On the White House" refers to?

A No. Again, it's a job title.

Q In other words, there probably was a mailing associated with that?

A Yes.

It may be that something like "On to the White House." A word may be left out.

Generally speaking, the invoices, when the customer gets them, are related to the jobs by them so that they can go by the

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customer purchase order number. That's the key thing that tells Thompson and Associates, when they received this invoice, what the work was for. It ties back to the purchase order number of theirs.

Q Again, we do not know that it's a mailing, so it's hard.

Let me see. According to the invoice, you were involved only in the computer, merge/purge part?

A Right.

Q Okay.

Then, finally, looking at Exhibit 2(oo) through 2(ss), this consists of FCM reports showing an expenditure to Wiland on October 1, 1980, of $700.51; a copy of an FCM check made payable to Wiland in the amount of $700.51; and Wiland invoices, 27707 and 27732, sent to Thompson and Associates on July 31, 1980; and a nine-page document entitled "Election #1 Package."

I would note that on invoice 27732, there is a handwritten notation at the bottom which seems to say "Election #1." Hence, I have assumed that refers to the "Election #1 Package."

Do you think that is a proper assumption?

A I don't know.

Q Can you identify the invoices?

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A Yes.

Q Do you recognize the mailing package, the "Election #1 Package"?

A Again, it's not a computerized package and for that reason would not have passed through our hands or into our shop. It would have been part of the job we were not involved with or wouldn't have seen. I don't recognize it.

Q Did Wiland perform any services for FCM which we have not talked about that you know of?

A As I mentioned earlier, we did some work in this year, that's 1981, two or three jobs. I can't remember at this point what they were. Obviously, they are not related to the 1980 election.

Q But nothing that you know of involving the 1979 or 1980 activities?

A No. As we have gone through the invoices, I have had vague recollection, knowing that Mike Thompson had been doing some work for FCM. Beyond that, I think that's the only thing I knew about FCM. They were Mike Thompson's clients and they were backing Reagan.

Q If we needed to know anything more specific from somebody in your office, or the names that you have already

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given us -- are they the people that dealt more directly with these projects?

A Well, any one of them. If you need to ask any more questions, I can go and look in the files and research them and answer them. If you would like, or if you ask me, I would be happy to do that. And to ask others in the organization, that would be fine, too.

If an answer would involve giving you documents of our clients, or information about our clients' activities, I would prefer to do it under subpoena.

Q It may not be necessary, but just in case.

Turning then briefly to the National Conservative Political Action Committee, did Wiland do any work for NCPAC?

A Yes.

Q In 1980?

A Yes.

Q What did you do for them?

A Mainly, work associated with maintaining a part of their contributor list. The work began in the middle to the last part of '78 and extended to August of 1980.

The work we did for them largely consisted of lock-box caging operations, which means when their fund-raising mail came

back to them we would pick it up at the post office in Washington, drive it to the office, open it, take out the checks, make the deposit out for them, take it to the bank in Culpeper, batch the reply and key punch in the reply devices, add the donation amounts, and mail them the computer list of donors.

Now, the situation was somewhat complicated by the fact that we started doing that work in late '78, but did not at that time take over the existing list of NCPAC contributors. That list was, at that time, and as far as I know still is, maintained by the Viguerie company. I don't have personal knowledge of that, but my understanding is that NCPAC had a contract whereby the Viguerie company did fund-raising and associated work for them, including the computer work.

The basic picture I got from NCPAC was that they were not pleased with the computer work that the Viguerie company was doing in maintaining their file, so they wanted us to take over that part of it which was related to the recording of information from recent or current contributors and give a history on the current contributors and to produce their schedule A and FEC reports and then produce tapes after each one of our updates.

We actually did two tapes. One tape had the names and addresses and then the donation amounts that people contributed

during that period.

Another company printed the thank-you letters for them, and the Viguerie company added the information that was captured and stored it all in a fuller version of the NCPAC file.

That relationship with NCPAC extended from late 1978 until 1980.

Q Then, was part of your function to break down the contributions by project, their own internal projects?

A Only to the extent that we broke -- each day when we picked up that mail, we opened the mail daily and prepared a daily tally of the money that was received, and that tally was broken down to a mail key. The mail key is a code which identified the appeal that generated the contribution. Generally, it also identified the list that was mailed to with that package.

So, we would give them the report and key X, Y, Z, and $2200 and so on.

Q Do you remember if the keys were in support of the Ronald Reagan candidacy?

A I don't know.

Generally, we didn't know what a key meant.

Q What form was it?

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A Three or four letters and numbers: ABC-1.

Q Or 1-H23?

A A code like that.

Q Who was your principal contact at NCPAC?

A During that period my principal contact was Terry Dolan. He contacted me in '78 indicating that he wanted us to help in the computer area.

I met with him a couple of times and set up this relationship. After it was set up, our account executive, Bob Perrot, whom I mentioned earlier, dealt with the various people at NCPAC who were liaisoned to us.

The one who was the original liaison was a woman named, when I first knew her, Becky Cecil. I think she then got married after that, and I think her married name was Burlingame. She eventually left NCPAC and someone else took over. I don't know the name of that person or what that person had as a role after Becky left.

Q But do you remember any particular involvement with a specifically Reagan-oriented project of NCPAC?

A No. Again, in the case of NCPAC, the work that we did for them was related to the back-end of their mailings. We would receive the contributions in the mail. After the mailings

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had gone out and been received by the prospects and then the prospects that replied by sending in donations, we would receive the donations, deposit the money. The Viguerie company continued to do the production of the mailings.

Frankly, we went into the relationship hoping that we would get some of the promotional and some the merge/purge and maybe even to maintain a full file. That never materialized and for that reason it was not particularly attractive as an account for us. It frittered away in 1980.

We didn't devote a whole lot of time to it, and for that reason maybe NCPAC was not satisfied since we haven't been doing their contract work for them.

Q How much money was involved in this in terms of your involvement? Approximately, how big a project was that?

A It was never really enormous. I think we charged them fifteen cents per piece of mail we opened, and it would suprise me if we opened more than 25,000 pieces in two years.

Now, that's a guess. Again, I don't know the exact number.

Q I understand.

A The thing is, although it may have been a fairly expensive mailing program, we were not handling the large-number part. The back-end part, particularly in response to a direct

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mailing, is about two percent of the mailing. So, whoever is doing this mailing has a hundred percent of the number and the back end is doing two percent. We were doing two percent.

Q I think you have already answered this in general, but did you discuss your work for the Reagan for President Committee with any person at NCPAC?

A No.

Q Did you discuss your work for NCPAC with any person in Reagan for President?

A No.

Q You mentioned a Viguerie company. Is there, in fact, only one, or are you aware of more than one controlled by Viguerie? We did talk about Diversified.

A Richard owns several companies. Usually, when people say "Viguerie," they mean the whole complex.

Q Do you know where it's located?

A Falls Church.

Q All pretty much in the same area?

A The operation which plans and carries out the mailing programs for political and charitable organizations is on 7777 Leesburg Pike, Falls Church.

Either the company, or Richard himself, owns the letter

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shop down in Waldorf. There may be other production companies that I'm not aware of, but the main company is there in Falls Church.

Q Are there other names that he uses besides "Viguerie"?

A The Viguerie company is the most commonly used name that I know about.

Q That concludes all the questions I have.

As Tom Whitehead told you earlier, you have the right to see the deposition after it's been transcribed, or you can waive signature. Do you have a preference?

A Well, maybe the best thing would be to notify me when a copy would be available.

Q So, signature is not waived?

A Not waived.

MS. WEISSENBORN: Thank you.

(Whereupon, at 4:00 p.m., the taking of the deposition was concluded.)

(I have read the foregoing pages 3 through 64, inclusive, which contain a correct transcript of the answers by me to the questions therein recorded.)

_____

E. Michael Lawrence

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CERTIFICATE OF NOTARY PUBLIC

I, Sandra Vinson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and thereafter reduced to typewriting under my direction; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, not employed by any of the parties to the action in which this deposition was taken; and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Sandra Vinson

Notary Public in and for
the District of Columbia

My commission expires:

July 14, 1986

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Exhibit 1(a)
SV 11-17-81
W-NS- Lawrence

(Schedule A, Itemized Receipts, Loans, Loan Repayments and Refunds)

Supporting Lines 24a, 24b, 24c, 24d, and 27a of FEC Form 3P

Date amount scheduled for each numbered Line

Any information received herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Name and Address of Each Payee	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
[illegible] San Vicente Blvd. Los Angeles, CA 90048	Air freight	2/18/80	47.00
T. F. Terminster 4000 Del Rey Ave, Bethesda, MD 20014	Postage	2/19/80	16,800.00
T. F. Terminster [illegible] Century Blvd. Los Angeles, CA 90045	Express mail	2/19/80	7.90
T. F. Terminster 4000 Del Rey Ave. Bethesda, MD 20014	Postage	2/19/80	15,120.00
[illegible] Allen Printing [illegible] Rhode Island Ave., NE Washington, DC 20018	Photos - mailing Expense	2/20/80	1,763.00
[illegible] & Associates [illegible] E. Davis St. [illegible]ysper, VA 22701	Mailing services	2/22/80	3,525.00
[illegible] Mailing List Co., Inc. [illegible] St., NW, Ste. 307 [illegible]ington, DC 20037	List rental	2/22/80	3,347.50
[illegible] T. F. Terminster 4000 Del Rey Ave., #302 Bethesda, MD 20014	Postage	2/22/80	3,024.00
[illegible]			$ 44,034.40
[illegible]			$

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213-670-9/6

MEMORANDUM

Ex. 1(b)
11-17-81, lawsuit
DV

To: Bay Buchanan

From: Cheryl Swaim

Subject: Required Checks

Date: February 20, 1980

In order to procure goods and services required for our March 3, 1980, prospect mailing and March 7, 1980, Reagan for President house file mailing, it is necessary that the following three checks be federal expressed to me today.

Amount of Check	Provider (to whom check should be made) & Address
1. $1,763.00 #1228/2264 Feb 22, '80	Todd Allan Printing 802 Rhode Island Avenue, N.E. Washington, D.C. 20018 to be used to pay for 265,000 Ronald Reagan pictures to be used as inserts for prospect mailings - at $ 6.65 per thousand.
2. $3925.00 #1229/2264 Feb. 22	Wiland & Associates ~~219 East Davis Street~~ Culpepper, Va. 22701 to be used for laser printing of approximately 75,000 letters and response devices for RFP-house file mailing - at $ 46.00 per thousand, plus $250 for tape conversion
3. $3,347.50 #1230/2264 Feb. 22	Atlantic List Company, Inc. 2100 M Street, N.W., Suite 307 Washington, D.C. 20037 to be used to rent names from Daily News Digest at $ 75.00 per thousand and California Ringmakers at $ 60.00 per thousand - these lists have been proven to work for us.

Without my immediate receipt of these checks, the necessary goods and services cannot be possibly obtained.

Thank you.

Cheryl Swaim

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Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1689

DATE 2/29/80

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036

SHIPPED TO:

Wiland &

EX 1 (c)
11-17-81 - Lawrence
SK

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/29/80	1453 / 10384	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
23 M	Computer forms, with 2 color face and coded: With $ Amt.	17.25/M	396.75
24 M	Computer forms, with same specs. Coded: No $ Amt.	17.25/M	414.00
	TOTAL INVOICE:		$810.75

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Invoice #16 OK w/ us

G.DS.PO
DEP. HF

Cw

pd.
Dec. 14, 80
#652/ ~~5~~ 224
$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE 1-a

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1657

DATE 2/29/80

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036

Attn: C. Swaim

SHIPPED TO:

Wiland & Assoc.
Culpepper, Va.

Ex 1(d)
11-17-81, Lawrence

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/29/80	1454 / 10383	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
48,251	Computer forms, with 2 color face and back.	21.58/M	1,041.25
	Authors Alterations: Labor: stripping:		18.00
	TOTAL INVOICE:		$1,059.25

8304006

OK auth. number # 16

pd

Tray 14,8
= 45¢/sh 2 c.f
$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

1-e

Senator Orrin Hatch
WASHINGTON, D.C. 20510



8304043061 4

OEA

Ex 1(e)

11-17-81-lawrence

WASHINGTON, D.C. 20510

Ex 1 (f)
11-17-81 - Lawrence
SV
5 pages

Mr. Morey I Stearns
1114 Parker St
Springfield, MA 01129

Dear Mr. Stearns:

Would the Russians have brutally savaged Afghanistan and pointed a red dagger towards the oil fields of the Middle East, if Ronald Reagan were President?

Would Iraninn terrorists have held Americans hostage and humiliated our nation in the eyes of the world, if our President were Ronald Reagan?

Would Ronald Reagan have let the United States throw away its military superiority to the point where the Soviet Union and its mercenaries are emboldened to invade countries around the world?

Of course not.

There are many fine candidates for President this year, but there is only one candidate the Russians and their puppets cannot afford to see elected, and he is Ronald Reagan.

But you know that since Governor Reagan tells me you are one of his most trusted supporters.

That's why I am writing to you today - - to ask you to stand up with me for Ronald Reagan. To stand up with me for a thorough change of leadership in Washington.

I know you've been generous before but frankly the Reagan campaign urgently needs your check for $25.00 or $50.00.

We must raise $249,000 in the next two weeks to keep the Reagan campaign in Wisconsin, Texas, California, and all the western states on schedule.

This money is urgently needed for printing, postage, rent, telephones and radio and TV time.

8304047306115

This ... is on behalf of REAGAN FOR PRESIDENT Committee 9841 Airport Blvd Suite 1430 Los Angeles California 90045
REAGAN FOR PRESIDENT Committee--Paul Laxalt Chairman Bay Buchanan Treasurer
A copy of our ... is filed with and available for purchase from the Federal Election Commission Washington DC 20463

For many years now, Washington has been dominated by an elite clique which some people call the "Liberal Establishment." Presidents come and go, but the elitists who are responsible for our apologetic foreign policy and second-rate defense remain in Washington year after year undermining our nation's security.

Some absolutely vital questions we should ask about each of the candidates are:

- What kind of people will he bring with him to Washington?

- Will they be the same old crowd who feel ashamed of America's prosperity and power?

- Will they be the same old wishful thinkers who believe the Russians are as honest and trustworthy as we are?

- Will they be the same old proponents of unilateral disarmament?

- Will they be the same old appeasers?

My point is this: Unless we bring to Washington genuinely fresh leadership - - all across the board - - we will tragically have missed what is perhaps our last chance to restore American superiority and respect.

Only Ronald Reagan is free of ties to the elitist Liberal Establishment which has brought our country to its knees. Only by electing Ronald Reagan can we be sure of really changing things.

We are in very serious trouble. As a member of the United States Senate, I can tell you that matters are even worse than the President will admit to the American people. If ever there was a time when America needed a courageous and forthright leader, the time is now.

If ever there was a time when we needed a President and a government of men and women who are proud of America and willing to defend her, the time is now. If ever there was a time to totally reject the pessimism, defeatism and appeasement of the past, the time is now.

I believe had Ronald Reagan been President, the B-1 bomber would have been built, our Navy would still be the world's mightiest. And, our troops would have the equipment they desperately need to deter war. Because Ronald Reagan has always advocated a defense strong enough to command the world's respect, we would not have felt compelled to surrender the Panama Canal and compel-

8304061 6

led to abandon our loyal allies on Taiwan. We would not have suffered a long train of humiliating defeats of which Iran and Afghanistan are only the latest.

I know that you and I share Ronald Reagan's vision of a strong, proud and respected America. I believe we have never shared the defeatist viewpoint of the Liberal Establishment any more than Ronald Reagan has.

We have the opportunity to help elect the kind of straight-forward President Americans yearn for. A man who will bring to Washington a wholly new team of men and women with a completely fresh point of view.

I am going to ask you to do two important things.

First, please use the yellow envelope I have enclosed for you to send me the largest contribution you can afford today.

Second, if you can, please try to raise a similar amount from three or four of your friends and neighbors. $10, $15, $25 or even $50 extra will give Governor Reagan's campaign a big boost. Please use the blue envelope to send me any money you can raise from your friends in the next two weeks.

We must elect Ronald Reagan. I urge you to send your largest possible contribution today. Let's have an honest-to-goodness change in Washington.

With warmest regards, I am

Orrin G. Hatch
U.S. Senate

P.S. I am working my heart out to elect Ronald Reagan. I hope you will help me by sending your answer in the yellow envelope today.

P.P.S. If you can, remember to send the blue envelope to me in two weeks.

8304043061 7

Please mail today in the yellow *return* envelope.

TO: Senator Orrin Hatch

FROM: Mr. Morey I Stearns
1114 Parker St
Springfield, Massachusetts 01129

ORD 01129STRN114

Dear Senator Hatch,

Yes, we *must* have a President who will stand up to the Communist attack abroad. We must elect Ronald Reagan.

Enclosed is my contribution of:

☐$25.00 ☐$50.00 ☐$75.00 ☐_____ Other

towards the $249,000 we need to raise immediately. PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT.

I understand the following information is required by Federal law:

Occupation _____

Place of Business _____

City/State _____

8304040618

Paid for by REAGAN FOR PRESIDENT Committee, 5341 Airport Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee - Paul Laxalt, Chairman, Eva Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, DC 20463

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 51119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

ATTN: SENATOR HATCH

8304040619

Have mail today!
Dick Tuttle

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 51119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

ATTN: SENATOR HATCH

Ex 1(g)
11-17-81-Lawsuit
SV

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

(Use separate schedule(s) for each applicable line)

NOTICE: Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee (as Filed)

HEADS FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Wilard & Associates 110 S. Davis St. Culpeper, VA 22701	Printing	3/12/80	1400.00
NCTS Systems P.O. Box 7150 M St. Louis, MO 63155	Postage	3/17/80	400.00
D L Printing Inc. P.O. Box C010 Southwest Station Washington, DC 20018	Printing	3/17/80	1076.04
Preston's P.O. Box 10164 Southwest Station Washington, DC 20018	Office supplies	3/17/80	659.57
Congressional 424 First St., SE Washington, DC 20003	Refreshments	3/17/80	304.57
United Parcel Service P.O. Box 2550 Landover Hills, MD 20784	Shipping charges	3/17/80	100.00
Lyn Heilbeck 7004 Ledford, #3 Falls Church, VA 22043	Reimbured for office supplies	3/18/80	13.23
[illegible] P.O. Box 417 Philadelphia, PA 19105	Equipment rental	3/18/80	751.80
[illegible]			$4705.21
[illegible]			$

83040306220

Ex 1(h)
11-17-81 SL

(Operating Expenditures, Direct Fundraising Cost and Accounting, Allocation of Contributions Refunded, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 27a, 28b, and 27a of FEC Form 3P

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
ICSI 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	4/10/80	19,153.32
B. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5635 Kittyhawk Westchester, CA 90045	Postage due account	4/14/80	800.00
C. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Integrated Communication Systems, Inc. 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	4/15/80	10,277.04
D. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Telepost 1700 Old Meadow Rd. McLean, VA 22102	Direct mail expense	4/17/80	20,000.00
E. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 20th St. Station Washington, DC 20036	Postage	4/22/80	14,238.05
F. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Wiland & Associates 219 E. Davis Highway Culpeper, VA 22701	Printing	4/22/80	5,710.13
G. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Tri-State Envelope Corp. of MD 6900 Faigle Rd. Beltsville, MD 20705	Stationery for direct mail	4/22/80	6,921.71
H. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Direct mail expense	4/22/80	1,961.27
SUBTOTAL of Expenditures This Page (optional)			79,061.52
TOTAL This Period (last page this line number only)			

C1-1

Ex 1 (i)
11-17-81, Lawrence
SV

MEMORANDUM

To: Bay Buchanan

From: Cheryl Swaim

Date: April 10, 1980

Enclosed are invoices for the Reagan for President-House File 16th mailing which dropped on March 28, 1980. Among these invoices is a warehouse charge by Diversified. All have been reviewed and found to be according to agreements.

Samples of the 16th mailing are enclosed. In addition, a cost analysis for this mailing is enclosed.

With my memorandum of March 1, 1980, were samples of the "$1,000 Legal Limit" letters. I have sent additional samples to Judy Harrison, at her request, who will deliver them to you.

The 17th mailing is scheduled for the week of April 20, 1980. Immediate expenses for this mailing are as follows:

Amount	Vendor & Address	Purpose
$5,710.13	Wiland & Associates 219 East Davis Highway Culpeper, Va. 22701 Attn: Bob Perrott	laser-printing of 53,121 letters and 56,622 2-up response devices
$14,238.05	U.S. Postmaster	12,611 @ .30 each (high donor 40,510 @ .15 each 52,122 @ .084 each

Thank you for your time.

Cheryl

RECEIVED APR 17 1980

8304062

Diversified Direct, Inc.

INVOICE

1-5

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1911

DATE April 15, 198

TO:

Reagan for President
c/o Cheryl Swaim
435 Lee Street
Alexandria, Va. 22314

SHIPPED TO:

Wiland & Assoc.
Culpepper, Va.

Ex 1 ( ) 81, Haworth SV
11-17-81

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/1 4/80	1697 / 10593	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
28.5 M	Computer forms, with 2 color face and coded: w/o $ amt.	20.55/M	585.67
27 M	Computer forms, with same specs. Coded: w $ amt.	20.55/M	554.85
			1,140.52
	4% Va. tax:		45.62
	TOTAL INVOICE:		$1,186.14

3304 0 5 6 2 2

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1964

DATE April 22, 198

TO:

Reagan for President
c/o Black, Manafort & Stone, Inc.
435 N. Lee St.
Alexandria, Va. 22314
Attn: Cheryl Swaim

SHIPPED TO:

Wiland & Assoc.

Ex 1(K)
11-17-81, Lawrence

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/20/80	1866 / 10594	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
57 M	Computer forms, with 2 color face and 2 color back.	17.41/M	992.37
	Authors Alterations:		
	Line shots:		4.00
	Labor: stripping:		36.00
	Blueline and color sep.		19.50
			1,051.87
	4% Va. tax:		42.07
	TOTAL INVOICE:		$1,093.94

8304040624

4-30-80
17th mailing
RFP
CK

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET



Address Correction Requested

FROM: Mrs. Beatrice Shortliffe
2115 58th St
Sacramento, California 958

1634 NUUANU AVE #208
HONOLULU HI 96817

Ex 1(L)
11-17-81, lawrence
SV
6 pages

8304040062

Dear Friend and Supporter:

You and I are on a winning streak.

If you have followed it in the news, you know that thanks to the dedication and support of people like you our campaign has swept the early primaries.

We have won over 400 delegates, almost one-half of the number needed to be nominated at the Republican National Convention this summer.

Never before have our chances of electing a conservative Republican President been better.

I am absolutely positive that with your continued help, we can go on to win the Republican nemination and beat Jimmy Carter or Teddy Kennedy in the fall.

There is one thing that deeply disturbs me. Although we have won every major contest so far our campaign funds have trickled off to almost nothing. I am enclosing a clipping from the Washington Post that details this dire situation. Our campaign treasurer, Bay Buchanan, reports that we currently have less than $10,000 on hand.

In the next three weeks we must lay out $199,000 for voter mailings, radio and television time and the expenses of my travelling to the middle and late primary states.

I hate like the dickens to ask you because you have been so generous to me in the past.

But I would deeply appreciate it if you could help us raise the $199,000.

Your check for $10 or $15 or $25 would go a long

way toward meeting our goal.

Everywhere I go in this country, I feel a spirit of hope and optimism about America's future. It is time to rebuild America's military strength and restore economic prosperity and opportunity at home.

The politicians say it can't be done. But I believe with your help we can balance the budget, we can cut taxes, we can create jobs and we can restore America's strength and prestige abroad.

I'm counting on you. I need your help.

Together you and I can make this a year of victory not only for our campaign but also for the American people.

Our financial situation is as urgent as I have stated to you. I know you share my dream for the future of our country. Please don't put this letter aside until you have acted.

With deepest appreciation for your past support.

Sincerely,

RONALD REAGAN

P.S. The Texas and California primaries are right around the corner. Our opponents are waiting for us to run out of money or make a serious campaign mistake. With your help, we will avoid these pitfalls and go on to victory. Please let me hear from you today.

8304040627

The Washington Post

FRIDAY, MARCH 7, 1980

8304040623

Bush Could Capitalize on Shortage

Reagan Cash Flow Becomes a Trickle

By Lou Cannon and Robert G. Kaiser
Washington Post Staff Writers

COLUMBIA, S.C., March 6 — A severe cash shortage has forced a drastic curtailment of the Ronald Reagan presidential campaign at the very time the candidate appears to be riding high politically.

Reagan's financial problems could become more acute in the weeks ahead, and George Bush, at least, may be in position to take advantage of that.

In a move to conserve rapidly dwindling resources, the Reagan campaign abruptly canceled three airplane charters through the South, leaving members of Reagan's staff and the traveling press stranded in Columbia while the candidate took off on a small jet to Atlanta.

"We used the charters earlier when we could have flown commercial," said Rep. Carroll A. Campbell Jr. (R-S.C.), Reagan's South Carolina chairman. "Now that we desperately need the charters, we don't have them."

Campbell and South Carolina campaign director Lee Atwater had planned a triumphant rally as a final event to give what Campbell called "emotional charge" to the campaign. Instead, Reagan settled for an undramatic bus tour of rural South Carolina, where Sen. Strom Thurmond (R-S.C.) has been campaigning hard for John B. Connally.

Reagan's financial problems, some of which have been evident since the firing of campaign manager John P. Sears on the day of the New Hampshire primary, could become crucial in the months ahead if Reagan is not able to lock up the Republican nomination quickly. George Bush's campaign, for example, has spent about $3 million so far, and will be able to outspend Reagan in the late primaries in May and early June.

See MONEY, A5, Col. 1

Reagan's abrupt change in plans resulted from two factors. His campaign spent more than $12 million last year and in the first two months of 1980 so lavish that he had exhausted at least two thirds of the federally permitted ceiling of $17.8 million for the long nominating process. At the same time, Reagan's South Carolina campaign was bumping up against the $470,000 state spending ceiling allowed by federal law.

Campbell said that in South Carolina three days of television advertising had been canceled and the radio budget slashed by 40 percent. But a mailing of 63,000 postcards was sent out today to pro-Reagan voters, and Campbell predicted that the former California governor would win a convincing victory in Saturday's Republican primary here.

The charter cancellations were ordered by Reagan campaign director William J. Casey at a meeting Wednesday. Edwin Meese III, one of Reagan's principal aides, said the action was necessary because of a lack of money to pay for the charters.

Meese said that the cash flow problem was severe because news organizations, the Secret Service and other users of services had been slow in paying their bills. The slow cash flow has forced the Reagan campaign headquarters in Los Angeles to curtail expenses and cancel plans for several hirings, including that of San Diego executive Ed Gray as press secretary.

Though Reagan is looking forward to victories in South Carolina, and in Alabama, Georgia and Florida Tuesday, the euphoria that prevailed in his campaign after a smashing New Hampshire primary victory 10 days ago is largely gone.

Aides and advance men wondered aloud how long their jobs would last or if they would be paid. Among those who are in it for the long haul, there is concern that Reagan's money problems may provide added encouragement to induce Gerald R. Ford into the race.

"We're in great shape in the South and we ought to win in Illinois [March 18]," said one Reagan aide. "But if anything happens, anywhere, we simply have no margin of error."

At a news conference here, Reagan said he was sorry there wasn't better notice for the reporters about travel arrangements and acknowledged deficiencies in his own organization. But he said that the chief problem was not with his campaign, but with a federal election law that placed unfair and unrealistic limitations on candidates.

Strategists in opposing camps calculate that Reagan will spend another $3 million by April 1, leaving him about $3 million to spend for the 25 primaries in April, May and June and at the Republican National Convention in July. According to an official of the now defunct campaign of Howard H. Baker Jr., Reagan has been advised to save at least $1 million for the convention, which would leave $2 million to finance campaigns in those primaries. "I don't see how he does that," this Baker man said.

The Reagan camp's reply is that Reagan won't need significant amounts of money for the later primaries, because he'll have the nomination sewn up before they begin.

Reagan's problems will be over if none of the other Republicans can stay in the race after March. Bush campaign aides say he can and will do so.

"We're the only one" who can stay in and stay active beyond March, Bush campaign director James Baker said in an interview. He predicted that Reagan won't be able to match Bush's spending in late April and May.

Like Reagan, John B. Connally, who built his campaign on the presumption that it would be well financed, has also spent nearly $12 million, and he is broke. Connally's campaign seems destined to collapse unless he can win big in South Carolina or Florida, both unlikely prospects, according to the polls.

John B. Anderson, who revived his struggling campaign in Massachusetts and Vermont this week, is in no danger of running up against the federal election law's spending limits, but his campaign may be too poor to fight actively in the next round of primaries.

So far Anderson has spent about one 10th as much as Reagan and Connally (roughly $1.4 million). His campaign is now raising money at a rate of about $100,000 a week, a sharp improvement over its earlier performance, and enough to finance a respectable media campaign in Anderson's home state of Illinois.

TO: Governor Ronald Reagan

FROM: Mr. Christian L Bendixen
98 400 Konuka Lp No 419
Aiea, Hawaii 96701

PRV 96701BNDXC98 CM8

Dear Governor Reagan,

I understand the campaign money situation is urgent. We *must* win the Republican nomination and I am willing to help.

Enclosed is my maximum contribution of:

☐ $10 ☐ $15 ☐ $25 ☐_____ Other

towards the $199,000 we need to raise immediately. PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT.

I understand the following information is required by Federal law:

Occupation _____

Place of Business _____

City/State _____

Paid for by a political committee of REAGAN FOR PRESIDENT Committee, 9841 Airport Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Ray Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

8304040629

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 61119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

3304040630

2a

Exhibit 2(a)
11-17-81 Lawrence
SV

SCHEDULE E
REVISED
January, 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED INDEPENDENT EXPENDITURES FOR LINE 23, FEC FORM 3

Page 1 of 6 Pages

Name of Candidate or Committee in Full
The Fund for a Conservative Majority

I.D. No.
C00001966

Full Name, Mailing Address and ZIP Code
The Fund for a Conservative Majority
1722 Wilson Blvd. #1401
Arlington, Va. 22209

Is this a Separate Report by a Committee filing on FEC Form 3?? No

Itemize independent expenditures which exceed, in the aggregate, $100 within a calendar year.

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Stuart Mailing Co. [illegible] Birmingham Ave. Alexandria, Va. 22304	Postage expense	Jan.2,80	9900.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Name Exchange 7015 Old Keene Mill Rd. #203 Springfield, Va. 22150	List Rental Expense	Jan.4,80	780.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Kiland & Assoc., Inc. 219 East Davis St. Culpepper, Va. 22701	Mailing expense	Jan.4,80	1900.63	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Thompson & Assoc., Inc. 7015 Old Keene Mill Rd. Suite 203 Springfield, Va. 22150	Art work for ads	Jan.4,80	320.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Stuart Mailing Co.	Postage expense	Jan.4,80	2801.23	Ronald Reagan U. S. President ☒ Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures ..... $ _____
b. SUBTOTAL of Unitemized Independent Expenditures ..... $ _____
c. TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported in this report were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made in coordination, consultation, or concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee, and were not made in response to any campaign materials prepared by the candidate, his authorized committees or agents.

Signature _____ Date _____

Subscribed and sworn to before me this 21st day of February, 1980

My Commission expires _____

Notary Public

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Weissmann

Date 6/27/83

FEC 9-21-77

8304043063

FUND FOR A CONSERVATIVE MAJORITY
2033 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22201

Central Fidelity Bank

2-6
793

Jan 4 1980

65-1537
550 2

For One Thousand . . Dollars $ 1700.63

Wilmot Marketing, Inc.
219 East D... St.
Culpeper, VA 22701

Robert Colburn

NOT NEGOTIABLE

:055001538: #350416 0:

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM W.C.C V-2

DATE	DESCRIPTION	AMOUNT
1/4/80	DFM 80 Invoice #24681 IE	1700.63

#6

Exhibit 2(b)
11-17-81, Lawrence

82

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
23197,23199	16	Phone/Thompson	November 21, 1979	24681

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Smarr Mailing Alexandria, Virginia

Ex 2(c)
11-17-81, Lawrence

INVOICE

FUNCTION FILE NUMBER - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Continuing Programming				
Modify existing program to convert Foreign Files				
Programming	.22 hrs.	25.00/hr	$ 5.50	
Computer Time for Assembly and Test	.09 hrs.	120.00/hr.	10.80	
Convert, Sort and Consolidate Three Foreign Files (input size)	40,150	8.13/M	326.42	
Split Foreign File by File Type Code				
Process input records	36,007	1.20/M	43.21	
Process output records - Reagan Donors	2,810	1.23/M	3.46	
Process output records - FCM 1977-1979	19,710	1.23/M	24.24	
Process output records - FCM 1976 + Prior	12,460	1.23/M	15.33	
Print Reagan Grams to:				
Reagan Donors	2,810	40.00/M	112.40	
FCM 1977-1979	19,710	40.00/M	788.40	
FCM 1976 + prior	12,460	40.00/M	498.40	
Virginia Sales Tax			72.47	

TERMS: NET 30 DAYS TOTAL $1,900.63

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE N/A PAY THIS AMOUNT N/A

ORIGINAL INVOICE

2 of 4

REAGAN GRAM PACKAGE

8304045 0635

EX 2(d)
11-17-81, Lawrence
SV
5 pages

7

REAGAN CAN WIN!

REAGAN IN '80 GRAM

REAGAN IN 1980

NOVEMBER 13, 1979

MRS. RUBY K BREAUX
103 E HATHAWAY DR
SAN ANTONIO, TX 78209

DEAR MRS. BREAUX:

TONIGHT RONALD REAGAN ANNOUNCED FOR PRESIDENT OF THE UNITED STATES.

AS I WATCHED HIM ON TELEVISION, I BECAME MORE CONVINCED THAN EVER THAT REAGAN CAN WIN AND THAT HE WILL BE A STRONG LEADER FOR THE UNITED STATES AND FOR THE FREE WORLD.

REAGAN CAN BE ELECTED PRESIDENT! HIS ELECTION WILL BRING WITH IT SEVERAL NEW CONSERVATIVE SENATORS AND MANY NEW CONGRESSMEN. THE POLITICAL DIRECTION OF OUR NATION WILL DRAMATICALLY CHANGE FOR THE BETTER.

"CITIZENS FOR REAGAN IN '80" IS AN INDEPENDENT EFFORT BY A HIGHLY RESPECTED POLITICAL ACTION COMMITTEE -- FUND FOR A CONSERVATIVE MAJORITY.

NOT BOUND BY GOVERNMENT RESTRICTIONS WHICH LIMIT REAGAN'S CAMPAIGN EXPENDITURES IN EACH STATE, THE FUND FOR A CONSERVATIVE MAJORITY CAN RECEIVE INDIVIDUAL CONTRIBUTIONS OF UP TO $5,000 PER PERSON EACH YEAR.

FCM IS ACTIVELY WORKING FOR THE NOMINATION AND ELECTION OF RONALD REAGAN AND ALSO HELPING TO CAPTURE CONSERVATIVE CONTROL OF THE SENATE IN '80.

YOUR PAST SUPPORT OF FCM HAS HELPED BUILD "CITIZENS FOR REAGAN IN '80" INTO A POWERFUL POLITICAL VOICE IN THE 1980 PRESIDENTIAL CAMPAIGN.

WITH YOUR CONTINUED SUPPORT RONALD REAGAN AND A CONSERVATIVE SENATE WILL BE ELECTED NEXT YEAR, MRS. BREAUX.

WE CAN ELECT REAGAN AND ALSO DEFEAT ULTRA-LIBERAL BIG SPENDING SENATORS SUCH AS GEORGE MCGOVERN, FRANK CHURCH, JOHN CULVER, ALAN CRANSTON, BIRCH BAYH, AND OTHERS.

"Paid for by fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

8304047063 6

"CITIZENS FOR REAGAN IN '80" HAS DEVELOPED A SERIES OF HARD-HITTING AND CREATIVE NEWSPAPER AND RADIO ADS. VOTER MAILINGS WILL BE SENT INTO EACH OF THE KEY PRIMARY STATES.

IN 1976, FCM RAN RADIO ADS FOR RONALD REAGAN BY EFREM ZIMBALIST JR. IN EACH STATE WHERE THESE IMPRESSIVE RADIO SPOTS RAN, REAGAN WON THE PRIMARY.

WE MUST RAISE AT LEAST $47,543 BY DECEMBER 1ST TO BEGIN TO RESERVE RADIO TIME AND NEWSPAPER ADVERTISING SPACE IN THE EARLY PRIMARY STATES.

IF WE DON'T RAISE THIS MONEY, OUR CAMPAIGN FOR REAGAN WILL HAVE TO BE CUT BACK DRASTICALLY.

REAGAN CAN WIN IN 1980 IF WE CONTINUE TO RECEIVE YOUR FINANCIAL SUPPORT, MRS. BREAUX.

TODAY THE AVERAGE 60 SECOND RADIO AD IN KEY PRIMARY STATES COSTS $16.47 APIECE.

I AM HOPING YOU WILL SEND FCM AT LEAST $32.94 TO PAY FOR TWO OF THESE CRITICALLY IMPORTANT REAGAN RADIO ADS.

IF YOU CAN'T SEND $32.94, PLEASE TRY TO CONTRIBUTE $16.47 TO PAY FOR ONE RADIO AD. WHATEVER YOU CAN AFFORD TO SEND WILL BE USED TO NOMINATE AND ELECT RONALD REAGAN IN 1980.

REAGAN'S ANNOUNCEMENT TONIGHT TRULY PROVED HE IS CAPABLE OF NOT ONLY WINNING BUT ALSO OF BEING THE STRONG, STABLE PRESIDENT OUR NATION SO BADLY NEEDS AT THIS TIME.

PLEASE SEND YOUR CONTRIBUTION TODAY.

THANK YOU VERY MUCH,

ROBERT HECKMAN
CHAIRMAN

P.S. IT IS BECOMING MORE AND MORE OBVIOUS THAT THE ULTRA-LIBERAL, BIG SPENDER -- TED KENNEDY -- COULD WELL BECOME THE DEMOCRATS' NOMINEE FOR PRESIDENT.

THIS DANGEROUS FACT MAKES IT ALL THE MORE IMPORTANT THAT RONALD REAGAN BE NOMINATED AND ELECTED.

WITH YOUR HELP, REAGAN CAN WIN!

8304073067

REAGAN REPLY GRAM

Dear Bob Heckman:

I support Ronald Reagan for President! We must also elect a Conservative Senate in 1980.

You can count on my support. We are close to victory and I want to be an active part of that success.

I am proud to continue my support of the Fund for a Conservative Majority.

Enclosed is my contribution:

_____ $16.47 for one 60 second REAGAN RADIO AD

_____ $32.94 for two 60 second REAGAN RADIO ADS

_____ $50 _____ $100 _____ $250 _____ $500

_____ $1,000 _____ $2,500 _____ $5,000 _____ other

(Make check payable to: FUND FOR A CONSERVATIVE MAJORITY OR FCM)

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

OCCUPATION _____ SELF-EMPLOYED? _____

PLACE OF BUSINESS _____

"Paid for by Fund for a Conservative Majority and not authorized by any candidate. A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

8304063

REAGAN REPLY GRAM

THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

8304040060639

REAGAN IN '80 GRAM

RETURN TO WRITER

BREA131 78209
NOT DELIVERABLE AS ADDRESSE
-- UNABLE TO FORWARD 58

"Paid for and distributed by Fund for a Conservative Majority. Not authorized by any candidate."

Ex. 2 (e)
11-17-81, Lawrence
SV

FCH

				U. S. [illegible] Support [illegible]
[illegible] [illegible] St. [illegible], Va. 22[illegible]	Computer services	3/3/80	1201.00	Ronald Reagan U. S. Pres. Support [illegible]
[illegible] [illegible], Box 1032 [illegible] Sterling, Va. 22170	Reagan kits	3/4/80	24.50	Ronald Reagan U. S. Pres. Support [illegible]
[illegible], Inc. [illegible] Pendl St. Alexandria, Va. 22314	Printing expense	3/3/80	3742.96	Ronald Reagan U. S. Pres. Support [illegible]
[illegible] Mailing Inc. 5[illegible] Eisenhower Ave. Alexandria, Va. 22304	Postage	3/3/80	1659.05	Ronald Reagan U. S. Pres. Support [illegible]

a. SUBTOTAL of [illegible] Independent Expenditures ..... $ _____
b. SUBTOTAL of Unitemized Independent Expenditures ..... $ _____
c. TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported [illegible] were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or author[illegible] committee. Furthermore these expenditures [illegible] not include the purchase of information, distribution, or republication [illegible] any such statements prepared by the candidate, his [illegible]

[illegible] E. Bo[illegible] 11-21-80
Signature Date

Subscribed and sworn to before me this 21st day of [illegible] 1980

[illegible]

[illegible]

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lynne R. Weisenhorn

Date 6/27/83

FEC 9-21-77

8304043061

FUND FOR A CONSERVATIVE MAJORITY
1023 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Capital Fidelity Bank

1150

March 3 1980

Pay One thousand two hundred and one and 00/100 DOLLARS $ 1201.00

Wiand + Assoc.
219 E. Davis St.
Culpeper, Va. 22701

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM WVE-3 V-2

DATE		
3/3/80	Inv. # 25292 CFR 80 1E	$ 1201.00

830406

Ex 2(f)
11-17-81, Lawrence
SV

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
24017	16	1323	January 9, 1980	25292

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
ge/Purge #1 - January FCM/CIT				
Process input records - Mail Files	84,887	min.chg.	$ 700.00	
Process input records - Suppression Files	40,991	min.chg.	150.00	
Process output records - Cheshire Labels	73,677	min.chg.	300.00	
ginia Sales Tax			51.00	

CFR 50 1E 2(g) EX 11-17-81, Lawyer SV

TERMS: NET 30 DAYS

TOTAL ⇩ $1,201.00

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE N/A

PAY THIS AMOUNT ⇩ N/A

ORIGINAL INVOICE

FUND FOR A CONSERVATIVE MAJORITY
1522 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

1315
2-1

March 21 1980

PAY Four hundred fifty-nine and 17/100 DOLLARS 459.17

Wiland & Assoc., Inc.
219 East Davis St.
Culpeper, Virg. 22701

Kent J Cullen

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
3/21/80	Data processing to convert BA 80 CFR-1E	459.17

EX 2(h)
11-17-81, lawmec
JV

Wilana & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
25309	16	1415	February 15, 1980	25688

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Continuing Programming				
Modify existing program to convert FCM Files				
Programming	.50 hrs.	25.00/hr.	$ 12.50	
Computer Time for Assembly and Test	.13 hrs.	120.00/hr.	15.60	
Convert and Sort FCM 1977-1979 $5+ Donors				
Process input records	22,528	5.48/M	123.45	
Process output records	22,204			
Convert and Sort FCM 1976 and Prior $10.00+ Donors				
Process input records	14,070	6.60/M	92.86	
Process output records	13,912			
Convert and Sort FCM CIT Reagan 1980 Donors				
Process input records	2,685	stp.chg.	67.50	
Process output records	2,681			
Print 4-up Cheshire labels to:				
$5.00+ Donors 1977-1979	22,204	2.85/M	63.28	
$10.00+ Donors 1976 and Prior	13,912	3.15/M	43.82	
1980 Reagan Donors	2,681	stp.chg.	22.50	
Virginia Sales Tax			17.66	

EX 2 (i)
11-17-81, Lawrence

TERMS NET 30 DAYS TOTAL $ $459.17

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT $ N/A

ORIGINAL INVOICE

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

2-j

Page 3 of 7 Pages

Name of Committee (in Full)	ID No
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Rhatican & Assoc. Inc. 1011 Arlington Blvd. #131 Arlington, VA 22209	Public Relations Proffesional Fees	5/27/80	143.70	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Paperworks 2876 Hartland Rd. Falls Church, VA 22043	Printing Expenses	5/27/80	156.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Park Lane Press	Advertising Fees	5/27/80	313.04	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Wiland & Assoc. Inc 219 East Davis St. Culpepper, VA 22701	Printing Expenses	5/27/80	1299.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Printing Services	5/27/80	2112.14	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Thompson & Assoc. 7015 Old Keene Mill Rd. Suite 203 Springfield, VA 22150	Artwork Services	5/27/80	28.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures $_____

b. SUBTOTAL of Unitemized Independent Expenditures $_____

c. TOTAL Independent Expenditures $_____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation or concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agents.

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires

Notary Public

Ex 2(j)
11-17-81, lawrence
SV

FUND FOR A CONSERVATIVE MAJORITY
1023 WILSON BLVD. SUITE 1401
ARLINGTON, VIRGINIA 22209

VOIDED

Central Fidelity Bank

1855

May 27 19 80

Pay ONE SON 1299 DOLS 00 CTS

Dollars $1,299.00

Wiland & Associates, Inc.
219 East Davis Street
Culpeper, Va 22701

Ralph E. Callen

NOT NEGOTIABLE

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK WVC6 V-2

DATE	DESCRIPTION	AMOUNT
5/27	Invoice # 24012 Mail File CFR 25	$1299.00

EX 2 (K)
11-17-81, Lawrence

5/12

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
25349,25549	16	1424	March 12, 1980	26012

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #3 - FCM				
Process Mail File Input (including List Conversion and Duplicate Identification Processing)	289,020	$2.70/M	$ 780.35	
Process Mail File Output (including Splits, Key Assignment and Printing)	223,185	2.10/M	468.69	
Virginia Sales Tax			49.96	

8304

EX 2(1)
11-17-81 Lawrence
SW CFI-20

TERMS: NET 30 DAYS TOTAL $1,299.00

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE N/A PAY THIS AMOUNT N/A

ORIGINAL INVOICE

2-M

SCHEDULE

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 3 of 6 Pages

Name of Committee (In Full)	ID No
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Smarr Postage 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/13/80	46,200.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
South Central Bell P. O. Box 1354 Nashville, TN 37202	Telephone bill Knoxville office	6/17/80	250.41	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Lloyd Daugherty Rt. #4 Beavercreek Dr. Powell, TN 37849	Expenses- Meals, transportation, office expenses, ref. material.	6/18/80	605.21	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Star Sales Inc. 1803 Central Ave. Knoxville, TN	Promotional items	6/20/80	1001.70	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Wiland & Assoc., Inc. 219 East Davis St. Culpeper, Va. 22701	Computer services	6/24/80	1259.11	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes, Inc. 1107 N. Royal St. Alexandria, Va. 22314	Printing expense	6/24/80	10523.24	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) $ SUBTOTAL of Itemized Independent Expenditures $

(b) $ SUBTOTAL of Unitemized Independent Expenditures $

(c) TOTAL Independent Expenditures $

Under penalty of perjury I certify that the independent expenditures reported herein were made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures (including the name(s) of identified candidate) are not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or their agents.

$ SUBTOTAL of Unitemized Independent Expenditures for this Page (optional) $

Signature

Date

Name of Authorized Committee

Signature of Authorized Officer

Ex 2(m)
11-17-81, hearings
SV

FUND FOR A CONSERVATIVE MAJORITY
WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

2085

VOID

PAY THE SUM 1259 DOLS 11 CTS DOLLARS $1,259.11

TO THE ORDER OF

Robert J. Dornan

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVB-3 V-3

DATE	DESCRIPTION	AMOUNT
6/24		$1,259.11

830 4 0 4 0 7 0 5 6

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
23979	16	1485	April 14, 1980	26441

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Penny Rogers

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #4 - FMC March 1980 - Texas Package				
Process Mail File Input (including List Conversion and Duplicate Identification Processing)	213,906	$3.24/M	$ 693.06	
Process Mail File Output (including Splits, Key Assignments and Printing)	165,329	3.00/M	495.99	
Shipping and Handling to Return Magnetic Tapes	9 tapes	2.50/tp.	22.50	
Virginia Sales Tax			47.56	

CPAID

TERMS: NET 30 DAYS

TOTAL $ $1,259.11

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT $ N/A

ORIGINAL INVOICE

TEXAS PACKAGE

8304040632

Ex 2(p)
11-17-81, lawrence
SV

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 80

April 15, 1980

Dear Friend of Reagan:

"REAGAN WINS TEXAS - BUSH QUITS RACE".

Those headlines could greet us on Sunday morning, May 4, if you help "Citizens for Reagan in '80" today.

The important Texas primary is held in less than one month -- on Saturday, May 3.

Reagan must win this important election by an overwhelming margin. By doing so, he can prove to the liberal news media, to President Carter and to the country that he can indeed win the Presidency this fall.

In 1976, Governor Reagan defeated President Ford in Texas by winning all the delegates.

This year Reagan can land the "knockout punch" to George Bush by again winning all 80 delegates in the Texas Primary.

Texas is Bush's adopted home state. An overwhelming Reagan victory here will go a long way in finally defeating Bush.

And it is here in Texas that Ronald Reagan can prove just how strong he will be this fall against Jimmy Carter.

Texas is the electoral linchpin to the entire South. If we can win Texas in the fall then President Carter will lose and Reagan will be our next President.

In the May 3 primary, Ronald Reagan can attract such large numbers of conservative Texas Democrats and Independents that the "Lone Star State" will be considered a "Reagan state" this fall. Democrats and Independents who vote for Reagan on May 3, will be the base from which to build yet another Reagan victory in Texas this November.

"Citizens for Reagan in '80" is targetting Texas with a proposed budget of $100,000 for the May 3 primary.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

This independent campaign is sponsored by Fund for a Conservative Majority, the nationally known and highly respected political action committee. FCM is also using its talent and expertise to help win "Conservative Senate Control" in 1980.

FCM's "Citizens for Reagan in '80" campaign has been very successful this year. The enclosed letter from William Loeb, publisher of the Manchester Union Leader (in New Hampshire), shows just how important this independent campaign has been.

Thanks to tens of thousands of contributors to FCM, Ronald Reagan is well on his way to winning the Republican nomination for President.

Governor Reagan has proven he is a strong candidate. He can attract large numbers of conservative Independent and Democratic voters, as well as the overwhelming majority of Republicans.

But Reagan must continue to attract non-Republicans if he is to win the Presidency this year.

First, Reagan must win and win overwhelmingly in Texas on May 3. Your support of "Citizens for Reagan in '80" will help assure that victory and help knock Bush out of the race.

Radio time, voter mailings and newspaper ads have already been planned.

Campaigns are expensive but look at the goal -- Reagan as President! I know you agree that the investment is well worth it.

Please send your maximum contribution today to Fund for a Conservative Majority. As a multi-candidate PAC, FCM can accept contributions up to $5,000 each year per individual.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. George Bush considers Texas his home state. He has lived there for 30 years. Help us show him on May 3, that Texas is still Reagan Country!

8304063

MANCHESTER UNION LEADER

NEW HAMPSHIRE SUNDAY NEWS

"There Is Nothing So Powerful As Truth"



UNION LEADER CORPORATION
Manchester, N. H. 03105
(603) 668-4321

WILLIAM LOEB
PRESIDENT AND PUBLISHER

March 20, 1980

Mr. Ralph Galliano
Executive Director
Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, Virginia 22209

Dear Ralph:

I wanted to take a minute to congratulate you on the effective independent campaign you sponsored here in New Hampshire on behalf of Governor Reagan.

"Citizens for Reagan in '80" produced creative radio ads which promoted Reagan and tastefully exposed some of the doubts surrounding George Bush and his record.

The voter mailings, newspaper advertising, radio spots and personal canvassing you provided significantly helped Reagan in his important victory in our state.

The national news media has referred to your campaign but failed to give "Citizens for Reagan in '80" and/or Fund for a Conservative Majority -- the sponsor of this independent effort -- the credit it deserved.

I hope you continue to be successful in your independent campaign to nominate and elect Ronald Reagan.

Sincerely,

William Loeb
Publisher

WL:Mrs. B. Morin

8 3 0 4 0 4 0 0 5 3

Texas must remain REAGAN country!

Dear Bob:

Reagan must win in Texas on May 3rd! In 1976 he won 100% of the delegate votes in Texas. Reagan can do it again. He must also prove that Texas is a state he can carry in November against Jimmy Carter.

You can count on my support to keep TEXAS for REAGAN!

Enclosed is my contribution of:

___$25	___$50	___$100	___$250
___$500	___$1,000	___$5,000	___Other

Make check payable to Fund for a Conservative Majority

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority—State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? **Self-Employed?** _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

8304040006536

8 3 0 4 0 4 0 6 5 7

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 96

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

TEXAS FOR REAGAN!

PRIMARY DATE: MAY 3
DELEGATES: 96

THANKS FOR HELPING US PAY POSTAGE

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, N.W.
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

ITEMIZED INDEPENDENT EXPENDITURES

Page 2 of 12 Pages

Ex 2(g)

Name of Committee (in Full)
The Fund for a Conservative Majority

I.D. No
C00001966

11-17-81

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Knoxville Ulitilites Board 626 Gay St. SW P. O. Box 1951 Knoxville, TN 37091	Utilities for Tenn Headquarters	7/24/80	43.13	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Printers Inc. 9146 Euclid Ct. Manassas, VA 22110	Printing exp.	7/25/80	811.20	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Lloyd Daughtery	Expenses for mileage postage, transportation, hotel, meals and type-writer rental.	7/25/80	451.80	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Mailgram	Postage for Reagan phone bank	7/25/80	2000.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes Inc.	Printing exp.	7/25/80	6741.78	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Miland & Assoc. Inc. 219 East Davis St. Culpepper, VA 22701	Computer Services	7/25/80	13,728.50	Ronald Reagan U. S. President ☒ Support ☐ Oppose

TOTAL of Itemized Independent Expenditures $ 24,724.41

TOTAL of Unitemized Independent Expenditures $

TOTAL Independent Expenditures $

Under penalty of perjury I certify that the independent expenditures reported on were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures do not involve the financing of dissemination, distribution, or republication, in whole or in part, of any campaign materials prepared by the candidate, his campaign committee, or their agent.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

NOTARY PUBLIC

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne B. Weissenborn

Date 6/27/83

FEC 9-21-77

8304043065

FUND FOR A CONSERVATIVE MAJORITY
1629 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

July 15 81

PAY THE SUM 3728 DOLS 50 CTS DOLLARS $ 3728.50

TO THE ORDER OF
Wiland & Associates, Inc.
219 East Davis St
Culpeper, VA 22701

Ralph J. Galliani

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-6 V-8

DATE	DESCRIPTION	AMOUNT
7/25	Fund # 26892 + 26911 1502.33 1202.67 13,227 - 3728.50	3728.50

CFC $0

EX 2(r)
11-17-81, hawkins
8V

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
24775,6107,92,419	16		May 19, 1980	26910

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

CFR.80

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
xclude California Records from CCM aster File				
Process input records	94,305	$ .75/M	$ 70.73	
Process output records	76,541	.60/M	45.92	
rint 4-up Cheshire Laser labels to CM ss California	76,541	2.33/M	178.34	
evelop and Print Vice Presidential etters to CCM Less California	76,541	15.00/M	1,148.12	
irginia Sales Tax			57.72	

EX 2(S)
11-17-81, Lawrence
SW

TERMS: NET 30 DAYS

TOTAL ▷ $1,500.83

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ▷ N/A

ORIGINAL INVOICE

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE [illegible]

4782,910,26125,126 181	16	1520	May 19, 1980	26892

SOLD TO	SHIPPED TO
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Bond Mailing Woodbridge, Virginia

INVOICE

DESCRIPTION OF ITEMS PERFORMED	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
erge/Purge #5 - FCH May 1980 VP Prospect od Continuations				
rocess Mail File Input (Including List onversion and Duplicate Identification rocessing)	422,656	$2.70/E	1,141.17	
rocess Suppression File Input (Including ist Conversion and Duplicate Identifica-ion Processing)	46,485	min.chg.	150.00	
roc[illegible] Mail File Output (Including plits, Key Assignments and Printing -up Cheshire Labels)	310,830	2.22/E	690.04	
erge/Purge #6 - FCH May 1980 Final Drive				
rocess Mail File Input (Including List onversion and Duplicate Identification rocessing)	295,665	2.70/E	798.30	
rocess Mail File Output (Including plits, Key Assignments and Printing -up Cheshire Labels)	247,252	2.22/E	548.90	
hipping and Handling Charges to Return agnetic Tapes	24 tapes	2.50/tp.	60.00	
rint Vice Presi[illegible]nt Laser Letters to:				
Merge/Purge #5 Label Set 1	6,859	15.00/E	102.89	
[illegible]erge/Purge #5 Label Set 2	1,959	15.00/E	29.37	

TERMS: NET 30 DAYS TOTAL $ [illegible]. #25893

PAYABLE AT

Ex 2 (t) 11-17-81 Hawsbee SV (2 pages)

ORIGINAL INVOICE

26893

24782,910,26125,126 | 16 | 1520 | May 19, 19
181

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

Bond Mailing
Woodbridge, Virg

INVOICE

	Merge/Purge #5 Label Set 3	3,864	15.00/A
	Merge/Purge #5 Label Set 4	2,612	15.00/A
	Merge/Purge #5 Label Set 5	98,798	15.00/A
	Merge/Purge #5 Label Set 6	9,038	15.00/A
	Merge/Purge #5 Label Set 7	34,337	15.00/A
	Merge/Purge #5 Label Set 8	13,491	15.00/A
	Merge/Purge #5 Label Set 9	18,492	15.00/A
	Merge/Purge #5 Label Set 10	14,405	15.00/A
	Merge/Purge #5 Label Set 11	20,832	15.00/A
	Merge/Purge #5 Label Set 12	47,112	15.00/A
	Merge/Purge #5 Label Set 13	39,032	15.00/A
Print "Final Drive" Laser Letters to:			
	Merge/Purge #6 Label Set 1	82,786	15.00/A
	Merge/Purge #6 Label Set 2	92,457	15.00/A
	Merge/Purge #6 Label Set 3	13,911	15.00/A
	Merge/Purge #6 Label Set 4	11,732	15.00/A
	Merge/Purge #6 Label Set 5	5,701	15.00/A
	Merge/Purge #6 Label Set 6	3,214	15.00/A
	Merge/Purge #6 Label Set 7	3,214	15.00/A
	Merge/Purge #6 Label Set 8	6,491	15.00/A
	Merge/Purge #6 Label Set 9	9,968	15.00/A
	Merge/Purge #6 Label Set 10	6,910	15.00/A
Virginia Sales Tax			

TERMS NET 30 DAYS

IF YOUR CHECK WILL BE POSTMARKED ON OR BEFORE _____ PAY THIS AMOUNT

ORIGINAL INVOICE

Diversified Direct, Inc.

INVOICE

6 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

mit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1975

DATE April 25, 1980

TO:

Fund for a Conservative
Majority
c/o Thompson & Associates
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

Wiland & Assoc.

CFM 180

STOMER DER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	1693 / 10599	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
205 M	Computer forms, with 3 color face and 1 color back.	13.69/M	2,806.45
	Authors Alterations:		
	Halftones reshot:		26.70
	Line shots:		5.40
	Labor: stripping:		36.00
			2,874.55
	4% Va. tax:		114.98
	TOTAL INVOICE:		$2,989.53

V Pleading page 1-2 only.

See attached.

Ex 2(a)
11-17-81 Lawrence
'SW

830404 0065

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Ex 2(v)
11-17-81, Lawrence
SV

Thursday

Dear Friend:

Reagan as President and a Conservative Majority in the Senate is within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country dramatically."

With your help we can nominate and elect Ronald Reagan as President! And we can control the Senate as well!

"Citizens for Reagan in 80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PAC's in the country and it's efforts have helped elect many of today's conservative leaders.

FCM is working to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in nominating Ronald Reagan as President of the United States.

Please join "Citizens for Reagan in '80" today.

Tens of thousands of dollars in "independent money" must be raised if Reagan's campaign for President is to succeed.

The Eastern Establishment Liberals within the Republican Party are pouring hundreds of thousands of dollars into a "STOP Reagan Campaign."

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

We must not allow them to succeed!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from patriotic Americans like you.

Citizens for Reagan budgeted a great deal of money for the important New Hampshire primary on February 26, and has now focussed its efforts on the later primaries in the South, in the Midwest and in Texas.

Radio and newspaper advertising, voter mailings, polling and literature distribution will be carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States</u>.

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Reagan's nomination. However, the only money Ronald Reagan will have after his nomination will be that which the Federal Election Commission gives him.

As an independent effort "Citizens for Reagan in '80" has no limit on expenditures before or after the nomination.

<u>Ronald Reagan can win in 1980. But to win he needs your help today</u>.

Many Republican candidates have entered the Presidential sweepstakes -- Bush, Baker, Connally, etc.

Why? Because Jimmy Carter can be defeated in 1980.

But the best man to challenge Jimmy Carter is Ronald Reagan. You and I both know this.

For instance, just imagine the Presidential Debates in the fall of 1980 between Reagan and Carter! Or against Ted Kennedy if he should take the nomination from President Carter. Ronald Reagan will so out-class and out-debate Carter or Kennedy that the American people will simply have to vote for our man!

Send your maximum contribution today to the Fund for a Conservative Majority and join "Citizens for Reagan in '80". Already the campaigns are gearing up and we need operational money to help nominate and elect Conservatives to the United States Senate and Ronald Reagan as President of the United States.

And with your participation we can also help decide who Reagan's Vice President will be.

Please join in the national "Reagan's Running Mate Survey" which is enclosed.

Who should Reagan ask to run with him? You can help make this decision by sending us the enclosed survey as soon as you complete it.

The results of this survey will be periodically released to the news media right up to the Republican National Convention.

Please take these three important steps to help insure Ronald Reagan's nomination and election as President of the United States:

(1) Be sure you and your Reagan friends are registered to vote.

(2) Fill out the enclosed "Reagan's Running Mate Survey" and send it to us today.

(3) Please enclose a maximum contribution with your survey. Make your check payable to Fund for a Conservative Majority.

Don't let the liberal news media and the Eastern Establishment Republicans keep us from nominating and electing Ronald Reagan!

Join "Citizens for Reagan in '80" today. Send your maximum contribution just as soon as possible to the Fund for a Conservative Majority.

On November 4, 1980 Ronald Reagan can be elected President of the United States.

On January 20, 1981 Ronald Reagan can be sworn in as the 40th President of the United States!

On January 21, 1981 President Reagan will begin to bring government under control; he will take action to decrease the rate of inflation; and he will begin to build an effective military defense for our country and our allies.

All this can actually happen! But to make sure it does you must first join "Citizens for Reagan in '80" today.

I am anxiously awaiting your reply.

Sincerely,

Bob Heckman

Robert Heckman, Chairman
Fund for a Conservative Majority

P.S. Tens of thousands of dollars must be raised quickly to allow "Citizens for Reagan in '80" to continue to organize in the key primary states and to promote Ronald Reagan at State Republican conventions around the country.

Please join "Citizens for Reagan in '80" today!
Send your completed survey and your contribution to the Fund for a Conservative Majority.

8304 0663

Paid Political Advertisement

AMERICA NEEDS LEADERSHIP!



America needs Ronald Reagan as President of the United States. At a time when government seems too big and too powerful, we need a man to bring control of government back to the people.

Government deficit spending continues —

Costly regulations add $100 billion each year to the price of goods and services —

Soviet military strength is increasing while America's defense capability is declining —

America cries for a strong, national leader. *Ronald Reagan is the leader America needs in 1980!*

JOIN "CITIZENS FOR REAGAN IN '80"!

An independent expenditure campaign by Fund for a Conservative Majority, one of the oldest political action committees in the country.

PLEDGE YOUR SUPPORT!

Send your contribution today!

"Citizens for Reagan in '80"

Count me on the Reagan Team for 1980! I am most happy to join "Citizens for Reagan in '80" and to work to nominate and elect Ronald Reagan President of the United States.

___ $15 ___ $25 ___ $50 ___ $100
___ $500 ___ $1,000 ___ $5,000 ___ Other

(Make Check to: Fund for a Conservative Majority or FCM)

A project of Fund for a Conservative Majority, 927 Fifteenth Street, N.W., Washington, D.C. 20005

Name _____
Address _____
City _____
State _____ Zip _____
Occupation _____
Self-employed? _____
Place of Business _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

8304040065

U.S. NEWS & WORLD REPORT, July 23, 1979

Governors' Forecast: Carter vs. Reagan in '80

California Is Reagan Country

Human Events / JUNE 16, 1979

By MORRIE RYSKIND

A-7

Republican Leaders Rate Reagan Party's Strongest Candidate

Sunday, June 24, 1979

Reagan: Yearning to 'Take a Crack'

Nick Thimmesch

Tuesday, July 10, 1979

Early Poll Shows Reagan Far in Lead

Saturday, June 21, 1979 THE WASHINGTON POST

By Barry Sussman

Moderate governors edging toward Reagan

Reagan Displays Muscle In Vote-Stingy Northeast

Friday, November 16, 1979 THE WASHINGTON POST

A-9

2 New York GOP Leaders Vow to Support Reagan

New York Times News Service

Wednesday June 20,

Reagan Enlists Key Pennsylvanian Who Got Away in 1976 Campaign

Reagan outdistancing GOP field

"President Reagan" — it could happen

By Godfrey Sperling Jr.

Washington

"President Reagan," a political observer said the other day in a bemused, questioning tone. "President Reagan – I can't believe he's for real."

In Washington there has been a longtime

will be willing to arm-wrestle any of the other candidates." He told this reporter: "The whole issue of my age will be resolved when the people of this country are whether I can go the distance."

The crowds that turned out to see Reagan showed that he has an appeal which simply cannot and should not be discounted. Take

By David S. Broder

Connally conceded that "we didn't

REAGAN

8304010671

THE FUND FOR A CONSERVATIVE MAJORITY

Fund for a Conservative Majority (FCM) is one of the oldest conservative political action committees in the country. It was established under the original name Young Americans Campaign Committee several years before the Federal Election Commission came into existence.

Over the years FCM has supported most of the country's conservative leaders. Men like Governor Ronald Reagan; Senators John Tower, Jesse Helms and Orrin Hatch; and Congressmen Jack Kemp, Robert Dornan and Dan Marriott have all been assisted in their elections by this important political action committee.

The Board of Directors of the Fund for a Conservative Majority includes Robert Heckman who also serves as Director of State and Regional Activities for Young Americans for Freedom; Kenneth Boehm, former Prosecuting Attorney and award winning radio personality; and Jeff Kane, a successful businessman in the state of Maine. FCM's Executive Director is Ralph Galliano formerly with the National Conservative Political Action Committee.

The Fund for a Conservative Majority is dedicated to the goal of creating a conservative majority in the Congress and of electing a conservative President.

FCM believes a conservative majority in the Senate and a Conservative President can be elected in 1980.

Activities for the 1980 Election

"Senate Control in '80" is one of FCM's two current major political campaigns.

Conservatives can win control of the U.S. Senate in 1980. Many of the ultra-Liberals who must face the voters next year are very vulnerable to defeat: Liberal Senators like George McGovern of South Dakota, Gary Hart of Colorado, John Culver of Iowa, Birch Bayh of Indiana, John Durkin of New Hampshire and *at least ten others.*

FCM plans to be very active in this campaign to gain "Senate Control in '80."

• • • • • • • • • • •

"Citizens for Reagan in '80" is a special independent campaign effort to help secure the nomination and election of Ronald Reagan as President of the United States.

"Citizens for Reagan in '80" will be working in key primary states such as New Hampshire, Florida, North Carolina and Texas, and at the important state conventions of Virginia, South Carolina and Missouri. Mailings, newspaper and radio ads, billboards and other political campaign activities will be sponsored by this independent campaign.

927 Fifteenth Street, N.W., Washington, D.C. 20005

FCM has helped these Conservative Leaders:
(partial listing)


Gov. Ronald Reagan


Sen. Roger Jepsen


Sen. Jesse Helms


Sen. Bill Armstrong


Sen. John Tower


Sen. Gordon Humphrey


Sen. Strom Thurmond

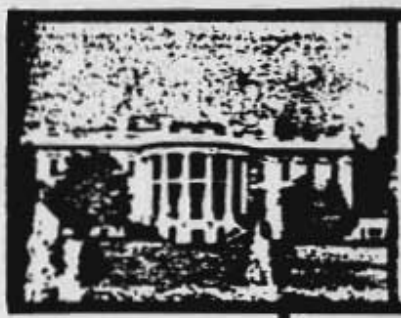

Cong. Jack Kemp


Sen. Orrin Hatch


Cong. Robert Bauman


Cong. Robert Dornan


Cong. John Ashbrook





Projects Sponsored By

THE FUND FOR A CONSERVATIVE ORITY

FCM

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee

Paid for by Fund for a Conservative Majority not authorized b



Reagan's Running Mate Survey

distributed by Citizens for Reagan in '80

(A project of Fund for a Conservative Majority)

8304043067

Please show your 1st and 2nd choices for the Vice Presidential candidate to run on Ronald Reagan's Ticket.



John CONNALLY ____



Cong. Phil CRANE ____



Cong. Jack KEMP ____



Sen. Jesse HELMS ____



George BUSH ____



Sen. Bob DOLE ____



Sen. John TOWER ____

other ____

YES, I want to join Citizens For Reagan In '80!

Enclosed is my contribution in the amount of:

____ $15 ____ $25 ____ $50 ____ $100 ____ $250
____ $500 ____ $1,000 ____ $2,500 ____ $5,000 ____ Other

(Make Check to: Fund for a Conservative Majority or FCM)

The Federal law requires that we ask the following questions:

Occupation ____ Self employed? ____

Place of Business ____

Corporate contributions can be accepted. They should be issued to the order of The Fund for a Conservative Majority — State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005



Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by [redacted] for a Conservative Majority and not authorized by any candid[redacted]

8 3 0 4 0 [redacted] 2 0 6 2

Diversified Direct, Inc.

INVOICE

2-

6 Prosperity Avenue - Fairfax (Merrifield), Virginia 22031 - (703) 573-1605

mit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1983

DATE April 25, 1980

TO:

Fund for a Conservative
Majority
c/o Thompson & Assoc.
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

CFR 180

Wiland & Assoc.

USTOMER RDER NO.	DATE SHIPPED/ MAILED. 4/24/80	DDI JOB NO. DDI P.O. NO. 1708 DIVISIONAL JOB NO. 10609	SALESMAN SE	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
133 M	Computer forms, with 3 color face and black back.	15.27/M	2,030.91
	4% Va. tax:		81.23
	TOTAL INVOICE:		$2,112.14

8304047066

Final DRIVE

See attached copy.

EX 2(w)
11-17-81, hawdches
SW

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

2-X

FINAL VICTORY DRIVE PACKAGE

8304040706777

Ex 2(x)
11-17-81, Lawrence
SV
9 pp



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

May 16, 1980

Mr. P C Davis
PO Box 1063
Quincy, FL 32351

Dear Mr. Davis:

Reagan as President and a Conservative Majority in the Senate is truly within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country."

<u>With your help we can soon nominate and elect Ronald Reagan as President! And we can control the Senate as well</u>!

"Citizens for Reagan in '80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PACs in the country and its efforts have helped elect many of today's conservative leaders.

FCM is seeking to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in electing Ronald Reagan as President of the United States.

If we are to succeed, we need your help. Please join with "Citizens for Reagan in '80" today.

A significant amount of "independent money" has already been raised to help nominate and elect Reagan our next President.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

But more, much more, needs to be done.

The Eastern Establishment and the liberal news media hope to deny victory to Ronald Reagan.

We must not allow them to succeed! Reagan can win!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from you and other patriotic Americans.

Citizens for Reagan budgeted a great deal of money for the important primaries in New Hampshire, the South, Illinois, Connecticut, Pennsylvania and Texas. Now its efforts are focussed on the important final primaries in California, Ohio and New Jersey, on June 3rd.

Radio and newspaper advertising, voter mailings, polling and literature distribution is being carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States.</u>

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Rea-

Reagan Country

Final VICTORY Drive

JUNE 3 1980



June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3:
428

May 15, 1980

Mr. Bruce R Johnson
340 E Madison Ave
Wheaton, IL 60187

Dear Mr. Johnson:

Now we must secure the final nomination victory for Ronald Reagan and prove that he can defeat President Carter this fall!

On June 3, nine important states hold Republican Primaries -- for your future reference, I have noted the list of states on the margin of this page.

Ronald Reagan must use these elections to build a strong base of support for winning in the fall.

"Citizens for Reagan in '80" has budgeted a large amount of money to build a base of support in these important states -- a base for defeating President Carter.

Blue collar workers, conservative Democrats and Independents, religious Americans and small businessmen are the "key voters" who will secure final victory for Ronald Reagan.

And with your help "Citizens for Reagan in '80" will reach these voters in the nine important states which hold primaries on June 3. Five of these nine states -- Mississippi, New Jersey, Ohio, Rhode Island and West Virginia went for Carter in 1976.

But Reagan can carry all of them in 1980! These states can be the margin of victory for Reagan in the fall.

The June 3 primary elections not only must be won by Reagan -- but he must convince conservative Democrats and Independents to vote for him in large numbers. And these new Reagan voters must then be put to work campaigning for Reagan's final victory in November.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

It is now clear! President Jimmy Carter can be defeated this fall by Ronald Reagan!

President Carter has admitted that Governor Reagan will be a tough opponent. The national public opinion surveys show Reagan and Carter running neck and neck.

Even the national media now admits that Ronald Reagan will be a strong and effective candidate for President.

Let's put the "icing on the cake". Let's win BIG on June 3, in all nine primary states.

With your help, Reagan can go to the Republican Convention in Detroit with these important nine states "in his camp".

Support "Citizens for Reagan in '80", the highly successful independent campaign sponsored by Fund for a Conservative Majority, a multi-candidate political action committee. FCM is also concentrating its political expertise on gaining "Conservative Senate Control" in 1980.

"Citizens for Reagan in '80" has been an important factor in the tremendous Reagan campaign successes this spring. The official Reagan for President organization is limited by federal law on how much it can spend. "Citizens for Reagan in '80" has no legal limits on its expenditures.

And the same is true this fall. "Citizens for Reagan in '80" will be able to spend as much as it can raise to help Ronald Reagan defeat Jimmy Carter on November 4.

Send your maximum contribution today.

Help Ronald Reagan win all nine primaries on June 3. Help build the base of support that will be so necessary for victory this fall.

I am looking forward to your support. Only with your help will Ronald Reagan be our next President.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. A Big Reagan win in these nine states on June 3 -- with large voter support from Democrats and Independents -- will prove Governor Reagan can defeat President Carter in the fall.

Please help FCM "wrap up the nomination" for Reagan on June 3, by sending your maximum contribution today.

Carter, Reagan in virtual dead-heat, poll indicates

IF THE PRESIDENTIAL election were held today it would end in a virtual dead-heat between President Carter and Ronald Reagan. It would be much too close for anyone to predict the outcome, according to the latest New York Times-CBS News national poll conducted last weekend.

Only a single percentage point separates the two candidates, the poll shows, with 44 per cent of the voters saying they would vote for Reagan and 43 per cent favoring the President.

Even if John Anderson were running as an independent, he would win only 13 per cent of the vote with Reagan and Carter still virtually tied—34 per cent for Reagan and 35 per cent for Carter.

If the race were between Reagan and Sen. Edward M. Kenedy (D., Mass.), the Republican would win easily by 53 to 36 per cent. The Chappaquiddick tragedy still haunts Kenedy. Eight of every 10 voters say they still are not convinced he told the truth about the accident.

MANY VOTERS indicated their dissatisfaction with both of the front-running candidates when they were asked whether they would be satisfied to choose between Carter and Reagan. Nearly half responded they would prefer another choice.

But neither Anderson nor George Bush appears to be that choice. Popularity of both dropped slightly since last month's poll and only 1 of 10 Republicans listed either of them as their preference for the GOP nomination.

The momentum appears to have swung to Reagan with Carter losing ground almost everywhere, apparently because of dissatisfaction with his handling of both foreign policy and domestic issues, particularly the sagging economy. A month ago Carter led Reagan by 19 percentage points in the presidential poll.

The latest poll shows a sizable switch in the independent vote from Carter to Reagan in the last month. In the March poll, Carter had 47 per cent of the independent vote and Reagan had only 35. The latest survey of independent voters gives Carter 30 per cent and Reagan 45.

THIRTY-THREE per cent of those who voted for Carter in 1976 say they would vote for Reagan this year, and 20 per cent of those who voted for President Gerald Ford four years ago say they would now vote for Carter.

Carter's "favorable" rating with Democrat voters has dropped 10 points since March and 18 points since February.

For the first time this year, half the voters disapprove of the way the President is handling his job. And nearly 3 of 4 voters say he isn't doing a good job with the economy, but they don't blame him for soaring inflation.

More than 6 of 10 voters rate inflation and other economic issues as the biggest problems in America, while only 2 of 10 say Iran, Afghanistan, and other foreign issues are our main concerns.

A WHOPPING 8 of 10 say the economy is getting worse, but nearly twice as many blame this on Congress as blame the President. More than half the voters say Reagan couldn't control inflation either, and nearly as many say the problem is beyond the control of any President.

Balancing the federal budget, most say, would do more good than anything else to halt rising inflation.

More than half the voters disapprove of the way Carter is handling the crisis in Iran—nearly twice as many as disapproved just two months ago.

Better than 5 of 10 voters also say that if Carter had taken a stronger stand in Iran, the hostages would have been released by now. Only 22 per cent urge that the United States use military force to free the hostages, but, that's twice as many as called for such action two months ago.

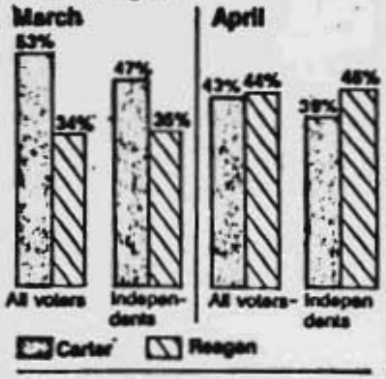
Carter gets the overwhelming support of nearly 3 out of 4 voters on his decision not to permit U.S. athletes to participate in the Olympic Games in Moscow.

But while 34 per cent of the voters say they believe Carter is remaining in the White House instead of actively campaigning so he can concentrate on troublesome foreign affairs, 44 per cent say they believe he's doing it to help him politically.

Campaign '80 Poll

Carter vs. Reagan

If the Presidential election were being held today, which of these candidates would you vote for — Jimmy Carter or Ronald Reagan?



If Anderson ran as independent

If John Anderson ran as an independent candidate for President, and if the elections were being held today, would you vote for Jimmy Carter, Ronald Reagan, or John Anderson?

	All voters	Independents
Carter	35%	29%
Reagan	34%	34%
Anderson	13%	25%
No vote	3%	3%
Don't know, no answer	10%	10%

Source: The New York Times/CBS News poll

Tribune Chart

RONALD REAGAN CAN DEFEAT PRESIDENT CARTER THIS YEAR! BUT YOUR HELP IS NEEDED TODAY TO HELP "CITIZENS for REAGAN in '80" BUILD A WINNING COALITION of SUPPORT for RONALD REAGAN.

SEND YOUR CONTRIBUTION TODAY!

THERE IS A DIFFERENCE!



Republicans must understand that when they vote for their choice for President, they really do have a choice!

RONALD REAGAN
is the best candidate for Republicans.
He is a better choice than George Bush.

HERE'S THE DIFFERENCE:



Ronald Reagan

TAX CUTS: Ronald Reagan supports the major Kemp-Roth tax cut proposal (30% across the board tax cut in three years) which is also endorsed by the Republican National Committee and the majority of Republicans in Congress.

EXPERIENCE PROVEN: Ronald Reagan has successfully governed the largest state in the Union for eight years. As Governor of California he proved to be an excellent administrator, an innovative and strong leader and a man who can limit the power and cost of government.

DRAFTING WOMEN: Ronald Reagan agrees with the experts and is opposed to drafting women into our armed forces. At a time when America must quickly rebuild its military strength Reagan does not believe that drafting women will benefit our nation's defense needs.

GOVERNMENT GROWTH: Ronald Reagan will cut government size, government power and government taxes. He did it in California and he will do it again as president.

GUN CONTROL: Ronald Reagan opposes gun control and has clearly spoken out for the right of every citizen to keep and bear arms.

George Bush

TAX CUTS: George Bush is opposed to the Kemp-Roth tax cut. He voted for a 10% income tax surcharge in 1968, against a tax cut in 1969 and to increase the national debt in 1969 and 1970. Then the people of Texas defeated Bush in 1970 when he ran for the Senate.

EXPERIENCE LIMITED: George Bush has never had the responsibility of running government, large or small. We can't afford another President who doesn't understand how to effectively and efficiently run our federal government.

DRAFTING WOMEN: George Bush has endorsed the drafting of women into the American armed forces.

GOVERNMENT GROWTH: George Bush supports further growth in the federal government as he did while in Congress. For example, he voted to establish OSHA, the most dictatorial of all federal agencies, and to nationalize welfare programs under the federal government.

GUN CONTROL: George Bush favors gun control. While in Congress he voted for the infamous 1968 Gun Control law.

Don't be misled.

Vote for Ronald Reagan!

Paid for by Fund for a Conservative Majority
and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80

For more information about Citizens for Reagan in '80 and how you can help nominate and elect Ronald Reagan President of the United States, send your name and address to:

Citizens for Reagan in '80
A project of Fund for a Conservative Majority
1522 Wilson Boulevard, Suite 1401
Arlington, Virginia 22209

☐ Enclosed is my contribution of $ _____

Make check payable to: Fund for a Conservative Majority.

Name _____

Address _____

City/State/Zip _____

Be a part of the Reagan Team for 1980!

0 0 8 0 0 4 0 0 2 8

Final VICTORY Drive

JUNE 3 1980

Reply Memorandum

Reagan Country

June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

Dear Bob:

The nomination of Ronald Reagan is in sight! Now we must prove he can defeat President Carter this fall.

The national polls show we can win. But we must use the up-coming June 3 primaries to build the organization to defeat President Carter and elect Ronald Reagan.

Here is my "Final Drive" contribution:

___ $25 ___$50 ___$100 ___$250

___ $500 ___$1,000 ___$5,000 ___Other

(Make check payable to Fund for a Conservative Majority or FCM)

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority – State Fund.
These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed? _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3:
428

8 3 0 4 0 4 0 6 8 5

THANKS FOR HELPING US PAY POSTAGE

Final VICTORY Drive



CITIZENS FOR REAGAN IN '80!
A project of:
Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

Final VICTORY Drive



This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

Ex 2(4)
11-17-81, tentative
SV

2-4

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

Page 1 of 35 Pages

(See Reverse Side for Instructions)

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Kenneth Boehm 1664 A Chimney House Rd. Reston, Va 22090	Luncheon exp. for August	9/2/80	159.01	Ronald Reagan for President ☒ Support ☐ Oppose
Motel 50 1601 Arlington Blvd. Arlington, VA	Lodging exp. for Students for Reagan	9/2/80	60.00	Ronald Reagan for President ☒ Support ☐ Oppose
Unitravel Service 1625 Eye St. NW Suite 925 A Washington, DC 20006	Travel exp. for Board Meeting	9/2/80	855.00	Ronald Reagan for President ☒ Support ☐ Oppose
Park Lane Mailing Ser. Inc. 1511 N. Guilford Ave. Baltimore, MD 21202	Mailing services	9/2/80	5046.91	Ronald Reagan for President ☒ Support ☐ Oppose
Wiland & Assoc. Inc. 219 East Davis St. Culpepper, VA 22701	Computerservices	9/2/80	1835.61	Ronald Reagan for President ☒ Support ☐ Oppose
Wiland & Assoc.	Computer Services	9/2/80	1728.32	Ronald Reagan for President ☐ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ 264,010.32

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation or concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, those expenditures did not involve the funding of communications disseminated, or reports carried or aired by or on behalf of any campaign materials prepared by the candidate his campaign committees or their agents.

10/16/80
Signature Date

Subscribed and sworn to before me on this 16th day of October, 80

My Commission expires 4/14/84

Notary Public

.. CONSERVATIVE MAJORITY
WILSON BLVD., SUITE 1401
LEXINGTON, VIRGINIA 22309

Central Fidelity Bank

Sept 2 1982

PAY EIGHTEEN HUNDRED THIRTY FIVE DOLLARS 81 CTS DOLLARS $ 1835.81

Wilmer-Hesser, Inc.
219 East Davis St.
Culpeper, Va. 22701

NOT NEGOTIABLE

⑈350418⑈

PAID FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-6 V-2

DATE	DESCRIPTION	AMOUNT
8/31/82	Inv. # 27261 C.R. 1E U.P. Convention	1835.81

- Ex 2(z)
11-17-81, Lawrence
SV

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26425	16	1610	June 24, 1980	27261

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 703 Springfield, Virginia 22150 Attention: Penny Rogers

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #10 - FCM - V. P. Convention		Ant Cost		
Process Mail File Input (Including List Conversion and Duplicate Identification Processing)	391,968	$2.70/M	$1,058.31	
Process Mail File Output (Including Splits, Key Assignments and ~~Direct~~ Printing)	278,514	2.40/M	668.43	
Shipping and Handling Charges to Return Magnetic Tapes	16 tapes	2.50/tp.	40.00	
Virginia Sales Tax			69.07	

Ex 2-(aa)
11-17-82 - lawrence
SV

TERMS: NET 30 DAYS

TOTAL $1,835.81

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT N/A

ORIGINAL INVOICE

FUND FOR A CONSERVATIVE MAJORITY
1600 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

Sept 2 1980

PAY ONE THOUSAND SEVEN HUNDRED TWENTY EIGHT DOLLARS 32 CENTS DOLLARS $ 1728.32

TO THE ORDER OF

Wilson + Assoc., Inc.
219 East Davis St.
Culpeper, Va. 22701

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVD-3 V-2

DATE	DESCRIPTION	AMOUNT
9/2/80	Inv. # 27262 C-F-R 1E	1728.32
	Merge/purge #9	

EX2(bb)
11-17-81, lawrence
SV.

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26424	16	1611	June 24, 1980	27262

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Penny Rogers

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
rge/Purge #9 - FCM - Anti-Carter				
ocess Mail File Input (Including List aversion and Duplicate Identification ocessing)	235,501	$3.60/M	$ 847.80	
ocess Mail File Output (Including Key signments and Printing)	222,658	3.00/M	667.97	
ipping and Handling Charges to Return gnetic Tapes	42 tapes	2.50/tp.	105.00	
rfreight Shipping and Handling Charges			46.92	
rginia Sales Tax			60.63	

Ex 2 (oc)
11-17-81 Lawrence

TERMS: NET 30 DAYS

TOTAL $ $1,728.32

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT $ N/A

ORIGINAL INVOICE

Ex 2(dd)
11-17-81, Lawrence
SV
2-dd

FEC FORM 6

SCHEDULE B

Page 20 of 20 Pages

Name of Committee (In Full)
The Fund for a Conservative Majority

I.D. No.
C00001933

Full Name, Mailing Address & Zip Code of Each Payee	Purpose of Expenditure	Date (Mo., Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Vilard & Assoc. Inc. P. O. Box 5445 Fredericksburg, VA 22401	For airfreight & shipping & handling	10/20/80	47.73	Ronald Reagan for President ☒ Support ☐ Oppose
John Smathers	For Car rental	10/10/80	496.71	Ronald Reagan for President ☒ Support ☐ Oppose
Envelopes Inc. 1117 N. Royal St. Alex., VA 22314	For Printing exp.	10/10/80	5828.68	Ronald Reagan for President ☒ Support ☐ Oppose
Arttype P. O. Box 671 Springfield, Va 22150	Artwork for direct mail	10/10/80	198.75	Ronald Reagan for President ☒ Support ☐ Oppose
Park Lane Press	Printing exp.	10/10/80	14350.80	Ronald Reagan for President ☒ Support ☐ Oppose
The Millenium Group Inc. Chemical Bank 640 Madison Ave. New York, NY 10022	Promotional items	10/10/80	2250.00	Ronald Reagan for President ☒ Support ☐ Oppose

a. SUBTOTAL of itemized independent expenditures $ _____
b. SUBTOTAL of unitemized independent expenditures $ _____
c. TOTAL independent expenditures $ _____

Under penalties of perjury, I (we) certify that the independent expenditures reported herein were not made in cooperation, consultation or concert with, or at the request or suggestion of, any candidate or any authorized committee or agent of such candidate or authorized committee. I (we) further certify that the material relating to the purpose of the expenditure and to the candidate supported or opposed by the expenditure has not been provided to the candidate or his agents.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, _____.

_____
My Commission expires

_____ _____
Notary Public

8304040062915

Right to Life - Conservative Majority
1522 Wilson Blvd., Suite 1461
Arlington, Virginia 22209

Central Fidelity Bank

October 10 1980

Pay REGISTERED 47 DOLS 73 CTS Dollars $ 47.73

To the order of

Roland J. Gaskin
NOT NEGOTIABLE

Roland J. Gaskin, Inc.
PO Box 545
Frederick City, VA
22401

⑆055000455⑆ #350416 8⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
10/10/80	Inv. # 1262 For the right shipping / Handling	#47.73

0 4 0 0 6 6

8 3

Ex 2 (ee)
11-17-81, Lawrence
SV

3101 INTERNATIONAL PARKWAY • P. O. BOX 5445 • FREDERICKSBURG, VA. 22403 • (703) 75

Wiland & Associates, Inc.

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
Airfreight	16		August 20, 1980	27910

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Charges for Airfreight Shipping and Handling of the following:				
Invoice # 2[illegible]2 — Invoice Date 6/24/80 — Work Order # 26424			$47.73	

8304046

Ex 2. (ff) 11-17-81, kaufman 8V

TERMS: NET 30 DAYS — TOTAL ▶ $47.73

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ▶ N/A

ORIGINAL INVOICE

2 99

EX 2 (gg) 11-17-81, Lowrance SU

SCHEDULE B

ITEMIZED INDEPENDENT EXPENDITURES

Page 3 of 11 Pages

(See Reverse Side for Instructions)

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by this expenditure & office sought
US Postmaster	Postage for Reagan Phonebank	8/8/80	600.00	Ronald Reagan for President ☒ Support ☐ Oppose
South Central Bell P. O. Box 710 Knoxville, TN 37901	Deposit on acct. of new telephone lines	8/8/80	225.00	Ronald Reagan for President ☒ Support ☐ Oppose
Mailgram	Reagan Phone bank Mailing services	8/11/80	2000.00	Ronald Reagan for President ☒ Support ☐ Oppose
Wiland & Assoc. 219 East Davis St. Culpepper, VA 22781	Computer Services	8/8/80	97.10	Ronald Reagan for President ☒ Support ☐ Oppose
Morris Dicker 140 W. 30th St. New York, NY	Printing Services	8/12/80	10.00	Ronald Reagan for President ☒ Support ☐ Oppose
Waldorf Astoria Hotel 301 Park Ave. New York, NY	Deposit for hotel master account.	8/11/80	1000.00	Ronald Reagan for President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation or concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate, or any agent or person who has received any form of compensation or reimbursement from the candidate with respect to the making of such expenditures, and that no person authorized to act on behalf of such candidate has participated in or exercised any control over the making of such expenditures.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, _____

_____
My Commission expires

_____ _____
Notary Public

C00001966 0 0 0

FUND FOR A CONSERVATIVE MAJORITY
1023 WILSON BLVD., SUITE 1101
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

August 18 1983

PAY ONE HUNDRED NINETY SEVEN DOLS 10 CTS DOLLARS $ 197.10

TO THE ORDER OF

Wiland & Associates
219 East Davis St
Culpeper, VA 22701

Ralph J. Gallion

NOT NEGOTIABLE

⑆056001532⑆ ⑈350416 8⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-0 V-2

DATE	DESCRIPTION	AMOUNT
08/8	506B Invoice # 07318 anti-coalition CFR II	$197.10

EX 2 (hh)
11-17-81, Lawrence
SV

Wiland & Associates, Inc.

LAST DAYS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5188

	Account No.		Date	Invoice No.
26928	16	Late Lists	June 25, 1980	27312

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

INVOICE

Description	Quantity	Unit Price	Extension	Acct. Code
Merge/Purge Late Lists - Anti-Carter				
A. Each List Involved	1	15.00/list	$ 15.00	
	2	10.00/list	20.00	
B. Mail File Processing (Convert, Sort and Print)				
Business Week	5,000	3.00/M	15.00	
Forecaster	10,000	2.50/M	25.00	
Conservative Business Contributors	5,000	2.50/M	12.50	
C. Shipping and Handling Charges to Return Magnetic Tapes	3 tapes	2.50/tape	7.50	
Virginia Sales Tax			2.10	

Ext 2 (1) Laurence
11-17-81 SD

TERMS: NET 30 DAYS

INITIAL

IF YOUR CHECK WILL BE POSTMARKED ON OR AFTER _____ PAYMENT WILL BE

ORIGINAL INVOICE

2 3 F(2)

Anti-Carter Letter A& B

8304040697

- Ex 2(jj) ¿ 2(jj)2
11-17-81, SV
Lawrence

(14 pp)



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Dear Friend of Governor Reagan:

Ronald Reagan can be elected President of the United States!

But only with your help and that of tens of thousands of other concerned and patriotic Americans will President Carter be defeated.

To "top off" our victory on election night, as many as ten or twelve Big Spending Liberal Democratic Senators can be replaced with responsible conservative Republicans! Many powerful Democratic Congressmen can also be defeated.

All this can happen in just a few short months -- on November 4th, National Election Day.

Ronald Reagan must be elected. President Carter simply has not been the strong, creative and effective leader our country and the Free World so desperately needs in these difficult times.

Jimmy Carter has failed as President.

His domestic policies have produced economic chaos for our people.

Carter's foreign policy failures have shaken the Free World.

Carter must be defeated.

Today's inflation rate is running at over 18% -- over three times the inflation rate as when Carter was elected in 1976.

Government spending is projected to be over $615 billion in the next federal budget! This is almost three times the budget of 1972 and over $200 billion more than President Ford's budget in his last year as President.

You and I worked until mid-May this year just to pay our taxes! And taxes take about 40% of the nation's overall earnings.

This year the average American family will pay over $7,000 in federal taxes!

Most of us pay more in taxes than for our combined costs for food, clothing and shelter.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

And in our international dealings with friends and enemies, Carter has also been a terrible failure.

Our military has severely deteriorated under the guidance of Jimmy Carter.

The Russians have brazenly invaded Afghanistan and supported Cuban backed revolutions throughout Central America and Africa. Carter's appointments have supported these communist forces as "stabilizing influences"!

President Carter has managed to destroy our political alliance with Iran and today our American compatriots remain hostages to fanatic terrorists in Iran.

Communist China finally got from Jimmy Carter what no other American President would even seriously consider giving it -- the de-recognition of a loyal ally (The Republic of China on Taiwan) and the help of the U.S. in building up the economic and military strength of this communist giant.

And our Free World allies shake their heads in disbelief as they watch America -- only a few short years ago the strong leader of the non-communist world -- quickly becoming a second rate world influence behind the Soviet Union.

But right now you can join with tens of thousands of your fellow Americans to change the direction of our country -- to rebuild our military strength; to begin to dismantle the over-sized federal government; to give each of us and our businesses a large tax cut; and to bring proven, responsible and strong leadership to the Presidency of the United States.

You can join with "Citizens for Reagan in '80" and help elect Ronald Reagan as our next President.

"Citizens for Reagan in '80" is an independent campaign effort sponsored by the highly respected and nationally recognized Fund for a Conservative Majority.

FCM is also using its expertise and resources to help elect a conservative majority in the Senate. Its "Conservative Senate Control" campaign has already had a significant impact this year and the Liberal Democrats are scared.

This fall Ronald Reagan will be running against Jimmy Carter. Both men will receive their limited campaign budgets from the federal government.

But FCM knows that Ronald Reagan will be running against more than just Jimmy Carter.

The incumbent President will use the White House and federal spending to the maximum to try to buy the election.

Just watch as Carter stages important news events close to the election. Large federal programs will be announced... new appointments will be made from "swing states"... Carter will desperately try to force some sort of international "success"... Presidential press conferences and urgent national messages requiring full network coverage will suddenly become more frequent.

The Big Union Bosses will "pull out all the stops" to defeat Ronald Reagan. Since the Democratic Congress has given the unions special election advantages, you can expect these powerful men to spend millions of dollars in 1980 to stop Ronald Reagan from becoming President.

And the various left-wing, consumer, anti-defense and pro-abortion groups will be supporting Carter and attacking Reagan. Millions of dollars will be spent by these left-wing organizations to secure the jobs of their government friends and to continue the discredited policies of the Carter Administration.

Finally there is the news media. The men and women who "report" the news will try to destroy Governor Reagan. The reports will show Reagan in the worst possible light. Tens of millions of dollars in "news time" will be spent by the media to stop Ronald Reagan from becoming President.

Only you can help offset these built-in disadvantages faced by Ronald Reagan. And you can help defeat Jimmy Carter.

Your support of FCM's "Citizens for Reagan in '80" campaign will directly help elect Ronald Reagan our next President.

Because of the way the federal campaign law is written, this independent effort for Ronald Reagan can spend as much money as can be raised from people like you.

"Citizens for Reagan in '80" hopes to spend at least $3,000,000 this fall to help elect Ronald Reagan and also to elect a conservative Senate to work with Reagan in turning our country around.

But to meet this goal "Citizens for Reagan in '80" must find 120,000 people to give at least $25 each to this terribly important campaign effort.

The campaign plans are simple: to carefully and professionally spend as much money as can be raised to reach the American people with good, strong and effective television advertising, with creative radio and newspaper ads and by sending voter mailings to as many voters as possible in key states.

"Citizens for Reagan in '80" has been working for over a year to

nominate and elect Ronald Reagan. The sponsoring political action committee -- Fund for a Conservative Majority -- is well-known as a cost-efficient and professionally run organization. "Citizens for Reagan in '80" was a key factor in the Governor's primary victories earlier this year.

The money you give to "Citizens for Reagan in '80" will be spent effectively and professionally to help elect Ronald Reagan.

Send your maximum contribution today and join with tens of thousands of other Americans in support of "Citizens for Reagan in '80".

Your contribution can range up to $5,000.

Remember, you will not be able to contribute to the official Reagan for President organization after Ronald Reagan is nominated. Federal law prohibits it.

But you can help elect Ronald Reagan President by sending your contribution today to the Fund for a Conservative Majority.

After receiving your contributon of at least $25 I will send you a beautifully designed and individually personalized Certificate of Appreciation. You will be proud to hang this document on your wall.

I will also send you timely updates on the election and ask your help and advice as Election Day draws near.

Please send your contribution today. Help elect Ronald Reagan President of the United States.

I am counting on you. Reagan's election as President could well be determined by the support you give today.

Sincerely,

Bob Heckman

Robert C. Heckman
Chairman

P.S. Jimmy Carter has simply failed as President. Our economy is in turmoil and our military strength is dangerously weak.

Help turn our country around! Join "Citizens for Reagan in '80" today. With your help Ronald Reagan can be elected our next President.

Ex 2(j)2
11-17-81
Lawton 2j1
SW



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Dear Friend:

I'm angry and frustrated when I hear Jimmy Carter rationalize away incredible errors. I'm tired of humiliating defeats all over the world.

A child recently asked me, if the United States were the "good guys", then why weren't we winning? That is a difficult question.

It's hard to explain to a 7 year old how quickly a President can damage a once strong and proud country.

In just four short years President Carter has managed to bring chaos to our economy and to our foreign policy.

We are suffering under an 18% inflation rate which is the highest in over thirty years. If it continues the cost of living will <u>double</u> in less than 5 years!

The average American family will spend over $7,000 just to pay federal taxes this year. In fact most families are forced to spend more on taxes than they do on food, clothing and shelter combined.

Our military strength has been dangerously weakened during the four years of the Carter presidency.

Our friends and allies look to us for leadership -- but all this American President seems able to do is sit back and watch the world slide hopelessly into turmoil.

Jimmy Carter has had his chance as President. And he has failed.

<u>Now it's time for a change. It's time to elect Ronald Reagan!</u>

I've enclosed a sample Certificate of Appreciation for you in what could be the most important campaign group you have ever been asked to help -- "Citizens for Reagan in '80".

This is an independent campaign sponsored by one of the oldest and most respected political action committees in the country -- the Fund for a Conservative Majority. FCM is also working this year to elect a

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

conservative controlled Senate which will work with the Reagan Administration to make our country strong again.

Once Ronald Reagan is nominated you will not be able to contribute to the official Reagan for President campaign. Federal law prohibits you from contributing. The federal treasury will give Reagan a limited amount of money to spend on his election for President. Jimmy Carter will get the same amount.

But Carter will have many additional and very powerful campaign forces working for him -- these will be worth tens of millions of dollars to Carter. Reagan will not have these resources.

First, Carter will have the White House and the power of the federal government to campaign for him. News events, international crises and special new federal programs will be announced -- with Carter's picture on the front pages of our morning papers and on the nightly TV news.

Second, the Union Bosses will spend over $10 million dollars to support Jimmy Carter. This will happen even as the polls show almost 40% and maybe more of the union members support Ronald Reagan.

Many other left-wing groups will also join in support of Jimmy Carter. They will spend millions of additional dollars in order to defeat Ronald Reagan.

Third, and most disturbing, the national news media will try to destroy Ronald Reagan. They have already started, and their efforts will surely increase.

These important allies of Jimmy Carter -- the White House, powerful Union Bosses, left-wing organizations and the influential national news media -- must be offset by the support of Ronald Reagan's friends.

That is why "Citizens for Reagan in '80" began its work over one year ago to help nominate and elect Ronald Reagan President. Hundreds of thousands of dollars were effectively and professionally raised and spent in the important 1980 primary elections in support of Ronald Reagan.

A highly trained and professional campaign staff is guiding FCM's "Citizens for Reagan in '80" program. The contributors to FCM can feel confident that their money is being effectively and efficiently spent in a professional and successful manner.

"Citizens for Reagan in '80" hopes to spend at least $3,000,000 this fall to help elect Ronald Reagan our next President. That means it must raise at least $3,000,000 from citizens like you.

Creative hard hitting television and radio ads are being written. A half-hour television program is being prepared.

Full page advertising is ready to be sent to major newspapers and magazines.

Voter mailings into key states are being prepared -- to businessmen, union families, farmers, housewives and veterans.

"Citizens for Reagan in '80" can be the difference between Ronald Reagan winning or losing.

If the funds can be raised to execute the professional campaign outlined above then "Citizens for Reagan in '80" can be the effective and critical difference in Reagan's victory.

If not -- then you and I will be faced with yet another four years of Jimmy Carter. That would truly be a disaster.

Please join with tens of thousands of other concerned Americans in supporting "Citizens for Reagan in '80".

After receiving your contribution of at least $25 I will send you a beautifully designed and individually personalized Certificate of Appreciation. You will be proud to hang this document on your wall. Of course, if you can't send $25, any amount will help in our efforts to elect Ronald Reagan our next President.

During the next several months I will send you important campaign updates, ask for your advice and for your help to make sure we elect Ronald Reagan our next President.

Please send your contribution today. Donations up to $5,000 can be accepted.

I am counting on you to help us elect Ronald Reagan our next President.

Sincerely,

Bob Heckman

Robert C. Heckman
Chairman

P.S. Jimmy Carter has failed in his four years as President. Our prestige as a nation has never been so low.

Join "Citizens for Reagan in '80" today and become part of the solution to America's problem -- help elect Ronald Reagan our next President!

8304043070

8304040705

DO IN FIRST 100 DAYS!

1. FIRST 48 HOURS — FREEZE ALL FEDERAL HIRING BY EXECUTIVE ORDER.
2. SEND TAX PACKAGE TO HILL — CUT PERSONAL TAX RATES 30% OVER 3 YEARS, ELIMINATE ON ESTATES AND GIFTS. REDUCE CAPITAL GAINS TAX RATES. ELIMINATE DOUBLE TAXATION OF DIVIDENDS. ELIMINATE MARRIAGE PENALTY. ELIMINATE TAX ON BUSINESS INTEREST. LOPHOLES ON BUSINESS MANNED EITHER REVIVED B-1 BOMBER. ACCELERATE DEPRECIATION. INCREASE DEFENSE SPENDING AUGMENTING ARMS. SUPPLEMENTAL DEFENSE APPROPRIATION FOR FY '81. BUDGET TO DISMANTLE DEPARTMENT OF ENERGY AND EDUCATION. TRANSFER FEDERAL WELFARE PROGRAMS TO STATES.

- LEGISLATION
- TRANSFERRING FEDERAL WELFARE PROGRAMS TO STATES.

Here is Ronald Reagan's approximate agenda for the 100 days of presidency.

Your Contributions can make this agenda become

8 3 0 4 0 4 3 0 7 0 6



Reagan Campaign Notes

* Pollster Lou Harris had some good news for Gov. Reagan. Harris reported that Reagan has emerged as the candidate most likely to win the 1980 election. Part of the reason is Jimmy Carter's unpopularity. But equally important, said Harris, was the fact that "Reagan has become a respected figure on the political scene."

* Harris found that the age issue has subsided and that a solid 56 per cent of those queried felt that Reagan has a "highly attractive personality and would inspire confidence as President." And a whopping 69 per cent agree that Reagan is "right to want to get government out of business so that free enterprise can operate freely."

* Columnists Evans and Novak did some polling in heavily blue-collar Democratic Warren, Michigan, and concluded from their findings that Ronald Reagan could pull off "a possible November upset of awesome proportions" in that United Auto Workers stronghold. Using a questionnaire prepared by Patrick Caddell's Cambridge Survey Research (Caddell, incidentally, is Carter's favorite pollster), the columnists talked to 33 Democrats, 23 Independents, and only eight Republicans, yet found Reagan leading among this group with the support of 23, compared with 21 for Carter, eight for Anderson, seven "don't knows" and five "will not votes."

* "Even more startling" than Reagan's lead among this heavily Democratic group, Evans and Novak reported, were the "perceptions these presumably average voters have of Carter and Reagan. Which would be stronger on defense: Reagan, 6 to 1; on handling the economy: Reagan, 2 to 1; on 'leadership': Reagan, 2 to 1; on tax policy (which our interviews show is developing into a hot sleeper issue): Reagan, 3 to 1."

* The columnists also found unprecedented support for additional defense spending. The voters they talked to supported more funding for defense by almost 4 to 1. "By a margin of better than 2 to 1, these voters actually favored more and better arms 'even if it meant raising taxes,' " and this despite the fact that a majority favored the Kemp-Roth tax cut proposal, which Reagan also has made a major issue.

Help Elect Ronald Reagan

Dear Bob:

I am most happy to join you in support of **Ronald Reagan for President in 1980.** I am firmly committed to the defeat of Jimmy Carter this year.

Ronald Reagan is the best man to be President!

Enclosed is my contribution. I understand that an official **"Citizens for Reagan in '80" Certificate of Appreciation** will be sent to everyone who sends in at least $25.

__$25 __$50 __$100 __$250 __$500

__$1,000 __$2,500 __$5,000 $___ Other

(Make check payable to Fund for a Conservative Majority or FCM)

Corporate contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority — State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/City/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed? _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

8304073707



Certificate of Appreciation

Presented to

SAMPLE

for active participation in the national campaign to elect Ronald Reagan President of the United States in 1980.

The Officers and Directors of "Citizens for Reagan in '80" thank you for your generous support of Ronald Reagan during the 1980 presidential campaign. "Citizens for Reagan in '80" is an independent campaign sponsored by the nationally-recognized political action committee, Fund for a Conservative Majority.

Robert C. Heckman

Robert C. Heckman, Chairman

Friday, May 16, 1980 THE WASHINGTON POST

Reagan Says U.S. 'Can't Afford' Four More Years of Carter

By David S. Broder
Washington Post Staff Writer

COLUMBUS, Ohio, May 16—Accusing President Carter of breaking his word on defense, inflation and unemployment, Republican presidential hopeful Ronald Reagan said today that America "cannot afford four more years" of Carter's leadership.

Speaking from the steps of the Ohio State Capitol, while Carter was addressing a rally nearby, the prospective GOP nominee underlined his differences with his general election opponent on both domestic and defense issues.

Reagan's speech was cheered by a crowd of about 5,000 to 6,000, which fell far short of filling the lawn of the capitol. It was slightly smaller than Carter's audience.

In a dress rehearsal for the coming fall campaign, Reagan set out to demonstrate—as he told an audience in Dayton just before coming here—that while he and Carter were close physically this week, "I think spiritually, mentally and philosophically, we're a million miles apart."

Reagan also traded long-distance insults with Carter over who was the more conscientious governor. In an interview with newspaper editors on Wednesday, Carter said he recalled Reagan as "one who would come into a meeting [of the governors association] without doing the long, tedious work in which most of us were involved, would call a press conference and because of his fame, would attract a great deal of press attention and then he would be gone." But Carter said he did not dislike Reagan.

"I think he' ···ing Jerry Brown," Reagan said today in Ohio, referring to his successor as governor of California. "I remember staying from the first to the last session. And I remember a young newcomer coming aboard as governor of Georgia. For the life of me, I can't remember anything he ever did."

On issues, Reagan said in his speech that rather than adding taxes to discourage energy consumption, as Carter has proposed, he believed "we can have energy abundance if we turn the energy ministry loose and get government out of the way."

Rather than accepting higher unemployment as the price of curbing inflation, as he said Carter is doing, Reagan said he favored an across-the-board tax cut for everyone. "It's not our buying things that causes inflation," he said. "It's government spending more than it takes in."

Rather than proposing resumption of draft registration, as Carter has done, Reagan said the way to "start the restoration of the strength of America is by having a realistic pay scale that induces young men and women to make the military their career."

He accused Carter of hypocrisy on the military pay issue. Reagan said that Carter had promised sailors aboard the carrier Nimitz on Monday to support a boost in their pay, but had told a liberal group at the White House two days later that the congressional budget resolution provided too much money for defense and too little for domestic programs.

"Will the real Mr. Carter stand up?" Reagan demanded.

While much of his speech was the standard rhetoric of his primary election campaign, the jibes at Carter were sharper than usual. They indicated that Reagan was trying out lines for the general election campaign, now that the withdrawal of George Bush has ended the last challenge to his nomination.

He ridiculed Carter's claim that the fiscal 1981 budget will be balanced, saying that Carter is "once-again estimating revenues and underestimating expenditures," once again. And he ripped into other aspects of the administration's economic record.

"The president who said he'd never use unemployment to fight inflation is now saying we have to raise unemployment 1½ percent this year to cure inflation," Reagan said. He called Carter's economics "old-fashioned and ridiculous." Noting that 238,000 people were added to the unemployment rolls last month, he said, "we need more jobs, not less."

"When he took office, inflation was 4.8 percent," Reagan said, "and he [Carter] said he'd do something about it. And he did. The rate is 18.6 percent for the first four months of this year.

"Gasoline was 86 cents a gallon, and he said he'd do something about it. He did—and now it's $1.30."

"The government has to be turned around," Reagan declared. "We can't afford four more years of what we've had."

Staff writer Myra MacPherson contributed to this report.

...STREET JOURNAL.
...ay, April 1, 1980

TIME, APRIL 14, 1980

Executives' Choice

Businessmen Support Reagan Over Carter; Many Say He Can Win

Oth...

Reagan Gives Preview Of His Fall Campaign

Challenger Carter's ... Harris Survey ...

Reagan finds increasing favor with the voters

Human Events / MAY 3, 1980

Brace Yourself for Liberal Media Attack on Reagan

Reagan Catches Carter

...y... John Roche ...mericans are...

Media gang-up on Reagan

...scenario has ar... though...

Chicago Tribune, Tuesday, May 13, 1980

...which he then has trouble e... logize for many ... r cent major... about this ... Reagan's hi... e ethnic r... ilusion a... ment th... his cl... of re...

...g other reasons... meet Main th... t home hi... place—...

THE WALL STREET JOURNAL
Tuesday, June 3, 1980

Reagan's World

Republican's Policies Stress Arms Buildup, A Firm Line to Soviet

But GOP Contender Asserts He Would Avoid Bluster; Simple ...

Chicago Tribune, Monday, April 21, 1980

...HER ...w: let every mow... d: Reagan is ju... e fa' dow... ize!"

Harris Survey

Reagan edges past Carter in nationwide poll

By By Louis Harris

ALTHOUGH HE WAS trai... er cent only four weeks ago, ...s gotta now leads President C... ...per cent ...

THE WASHINGTON STAR Monday, May 5, 1980

...an citizens, and said! poll... ...an Iranian asset... ...allow fami...

Human Events / APRIL 12, 1980 Iar...

Reagan Is Electable

THE WASHINGTON POST
Thursday, May 8, 1980

Poll Shows Reagan Now Likely Winner

...reagan has emerged as ...

Reagan Leads Carter In NYC, Koch Says

NEW YORK (UPI) — Mayor Edward Koch, an early supporter of President Carter, said yesterday that if the election were held now Ronald Reagan would carry New York City — a Democratic bastion where the GOP front-runner has never been popular.

...



CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

It's time for a better America.
ELECT RONALD REAGAN!

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THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by Fund for a Conservative Majority and not authorized by any candidate.

2-KK

Reagan Pre-Convention Package

and

Reagan Convention Package

8304047 0711

Ex 2(kk)
11-17-81, Lawsuits
SV

6 pp



Citizens for Reagan in '80

VICTORY ALERT

TONIGHT RONALD REAGAN WAS NOMINATED FOR PRESIDENT!

NOW OUR WORK REALLY BEGINS.

YOU MUST JOIN WITH "CITIZENS FOR REAGAN IN '80" TODAY IF AMERICA IS TO ELECT THIS STRONG AND EFFECTIVE LEADER.

IN JUST 3 1/2 MONTHS, THE VOTERS OF AMERICA WILL DECIDE IF RONALD REAGAN WILL LEAD OUR COUNTRY AND THE FREE WORLD FOR THE NEXT FOUR YEARS.

THE ALTERNATIVE IS ANOTHER 4 YEARS OF DEMOCRATIC FAILURE. THIS WE SIMPLY CANNOT AFFORD.

REAGAN'S CAMPAIGN BUDGET IS FEDERALLY-CONTROLLED AND LIMITED BY THE DEMOCRATIC-CONTROLLED CONGRESS.

THE DEMOCRATIC NOMINEE FOR PRESIDENT WILL HAVE THE SAME OFFICIAL BUDGET, BUT HE WILL ALSO HAVE THE POWER OF THE WHITE HOUSE, THE HUGE CAMPAIGN RESOURCES OF THE BIG LABOR BOSSES AND A VERY FRIENDLY NATIONAL NEWS MEDIA ON HIS SIDE.

BY LAW YOU CANNOT CONTRIBUTE DIRECTLY TO REAGAN'S CAMPAIGN NOW THAT HE HAS BEEN NOMINATED.

SO IT IS OBVIOUS THAT RONALD REAGAN NEEDS "CITIZENS FOR REAGAN IN '80", THE INDEPENDENT CAMPAIGN SPONSORED BY THE NATIONALLY RESPECTED FUND FOR A CONSERVATIVE MAJORITY. FCM IS ALSO HELPING TO ELECT A CONSERVATIVE SENATE THIS FALL.

YOUR CONTRIBUTION IS NEEDED. CAMPAIGN PLANS; NATIONAL ADVERTISING ON TV AND RADIO; FULL PAGE ADS IN NEWSPAPERS; ELECTION MAILINGS PIN-POINTED TO SELECTED VOTERS ARE ALL WAITING FOR THE FUNDS TO BE RAISED.

RONALD REAGAN NEEDS YOU TO SUPPORT "CITIZENS FOR REAGAN IN '80" IF HE IS TO BE ELECTED PRESIDENT.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

WE MUST RAISE AT LEAST $3,476,000 TO HAVE A CHANCE TO ELECT RONALD REAGAN THIS FALL. AND WE MUST RAISE $755,000 OVER THE NEXT THREE WEEKS IN ORDER TO RESERVE ADVERTISING SPACE -- TV AND RADIO TIME FOR THE CRITICAL FALL MONTHS.

YOUR CONTRIBUTION OF AT LEAST $25 IS NEEDED TODAY. IF YOU CAN AFFORD $50, $100 OR AS MUCH AS $5,000 YOUR CONTRIBUTION WILL BE CAREFULLY AND PROFESSIONALLY USED TO HELP ELECT RONALD REAGAN PRESIDENT.

AND SHOULD RONALD REAGAN WIN THE PRESIDENCY, YOU WILL BE INVITED TO A SPECIAL INAUGURATION CELEBRATION HERE IN WASHINGTON, D.C. NEXT JANUARY 19 AND 20.

"CITIZENS FOR REAGAN IN '80" MUST BEGIN TO RESERVE IMPORTANT TV AND RADIO TIME. TIME IS SHORT.

PLEASE ACT TODAY!

ONLY WITH YOUR HELP CAN WE CELEBRATE VICTORY ON NOVEMBER 4 -- THE DAY RONALD REAGAN IS ELECTED PRESIDENT!

YOUR COMMITMENT TODAY WILL HELP DETERMINE IF RONALD REAGAN WILL WIN THE PRESIDENCY THIS YEAR.

I KNOW I CAN COUNT ON YOU.

SINCERELY,

ROBERT C. HECKMAN
CHAIRMAN

P.S. RONALD REAGAN IS NOMINATED! WE CAN ELECT HIM PRESIDENT ON NOVEMBER 4.

SEND YOU CONTRIBUTION TODAY TO FCM AND SUPPORT "CITIZENS FOR REAGAN IN '80".



See B – 1



See D – 1

Morning News America

Wednesday, November 5, 1980 Vol. 80 No. 107

Today's NEWS

REAGAN WINS!

International

National

State

Sports

Carter Concedes Defeat:

Southern Strategy Fails

Goldwater Declares: "Liberalism is Dead"



Conservatives: Big Senate Gains; Added Power in House



Reagan Sweeps West, Midwest; Carries NY, PA

Responsible Conservative Direction Pledged

Traditional Values Stressed

Strong Military Policy Promised

Reagan Asks Key Conservative Democrats to Join Cabinet

THESE HEADLINES CAN BECOME REALITY IF YOU CONTRIBUTE TO "CITIZENS FOR REAGAN '80" TODAY.



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

Reagan. . .Reagan. . .Reagan. . .Reagan

DATELINE: REPUBLICAN CONVENTION, DETROIT 11:03PM WEDS. JULY 16, 1980



Dear Bob:

Ronald Reagan can be elected and I want to help!

I understand that I cannot contribute directly to the Reagan campaign. But I can and will contribute to the creative and effective **"Citizens for Reagan in '80"** independent expenditure campaign.

Enclosed is my maximum contribution to help elect Ronald Reagan President!

__$25 __$50 __$100 __$250 __$500

__$1,000 __$2,500 __$5,000 __Other

Make check payable to Fund for a Conservative Majority or FCM.

Corporate contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority – State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed?

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

8304807716

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lane D. Waxenburg

Date 6/27/83

FEC 9-21-77

8304043071 7

Ex 2(LL)
11-17-81, Lawrence SJ

SCHEDULE

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 6 of 35 Pages

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Phillip Linderman	Reimbursements for food, transpor., and travel exp.	9/9/80	160.00	Ronald Reagan for President ☒ Support ☐ Oppose
Golden Press	Printing exp.	9/9/80	478.40	Ronald Reagan for President ☒ Support ☐ Oppose
YAF Rt. 1 Box 1002 Woodland Rd. Sterling VA 22170	Rental of office space for storage of office equipment	9/9/80	345.00	Ronald Reagan for President ☒ Support ☐ Oppose
Chris Mottola	Reimbursements for film developing exp.	9/9/80	6.63	Ronald Reagan for President ☒ Support ☐ Oppose
Wiland & Assoc. Inc. 219 East Davis St. Culpeper, VA 22701	Computer services	9/9/80	3664.66	Ronald Reagan for President ☒ Support ☐ Oppose
Liaison Agency Inc. 150 East 58th St. New York, NY 10022	Promotional items	9/9/80	700.00	Ronald Reagan for President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore these expenditures did not involve the funding of prearranged distribution or republication in whole or in part of any campaign materials prepared by the candidate his campaign committees or their agents.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, $_____

My Commission expires

_____ _____
NOTARY PUBLIC

0 0 0

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 301
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

2306

Sept. 9 10 80

PAY THREE THOUSAND SIX HUNDRED SIXTY FOUR DOLS 66 CTS DOLLARS $ 3664.66

TO Wiland + Assoc., Inc.
219 East Davis St.
Culpeper, Va. 22701

NOT NEGOTIABLE

⑈053000538⑈ ⑈3501186⑈

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK WYC-3 V-2

DATE	DESCRIPTION	AMOUNT
9/9/80	Inv. # 27453 C/R IE	3664.66

8 3 0 4 0

Ex 2 (mm)
11-17-81 - Lawrence
SV

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26799	16	1651	July 11, 1980	27453

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
Merge/Purge #10 - Thompson & Associates - On the White House				
Process Mail File Input (Including List Conversion and Duplicate Identification Processing)	938,803	$2.46/M	$2,309.46	
Process Mail File Output (Including Splits, Key Assignments and Laser Labels)	637,187	1.80/M	1,146.94	
Shipping and Handling Charges to Return Magnetic Tapes	28 tapes	2.50/tp.	70.00	
Virginia Sales Tax			138.26	

Ex 2 (nn)
11-17-81 - SL

TERMS: NET 30 DAYS

TOTAL $ $3,664.66

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT $ N/A

ORIGINAL INVOICE

Ex 2(00)
11-17-81, Lawrence
#5
2-00

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

Page 17 of ___ Pages

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001958

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (mo., day, yr.)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Art Harmon 1424 Fern Oak Ct. Mclean, Va 22101	salary	10/15/80	162.90	Ronald Reagan for President ☒ Support ☐ Oppose
William Kaplan 1514 N. Rhodes St. Arlington, Va	salary	10/15/80	433.42	Ronald Reagan for President ☒ Support ☐ Oppose
Viland Assoc. Inc 219 E. Davis St. Culpeper, Va 22701	Computer services	10/01/80	700.51	Ronald Reagan for President ☒ Support ☐ Oppose
Allan C. Rodway 6404 Shadow Road Chevy Chase, Md 20015	salary	10/01/80	102.97	Ronald Reagan for President ☒ Support ☐ Oppose
Park Lane Press 1501 N. Guilford Ave Baltimore, Md 21202	printing exp.-	10/02,80	4939.64	Ronald Reagan for President ☒ Support ☐ Oppose
Lisa Ann Acevedo 3712 Columbia Pike Arlington, Va 22204	salary	10/02/80	111.80	Ronald Reagan for President ☒ Support ☐ Oppose

a. SUBTOTAL of itemized independent Expenditures this page — $ _____
b. SUBTOTAL of unitemized independent Expenditures this page — $ _____
c. TOTAL independent Expenditures this page — $ _____

Under penalty of perjury I have read this independent expenditure report and to the best of my knowledge and belief it is true, correct and complete. If I am the agent of any person or organization in this matter and have authorized expenditures, I certify that I have the written authorization of such person or organization to make the expenditures on its behalf. I understand the meaning of disaggregation described on the reverse side and have complied with it. I have not knowingly disaggregated any expenditure or solicitation or allowed any of my agents to do so.

_____ _____
Signature Date

Subscribed and sworn to before me this ____ day of _____, 19__

_____
Notary Public

My Commission expires _____

0 0 0 4 0 4 0 7 1 1 . 1 1 . 8 1 2

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 402
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

3231

Oct 1 1981

PAY SEVEN HUNDRED 700 DOLS 51 CTS DOLLARS $ 700.51

Wiland & Assoc. Inc.
219 East Davis St.
Culpeper, VA 22701

Capt J Gallen

NOT NEGOTIABLE

⑆055000658⑆ ⑈3504⑈ 16⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-2

DATE	DESCRIPTION			AMOUNT
10/1/81	Inv. # 27732	640.51	CFR 80	700.51
	Inv. # 27707	60.00	IE	
		# 700.51		

8 3 01 4 0

Ex 2 (pp)
11-17-81, Lawrence
SV

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

CFR 780.I.F

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26926	16		July 31, 1980	27707

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED / DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
are, Proof and Camera Copy of r Letter (Later Cancelled)	2 pages	30.00/pg.	$60.00	

33040 007

FCM

EX 2 (99)
11-17-81, Laurence
82

TERMS: NET 30 DAYS

TOTAL $ $60.00

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____

PAY THIS AMOUNT $ N/A

ORIGINAL INVOICE

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	
27662,63,64	16	1660,65,69,70	Ju

SOLD TO:

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

1660 - T
S
1665 - R
W
1669 - A
1670 - A
B

INVOICE

FUNCTION PERFORMED / DESCRIPTION	QUANTITY
0 - Merge/Purge Late Lists	
List Conversion	1
Mail File Processing (Convert, Sort and Print) CFR '76	106,060
ginia Sales Tax	
5 - Mag Tape Output of 15M Merged Selected SCF's	15,000
9 - Mag tape output of Net ALEC spect Master File	62,207
0 - Keycoded Cheshire label output of Republican High Donors	3,009
deposit to be refunded when tapes returned	2 tapes
pping and Handling Charges	

Electric?

Ex

TERMS: NET 30 DAYS

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY T

ORIGINAL INVOICE

FCM

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-8100

CFIL(4) IE

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
27662,63,64	16	1660,65,69,70	July 31, 1980	27732

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	1660 - Thompson & Associates, Springfield, Virginia; 1665 - Republican National Committee, Washington, D. C.; 1669 - Atlantic List Co. Wash, D.C. 1670 - American Spectator Bloomington, ID

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
0 - Merge/Purge Late Lists				
List Conversion	1	15.00/ list	$ 15.00	
Mail File Processing (Convert, Sort and Print) CFR '76	106,060	3.00/M	318.18	
ginia Sales Tax			12.73	
5 - Mag Tape Output of 15M Merged Selected SCF's	15,000	4.30/M	64.50	
9 - Mag tape output of Net ALEC spect Master File	62,207	2.55/M	158.63	
0 - Keycoded Cheshire label output of Republican High Donors	3,009	min.chg.	30.00	
deposit to be refunded when tapes returned	2 tapes	20.00/tp.	40.00	
pping and Handling Charges			1.47	

Electric?

Ex 2 (rr) 11-17-81, Lawsuit 80

TERMS: NET 30 DAYS

TOTAL ⇨ $640.51

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ⇨ N/A

ORIGINAL INVOICE

ELECTION # 1 PACKAGE

8304040307225

Ex 2 (SS)
11-17-81 - Lawrence
SV

9 pp



August 15, 1980

Dear Reagan Supporter:

Our campaign to elect Ronald Reagan President has now entered it final stage.

In just three months the election will be over! Either Ronald Reagan or Jimmy Carter will be President.



And you can help decide who will win this fall.

Most political observers expect the Carter campaign to be a nasty, even vicious, anti-Reagan effort.

Jimmy Carter has the active support of dozens of left wing, ultra-environmental and disarmament groups.

The nation's labor czars have already committed millions of dollars to help re-elect Jimmy Carter.



And the news media will soon attack Ronald Reagan in an effort to reduce his current and commanding lead over Jimmy Carter.

Your help is needed today!

"Citizens for Reagan in '80" is the oldest and most effective independent campaign helping to elect Ronald Reagan our next President. It is sponsored by the Fund for a Conservative Majority -- a highly competent and professional political action committee which is also working to elect conservatives to the Senate and the House.



"Citizens for Reagan in '80" has drafted a professional campaign plan to help elect Ronald Reagan. It is a strong, positive plan -- and it is ready to go into effect today!

But your help is needed-if our campaign is to succeed and Jimmy Carter is to be defeated.

"Citizens for Reagan in '80" must raise another $275,000 just as fast as possible.

* Radio ads are prepared.

* TV commercials are complete.



* Newspaper ads are ready to be placed.

* Voter mailings are being written now for special voting blocs.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

To buy initial advertising on TV, radio and in newspapers and to begin to contact the key voters in "swing states", $275,000 must be raised within the next three weeks.

Volunteer efforts are also need to elect Ronald Reagan.

Please send the enclosed post card to Ronald Reagan and pledge not only your personal support, but also promise to find at least 10 more citizens who will vote for Reagan on election day. These votes will be absolutely critical in electing Ronald Reagan President of the United States.

"Citizens for Reagan in '80" needs your active support today.

Send the enclosed post card to Ronald Reagan at his National Headquarters right outside Washington, D.C. Pledge your vote and also the votes of 10 other citizens you will personally recruit for Ronald Reagan.

With you financial help we can find one million people who will pledge to vote for Ronald Reagan and who will also pledge to find 10 more Reagan voters.

If we succeed we can promise to deliver 11 million votes for Ronald Reagan on election day -- a healthy percentage of the total votes needed to win.

Send Ronald Reagan your voter pledge card and send your maximum contribution today to FCM's "Citizens for Reagan in '80".

Only with your help can we win!

Sincerely,

Bob Heckman

Robert C. Heckman

P.S. Continued support of Ronald Reagan by patriotic Americans like you is critical. With that help Ronald Reagan will be elected President in three short months -- on November 4th!

8304027

Citizens for Reagan in '80!

A project of FUND FOR A CONSERVATIVE MAJORITY



I support RONALD REAGAN

Dear Mr. Heckman:

I support Ronald Reagan for President and will do all I can to help elect him this fall.

☐ I have sent my post card to Governor Reagan pledging my vote and agreeing to find at least 10 more people who will vote for him on November 4.

☐ Enclosed is my contribution to help FCM in its independent campaign, "Citizens for Reagan in '80."

__$25	__$50	__$100	__$250
__$500	__$1,000	__$5,000	__Other

(Make check payable to Fund for a Conservative Majority or FCM.)

Corporate contributions can be accepted.
They should be issued to the order of The Fund for a Conservative Majority—State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee

CITIZENS FOR REAGAN IN '80!

PLACE STAMP HERE

Governor Ronald Reagan
National Campaign Headquarters
901 South Highland Street
Arlington, Virginia 22204

830404 0725

Dear Governor Reagan:

I pledge that I will vote for you for President on November 4th.

I will also find at least 10 more voters who will support you. On election day I will take the responsibility to make sure they go to the polls and vote for you.

Name _____

Address _____

City/State/Zip _____

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The Washington Star

AFL-CIO warning workers against Reagan's wooing

By Ed Townsend
Labor correspondent of
The Christian Science Monitor

Fighting back against Ronald Reagan's ...oing of blue-collar voters, the AFL-...'s Committee On Political Eduction (COPE) is warning trade unions to beware "the most reactionary Republican ...minee since Sen. ...ury Goldwater."

Sen. Edward M. ...ennedy assailed ...r. Reagan in that ...ay in a speech ...re a union group ...Washing...

...people to work and ease the hardships of recession."

There is no question of the AFL-CIO's concern over the Reagan candidacy. Most political analysts in labor offices see at least a 50-50 possibility that the former California governor and his running mate, George Bush, can win with substantial help from union members disenchanted with the present Democrat... Administration.

Die-hard D... Unio...

Reagan's life: No trauma, no curiosity

Required reading for ... "Where's the P... Me?"

The title comes from a line ... movie called "King's Row," in which ... it was spo... the man who will certain... ...ated by th... Rep... ...t and could ...the U.S

EPA Officials Asked to Help In Extolling Carter's Deeds

...said, "unfortunately, it ...ated by some of ...political employe making political speech violating the Hatch Act ... like that," the EPA spokesma... declared.

Democrats File Suit to Ba... Reagan From FEC Subsidy

...Independent Coal...

Bringing down the high-flying Ronald Reagan

NEW YORK — Ronald Rea... ...n peaked last week. National polls showing ...eagan 11 to 20 points ahead ...f President Carter are not ...on Wednesday of last week when the Los Angeles Times published the first of a two-part series by Robert Sch... Times... This is w... been carefully managed and ...be has been continuously on ...guard. Th... ...makes for ...most hal... ...ntury of con... ...trived ... ...not ...

York Daily News, in an arti... ...cle by M... ...el Daily, offic... ...on Reagan: ...in the nation... ...conser... ...fe...

Mary McGrory

Carter's sources of power are in today's headlines!

A Liberal anti-Reagan press

The high pressure tactics of Big Labor

The Democrats' control of Democrat created election laws

White House control of the huge Federal bureaucracy

The biased media



HELP RONALD REAGAN
BY JOINING THE
"CITIZENS FOR REAGAN IN '80"
EFFORT NOW!

THE FUND FOR A CONSERVATIVE MAJORITY

FCM

Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

This is encouraging! But the tide can be turned by the influential powers at Carter's command...

Reagan...Reagan...Reagan...Reagan

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

THANKS FOR HELPING US PAY POSTAGE



Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.

CCC# 6055

Milton Reporting, Inc.

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.
M.M. Hope
Treasurer

General Stenotype Reporting
Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

January 7, 1982

2 JAN 7 P4:03

Anne Weissenborn, Esq.
Federal Election Commission
1325 K Street, N.W.-Suite 700
Washington,D.C. 20463

re: Americans for Change, et al.
MUR 1252 - Deposition of Thomas Mitchell

Dear Ms Weissenborn:

Enclosed herewith is the original (unsigned) copy of the deposition of Mr. Thomas Mitchell. Mr. Mitchell was notified via letter dated October 22, 1981 of the availability of his deposition for reading and signing. As of this date, we have not heard from him, therefore, we are forwarding to your office for filing.

Sincerely,

Fred R. Joyce,
General Mgr.

cc:
file

8304043073 4

Milton Reporting, Inc.

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.
M.M. Hope
Treasurer

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Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

October 22, 1981

Thomas Mitchell
Director of Marketing
Telecommunications Industries, Inc.
1700 Old Meadow Road
McLean, Virginia 22102

Re: Deposition before the Federal Election Commission,
Monday, October 19, 1981.

Dear Mr. Mitchell:

On behalf of counsel who took your deposition on October 19, 1981, you are hereby notified that the transcript of your deposition is now ready and available at the above address for reading and signing, as requested by you.

Kindly let the undersigned know when you will be in.

If by November 23, 1981 we have not received any request for an extension of time or otherwise heard from you, it will be assumed that reading and signing are no longer desired, and the deposition will be forwarded to the Federal Election Commission.

Very sincerely yours,

MILTON REPORTING, INC.

Rebekah J. Johnson
Reporter/Notary

cc:
file
Anne Weissenborn, Attorney

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ORIGINAL

BEFORE THE FEDERAL ELECTION COMMISSION

- - - - - - - - - - - - - - - - - -x
:
In the Matter of: :
:
AMERICANS FOR CHANGE, et al. : MUR 1252
:
- - - - - - - - - - - - - - - - - -x

Monday, October 19, 1981

Washington, D. C.

Deposition of:

THOMAS MITCHELL

a witness, called for examination by counsel for the Federal Election Commission, pursuant to notice, taken in the Office of the General Counsel, Federal Election Commission, Seventh Floor, 1325 K Street, Northwest, beginning at 10:00 a.m., before Rebekah J. Johnson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

8304040736

Milton Reporting, Inc.
OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
Phones: (202) 833-3598
833-3599

For the Federal Election Commission:

ANNE WEISSENBORN, Attorney
and
THOMAS J. WHITEHEAD, Assistant General Counsel
Office of the General Counsel
Federal Election Commission
Seventh Floor
1325 K Street, N. W.
Washington, D. C. 20463

- - -

C O N T E N T S

EXAMINATION BY COUNSEL FOR:

Federal Election Commission
(By Ms. Weissenborn)

WITNESS:

THOMAS MITCHELL 3

E X H I B I T S

Marked for identification and attached: Page

Commission Exhibit 1 a-m 13

Commission Exhibit 2 a-k 27

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Thereupon

THOMAS MITCHELL

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEC

BY MS. WEISSENBORN:

Q Would you state your name and address please.

A Thomas Mitchell. You want the business address or home?

Q Home.

A 11119 Coroborn Lane, Great Falls, Virginia.

Q And your place of business, the name and address, please?

A The specific name is Telecommunications Industries, Inc., 1700 Old Meadow Road, McLean, Virginia.

Q And your position with the company?

A Director of Marketing.

Q How long have you been with them?

A Coming on five years.

Q What are your responsibilities overall within the company?

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A Specifically, marketing and limited general management.

Q Are you ever directly involved with working with clients?

A Yes.

Q And directly in terms of negotiation of contracts, do you do that type of work?

A Yes.

Q And the carrying out of projects?

A Yes.

Q The planning of strategy, particularly if they are political clients?

A No.

Q Is there anyone in the company who would be involved in that kind of activity, strategy planning?

A As far as political goes?

Q Right.

A No.

Q As far as Telecommunications, in general, what is the overall nature of business?

A We have a registered trademark/service mark product called Telepost, which, to bring it to the understanding level

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of everybody here, is our version of what we call a high impact letter, and it goes out as a Telepost letter. Generically, it's a product that people use to communicate when they have a high impact message they want to get across to people. Basically, what we have is a carrier of a message, and the message content we are not involved in that in any shape or form. When we try to sell a customer, it's simply to try to convince them to use our carrier service.

Q What do you mean by "high impact"?

A Well, when somebody receives one, we know it's opened. It has an envelope that is of a design that, when someone receives one, they open it; it looks like something important. In many cases it is.

Q What is the approximate size of your staff?

A It's a small company.

Q How is it organized in terms of dealing with clients? Is a particular client, for example, assigned to one person or does everybody pretty much work on each contract?

A It's like any other small business, anyplace you can come across you use them.

Q But the people within the staff itself.

A No, there's no georgraphic responsibility assigned.

3304007

And basically we attempt to go where we see a need for our type of service.

Q There aren't particular persons who work with political committees versus other types of clients?

A No.

Q How many employees do you have?

A Specifically in Telepost, fewer than 20 at any given time.

Q Now turn to the type --

A Let me just clarify that further in that our business is peaks and valleys. So at one point we may have five people that are directly involved in Telepost on a monthly basis. We are highly automated. At other times we may have people that are on a part-time clerical basis, and we may have as many as 15 clerical people that are involved in a given situation.

Q What types of clients do you have, in general categories?

A Ninety percent of our buiness are banks.

Q What percentage would you say would be political committees?

A You know, once every two years, 10 percent of our business. And, once again, that's only during the political

3304007 11

campaigns. We're not politically involved at all on one side or the other, and we attempt to get business from Democrats, Republicans or anybody else. It's just a matter of chasing the business.

Q You touched on this before, but what specific activities do you undertake for clients? Do you do any copy writing, that type of thing?

A No. Basically, we have what we call a Telepost letter, and it consists of an envelope and piece of paper that has Telepost written on it. What we do is computer work from that point on to generate Telepost letters. They give us the text and names and addresses, and we simply print the letters that go out, normally as a Telepost letter. That's 95 percent of our business activity. We are not involved in copy writing or any creative work at all.

Q How many political committees were clients in 1979-80 altogether, if you could estimate?

A Probably four, three or four at the most.

Q Were they a combination of state and federal or all federal, or was it the candidates that were involved, candidates for federal office?

A Federal. Once again, we would be more than happy to

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have state business.

Q What input do you have into the letters, into the copy, anything at all? Do you make suggestions?

A Very infrequently we might suggest somthing that we have seen that's worked in the past for other people and make a suggestion, or something in terms of keeping copies shorter or making them a little more terse. But beyond that, none. I mean very, very minimal.

Q In your ordinary business practice, do you normally have written contracts with your clients?

A No.

Q Oral types of agreements?

A Yes.

Q Do you ever undertake, that you know of, any coordination of efforts of clients? For example, if you have one coming in proposing an activity, would you say, oh, we just did this for so-and-so? Does that ever happen?

A No.

Q Turning to the work you did for the authorized Reagan committees in 1979 and 1980, which we believe you did, did Telecommunications do any work for the Reagan For President Committee? That was the primary committee.

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A To the best of my knowledge, the only work we did for the Reagan Committee -- and I'm not sure, I assume you mean the official Reagan for President Committee?

Q Right, the authorized, official committee, yes.

A The only work we did for them would have been in the early spring, to the best of my knowledge.

Q Of what year?

A 1980. I'm saying February, March, April, that time.

Q So you did not do any work for the Reagan-Bush Committee, which was the general election committee?

A No.

Q What did you do with the primary committee?

A Mailed out Telepost letters.

Q Do you remember how many?

A A couple hundreds thousand total. And we also did one other smaller mailing for them. We have what is called a laser printer, and we did do one small mailing for Reagan which went out rather than on Telepost stationery, it went out on Reagan letterhead.

Q What is a laser printer?

A It's a method of print. It's a computer method of print.

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Q But you used their own letterhead?

A We used their own letterhead, and we did the production work on it. It did not use the Telepost logo.

Q So you did not then, according to what you said earlier, have a written contract with the Reagan For President Committee?

A No.

Q Did you deal, in dealing with the Reagan campaign, with anyone else pertaining to the Reagan Committee, or did you deal with them directly?

A Initially, we dealt strictly with the Reagan staff members. And I'm trying to think exactly when this was, but sometime during the campaign Reagan fired his top staff and a consulting firm was set up by those people. So our coordination was through those people and also with Reagan staff members.

Q What is the name of the consulting firm?

A Black, Manafort & Stone.

Q Could you spell that?

A Generic, Black, B-l-a-c-k; Manafort, M-a-n-a-f-o-r-t; and Stone.

Q About what time did that --

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MR. WHITEHEAD: Let's go off the record.

(Discussion off the record.)

THE WITNESS: Just to elaborate on what I said, my understanding, from what I read in the newspaper accounts, that top staff level was fired from the campaign. And it would have been several weeks after that that we continued to do business with the campaign committee. But as far as coordination was done, it was done through the firm I just mentioned.

BY MS. WEISSENBORN:

Q Coordination of the particular projects you worked on?

A Yes. They were the people doing the work on staff prior to the supposed firing and also subsequent.

Q Were you personally involved in all of these negotiations and carrying out the contract with both Reagan-Bush and others?

A Just from the coordination standpoint, and just in the Reagan campaign. We did not do anything in the general election.

Q So you had direct contact with Reagan personnel as well as with Black, Manafort & Stone?

A Yes, with coordination for various aspects of it.

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Q What aspects would deal directly with the committee?

A Payment.

Q But in terms of text or mailing list and that sort of thing?

A That was all provided to us, and it was coordinated by Black, Manafort & Stone.

Q Did you ever discuss with Black, Manafort & Stone questions of strategy, content of the letters?

A Not at all. We were just after the business.

Q All right now, turning to some of the exhibits. I have asked the reporter to mark this document 1-a through 1-m, so there are a number of items contained in one exhibit. This particular one consists of five pages of itemized expenditures by the Reagan For President Committee, showing five expenditures to Telepost; two copies each of purported Telepost invoices, numbered 656 and 657, apparently sent to the Reagan For President Committee. These contain various handwritten notations. The third item is a communication from Ronald Reagan dated February 15, 1980. Next is an apparent business rely envelope addressed to Ronald Reagan. And lastly, there are two copies of purported Telepost invoice number 655.

5 3 0 4 0 9 7 4 7

(The documents referred to were marked Commission Exhibit 1-a through 1-m, and attached to the original copy of the deposition.)

MR. WHITEHEAD: You will notice they are marked in the corner as far as the exhibit number is concerned that the reporter has given them.

BY MS. WEISSENBORN:

Q If you could look first at 1-f, which is invoice number 656, can you identify this document?

A Yes.

Q It came from --

A It came from us.

Q What had Telepost been asked to do, or Telecommunications been asked to do which resulted in this invoice?

A We sent out 159,059 Telepost letters for them on February 15, 1980.

Q Would it have been the Reagan For President Committee or Black, Manafort & Stone that would have reached an agreement with this project?

A I don't remember, but I believe at that time that it would have been with the Reagan For President Campaign Committee.

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Q Do you know about what time you agreed with them that you would undertake this? Is it usually a two-week lead time?

A I can't say. It would have been within the prior month probably. It could have also been within the week before.

Q You were involved in the negotiations of this?

A Yes.

Q Were you in charge of carrying out the project?

A Only in terms of coordinating with the customer and production schedules. But as for specifically managing the project, no.

Q Who would have done that?

A Our operations manager.

Q Could we have her name?

A Nadine Barrett.

Q Who was involved on the other side for the committee?

A Cheryl Swaim.

Q Do you remember what her position was?

A She just would have been in the fund-raising operation and worked for Roger Stone.

Q Within your organization, do you maintain flow charts or other manners of coordinating various aspects of a project?

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A I hate to admit, but no.

Q The invoice cites prior payments of $24,386.55 and $5,613.45. As far as you are concerned, were these payments received?

A Yes.

Q The notation on the invoice is the first was for postage. Do you remember what the $5,000-plus amount was for?

A Since political candidates don't have a history of paying their bills on time, and since we are a small business, we wanted money up front. And specifically, the $24,000 reflected the postage for mailing those letters and the $5,000 would have been just cash-up-front on the mailing.

Q You usually do a percentage? Why would it have been a $5,600 amount up front?

A I think it probably depended on how mean I was feeling that day. I mean in trying to relate it back, I don't see it was a specific percentage.

Q Items 1-f and 1-g, which is the next page, are the same thing only they have different handwritten notations. Are any of those yours? Do you recognize any of those handwritings?

A No.

Q Specifically, they refer on both sheets to mailing number 13. Is that what you knew it to be?

A No.

Q Would that have been the committee's?

A No, that would have been their designation.

Q What would RFP and CFTR and Groups I, II and III mean?

A We were given magnetic computer tapes which contain the names to which the letters were to be sent, and those were simply their designations for various lists.

Q All right, if we could turn to Exhibit 1-j, can you identify this document?

A Yes.

Q Is it related to what we just looked at, invoice 656, as far as you know?

A Since the date is February 15, I would assume so.

Q Who composed the copy?

A I have no idea. It was supplied to us.

Q By the committee?

A Right.

Q And the mailing list that this was sent to?

A Supplied to us also.

Q Do you know whether there was a particular group that

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was targeted to receive this letter?

A I have absolutely no idea.

Q At the time that this project was undertaken, were the Reagan Committee representatives you dealt with, as far as you know, aware of other work you were doing for other political committees at the same time on behalf of the Reagan campaign?

A I'm sorry.

Q At the time that this project you discussed, this one with the Reagan Committee, do you know whether they were aware that you were undertaking activities, which we will get to later, under contract with other committees that also dealt with the Reagan campaign?

A No. We didn't discuss anybody's business with anybody else. I am not sure specifically what you are referring to.

Q For example, FCM.

A No, we did not discuss what anybody was doing with anybody else, simply because we wanted the maximum amount of business from anybody.

Q Could you turn to Exhibit 1-k. Was this related to the previous February 15 communication?

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A Yes.

Q What are the two items at the top where it says Telepost and high priorty communication?

A Basically, that is a photocopy of a Telepost envelope.

Q Going out or coming in?

A Going out.

Q And then the bottom one?

A Would be a business reply envelope that would have been inserted in the mailing package.

Q So we have just Xeroxed two different things?

A That's correct.

Q Going back to 1-c, which is one of the reports, these reports were submitted to the Commission by the Reagan for President Committee and show expenditures to Telepost of $10,000 and $20,000 on March 31, 1980 and April 17, 1980 for direct mail expenses. To your knowledge, were they related to the Telepost communication that we talked about earlier in item 1-f, the February 15 letter?

A I have no idea. I would assume so.

Q Then it appears to us, and would you say it's correct or not, while the services were performed in February, payments were made for those services in March and April of 1980?

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A (No response.)

Q In other words, even though it shows this was later in March and April, you really did the work for those earlier?

A I have no idea.

Q Looking at 1-h, which is invoice number 657, was this related to the other project, the one we have just been talking about?

A No.

Q What was it?

A It shouldn't say that. I honestly don't remember. But it is possible that in one of the mailings on the invoice that we last discussed may have had live postage stamps on the business reply envelopes rather than the prepaid envelope you saw in the others, and this may very well relate to that group which received the live postage.

Q Is there any great significance in when you use one and when you use the other?

A Only what's designated by the customer.

Q What does BRE stand for?

A That's business reply envelope.

Q One more invoice is back at 1, actually Exhibit 1-l and 1-m. Does this invoice relate to the prior mailing that

we discussed?

A No.

Q If not, what was the project? I believe you alluded to it earlier.

A It was a separate mailing that was done for them using a laser printer which permitted letters to go out on Reagan stationery.

Q And were you involved in this particular project also?

A Yes.

Q About when did you agree with the committee that you would do this?

A I have no idea.

Q When were the letters mailed, do you remember?

A I have no idea. It would have been in that same time frame.

Q And again, who prepared the copy and provided the mailing list?

A That was all done by them and provided to us.

Q Do you retain copies of items like this that you do for clients?

A Sometimes yes, but it basically is a function of whether the recordkeeping job has been done properly. We handle

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such a large mass of things that normally we won't. But there are instances where we would have them on file, but not with consistency.

Q If you had one, could we obtain a copy from you?

A I don't know whether we have it on file or not.

Q I will double-check with you later and we can discuss the aspects later.

Exhibit 1-e is a copy of a Reagan For President expenditure report showing a payment to Telepost for $7,021.17 made on May 2, 1980. Do you know what that was related to?

A I have no idea. I would assume it would have been outstanding invoices and related back to a specific invoice, but I have no idea which one.

Q According to my mathematics, it seems to be the remainder of the mailing done on February 15, plus this other, this later letter. Does that sound right?

A I have no idea.

Q What other work did Telecommunications do for the Reagan For President Committee besides those that have already been discussed? Was there anything else?

A Sometime in March we would have done a mailing also. What that related to I don't know offhand. But we did do a

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later mailing for them also.

Q Now in that instance, did you work with the consulting group? Is that about the time?

A I believe at that point they were consultants. However, the payments and everything else were from the Reagan For President Campaign Committee.

Q But in terms of copy that you would have received and mailing lists?

A We still would have received them from Cheryl Swaim, who previously was with the campaign committee and who now was with this firm.

Q So she made the transfer also?

A Yes.

Q And you say they went out in March, as far as you can remember?

A To the best of my knowledge.

Q Was the same person at Telecommunications involved with that project, in charge of the actual project?

A Yes.

Q And also I will ask you at some point if you have that copy of that, when we talked about the earlier one.

A Yes.

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MS. WEISSENBORN: Let's go off the record a second.

(Discussion off the record.)

BY MS. WEISSENBORN:

Q Turning then to work that you performed for the Fund For A Conservative Majority, which it seems -- I should ask, during 1979-80, did you undertake work for the Fund For A Conservative Majority?

A Yes.

Q What did you do for them?

A We would have done a mailing or mailings, I'm not sure which. I'm trying to think how I can best clarify this for you.

Attempting to sell our service, we go out and contact groups. We can short-circuit some of what you are trying to get to. We deal with a client on a one-for-one basis. Specifically, for the Reagan For President Campaign Committee, the way we first got involved with them is that Cheryl Swaim had been a client of ours for several years prior to her taking the job with the Reagan For President Campaign Committee. She worked for an insurance company here in Washington that has been a long-standing client of ours. And when she made the job switch to the Reagan For President Campaign Committee, we

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dealt with them. These other groups that you are bring up we had dealt with prior to and independently of any contact at all with the Reagan For President Campaign Committee. I think you are getting to Thompson & Associates. We have dealt with them for three or four years, and it's been totally independent of anything that came prior to or subsequently to us dealing with the Reagan For President Campaign Committee. It's totally independent.

Q As far as the work you did for Fund For a Conservative Majority, and I will refer to this as FCM, do you remember about when this work was performed?

A I have absolutely no idea. They were a very small customer of ours and, as I said, they have been on-again/off-again customers of our services for several years, and I have absolutely no idea what or when.

Q Were you personally involved in arranging the business?

A No.

Q Who would have been?

A The salesman who works for us by the name of Warren Seager.

Q Is that S-i-e --

A S-e-a-g-e-r.

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Q Was he, as far as you know, personally involved with FCM or was there a third party involved in this?

A I don't know

Q So he would be the person that really would be the one to ask about that?

A Can you shut that off for a minute?

MR. WHITEHEAD: Let's go off the record.

(Brief recess.)

MS. WEISSENBORN: Back on the record.

THE WITNESS: No, the only person who would coordinate the production from our end would be Nadine Barrett. And once again, just to state what I said earlier, we don't really care what the message is that somebody sends out with us. They could send birthday greetings as well as send a letter for fund-raising purposes. For the most part, other than to make sure it's typed into the computer correctly, we don't pay any attention to it, and could care less as long as they pay their invoices.

BY MS. WEISSENBORN:

Q Could you tell us who Thompson & Associates are, or what it is?

A To the best of my knowledge, they are a consulting

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firm that is involved in direct mail. Beyond that, they have been a client of ours, I believe, in an on-again/off-again situation for the last three or four years.

Q And was Thompson involved in the work you did for the Fund For A Conservative Majority?

A I have no idea.

Once again, just to draw the analogy between what we do, we are like a printer, when somebody says, "Put this on a piece of paper and mail it." As to their relationship, we are neither involved nor do we care.

Q Let's move on to the documents. It may make my questions more concrete.

In this batch I have asked the reporter to mark these as Exhibit 2-a through 2-h. It is composed of reports of FCM expenditures to the Commission, showing three expenditures made to Telepost in April and June of 1980 in the amounts of $602.64, $750 and $1,100. Next there are copies of two purported Telepost invoices, one sent to Thompson & Associates and one to FCM; copies of three checks made payable to Telepost which are written on an FCM account apparently, and a copy of a communicated dated April 14, 1980 signed by Robert C. Heckman, H-e-c-k-m-a-n, who is chairman of FCM.

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(The documents referred to were marked Commission Exhibit 2-a through 2-h, and attached to the original copy of the deposition.)

BY MS. WEISSENBORN:

Q Now if we could look first at document 2-c, can you identify this?

A It's once of our invoices.

Q What had Telepost done that was the basis for this invoice?

A According to the invoice, we sent out 2,232 Telepost letters in February.

Q There is a notation on the invoice, a handwritten notation, that says "Dixie Project." Do you know what that is?

A No idea.

Q With whom did Telepost reach an agreement, as far as you know, with FCM or with Thompson & Associates?

A Since our invoice would have been to Thompson & Associates, I presume it to have been with Thompson & Associates.

Q Do you know who Mr. J. Londino is? He's the person to whom the invoice was sent.

A I would assume on their end of the line he would have been the person who coordinated the mailing.

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Q But you did not deal with him?

A No.

Q Do you recognize the handwriting that says Dixie Project?

A I have absolutely no idea.

Q I believe we raised this before, but once again were you involved in this particular project?

A No.

Q It was Mr. Seager?

A Only from the standpoint of a sales contract. From the standpoint of coordination, it would have been Nadine Barrett again. As I said, Thompson & Associates had been a client of ours, I believe, for the last three or four years prior to this invoice, so it was nothing new or unique about what we were doing for them.

Q And as far as you know, who would have provided the copy, mailing list, and so forth, for this project?

A I would presume it would have been Thompson & Associates. They were consultants to other groups.

Q They are the ones as far as you know?

A They would simply provide that to us and we would simply to do the production.

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Q Do you know whether or not the earlier Telepost mailing you did for Reagan For President that was made on February 15 could have influenced the content of the letter that was the basis of this invoice?

A (No response.)

Q To elaborate a bit, do you know whether the Reagan For President letter was ever discussed with Thompson?

A Not to the best of my knowledge.

Q With anyone at FCM?

A Not to the best of my knowledge. Once again, we sent out, I believe, 160,000 Telepost letters to people that they requested that the letters be sent to. It is entirely possible that someone in their staff could have received one. They were good conservative contributors. We have absolutely no knowledge of that.

Q Looking at it the other way, was there anyone at the Reagan Committee that would have been aware of this FCM?

A Not at all, to the best of our knowledge.

Q You never discussed it with anyone at Reagan for President?

A Not at all.

Q Looking at 2-a, there is a notation or an itemization

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of an expenditure to Telepost of $602.64. As far as you could tell, would that be related to invoice number 688, Exhibit 2-c?

A Since the amounts are the same, I would presume so.

Q So that is it correct to say, do you think, that while the payment was made in April, apparently, the services were actually performed by FCM in February, the letters went out in February, in other words?

A Nobody pays the bills on time anymore.

Q Exhibit 2-a also shows an expenditure to Telepost of $750 for postage. As far as you know, was that related to this same project, the one on invoice 688, or would that have been a different project, do you remember?

A I have absolutely no idea just in looking at it.

Q Actually, I think my next question is going to answer it. I should have rephrased it. Invoice 739, which is found at 2-g, there is a payment received for $750. As far as you can tell, would that have been the same $750 that is cited as an expenditure in April?

A Yes, for the -- in other words, the payment was made on April 16 for services rendered on April 16.

Q Do you usually ask for the postage money up front and then bill them for the rest later? Is that standard

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procedure?

A Only on political candidates, and depending on our knowledge of the client we might ask for additional payment in addition to postage.

Q As you did in the earlier situation?

A Right.

Q Turning to the next page, Exhibit 2-h, which is a copy of a communication from Robert C. Heckman, is this related to the invoice on 2-g, invoice 739, as far as you know?

A I can't relate it. I don't know. It would appear to be so. Normally when someone would give us the text of a letter, we would give them a proof copy back. So although the date of the letter you just pointed out was April 14, I would presume that was a proof copy of what was mailed on the 16th.

Q And probably the date it actually went out was the 16th?

A Was the 16th, that's right.

Q Now in this instance -- I should say the invoice 739 was addressed to Kenneth Boehm at Fund For a Conservative Majority, not to Thompson. With that in mind, who would you say composed the copy for this particular communication?

A It's impossible to know. All these people have outside consultants to write copy for them, plus they do it

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themselves.

Q You had nothing to do with it?

A No.

Q And the same with the mailing list that was provided to you?

A That's right.

Q Did you yourself discuss the contents of this particular communication with anyone from the Reagan Committee?

A No.

Q Do you know, did anyone else at Telecommunications?

A No.

Q What was the mailing list to which this was sent? Did you discuss that with anyone from the Reagan Committee?

A No.

Q Did you perform any other work for FCM during the 1979-80 cycle, in addition to the projects we have talked about, that you can remember?

A Not to the best of my know. You know, once again, they were a relatively small customer.

Q When you said you searched your records --

A We went back and looked for items we thought either would have been directly theirs or have been attributed to

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another consulting firm we have talked about. We couldn't find anything.

Q So you didn't find anything that's not here?

A No.

MS. WEISSENBORN: Thank you very much. That's it.

MR. WHITEHEAD: We have to explain for the record. The reporter will make a -- she will put this in black and white. Let's go off the record briefly.

(Discussion off the record.)

MR. WHITEHEAD: You have the right, Mr. Mitchell, to read the deposition transcript, make any changes that you feel are necessary, not major things but minor changes, or you can at this point waive signature and let it go at that.

THE WITNESS: I would be interested in seeing it.

MR. WHITEHEAD: All right, the reporter will make arrangements to have you read and sign this.

(Thereupon, at 11:02 a.m., the taking of the deposition was concluded.)

(I have read the foregoing pages 3 through 33, inclusive, which contain a correct transcript of the answers made by me to the questions therein recorded.)

_____ _____

THOMAS MITCHELL

930401 0756

CERTIFICATE OF NOTARY PUBLIC

I, Rebekah J. Johnson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and thereafter reduced to typewriting by me; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Rebekah J. Johnson

Notary Public in and for
the District of Columbia

My commission expires
14 May 1986

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Commission Ex. 1a
10/19/81 MM

1a

FEC FORM 3P
Revised for 1979
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 1 of ____ for LINE NUMBER(S) ____

Type or show complete information for each item listed below.

NOTE: Any information reported herein may not be sold for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Wagner International Photos, Inc. Time & Life Bldg. Rockefeller Center New York, NY 10020	Photos	3/21/80	421.74
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Regal Rents 8525 Stellar Drive Culver City, CA 90230	Catering expense	3/21/80 3/21/80	386.40 129.55
C. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Vought Corporation P.O. Box 225907 Dallas, TX 75265	Computer services	3/21/80	5662.25
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U.S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Postage	3/25/80 3/26/80	15.35 20.45
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
American Airlines LAX Airport Los Angeles, CA 90045	Frieght charge	3/26/80	55.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Telepost 1700 Old Meadow Rd. McLean, VA 22102	Direct mail expense	3/24/80	7021.17
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period

TOTAL of Expenditures This Page (optional)	$ 13,714.96
Total This Period (last page this line number only)	$

0 4 4 0 0 0 8 5 8 0 0 0 0 2 7 1

Commission E.1b
10/19/81 RSB

1-B

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Travel & Subsistence, Contributions (In-Kind), Loans, Loan Repayments and Refunds (Misc.))

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 7 of ____ pages
LINE NUMBER 25a
1-B
(Use separate schedule(s) for each numbered line)

NOTE: Any information reported herein may not be sold or used by any person for the purpose of soliciting contributions or for any commercial purpose.

Name of Committee (In Full)

[illegible]

Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this page
[illegible] 1700 Old Meadow Road McLean, VA 22101	Check Voided	2/1/80	(3,900.00)
Telepost 1700 Old Meadow Road McLean, VA 22102	Check Voided	3/24/80	(7,021.17)
Republican Nat. Finance Committee [illegible] Street Reading, PA 19603	Reimbursed for Contribution Limit & Reception Expenses	7/25/80	6,200.00
[illegible]	Per Diem Expenses	7/3/80	375.00
[illegible] [illegible] Ridge Lane [illegible] IN 46256	Per Diem Expenses	7/9/80	125.00
[illegible] [illegible]	Reimbursed for Travel, Food, and Lodging.	7/30/80	701.00
[illegible]	Amount Incorrectly Reported on 6/30/80	[illegible]	[illegible].0

Commission Ex. 1-C
10/19/81 RBF

SCHEDULE B-P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 4 of ____ for LINE NUMBER 25a

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. U. S. Postmaster 20th St. Station Washington, DC 20036	Postage	3/12/80	12,750.00
B. ICSI 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	3/14/80	10,231.38
C. U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Postage	3/14/80	1,000.00
D. Telepost 1700 Old Meadow Rd. McLean, VA 22101	Direct mail expense	3/31/80	10,000.00
E.			
F.			
G.			
H.			

SUBTOTAL of Expenditures This Page (optional)	$ 33,981.38
TOTAL This Period (last page this line number only)	$

22031322572

Commission Ex. 1-d 11/9/81 1-d

RJJ

(Schedule, Summary Page, and Accounting, Itemized List, Contributions Refunded, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

NOTE: Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. ICSI 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	4/10/80	19,153.32
B. U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Postage due account	4/14/80	800.00
C. Integrated Communication Systems, Inc. 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	4/15/80	10,277.04
D. Telepost 1700 Old Meadow Rd. McLean, VA 22102	Direct mail expense	4/17/80	20,000.00
E. U. S. Postmaster 20th St. Station Washington, DC 20036	Postage	4/22/80	14,238.05
F. Wiland & Associates 219 E. Davis Highway Culpeper, VA 22701	Printing	4/22/80	5,710.13
G. Tri-State Envelope Corp. of MD 6900 Faigle Rd. Beltsville, MD 20705	Stationery for direct mail	4/22/80	6,921.71
H. Diversified, Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Driect mail expense	4/22/80	1,961.27
SUBTOTAL of Expenditures This Page (optional)			$ 79,061.52
TOTAL This Period (last page this line number only)			

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Commission Ex. 1-C
10/19/81
RDD

...Accounting,
...ent, Loan

Supporting Lines ..., 26a, 26b, and 27a
of FEC Form 3P

NOTE: Any information ... may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Telepost 1700 Old Meadow Rd. McLean, VA 22102	Direct mail expense	5/2/80	7021.17
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Express mail	5/2/80	5.80
C. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Postage	5/2/80 5/2/80	14.35 10.80
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Durrell Trent 135 Deer Meadow Lane Portolla Valley, CA 94025	Reimbursed for travel, food & lodging	5/2/80	559.07
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
John D. March 603 Catherpin Rd. Gainesville, VA 22065	Reimbursed for fund - raising supplies	5/5/80	1317.71
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Postage	5/5/80	210.00
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Kye Trout, Jr. P.O. Box 1376 Bismarck, ND 58501	Reimbursed for office supplies, postage, xerox, consulting, food & advertising expenses	5/5/80	668.42
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Paula Kittess 720 Hilgard Ave. Los Angeles, CA 90024	Reimbursed for postage	5/5/80	8.25
SUBTOTAL of Expenditures This Page (optional)			$ 9815.57
TOTAL This Period (last page this line number only)			$

8020-10 8 6 9 3 7 7

Telecommunications Industries, Inc. 1700 Meadow Road
McLean, Virginia
22102
(703) 821-8200

A subsidiary of Hadron, Inc.

Commission Ex. 1-L 10/29/81 RPD

TELEPOST

February 15, 1980
Invoice No. 656

RECEIVED FEB 19 1980

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms Cheryl Swaim

159,059 TELEPOST Letters for RFP and CFTR names, Groups I, II and III generated for mailing February 15, 1980 @ 40¢ each
= $63,623.60

postage

Payments received: $24,386.55 (check no. 372)
5,613.45 (check no. 373)

$30,000.00

BALANCE DUE: $33,623.60

33040707 75

$1071.17

#1955/2009

#4454/542
5-2-80
$1021.17

Commission Ex. 1-9
10/19/81 RPP

1-6

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.

1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

TELEPOST

February 15, 1980
Invoice No. 656

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms Cheryl Swaim

159,059 TELEPOST Letters for RFP and CFTR names, Groups I, II and II
generated for mailing February 15, 1980 @ 40c each
= $63,623.60

Payments received:	$24,386.55	(check no. 372)
	5,613.45	(check no. 373)
	$30,000.00	

BALANCE DUE: $33,623.60

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Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

1-h

Commission Ex. 1-h 10/19/81

RECEIVED FEB 19 1980

TELEPOST

February 15, 1980
Invoice No. 657

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms. Cheryl Swaim

3,518 Live Postage Group I BRE's. (CFTR & RFP) @

.15¢ each = $527.70

BALANCE DUE: $527.70

2 - 15 Mailgram...

8304040777

March 24
$ 70,21.17
#1951/2009

Mailing #13

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

1-i

TELEPOST

Commission Ck 1-c
2/19/81
AM

February 15, 1980
Invoice No. 657

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms. Cheryl Swaim

3,518 Live Postage Group I BRE's. (CFTR & RFP) @
.15¢ each = $527.70

BALANCE DUE: $527.70

Paid
March 13

#4541342
$ 7.71
5-2-80

8304040773

TELEPOST®

HIGH PRIORITY COMMUNICATION

1-3

Commission Ex 1-i 4/9/80

FEBRUARY 15, 1980

R BAY BUCHANAN
APT 502
5974 BUCKINGHAM PARKWAY
CULVER CITY, CA 90230

DEAR BAY:

NEW HAMPSHIRE PRIMARY LESS THAN 14 DAYS AWAY. POLLS SHOW IF EVERY REAGAN SUPPORTER VOTES WE WILL WIN - LAST MINUTE RADIO ADVERTISING CRUCIAL TO GET OUT PRO-REAGAN VOTERS. MUST RAISE $29,000 AS SOON AS POSSIBLE. RADIO STATIONS DEMAND CASH IN ADVANCE.

RADIO COMMERCIALS HAVE BEEN TAPED AND "AIR-TIME" HAS BEEN RESERVED BUT RADIO STATIONS WON'T PUT THEM ON THE AIR UNTIL THEY HAVE OUR PAYMENT IN HAND. MUST HAVE YOUR CHECK IN THE NEXT SEVEN DAYS.

YOUR CHECK FOR $25 WILL BUY ONE 60 SECOND RADIO AD ON BOSTON STATIONS THAT REACH NEW HAMPSHIRE. WOULD BE A GOODSEND IF YOU COULD SEND MORE.

YOUR CHECK FOR $25, $50 OR EVEN $100 COULD MAKE DIFFERENCE BETWEEN VICTORY OR DEFEAT IN NEW HAMPSHIRE.

PLEASE SEND CHECK TODAY WITH THIS TELEPOST LETTER IN ENCLOSED URGENT REPLY ENVELOPE.

GOD BLESS YOU.
RONALD REAGAN

****

URGENT REPLY TO GOVERNOR REAGAN:
WE "MUST" WIN IN NEW HAMPSHIRE! ENCLOSED IS MY CONTRIBUTION TO HELP BUY LAST MINUTE RADIO ADS WE NEED TO GET EVERY REAGAN VOTER TO THE POLLS.
ENCLOSED IS MY CHECK FOR:

_____ $25 _____ $50 _____ $100 _____ OTHER

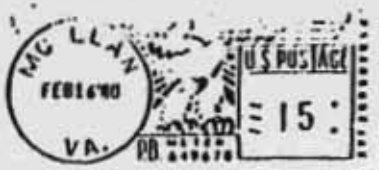
MAKE CHECK PAYABLE TO: REAGAN FOR PRESIDENT, 9841 AIRPORT BLVD., SUITE 1-130, LOS ANGELES, CA 90045

I UNDERSTAND THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:
OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____ AAG

THIS SOLICITATION IS ON BEHALF OF REAGAN FOR PRESIDENT COMMITTEE, 9841 AIRPORT BLVD., SUITE 1430, LOS ANGELES, CA 90045. REAGAN FOR PRESIDENT COMMITTEE--PAUL LAXALT, CHAIRMAN, BAY BUCHANAN, TREASURER. A COPY OF OUR REPORT IS FILED WITH AND AVAILABLE FOR PURCHASE FROM THE FEDERAL ELECTION COMMISSION, WASHINGTON, DC 20463

8 3 0 4 0 0 7 7 0

TELEPOST®



HIGH PRIORITY COMMUNICATION

CONTENTS REQUIRES IMMEDIATE ATTENTION

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 61119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY ADDRESSEE

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

8 3 0 4 0 4 0 7 9 0

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
[illegible] Meadow Road
[illegible], Virginia
22102
(703) 821-8200

1-L

Commission Ex 1-L 10/19/81 499

TELEPOST

February 11, 1980
Invoice No. 655

RECE[illegible] 1980

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms Cheryl Swaim

7,625 Three-page laser letters with two insertions and signature block @ 90¢ each = $6,862.50

Payments received: $3,992.63 (check no. 1214)

[illegible]

BALANCE DUE: $2,869.87

8304040007991

$ 702.17
[illegible]
[illegible]/2009

[illegible] 12

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

TELEPOST

February 11, 1980
Invoice No. 655

Reagan For President
1828 L Street, N.W., Suite 201
Washington, DC 20036

Attention: Ms Cheryl Swaim

7,625 Three-page laser letters with two insertions and signature block @ 90¢ each = $6,862.50

Payments received: $3,992.63 (check no. 1214)

BALANCE DUE: $2,869.87

8304040732

Commission Ex. 2a

10/19/81 AM

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
P. S. Enterprises 3802-04 Old Silver Hill Silver Hill, Md. 20023	Printing expense	4/15/80	1246.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes, Inc. 1112 North Fairfax St. Alexandria, Va. 22314	Printing expense	4/15/80	11031.90	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Name Exchange	List rental	4/15/80	54.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Postage	4/15/80	602.64	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Community Improvement Assoc. 2300 Laral Ave. Knoxville, Tn. 37916	Reagan booth for Community Fair	4/16/80	40.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost	Postage	4/16/80	750.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $_____

(b) SUBTOTAL of Unitemized Independent Expenditures $_____

(c) TOTAL Independent Expenditures $_____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agent.

_____ _____

Signature Date

Subscribed and sworn to before me this _____ day of

_____, 19____

My Commission expires

_____ _____

NOTARY PUBLIC

0003156397

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Rose R. Wessenberg

Date 6/27/83

FEC 9-21-77

9304043078

Commission Ex. 2-b 10H79 15

FUND FOR A CONSERVATIVE MAJORITY
1000 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

PREGISTERED

April 15 1980

PAY THE SUM 602 DOLS 64 CTS DOLLARS $ 602.64

TO THE ORDER OF

Talbot
[illegible]
[illegible], Va [illegible]

[illegible]

NOT NEGOTIABLE

[illegible]

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK VVD-3 V-2

DATE	DESCRIPTION	AMOUNT
04/15	Invoice # 635	602 64

Commission Ex. 2-C 10/9/81 21

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

IE
CFR'80

4/29

TELEPOST

February 29, 1980
Invoice No. 688

Mr. J. Londino
Thompson & Associates, Inc.
7015 Old Keene Mill Road, Suite 203
Springfield, VA 22150

INVOICE

2,232 TELEPOST Letters generated on February 27, 1980
with BRE insertions @ 42¢ each = $937.44

Check for postage received = $334.80

TOTAL DUE: $602.64

TERMS: Net 10 days

Jonathan
Dixie Little Piper

8304040078

Commission Ex. 2-d
10/19/81 AM

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

Page 4 of 6 Pages

Use Reverse Side for Instructions

Name of Committee (In Full)
The Fund for a Conservative Majority

I.D. No.
C00001966

Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date Made, Mo., Day, Year	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Snarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Name Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mailroom Rt. #1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) 3 TOTAL of Itemized Independent Expenditures $ [illegible]

(b) 5 TOTAL of Unitemized Independent Expenditures $ _____

(c) 7 TOTAL Independent Expenditures. $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not intended to finance the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his authorized committees, or their agents.

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires

_____

_____

_____

83040337

1227316193

Commission Ex 2-e 10/9/81 MSD

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

1541

REGISTERED

April 16 80

2-

PAY THE SUM 750 DOLS 00 CTS DOLLARS 750.00

Telepost
1700 Old Meadow Rd.
McLean, Va.

J. T. Gulliver

NOT NEGOTIABLE

⑆056000153⑆ 0530416 ⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE • CHECK WVDS V-3

DATE	DESCRIPTION	AMOUNT
11/16/80	Postage Primary CFR 80 1C	750.00

⑆0 4 0 0 0 7 3 8

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lynne A. Weissenborn

Date 6/27/83

FEC 9-21-77

8304043079

1003 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

REGISTERED

PAY THE SUM ONE HUNDRED 00 CTS ..... DOLLARS

Commission Ex. 2-B
10/29/81

Ralph J. Colleo

NOT NEGOTIABLE

TO THE ORDER OF

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVD-S V-2

DATE	DESCRIPTION	AMOUNT
6/2		

8 3 0 4 0 0 7 0 2

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

29

Commission Ex. 7-g
11/19/81 RPD

TELEPOST

April 18, 1980
Invoice No. 739

Mr. Kenneth Boehm
Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, VA

INVOICE

5,000 TELEPOST Letters generated on April 16, 1980 = $1,850.00

Payment Received: $750.00

TOTAL DUE: $1,100.00

TERMS: Net 10 days

8304040079 1

TELEPOST®

HIGH PRIORITY COMMUNICATION

2-h

Commission Ex 2-h
10/19/81 RFF

APRIL 14, 1980

MRS DOROTHY C GAERTNER
275 N PORTAGE PATH 3F
AKRON, OH 44303

PENNSYLVANIA PRIMARY APRIL 22ND FIRST "HEAD TO HEAD" CONTEST BETWEEN RONALD REAGAN AND GEORGE BUSH.

LIBERAL REPUBLICANS HOPE TO SLOW THE REAGAN BAND-WAGON IN PENNSYLVANIA. BUSH TO SPEND ONE MILLION DOLLARS.

POLLS RELEASED TODAY SHOW A VERY CLOSE RACE.

"ANTI-REAGAN" FORCES ARE CONCENTRATING ALL RESOURCES IN PENNSYLVANIA TO DEFEAT RONALD REAGAN.

WE MUST NOT LET THIS HAPPEN!

"CITIZENS FOR REAGAN IN '80", THE INDEPENDENT CAMPAIGN SPONSORED BY FUND FOR A CONSERVATIVE MAJORITY WILL SPEND A LARGE AMOUNT OF MONEY ON THIS PRIMARY. FCM IS ALSO WORKING TO ELECT A CONSERVATIVE SENATE IN 1980.

SEND YOUR ADDITIONAL CONTRIBUTION TODAY.

SINCERELY,

ROBERT C. HECKMAN, CHAIRMAN
FUND FOR A CONSERVATIVE MAJORITY

REAGAN MUST WIN IN PENNSYLVANIA!

ENCLOSED IS MY MAXIMUM CONTRIBUTION:

_____ $100 _____ $500 _____ $1000 _____ $5000 _____ OTHER

FCM CAN LEGALLY RECEIVE UP TO $5,000 A YEAR PER INDIVIDUAL.

MAKE CHECK TO: FUND FOR A CONSERVATIVE MAJORITY

I UNDERSTAND THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:
OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____

THIS COMMUNICATION AND ALL ENCLOSURES ARE PAID FOR BY FUND FOR A CONSERVATIVE MAJORITY AND NOT AUTHORIZED BY ANY CANDIDATE OR CANDIDATE'S COMMITTEE.

Milton Reporting, Inc.

General Stenotype Reporting
Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.
Y. Deutschman
Treasurer

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

December 22, 1981

George P. McDonnell
413 Green Street
Alexandria, Virginia 22314

Re: Federal Election Case In the Matter of Americans for Change, et al.

Dear McDonnell:

On behalf of counsel who took your deposition on December 9, 1981 you are hereby notified that the transcript of your deposition is now ready and available at the above address for reading and signing as requested by you.

Kindly let the undersigned know when you will be in.

If it is not convenient for you to come to our offices, we would suggest you read counsel's carbon copy, prepare an errata sheet, sign the errata sheet before a notary public, return it to our office and we will attach it to the court copy of the transcript and proceed to file it with the court.

If by **January 29, 1982,** we have not received any request for extension of time or otherwise heard from you, it will be assumed that reading and signing are no longer desired, and the deposition will be filed.

Very sincerely yours,

MILTON REPORTING, INC.

Lu Anne Dawson

Reporter/Notary
Lu Anne Dawson

cc:
file
Federal Election Commission

8304079 3

ORIGINAL

DAWSON/is

BEFORE THE FEDERAL ELECTION COMMISSION

- x

In the Matter of: :

: MUR 1252

AMERICANS FOR CHANGE, et al. :

- x

Federal Election Commission
Seventh Floor
1325 K Street, N.W.
Washington, D.C.

Wednesday, December 9, 1981

Deposition of

GEORGE P. McDONNELL

a witness, called for examination by counsel for the Federal Election Commission, pursuant to notice, taken in the Office of Assistant General Counsel of the Federal Election Commission, 1325 K St., N.W., Washington, D.C., beginning at 3:05 p.m., before Lu Anne Dawson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

For the Federal Election Commission:

THOMAS J. WHITEHEAD, ESQ.
Assistant General Counsel, FEC

ANNE WEISSENBORN, ESQ.
Attorney, FEC

Deposition of
Received in Docket
Dept. 5-6-82

8304047079 4

Code 7411

Milton Reporting, Inc.

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.
M.M. Hope
Treasurer

General Stenotype Reporting
Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

APR 23 P2:43

April 23, 1982

Anne Weissenborn, Esq.
Federal Election Commission
1325 K Street, N.W.
7th Floor
Washington, D.C.

RE: AMERICANS FOR CHANGE, et al. - MUR - 1252
DEPOSITION OF GEORGE P. McDONNELL

8304043079 5

Dear Ms Weissenborn:

The deponent has been notified by letter dated December 22, 1982 of the availability of the original copy of the above referenced deposition for reading and signing in our office.

As of this date, we have not heard from the deponent requesting an extension of time nor indicating a desire to read and sign the transcript. Therefore, the original copy (unsigned) is being forwarded to the court for filing.

Sincerely,

Fred R. Joyce,
General Mgr.

cc:
file
[illegible]

For the Deponent:

GEORGE P. McDONNELL, Pro se

3304079

E X H I B I T S

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E-1 through E-5	34
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H-1 through H-9	45
I-1 through I-7	51

8304040797

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P R O C E E D I N G S

Thereupon,

GEORGE P. McDONNELL

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR PLAINTIFFS

BY MS. WEISSENBORN:

Q Would you state your name and address and your home telephone?

A George P. McDonnell, M-c-D-o-n-n-e-l-l, 413 Green Street, Alexandria, Virginia, 22314. Home number 548-4813.

Q What is your place of business, the name and address?

A Right now I work for the Viguerie Company.

Q And the address is?

A V-i-g-u-e-r-i-e. 7777 Leesburg Pike, Falls Church, Virginia 22043.

Q Are you here pursuant to a subpoena issued by the FEC?

A Yes.

Q Were you aware that you had a right to an attorney if you wished?

A Yes.

Q I know you have one, because I spoke with him.

What has been your position with Diversified Direct, Incorporated?

A I was one of two stockholders who formed the company in July of 1979, and I was the President of the company when it was operated.

Q Who was the other stockholder?

A A fellow called Karl Lady. K-a-r-l L-a-d-y.

Q So you were with Diversified Direct for ---

A Two years.

Q --- two years. What were your responsibilities overall with the company?

A Chief executive officer, I guess, President.

Q Did you work directly with clients?

A In some cases.

Q Were you directly involved in such things as the negotiation of contracts?

A There were no contracts.

Q How did you normally work with clients?

A We had salesmen who would call on clients. The salesmen would seek an opportunity to bid on printing, mailing.

330407995

We also represented a mailing facility that we did not own. But it was basically salesmen calling on customers.

Q Once an agreement had been reached with a customer, were you involved in the planning of how you were going to carry out a particular project?

A Really it wasn't -- all we did was printed mail, so it was fairly standard. There were a number of competitors, and everything was pretty well based upon whether or not our equipment could do what they wanted done. So there wasn't really any carrythrough. There was no creative aspect to it.

Q Did you and the other stockholder you mentioned begin the ~~bids~~ COMPANY, or was there a first owner?

A No, we began the ~~bids~~ COMPANY.

Q Did Diversified Direct, Incorporated have any relationship to the Richard A. Vigurie Company?

A I purchased the assets of a former printing company which was Diversified Mail Marketing, Incorporated.

Q Did it have a relationship to Mr. Vigurie?

A It was owned by Mr. Vigurie.

Q So is it correct that you, then, bought out the ---

A I didn't buy a corporation. I bought assets, printing presses.

8204090

Q When did this happen?

A In July of '79.

Q '79, right.

When you say I, you mean you?

A Well, my partner and I.

Q Right.

What is the status of Diversified Direct at this present time?

A It has gone into involuntary bankruptcy.

Q At the time it was an ongoing entity, what was the approximate size of your business in a dollar amount?

A In printing, we did about $3 million, and in mailing, about a million dollars a year.

Q What was the size of your staff?

A In the printing company, we had -- which were basically people who worked for us -- about 80 people at the maximum.

Q How was your staff organized? In other words, were particular clients assigned to particular persons?

A To particular salesmen.

Q Particularly during 1979 and 1980, what percentage of your work was involved with political committees more or less?

8304080

A Tough question. Let me think.

I would guess 40 to 45 percent.

Q All right.

A By political committee, you are talking about -- for instance, we would do work for politically oriented organizations, but they were not involved in candidates. When you say political, do you mean dealing with candidates?

Q Not necessarily, but those who may support candidates indirectly, giving contributions?

A What about those who do nothing with candidates? An example would be a client such as handgun control. We did work for them.

Q Oh, issue oriented?

A Yes, or Ralph Nader. We did a lot of work for the public citizens, Inc. so I am including those ---

Q That's fine.

A -- in the 45 percent range.

Q Fine.

Would you reiterate, again, exactly what types of activities you performed for your clients?

A Directly we performed printing, and we acted as a broker for mailing services, which would be stuffing of

8304040800

envelopes, putting labels on an envelope, putting a stamp on, taking the mail to the Post Office.

Q Did you maintain mailing lists yourself?

A No.

Q So they were always acquired from ---

A Provided by the client.

Q Right.

You mentioned when you first introduced yourself that you are employed by the Vigurie Company, is that correct?

A That is correct.

Q What do you do for them, now?

A I am a creative vice president.

Q Did you ever work for Mr. Vigurie prior to your work now?

A Yes.

Q In what capacity?

A Well, I was President of Diversified Mail Marketing.

Q Returning to ---

A Well, to be more thorough, I had worked for them back in 1966, '67 and '68 when his company first began, I was on the Vigurie Company payroll itself.

Q Going back to the ordinary business practices of

830408003

Diversified Direct in terms of dealing with clients, would you ever have been involved in, say, the coordination of efforts of more than one client? In other words, did you ever enter into discussions of your activities with one client when you were talking to another client, comparing activities, suggesting ---

A No.

Q Making suggestions, I should have said?

A No. Kind of interesting is that there were times when we would -- these are nonpolitical situations -- but where we would have on one press running a handgun control piece of mail, and on another press would be a pro-handgun, so we remained relatively nonpolitical. I had a political background, but virtually everyone else in the company was totally non-ideological. Period.

Q What was your political background?

A Simply having worked for the Vigurie Company.

Q Let's turn to the work that Diversified Direct, Incorporated apparently did for authorized Reagan committees during 1979 and '80. Did Diversified, in fact, do any work for the Reagan for President committee -- that was the primary committee -- in 1979?

33040 4080

A I think so.

Q And in 1980?

A I think so.

Q During 1980, did Diversified do any work for the Reagan-Bush Committee? That was the General Election Committee.

A I could check records and give you specific answers. To the best of my memory, I don't think so.

Q What, generally, did Diversified do for the Reagan Primary Committee?

A We worked through an agency, Black, Manafort and Stone, and we did some printing of letters and cards. I think that was the extent of it.

Q Did you have ever any written contracts with the Reagan for President Committee?

A Not to my recollection, no.

Q Were you personally involved with the Reagan for President projects?

A Only in the sense that I knew Mr. Stone and I talked to him on occasion, that we should be getting more business than our competitors, but beyond that, no.

Q With whom at Black, Manafort and Stone did you deal?

0304080

A Most of it was with one of two purchasing people. There was a lady named Cheryl Swaim. S-w-a-i-m. I don't know how you spell the first name, and Linda Taylor, I think is the last name.

Q I was under the impression that Cheryl Swaim was an employee of the Reagan Committee. That is not correct then?

A I think, yes -- she was with Roger Stone when he was at the committee, and then she moved over to Black, Manafort and Stone. I think that's the way it worked. He was on staff as a consultant, or whatever his situation was, and then she ended up working for the other agency. I don't know the dates.

Q All right.

Did you have direct contact with Reagan Committee personnel in addition to your ---

A Work ---

Q --- work with the agency?

A --- other than for collection. We called them for collections.

Q Did your work with Black, Manafort and Stone ever involve discussions of the Reagan campaign.

Q No.

8304040806

Q Did you ever discuss with the agent Black, Manafort and Stone any work you had been doing for other political committees?

A Not of anything that I can remember.

Q To your knowledge did anyone else at Diversified have such a discussion?

A No.

The only thing that could have happened would be we are printing for somebody and we are printing three colors versus two colors, but of substance, no.

I think I understand the nature of the question; was there any political ideas as to "That you ought to do this or that."

Q Right.

A I can say unqualifiedly, none of that ever occurred.

MS. WEISSENBORN: I will ask the reporter to mark the first documents.

(The documents referred to were marked for identification as Exhibits A-1 through A-12.)

MS. WEISSENBORN: This exhibit consists of two expenditure reports filed by the Reagan for President committee, showing

8304040307

expenditures of $4,097.29 and $1,961.27 made to Diversified Direct, Incorporated on March 24th and April 22, 1980.

It also has six invoices submitted to the Reagan for President Committee by Diversified and copies of two apparent mailings undertaken by the Reagan for President Committee.

BY MS. WEISSENBORN:

Q I would like to turn, first, to the 3rd through the 6th pages, so it would be A-3 through A-6. These are three invoices.

A Right.

Q Can you identify those invoices?

A The first one is ours; the second one is ours, and the third one is ours.

Q Fine. Immediately following that is a seven-page solicitation package. Can you identify the various aspects of this package?

A No. I cannot. Identify it, you mean have I seen it before?

Q Right; first of all.

A I have not, which doesn't mean anything in terms of it going through our shop, but I have never seen any of that before.

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Q I will draw your attention to the fact that on the invoices, it is very difficult to see, but especially on A-4, the fourth page, the second of the three invoices, there is a faint marking right in the middle sort of slanted upwards. It looks like an eleven.

A Right.

Q Then on the top of the first page of the package up at the top it says eleventh.

A Of the letter?

Q Right. It is actually the copy of the envelope I believe, but the first page of the package which is what led us to assume that this is what seems to be the 11th mailing of the Reagan Committee, belonged with these invoices.

A It could well be. My answer is -- your question is am I aware of it? Have I seen it? I have not. If we did it, I don't know. I could check that.

Q Is the format or the type familiar looking? Is that the type of product that you would have ---

A Very possibly, sure. There is nothing here to indicate that we didn't do it. But I'm just not familiar with it.

Q Is there anything distinctive that you can see

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that leads you to think that you might have?

A In terms of the -- obviously the invoices, no question about it.

Q Right.

A Let's see. Let me look. The mailing is Reagan for President, so obviously we did a mailing. The dates seem to be tied together. The code is BAA.

Q What would that code have stood for?

A That code on that label or on the response device usually refers to a given mailing list that was used for the mailing. Give me your question and I will answer your question. Is there anything specifically that I recognize?

Q Right.

A No. Do I deny that it was ours? No. I honestly just cannot respond.

Q We noted that on the invoices the companies to which the finished product was shipped varies. First of all, on A-3, the first of the invoices, what was DMS in Waldorf, Maryland?

A That is Diversified Mailing Services in Waldorf, Maryland, and that is who we brokered mailing for. They did the mailing service, and we were the sales representative on that.

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Q Was that a company that was connected with Diversified Direct in any way?

A Well, just the contract that we had. That is part of the old Diversified Mail Marketing, Incorporated. That is owned by Richard Vigurie.

Q The next one is Kiplinger Editors?

A Right.

Q Could you tell us what that is?

A Kiplinger is a company that has the ability to print and mail and do computer services, so I would guess, in this case, since they were computer forms that went to Kiplinger, they were doing the computer work, and the computer work would include the computer typing of the name and address and some of the body copy on the computer letter.

Q Then the third one is DDI. Does that mean that you mailed it yourself in that case?

A I notice on the envelope that the postmark is Northern Virginia. It seems to me I saw that somewhere. I guess that was later on in the packet.

This was a small mailing. I have to assume that it was brought up to Diversified Direct, which was in Merrifield, and then we personally took it over to the Post Office. That

would be my assumption.

Q Would it ever happen that the same solicitation package would be sent out in three different ways? Is that possible?

A Three different ways in the sense of ---

Q For example, is it possible that the same package that was involved in the shipment to DMS and to Kiplinger and that you would have mailed part of it yourself?

A No, that is not likely.

Q So it is not likely that this particular solicitation goes with all three of these invoices?

A No, that is not the case.

The scenario might be -- let me look at the dates.

Obviously, A-3, we print the computer forms. That meant that the Reagan for President Committee or Black, Manafort & Stone, whoever, asked us to prepare computer forms.

Those forms, then, would go to a computer house, and in this case, I would assume, since there were 26,000 forms -- let me back up -- then 13.5.

Q Which is on the next invoice.

BY MR. WHITEHEAD:

Q A-3 represents 26,000. A-4 is the 13.500, right?

A Yes. These are different job numbers, so I assume these were different jobs.

But to continue what I was saying, in both cases -- I'm not clear.

I know this is getting all messed up on your tape.

Let me go back to the scenario. We could put the computer form on. The computer form is a fanfolded form. Does that make sense? You see computer paper where it is in the fanfolded format? That would then go to a computer house. Kiplinger is a computer house. They would then typewrite through the computer onto that form the letters.

Those were then moved to a mailing house, and the mailing house, then, would have the responsibility to break those apart, fold them, get them into envelopes and then mail them.

On rare occasions, they would bring them to us to mail because we were right down the street from the Merrifield Post Office. IF IT ~~We~~ were a small mailing. Historically or usually, DMS would mail through either Washington, D.C. or through Prince Georges County when it was volume mail.

They mail in terms of a hundred million letters a year. So if you are talking about 26,000 or, I think, in the case of this A-5, 7,000 letters, it is possible that their -- that was

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a first-class mailing. That is not clear.

It is possible that we mailed that, and it is possible that that should have said "Ship to Post Office."

Q I have one other technical question. Where it says DDIPO number, what is that?

A Where do you see that?

Q Under DDI job number. Purchase order number, is that what that is?

A Purchase order number.

Q Who would have supplied the copy, assuming that you printed it, for a solicitation such as this?

A Always the client or his agency.

Q Would Diversified Direct have had any input into the content?

A None whatsoever.

Q Who would have supplied the mailing list?

A Always the client.

Q Turning to pages A-7 through A-11 can you identify the four invoices that are involved here?

A Yes.

Q Can you identify the solicitation letter at A-11, which is composed of five separate pages?

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A No.

MR. WHITEHEAD: Can we go off the record for just a moment?

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Is this correct: When you say a computer form, you are talking only about the -- what shows up as the edge, the heading, but no language, or would you actually print the text?

A Both. In some cases, the client will provide us with the body copy, which is a typewritten area. That will then match what is called a fill-in of the name and address at the top.

In other cases, they will choose to have the computer type all of that and frequently, they will also have us print on the back, page 2, and so that that copy, oftentimes, is provided. Occasionally, we will just provide continuous letterhead, and then we will have the computer type it.

Q When it says on an invoice, printing versus computer form then all ---

A It could be either way. It's just they asked us to print something on paper and make it into a continous web of

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paper that would go through a computer.

Q Exhibit A-11 has the notation 12 at the top. Then on invoices A-7, A-8 and A-9, particularly on A-9, there are these handwritten notations, mailing number 12 which, again, has led us to believe that this : probably the product -- that A-11 is the product for, say, A-9.

On A-9 it says printing services, letters.

Now, in that case, does that mean that you probably printed the whole ---

A In that case, we printed a noncomputer letter which would be just a piece of mail, what we call an offset letter that says, "Dear Friend."

Q Is the letter attached to A-11 such a letter?

A Yes. That is what we call an offset letter. It is not a computer -- I'm wrong. I'm mistaken.

That looks to me like it is a personally-typed letter because it is personalized, has the date on it. I would say it is a computer letter because it -- there is no punctuation in it. That, oftentimes, is a mark of a computer letter.

Q Also, the person to whom it is addressed, I believe, is the name of the treasurer of the committee, so it could have been just a sample.

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A That's possible.

Q You believe that it probably was a computer letter?

A Except it is underlined, and the computer can't underline. I am sorry. I'm not sure.

Q All right. Again, just for the sake of argument, assuming that you printed this letter, who would have supplied the copy for it?

A The client.

Q The client, all right.

(Discussion held off the record.)

MS. WEISSENBORN: Let's turn to the next set of documents, which I would ask the reporter to mark B-1 through B-12.

(The documents referred to were marked for identification as B-1 through B-12 respectively.)

BY MS. WEISSENBORN:

Q Can you identify the invoices of B-2 through B-4? There are three of them.

A Yes.

Q They appear to relate to Reagan Committee letters Number 11 and 12, which we have already discussed. Could you explain why there would be ---

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A Let me interrupt.

Q Uh-huh.

A When you refer to mailing number 11 and mailing number 12, where did those handwritings come from? Are those yours?

Q Those were ones that were on the documents as they came to us from the Reagan Committee.

A Okay.

Q But you can't identify the writing?

A I cannot identify it.

Q Can you identify it on the invoice? That is what you meant previously?

A Yes.

I would assume that the client indicated that on their copies.

Q That's what we have assumed also.

My question, just in dealing with these three, they all three appear to be from Mailing Services and shipped directly by you to the Post Office. Is there any particular reason why there would have been three different invoices involving what seems to have been the same mailing? Could you have gotten additional orders for the same thing?

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A No. They're all the same mailing. If you notice, at the top regarding mail invoices GR-225, GR-228 and GR-328, do you see below where it states quantity? Look at B-2. Do you see where it says Re: Mailing Services?

Q Yes, all right.

A That would indicate to me that they were different mailings. Under DDI Job Number, there is a reference RFP-2011, 2012 and 2013, which corresponds to their mailing order number 11, 12, and -- well, not number 13, but they have obviously separated those in their order to us.

Q Could it possibly have been the same letter ---

A Sure.

Q --- but different mailing lists?

A Sure, probably the case.

Q Can you identify the invoices at B-5 through B-7? Those are the next three pages.

A Yes.

Q Can you identify anything in the solicitation package of B-8 which is composed of six separate pages?

A No. I don't recall anything which really means, again, it is just that I have not seen that copy before.

Q Again, there is a handwritten notation at the top

of the first page of the solicitation package that says, 14th, and there is a similar ---

A I don't see that on mine. You made reference earlier to that at the top.

is ends
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MR. WHITEHEAD: Way, way at the top.

THE WITNESS: Oh, the envelope?

BY MS. WEISSENBORN:

Q Yes.

A Mine is cut off. That says 14th?

Q 14th, right. That seems to correspond to the 14th handwritten notations on the invoice.

A It could very well be.

Q Turning to B-9 through 11, which, again, are three invoices, can you identify those?

A Yes.

Q Can you identify anything in B-12, which is a solicitation package of five separate pages with the notation at the top of the first page 16th?

A No. It is a different computer type than the earlier two, but, no, nothing I recognize about it.

Q On the invoice, it says that you shipped the finished project to Wiland --

A Right.

Q -- and Associates.

Would you tell us what that is?

A They are a computer firm that at that time, I think,

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they were located in Culpeper, and they are now in Fredericksburg. They do the same thing that Kiplinger does.

Q The first page of the solicitation package is a copy of the apparent envelope in which these were sent out. It apparently came from Senator Orrin Hatch.

Do you have any knowledge of what his involvement was?

A Not other than what I see here; that he agreed to sign a letter for them, I guess.

MS. WEISSENBORN: Let's take a break for just a moment.

THE WITNESS: Sure.

(Brief recess)

MS. WEISSENBORN: Let's go to the next set of documents. I will ask the reporter to mark the next one C-1 through C-10.

(The documents referred to were marked for identification as Exhibits C-1 through C-12.)

MS. WEISSENBORN: They consist of a Reagan for President report showing an expenditure of $17,527.16 to diversified direct on June 18, 1980; eight invoices totaling $17,527.16, and an apparent solicitation package made up of

six separate packages.

BY MS. WEISSENBORN:

Q Can you identify the invoices at C-2 through C-5?

A Yes.

Q Turning to C-2, which involved, apparently, mailing services that Diversified Direct undertook.

Could you explain what the next sentence involves; insert, burst, followed?

A "Insert" means to insert items into an envelope.

"Burst" means to break apart computer forms, the fan folded computer form.

Q I understand that.

A Do you?

Q I think I know what you mean.

A So as it comes out of the computer it is a long sheet of paper that is folded like this. We have a machine that breaks them apart. It bursts them apart.

Hold off for a minute.

(Discussion off the record)

BY MS. WEISSENBORN:

Q When Diversified Direct would have been involved in bursting whatever computer forms these happened to be, you

would be doing -- the address and name would have been put on by a separate firm and then come back to you?

A That is correct. We were at the front end and a back end and there was a computer operation in the middle.

Q Then the fold, stamp and match part of it?

A Right. Matching means that there were two different pieces in that mailing that had the person's name and address, so obviously, you wanted Mrs. Jones and Mr. Jones to come together rather than Mrs. Jones and Mr. Smith by mistake.

That is what a match is. So that requires clerical monitoring of that.

Q On the same invoice next to "Quantity", there is a code and then it says, "GR-233".

What is that?

A That is their mailing code, and I think --

Q When you say "their" --

A The client's; I guess the Reagan for President Committee. I think if you notice back in here, I think that was one of the codes we talked about earlier.

MR. WHITEHEAD: B-3.

THE WITNESS: But it is a different code, because

this is a 233.

Now, the reason that you have that broken out that way, I assume, is that the client was anxious to get this mailing into the mail, and instead of mailing all 230,000 pieces at one time, we mailed it as it came off the inserting machines.

BY MS. WEISSENBORN:

Q So you would have mailed 50,000 in one day and 43,000 on another day and so forth; is that correct?

A Right; correct.

Q Invoices at C-2, C-3, and C-4 and C-5 all have handwritten notations, 14th mailing or 16th mailing, which we have already discussed. I won't go into that anymore.

A Well, it is very clear that you have a CS at the bottom, so that looks clear to me as Cheryl Swaim's notations.

Q Right. All right.

Turning to the invoice at C-6, C-7, C-8 and C-9, therefore, four invoices, can you identify these?

A Yes.

Q What are they?

A Printing, all for printing.

Q C-8, it says "Printing Services; Newspaper Clippings"?

A That would probably have been a reprint of a newpaper article for a client.

Q Where it says "With one color face".

What is that?

A Right; again, probably would have been black ink on one side and nothing on the back.

Q The solicitation package which makes up C-10 is composed of six separate pages and has a designated 17th at the top of the first page.

Can you identify that package or any part of it?

A No, ma'am.

Q Again, there are handwritten notations on the four invoices beginning at C-6 that say "17th mailing."

A Right. It is possible that that newspaper clipping we talked about is the one that is in the mailing. But I don't know.

Q Is the type of type that is used on the letter in the package; is that your type?

A That is different. That is a typewriter, I would believe -- no, it is not our typewriter; again, the client provides that, but I believe this is not a computer mailing. It looks to me as thought it is what we call an offset mailing.

Q During 1979, did Diversified Direct do any work for the Fund for a Conservative Majority?

A Possibly; I don't know.

Q In 1980?

A Possibly; I don't know.

Q Were you ever personally involved with Fund for a Conservative Majority projects?

A No.

MS. WEISSENBORN: For the record, I will designate Fund for a Conservative Majority as FCM.

I will ask the reporter to mark the next documents D-1 through D-5. They consist of a report submitted to the Commission by the Fund for a Conservative Majority showing an expenditure to Diversified Direct of $2,989.53 on June 24th, 1980.

Also included are a check written on an FCM account in the amount of $2,989.53; a copy of a Diversified invoice and printing coordination form; and a copy of an apparent solicitation package entitled "Reagan/Vice-Presidential Survey."

(The documents referred to were marked for identification as Exhibits D-1 through D-5.)

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BY MS. WEISSENBORN:

Q Can you identify the invoice at D-4?

A Yes.

Q In the address section where it says, "To Fund for a Conservative Majority," it says, "In care of Thompson & Associates."

What is that?

A My recollection is that that is a small direct mail agency.

Q Were you involved in this particular work with FCM?

A No.

Q Who would have been?

A Sandy Enderle is -- I see her name here, E-n-d-e-r-l-e -- was our salesperson.

They came to our offices on one occasion that I met with them and wanted to know whether or not we could do a certain type of work on our mailing equipment.

I remember discussing that with them. That was the only contact I have had.

Q So Ms. Enderle would be the person who would be more directly familiar with the actual work that Diversified did?

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A That is correct; that is correct.

Q Turning to the solicitation package which begins at D-5, first of all, can you identify any parts of this package?

A No, ma'am.

Q Is there any way of telling which parts of the package Diversified would have been involved with?

A Only by going back to job jackets. Every job that we have done, we have kept samples of.

Q The printing coordination form at D-3; is that your form or --

A No. That's -- I assume that's Thompson's.

MS. WEISSENBORN: Let's move on to the next exhibit which I will ask the reporter to mark E-1 through E-5.

(The documents referred to were marked for identification as E-1 through E-5 respectively.)

MS. WEISSENBORN: It consists of a report filed with the Commission by the Fund for a Conservative Majority showing a payment of $2,012.14 to Diversified on May 27th, 1980.

Also included are a check to Diversified and an invoice from Diversified both in the amount of $2,112.14; a printing

coordination form; and an apparent FCM solicitation titled, "Final Victory Drive Package."

This package contains two solicitation letters dated May 15th, 1980, and May 16th, 1980.

BY MS. WEISSENBORN:

Q Can you identify the invoice E-3?

A Yes, I can.

Q You will note there is a handwritten notation on the invoice that says "Final Drive", and that the solicitation package at E-5 is titled "Final Victory Drive"?

A Right.

Q Can you identify anything in the Victory Drive package?

A No, ma'am.

Q To your knowledge -- is it Sandy Enderle?

A Yes, Enderle.

Q Enderle, sorry -- had any part in the writing of the text of such a package?

A I'm sure she did. NOT. S MacDonald

Q Who would have supplied the text as far as you know?

A I would guess Thompson, Associates.

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Q There is one more involving the same committee.

MS. WEISSENBORN: I will ask the reporter to mark the next documents F-1 through F-3. It consists of an FCM report showing an expenditure to Diversified of $3,078.60 on July 28th, 1980, and copies of an FCM check and a Diversified invoice involving the same amount.

(The documents referred to were marked for identification as F-1 through F-3 respectively.)

BY MS. WEISSENBORN:

Q Can you identify the invoice?

A Yes, ma'am.

Q Do you have any idea what services Diversified performed?

A According to this, we printed 410,000,000 offset letters.

Q On the report, on the first page, it says "Printing Expenses for the Phone Bank".

Do you know what that would have been?

A I would guess that the letters that were printed were used by the client to be sent out after some telephone solicitation or telephone contact. That is a guess. I would

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have to take a look at the actual letter that we printed to see if that makes sense.

Q We haven't been provided with a copy of this letter. If necessary, would you be able to supply us with a copy?

A It would be difficult but yes. Yes. Everything is stored in a warehouse, but it is all accessible.

Q All right, fine.

During 1979, did Diversified Direct do any work for the National Conservative Political Action Committee, otherwise known as NCPAC?

A I believe so.

Q During 1980?

A I think so.

Q What type of services did you perform for NCPAC?

A The same thing; printing and mailing.

Q Do you know approximately when this was done?

A It was on a continuous basis. They were a good client.

Q Did you have a written contract with NCPAC?

A No. Virtually all of their work was bid to us through the Vigurie Company. Let me back up.

I don't think we handled the mailing. I think the

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Vigurie Company handled the mailing directly for them, so my recollection is the only services we performed for NCPAC were in the way of printing services.

Q Did you ever have personal dealings with anyone at NCPAC?

A Only in collection of money.

Q Therefore, you worked primarily through the Vigurie Company; is that correct?

A Yes. Yes.

The only dealing I had, as I recall, with Terry Dolan at NCPAC in those two years was to thank him at one time for some quick payment that we received and good work that their treasurer -- or bookkeeper had done for us.

Q At the Vigurie Company, with whom did Diversified deal in terms of the NCPAC work?

A There were purchasing agents at the Vigurie Company who handled all of the printing. At that time the person who was in charge of the purchasing, I believe, was a fellow named Neighbors, N-e-i-g-h-b-o-r-s, and he had staff who ordered printing.

Q Did your work with Mr. Neighbors ever involve discussions of the campaign, particularly the Reagan campaign?

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A No, uh-uh.

Q Did you ever discuss your work with him that you were doing for other political committees?

A No. In fact, I doubt that I talked to Jim Neighbors more than three times in a year-and-a-half, two years. I just didn't get involved in that end of it.

Q So is it correct that you would not have discussed your work for the Reagan Campaign?

A That is correct. That is correct.

MS. WEISSENBORN: I will ask the reporter to mark the next documents Exhibit G-1 through G-12.

(The documents referred to were marked for identification as G-1 through G-12 respectively.)

BY MS. WEISSENBORN:

Q This exhibit includes copies of reports submitted by NCPAC showing expenditures of $1,513.80 and $7,528.24 to Diversified on May 23rd, 1980 and June 13th, 1980; NCPAC checks made payable to Diversified in the same amounts; three Diversified invoices; three purchase orders and copies of part of an apparent solicitation letter and of a postcard addressed to Governor Ronald Reagan.

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Can you identify the invoices at G-5 and G-6?

A Yes, ma'am.

Q What services did Diversified perform?

A Printing of computer letters and postcards.

Q Are the documents at G-7, which is a three-page solicitation package, and at G-9, which is an apparent post-card, the finished products, to your knowledge?

A I don't know.

Q Beginning with G-7, would it ever happen that Diversified would print simply this urgentgram heading?

A Yes.

Q Could you explain why it might be that we have only the second page of the solicitation letter, no first or third pages?

A Because on page 1 and page 3, the computer would type in the personal data, and on the back, it would be printed by the printing press. The computer can only print on one side of a sheet of paper.

Q But would the printing of the first page and the second page have been done by the same company, probably?

A The printing, yes, the offset printing. But the computer -- we call it computer printing, but it is typing,

computer typing, again would be done at the computer facility.

You see, a computer facility can't print on the back; can't type on the back, so that would be pre-printed on the back, and then the blank letterhead form would go into a computer and it would be, "Dear Mrs. Jones, thank you for your $10 contribution," type of thing.

You are going to become an expert on this by the time I am gone.

Q Very slowly.

A That's all right.

Q Who would you assume did the printing that appears on the third page of this package?

A Likely we did.

Q So you would have filled in whatever text there was on the first page?

A No, the computer would do that.

Q I'm sorry.

A Why don't you go off the record? I will explain it.

Q The type shows up looking the same; is that right?

A Right. The computer will -- they will have the computer typewrite a set for us; and then we will take that set, photograph it and print that on the back.

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Q Okay.

A So it is the same type face.

Q That's why I was confused.

A Okay.

Q As far as the postcard, G-9 is concerned, who would have printed that, to your knowledge?

A We would have.

Q Would Diversified have added any input into the copy for the letter, assuming that it did the printing?

A No.

Q What about the content of the post card?

A No.

Q Whose purchase orders are these that are attached at, for example, G-10?

A These come from the Vigurie Company on behalf of their client, who happened, in this case, to be NCPAC. When we accept that purchase order, we understand that we are looking to NCPAC for payment. That is a service the Vigurie Company provides for its clients.

Q Do you know what the companies are that appear on the purchase order after the printed account? It is towards

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the --

A Give me the code.

Q Right above the quantity area of the purchase order under "Ship to", and then it says "Account" and there are a series of names and codes?

A Yes. I can tell you what those mean. You are looking at G-10?

Q Yes.

A NCPAC, House-Prospect; that would mean that the mailing was both for the NCPAC contributor file and to new names who had not yet given to NCPAC. Bufkin is a creative person at the Vigurie Company; Taylor was also a person at the Vigurie Company who is now his wife. Mail codes 87-W; W-1, 20-D; those are mailing codes.

Q Whose mailing codes would those be?

A Assigned by the Vigurie Company, I believe, for that client.

I'm sorry. I would guess that those are inventory codes, but I'm not positive on that.

Q All right; fine.

On G-11, on the invoice at G-11, it says "Printing Service for Ads."

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Do you have any idea what those ads were?

A Offhand, I don't.

MS. WEISSENBORN: I will ask the reporter to mark the next documents Exhibit H-1 through H-9. The exhibit consists of copies of reports showing expenditures of $1,125.77; $1,810.10, made by NCPAC to Diversified on June 20th, 1980.

(The documents referred to were marked for identification as H-1 through H-9 respectively.)

MS. WEISSENBORN: Also included are a copy of a check for $5,454.36 made payable to Diversified Direct; copies of two Diversified invoices; copies of two apparent NCPAC solicitation letters; and two purchase orders.

BY MS. WEISSENBORN:

Q Can you identify the invoice H-4?

A Yes, ma'am.

Q Do you know what service Diversified performed that is reflected here?

A We sold a computer form.

Q To your knowledge, is the solicitation letter at H-5 the product involved here?

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A I don't know.

Q I would note that on the invoice it says Coded L-21(a) and down at the bottom of the first page of the apparent letter it says L-21(a).

Would those be your codes?

A No. That is the client code, and that probably is the job we printed, although that code could have been used for someone else to print this same form. Chances are, we printed that.

Q To your knowledge, if you did do the printing, would Diversified have had any input into the content of the solicitation?

A No, ma'am.

Q Turning to H-7, can you identify this invoice?

A Yes, ma'am.

Q To your knowledge, is the communication at H-8, which is composed of three pages, the product reflected in the invoice at H-7?

A Again, I'm not sure. Probably, but I'm not sure.

Q Again, there is a code that is LC-8, both at the bottom of the communication and on the invoice?

A Right; probably so.

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Q Could you tell us what Capitol Wire Service was or is?

A No, I can't.

Q Does this appear to be the type of printing that Diversified could have done?

A Sure.

Q To your knowledge, did you do this?

A I don't recall it.

Q Again, assuming that Diversified did do the printing involved here, would it have had any input into the copy there?

A No, ma'am.

Q NCPAC has reported numerous additional payments to Diversified in 1980. At any time, did you take part in the preparation of copy for solicitation letters or other products involving NCPAC?

A No, ma'am.

Q Did anyone else at Diversified?

A Not to my knowledge, and I don't believe so.

Q Going back for a moment to Exhibit H, H-7, could you tell us who the salesman JM was?

A John McGeehan, M-c-G-e-e-h-a-n.

Q Back on the Reagan involvement, there was a salesman

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with the initials S.K.

Who was that?

A Skip Klinck, K-l-i-n-c-k.

Q To your knowledge, did anyone at the Reagan Committee ever see copies of the letters and other materials printed by Diversified for NCPAC involving support of the Reagan campaign?

A Not to my knowledge.

Q Did you ever discuss your work for Reagan with anyone at NCPAC?

A No, ma'am.

Q With anyone at the Vigurie Company?

A No, ma'am.

Q To your knowledge, did anyone else at Diversified?

A No, ma'am.

Q Did you ever discuss your work for NCPAC with anyone at the Reagan Committee?

A No, ma'am.

Q Did you ever discuss your work for NCPAC with anyone from the Fund for a Conservative Majority?

A No, ma'am.

Q To your knowledge, did anyone else at Diversified?

A Salesmen talk. They don't have any creative input in terms of anything of other than the fact that we are printing for so and so and we did such and such a job, but nothing of substance, no.

Q To your knowledge, would anyone, say, at FCM, say, have seen a product for NCPAC, or vice-versa?

A Should not have. That was our rule, not to show competitive pieces of material.

Q During 1979, did Diversified do any work for the North Carolina Congressional Club?

A I believe so.

Q During 1980?

A I would believe so.

Q What type of work would you have done for the NCCC?

A Printing; possibly mailing, although I don't think we did any mailing.

Q Did you have a written contract with NCCC?

A No, ma'am.

Q With anyone who acted as an agent for NCCC?

A No contract; we printed for them both through Eberle and Associates and through Vigurie Company.

Q Were you presently involved with projects involving

8304040819

NCCC?

Q No, ma'am.

Q Who, at Diversified, would have dealt with them?

A The Vigurie Company, for awhile, had Sandy Enderle as a sales rep, and then for awhile, it was only handled through our -- what we call our production department, where we had an estimator, and we had a salesman on the Eberle account, who was Skip Klinck.

Q Could you explain when Miss Enderle worked for you and when she did for Vigurie?

A No. You misunderstood what I said. She had worked for us during most of that time period, but I had assigned her for a short period to be our sales representative calling on the Vigurie Company.

That was not very productive, and so we returned to just having our production department dealing with the Vigurie Company purchasing group.

MR. WHITEHEAD: Would that be Klinck?

THE WITNESS: Klinck, to my knowledge, was never a salesperson for the Vigurie Company; calling on the Eberle Group, which is another direct mail firm.

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BY MS. WEISSENBORN:

Q Concerning your work for NCCC, when you were involved with an agent, did you ever discuss the Reagan Campaign, per se, with any of those agents?

A No, ma'am.

Q Did you ever discuss work that you were doing for other political committees with representatives of NCPAC?

A No, ma'am.

Q I'm sorry, NCCC?

A No, ma'am.

MS. WEISSENBORN: I will ask the reporter to mark the next documents Exhibit I-1 through I-7.

(The documents referred to were marked I-1 through I-7 for identification.)

MS. WEISSENBORN: They consist of seven copies of reports filed by the Congressional Club, then known as NCCC, showing expenditures made to Diversified Direct, Incorporated, the earliest cited here being on June 30th, 1980, and the latest on November 13th, 1980.

In each instance, the purpose given is "Printing Services", "Contribution Forms" and/or letters".

Who would have supplied the copy for the letters and contributions forms that were presented by Diversified for NCCC?

THE WITNESS: Either the Eberle Company or the Vigurie Company, depending on who our customer was.

BY MS. WEISSENBORN:

Q Could Diversified have had an input into the content of those letters?

A No, ma'am.

Q Did you ever discuss any work you were doing for the Reagan Committee with anyone from NCCC?

A No, ma'am.

Q To your knowledge, did anyone else at Diversified?

A No, ma'am.

Q Did you ever discuss your work for NCCC with anyone from the Reagan committees?

A No, ma'am.

MS. WEISSENBORN: We thank you, very much.

(Whereupon at 4:35 p.m., the deposition was concluded.)

(I have read the foregoing pages 3 through 51, inclusive, which contain a correct transcript of the answers made by me to the questions therein recorded.)

_____

George P. McDonnell

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CERTIFICATE OF NOTARY REPUBLIC

I, LuAnn Dawson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing depositions were duly sworn by me; that the testimony of said witnesses was taken by me in shorthand and thereafter reduced to typewriting under my direction; that said depositions are a true record of the testimony given by said witnesses; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken, and further that I am not a relative or employee of any attorney or counsel employed by the party thereto, nor financially or otherwise interested in the outcome of the action.

LuAnn Dawson

Notary Public for the District of Columbia

My commission expires
August 14, 1984

3304040817

SCHEDULE B-P
Supplement 1979
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

...s, Lines 24a, 25a, ..., 26b, and 27a
of FEC Form 3P

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Direct mail expense	3/24/80	4,097.29
B. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage for direct mailing	Date (month, day, year) 3/24/80	Amount of each expenditure this period 12,618.31
C. Full Name, Mailing Address and ZIP Code Tri-State Envelope Corp. of MD 6900 Faigle Rd. Beltsville, MD 20705	Particulars of Expenditure Direct mail expens	Date (month, day, year) 3/24/80	Amount of each expenditure this period 410.80
D. Full Name, Mailing Address and ZIP Code Telepost 1700 Old Meadow Rd. McLean, VA 22102	Particulars of Expenditure Direct mail expense	Date (month, day, year) 3/31/ 80	Amount of each expenditure this period 10,000.00
E. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due account	Date (month, day, year) 3/14/80	Amount of each expenditure this period 1,000.00
F. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due account	Date (month, day, year) 3/14/80	Amount of each expenditure this period 1,000.00
G. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage for direct mailing	Date (month, day, year) 3/12/80	Amount of each expenditure this period 12,750.00
H. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage	Date (month, day, year) 3/18/80	Amount of each expenditure this period 3,000.00

SUBTOTAL of Expenditures This Page (optional)	$ 44,876.40
TOTAL This Period (last page this line number only)	$

Exhibit SA - A12

13040108445

...Payments and Refunds Made)

Supporting Lines 24a, 25a, 25c, 25b, and 27a of FEC Form 3P

Give separate schedule(s) for each numbered line

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
ICSI 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	4/10/80	19,153.32
B. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due account	Date (month, day, year) 4/14/80	Amount of each expenditure this period 800.00
C. Full Name, Mailing Address and ZIP Code Integrated Communication Systems, Inc. 9100 S. Sepulveda, #110 Los Angeles, CA 90045	Particulars of Expenditure Direct mail expense	Date (month, day, year) 4/15/80	Amount of each expenditure this period 10,277.04
D. Full Name, Mailing Address and ZIP Code Telepost 1700 Old Meadow Rd. McLean, VA 22102	Particulars of Expenditure Direct mail expense	Date (month, day, year) 4/17/80	Amount of each expenditure this period 20,000.00
E. Full Name, Mailing Address and ZIP Code U. S. Postmaster 20th St. Station Washington, DC 20036	Particulars of Expenditure Postage	Date (month, day, year) 4/22/80	Amount of each expenditure this period 14,238.05
F. Full Name, Mailing Address and ZIP Code Wiland & Associates 219 E. Davis Highway Culpeper, VA 22701	Particulars of Expenditure Printing	Date (month, day, year) 4/22/80	Amount of each expenditure this period 5,710.13
G. Full Name, Mailing Address and ZIP Code Tri-State Envelope Corp. of MD 6900 Faigle Rd. Beltsville, MD 20705	Particulars of Expenditure Stationery for direct mail	Date (month, day, year) 4/22/80	Amount of each expenditure this period 6,921.71
H. Full Name, Mailing Address and ZIP Code Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Particulars of Expenditure Driect mail expense	Date (month, day, year) 4/22/80	Amount of each expenditure this period 1,961.27
SUBTOTAL of Expenditures This Page (optional)			79,061.52
TOTAL This Period (last page this line number only)			

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1193

DATE Jan. 25, 1980

TO:

Reagon for President
1828 L St., N.W.
Washington, D.C. 20036
Suite 201

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	1/24/80	1141 / 10246	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
26 M	Computer forms, with 2 color face and back.	29.19/M	758.94
	Authors Alterations:		
	Line shots:		10.80
	Labor: stripping:		72.00
	TOTAL INVOICE:		$841.74

8304080830

2/24/80
#1207/2264
$40724

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

4-4

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1495

DATE Jan. 25, 1980

TO:

Reagon for President
1828 L St. N.W.
Washington, D.C. 20036
Suite 201
Attn: C. Swaim

SHIPPED TO:

Kiplinger Editors
East West Hwy.
Hyattsville, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	1/24/80	1329 / 10259	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
13.5 M	Computer forms, with 2 color face and blank back.	32.97/M	445.09
	Authors Alterations: Labor: stripping:		31.50
	TOTAL INVOICE:		$476.59

8304013831

1/24/80
#126 1/2 266
#40712

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5163

DATE 1-29-80

TO:

Reagan for Pres., Committee
1828 L. St. N.W.
Washington, D.C. 20036

SHIPPED TO:

DDI

MH-11682

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	1-24-80	RFP 2010 / CM 6253 / 9305		NET—30

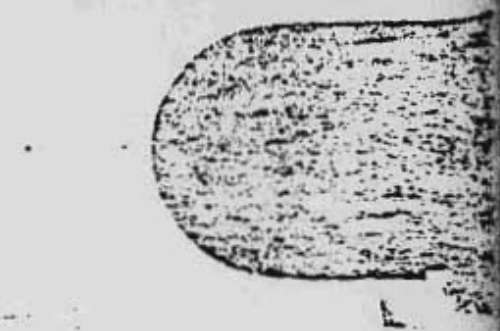
QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: Mailing Services		
7,605	Stamp RAE 3-5¢	7.50/M	57.04
	Postage Used $1,140.75		
	Invoice Total		57.04

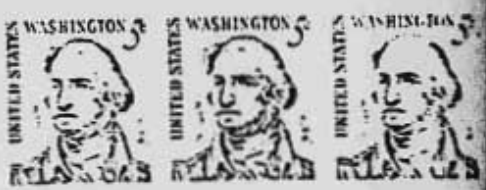
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3/24/

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

B

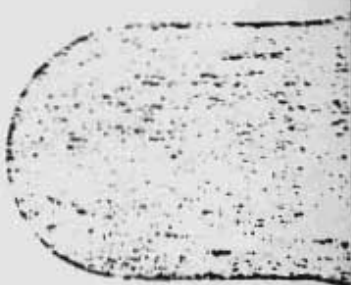




8304040085S

Mr. M. Scott McCaug--
702 Fairway Ln.
Columbia SC 29210

.... be completely



Ronald Reagan
Pacific Palisades, California 90272

January 25, 1980

Mr. M. Scott McFadden Jr.
702 Fairway Ln.
Columbia SC 29210

Dear Mr. McFadden:

Nancy and I would like you to have the enclosed photograph as a token of our appreciation for your past support of the Republican Party and conservative causes.

The picture was taken at our home in Pacific Palisades, California.

With your help we will win the White House. 1980 will be a year of Republican victory.

With that in mind, I've listed 4 questions which I'd like your answers to.

Please take a few minutes now to fill out your answers and mail them back to me today.

Your advice is important to me. And what you tell me by your answers will be an important tool in running a winning Reagan for President campaign.

For example, I'd like to know whether you believe Carter, Kennedy or Brown would be the most difficult Democrat candidate to beat.

Since I have personally selected you to give the answers for your area, I really do need to hear back from you right away.

If for some reason you don't want to answer my questions, I will need to know that so I can contact someone else in your area to take your place.

Running for President is an extremely difficult and long undertaking. Since I became a candidate just over three months ago, I have already visited 18 states and given over 70 speeches.

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 8641 Airport Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Ray Buchanan, Treasurer
A copy of our reports is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

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But the fact I may win the chance to make America strong and proud again, to enrich the future of our children, makes the grueling days on the road all worthwhile. With your help, I will win that chance. Let me share some of my thoughts with you on a few of the issues of special concern to me:

Since 1976 we have seen the Democrats:

- give away our canal in Panama to a marxist dictator
- allow America to be humiliated by a terrorist regime in Iran
- fail to stand up to Communist aggression in Afghanistan, Angola, and other trouble spots in the world
- allow the presence of Russian combat troops only 90 miles from our own shores in Communist Cuba
- sign a pro-Soviet SALT II Treaty which would further weaken our military defenses and watch the Russians pull far ahead of us in the arms race
- destroy our intelligence capability so that we can be humiliated and embarassed around the world.

As President, I'll rebuild America's defenses. We need a coherent foreign policy that measures everything by this standard; what is best for the United States of America? It's time we stopped worrying about whether other countries in the world like us and start worrying about whether they respect us.

America must have strong, new leadership if we are to stand up to the Communist attack abroad and restore prosperity and opportunity at home. I want to provide that leadership more than anything I have wanted in my life.

But without the necessary funds, I won't be able to run a winning campaign or stand up for the American ideals which you and I share.

Every respected national and regional poll shows that I can win. But not without your help.

Our campaign treasurer, Bay Buchanan, tells me we must raise $3,595,000 in the next two months. We need

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$230,000 just to pay for the rent, telephones, printing, postage, buttons, bumper stickers and other immediate expenses in the next two weeks.

<u>All the favorable polls in the world won't help if we can't raise this money</u>.

When you return your answers to me, perhaps you can send a check for $10, $15, $25 or even $50. Or possibly you can send us as much as $150 or $250.

Please don't think your contribution won't make a difference in my campaign because it will. I don't have alot of wealthy businessmen sending me checks for $1,000 each.

My campaign is mostly funded by $25 and $50 contributions or less.

If you could send a large check, we certainly could use it. This is maybe even as much as $250 or $500. But anything you can send will be deeply appreciated because it shows I have your trust and support.

I plan to hold a meeting of my top campaign advisors within the next 14 days. I want to discuss your answers to the questions I've enclosed at that meeting.

So please try to fill out and mail back the enclosed reply form today so I will know whether I can count on your financial help and your political advice. Let me know who you think will be the toughest Democrat to beat, and please send a check for $15, $25, $35, $50, or even $100 or more.

In 1980 we can elect a Republican President but only if you and other good people like you do their part now.

I'll be anxiously looking forward to hearing from you.

Sincerely,

Ronald Reagan

P.S. Again, it's important that I have your answers in the next 14 days. I must also know whether I can count on your support and whether you will help us meet our financial budget projections. Please let me hear from you today.

8304080836

From:

Mr. Lamar P. Brown
710 Seven Oaks Ln.
Columbia SC 29210

BAA

(Please fill out as completely as possible)

1. **Do you consider yourself:** ☐ Republican
   ☐ Democrat
   ☐ Independent

2. **Which 3 issues in your opinion should I stress in my campaign?**
   (Check 3 only)
   ☐ Inflation
   ☐ National Defense
   ☐ Energy
   ☐ Decline in Morality
   ☐ Big Government
   ☐ Welfare Fraud
   ☐ Other _____
   _____

3. **Do you consider yourself:** ☐ conservative
   ☐ moderate
   ☐ liberal

4. **Who do you feel would be easier for me to defeat?**
   ☐ Jimmy Carter
   ☐ Teddy Kennedy
   ☐ Jerry Brown

5. **Governor Reagan, to demonstrate my support for you, I am enclosing my check for**
   ☐ 15 ☐ 25 ☐ 50 ☐ 100
   ☐ 250 ☐ 500 ☐ 1000 ☐ Other _____

PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT

I understand the following information is required by federal law:

Occupation _____

Place of Business _____

City/State _____

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 8641 Airport Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Ed. Buchanan, Treasurer
A copy of our report(s) is (are) filed with and available for purchase from the Federal Election Commission, Washington D.C. 20463

8304047 08837

8304040836



Please accept this photograph as a token of appreciation for your fine artistic talents rendered in 1980.

Nancy & Ron

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 61119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY

Ronald Reagan
9841 Airport Blvd. Suite 1430
Los Angeles, CA 90045

3304040 0 8 3 5 9

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.S.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1539

DATE Jan. 31, 1980

TO:

Reagan for President
1828 L St., N.W.
uite 201
Washington, D.C. 20036

Attn: C. Swaim

SHIPPED TO:

Kiplinger

CUSTOMER ORDER NO.	DATE SHIPPED/1/31/80 MAILED.	DDI JOB NO. / DDI P.O. NO. 1343 / DIVISIONAL JOB NO. 10281	SALESMAN SK	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
16,793	Computer forms, with 2 color face and back.	48.88/M	820.84
	Authors Alterations:		
	Line shots:		2.70
	Labor: stripping:		31.50
	TOTAL INVOICE:		$855.04

3/24/80

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1540

DATE Jan. 31, 19

TO:

Reagan for President
1828 L St., N.W.
Washington, D.C. 20036
Suite 201

Attn: C. Swaim

SHIPPED TO:

Kiplinger

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	1/31/80	1340 / 10277	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
16,294	Computer forms, with 2 color face and coded: No $ amt.	22.71/M	370.03
19,302	Computer forms, same specs. Coded: with $ amt.	same	438.34
	Authors Alterations:		
	Line shots:		6.00
	Labor: stripping:		45.00
	TOTAL INVOICE:		$859.37

3/24/80

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

RECEIVED FEB 19 1980

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-4605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1555

DATE Feb 7, 1980

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036
Attn: C. Swaim

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/4/80	1344 / 10278	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, LETTERS.		
38,605	Letters, with 2 color face and back.	24.39/M	941.57
	Authors Alterations: Labor: stripping:		9.00
	TOTAL INVOICE:		$950.57

Group III - 1tF
OK, Ray
2-11-80

589/204
4-22-80
$1961.27

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5185

DATE Jan. 31, 198

TO:

Reagan for President
1828 L St. N.W. Suite 201
Washington, D.C. 20036

SHIPPED TO:

MH 011697

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED. 1/29/80 1/30/80	DDI JOB NO. RF 2011 DDI P.O. NO. CM 1067 DIVISIONAL JOB NO. 9320	SALESMAN	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES GR 225.		
22,389	Insert, stamp, burst, trim & fold, match.	45.00/M	1,007.5
	Postage Used: $3,363.15		
	TOTAL INVOICE:		$1,007.5

8204040860

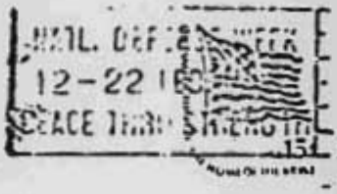
Okay
Bob
2-6-80

3/24/8
120-7/2004
$4697.24

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

A-11





R. Bay Buchanan
Apt. 502
5974 Buckingham Parkway
Culver City, CA 90230

8304040084

Ronald Reagan
Pacific Palisades, California 90272

February 11, 1980

R Bay Buchanan
Apt 502
5974 Buckingham Parkway
Culver City, CA 90230

Dear Mr. Buchanan:

This may be the most important letter I've ever written you.

By now I'm sure you've heard the results of the Iowa Caucuses.

Although the public opinion polls showed on Caucus Day that I was favored by more Republican voters than any other candidate, enough of my supporters didn't turn out for me to win.

Although I'm confident that we are well organized and can win in New Hampshire, we can't let this happen again.

Once again the polls show that if every Reagan supporter votes in the early primary, we will win. But if the turn out of our supporters is light, we could be defeated.

I am deeply grateful for your past contribution of $100. But if we are to win in New Hampshire, I must ask you to send me a check in the same amount as before or $200 or $300 if you possibly could.

Let me explain.

We have the dedicated volunteers in New Hampshire to call every Reagan supporter and remind them to vote - but as of today we don't have the $279,000 which we need to install telephone banks in our headquarters in New Hampshire, Vermont, Massachusetts, Florida and South Carolina.

The telephone company insists on large deposits in advance. Frankly, we must raise this $279,000 in the next two weeks.

All the favorable polls in the world won't help if we can't

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee 9841 Airport Blvd., Suite 1430 Los Angeles California 90045
REAGAN FOR PRESIDENT Committee - Paul Laxalt Chairman, Bay Buchanan Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission Washington DC 20463

raise this money for telephones today.

Please don't think that your contribution won't make a difference in my campaign because it will.

If you could send a large check today we really could use it. But anything you can send will be deeply appreciated because it shows I still have your trust and support.

I believe we can make this country great again.

America must have strong, new leadership if we are to stand up to the Communist attack abroad and restore opportunity and prosperity at home. I want to provide that leadership more than anything I've wanted in my life.

Your friendship and support have meant so much to me in the past. I really need your help now.

I'm enclosing one of my favorite snapshots of Nancy and me that I'd like you to have as a small token of our appreciation.

I'm confident that we can win in New Hampshire. Please let me hear from you today.

Sincerely,

Ronald Reagan

RONALD REAGAN

P.S. The telephone company requires payment in advance to install our primary day telephones. Please let me hear from you today.

8304040-8-5-C

MEMO REPLY MEMO REPLY MEMO

TO: Governor Ronald Reagan

SUBJECT: Emergency in New Hampshire

FROM:

R Bay Buchanan
Apt 502
5974 Buckingham Parkway
Culver City, CA 90230

90230BCHN974 R
AAA

Dear Governor Reagan,

YES, I want to help win in New Hampshire. We must have the telephones needed to get out every Reagan voter.

Enclosed is my maximum contribution of:

☐ $100 ☐$200 ☐$300 ☐_____ Other

towards the $279,000 we must raise immediately. PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT.

I understand the following information is required by Federal law:

Occupation _____

Place of Business _____

City/State _____

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 5641 Arbor Blvd., Suite 1470, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Ray Buchanan, Treasurer
A copy of our report(s) filed with the F.E.C. is available for purchase from the Federal Election Commission, Washington, D.C. 20463

8304040857



Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

330404 0836

Diversified Direct, Inc.

RECEIVED ... 1 1980

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1703

DATE 3/6/80

TO:

Reagan for President
1828 L St., N.W.
Washington, D.C. 20036
Suite 201

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	3/5/80	1460 / 10386	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, LETTERS.		
45 M	2Sheet letters, with 2 color face and back.	22.46/M	1,010.70
	TOTAL INVOICE:		$1,010.70

3304040.0835

4/c

Accounts

#589/204

4-22-80

$1961.27

Group B
RFP-1tF
Mailing Schedule
on 3.25.80

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

EX. C + C-10

3-1

FEDERAL ELECTION COMMISSION
Washington, D.C. 20463

Itemized or Unitemized Accounting, Disbursement, Contribution (Receipts), Loan (Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Use separate schedule(s) for each numbered line

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Direct mail expense	5/14/80	11,614.25
B. Full Name, Mailing Address and ZIP Code A. S. A. P. 1625 Eye St., NW, Ste. 122 Washington, DC 20006	Particulars of Expenditure Envelopes	Date (month, day, year) 5/14/80	Amount of each expenditure this period 582.70
C. Full Name, Mailing Address and ZIP Code Tri-State Envelope Corporation of MD 6900 Faigle Rd. Beltsville, MD 20705	Particulars of Expenditure Stationery for direct mail	Date (month, day, year) 5/14/80	Amount of each expenditure this period 4863.19
D. Full Name, Mailing Address and ZIP Code Todd/Allan Printing 802 Rhode Island Ave., NE Washington, DC 20018	Particulars of Expenditure Printing	Date (month, day, year) 5/14/80	Amount of each expenditure this period 1560.00
E. Full Name, Mailing Address and ZIP Code Ed Nichols Associates 4905 Delray Ave. Bethesda, MD 20014	Particulars of Expenditure Direct mail expense	Date (month, day, year) 5/14/80	Amount of each expenditure this period 21,799.45
F. Full Name, Mailing Address and ZIP Code Glen L. White Company 10560 Main St. Room A-406 Fairfax, VA 22030	Particulars of Expenditure Direct mail expense	Date (month, day, year) 5/15/80	Amount of each expenditure this period 979.76
G. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due A/C	Date (month, day, year) 5/20/80	Amount of each expenditure this period 1200.00
H. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Particulars of Expenditure Postage	Date (month, day, year) 5/28/80	Amount of each expenditure this period 18.95
SUBTOTAL of Expenditures This Page (optional)			$ 42,618.70

EX. NEC. 81-02

4 830401087 Y
1 1 1

RECEIVED FEB 19 1980

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5190

DATE 2/6/80

MH 011703

TO:

Reagan for President Committee
1828 L St., N.W.
Washington, D.C. 20036

SHIPPED TO:

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/1/80	RFP 2011 / CM 1067 93202		NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES GR 225		
2,619	Burst, trim, fold, match, stamp and insert.	45.00/M	$117.86
	Postage Used: $393.90		
	TOTAL INVOICE:		$117.86

330404 00871

Prospect Okay GT 2-11-80

Mailed #1 Friday 14, 8: #6-52-24 $11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5203

DATE 2-11-80

TO:

Reagan for President Committee
1828 L St. N.W.
Washington, D.C. 20036

SHIPPED TO:

KS MH-11715

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2-8-80	RFP 2012 CM 1238 9321		NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: Mailing Services GR228		
31,472	Insert,Stamp,Burst,Trim & Fold Match	45.00/M	1,416.24
	Postage Used $4,726.20		
	Invoice Total-		1,416.24

OK and mailed #12

D-8-80 RFP 1HF (Cov Ltr) Ltr Dtd 1-30 Requesting Cost Estimate for Amended Mailing Quantity

Rd. May 14, 80 #652.204 $11,614.25

8304040879

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5202

DATE 2-11-80

TO:

Reagan for President Committee
1828 L St. NW
Washington, D.C. 20036

SHIPPED TO: MH-11716

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2-8-80	RFP 2013 / CM 1095 / 9322		NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: Mailing Services GR328		
37,166	Insert,Stamp,Burst,Trim & Fold	25.75/M	957.03
	Postage Used $3,128.25		
	Invoice Total		957.03

OK mailing
12

Pd.
Mar 14, 81
6528 24

$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1616

DATE 2/18/80

TO:

Reagan for President
1828 L St. N.W.
Washington, D.C. 20036
Suite 201
Attn: C. Swaim

SHIPPED TO:

Central Data Processing
Forestville, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/18/80	1434 / 10330	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
200 M	Computer forms, with 2 color face and back.	14.87/M	2,974.00
	TOTAL INVOICE:		$2,974.00

830404 0087

OK and mailing # 14

C-2/110.80 Proposal

C.S.

paid May 14, 80 #652-204 $11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1617

DATE 2/18/80

TO:

Reagan for President
1828 L St., N.W.
Washington; D.C. 20036
Suite 201
Attn: C. Swaim

SHIPPED TO:

Central Data Processing
Forestville, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED. 2/18/80	DDI JOB NO. 10331 DDI P.O. NO. 1427 DIVISIONAL JOB NO.	SALESMAN SK	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
100 M	Computer forms, with 2 color face.	14.72/M	1,457.00
	TOTAL INVOICE:		$1,457.00

8304010087

Invoice #14

Paid
May 14, 80
#652-204
$1,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1655

DATE 2/25/80

TO:

Reagan for President
1828 L St., N.W.
Washington, D.C. 20036

Attn: C. Swaim

SHIPPED TO:

CUSTOMER ORDER NO.	DATE SHIPPED/ 2/22/80 MAILED.	DDI JOB NO. 1441,1440 DDI P.O. NO. DIVISIONAL JOB NO. 10354	SALESMAN SK	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
55 M	Computer forms, with 2 color face and back. 1 - UP.	21.58/M	1,186.90
27.5 M	Computer forms with same specs. 2 - Up.	22.71/M	624.52
	TOTAL INVOICE:		$1,811.42

8304087 6

OK wgs Invoice #14

B-3/10-80 pr. invoice

Paid
Mary 14, 80
#652 - 2044
$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

8304040877



Mr. Thomas C. Brown, Jr.
492 Hodges Dr
Orangeburg, South Carolina 29115

Dear Mr. Brown:

Ronald Reagan
Pacific Palisades, California 90272

March 3, 1980

Mr. Ladson Beach
PO Box 1304
Orangeburg, South Carolina 29115

Dear Mr. Beach:

Nancy and I would like you to have the enclosed photograph as a token of our appreciation for your past support of the Republican Party and conservative causes.

The picture was taken at our home in Pacific Palisades, California.

With your help we will win the White House. 1980 will be a year of Republican victory.

With that in mind, I've listed 4 questions which I'd like your answers to.

Please take a few minutes now to fill out your answers and mail them back to me today.

Your advice is important to me. And what you tell me by your answers will be an important tool in running a winning Reagan for President campaign.

For example, I'd like to know whether you believe Carter, Kennedy or Brown would be the most difficult Democrat candidate to beat.

Since I have personally selected you to give the answers for your area, I really do need to hear back from you right away.

If for some reason you don't want to answer my questions, I will need to know that so I can contact someone else in your area to take your place.

Running for President is an extremely difficult and long undertaking. Since I became a candidate just over three months ago, I have already visited 18 states and given over 70 speeches.

8304040087E

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 5641 Arbury Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Bay Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

But the fact I may win the chance to make America strong and proud again, to enrich the future of our children, makes the grueling days on the road all worthwhile. With your help, I will win that chance. Let me share some of my thoughts with you on a few of the issues of special concern to me:

Since 1976 we have seen the Democrats:

- give away our canal in Panama to a marxist dictator
- allow America to be humiliated by a terrorist regime in Iran
- fail to stand up to Communist aggression in Afghanistan, Angola, and other trouble spots in the world
- allow the presence of Russian combat troops only 90 miles from our own shores in Communist Cuba
- sign a pro-Soviet SALT II Treaty which would further weaken our military defenses and watch the Russians pull far ahead of us in the arms race
- destroy our intelligence capability so that we can be humiliated and embarassed around the world.

As President, I'll rebuild America's defenses. We need a coherent foreign policy that measures everything by this standard; what is best for the United States of America? It's time we stopped worrying about whether other countries in the world like us and start worrying about whether they respect us.

America must have strong, new leadership if we are to stand up to the Communist attack abroad and restore prosperity and opportunity at home. I want to provide that leadership more than anything I have wanted in my life.

But without the necessary funds, I won't be able to run a winning campaign or stand up for the American ideals which you and I share.

Every respected national and regional poll shows that I can win. But not without your help.

Our campaign treasurer, Bay Buchanan, tells me we must raise $3,595,000 in the next two months. We need

8304087

$230,000 just to pay for the rent, telephones, printing, postage, buttons, bumper stickers and other immediate expenses in the next two weeks.

All the favorable polls in the world won't help if we can't raise this money.

When you return your answers to me, perhaps you can send a check for $10, $15, $25 or even $50. Or possibly you can send us as much as $150 or $250.

Please don't think your contribution won't make a difference in my campaign because it will. I don't have alot of wealthy businessmen sending me checks for $1,000 each.

My campaign is mostly funded by $25 and $50 contributions or less.

If you could send a large check, we certainly could use it. This is maybe even as much as $250 or $500. But anything you can send will be deeply appreciated because it shows I have your trust and support.

I plan to hold a meeting of my top campaign advisors within the next 14 days. I want to discuss your answers to the questions I've enclosed at that meeting.

So please try to fill out and mail back the enclosed reply form today so I will know whether I can count on your financial help and your political advice. Let me know who you think will be the toughest Democrat to beat, and please send a check for $15, $25, $35, $50, or even $100 or more.

In 1980 we can elect a Republican President but only if you and other good people like you do their part now.

I'll be anxiously looking forward to hearing from you.

Sincerely,

Ronald Reagan

P.S. Again, it's important that I have your answers in the next 14 days. I must also know whether I can count on your support and whether you will help us meet our financial budget projections. Please let me hear from you today.

33040 0830

REAGAN REPUBLICAN VICTORY SURVEY

From:

Mr. Ladson Beach MAD
PO Box 1304
Orangeburg, South Carolina 29115

(Please fill out as completely as possible)

1. **Do you consider yourself:** ☐ Republican
   ☐ Democrat
   ☐ Independent

2. **Which 3 issues in your opinion should I stress in my campaign?**
   (Check 3 only)
   ☐ Inflation
   ☐ National Defense
   ☐ Energy
   ☐ Decline in Morality
   ☐ Big Government
   ☐ Welfare Fraud
   ☐ Other _____
   _____

3. **Do you consider yourself:** ☐ conservative
   ☐ moderate
   ☐ liberal

4. **Who do you feel would be easier for me to defeat?**
   ☐ Jimmy Carter
   ☐ Teddy Kennedy
   ☐ Jerry Brown

5. **Governor Reagan, to demonstrate my support for you, I am enclosing my check for**
   ☐ 15 ☐ 25 ☐ 50 ☐ 100
   ☐ 250 ☐ 500 ☐ 1000 ☐ Other _____

PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT

I understand the following information is required by federal law:

Occupation _____

Place of Business _____

City/State _____

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 9841 Airport Blvd., Suite 1430, Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman, Ray Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington D.C. 20463

830404 0831

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 61113 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

Postage
Free
United States

8304040083



Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1687

DATE 2/29/80

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036

Attn: C. Swaim

SHIPPED TO:

Wiland & Assoc.
Culpepper, Va.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED. 2/29/80	DDI JOB NO. 10383 DDI P.O. NO. 1454 DIVISIONAL JOB NO.	SALESMAN SK	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
48,251	Computer forms, with 2 color face and back.	21.58/M	1,041.25
	Authors Alterations: Labor: stripping:		18.00
	TOTAL INVOICE:		$1,059.25

8304083

OK auth. mwwiy 16

Tray 14,8
#65c/54z-2c-1
$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

3-1

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1689

DATE 2/29/80

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036

SHIPPED TO:

Wiland &

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	2/29/80	1453 / 10384	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
23 M	Computer forms, with 2 color face and coded: With $ Amt.	17.25/M	396.75
24 M	Computer forms, with same specs. Coded: No $ Amt.	17.25/M	414.00
	TOTAL INVOICE:		$810.75

8304040 0893

Mailing #16 OK wmg

R.DS.FC
REP.HF

Cut

pd.
Dec 14, 80
#652/5[illegible] 224
$11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

c/o McCrock, 3.19

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1806

DATE 3/19/80

TO:

Reagan for President
1828 L St., N.W.
Suite 201
Washington, D.C. 20036
Attn: C. Swaim

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	3/18/80	1621 / 10464	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, LETTERS.		
45 M	2 Sheet letters, with 2 color face and back.	22.46/M	1,010.70
	TOTAL INVOICE:		$1,010.70

O.K. mailing #16

pd. Mar 14, 80 # 652 $11,614.25

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Senator Orrin Hatch
WASHINGTON, D.C. 20510



ORA

8304040836

Senator Orrin Hatch
WASHINGTON, D.C. 20510

Mr. Morey I Stearns
1114 Parker St
Springfield, MA 01129

Dear Mr. Stearns:

Would the Russians have brutally savaged Afghanistan and pointed a red dagger towards the oil fields of the Middle East, if Ronald Reagan were President?

Would Iranian terrorists have held Americans hostage and humiliated our nation in the eyes of the world, if our President were Ronald Reagan?

Would Ronald Reagan have let the United States throw away its military superiority to the point where the Soviet Union and its mercenaries are emboldened to invade countries around the world?

Of course not.

There are many fine candidates for President this year, but there is only one candidate the Russians and their puppets cannot afford to see elected, and he is Ronald Reagan.

But you know that since Governor Reagan tells me you are one of his most trusted supporters.

That's why I am writing to you today - - to ask you to stand up with me for Ronald Reagan. To stand up with me for a thorough change of leadership in Washington.

I know you've been generous before but frankly the Reagan campaign urgently needs your check for $25.00 or $50.00.

We must raise $249,000 in the next two weeks to keep the Reagan campaign in Wisconsin, Texas, California, and all the western states on schedule.

This money is urgently needed for printing, postage, rent, telephones and radio and TV time.

8304040837

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee, 9841 Airport Blvd. Suite 1430 Los Angeles California 90045
REAGAN FOR PRESIDENT Committee, Paul Laxalt, Chairman, Ed Rollins, Treasurer
A copy of our financial statement is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

For many years now, Washington has been dominated by an elite clique which some people call the "Liberal Establishment." Presidents come and go, but the elitists who are responsible for our apologetic foreign policy and second-rate defense remain in Washington year after year undermining our nation's security.

Some absolutely vital questions we should ask about each of the candidates are:

- What kind of people will he bring with him to Washington?

- Will they be the same old crowd who feel ashamed of America's prosperity and power?

- Will they be the same old wishful thinkers who believe the Russians are as honest and trustworthy as we are?

- Will they be the same old proponents of unilateral disarmament?

- Will they be the same old appeasers?

My point is this: Unless we bring to Washington genuinely fresh leadership - - all across the board - - we will tragically have missed what is perhaps our last chance to restore American superiority and respect.

Only Ronald Reagan is free of ties to the elitist Liberal Establishment which has brought our country to its knees. Only by electing Ronald Reagan can we be sure of really changing things.

We are in very serious trouble. As a member of the United States Senate, I can tell you that matters are even worse than the President will admit to the American people. If ever there was a time when America needed a courageous and forthright leader, the time is now.

If ever there was a time when we needed a President and a government of men and women who are proud of America and willing to defend her, the time is now. If ever there was a time to totally reject the pessimism, defeatism and appeasement of the past, the time is now.

I believe had Ronald Reagan been President, the B-1 bomber would have been built, our Navy would still be the world's mightiest. And, our troops would have the equipment they desperately need to deter war. Because Ronald Reagan has always advocated a defense strong enough to command the world's respect, we would not have felt compelled to surrender the Panama Canal and compel-

8304083

led to abandon our loyal allies on Taiwan. We would not have suffered a long train of humiliating defeats of which Iran and Afghanistan are only the latest.

I know that you and I share Ronald Reagan's vision of a strong, proud and respected America. I believe we have never shared the defeatist viewpoint of the Liberal Establishment any more than Ronald Reagan has.

We have the opportunity to help elect the kind of straight-forward President Americans yearn for. A man who will bring to Washington a wholly new team of men and women with a completely fresh point of view.

I am going to ask you to do two importnnt things.

First, please use the yellow envelope I have enclosed for you to send me the largest contribution you can afford today.

Second, if you can, please try to raise a similar amount from three or four of your friends and neighbors. $10, $15, $25 or even $50 extra will give Governor Reagan's campaign a big boost. Please use the blue envelope to send me any money you can raise from your friends in the next two weeks.

We must elect Ronnld Reagan. I urge you to send your largest possible contribution today. Let's have an honest-to-goodness change in Washington.

With warmest regards, I am

Orrin G. Hatch

Orrin G. Hatch
U.S. Senate

P.S. I am working my heart out to elect Ronald Reagan. I hope you will help me by sending your answer in the yellow envelope today.

P.P.S. If you can, remember to send the blue envelope to me in two weeks.

8304040839

PLY MEMO REPLY MEMO

Please mail today in the yellow *return* envelope.

TO: Senator Orrin Hatch

FROM: Mr. Morey I Stearns
1114 Parker St
Springfield, Massachusetts 01129

ORD 01129STRN114

Dear Senator Hatch,

Yes, we *must* have a President who will stand up to the Communist attack abroad. We must elect Ronald Reagan.

Enclosed is my contribution of:

☐$25.00 ☐$50.00 ☐$75.00 ☐_____Other

towards the $249,000 we need to raise immediately. PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT.

I understand the following information is required by Federal law:

Occupation _____

Place of Business _____

City/State _____

330404008926

This solicitation is on behalf of REAGAN FOR PRESIDENT Committee 9841 Airport Blvd. Suite 1430 Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee - Paul Laxalt, Chairman, Elvy Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, DC 20463

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 51119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

ATTN: SENATOR HATCH

8304008?1

Please mail to Ivy!
Dick Tate

No Postage Necessary if Mailed in the United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 51119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

ATTN: SENATOR HATCH

EX. No. C1-C5 ~~D1 - D5~~ 6

Supporting Lines 21a, 22a, 23a, 23b, and 27a of FEC Form 3

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Postage	6/2/80	176.00
B. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Express mail	6/2/80	261.66
C. Full Name, Mailing Address and ZIP Code U.S. Postmaster 5800 W. Century Blvd. Los Angeles, CA 90045	Postage	6/3/80 6/3/80	200.00 176.00
D. Full Name, Mailing Address and ZIP Code Diversified Direct, Inc. U.V.B. Box 179 Alexandria, VA 22314	Direct mail expenses	6/18/80	17,527.16
E. Full Name, Mailing Address and ZIP Code Tri-State Envelope Corp. of MD 6900 Faigle Rd. Beltsville, MD 20705	Direct mail expenses	6/18/80	4,698.07
F. Full Name, Mailing Address and ZIP Code ICSI 9100 S. Sepulveda Los Angeles, CA 90045	Direct mail expenses	6/24/80	8,306.95
G. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
H. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
SUBTOTAL of Expenditures This Page (optional)			$ 31345.84
TOTAL This Period (last page this line number only)			$

8304031125 0082

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-4605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5294

DATE 3-27-80

MH-11806

TO:

Regan for President Committee
1828 L st. N.W.
Washington, D.C. 20036

SHIPPED TO:

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. RFP 2030 DDI P.O. NO. CM 1102 DIVISIONAL JOB NO. 9630	SALESMAN	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES,		
230,505	Insert, Burst, fold, stamp and match.	38.25/M	8,816.82
	CODE QUANTITY DROP DATE		
	GR233 50,803 3/5/80		
	" 43,895 3/6/80		
	" 27,976 3/6/80		
	" 12,650 3/7/80		
	" 20,660 3/14/80		
	" 7,033 3/17/80		
	" 37,912 3/21/80		
	" 14,066 3/24/80		
	" 15,510 3/25/80		
	230,505		
19,995	Stamp to projected count:	5.00/M	99.98
			8,916.80
	Postage Used: $34,616.25		
	20% charge for excess postage affixed on 19,995 pieces @.15¢ due to client over-estimate.		+599.85
	TOTAL INVOICE:		$9,516.65

paid 6-17-80
- 729-Dad
$ 7,527.12

1½ mailing all pds postage Cut ok cmg!

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5309

DATE April 7, 1980

MH 011823

TO:

Reagan for President Committee
1828 L St., N.W.
Washington, D.C. 20036

SHIPPED TO:

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/2/80	RF 2039 / CM 1347 / 9724		NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES GR 337		
43,021	Burst, trim, and fold, stamp, insert and seal.	25.75/M	1,107.79
	Postage Used: $3,620.97		
	TOTAL INVOICE:		$1,107.79

8304089

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5310

DATE April 2, 1980

MH 011819

TO:

Reagan for President Committee
1828 L St., N.W.
Washington, D.C. 20036

SHIPPED TO:

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. RFP 2037 DDI P.O. NO. CM 1357 DIVISIONAL JOB NO. 9722	SALESMAN	TERMS
	3/31/80		SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES, GR 137.		
11,075	Burst, trim, fold, stamp carr., & RAEm Match, insert.	61.75/M	683.88
	Postage Used: $3,324.90		
	TOTAL INVOICE:		$683.88

OK Chris

3 3 0 4 0 4 0 8 7

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. B 5301

DATE April 1, 198

MH 011817

TO:

Reagan for President Committee
1828 L St., N.W.
Washington, D.C. 20036

SHIPPED TO:

Post Office

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. RFP 2038 DDI P.O. NO. CM 1348 DIVISIONAL JOB NO. 9723	SALESMAN	TERMS
	3/31/80		SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: MAILING SERVICES, GR 237.		
36,755	Burst, trim and fold, stamp, match, insert and seal.	45.00/M	1,653.98
	Postage Used: $5,519.40		
	TOTAL INVOICE:		$1,653.98

8304012 0892

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1911

DATE April 15, 198

TO:

Reagan for President
c/o Cheryl Swaim
435 Lee Street
Alexandria, Va. 22314

SHIPPED TO:

Wiland & Assoc.
Culpepper, Va.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/1 4/80	1697 / 10593	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
28.5 M	Computer forms, with 2 color face and coded: w/o $ amt.	20.55/M	585.67
27 M	Computer forms, with same specs. Coded: w $ amt.	20.55/M	554.85
			1,140.52
	4% Va. tax:		45.62
	TOTAL INVOICE:		$1,186.14

3304087

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1955

DATE April 21, 19

TO:

Reagan for President
c/o Cheryl Swaim
435 N. Lee St.
Alexandria, Va. 22314

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/19/80	1698 / 10595	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, LETTERS.		
54 M	2 sheet letters, with 2 color face and back .	23.97/M	$ 1,294.
	Authors Alterations:		
	Line shots:		4
	Labor: stripping:		36
	TOTAL INVOICE:		$1,334.

4.30.80
AR mail
RFP Gr?
CS

1 DIC
LWB

Ref. 6-1,5-12
7-72(-2nd
$17,327.12

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1957

DATE April 21, 1

TO:

Reagan for President
c/o Cheryl Swaim
435 N. Lee Street
Alexandria, Va. 22314

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/19/80	1867 / 10584	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, NEWSPAPER CLIPPINGS.		
108 M	Newspaper clippings, with 1 color face and blank backs.	8.80/M	950.40
	TOTAL INVOICE:		$950.40

ok

4-30-80
17th mailing
RFP
cbd

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1964

DATE April 22, 198

TO:

Reagan for President
c/o Black, Manafort & Stone, Inc.
435 N. Lee St.
Alexandria, Va. 22314
Attn: Cheryl Swaim

SHIPPED TO:

Wiland & Assoc.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/20/80	1866 / 10594	SK	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
57 M	Computer forms, with 2 color face and 2 color back.	17.41/M	992.37
	Authors Alterations:		
	Line shots:		4.00
	Labor: stripping:		36.00
	Blueline and color sep.		19.50
			1,051.87
	4% Va. tax:		42.07
	TOTAL INVOICE:		$1,093.94

2304047090C

4-30-80
17th mailing
RFP
CK

1st. 7-in 15,50
= 129-204
17,527 12

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET



Address Correction Requested

FROM: Mrs. Beatrice Shortliffe
2115 58th St
Sacramento, California 958

1634 NUUANU AVE #208
HONOLULU HI 96817

8304040901

Dear Friend and Supporter:

You and I are on a winning streak.

If you have followed it in the news, you know that thanks to the dedication and support of people like you our campaign has swept the early primaries.

We have won over 400 delegates, almost one-half of the number needed to be nominated at the Republican National Convention this summer.

Never before have our chances of electing a conservative Republican President been better.

I am absolutely positive that with your continued help, we can go on to win the Republican nomination and beat Jimmy Carter or Teddy Kennedy in the fall.

There is one thing that deeply disturbs me. Although we have won every major contest so far our campaign funds have trickled off to almost nothing. I am enclosing a clipping from the Washington Post that details this dire situation. Our campaign treasurer, Bay Buchanan, reports that we currently have less than $10,000 on hand.

In the next three weeks we must lay out $199,000 for voter mailings, radio and television time and the expenses of my travelling to the middle and late primary states.

I hate like the dickens to ask you because you have been so generous to me in the past.

But I would deeply appreciate it if you could help us raise the $199,000.

Your check for $10 or $15 or $25 would go a long

way toward meeting our goal.

Everywhere I go in this country, I feel a spirit of hope and optimism about America's future. It is time to rebuild America's military strength and restore economic prosperity and opportunity at home.

The politicians say it can't be done. But I believe with your help we can balance the budget, we can cut taxes, we can create jobs and we can restore America's strength and prestige abroad.

I'm counting on you. I need your help.

Together you and I can make this a year of victory not only for our campaign but also for the American people.

Our financial situation is as urgent as I have stated to you. I know you share my dream for the future of our country. Please don't put this letter aside until you have acted.

With deepest appreciation for your past support.

Sincerely,

RONALD REAGAN

P.S. The Texas and California primaries are right around the corner. Our opponents are waiting for us to run out of money or make a serious campaign mistake. With your help, we will avoid these pitfalls and go on to victory. Please let me hear from you today.

8304040903

Washington Post

FRIDAY, MARCH 7, 1980

Bush Could Capitalize on Shortage

Reagan Cash Flow Becomes a Trickle

By Lou Cannon and Robert G. Kaiser
Washington Post Staff Writers

COLUMBIA, S.C., March 6 — A severe cash shortage has forced a drastic curtailment of the Ronald Reagan presidential campaign at the very time the candidate appears to be riding high politically.

Reagan's financial problems could become more acute in the weeks ahead, and George Bush, at least, may be in position to take advantage of that.

In a move to conserve rapidly dwindling resources, the Reagan campaign abruptly canceled three airplane charters through the South, leaving members of Reagan's staff and the traveling press stranded in Columbia while the candidate took off on a small jet to Atlanta.

"We used the charters earlier when we could have flown commercial," said Rep. Carroll A. Campbell Jr. (R-S.C.), Reagan's South Carolina chairman. "Now that we desperately need the charters, we don't have them."

Campbell and South Carolina campaign director Lee Atwater had planned a triumphant rally at a final event to give what Campbell called "emotional charge" to the campaign. Instead, Reagan settled for an undramatic bus tour of rural South Carolina, where Sen. Strom Thurmond (R-S.C.) has been campaigning hard for John B. Connally.

Reagan's financial problems, some of which have been evident since the firing of campaign manager John P. Sears on the day of the New Hampshire primary, could become crucial in the months ahead if Reagan is not able to lock up the Republican nomination quickly. George Bush's campaign, for example, has spent about $9 million so far, and will be able to outspend Reagan in the late primaries in May and early June.

See MONEY, A5, Col. 1

Reagan's abrupt change in plans resulted from two factors. His campaign spent more than $12 million last year and in the first two months of 1980 so lavish that he had exhausted at least two thirds of the federally permitted ceiling of $17.6 million for the long nominating process. At the same time, Reagan's South Carolina campaign was bumping up against the $670,000 state spending ceiling allowed by federal law.

Campbell said that in South Carolina three days of television advertising had been canceled and the radio budget slashed by 40 percent. But a mailing of 63,000 postcards was sent out today to pro-Reagan voters, and Campbell predicted that the former California governor would win a convincing victory in Saturday's Republican primary here.

The charter cancellations were ordered by Reagan campaign director William J. Casey at a meeting Wednesday. Edwin Meese III, one of Reagan's principal aides, said the action was necessary because of a lack of money to pay for the charters.

Meese said that the cash flow problem was severe because news organizations, the Secret Service and other users of services had been slow in paying their bills. The slow cash flow has forced the Reagan campaign headquarters in Los Angeles to curtail expenses and cancel plans for several hirings, including that of San Diego executive Ed Gray as press secretary.

Though Reagan is looking forward to victories in South Carolina, and in Alabama, Georgia and Florida Tuesday, the euphoria that prevailed in his campaign after a smashing New Hampshire primary victory 10 days ago is largely gone.

Aides and advance men wondered aloud how long their jobs would last or if they would be paid. Among those who are in it for the long haul, there is concern that Reagan's money problems may provide added encouragement to induce Gerald R. Ford into the race.

"We're in great shape in the South and we ought to win in Illinois [March 18]," said one Reagan aide. "But if anything happens, anywhere, we simply have no margin of error."

At a news conference here, Reagan said he was sorry there wasn't better notice for the reporters about travel arrangements and acknowledged deficiencies in his own organization. But he said that the chief problem was not with his campaign, but with a federal election law that placed unfair and unrealistic limitations on candidates.

Strategists in opposing camps calculate that Reagan will spend another $3 million by April 1, leaving him about $3 million to spend for the 25 primaries in April, May and June and at the Republican National Convention in July. According to an official of the now defunct campaign of Howard H. Baker Jr., Reagan has been advised to save at least $1 million for the convention, which would leave $2 million to finance campaigns in those primaries. "I don't see how he does that," this Baker man said.

The Reagan camp's reply is that Reagan won't need significant amounts of money for the later primaries because he'll have the nomination sewn up before they begin.

Reagan's problems will be over if none of the other Republicans can stay in the race after March. Bush campaign aides say he can and will do so.

"We're the only one" who can stay in and stay active beyond March, Bush campaign director James Baker said in an interview. He predicted that Reagan won't be able to match Bush's spending in late April and May.

Like Reagan, John B. Connally, who built his campaign on the presumption that it would be well-financed, has also spent nearly $12 million, and he is broke. Connally's campaign seems destined to collapse unless he can win big in South Carolina or Florida, both unlikely prospects, according to the polls.

John B. Anderson, who revived his struggling campaign in Massachusetts and Vermont this week, is in no danger of running up against the federal election law's spending limits, but his campaign may be too poor to fight actively in the next round of primaries.

So far Anderson has spent about one 10th as much as Reagan and Connally (roughly $1.4 million). His campaign is now raising money at a rate of about $200,000 a week, a sharp improvement over its earlier performance, and enough to finance a respectable media campaign in Anderson's home state of Illinois.

8304090

TO: Governor Ronald Reagan

FROM: Mr. Christian L Bendixen
98 400 Koauka Lp No 419
Aiea, Hawaii 96701

PRV 96701BNDX098 C118

Dear Governor Reagan,

I understand the campaign money situation is urgent. We *must* win the Republican nomination and I am willing to help.

Enclosed is my maximum contribution of:

☐ $10 ☐ $15 ☐ $25 ☐_____ Other

towards the $199,000 we need to raise immediately. PLEASE MAKE YOUR CHECK PAYABLE TO REAGAN FOR PRESIDENT.

I understand the following information is required by Federal law:

Occupation _____

Place of Business _____

City/State _____

This solicitation is by a letter of REAGAN FOR PRESIDENT Committee 5841 Airport Blvd., Suite 1430 Los Angeles, California 90045
REAGAN FOR PRESIDENT Committee—Paul Laxalt, Chairman Ray Buchanan, Treasurer
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

B30404 0909

No Postage
Necessary
if Mailed
in the
United States

BUSINESS REPLY MAIL
FIRST CLASS PERMIT NO. 61119 LOS ANGELES, CA

POSTAGE WILL BE PAID BY:

Ronald Reagan
9841 Airport Blvd., Suite 1430
Los Angeles, CA 90045

8304040906

D-1

~~E1-E5~~ D-5

SCHEDULE

ITEMIZED INDEPENDENT EXPENDITURES

Also Reported Solo for Independent

Page 4 of 6 Pages

Name of Committee (In Full)	ID No.
The Fund for a Conservative Majority	C00001986

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed & office sought
Smarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reag U. S. Presi ☒ Support ☐ O
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reag U. S. Presi ☒ Support ☐ O
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reag U. S. Presi ☒ Support ☐ O
Name Exchange	List Rental	6/24/80	9,032.18	Ronald Reag U. S. Presi ☒ Support ☐ O
Mailroom Rt. #1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reag U. S. Presi ☒ Support ☐ O
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reag U. S. Pres ☒ Support ☐ O

6a $ SUBTOTAL of Itemized Independent Expenditures	$ 17[illegible].41	
6b $ SUBTOTAL of Unitemized Independent Expenditures	$	
6c $ TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, the expenditures did not involve the furnishing of contributions, gifts, or reimbursement in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agents.

Signature Date

Subscribed and sworn to before me this ____ day of ____, 19__

My Commission expires

NOTARY PUBLIC

27273151194

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Wasserman

Date 6/27/83

FEC 9-21-77

33040130903

CONSERVATIVE MAJORITY
1015 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Crestar Valley Bank

2092

88-1532
800

Tuesday

THE SUM 2989 DOLS 63 CTS

Ralph J. Cellini

NOT NEGOTIABLE

FUND FOR A
CONSERVATIVE MAJORITY

DELUXE - CHECK WVD-3 V-9

DATE	DESCRIPTION	AMOUNT

830404 0920

PRINTING COORDINATION FORM 4/11/80

PRINTER DIVERSIFIED PRINTING PHONE#

CONTACT SANDY ENDERLE

A. Package Name: CITIZENS FOR REAGAN IN '80/VICE PRES. LETTER

B. Client: FUND FOR A CONSERVATIVE MAJORITY Phone#

C. Blue Line Date:

D. Mail Dates: 4/18

TOTAL DROPPED	DATE:			
410M	DAILY DROPS:			

E. Mail House: send to: Wiland & Associates Purchase Order#

F. Postage Type Bulk Rate Permit# Post Office

G. Package Elements:

410M 1. Letter:

a. Number of leaves 1 Printed sides 2
(1) Size 6 3/4 x 10 3/4
(2) Weight ?
b. Folded? NO
c. Color/Type white
d. Color of Ink PMS #286 blue, PMS #185 red and black
e. Signature none
f. Disclaimer This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.
g. #Colors on each page 3 over 1

2. Reply Memo/Questionnaire

a. Title
b. Size/Style
c. Folded?
d. Color/Type
e. Paper Weight
f. Color of Ink
g. Affix labels at mailhouse?
h. #Printed sides
i. #Colors: side 1 side 2

3. Business Reply Envelope

a. Address on envelpe
b. Size/Style
c. Ink color
d. BRE Permit # Post Office
e. Additional "Place Stamp Here" Envelopes

8304091C

Diversified Direct, Inc.

INVOICE

0-4

Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Mail to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1975

DATE April 25, 1980

TO:

Fund for a Conservative
Majority
c/o Thompson & Associates
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

Wiland & Assoc.

CFM 180

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	1693 / 10599	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
205 M	Computer forms, with 3 color face and 1 color back.	13.69/M	2,806.45
	Authors Alterations:		
	Halftones reshot:		26.70
	Line shots:		5.40
	Labor: stripping:		36.00
			2,874.55
	4% Va. tax:		114.98
	TOTAL INVOICE:		$2,989.53

8304091

VP Billing page 1-2 only.

See attached.

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

D-5

RECEIVED
REPUBLICAN NATIONAL COMMITTEE
81 AUG 6 P4:43

8304040912

REAGAN/VICE-PRESIDENTIAL SURVEY PACKAGE



Citizens for Reagan in 80!

A project of **FUND FOR A CONSERVATIVE MAJORITY**

Thursday

Dear Friend:

Reagan as President and a Conservative Majority in the Senate is within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country dramatically."

With your help we can nominate and elect Ronald Reagan as President! And we can control the Senate as well!

"Citizens for Reagan in 80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PAC's in the country and it's efforts have helped elect many of today's conservative leaders.

FCM is working to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in nominating Ronald Reagan as President of the United States.

Please join "Citizens for Reagan in '80" today.

Tens of thousands of dollars in "independent money" must be raised if Reagan's campaign for President is to succeed.

The Eastern Establishment Liberals within the Republican Party are pouring hundreds of thousands of dollars into a "STOP Reagan Campaign."

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

8304040913

We must not allow them to succeed!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from patriotic Americans like you.

Citizens for Reagan budgeted a great deal of money for the important New Hampshire primary on February 26, and has now focussed its efforts on the later primaries in the South, in the Midwest and in Texas.

Radio and newspaper advertising, voter mailings, polling and literature distribution will be carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States</u>.

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Reagan's nomination. However, the only money Ronald Reagan will have after his nomination will be that which the Federal Election Commission gives him.

As an independent effort "Citizens for Reagan in '80" has no limit on expenditures before or after the nomination.

<u>Ronald Reagan can win in 1980. But to win he needs your help today</u>.

Many Republican candidates have entered the Presidential sweepstakes -- Bush, Baker, Connally, etc.

Why? Because Jimmy Carter can be defeated in 1980.

But the best man to challenge Jimmy Carter is Ronald Reagan. You and I both know this.

For instance, just imagine the Presidential Debates in the fall of 1980 between Reagan and Carter! Or against Ted Kennedy if he should take the nomination from President Carter. Ronald Reagan will so out-class and out-debate Carter or Kennedy that the American people will simply have to vote for our man!

Send your maximum contribution today to the Fund for a Conservative Majority and join "Citizens for Reagan in '80". Already the campaigns are gearing up and we need operational money to help nominate and elect Conservatives to the United States Senate and Ronald Reagan as President of the United States.

And with your participation we can also help decide who Reagan's Vice President will be.

Please join in the national "Reagan's Running Mate Survey" which is enclosed.

Who should Reagan ask to run with him? You can help make this decision by sending us the enclosed survey as soon as you complete it.

The results of this survey will be periodically released to the news media right up to the Republican National Convention.

Please take these three important steps to help insure Ronald Reagan's nomination and election as President of the United States:

(1) Be sure you and your Reagan friends are registered to vote.

(2) Fill out the enclosed "Reagan's Running Mate Survey" and send it to us today.

(3) Please enclose a maximum contribution with your survey. Make your check payable to Fund for a Conservative Majority.

Don't let the liberal news media and the Eastern Establishment Republicans keep us from nominating and electing Ronald Reagan!

Join "Citizens for Reagan in '80" today. Send your maximum contribution just as soon as possible to the Fund for a Conservative Majority.

On November 4, 1980 Ronald Reagan can be elected President of the United States.

On January 20, 1981 Ronald Reagan can be sworn in as the 40th President of the United States!

On January 21, 1981 President Reagan will begin to bring government under control; he will take action to decrease the rate of inflation; and he will begin to build an effective military defense for our country and our allies.

All this can actually happen! But to make sure it does you must first join "Citizens for Reagan in '80" today.

I am anxiously awaiting your reply.

Sincerely,

Bob Heckman

Robert Heckman, Chairman
Fund for a Conservative Majority

P.S. Tens of thousands of dollars must be raised quickly to allow "Citizens for Reagan in '80" to continue to organize in the key primary states and to promote Ronald Reagan at State Republican conventions around the country.

Please join "Citizens for Reagan in '80" today!
Send your completed survey and your contribution to the Fund for a Conservative Majority.

Paid Political Advertisement

AMERICA NEEDS LEADERSHIP!



America needs Ronald Reagan as President of the United States. At a time when government seems too big and too powerful, we need a man to bring control of government back to the people.

Government deficit spending continues —

Costly regulations add $100 billion each year to the price of goods and services —

Soviet military strength is increasing while America's defense capability is declining —

America cries for a strong, national leader. *Ronald Reagan is the leader America needs in 1980!*

JOIN "CITIZENS FOR REAGAN IN '80"!

An independent expenditure campaign by Fund for a Conservative Majority, one of the oldest political action committees in the country.

PLEDGE YOUR SUPPORT!

Send your contribution today!

"Citizens for Reagan in '80"

Count me on the Reagan Team for 1980! I am most happy to join "Citizens for Reagan in '80" and to work to nominate and elect Ronald Reagan President of the United States.

___ $15 ___ $25 ___ $50 ___ $100
___ $500 ___ $1,000 ___ $5,000 ___ Other

(Make Check to: Fund for a Conservative Majority or FCM)

A project of Fund for a Conservative Majority, 927 Fifteenth Street, N.W., Washington, D.C. 20005

Name _____
Address _____
City _____
State _____ Zip _____
Occupation _____
Self-employed? _____
Place of Business _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

3304 0917

U S NEWS & WORLD REPORT, July 23, 1979

Governors' Forecast: Carter vs. Reagan in '80

California Is Reagan Country

Human Events / JUNE 16, 1979

By MORRIE RYSKIND

A-7

Republican Leaders Rate Reagan Party's Strongest Candidate

Sunday, June 24, 1979

Reagan: Yearning to 'Take a Crack'

Nick Thimmesch

Tuesday, July 10, 1979

Early Poll Shows Reagan Far in Lead

By Harry Sussman

Friday, November 16, 1979 THE WASHINGTON POST

Moderate governors edging toward Reagan

Reagan Displays Muscle In Vote-Stingy Northeast

Petroleum Cat Sunday, August 19, 1979

2 New York GOP Leaders Vow to Support Reagan

New York Times News Service

Wednesday, June 20,

Reagan Enlists Key Pennsylvanian Who Got Away in 1976 Campaign

Reagan outdistancing GOP field

By David S. Broder

"President Reagan" — it could happen

By Godfrey Sperling Jr.

Washington

"President Reagan," a political observer said the other day in a bemused, questioning tone. "President Reagan — I can't believe he's for real."

In Washington there has been a longtime

will be willing to arm-wrestle any of the other candidates." He told this reporter: "The whole issue of my age will be resolved when the people of this country see whether I can go the distance."

The crowds that turned out to see Reagan showed that he has an appeal which simply cannot and should not be discounted. Take

REAGAN

8-30401-0916

THE FUND FOR A CONSERVATIVE MAJORITY

The Fund for a Conservative Majority (FCM) is one of the oldest conservative political action committees in the country. It was established under the original name Young Americans Campaign Committee several years before the Federal Election Commission came into existence.

Over the years FCM has supported most of the country's conservative leaders. Men like Governor Ronald Reagan; Senators John Tower, Jesse Helms and Orrin Hatch; and Congressmen Jack Kemp, Robert Dornan and Dan Marriott have all been assisted in their elections by this important political action committee.

The Board of Directors of the Fund for a Conservative Majority includes Robert Heckman who also serves as Director of State and Regional Activities for Young Americans for Freedom; Kenneth Boehm, former Prosecuting Attorney and award winning radio personality; and Jeff Kane, a successful businessman in the state of Maine. FCM's Executive Director is Ralph Galliano formerly with the National Conservative Political Action Committee.

The Fund for a Conservative Majority is dedicated to the goal of creating a conservative majority in the Congress and of electing a conservative President.

FCM believes a conservative majority in the Senate and a Conservative President can be elected in 1980.

Activities for the 1980 Election

"Senate Control in '80" is one of FCM's two current major political campaigns.

Conservatives can win control of the U.S. Senate in 1980. Many of the ultra-Liberals who must face the voters next year are very vulnerable to defeat: Liberal Senators like George McGovern of South Dakota, Gary Hart of Colorado, John Culver of Iowa, Birch Bayh of Indiana, John Durkin of New Hampshire and *at least ten others.*

FCM plans to be very active in this campaign to gain "Senate Control in '80."

• • • • • • • • • • •

"Citizens for Reagan in '80" is a special independent campaign effort to help secure the nomination and election of Ronald Reagan as President of the United States.

"Citizens for Reagan in '80" will be working in key primary states such as New Hampshire, Florida, North Carolina and Texas, and at the important state conventions of Virginia, South Carolina and Missouri. Mailings, newspaper and radio ads, billboards and other political campaign activities will be sponsored by this independent campaign.

927 Fifteenth Street, N.W., Washington, D.C. 20005

FCM has helped these Conservative Leaders:
(partial listing)


Gov. Ronald Reagan


Sen. Roger Jepsen


Sen. Jesse Helms


Sen. Bill Armstrong


Sen. John Tower


Sen. Gordon Humphrey


Sen. Strom Thurmond

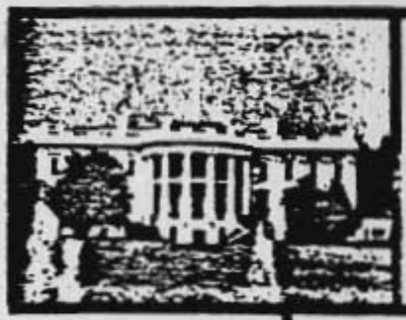

Cong. Jack Kemp


Sen. Orrin Hatch


Cong. Robert Bauman


Cong. Robert Dornan


Cong. John Ashbrook



SENATE
CONTROL
IN '80!



Projects Sponsored By

THE FUND FOR A CONSERVATIVE ORITY

FCM

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee

Paid for by Fund for a Conservative Majority not authorized b



Reagan's Running Mate Survey

distributed by Citizens for Reagan in '80

(A project of Fund for a Conservative Majority)

Please show your 1st and 2nd choices for the Vice Presidential candidate to run on Ronald Reagan's Ticket.



John CONNALLY ____



Cong. Phil CRANE ____



Cong. Jack KEMP ____



Sen. Jesse HELMS ____



George BUSH ____



Sen. Bob DOLE ____



Sen. John TOWER ____

other ____

8304092

YES, I want to join Citizens For Reagan In '80!

Enclosed is my contribution in the amount of:

____ $15	____ $25	____ $50	____ $100	____ $250
____ $500	____ $1,000	____ $2,500	____ $5,000	____ Other

(Make Check to: Fund for a Conservative Majority or FCM)

The Federal law requires that we ask the following questions:

Occupation _____ Self employed? _____

Place of Business _____

Corporate contributions can be accepted. They should be issued to the order of The Fund for a Conservative Majority — State Fund. These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005



Paid for and distributed by Fund for a Conservative Majority
Not authorized by any candidate.



THANKS FOR HELPING US PAY POSTAGE

Citizens for Reagan in '80
A project of:
Fund for a Conservative Majority
927 Fifteenth Street, NW
Washington, D.C. 20005

Paid for by Fund for a Conservative Majority and not authorized by any candidate.

8 3 0 4 0

E+1 E-5

1

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

Page 3 of 7 Pages

See Reverse Side for Instructions

Name of Committee (or Person)	I.D. No.
The Fund for a Conservative Majority	C00001998

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Rhatican & Assoc. Inc. 1011 Arlington Blvd. #131 Arlington, VA 22209	Public Relations Proffesional Fees	5/27/80	143.70	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Paperworks 2876 Hartland Rd. Falls Church, VA 22043	Printing Expenses	5/27/80	156.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Park Lane Press	Advertising Fees	5/27/80	313.04	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Wiland & Assoc. Inc 219 East Davis St. Culpepper, VA 22701	Printing Expenses	5/27/80	1299.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2336 Prosperity Ave. Fairfax, VA 22031	Printing Services	5/27/80	2112.14	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Thompson & Assoc. 7015 Old Keene Mill Rd. Suite 203 Springfield, VA 22150	Artwork Services	5/27/80	28.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

_____
NOTARY PUBLIC

3-by 5 3 1 7 2 7

8 3 0 4 0 0 9 2 4

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Wasserman

Date 6/27/83

FEC 9-21-77

33040309

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

VOIDED

Central Fidelity Bank

1601

May 27 80

PAY ONE THOUSAND TWO HUNDRED NINE AND 14 CTS ... DOLLARS $ 1209.14

TO THE ORDER OF
Diversified Direct, Inc.
9936 Prosperity Ave
Fairfax, Va 22031

Rudyard T. Gallman

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
5/27	Invoice # 1983 Printing Services CFR '80"	$ 1209.14

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1983

DATE April 25, 198

TO:

Fund for a Conservative
Majority
c/o Thompson & Assoc.
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

CFR 180

Wiland & Assoc.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	DDI P.O. NO. 1708 / 10609	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
133 M	Computer forms, with 3 color face and black back.	15.27/M	2,030.91
	4% Va. tax:		81.23
	TOTAL INVOICE:		$2,112.14

Final DRIVE

8304009 27

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

E-4

PRINTING COORDINATION FORM

PRINTER DIVERSIFIED PRINTING PHONE#

CONTACT SANDY ENDERLE

A. Package Name: FINAL VICTORY DRIVE

B. Client: FUND FOR A CONSERVATIVE MAJORITY Phone#

C. Blue Line Date:

D. Mail Dates: 4/18

TOTAL DROPPED	DATE:			
261M	DAILY DROPS:			

E. Mail House: send to: Wiland & Associates Purchase Order#

F. Postage Type First Class Permit# Post Office

G. Package Elements:

261M 1. Letter:

a. Number of leaves 1 Printed sides 2
(1) Size 6 3/4 x 10 3/4
(2) Weight ?
b. Folded? NO
c. Color/Type white paper
d. Color of Ink PMS #185 red, Pantone yellow and black
e. Signature Bob Heckman
f. Disclaimer This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.
g. #Colors on each page 3 over 1

S30409260

2. Reply Memo/Questionnaire

a. Title
b. Size/Style
c. Folded?
d. Color/Type
e. Paper Weight
f. Color of Ink
g. Affix labels at mailhouse?
h. #Printed sides
i. #Colors: side 1 side 2

3. Business Reply Envelope

a. Address on envelpe
b. Size/Style
c. Ink color
d. BRE Permit # Post Office
e. Additional "Place Stamp Here" Envelopes

FINAL VICTORY DRIVE PACKAGE

8304040092 9



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

May 16, 1980

Mr. P C Davis
PO Box 1063
Quincy, FL 32351

Dear Mr. Davis:

Reagan as President and a Conservative Majority in the Senate is truly within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country."

<u>With your help we can soon nominate and elect Ronald Reagan as President! And we can control the Senate as well</u>!

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FCM is seeking to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in electing Ronald Reagan as President of the United States.

If we are to succeed, we need your help. Please join with "Citizens for Reagan in '80" today.

A significant amount of "independent money" has already been raised to help nominate and elect Reagan our next President.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

But more, much more, needs to be done.

The Eastern Establishment and the liberal news media hope to deny victory to Ronald Reagan.

We must not allow them to succeed! Reagan can win!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from you and other patriotic Americans.

Citizens for Reagan budgeted a great deal of money for the important primaries in New Hampshire, the South, Illinois, Connecticut, Pennsylvania and Texas. Now its efforts are focussed on the important final primaries in California, Ohio and New Jersey, on June 3rd.

Radio and newspaper advertising, voter mailings, polling and literature distribution is being carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States.</u>

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Rea-

Reagan Country — Final VICTORY Drive — JUNE 3 1980

June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3:
428

B30404093

May 15, 1980

Mr. Bruce R Johnson
340 E Madison Ave
Wheaton, IL 60187

Dear Mr. Johnson:

Now we must secure the final nomination victory for Ronald Reagan and prove that he can defeat President Carter this fall!

On June 3, nine important states hold Republican Primaries -- for your future reference, I have noted the list of states on the margin of this page.

Ronald Reagan must use these elections to build a strong base of support for winning in the fall.

"Citizens for Reagan in '80" has budgeted a large amount of money to build a base of support in these important states -- a base for defeating President Carter.

Blue collar workers, conservative Democrats and Independents, religious Americans and small businessmen are the "key voters" who will secure final victory for Ronald Reagan.

And with your help "Citizens for Reagan in '80" will reach these voters in the nine important states which hold primaries on June 3. Five of these nine states -- Mississippi, New Jersey, Ohio, Rhode Island and West Virginia went for Carter in 1976.

But Reagan can carry all of them in 1980! These states can be the margin of victory for Reagan in the fall.

The June 3 primary elections not only must be won by Reagan -- but he must convince conservative Democrats and Independents to vote for him in large numbers. And these new Reagan voters must then be put to work campaigning for Reagan's final victory in November.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

It is now clear: President Jimmy Carter can be defeated this fall by Ronald Reagan!

President Carter has admitted that Governor Reagan will be a tough opponent. The national public opinion surveys show Reagan and Carter running neck and neck.

Even the national media now admits that Ronald Reagan will be a strong and effective candidate for President.

Let's put the "icing on the cake". Let's win BIG on June 3, in all nine primary states.

With your help, Reagan can go to the Republican Convention in Detroit with these important nine states "in his camp".

Support "Citizens for Reagan in '80", the highly successful independent campaign sponsored by Fund for a Conservative Majority, a multi-candidate political action committee. FCM is also concentrating its political expertise on gaining "Conservative Senate Control" in 1980.

"Citizens for Reagan in '80" has been an important factor in the tremendous Reagan campaign successes this spring. The official Reagan for President organization is limited by federal law on how much it can spend. "Citizens for Reagan in '80" has no legal limits on its expenditures.

And the same is true this fall. "Citizens for Reagan in '80" will be able to spend as much as it can raise to help Ronald Reagan defeat Jimmy Carter on November 4.

Send your maximum contribution today.

Help Ronald Reagan win all nine primaries on June 3. Help build the base of support that will be so necessary for victory this fall.

I am looking forward to your support. Only with your help will Ronald Reagan be our next President.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. A Big Reagan win in these nine states on June 3 -- with large voter support from Democrats and Independents -- will prove Governor Reagan can defeat President Carter in the fall.

Please help FCM "wrap up the nomination" for Reagan on June 3, by sending your maximum contribution today.

8304040093

Carter, Reagan in virtual dead-heat, poll indicates

IF THE PRESIDENTIAL election were held today it would end in a virtual dead-heat between President Carter and Ronald Reagan. It would be much too close for anyone to predict the outcome, according to the latest New York Times-CBS News national poll conducted last weekend.

Only a single percentage point separates the two candidates, the poll shows, with 44 per cent of the voters saying they would vote for Reagan and 43 per cent favoring the President.

Even if John Anderson were running as an independent, he would win only 12 per cent of the vote with Reagan and Carter still virtually tied—34 per cent for Reagan and 35 per cent for Carter.

If the race were between Reagan and Sen. Edward M. Kenedy [D., Mass.], the Republican would win easily by 53 to 36 per cent. The Chappaquiddick tragedy still haunts Kenedy. Eight of every 10 voters say they still are not convinced he told the truth about the accident.

MANY VOTERS indicated their dissatisfaction with both of the front-running candidates when they were asked whether they would be satisfied to choose between Carter and Reagan. Nearly half responded they would prefer another choice.

But neither Anderson nor George Bush appears to be that choice. Popularity of both dropped slightly since last month's poll and only 1 of 10 Republicans listed either of them as their preference for the GOP nomination.

The momentum appears to have swung to Reagan with Carter losing ground almost everywhere, apparently because of dissatisfaction with his handling of both foreign policy and domestic issues, particularly the sagging economy. A month ago Carter led Reagan by 19 percentage points in the presidential poll.

The latest poll shows a sizable switch in the independent vote from Carter to Reagan in the last month. In the March poll, Carter had 47 per cent of the independent vote and Reagan had only 35. The latest survey of independent voters gives Carter 29 per cent and Reagan 45.

THIRTY-THREE per cent of those who voted for Carter in 1976 say they would vote for Reagan this year, and 20 per cent of those who voted for President Gerald Ford four years ago say they would now vote for Carter.

Carter's "favorable" rating with Democrat voters has dropped 10 points since March and 18 points since February.

For the first time this year, half the voters disapprove of the way the President is handling his job. And nearly 3 of 4 voters say he isn't doing a good job with the economy, but they don't blame him for soaring inflation.

More than 6 of 10 voters rate inflation and other economic issues as the biggest problems in America, while only 2 of 10 say Iran, Afghanistan, and other foreign issues are our main concerns.

A WHOPPING 3 of 10 say the economy is getting worse, but nearly twice as many blame this on Congress as blame the President. More than half the voters say Reagan couldn't control inflation either, and nearly as many say the problem is beyond the control of any President.

Balancing the federal budget, most say, would do more good than anything else to halt rising inflation.

More than half the voters disapprove of the way Carter is handling the crisis in Iran—nearly twice as many as disapproved just two months ago.

Better than 5 of 10 voters also say that if Carter had taken a stronger stand in Iran, the hostages would have been released by now. Only 22 per cent urge that the United States use military force to free the hostages, but, that's twice as many as called for such action two months ago.

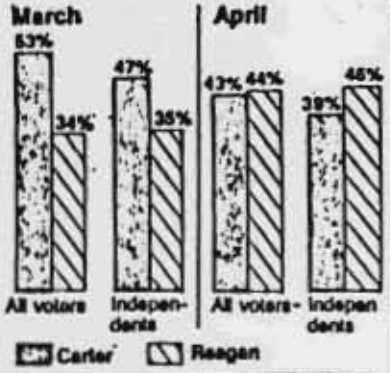
Carter gets the overwhelming support of nearly 3 out of 4 voters on his decision not to permit U.S. athletes to participate in the Olympic Games in Moscow.

But while 34 per cent of the voters say they believe Carter is remaining in the White House instead of actively campaigning so he can concentrate on troublesome foreign affairs, 44 per cent say they believe he's doing it to help him politically.

Campaign 80 Poll

Carter vs. Reagan

If the Presidential election were being held today, which of these candidates would you vote for — Jimmy Carter or Ronald Reagan?



If Anderson ran as independent

If John Anderson ran as an independent candidate for President, and if the elections were being held today, would you vote for Jimmy Carter, Ronald Reagan, or John Anderson?

	All voters	Independents
Carter	35%	29%
Reagan	34%	34%
Anderson	18%	25%
No vote	3%	3%
Don't know, no answer	10%	10%

Source: The New York Times/CBS News poll

Tribune Chart

RONALD REAGAN CAN DEFEAT PRESIDENT CARTER THIS YEAR! BUT YOUR HELP IS NEEDED TODAY TO HELP "CITIZENS for REAGAN in '80" BUILD A WINNING COALITION of SUPPORT FOR RONALD REAGAN.

SEND YOUR CONTRIBUTION TODAY!

THERE IS A DIFFERENCE!



Republicans must understand that when they vote for their choice for President, they really do have a choice!

RONALD REAGAN is the best candidate for Republicans. He is a better choice than George Bush.

HERE'S THE DIFFERENCE:



Ronald Reagan

TAX CUTS: Ronald Reagan supports the major Kemp-Roth tax cut proposal (30% across the board tax cut in three years) which is also endorsed by the Republican National Committee and the majority of Republicans in Congress.

EXPERIENCE PROVEN: Ronald Reagan has successfully governed the largest state in the Union for eight years. As Governor of California he proved to be an excellent administrator, an innovative and strong leader and a man who can limit the power and cost of government.

DRAFTING WOMEN: Ronald Reagan agrees with the experts and is opposed to drafting women into our armed forces. At a time when America must quickly rebuild its military strength Reagan does not believe that drafting women will benefit our nation's defense needs.

GOVERNMENT GROWTH: Ronald Reagan will cut government size, government power and government taxes. He did it in California and he will do it again as president.

GUN CONTROL: Ronald Reagan opposes gun control and has clearly spoken out for the right of every citizen to keep and bear arms.

George Bush

TAX CUTS: George Bush is opposed to the Kemp-Roth tax cut. He voted for a 10% income tax surcharge in 1968, against a tax cut in 1969 and to increase the national debt in 1969 and 1970. Then the people of Texas defeated Bush in 1970 when he ran for the Senate.

EXPERIENCE LIMITED: George Bush has never had the responsibility of running government, large or small. We can't afford another President who doesn't understand how to effectively and efficiently run our federal government.

DRAFTING WOMEN: George Bush has endorsed the drafting of women into the American armed forces.

GOVERNMENT GROWTH: George Bush supports further growth in the federal government as he did while in Congress. For example, he voted to establish OSHA, the most dictatorial of all federal agencies, and to nationalize welfare programs under the federal government.

GUN CONTROL: George Bush favors gun control. While in Congress he voted for the infamous 1968 Gun Control law.

Don't be misled.

Vote for Ronald Reagan!

Paid for by Fund for a Conservative Majority
and not authorized by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80

For more information about Citizens for Reagan in '80 and how you can help nominate and elect Ronald Reagan President of the United States, send your name and address to:

Citizens for Reagan in '80
A project of Fund for a Conservative Majority
1522 Wilson Boulevard, Suite 1401
Arlington, Virginia 22209

☐ Enclosed is my contribution of $ _____

Make check payable to: Fund for a Conservative Majority.

Name _____

Address _____

City/State/Zip _____

Be a part of the Reagan Team for 1980!

8304040093

Final VICTORY Drive

JUNE 3 1980

Reply Memorandum

Reagan Country

June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

Dear Bob:

The nomination of Ronald Reagan is in sight! Now we must prove he can defeat President Carter this fall.

The national polls show we can win. But we must use the up-coming June 3 primaries to build the organization to defeat President Carter and elect Ronald Reagan.

Here is my "Final Drive" contribution:

___ $25 ___ $50 ___ $100 ___ $250

___ $500 ___ $1,000 ___ $5,000 ___ Other

(Make check payable to Fund for a Conservative Majority or FCM)

Corporate Contributions can be accepted.
They should be issued to the order of the Fund for a Conservative Majority – State Fund.
These contributions will be utilized only in connection with state and local races where corporate contributions are permitted.

Name _____

Address _____

City/State/Zip _____

Federal law requires that we ask:

Occupation _____

Name of Employer? _____ Self-Employed? _____

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3:
428

8304040 0937

THANKS FOR HELPING US PAY POSTAGE

Final VICTORY Drive



CITIZENS FOR REAGAN IN '80!
A project of:
Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

CITIZENS FOR REAGAN IN '80!
A project of Fund for a Conservative Majority
927 Fifteenth Street NW
Washington, DC 20005

Final VICTORY Drive



This communication and all enclosures are paid for by Fund for a Conservative Majority and not by any candidate or candidate's committee.

F1-F-3

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page ___ of ___ Pages

Name of Committee (in Full)	I.D. No.
The Fund for a Conservative Majority	C00001956

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Mailgram	Postage for Reagan phonebank	7/28/80	1500.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Printing expenses for phone bank	7/28/80	3078.60	Ronald Reagan U. S. President ☒ Support ☐ Oppose
South Central Bell P. O. Box 1354 Nashville, TN 32202	Telephone exp. for Knoxville HQ	7/28/80	268.67	Ronald Reagan U. S. President ☒ Support ☐ Oppose
BBL Inc. 9100 S. Sepulveda Suite 108 Los Angeles, CA 90045	For TV Production & creative fee	7/28/80	28,500.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Unitravel Service 1625 Eye St. NW Suite 925A Washington, DC 20006	Detroit travel exp.	7/29/80	1331.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Artype P. O. Box 671 Springfield, VA 22150	For Reagan Advertisment and overlay fees	7/29/80	25.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ ___

(b) SUBTOTAL of Unitemized Independent Expenditures $ ___

(c) TOTAL Independent Expenditures $ ___

Under penalty of perjury I certify that the independent expenditures reported in this report were made in cooperation, consultation or concert with or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made for the financing of dissemination, distribution or republication, in whole or in part, of any campaign material prepared by the candidate, his campaign committee or their agents.

Signature ___ Date ___

Subscribed and sworn to before me this ___ day of ___, 19__

___

My Commission expires ___

Notary Public

8304040938

FUND FOR A CONSERVATIVE MAJORITY
1522 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

July 23, 19

PAY THE SUM 3078 DOLS 60 CTS DOLLARS $

TO THE ORDER OF

NOT NEGOTIABLE

:056001532: #350118 0#

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVS-3 V-3

DATE	DESCRIPTION	AMOUNT
9/28	Printing Services	$3018.60

Diversified Direct, Inc.

INVOICE A2027

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-4606

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

No. [redacted]

DATE May 10, 1980

TO:

Fund for a Conservative Majority
c/o Thompson & Assoc.
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

Bond Office Supply

CFR180

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED. 5/7/80	DDI JOB NO. / DDI P.O. NO. 1756 / DIVISIONAL JOB NO. 10646	SALESMAN SE	TERMS NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, LETTERS.		
410 M	Letters, with 1 color face and 2 color back.	7.22/M	2960.20
	4% Va. tax:		118.40
	TOTAL INVOICE:		$3078.60

830409 40

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

G1-G12 G-1

SCHEDULE B

ITEMIZED INDEPENDENT EXPENDITURES

Page 22 of 40 Pages

Give Separate Data for Each Candidate

Name of Committee (In Full): National Conservative Political Action Committee

I.D. No.: C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Diversified Mailing Service	Postage	5/21/80	12,600.00	Reagan President ■ Support ☐ Oppose
Medi America, Inc.	Temporary Help	5/23/80	549.29	Church U.S. Senate ☐ Support ☒ Oppose
Medi America, Inc.	Temporary Help	5/23/80	549.29	Culver U.S. Senate ☐ Support ☒ Oppose
Medi America, Inc.	Temporary Help	5/23/80	549.29	Cranston U.S. Senate ☐ Support ☒ Oppose
Medi America, Inc.	Temporary Help	5/23/80	52.13	Bayh U.S. Senate ☐ Support ☒ Oppose
Diversified Direct, Inc.	Printing	5/23/80	1,513.80	Reagan President ■ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 15,813.80

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the ordering of goods/services, dissemination, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

_____
NOTARY PUBLIC

2 0 0 3 3 9 4 3 0 3 1 2 0 9 1 1

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 23 of 43 Pages

Name of Committee (In Full)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Metro Printing	Printing	6/13/80	317.05	Culver U.S. Senate Iowa ☐ Support ☑ Oppose
Metro Printing	Printing	6/13/80	317.05	Cranston U.S. Senate CA ☐ Support ☑ Oppose
Metro Printing	Printing	6/13/80	317.05	Church U.S. Senate Idaho ☐ Support ☑ Oppose
Diversified Direct	Printing	6/13/80	7,528.24	Reagan President ☑ Support ☐ Oppose
Medi America, Inc.	Temporary Help Printing	6/13/80	725.60	McGovern U.S. Senate SD ☐ Support ☑ Oppose
Medi America, Inc.	Temporary Help Printing	6/13/80	673.46	Bayh U.S. Senate IN ☐ Support ☑ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 9,878.45	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury, I certify that the independent expenditures reported in this schedule were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate, and that no such authorized committee or agent of such candidate has participated in, cooperated in, consulted on, or concurred in the making of any independent expenditure reported in this schedule, and that no part of the cost of any campaign materials disseminated by the person making the independent expenditure has been provided to him by such candidate or any such authorized committee or agent.

Subscribed and sworn to before me this _____ day of _____, 19__.

_____

My Commission expires

_____

FEC 3,301,4,0,1,0,6,1,2

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne B. Weissenborn

Date 6/27/83

FEC 9-21-77

8304309

NATIONAL CONSERVATIVE
SUITE 611, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

16866

June 13, 80

PAY N.C.P.A.C. 7528 DOLLARS 24 CTS DOLLARS $ 7528.24

TO Diversified Direct
c/o UVB Box 179
Alexandria, VA 22314

Candice M. Tuve
NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVC3 V3

DATE	DESCRIPTION	AMOUNT
15780	For payment of invoice #1942 and parttal payment of invoice #1913	$7528/24
	#524C IE Reagan	

830404009



NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE
SUITE 515, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

1613

May 23, 19 80

Pay N.C.P.A.C. FIFTEEN HUNDRED THIRTEEN AND 80/100 Dollars $ 1513.80

TO THE ORDER OF
Diversified Direct, Inc.
c/o U.V.B. Box 179
Alexandria, VA 22314

NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DELUXE - FORM WVC-3

DATE	DESCRIPTION	AMOUNT
5/15/80	For payment of invoice #A 1919	$1513.80
	#524C IE Reagan	



Diversified Direct, Inc.

INVOICE

36 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

emit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1942

DATE April 15, 1980

TO:

National Political Action Committee.
1500 Wilson Blvd. Suite 513
Arlington, Va. 22209

SHIPPED TO:

RAVCO

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C788 NCPAC 7270	4/10/80	1681 10562	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER LETTERS.		
205 M	Comp. letters with 1 color face and 1 color back. Coded: L 20 D.	16.38/M	3,357.90
143 M	Comp letters same specs. Coded: LW7	16.38/M	2,342.34
			5,700.24
	4% Va. tax:		228.00
	TOTAL INVOICE:		$5,928.24

87W - 87W1 =
524 · C - Le. Reagan

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

6-6

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1919

DATE April 15, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd.
Arlington, Va. 22209

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C788 NCPAC 7269	4/10/80	1692 / 10563	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, POSTCARDS.		
348 M	Postcards, with 2 color face and 1 color back.	4.35/M	1,513.80
	TOTAL INVOICE:		$1,513.80

71,000 308.85 87D

-71,000 308.85 87W1

-206,000 896.10 20D

524 C IE Reagan

E33156

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Urgentgram

From:	Response Requested by
To:	

8304094E

URG

Authorized and paid for by the National Conservative Political Action Committee



URGENT REPLY REQUESTED NO LATER THAN

IN POPULARITY. REAGAN WILL LOSE VALUABLE MOMENTUM IF HE CANNOT MAINTAIN HIS CAMPAIGN ADVERTISING PROGRAM IN HIGH GEAR IN THE MAY-JUNE PRIMARIES. CARTER CAN PULL AHEAD BECAUSE OF THE FREE ADVERTISING HE GETS AS A SITTING PRESIDENT.

NCPAC HAS AND WILL RUN "INDEPENDENT" PRO-REAGAN ADS TO MAKE SURE THIS DOES NOT HAPPEN.

I AM CONVINCED RONALD REAGAN IS A DEDICATED CONSERVATIVE WHO WILL HELP TURN THIS COUNTRY AROUND IF ELECTED.

BUT, ASIDE FROM THIS, I AM DETERMINED TO HELP GOVERNOR REAGAN NOW FOR TWO REASONS:

1. WHEN NCPAC WAS FOUNDED IN 1976 RONALD REAGAN SIGNED A LETTER PERSONALLY ASKING HIS SUPPORTERS AND OTHER CONSERVATIVES ALL OVER THE COUNTRY TO HELP US. IN FACT NCPAC WAS THE ONLY ORGANIZATION RONALD REAGAN HELPED IN 1976.

   MANY THOUSANDS OF CONSERVATIVES RESPONDED TO HIS CALL. HE IS ONE OF THE MAIN REASONS NCPAC IS HERE TODAY WITH A 71% WIN RECORD AGAINST THE LIBERALS.

2. AN OVERWHELMING MAJORITY OF NCPAC SUPPORTERS--PERHAPS YOU WERE ONE--WHO WERE CONTACTED WITH OUR "1980 PRESIDENTIAL SURVEY" SAID REAGAN WAS THEIR NUMBER ONE CHOICE FOR PRESIDENT.

NOW GOVERNOR REAGAN NEEDS OUR HELP.

THE ADS WE PRODUCE WILL BE TOUGH, HARD-HITTING ADS THAT WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS PROMOTE REAGAN.

THESE ADS WILL BE PRODUCED BY TOP NOTCH PROFESSIONALS. THEY TALK ABOUT CARTER'S WEAK HANDLING OF IRAN, INFLATION ETC. AND HOW REAGAN WOULD BE A MUCH BETTER PRESIDENT.

WE WILL RUN THESE ADS IN MAJOR CITIES AND PLACES WHERE MANY VOTERS WILL BE MAKING UP THEIR MINDS BETWEEN CARTER AND REAGAN IN THE NEXT TWO MONTHS.

IF YOU CAN SEND A CONTRIBUTION TO NCPAC TO HELP US HELP GOVERNOR REAGAN, I AM ALSO ASKING YOU TO SEND HIM THE ENCLOSED POSTCARD TELLING HIM OF YOUR SUPPORT.

THE POSTCARDS YOU AND OTHER CONSERVATIVES SEND IN WILL GO TO GOVERNOR REAGAN'S CAMPAIGN HEADQUARTERS. HIS STAFF WILL SEE THE DEEP LEVEL OF SUPPORT GOVERNOR REAGAN HAS WITH CONSERVATIVES LIKE YOU.

WILL YOU PLEASE SEND YOUR LARGEST POSSIBLE CONTRIBU-

C040090

PURCHASE ORDER

C783

NCPAC- 7270

April 3, 1980

April 9, 1980

National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

Diversified Direct, Inc.
2936 Prosperity Avenue
Merrifield, Va.

The Yiguerie Company
Computer Division

NCPAC/House-Prospect/Bufkin-Taylor/Mail Codes 87W, 81, 20D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
830400		ITEM: Computer Letter/Reply coded L-W7 and L-200 *		
5,000		Size: 11" x 14 7/8" (FOR 3800 LASER)		
		Ink: PMS 293 Blue and Black	$16.38M	
		Prints: 1/1 (blue over black, bleed left and right)		
		Blueline required		
		Stock: 50 lb white offset		
		Please return camera ready art and provide 10 samples to production upon completion of job.		
		2 Versions		
		#I - L-200 -- 205,000		
		#II - L-W7 - 143,000		
		ACCOUNT REP		
			TOTAL:	$5700.24

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN ACCORDANCE WITH TERMS AND CONDITIONS OF THIS PURCHASE. SEE SPECIAL INSTRUCTIONS ABOVE.

L. Titlow
PURCHASING AGENT

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK ONLY	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

ADDITIONAL INFORMATION

Colorgraphics $37.75M, metro $32.50 - 4/10 del.

Place
Stamp
Here



Governor Ronald Reagan
9841 Airport Blvd., #1430
Los Angeles, CA 90045

FIRST CLASS

8304040093

Dear Governor Reagan:

I understand Federal Election Law prohibits your campaign from spending the funds you need in remaining crucial primary states.

I wanted to let you know that I am making a personal contribution today to an independent campaign on your behalf sponsored by the National Conservative Political Action Committee.

Please accept my best wishes in your campaign for the President. I am behind you 100%.

Sincerely,

PWT



SAVE REMAINING MATERIAL

PURCHASE ORDER

JOB NO C788

P.O. NO NCPAC-7269

DATE April 3, 1980

DATE REQUIRED April 10-11, 1980

BILL TO National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER Diversified Direct, Inc.
2936 Prosperity Avenue
Herrifield, Va.

SHIP TO Diversified Mailing Services
Acton Lane
Waldorf, Md.

ACCOUNT NCPAC/HouseProspect/Bufkin-Taylor/Mail Codes 87W, W1, 20D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
348,000		ITEM: Postcard coded PW7 Size: 3 1/2" x 5 1/2" Stock: [illegible] 75lb. Ei-bulk white Ink: PMS 185 Red and Black Prints: 2/1 Blueline required Please return camera ready art and provide 10 samples to production dept. upon completion of job.	$4.35/M	TOTAL: $1513.80

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE: SEE SPECIAL INSTRUCTIONS ABOVE.

L. Titlow
PURCHASING AGENT

FOR OFFICE USE ONLY	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO	SUPPLIER INVOICE NO	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

ADDITIONAL INFORMATION

Smith- no bid does not have enough stock, Prep$4.8[illegible]

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1913

DATE April 15, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd,
Arlington, Va. 22209

SHIPPED TO:

DMS
Waldorf, Md.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C788 NCPAC 7271	4/15/80	1691 / 10567	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, ADS.		
348 M	Reagan ads, with 1 color face on 1 side only.	8.97/M	3,121.56
	TOTAL INVOICE:		$3,121.56
	87W - 87W1 - 20D	Partial	1,600.00
	#524 C IE Reagan		62.43

,71,000 $636.87 / ,71.00 $636.87 / -206,000 $1847.82

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

DRAWING REMAINING MATERIAL

PURCHASE ORDER

JOB NO C788

P.O. NO NCPAC- 7271

DATE April 3, 1980

DATE REQUIRED April 4, 1980 approved

BILL TO
National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER
Diversified Direct, Inc.
2936 Prosperity Avenue
Merrifield, Va.

SHIP TO
Diversified Mailing Services
Acton Lane
Waldorf, Md.

ACCOUNT NCPAC/House-Prospect/Bufkin-Taylor/Mail Codes 87, W1, 20D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
830400		ITEM: Reagan Ad coded FW7		
		Size: 8" x 10"		
345,000		Stock: ~~Mohawk offset~~ 50lb white offset	$8.97M	
		Ink: Black		
		Prints: 1/0 (1 20% screen black)		
		Fold into equal thirds, head out		
		Blueline required		
		Please return camera ready art and provide 10 samples to production dept upon completion of job.		
			TOTAL:	$3121.56M

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE: SEE SPECIAL INSTRUCTIONS ABOVE.

PURCHASING AGENT L. Titlow

FOR OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

QUANTITY RECEIVED

ADDITIONAL INFORMATION

SMith$9.53, M, Prep$ 10.20M

H-1 - H-9

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 32 of 43 Pages

Name of Committee (or Person)	I.D. No.
National Conservative Political Action Committee	C00024687

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Diversified Direct, Inc.	Printing	6/20/80	543.69	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Diversified Direct, Inc.	Printing	6/20/80	1,125.77	Reagan President ☒ Support ☐ Oppose
Medi America, Inc.	Printing	6/20/80	176.30	Culver U.S. Senate Iowa ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	176.30	Cranston U.S. Senate CA ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	176.36	Church U.S. Senate Idaho ☐ Support ☒ Oppose
Medi America, Inc.	Printing	6/20/80	72.04	Bayh U.S. Senate IN ☐ Support ☒ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ 2269.46

(b) SUBTOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Under penalty of perjury, I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made to the benefit of any candidate described on the same date this statement of independent expenditures is signed.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

_____
My Commission expires

_____ _____
Notary Public

13 1 3 5 4 0 1 0 9 3 4

A-2

SCHEDULE B — ITEMIZED DISBURSEMENTS

Page 7 of 9 for LINE NUMBER 19
(Use separate schedule(s) for each category of the Detailed Summary Page)

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (In Full)
National Conservative Political Action Committee

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Sedam & Herce 7600 Old Springhouse Road McLean, Virginia 22102	Legal Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/19/80	1,824.82
B. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
American Mailing List Corp.	Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	90.78
C. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Composition Systems, Inc. 1011 Arlington Blvd. Arlington, VA 22209	Typesetting Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	380.22
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Computer & Mail Services Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	2,143.21
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Mail Marketing	Postage Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	20,468.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Richard A. Viguerie Co., Inc.	Computer Serv., Mail Fees and Mail List Rental Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	8,478.19
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Diversified Direct, Inc.	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	1,610.10
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Mt. Vernon Publishing 910 North Fairfax Street Alexandria, VA 22314	Printing Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	454.74
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Willard & Associates, Inc. 219 East Davis Street Culpeper, VA 22701	Datching & Caging and Computer Service Disbursement for: ☐ Primary ☐ General ☐ Other (specify):	6/20/80	5,445.54

830409037

FEDERAL ELECTION COMMISSION

Account Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Rose A. Wessenberg

Date 6/27/83

FEC 9-21-77

8304043093 8

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE
SUITE 310, 1500 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209

Alexandria, Virginia

1710

June 20, 1980

PAY N.C.P.A.C. 5454.36 CTS DOLLARS $ 5454.36

TO THE ORDER OF

Diversified Direct, Inc.
c/o UVB Box 179
Alexandria, VA 22314

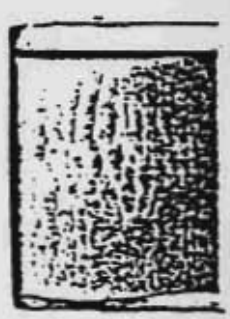
NOT NEGOTIABLE

NATIONAL CONSERVATIVE
POLITICAL ACTION COMMITTEE

DETACH - RETAIN FOR YOUR RECORDS

DATE	DESCRIPTION	AMOUNT
5/16-5/19	For payment of invoices: #A2025,A2024, A2035, A2034, A2059	$5454.36
	#524C IE McGovern $543.70	
	#524C IE Bayh $543.70	
	#524C IE Church $543.70	
	#524C IE Culver $543.70	
	#524C IE Cranston $543.69	
	#524C IE Reagan $1125.77 #524D $1610.10	

30400



Diversified Direct, Inc.

INVOICE A2059

4-9

9[illegible] Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. [illegible]

DATE May 19, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd. #513
Arlington, Va. 22209

SHIPPED TO:

RAVCO

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C833L NCPAC 8105	5/16/80	1536 / 10699	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
28 M	Computer forms, with 2 color face and black back. Coded: L21A.	38.66/M	1082.48
	4% Va. tax:		43.29
	TOTAL INVOICE:		$1125.77

#534C
TE Reagan

8304096

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

NCPAC
National Conservative
Political Action Committee
1500 wilson blvd. • arlington, va. • 22209

H-3



33040,0961

Paid for by NCPAC, not authorized by any candidate or candidate's committee

L214

does not let up his campaign advertising for even one day.

Here's why:

As I've said, most polls show Carter and Reagan neck and neck.

As you may know, once Carter and Reagan receive the Presidential nominations from their party, their campaigns are given about $21 million each from the Federal Government for the general election campaign.

They are not allowed to raise additional money from individuals or spend more than they are given.

If this is true then Reagan's got an even chance of being elected, right?

Wrong! Because as a sitting President Jimmy Carter will have tremendous advantages over any challenger no matter how low in the polls he may be.

For example:

1. Carter, as President, can literally "create" news. He can get invaluable network time any time he wants it through his action in office.

2. Also, although Federal employees are legally barred from politics you can be sure that Carter will have an army of appointed bureaucrats doing everything in their power to keep their boss in office.

3. Then there's the federal "pork barrell." Carter will be doling out dams, mass transit funds, military bases and you name it buying votes all over the country between now and election day.

4. Finally, there's Big Labor. Frankly, although many blue collar workers support Reagan, the Union Bosses are still committed heart and soul to the Democratic Party and Jimmy Carter. This means that tens of thousands of "Carter volunteers" (who are really on union payrolls) will be beating the bushes for Carter between now and November. Remember, the unions spent over $11 million in 1976 to help elect Carter.

None of the advantages I've just mentioned will count against the spending limit on Carter's campaign.

You can see that to get Reagan elected is going to take more than just the $21 million his campaign will get from the Government.

Like Carter, Reagan is also going to have to have out-

side help.

In this case you and me.

Electing Reagan President is going to take everything you and I and every other dedicated conservative can put into it.

Frankly, I don't think we have much choice.

This country simply cannot take another four years of the bankrupt liberal philosophies of Jimmy Carter and his followers.

1980 is a decisive year for our nation.

NCPAC has never been involved in a Presidential campaign before. We have worked hard to elect hundreds of conservatives to Congress, the Senate, and state offices. If I may say so, we're pretty good at it, too.

In fact, in 1978 we won 71% or the elections we were involved in.

This year we hope to be even more successful. As you may know, for the first time in 20 years we have a chance to elect a Republican majority to the U.S. Senate. We only need to defeat 10 of the 24 Democrats up for re-election to take over the Senate.

I'm prepared to commit every shred of talent and resources NCPAC has to elect as many conservatives as possible and to elect Ronald Reagan President. But we can't do it alone.

Will you help me?

Remember, what we do today and in the next few weeks will have a tremendous impact on our nation's future.

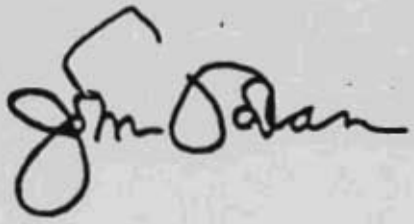
That's why I'm asking you to send $1,000 at least to help us elect a conservative President and conservative majority in Congress.

Perhaps you can send more. Perhaps less. But whatever you can send, please don't hesitate. Send what you can immediately.

The pro-Reagan advertisements for radio and T.V. have already been produced. I've enclosed scripts from a couple of them for you to see. Some of the top conservative minds in campaign advertising worked on these ads.

Your $1,000 contribution today will help get

3304096



8304040964

JRCHASE ORDER

NO. C833L

NO. NCPAC- 8105

TE May 5, 1980

TE REQUIRED May 16, 1980

LL TO National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

PPLIER

DDI
2936 Prosperity Ave.
Merrifield, Va

IP TO The Viguerie Company
Computer Division

CCOUNT NCPAC/Prospect/Bufkin-Taylor/Mail Codes 20H3, 21A, 20D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
330,000		ITEM: Computer Letters, 1-up FD, coded L-21A Size: 17" x 11" (for 3211 printer) Stock: ~~Hammermill~~ 50 lb white offset Ink: PMS 287 Blue and Black Prints: 2/1 Blueline required Please return camera ready art and provide 10 samples to production dept. upon completion of job.	$44.50	
			TOTAL	$1,246.00

ACCOUNT REP

PORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST EAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN PLICATE. TERMS AND CONDITIONS OF THIS PURCHASE: SEE SPECIAL TRUCTIONS ABOVE.

Sandy Sperger — PURCHASING AGENT

R OFFICE USE ONLY:	DATE(S) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO.	SUPPLIER INVOICE DATE

ANTITY RECEIVED

ColorGraphics-52.29

ITIONAL INFORMATION

Diversified Direct, Inc.

INVOICE A2034

936 Prosperity Avenue · Fairfax (Merrifield), Virginia 22031 · (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

INV. NO. [illegible]

DATE May 12, 1980

TO:

National Conservative Political
Action Committee
1500 Wilson Blvd.
Suite 513
Arlington, Va.

SHIPPED TO:

RAVCO

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
C832C, NCPAC 8096	5/12/80	1507 / 10683	JM	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
61 M	Computer forms, with 2 color face and black back. Coded: LC8.	25.38/M	1548.18
	4% Va. tax:		61.92
	TOTAL INVOICE:		$1610.10

8304096

#524D

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

CAPITOL WIRE SERVICE

P.O. Box 877
Ben Franklin Sta.
Washington, D.C. 20044

Repeat Message ☒ Yes ☐ No	Operator I.D. # 64105	Request confirming copy to sender via U.S. Mail ☒ Yes ☐ No
Line Count: 62	Payment: ☒ Cash ☐ Charge ☐ Collect	

CLASSIFICATION
☐ Standard Wiregram
☐ Night Letter
☒ Emergency Wire

Send the following message to the individual above.

PLEASE CONTACT ME IMMEDIATELY.

I WAS JUST NOTIFIED YOUR NAME APPEARS ON LIST OF THOSE WHO HAVE NOT SENT 1980 CONTRIBUTION TO NATIONAL CONSERVATIVE POLITICAL ACTION COMMITTEE.

I AM DISAPPOINTED TO SEE YOUR NAME PUT ON INACTIVE LIST. I KNOW PERSONALLY YOU HAVE BEEN GENEROUS CONTRIBUTOR TO NCPAC IN THE PAST.

IT IS ESPECIALLY DISAPPOINTING TO ME ALSO BECAUSE THE 1980 ELECTIONS MAY BE THE MOST CRUCIAL IN RECENT HISTORY.

RIGHT NOW, THESE VITAL NCPAC PROJECTS NEED YOUR HELP:

1) TARGET '80-THIS IS OUR PLAN TO DEFEAT THE FIVE MOST LIBERAL MEN IN THE U.S. SENATE: GEORGE MCGOVERN, ALAN CRANSTON, BIRCH BAYH, JOHN CULVER, AND FRANK CHURCH.

OUR POLLS SHOW EACH OF THESE LIBERALS IS NOW BEATABLE BUT WE MUST KEEP UP THE PRESSURE TO HAVE A REAL CHANCE TO DEFEAT THEM IN NOVEMBER.

REMEMBER, WE ONLY NEED TO DEFEAT 10 LIBERAL

DEMOCRATS IN ALL FOR THE REPUBLICANS TO ACTUALLY TAKE OVER THE SENATE.

BUDGET $400,000

2) PRO-REAGAN ADS-REAGAN HELPED NCPAC GET STARTED IN 1975. I AM DETERMINED TO HELP HIM NOW. WE MUST SEIZE THIS OPPORTUNITY TO ELECT A REAL CONSERVATIVE PRESIDENT. UNFORTUNATELY THE REAGAN CAMPAIGN IS ALMOST OUT OF MONEY. BUT NCPAC CAN BUY AND RUN ADS INDEPENDENT OF HIS CAMPAIGN. THESE ADS WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS HELP REAGAN.

BUDGET $559,000

3) CONGRESSIONAL PROJECT-DOZENS OF GOOD CONSERVATIVES ARE RUNNING FOR CONGRESS ACROSS THE COUNTRY WHO NEED OUR HELP. IF THEY CAN GET THE SUPPORT THEY NEED FROM NCPAC WE COULD ELECT A MAJORITY OF CONSERVATIVE DEMOCRATS AND REPUBLICANS TO CONGRESS THIS YEAR.

BUDGET $403,000

RECEIVED MAY 21 1980

YOU CAN SEE WHY 1980 IS SO IMPORTANT. AND WHY I AM SO DISAPPOINTED WE HAVE NOT HEARD FROM YOU.

IMPORTANT YOU KNOW WHOLE SITUATION: AS OF APRIL 1ST NCPAC IS NEARLY 50% BELOW BUDGET. I FEAR MANY CONTRIBUTORS, LIKE YOU, WAITING TO SEND MONEY CLOSER TO ELECTIONS. BUT FUNDS SPENT RIGHT NOW MOST EFFECTIVE IN SWAYING PUBLIC OPINION TO CONSERVATIVES. MONEY SPENT THIS FALL WILL BE MUCH LESS IMPORTANT.

FAILURE TO RENEW YOUR FINANCIAL SUPPORT NOW MEANS MAJOR SETBACK FOR CONSERVATIVE ELECTION VICTORY IN 1980.

MY GRAVEST CONCERN RIGHT NOW IS RAPID DETERIORATION OF U.S. ECONOMY AND DEFENSE STRENGTH. CARTER ADMINISTRATION AND LIBERAL DOMINATED CONGRESS TOGETHER HAVE FAILED TO COUNTER GROWING SOVIET MI[illegible] AND POLITICAL EXPANSIONISM AROUND THE WORLD.

NCPAC MUST DIRECT ALL EFFORTS, ALL RESOURCES TO ELECT A CONSERVATIVE PRESIDENT, SENATE AND HOUSE.

STOPPING U.S. SOCIALISTIC TREND DEPENDS ON THESE 1980 ELECTIONS.

MY ONLY HOPE IS FOR YOU TO RESPOND NOW TO MY EMERGENCY WIRE AND SEND BACK YOUR GENEROUS CONTRIBUTION IMMEDIATELY. YOUR RENEWAL CONTRIBUTION ESSENTIAL TO CONSERVATIVE SUCCESS. UNLESS FORMER NCPAC SUPPORTERS LIKE YOU CONTRIBUTE VITAL

33040 0956

DEMOCRATS IN ALL FOR THE REPUBLICANS TO ACTUALLY TAKE OVER THE SENATE.

BUDGET $400,000

2) PRO-REAGAN ADS-REAGAN HELPED NCPAC GET STARTED IN 1975. I AM DETERMINED TO HELP HIM NOW. WE MUST SEIZE THIS OPPORTUNITY TO ELECT A REAL CONSERVATIVE PRESIDENT. UNFORTUNATELY THE REAGAN CAMPAIGN IS ALMOST OUT OF MONEY. BUT NCPAC CAN BUY AND RUN ADS INDEPENDENT OF HIS CAMPAIGN. THESE ADS WILL EXPOSE CARTER'S WEAKNESSES AS WELL AS HELP REAGAN.

BUDGET $559,000

3) CONGRESSIONAL PROJECT-DOZENS OF GOOD CONSERVATIVES ARE RUNNING FOR CONGRESS ACROSS THE COUNTRY WHO NEED OUR HELP. IF THEY CAN GET THE SUPPORT THEY NEED FROM NCPAC WE COULD ELECT A MAJORITY OF CONSERVATIVE DEMOCRATS AND REPUBLICANS TO CONGRESS THIS YEAR.

BUDGET $403,000

RECEIVED MAY 21 1980

YOU CAN SEE WHY 1980 IS SO IMPORTANT. AND WHY I AM SO DISAPPOINTED WE HAVE NOT HEARD FROM YOU.

IMPORTANT YOU KNOW WHOLE SITUATION: AS OF APRIL 1ST NCPAC IS NEARLY 50% BELOW BUDGET. I FEAR MANY CONTRIBUTORS, LIKE YOU, WAITING TO SEND MONEY CLOSER TO ELECTIONS. BUT FUNDS SPENT RIGHT NOW MOST EFFECTIVE IN SWAYING PUBLIC OPINION TO CONSERVATIVES. MONEY SPENT THIS FALL WILL BE MUCH LESS IMPORTANT.

FAILURE TO RENEW YOUR FINANCIAL SUPPORT NOW MEANS MAJOR SETBACK FOR CONSERVATIVE ELECTION VICTORY IN 1980.

MY GREATEST CONCERN RIGHT NOW IS RAPID DETERIORATION OF U.S. ECONOMY AND DEFENSE STRENGTH. CARTER ADMINISTRATION AND LIBERAL DOMINATED CONGRESS TOGETHER HAVE FAILED TO COUNTER GROWING SOVIET MI[illegible] AND POLITICAL EXPANSIONISM AROUND THE WORLD.

NCPAC MUST DIRECT ALL EFFORTS, ALL RESOURCES TO ELECT A CONSERVATIVE PRESIDENT, SENATE AND HOUSE.

STOPPING U.S. SOCIALISTIC TREND DEPENDS ON THESE 1980 ELECTIONS.

MY ONLY HOPE IS FOR YOU TO RESPOND NOW TO MY EMERGENCY WIRE AND SEND BACK YOUR GENEROUS CONTRIBUTION IMMEDIATELY. YOUR RENEWAL CONTRIBUTION ESSENTIAL TO CONSERVATIVE SUCCESS. UNLESS FORMER NCPAC SUPPORTERS LIKE YOU CONTRIBUTE VITAL

MATERIAL

PURCHASE ORDER

JOB NO C832C.6

P.O. NO NCPAC-8096

DATE May 1, 1980

DATE REQUIRED May 9, 1980

BILL TO National Conservative Political Action Committee
1500 Wilson Boulevard, #513
Arlington, Virginia 22209

SUPPLIER
DDI
2936 Prosperity Ave
Merrifield, VA

SHIP TO The Viguerie Company
Computer Division

ACCOUNT NCPAC/House/Bufkin-Taylor/Mail Codes 88C, D

SPECIAL INSTRUCTIONS

1. All invoices must be accompanied by 2 samples.
2. Bill direct to the client named above. By accepting and fulfilling this purchase order the supplier expressly acknowledges and agrees that this purchase order is to be charged against the account of the client named above, and that the client named above shall be solely responsible for the payment of any invoice arising out of this purchase order.
3. Blueline IS required, unless otherwise specified.
4. 25 samples to RAVCO Production office prior to or no later than delivery date.
5. Please notify us immediately if you are unable to ship complete order by 5 p.m. of specified delivery date.
6. Each package, box or skid must be marked according to special instructions on face of purchase order. If packaging instructions do not appear on purchase order please contact ASR.
7. No changes will be binding on client listed on this P.O. unless written authorization is given.
8. All Freight charges are to be prepaid (at vendors expense, to be included in Bid).
9. No under runs will be accepted. Acceptable over runs are as follows:

5M-10M	15%	50M-100M	4%
10M-25M	10%	Over 100M	2%
25M-50M	6%		

QUANTITY ORDERED	QUANTITY RECEIVED	PLEASE SUPPLY ITEMS LISTED BELOW	UNIT PRICE	TOTAL
1,000		ITEM: Computer Letters coded L-CO Size: 17" x 11" Stock: 50 lb Canary offset Ink: PMS 185 Red and Black Prints: 2/1 Blueline required Please return camera ready art and provide 10 samples to production dept. upon completion of job.	$25.38	
			TOTAL	$1,548.18

8304047

ACCOUNT REP

IMPORTANT: OUR PURCHASE ORDER NUMBER AND JOB NUMBER MUST APPEAR ON INVOICES, PACKAGES AND CORRESPONDENCE. INVOICE IN TRIPLICATE. TERMS AND CONDITIONS OF THIS PURCHASE SEE SPECIAL INSTRUCTIONS ABOVE.

Sandy Sperger
PURCHASING AGENT

FOR OFFICE USE ONLY:	DATE(s) RECEIVED	DATE ORDER COMPLETED	SUPPLIER WORK NO.	SUPPLIER INVOICE NO(S)	SUPPLIER INVOICE DATE

QUANTITY RECEIVED:

ColorGraphics-48.92

ADDITIONAL INFORMATION:

I 1 - I 7

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See reverse side for instructions)

Page 8 of 10 Pages

Name of Committee (In Full)	I.D. No.
Congressional Club	C00119370

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Computar Management Corp. 4909 Katar's Edge Drive Raleigh, N.C. 27606	Computar services	6/26/80	449.53	Reagan for President ☒ Support ☐ Oppose
American Mailing Lists Corp. 7777 Leesburg Pike Falls Church, VA 22043	Mailing lists	6/26/80	366.80	Same ☒ Support ☐ Oppose
Tri-State Envelope Corp. of Maryland 6900 Faigle Rd. Beltsville, MD 20705	Envelopes	6/26/80	4,716.40	Same ☒ Support ☐ Oppose
Bruce Eberle & Assoc. 8350 Old Courthouse Rd. Vienna, VA 22180	Direct mail - postage	6/26/80	5,865.75	Same ☒ Support ☐ Oppose
Direct Mail Lithographers, Inc. 406 So. Maple Avenue Falls Church, VA 22046	Printing servs.: envs., BRE's	6/30/80	2,500.00	Same ☒ Support ☐ Oppose
Diversified Direct, Inc. 2936 Prosperity Avenue Fairfax, VA 22031	Printing servs.: Contribution forms	6/30/80	671.00	Same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 14,589.48	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made by the funding of dissemination, distribution, or republication of any or all part of any campaign materials prepared by the candidate, his campaign committees, or their agents.

Signature 7/19/80 Date

Subscribed and sworn to before me this 22nd day of July, 1980

My Commission expires 11-22-80

Notary Public

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 14 of 47 Pages

Name of Committee (in Full): Congressional Club

ID No: C00119370

Full Name, Mailing Address & ZIP Code of Each Person	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
U.S. Postmaster Raleigh, N.C.	Postage due acct.	8,27/80	250.00	Reagan for Presi ☒ Support ☐ Oppose
Automated Correspondence Systems 2120 L Street, N.W. Washington, D.C. 20037	Letters & postage	8/28/80	16,763.57	Same ☒ Support ☐ Oppose
Jensen Press, Inc. 107 Park Avenue Falls Church, VA 22046	Print. servs.: stationery, envs., BRE's	8/28/80	1,548.02	Same ☒ Support ☐ Oppose
Kwik Kopy 446 Maple Ave. East Vienna, VA 22180	Print. servs.: letterhead and envelopes	8/28/80	274.31	Same ☒ Support ☐ Oppo
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Print servs.: letters and contrib. forms	8/28/80	3,264.00	Same ☒ Support ☐ Oppo
Printers Ink 9146 Euclid Court Manassas, VA	Letters	8/28/80	6,301.82	Same ☒ Support ☐ Oppo

(a) SUBTOTAL of Itemized Independent Expenditures: $ 28,401.72

(b) SUBTOTAL of Unitemized Independent Expenditures: $

(c) TOTAL Independent Expenditures: $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agents.

Signature: [signature] Date: 10-15-80

Subscribed and sworn to before me this 15th day of October, 1980

My Commission expires: 11-21-82

Notary Public: Marilyn Pfau

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SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

Page 21 of 47 Pages

See Reverse Side for Instructions

Name of Committee (in Full)	FEC ID No.
Congressional Club	C00119370

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Dr. Thomas R. Guynn " Mr. Mike Gentry Drawer D Yanceyville, NC 27379	Rent/office space	9/23/80	300.00	Reagan for President ☒ Support ☐ Oppose
Central Carolina Telephone P. O. Box 1117 Roxboro, NC 27573	Telephone deposit	9/23/80	212.04	same ☒ Support ☐ Oppose
Lasting Impressions, Inc. 38 Courthouse Square Rockville, Md. 20850	Bumper stickers	9/23/80	15,295.00	same ☒ Support ☐ Oppose
Murphy/Powers Media, Inc. 91005 Sepulveda Blvd., Suite 126 Los Angeles, CA 90045	Advertising	9/24/80	3,529.88	same ☒ Support ☐ Oppose
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing services: letters	9/24/80	3,518.11	same ☒ Support ☐ Oppose
Tri-State Envelope Corp. 6900 Faigle Road Beltsville, MD 20705	Printing services: Envelopes	9/24/80	14,023.32	same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 36,878.35	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any communication material prepared by the candidate, his campaign committee, or their agents.

Signature

10-15-80
Date

Subscribed and sworn to before me this 15th day of October, 1980

My Commission expires 11-21-82

Notary Public

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SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (in Full): Congressional Club

ID No: C00119370

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing services: Letters	9/24/80	4,346.63	Reagan for President ☒ Support ☐ Oppose
The Viguerie Company 7777 Leesburg Pike Falls Church, VA 22043	Direct mail services	9/25/80	5,027.65	same ☒ Support ☐ Oppose
American Mailing Lists Corp. 7777 Leesburg Pike Falls Church, VA 22043	Direct mail services	9/25/80	640.58	same ☒ Support ☐ Oppose
Diversified Mailing Services P. O. Box537 Waldorf, MD 20601	Direct mail services	9/25/80	12,511.82	same ☒ Support ☐ Oppose
Prep, Inc. 2611 Shirlington Road Arlington, VA 22206	Printing services: letters	9/25/80	2,821.03	same ☒ Support ☐ Oppose
Bedford Printing Company 1107 Downtown Blvd. Raleigh, NC 27603	Printing services: Brochures, letters, letterhead and envelopes	9/25/80	10,027.33	same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 35,376.04

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $

(c) TOTAL Independent Expenditures ..... $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any broadcast or any written, graphic or other campaign materials prepared by the candidate, his campaign committees or authorized agents.

Signature

10-15-80
Date

Subscribed and sworn to before me this 15th day of October, 1980

My Commission expires 11-30-80

Notary Public

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SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

Page 8 of 11 Pages

(See Reverse Side for Instructions)

Name of Committee (In Full)	I.D. No.
The Congressional Club	C00119370

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Response Graphics PO Box 92608T Cleveland, OH 44190	Postage	10/1/80	53,928.00	Reagan for President ☒ Support ☐ Oppose
Jefferson Marketing, Inc. P. O. Box 18746 Raleigh, NC 27619	Shipping charges and postage	10/2/80	637.34	Same ☒ Support ☐ Oppose
American Mailing Lists Corp. 7777 Leesburg Pike Falls Church, VA 22043	Direct Mail Services	10/2/80	2,598.17	Same ☒ Support ☐ Oppose
Berlin & Jones Co., Inc. 2 East Union Ave. East Rutherford, NJ 07070	Printing envelopes	10/2/80	1,339.23	Same ☒ Support ☐ Oppose
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Printing: reply forms	10/2/80	3,599.45	Same ☒ Support ☐ Oppose
Diversified Mailing Services PO Box 537 Waldorf, MA 20601	Direct Mail Services	10/2/80	1,635.67	Same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures .....

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the funding of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committees, or their agents.

Signature _____ Date 11/3/80

Subscribed and sworn to before me this 7th day of November

My Commission expires _____

SUSAN VALLIS FLEMING NOTARY PUBLIC DISTRICT OF COLUMBIA

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Page 2 of 27 Pages

(See Reverse Side for Instructions)

Name of Committee (In Full): North Carolina Congressional Club

I.D. No.: C00119370

Name and Address (Including Area Code) of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
ADVO, Inc. 3650 W. Oakton Skokie, IL 60076	Data Bank Services	10/20/80	25,000.00	Reagan for President ☒ Support ☐ Oppose
Army Times 475 School St. SW Washington, D.C. 20024	Phone Calls	10/20/80	22,000.00	Same ☒ Support ☐ Oppose
Bedford Printing 1107 Downtown Blvd. Raleigh, NC 27603	Printing: letters envelopes, flyers Reply forms	11/10/80	8,071.91	Same ☒ Support ☐ Oppose
Berlin & Jones 2 E. Union Ave. E. Rutherford, NJ 07070	Printing: envelopes	11/17/80	7,179.92	Same ☒ Support ☐ Oppose
Direct Mail Lithographers, Inc 406 S. Maple Ave. Falls Church, VA 22046	Printing: Contribution forms	11/17/80	3,144.96	Same ☒ Support ☐ Oppose
Diversified Direct, Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Printing: reply forms	11/17/80	765.00	Same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ _____

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or duplicated committee. Furthermore, these expenditures did not involve the furnishing of dissemination, distribution, or republication in whole or in part of any broadcast or any written or graphic materials prepared by the candidate, his campaign committee, or their agents.

Signature: Louis Wilson Date: 12/11/80

Subscribed and sworn to before me this 11 day of Dec, 1980

My Commission expires: 7-11-83

Notary Public: Gail Wallis Fleming

WALLIS FLEMING NOTARY PUBLIC

FEC 9031939266

NC Congressional Club — C00119370

Commercial Lithographers, Inc. 900 Grand Blvd. Deer Park, L.I. NY 11729	Printing Services - Envelopes	11/11/80	1,995.00	Reagan for President ☒ Support ☐ Oppose
Consumer Direct 9801 Higgins Road Rosemont, Illinois 60018	Computer Serv.	11/11/80	122.00	Same ☒ Support ☐ Oppose
Direct Mail Lithographers, Inc. 406 S. Maple Avenue Falls Church, VA 22046	Printing letters envelopes and contribution forms	11/13/80	28,420.86	Same ☒ Support ☐ Oppose
Diversified Direct, Inc. 2936 Prosperity Avenue Fairfax, VA 22031	Reply forms Printing Services and mailing serv.	11/11/80	2,066.70	Same ☒ Support ☐ Oppose
Bruce Eberle & Associates, Inc. 8330 Old Courthouse Rd. Suite 700 Vienna, VA 22180	Reimbursed expenses, truck rental and travel	11/13/80	2,178.92	Same ☒ Support ☐ Oppose
Onega List Company 8330 Old Courhouse Rd. Suite 700 Vienna, BA 22180	List Rental	11/18/80	157,044.23	Same ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $

(c) TOTAL Independent Expenditures .....

Under penalty of perjury I certify that the independent expenditures reported in this and any previous report or statement, and all the information and statements made in any and all accompanying documents or statements, are true and complete to the best of my knowledge. Furthermore, the reproduction and dissemination of this report, or any part thereof, by any means, is authorized by the candidate, his committee or agent.

Signature

Date

Subscribed and sworn to before me this 11th day of December, 1980

SUE WALLIS FLEMING NOTARY PUBLIC

My commission expires 7-11-84

Sue Wallis Fleming

Milton Reporting, Inc.

General Stenotype Reporting

Suite 301
1601 Connecticut Ave., N.W.
Washington, D.C. 20009

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.

Phone:
202-833-3598
202-833-3599

Notary Public
D.C.-Va.-Md.

April 23, 1982

Federal Election Commission
Attn: Anne Weissenborn, Esq.
1325 K Street, N.W. - Suite 700
Washington, D.C.

RE: AMERICANS FOR CHANGE, et al. - MUR-1252
Deposition of Angela M. Buchanan

Dear Ms Weissenborn:

Enclosed is the original copy and errata sheet for the deposition of Angela M. Buchanan for your files.

Sincerely,

Fred R. Joyce
General Mgr.

cc:
file
Maureen Duigan, Esq.

82 APR 23 P2:43

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ERRATA

The following changes should be made to the transcript of my deposition which was held on January 8, 1982 at the Federal Election Commission:

Page 4 Line 16	I was a bookkeeper.
Page 6 Line 10	In any areas of his responsibility he would
Page 6 Line 16	If he was put in charge
Page 7 Line 6	Similar to Jim Baker's -- political consultant
Page 7 Line 16	It certainly indicates that most of them here are,
Page 7 Line 17	I cannot say that it is inclusive.
Page 8 Line 14	I believe--to the best of my knowledge--
Page 8 Line 22	Pollster [not Comptroller]
Page 8A Line 8	To incur expenditures?
Page 14 Line 2	Meese. First name, Ed.
Page 16 Line 2-3	Verne Orr
Page 17 Line 17	talk to them, to get a feeling of their positions
Page 17 Line 19	Max Hugel was asked to head up those interest groups
Page 20 Line 7	not Black
Page 27 Line 17	It was early in the Reagan-Bush formation
Page 27 Line 18	formation of Reagan
Page 29 Line 13	Dan Terra

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Page 36 Line 20	There was personal
Page 37 Line 12	Yes, there was
Page 38 Line 6	Lyn Nofziger
Page 38 Line 18	that decision had been made
Page 39 Line 8-11	Campaign '80 had its own director or manager. Peter Daily was not an accountant.
Page 41 Line 13	Loren Smith.
Page 41 Line 16	I recall speaking to Loren Smith.
Page 42 Line 15	I cannot say that. There was fund
Page 45 Line 22	if there was more than one.
Page 49 Line 4-5	response was similar--that if anyone was asked while in conversation, they were to turn it over to general counsel--
Page 49 Line 15	always understood that
Page 50 Line 16	I had attended, the subject
Page 51 Line 10	where they could send
Page 51 Line 11	They [receptionists] would then turn
Page 51 Line 14-15	We had compliance or we had our fund if it was the primary, and that was the extent
Page 51 Line 17	If they wanted to discuss
Page 57 Line 18	located several blocks away from the national headquarters
Page 59 Line 1	Al Angresoni
Page 59 Line 3	Al Angresoni
Page 73 Line 21	trail into discussing how things were
Page 76 Line 22	Cheryl Swain

8304309

Page 77 Line 16 Cheryl Swain

Page 78 Line 3 Cheryl Swain's

Angela M. Buchannan

Subscribed and sworn to before me this 3rd day of ~~February~~ March, 1982.

Notary Public

My Commission Expires:

June 14, 1986

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RM/mfm

ORIGINAL

BEFORE THE FEDERAL ELECTION COMMISSION

- - - - - - - - - - - - - - - - - - x
:
In the Matter of: :
: NO. MUR-1252
AMERICANS FOR CHANGE, et al. :
:
- - - - - - - - - - - - - - - - - - x

Washington, D. C.

Friday, January 8, 1982

Deposition of

ANGELA M. BUCHANAN

a witness in the above-entitled matter, called for examination by counsel for the Federal Election Commission, pursuant to notice, at 1325 K Street, N.W., Office of General Counsel, 7th Floor, Washington, D. C., beginning at 9:45 a.m., before Raleigh Milton, a Notary Public in and for the District of Columbia, when the parties were represented by the following counsel:

For the Federal Election Commission:

THOMAS J. WHITEHEAD, ESQ.,
Assistant General Counsel,
Federal Election Commission; and,

3304010098

For the Federal Election Commission (continued)

ANNE WEISSENBORN, ESQ.,
Federal Election Commission
1325 K Street, N.W. 7th Floor
Washington, D. C.

For Angela M. Buchanan

HERBERT L. FENSTER, ESQ.,
MAUREEN DUIGAN, ESQ., and,
EDWARD L. WEIDENFELD, ESQ.,
McKenna, Conner & Cuneo,
Attorneys at Law
1575 Eye Street, N.W.
Washington, D. C. 20005

8304040093

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C O N T E N T S

Witness:	EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION:
Angela M. Buchanan	3

E X H I B I T S

	Identification
Exhibit A	4
Exhibits B and C	11
Exhibit D	15
Exhibit E	24
Exhibit F	40
Exhibit G	46
Exhibit H	54
Exhibits I-1 through I-4	55
Exhibits J-1 through J-13	59
Exhibits K-1 through K-5	65
Exhibits L-1 through L-13	69
Exhibit M	74
Exhibits N-1 through N-7	79

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P R O C E E D I N G S

Thereupon,

ANGELA M. BUCHANAN,

a witness, was called for examination by counsel for the Federal Election Commission, and, after having been sworn by the notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q Would you give your name, home address and home telephone number, please?

A Angela Marie Buchanan, 5501 Utah Avenue, Washington, D. C. 20015, 363-4792; 202 area code.

Q Your place of business and your position?

A Department of the Treasury, Treasurer of the United States.

Q Did you consult with anyone other than your attorney in preparation for this deposition?

A No.

Q Did you consult any documents in preparation for this deposition?

A No.

Q What was your position with the Reagan-for-President

Committee?

A I was the national treasurer.

Q With the Reagan-Bush Committee?

A I was the national treasurer.

Q Prior to becoming the treasurer of the Reagan-for-President Committee, what was your position?

A I was the comptroller of Citizens for the Republic.

Q Have you ever held any other positions with the political committee besides the Citizens for the Republic?

A I was an accountant for Citizens for Reagan in '76.

Q That is all?

A In addition to that that I have just commented on.

Excuse me. in 1972, I was with the Nixon Committee.

Q In what capacity were you with the Nixon Committee?

A I was the bookkeeper.

Q The first series of questions that I have have to do with the organization of the Reagan Campaign.

I would like to begin by asking the reporter to mark the first document in front of you Exhibit A.

(The document referred to was marked Exhibit A for identification, a copy of which is attached hereto.)

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BY MS. WEISSENBORN:

Q Can you identify this document?

I should say for the record this was a document obtained pursuant to a subpoena issued by the Commission to the Reagan-Bush Committee.

A It is an organization chart for the Reagan-Bush Committee.

Q Was there also a similar chart for the Reagan-for-President Committee that you know of?

A Not to my knowledge.

Q In order to clarify the personnel and the responsibilities that are shown on this chart, I would like to go through portions of it one block at a time, starting on the second line with the senior advisor and if you would, please, give us first names as you can.

Who was the senior advisor?

A You are referring to the box, Senior Advisor Baker?

Q Yes. The first name would be; is that James Baker?

A Yes. It would be Jim Baker, I believe.

Q What was his overall authority?

MR. FENSTER: It would save a lot of objections if questions of that kind were prefaced by to the extent of the

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witness' knowledge. Otherwise, we will have to take time out and I will have to remind her of that.

BY MS. WEISSENBORN:

Q To your knowledge, what was the extent of his authority?

A He was a political advisor to the campaign director, Bill Casey.

Q To your knowledge, what involvement would he have had in the authorization of the expenditures by the committee?

A Any areas of his responsibility would be authorized to incur expenditures up to his legal budget, his limited budget.

Q What would that budget have encompassed?

A I can give an example. I cannot give the entire --

Q All right.

A He was put in charge of something such as debate that he would be allowed to incur expenditures related to debate. That is not to say that he was in charge of the authorizing expenditures to the debate, but that is an example of the type of authorization he would have.

Q But he did not have an across-the-board authority?

A No, he did not.

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Q The next block down, Consultant, who would that have been?

A Clifford White.

Q Again, to your knowledge, what type of authority did he have?

A Similar to Jim Baker's political consultant to Bill Casey.

Q Again, as far as expenditures are concerned, what kind or could he authorize expenditures?

A Limited.

Q Could you give an example of the kind of thing that he could do?

A An example would be similar to that of Jim Baker's.

Q The next line apparently lists all deputy campaign directors; is that correct?

A It certainly indicates that most of them here, I cannot say that it is conclusive.

Q Am I correct that D.C.D. means Deputy Campaign Director?

A That is what is indicated here by the stars.

Q Starting at the left, "Presidential Support Services"?

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A That would be Drew Lewis.

Q To your knowledge, what did his authority encompass?

A His authority included expenditures related to the Republican National Committee.

Q Is that what was meant by "Support Services"?

A That is correct.

Q Did he actually work for the RNC? What was the relationship?

A He held a position at the committee, Republican National Committee. He also held a position with the Campaign Committee.

Q These were paid positions?

A He was paid only by one committee. As to which committee, I believe to the best of my knowledge, it was the Republican National Committee.

Q But is it correct then that his work dealt almost exclusively with that aspect?

A With the Republican National Committee, absolutely.

Q Then the next block, Planning and Strategy?

A That would be Richard Wirthlin.

Q To your knowledge, what was his authority?

A Comptroller.

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Q To your knowledge, what types of expenditures could he authorize, if any?

A All expenditures relating to polling in the campaign.

Q The next one, Promotion and Advertising?

A Dailey; first name, I can't recall. Peter Dailey.

Q To your knowledge, what was his authority?

A To incur expenditures. He was authorized to incur expenditures related to the advertising, promotion of the campaign.

Q Was he responsible for formulating policy in that regard?

MR. FENSTER: If you know.

BY MS. WEISSENBORN:

Q Do you know?

A My understanding is that policy was formed by the entire committee, the Executive Committee in joint where he would recommend strongly in the areas that he had expertise.

Q At this point now that you have mentioned the Executive Committee who was on that committee?

A I was making reference to the deputy campaign directors and the campaign manager and his immediate

0 3 0 4 0 0 9 9 1

assistants.

Q Campaign manager --

A Campaign director.

Q Mr. Casey?

A Yes.

Q Down below Mr. Dailey's block is listed "Campaign 80". What was that?

A "Campaign 80" was the organization, the division within the campaign, that dealt with advertising.

Q Did it take care of all, cover all advertising?

A They were responsible for the majority of the advertising. There was some exceptions to that but I would use a figure of 95 percent of the advertising went through Campaign 80.

Q When you say "advertising," what does that include?

A It would include media. It would include newspapers; radio.

Q We'll come back to that kind of activity later, but let's go on to the next deputy campaign director for communications.

A That would be Franklin Nofziger.

Q What was the scope of his authority, to your knowledge?

A He was involved with the communications related to the campaign.

Q When you say "communications", you mean what?

A Generally speaking, that is the press, handling the press.

Q To your knowledge, what types of expenditures could he authorize, if any?

A He could authorize any expenditures within his own budget which would be related to the press.

Q The next one, "Campaign Operations"?

A That would be William Timmons. He was in charge of Political Operations.

Q What does "Political Operations" mean?

A It would include the coordinating the political campaigns within the States, any activity that was related to the political ramifications of the campaign.

Q To your knowledge, what types of expenditures could he have authorized?

A State expenditures is what comes to mind immediately as an example. So with the local committees, that being local

Reagan-Bush committees within the States, he would authorize them a certain amount of money to spend.

MS. WEISSENBORN: At this point, I would like to ask the reporter to mark the next two documents B and C.

(The documents referred to were marked Exhibits B and C for identification, copies of which are attached hereto.)

BY MS. WEISSENBORN:

Q Again, this document was obtained as a result of the Commission's subpoena.

Can you identify this exhibit?

A It appears to me to be the organizational structure under Bill Timmons' operation.

Q Which committee was this?

A This is Reagan-Bush.

Q What is the relationship to Exhibit A, if any?

A It appears to me to be the political organization under Bill Timmons. Its relationship would fall directly under D.C.D. Campaign Operations, Timmons and would include the political staff units.

Q Would you explain what a staff unit was, please?

A I am not certain. I am not certain what exactly

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Bill Timmons means by staff units as opposed to field operations, for instance. This actually appears to me to be the field operations. It may very well include the staff units but I do not know that.

Q On Exhibit B, there are the three regional coordinators which appear to be self-explanatory, but were the responsibilities of the two political coordinators listed in the middle of the -- the names are Loreli Kinder and Buz Lukens?

A Yes. I do not know the distinction there.

Q Can you identify Exhibit C?

A Exhibit C appears to be the name and address of those individuals that were in charge of the regions under the three different coordinators.

MR. FENSTER: May we take about 30 seconds?

MS. WEISSENBORN: Sure.

BY MS. WEISSENBORN:

Q What committee would this chart have related to?

A This is the Reagan-Bush Committee.

MS. WEISSENBORN: Note for the record that in the upper-right-hand corner, it says "as of August 8, 1980."

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BY MS. WEISSENBORN:

Q Returning to Exhibit A and 6th Deputy Committee Campaign Director for Operations, who was that?

A Deaver. That would be Mike Deaver.

Q To your knowledge, what was the scope of his responsibility?

A He was in charge of the actual physical movement of the candidate.

Q To your knowledge, what types of expenditures could he authorize, if any?

A As an example, he would authorize the candidate flying from Point A to Point B.

Q The next one, Administration, last name Orr?

A First name, Verne.

Q To your knowledge, what was the scope of his work?

A He was the administrator. He was in charge basically of the administration of the office.

Q To your knowledge, what types of expenditures could he authorize?

A Office expenditures, desks, space, that type of thing.

Q Then the last in that column, "Chief of Staff", last

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name, please?

A First name, Ed.

Q To your knowledge, what was the scope of his authority?

A I don't recall the scope of his authority.

Q What would have been his relationship to the other deputy campaign directors? Was he on the same level or was he --

A With respect to expenditure authorization, he was on the same level.

Q What was the relationship between a director of public affairs who comes under Mr. Meese -- I should ask first who is that person whose last name is Brady?

A Jim Brady.

Q What was the relationship between his work and the Deputy Campaign Director for Promotion and Advertising?

A Could you be a little more specific?

Q Was there any relationship or were their functions totally separate?

A Between?

Q Between Mr. Brady and Mr. Dailey?

A Separate.

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Q Can you say what the differences were?

A Jim Brady would have worked with the Press. The other one was advertising.

Q Along the same lines, what would have been the relationship of Mr. Brady with Mr. Nofziger's work?

A The extent of the overlapping, I am not familiar. To the best of my recollection, one was in charge of those, when the candidate was in the plane and traveling, the other one on the ground.

Q Which is which?

A Lynn was in charge of the Press on the plane.

I would like to make one point: This organizational chart is accurate at one period of time, not for the entire campaign.

Q Could you give us an approximate time that that would be true?

A No, I can't.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit D.

(The document referred to was marked Exhibit D for identification, a copy of which is attached hereto.)

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BY MS. WEISSENBORN:

Q This document purports to be a memo from Verne or to all deputy directors concerning expense authorizations and is dated September 1st, 1980.

Can you identify this document?

A As you indicated, it appears to be an expense authorization direction to the deputy directors from Verne Orr.

Q In the memo, Mr. Orr refers to the cost centers.

Could you tell us what a cost center was?

A Yes. There was a budget. The budget was divided into cost centers. There was an individual to head up every cost center who had the authority to incur expenses within his cost center as long as he remained within his budget.

Q What was the purpose of a cost center?

A The same as the purpose of a budget.

Q Was accounting based upon the centers, the accounting system?

A The accounting system was set up along the pattern of a cost center, yes.

Q Would Campaign 80 have come within any one of these cost centers?

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A No. Campaign 80 would not have.

Q Was it treated as a separate cost center itself?

A Yes. It was a cost center.

Q Can you explain why it would not have been included here?

A Yes. Campaign 80 physically was located in New York. It had its own bank account. We transferred its money to that account and monitored it accordingly. Each of these cost centers were handled through the national office and all expenditures were authorized specifically and monitored by the national office. For that reason, it wasn't needed to be placed on this particular sheet.

Q What is meant by "Citizens Groups" which is found in the left-hand column, the fourth center down?

A Within a campaign, there are interest groups which are handled by an individual within the campaign to talk to them, to get feeling for their positions with respect to the candidate and feeling as to what should be done within the campaign. Max Hugel was asked to head up those assistant groups.

Q To your knowledge, would any of those groups have included any of the independent expenditure groups in this

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matter?

A They would not have.

Q What was included in the political cost center which is the one just above that?

A Again, "Political" would include the State expenditures and any other expenditures which are directly related to the politics of the campaign.

Q Would you be a little more specific?

A Yes. Individuals in Wisconsin who worked for our committee would want to incur expenditures within that State which they think would help the candidate within that particular State.

They would be authorized to incur a certain amount of expenditures. Those expenditures would also be authorized by the political head, Bill Timmons, in Washington.

Q On a different line a bit, what is Black, Manafort and Stone? What was Black, Manafort and Stone, to your knowledge?

A Black, Manafort and Stone is and was a consulting firm.

Q Could you tell us who the individuals are who make up the firm?

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A Yes. Charles Black, Roger Stone and Paul Manafort.

Q Do you know when it was formed? When the firm was formed?

A In the last few years; within the last two years. Wtihin two years of the campaign. More specifically, I cannot be.

Q What was the role of Black, Manafort and Stone in the Reagan campaign?

A All of them were political consultants at different times to the committees.

Q You say "them". You mean who?

A Charlie Black, Roger Stone and Paul Manafort.

Q So is it correct that the involvement of the firm was via the three individuals, personal involvement?

A They were consultants to the committee and we paid the firm for the consulting services.

Q Exhibits B and C show that Paul Manafort was the Southern Regional Coordinator for Reagan-Bush.

Is this the same Paul Manafort?

A That is correct.

Q Did he hold a position with the Reagan-for-President Committee?

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A Yes, he did.

Q Was it a similar type of relationship in terms of his firm?

A When he worked, when he was a consultant to Reagan-for-President in the early part of Reagan-for-President, he was a consultant from a firm here in Washington which was not black, Manafort and Stone. Black, Manafort and Stone was formed subsequent to that.

Q What type of consulting did he do?

A Political.

Q Specifically, what areas, fund-raising?

A No. Fund-raising is not considered political in the aspect of the campaign. He would monitor the political situations in the States, nationally, advise accordingly.

Q These same two exhibits, Exhibits B and C list Roger Stone as a regional political director for New York and Connecticut.

Is this the same Roger Stone you mentioned earlier?

A That is correct.

Q Did he hold a position with the Reagan-for-President Committee?

A Yes. Roger Stone did.

Q What was that position?

A He was in charge of several states. He was regional director.

Q Was he paid by the Reagan-for-President Committee?

A Yes.

Q Then what was the relationship of the firm, Black, Manafort and Stone as far as he was concerned?

A Prior to the firm being formed, he was an employee. After the firm was formed, he left the committee and became a consultant to us and again the firm was paid for the services of Roger Stone.

Q Do you know approximately when he joined the Reagan-for President Committee?

A To the best of my recollection, he was one of the first people aboard. It would be 1979.

Q To your knowledge, was he ever associated with one of the other respondents in the present matter?

MR. FENSTER: Please identify for the witness who a respondent is.

MS. WEISSENBORN: Either Fund for Conservative Majority; or the National Conservative Political Action Committee.

Was he ever associated with either of those two, do

you know?

THE WITNESS: I do not know that for certain.

BY MS. WEISSENBORN:

Q According to our information, he was at one point the treasurer of NCPAC.

Do you know when Charles Black first became a consultant to the Reagan-for-President Committee?

A To the best of my knowledge, Charles Black was never a consultant to the committee.

Q To the Reagan-for-President Committee?

A To the Reagan-for-President. He was an employee.

Q I am sorry. I misunderstood you.

When did he first join the committee?

A To the best of my recollection he started very early in '79 as well.

Q To your knowledge, was he ever associated with one of the other respondents such as Fund for Conservative Majority or National Conservative Political Action Committee?

A I am not certain of that.

Q According to information we have here --

MR. FENSTER: I would just as soon Counsel not enter into the record that kind of material juxtaposed to the witness

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answering the question to the effect that she is unaware of any such thing. I would not later want to see that attribution being made to the witness.

The witness stated she does not know.

BY MS. WEISSENBORN:

Q Are you familiar with the name, Morton Blackwell?

A Yes. I am familiar with the name.

Q Was he associated with the Reagan campaign?

A My association with Morton Blackwell has come since the campaign.

Q According to the complaint that was filed in this matter by the Carter-Mondale Committee, he was listed as a temporary youth coordinator.

To your knowledge, was that correct -- for the Reagan-for-President Committee?

A I do believe he was for a period of time.

Q Do you have any idea how long that would have been?

A I do not recall the length of time he was associated with us. But I do recall that he was associated with us for some period of time.

Q Do you know what other political committees he was associated with prior to that time?

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A No. I have no knowledge of his background.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit E.

(The document referred to was marked Exhibit E for identification, a copy of which is attached hereto.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A To the best of my knowledge, I have never seen it before.

Q Are you familiar with any of the names that appear on here?

A Yes, I am. Some of them.

Q There is just one in particular I would like to ask about now and that is the last one, "The Desk Officer for Youth Affairs," Steve Antosh.

A The name is familiar.

Q Can you tell us what his role as youth coordinator would have been?

MR. FENSTER: I don't think that says Youth Coordinator.

MS. WEISSENBORN: Youth Desk Officer. I am sorry.

THE WITNESS: The extent of his responsibilities, I would

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not have any details, just guess. That is all.

BY MS. WEISSENBORN:

Q Do you know what other committees might have been associated with prior to or at the same time?

A I do not recall. I have no knowledge of other committees that he would be associated with.

Q Was Richard Viguery connected with the Reagan-for-President Committee in any way during the campaign?

A Not to my knowledge.

Q With the Reagan-Bush Committee?

A Not to my knowledge.

Q Was Anna Chennault connected with the Reagan-Bush Committee in any way?

A I do not know that.

Q Was James Lake associated with the Reagan-Bush Committee at any point?

A He was not associated with the Reagan-Bush Committee, no.

Q The Reagan-for-President Committee?

A Yes, he was.

Q There in fact seems to be two James Lake's, a junior and a senior?

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A That is correct.

Q When you were referring to "he", which one do you mean?

A I was referring to the senior.

Q What role did he play in the Reagan-for-President Committee?

A He was the Press Secretary.

Q Do you know when he first joined?

A Yes. He came aboard at the very beginning of the campaign, 1979, early '79.

Q But he was not there during the general election campaign?

A He was not.

Q To your knowledge, was he associated with any unauthorized committee which made expenditures in support of Mr. Reagan in 1980?

MR. FENSTER: With any what?

MS. WEISSENBORN: Unauthorized committee.

THE WITNESS: Not to my knowledge.

BY MS. WEISSENBORN:

Q On Exhibit A, going back to Exhibit A, the name "Spencer" appears under Mr. Timmons' organization. Is that

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Stewart Spencer?

A It is Stewart Spencer.

Q What was his exact role with the Reagan-Bush Committee?

A He was one of our political operatives.

Q Did he have a title?

A If he did, I don't know it.

Q On Exhibit C, he appears to have been listed as a political director for California; is that correct? That would be in the third column under Western Regional Political Directors?

A I do recall he was put in charge of California. Yes, for a period of time.

Q Do you know when he first joined the Reagan-Bush staff?

A I don't know the exact date he joined us, no. It was early. It was early in the Reagan-Bush formulation, formulation of Reagan but I do not know the date.

Q When you say "early", approximately what month do you mean?

A My best recollection would be the first month.

Q Which would be July, June?

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A Mid-July through mid-August.

Q To your knowledge, was Mr. Spencer ever associated with an unauthorized committee which made expenditures in support of Mr. Reagan in 1980?

A I am aware that he was associated with other committees. As to what committees they were and whether they were authorized or unauthorized, they were not Reagan-for-President.

That is all I can say. I do not know which committees he would be associated with.

Q What role, if any, did Governor William P. Clements of Texas play in the Reagan-Bush campaign?

A I don't recall if he was a chairman or not. He may have been State chairman. I do not know for certain.

Q According to, I believe, a newspaper article, it seemed that he was considered Texas chairman. Does that sound correct to you?

A That is why I say he could have been. The name is familiar but it could be familiar just because I know he is Governor of Texas.

Q Going back for a moment to Mr. Spencer, was he associated at all with the Reagan-for-President Committee?

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A Mr. Stu Spencer?

Q Right.

A To the best of my recollection, he was not.

Q Turning now to the subject of fund raising, during the primary campaign for the Reagan-for-President Committee, who was the overall person responsible for fund raising?

A You will have to clarify the question.

Q For the solicitation of contributions to the committee?

A It changed with time.

Q Could you tell us who was when or at least who?

A Initially it was Lynn Nofziger; subsequent to that it was Mike Deaver; following that it was Dan Tara.

Q Was the day-to-day work of fund raising -- in other words, preparing solicitation materials, choosing vendors, so forth, was that done in-house or was there an outside consultant hired?

A Again, it changed. Initially it was done on the outside, consulting with those in the national office.

Q Could you tell us who those outsiders were?

A With respect to direct mail, we had a consultant who did our direct mail initially during 1979. It was Bob

Morgan. The name of his firm I don't recall. After that, Roger Stone, who was employed by the committee, did it in consultation with people on the outside.

Q Who was responsible for determining the content of solicitation materials?

MR. FENSTER: I am going to object to the question unless it is further amplified or clarified to be made relevant to this investigation because you are now beginning to intrude upon the political activity itself and the decisions which were made in the political context, not a finance one.

MS. WEISSENBORN: No. I am interested in who formulated, not what the language was in the solicitation, just simply who would have done it. Was it done within the committee, or any vendors involved in such creative activity?

MR. FENSTER: If we are now talking about the creative --

MR. WHITEHEAD: The nature of your objection?

MR. FENSTER: The nature of my objection is I do not believe it is appropriate to question the organization in the formulation of a political activity itself. If you want to talk about the organization of the committees, if you want to talk about fund raising, if you want to talk about any of those interrelationships, I can well comprehend that it is

within the scope of the brief.

However, when we are talking about what you have now characterized as political creativity itself, I don't think that is an appropriate area of inquiry.

MS. WEISSENBORN: Perhaps if I could explain.

MR. FENSTER: That would help a great deal.

MS. WEISSENBORN: As you know, part of the basis to brief was the use of certain common vendors, vendors used by the Reagan Committee and by certain unauthorized committees.

MR. FENSTER: And the identity of those vendors is a fair question, no question about that.

MS. WEISSENBORN: But it appears necessary to us to understand exactly what role those vendors played, whether they --

MR. FENSTER: Certainly you ask what role they played.

MS. WEISSENBORN: That is what I am asking, but I am asking who established, who wrote, not what was written, but who wrote, were they committee personnel or the vendors themselves, the content of the solicitations, the next question would be, who provided the mailing list? Not which mailing list, but just who was responsible for that?

Was it a vendor; was it the committee?

MR. WHITEHEAD: This may be mechanics that she doesn't know, but I think we are entitled to know.

MR. FENSTER: You certainly are entitled to inquire. Depending on whether the witness knows or not, you will find out. You are certainly entitled to know the extent of the relationships between the committee and a vendor and whether such a relationship existed.

I do not believe that the Federal Election Commission is entitled to know the manner in which the RBC went about making political decisions or did its creative political work.

You are not entitled to know that. This witness will not provide answers to those questions. So if we can keep the distinction reasonably clean, I am perfectly willing to have the witness answer the questions.

The way in which the question was first formulated would require the witness to testify about the manner in which political decisions were made and the witness will not testify on that basis.

I want to make that clear right now.

MR. WHITEHEAD: Do you consider the content of the

soliciation, the letter to be a political decision? is that what we are driving at? I am still a little vague as to your objection.

MR. FENSTER: The manner in which the content of the solicitation letter was prepared is in the realm of political decision-making and the witness will not testify on that.

MR. WHITEHEAD: How about the individuals involved in the composition of whatever is in the solicitation letter? Do you consider that a political question?

MR. FENSTER: Only to the extent -- no, to the extent that the questions go to whether the personnel who formulated those materials were personnel within the committee itself or whether that work was done outside. But a further inquiry --

MR. WHITEHEAD: We are not interested in the content of the letter, more the mechanics of the letter.

MR. FENSTER: Then I suggest that question be reformulated.

MR. WHITEHEAD: All right, fine. We will be happey to. Let's have the question again. Can you read it back?

BY MS. WEISSENBORN:

Q To rephrase the question about the content of the solicitations, was it the committee staff or the vendor who

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for example was the printer of the letter, who formulated the content of the solicitation letter?

MR. WHITEHEAD: To your knowledge.

MS. WEISSENBORN: To your knowledge.

THE WITNESS: I am aware of a number of direct mail pieces that were formulated on the inside. All direct mail pieces were authorized on the inside. I do not know if any were initiated. The creativity part of it was initiated on the outside.

BY MS. WEISSENBORN:

Q To your knowledge, was it the committee who supplied the mailing list to the direct mail houses or did at times the direct mail houses provide their own?

MR. FENSTER: Before deciding whether or not to object to that question, it would help me to understand why the source of mailing lists is relevant to this inquiry.

MS. WEISSENBORN: Because we would like to know what impact certain of the vendors had into determining the target populations, for example, for solicitations.

Some of these common vendors were direct mail houses.

MR. FENSTER: Let's make that assumption. Would you read back the answer which Counsel just gave?

(Record read)

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MR. FENSTER: That is part of my problem right there.

The input that a vendor had in determining the target populations, I do not believe is an appropriate inquiry, but the Federal Election Commission, whether they had an input or not, maybe.

Whether they were retained or hired by the committee, maybe.

Whether they performed services and were paid, maybe. But the nature of that input is not appropriate inquiry in my opinion.

MS. WEISSENBORN: I used the wrong word.

What I mean to say was whether a direct mail house had an input into which mailing list would be used or whether they simply were an instrument of the committee.

MR. FENSTER: If the witness can answer that question, it is all right with me.

MR. WHITEHEAD: These questions were also put to the vendor itself.

MR. FENSTER: I could care less who else is being targeted or what they are answering.

BY MS. WEISSENBORN:

Q Emphasis on whether or not they did have an input

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into selecting mailing lists?

A I do not know the answer.

Q In terms of fund raising, who would have selected which vendors to use, for example, printers?

A The individual who was in charge of the direct mail or fund raising within the organization.

Q He or she had the authority to select the vendors?

A Yes.

Q Was the same thing true for direct mail houses?

A I don't understand the question.

Q The same person would have also had the authority; is it correct, to select what direct mail operation they would use to send out the letters?

A If indeed the same person in charge of the fund raising was also in charge of the specific direct mail. If there was a separate person in charge of the direct mail, then that person decided on which mail houses to use.

Q What other types of fund raising are you picking up besides direct mail?

A That was personal; there were parties; there were concerts.

Q In general, in determining what vendors to use, was

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this an open-bid kind of arrangement or how were vendors selected?

A To the best of my knowledge, there was contact made, prices determined, a final decision made, the decisions again were made by the person in charge of the fund raising or direct mail, whichever it be.

Q Turning to media production and media placement, during the primary campaign, who was responsible for media production activities? In other words, the creative aspects?

A We had an advertising firm that we would hire.

Q Which firm was that or was it more than one?

A Yes, it was. In the primary, there was more than one. The first one was a New York firm whose name escapes me.

Q Ruth Jones?

A No, Ruth Jones did not do any creativity.

Q Do you know any others?

A I do know there was another one. I believe it was a Pennsylvania firm, but I don't recall the name of that either.

Q Who within the committee had, within the primary committee, had the final say on the content of media spots?

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A To the best of my knowledge, it was a decision made by several individuals. I don't believe there was one final person.

Q Could you name the most important of those?

A Yes. It would be John Sears, Charlie Black, Ed Meese, Lynn Nofziger, when he was there possibly.

Q Would those same individuals have had the final say on determining what target populations were to be selected?

A Yes. Let me introduce here Dick Wirthlin would play a very important role here as well as in determining what advertising would be used.

Q Therefore, it would have been those individuals who would have selected the production firms you have mentioned earlier?

A There was a decision early in the campaign as to who would do the media production. That firm was used, that decision had been played, that firm was used for most of the primary and there was a decision made no longer to use that firm.

At that time we used one or two others to finish off the primary. As to who actually decided which of those,

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I think it was just the recommendation of some people and the decision was made. As to exactly who made that particular decision, I cannot tell you.

Q During the general election for the Reagan-Bush Committee, you have said that Campaign 80 was responsible for the media; is that correct?

A Yes, that is correct.

Q Would you be a bit more specific about Campaign 80? You said it was located in New York, had its own accountant who was responsible for this project?

A Peter Dailey.

Q What did Campaign 80's activities include?

A It included media production, buying time, newspaper advertising, radio advertising, all inclusive in the media as well as TV, of course.

Q With Campaign 80, who made final decisions on the content of media spots?

A Again, Campaign 80 would come up with several different possible advertising commercials type of thing and they would be shown to the individuals at the national office and decisions were made at that stage again by several.

Q The same thing would be true, is it correct, in terms

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of what populations would be targeted, what stations used?

A Yes. Again, you introduce there Dick Wirthlin working closely with the political people to determine this.

Q Could you tell us if the principal media production vendors would have been in the general election?

A Again, all of that was done through Campaign 80. I don't recall off-hand the names of the vendors. That would have been reported.

MS. WEISSENBORN: Moving on to a new set of questions, I will ask the reporter to mark the next document Exhibit F, which purports to be a copy of a telegram sent to Robert Heckman, chairman of the Fund for a Conservative Majority by Ronald Reagan on July 24th, 1979.

(The document referred to was marked Exhibit F for identification, a copy of which is attached hereto.)

BY MS. WEISSENBORN:

Q The text of the telegram includes a request that FCM stop raising funds for "independent or unauthorized committee on my behalf".

Can you identify this telegram?

A I don't recall if I have actually seen this

particular telegram.

BY MS. WEISSENBORN:

Q Were you aware that one was sent?

A I was aware that such telegram was sent. Whether it was this particular telegram, I cannot tell you.

Q Were you involved in the decision to send a telegram, be it this one or another one?

A I don't recall. There was conversation with my general counsel, if something along these lines were to come about whether I was involved prior to the decision or whether I was advised. I do recall a conversation.

Q Who was the general counsel?

A Lorn Smith.

Q Were there other persons that were in on these discussions that you remember?

A I recall speaking to Lorn Smith. I do not recall if anyone else was involved.

Q To your recollection, what was the background for the decision to send this telegram?

MR. FENSTER: If the nature of your inquiry goes to the advise of counsel, meaning Mr. Smith, I will state an objection and instruct the witness not to answer the question.

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MR. WHITEHEAD: Obviously, if there is any attorney-client privilege involved, we are not trying to get into the attorney-client privilege at all, which I think the question is more directed as to what within the committee, what outside events, what prompted the sending of these telegrams, if she knows, not anything that Mr. Smith told her, but the events leading up to the sending of this telegram.

MR. FENSTER: If the witness knows exclusively of any communications that she may have had with counsel regarding the matter, that is a fair question.

THE WITNESS: The information that I recall is that it came to our attention at the committee. Whether it was my particular attention or the general counsel's attention, I cannot say that there was fund raising going on and that people were under the impression that it could possibly be our committee, that it was not our committee. So we wanted to be, so it was that information, that type of discussion that prompted a telegram and again I say I cannot be certain that it was this telegram.

BY MS. WEISSENBORN:

Q Do you recall any other conversations you might have

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had with other persons besides Mr. Smith about this issue?

A No, I don't. With the one possible exception of persons on my staff who may have brought attention to me or someone else in the committee who may have brought the attention to me by giving me a fund raising letter that was from them or something along these lines.

At that stage, I would have immediately called the general counsel, turning the issue over to him.

Q The third sentence of the telegram reads, "I believe that you and your group are honest supporters. However, your independent efforts can only hinder the campaign efforts of Reagan-for-President, my only authorized committee.

Do you know what was meant by your efforts can only hinder?

MR. FENSTER: The witness has stated that she is not certain that she has ever seen this particular document. I would object to asking the witness to testify as to the meaining of the sentence which she clearly did not compose herself and cannot recall whether she was even a party to.

MS. WEISSENBORN: Off the record.

(Discussion off the record.)

end pad 1

BY MS. WEISSENBORN:

Q Just a few follow-up questions about the telegram. Did you personally ever see a response from Mr. Heckman or anyone else at FCM to this telegram?

A I did not.

Q To your knowledge, were individuals at the Reagan-for-President Committee also aware of similar plans on the part of NCPAC?

MR. FENSTER: Similar to what?

MS. WEISSENBORN: Similar plans to those outlined to the telegram to FCM concerning efforts to raise money for independent efforts in support of Ronald Reagan.

To your knowledge, was anyone at the Reagan-for-President Committee also aware of similar types of efforts on the part of NCPAC at this same time, 1979?

THE WITNESS: I do not know.

BY MS. WEISSENBORN:

Q To your knowledge, at the same time, was anyone at the Reagan-for-President Committee aware of similar plans for making independent expenditures by the North Carolina Congressional Club?

MR. FENSTER: Can we have that question read back, please?

(Record read)

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MR. FENSTER: This witness cannot testify as to the knowledge of anyone at the Reagan-for-President Committee.

MS. WEISSENBORN: I say to her knowledge, did anyone know?

MR. FENSTER: Are you asking whether the witness knew or whether other people knew? I want to keep that clear.

BY MS. WEISSENBORN:

Q To your knowledge, did anyone ever discuss with you knowledge of plans on the part of the North Carolina Congressional Club to make independent expenditures in support of Mr. Reagan?

A I do not recall any such conversation.

Q To your knowledge, were any other telegrams of the same nature as the ones sent that you believe was sent to FCM sent to the National Conservative Political Action Committee?

A I do not recall. I do not know.

Q Do you recall any being sent to the North Carolina Congressional Club?

A I do not know. As I indicated before, I am familiar with such telegram. I do not know specifically if there was one, if it was more than one. That was an issue

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that was generally turned over to General Counsel.

Q To your memory, did the discussion you had deal with only FCM or was it a more general discussion of other groups too?

A I do not know. I don't know if it was FCM. I know there was this type of discussion, this type of thing. We became aware of such fund raising activities and I say "fund-raising activities" because I am certain I became aware of those.

Whether I became aware of others specifically, generally when we did become aware of something, we turned it over to General Counsel.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit G. It is a copy of the affidavit of Paul Laxalt, which was attached to the response to the complaint filed in the present matter. This response having been submitted by counsel on behalf of Governor Ronald Reagan, Reagan-for-President General Election Committee, the Reagan-for-President Committee and the Republican National Committee.

(The document referred to was was marked Exhibit G for identification, a copy of which is attached hereto.)

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BY MS. WEISSENBORN:

Q Who is Paul Laxalt?

A Paul Laxalt is the Senator from Nevada.

Q What was his position with the Reagan campaign?

A He was chairman.

Q Of the Reagan-for-President Committee?

A Of the Reagan-for-President Committee.

Q And of the Reagan --

A Reagan and Bush Committee.

Q On page 2 --

MR. FENSTER: The witness has not yet identified the document nor do we have any testimony regarding whether the witness is even familiar with the document.

BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes. It is an affidavid of Paul Laxalt.

Q Have you seen it before?

A I believe I have. I cannot be certain. I have to review it closely.

I believe I am familiar with the document, but I do not believe I have ever read through the document.

Q My particular concerns will involve Item 6 on page 2.

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If you would look at that for a moment.

MR. FENSTER: There is no question pending, is there?

MS. WEISSENBORN: No.

MR. WHITEHEAD: No. We are giving her an opportunity to read paragraph 6 of the avvidavit.

THE WITNESS: Is there any question?

MS. WEISSENBORN: Yes. I wanted to make sure you had read it.

THE WITNESS: Thank you.

BY MS. WEISSENBORN:

Q I would like to read the first sentence.

"Indeed, the often-stated policy of the Reagan campaign has been and will continue to be not to stimulate or encourage the formulation of independent expenditure groups and not to cooperate with or give prior consent to, or consult with, or make requests or suggestions to any individuals or groups making independent expenditures in support of the Reagan candidacy."

When was this policy formulated that Mr. Laxalt refers to?

A That was an understood policy throughout the primary as well as the general.

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Q How was it often stated?

A Precise words used, I do not know, but this topic would come up from time to time and in each and every time the response was similar that if anyone would know when I was in a conversation, turn it over to general counsel, let general counsel take any calls along these lines, that we were not to make any comments whatsoever, suggests to anyone as to anything along independent expenditures.

Basically, we were not to discuss it, if they wanted to discuss it with anyone at the headquarters, they were to call the general counsel.

Q Who is the "they" that you are referring to?

A When I would give this advice, it would be my particular staff. When I was talking to other people, it was always under that that was the policy. I would advise my staff of that.

Q Was there a written policy at any point?

A Yes. I believe there was some papers on this issue. I for one put it in writing to my staff.

Q Would you have a copy of those instructions?

A I do not have a copy at this point, no.

Q If they could be located, could we have a copy of

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that?

A Absolutely. It would have been available to the auditors during the audit review. Whether they came across it or not, I do not know. That is something I am aware of, that that was put in writing for my particular staff at least.

I believe it was the same done by general counsel, but that would be something you would have to discuss with him.

Q In the third sentence, Mr. Laxalt refers to this type of policy in the primary campaign. He says the policy was repeatedly stated by those responsible for compliance and you have stated that you told your staff.

Were there meetings held on this type of subject?

A I do not know if there was a meeting held on this subject. I know that in conversations or in meetings that I had, the subject matter would come up at times. As I said, I cannot pinpoint the dates of the meetings but whenever it came up, this is again in the primary as well as the general, the response is the policy was always the same. There was no change in the policy from primary to general.

Q In the second sentence of this section of his affidavit, Mr. Laxalt says this policy was reiterated in

meetings held with all key Reagan campaign staff personnel immediately following the conclusion of the Republican National Convention.

Were you at such a meeting?

A I do not believe so.

Q You mentioned earlier that sometimes people received calls. What types of calls in terms of independent expenditures?

A People would at times -- this occurred especially in the general -- would call and ask where they could spend money. They would turn those over to my staff for obvious reasons.

At that stage, we indicated that we weren't to discuss where they could send money. We had compliance, or we have our fund, if it was the primary and that was the extent of our conversation.

If they were to discuss other committees, they would have to talk to general counsel and let him give them the instructions as to what could or could not be done.

Q To your knowledge, were instructions concerning this policy regarding independent expenditure groups given to field personnel?

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A I am certain that they understood the policy orally. Whether it was written or not, I cannot comment. I do not know for certain.

Q Did this policy include information about the use of vendors and the possible consequences?

MR. FENSTER: I think you are going to have to clarify that question because I certainly cannot comprehend it in any context.

BY MS. WEISSENBORN:

Q Was there anything, either written or oral policy, that pointed out the possible consequences of the use of a particular vendor by both a Reagan committee, Reagan-authorized committee and an independent expenditure committee?

MR. FENSTER: Do I understand your question goes to whether the witness is aware of a document which addresses that subject?

MS. WEISSENBORN: Or oral instructions?

THE WITNESS: Or oral instructions which address that subject?

MS. WEISSENBORN: Right.

THE WITNESS: Not whether it is a valid assumption.

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MS. WEISSENBORN: No.

THE WITNESS: Not to my knowledge.

BY MS. WEISSENBORN:

Q Would consultants to the committee have been informed of this policy?

MR. FENSTER: What policy?

MS. WEISSENBORN: The policy that Mr. Laxalt discusses in his affidavit concerning non-involvement with independent expenditures groups. Consultants, not just staff people, but consultants also would have been aware of this; is that correct?

THE WITNESS: I do not know if they were specifically called and advised of it. As I said, often consultants were involved in the meetings in which case they would be immediately aware of the situation.

BY MS. WEISSENBORN:

Q Did you ever personally have a conversation with a consultant on this question of the Independent Expenditure Committee Policy?

A Likely, but I do not recall the specific conversation.

MS. WEISSENBORN: I will ask the reporter to mark the

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next document H.

(The document referred to was marked Exhibit H for identification, a copy of which is attached hereto.)

MS. WEISSENBORN: This document purports to be a copy of a memo from Loren Smith, then General Counsel of the Reagan-Bush Committee to the North Carolina Reagan-Bush Committee leadership and it is dated September 4th, 1980.

Can you identify this memo?

THE WITNESS: It appears to be just as you explained.

BY MS. WEISSENBORN:

Q Have you seen it before?

A I believe I have.

Q Were you involved in any way in the decision to send this memo?

A No, I was not.

Q What was the purpose of this memo?

MR. FENSTER: If you know.

MS. WEISSENBORN: If you know.

THE WITNESS: I do not know any more than what is present here.

BY MS. WEISSENBORN:

Q Do you know what prompted the sending of this memo?

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A Not specifically, no.

Q To your knowledge, were similar memoranda sent to other Reagan-Bush State offices or personnel?

A I do not know.

Q Are you aware of any other communications made by headquarters or by the general counsel to the Reagan-for-President or Reagan-Bush personnel on the subject of independent expenditures which we have not discussed?

A Beyond anything we have presently discussed?

Q Yes.

A I am not aware of any.

MS. WEISSENBORN: Turning to the next four pages, I will ask the reporter to mark the next four documents Exhibit I-1 through 4. This exhibit is composed of four pages of telephone bills.

(The documents referred to as Exhibit I-1 through 4 were marked for identification, copies of which are attached hereto.)

BY MS. WEISSENBORN:

Q Turning to the first page, to I-1, this is a copy of three pages from a telephone bill sent to NCPAC and dated July 26, 1980.

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On the second of the three pages, the third item which is checked there is listed a July 25th call to Area 801-355-1995 in Salt Lake City, Utah.

According to telephone records supplied by the Reagan committees, this was the number of the Reagan headquarters in Salt Lake City or at least a Reagan office in Salt Lake City.

Can you possibly confirm that?

A Absolutely not.

Q Do you know how many persons would have worked in that Salt Lake City office?

A I do not know. Employed individuals would be, I would say less than ten, but there could be volunteers as well. I really don't know the answer to that.

Q Do you know who the person in charge of that office was?

A No, I don't recall.

Q Would you have any idea who the probable recipient of this call would have been?

A Absolutely none.

Q I-2 through 4 are pages of telephone bills submitted to the Fund for Conservative Majority on November 2nd, 1979;

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December 2nd, 1979; and November 2nd, 1980.

On I-2 and I-3 are listed calls made from FCM to Area 213-670-9161 in Inglewood, California.

According to records submitted by your committees, that was the number of the Reagan office in Inglewood; is that correct to your knowledge?

A To the best of my recollection, it is.

Q How many persons worked in that office?

A It varied. That is my recollection, 50 to 100, 125.

Q Was that the California headquarters?

A That was the national headquarters.

Q This is in Inglewood?

A Yes.

Q Is that the same address as the airport Boulevard or something like that?

A To the best of my recollection that is the national headquarters office. There was a California office which was located several blocks away. From the national headquarters and very likely that could be the number but to the best of my recollection that number rings a bell which makes me think it is the national headquarters, but, again, that is something I cannot be certain about.

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Q Would you have any idea who could have been the recipient of an MCM call?

A In that number of people, no, but the number of volunteers going through there would increase that number substantially. I really don't know how many there were out there.

Q I-4 shows a call from FCM headquarters to Area 201-785-9150 in Little Falls, New Jersey on October 3rd, 1980.

According to your committee's records, this was a Reagan campaign office in Little Falls.

Can you confirm that?

A I cannot.

Q Do you have any idea how many people would have worked there?

A Again, state offices were generally small. New Jersey could have been 10 to 15, as many as 15, possibly as few as five. But, again, there is volunteers that would be included in that, that would not be included in that number. So, the size of the office, I really don't know.

Q Do you recall who was in charge of the Little Falls office?

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A No, I do not. Al Ingersoni was my New Jersey man.

Q What is his name?

A Al Ingersoni.

Q Again, would you have any idea who would have received this particular call?

A No.

MS. WEISSENBORN: Moving on to the number of vendors, I will ask the reporter to mark the next document Exhibit J-1 through J-13.

This exhibit consists of reports filed by the Reagan-for-President Committee showing expenditures made to Arthur J. Finkelstein & Associates between November 28th, 1979 and June 5th, 1980.

Four invoices frim that vendor and a statement bearing your name concerning the role Art Finkelstein played in polling for the committee.

(The documents referred to were marked Exhibits J-1 through J-13 for identification, copies of which are attached hereto.)

THE WITNESS: The question?

BY MS. WEISSENBORN:

Q Can you identify all elements of this exhibit?

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A Yes. I believe I am familiar with this.

Q The last page appears to be a statement made by yourself; is that correct?

A I don't recall it. It is not signed.

Q But will you agree to the information in it? Do you remember formulating this?

A No, I don't recall formulating it. The information appears accurate.

Q In the third line of that statement, the statement is made that on one occasion, Art Finkelstein did a small sample and then referring you back to pages 3, 5 and 10, the committee report shows payments to Finklestein & Associates for telephone polling.

Would that be the same small sample, do you believe, that you discussed?

A The small sample that would have been referred to here would have been an Iowa polling. There is an indication here that there was an Iowa poll done. That would be the reference that they made there, I believe.

Q Was the Iowa poll the only poll taken by Finklestein for the Reagan committee?

A To the best of my knowledge, it was the only

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substantial poll that was done by Art Finkelstein.

Q The remaining pages of this exhibit involve a number of other payments to Arthur J. Finklestein for consulting fees, reimbursed travel expenses.

What other functions did this company perform for the Reagan campaign?

A He was a political consultant.

Q By he, you mean?

A Art Finklestein was a political consultant.

Q Who is Ronald Finklestein?

A To the best of my knowledge, Ronald Finklestein is his brother who is his accountant.

Q He was not the consultant then?

A No, he is definitely not the consultant.

Q For what period of time was Arthur J. Finklestein a consultant, approximately?

A He became a consultant to the best of my knowledge in '79 and remained a consultant to us for several months into 1980.

Q What type of consulting did he do?

A Political.

Q Was Arthur J. Finklestein & Associates ever hired

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by the Reagan-Bush Committee, to your knowledge?

A I don't recall if they were or not.

Q The subpoena for document issued to your committee by the Commission requested poll or other survey results. These have not been produced.

Would the committee be willing to produce the results of this Iowa poll taken by Arthur J. Finklestein?

MR. FENSTER: No. It would not.

MS. WEISSENBORN: What basis do you have for objecting to that?

MR. FENSTER: They are privileged as part of the political process which is not within the ambit of the Federal Election Commission's inquiry.

MR. WHITEHEAD: We had a motion filed in connection with that particular specification, I believe. I think principally it was on the basis of burden since there were no specifics in there relating to all polls. That was --

MR. FENSTER: No specifics? I am not understanding.

MR. WHITEHEAD: No specific polls were mentioned in the subpoena. The specification was broad. The motion to quash before the Commission was, I think, principally on burden. That, of course, went before the commission. The

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Commission rejected the motion to quash. We have not enforced. We have not had the subpoena enforcement in the District Court.

It may become necessary to enforce the subpoena in the District Court. That is the reason for the request but I take it, you are taking the position at this juncture that you would not turn it over without a court order?

MR. FENSTER: At this juncture, we will not voluntarily disclose the results of polls.

MR. WHITEHEAD: On the basis of this?

MR. FENSTER: They are privileged as part of the First Amendment portion of the election process. They need not be disclosed under the Federal Election Commission's Rules and Regulations.

MR. WHITEHEAD: The First Amendment portion? Can you be more specific?

MR. FENSTER: I think the disclosure of those polls would compromise the first amendment privileges which are enjoyed without disclosure by the campaign organization and the candidates.

MR. WHITEHEAD: Are we talking about First Amendment privileges of freedom of speech association?

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MR. FENSTER: That is correct.

MR. WHITEHEAD: Fine.

MR. FENSTER: I think we have been through this whole subject in some considerable detail previously.

MR. WHITEHEAD: Not to my knowledge.

MR. FENSTER: If that is not the case, I will state it right now.

MR. WHITEHEAD: I want to know the position.

MR. FENSTER: There will be no volunteer disclosure of polls. That is correct.

BY MS. WEISSENBORN:

Q Did you personally ever see the results of a poll taken by Arthur J. Finklestein & Associates for any other committees?

A No, I did not.

MR. FENSTER: If the question infers that the witness may be aware that there exists such a poll, I think there should be a clarifying question as to whether the witness is aware.

BY MS. WEISSENBORN:

Q Are you aware that Arthur J. Finklestein did polling for other political committees?

A No, I am not.

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Q Did you ever discuss or did you ever have any discussions with a representative of Arthur J. Finklestein & Associates yourself?

A I spoke with Ronald Finklestein on an occasion.

Q The general topic of that discussion?

A When and how soon we were going to pay his bills.

Q You did not discuss any other types of Finklestein activities?

A No, I did not.

Q Did anyone on the Reagan Committee ever discuss with you knowledge they have of Finklestein activities with or involvement with other unauthorized committees?

A No.

MS. WEISSENBORN: Let's turn to the next vendor.

I will ask the reporter to mark the next documents K-1 through K-5.

(The documents referred to were marked Exhibits K-1 through K-5 for identification, copies of which are attached hereto.)

MS. WEISSENBORN: It consists of five expenditure reports submitted by the Reagan-for-President Committee shown expenditures made to media America between January 2, 1980 and

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October 29, 1980.

BY MS. WEISSENBORN:

Q Can you identify these documents?

A Yes.

Q Can you tell us what Media America is?

A Media America was an organization that we employed to do telephone fund raising.

Q Who at the Reagan-for-President Committee would have been responsible for hiring this particular company?

A Roger Stone.

Q The purposes of the Reagan-for-President expenditures to Media America shown on four of these reports is telephone -- actually two purposes, telephone banks and a bank and phone bank survey.

What specific services would these purposes have encompassed?

A To the best of my knowdge, Media America was employed to do fund raising via the telephone.

Q They would have provided the telephones; is that correct?

A Yes.

Q And the personnel?

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A Yes.

Q They would have provided the survey questions?

A Yes. They would have, to the best of my knowledge.

Q The second page -- it is the third page at the bottom lists promotional material as a purpose.

Do you know what that would have meant?

A To the best of my knowledge, that would be an error. That should say their telephone fund raising.

Q Did Media America ever place media ads, advertisements for the Reagan-for-President Committee?

A Not to my knowledge. They did not.

Q Did they for the Reagan-Bush Committee?

A No, they did not.

Q Can you tell us who the Reagan-for-President's principal contact would have been at the Media America?

A I can't recall his name.

Q Does the name Richard Gesky --

A Richard Gesky is accurate.

Q Were you personally aware that this company was also employed by NCPAC -- first of all, by NCPAC in 1980?

MR. FENSTER: I think you need to ask the witness a question. I think you need to establish whether or not that

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was the case because as you can understand, that is a classic "beat your mother" type question. So if you can establish that as a fact, fine. Otherwise, we will have to ask a different question.

MS. WEISSENBORN: According to reports submitted by NCPAC for 1980, they report expenditures made to Media America.

Were you aware that NCPAC had employed this company?

THE WITNESS: I was not.

BY MS. WEISSENBORN:

Q According to reports submitted by the North Carolina Congressional Club, expenditures were made by that committee to Media America in 1980.

Were you aware that they were also employed by the Congressional Club?

A I was not aware of that.

Q Lastly, Americans for Chance have also in their reports to the commission included expenditures made to Media America.

Were you aware that they were employing that same vendor?

A No, I was not.

Q Did you ever have any discussions with a

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representative of Media America personally?

A I had numerous discussions with Richard Gesky.

Q What was the subject of those, as you remember it?

A His bills.

Q Anything else?

A Nothing else.

Q Did you ever see any product produced by Media America for any unauthorized committee?

A No.

Q In 1980?

A No.

Q To your knowledge, did anyone else at the Reagan-for-President Committee --

A Not to my knowledge.

Q No one ever discussed this with you?

A No.

MS. WEISSENBORN: The next document I will ask the reporter to mark Exhibit L-1 through L-13.

(The documents referred to were marked Exhibits L-1 through L-13 for identification, copies of which are attached hereto.)

MS. WEISSENBORN: This exhibit is composed of 13 pages

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of reports filed by the Reagan-for-President Committee showing expenditures made to Ed Nichols Associates. And sometimes, too, Ed Nichols himself apparently.

MR. FENSTER: I hate to do this to you.

MR. WHITEHEAD: Off the record.

(Discussion off the record)

BY MS. WEISSENBORN:

Q Can you identify these documents?

A Yes, I can.

Q What is Ed Nichols Associates?

A It is an organization that for us did political direct mail.

Q Who at the Reagan-for-President Committee was responsible for hiring this firm?

A Charles Black.

Q The first and second pages and others in Exhibit L give as the purpose of the expenditures to Ed Nichols, as you said, direct mail expense.

What exact services would have been included in that?

A All the expenses incurred related to a political direct mail.

Q Would Ed Nichols Associates have prepared the copy

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of direct mail solicitations, to your knowledge?

A As I answered before, I am not certain who initiated the copy. Independent of who initiated it, all copy was approved by individuals involved, directly involved in the campaign, employed by the campaign.

Q Would Ed Nichols have supplied mailing lists for these direct mail solicitations, to your knowledge?

A To the best of my recollection, we would have purchased such lists. Who came up with the lists, who suggested them, made a final decision, I can't be certain.

Q The third page lists "consultant fee" as the purpose of an expenditure made to Ed Nichols.

What kind of consulting would that have been?

A He would consult the campaign committee on the visibility of doing the political direct mail pieces, certain places, certain ways, basically a consultant to us.

Q Would payment have been made to him separate from his firm? What was the arrangement?

A The payment would have been made to his firm. This one, for instance, says Ed Nichols. I think very likely the check could say Ed Nichols & Associates to be quite honest. To the best of my recollection, he always billed through his

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firm.

Q There are also expenditures made for travel reimbursements. Was that part of his consulting activities?

A Yes, it certainly was.

Q On the eighth page, the purpose of the expenditure is "telephone banks".

What exact services would Ed Nichols Associates have provided in this regard?

A To the best of my recollection, I can't tell you exactly what he would have done with telephone banks other than what would have been similar to that which was done by another group that did our telephone banks.

I don't recall him ever doing any telephone banks. So I can't say I imagine that he was overlapping with another group that did telephone banks.

However, very likely he could have. The answer is, I do not know.

Q Was Ed Nichols Associates ever employed by the Reagan-Bush Committee?

A No.

Q Then the last page shows a reimbursement payment to Ed Nichols in September of 1980 by the Reagan-Bush Committee

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for refreshments.

Do you have any idea what that involved?

A I have no idea what that involved.

Q According to reports submitted by NCPAC to the Commission, Ed Nichols Associates was also employed by that committee during 1980.

Were you aware of that?

A I was not aware of that.

Q The same is true of the Fund for Conservative Majority. Their report shows expenditures made to Ed Nichols and Associates in 1980.

Were you aware of that?

A I was not aware of that.

Q Did you ever yourself speak to Ed Nichols or anyone associated with his firm during 1980?

A Lots of times.

Q About?

A Bills.

Q About any other topics that you remember?

A The conversations have been general. It would often train to discussing how things were going in different States, et cetera. We had a relationship so that the discussion would

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go something other than just when are you going to pay me.

Q Do you remember discussing his work for another committee?

A No. I do not.

Q The next vendors, perhaps it would be easier to start out with at least to just list them and ask or take the one at a time and ask what your relationship would have been to them.

MR. WEIDENFELD: May we go off the record?

MR. WHITEHEAD: Sure.

(Discussion off the record)

MS. WEISSENBORN: I think I would like to modify the last question by having one more exhibit introduced and that is Exhibit M.

(The document referred to was marked Exhibit M for identification, a copy of which is attached hereto.)

BY MS. WEISSENBORN:

Q This exhibit is a copy of a report filed with the Commission by the Reagan-Bush Committee -- Texas, showing expenditures made to Communications Specialists, Inc., in October of 1980.

Can you identify this particular document?

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A It appears to be a sheet from our Federal Election Report.

Q Who would have been the person, to your knowledge, who would have been responsible for hiring Communications Specialists, Inc.?

A I do not know who that individual would be.

Q The fact that it is marked "Reagan-Bush Committee -- Texas," does that mean that it would have been authorized by someone in the Texas headquarters, probably?

A It would have been authorized by somebody in the Texas headquarters or someone in the national office in charge of the Texas headquarters.

Q The person in the national headquarters would have been who?

A I don't recall.

Q Would the name Rick Shelby sound correct?

A Rick Shelby could be one of those individuals. Yes, he certainly was involved in that.

Q According to reports filed by Americans for Change with the Commission, Americans for Change also employed Communications Specialists, Inc., during the general election period.

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Were you aware of such a relationship between Americans for Change and this vendor, Communications Specialists?

A No.

Q Did you have any contact yourself with anyone from Communications Specialists?

A No. I do not recall any such contact.

Q For the remainder of these vendors, unless it seems wise otherwise, perhaps we could go through them by name instead of introducing exhibits and you could tell us what your relationship was.

First of all, Diversified Direct, Inc. Is it correct that the Reagan-for-president Committee did make expenditures to Diversified Direct?

A Yes, that is correct.

Q What relationship, if any, did you have with representatives of Diversified Direct?

A I don't recall any specific contact that I had with individuals in that particular company. I am certain there was contact with my staff, though, because the bills did come in regularly.

Q On a number of Diversified Direct invoices, the name Cheryl Swayne appears. Can you tell us who she was?

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A Yes, Cheryl worked for Roger Stone, who was in charge of the direct mail operation. As a result, since they had a budget, all expenditures that were related to the direct mail operation went through here. She confirmed that indeed she were authorized and then sent them to my operation in California.

Q The second vendor is Telepost or also sometimes listed as Telecommunications Independent Industries, Inc.

Is it correct that the Reagan-for-President Committee did make expenditures to Telepost?

A Yes, that is accurate.

Q Did you have any contacts with a representative of Telepost yourself?

A The situation would be the same as the one we just described.

Q Would Cheryl Swayne have been involved in those?

A I believe so. I believe Telepost was a similar firm.

Q The next one is Wyland & Associates.

Are you familiar with that?

A Yes.

Q Is it correct that the Reagan-for-Presidient

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Committee made expenditures to Wyland & Associates?

A Yes.

Q Again, Cheryl Swayne's name appears on memoranda and invoices involving Wyland & Associates.

Was her relationship with that organization the same?

A Yes, it was.

Q So is it correct, then, that it would have been Roger Stone and his workers who would have contacted Wyland?

A Yes.

Q The next one is Envelopes Unlimited.

Are you familiar with that name? They are located in Rockville, Maryland?

A Yes. I am vaguely familiar with that name.

Q According to the committee, it was the Reagan-Bush Committee that apparently employed their services and the printing, office supplies and so forth.

Do you have any idea what kind of printing that would have been?

A No, I don't. If this is the Reagan-Bush Committee, I do not recall.

Q What is the distinction?

A I was just under the impression that that was a

0304●1061

similar group to the ones we were referring to but, obviously, I am inaccurate on that. I would have to look at the report to refresh my memory.

MS. WEISSENBORN: Let's do that. Let's introduce just that one.

MR. FENSTER: Which one?

MS. WEISSENBORN: It should be the third from the bottom of the pile.

Shall we mark this?

MR. FENSTER: What page?

MS. WEISSENBORN: Let's mark this Exhibit N-1 through 7.

(The documents referred to were marked Exhibits N-1 through N-7 for identification, and copies are attached hereto.)

MR. FENSTER: Off the record.

(Discussion off the record)

BY MS. WEISSENBORN:

Q First of all, can you identify the documents?

A Yes, I can.

Q Having looked at the documents, do you recall what type of printing they would have performed?

A I am afraid I do not.

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Q According to reports filed with the Commission by both the National Conservative Political Action Committee and the Americans for Change, this company was also employed by those committees; were you aware of this?

A I was not aware of that.

Q Also, I think just for the record, I should back up a little bit as far as Diversified Direct and Telepost are concerned to say that according to reports filed with the Commission by fund for conservative majority by the National Conservative Political Action Committee and by Congressional Club, these three committees also used the services of Diversified Direct during 1980.

Were you aware of this?

A No, I was not.

Q And with Telepost, according to reports filed by the Fund for Conservative Majority with the Commission, Telepost was also used by that committee in 1980.

Were you aware of that?

A No, I was not aware of that.

Q This is a Reagan-for-President vendor named Tri-State Envelope Corporation.

Does that sound familiar?

3004041055

A Yes, that sounds familiar.

Q What would have been the service that Tri-State performed for the Reagan-for-president Committee?

A To the best of my recollection, they would have supplied envelopes for direct mail.

Q Strictly, no printing or anything, just the envelope itself?

A I really don't know. I don't know if they also do printing.

Q The last one is Bedford Printing Company in Raleigh, North Carolina.

Do you remember that one at all?

A The name is familiar, but as to what they did exactly for us, I do not know.

Q According to an invoice, which we have received, I assume, as a result of the subpoena, it shows 20,000 petitions and that they were ordered by Tom Lucas.

Who was Tom Lucas? Do you know?

A The name is familiar. I do not recall exactly what he did for us.

Q To your knowledge, was he located in a North Carolina headquarters office?

8304010354

A I don't really know.

Q According to reports filed with the Commission by the North Carolina Congressional Club, the same vendor was used by that committee.

Were you aware of that fact?

A I was not aware of that.

Q Do you have anything you would like to add?

MR. FENSTER: The witness is not volunteering any information.

MS. WEISSENBORN: All right. Then that ends this deposition.

(Whereupon, the deposition in the above-entitled matter was concluded.)

(I have read the foregoing pages 3 through 82, inclusive, which contain a correct transcript of the answers given by me to the questions therein recorded.)

Angela M. Buchanan

ANGELA BUCHANAN

8304041065

CERTIFICATE OF NOTARY PUBLIC

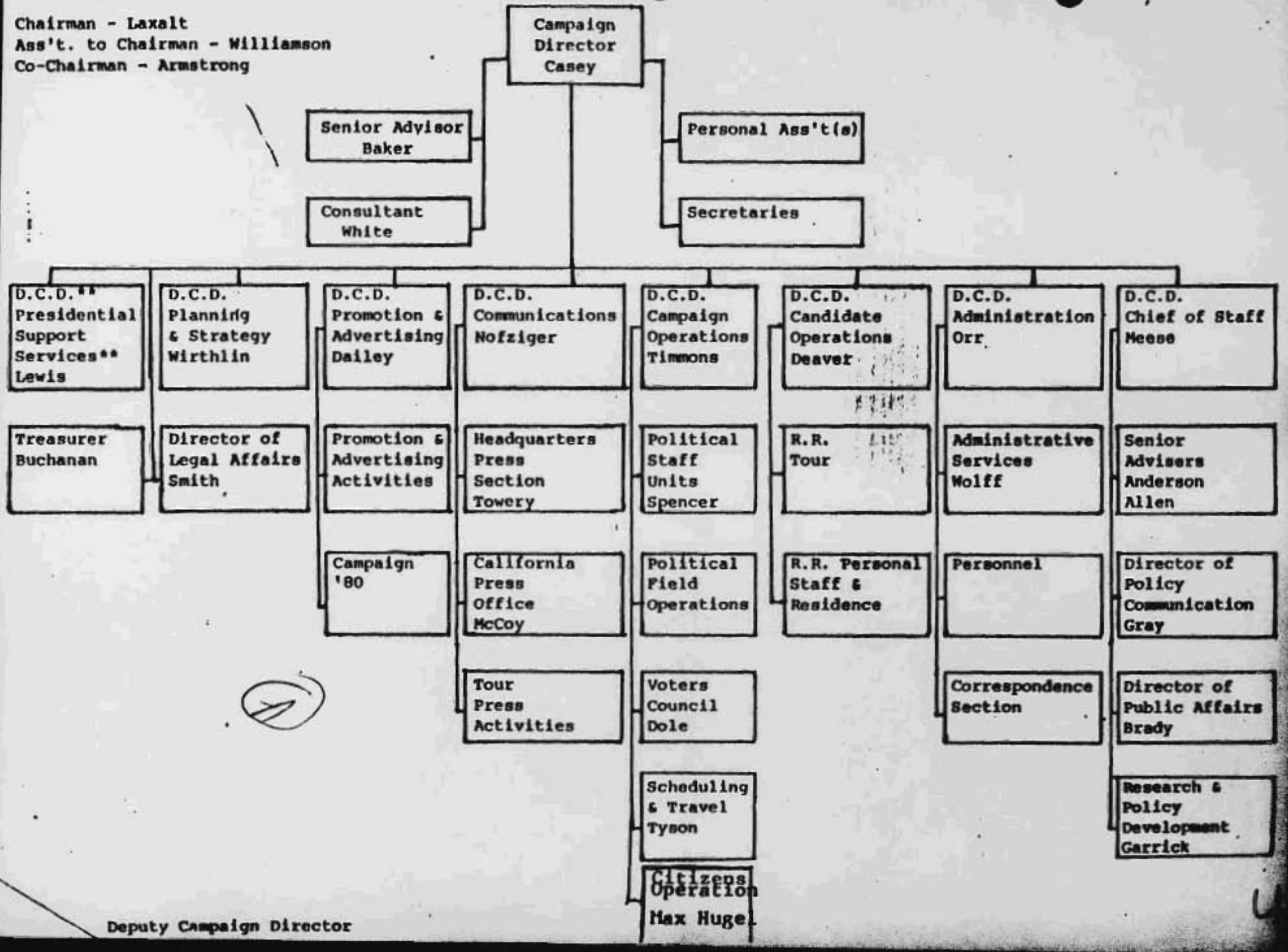
I, Raleigh E. Milton, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and thereafter reduced to typewriting under my direction; that the said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken, and further that I am not a relative or employee of any attorney or counsel employed by the party thereto, nor financially or otherwise interested in the outcome of the action.

Notary Public for the
District of Columbia

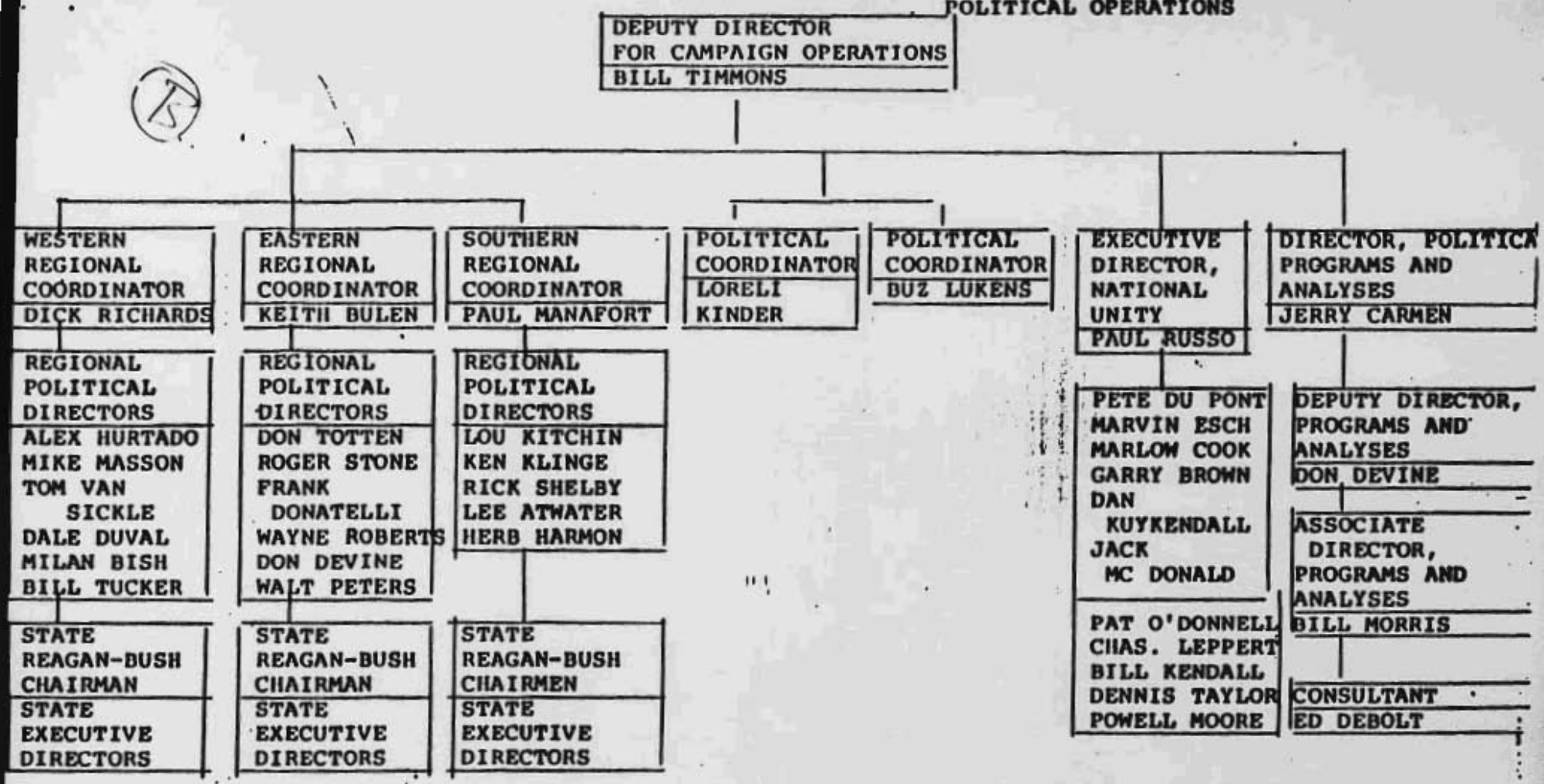
My commission expires:
October 15, 1986

8304010456

Chairman - Laxalt
Ass't. to Chairman - Williamson
Co-Chairman - Armstrong



POLITICAL OPERATIONS



EASTERN

OFFICE OF POLITICAL FIELD OPERATIONS: COORDINATORS AND REGIONAL DIRECTORS

(as of August 8, 1980/BT)

EASTERN COORDINATOR:
KEITH BULEN
c/o Reagan Bush Committee
901 South Highland Street
Arlington, VA 22204
703-685-3470 (RBC)

SOUTHERN COORDINATOR:
PAUL MANAFORT
c/o Reagan Bush Committee
901 South Highland Street
Arlington, VA 22204
703-685-3470 (RBC)
683-6612 (o)
425-5274 (r)

WESTERN COORDINATOR:
DICK RICHARDS
c/o Reagan Bush Committe
901 South Highland Stree
Arlington, VA 22204
703-685-3470 (RBC)
801-621-4432 (o)
801-479-9028 (r)

EASTERN REGIONAL POLITICAL DIRECTORS:

FRANK DONATELLI: OH,PA
c/o Reagan Bush Committee
901 South Highland Street
Arlington, VA 22204
703-685-3470 (RBC)

DON DEVINE: MD,DE,D.C.
Reagan Bush Committee
901 South Highland Street
Arlington, VA 22204
703-685-3470 (RBC)
301-933-6014 (r)

WAYNE ROBERTS: VT,RI,MA,ME,NH
Reagan Bush Committee
Jeffersonville, VT 05464
802-644-5749, 8862

ROGER STONE: NY, CT
435 North Lee Street
Alexandria, VA 22314
703-683-6612 (o)
836-6965 (r)

DON TOTTEN: MI,WI,IL,IN
Box 94576
Schaumburg, IL 60194
312-882-7079 (RBC)
882-3851 (o)
882-0738 (o)
885-7403 (h)

WALTER PETERS: NJ
16 Pin Oak Trail
Medford, NJ 08055
609-695-2860 (o)
654-6542 (r)

SOUTHERN REGIONAL POLITICAL DIRECTORS:

LEE ATWATER: AL,GA,SC
c/o Reagan Bush Committee
P.O. Box 11896
Columbia, SC 29211
803-252-7340 (RBC)

HERB HARMON: FL
P.O. Box 311
Tallahassee, FL 32302
904-222-7920 (RNC)
224-0374 (o)
386-1588 (r)

LOU KITCHIN: KY,TN,NC
5275 London Drive
Atlanta, GA 30327
404-952-8151 (o)
255-3579 (r)
252-4573 (r)

KENNY KLINGE: MO,AR,LA,MS
c/o Reagan Bush Committee
901 South Highland Street
Arlington, VA 22204
703-685-3470 (RBC)
549-9105 (r)

PAUL MANAFORT: WV, VA
(see address/phone above)

RICK SHELBY: TX, OK
917 N.W. 39th Street
Oklahoma City, OK 73118
512-477-8700 (o)
405-524-3486 (r)

WESTERN REGIONAL POLITICAL DIRECTORS:

MILAN BISH: SD,NB,KS
Box 1365
Grand Island, NB 68801
308-384-8582 (o)
382-4412 (r)

DALE DUVALL: WA,OR,ID,MT
222 N. Wall, Suite 310
Spokane, WA 99201
509-624-4372 (o)
624-2703 (r)

ALEX HURTADO: NV,CO,UT
1460 Washington Blvd.
Ogden, UT 84404
801-621-6601
773-6220

MIKE MASSON: ND,WY,NM,AK
725 West McDowell Rd.
Phoenix, AZ 85007
602-257-8525 (o)
952-0236 (r)

STU SPENCER: CA
c/o Reagan Bush Committe
901 South Highland Stree
Arlington, VA 22204
703-685-3520 (RBC)
714-979-7151 (o)

TOM VAN SICKLE: AZ,HI
6991 E. Camelback Rd.
Scottsdale, AZ 85251
602-941-1922 (o)
946-2487 (r)

BILL TUCKER: IA,MN
Tucker & Combs S. 2050
Western Fed. Savings
Denver, CO 80202
(303) 571-5291 (o)

Exhibit A

September 1, 1980

MEMORANDUM TO: All Deputy Directors

FROM: Verne Orr

SUBJECT: Expense Authorizations

We are receiving requests for expense authorization from numerous individuals. Occasionally, when it appears to be an emergency, we have approved oral requests.

In one instance, such an oral approval was subsequently not accepted by the cost center involved.

To eliminate confusion, following is a list of individuals we understand are authorized to obligate their respective cost centers. If you wish additions or deletions for your cost center please let me know.

Chairman

Bill Casey
Jim Baker
Barbara Hayward
Mary Costello

Research

Ed Meese
Bob Garrick

Political

Bill Timmons
Stu Spencer
Stan Anderson

Citizens Groups

Max Hugel
Bob Turnbull

Scheduling

Chuck Tyson
Marty Artiano

Press

Lyn Nofziger
Rose Marie Monk
Ken Towery

Polling

Dick Wirthlin

Vice Presidential

Dean Burch
Charles Greenleaf

Anne Armstrong

Maria Downs

Treasurer

Bay Buchanan
Neal Peden
Scott McKenzie

Administration

Verne Orr
Otto Wolff

8304041070

Max Bugel X3681
Bob Turnbull X3582

13 Aug 80

CITIZEN GROUPS	CHM/COUNCIL	DESK OFFICER	O/C	M/D	PLAN
SSOCIATIONS—X 3586		Bob Brouse			
LACK	council	Art Teele			
USINESS—X 3570		John Jachym Tom Schaaf			
EMOCRATS					
HURCH GROUPS—X 3578	council	Bill Chasey Bob Billings			
ARM—X 3573	council	Seeley Lodwick Dick Lyng			
ISPANICS—X 3571	council	Alex Armendaris			
EWISH—X 3580	coalition				
LABOR—X					
NAT'L—X 3588		Gene Rossides			
O'SEAS—X 3681		Tanya Talenti			
PROF— X 3584	council	Tom Lias			
SENIORS—X 3871		Jean Berghaust			
SPORTS—X 3586		Tanya Metaksa			
VET 84-6500		Bill Ayres			
YOUTH—X 3569		Steve Antosh			

REAGAN FOR PRESIDENT L SMITH
9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

4-06R427S205003 07/24/79 ICS IPMMTZZ CSP FCHA
2 3024280624 MGM TDMT YORKLYN DE 07-24 0642P EST

ROBERT HECKMAN CHAIRMAN FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD
ARLINGTON VA 22209

THIS IS A CONFIRMATION COPY OF A PREVIOUSLY PHONE-DELIVERED TELEGRAM

IT HAS BEEN BROUGHT TO MY ATTENTION THAT YOU ARE RAISING FUNDS FOR AN INDEPENDENT AND UNAUTHORIZED COMMITTEE ON MY BEHALF. I ASK THAT YOU IMMEDIATELY STOP THIS EFFORT. I BELIEVE THAT YOU AND YOUR GROUP ARE HONEST SUPPORTERS, HOWEVER YOUR INDEPENDENT EFFORTS CAN ONLY HINDER THE CAMPAIGN EFFOPTS OF REAGAN FOR PRESIDENT, MY ONLY AURTHORIZED COMMITTEE

RONALD REAGAN
9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

1844 EST

MGMCOMP MGM

TO REPLY BY MAILGRAM SEE REVERSE SIDE FOR WESTERN UNION'S

83040731075

AFFIDAVIT OF

PAUL LAXALT

DISTRICT OF COLUMBIA) ss.

I, PAUL LAXALT, being first duly sworn, do hereby depose and say:

1. Since 1975 I have served as United States Senator from the state of Nevada. Prior to my election and subsequently I have participated actively in the political process at the national, state, and local levels. Before becoming a United States Senator, I was for a number of years a practicing attorney in Carson City, Nevada; I have also served as Governor and Lieutenant Governor of Nevada.

2. During the 1976 campaign for the Republican nomination for the presidency, I served as Chairman of the Reagan for President Committee.

3. In the 1980 primary campaign just recently concluded, I again served as Chairman of the Reagan for President Committee. I am now Chairman of the Reagan for President General Election Committee. In these respective positions I have had the occasion to become generally familiar with the requirements of the Federal Election Campaign Laws as they apply to campaign contributions, and other related matters.

4. I have had occasion to examine the Complaint filed before the Federal Election Commission by the Carter-Mondale Reelection Committee, Inc., and the Democratic National Committee against Ronald Reagan et al.

5. Based upon my knowledge and experience in the Reagan campaign, the central charge contained in the Complaint, namely: "that Mr. Reagan and his associates have chosen to try

(6)

to 'get around' the [Federal campaign] law [and] to coordinate contributions through political fronts claiming to be 'independent' committees" is baseless and without any foundation in fact.

6. Indeed, the often-stated policy of the Reagan campaign has been and will continue to be not to stimulate or encourage the formation of independent expenditure groups and not to cooperate with, or give prior consent to, or consult with, or make requests or suggestions to any individuals or groups making independent expenditures in support of the Reagan candidacy. This policy was reiterated in meetings held with all key Reagan campaign staff personnel immediately following the conclusion of the Republican National Convention. I am further informed that prior to the convention this same policy against cooperation with independent expenditure efforts was repeatedly stated by those responsible for compliance with the Federal Election Campaign Laws to headquarters, regional and field personnel during the Reagan primary campaign.

7. Given my experience in the Reagan campaigns of 1976 and 1980, I can state unequivocally that the advantages held by an incumbent president over a primary or general election challenger are so immense as to be almost insuperable. A president has free and instant access to the national media from his White House doorstep. By contrast, a challenger must expend scarce campaign funds to travel and engage in various campaign activities in order to attract any significiant media attention.

8. The result sought by the complainants to deprive the Reagan-Bush campaign of its only feasible source of campaign funds based upon the chimerical expectations of expenditures by

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groups independent of and unauthorized by our campaign would torpedo the Reagan-Bush effort and initially guarantee the absence of a freely and fairly-contested presidential election in the fall.

9. Any delay or denial of public funds to the Reagan-Bush general election campaign at this stage would cripple our campaign effort, and irreparably injure our ability to present our case to the American people. At this point, given the amount of time remaining between now and the general election as well as the $1,000 per person contribution limit, there is no way to raise from private sources adequate funding for the general election campaign.

10. This fundamental point was made most effectively by my colleague Robert Strauss, the current Chairman of the Carter-Mondale reelection committee, in testimony before the Congress in 1976:

> My responsibilities as Chairman of the Democratic National Committee, make me focus on the incalculable problems faced by presidential candidates as long as the status of the FEC remains in question. Most of our candidates cannot sustain even a lapse of a few days in the payment of federal matching funds. Many of our campaigns are operating on a day-to-day cash flow. A time lapse in the certification and distribution of federal funds could be so disruptive to the political process that it could have a dangerous impact on the outcome of both the Democratic and Republican nominating systems. This must be avoided. [Emphasis supplied]

This statement is just as valid today in the general election context as it was during the primary campaigns of 1976.

11. Based upon my previous political experience, were a court to grant any form of temporary injunctive relief in connection with the Reagan-Bush request for certification of

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eligibility for federal campaign funds, it could have drastic political consequences beyond those caused by the interruption in public funding. Such an action would inevitably -- even though mistakenly -- be misperceived by some members of the public as a judicial determination that the Reagan campaign had done something unlawful or improper, even though nothing could be futher from the truth. Given the sensitivity of the American public to charges of misconduct by elected officials, the corrosive impression created by the initial adverse publicity attending such a judicial action could never be completely removed even after the Reagan campaign was completely vindicated, as it assuredly would be.

12. The result sought by the complainants would leave President Carter in full possession of his pre- and post- convention campaign war chests provided by the public in addition to the vast professional staff and other government resources available to him as President. In addition, he will be principally featured at the publicly-funded events of the Democratic National Convention in further promotion of his candidacy. In contrast, Ronald Reagan and George Bush would be grounded with no campaign funds whatsoever. They would be effectively denied their basic First Amendment rights to communicate with the American people. The Congress never contemplated such an unjust result when it passed the campaign laws which are the subject of the instant complaint.

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13. The foregoing statements are true and correct to the best of my knowledge, information, and belief.

PAUL LAXALT

Subscribed and sworn to before me this 23rd day of July 1980.

NOTARY PUBLIC

My Commission Expires 1-1-82

330404 1077

TO: North Carolina Reagan Bush Committee Leadership

FROM: Loren A. Smith
Chief Counsel L.A.S.

RE: REAGAN BUSH COMMITTEE RELATIONS WITH NORTH CAROLINA GOP.

DATE: September 4, 1980

Per your request I am setting forth the following guidelines for our campaign's relationship with the party. The reason this presents a potential problem, as I understand it, is that the North Carolina GOP has close relations with the North Carolina Congressional Club (NCCC) the group headed by Senator Helms that is making independent expenditures on behalf of the Reagan Bush ticket. These guidelines are designed to comply with the law and allow our campaign to effectively function. Both goals are possible and will be achieved.

1. We may work with any unit of the North Carolina GOP as a unit, as long as that group is not involved in any funding of, control of, or joint office with any independent expenditure effort.

2. We should discourage state and local GOP units or their leadership from working with independent expenditure groups. Federal law considers a political party as incapable of making independent expenditures on behalf of its nominees.

3. In working with a state or local party unit all individuals in that unit who are involved with any independent expenditure should be excluded from participation with the joint party--Reagan-Bush effort or project. While a party unit is not tainted by the involvement of some of the members with an independent expenditure, we should be cautious in dealing with such a party unit to avoid any appearance of coordination between our campaign and the independent expenditure efforts.

4. We may deal with party leaders, as party leaders, who are involved in independent expenditure efforts. However, we should make it clear to them that no discussion of any independent expenditure activity will occur or is such activity encouraged by the Reagan Bush campaign. Further, we should only deal with such individuals on matters where it is necessary to work with them in order to work with the Republican Party. We don't even want to give

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the appearance of coordination with an independent expenditure effort. The same rule should apply to the campaigns of other candidates that have involvement with Reagan-Bush oriented independent expenditure groups.

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JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 5

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 23	1035AM	FORT WORTH	TX	817 731 5646			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 23	348PM	FR KANS CY	MO	816 333 6711	J	16	8.39
7 24	247PM	RALEIGH	NC	919 828 7207			
		FR ALEX	VA	703 524 4000	E	19	7.49
7 24	1237PM	CULPEPER	VA	703 825 1776	A	1	.42
7 25	632PM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	F35%	4	2.38
7 25	627PM	DOYLESTOWN	PA	215 345 4040			
		FR ALEX	VA	703 524 4000	F	3	1.95
7 25	616PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	F35%	6	2.99
7 25	1020AM	METAMORA	MI	313 678 2317			
		FR ALEX	VA	703 524 4000	E	3	2.15

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C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 6

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	137PM	FARMINGTON	UT	801 867 5014			
		FR ALEX	VA	703 524 4000	E	6	3.39
7 25	111PM	WATERTOWN	NY	315 782 7513			
		FR ALEX	VA	703 524 4000	E	4	2.46
7 25	539PM	SALT LAKE	UT	801 355 1993			
		FR ALEX	VA	703 524 4000	F35%	35	10.15
7 25	624PM	PENSACOLA	FL	904 434 7534			
		FR ALEX	VA	703 524 4000	F	2	2.15
7 25	1015AM	BIRMINGHAM	AL	205 326 0801			
		FR ALEX	VA	703 524 4000	E	3	2.15
7 25	1023AM	BAY CITY	MI	517 894 0639			
		FR ALEX	VA	703 524 4000	E	2	2.15
7 25	516PM	BOISE	ID	208 377 6421			
		FR ALEX	VA	703 524 4000	F35%	10	4.17

942 05

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C&P Tel

JUL 26 80 703 522 2800

- DETAIL OF ITEMIZED CALLS - PAGE 7

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
7 25	854AM	MODESTO	CA	209 522 6572			
		FR ALEX	VA	703 524 4000	E	14	6.75
7 25	535PM	SPRINGFLD	MO	417 836 1125			
		FR ALEX	VA	703 524 4000	F35%	11	4.02
7 25	527PM	SPRINGFLD	MO	417 836 1126			
		FR ALEX	VA	703 524 4000	F	1	2.15
				SUBTOTAL			209.34
		CALLS FROM 703 522 2801					
6 27	545PM	MARCUSHOOK	PA	215 485 0154	B35%	2	.48
6 27	536PM	ANCHORAGE	AK	907 276 4500	B	3	1.42
6 30	253PM	CULPEPER	VA	703 825 5100	A	5	1.50
7 3	1011AM	TOWSON	MD	301 321 0838	A	4	1.19
7 8	317PM	BIRMINGHAM	AL	205 326 0801	A	3	1.25
7 8	500PM	ANCHORAGE	AK	907 276 2627	B	16	7.06
7 11	356PM	TALLAHASSE	FL	904 224 3207	A	1	.53

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- DETAIL OF ITEMIZED CALLS - PAGE 8

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 18	242PM	HABL SCHML	TX	713 441 3101	A	12	4.48
10 18	513PM	WANTAGH	NY	516 785 5564	B35%	4	.92
10 20	748PM	SANANTONIO	TX	512 826 4795	C60%	1	.20
10 20	322PM	SANANTONIO	TX	512 622 1851	C60%	1	.20
10 20	112AM	AUSTIN	TX	512 327 3015	C60%	1	.20
10 20	321PM	SANANTONIO	TX	512 824 8638	C60%	1	.20
10 20	1127AM	SANANTONIO	TX	512 826 0152	C60%	16	2.36
10 20	322PM	WETMORE	TX	512 494 0900	C60%	1	.20
10 20	735PM	SANANTONIO	TX	512 341 6538	C60%	1	.20
10 20	115AM	FRATT	TX	512 656 2500	C60%	1	.20
10 22	421PM	TROY	AL	205 566 3000	A	2	.84
10 23	612PM	TROY	AL	205 566 3000	B35%	1	.32
10 23	701PM	SANANTONIO	TX	512 735 5987	B35%	2	.57
10 23	812PM	SANANTONIO	TX	512 735 5987	B35%	4	1.04
10 25	435PM	SANLEANDRO	CA	415 352 0511	A	1	.54
210 04							

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703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 10

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 29	308PM	JACKSON	MS	601 354 6541	A	3	1.18
10 30	1155AM	TROY	AL	205 566 3000	A	4	1.52
10 31	204PM	TAMPA	FL	813 877 9502	A	1	.50
10 31	1155AM	AUSTIN	TX	512 472 7705	A	1	.52
10 31	850PM	INGLEWOOD	CA	213 670 5161	B35%	1	.35
10 31	125PM	TRENTON	NJ	609 292 8700	A	9	2.84
11 1	751PM	NEWINGTON	CT	203 666 5239	B35%	8	1.85
				SUBTOTAL			112.09
		CALLS FROM 703 524 4402					
10 2	258PM	BOSTON	MA	617 725 8087	A	10	3.54
10 4	302PM	LOSANGELES	CA	213 688 2780	A	2	.92
10 9	958AM	BURLINGTON	VT	802 864 9339	A	1	.50
10 10	505PM	POWELL	TN	615 947 8957	B35%	5	1.19
10 11	529PM	BURLINGTON	VT	802 864 9339	B35%	5	1.20
10 11	502PM	POWELL	TN	615 947 8957	B35%	2	.53
210 04							

NOV 2 79

703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 9

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 25	316PM	AUSTIN	TX	512 472 7765	A	1	.52
10 25	310PM	SANANTONIO	TX	512 226 2331	A	1	.52
10 26	1218PM	MONTGOMERY	AL	205 262 0007	A	1	.50
10 26	1219PM	MONTGOMERY	AL	205 832 4550	A	1	.50
10 26	354PM	PITTSBURGH	PA	412 644 3400	A	3	1.04
10 27	526PM	NORTHPORT	NY	516 754 1447	C60%	26	3.38
10 27	1111AM	CLOSTER	NJ	201 767 8824	C60%	15	1.97
10 28	521PM	MONTGOMERY	AL	205 262 6007	B35%	2	.54
10 28	146PM	SANANTONIO	TX	512 824 8101	C60%	10	1.50
10 28	402PM	MONTGOMERY	AL	205 281 1071	C60%	1	.20
10 28	406PM	CULLMAN	AL	205 796 2232	C60%	27	3.73
10 29	400PM	TAMPA	FL	813 877 9502	A	1	.50
10 29	355PM	CLEARWATER	FL	813 796 7234	A	1	.50
10 29	357PM	CLEARWATER	FL	813 441 1743	A	1	.50
10 29	311PM	TRENTON	NJ	609 292 3700	A	6	1.94
210 04							

I Thru

8 3 0 4 0 4 3 1 0 8 2

TOLL 703 524 4400 CUS 210 BO 004 CS MRT FILE *
BILL DATE DEC 02 79 MO 2
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD BA 2125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNT	STCD	RAOCBC/CONN	C
1	1126	HOUSTON	TX	713 522 1111	A	3	3.42	J1[illegible]*	D2	2917
2	1126	HOUSTON	TX	713 522 1111	A	1	.52	J1[illegible]*	D2	0915
3	1127	AUSTIN	TX	512 478 5644	A	2	1.96	J1[illegible]*	D2	1715
4	1127	SANANTONIO	TX	512 824 7511	A	1	.52	J1[illegible]*	D2	1500
5	1127	ROCKFORD	IL	815 964 1247	A	4	1.52	J1[illegible]*	D2	1103
6	1128	TROY	AL	205 566 2220	A	2	.54	J1[illegible]*	D2	1248
7	1128	BIRMINGHAM	AL	205 979 7322	[illegible]	1	.32	J1[illegible]*	D2	2122
8	1128	MONTGOMERY	AL	205 832 4852	[illegible]	1	.32	J1[illegible]*	D2	2175
9	1128	PITTSBURGH	PA	412 644 3477	A	15	4.64	J1[illegible]*	D2	1111
10	1128	BIRMINGHAM	AL	205 870 7325	[illegible]	1	.32	J1[illegible]*	D2	1987
11	1132	NORTHPORT	NY	516 754 1447	A	6	2.72	J1[illegible]*	D2	1239
12	1130	CULLMAN	AL	205 736 2242	A	2	.52	J1[illegible]*	D2	1936
13				SUBTOTAL			171.68			0000

PAGE

ORIGINATING TERMINAL ID. 8721

TOLL 703 524 4400 CUS 210 BO 004 CS MRT FILE *
BILL DATE DEC 02 79 MO 2
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD BA 0125 RP XX PRIOR TOLL 357
TAX 11 TAR 399 HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNT	STCD	RAOCBC/CONN	C
1		CALLS FROM		703 524 4401					3000	
2	11 2	NORMAN	OK	405 325 3916	B35	2	.57	J15*	D2	1752
3	11 5	PROVIDENCE	RI	421 941 8888	B35	22	5.17	J15*	D2	2013
4	11 5	BOSTON	MA	617 523 1450	A	23	7.96	J1[illegible]*	D2	1451
5	11 6	IOWA CITY	IA	319 353 2171	A	2	.54	J1[illegible]*	D2	1121
6	11 6	ROCKFORD	IL	815 964 1247	B35	2	.38	J15*	D2	1613
7	11 8	DORCHESTER	MA	617 825 3212	A	3	1.16	J1[illegible]*	D2	1239
8	1113	AUSTIN	TX	512 478 5644	B35	1	.33	J15*	D2	1979
9	1113	MANASSAS	VA	703 361 9422	B	21	6.24	J15*	D2	1959
10	1114	INGLEWOOD	CA	213 672 2121 ✓	B35	9	2.32	J15*	D2	2746
11	1115	AUSTIN	TX	512 478 5644	A	11	4.12	J1[illegible]*	D2	2957
12	1115	NORTHPORT	NY	516 754 1447	A	3	1.10	J1[illegible]*	D2	1359
13	1119	MOBILE	AL	205 433 8431	A	2	.54	J1[illegible]*	D2	1903
14	1126	KISSIMMEE	FL	305 846 4107	A	8	2.28	J1[illegible]*	D2	1229
15	1127	HOUSTON	TX	713 522 1111	A	14	3.76	J1[illegible]*	D2	1916

PAGE

ORIGINATING TERMINAL ID: 8721

Thanks

NOV 2 80

8304013 0083

- DETAIL OF ITEMIZED CALLS - PAGE 83

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 15	732PM	CRITTENDEN VA	804 238 2398	B	4	.91
10 15	500PM	FREDERICK MD	301 662 8156	B35%	1	.26
10 15	707PM	LYNCHBURG VA	804 384 8624	B	1	.31
10 15	742PM	PORTSMOUTH VA	804 488 7696	B	4	.91
10 15	740PM	LYNCHBURG VA	804 384 8624	B	2	.51
10 15	756PM	COURTLAND VA	804 653 2333	B	6	1.31
10 15	805PM	MANASSAS VA	703 361 1798	B	3	.41
10 16	933PM	KILMARNOCK VA	804 435 6430	B	2	.49
10 16	847PM	DAHLGREN VA	703 663 2072	B	3	.60
10 16	1132AM	MECHNICSVL VA	804 746 3889	A	2	.76
10 16	832PM	NEWPT NEWS VA	804 596 8197	B	2	.51
10 16	859PM	CHARLOTSVL VA	804 293 2148	B	2	.49
10 16	919PM	AMHERST VA	804 946 5935	B	4	.91
10 16	852PM	DANVILLE VA	804 792 4261	B	3	.77
10 17	716PM	RICHMOND VA	804 231 2136	B	2	.49

210 05

NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 84

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 17	707PM	RICHMOND VA	804 285 0948	B	2	.49
10 17	1208PM	LEESBURG VA	703 777 4400	A	4	1.08
10 17	649PM	NEW MARKET VA	703 740 3725	B	2	.49
10 17	705PM	RICHMOND VA	804 264 6363	B	1	.29
10 17	652PM	BERRYVILLE VA	703 955 1103	B	1	.27
10 20	1206PM	RICHMOND VA	804 644 6709	A	2	.76
10 20	457PM	OGDENSBURG NY	315 393 5411	A	5	1.94
10 20	602PM	WOODLAWN MD	301 265 1284	B35%	3	.52
10 20	909PM	VIRGINABCH VA	804 425 1098	B	1	.31
10 21	1140AM	HAYMARKET VA	703 754 7128	A	2	.60
10 22	554PM	WINSTN SAL NC	919 748 9199	B35%	17	3.84
10 23	615PM	WINSTN SAL NC	919 748 9199	B35%	8	1.85
10 24	653PM	WOODLAWN MD	301 265 1284	B35%	1	.24
10 27	540PM	WINSTN SAL NC	919 748 9199	B35%	13	2.96
			SUBTOTAL			38.59

210 05

NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 85

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
		CALLS FROM 703 525 7420				
10 4	251PM	LANGHORNE PA	215 752 0221	C60%	4	.56
10 8	807PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 8	818PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 17	427PM	RANDALLSTN MD	301 655 1029	A	2	.59
11 4	842PM	KIRKWOOD MD	314 821 2120	B35%	4	1.04
			SUBTOTAL			2.81
		CALLS FROM 703 525 7421				
10 3	553PM	LITTLE FLS NJ	201 785 9150	B35%	12	2.74
10 8	909PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 16	526PM	WALDORF MD	301 645 2453	B35%	6	.66
10 16	1130AM	KNOXVILLE TN	615 521 6216	A	1	.50
10 17	418PM	GREENSBORO NC	919 373 7020	A	10	3.54
10 20	352PM	MILLBROOK NY	914 677 5667	A	1	.48
10 20	1204PM	ODESSA TX	915 362 2797	A	1	.55

210 05

SCHEDULE B-P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 185 of ____ for
LINE NUMBER 24a

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full
REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Martin Anderson 4316 Marina City Dr. Marina Del Rey, CA 90291	Consulting fee	11/21/79	5500.00
B. Full Name, Mailing Address and ZIP Code Vorys, Sater, Veymour & Pease 52 E. Gay Columbus, OH 43215	Consulting fee	11/27/79	5000.00
C. Full Name, Mailing Address and ZIP Code Tim Baer 716 Bayway Blvd., #2 Clearwater, FL 33515	Consulting fee	11/28/79	2000.00
D. Full Name, Mailing Address and ZIP Code Hersh Kozlov 614 Haddonfield Rd. Cherry Hill, NJ 08002	Consulting fee	11/28/79	500.00
E. Full Name, Mailing Address and ZIP Code J. Howard Dunn P.O. Box 663 Keystone Hghts, FL 32656	Consulting fee	11/28/79	400.00
F. Full Name, Mailing Address and ZIP Code Arthur J. Finketstein & Assoc. 117 Smith Ave. Mount Kisco, NY 10549	Consulting fee	11/28/79	6000.00
G. Full Name, Mailing Address and ZIP Code Patrick J. Sullivan 422 Monroe St. New Britain, CT 06052	Consulting fee	11/28/79	1500.00
H. Full Name, Mailing Address and ZIP Code Linda Cherry P.O. Box 980 Live Oak, FL 32060	Consulting fee	11/28/79	550.00

SUBTOTAL of Expenditures This Page (optional) ..... $ 21,450.00

TOTAL This Period (last page this line number only) ..... $

Approved by GAO B-187820 (RC571), Expires 82 2 28

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FEC
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page ___ of ___ for Line Number ___

Make separate schedule(s) for each numbered line

NOTE: Any information copied from such reports may not be sold or used by any person for the purpose of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Ruth Jones, Ltd. 111 E. 75th St. New York, NY 10021	Professional services	1/24/80	2217.30
John Stringer 1000 Congressman Ct. Potomac, MD 20154	Reimbursed for travel & lodging expenses	1/24/80	216.
Arthur J. Finkelstein & Assoc. 111 Smith Ave. Mount Kisco, NY 10549	Reimbursed for travel expenses	1/24/80	319.95
Albert A. Spiegel 441 N. Sepulveda Blvd. Los Angeles, CA 90049	Reimbursed for air travel expenses	1/24/80	310.
Connie Dieter 4931 Leroen Ave. Cypress, CA 90630	Reimbursed for rally expenses	1/24/80	1120.24
Thane Newcomb P.O. Box 8556 Prairie Village, KS 66290	Reimbursed for telephone, postage, printing & supply expenses	1/24/80	226.32
Robert Cubitai 310 E. Main St., #J5 Marlboro, MA 01752	Reimbursed for travel & lodging expenses	1/24/80	227.52
Marcia Varada 4434 Fergana Dr. Encino, CA 91436	Office supplies	1/24/80	40.05
SUBTOTAL of Expenditures This Page (optional)			$ 4677.04
TOTAL This Period (last page this line number only)			$

FEC FORM 3P (ITEMIZED EXPENDITURES)

8304010103

SCHEDULE B P
Revised 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 16 of ____ for
LINE NUMBER 24a

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Ed Nichols Associates 4915 Delray Ave., #302 Bethesda, MD 20014	Direct mail expense	2/7/80	21,947.20
B. Full Name, Mailing Address and ZIP Code Arthur J. Finkelstein & Assoc. 117 Smith Ave. Mount Kisco, NY 10549	Particulars of Expenditure Telephone polling	Date (month, day, year) 2/7/80	Amount of each expenditure this period 12,000.00
C. Full Name, Mailing Address and ZIP Code David R. Faulkner 1920 E. 14th St. Los Angeles, CA 90021	Particulars of Expenditure Photo services	Date (month, day, year) 2/7/80	Amount of each expenditure this period 654.38
D. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Particulars of Expenditure Postage	Date (month, day, year) 2/7/80	Amount of each expenditure this period 15.90
E. Full Name, Mailing Address and ZIP Code Official Airline Guides, Inc. P.O. Box 509 Dinsdale, IL 60521	Particulars of Expenditure Office supply	Date (month, day, year) 2/7/80	Amount of each expenditure this period 326.14
F. Full Name, Mailing Address and ZIP Code The Envelope Factory 1150 N. Kraemer Pl. Anaheim, CA 92806	Particulars of Expenditure Stationery supplies	Date (month, day, year) 2/7/80	Amount of each expenditure this period 604.75
G. Full Name, Mailing Address and ZIP Code Color Lab, Inc. 724 N. Cahuenga Blvd. Hollywood, CA 90038	Particulars of Expenditure Photo service	Date (month, day, year) 2/7/80	Amount of each expenditure this period 344.50
H. Full Name, Mailing Address and ZIP Code ISS Instant Print 5911 W. Century Blvd., #122 Los Angeles, CA 90045	Particulars of Expenditure Printing	Date (month, day, year) 2/7/80	Amount of each expenditure this period 740.44

SUBTOTAL of Expenditures This Page (optional) ..... $ 36,633.16

TOTAL This Period (last page this line number only) ..... $

Approved by GAO B-187620 (R0571), Expires 82 3 28

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FEC Form 3P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 10 of ____ for LINE NUMBER 24a

(Use separate schedule(s) for each numbered line)

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Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. U. S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Express mail	2/6/80	7.65
B. Reginald Webster P.O. Box 664 Plaistown, NH 03685	Procotional material	2/6/80	3065.00
C. [illegible] Eulen One Indiana Sq., #2050 Indianapolis, IN 46204	Reimbursed for travel expenses	2/6/80	754.21
D. Robert Gubitosi 319 E. Main St., #J-5 Marlboro, MA 01752	Reimbursed for travel expenses	2/6/80	126.78
E. Arthur Finkelstein 117 Smith Ave. Mount Kisco, NY 10549	Travel expenses	2/6/80	396.12
F. Jim Lake 3819 Fort Hill Dr. Alexandria, VA 22310	Reimbursed for telephone & travel expenses	2/6/80	1032.67
G. Paul Manafort 9202 Foxlair Dr. Burke, VA 22105	Reimbursed for travel expenses	2/6/80	700.1[illegible]
H. [illegible] Ventura [illegible] Kelton Ave. [illegible] Los Angeles, CA 90024	Reimbursed for travel expenses	2/6/80	471.[illegible]

SUBTOTAL of Expenditures This Page (optional) ..... $ [illegible]

TOTAL This Period (last page this line number only) ..... $

Approved by GAO: B-167620 (R0511), Expires 12-31-80

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Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page ___ of ___
LINE NUMBER ___

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Derry Parker 1205 Park Circle Las Vegas, NV 89102	Consulting	3/20/80	250.00
B. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Bob Collins 2825 Hancock Dr., #101 Austin, TX 78731	Consulting	3/20/80	1500.00
C. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Jacquelynn Egan 624 S. Santa Ana Dr. Tucson, AZ 85701	Consulting	3/20/80	1300.00
D. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
John W. Eakle 1121 Arlington Blvd., #T-125 Arlington, VA 22209	Consulting	3/21/80	250.00
E. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Arthur J. Jackson 6310 Barrister Pl. Alexandria, VA 22307	Consulting	3/24/80	2000.00
F. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Jack Mueller 3320 Capitol Cheyenne, WY 82001	Consulting	3/24/80	150.00
G. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Arthur J. Finkelstein & Assoc. 117 Smith Ave. Mt. Kisco, NY 10549	Iowa polling	3/24/80	6000.00
H. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Jackie Donfiglio 1320 W. 12th Anchorage, AK 99501	Professional services	3/24/80	500.00

SUBTOTAL of Expenditures This Page (optional)	$ 11,950.00
TOTAL This Period (last page this line number only)	$

Approved by G.A.O. B-187620 (R.C.S.) 11, Expires 12-31-80

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ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page [redacted] of [redacted] for LINE NUMBER 24a

Use separate schedule(s) for each numbered line

NOTE: *Any information reported herein may not be sold or used by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Mike Reagan 4740 Alliott Sherman Oaks, CA 91423	Reimbursed for travel, food & lodging	4/9/80	232.72
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Trader Boys 11535 W. Pico Blv.d W. Los Angeles, CA 90064	Office equipment	4/9/80	540.09
C. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
L/X Instant Print 6151 W. Century Blv.d, #122 Los Angeles, CA 90045	Office printing	4/9/80	1039.21
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. Wayne Roberts Tavern Motor Inn 100 State St., #227 Montpelier, VT 05602	Consulting	4/9/80	3625.00
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Robert Fox 2820 W. Maple Rd., Ste. 211 Troy, MI 48084	Services rendered	4/9/80	40.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Martin Anderson 565 Arastradero Rd. Penthouse B Palo Alton, CA 94306	Consulting	4/9/80	2500.00
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
[redacted] Arthur J. Finkelstein & Assoc. 117 Smith Ave. Mount Kisco, NY 10549	Consulting	4/9/80	3000.00
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Frank Connolly 33 4th St., N, Rm. 207 Parkview Building St. Petersburg, FL 33701	Consulting & postage reimbursement	4/9/80	811.50

SUBTOTAL of Expenditures This Page (optional)	$ 11,788.52
TOTAL This Period (last page this line number only)	$

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SCHEDULE B-P
Revised 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 120 of _____ for LINE NUMBER 24a

Rules appear immediately for each numbered line

NOTE: *Any information reported herein may not be sold or used by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Tom Ewing 402 N. Plum Pontia, IL 61764	Reimbursed for mileage & meals	4/30/80	50.00
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Dennis Graff 404 W. Church Champaign, IL 61820	Reimbursed for telephone expense	4/30/80	11.36
C. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
David Harris 1227 S. Wilke Rd. Arlington Heights, IL 60005	Reimbursed for mileage & meals	4/30/80	18.60
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Jim Hansen 2529 S. Fairway Drive Pocatallo, ID 83201	Reimbursed meals and lodging	4/30/80	34.40
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Thomas Evans, Jr. 316 Cannon H. O. B. Washington, DC 20515	Reimbursed for meals	4/30/80	80.55
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. J. Finkelstein 117 Smith Ave. Mount Kisco, NY 10549	Reimbursed for travel, food, & lodging	4/30/80	206.02
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Wayne Fousse 4308 Harvard Ave. Baton Rouge, LA 70808	Reimbursed for mileage & supplies	4/30/80	71.08
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Bill Gleason Rt. 1, Box 182G Jackson, MS 39212	Reimbursed for mileage	4/30/80	91.65

SUBTOTAL of Expenditures This Page (optional)	$ 647.66
TOTAL This Period (last page this line number only)	$

Approved by G.A.O. B-187539 (R0571), Expires 83-3-31

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Fund, Legal and Accounting, Transfer Out, Contributions Refund, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

LINE NUMBER

Use separate schedule(s) for each numbered line

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Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Mike Sonstead Box 1474 Rapid City, SD 57709	Consulting	6/5/80	1000.00
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Robert Dawson 69 Pleasant St. Dorchester, MA 02125	Consulting	6/5/80	1000.00
C. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Caira Ciordano 1665 Fort St. De Sana Bldg., Ste. 203 Wyandotte, MI 48192	Consulting	6/5/80	400.00
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Arthur J. Finkelstein Assoc. 117 Smith Ave. Mount Kisco, NY 10549	Consulting & expenses	6/5/80	3044.00
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Darrell Trent 135 Deer Meadow Lane Portola Valley, CA 94025	Consulting	6/5/80	2750.00
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Potomac International 905 16th St., NW Washington, DC 20006	Consulting & expenses	6/5/80	4664.65
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Lee Harris RFD 1, Box 153-J Auburn, NH 03032	Consulting	6/10/80	300.00
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Walter T. Peters, Jr. 16 Pig Oak Trail Medford, NJ 08055	Consulting	6/10/80	2125.00

SUBTOTAL of Expenditures This Page (optional)	$15283.65
TOTAL This Period (last page this line number only)	$ 38

Approved by G.A.O., B-187620 (R0571), Expires 82-2-28

13030401250

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

RECEIVED FEB 15 1980

February 5, 1980

Mr. Charlie Black
Reagan for President
1828 "L" Street, NW
Suite # 201
Washington, DC 20036

Dear Charlie;

This should serve as an invoice for work conducted for the Reagan for President Committee:

Study	Month	Cost
Iowa (600 samples)	11/79	$12,000 pd.
Iowa (600 samples)	12/79	6,000
Consulting	1/1-1/31/80	3,000
Consulting	2/1-2/29/80	3,000
Expenses		44

Please make check payable to A.J.F. & Associates for $24,044.00.

Your attention to this matter would be greatly appreciated.

Sincerely,

Ronald W. Finkelstein

RWF:emk

IG

33040610922

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

March 4, 1980

Ms. Bay Buchanan
Reagan for President
9841 Airport Boulevard
Suite # 1430
Los Angeles, CA 90045

Dear Ms. Buchanan;

This should serve as an invoice for work conducted for the Reagan for President Committee:

STUDY	MONTH	COST
Iowa (600 samples)	12/79	$6,000
Consulting	1/1-1/31/80	$3,000
Consulting	2/1-2/29/80	$3,000
Consulting	3/1-3/31/80	$3,000
Expenses		44
Expenses (see attached)	2/12/80	270.02

Please make check payable to A.J.F. & Associates for $15,314.02.

Your attention to this matter would be greatly appreciated.

Sincerely,

Ronald W. Finkelstein

RWF:emk

RECEIVED MAR 10 1980

A 10

8304051093

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

April 7, 1980

Ms. Bay Buchanan
Reagan for President
9841 Airport Boulevard
Suite # 1430
Los Angeles, CA 90045

Dear Bay;

Thank you for the recent check.

This should serve as an invoice for work conducted for the Reagan for President Committee:

STUDY	MONTH	COST
Consulting	1/1 - 1/31/80	$3,000.00
Consulting	2/1 - 2/29/80	3,000.00
Expenses		44.00
Expenses (letter 3/4/80)		270.02
Total		~~$6,314.02~~ 6044.02

As per our agreement $3,000, is due in April, and the balance due in May.

Sincerely,

RWF

Ronald W. Finkelstein

RWF:emk

RECEIVED APR 1 1980

A11

83040610944

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

May 1, 1980

Ms. Bay Buchanan
Reagan for President
9841 Airport Boulevard
Suite #1430
Los Angeles, CA 90045

Dear Bay;

Thank you for the recent check.

This should serve as an invoice for work conducted for the Reagan for President Committee:

Consulting	2/1 - 2/29/80	$3,000.00
Expenses		44.00
Expenses (letter 3/4/80)		~~270.02~~
	Total	~~$3,314.02~~ 3044.12

Rd. 6-5-80 #435. Pig's $3044.00

Your attention to this matter would be appreciated.

Sincerely,

RWF/dhd

Ronald W. Finkelstein

Thanks but pay out according to agreement

P.S. Thanks for keeping your word to me.

RWF:emk

RECEIVED MAY - 7 1980

I 12

33040810 09



REAGAN for PRESIDENT

901 South Highland Street
Arlington, Virginia 22204
(703) 685-3400

DECISION MAKING INFORMATION did most all of Reagan for President's polling. On one occasion Art Finklestein did a small sample as is indicated on the attached invoice. Any other polling was incidental.

As with polling, Reagan for President had one major media buyer, Ruth Jones, Ltd. Any other buying was incidental.

Bay Buchanan
October 17, 1980

8304010996

J13

SCHEDULE 3P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page ____ of ____ for LINE NUMBER _____

Use separate schedule(s) for each numbered line

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Hugh Murray 7821 Delmar Ave. St. Louis, MO 63130	Reimbursement for equipment	5/2/80	282.48
B. Full Name, Mailing Address and ZIP Code William F. Dwyer 4455 Mac Arthur Blvd. Washington, DC 20007	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 5/2/80	Amount of each expenditure this period 120.19
C. Full Name, Mailing Address and ZIP Code Gary J. De Filippo 50 Highland Ave. Shelton, CT 06484	Particulars of Expenditure Reimbursed for mileage	Date (month, day, year) 5/2/80	Amount of each expenditure this period 144.95
D. Full Name, Mailing Address and ZIP Code Barbara Cummings 3 Edgewood Rd. Springfield, VT 05150	Particulars of Expenditure Reimbursed for telephone expense	Date (month, day, year) 5/2/80	Amount of each expenditure this period 117.83
E. Full Name, Mailing Address and ZIP Code James Crawford 420 Cherry St. Anchorage, AK 99504	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 5/2/80	Amount of each expenditure this period 207.70
F. Full Name, Mailing Address and ZIP Code Justine Marks Robinhill R-3 W. Cardinia, ME 04345	Particulars of Expenditure Reimbursed for mileage & meals	Date (month, day, year) 5/2/80	Amount of each expenditure this period 103.97
Full Name, Mailing Address and ZIP Code Kathie Regan 403 S. Pitt St. Alexandria, VA 22314	Particulars of Expenditure Reimbursed for food, cab fare, parking & office supplies	Date (month, day, year) 5/2/80	Amount of each expenditure this period 35.48
H. Full Name, Mailing Address and ZIP Code Mediamerica Mark Center Office Plaza 5 1900 N. Beauregard St., #12 Alexandria, VA 22311	Particulars of Expenditure Telephone banks	Date (month, day, year) 5/2/80	Amount of each expenditure this period 3000.00
SUBTOTAL of Expenditures This Page (optional)			$ 4012.60
TOTAL This Period (last page this line number only)			

Form 3P
Expenses Only
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page (Last)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of solic for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

	Particulars of Expenditure	Date (month day, year)
A. Full Name, Mailing Address and ZIP Code Media - America, Inc. Park Center Office Plaza S 1900 N. Beauregard St., Ste. 12 Alexandria, VA 22311	Telephone banks	1/2/80
B. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Postage	1/3/80
C. Full Name, Mailing Address and ZIP Code General Telephone of Illinois 120 N. Sterling Streator, IL 61364	Telephone bill	1/3/80
D. Full Name, Mailing Address and ZIP Code Illinois Bell 225 W. Randolph Chicago, IL 60606	Telephone bill	1/3/80 1/3/80
E. Full Name, Mailing Address and ZIP Code Northwestern Bell 604 9th St. Des Moines, IA 50309	Telephone bill	1/3/80
F. Full Name, Mailing Address and ZIP Code Cincinnati Bell P.O. Box 1459 Cincinnati, OH 45272	Telephone bill	1/3/80
G. Full Name, Mailing Address and ZIP Code Pacific Telephone 818 W. 7th St. Los Angeles, CA 90017	Telephone bill	1/3/80
H. Full Name, Mailing Address and ZIP Code Ohio Bell P.O. Box 2133 Columbus, OH 43272	Telephone bill	1/3/80

SUBTOTAL of Expenditures This Page (optional) .....

TOTAL This Period (last page this line number only) .....

Approved by G.A.O. B-187620 (R0571), Expires 82 1 28

REVISED JULY 1979
December 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 12 of ____ for LINE NUMBER 24a

Files separate schedule(s) for each numbered line

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Carlisle Stationers 1341 Santa Monica Mall Santa Monica, CA 90401	Office supplies	2/7/80	2391.10
B. Full Name, Mailing Address and ZIP Code American Distributing Co., Inc. 14112 Crenshaw Blvd. Gardena, CA 90249	Purpose of Expenditure Reference material	Date (month, day, year) 2/7/80	Amount of each expenditure this period 175.00
C. Full Name, Mailing Address and ZIP Code Video Events, Inc. 1438 N. Gower Los Angeles, CA 90028	Purpose of Expenditure Video films	Date (month, day, year) 2/8/80	Amount of each expenditure this period 35.00
D. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5000 W. Century Blvd. Los Angeles, CA 90045	Purpose of Expenditure Postage	Date (month, day, year) 2/8/80	Amount of each expenditure this period 20.50
E. Full Name, Mailing Address and ZIP Code William Moffatt P.O. Box 708 Eagle River, AK 99577	Purpose of Expenditure Reimbursed for travel expenses	Date (month, day, year) 2/8/80	Amount of each expenditure this period 783.16
F. Full Name, Mailing Address and ZIP Code Beaver & Hannaford 10960 Wilshire Blvd. Los Angeles, CA 90024	Purpose of Expenditure Reimbursed for telephone & travel expenses	Date (month, day, year) 2/8/80	Amount of each expenditure this period 1966.38
G. Full Name, Mailing Address and ZIP Code Elliott Curson Advertising, Inc. Western Savings Bank Bldg. Philadelphia, PA 19107	Purpose of Expenditure Promotional material	Date (month, day, year) 2/8/80	Amount of each expenditure this period 10,000.00
H. Full Name, Mailing Address and ZIP Code Mediamerica Inc. Park Center Office Plaza S 3001 N. Beauregard St., #12 Alexandria, VA 22311	Purpose of Expenditure Promotional material	Date (month, day, year) 2/8/80	Amount of each expenditure this period 8,000.00

SUBTOTAL of Expenditures This Page (optional)	$ 23,371.14
TOTAL This Period (last page this line number only)	$

Approved by GAO B-187620 (R0971), Expires 82 2 28

SCHEDULE B P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 47 of ____ for
LINE NUMBER 24a

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5400 W. Century Blvd. Los Angeles, CA 90045	Postage	2/21/80	200.00
B. Full Name, Mailing Address and ZIP Code U. S. Postmaster 5400 W. Century Los Angeles, CA 90045	Particulars of Expenditure Express mail	Date (month, day, year) 2/21/80	Amount of each expenditure this period 5.80
C. Full Name, Mailing Address and ZIP Code Mediamerica Mark Center Office Plaza, #5 1900 N. Beauregard St., #12 Alexandria, VA 22311	Particulars of Expenditure Telephoen bank expense	Date (month, day, year) 2/21/80	Amount of each expenditure this period 8589.33
D. Full Name, Mailing Address and ZIP Code SP Communications Dept. 1398 SCF Pasadena, CA 91050	Particulars of Expenditure Telephone service	Date (month, day, year) 2/26/80	Amount of each expenditure this period 88.51
E. Full Name, Mailing Address and ZIP Code U. S. Postmaster Uptown Station St. Paul, MN 55102	Particulars of Expenditure Postage	Date (month, day, year) 2/26/80	Amount of each expenditure this period 375.00
F. Full Name, Mailing Address and ZIP Code Stamford Ramada Inn 19 Clark's Hill Rd. Stamford, CT 06902	Particulars of Expenditure Accommodations	Date (month, day, year) 2/26/80	Amount of each expenditure this period 400.00
G. Full Name, Mailing Address and ZIP Code Oakwood Apartments 311 Via Marina Marina del Rey, CA 90291	Particulars of Expenditure Rent	Date (month, day, year) 2/27/80	Amount of each expenditure this period 420.00
H. Full Name, Mailing Address and ZIP Code ABC Parking Services 5959 Century Blvd. Los Angeles, CA 90045 KH	Particulars of Expenditure Parking stickers	Date (month, day, year) 2/27/80	Amount of each expenditure this period 360.00
SUBTOTAL of Expenditures This Page (optional)			$ 10,438.64
TOTAL This Period (last page this line number only)			$

Approved by G.A.O. B-187620 (FC5711) Expires 8-31-81

Secretary of the Senate
Federal Election Commission
325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

(Use separate schedule(s) each numbered in

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this p
Washtenaw Bus Center 116 W. Huron Ann Arbor, MI 48108	Bus Rental	10/29/80	700.0
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this p
Media Merica Park Center Office Plaza 5 1900 N. Beauregard Street, Ste 12 Alexandria, VA 22311	Phone Bank Survey	10/29/80	4,000.00
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this p
Harlan Cakes, Inc. 1060 S. Fairfax Ave. Los Angeles, CA 90019	Shrine Auditorium Birthday Cake	11/7/80	828.75
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this p
Equitable Life Assurance Society 615 S. Flower Street, #1212 Los Angeles, CA 90017	Rent Payment	11/12/80	2,196.00
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this pe
Walter Peters 16 Pine Oak Trail Medford, NJ 08055	Check Voided	8/20/80	(49.95)
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this pe
Gary Allen Hendrickson 4222 Grand Ave. #19 Des Moines, IA 50312	Check Voided	9/8/80	(344.77)
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this pe
John Alderson 106 N. 8th Street Richmond, VA 23219	Check Voided	9/25/80	(985.90)
Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this pe
K5			

TOTAL of Expenditures This Page (optional) ..... $ 6,344.13

* This Format Must Equal The Line Number Above

FEC Form 3P

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 116 of ____ for Line Number 27a

Rule separate schedule(s) for each numbered line

Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Committee (in Full)

REAGAN FOR PRESIDENT

Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Ed Nichols Assoc. 4905 Del Rey Ave. Ste. 302 Bethesda, MD 20014	Direct Mail expense	11/21/79	10,000.00
Ed Nichols Assoc. 4905 Del Rey Ave. Ste. 302	Direct Mail expense	11/21/79	8,297.35
The Wayne Company, Inc. 270 Avenue of the Americas New York, NY 10020	TV production time	11/21/79	60,000.00
U. S. Postmaster Norlway Postal Center Los Angeles, CA 90009	Express Mail	11/21/79	7.90
Ed Nichols 4905 De Rey Ave., Ste.302 Bethesda, MD 20014	Direct mail expense	11/27/79	15,100.00
Ed Nichols 4905 Del Rey Ave., Ste. 302 Bethesda, MD 20014	Direct mail expense	11/27/79	6,000.00
Ed Nichols 4905 Del Rey Ave., Ste.302 Bethesda, MD 20014	Direct mail expense	11/27/79	7,200.00

TOTAL of Expenditures This Page (optional)	$ 105,605.25
This Period (last page this line number only)	$

Prescribed by GAD, B-187820 (RO571), Expires 82-2-28

11

SCHEDULE B-P
Federal Election Commission
1325 E Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 145 of ____ for
LINE NUMBER 27a

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Brothers Printing Co., Inc. 225 S Western Ave. Los Angeles, CA 90004	Printing expenses	12/12/79	227.90
B. Full Name, Mailing Address and ZIP Code Pips 8925 Sepulveda Blvd. Los Angeles, CA 90045	Particulars of Expenditure Printing expenses	Date (month, day, year) 12/12/79	Amount of each expenditure this period 451.91
C. Full Name, Mailing Address and ZIP Code Major Domo Inc. 2053 W. Venice Blvd. Los Angeles, CA 90006	Particulars of Expenditure Equipment rental	Date (month, day, year) 12/12/79	Amount of each expenditure this period 235.45
D. Full Name, Mailing Address and ZIP Code Chief Fire Protection Inc. 8117 McKim Court Los Angeles, CA 90046	Particulars of Expenditure Fire extinguishers	Date (month, day, year) 12/12/79	Amount of each expenditure this period 167.48
E. Full Name, Mailing Address and ZIP Code Rick Ventura 634 Kelton Ave. W. Los Angeles, CA 90024	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 12/12/79	Amount of each expenditure this period 320.14
F. Full Name, Mailing Address and ZIP Code Ed Nichols Assoc. 4905 De Ray Ave. Ste. 302 Bethesda, MD 20014	Particulars of Expenditure Direct Mail expense	Date (month, day, year) 12/12/79	Amount of each expenditure this period 23,001.05
G. Full Name, Mailing Address and ZIP Code Helen L. Bie 135 E. Whitney Ct. Green Bay, WI 54301	Particulars of Expenditure Telephone expenses	Date (month, day, year) 12/12/79	Amount of each expenditure this period 306.57
H. Full Name, Mailing Address and ZIP Code Gerald P. Carmen 533 Elm St. Manchester, NH 03101	Particulars of Expenditure Reimbursed for travel, mileage & lodging	Date (month, day, year) 12/12/79	Amount of each expenditure this period 601.66

SUBTOTAL of Expenditures This Page (optional)	$ 25,312.15
TOTAL This Period (last page this line number only)	$

Approved by GAO, B-167610 (R0571), Expires 82-12-31

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FEC Form 3P
Page 1-71 of ____ for Line Number 27A

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Any itemization attached for each numbered line

NOTE: Any information reported herein may not be sold or used by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Joe Trible 402 Arlington Rd. Savannah, GA 31406	Reimbursed for hotel bill	12/19/79	207.22
B. Full Name, Mailing Address and ZIP Code Mike Masson 725 W. Mc Dowell Rd. Phoenix, AZ 85007	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 12/19/79	Amount of each expenditure this period 172.25
C. Full Name, Mailing Address and ZIP Code Sheraton - O'Hare Hotel 6810 N. Mannheim Rd. Rosemont, IL 60018	Particulars of Expenditure Accomodations	Date (month, day, year) 12/19/79	Amount of each expenditure this period 56.69
D. Full Name, Mailing Address and ZIP Code Jack Mueller 3822 Capital Ave. Cheyenne, WY 82001	Particulars of Expenditure Reimbursed for telephone expenses	Date (month, day, year) 12/19/79	Amount of each expenditure this period 30.00
E. Full Name, Mailing Address and ZIP Code John Frydenlund P.O. Box 544 Hayward, MN 56043	Particulars of Expenditure Reimbursed for mileage & meals	Date (month, day, year) 12/19/79	Amount of each expenditure this period 135.35
F. Full Name, Mailing Address and ZIP Code Chris Stewart 11645 Montana St. Los Angeles, CA 90049	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 12/19/79	Amount of each expenditure this period 580.46
G. Full Name, Mailing Address and ZIP Code Nedra Carpel 1828 L St., NW, #201 Washington, DC 20036	Particulars of Expenditure Reimbursed for travel, food & lodging	Date (month, day, year) 12/19/79	Amount of each expenditure this period 358.78
H. Full Name, Mailing Address and ZIP Code Ed Nichols 4905 Del Rey Ave., #302 Bethesda, MD 20014	Particulars of Expenditure Consulting fee	Date (month, day, year) 12/19/79	Amount of each expenditure this period 6000.00

L3

SUBTOTAL of Expenditures This Page (optional)	$ 7540.75
TOTAL This Period (last page this line number only)	$

Approved by GAO, B-187820 (R0871), Expires 82 2 28

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 169 of ___ for Line Number 24a

Use separate schedule(s) for each numbered line

NOTE: Any information reported herein may not be sold or used by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Eddie Stikes 5115 Old Canton Rd., #F-7 Jackson, MS 39211	Reimbursed for mileage	12/19/79	35.66
Peter Zimmerman 5 Tampa Ave. Albany, NY 12203	Reimbursed for travel, food & lodging	12/19/79	75.82
[redacted] Nichols 4905 De Rey Ave., #302 Bethesda, MD 20014	Reimbursed for travel, food & lodging	12/19/79	579.61
John Alderson Route 2, Box 393 Troutville, VA 24175	Reimbursed for travel, food & lodging	12/19/79	676.54
David Marshall 153 Congress St. Millinoket, ME 04462	Reimbursed for travel, food & lodging	12/19/79	316.23
Bryant Seaman 82 Tuttle Rd. Briarcliff, NY 10510	Reimbursed for travel, food & lodging	12/19/79	1096.73
Kae Rairdin 21 N. Drive West Arlington Hghts, IL 60004	Reimbursed for travel, food & lodging	12/19/79	655.54
Greg Graves Rt. #1 Dexter, NM 88230	Reimbursed for travel, food & lodging	12/19/79	212.40

SUBTOTAL of Expenditures This Page (optional) ..... $ 3648.53

TOTAL This Period (last page this line number only) ..... $

Approved by G.A.O. B-181540 (R0571), Expires 82-12-31

Page 50 of ____ for
LINE NUMBER 24a

Also separate schedule(s) for each numbered item

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Diversified Mailing Service Postage Escrow Account 2936 Properity Ave. Fairfax, VA 22031	Direct mail expense	2/1/80	70.00
B. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5959 W. Century Blvd. Los Angeles, CA 90045	Postage	2/1/80	7.40
Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Ed Nichols Associates 4405 Delray Ave. Bethesda, MD 20014	Direct mail expense	2/6/80	14,464.03
D. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5959 W. Century Blvd. Los Angeles, CA 90045	Express mail	2/6/80	7.40
E. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Telecommunications Industries 1700 Old Meadow Rd. McLean, VA 22101	Postage	2/8/80	3,992.63
F. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Postae	2/8/80	7.40
G. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 8935 Kittyhawk Westchester, CA 90045	Postage	2/8/80	1,200.00
H. Full Name, Mailing Address and ZIP Code	Purpose of Expenditure	Date (month, day, year)	Amount of each expenditure this period
DSI [illegible] Sepulveda, #110 Los Angeles, CA 90045	Direct mail expense	2/8/80	22,856.37
SUBTOTAL of Expenditures This Page (optional)			$ 42,615.23
TOTAL This Period (last page this line number only)			$

Approved by GAO; 1974; FEC 3P/3L Expires [illegible]

SCHEDULE B P
September 1978
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 16 of ____ for
LINE NUMBER 24a

(Use separate schedule(s) f
each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions o for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. Ed Nichols Associates [illegible] Bolray Ave., #302 Bethesda, MD 20014	Direct mail expense	2/7/80	21,947.20
B. Arthur J. Finkelstein & Assoc. [illegible] Smith Ave. Mount Kisco, NY 10549	Telephone polling	2/7/80	12,000.00
C. David R. Faulkner [illegible] E. 14th St. Los Angeles, CA 90021	Photo services	2/7/80	654.3
D. Postmaster [illegible] Century Blvd. Los Angeles, CA 90045	Postage	2/7/80	15.9
E. Official Airline Guides, Inc. [illegible] Box 307 Glendale, IL 60521	Office supply	2/7/80	326.
F. The Envelope Factory [illegible] N. Kraemer Pl. Anaheim, CA 92806	Stationery supplies	2/7/80	604.7
G. [illegible] Lab, Inc. [illegible] Cahuenga Blvd. Hollywood, CA 90038	Photo service	2/7/80	344.5
H. [illegible] Instant Print [illegible] Century Blvd., #1[illegible] [illegible] Angeles, CA 90045	Printing	2/7/80	[illegible]

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SUBTOTAL of Expenditures This Page (optional) $

SCHEDULE B-P
(September 1978)
Federal Election Commission
1325 K Street, N.W.
Washington, D.C. 20463

ITEMIZED EXPENDITURES

(Operating, Exempt Fundraising, Legal and Accounting, Transfers Out, Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

Page 11 of ____ for LINE NUMBER 17

(Use separate schedule(s) for each numbered line)

NOTE: *Any information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.*

Name of Candidate or Committee in Full

REAGAN FOR PRESIDENT

A. Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
U. S. Postmaster 4905 Del Ray Ave. Bethesda, MD 20014	Postage	3/5/80	5460.00
B. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
Ed Nichols Associates 4905 Del Ray Ave., #302 Bethesda, MD 20014	Direct mail expense	3/10/80	29,663.00
C. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
U. S. Postmaster 4905 Del Ray Ave. Bethesda, MD 20014	Postage	3/10/80	7,500.00
D. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
U. S. Postmaster 5900 W. Century Blvd. Los Angeles, CA 90045	Express mail	3/10/80	7.00
E. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
Ed Nichols & Associates 4905 Delray Ave., #302 Bethesda, MD 20014	Direct mail expense	3/12/80	10,000.00
F. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
U. S. Postmaster 4905 Delray Ave., #302 Bethesda, MD 20014	Postage	3/12/80	21,000.00
G. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
Ed Nichols Associates 4908 Delray Ave., #302 Bethesda, MD 20014	Direct mail expense	3/17/80	30,756.00
H. Full Name, Mailing Address and ZIP Code	**Particulars of Expenditure**	**Date (month, day, year)**	**Amount of each expenditure this period**
Ed Nichols Associates 4905 Delray Ave. Bethesda, MD 20014	Direct mail expense	3/31/80	30,754.00

SUBTOTAL of Expenditures This Page (optional)	$ 123,633.00
TOTAL This Period (last page this line number only)	$

Approved by G.A.O.

and 27a

NOTE: ... copies for sale or use by any person for purposes of soliciting contributions or ... purposes.

Name of Committee (Committee or Full)

REAGAN FOR PRESIDENT

	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A. Full Name, Mailing Address and ZIP Code C [illegible] C [illegible]	Printing	4/22/80	5710.13
B. Full Name, Mailing Address and ZIP Code U. [illegible] [illegible], CA [illegible]	Particulars of Expenditure Postage due account	Date (month, day, year) 4/2/80	Amount of each expenditure this period 1500.00
C. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due account	Date (month, day, year) 4/14/80	Amount of each expenditure this period 800.00
D. Full Name, Mailing Address and ZIP Code U. S. Postmaster 8635 Kittyhawk Westchester, CA 90045	Particulars of Expenditure Postage due account	Date (month, day, year) 4/2/80	Amount of each expenditure this period 1500.00
E. Full Name, Mailing Address and ZIP Code [illegible] Associates 4905 Del Ray Ave., Ste. 302 Bethesda, MD 20014	Particulars of Expenditure Telephone banks	Date (month, day, year) 4/9/80	Amount of each expenditure this period 40,000.00
F. Full Name, Mailing Address and ZIP Code Earl H. F. Smith 1021 North Ocean Blvd. Palm Beach, FL 33480	Particulars of Expenditure Reimbursed for airfare expense	Date (month, day, year) 4/11/80	Amount of each expenditure this period 312.00
G. Full Name, Mailing Address and ZIP Code Western Union 1445 North Loop West Houston, TX 77008	Particulars of Expenditure Telegrams expenses	Date (month, day, year) 4/11/80	Amount of each expenditure this period 389.76
H. Full Name, Mailing Address and ZIP Code [illegible] Postmaster [illegible] Century Blvd. [illegible]geles, CA 90045	Particulars of Expenditure Postage	Date (month, day, year) 4/7/80	Amount of each expenditure this period 7.50
SUBTOTAL of Expenditures This Page (optional)			$ [illegible]
TOTAL [illegible] (last page this line number only)			$

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(Itemized Disbursements: Operating Expenditures, Loans and Accounting, Transfers, In-Kind Contributions In-Kind, Loans, Loan Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a of FEC Form 3P

(Use separate schedule(s) for each numbered line)

Information furnished herein may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Candidate or Committee in Full

REAGAN FOR PRESIDENT

Name, Mailing Address and ZIP Code	Purposes of Expenditure	Date (month, day, year)	Amount of each expenditure this period
[illegible] Associates [illegible]	Direct mail expense	4/15/80	30,532.80
[illegible] Associates [illegible]	Computing fee & direct mail expenses	4/17/80	19,985.91
U. S. Postmaster 10[illegible] Century Blvd. [illegible], CA 90045	Postage	4/25/80	150.00
Nichols Associates 4905 Delray Ave., #302 Bethesda, MD 20014	Direct mail expense	4/25/80	30,814.78
[illegible] Bank 4th & Arizona [illegible], CA 90401	Printed check charge	4/16/80	13.50

SUBTOTAL of Expenditures This Page (optional) ..... $ [illegible]

TOTAL (Add the line number only) ..... $

L9

	PRESIDENT		
Mailing Address ting Sta Center ton,	Particulars of Expenditure Parking validations	Date (month, day, year)	Amount of each expenditure this period [illegible].00
— —	Particulars of Expenditure		
O	Particulars of Expenditure		
Address and ZIP Code ole Associates Gray Ave., #302 a, MD 20014	Particulars of Expenditure Direct mail expense	Date (month, day, year) 5/23/80	Amount of each expenditure this period 19,218.25
Address and ZIP Code es, Ltd. 5th St. , NY [illegible]	Particulars of Expenditure Media	Date (month, day, year) 5/1/80	Amount of each expenditure this period 7500.00
Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Expenditures This Page (subtotal)			$26,[illegible].25

L10

27a

NOTE: Any information [illegible] may not be copied for sale or use by any person for purposes of soliciting contributions or for any commercial purpose.

Name of Candidate or Committee

PRESIDENT

	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
[illegible]	Postage	6/10/80	150.00
[illegible]	Postage	6/10/80	75.00
D. D. Terhurter [illegible] Treasury Blvd. Los Angeles, CA 90045	Express mail	6/10/80	7.90
Irvington Rents Furniture 3550 Maple Ave. Montebello, CA 90640	Furniture rental	6/10/80	37.63
Full Name, Mailing Address and ZIP Code Ed Nichols 4905 Del Ray Ave., Ste. 302 Bethesda, MD 20014	Particulars of Expenditure Turck rental	Date (month, day, year) 6/10/80	Amount of each expenditure this period 1001.10
Full Name, Mailing Address and ZIP Code Blue Shield of California P.O. Box 26116 San Francisco, CA 94126	Particulars of Expenditure Insurance coverage	Date (month, day, year) 6/10/80	Amount of each expenditure this period 3953.64
Full Name, Mailing Address and ZIP Code Bob Hansen & Assoc. 520 26th St., Ste. 200 Ogden, UT 84401	Particulars of Expenditure Volunteer program expenses	Date (month, day, year) 6/10/80	Amount of each expenditure this period 2943.32
Full Name, Mailing Address and ZIP Code [illegible] Construction 10960 Wilshire Blvd. Los Angeles, CA 90024	Particulars of Expenditure Office improvements	Date (month, day, year) [illegible]	Amount of each expenditure this period [illegible]
SUBTOTAL of Expenditures This Page (continued)			$ [illegible]
[illegible] page number only)			$

Transfers Out, Contributions [illegible]
Repayments and Refunds Made)

Supporting Lines 24a, 25a, 26a, 26b, and 27a
of FEC Form 3P

Information reported herein may not be copied for sale or use by any person for purposes of soliciting contributions or any commercial purpose.

Name of Committee (in Full)

[illegible] for President

Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
Postmaster 0 W. Century Blvd. Angeles, Calif 90045	Postage	7/02/80	$12.30
[illegible]rican Airlines [illegible]ldway Circle s Angeles, Calif. 90009	Shipping charge	7/02/80	91.66
[illegible]ited Data Systems Inc. [illegible] Ave H East [illegible]lington, Texas 76011	Computer Services	7/14/80	$2,200.4[illegible]
[illegible]			
[illegible]tomatic Data Processing [illegible]ept. 5114 [illegible]os Angeles, Calif. 90088	Computer Services	7/16/80	$624.7[illegible]
[illegible] [illegible]			
Ed Nichols Associates 9015 Delray Ave., Suite 300 Bethesda, Maryland 20014	Direct Mail Expense	7/30/80	$6,600.35
[illegible]			

TOTAL of Expenditures This Page (optional) ..... $11,729.7[illegible]

AL This Period (last page this line number only) ..... $

[illegible]ved by OMB, [illegible] 3116-0130, Expires 02/29/80

L12

REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
BEN FRANKLIN HOTEL 9TH & CHESNUT PHILADELPHIA, PA 19105	ELECTRICITY	9/25/80	175.00
LI AIRPORTS LIMOUSINE SER CO 25 NEWTON PL HAUPPAUGE, NY 11787	BUS-PRESS & STAFF	9/25/80	360.00
MCCARVILLE FORD MIDDLE COUNTRY RD CENTEREACH, NY 11720	CAR & TRUCK RENTAL	9/26/80	133.66
CITY LINE BUSINESS MACHINES 375 HEMPSTED TNPK ELMONT, NY 11003	TYPEWRITER RENTAL	9/25/80	53.50
BRADLEY A BLAKEMAN 50 KENT RD VALLEY STREAM, NY 11580	REIMB FOR GAS	9/25/80	28.50
ED NICHOLS 937 LEIGH MILL RD GREAT FALLS, VA 22066	REFRESHMENT REIMB.	9/25/80	27.75
COLONIE HILL 1717 MOTOR PKWY HAUPPAUGE, NY 11787	ACCOMMODATIONS	9/26/80	752.05
RAMADA INN 1215 VETERANS MEMORIAL HWAY HAUPPAUGE, NY 11787	ACCOMMODATIONS	9/26/80	372.41
LI AIRPORTS LIMOUSINE SER CO 25 NEWTON PL HAUPPAUGE, NY 11787	ADDL CHG FOR BUS	9/26/80	20.00

LIQUIDATION OF ADVANCES

(Optional)

Name of Candidate or Committee in Full

Reagan-Bush Committee - Texas

Full Name, Mailing Address and ZIP Code of Advance Recipient

1100 Colorado, Austin, Texas 78701

1. Unliquidated Advance Beginning of Period	$
2. Total Amount Received This Period	$
3. Total Amount of Funds Available (Add Lines 1 and 2)	$
4. Total Amount Liquidated This Period (from Line 8 below)	$
5. Total Amount Unliquidated at End of Period (Subtract Line 4 from 3)	$

	Full Name, Mailing Address and ZIP Code	Particulars of Expenditure	Date (month, day, year)	Amount of each expenditure this period
A.	Eddie Aurispa 11603 Santa Cruz Drive Austin, Texas 78759	Reimbursement for freight charge	10/23/80	$5.45
B.	Communications Specialists, Inc. P.O. Box 1529 Austin, Texas 78767	Printing	10/23/80	$139.40
C.	Austin Business Machines 8745 N. Lamar Austin, Texas 78753	Office supplies	10/23/80	$7.19
D.	Chuck Nash Chevrolet P.O. Box 1007 San Maccos, Texas 78666	Car rental	10/24/80	$300.00
E.	Communications Specialists, Inc. P.O. Box 1529 Austin, Texas 78767	Printing	10/24/80	$5,098.95
F.	Joanie Powell 2804 San Pedro Austin, Texas 78705	Apartment rent for Texas Executive Director	10/27/80	$425.00
G.	Beckmans 4930 Burnet Road Austin, Texas 78756	Press supplies	10/27/80	$38.05

6. SUBTOTAL of Expenditures This Page (Optional)	$
7. TOTAL of Unitemized Expenditures	$
8. TOTAL Liquidated This Period (Add Lines 6 and 7)	$

Approved by GAO, B-187230 (RO071), Expires 03-3-83

03040111N

REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
GEORGE BUSH P O BOX 492 KENNEBUNKPORT, ME 04046	REIMB. FOR OFFICE SUPP	8/22/80	198.48
CEDARS EXECUTIVE CENTER 2639 N MONROE ST SUITE 143-A BOX 149 TALLAHASSEE, FL 32303	RENT	8/22/80	2,218.56
NO ENTRY			
NO ENTRY			
COLUMBIA ADVERTISING CO 137-30 ROCKWAY BLVD JAMAICA, NY 11436	CAMPAIGN MATERIALS	8/22/80	5,040.00
COLUMBIA ADVERTISING CO 137-30 ROCKWAY BLVD JAMAICA, NY 11436	CAMPAIGN BUTTONS	8/22/80	772.00
ENVELOPES UNLIMITED 649 N HORNERS LANE ROCKVILLE, MD 20850	PRINTING	8/22/80	3,204.43
FEDERAL EXPRESS P O BOX 727 DEPT A MEMPHIS, TN 38194	NEWS CLIPS DELIVER	8/22/80	161.50
FEDERAL EXPRESS P O BOX 727 DEPT A MEMPHIS, TN 38194	OVERNIGHT DELIVERY	8/22/80	19.00

PERIOD : 8/01/80 THRU 8/31/80

RUN DATE: 13:09.20

REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
CONTACT OF WASHINGTON, INC. 2208 WISCONSIN AVE NW WASHINGTON, DC 20007	TELEPHONE BEEPERS	8/29/80	86.00
SAM DAWSON PO BOX 11893 COLUMBIA, SC 29211	CONSULTING FEE	8/29/80	2,500.00
NO ENTRY			
ENVELOPES UNLIMITED 649 N HORNERS LANE ROCKVILLE, MD 20850	PRINTING	8/29/80	1,073.69
DIANA EVANS 1910 MADRONA AVE S SALEM, OR 97302	TRAVEL EXPENSE	8/29/80	847.43
FACTS ON FILE 119 W 57TH ST NEW YORK, NY 10019	NEW DICTIONARY	8/29/80	10.75
LARRY GROVES 5959 F PRINCE JAMES DR SPRINGFIELD, VA 22152	TRAVEL EXPENSE	8/29/80	178.97
CHRIS HARKIN 1005 N DANIEL ST ARLINGTON, VA 22201	TRAVEL EXPENSE	8/29/80	23.40

BRAGAN-BUSH COMMITTEE
SCHEDULE : E.SP

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
AUTOMATED SUPPLY CENTER 14715 AETNA ST VAN NUYS, CA 91411	OFFICE SUPPLY	9/26/80	371.00
BEILKES BUSINESS EQUIPMENT P O BOX 7603 SALEM, OR 97303	EQUIPMENT RENTAL	9/26/80	789.00
C & P AIRWAYS BALTO/WASH INT AIRPORT BALTIMORE, MD 21240	HELICOPTER RENTAL	9/26/80	937.60
CHARLES DAVIS III 43 [illegible]KLEY PL GROSSE PTE FARMS, MI 48236	TRAVEL EXPENSE	9/26/80	269.45
ENVELOPES UNLIMITED 649 N HORNERS LANE ROCKVILLE, MD 20850	OFFICE SUPPLIES	9/26/80	193.33
ESCH ASSOCIATES 1[illegible]9 K STREET NW #700 WASHINGTON, DC 20006	CONSULTING FEE	9/26/80	2,000.00
MICHAEL EVANS 3[illegible] EAST 85TH ST NEW YORK, NY 10024	PHOTOS	9/26/80	60.00
MICHAEL R FARLEY P O BOX 42710 [illegible], AZ 85733	TRAVEL EXPENSE	9/26/80	339.48
FEDERAL EXPRESS P O BOX 727 [illegible] NH 03061	OVERNIGHT DELIVERY	9/26/80	56.25

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REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
DEBORAH H DAVIS RT 1 BOX 41 KING GEORGE, VA 22485	TRAVEL EXPENSES	10/03/80	234.85
LAWRENCE J DENEO JR 1 GUY COURT ROCKVILLE, MD 20850	REIMB FOR SHIPPING	10/03/80	19.28
LINDA M DOUGHERTY 901 S HIGHLAND ST ARLINGTON, VA 22204	TRAVEL EXPENSES	10/03/80	88.00
DOUG DOYLE 4016 TRAVIS #23 DALLAS, TX 75204	TRAVEL EXPENSES	10/03/80	240.00
DOUG ELLIOT RT 1 APT 3 EPICKARD, MO 64679	TRAVEL EXPENSES	10/03/80	419.86
DANA C ENGLEMAN 501 JEFFERSON SUITE 32 TOPEKA, KS 66607	TRAVEL EXPENSES	10/03/80	230.13
ENVELOPES UNLIMITED 849 N ROBBERS LANE ROCKVILLE, MD 20850	STATIONERY	10/03/80	1,366.82
TOM EWING [illegible] N PLUM PONTIAC, IL 61764	REIMB FOR POSTAGE	10/03/80	60.00
LAURA GELERO 5011 QUANTRELL #102 ALEXANDRIA, VA 22312	TRAVEL EXPENSES	10/03/80	134.69

PAGE TOTAL 2,785.63

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REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
DCM GROUP 1515 N COURTHOUSE RD SUITE 301 ARLINGTON, VA 22201	BROCHURES	10/23/80	2,500.00
DECATUR AVIATION DECATUR, IL 62521	AIR TRAVEL	10/23/80	1,650.00
DELANCY PRINTING & PUB CO 444 SWANN AVE ALEXANDRIA, VA 22301	SHIPPING	10/23/80	4,250.82
DIALCOM 1104 SPRING ST SILVER SPRING, MD 20910	COMPUTER TIME	10/23/80	100.00
DIRECT COURIER 6310-C GRAVEL AVE FLEET INDUSTRIAL PARK ALEXANDRIA, VA 22310	SHIPPING	10/23/80	380.00
DIRECT MAIL SYSTEMS INC P O BOX 606 TALLAHASSEE, FL 32302	CONSULTING FEE	10/23/80	2,500.00
ENVELOPES UNLIMITED 649 N HORNERS LANE ROCKVILLE, MD 20850	PRINTING	10/23/80	2,551.63
FALLS CHURCH STATIONERS INC 1049 W BROAD ST FALLS CHURCH, VA 22046	OFFICE SUPPLIES	10/23/80	433.56
GERALD SEARS-WEST INC 3013 PICO BLVD SANTA MONICA, CA 90405	LAPEL PINS	10/23/80	228.00
	PAGE TOTAL		14,594.01

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REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
THE DEARBORN REPUBLICAN CLUB 13530 MICHIGAN AVE DEARBORN, MI 48126	REIMB FOR SUPPLIES	10/28/80	72.03
ENTERPRISE LEASING CO 2320 MARKET ST ST LOUIS, MO 63103	CAR RENTAL	10/28/80	1,013.64
ENVELOPES UNLIMITED 649 N HORNERS LANE ROCKVILLE, MD 20850	OFFICE SUPPLIES	10/28/80	1,278.16
EQUITABLE REAL ESTATE 615 S FLOWER ST SUITE 1212 LOS ANGELES, CA 90017	RENT-CA	10/28/80	4,984.00
S L EWING CO 2805 GASTON DALLAS, TX 75226	EQUIPMENT PURCHASE	10/28/80	1,859.50
FEDERAL EXPRESS P O BOX 727 DEPT A MEMPHIS, TN 38194	SHIPPING	10/28/80	126.00
THE FLINT JOURNAL PO BOX 386 FLINT, MI 48501	ADVERTISING	10/28/80	158.47
FOUNTAIN VALLEY HIGH SCHOOL 17816 BUSHARD FOUNTAIN VALLEY, CA 92708	REIMB-BUS RENTAL	10/28/80	100.00
FOX-[illegible] COMPANY 1920 BLADENSBURG RD WASHINGTON, DC 20002	FURNITURE RENTAL	10/28/80	4,395.16
		PAGE TOTAL	13,986.96

NL

REAGAN-BUSH COMMITTEE
SCHEDULE B LINE

NAME AND ADDRESS	PURPOSE OF EXPENDITURE	DATE	AMOUNT
YCE DUFFIN 19 GRAPE USTON, TX 77096	TRAVEL EXPENSE	11/14/80	222.00
LS C EDWARDS JR 00 M ST NW SHINGTON, DC 20036	PROFESSIONAL SERV	11/14/80	1,793.78
RY MCCARTHY ENGLISH 04 GRANADA RD THESDA, MD 20034	TRVL EXP-RELATED	11/14/80	96.75
ELOPES UNLIMITED N HORNERS LANE CKVILLE, MD 20850	OFFICE SUPPLIES	11/14/80	706.99
BERT ESTRADA 09 WHITEWAY DR STIN, TX 78757	TRVL EXP	11/14/80	29.70
DERAL EXPRESS O BOX 727 PT A MPHIS, TN 38194	FREIGHT CHARGES	11/14/80	765.87
RIA FISCELLA 08 78TH ST NW ADENTON, FL 33529	TRAVEL EXPENSE	11/14/80	182.00
RENCE E FORGY 00 CITIZENS PLAZA UISVILLE, KY 40202	TRAVLE EXPENSE	11/14/80	938.04
-JONES COMPANY 0 BLADENSBURG RD SHINGTON, DC 20002	OFFICE SUPPLIES	11/14/80	3.49

PAGE TOTAL 4,738.62

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CCC# 5413

Weissenborn

Milton Reporting, Inc.

R.E. Milton
President
F.R. Joyce
V.P. & General Mgr.
M.M. Hope
Treasurer

General Stenotype Reporting
Suite 301
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Notary Public
D.C.-Va.-Md.

December 10, 1981

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FEC
81 DEC 11 AM 9:45

Anne Weissenborn
Attorney at law
Federal Election Commission
1325 K Street, NW
Seventh Floor
Washington, D.C.

Dear Ms. Weissenborn:

Enclosed is a copy of the errata sheet for the deposition of Kenneth F. Boehm, taken on October 22, 1981.

The original of the errata sheet has been affixed to the original copy of the deposition filed with the commission.

Sincerely,

Sandra Vinson

Sandra Vinson
Reporter/Notary

cc: Robert Sparks, Jr.
file

8304043112

KENNETH F. BOEHM, ESQ.
1644 A CHIMNEY HOUSE ROAD
RESTON, VIRGINIA 22090

Dec. 1981

Mr. Fred Joyce
Milton Reporting
Suite 301
1601 Conn Ave., N.W.
Washington, D.C. 20009

Errata Sheet

FOR: DEPOSITION OF KENNETH F. BOEHM. BEFORE THE F.E.C. 10/22/81

PAGE 6, LINE 21

"1970" SHOULD READ "THE 1970's"

PAGE 22, LINE 1

"ADD'S" SHOULD READ "ADS"

Kenneth F. Boehm

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Milton Reporting, Inc.

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President
F.R. Joyce
V.P. & General Mgr.
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Notary Public
D.C.-Va.-Md.

November 3, 1981

Kenneth F. Boehm
U. S. House of Representatives
Room 513
Cannon House Office Building
Washington, D.C. 20515

Re: FEC deposition

Dear Mr. Boehm:

On behalf of counsel who took your deposition on October 22, 1981, you are hereby notified that the transcript of your deposition is now ready and available at the above address for reading and signing, as requested by you.

If by December 3, 1981, we have not received any request for extension of time or otherwise heard from you, it will be assumed that reading and signing are no longer desired, and the deposition will be filed with the Federal Election Commission.

Please, see Mr. Fred Joyce when you come to our offices, and he will instruct you in the procedure for reading and making changes in the transcript.

A copy has been made for the Fund for a Conservative Majority and will be forwarded to them, as you requested.

Very sincerely yours,

Sandra Vinson

Reporter/Notary
Milton Reporting, Inc.

cc: Anne Weissenborn
Robert R. Sparks, Jr.
File

8304041125

Doc#5913

ORIGINAL

sv

Before the

FEDERAL ELECTION COMMISSION

'81 DEC 11 A11:45

In the Matter of:	
AMERICANS FOR CHANGE, et al.	MUR 1252

1325 K Street, NW
Washington, D.C.

Thursday, October 22, 1981

Deposition of

KENNETH F. BOEHM

a witness in the above-entitled matter, was called for examination by counsel of the Federal Election Commission, pursuant to agreement, taken at the offices of the Federal Election Commission, 1325 K Street, NW, Washington, D.C., beginning at 9:55 a.m., before Sandra Vinson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

3304031126

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OFFICIAL REPORTERS
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For the Federal Election Commission:

Anne Weissenborn, Esquire
Thomas J. Whitehead, Assistant General Counsel
Federal Election Commission
1325 K Street, NW
Seventh Floor
Washington, D.C.

For the witness:

Robert R. Sparks, Jr., Esquire
SEDAM & HERGE
Suite 1100
8300 Greensboro Drive
McLean, Virginia 22102

C O N T E N T S

WITNESS:	EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION: (Ms. Weissenborn)
Kenneth F. Boehm	4

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* * *

Thereupon

KENNETH F. BOEHM

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the Notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q Would you state your name and address and home phone number?

A My name is Kenneth Frederick Boehm, B-o-e-h-m. My home address is 1644-A Chimney House Road, Reston, Virginia 22090; home phone: 435-1536.

Q And your place of business and business and business address?

A U. S. House of Representatives, 513, Cannon House Office Building, Washington, D.C. 20515.

Q And your present position?

A Administrative assistant.

Q To whom?

A To Congressman Smith.

Q What was your immediate prior position?

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A My immediate prior position was treasurer of the Fund for a Conservative Majority, hereafter known as FCM.

Q How long were you with FCM?

A As an employee or as a board member?

Q Employee first.

A I was an employee of FCM for the bulk of 1980. I'm not sure when I went on; it was January or February of 1980, so I would say the bulk of 1980.

Q And you were a member of the board of directors, I assume?

A I was a member of the board of directors, but I don't remember when I first got on. I know that I became executive director of FCM in August of 1978, and I joined the board after I left as executive director which would have been in early '79, to the best of my recollection.

It's all in the FCM reports.

Q But the position of the executive director is not a paid position; is that correct?

A Back in 1978 that was a paid position. I took the position of treasurer after I left the executive director position before I came on full time. For the bulk of 1980 I was a board member and salaried.

Q Prior to your relationship and during your relationship with FCM did you have any contact with the authorized Ronald Reagan campaign, either in 1976 or the more recent campaign?

A Never as an employee. In 1976, I ran for delegate to the Republican convention. I ran myself, pretty much on a shoestring, in Pennsylvania.

I was elected as a delegate for Pennsylvania. Delegates in Pennsylvania are uncommitted by law, but I was for Ronald Reagan in '76 and in the Youth for Regan in Pennsylvania. It was a volunteer position, no money from the national committee. Nobody was an employee, but we were getting volunteers together.

Q In the 1980 campaign period, did you have any relationship?

A No relationship at all.

Q Turning to FCM, now, was it the successor committee to what was originally composed as the Young Americans Campaign Committee?

A That was started, if I am not mistaken, in 1968, I believe, and then it became Fund for a Conservative Majority in the middle of 1970.

I was unaffiliated for that period of time. But it was

around for quite a while and preceded the explosion of a number of them later.

Q Does FCM have a stated purpose?

A We probably do in the charter. Basically, our purpose is to elect conservative candidates to office.

Q Basically, where do you get your finances?

A Voluntary contributions, largely from direct mail.

Q Did FCM conduct any independent activities on behalf of the presidential candidates previous to 1976?

A My recollection is that the first time you could do that sort of thing was in 1975. In the primary of 1975, FCM launched an independent expenditure committee and had that as a project they worked on for Ronald Reagan. It ceased when Ford won the nomination.

Q Turning now to how decisions are made in FCM, who is responsible for determining the authorization of expenditures?

A It's varied. We have a small board. We have three members on the board: Bob Heckman, H-e-c-k-m-a-n, myself, and the third board member is Jeff Kane who lives in the state of Maine.

The three of us have ultimate authority for board policy. Previously, we had a larger board of five members; I believe

that was prior to my coming.

Anyway, we had three and because of the proximity of Bob and myself, as chairman and treasurer, we would make the bulk of the decisions.

There are certain day-to-day decisions made by the director. Our fund raiser does certain things after direction.

Q Who do you mean by the fund raiser?

A Mike Thompson and Associates of Springfield, Virginia.

So, it depends on what it is. If it's a contribution to a candidate, that requires a board vote. If it's any kind of major expenditure or project or something that entails a big expenditure of money, then it takes a board decision.

If it's buying office supplies or granting an employee leave or something like that day-to-day administrative stuff, then the executive director does it.

Q Could you specify a little more exactly who was on the board, say, in 1979?

A In 1979, it was still myself as treasurer, Bob Heckman, and Jeff Kane was a third board member.

Q Who was on it when it was five?

A That was earlier, I guess before I came on as executive director. I'm almost certain that was in August of

'78, and prior to that there were five. It was three for the last two-and-a-half, three years, because we found an easy working relationship.

If we needed a decision on a contribution, I could get on the phone with Bob and we could make up and approve a ballot and we didn't have to convene any roomful of people.

That's the way we operated, I would guess, since early 1979. It's all reflected in the FCM forms.

Q Are you familiar with the answers to the interrogatories that Mr. Heckman provided to us a while back?

MR. SPARKS: Could we have it marked for clarification purposes? We have filed two different sets of answers.

MS. WEISSENBORN: Right, sorry.

This should be exhibit 1.

(The document referred to was marked Exhibit 1 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this?

A I haven't seen this one before.

Q On page -- what I am looking for is a statement that expenditures could be authorized by the board of directors.

At the top of page 2 under number 1, it says "or by the express direction of the FCM treasurer and, with his authority, the FCM executive director."

We were a bit confused about the phrase "with his authority." Does that mean the executive director would authorize with your approval or that it's within his authorization?

A It depended on the expenditure. He would if it was simply office supplies.

We didn't have any hard and fast rules as to what was and what wasn't. It was a known fact that if something was expensive, or if it fit in the category of political contributions, that it would have to be board approval.

He would, for example, sometimes buy things as large as a typewriter without board approval, but for a contribution it had to be the board.

Q What about independent expenditures that were designated as such?

A We only did one independent expenditure and that was our project, Citizens for Reagan in '80. That would take board approval, too.

Q But you were involved in all authorizations either

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by yourself as treasurer or as a member of the board?

A Every authorization that would involve a contribution to a candidate or involved an expenditure project, I participated in.

Q The same response in the interrrogatory states: "Fund raising and time buying consultants, such as Mr. Mike Thompson, Mr. Tom Edmunds, H.M.L. Inc., and others, were also authorized to approve expenditures when they were working on projects previously authorized by FCM's treasurer or executive director."

What was meant by a "project" there?

A For example, our independent expenditures project for Citizens for Reagan was characterized as a project.

We had two main projects in 1980, or for the 1980 election cycle. That was Citizens for Reagan in '80 and Senate Control in '80, which was raising money for Senate candidates.

What was meant by "project" was a broad program that we had undertaken, a dramatic program to channel resources.

Q What is the purpose in designating it as a project rather than doing something known?

A It was a method of organization. We wanted to identify our contributors. We viewed them as silent partners.

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However you want to characterize it, what we were involved in was electing conservatives.

Because of the politics of the 1980s, we felt that Senate control could be achieved. We felt that contributors would be most interested in channeling their money where it would be most effective. So we designated Senate Control as one of the projects and Citizens for Reagan as another.

Q There was something else called Students for Reagan; wasn't there?

A Students for Reagan was involved in youth politics.

At one point I was one of the oldest members and I was under thirty. The average age of the employees was in the twenties.

Because so many got involved through youth politics, we felt that one of the things that we could do best, and knew best, was youth politics. As part of the Citizens for Reagan in '80 project we had Students for Reagan.

We didn't spend a lot of money on Students for Reagan. The purpose was to get young people involved in the presidential election.

Q So it was really within Citizens for Reagan?

A In a manner of speaking, yes; certainly, not under

Senate Control.

Q Who was it that decided which projects would be undertaken?

A That was a board decision.

We met as a board frequently; at least, Bob and myself did since we live close.

MR. SPARKS: By Bob, who do you mean?

THE WITNESS: Bob Heckman.

It was any easy matter to keep in regular contact, which we did.

BY MS. WEISSENBORN:

Q What criteria did you use in deciding upon a project?

A We tried to the best of our ability to take on projects we could do successfully, that we were capable of doing.

To go back to one of the previous answers, of why we were so interested in Students for Reagan or a youth-oriented campaign, it was because that's what we knew best. We didn't know television and such, and we didn't want to get beyond our expertise.

Q Did you gear toward certain parts of the country where Reagan's chances were better than in others?

A We determined where we would get involved on the

basis of a number of factors.

But basically, it was if funds were available. Because in the world of politics, as you know, you don't get credit. It was when cash was available and based on where we could be the most effective.

In terms of campaigning that was youth politics, and we were geared toward youth politics. That's what we could do well. We didn't have too much time to experiment in 1980. It was a short election year, and we felt that we were duty-bound to do our best and the best we could do was what we knew. So that's how we picked the youth politics area.

Q How were projects organized in FCM as an entity in terms of banking accounts?

A We used one basic bank account. We kept all the necessary records for FEC. As you know, certain forms have to be signed each month by the treasurer, and the accounting was organized basically to fulfill those requirements.

In terms of how it was organized within the office, it was just one of a number of things we were doing. We weren't super rigid in terms of dividing one thing from another thing.

We stipulated in the fund raising that this was one of a number of projects that we were undertaking and explained what

we got involved in such as Senate Control.

Q When contributions came in, and perhaps the check was made out to Citizens for Reagan, what bank account would that go into?

A We had the one bank account.

Q When people in the office were designated only for Citizens for Reagan, was it a broad kind of responsibility?

A It depended on what type of person. A lot of people we had working for us were working on the phone banks, and many were on both Senate Control in '80 and Citizens for Reagan in '80. It varied all over.

We had youth field representatives, and they would go out to college campuses and distribute buttons, bumper stickers, youth-oriented literature. They operated primarily for Citizens for Reagan in '80, and they were generally conservative activities for young people.

To that degree they spent most of their time on that. If there was something involving a Senate race, I imagine they could spend some time there, but their primary duties were for Citizens for Reagan.

Q Were they predominately volunteers or mostly salaried?

A We had a small number of salaried youth

representatives, but most individuals were young, in their twenties, or college students on summer vacation who were making a set amount, not all that much. It would be maybe $200 a week.

That's all in the FEC reports. They would drop off manuals for activities that young people could get involved with, and they would drop off supplies and buttons and bumper stickers and brochures. Especially on the individual campuses where there would be mock elections, there would be a representative on campus.

So that's how they were organized. Hopefully, they got people as volunteers, but they were paid.

Q In the answers to the interrogatories, and in number 2 which deals with Citizens for Reagan, Mr. Heckman has listed a number of individuals, not all of whom we knew.

Who was Frank Cannon?

A He was a recent graduate of Dartmouth College who was working with Students for Reagan. He was more or less the coordinator of Students for Reagan.

Q John Gizzi?

A John Gizzi was an all-purpose administrative aide in the office. He was really a factotum in the sense that he did

odds and ends of everything. He would write letters or run errands, things like that.

Q Would all the activities that were undertaken by FCM under the rubric of Citizens for Reagan come from within the project for Reagan-related activities outside?

A Not to my knowledge.

Q I will ask the reporter to mark this Exhibit 2. It is a letter and memorandum from J. Curtis Herge, dated September 7, 1979, and addressed to Ralph Galliano.

(The document referred to was marked Exhibit 2 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this letter and memorandum?

A I remember that we had asked Curt to give us some legal guidelines.

MR. SPARKS: Excuse me. By Curt, do you mean Curtis Herge?

THE WITNESS: Yes.

And we asked him to give us some legal guidelines once we were getting involved in the field activities and so forth.

I don't remember this specific memo, although I do remember there was one generated.

BY MS. WEISSENBORN:

Q Who was Ralph Galliano?

A The former executive director.

Q He was in that position at the time this memo was written?

A Yes.

Q Were copies of this memorandum distributed to staff members; do you know?

A I believe that's what the purpose was. I believe it was. I don't know for sure, but I believe that was the purpose of it.

Q Did the field people get it also; do you think?

A I would guess so because I remember that we discussed what we should do to make sure that everybody stayed within the limits of the law, and the suggestion was, let's have a memo that outlines what we can and can't do.

Q What about the persons hired to be consultants; were they informed of it?

A Such as?

Q Mike Thompson.

A I don't know whether Mike got this or not, but Mike Thompson dealt primarily with direct-mail fund raising, so I don't know.

Q In addition to this memorandum, do you remember giving oral instructions to persons about what they should and should not do as far as contact with the Reagan people?

A Yes. We had a session with the field representatives when they were first hired, but I don't remember exactly what was said. It was over a year ago.

I remember that because it was an independent expenditure, and they were told, if they got to a campus and there was official Reagan activity that they should avoid it if it was well organized and move on to the next campus, just to avoid any possibility of mingling.

The one thing that concerned us was that we were dealing with young people and we wanted to underscore it for that purpose.

Q For clarification, I know you have emphasized the work with young people. Were they your only target?

A No. We did other things. We did radio and television and direct mail.

In other areas our target was voters, hopefully. The

youth portion of Citizens for Reagan in 1980 was important because that's where our field activities were in terms of actual involvement. That's why the youth operation was important to us.

Q Therefore, do you remember talking to people, rather than the youth-oriented personnel, about the issue of contacts with Reagan committees on those things?

A No, because we didn't have any field program geared towards voters.

Q Not just field people, but people in the office?

A Oh, yes. We frequently discussed in the office what you could and could not do, to make sure that the people we had who were temporary employees and things knew that they had to work with us and us alone.

Q Now, turning to the selection of consultants, what direct mail and fund-raising companies were used by FCM in 1979 and 1980?

A The major one was Mike Thompson and Associates.

I'm trying to think if that's the only one or not. We switched to Mike -- it may have been early '79, late '78; I'm not sure.

Q How was Mike Thompson selected?

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A We were looking for a direct mail consultant that would allow us to own our own list. We didn't want anybody to own it, because we wanted control over our list.

We didn't want any other group to rent it outside of those we approved it for. For that reason, we liked Mike, and we had known Mike personally and felt that he was honest and that he would do a good job.

Q Did you advertise at all for a potential fund raiser?

A No. We didn't.

Q Who made the decision to select him?

A It was a board decision.

Q Do you remember who was there? All three of you, probably?

A I don't remember what month it was.

I know it was a board decision; I don't know who was there. I imagine the board.

Q What about time buying? Was another advertising company used?

A In the course of when?

Q 1979, '80.

A I believe we bought time through Tom Edmunds; and I believe we also bought time through H.M.L., but there were a

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series of adds that we were not satisfied with, so I'm not sure the buys were consumated.

Q Do you remember if Tom Edmunds did newspapers, television, and radio?

A No. Mike had most of --

MR. SPARKS: Mike?

THE WITNESS: Mike Thompson, I'm sorry.

Mike Thompson did most of the newspapers. Edmunds may have done some, but I doubt it. That wasn't his specialty.

BY MS. WEISSENBORN:

Q Edmunds did radio and television?

A Yes; I believe so.

Q H.M.L. would have been electronics?

A Electronics.

Q Again, were there any criteria used in selecting Tom Edmunds?

A We had gotten a sample tape, unsolicited, from Tom Edmunds in the mail, I believe, and it related about the local press and ads he had done for other clients.

It seemed pretty good and so we talked to him about doing some advertising for us.

Q Did you solicit any other business?

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A We did talk to some other advertising people, but it was nothing in depth. We were tentative about the electronics media because none of us had any real background in it, and because of the high production costs involved and because of the expense of putting it on the air, we were very, very leary of the whole area.

I recall we did talk to some advertising people and people solicited us, but Tom Edmunds we took seriously and H.M.L. and Mike Thompson and Associates, of course.

Q These three, Thompson and Associates, H.M.L., and Edmunds, were they the only ones used in Reagan-related expenditures?

A Yes.

Q Anybody else?

A I don't believe so.

Q Did you enter into contracts with these three consultants?

A We had a contract with Mike Thompson. Tom Edmunds, I'm not sure if we had a contract or a letter of agreement or a fee for services. And H.M.L., again, I'm not sure that we had a formal contract or an agreement or fee for services.

With Mike Thompson, I'm sure it was a contract, because

his was the most ongoing relationship.

Q Taking one at a time, what were the terms of agreement with Mike Thompson and Associates?

A We probably have a contract on file that would state it. The one major agreement that comes to mind was ownership of the list. I know that was paramount.

We paid him a set fee each month. And he also acted as an advertising agency for us, so he would get a placement fee whenever he placed ads. There were some terms that don't stick in my mind, but I'm sure we have a contract on file.

Q Would the contract have built-in provisions in terms of his hiring subcontractors or was that an open-ended thing or was it specific?

A I don't know if there was any language about hiring subcontractors.

He could place media ads for us but I don't know if he would be the subcontractor for it.

Q What types of fund-raising activities did he do?

A He would do things such as, if we were putting out a letter, he would get bids from the various firms for direct mail-type things and letting out bids and getting the lowest bid. But in terms of anything of a policy nature or a

substantive nature, he didn't. He chose most vendors.

Q Was he given full authority to choose the vendors, or did you have veto power?

A I'm sure, if we exercised it, we could have said we don't want to deal with this or that particular vendor.

I'm not sure of the exact language of the contract, but I could get that for you.

Q We would like a copy.

A Okay.

It was an effort to get the best deal for a mailing of some size and it costs quite a bit of money. Frequently, you could find one envelope company that was lower than another and so forth.

Q Would you have known before the fact who he was going to choose?

A Not usually. Again, I suppose if we wanted to look into it, but we dealt with Mike Thompson on a very high level of trust, and we felt that he was producing good results for us. However, you can look over the details of his contract.

Q I would imagine there would have been subcontractors for Tom Edmunds?

A He may have in the sense that he used studios to do

production work.

Beyond that, I don't know. We didn't have much volume of business with him.

Q In that situation, would you have known who he was going to subcontract with?

A As I say, he didn't do that much for us.

Basically, he produced a series of television ads and went to some particular kind of studio someplace in the South to do it, but beyond that he didn't do that much.

Q How about the H.M.L., any sub-people they might have used?

A I know they produced commercials and they had to go someplace to get the actors, because we did have actors in one or two of the ads.

I don't know. They didn't have production studios, and we knew they had to contract the actual productive services.

Q But they made the decisions basically on their own?

A Yes.

Q Were your contracts with these two consultants approved by the board of directors?

A I'm not sure.

Q Or letters of agreement?

A We basically selected them.

MR. SPARKS: "We" being?

THE WITNESS: The board.

And we knew under what terms we would be operating with them. The only thing unclear in my mind was what form the agreement took, whether a fee for services or a proposal or something more formal.

MS. WEISSENBORN:

Q Did FCM undertake any direct mail activity on its own, aside from what was done through consultants?

A I don't believe so.

Mike Thompson handled all the direct mail.

Q When you talk about a phone bank, what were your phones for? Was it solicitation?

A It was for solicitation.

Q So, that was the kind of thing you did on your own?

A That was in-house. Mike would design copy for us on that, so even though we did it in-house, it was under his direction.

Q Did you undertake any advertising on your own, apart from a consultant?

A Not that I remember, because we just didn't do that

much advertising in 1980. We did some, but if we did it was relatively minor.

Q When you selected someone to provide services, aside from these three consultants, who decided that?

A Since most of what we spent was spent through the consultants in the sense of, if you look at all of the expenditures, a big percentage would be related to direct mail, a big percentage to the phone bank, and a big percentage to the media activities. So, there is very little left except for office expenses and that part of the thing the executive director or myself, and in some cases the chairman, would stipulate, depending on the amount of money.

If it was a minor amount, the executive director could do it. If it was something more significant, then Bob and Jeff and I would talk about it; the board would.

Q Did you ever discuss with the consultants that you hired whether they should instruct their people to inquire of the vendors whether they had done any earlier work for the authorized Reagan committee?

A I don't remember if we had discussions along those lines or not, although sometimes we would meet as a board with some of the key consultants and with the attorney and discuss

legal issues that might come up.

It was my understanding at the time that the types of people that we had to avoid would be anybody in a decision-making capacity with the Reagan campaign, not just somebody who used the same post office or that type of thing. It was more that we had to avoid anybody that was tied into decision making or strategy. If we happened to use the same envelope company, there was no problem.

Q To your knowledge, did any of the consultants ever ask that question of a sub-vendor?

A I don't know.

Q Would you have ever asked that from someone you obtained services from directly?

A Well, they were relatively limited in that we were dealing with Mike Thompson, and we knew he wasn't with the Reagan campaign; and we knew that Tom Edmunds was not with the Reagan campaign; and we knew that H.M.D. was not --

MR. SPARKS: Do you mean H.M.L.?

THE WITNESS: H.M.L., I'm sorry.

So, the people that we dealt with we knew weren't involved with the Reagan campaign.

MS. WEISSENBORN: I'll ask the reporter to mark this

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document Exhibit 3.

(The document referred to was marked Exhibit 3 for indentification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q Turning now to the specific vendors that were paid by FCM, this document purports to be a copy of FCM's report to the commission citing an allegedly independent expenditure to Diversified Direct, Inc., in support of Ronald Reagan on May 27, 1980; and a copy of a check written on an FCM account made payable to Diversified Direct, in the amount of $2,112.14; and an invoice from Diversified Direct dated April 25, 1980, to FCM in care of Thompson and Associates; and a copy of what appears to be a solicitation letter. This letter is headed "Reagan Country, Final Victory Drive" and is dated May 15, 1980, and is signed by Robert C. Heckman.

MS. WEISSENBORN: I would also like to have the next item marked. This would be Exhibit 4.

(The document referred to was marked Exhibit 4 for identification, a copy of which is attached to the court copy of this deposition.)

8304311-56

BY MS. WEISSENBORN:

Q This document purports to be a copy of the FCM report showing a June 24, 1980, expenditure to Diversified Direct; an FCM check payable to Diversified Direct in the amount of $2,989.53; and an invoice from Diversified Direct, dated April 25, 1980; and an apparently incomplete letter headed "Citizens for Reagan in 80," dated May 16, 1980.

That seems to be the first two pages. There is no signature and the last line is incomplete.

Taking these two documents together, are you familiar with the aegis of these?

A It looks like our FEC reports and it looks like our direct mail. I can only assume it's a facsimile of our check.

Q Were you personally involved in these transactions?

A No; not in the sense of the printing expenses, that went through the direct mail firm.

Q Which was?

A Mike Thompson and Associates.

Q But you are familiar with these projects? Looking especially at the last pages.

A I remember seeing this Reagan, "Final Victory Drive" letter. I'm familiar with that, and the "Citizens for Reagan in

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80," dated May 16, 1980, that letter looks familiar, too.

Q Looking at document 3(c), what is Diversified Direct, Inc.?

A I believe it's a printing firm. I don't know; I have never seen it.

Q Do you know who Wiland and Associates is?

A I believe it's either a printing firm or a computer firm.

Q Did FCM have a written contract with Diversified Direct, or any kind of agreement?

A Not that I know of. I believe any relations we would have had would have been through the direct mail consultant, Mike Thompson.

Q At the time of the transactions in Exhibits 3 and 4, were you aware that the Reagan for President Committee had made expenditures to Diversified Direct as early as April 22, 1980?

A No.

Q To your knowledge, was anyone else aware of the expenditures?

A Not to my knowledge.

Q To your knowledge, was it asked if there was earlier involvement with the Reagan for President Committee by FCM

3304011-38

personnel?

A Not to my knowledge.

Q Of Thompson and Associates?

A Not to my knowledge.

Q Did you ever have any direct contact with Diversified Direct personnel itself?

A I don't believe I ever met or talked to anybody that was with Diversified Direct.

Q Has anybody at FCM that you know of?

A Not that I know of.

Q Turning to Exhibit 3, the invoice dated April 25, 1980, are you aware of the date of actual services that were permitted?

A No.

Q Turning to Exhibit 3(d), which is a form letter. Is that related to --

MR. SPARKS: I believe you are looking at the wrong one. It's 3.

THE WITNESS: Okay.

BY MS. WEISSENBORN:

Q To your knowledge, is that related to the invoice, which would be 3(c)?

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A I don't know.

Q Do you know who supplied the copy for this letter?

A My guess would be Mike Thompson and Associates because he did our direct mail copy.

Q Do you know whether Diversified Direct had any suggestions to make about the content of the letter?

A Probably not, because they are printers and our contract is with Mike Thompson. He would write our copy and subcontract the printing and envelopes and postage and handling, that sort of thing.

Q Who would supply the mailing list for this letter?

A Mike Thompson.

Q But whose mailing list was it?

A In terms of getting the mailing list, Mike would either use our house list, which had been previously gotten together for the Fund for a Conservative Majority, or he would go to the list market and find lists that he thought would perform well, and then he would contract out for those lists.

Q Looking at the similar documents in Exhibit 4, starting with the invoice, which is Exhibit 4(c) and is dated April 25, 1980: do you know what the date of services would be?

A No.

0 5 0 4 0 4 3 1 1 5 0

Q Turning to the next page, 4(d), which is a copy of the letter -- first of all, do you know why we only have two of the pages?

A I don't know.

MR. SPARKS: For the record, it's probably because it's all I had in my files and that's why. I just reproduced it.

BY MS. WEISSENBORN:

Q Who would have supplied the copy for this?

A I guess Mike Thompson.

Q And the same with the mailing list?

A Yes.

Q Going back to the invoice, there was a written notation on it saying "VP survey, page 1-2 only." What's that?

A It may have been a vice-presidential survey. That would be my first guess, a survey asking people who they liked for vice president.

Q Do you know why that would have been connected with this invoice?

A I don't know. I haven't read the letter, so unless the letter refers to the vice-presidential survey -- I don't really know.

Q To your knowledge, did FCM receive any services from

Diversified Direct, Inc., after July 15, 1980? In other words, during the general election period?

A I really don't know. I would have to check the FEC report.

Q Going back to the handwriting on Exhibit 4(c), do you know whose handwriting that is?

A No.

MS. WEISSENBORN: I'll ask the reporter to mark the next document Exhibit 5.

(The document referred to was marked Exhibit 5 for identification, a copy of which is attached to the court copy of this deposition.)

MR. WHITEHEAD: Why don't we take a break for a few minutes right now.

(Brief recess)

EXAMINATION (continued)

BY MS. WEISSENBORN:

Q This document purports to be a copy of the FCM's report to the commission showing the expenditure of $13,728.50 to Wiland and Associates, Inc.; and apparently a copy of a check dated July 25, 1980, for $13,728.50 drawn on the FCM account and made payable to Wiland and Associates; and copies of two

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invoices purportedly from Wiland and Associates, dated May 19, 1980.

Are you familiar with all parts of this document?

A No.

Q Which ones are you familiar with?

A I assume they are all what you represent them to be.

Q So, you were not personally involved in this?

A I didn't sign the check. I don't remember if I've seen the invoices, but there were lots of invoices that I didn't see.

Q Speaking about the signatures on the checks, were they signed by Bob Heckman, or who had signing authority?

This one was signed by Ralph Galliano.

A I believe that the checking account operated was a two-signature account. I'm not sure if it was Bob Heckman and Ralph Galliano or Galliano or Heckman; I was not one of the signers.

Q Did FCM have a contract with Wiland and Associates?

A Not that I signed.

My guess is that that was done through Mike Thompson and Associates.

Q I'd like to draw your attention to the invoice, the

second invoice actually, number 26892, and the second page of it where they talk about "merge/purge #5 -- FCM May 1980 VP prospect" and so forth.

Is there any way you can explain what these terms mean, for example, "merge/purge"?

A I'm not totally familiar with all the computer terms, but I believe merge/purge has something to do with putting a list together.

MR. SPARKS: I'll just say this for the record. If you know, say so; if you don't, don't guess.

THE WITNESS: I'm about fifty percent sure.

MR. SPARKS: Do you know what it is?

THE WITNESS: I don't know.

MR. SPARKS: If you know, don't say, you don't know; but please don't guess.

THE WITNESS: I'm not sure.

MR. SPARKS: Because we may waste a half-hour trying to reconstruct it.

BY MS. WEISSENBORN:

Q Okay. Then what was the May 1980 VP prospect and continuations?

A I really don't know for sure, but my guess would be

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vice president.

Q And on the same sheet it talks about the FCM May 1980 Final Drive.

A That was the final round of primaries. That refers to the final round of the presidential primaries.

Q And it involved what kinds of mailings?

A Fund-raising mailings.

Q Do you know what the date was that these services reflected on the these invoices was performed?

A I wouldn't know.

Q Do you know if any of the entries are related to the fund-raising letters attached to Exhibits 3 and 4, the ones we talked about in connection with Diversified Direct?

A I couldn't say for sure.

Q Who would know?

A Probably Mike Thompson.

Q Could you explain how such fund-raising letters, as those attached to Exhibits 3 and 4, were put together: authorization and the copy created and what the various steps were between the time you decided you wanted to do something and the final product went out?

A It varied. We had a close working relationship

between Bob Heckman and myself and sometimes Jeff Kane.

Sometimes we would get together for strategy sessions. Sometimes, since Jeff was at a distance, Bob and I would kick around ideas. Many times Mike Thompson would come up with ideas, and he had the responsibility for doing all the detail work and getting things from the idea stage to the stage it was dropped into the mail.

We had veto power over what type of copy it was, although it usually just developed because we had developed a lot of trust in Mike. He knew the way we thought and would put it in a package for us.

MR. SPARKS: Could we go off the record a minute?

MS. WEISSENBORN: Sure.

(Discussion off the record)

EXAMINATION (continued)

BY MS. WEISSENBORN:

Q So is it correct that Mike Thompson was responsible for coordinating the activities of the vendors?

A The vendors involved with direct mail.

Q He was responsible for them?

A Yes.

Q Were you aware that the Reagan for President

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Committee had services performed by Wiland Associates as early as February 22, 1980?

A No.

Q To your knowledge, was Mike Thompson aware of this?

A No.

Q Do you know?

A I don't know.

Q To your knowledge, was Wiland and Associates ever asked about the earlier association with the Reagan for President Committee?

A Not to my knowledge.

Q Did you ever have any discussions with Wiland and Associates personnel?

A No. Never.

MS. WEISSENBORN: I will have the reporter mark the next document Exhibit 6(a) through 6(d).

(The document referred to was marked Exhibit 6(a) through 6(d) for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This document is a copy of the FCM report filed with commission which shows the purported independent expenditure of

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$700.51 was made to Wiland and Associates, Inc., on October 1, 1980, in support of Ronald Reagan. Other parts of this exhibit consist of a copy of the check to Wiland and Associates for $700.51, written on the FCM account; and what purports to be an invoice dated July 31, 1980.

Can you identify any or all of this exhibit?

A Not really. I imagine they are what they purport to be.

Q Do you know what project this expenditure would have been related to?

A I couldn't say, personally.

Q Who would know?

A Mike Thompson.

Q To your knowledge, did FCM or Mike Thompson and Associates on behalf of FCM receive any services from Wiland and Associates after July 15, 1980?

A I wouldn't know.

Q Again, Mike Thompson would be the one to know?

A Yes.

Q I'd like to draw your attention to the fact that at the top of the invoice attached to Exhibit 6 there is a marking saying "CFR'80" and also on the next page. Whose handwriting

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would that have been; do you know?

A I really don't know.

Q To what do you think it refers?

A It would be a guess.

MR. SPARKS: Please, don't guess.

THE WITNESS: Okay, I won't.

I don't know.

BY MS. WEISSENBORN:

Q Is that handwriting familiar at all?

A No. I don't know who it is.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, number 7.

(The document referred to was marked Exhibit 7 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit purports to be copies of the FCM reports showing allegedly independent expenditures made on April 15 and 16, 1980, and June 24, 1980, in support of Ronald Reagan. The Telepost entries are in the amounts of $602.64, $750.00, $1,100.00; and it includes copies of the same amounts on checks drawn from the FCM account and made payable to Telepost; and

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invoices, numbers 688 and 739, dated February 29, 1980, and April 18, 1980; and apparently a copy of a fund-raising letter.

Can you identify the contents of this exhibit?

A I remember that we sent a telegram format, fund-raising appeal and this, to the best of my recollection, was it.

Q Do you recognize the invoices or checks?

A No, not the invoices or checks. I recognize the appeal.

Q Were you personally involved in organizing that appeal?

A Well, we would have sessions where we kick around ideas about where to raise money and where we thought the money should go, and I recall that we thought a telegram-format appeal would be the best kind of appeal.

I was involved in saying that I thought that it would be a good idea.

Q To whom was this sent?

A I wouldn't know which list it went to.

Q Who would know?

A Probably, Mike Thompson.

Q I would draw your attention to the invoice, Exhibit 7(g), just immediately preceding that letter or telegram, and

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which is addressed to you rather than Mike Thompson.

How do you account for the fact that it came to you rather than to him?

A I don't know, unless they just put my name down as treasurer.

Usually, the invoices went directly to Mike Thompson, and he would verify them and forward them to us.

Q All Telepost went through Mike Thompson as far as you know?

A As far as I know.

Q You had no direct relationship with them?

A No.

Q The prior invoice, Exhibit 7(d), is addressed to Mr. Londino. Do you know who he is?

A I believe he was a Mike Thompson employee. He worked for Mike Thompson.

Q Also, on this invoice there was a handwritten notation. It says, "Southern, Dixie Project," and the word "Southern" has been scratched out, but not "Dixie Project."

Do you know whose handwriting that is?

A No.

Q What is the Dixie project?

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A The only thing I can think of is the southern primary states. I believe that's what it is; I'm not positive.

Q Did you maintain copies of all the Telepost telegram letters that were sent out?

For example, you apparently had a copy of the April 14th one which is Exhibit 7(h).

A We would frequently get from Mike copies of an appeal along with nixies, bad addresses -- some moved, some died -- and sometimes we'd get to look at the complete copy.

Q So, it's possible that you would have one that goes with invoice 688, which is 7(d)?

A I guess it's possible.

Q If you have a copy of the actual product that goes along with that invoice, we would like to see it.

MR. SPARKS: I will state for the record that I forwarded on a supplementary request number nine, in August I believe, a thick stack -- two, three, or four inches -- of all mailings which were held by Mr. Thompson in a book form.

I believe it would be in that stack of documents which was forwarded to you. If it's not there, I don't know where it is, because I obtained it from Mr. Thompson and he told me it was his scrapbook of the FCM mailing projects.

MS. WEISSENBORN: All right. Fine.

BY MS. WEISSENBORN:

Q Who composed the copy for the Telepost communications that were sent out?

A I guess it was Mike Thompson, since he did our direct mail copy.

Q Mailing lists: who supplied those?

A Mike Thompson.

Q To your knowledge, was Telepost asked by either FCM or Mike Thompson whether or not it had provided services to an authorized Reagan committee?

A Not as I recall.

Q Not as you recall they did, or not that you know?

A I neither know it nor recall it.

Q Were you aware that Telepost was performing services for the Reagan for President Committee at approximately the same time; in other words, in February of 1980, at the same time services were being performed for FCM, judging from the invoice number 688?

A I didn't know.

MR. SPARKS The question was: were you aware?

THE WITNESS: I wasn't aware. Not only that, I didn't

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know.

MS. WEISSENBORN: I'll have this marked Exhibit 8.

(The document referred to was marked Exhibit 8 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit consists of a copy of the FCM report to the commission showing an allegedly independent expenditure in support of Ronald Reagan made to Telepost on October 6, 1980, the purpose being for the postage for direct mail. This exhibit also contains a copy of a check for $480.00 made payable to Telepost.

Can you identify these portions of these documents?

A No. I really can't. I haven't seen them before. I assume they are what they purport to be.

Q Do you know which direct mailing was involved in that expenditure?

A No.

Q To your knowledge, did Telepost perform any services to FCM after July 15, 1980?

A I wouldn't know.

MS. WEISSENBORN: I will ask the reporter to mark the

the next exhibit number 9.

(The document referred to was marked Exhibit 9 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This document purports to be a copy of the FCM report to the commission showing an allegedly independent expenditure made upon behalf of Ronald Reagan to Arthur J. Finkelstein and Associates; and a copy of a check for $5,000.00 drawn on the FCM account and made payable to Arthur Finkelstein; together with a copy of the bill supporting that payment.

Can you identify these documents?

A I believe I can identify the FEC report. I don't know that I can identify the check or the letters. I haven't seen those.

I have seen the FEC report.

Q Were you personally involved in this?

A No; I wasn't. I remember something having to do with Finkelstein, a poll or something, but I wasn't personally following that.

Q Who would have been?

A My guess is Bob Heckman.

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Q Would he be the person to ask about this?

A Yes.

Q Who is Arthur Finkelstein?

A He's a pollster.

Q Located in?

A Mount Kisco, New York.

Q To your knowledge, did FCM have a contract with Arthur Finkelstein?

A I don't know. I never signed a contract. I don't know whether there would have been a contract or not.

Q Who would have chosen this firm?

A I don't know, but my guess is it would have been Bob Heckman.

Q Do you know what service Arthur Finkelstein performed in return for the expenditure shown on this exhibit?

A Not beyond what it says.

Q At this time I wanted to raise a question about the survey that you arranged. We requested a copy of the survey, but we never have gotten it.

MR. SPARKS: I have contacted my client and he asked if the commission was willing to pay the cost of duplication.

I am frank to say that I have not had a satisfactory

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response from my client and would represent to you that you will have it the instant I have it. I can represent to you that, when and if.

MS. WEISSENBORN: Thank you.

BY MS. WEISSENBORN:

Q To your knowledge, did whoever contacted Arthur J. Finkelstein for FCM ask whether that organization had performed services for an authorized Reagan committee?

A Not to my knowledge.

Q Were you personally or otherwise aware that they had performed surveys for the Reagan committee?

A No; I wasn't.

Q Did you know the results of the survey performed for another Reagan committee by Mr. Finkelstein?

A No.

Q Did you ever see the results of the survey they performed for you?

A No. I don't think I did, to tell the truth.

MS. WEISSENBORN: I'll ask the reporter to mark this next exhibit, number 10(a) and 10(b).

(The document referred to was marked for identification Exhibit 10(a) and 10(b), respectively, a copy of which is attached to the court copy of this deposition.)

8304011772

BY MS. WEISSENBORN:

Q This exhibit consists of two reports involving Ed Nichols Associates, and the first is taken from the FCM's post-election report showing a debt allegedly incurred during that report period to Ed Nichols in the amount of $3,974.40; and 10(b) is the FCM report showing the expenditure of $3,974.40 to Ed Nichols Associates on January 27, 1981, for data processing.

Can you identify these two documents?

A I believe that Ed Nichols did data processing that involved voter registration tapes in Florida. I'm not positive.

I believe the voter registration tapes in Florida needed data processing in order to make them more applicable for mailing purposes.

Q Was that involved with a particular project?

A That was material that never ended up being used because it wasn't on hand in time, if I'm not mistaken.

We wanted to get voter information that was apparently on tape in Dade County and have it processed. We ended up in a dispute when it didn't arrive in time for use.

Q What kind of use was it going to be put to?

A Probably voter mailings. But as far as I know, it never arrived in time. It came far too late for use.

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Q What kind of voter mailings would those be?

A I'm not sure because it could have been either the candidates in the Miami area or also the Florida state Citizens for Reagan.

But I'm not sure which one it was for. Supposedly, he was an expert in data processing of voter registration tapes to get them ready for mailings, and there was some dispute because he was tardy in getting the information back.

We were operating under the assumption that he would produce the information, but it far too late for our timetables. I believe we ultimately paid him, but we never got the information we needed.

Q These were for candidates in --

A What I mean is that FCM was backing a number of candidates in Florida, as well as the Senate candidate in Florida.

Q Was this connected with the election campaign for Ronald Reagan?

A I'm not sure. We had Paula Hawkins' campaign, and we had several congressional candidates that we were backing. So, I don't believe so.

I don't recall which it was for. I recall that I felt bad about it because I believe we paid a large sum of money for

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something that we never got for the campaign season. It came right before the campaigns ended.

Q Were you aware that Ed Nichols Associates performed services for the Reagan camp in early 1980?

A Not to my knowledge.

Q Did you speak to Ed Nichols Associates personally about the Reagan campaign?

A Not to him.

I spoke to him earlier about doing some data processing for us with voter registration tapes.

Q Did anyone else within FCM discuss it with Ed Nichols or anyone in his company; do you know?

A I don't know. I know I was in contact. Mike Thompson may have been.

Q About the Reagan campaign per se?

A No, not to my knowledge.

MR. SPARKS: Anyone else in your office?

THE WITNESS: Not that I know of.

MS. WEISSENBORN: Turning to somewhat different subject matter, I will ask the reporter to mark this next document Exhibit 11.

(The document referred to was marked Exhibit 11 for identification, a copy of which is attached to the court copy of this deposition.)

8304011390

BY MS. WEISSENBORN:

Q This document consists of a memorandum from Bob Heckman to Ken Boehm, Jeff Kane, and Ralph Galliano. It's dated July 26, 1979; 11(b), a mailgram purportedly received by FCM from Ronald Reagan on July 24, 1979.

Can you identify the two parts of this document?

A I believe I have seen both of these. I certainly knew they both existed. I believe I have seen both, yes.

Q To your knowledge, did the FCM board respond to Mr. Reagan's request?

A I am not sure. If we did, it might have been through our attorneys. Did you --

MR. SPARKS: You're the one being deposed.

THE WITNESS: I don't know, is the response.

BY MS. WEISSENBORN:

Q To your knowledge, were there any further communications between Mr. Reagan or the authorized Reagan committee concerning FCM's support?

A I don't know. I remember this one.

Q Who would know whether or not a response was ever mailed?

A Bob Heckman.

MR. SPARKS: And me. But you can't depose me.

MS. WEISSENBORN: Darn.

I will ask that the next document be labeled 12(a) through 12(h).

(The document referred to was marked for identification Exhibit 12(a) through 12(h), inclusive, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit purports to be a memorandum from Ken Boehm to the FCM directors, dated August 31, 1980, and entitled "FCM Contributions."

Can you identify this document?

A Yes. This is my memo of strategy produced for the board.

Q Strategy concerning what?

A Our project: Citizens for Reagan in '80.

Q I would draw your attention to the last portion on the last page of the first section of the memorandum. What were you talking about there?

A We were talking about figuring out the best way to get the most bang for the buck, the most effective results from a limited amount of money, and we figured the best way in a

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given electoral vote situation was to concentrate on the states that were reasonably large in electoral votes or reasonably close in popular votes or both, to maximize effectiveness.

For that reason, it was my contention that we should concentrate on New York, Pennsylvania, Connecticut, and Florida.

Q On the next page, page 3, there is a chart. In the first column, the Reagan Strategists, 7-28-80, what is that?

A I believe that was a magazine article, and I'm not sure where that appeared. I can find out. Most of these came from publications. There's one right below there, Carter Strategists.

Q From where?

A Another publication. The New York Times used the report and was one of the papers that was pointing it out where the targeting was.

Q You said these came mostly from publications. Which ones were not; do you know?

A I believe the U. S. News and World Report and Evans and Novak -- there's a notation at the bottom of it and I could look up where those were printed. But these were public sources, the Carter Strategist and the Reagan Strategist.

Q What is that one called "Governor's Predicition"?

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A I'm not sure what that was. I'm not sure.

I can find out from my notes.

Q We would be interested.

A I will look them up.

Q Thank you.

Did you have any direct contact with the so-called Reagan Strategist?

A Not outside of reading things in the newspaper and I wouldn't construe that as direct.

Q In the next paragraph, the reference to the political formula allocating resources, below the chart, it says that was formulated by Steven J. Brams and Morton D. Davis.

Who are those gentlemen?

A I believe -- I was looking for a footnote for the sources. I believe they are both political scientists, or one is a mathematician and the other a political scientist. They had gone over theoretical resources and figured out the best way to go.

Q And you believe the footnote would have cited the source?

A Yes. I was looking for it.

Q Did you confer directly with either of them?

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A No. I read their books.

Q To your knowledge, was it consulted by members of the Reagan committee?

A Not to my knowledge.

Q On page 5, in the last paragraph, there is a reference to Wirthlin. Who is that?

A I believe that's Richard Wirthlin, a pollster.

Q Was he connected with the Reagan campaign?

A I believe he was.

Q What was your source of knowledge for that?

A Public sources, newspapers, news articles, that sort of thing.

Q Your use of the term "official Reagan strategy" just before the reference to Wirthlin, what led you to use that term?

A That was what I culled from public sources, including an article I mentioned previously that was by Doctor Devine that appeared in Human Events.

Q Did you have any access to official Reagan strategy documents, or things like that?

A No, none whatsoever.

Q Turning to the large category of telephone calls, I

have a few question on that.

MR. WHITEHEAD: Why don't we go off the record for five minutes before you start that part?

MS. WEISSENBORN: Fine.

(Brief recess)

EXAMINATION (continued)

BY MS. WEISSENBORN:

Q In his answers to the commission's interrogatories, Mr. Heckman stated that the present telephone number of FCM was area code 703 and 524-4400, and then two additional numbers that were used during 1979 and 1980 were area code 703, 525-1034, and area code 615, 521-6216.

Now, turning to the latter two numbers first, do you know what offices or other persons functioned at 703-525-1304?

A There was a satellite office in the complex that we put a phone into. I believe that was it. I can't speak to the accuracy of the particular number, but I know the 615 if that's a Tennessee area code.

Q It is.

A We had a small office in Tennesse that worked with student groups and that was manned by Lloyd Daughtery.

Q What did you mean by complex when you talked about the

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first number?

A FCM had a rabbit warren of offices, inexpensive offices in Rosslyn in a semi-rundown commercial office building. As we expanded in size we took a couple of offices that weren't immediately adjacent to our suite and I know there was trouble with the phones and getting a direct connection.

Q Do you have any idea how many people would have used the 1304 number?

A I know at the height we had 84 or 85 employees, and we had quite a few going through all the different offices. I guess anyone could have used it.

We had a lot of students from Students for Reagan operating out of that room, and we just did general administrative stuff as well.

Q It seems that the phone was discontinued in approximately July of 1980; does that sound right?

A No. Most of our activities took place, I would say, in June through November, so I don't know.

Q So that may be incorrect?

A (Nods)

Q Okay.

Turning to the Tennessee office, who is Lloyd Daugherty?

8340-21137

A Who is he?

Q Yes.

A He was an employee of ours and he was a young person, just out of college, who was politically interested in getting involved in the campaign. And he was interested in youth-related activities and getting to a number of colleges in Tennessee and some of the surrounding states. So, we employed him for that purpose.

Q And that's what your Tennessee office primarily did? Go to college campuses?

A Yes. He used the office as a base of operations for going to colleges and county fairs, things like that.

Q Did you have similar state offices in other parts of the country?

A I don't believe we rented anything else, outside of very, very temporary things like going into New Hampshire and renting motel rooms.

Q The FCM records also indicate that at least one WATS line was employed; is that correct?

A Yes.

Q Do you know if 023-604-1868 was the number of that line?

A No.

Q Was there more than one WATS line?

A I believe that the phone bank had a measured WATS line.

The phone configuration was constantly changing. We had problems and changed it around. We were trying to find the best way. It wasn't a rigid formula. We tried to get the lowest cost for the maximum number of calls out.

I believe we had some type of phone service with the phone bank, and I believe it was a private firm called MCI, but it could have been a measured WATS. I'm not sure.

Q What is a measured WATS?

A A measured WATS is limited to a locale in terms of where you can call for a certain number of hours, rather than being billed for each individual call.

Q Were the phone banks conducted out of the FCM office? Headquarters offices?

A Yes.

Q Who would know which office used which number?

A The phone company may.

I don't know. There were constant changes throughout the whole year. It was a very chaotic situation.

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Q According to Mr. Heckman's responses the principal telephone number of FCM was, and still is, 703-524-4400; is that right?

A Yes.

Q What office does that number serve? The headquarters office; right?

A Yes.

Q And that is the only number that is used by all the various persons in that office now; is that correct?

A I think we still have a WATS line, but I'm not sure. I don't work there anymore.

Q During 1979 and 1980, do you know how many instruments were served by this number?

A Quite a few. I don't know exactly because it changed so much.

Q Do you have a range? Twenty, thirty, forty?

A Twenty, thirty, forty, sounds like a good range. I don't know for sure.

Q Do you know the rotation of the 4400 number, how many more numbers there were down the line?

A I don't know and, as I mentioned previously, it changed quite a bit. It seemed to change on a regular basis as

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we added employees and extra phone banks, et cetera.

Q In response to the interrogatories, Mr. Heckman stated that the committee personnel were assigned specific extensions; is that correct?

A I don't think that --

Q How did it work then?

A For example, a number of phones were affiliated with the phone bank seats on whatever day they were wanted for the phone bank personnel. These were frequently changed because a lot of the people took it as a temporary job. So there was a constant turnover and no attempt was made to assign seats. It was a revolving door situation.

Q Well, then, the phone bank used the main number or the WATS line?

A I don't know whether they used the main number or a WATS line or MCI, or it may have been a combination of those.

There were numerous changes in the employees and the phone banks and the phones and the office staff.

In the three different offices, there was always phone bank personnel who had access to the main office number, or people would come in for coffee or to see about their paycheck or come in during their breaks, because there wasn't a whole lot

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of other space they could use. It was cramped quarters with a whole lot of changing going on.

Q Was there a time of day that the phone bank people were there?

A Well, they were there from early in the morning until late at night, because on the West Coast you could phone as late as 11:00 and get people at a reasonable hour still.

Q Did the FCM have a policy regarding non-WATS line, long-distance calls?

Did you have any person you had to go through to authorize calls?

A We didn't have a phone log. We would tell individuals not to make personal calls outside the immediate area, but there were instances where people would do that and would be reprimanded.

Q But there was no attempt to keep track?

A No. The phone was not a disciplined operation.

Q The telephone bill submitted to the commission, which apparently was listed on the 4400 number, also indicated that there were long distance calls made from 525-7420 and 525-7421.

Do you know what that number was, the 525-7421 and the two additional numbers on that?

A No.

The only number I know is the 4400 one, and I know there were some numbers down the line from it.

Q Do you know what the numbers were?

A The actual numbers from my personal knowledge?

Q (Nods)

A I really don't know, unless the phone company keeps track, what number on what date from what room.

Q Did the FCM issue any telephone credit cards to its personnel?

A No.

MS. WEISSENBORN: I will ask the reporter to mark the next document Exhibit 13.

(The document referred to was marked Exhibit 13 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit consists of a sheet supplied by FCM showing three pages of itemized long distance telephone calls which accompanied the bills from the phone company to FCM.

This bill was dated November 2, 1979, and apparently involved the use of 703-524-4400.

I would draw your attention to the itemized calls on page 10, item five. Someone called 213-670-9161 in Inglewood, California, at 8:50 p.m. on October 31, 1979.

Would you be aware of the receiving party or office of that number?

A I have no idea.

Q This number is that of one of the Reagan for President committee offices, according to the records that we have received from the Reagan committee.

Do you know who in your office might have made that call?

A No.

Q Were there phone banks being operated that early in the campaign in November of 1979?

A I'm not sure. There may have been. We had a small phone bank and a larger one later on, but I don't know.

I believe we started in '79.

Q Who was in charge of that phone bank?

A We had a succession of phone bank managers and we had a difficult time finding a good phone bank manager.

Ultimately, when we were going full steam, there were two shifts, morning and evening, and a manager responsible for the activities of the phone bank people at those times.

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Q Do you have a list or some record of who was in charge of the phone bank at what point?

A I'm not sure of what point. I know there was an individual, William Kaplan; I'm not sure when he came on board. And there was a woman phone bank manager who was prior to that.

I don't really know. I believe we submitted a personnel list and there were a number of individuals who had taken turns as managers of the phone bank. It was an unsatisfactory situation in the sense that we had to constantly find new managers when they would move on to other jobs.

Q Did the members of the staff work late usually?

A There were occasions and, certainly, we were open fairly late more towards the end than the beginning. Other people were coming in, as well as cleaning crews and groups that used the offices for a meeting space, that sort of thing.

Q But given the fact that it was October 31, 1979, is it possible that there was a phone bank operating at that point?

A It's possible. I don't know the exact date it started.

Q Let's look at the next exhibit, number 14.

(The document referred to was marked for identification Exhibit 14, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit apparently consists of two pages of itemized long distance telephone calls. You will notice that the format is different from that of Exhibit 13. No telephone company is shown here. The calling number is 524-4400 and the date of the bill is December 2, 1979.

Can you explain the difference in format from that of the other one?

A No.

Q Do you know whether this relates to a particular kind of call?

A I really don't know. The phone company may.

Q Do you have any idea what "CUS 210 BO 004 CS MBT" is? Right up here. Do you know what that means?

A No.

Q I'll draw your attention to the second of the two pages of itemized calls and item nine, which is underlined, and according to that itemization a call was made from FCM headquarters on November 14, 1979, to Inglewood, California, at 213-670-9161. And there's no time of day given, but the record shows that the call lasted nine minutes. And as stated previously, that receiving number is for the Reagan for President

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committee in Inglewood, California.

Do you have any idea who would have made this call?

A No.

Q To your knowledge, did anyone in your office know anyone in the Inglewood Reagan for President committee office?

A I know I didn't. I don't know if anyone else did.

MS. WEISSENBORN: The last document I will ask to have marked is Exhibit 15.

(The document referred to was marked Exhibit 15 for identification, a copy of which is attached to the court copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit consists of two pages of long distance calls, itemized and billed to the 4400 number by the C&P Telephone Company on November 2, 1980.

I would call your attention to the third page of calls, the first item just below the calls from 703-525-7421.

Do you have any idea what relationship that particular number had with the main number?

A No; I don't.

Q Therefore, you wouldn't know who used it, would you?

A No. All the phones were being used by all the people

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basically.

Q The first item below the calls from 703-525-7421 is to Little Falls, New Jersey, on October 3, 1980, at 5:53 p.m.

Are you familiar with the receiving number?

A No.

Q According to the records supplied by the Reagan committee, during and after, that was the Reagan for President committee in Little Falls, New Jersey.

Do you know who would have made that call?

A No.

Q Did you, yourself, maintain a daily diary during the campaign of 1979-80?

A No.

Q Telephone diary?

A No.

Q Did anyone at FCM?

A No. There were no telephone logs or anything like that. It was too chaotic.

Q Did you have a receptionist that answered all incoming calls?

A Everybody answered the phone. There were scores of people rotated. Whoever was in the front office picked up the

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phone. We had a number of people there to do that. If your phone was ringing, you picked it up. I would do it and other people would do it.

We had a number of people in the front office, like at three or four different desks, and people would come and go.

Q Did you have a system for keeping a record of incoming calls, especially when a message was left?

A We just had a tablet and noted "called by."

Q Did you keep a copy of those?

A No.

Q Sometimes there are ones that have carbon copies for messages.

A No. That's a little more professional than we were.

Q Going back to some earlier questions -- just to clarify a few things -- when we were discussing Mike Thompson and Associates being chosen, who was it that knew his work or knew him? Was it yourself?

A I had met him a number of times and Bob had met him a number of times. We knew him socially.

MR. SPARKS: Excuse me. Are you talking about Bob Heckman?

THE WITNESS. Yes.

He had done fund raising in town for a little while. It was not that long; he was relatively young, a little older than we were. We were in our late-twenties, and he was late-thirties or mid-thirties.

So, we had known him a while and we trusted him and we knew he didn't require ownership of the list and we knew he was easy to work with.

At the time we employed him we were in a bad financial state. I think we had one or two employees and we had a debt and we couldn't be real picky about who we would employ.

BY MS. WEISSENBORN:

Q But it was really a joint decision. It wasn't one or the other, but a board decision that decided; is that it?

A It was a board decision, yes.

Q Turning to Edmunds and Associates and H.M.L., you had letters of agreement?

A Or fee for services. I'm not sure which.

Q If you have letters of agreement or contracts, could we see them?

A I have no objection, if we have got them.

It may have been fee for services.

Q Okay.

KENNETH F. BOEHM, ESQ.
1644 A CHIMNEY HOUSE ROAD
RESTON, VIRGINIA 22090

Dec. 1981

Mr. Fred Joyce
Milton Reporting
Suite 301
1601 Conn Ave., N.W.
Washington, D.C. 20009

ERRATA SHEET

FOR: DEPOSITION OF KENNETH F. BOEHM BEFORE THE F.E.C. 10/22/81

PAGE 6, LINE 21
"1970"
SHOULD READ
"THE 1970's"

PAGE 22, LINE 1
"ADDS"
SHOULD READ
"ADS"

Kenneth F. Boehm

...ent
...cutive
...vient to the

...you very much.

...hursday, October 22, 1981,

...as concluded.)

...have read the foregoing
...pages 4 through 75, inclusive,
...which contain a correct transcript
...of the answers given me to the
...questions therein recorded.)

_____

KENNETH F. BOEHM, ESQ.
1644 A CHIMNEY HOUSE ROAD
RESTON, VIRGINIA 22090

Dec. 1981

Mr. Fred Joyce
Milton Reporting
Suite 301
1601 Conn Ave., N.W.
Washington, D.C. 20009

Errata Sheet

For: Deposition of Kenneth F. Boehm. before the F.E.C. 10/22/81

Page 6, line 21

"1970" should read "the 1970's"

Page 22, line 1

"ADDS" should read "ADs"

Kenneth F. Boehm

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The last question I have is about the role of the executive director for FCM. Are they on the board of directors?

A No. We specifically excluded the executive director from the board of directors.

Q That is a paid position?

A It's a salaried position, but it's been the intent of the board, since the last part of '78, that the executive director should never be a board member or subservient to the board.

MS. WEISSENBORN: Okay. Thank you very much.

(Whereupon, at 12:10 p.m., Thursday, October 22, 1981, the taking of the deposition was concluded.)

(I have read the foregoing pages 4 through 75, inclusive, which contain a correct transcript of the answers given me to the questions therein recorded.)

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CERTIFICATE OF NOTARY PUBLIC

I, Sandra Vinson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and thereafter reduced to typewriting by me; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken; and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Sandra Vinson

Notary Public in and for
the District of Columbia

My commission expires:

July 14, 1986

330403120

8 3 0 4 0 4 3 1 2 0 5 Exhibit #1

SV

10-22-81

BEFORE THE FEDERAL ELECTION COMMISSION witness- Boehm

(6 pages)

CARTER-MONDALE REELECTION COMMITTEE, INC., et al.,	)	
Complainants,	)	
-against-	)	MUR 1252
FUND FOR A CONSERVATIVE MAJORITY, et al.	)	
Defendants.	)	

ANSWERS TO INTERROGATORIES

COMES NOW, Fund For A Conservative Majority ("FCM"), by its Chairman, Robert C. Heckman, and in response to the written Interrogatories of the Federal Election Commission to FCM in this matter, answers as follows, in paragraphs lettered to correspond to the lettered paragraphs of the Interrogatories:

B. The Chairman of FCM is Mr. Robert C. Heckman; and, the Treasurer of FCM is Mr. Kenneth F. Boehm. The members of the Board of Directors of FCM are Mr. Robert C. Heckman, Mr. Kenneth F. Boehm and Mr. Jeffrey D. Kane. The Executive Director of FCM from September, 1979 to January 5, 1981 was Mr. Ralph J. Galliano. The current Executive Director of FCM is Mr. Paul G. Dietrich. All staff members of FCM work under the direction of the Executive Director.

Attached hereto is a list of, to the best of your affiant's knowledge, all the people who served on the staff of FCM as an employee, consultant or other agent from September, 1979, to the present.

The following three firms were authorized to make media time buys in behalf of FCM: Thompson and Associates; Edmunds and Associates; and, H.M.L., Inc.

A variety of volunteers worked in or with FCM's "Citizens for Reagan in '80" project. FCM maintained no record of the names of those volunteers.

(1) Expenditures by FCM could only be authorized by a vote of the FCM Board of Directors or by the express direction of the FCM Treasurer and, with his authority, the FCM Executive Director. Fund raising and time buying consultants, such as Mr. Mike Thompson, Mr. Tom Edmunds, H.M.L. Inc., and others, were also authorized to approve expenditures when they were working on projects previously authorized by FCM's Treasurer or Executive Director.

(2) Upon information and belief, the following individuals participated in the production of documents and materials by FCM which related to FCM's "Citizens for Reagan in '80" project: Mr. Ralph Galliano, Mr. Frank Cannon, Mr. Ken Boehm, Mr. John Gizzi, Mr. Robert Heckman, J. Curtis Herge, esq., and Mr. Mike Thompson.

(3) The following individuals participated in the planning, organization and formation of FCM's "Citizens for Reagan in '80" project: Mr. Robert Heckman, Mr. Kenneth Boehm, Mr. Jeffrey Kane, Mr. Ralph Galliano, J. Curtis Herge, Esq., and Mr. Mike Thompson.

C. The current telephone number for FCM is (703) 524-4400. No extension numbers were assigned to any individual person listed in response to Interrogatory B. According to the records of FCM, the following additional phone numbers were used by FCM: (703) 524-4400, (703) 525-1304, and (615) 521-6216.

D. Between January, 1980 and the present, neither FCM nor FCM's "Citizens for Reagan in '80" project held any fundraisers or fundraising events.

E. There is no way for FCM to know whether each of the individuals identified in Interrogatory B has any

relationship (past or present) with the groups and associations listed in Interrogatory E. Such information is not requested or required upon their employment with FCM, and such records are not kept by FCM, subject, however, to the following:

(1) All employees of FCM had the opportunity to participate in FCM's "Citizens for Reagan in '80" project. By reason of the fact that "Citizens for Reagan in '80" was a project of FCM and was administered as such, "Citizens for Reagan in '80" had no separate legal identity. Therefore, the officers, directors and employees of FCM were the operational and administrative authorities of "Citizens for Reagan in '80."

(2) So far as known to the undersigned affiant, from September, 1979 to November 4, 1980, no individual identified in Interrogatory B had any association with the Reagan for President Committee.

(3) Arthur J. Finkelstein and Associates was commissioned in the past to do work for FCM under the direction of Mr. Ralph J. Galliano.

(4) Mr. Ralph J. Galliano is a former employee of the National Conservative Political Action Committee.

(5) Many of the employees of FCM are registered Republicans.

STATE OF VIRGINIA)
COUNTY OF ARLINGTON) SS:

The undersigned, being first duly sworn, on oath deposes and says that he has read the above and foregoing Answers to Interrogatories by him subscribed, knows the contents thereof, and that the answers therein set forth are true.

Robert C. Heckman

ROBERT HECKMAN

SUBSCRIBED and sworn to before me this 5th day of January, 1981.

Cynthia D. McCarty

Notary Public

My commission expires: December 5, 1982

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ABERNETHY, JOHN J.
ACEVEDO, LISA ANN
Allen, Edward H.
Amburgey, Clavin T.
Amundson, Steve Bruce
Anderson, David P.
Anglari, Maroverite M.
Athanson, Deborah J.
Bake, Maroaret L.
Ballentine, Brian T.
Barnes, Mindy
Barnett, Florence A.
Baxter, Bruce E.
Beaty, Kyle B.
Beeler, Richard
Bennett, Thomas D.
Boehm, Ken
Boynton, Robert A.
Brewer, Gregory J.
Brill, Wallace J. Jr.
Bruce, Jodell
Burgess, James E.
Burlingame, Becki C.
Canfield, Mark C.
Cannon, Francis P.
Carlson, Juan M.
Carpey, Daniel M.
Carter, Helen C.
Cerna, Olga J.
Chambers, Bill
Champagne, Bernard J.
Clay, M.E.
Cliff, Dianee
Coker, David
Cournan, Mary Ann
Cox, Earl G. Jr.
Crenshaw, Judy
Cross, Carol L.
Curtis, Carla J.
Daugherty, Lloyd
Dawson, Hazel J.
Delaney, Serena A.
Dickinson, Diana L.
Dickson, Diana L.
Dikeman, Carroll H.
Dolan, Bob
Dudley, Michael R.
Dunlop, James R.
Eggers, Mary
Eidlin, Richard J.
Elmore, Patricia
Evans, Catherine D.
Falkenberg, Elaine K.
Field, Mel H.

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Fitzgerald, Daniel W.
Fitzgerald, Kevin
Fitzgerald, Megan A.
Gaaserud, Karin
Galliano, Ralph J.
Gavin, Roberta S.
Ghanipour, Maryann
Giampietro, Martha T.
Gizzi, John
Graine, Robin L.
Grasso, Kenneth L.
Haines, Lisa Alice
Hansen, Doris P.
Hansen, Marta
Hansen, Willard
Harding, Mark
Harmon, Arthur
Heckman, Robert C.
Heise, Eric
Henderson, Cheryl
Higgins, Vera Clay
Hightower, Carol
Hines, Susan
Holcomb, Shannon W.
Horness, Jacqueline
Horowityz. Daryl
Howell, David V.
Hughes, Aleighta L.
Hyatt, Susan
Jakaitis, John A.
Jones, Jean P.
Kampolla, Karen M.
Kaplan, William E.
Karlson, Courtney
Keating, Bill
Kelly, Ida
Kelly, John B.
Kelly, Peter B.
Key, Beatrice
Key, Mary A.
Kleiman, Gil
Knight, Willard O.
Kupersmith, Charles D.
Laniguera, Daniel W.
Lambert, Wayne A.
Lamountain, Rick
Lampe, Scott A.
Linderman, Phillip
Lodergan, Hope
Londino, Joe
Longyard, William H.
Lopaz, James A.
Marishi, Sachie
Mann, Michael
Manzelli, Peter
McKee, Eileen
Meder, Cecil
Mills, Kim
Miri, Giso

Mottola, Chris
Mullenhoff, Mark F.
Mullins, Kathy M.
Nagurney, Dave M.
O'Brien, William C.
O'Callaghan, James J.
Pair, Leona
Pana Gakos, Estelle
Parlier, Michele W.
Patton, Charles O.
Pelott, Robert O.
Pena, Costanza
Pencarski, Ed
Peterson, Brad
Phares, Tim
Pittman, Virginia Faye
Renfrow, Jeanne Marie
Richardson, Robert C.
Riley, Deborah A.
Riley, Sandy
Ringhausen, Kathryn Y.
Rodway, Allan C.
Roldan, Carlos E.
Roldan, Hernando J.
Sacharanski, John
Salman, Christopher M.
Sanders, David
Sexton, Lea Ann
Shearer, Danny L.
Siemon, Mark A.
Silverfield, Martin B.
Simon, Ken B.
Simonsen, William
Smathers, John
Smutko, Joan S.
Stoskus, Paul J.
Streeter, Linda D.
Strolhrek, John Stanley
Supka, Kevin P.
Switky, William R.
Switky, Ralph
Taylor, Emerson
Tocco, Brian
Tuggle, Linda J.
Tyson, David
Valls, Mary
Van Buskirk, Robert C.
Van Gales, Symarion
Vignare, Christopher
Vignare, Kim
Ward, Robert A.
Wibert, Alta M.
Wolf, Robin
Wood, William
Woodbury, Deborah S.
Zeavin, Jill R.

Exhibit # 2(A) & 2(B)
SV
10-22-81
Witness-Boehm

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September 7, 1979

Mr. Ralph Galliamo
Fund for a Conservative Majority
1022 Wilson Boulevard
Arlington, Virginia 22209

Dear Ralph:

Enclosed is a memorandum which is designed to be reproduced and distributed to your field people. Please call me after you read it and let me know if it is what you and Bob had in mind.

Sincerely,

J. Curtis Herge

enclosure

JCH:tmg

2(A)

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September 7, 1979

MEMORANDUM

TO: The Board of Directors of Fund for a Conservative Majority

FROM: J. Curtis Herge

SUBJECT: Guidelines on Independent Expenditures

This memorandum is written in response to your request for a brief summary of the relevant provisions of the law on "independent expenditures" which could serve as a guideline for your critical field personnel who are working on the Citizens for Reagan in '80 project.

Of course, the most critical thing is to provide you with the definition of an independent expenditure, which appears in the Federal Election Campaign Act of 1971, as amended.

> An independent expenditure is an expenditure for communications made expressly to advocate the election or defeat of a clearly identified candidate which is not made with the cooperation or consent of, or in consultation with or at the request or suggestion of, any candidate or any of his or her agents or authorized committees.

Exhibit 2(B)
5 pages

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This definition is the keystone for the entire project. It is suggested that all personnel be made familiar with it and understand it. The important features of the definition are:

1) The expenditures are being made independent of Gov. Reagan, his agents and his campaign committee. They are being made by Fund for a Conservative Majority, a multi-candidate political committee. (Citizens for Reagan in '80 is a project of Fund for a Conservative Majority.)

2) The expenditures are those for communications "expressly to advocate" the nomination and election of Gov. Reagan, This means any communication containing a message which advocates his nomination or election. Included, for example, are expressions such as "vote for," "elect," "support," "cast your ballot for" and "Reagan for President."

3) To be independent, the expenditures must be made without the cooperation of Gov. Reagan, his agents and his campaign committee. All personnel must be admonished not to have any communication whatsoever with Gov. Reagan, his agents or his campaign committee. (Agent means any person who has been placed in a position within the campaign organization where it would reasonably appear that in the ordinary course of campaign-related activities he or she may authorize campaign expenditures.) These prohibited communications are to be avoided. The Federal Election Commission will assume that any contacts, between FCM personnel and members of the proscribed class of persons, involved a discussion of the expenditures and/or the plans of the Reagan Campaign. The burden will then be on FCM to

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demonstrate that such discussions did not take place. Any accidental or inadvertant contacts with members of the proscribed class of persons should be promptly terminated, be documented (as to time, place, people involved and matters discussed) and be reported immediately to the Executive Director of FCM.

In order to be independent, an expenditure cannot be made through any person who is or has been authorized to raise or expend funds for Gov. Reagan or his campaign committee; or, who is or has been an officer of Gov. Reagan's campaign committee; or, who is or has been receiving any form of reimbursement or compensation from Gov. Reagan, his agents or committee. All personnel who are associated with FCM on this project must meet this test. Therefore, inquiry should be made of prospective personnel whether or not they fall within this defined group. Furthermore, any supplier of goods and services to FCM should be asked, when the initial contact is made, whether or not the supplier falls within this category.

Another prohibition is that FCM may not pay to disseminate or republish any of Gov. Reagan's authorized campaign material. In other words, FCM may not make an expenditure to distribute copies of campaign brochures produced by the Reagan Committee, or to publish an advertisement

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utilizing a text prepared by his committee. Therefore, the content of any proposed communication produced by FCM personnel should be cleared as to source and content with the Executive Director of FCM before it is published or disseminated.

Disclaimers

Any communication which is published or disseminated must make it clear that "Citizens for Reagan in '80" is a project of Fund for a Conservative Majority. In addition, on the face or front page of all printed matter, or at the beginning or end of a broadcast or telecast, the following disclaimer must appear:

> "Paid for by Fund for a Conservative Majority and not authorized by any candidate."

Furthermore, if the communication solicits contributions, the following additional statement must appear:

> "A copy of our report is filed with the Federal Election Commission and is available for purchase from the Federal Election Commission, Washington, D.C."

Reporting Requirements

FCM must itemize each independent expenditure it makes exceeding $100 at the end of any reporting period in which the expenditure is made. Independent expenditures of $100 or less are also reported as unitemized expenditures.

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Therefore, FCM will require its agents to report to it, as required, the name and address of the person to whom every expenditure was made; the amount; the date; and, the purpose. A receipted bill must be secured and be sent to FCM for its records.

Fund-Raising

No fund-raising activity should be conducted on behalf of FCM without the prior written authorization of FCM. FCM will provide instructions on the type of information that must be secured from each contributor. The required contributor information must be immediately reported to FCM and the contribution delivered to FCM within five days after receipt.

Conclusion

The Federal Election Campaign Act is complex. The specific rules relating to independent expenditures are particularly complex. All field personnel should be instructed to conduct their operations and activities only in compliance with the procedures developed by FCM. Questions should be directed to the Executive Director of FCM and all innovative plans and projects should receive a clearance from FCM before any funds are expended.

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Exhibit # 3(A) thru 3(D)
SV
10-22-81
Boehm-witness

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

Use Reverse Side for Instructions

Name of Committee (In Full)
The Fund for a Conservative Majority

I.D. No.
C00001938

Full Name, Mailing Address and Title of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate Supported or Opposed by the Expenditure & Office Sought
Rhetican & Assoc. Inc. 1011 Arlington Blvd. #131 Arlington, VA 22209	Public Relations Proffesional Fees	5/27/80	143.70	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Paperworks 2878 Hartland Rd. Falls Church, VA 22043	Printing Expenses	5/27/80	156.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Park Lane Press	Advertising Fees	5/27/80	313.04	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Wiland & Assoc. Inc 219 East Davis St. Culpepper, VA 22701	Printing Expenses	5/27/80	1299.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, VA 22031	Printing Services	5/27/80	2112.14	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Thompson & Assoc. 7015 Old Keene Mill Rd. Suite 203 Springfield, VA 22150	Artwork Services	5/27/80	28.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $ ____

(b) SUBTOTAL of Unitemized Independent Expenditures $ ____

(c) TOTAL Independent Expenditures $ ____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agent.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

NOTARY PUBLIC _____

3. by 5 3 1 7 2 7

1 8 3 0 4 0 3 1 2 1 7

FEDERAL ELECTION COMMISSION

Account Numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	____	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	X	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne A. Weissenborn

Date 6/27/83

FEC 9-21-77

33043121E

FUND FOR A CONSERVATIVE MAJORITY
1025 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

1501

VOIDED

May 27 80

Pay THE SUM 2 1 1 2 DOLS 1 4 CTS ... DOLLARS $ 2 1 1 2 . 1 4

TO THE ORDER OF

Diversified Direct, Inc.
8936 Prosperity Ave
Fairfax, Va 22031

Richard T. Collins

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVB-4 V-2

DATE	DESCRIPTION	AMOUNT
5/27	Invoice # 1983 Printing Services CFR "80"	$ 2112.14

Exhibit 3(B)

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1606

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1983

DATE April 25, 198

TO:

Fund for a Conservative
Majority
c/o Thompson & Assoc.
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

CFR 180

Wiland & Assoc.

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	DDI P.O. NO. 1708 / DIVISIONAL JOB NO. 10609	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
133 M	Computer forms, with 3 color face and black back.	15.27/M	2,030.91
	4% Va. tax:		81.23
	TOTAL INVOICE:		$2,112.14

830404 31220

Find DRIVE

Exhibit 3(c)

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET

Reagan Country Final VICTORY Drive

JUNE 3 1980

June 3 Primaries

California
168 delegates

Mississippi
22 delegates

Montana
20 delegates

New Jersey
66 delegates

New Mexico
22 delegates

Ohio
77 delegates

Rhode Island
13 delegates

South Dakota
22 delegates

West Virginia
18 delegates

Total delegates at stake on June 3: 428

8304031221

May 15,1980

Mr. Bruce R Johnson
340 E Madison Ave
Wheaton, IL 60187

Dear Mr. Johnson:

Now we must secure the final nomination victory for Ronald Reagan and prove that he can defeat President Carter this fall!

On June 3, nine important states hold Republican Primaries -- for your future reference, I have noted the list of states on the margin of this page.

Ronald Reagan must use these elections to build a strong base of support for winning in the fall.

"Citizens for Reagan in '80" has budgeted a large amount of money to build a base of support in these important states -- a base for defeating President Carter.

Blue collar workers, conservative Democrats and Independents, religious Americans and small businessmen are the "key voters" who will secure final victory for Ronald Reagan.

And with your help "Citizens for Reagan in '80" will reach these voters in the nine important states which hold primaries on June 3. Five of these nine states -- Mississippi, New Jersey, Ohio, Rhode Island and West Virginia went for Carter in 1976.

But Reagan can carry all of them in 1980! These states can be the margin of victory for Reagan in the fall.

The June 3 primary elections not only must be won by Reagan -- but he must convince conservative Democrats and Independents to vote for him in large numbers. And these new Reagan voters must then be put to work campaigning for Reagan's final victory in November.

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

Exhibit 3(p) (2 pages)

It is now clear: President Jimmy Carter can be defeated this fall by Ronald Reagan!

President Carter has admitted that Governor Reagan will be a tough opponent. The national public opinion surveys show Reagan and Carter running neck and neck.

Even the national media now admits that Ronald Reagan will be a strong and effective candidate for President.

Let's put the "icing on the cake". Let's win BIG on June 3, in all nine primary states.

With your help, Reagan can go to the Republican Convention in Detroit with these important nine states "in his camp".

Support "Citizens for Reagan in '80", the highly successful independent campaign sponsored by Fund for a Conservative Majority, a multi-candidate political action committee. FCM is also concentrating its political expertise on gaining "Conservative Senate Control" in 1980.

"Citizens for Reagan in '80" has been an important factor in the tremendous Reagan campaign successes this spring. The official Reagan for President organization is limited by federal law on how much it can spend. "Citizens for Reagan in '80" has no legal limits on its expenditures.

And the same is true this fall. "Citizens for Reagan in '80" will be able to spend as much as it can raise to help Ronald Reagan defeat Jimmy Carter on November 4.

Send your maximum contribution today.

Help Ronald Reagan win all nine primaries on June 3. Help build the base of support that will be so necessary for victory this fall.

I am looking forward to your support. Only with your help will Ronald Reagan be our next President.

Sincerely,

Bob Heckman

Robert C. Heckman, Chairman
Fund for a Conservative Majority

P.S. A Big Reagan win in these nine states on June 3 -- with large voter support from Democrats and Independents -- will prove Governor Reagan can defeat President Carter in the fall.

Please help FCM "wrap up the nomination" for Reagan on June 3, by sending your maximum contribution today.

8304043122

Exhibit #4(A) thru (E)

SV

10-22-81

Witness- Bolton

FEC Form 5

ITEMIZED INDEPENDENT EXPENDITURES

Use Reverse Side for Instructions

Name of Committee (in Full)

To Fund for a Conservative Majority

I.D. No.

C00001966

Full Name, Mailing Address and ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Smarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mane Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mailroom Rt.#1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose

(a) $ TOTAL of Itemized Independent Expenditures $ [illegible]

(b) $ TOTAL of Unitemized Independent Expenditures $

(c) TOTAL Independent Expenditures. $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of the candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his committee, or their agent.

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires _____

NOTARY PUBLIC

4(A)

13304031225

13231951

...CONSERVATIVE MAJORITY
...LOUIS WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

REGISTERED

June 24 19

THE SUN 2989 DOLS 53 CTS

NOT NEGOTIABLE

FUNDS FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK VVD-8 V-8

DATE	DESCRIPTION	AMOUNT
6/		
0 4 0		
3		

Exhibit 4(B)

Diversified Direct, Inc.

INVOICE

2936 Prosperity Avenue • Fairfax (Merrifield), Virginia 22031 • (703) 573-1605

Remit to: DIVERSIFIED DIRECT, INC., c/o U.V.B. BOX 179, ALEXANDRIA, VA 22314

NO. A 1975

DATE April 25, 1980

TO:

Fund for a Conservative
Majority
c/o Thompson & Associates
7015 Keene Mill Road
Springfield, Va. 22151

SHIPPED TO:

Wiland & Assoc.

CFR 180

CUSTOMER ORDER NO.	DATE SHIPPED/ MAILED.	DDI JOB NO. / DDI P.O. NO. / DIVISIONAL JOB NO.	SALESMAN	TERMS
	4/24/80	1693 / 10599	SE	NET—30

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	RE: PRINTING SERVICES, COMPUTER FORMS.		
205 M	Computer forms, with 3 color face and 1 color back.	13.69/M	2,806.45
	Authors Alterations:		
	Halftones reshot:		26.70
	Line shots:		5.40
	Labor: stripping:		36.00
			2,874.55
	4% Va. tax:		114.98
	TOTAL INVOICE:		$2,989.53

-V Pricing page 1-2 only.

Exhibit 4(c)

WHITE—CLIENT GREEN—REMITTANCE CANARY—ACCOUNTING PINK—DDI CHRONOLOGICAL
GOLDENROD—DDI JOB JACKET



Citizens for Reagan in 80!

A project of FUND FOR A CONSERVATIVE MAJORITY

May 16, 1980

Mr. P C Davis
PO Box 1063
Quincy, FL 32351

Dear Mr. Davis:

Reagan as President and a Conservative Majority in the Senate is truly within our grasp!

National columnist Jack Anderson has referred to this possibility when he recently wrote:

> "... if a conservative Republican should win the presidency next year, his allies in the Senate could help him change the political direction of the country."

<u>With your help we can soon nominate and elect Ronald Reagan as President! And we can control the Senate as well</u>!

"Citizens for Reagan in '80" is a special project of the prominent multi-candidate political action committee -- Fund for a Conservative Majority. FCM is one of the oldest PACs in the country and its efforts have helped elect many of today's conservative leaders.

FCM is seeking to elect conservative candidates to federal office who will actively work to limit the size, price and control of government.

"Citizens for Reagan in '80" can be the deciding factor in electing Ronald Reagan as President of the United States.

If we are to succeed, we need your help. Please join with "Citizens for Reagan in '80" today.

A significant amount of "independent money" has already been raised to help nominate and elect Reagan our next President.

Exhibit 4(D)
2 pages

This communication and all enclosures are paid for by Fund for a Conservative Majority and not authorized by any candidate or candidate's committee.

330404 1226

But more, much more, needs to be done.

The Eastern Establishment and the liberal news media hope to deny victory to Ronald Reagan.

We must not allow them to succeed! Reagan can win!

"Citizens for Reagan in '80" is an independent campaign working to nominate and elect Ronald Reagan President of the United States.

Citizens for Reagan will encourage our fellow citizens to vote for Ronald Reagan in 1980.

Citizens for Reagan is campaigning in all the important primary and convention states. However, the extent to which we campaign depends directly upon the amount of support received from you and other patriotic Americans.

Citizens for Reagan budgeted a great deal of money for the important primaries in New Hampshire, the South, Illinois, Connecticut, Pennsylvania and Texas. Now its efforts are focussed on the important final primaries in California, Ohio and New Jersey, on June 3rd.

Radio and newspaper advertising, voter mailings, polling and literature distribution is being carried out by "Citizens for Reagan in '80".

<u>The goal is simple: to nominate and elect Ronald Reagan President of the United States.</u>

Ronald Reagan is a strong, articulate and experienced leader. He proved he was an effective executive while serving as Governor of California.

As a matter of fact, Reagan was the first major spokesman calling for a national "taxpayers revolt" by urging the citizens to join him in bringing government under control.

And Ronald Reagan has clearly understood the Soviet threat and has always called for a superior U.S. military force.

Once Reagan is nominated at the Republican convention, we will not stop our campaign -- no indeed. "Citizens for Reagan in '80" will continue to campaign right up to election day.

As an independent campaign, "Citizens for Reagan in '80" is not bound by the federal law to disband after Ronald Rea-

8304031227

Exhibit 5(A) thru (E)

Page 7 of 12 SV Pages

10-22-81
witness-Bosher

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (in Full)
The Fund for a Conservative Majority

I.D. No
C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Knoxville Ulitilites Board 626 Gay St. SW P. O. Box 1951 Knoxville, TN 37091	Utilities for Tenn Headquarters	7/24/80	43.13	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Printers Inc. 9146 Euclid Ct. Manassas, VA 22110	Printing exp.	7/25/80	811.20	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Lloyd Daughtery	Expenses for mileage postage, transportation, hotel, meals and type-writer rental.	7/25/80	451.80	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Mailgram	Postage for Reagan phone bank	7/25/80	2000.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes Inc.	Printing exp.	7/25/80	6741.78	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Viland & Assoc. Inc. 219 East Davis St. Culpepper, VA 22701	Computer Services	7/25/80	13,728.50	Ronald Reagan U. S. President ☒ Support ☐ Oppose

SUBTOTAL of Itemized Independent Expenditures $ _____

SUBTOTAL of Unitemized Independent Expenditures $ _____

TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported in this were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore these expenditures do not involve the financing of dissemination, distribution or republication, in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agents.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

NOTARY PUBLIC

5(a)

FUND FOR A CONSERVATIVE MAJORITY
1628 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

July 15 83

PAY THE SUM 13728 DOLS 50 CTS DOLLARS $ 13,728.50

TO THE ORDER OF
Wiland & Associates, Inc.
219 East Davis St
Culpeper, VA 22701

Ralph J. Galliani

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-2 V-2

DATE	DESCRIPTION	AMOUNT
7/25	Payroll # 26892 + 26911 1,500.83 1,227.67 13,227 13728.50	13,728.50

CFR 50

Exhibit 5(b)

Wiland & Associates, Inc.

219 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
24775,6107,92,419	16		May 19, 1980	26910

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson

CFR.80

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
xclude California Records from CCM aster File				
Process input records	94,305	$ .75/M	$ 70.73	
Process output records	76,541	.60/M	45.92	
rint 4-up Cheshire Laser labels to CM Less California	76,541	2.33/M	178.34	
evelop and Print Vice Presidential etters to CCM Less California	76,541	15.00/M	1,148.12	
irginia Sales Tax			57.72	

TERMS: NET 30 DAYS TOTAL ▷ $1,500.83

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ▷ N/A

Exhibit 5(c)

ORIGINAL INVOICE

Wiland & Associates, Inc.

216 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE [illegible]

782,910,26125,126, 181	16	1520	May 19, 1980	26892

SOLD TO:

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

SHIPPED TO:

Bond Mailing
Woodbridge, Virginia

INVOICE

DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
arge/Purge #5 - FCH May 1980 VP Prospect d Continuations				
rocess Mail File Input (Including List onversion and Duplicate Identification rocessing)	422,656	$2.70/M	1,141.17	
rocess Suppression File Input (Including ist Conversion and Duplicate Identifica- ion Processing)	46,485	min.chg.	150.00	
rocess Mail File Output (Including plits, Key Assignments and Printing -up Cheshire Labels)	310,830	2.22/M	690.04	
erge/Purge #6 - FCH May 1980 Final Drive				
rocess Mail File Input (Including List onversion and Duplicate Identification rocessing)	295,665	2.70/M	798.30	
rocess Mail File Output (Including plits, Key Assignments and Printing -up Cheshire labels)	247,252	2.22/M	548.90	
hipping and Handling Charges to Return gnetic Tapes	24 tapes	2.50/tp.	60.00	
rint Vice Presi nt Inner Letters to:				
Merge/Purge #5 Label Set 1	6,859	15.00/M	102.89	
rge/Purge #5 Label Set 2	1,959	15.00/M	29.37	

TERMS: NET 30 DAYS

TOTAL $ [illegible]. #25893

PAY THIS AMOUNT $

Exhibit 3(d)

ORIGINAL INVOICE

26893

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE

24782,910,26125,126 181	16	1520	May 19, 19

Thompson & Associates
7015 Old Keene Mill Road
Suite 203
Springfield, Virginia 22150
Attention: Michael Thompson

Bond Mailing
Woodbridge, Virg

INVOICE

Merge/Purge #5 Label Set 3	3,864	15.00/A
Merge/Purge #5 Label Set 4	2,612	15.00/A
Merge/Purge #5 Label Set 5	98,798	15.00/A
Merge/Purge #5 Label Set 6	9,038	15.00/A
Merge/Purge #5 Label Set 7	34,337	15.00/A
Merge/Purge #5 Label Set 8	13,491	15.00/A
Merge/Purge #5 Label Set 9	18,492	15.00/A
Merge/Purge #5 Label Set 10	14,405	15.00/A
Merge/Purge #5 Label Set 11	20,832	15.00/A
Merge/Purge #5 Label Set 12	47,112	15.00/A
Merge/Purge #5 Label Set 13	39,032	15.00/A
Print "Final Drive" Laser Letters to:		
Merge/Purge #6 Label Set 1	82,786	15.00/A
Merge/Purge #6 Label Set 2	92,457	15.00/A
Merge/Purge #6 Label Set 3	13,911	15.00/A
Merge/Purge #6 Label Set 4	11,732	15.00/A
Merge/Purge #6 Label Set 5	5,701	15.00/A
Merge/Purge #6 Label Set 6	3,214	15.00/A
Merge/Purge #6 Label Set 7	3,214	15.00/A
Merge/Purge #6 Label Set 8	6,491	15.00/A
Merge/Purge #6 Label Set 9	9,968	15.00/A
Merge/Purge #6 Label Set 10	6,910	15.00/A
Virginia Sales Tax		

TERMS NET 30 DAYS

IF YOUR CHECK WILL BE POSTMARKED ON OR BEFORE _____

ORIGINAL INVOICE

Exhibit 16

EXHIBIT 6(A) thru (D)
SV
10-22-81
Witness-Boehm

17 of 22 Pages

Name of Committee (In Full)				I.D. No.
The Fund for a Conservative Majority				C00001958
Full Name, Mailing Address and Full Name of Each Payee	Purpose of Expenditure	Date of Exp. (mo./day/yr.)	Amount	Name & Office Sought of Candidate on Behalf of Whom Expenditure is Made
Art Harmon 1424 Fern Oak Ct. McLean, Va 22101	salary	10/15/80	162.90	Ronald Reagan for President X Support ☐ Oppose
William Kaplan 1514 N. Rhodes St. Arlington, Va	salary	10/15/80	433.42	Ronald Reagan for President X Support ☐ Oppose
Miland Assoc. Inc 219 E. Davis St. Culpeper, Va 22701	Computer services	10/01/80	700.51	Ronald Reagan for President X Support ☐ Oppose
Allan C. Rodway 6404 Shadow Road Chevy Chase, Md 20015	salary	10/01/80	102.97	Ronald Reagan for President X Support ☐ Oppose
Port Labo Press [illegible] N. Clifford Ave Baltimore, Md 21202	printing exp.	10/[illegible]/80	[illegible].64	Ronald Reagan for President ☐ Support ☐ Oppose
[illegible] Rodway [illegible] Arlington, Va [illegible]	salary	10/[illegible]/80	[illegible]	Ronald Reagan for President ☐ Support ☐ Oppose

6(A)

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 402
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

3231

Oct 1 1980

PAY AMOUNT 700 DOLS 51 CTS DOLLARS $ 700.51

TO THE ORDER OF
Wilard & Assoc. Inc.
219 East Davis St.
Culpeper, VA 22701

W. Lpl J Collins

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-3

DATE	DESCRIPTION			AMOUNT
10/1/80	Inv. # 27732	640.51	C-L 80	700.51
	Inv. # 27707	60.00	IE	
		# 700.51		

Exhibit 6(B)

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-5100

CFR 1980 I.F

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
26926	16		July 31, 1980	27707

SOLD TO:	SHIPPED TO:
Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson	Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22151 Attention: Michael Thompson

INVOICE

FUNCTION PERFORMED / DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
are Proof and Camera Copy of r Letter (Later Cancelled)	2 pages	30.00/pg.	$60.00	

330402

FCM

TERMS: NET 30 DAYS

TOTAL ▷ $60.00

IF YOUR CHECK WILL BE POSTMARKED ON OR BEFORE _____ PAY THIS AMOUNT ▷ N/A

Exhibit 6(c)

ORIGINAL INVOICE

FCM

Wiland & Associates, Inc.

218 EAST DAVIS STREET • CULPEPER, VIRGINIA 22701 • TELEPHONE AREA CODE (703) 825-6100

CFIL(40 IE

WORK ORDER NUMBER	ACCOUNT NO.	CUSTOMER P.O.	DATE	INVOICE NO.
27662,63,64	16	1660,65,69,70	July 31, 1980	27732

SOLD TO:	SHIPPED TO:
[redacted] Thompson & Associates 7015 Old Keene Mill Road Suite 203 Springfield, Virginia 22150 Attention: Michael Thompson	1660 - Thompson & Associates, Springfield, Virginia; 1665 - Republican National Committee, Washington, D. C.; 1669 - Atlantic List Co. Wash, D.C. 1670 - American Spectator Bloomington, ID

INVOICE

FUNCTION PERFORMED - DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION	ACCT. CODE
50 - Merge/Purge Late Lists				
List Conversion	1	15.00/ list	$ 15.00	
Mail File Processing (Convert, Sort and Print) CFR '76	106,060	3.00/M	318.18	
ginia Sales Tax			12.73	
5 - Mag Tape Output of 15M Merged Selected SCF's	15,000	4.30/M	64.50	
9 - Mag tape output of Net ALEC pect Master File	62,207	2.55/M	158.63	
0 - Keycoded Cheshire label output of Republican High Donors	3,009	min.chg.	30.00	
deposit to be refunded when tapes returned	2 tapes	20.00/tp.	40.00	
pping and Handling Charges			1.47	

Electric?

TERMS: NET 30 DAYS

TOTAL ⇨ $640.51

IF YOUR CHECK WILL BE POSTMARKED ON/OR BEFORE _____ PAY THIS AMOUNT ⇨ N/A

Exhibit 6(2)

ORIGINAL INVOICE

EXHIBIT 7(A) thru (H)

SV

10-22-81

Page 5 of 5 Pages Witness: Baker

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full)	ID No
The Fund for a Conservative Majority	C00001966

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
P. S. Enterprises 3802-04 Old Silver Hill Silver Hill, Md. 20023	Printing expense	4/15/80	1246.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Envelopes, Inc. 1112 North Fairfax St. Alexandria, Va. 22314	Printing expense	4/15/80	11031.90	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Name Exchange	List rental	4/15/80	54.44	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Postage	4/15/80	802.64	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Community Improvement Assoc. 2300 Laral Ave. Knoxville, Tn. 37916	Reagan booth for Community Fair	4/16/80	40.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost	Postage	4/16/80	750.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures $_____

(b) SUBTOTAL of Unitemized Independent Expenditures $_____

(c) TOTAL Independent Expenditures $_____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee, or their agents.

Signature Date

Subscribed and sworn to before me this _____ day of _____, 19____

My Commission expires

Notary Public

7(a)

0 0 0 3 1 5 6 3 0 9 7

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 4 of 6 Pages

Name of Committee (In Full)	I.D. No.
The Fund for a Conservative Majority	C00001388

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date Incurred, day, year	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Snarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Name Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mailroom Rt. #1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) $ TOTAL of Itemized Independent Expenditures $ [illegible]

(b) $ TOTAL of Unitemized Independent Expenditures $ _____

(c) TOTAL Independent Expenditures $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made for the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his committee or agents, or their agent.

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____ _____
Signature Date

_____
NOTARY PUBLIC

Exhibit 7(b)

1 8 3 0 4 0 3 1 2 3 8

7 7 3 1 6 1 9 3 4

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

#REGISTERED→

April 15 1980

PAY THE SUM 602 DOLS 64 CTS DOLLARS

TO THE ORDER OF

Talbot
[illegible]
[illegible]

NOT NEGOTIABLE

[illegible]

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK VVD-3 V-3

DATE	DESCRIPTION	AMOUNT
04/15	Invoice # 655	-- 602 64

Exhibit 7(e)

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

IE
CFR '80

TELEPOST

4/29

February 29, 1980
Invoice No. 688

Mr. J. Londino
Thompson & Associates, Inc.
7015 Old Keene Mill Road, Suite 203
Springfield, VA 22150

INVOICE

2,232 TELEPOST Letters generated on February 27, 1980
with BRE insertions @ 42¢ each = $937.44

Check for postage received = $334.80

TOTAL DUE: $602.64

TERMS: Net 10 days

Jonathan
Dixie Little Report

FCC

Exhibit 7(d)

8304043124 0

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 4 of 6 Pages

Name of Committee (In Full): To Fund for a Conservative Majority

I.D. No.: C00001388

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Smarr Mailing 5380 Eisenhower Ave. Alexandria, Va. 22304	Postage	6/24/80	4,451.34	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Telepost 1700 Old Meadow Rd. McLean, Va. 22102	Direct Mail Fees	6/24/80	1,100.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose
Diversified Direct Inc. 2936 Prosperity Ave. Fairfax, Va. 22031	Printing expense	6/24/80	2,989.53	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Name Exchange	List Rental	6/24/80	9,032.18	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Mailroom Rt. #1, Box 1002 Woodland Rd. Sterling, Va. 22170	Reagan kits	6/24/80	78.00	Ronald Reagan U. S. President ☐ Support ☐ Oppose
Arlington Cty. Postmaster Arlington, Va. 22209	Permit to distribute business reply cards.	6/24/80	30.00	Ronald Reagan U. S. President ☒ Support ☐ Oppose

(a) $ *TOTAL of Itemized Independent Expenditures $ [illegible]

(b) $ *TOTAL of Unitemized Independent Expenditures $

(c) $ TOTAL Independent Expenditures $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his committees, or their agents.

Signature Date

Subscribed and sworn to before me this ____ day of ____, 19__

My Commission expires

NOTARY PUBLIC

Exhibit 7(e)

1 8304031241

1 2 3 1 5 1 9 3 4

FUND FOR A CONSERVATIVE MAJORITY
1002 WILSON BLVD., SUITE 1101
ARLINGTON, VIRGINIA 22209

REGISTERED

PAY THE SUM ONE HUNDRED DOLLARS 00 CTS ..... DOLLARS $ 100.00

TO THE ORDER OF

Robert Collea

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVO-S V-2

DATE	DESCRIPTION	AMOUNT
6/21		

Exhibit 7(f)

Telecommunications Industries, Inc.
A subsidiary of Hadron, Inc.
1700 Old Meadow Road
McLean, Virginia
22102
(703) 821-8200

67

TELEPOST

April 18, 1980
Invoice No. 739

Mr. Kenneth Boehm
Fund for a Conservative Majority
1022 Wilson Boulevard, Suite 1401
Arlington, VA

INVOICE

5,000 TELEPOST Letters generated on April 16, 1980 = $1,850.00

Payment Received: $750.00

TOTAL DUE: $1,100.00

TERMS: Net 10 days

8304043124 3

Exhibit 7(g)

TELEPOST®

HIGH PRIORITY COMMUNICATION

6-h

APRIL 14, 1980

MRS DOROTHY C GAERTNER
75 N PORTAGE PATH 3F
AKRON, OH 44303

PENNSYLVANIA PRIMARY APRIL 22ND FIRST "HEAD TO HEAD" CONTEST BETWEEN RONALD REAGAN AND GEORGE BUSH.

LIBERAL REPUBLICANS HOPE TO SLOW THE REAGAN BAND-WAGON IN PENNSYLVANIA. BUSH TO SPEND ONE MILLION DOLLARS.

POLLS RELEASED TODAY SHOW A VERY CLOSE RACE.

"ANTI-REAGAN" FORCES ARE CONCENTRATING ALL RESOURCES IN PENNSYLVANIA TO DEFEAT RONALD REAGAN.

WE MUST NOT LET THIS HAPPEN!

CITIZENS FOR REAGAN IN '80', THE INDEPENDENT CAMPAIGN SPONSORED BY FUND FOR A CONSERVATIVE MAJORITY WILL SPEND A LARGE AMOUNT OF MONEY ON THIS PRIMARY. FCM IS ALSO WORKING TO ELECT A CONSERVATIVE SENATE IN 1980.

SEND YOUR ADDITIONAL CONTRIBUTION TODAY.

SINCERELY,

ROBERT C. HECKMAN, CHAIRMAN
FUND FOR A CONSERVATIVE MAJORITY

930402114

REAGAN MUST WIN IN PENNSYLVANIA!

ENCLOSED IS MY MAXIMUM CONTRIBUTION:

_____ $100 _____ $500 _____ $1000 _____ $5000 _____ OTHER

FCM CAN LEGALLY RECEIVE UP TO $5,000 A YEAR PER INDIVIDUAL.

MAKE CHECK TO: FUND FOR A CONSERVATIVE MAJORITY

Exhibit 7(h)

I UNDERSTAND THE FOLLOWING INFORMATION IS REQUIRED BY FEDERAL LAW:
OCCUPATION_____
PLACE OF BUSINESS_____
CITY/STATE_____

THIS COMMUNICATION AND ALL ENCLOSURES ARE PAID FOR BY FUND FOR A CONSERVATIVE MAJORITY AND NOT AUTHORIZED BY ANY CANDIDATE OR CANDIDATE'S COMMITTEE.

Exhibit 8(a) and 8(b)
SV
Oct 22, 1981
Witness - Boehm

Page 12 of 20 Pages

Name of Committee (In Full): The Fund for a Conservative Majority

I.D. No.: C00001909

Full Name, Mailing Address and Zip Code of Each Payee	Purpose of Expenditure	Date (mo./day/yr.)	Amount	Candidate or Committee Supported, and Office Sought, by the Expenditure & Other Remarks
Smarr Postage 5380 Eisenhower Ave. Alex., VA 22304	Postage for Mail	10/6/80	29156.00	Ronald Reagan for President ☐ Support ☐ Oppose
Telepost 1700 Old Meadvo Rd. McLean, VA 22102	Postage for direct mail	10/6/80	480.00	Ronald Reagan for President ☒ Support ☐ Oppose
Smarr Postage 5380 Eisenhower Ave. Alex. VA 22304	Postage for direct mail	10/6/80	480.00	Ronald Reagan for President ☒ Support ☐ Oppose
Earl Cox, Jr. 1604 Sherwood Hall Lane Alexandria, VA 22306	Reimbursements for luncheon exp.	10/6/80	19.71	Ronald Reagan for President ☒ Support ☐ Oppose
Roberta S. Gavin	Salary	10/7/80	63.36	Ronald Reagan for President ☐ Support ☐ Oppose
Hyatt Regency Hotel P. O. Box 992 Washington, DC 20044	Rental of room for Press conference	10/7/80	5.27	Ronald Reagan for President ☒ Support ☐ Oppose
a. Subtotal of itemized expenditures (continuation)			$	
b. Total unitemized expenditures (continuation)			$	
c. Total this page (last page of report)				$

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____

_____

My Commission expires

_____ _____

8(a)

830401215 0007

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE I-101
ARLINGTON, VIRGINIA 22209

Central Fidelity Bank

3280

Oct 6 19 80

PAY FOUR HUNDRED EIGHTY AND 00 CTS DOLLARS $ 480.00

TO THE ORDER OF

Telepost
17060 Old Meadow Rd.
McLean, Va. 22102

Ralph J Gallien

NOT NEGOTIABLE

⑆055000153⑆ ⑈3280⑈ 13 ⑈

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - CHECK WVC-3 V-2

DATE	DESCRIPTION	AMOUNT
10/6/80	Postage CFM 1½.	480.00

⑆3304⑆

Exhibit 8(b)

Exhibit 9(A) thru (C)
SV
10-22-81
Witness - Boe

Payee	Purpose	Date	Amount	Candidate Supported/Opposed
Ralph C. Caldiero	Print rental N.H.	3/	400.00	Ronald R... U. S. ... ☐ Support ☐
Lindner E. Wickelstein & Assoc. 117 South ... Mt. Kisco, N.Y. 10549	Survey - Misc.	3/26/80	5000.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
U. S. Postmaster	Postage	3/27/80	16375.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
Thompson & Assoc Inc.	Bumper stickers	3/22/80	2500.00	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
VIP	Postage and Reagan kits	3/23/80	607.90	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose
RF & A Advertising & Sales	Advertising	3/28/80	811.65	Ronald Reagan U. S. Pres. ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ _____
(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____
(c) TOTAL Independent Expenditures ..... $ _____

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any author zed committee or agent of such candidate or authorized committee. Furthermore these expenditures do not include the financing of dissemination, distribution, or republication in whole or in part of any campaign materials prepared by the candidate, his campaign committee or their agent.

_____ _____
Signature Date

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

_____
NOTARY P.B.C

9(a)

8200401550032

FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD., SUITE 1401
ARLINGTON, VIRGINIA 22209

March 26 80.

Five thousand and 00/100 DOLLARS 5,000.00

Arthur J. Finkelstein + Assoc.
117 Smith Ave.
Mt. Kisco, N.Y. 10549

NOT NEGOTIABLE

FUND FOR A CONSERVATIVE MAJORITY

DELUXE - FORM WVD-3 V-2

DATE	DESCRIPTION	AMOUNT
3/26/80	Wisconsin Survey -	5000.00

830401

Arthur J. Finkelstein & Associates
117 Smith Avenue
Mount Kisco, N. Y. 10549
(914) 666-2750

March 21, 1980

Mr. Ralph Galliano
The Fund for a Conservative Majority
1022 Wilson Blvd. Suite 1401
Arlington, Va. 22209

Exhibit 9(b)

Dear Ralph:

The cost of the survey done in Wisconsin with a sample size of 600, is $5,000. Your attention to this matter would be appreciated.

Sincerely,

Ronald W. Finkelstein

Arthur J. Finkelstein & Associates
117 South Bronson
Mount Kisco, N. Y. 10549
(914) 666-2750

October 16, 1980

Mr. Curtis Herge
Sedam & Herge
7600 Old Springhouse Rd.
McLean, VA 22102

Dear Curtis:

The Fund For A Conservative Majority contracted with Arthur J. Finkelstein & Associates to do a statewide survey in the State of Wisconsin. The survey was conducted on March 15, and March 16, 1980.

The Fund For A Conservative Majority paid for and saw only the Wisconsin survey.

With regard to the Ronald Reagan For President Comm., A.J.F. & Associates did two surveys for them. Both of these surveys were conducted in Iowa during December, 1979. The Reagan For President Comm. paid for and saw only its surveys.

In every instance, no statements advocating either the election or the defeat of any candidate existed.

Arthur J. Finkelstein & Associates was a member of the National Republican Advisory Committee. His participation with this Committee was at best non-existent. He never went to meetings or got actively involved with other Advisory members concerning the Committee's business.

I hope this will answer all questions that you may have. If additional information is needed, please feel free to call.

Sincerely,

Ronald W. Finkelstein

RWF:dhd

Exhibit 9(c)

8304043129

Exhibit 10A & 10B
SV
10-22-81
Witness - Boehm

1.				
A. Chem... 1... Last C...	...3	...	...43	-0-
Nature of D... Mailing...				
B. Full Name, ... C & P T... P. O. B... Richmond, ...	-0-	6,537.83	-0-	6,537.83
Nature of Debt (P... Telep...				
C. Full Name, M... C & P Tele...	9,445.44	26,526.83	13,498.80	22,473.50
Nature of Debt (Purpose): Telephone services with lines				
D. Full Name, M... Desks & Fu... 8610 Cou... Laurel, MD ...	1,300.52	167.44	1,457.96	-0-
Nature of Debt (P... Office ...				
E. Full Name, ... Ed Mich... 4005 L... Dallas, ...	-0-	3,974.40	-0-	3,974.40
Nature of Debt (Purpose): Data Proc...				
F. Full Name, Mailing Address and Zip Code of Debtor or Creditor: Envelopes, Inc.' 1112 North Fairfax St. Alexandria, VA 22314	33,057.84	22,502.40	48,635.60	6,934.72
Nature of Debt (Purpose): Printing services				
1) SUBTOTALS This Period (for pages)				
2) TOTAL This Period (last page this line only)				
3) TOTAL OUTSTA... (Last page only)				
4) ADD 2 and 3 ...				

10(a)

0 0 3 1 9 2 2 2 2 5

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee

Name of Committee (in Full)

FUND FOR A CONSERVATIVE MAJORITY

A. Full Name, Mailing Address and ZIP Code WASHINGTON INTELLIGENCE BUREAU 8440 LEE HIGHWAY FAIRFAX, VA. 22031	Purpose of Disbursement BATCHING, CAGING EXPENSE Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/24/81	Amount of Each Disbursement This Period 3,013.20
B. Full Name, Mailing Address and ZIP Code J.P. BAILEY, CPA 2100 GALLOWS ROAD VIENNA, VA. 22180	Purpose of Disbursement ACCOUNTING: ADVANCE ON PHONE BANK143.00 Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/24/81	Amount of Each Disbursement This Period 430.00
C. Full Name, Mailing Address and ZIP Code ED NICHOLS ASSOC. 4905 DELRAY AVENUE BETHESDA, MD 20014	Purpose of Disbursement DATA PROCESSING Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81	Amount of Each Disbursement This Period 3,974.40
D. Full Name, Mailing Address and ZIP Code GEORGE D. TALPO 515 N. WASHINGTON ALEXANDRIA, VA. 22314	Purpose of Disbursement SALARY: ADVANCE ON PHONE BANK BILLING Disbursement for ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81	Amount of Each Disbursement This Period 150.19
E. Full Name, Mailing Address and ZIP Code WASHINGTON RESEARCHERS 918 16TH STREET, N.W. WASHINGTON, D.C. 20006	Purpose of Disbursement RESEARCH PUBLICATION PURCHASED Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81	Amount of Each Disbursement This Period 45.00
F. Full Name, Mailing Address and ZIP Code COLUMBIA BOOKS, INC. SUITE 1336 777 FOURTEENTH STREET, N.W. WASHINGTON, D.C. 20005	Purpose of Disbursement RESEARCH INFORMATION PURCHASE Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81	Amount of Each Disbursement This Period 35.00
G. Full Name, Mailing Address and ZIP Code CRAIN BOOKS 740 RUSH STREET CHICAGO, ILL. 60611	Purpose of Disbursement RESEARCH INFORMATION PURCHASE Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81	Amount of Each Disbursement This Period 34.85
H. Full Name, Mailing Address and ZIP Code THOMPSON & ASSOCIATES 7015 OLD KEENE MILL ROAD SPRINGFIELD, VA. 22150	Purpose of Disbursement DIRECT MAIL-FUND RAISING SERVICES Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/27/81 1/29/81	Amount of Each Disbursement This Period 661.23 50.00
I. Full Name, Mailing Address and ZIP Code LAURA JORDAN 1022 WILSON BOULEVARD #1401 ARLINGTON, VA. 22200	Purpose of Disbursement CONSULTING FEES - 4 DAYS Disbursement for: ☐Primary ☐General ☐Other (specify)	Date (month, day, year) 1/29/81	Amount of Each Disbursement This Period 300.00
SUBTOTAL of Disbursements This Page (optional)			8,693.87
TOTAL This Period (last page this line number only)			

Exhibit 10(b)

FCM — File

THE FUND FOR A CONSERVATIVE MAJORITY

Exhibit 11(A) & 11(B)
SV
10-22-81
Witness - Boehm

Ralph J. Galliano
Executive Director

7/26/79

MEMO

TO: Ken Boehm
Jeff Kane
Ralph Galliano

FROM: Bob Heckman

RE: Enclosed Mailgram from Ronald Reagan

I have enclosed a mailgram that I received yesterday from Ronald Reagan. The mailgram repeats the request that was made by the Reagan for President attorney, Mr. Loren Smith, to our attorney, Curt Herge, this past Monday.

In my discussions with all of you, I have detected no leanings toward ceasing the Citizens for Reagan in '80 project. However, so that we will have the opportunity to discuss the project and the Reagan request in more detail, as well as transact other routine business, I am scheduling a meeting of the FCM Board for this August.

The meeting will take place at 10:00 p.m. on Wednesday, August 15, 1979, at the Shoreham-Americana Hotel. Please let me know if this is at all inconvenient.

8304043123

RECEIVED
JUL 30 1979
SEDAM & HERGE

11(a)

REAGAN FOR PRESIDENT SMITH
9841 AIRPORT BLVD SU. 1430
LOS ANGELES CA 90045

4-06R427S205003 07/24/79 ICS IPMMTZZ CSP FCHA
2 3024280624 MGM TDMT YORKLYN DE 07-24 0642P EST

ROBERT HECKMAN CHAIRMAN FUND FOR A CONSERVATIVE MAJORITY
1022 WILSON BLVD
ARLINGTON VA 22209

THIS IS A CONFIRMATION COPY OF A PREVIOUSLY PHONE-DELIVERED TELEGRAM

IT HAS BEEN BROUGHT TO MY ATTENTION THAT YOU ARE RAISING FUNDS FOR AN INDEPENDENT AND UNAUTHORIZED COMMITTEE ON MY BEHALF. I ASK THAT YOU IMMEDIATELY STOP THIS EFFORT. I BELIEVE THAT YOU AND YOUR GROUP ARE HONEST SUPPORTERS, HOWEVER YOUR INDEPENDENT EFFORTS CAN ONLY HINDER THE CAMPAIGN EFFORTS OF REAGAN FOR PRESIDENT, MY ONLY AURTHORIZED COMMITTEE

RONALD REAGAN
9841 AIRPORT BLVD SUITE 1430
LOS ANGELES CA 90045

1844 EST

MGMCOMP MGM

Exhibit 11(b)

TO PLACE AN ORDER SEE REVERSE SIDE FOR WESTERN UNION'S TOLL FREE PHONE NUMBERS

Exhibit 12(A) thru (H

SV

10-22-81

Witness - Boehm

8304040312534

FCM CONTRIBUTIONS

August 31, 1980

12(a)

FCMF

THE FUND FOR A CONSERVATIVE MAJORITY

Kenneth F. Boehm, Esq.
Treasurer

MEMORANDUM

To: Fund for a Conservative Majority Directors

From: Ken Boehm

Subject: Citizens for Reagan in '80 Strategy

8304312 5

ELECTORAL VOTE STRATEGY

In three of the last five presidential elections (1960, 1968 and 1972), the shift of a very small number of votes in a few key states could have changed the outcome of those elections.[1] The 1980 election could easily become a photo finish, especially if independent candidate John Anderson is able to capture several states. The wide lead in the polls established by Reagan following the Republican Convention has already been substantially closed. Even if Reagan kept the large lead into September, the volatility of such polls is such that Humphrey was able to close twenty points on Nixon in less than six weeks during the 1968 campaign.

The prospect of an extremely close election brings with it the real possibility that a well-organized independent expenditure campaign could have a decisive impact on the outcome. Properly targeted, the amount of money raised by Citizens for Reagan in '80 could be translated into thousands of votes in states where the popular vote totals of the two major candidates will be very close.

Exhibit 12(b)

CHAIRMAN • [illegible]
1022 WILSON [illegible]

Strategically, an independent expenditure campaign can maximize its influence on the election results by carefully focusing its limited resources on those constituencies and states which offer the largest potential gain for the least possible outlay. Three specific steps are involved. First, a small number of states with a large number of electoral votes, but with prospects of a close popular vote, must be selected. The electoral college works to the benefit of the very largest states (those with more than 14 electoral votes) and the very smallest (those with less than four votes).

Second, voting constituencies which are issue-oriented, open to persuasion and easily reachable through direct mail/mass media must be selected for each targeted state. The electoral college increases the influence of any well-organized minority group which is capable of voting as a bloc. Thus, for example, the opposition of Jewish leaders to Senator Birch Bayh's plan to abolish the electoral college is perfectly rational.

Third, the most cost-effective (and politically effective) way to reach the targeted groups must be selected. Direct mail, radio and newspapers are more useful in targeting carefully defined groups than is television which necessitates a more generalized and less issue-oriented appeal.

The four target states of the Citizens for Reagan in '80 campaign are New York, Pennsylvania, Connecticut and Florida. A variety of criteria were used in selecting these four but the principal reason for their selection was that all four are states in which a concentrated effort by an independent campaign could effect the outcome. Together they represent 93 electoral votes, or more than one-third of the 270 a candidate needs to be elected president.

8304031236

Exhibit 12(c)

	PA.	N.Y.	CONN.	FLA.
Electoral Votes	(27)	(41)	(8)	(17)
1976 Results	Carter 50% Ford 48%	Carter 51% Ford 46%	Ford 52% Carter 47%	Carter 52% Ford 47%
Evans/Novak 7/1/80	Leaning Carter	Leaning ~~Ford~~ [illegible]	Leaning Anderson	Leaning Reagan
USN&WR 6/16/80	Swing State	Swing State	Swing State	Swing State
Governor's Prediction 8/18/80	Reagan	Too Close to call	No Response	Reagan
Reagan Strategists 7/28/80	Reagan Key Target	Long Shot for Reagan	Long Shot for Reagan	Reagan Key Target
Carter Strategists 8/25/80	Leaning Reagan	Leaning Reagan	Leaning Carter	Leaning Reagan
Evans/Novak 8/15/80	Leaning Reagan	Leaning Reagan	Leaning Anderson	Probable Reagan

Having selected four target states, the difficult process of deciding how best to allocate scarce resources must begin. Some excellent guidelines exist. Political scientist Steven J. Brams and mathematician Morton D. Davis have devised a mathematical formula for the allocation of resources for maximum effectiveness.[2] After a careful study of presidential campaigns and the electoral college system, they decided that larger states should receive even more attention than their proportional share of the electoral college. Resources should be allocated approximately in proportion to the 3/2s power of the electoral votes of each state. This figure is calculated by taking the square root of the number of electoral votes and cubing the results. From there, the percentage of resources can be easily calculated.

Exhibit 12(d)

The Brams - Davis Formula Applied to FCM's Target States

	Square Root	Cube	% of Time/Resources
N.Y. (41)	6.4	262	53%
PA. (27)	5.2	140	28%
FLA. (17)	4.1	69	13%
CONN.(8)	2.8	22	4%

If the target states and the Brams - Davis formula are accepted as our campaign priorities, the next step in formulating the FCM strategy is to identify those groups which are issue-oriented, open to persuasion, and reachable through direct mail and mass media. A number of such groups exist within the target states. Carter's gross mismanagement of the economy plus his mishandling of issues important to segments of the traditional Democratic coalition gives Reagan an opportunity to make large inroads into what used to be solid Democratic constituencies.

8304012 38

BLUE COLLAR VOTE

Pollster Lou Harris has stated that it is an iron rule that any Democrat who slips below 60 percent of the union vote is in trouble. In May, Harris polled union members on which candidate could best handle the economy: 35% said Reagan, 30% said Carter, and 23% favored Anderson. Asked which candidate could best preserve the value of their money, union members in the eight largest states replied: Reagan 38%, Anderson 28%, and Carter 21%.

Reagan's primary victories in Democratic crossover states like Illinois and Wisconsin show his appeal to blue-collar Democrats. Dr. Don Devine's memo to the Reagan campaign ("The Devine Memo: A Winning Strategy for Ronald Reagan,"

Exhibit 12(e)

Human Events, July 5, 1980), argued forcefully for a strategy aimed at attracting the "BCEC voter" (blue-collar, ethnic and Catholic). He calculated that the BCEC vote could represent 35% of Reagan's majority coalition and stated, "The real test of the campaign is its ability to attract the BCEC voter. This will win or lose the election."

To win the BCEC vote, Dr. Devine suggests the use of four issues: the economy (jobs creation, tax cuts, inflation, unemployment, the Carter "misery index"), a strong foreign policy (concern for plight of Eastern Europeans, a strong defense, an emphasis on Carter's incompetence in the face of Soviet aggression), the Reagan record in California (tax cuts, welfare reform, the size of California) and the right to life issue.

8304312 C

THE CATHOLIC VOTE

Jimmy Carter received 57% of the Catholic vote in 1976. This year two issues can cut against Carter with the Catholic vote: abortion and tuition tax credits.

The right to life issue is going to play more of a role this time because the major parties have taken clearly opposite stands on it. Unlike Ford, who downplayed the issue, Reagan has taken an unequivocal stand in favor of a constitutional amendment to prohibit abortion. Since the official Reagan strategy, as outlined by Wirthlin, is to focus on the economy and foreign policy rather than "red-flag" social issues, this issue is perfectly suited for a large scale independent effort. The Robert Heckman memo of August 5 (Appendix) underscores the importance of the right to life vote in New York and suggests that the major focus of the Citizens for Reagan in '80 New York effort be directed toward winning the right to life voters for Reagan.

Exhibit 12(f)

The second Catholic issue which helps Reagan tremendously is tuition tax credits. Carter, in pursuit of the support of the American Federation of Teachers, has taken a hardline stand against tuition tax credits. This gives Reagan a real opportunity to win the support of hundreds of thousands of Catholic parents who send their children to parochial schools and having to pay out both tuition and school taxes.

THE JEWISH VOTE

In 1976 Jimmy Carter received 72% of the Jewish vote. Since then a long series of Carter administration mistakes (the bungled UN vote, Andy Young's comments, Billy Carter's Libyan relationship, etc.) have seriously eroded that support. A number of polls give Anderson the lead with the Jewish voters. Should the Anderson candidacy collapse, there is a real possibility that Reagan can capitalize on his own strong pro-Israel stands plus the antipathy toward Carter. Although nationally Jewish voters are approximately 3% of the voting population, in New York, Pennsylvania and Florida the percentage is higher.

8304312 5 C

THE CUBAN VOTE

One constituency which is easily targeted and for which there are excellent issues available is the Cuban community. Dade County has more than 90,000 registered Cubans (out of 658,000 registered voters). Out of 112,000 Dade County voters with Spanish surnames, 54,000 are registered Democratic and 45,000 are registered Republican. The registered voter computer tape can be used to break out the names of Cubans and generate labels.

Exhibit 12(g)

There are several important issues. One is Carter's inept, on-again, off-again handling of the refugee problem. A second is the series of news stories detailing Castro's preference for Carter over Reagan. Third, there is the totally ineffectual Carter "threat" to Castro to remove Soviet troops from Cuba.

A hardhitting direct mail piece targeted to Cuban voters and written in both Spanish and English could be an effective tactic for maximizing the Reagan vote in Florida.

****

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Exhibit 12(h)

8 3 0 4 0 4 3 1 Exhibit 13

- DETAIL OF ITEMIZED CALLS - PAGE 8

10-22-81 Witness: Baker

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 18	242PM	HRBL SCHML	TX	713 441 3101	A	12	4.48
10 18	513PM	WANTAGH	NY	516 785 5564	B35%	4	.92
10 20	748PM	SANANTONIO	TX	512 826 4795	C60%	1	.20
10 20	322PM	SANANTONIO	TX	512 822 1891	C60%	1	.20
10 20	112AM	AUSTIN	TX	512 327 3015	C60%	1	.20
10 20	321PM	SANANTONIO	TX	512 824 8638	C60%	1	.20
10 20	1127AM	SANANTONIO	TX	512 826 0152	C60%	16	2.36
10 20	322PM	WETMORE	TX	512 494 0900	C60%	1	.20
10 20	735PM	SANANTONIO	TX	512 341 6538	C60%	1	.20
10 20	115AM	FRATT	TX	512 656 2500	C60%	1	.20
10 22	421PM	TROY	AL	205 566 3000	A	2	.84
10 23	612PM	TROY	AL	205 566 3000	B35%	1	.32
10 23	701PM	SANANTONIO	TX	512 735 5987	B35%	2	.57
10 23	812PM	SANANTONIO	TX	512 735 5987	B35%	4	1.04
10 25	435PM	SANLEANDRO	CA	415 352 0511	A	1	.54
210 04							

C&P Telephone NOV 2 79 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 10

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 29	308PM	JACKSON	MS	601 354 6541	A	3	1.18
10 30	1155AM	TROY	AL	205 566 3000	A	4	1.52
10 31	204PM	TAMPA	FL	813 877 9502	A	1	.50
10 31	1155AM	AUSTIN	TX	512 472 7765	A	1	.52
10 31	850PM	INGLEWOOD	CA	213 670 9161	B35%	1	.35
10 31	125PM	TRENTON	NJ	609 292 8700	A	9	2.84
11 1	751PM	NEWINGTON	CT	203 666 5239	B35%	8	1.85
				SUBTOTAL			112.09
		CALLS FROM 703 524 4402					
10 2	258PM	BOSTON	MA	617 725 8087	A	10	3.54
10 4	302PM	LOSANGELES	CA	213 686 2780	A	2	.92
10 9	958AM	BURLINGTON	VT	802 864 9339	A	1	.50
10 10	505PM	POWELL	TN	615 947 8957	B35%	5	1.19
10 11	529PM	BURLINGTON	VT	802 864 9339	B35%	5	1.20
10 11	502PM	POWELL	TN	615 947 8957	B35%	2	.53
210 04							

NOV 2 79 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 9

DATE	TIME	CALLED-PLACE		AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 25	316PM	AUSTIN	TX	512 472 7765	A	1	.52
10 25	310PM	SANANTONIO	TX	512 226 2331	A	1	.52
10 26	1218PM	MONTGOMERY	AL	205 262 6007	A	1	.50
10 26	1219PM	MONTGOMERY	AL	205 832 4950	A	1	.50
10 26	354PM	PITTSBURGH	PA	412 644 3400	A	3	1.04
10 27	526PM	NORTHPORT	NY	516 754 1447	C60%	26	3.38
10 27	1111AM	CLOSTER	NJ	201 767 8824	C60%	15	1.97
10 28	521PM	MONTGOMERY	AL	205 262 6007	B35%	2	.54
10 28	146PM	SANANTONIO	TX	512 824 8101	C60%	10	1.50
10 28	402PM	MONTGOMERY	AL	205 281 1071	C60%	1	.20
10 28	406PM	CULLMAN	AL	205 796 2232	C60%	27	3.73
10 29	400PM	TAMPA	FL	813 877 9502	A	1	.50
10 29	359PM	CLEARWATER	FL	813 796 7234	A	1	.50
10 29	357PM	CLEARWATER	FL	813 441 1743	A	1	.50
10 29	311PM	TRENTON	NJ	609 292 3700	A	6	1.94
210 04							

8 3 0 4 0 4 Exhibit 14

10-22-81 FILE *
MO e.
Witness - Boehm

TOLL 703 524 4400 CUS 210 BO 004 CS MET
BILL DATE DEC 02 79
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD
TAX 11 TAR 399

BA 2125 RP XX PRIOR TOLL 357
HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNTR	STCD	RAOCBC/CONN C
1	1126	HOUSTON	TX	713 522 1111	A	2	3.42	J1[illegible]*	D2 2917
2	1126	HOUSTON	TX	713 522 1111	A	1	.52	J1[illegible]*	D2 2915
3	1127	AUSTIN	TX	512 478 5644	A	2	1.96	J1[illegible]*	D2 1715
4	1127	SANANTONIO	TX	512 824 7516	A	1	.52	J1[illegible]*	D2 1502
5	1127	ROCKFORD	IL	815 964 1247	A	4	1.52	J1[illegible]*	D2 1103
6	1128	TROY	AL	205 566 3230	A	2	.64	J1[illegible]*	D2 1046
7	1128	BIRMINGHAM	AL	205 979 7322	[illegible]	1	.32	J1[illegible]*	D2 2122
8	1128	MONTGOMERY	AL	205 832 4954	[illegible]	1	.32	J1[illegible]*	D2 2125
9	1128	PITTSBURGH	PA	412 644 3497	A	15	4.64	J1[illegible]*	D2 1111
10	1128	BIRMINGHAM	AL	205 979 7322	[illegible]	1	.32	J1[illegible]*	D2 1907
11	1132	NORTHPORT	NY	516 754 1447	A	8	2.72	J1[illegible]*	D2 1229
12	1130	CULLMAN	AL	205 736 2242	A	6	1.92	J1[illegible]*	D2 1036
13				SUBTOTAL			101.68		0000

PAGE

ORIGINATING TERMINAL ID. 8721

TOLL 703 524 4400 CUS 210 BO 004 CS MET
BILL DATE DEC 02 79
FUND FOR A CONSVTVE
MAJORITY
1222 WILSON BLVD
TAX 11 TAR 399

FILE *
MC .

BA 0125 RP XX PRIOR TOLL 357
HOLD BILL J043

	DATE	CALLED PLACE		AREA-NUMBER	DIS	MIN	AMOUNTR	STCD	RAOCBC/CONN C
1		CALLS FROM		703 524 4401					0000
2	11 2	NORMAN	OK	405 325 3916	B3E	2	.57	J1S*	D2 1752
3	11 5	PROVIDENCE	RI	421 941 8666	B3E	22	5.17	J1S*	D2 2313
4	11 5	BOSTON	MA	617 523 1457	A	23	7.96	J1[illegible]*	D2 1451
5	11 6	IOWA CITY	IA	319 353 2171	A	2	.64	J1[illegible]*	D2 1121
6	11 6	ROCKFORD	IL	815 964 1247	B3E	4	.98	J1S*	D2 1813
7	11 6	DORCHESTER	MA	617 825 3212	A	3	1.16	J1[illegible]*	D2 1239
8	1113	AUSTIN	TX	512 478 5644	B3E	1	.33	J1S*	D2 1909
9	1113	MANASSAS	VA	703 361 9422	B	2V	2.24	J1S*	D2 1959
10	1114	INGLEWOOD	CA	213 677 8181 ✓	B3E	9	2.32	J1S*	D2 2048
11	1115	AUSTIN	TX	512 478 5644	A	11	4.12	J1[illegible]*	D2 2957
12	1116	NORTHPORT	NY	516 754 1447	A	3	1.10	J1[illegible]*	D2 1359
13	1119	MOBILE	AL	205 433 8431	A	2	.64	J1[illegible]*	D2 1907
14	1126	KISSIMMEE	FL	305 846 4107	A	6	2.28	J1[illegible]*	D2 1229
15	1127	HOUSTON	TX	713 522 1111	A	10	2.76	J1[illegible]*	D2 1936

PAGE

ORIGINATING TERMINAL ID: 8721

8 3 NV 4 8 0 4 Exhibit 15
10-22-81 Witness-Boehm

- DETAIL OF ITEMIZED CALLS - PAGE 83

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 15	732PM	CRITTENDEN VA	804 238 2398	B	4	.91
10 15	500PM	FREDERICK MD	301 662 8156	B35%	1	.26
10 15	707PM	LYNCHBURG VA	804 384 8624	B	1	.31
10 15	742PM	PORTSMOUTH VA	804 488 7696	B	4	.91
10 15	740PM	LYNCHBURG VA	804 384 8624	B	2	.51
10 15	756PM	COURTLAND VA	804 653 2333	B	6	1.31
10 15	805PM	MANASSAS VA	703 361 1798	B	3	.41
10 16	933PM	KILMARNOCK VA	804 435 6430	B	2	.49
10 16	847PM	DAHLGREN VA	703 663 2072	B	3	.60
10 16	1132AM	MECHNICSVL VA	804 746 3889	A	2	.76
10 16	832PM	NEWPT NEWS VA	804 596 8197	B	2	.51
10 16	859PM	CHARLOTSVL VA	804 293 2148	B	2	.49
10 16	919PM	AMHERST VA	804 946 5935	B	4	.91
10 16	852PM	DANVILLE VA	804 792 4261	B	3	.77
10 17	716PM	RICHMOND VA	804 231 2136	B	2	.49

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NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 84

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
10 17	707PM	RICHMOND VA	804 285 0948	B	2	.49
10 17	1208PM	LEESBURG VA	703 777 4400	A	4	1.08
10 17	649PM	NEW MARKET VA	703 740 3725	B	2	.49
10 17	705PM	RICHMOND VA	804 264 6363	B	1	.29
10 17	652PM	BERRYVILLE VA	703 955 1103	B	1	.27
10 20	1206PM	RICHMOND VA	804 644 6709	A	2	.76
10 20	457PM	OGDENSBURG NY	315 393 5411	A	5	1.94
10 20	602PM	WOODLAWN MD	301 265 1284	B35%	3	.52
10 20	909PM	VIRGINABCH VA	804 425 1098	B	1	.31
10 21	1140AM	HAYMARKET VA	703 754 7128	A	2	.60
10 22	554PM	WINSTN SAL NC	919 748 9199	B35%	17	3.84
10 23	615PM	WINSTN SAL NC	919 748 9199	B35%	8	1.85
10 24	653PM	WOODLAWN MD	301 265 1284	B35%	1	.24
10 27	540PM	WINSTN SAL NC	919 748 9199	B35%	13	2.96
			SUBTOTAL			38.59

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NOV 2 80 703 524 4400

- DETAIL OF ITEMIZED CALLS - PAGE 85

DATE	TIME	CALLED-PLACE	AREA-NUMBER	SEE BACK	MIN	AMOUNT
		CALLS FROM 703 525 7420				
10 4	251PM	LANGHORNE PA	215 752 0221	C60%	4	.56
10 8	807PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 8	818PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 17	427PM	RANDALLSTN MD	301 655 1029	A	2	.59
11 4	842PM	KIRKWOOD MO	314 821 2120	B35%	4	1.04
			SUBTOTAL			2.81
		CALLS FROM 703 525 7421				
10 3	553PM	LITTLE FLS NJ	201 785 9150 ✓	B35%	12	2.74
10 8	909PM	NEWPT NEWS VA	804 599 5564	B	1	.31
10 16	526PM	WALDORF MD	301 645 2453	B35%	6	.66
10 16	1130AM	KNOXVILLE TN	615 521 6216	A	1	.50
10 17	418PM	GREENSBORO NC	919 373 7020	A	10	3.54
10 20	352PM	MILLBROOK NY	914 677 5667	A	1	.48
10 20	1204PM	ODESSA TX	915 362 2797	A	1	.55

210 05

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Notary Public
D.C.-Va.-Md.

June 2, 1982

Anne A. Weissenborn
Attorney, FEC
1325 K Street, NW
Suite 700
Washington, D.C. 20005

RE: AMERICANS FOR CHANGE, MUR 1252

Dear Ms. Weissenborn:

Enclosed is the errata sheet for the deposition of Bradley Sean O'Leary, taken in the above-named matter.

The deponent did not return the original signature page, and a copy of that page is included in the original, unsigned.

The original of the transcript, along with the errata sheet, has been this day filed with the Federal Election Commission.

Sincerely,

Sandra Vinson

Sandra Vinson
Reporter/Notary

cc: Mr. Baran
FEC
file

8304043123

ERRATA

The following changes should be made to the transcript of the deposition of Bradley Sean O'Leary which was held on April 6, 1982, at the Federal Election Commission.

Page 24, line 21	-	one signature from each of two groups of persons
Page 60, line 1	-	Do you recall . . . .?
Page 66, line 21	-	that you would have gone through
Page 71, line 1	-	composed the copy for this?
Page 88, line 14	-	Republican National Committee

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Washington, D.C. 20036
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Scott 8180
Jul 82 JUL 28 82 All :

2 JUL 2 P12:05

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Ms. Weissenborn:

As you know, Mr. Baran returned the original signature page, signed by Mr. O'Leary, to me. Since the orginal of Mr. O'Leary's transcript had already been sent to you for filing with the Commission, I am enclosing the signature page for you to include with the original transcript.

JUL 28 P1:06

Thanks,

Sandra Vivian

ORIGINAL

SVsm

Before the

FEDERAL ELECTION COMMISSION

In the Matter of:	
AMERICANS FOR CHANGE	MUR 1252

Washington, D.C.

Tuesday, April 6, 1982

Deposition of

BRADLEY SEAN O'LEARY

a witness in the above-entitled matter, was called for examination by counsel for the Federal Election Commission, pursuant to agreement, taken at the offices of the Federal Election Commission, 1325 K Street, N.W., Washington, D.C., beginning at 2:00 p.m., before Sandra Vinson, a Notary Public in and for the District of Columbia, when were present on behalf of the respective parties:

8304012563

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OFFICIAL REPORTERS
1601 Connecticut Ave., N.W., Suite 301
Washington, D.C. 20009
Phones: (202) 833-3598
833-3599

For the Commission:

Anne A. Weissenborn
Attorney at Law
and
Thomas J. Whitehead
Assitant General Counsel
1325 K Street, N.W.
Washington, D.C.

For the Americans for Change
and for Mr. Bradley Sean O'Leary:

William H. Schweitzer
Attorney at Law
and
Jan W. Baran
Attorney at Law
818 Connecticut Avenue, N.W.
Washington, D.C. 20006

C O N T E N T S

WITNESS	EXAMINATION BY: Ms. Weissenborn	Mr. Schweitzer
Bradley Sean O'Leary	3, 102	101

E X H I B I T S

Exhibits Marked for Identification and Attached:	Page
Exhibit A: Letter dated March 23, 1982, from Charles Steele to Jan W. Baran	4
Exhibit B: Organizational chart	14
Exhibit C: Response of Americans for Change to Interrogatories of the FEC	16

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EXHIBITS (continued):

Marked for identification and attached:	Page
Exhibit D: Memorandum to AFC steering committee and executive committee members from Senator Harrison Schmitt; June 11, 1980	19
Exhibit E: Memorandum from Brad O'Leary to Senator Carl Curtis; August 8, 1980	23
Exhibit F: List of AFC staff and consultants	25
Exhibit G: List of AFC fieldpersons	27
Exhibit H: Memorandum to AFC steering committee from Senator Harrison Schmitt	32
Exhibit I: Lists of persons advised not to serve on AFC steering committee as of July 21, 1980	33
Exhibit J-1 through J-15: Steering committee resignations, August 8, 1980	39
Exhibit K: Memorandum on Independent Committee for Reagan, May 15, 1980	56
Exhibit L: Memorandum from Senator Schmitt to AFC steering committee members on polls	58
Exhibit M: Confidential memorandum from Brad O'Leary to Jack Schmitt	59
Exhibit N-1 through N-13: Itemized expenditures for AFC	61
Exhibit O-1 through O-6: Various documents from MediAmerica to AFC	68
Exhibit P-1 through P-20: Itemized expenditures for AFC	69
Exhibit Q-1 and Q-2: Itemized expenditures for AFC	76

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EXHIBITS (Continued):

Marked for identification and attached:	Page
Exhibit R-1 through R-7: Itemized expenditures for AFC	80
Exhibit S-1 through S-10: Itemized expenditures for AFC	82
Exhibit T-1 through T-7: Itemized expenditure for AFC	86
Exhibit U: Invitation from Brad O'Leary	89
Exhibit V-1 and V-2: Telephone message and memorandum concerning Al Regnery	91
Exhibit W: Telephone message concerning M. Halbouty	92
Exhibit X: Call list of Senator Durenberger for AFC	96
Exhibit Y-1 through Y-2: Reagan campaign update; May 7, 1980	97
Exhibit Z-1 through Z-10: Memorandum from Paul Russo to all Republican members	99

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Thereupon

BRADLEY SEAN O'LEARY

a witness, was called for examination by counsel for the Federal Election Commission and, after having been sworn by the Notary, was examined and testified as follows:

EXAMINATION BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q State your name and home address for the record.

MR. BARAN: Excuse me.

I would like to make a preliminary statement for the record.

MS. WEISSENBORN: Sure.

MR. BARAN: I would like to include in the record the circumstances under which Mr. O'Leary is here today.

He is here for the deposition voluntarily. There has been no subpoena issued for his presence here today, and my understanding is that no subpoena has been requested by the staff of the Commission at this time.

MS. WEISSENBORN: That's correct.

MR. BARAN: Thank you. I wanted confirmation of that.

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I would ask that a letter from Mr. Steele of the Federal Election Commission to me, dated March 23, 1982, acknowledging the circumstances of this deposition, be made a part of the deposition and put into the record.

MS. WEISSENBORN: That's fine. This will be marked Exhibit A.

(The document referred to was marked Exhibit A, a copy of which is attached to the original copy of this deposition.)

MR. BARAN: I'd also for the record, as counsel for Mr. O'Leary and for Americans for Change, wish to recap briefly our understanding of the progress of the investigation up to this point: That the investigation continues on the basis of complaints filed by Common Cause and by the Carter-Mondale Committee in the smmmer of 1980; that, between October of 1980 and January of 1981, Americans for Change has submitted affidavits from various officers and officials, including Senator Schmitt and Senator Curtis and Stan Huckaby and Jan Baran, as well as sworn responses by Mr. O'Leary, which were submitted along with 3,000 pages of documentation in March of 1981.

To my knowledge, this is the first action taken

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on this investigation with respect to Americans for Change in over a year, and my clients would like to know, if you can tell us, why so much time has elapsed in the investigation.

MR. WHITEHEAD: It's difficult to pinpoint the specifics.

Let's put it this way: We have been been conducting depositions. This is the first instance of bringing in Americans for Change; however, other committees connected with the particular investigation and respondents in the particular investigation have been deposed, the independent expenditure committees, such as FCM and NCPAC.

We are reaching Americans for Change last, simply because the scheduling was such that we had to get the others up front, kind of.

I can't give you the specifics as to the delay. We obviously have a lot of materials supplied by you. We felt in the course of this investigation the need to do this particular deposition over and above the affidavit submitted and the documents, but as to the specifics, I can't give you an answer.

MR. BARAN: Do you have a timetable in which you reasonably expect to conclude this investigation with respect

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to Americans for Change?

I realize there are other parties in the investigation. I'm just addressing Americans for Change.

MR. WHITEHEAD: It is hoped that we will complete the investigation within the coming year, obviously.

MS. WEISSENBORN: Within the present year.

MR. WHITEHEAD: Shorter than that, if possible.

The investigation will be of a piece. I don't assume there will be separating of the respondent's report. They will go forward as a piece.

We have to make a strategy call on that.

MR. BARAN: Do you intend to have more discovery on Americans for Change or --

MR. WHITEHEAD: Why don't we --

MR. SCHWEITZER: Is there any --

MR. WHITEHEAD: Let's go off the record.

(Discussion off the record.)

MR. WHITEHEAD: Back on the record.

MR. BARAN: I have just two other preliminary matters.

First, the correspondence that counsel has received in one-year period is a letter dated June 19, 1981, to Charles

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N. Steele from Michael L. Burack, counsel for the complainant Common Cause.

I simply seek confirmation that this is the only communication to the Commission by either of the complainants, with respect to this situation, that affects Americans Change.

MS. WEISSENBORN: In what time frame?

MR. BARAN: Since last March of 1981.

MR. WHITEHEAD: Let's go off the record just briefly.

(Discussion off the record.)

MR. WHITEHEAD: Back on the record.

MS. WEISSENBORN: As far as we know, that is the last writing.

I will double-check, but I don't believe there has been anything else since then.

MR. BARAN: Has there been any oral communication by the staff to counsel or the complainant?

MS. WEISSENBORN: No.

MR. BARAN: And the last preliminary matter I have concerns the Commission's findings as to 26 USC 9012(f). That section was held unconstitutional by the three-judge court of

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District of Columbia in August of 1980 and affirmed in January of 1982.

I would at this time seek clarification as to the continuing validity of the Commission's findings with respect to that section.

MR. WHITEHEAD: Well, insofar as the findings still exist and as far as the record is concerned, no official -- on the 9012(f) finding, we have not taken action.

Obviously, we will have to, when the time comes to go forward and for further action. The decision which the staff makes will, obviously, be forwarded to the Commission for its consideration; but it still exists as a reason to believe finding.

MR. SCHWEITZER: Is that the technical reason? Despite the fact that there has been a court decision?

MR. WHITEHEAD: Technically speaking, the investigation proceeds on the reason to believe finding of both 9012(f) and 441(a) on cooperation, consultation.

The second part of the question goes to general counsel strategy, et cetera. I can't answer that particular question right now. When the time comes, you will get official notice of what is happening.

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Does that satisfy?

MR. SCHWEITZER: No, it doesn't.

MR. BARAN: So the staff has no current plans to eliminate a finding by the Commission with respect to the statute that has been held to be unconstitutional in a case affirmed by the Supreme Court.

Is that a proper understanding on our part?

MR. WHITEHEAD: Let's say that the staff has not made a decision as to what will be done on the reason to believe finding and has not conferred as to where we will go.

MR. SCHWEITZER: Then you are not prepared to give us a reason?

MR. WHITEHEAD: I don't think I'm in a position to give you a reason. Perhaps, reasonably, the general counsel could, but I'm not in a position to give you an answer.

MR. BARAN: Thank you for clearing up the preliminary matters.

MS. WEISSENBORN: We'll continue with the deposition then.

BY MS. WEISSENBORN:

Q State your name and home address and phone number.

A Bradley Sean O'Leary

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A 623 South Pitt, Alexandria.

My home phone number is unlisted.

Q What is your current place of business?

A My current place of business is 333 Perry Brooks Building, Austin, Texas.

Q What is the name of your firm?

A P.M. Creative Productions.

Q Did you consult with anyone other than your attorneys in preparation for this deposition?

A No, I did not.

Q Did you consult any documents in the preparation for this deposition?

A No, I did not.

Q Do you still hold a position with the Americans for Change.

A I do.

Q What is that position?

A Executive vice chairman.

Q Is that a paid position?

A It is not.

Q When did you first become affiliated with Americans for Change?

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A In May of 1980.

Q Did you hold a position with a company or some other organization at the same time? In other words, what was your profession at that time?

A The same as it still is, chairman of the board of P.M. Creative Productions.

Q Had you ever been involved with other political organizations prior to your affiliation with AFC?

A I have been.

Q Would you tell us what they are?

MR. SCHWEITZER: Objection.

One, I don't see the relevance of that; secondly, can you give us a time frame?

BY MS. WEISSENBORN:

Q Say between 1976 and 1980?

A I cannot recall all of those committees that I may have been involved with within that time frame, but I will try to give as many as I can recall at this time.

Q That's fine.

A There are quite a few.

Q Okay.

A The Republican Party of Florida, the Republican

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Party of Georgia, the Republican Party of North Carolina.

Would you clarify what you mean by "inolved with"?

Q Either as in a paid position or a consultant.

A The Sentator Bill Brock Campaign Committee, Senator James Buckley Campaign Committee, the Young Republicans National Federation, the Tennesee Republican Party, the Senator John Tower Campaign Committee, the Senator Howard Baker Campaign Committee, the Senator Larry Pressler Campaign Committee.

Between now and the present time, or between now and 1980? I mean between 1976 and 1980 or 1976 and today?

A I was thinking of --

MR. SCHWEITZER: The question was phrased between 1976 and 1980, Brad.

THE WITNESS: The Senator Harrison Schmitt Campaign Committee, the John Harmer for Senate Committee, the Senate Economic and Defense PAC.

These are political committees? That was the question, right?

Q Right.

MR. BARAN: If you can't recall any further at this time, just say so.

THE WITNESS: I think those are the principal ones,

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in any event.

MS. WEISSENBORN: Fine.

BY MS. WEISSENBORN:

Q Have you ever been associated with an authorized committee for Ronald Reagan?

A In 1976, I did a single project for the Reagan committee, a direct mail project.

Q Were you involved at all in the Reagan for President Committee? In other words, the primary committee in 1979 and 1980?

A No.

Q Can you tell us when Americans for Change was founded?

A In May of 1980, the first discussions started.

Q Would you tell us who was in involved in the preliminary discussions?

A Senator Harrison Schmitt, John Harmer, and Diana Welch.

Q Were you involved?

A And myself.

MS. WEISSENBORN: I will ask the reporter to mark the first document in the pile in front of you Exhibit B.

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(The document referred to was marked Exhibit B, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q This exhibit was obtained by way of subpoena.

Can you identify this document?

A Yes, I can.

Q Would you tell us what it is?

A This is a preliminary outline of the responsibilities and line of authority in the Americans for Change campaign.

Q When you say preliminary, what do you mean?

A This was the first one that we did up for the campaign; and, as you can see, it has a lot of empty spaces.

It was done with the idea that we might raise more money than we did.

Q As far as the names are concerned that are already listed, were there any changes?

A Yes. The Executive Committee, the name "Narmer" is on there, and it should be "Harmer."

Q Are there any additions or subtractions?

A I do not believe so.

Q So, would you say the structure reflected on this

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chart remained the same for AFC through the remainder of 1980; with the understanding that some of the positions were not filled, perhaps?

MR. SCHWEITZER: The question is: Did the structure reflected on the chart remain the same through the campaign? Yes or no.

THE WITNESS: Yes, I believe so.

BY MS. WEISSENBORN:

Q According to the chart, there was an executive committee and other documents have referenced an executive board.

Would that be the same?

A I would have to see the references; what they were. There were not two executive committees.

Q When was the executive committee first constituted?

A From the very beginning.

In the first formation of AFC, an executive committee was put together; so it began actually to function in June.

MS. WEISSENBORN: I will ask the reporter to mark the next exhibit, Exhibit C.

(The document referred to was marked Exhibit C, a copy of which is attached to the original copy of this deposition.)

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MS. WEISSENBORN: This exhibit is the response of Americans --

MR. SCHWEITZER: Objection. The document speaks for itself.

MS. WEISSENBORN: Right.

BY MS. WEISSENBORN:

Q Can you identify this document?

A This is the statement which I filed.

Q With the Commission?

A With the Commission.

Q On page 3, there is a listing of six names under the heading "Executive Committee Members." These are full names, as opposed to the chart where there were last names only. Did the same six persons listed serve throughout 1980?

A Throughout? From the very beginnning in 1980?

Q That was going to be my next question.

A No.

Q What was the difference?

MR. SCHWEITZER: What is the question?

BY MS. WEISSENBORN:

Q Who was not there from the beginning?

A Howard Ruff.

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Q When did he first join the committee?

A I can't recall, but it was sometime after the committee was formed.

Q Does July seem correct to you?

A That sounds right. About the time of the national convention, yes.

Q What was the authority of the executive committee as a body, in terms, for example, of determining strategy for the committee?

A What do you mean by "strategy"? Fund raising?

Q Fund raising, placement of media, so forth.

A We would discuss various strategies that the committee could adopt and then vote on such strategies.

Q Was there a requirement that there be a vote of the committee in order to do certain types of activities?

A Yes, that's correct.

Q Was there a set policy as to the authorization of expenditures? Who could authorize?

A There was.

Q Would you describe that in terms of what the authority was for expenditures?

MR. SCHWEITZER: The question is: What was the policy

concerning expenditures?

MS. WEISSENBORN: Right.

THE WITNESS: The executive committee would vote on any expenditures that the committee would make and two or three officers would be assigned on each individual expenditure and two or three officers had to sign on all checks that were issued.

BY MR. WEISSENBORN:

Q Did any of the members of the committee have individual authority in terms -- in other words, not having to go to the entire group, but were authorized to make expenditures of a certain nature?

MR. SCHWEITZER: Would you restate that, please?

BY MS. WEISSENBORN:

Q Would they have authority separate from that of the committee?

A No.

Q Was there a dollar amount below which the executive committee would not pass on expenditures?

A No. All expenditures were budgeted through the executive committee.

Q Even day-to-day operating expenses?

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A They originally had to be approved by the committee before they could be spent.

MS. WEISSENBORN: Off the record a minute.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

I will ask the reporter to mark the next exhibit, Exhibit D.

(The document referred to was marked Exhibit D, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document? Are you familiar with it?

A Yes.

Q According to this memorandum, Senator Schmitt had to approve what he terms "all communications."

How did that work?

MR. SCHWEITZER: Objection. The memorandum speaks for itself. What is your question?

MS. WEISSENBORN: On the first page, second paragraph, it says: "Because of these legal considerations, all communication by members of Americans for Change on behalf of

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Americans for Change must be reviewed by counsel in advance and specifically authorized by me."

MR. SCHWEITZER: I'm aware of that.

Do you want to ask a question?

MS. WEISSENBORN: I want to know if it was a policy of the committee.

THE WITNESS: It was.

BY MS. WEISSENBORN:

Q How was it carried out?

A Everything that was sent out was first reviewed by counsel.

Q And then what was Senator Schmitt's role?

A Senator Schmitt's role was to take it to the executive committee, unless it had been approved by the executive committee in advance.

MR. SCHWEITZER: Are we done with this document?

MS. WEISSENBORN: (Nods)

BY MS. WEISSENBORN:

Q Did this requirement of authorization by Mr. Schmitt and, apparently, also by the committee, go to the content of communications alone, or also to the production and placement of advertisements?

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MR. SCHWEITZER: Do you understand the question?

THE WITNESS: No.

MR. SCHWEITZER: What is the question? You have asked two questions, I think, there. Ask them one at a time, please.

BY MS. WEISSENBORN:

Q Did the policy involving communications involve just the content of those communications.

A No.

Q What other aspects of communications would be involved in this authorization?

A Well, it would depend on the piece of communication it was.

If you can, give me an example of what you mean?

Q Television advertisements?

A We did no television advertisements.

Q Newspaper advertisements?

A The content would be reviewed by counsel and Senator Schmitt would take it to the committee. We would then discuss where we might place it.

Q So it also went there for placement?

A That's correct.

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Q And what about the selection of vendors?

A All vendors, all consultants, were approved by the committee.

Well, vendors -- I don't understand the word "vendors." American Express is a vendor. Federal Express is a vendor.

Q Any outside consultant who places advertisements, we consider a vendor.

A I would have to know the definition of vendor, because, evidently, it's different.

Q We are talking about an advertising agency that places ads as being a vendor in the broad sense.

A An advertising agency, if we used them, would first be cleared by the executive committee.

Q Did the executive committee make decisions as to which newspapers ads would be placed in; what target population you were talking about?

A Yes.

Q Would the executive committee also make such decisions in terms of handbills or brochures that would be produced and where they would be distributed?

A Yes.

Q Did Mr. Harmer have any individual authority to make

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expenditures over and above his participation in the executive committee?

A No.

Q Did Senator Carl Curtis?

A No.

Q Senator David Durenberger?

A No.

Q Howard Ruff?

A No.

Q Did you?

A No.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit E.

(The document referred to was marked Exhibit E, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A I am.

Q Were the procedures on this document those that were discussed earlier, in terms of check signing? Is this what you were referring to?

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A No. This has nothing to do with check signing.

Q What does that involve?

A Disbursement authorization.

Q And how did this document and procedure fit into the expenditures procedure you discussed earlier? When would this come into play?

A As it states there.

Q The executive committee would authorize an expenditure?

A The executive committee would authorize a budget item. These are individual expenditures of disbursements of budget items.

Q So that the executive committee did not view each individual expenditure? It had overall budget authority and you had some leeway within that?

A That's correct. Some leeway within.

As you can see, anything over $200 required two signatures on the disbursement. This has nothing to do with check signing.

Q Is it correct that for expenditures of $200, there would be one signature for each of two groups of persons?

A That's correct.

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Q Then for $500, it required one of two, plus yourself?

A Myself, in addition; that's correct.

Q Pages 3 and 4 of Exhibit B contain a list of staff members of -- it's Exhibit C, I'm sorry.

MR. WHITEHEAD: That's the answers to the interrogatories. It's the list of staff members of AFC.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit F.

(The document referred to was marked Exhibit F, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify Exhibit F?

A I can.

Q There seems to be a couple of discrepancies between the two listings of staff people. I just wanted to ask you about those.

For example, on Exhibit C are listed the names of Kurt Pantzer and Tracy Howard, whereas they are not listed on Exhibit F. Would you explain why?

MR. SCHWEITZER: We can see they are not listed. What is your question?

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BY MS. WEISSENBORN:

Q Is it a question of time frame?

If so, what was the time frame for this listing in Exhibit C?

A I think it answers the question of who were those people who were employees at the time.

I think the original question was for the time frame in answers submitted to FEC. This was produced August 25th, 1980.

Q So, Mr. Pantzer and Tracy Howard apparently joined the staff after August 25th; is that the difference?

A I have no idea if it was after then or not; but this was just made to give people telephone numbers to call.

Q On Exhibit F, John Riley is listed. What was his role with AFC?

A He had no specific role with AFC, except that he was on Senator Durenberger's staff.

Senator Durenberger was a member of the executive committee and John Riley was the staff member to go through in dealing with Senator Durenberger.

Q What about Stan Huckaby?

A He was our CPA consultant for filings with FEC.

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Q Neal Blair?

A He was a staff mamber on Howard Ruff's staff. He was our contact for reaching Howard Ruff.

MS. WEISEENBORN: I'll ask the reporter to mark the next exhibit, Exhibit G.

(The document referred to was marked Exhibit G, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes.

Q How were field persons selected?

A We talked with some people about helping to put events together and to work with Americans for Change should we develop an overall statewide operation.

These people were some of the people that we had conversations with to that end.

Q Did they, in fact, become involved in such activity as that?

A No, they did not.

Q Were they involved with AFC at all during --

A Some were; some were not.

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Q Those that were involved, would you tell us which ones they were?

A Joyce Valdez helped to put together a luncheon.

MR. SCHWEITZER: Her question is: Who were those involved with AFC; not what they did.

THE WITNESS: Joyce Valdez, Lonny Adams, Fred Steffes.

BY MS. WEISSENBORN:

Q Could you tell us what Joyce Valdez did for AFC?

A She handled the logistics of a luncheon out in California.

Q Was there just the one event?

A Just the single event.

Q And Lonny Adams?

A He handled the logistics in an event put together in Seattle.

Q Again, a single event?

A Correct.

Q And Fred Steffes?

A He handled the logistics in putting together either two or three events that were done in Colorado.

Q In the events in Colorado, what did that involve? Were they fund raising, for example?

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A Yes.

Q And the other two? Lonny Adams and Joyce Valdez?

MR. SCHWEITZER: What's the question?

BY MS. WEISSENBORN:

Q What was the event that Lonny Adams worked on? What did that involve?

A A luncheon.

Q Was that a fund-raiser also?

A Yes.

Q What kind of an event did Joyce Valdez organize?

A A fund-raising luncheon.

Q What authority did the three individuals have in terms of authorizing expenditures on behalf of AFC?

A None. They were vendors.

Q So they were not paid staff people of AFC?

A No, they were not.

Q Who did they work for?

For example, taking Joyce Valdez, was she an employee of any particular organization?

A She has her own company.

Q Do you have the name of that?

A I do not know it.

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Q What about Lonny Adams?

A I can't tell you what he does. He was a volunteer who did one thing and then nothing else for us.

Q Fred Steffes?

A He has his own company.

Q Do you know the name of it?

A I think it's Fred Steffes & Associates, but --

MR. SCHWEITZER: Do you know that?

THE WITNESS: No, I do not.

BY MS. WEISSENBORN:

Q What kind of company is the Steffes company?

A Political consulting.

Q And the same way with Joyce Valdez?

A I believe so.

Q On Exhibit C, page 3, there is a list of four names under the heading "Directors." What did that title indicate?

A To the best of my recollection, I think that's an answer to a question posed by FEC asking who the officers were who were legally filed for AFC as a corporation.

Is that not correct?

Is that not the question?

Q I don't believe the question went to the corporate

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nature of AFC.

The question is: How did their role differ from those of the executive committee members?

MR. SCHWEITZER: Could we go off the record for a second?

MS. WEISSENBORN: Off the record.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

MR. SCHWEITZER: Is your question: Does AFC have directors? Is that your question?

MS. WEISSENBORN: Well, the question is what was their role vis-a-vis the executive committee?

THE WITNESS: It was a legal requirement of the state to name our directors.

BY MS. WEISSENBORN:

Q Both Exhibits C and D refer to a steering committee. What was that committee for AFC?

A What was the steering committee?

Q Right.

A We invited prominent people interested in the presidential election to assist in the formation of Americans for Change. Many of them were invited to become members of the

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steering committee.

Q Who made up the list of invitees for the steering committee?

A We all submitted names of potential people.

Q What form did the invitations take? Were these written or telephoned?

A It was a written invitation to people.

Q What criteria did you use for determining who would be invited to be on the steering committee?

A Willingness, interest.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit H.

(The document referred to was marked Exhibit H, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this?

A Yes.

Q Was this document, in fact, sent to all steering committee members?

A It was.

Q It was sent to persons, is that correct, who indicated

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an interest as a result of the initial invitation?

A Yes.

MR. SCHWEITZER: Did you understand that question?

THE WITNESS: (Nods)

BY MS. WEISSENBORN:

Q Was anyone, in fact, disapproved of for the steering committee on the basis of information given on this questionnaire?

A Yes.

MS. WEISSENBORN: I'll ask the reporter to mark Exhibit I. It should be two pages.

(The document referred to was marked Exhibit I, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify these two lists?

A Yes.

Q To your knowledge, what was the basis for determining that these individuals should not serve on the national steering committee?

A I don't know.

Q Do you know where these lists came from?

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MR. SCHWEITZER: Do you understand the question?

THE WITNESS: I understand the question.

You are asking for an absolute there and I would have to say that I believe these were prepared after statements from the indivudals were reviewed, so the executive committee members would know what was happening.

BY MS. WEISSENBORN:

Q Would you have any idea why the later of the two lists, August 4, 1980, does not contain certain names on it that are contained on the earlier list?

A We didn't always use the list to say people would not be approved. We have a very small staff operating under very confined quarters. So my guess is that the proper question would be why did someone appear on here who had already been disapproved on that one?

And that answer to that is, I don't know.

Q The instructions on the questionnaire contained in Exhibit H appeared also designed to have been sent to committee officers and staff; is that correct?

THE WITNESS: Can I see H?

MR. SCHWEITZER: This is it.

THE WITNESS: Yes.

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BY MS. WEISSENBORN:

Q In other words, everyone on the staff completed the questionnaire; is that correct?

A Yes.

I cannot say they completed the questionnaire. You asked whether everybody was sent the questionnaire. They were.

Q All right.

Did you complete one yourself?

A Yes.

Q This memorandum contains an instruction sheet and an explanation list of what independent expenditure is. Was there ever any other instruction given to staff persons about contacts with persons connected with the Reagan committee campaign?

A Would you rephrase that question?

Q In addition to this information, was there ever any other instruction given to staff persons concerning contacts by them with --

A What kind of instructions?

Q Were there any?

A Were there written instructions?

Q That would be my next question.

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A There were other instructions given to the staff relating to contacts with the Reagan committee.

Q What form did those take?

A I don't recall whether there were written instructions, but there were verbal instructions from me that anyone who had anything to do with a member of the Reagan committee would be automatically fired.

Q And when you say "member of the Reagan committee," to whom did you refer?

A Any contact whatsoever with a Reagan person would be the subject of having a person fired. Whether or not this person was fired or not would depend on the individual instance.

Q Was there anyone fired for that reason?

A No.

Q To your knowledge, were similar instructions, additional instructions, given to members of the steering committee?

A The steering committee, no. The answer is no.

MR. BARAN: May I interrupt here and ask a question, just to clarify the record.

MS. WEISSENBORN: (Nods)

MR. BARAN: Did anyone at any time bring to your attention any contact with any member of the Reagan campaign?

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THE WITNESS: They did not.

MR. BARAN: Thank you.

BY MS. WEISSENBORN:

Q How did the steering committee function?

A The steering committee was originally put together before the harassment lawsuit was filed against us and we were setting up the function of the steering committee as an advisory group to help with the fund raising. Because of the lawsuit, the steering committee never functioned.

Q It never held a meeting; is that correct?

A That's correct.

Q What lawsuit are you talking about?

A I'm talking about the lawsuit filed against Americans for Change by Common Cause, or against Senator Schmitt by Common Cause and the continuation of that lawsuit when it was joined by the Federal Election Commission.

Q Were individual members of the steering committee contacted as individuals rather than its meeting?

Let me rephrase that.

Did you utilize the services of the individual members of the steering committee, even though the committee itself never met?

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A Some.

Q The persons who were contacted, what were their functions?

A For help in paying the legal fees associated with the lawsuit; for help in raising funds or getting people together for meetings, so that we could explain what an independent committee was.

Q Do you remember who specifically, what persons, were contacted for those purposes?

A I do not.

Q Did any members of the steering committee play roles in media advertising, for example, in making contact for newspaper advertisement?

A No.

Q Was any member of the steering committee involved in placement of such advertisements?

A No. Not to my recollection.

Q So, is it correct to say that those who did function were primarily fund-raisers?

MR. SCHWEITZER: The question is: Did the steering committee members who participated do so primarily as fund-raisers?

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THE WITNESS: Yes.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit. There are nine sections in this exhibit.

(The documents referred to were marked Exhibits J-1 through J-15, inclusive, copies of which are attanced to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with all of -- well, let's take them one at a time.

Are you familiar with J-1, the first page?

A No, ma'am; if you are asking me if I remember it.

MR. SCHWEITZER: She said: Are you familiar with it? Yes or no.

THE WITNESS: No.

BY MS. WEISSENBORN:

Q According to the heading on the document obtained by subpoena from AFC, it says the steering committee --

MR. SCHWEITZER: Objection. We can read it. So what?

MS. WEISSENBORN: I'm going to the names --

MR. SCHWEITZER: You can ask questions about them. You need to read --

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MS. WEISSENBORN: All right. The first letter from --

MR. BARAN: Are you referring to J-2?

MS. WEISSENBORN: J-2.

This is dated July 22, 1980 and is a resignation from --

MR. SCHWEITZER: Objection. Objection.

MS. WEISSENBORN: Do you want him to identify the document?

MR. SCHWEITZER: Unless you are testifying here, which I would object to, the document speaks for itself.

If you want to ask him questions about the document, you have to ask whether he can identify it before it's possible to ask the question.

If he can't identify the document, you cannot ask him any questions about it.

BY MS. WEISSENBORN:

Q Exactly what was the nature of Ms. Chennault's participation prior to July 22nd, 1980 with AFC?

A None.

Q She attended no strategy meetings; is that correct?

A That's correct.

Q Did you have any conversations with her prior to July 22nd, 1980?

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A I did not.

Q Have you ever met Ms. Chennault?

A Yes.

Q Did you have any conversations after July 22nd?

A What time frame?

Q Through the campaign.

A I did not.

Q To your knowledge, did anyone else at AFC contact Ms. Chennault?

A Through December?

Q Through December.

A To my knowledge, they did not.

Q What was the nature of Mr. Marlow Cook's involvement prior to July 7, 1980?

A None.

Q Is it correct that he did not attend any strategy meetings?

A That's correct.

Q Had you had any conversations with him before July 7, 1980?

A I do not recall that I had any conversations with him; but I had one conversation with him when he resigned.

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Q What was the nature of that conversation?

A He called to indicate that he was resigning and he was sending or had sent a letter and was sorry he was unable to serve.

Q Did you have any conversations with him after he resigned, up through December?

A I did not.

Q Who is Juanita Daly?

A I don't know.

Q What was the role, if any, of Hiram Fong prior to July 14, 1980 in AFC?

A None.

Q Do you know if he ever became involved in the Reagan campaign?

A I do not.

Q Are you acquainted with Mr. Fong?

A Yes.

Q Did you have any conversations with him between May and July of 1980?

A Not to my recollection.

Q Did you have any conversations with him from July 14 to December?

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A Not to my recollection.

Q What was the role of Robert P. Griffin in Americans for Change before June 19, 1980?

A None.

Q Are you acquainted with Mr. Griffin?

A I am.

Q Did you have any conversations with him between May and June 19, 1980?

A Not to my recollection.

Q Did you have any after June 19, through December of 1980?

A Not to my recollection.

Q Is it possible that you could have?

MR. SCHWEITZER: Objection. Anything is possible.

THE WITNESS: There were hundreds of telephone calls and conversations and you are asking for one. To the best of my memory, I cannot remember a telephone call.

MR. SCHWEITZER: I would object to that question.

BY MS. WEISSENBORN:

Q Was Lawrence J. Hogan involved with AFC prior to July 25, 1980?

A Not to my knowledge.

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Q Do you know Mr. Hogan?

A Yes.

Q Did you have any conversations with him between May and July 25, 1980?

A Not to the best of my recollection.

Q Did you have any conversations with him after July 25, through December of 1980?

A Not to the best of my recollection.

Q Who is Howard Pyle?

A I don't recall him.

Q What was the nature of Mr. Guilford Dudley, Jr.'s relationship with AFC prior to September 29, 1980?

A We asked Mr. Dudley to become a member of the steering committee and host a function in Nashville. A telephone conversation took place related to that.

Q When did that take place?

A I have no idea.

Q Did he, in fact, host this event that you mentioned?

A No.

Q Could I draw your attention to J-8?

Have you seen this letter before?

MR. SCHWEITZER: The question is whether you have

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seen it before.

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q Does this refresh your recollection in terms of Mr. Dudley's involvement at all?

A Yes.

Q In what way?

A Well, Mr. Dudley is a fine gentleman and in here it says he worked with Ted Lazenby in putting together a luncheon.

I'm sure in his recollection he considers that he worked with Ted Lazenby in putting that luncheon together; but, to my knowledge, he did not invite anyone to the luncheon and he did not attend it himself.

Q Did he attend any meetings of AFC at any point? Any strategy sessions?

A He attended no strategy sessions and I can't recall him attending any meetings.

Q Do you remember having any conversations with Mr. Dudley after September 29 through December?

A No, I do not.

Q What was the nature of Wendell Wyatt's relationship with AFC prior to August 18, 1980?

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A I cannot recall what it would have been, if anything.

Q Are you acquainted with Mr. Wyatt?

A In a passing sense.

I think I recall him. He was a young man, but I can't swear to that.

Q Did you have any conversations with him at all during 1980 that you remember?

A I don't recall any conversations.

Q What was the role of Theodore L. Sendak in Americans for Change prior to --

A Could we identify who he is?

Q I draw your attention to Exhibit J-10.

Are you acquainted with him?

A I'm not sure. That's why I wanted you to identify him. I think I do.

MR. BARAN: Would you repeat the name?

MS. WEISSENBORN: Theodore Sendak.

BY MS. WEISSENBORN:

Q Do you know him?

A Could you tell me where he's from?

Q Indiana.

A Yes, I do.

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Q Could you tell me what role he had with AFC prior to October 9, 1980?

A He wanted to help organize an independent effort in Indiana.

Q And did he do that?

A He talked about it, but nothing materialized from his conversations.

Q The document cites him as Indiana state chairman. What did that mean?

A I don't know what the document is referring to; but that is a role that he volunteered to play.

Q Was it an official position with AFC?

A It was a position that we would have made official, if he had put a committee together and played that role, but it never materialized.

Q I'd like to draw your attention to J-13, actually J-12 and 13. Could you tell us who Sarah Ellsworth is?

A A staff person working for the committee.

Q Are you familiar with these two letters that make up Exhibit J-12 and 13?

A Yes.

Q Would you have authorized the sending of at least the

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first letter?

A The executive committee would have authorized it.

MR. SCHWEITZER: Which letter are you talking about, Ms. Weissenborn; J-12 or J-13?

MS. WEISSENBORN: Either or both.

MR. SCHWEITZER: What is the question?

MS. WEISSENBORN: Is it 12 and 13?

MR. SCHWEITZER: The question is both.

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q Am I correct in assuming that J-13 is a fund-raising letter that was attached?

A Let me come back. As I read these, I recall more of the Sendak situation.

MR. SCHWEITZER: Do you want to go off the record?

MS. WEISSENBORN: Off the record.

(Discussion off the record.)

MR. WHITEHEAD: Back on the record.

THE WITNESS: To clarify what I stated originally, I couldn't remember the name at first, and I do now. I cannot recall the exact sequence of the involvement of Mr. Sendak; but, at first, he said he wanted to do something and help get

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things organized.

Then I can't recall what time period it was, but he said he did not want to do anything and did not want to help get organized and that it was not something for him; but I remember at some point he said it was something "for me"; and then he decided it was not something "for me," and nothing ever came of it, to the best of my recollection. Nothing was ever organized in Indiana.

BY MS. WEISSENBORN:

Q Is it possible that the letter at J-13 was an enclosure with J-12; do you know?

MR. BARAN: I object to the form of the question.

BY MS. WEISSENBORN:

Q Do you know whether or not it was?

A No, I do not.

Q Are you familiar with J-12 -- I mean 13.

MR. SCHWEITZER: The question is: Are you familiar with J-13?

THE WITNESS: I recollect a letter of this type.

BY MS. WEISSENBORN:

Q Who would have composed this letter?

A On reading it, that was what I was trying to determine.

Can I talk to them off the record?

MR. WHITEHEAD: Let's take a five-minute break.

(Brief recess.)

MR. WHITEHEAD: Back on the record.

MS. WEISSENBORN: Would you read the last question, please?

(The reporter read the last question and answer.)

BY MS. WEISSENBORN:

Q Do you know who composed the text of the letter at J-13?

A I do not.

Q Do you know whether Mr. Sendak became involved with the Reagan campaign after leaving AFC?

A I recall a conversation related to his getting involved in an issue area.

Q Who was that conversation with?

A Sendak.

Q And do you know the date?

A I do not.

Q Was it approximately when his resignation was? That's dated October 9. Would that be the approximate time?

A I can't recall the exact date. He indicated that he

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had no opportunity to do anything and wanted to get involved in a particular issue area related to the law that he was interested in.

Q Did you have any conversations with Mr. Sendak up to December of 1980?

A Not to my recollection.

Q What was the role of James Edwards with the Americans for Change prior to the 8th of September, 1980?

A The role of James Edwards?

Q With AFC prior to September 8.

A He was asked to participate in the formation of a committee.

Q And did he do so?

A He participated from the standpoint that he was willing to take on a role of responsibility, if we asked him to.

Q Was he ever performing any particular function for AFC?

A No, he was not.

I believe he resigned before the resolution of the lawsuit.

Q At J-15, I will ask if you can identify that document?

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A Yes, I can.

Q Would you tell us what that is?

A That is a card used by Senator Schmitt to call people.

Q Who would have filled in this card?

A I would have called one of his staff people. This is not my handwriting.

I do recall relating that information to him, that the governor had called and wasn't sure that he was going to be able to stay with AFC any longer, that he had been asked to take on other responsibilities.

Q The message indicates that he was to co-chair Campaign '80. Could you tell me what Campaign '80 was? Do you know?

A I believe that was an RNC project.

Q On the next page, J-16, do you know whose handwriting that is?

MR. SCHWEITZER: Wait a second.

MS. WEISSENBORN: Are you familiar with this document?

THE WITNESS: No, ma'am.

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BY MS. WEISSENBORN:

Q Did you have any contacts with James Edwards, conversations or other contacts, after September 8, 1980, through December of 1980?

A I had no contacts with the governor after he resigned. Now I don't know what the date was he resigned from the committee but, after that point, I had no contacts with him.

Q To your knowledge, did anyone else at AFC have contacts with him?

A To my knowledge, no one else would have ever had had contacts with him before or after.

Q We understand, also, that state advisory committees were to be set up for AFC; is that correct?

A When we originally decided to form AFC, we decided to form steering committees which would have state advisory committees. That was the original intent.

Q Were they, in fact, formed?

A No.

Q What was Reagan for President in '80?

A The Reagan for President in '80 project was an independent expenditure project which we sponsored on behalf

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of the President.

Q What was the organization of that project vis-a-vis AFC, as a whole?

MR. BARAN: Do you understand the question?

THE WITNESS: No.

MS. WEISSENBORN: Let me rephrase it.

BY MS. WEISSENBORN:

Q What do you mean by "project"?

A Well, we were formed as a political action committee and, as a political action committee, we determined that we would also support candidates who were running for public office that year.

So, we had projects supporting candidates that were running for office. We also had a project for the harassment lawsuits in Common Cause and the publicity against us. We had the project for fund raising; and we also the project to work on behalf of Reagan.

Q How was that organized vis-a-vis AFC? For instance, what bank accounts were used for Reagan for President in '80?

A There were no multiple bank accounts. There was one bank account.

I believe the federal law calls for only one for

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political action groups and we had only one.

MR. SCHWEITZER: The answer to your question is that you had one bank account?

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q Were there particular staff persons assigned to Reagan for President in '80?

A No.

Q Who worked for Reagan for President in '80?

A Everyone.

Q Was there a separate bookkeeping system for Reagan for President in '80?

A No.

Q Why was it given the name Reagan for President in '80?

A To signify what the money was going to be used for.

Q Why wasn't everything under the overall heading Americans for Change?

A We determined that in soliciting funds that it should be based on what it was going to be used for.

MS. WEISSENBORN: I will ask the reporter to mark the next exhibit, Exhibit K.

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(The document referred to was marked Exhibit K, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A No. I have never seen this before.

Q Do you remember if you attended a meeting on May 15, 1980, with John Harmer, Jan Baran, and yourself?

A Yes.

Q Who is the person writing this memo?

MR. SCHWEITZER: Objection. He said he couldn't identify this document. Any reference to it, to this document, is not appropriate, Ms. Weissenborn.

BY MS. WEISSENBORN:

Q Do you know who wrote this document?

MR. SCHWEITZER: He said he could not identify the document.

BY MS. WEISSENBORN:

Q Who else was at this meeting; do you remember?

A John Harmer, myself, Harrison Schmitt, Diana Welch.

Q At the top of page 2, the very last sentence of the first paragraph, there is a reference to the word "alias."

Is that used, do you recall --

MR. SCHWEITZER: Objection. He cannot identify that.

MS. WEISSENBORN: I'm asking about the term.

MR. SCHWEITZER: You don't need to refer to the document. Just ask the question.

BY MS. WEISEENBORN:

Q Do you remember at the meeting a discussion of the name for the new committee?

A Yes.

Q And do you remember a discussion of the use of the term "alias"?

A I remember a discussion of AKAs.

Q What was an "AKA"?

A An AKA is the name of a specific project, like a dinner activity that we might undertake as a political action committee.

Q What is your understanding of what AKA means?

A Well, we looked through the files of the 1976 campaign and it showed that Mo Udall had filed approximately 50 AKA names which designated a particular activity of the Udall for President Committee.

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Q Where did you see these?

A Where did I see them?

Q (Nods)

A In the FEC manual of what happened in the 1976 presidential election.

Q Do you remember letters, telegrams, or any other forms of communication from Ronald Reagan asking Americans for Change not to make independent expenditures?

MR. SCHWEITZER: Any other? It hasn't been established there were any.

MS. WEISSENBORN: Any.

MR. SCHWEITZER: Would you restate the question?

BY MS. WEISSENBORN:

Q Do you remember any communications directed to AFC from Ronald Reagan asking that the committee not undertake an independent campaign?

A No.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit L.

(The document referred to was marked Exhibit L, a copy of which is attached to the original copy of this deposition.)

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BY MS. WEISSENBORN:

Q Are you familiar with this document?

A Yes.

Q Was this poll paid for by AFC?

A No.

Q Do you recall who the pollster was?

A To the best of my recollection, it was a Washington Post or Time magazine poll.

MS. WEISSENBORN: I'll ask the reporter to mark the next document, Exhibit M.

(The document referred to was marked Exhibit M, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this document?

A Can we go off the record a moment?

MS. WEISSENBORN: Off the record.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Can you identify this?

A Yes.

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Q Do recall when the memo was written?

A Very early. No.

Q What were the individual organizations within the states to which you refer to in the second paragraph?

A The individual organizations within the state?

Q (Nods).

A Most of this information came from the Washington Post or from Evans and Novak, the American Political Report, public sources that were doing analyses at that time.

They were quoting various polls that had been made public by the candidates, Republican or Democratic organizations, labor associations, and newspapers.

Q In other words, this was not your own poll; is that correct?

A That is correct.

Q And you may have already answered this, but were these political professionals not associated with Americans for Change?

A Evans, Novak, APR, Kevin Phillips -- and there is a thing called Southern Report. There are a number of public newsletters that we got this information from.

MS. WEISSENBORN: I'll ask the reporter to mark the

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next set of documents, Exhibit N.

(The documents referred to were marked Exhibits N-1 through N-13, inclusive, copies of which are attached to the original of this deposition.)

MR. SCHWEITZER: There are 13 sheets. Do you want him to take them one at a time?

MS. WEISSENBORN: Not necessarily.

MR. SCHWEITZER: Excuse me. It is your deposition.

MR. WHITEHEAD: Yes. Thank you.

BY MS. WEISSENBORN:

Q I'll preface these by saying that I'll be posing questions concerning certain vendors, including consultants and so forth that Americans for Change employed and who were also employed at some point by the Reagan committee or the Republican National Committee.

Can you identify the documents that make up Exhibit N?

MR. SCHWEITZER: All of the documents?

MS. WEISSENBORN: Yes.

THE WITNESS: Yes, ma'am.

BY MS. WEISSENBORN:

Q Can you identify them?

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A Not all of them.

Q Which ones can't you?

A N-2 and N-6, I cannot identify.

Q What is MediAmerica?

A They are a printing company, a direct mail house vendor.

Q Is there a principal owner involved?

A I don't know who the principal owner is.

Q Do you know who the principal employees of MediAmerica are, who dealt with AFC?

A Yes.

Q Who was that?

A John Romano.

Q Did you have a written contract with MediAmerica?

A No. MediAmerica was a vendor. We didn't have a written contract with any of our vendors.

Q What was it they performed for you?

A They were a mail house and we supplied the copy and the lists. They keypunched it in and mailed it for us.

Q As an example, I will direct your attention to N-4.

A Yes.

Q Who would have supplied the copy for the Urgent-Gram?

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A I wrote the copy.

Q Would MediAmerica have made any input into the content.

2A A To my knowledge, they didn't have the capacity of doing anything like that. No, we never used them for anything like that.

I will tell you that the Urgent-Gram format is a stock format of MediAmerica. That was one of the reasons that we used them.

Q Who supplied the mailing list?

A I did.

Q Did MediAmerica maintain a mailing list for AFC?

A In order to use the system, you have to have the names in the computer file. They had to keypunch the names in, in order to mail people the Urgent-Gram, and they maintained our names for future mailings for that purpose.

Q Turning to N-9 -- as a preface, let me turn to N-8. This involves an invoice for 40 Urgent-Grams regarding the Ana Antonio meeting.

What the Ana Antonio meeting is, I don't know. It seems to me that it --

MR. SCHWEITZER: Objection. The document speaks

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for itself.

If you've got any questions, we will be happy to answer them. I don't think it's appropriate for you to identify the document.

BY MS. WEISSENBORN:

Q Would the text appearing at N-9 have been written by AFC?

A That text was written by me.

Q To your knowledge, would that have been the text of the Urgent-Grams cited in the invoice at N-8?

A Yes.

Q Could you very briefly explain the mechanics of how it got from AFC, the letters, to MediAmerica?

MR. SCHWEITZER: Objection. Could you restate that question, because I don't understand it.

BY MS. WEISSENBORN:

Q Could you explain to us step by step the preparation of the Urgent-Gram, your role in it, then in what format it would be, and what MediAmerica did?

MR. SCHWEITZER: Objection. That's a lot of questions. Could you take them seriatim? I think that would be appropriate.

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What you have done is to ask six questions in one question. I think it would be easier to take one at a time and I can advise Mr. O'Leary then.

MR. WHITEHEAD: We wanted to get the mechanics of how this actually went from AFC to MediAmerica, but we can do that with individual questions. Go ahead.

MR. SCHWEITZER: Take us through it, then.

BY MS. WEISSENBORN:

Q You would have written the text?

A I would have written the text, shown it to the chairman. It would have been reviewed by the executive committee and this was the boiler room text. It's similar to the other text.

So the text, itself, was approved pending some substitutions like "San Antonio" would be substituted, and "Houston" would be substituted.

MR. SCHWEITZER: Mr. O'Leary understands the question better than I. He's asked and answered it.

BY MS. WEISSENBORN:

Q Assuming it was approved, what would happen to that letter?

A The text would then go to MediAmerica. I would

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supply them with the names of the people that I wanted to receive that text. They would keypunch those names and the names would be supplied to them from many different sources, cards, lists, what have you.

They try to punch out the duplications, which was not always successful, and they would be directed to mail them on a specific date.

Q Again, did MediAmerica have any input into the content of the Urgent-Gram?

A The Urgent-Gram concept is there. You are asking if there was any input into the copy that was a part of that?

Q Yes, I am.

A They had no input into the copy that was part of the Urgent-Gram.

Q Turning to N-12.

A Yes.

MR. SCHWEITZER: He was just acknowledging that we had turned to it.

BY MS. WEISSENBORN:

Q Was the process that you described with regard to N-9 the same process that would have gone through with regard to N-12?

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A It was.

Q Who is Richard G. Shoup; do you know?

A Richard G. Shoup was a member of our steering committee, but he's not someone that I have ever met personally, and I am not sure what his background was.

MR. WHITEHEAD: Let's go off the record a minute.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Could you tell us why he would have been signing this letter?

MR. SCHWEITZER: Objection. There is no signature on it.

BY MS. WEISSENBORN:

Q Why his name appears as the sender of the letter?

A Because he lives in Montana.

Q Why was that significant?

A Well, if you were a resident of Montana and got an Urgent-Gram from a resident of Tennessee, you would not have been as responsive as if you got an Urgent-Gram from a neighbor.

Q Did you compose the text of this particular letter?

A I did.

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Q And, again, would you tell us if MediAmerica had any input into the copy of this letter?

A They would not have.

Q And who would have chosen the recipients, the mailing list?

A I would have, using the same process. That process would have started with me, gone to John and the executive committee, and so on.

Q Right.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit O.

(The documents referred to were marked Exhibits O-1 through O-6, inclusive, copies of which are attached to the original of this deposition.)

MR. SCHWEITZER: In all, six pages?

MS. WEISSENBORN: Yes.

BY MS. WEISSENBORN:

Q Can you identify this document?

A I have never seen this before.

Q Any of the pages?

A Any of the pages.

Q At the time that the decision was made to engage

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the services of MediAmerica, were you aware that the Reagan for President Committee had employed MediAmerica during the primary campaign?

A No.

Q Did anyone at MediAmerica, after you decided to employ them, ever discuss their work for the Reagan for President Committee with you?

A No.

Q To your knowledge, was the Reagan committee aware that AFC employed MediAmerica in 1980?

A No.

Q To your knowledge, did anyone at MediAmerica give copies to the Reagan committees of AFC solicitation letters?

A No.

Q Or any other communications?

A Not to my knowledge.

MS. WEISSENBORN: I'll ask the reporter to mark the next document, Exhibit P.

(The documents referred to were marked Exhibits P-1 through P-20, inclusive, copies of which are attached to the original of this deposition.)

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BY MS. WEISSENBORN:

Q Can you identify them?

A All but one.

Q Which one?

A P-3.

Q On P-5, under the "Purpose," there is a reference to a ReaganGram mailing.

A Yes.

Q What was a ReaganGram?

A What was a ReaganGram?

Q Yes.

A Like an Urgent-Gram.

Q On pages 12 and 14 --

MR. SCHWEITZER: P-12 and P-14?

MS. WEISSENBORN: Right.

Actually, it's P-12 through 15.

BY MS. WEISSENBORN:

Q Were the documents entitled ReaganGrams, were both of them formats that were actually used?

A Yes.

Q Taking one at a time, P-12 --

A Yes.

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Q (continuing) -- who would have composed a copy of this?

A Jack Schmitt and I.

Q Would Communication Specialists have any input into the copy?

A They would not.

Q Who would have supplied the mailing list?

A The mailing list was a list that we leased off the open market.

Q And then you supplied it to the Communication Specialists; is that correct?

A Whoever the list owner was, yes.

Q Then what was the role of Communication Specialists in these mailings?

MR. SCHWEITZER: Objection. You haven't established they had any role. I think we ought to get that first, what they did, first.

BY MS. WEISSENBORN:

Q What were the services performed by Communication Specialists for AFC?

A Printing, production, mailing services, folding, stuffing, and computerization of the letters off a computer

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list.

Q At P-7 --

MR. SCHWEITZER: Are we still going on P-12 through P-15, or are we done with those?

MS. WEISSEBORN: We are done with those.

Now we want P-7.

BY MS. WEISSENBORN:

Q On this invoice, it says under "Description," "Design ReaganGram Package."

What would have been such a ReaganGram package?

A Are you asking me what that design stands for?

Q That was going to be my next question: What is the design?

A What the components of ReaganGram package are?

Q Right.

A A carrier envelope, a letter, a BRE, an inner response document.

Q BRE?

A Business reply envelope.

Q When it says "Design," what does that mean?

A The letter has to be typeset and the design format for in-house printing -- when you have letterhead, they charge

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for the design of that letterhead, which means they take your copy and they send it to the typesetter and the typesetter sets it into a particular design, so that you now have letterhead rather than just John Smith.

They make it up in a certain size and certain spacing and certain color.

My guess is that, although I would have to see the back-up documents, this would have been typesetting costs of all the design related to that package.

Q The next page, P-8, under "Description," has: "Design regular package."

What was the regular package?

A What was the regular package?

Q (Nods)

A A regular package was a letter signed by Harrison Schmitt or on Harrison Schmitt stationery. So we were designing stationery compatible with that design on the ReaganGram package.

The stationery, the BRE, the response documents, all had to be compatible with the letter. The regular package meant that all the parts were compatible copy to the letter.

Q At P-17, there is a letter. Is that what you are

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referring to?

MR. SCHWEITZER: Do you want him to identify that?

MS. WEISSENBORN: (Nods)

THE WITNESS: Can I see P-18, too?

MS. WEISSENBORN: And 19 and 20 go with it, also.

MR. SCHWEITZER: What is your question about these four documents which he hasn't identified?

BY MS. WEISSENBORN:

Q Can you identify these?

A I thought you were asking --

Q Is that what you mean when you refer to the "regular package," that form of letter?

A That is the form, but this is not part of it.

MR. SCHWEITZER: What does that mean?

THE WITNESS: The carrier is not shown here. This is part of the response document here.

MR. SCHWEITZER: What number is that?

THE WITNESS: P-20 is not part of P-17, P-18, P-19.

BY MS. WEISSENBORN:

Q But looking at just P-17 and P-18 alone -- this reiterates -- this is the regular package that you are talking about?

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A That's correct.

Q Who would have supplied the copy for the regular letter?

A Senator Schmitt and myself.

Q Did Communication Specialists have any input into the copy of this letter?

A No.

Q Who would have supplied the mailing list?

A The lists were purchased on the open market.

Q Would Communication Specialists have had any input into the selection of the mailing list so used?

A No.

MR. BARAN: May I confer with my client a moment?

MR. WHITEHEAD: Let's go off the record briefly.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

THE WITNESS: P-19 and P-20 are not a part of the package.

BY MS. WEISSENBORN:

Q Were you aware in 1980 that Communication Specialists was also hired by the Reagan-Bush Committee in Texas to perform campaign-related services?

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A I was not.

Q Did you ever see copies of materials produced by Communication Specialists for Reagan-Bush?

A I did not.

Q To your knowledge, did anyone at AFC ever see copies of such material?

A To my knowledge, they did not.

Q Do you know if anyone from the Reagan-Bush Committee ever saw copies of materials from AFC?

A I do not.

Q Do you know if Communication Specialists ever placed radio or newspaper advertisements for AFC?

A They are a printing company, to my knowledge. They did not do it for us.

MS. WEISSENBORN: Let's go off the record.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

I'll ask the reporter to mark the next exhibit, Exhibit Q.

(The documents referred to were marked Exhibits Q-1 and Q-2, inclusive, copies of which are attached to the original copy of this deposition.)

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BY MS. WEISSENBORN:

Q Can you identify this document?

A I can.

Q And the expenditure for Envelopes Unlimited?

A Yes.

Q What services did Envelopes Unlimited perform for AFC in 1980?

A The services they did perform -- they sold us envelopes.

Q It says "printing." What is that?

A The printing of envelopes, yes.

Q According to reports filed by the Reagan-Bush Committee, they used the services of the --

MR. SCHWEITZER: Objection. Unless you are going to produce the report, you can't ask him about --

MS. WEISSENBORN: Were you aware --

MR. SCHWEITZER: May I finish my objection.

If you are going to cite documents or something that is not in the record or not before the witness and not established, I will object.

It is appropriate to ask whether or not he's aware of it, but it's inappropriate in the record for something that

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we haven't seen to establish that as a fact, and ask the witness that question.

MS. WEISSENBORN: So, I'll rephrase it.

BY MS. WEISSENBORN:

Q Were you aware that the Reagn-Bush Committee used this vendor?

MR. SCHWEITZER: What vendor?

MS. WEISSENBORN: Envelopes Unlimited.

MR. SCHWEITZER: Were you aware? Yes or no.

THE WITNESS: I was not aware, but can I say something?

I'd like to be on the record with this, too.

MR. WHITEHEAD: Go ahead.

THE WITNESS: I think this is ridiculous. Why not talk about Federal Express or the C&P Telephone Company, and all the other things out there that are common vendors?

If you look at the Carter reports, I have got to believe that some of the Carter committee used some of the same people that we are talking about.

I'm sorry, but I don't see the point.

MS. WEISSENBORN: Well, one of the theories at the basis of the complaint is the "common vendor theory," that

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creates a presumption of consultation.

THE WITNESS: I'd like to know what the FEC's public definition is.

I'm the treasurer of the American Association of Political Consultants, and I'm asking from that point. I would like to know how FEC defines vendor. What is a common vendor? What is the definition here?

An envelope company that any person can walk into, or a printing house that anyone can use; what is the difference between them and C&P Telephone Company or the gas company, or Federal Express, PIPS, a secretarial service, Manpower? All of these other things are common vendors to all political campaigns, be they Democrats or Republicans.

MR. WHITEHEAD: About the only thing I can refer you to is the advisory opinion given at the request of NCPAC, composed of several situations involving vendors.

The advisory opinion went on to relate that a presumption might arise in the use of common vendors between an expenditure committee and the lessee and the Reagan-Bush Committee.

With that particular advisory opinion, setting forth a theory of sorts, naturally, we have to inquire as to

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commonality of the vendors between Americans for Change and Reagan for President, Reagan-Bush.

Also, that's the reason for these questions. It is a presumption and the opinion so states.

THE WITNESS: But as a consultant member of the American Association of Political Consultants, what I would like to know is the determination used to decide that you are not going to ask questions about Federal Express, but you are going to ask questions about printing and envelopes.

MR. WHITEHEAD: That's a good question.

Can we go on?

THE WITNESS: With no answer. Okay.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit, Exhibit R.

(The documents referred to were marked Exhibits R-1 through R-7, inclusive, copies of which are attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify these documents?

A Yes.

Q What is the Campaign Marketing Group?

A It is, to the best of my knowledge, a telephone

solicitation company.

Q Do you recall who at AFC maintained contact with the Campaign Marketing Group?

A It was Bruce McBrearty.

Q What services did they perform for AFC?

A They were a telephone follow-up of the Urgent-Grams, urging people to attend luncheons or events.

Q And R-4, under "Purpose," it states: "554 list look-ups for DC event."

What are "look-ups"?

A That means that we submitted 554 names from the Southwestern Bell telephone books.

Q So you supplied the names?

A Yes.

Q Was there a set speech that the person making the call was to give, words they were to use, when they communicated with the person they called?

A That is correct.

Q Who supplied that copy?

A I did.

Q Would the Campaign Marketing Group have any input into what was said to the person, in the copy that was used?

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A No.

Q Were you aware at the time you employed the Campaign Marketing Group that the Republican National Committee had also employed them for campaign marketing in 1980?

A Yes.

Q How did you know that?

A I'm a member of the American Association of Political Consultants. They are members also, and they had been used in a number of campaigns.

There are only four or five common telephone services in Washington and they are all used by all campaigns.

Q To your knowledge, did anyone at RNC ever see copy that was used by the Campaign Marketing Group for AFC?

A No.

Q To your knowledge, did anyone at AFC see materials used by the Campaign Marketing Group as part of their work for RNC?

A No.

MS. WEISSENBORN: I'll ask for the identification of -- marking of, rather, the next exhibit, Exhibit S.

(The documents referred to were marked Exhibits S-1 through S-10, inclusive, copies of which are attached to the original copy of this deposition.)

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BY MS. WEISSENBORN:

Q Can you identify these?

A Some.

Q Which ones can't you?

A I cannot identify S-2, S-4, S-5, and S-7.

Q What is Bishop & Bryant?

A They are a political consulting and advertising company.

Q Who was AFC's principal contact with them during 1980?

A Susan Bryant.

Q What service did Bishop & Bryant perform for AFC?

A They assisted in the design of some buttons, brochures, newspaper copy. To the best of my recollection, that's the extent of it.

Q When you say they assisted in the "design of newspaper copy," what do you mean?

A Well, we would say: Here's an idea, here's a thought; get it down and size it out, and go someplace and do a mock-up; take our idea and do that mock-up and come back and we'll take a look at the mock-up.

Q Does that include the text?

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A It includes the verbalization of an idea, rather than the creation of the text itself.

Q Did AFC then have the right to edit such materials?

A We told them what to put in the material, but they would verbalize the information that we wanted in.

MR. SCHWEITZER: But you did edit it after it came back?

THE WITNESS: Yes.

BY MS. WEISSENBORN:

Q Turning to specific ads at S-9, I believe you said you could identify that?

A Yes.

Q About halfway down there's an entry for the Indianapolis Star.

This may be a reiteration, but what would the Bishop & Bryant input into an ad that was placed in the --

MR. SCHWEITZER: Objection. You haven't established that an ad was put in the Indianapolis Star. I think you've got to do that, first.

BY MS. WEISSENBORN:

Q Was, in fact, an ad placed in the Indianapolis Star?

A That's correct.

Q Then what would have been the input of Bishop & Bryant into the creation and production of those advertisements?

A We would select the cities and they would send the copy to that particular city, to run on a specific date that we selected.

Q And the content of the ad, itself, was determined by whom?

A The executive committee.

Q And Bishop & Bryant provided -- what was their function with regard to the copy?

A They verbalized the ideas or concept and did a design mock-up, which we then took to the executive committee and made any final changes and sent it back for approval.

Q Were you aware in 1980 that Bishop & Bryant had been employed, were being employed, by the Republican National Committee?

A Yes.

Q How did you become aware of that?

A Once again, through the association. I think they have been employed by them for a good many years.

Q Was there any discussion of that in the association?

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A In the American Association of Political Consultants?

Q Was there any discussion in Americans for Change about the advisability of hiring Bishop & Bryant, given their employment by RNC?

A They were asked to fill out the form.

Q What form?

A The form that everybody was asked to complete, related to their involvement with Reagan for President or Reagan-Bush.

Q Are you referring to the questionnaire sent to the steering committee?

A The personal affidavits.

Q In addition to the personal affidavits?

A We all made personal affidavits.

MR. BARAN: Let the record reflect that we are referring to Exhibit H of this deposition.

MS. WEISSENBORN: One more vendor.

I'll have the reporter mark the next exhibit, Exhibit T.

(The documents referred to were marked Exhibits T-1 through T-7, inclusive, copies of which are attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify these?

A Yes.

Q You can identify all of these?

A Yes, ma'am.

Q What is Preferred Lists, Inc.?

A They are a vendor involved in leasing lists to the public.

Q Who was the main contact?

A Linda Fisher.

Q What was the service performed by Preferred Lists, specifically for AFC?

A They leased lists for us.

Q Who decided upon the criteria of what lists? Who decided upon what lists were going to be leased?

A I decided on the criteria. I would ask her to see if they were available.

Q I draw your attention to T-4 and the third item down, Citizens for the Republic. Whose handwriting is the "Not approved"; do you know?

A I don't have any idea. It's not mine.

Q Do you know by whom it was not approved?

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A Yes.

Q By whom?

A The executive committee.

MS. WEISSENBORN: Off the record for a minute.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Could you tell us why it was not approved?

A Counsel apprised us on those lists that they were available to the public and, even though they were not associated with the 1980 campaign, that it probably would be best not to lease anything from an organization that had been a principal organization of the Ronald Reagan in 1976 campaign.

Q Were you aware that the Republic National Committee had used Preferred Lists, Inc., in 1980, at the time you hired them?

A Yes.

Q How did you know that?

A Once again, it's how you know people who used telephone companies. There aren't that many political list brokers in the city. To my knowledge, there were only four of them, and everyone in politics used all of them.

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Q Was Preferred Lists, Inc. sent a copy of the questionnaire, Exhibit H; do you remember?

A No.

Q You indicated that Bishop & Bryant had been sent such questionnaire.

A Correct.

Q Do you remember what consultant vendors were sent the questionnaire?

A I do not recall.

Q To your knowledge, did RNC have a knowledge of the lists you had purchased?

A They did not.

Q Did you know what RNC used?

A I did not.

MR. WHITEHEAD: Let's take a five-minute break.

(Brief recess)

MS. WEISSENBORN: Back on the record.

I'll ask the reporter to mark the next exhibit, Exhibit U.

(The document referred to was marked Exhibit U, a copy of which is attached to the original copy of this deposition.)

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BY MS. WEISSENBORN:

Q Can you identify this document?

A Yes, I can.

Q Did you have a meeting party --

MR. SCHWEITZER: Why don't you ask what it is?

MS. WEISSENBORN: I'm sorry.

BY MS. WEISSENBORN:

Q What is this?

A It was an invitation put together by one of the staff members on my behalf, inviting everybody to come watch Jimmy Carter and Ronald Reagan debate on TV.

To the best of my knowledge, he did not appear himself personally in my home.

Q It is correct, then, that Ronald Reagan was only on television and was not at your home?

(Laughter)

A Correct.

MR. BARAN: Would the record please reflect that Exhibit U is a notice. The handwriting says: "Meet Ronald Reagan in Brad O'Leary's home tonight. Watergate Landmark, 309 Yoakum Parkway, Number 507."

MR. WHITEHEAD: I think the document will speak

3 3 0 4 0 1 3 3 5

A This is a youngster who was looking for someone to give him $10,000 or $20,000 to write on Governor Reagan and we were not in the publishing business or trying to further someone's career.

Q Al Regnery: is that the kid you were referring to?

A I assume he was a kid. I only had a telephone conversation with him.

MS. WEISSENBORN: The next exhibit is Exhibit W.

(The document referred to was marked Exhibit W, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Can you identify this?

A No, I cannot.

MS. WEISSENBORN: Let's go off the record, please.

(Discussion off the record.)

MS. WEISSENBORN: Back on the record.

BY MS. WEISSENBORN:

Q Do you know a Michael Halbouty?

A Yes, I do.

Q Was he connected at all with the Reagan committee?

A Yes.

3 3 0 4 0 1 3 6 0

for itself.

MS. WEISSENBORN: I'll ask the reporter to mark the next one, Exhibit V.

(The documents referred to were marked Exhibits V-1 and V-2, inclusive, copies of which are attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A Yes, I am.

Q Can you tell us what they are?

A Yes. This is some kid who wrote a book and wanted us to invest $10,000 or $20,000 into the publication of his book.

Q Who is the kid?

A He called me on the telephone and wanted us to invest $10,000 or $20,000 and I committed it to file 13.

Q On page two, whose handwriting is that; is that yours?

A No, it is not.

I believe that's Senator Schmitt's handwriting. He thought it was a wonderful idea.

Q File 13: what do you mean by that?

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Q Do you have any idea what this apparent phone --

MR. SCHWEITZER: Objection. He can't identify the document.

You can ask questions about Mr. Halbouty, and I don't have any problem; but you can't refer to something he can't identify.

BY MS. WEISSENBORN:

Q Is it correct that this was a form that was used by Senator Schmitt's office?

MR. SCHWEITZER: He said he couldn't identify it.

THE WITNESS: I can't identify that particular thing, never have seen it before. I can identify the form.

MR. SCHWEITZER: Let's start again.

Mr. O'Leary, can you identify the form that is Exhibit W?

THE WITNESS: The form, but not the material.

MR. SCHWEITZER: What is the form?

THE WITNESS: The form is for a follow-up telephone call that Senator Schmitt used in his office for all telephone calls that he had to return to citizens, friends, associates, and political contacts.

MR. SCHWEITZER: Can you identify this particular

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form?

THE WITNESS: No.

BY MS. WEISSENBORN:

Q Do you know who on Senator Schmitt's staff is "CC"?

A Yes.

Q Who would that be?

A Charlene Craft.

Q Who is she?

A She is his personal secretary.

Q Did anyone in Senator Schmitt's office ever discuss with you a telephone conversation with Michael Halbouty on September 16th?

MR. SCHWEITZER: Can we go off the record for a moment?

MR. WHITEHEAD: Off the record.

(Discussion off the record.)

MR. WHITEHEAD: Back on the record.

BY MS. WEISSENBORN:

Q Did anyone in Senator Schmitt's office discuss with you a telephone conversation with Michael Halbouty?

A Yes.

Q Who was the person who discussed it with you, first?

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A Jack Schmitt or Diana Welch, one of the two.

Q Do you remember the subject of the conversation?

A Yes.

Q What was it?

A Mr. Halbouty wanted to raise money for Americans for Change and give a contribution himself.

Q What happened as a result of that conversation?

A We told him he couldn't.

MR. WHITEHEAD: What?

THE WITNESS: He could not.

It shocked him and he said that in his political life he hadn't known a time when he couldn't give a campaign contribution.

BY MS. WEISSENBORN:

Q What was the basis for your telling him he could not?

A Because he had been involved in the Reagan campaign as a regional finance chairman and although legally we probably could have accepted his campaign contribution, we felt it better not to.

MS. WEISSENBORN: I'll ask the reporter to mark the next exhibit.

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(The document referred to was marked Exhibit X, a copy of which is attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this document?

A Yes.

Q Who is Sarah Ellsworth?

A She's a staff member for AFC.

Q I'll direct your attention to the third name down, Senator Bill Saltonstall. Under that is a phrase: "Is working on Reagan committee."

Do you know what that meant?

A I do not.

Q Did you have any conversations, yourself, with Senator Saltonstall during the campaign?

A I did not.

Q What was this document as a whole?

A This was a list by a staff member who was sending it over to Senator Durenberger for Senator Durenberger's follow-up of solicitation telephone calls.

Q Do you know, in fact, if these calls were made?

A I cannot tell which of the calls he made.

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I'm sure he didn't make one to Senator Saltonstall, because I had him struck from the list; although, once again, we had been advised that legally we could accept a contribution from him. He had been identified with the Reagan committee and I did determine to strike him off, and not to go to the expense of finding out what his involvement was and whether or not it would be kosher.

To the best of my knowledge, the Senator never called any of these people.

Q Did you see this list before Sarah Ellsworth sent it to Senator Durenburger?

A Yes, I did.

Q And, to your memory, you crossed the name off?

A That's correct. And to the best of my recollection, none of the people ever gave a campaign contribution.

MS. WEISSENBORN: I'd like to have the next exhibit marked.

(The documents referred to were marked Exhibits Y-1 and Y-2, inclusive, copies of which are attached to the original copy of this deposition.)

BY MS. WEISSENBORN:

Q Have you ever seen this document?

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A No.

Q Did you have any knowledge of what role congressional members had on the Reagan for President Committee?

A Rumor has it, very little.

Q What, if any, role did they play; do you know?

A Hardly any, to the best of my knowledge. Figurehead capacities, if anything.

Q Would this have been true of Senator Laxalt?

A There were exceptions to that and Senator Laxalt would have been an exception to that.

Q What about the involvement of Senator Schmitt? Do you know what his role would have been with congressional members?

MR. SCHWEITZER: Objection. It has not been established that Senator Schmitt had any role.

I think you better ask that first and, then, if he did, establish Senator Schmitt's role in the Reagan campaign.

MR. WHITEHEAD: It would come as a shock to me, if he did; but --

BY MS. WEISSENBORN:

Q To your knowlwedge, was Senator Schmitt a congressional member involved with the Reagan for President Committee?

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A Not to my knowledge. He was not.

MS. WEISSENBORN: Let's introduce one more exhibit, Exhibit Z.

(The documents referred to were marked Exhibits Z-1 through Z-10, inclusive, copies of which are attached to the original of this deposition.)

BY MS. WEISSENBORN:

Q Are you familiar with this exhibit?

A I have never seen it.

Q Among the documents that were included in the AFC response to the subpoena were a number of copies of speeches that were prepared by the Reagan-Bush Committee.

Do you have any idea how they came into the possession of AFC?

A I believe that you all asked for, in addition to AFC documents, all personal documents that were in Senator Schmitt's office related to anything that had to do with the Reagan-Bush campaign. And, if you are aware, the Reagan-Bush campaign issued two or three documents a day to all members of Congress; and I would say from the looks of it, that this is one of the massive turnouts to everybody on the Hill. I think you would have found them in Democrats' offices, as well as Republicans'

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offices.

Q So this, for example, would have been turned over, to your knowledge, by Senator Schmitt?

A This, to my knowledge, was never a part of the AFC files but, in keeping with the subpoena, which was everything in his office that was related to the Reagan-Bush campaign, he did turn over everything that had been unsolicited by the Reagan-Bush Committee.

MR. SCHWEITZER: One point of clarification: We are not referring to the document that is marked Exhibit Z. We are talking generally about documents that were produced pursuant to your subpoena, of which this is not an example.

MR. WHITEHEAD: By virtue of the stamp, each document is stamped in this fashion --

MR. SCHWEITZER: I don't dispute that this document was produced by Americans for Change. It's simply that this witness doesn't --

THE WITNESS: You are saying this is one we submitted in the stuff that came over from us?

MS. WEISSENBORN: It was all in the same package.

MR. WHITEHEAD: I think it was all in one package, but we did numerically mark with consecutive numbers, in that

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fashion.

MR. SCHWEITZER: As I said, I don't doubt that it was produced by Americans for Change.

I think Mr. O'Leary was commenting on how certain documents came into the possession of Senator Schmitt or Americans for Change.

I only object to this specific document because he can't identify it.

MS. WEISSENBORN: That's all I have.

Did you want to clarify any points?

MR. BARAN: We may wish to, if we can take a two-minute break and confer among ourselves, we may wish to.

MS. WEISSENBORN: Sure.

Off the record.

(Brief recess.)

MS. WEISSENBORN: Back on the record.

EXAMINATION BY COUNSEL FOR WITNESS O'LEARY

BY MR. SCHWEITZER:

Q Mr. O'Leary, I draw your attention to J-13, which has been identified by you and ask you who produced, who wrote, the copy for J-13?

A To the best of my knowledge, it was John Snyder.

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Q Did the executive committee of Americans For Change approve this copy?

A They did not.

Q And what occurred when the copy was brought to your attention?

A I found it particularly offensive. Some of the language I found particularly offensive.

I brought it to the attention of the executive committee and they agreed with me, and I believe that we contacted Mr. Snyder and told him this copy was not approved. A letter was not sent. This was not approved copy.

MR. SCHWEITZER: I have no further questions.

Any questions?

THE WITNESS: You are looking for the part that is particularly offensive?

FURTHER EXAMINATON BY COUNSEL FOR THE FEDERAL ELECTION COMMISSION

BY MS. WEISSENBORN:

Q What part did you find particularly offensive?

A Although I may disagree with the Carter campaign, I would never use the phrase, or allow the phrase to be used, that states that Carter allows "highest immorality among White

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House aides and courtesans."

Q Was the letter actually mailed?

A To the best of my knowledge, I believe Mr. Snyder mailed it out to a group of his friends, without our approval.

MS. WEISSENBORN: All right. Thank you very much. The deposition is closed.

MR. BARAN: We would like to take a look at it. Signature is not waived.

(Whereupon, at 5:12 p.m., the taking of the deposition was concluded.)

(I have read the foregoing pages 3 through 103, inclusive, which contain a correct transcript of answers made by me to the questions therein recorded.)

Bradley Sean O'Leary

BRADLEY SEAN O'LEARY

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House aides and courtesans."

Q Was the letter actually mailed?

A To the best of my knowledge, I believe Mr. Snyder mailed it out to a group of his friends, without our approval.

MS. WEISSENBORN: All right. Thank you very much. The deposition is closed.

MR. BARAN: We would like to take a look at it. Signature is not waived.

(Whereupon, at 5:12 p.m., the taking of the deposition was concluded.)

(I have read the foregoing pages 3 through 103, inclusive, which contain a correct transcript of answers made by me to the questions therein recorded.)

BRADLEY SEAN O'LEARY

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CERTIFICATE OF NOTARY PUBLIC

I, Sandra Vinson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in shorthand and therefater reduced to typewriting under my direction; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken; and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

Sandra Vinson

Notary Public in and for
the District of Columbia

My commission expires:
July 14, 1986

FEDERAL ELECTION COMMISSION
WASHINGTON, D.C. 20463

March 23, 1982

Jan W. Baran, Esquire
Baker and Hostetler
818 Connecticut Avenue, N.W.
Washington, D.C. 20016

RE: MUR 1252/1299

Dear Mr. Baran:

This is to confirm the understanding reached between yourself and Anne Weissenborn of this Office concerning the willingness of Bradley Sean O'Leary to appear for oral deposition with regard to the Commission's investigation of issues involved in MUR 1252/1299. It is agreed that the deposition will take place at 2:00 p.m., on Tuesday, April 6, 1982, at the Office of the General Counsel, Federal Election Commission, 1325 K Street, N.W., Washington, D.C.

The questions to be posed during the deposition will generally cover the structure of Americans for Change; the allocation of authority within the Committee, particularly as regards the planning and execution of strategy and the authorization of expenditures; and the relationships between the Committee and the authorized committees of Ronald Reagan, including, but not limited to, the employment of common vendors.

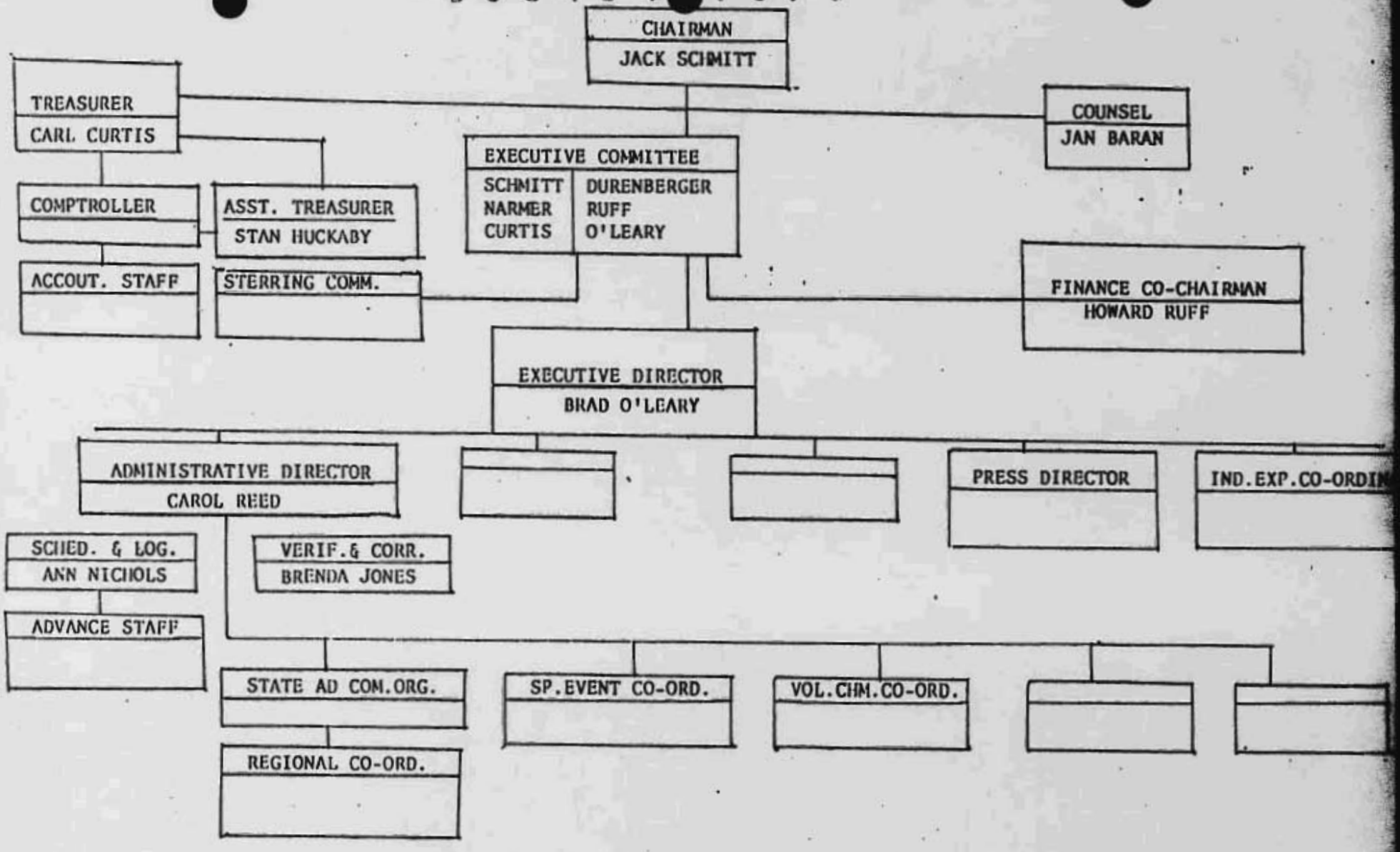
Mr. O'Leary's willingness to appear for deposition absent the issuance of a formal subpoena is appreciated.

Sincerely,

Charles N. Steele
General Counsel

Exhibit A

8304041375



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Exhibit B
SV 4-6-82

BEFORE THE FEDERAL ELECTION
COMMISSION OF THE UNITED STATES OF AMERICA

In the Matter of Americans For Change	)	MUR 1252 (80)

RESPONSE OF AMERICANS FOR CHANGE TO INTERROGATORIES OF THE FEDERAL ELECTION COMMISSION

Comes now Americans For Change ("AFC") and responds to the interrogatories of the Federal Election Commission ("FEC"), as follows:

Objections of AFC to the Definition of Terms by FEC in Interrogatories to AFC.

1. AFC objects to the definition of "Identify" on the ground that it is overly broad and not reasonably calculated to lead to the discovery of admissible evidence.

2. AFC objects to the definition of the term "Concerning" as overly broad and not reasonably calculated to lead to the discovery of admissible evidence.

Notwithstanding the above objections and not waiving such objections, AFC responds to the interrogatories of the FEC as follows:

INTERROGATORY A:

A. Please identify all officers, directors, employees, staff members, media time buyers, volunteers, consultants or

Exhibit C
SV - 4-6-82

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other agents of AFC. With respect to each individual identified, please identify that person's supervisor.[1/]

(1) Please identify which of the above individuals and any other individuals who, have participated in any way, directly or indirectly, in the oral or written authorization (express or implied) of any expenditures which relate in any way to the furtherance of the election of Ronald Reagan as the Presidential nominee of the Republican Party, or his general election for President in 1980 or which would aid in the defeat of any other 1980 Presidential candidate.

(2) Please identify which of the above individuals and any other individuals who have participated in any way, directly or indirectly, in the production, conception, drafting, writing, editing, approval, review, presentation, printing, publication, distribution or dissemination of

---

1/ In lieu of identifying the supervisor of each individual identified in response to interrogatory A, AFC may provide the Commission with a copy of its organizational chart.

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documents and materials produced by AFC which relate in any way to the election of Ronald Reagan as the Presidential nominee of the Republican Party, or his general election for President in 1980 or which would aid in the defeat of any other Presidential candidate in 1980.

ANSWER:

A. (1) Executive Committee members:

(a) Harrison H. Schmitt

(b) David Durenberger

(c) John Harmer

(d) Carl T. Curtis

(e) Brad O'Leary

(f) Howard Ruff

(2) Officers:

(a) Harrison H. Schmitt, President

(b) David Durenberger, Secretary

(c) Carl T. Curtis, Treasurer

(3) Directors:

(a) Harrison H. Schmitt

(b) Carl T. Curtis

(c) John Harmer

(d) David Durenberger

(4) Employees and staff members:

(a) Brad O'Leary (unpaid)

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(b) Carol Reed

(c) Brenda Jones

(d) Sarah Ellsworth

(e) Anne Nicolls

(f) Kurt Pantzer

(g) Kristin Hueter

(h) Tracy Howard

(i) Diana Welch (unpaid)

(5) Media time buyers:

(a) Goodnight Associates

(6) Volunteers:

AFC permits only persons approved for membership on the Steering Committee to serve as volunteers for AFC. Steering Committee members are:

Honorable E. Ross Adair
2200 Ft. Wayne National Bank Building
Ft. Wayne, Indiana 46802

Mr. Harold M. Agnew
322 Punta Baja
Solana Beach, California 92075

Mr. H. Alexander Aguiar
2549 Payne
Evanston, Illinois 60201

Mr. T. M. Alexander, Sr.
Alexander Company
3020 Brandywine Street, N.W.
Washington, D.C. 20008

3304041330

Mr. Jack Allen
Alpare Research, Inc.
P. O. Box 1046
Perryton, Texas 79070

Mr. B. B. Andersen
B. B. Andersen Construction Company
P. O. Box 1692
Topeka, Kansas 66601

Ms. Betty Andujar
2951 Benbrook Boulevard
Fort Worth, Texas 76109

Dr. Edward R. Annis
9999 N.E. 2nd Avenue
Suite 303
Miami Shores, Florida 33138

Mr. James W. Baker
Route 5 duPont Road
Morris, Illinois

Mr. Fred H. Bame
2500 Delaware Street, S.E.
Minneapolis, Minnesota

Mr. Herbert Barness
The Barness Organization
1352 Easton Road
Warrington, Pennsylvania

Honorable R. Bendetsen
1875 I Street, N.W.
Washington, D.C. 20006

Mr. Jack E. Black
American Exchange Bank & Trust
2438 Smoking Oak
Norman, OK 73070

Mr. Ben B. Blackburn
Chairman of the Board - Heritage Foundation
1800 Century Blvd., N.E., Suite 950
Atlanta, Georgia 30345

8304041381

Mr. Neil Blair
7927 Jones Branch Drive
McLean, Virginia 22102

Mr. Norman Brinker
Steak & Ale Restaurants of America, Inc.
P. O. Box 222102
Dallas, Texas 75222

Mr. Clifford V. Brokas, III
777 3rd Avenue
New York, New York 10017

Honorable John Brown
Lake Lanes Administrator
41 S. High, Suite 0-67
Columbus, Ohio 43215

Mr. William Cafritz
William Cafritz Development Co.
5334 Goldsboro Road
Bethesda, Maryland 20034

Mr. Garry E. Carruthers

Mr. Charles E. Chamberlain
6206 Long Meadow Road
McLean, Virginia 22101

Mr. Jeffrey Davis Chorney
Chorney Oil Company
401 Lincoln Tower Building
1816 Lincoln Street
Denver, Colorado 80205

Mr. William C. Conner
Emeritus of Alcon Laboratories, Inc.
2918 West Sixth Street
Forth Worth, Texas 76107

Mr. Thomas H. Corson
Box 504
Middlebury, Indiana 46540

Mr. George N. Craig

8304013822

Honorable Paul W. Cronin
Sun Solar Energy Company
640 South Union Street
Lawrence, Massachusetts 01843

Mr. Robert B. Crosby
Crosby, Guenvel, Davis, Kessner & Kuester
3720 S. 40th
Lincoln, Nebraska 68506

Honorable Carl T. Curtis
6613 31st Place, N.W.
Washington, D.C. 20015

Mr. William K. Davis
1400 Bristol North 245
Newport, California

Mr. M. William Deitch
Deitch Enterprises, Inc.
P. O. Box 2298
Elkhart, Indiana 46515

Ambassador Guilford Dudley (resigned)
Life Casualty Tower
27th Floor - 4th and Church
Nashville, Tennessee 37219

Honorable Dave Durenburger
353 Russell Senate Office Building
Washington, D.C. 20510

Honorable James Edwards (resigned)
101 Venning Street
Mt. Pleasant, South Carolina 29464

Mr. Harris Ellsworth
1429 Wagontrain Drive, S.E.
Albuquerque, New Mexico 87123

Mr. John H. Ewing
Abercombe & Fitch
115 Morristown Road
Bernardsville, New Jersey 07924

Mr. Larry Fleming
Wendys of Witchita
250 North Rock Road
#256
Witchita, Kansas 67206

8304040138

Mr. A. G. Galt
Pan American Engineering Co.
P. O. Box 1709
Dallas, Texas 75221

Mr. Kenneth R. Giddens
Voice of America
162 St. Louis Street
Mobile, Alabama 36601

Mr. C. McLain Haddow
350 South 400 East, Suite G-4
Salt Lake City, Utah 84111

Honorable Robert P. Hanrahan
Robert P. Hanrahan Associates
1101 Valley Road
Lake Forest, Illinois 60045

Mr. John Harmer
10 E. S. Temple
St. 696
Salt Lake City, Utah 84133

Mr. Richard J. Heckmann
Box 5
Sun Valley, Idaho 83353

Honorable Horace A. Hildreth
Cumberland Foreside
Portland, Maine 04110

Honorable Jeffrey Hillelson
6711 Rainbow
Shawnee Mission, Kansas 66208

Honorable Leo A. Hoegh
5620 Timpa Road
Chipita Park, Colorado 80811

Honorable Roman L. Hruska
2139 So. 38th Street
Omaha, Nebraska 68105

Mr. William H. Hudnut, III
2501 City-County Building
Indianapolis, Indiana 46204

8304041384

Mr. Oliver H. Hughes
2311 Mayfair Place
Topeka, Kansas 66601

Mr. Alan E. Huish
Huish Distributing Company
P. O. Box 25057
Salt Lake City, Utah 84125

Mr. William E. Jenner

Mr. B. K. Johnson
300 Main Plaza Building
San Antonio, Texas 78205

Mr. Herman G. Kaiser, Sr.
Kaiser-Francis Oil Company
P. O. Box 35528
Tulsa, OK 74135

Mr. John E. (Jack) Kenney, Jr.
Kenney Homes
2330 Abarth Street
Las Vega, Nevada 89122

Honorable Thomas S. Kleppe
7100 Darby Road
Bethesda, Maryland 20034

Mr. Addison Lanier
2582 Grandin
Cincinnati, Ohio

Mr. Julian LeGraw
111 Peachtree Park Drive, N.W.
Atlanta, Georgia 30309

Mr. John Leibold
3006 N. High Street
Columbus, Ohio 43202

Ms. Clare Boothe Luce
4559 Kahala Avenue
Honolulu, Hawaii 96816

Honorable William S. Mailliard
2101 Connecticut Avenue, N.W.
Washington, D.C. 20008

8304041398

Mr. Bob Mathias
3355 Clukheights Drive
Colorado Springs, Colorado

Mr. Walter L. McVey, Jr.
Box 18505
Atlanta, Georgia 30326

Honorable George Meader
Rockland, MI 49960

Honorable William Miller
1601 Liberty Bank Building
422 Main Street
Buffalo, NY 14202

Mr. Rodney Mitchell
Tallasi Management Corporation
One Battery Park Plaza
New York, NY 10004

Mr. George Murphy
905 16th Street, N.W. Suite 304
Washington, D.C. 20006

Mr. Brad O'Leary
P/M Creative Productions
Austin, Texas

Mr. George K. Patterson

Honorable Walter Cl. Ploeser
3633 Lindell Blvd.
St. Louis, Missouri 63108

Honorable John C. Pritzlaff
Rock Mountain Management Corporation
Rm. 110 Senate Wing
Capital Building
Phoenix Arizona 85007

Dr. John H. Proctor
Data Solutions
2095 Chambers Road
Vienna, Virginia

8304041336

Mr. Harry Ptasynski
P.O. Box 43
Casper, Wyoming 82602

Honorable David Q. Reed
Kodas, Reed, Gingrich & McFadden
2010 Traders National Bank Building
Kansas City, MO 64106

Honorable George Romney
1830 E. Valley Road
Bloomfield Hills, Michigan 48013

Honorable Richard L. Roudebush
Veterans Affairs
R.R. 3, Box 23A
Noblesville, Indiana 46060

Mr. Rosse Rowland, Jr.
Floor Broker Association
160 Broadway
St. 1204
New York, New York 10038

Mr. Howard J. Ruff
Target, Inc.
Box 2000
San Ramon, California 94583

Mr. Theodore L. Sandak
Attorney General
State of Indiana
219 State House
Indianapolis, Indiana 46204

Honorable Harrison Schmitt
248 Russell Senate Office Building
Washington, D.C. 20510

Ms. Ramona Seeligson
Wertheim & Company
200 Park Avenue
New York, New York 10017

Mr. E. L. Shannon, Jr.
P.O. Box 4000
Alhambra, California 91802

Honorable Richard G. Shoup
815 Connecticut Avenue, N.W.
Washington, D.C. 20006

8304041337

Mr. W. C. Smith
Franklin Towne Realty, Inc.
7800 Perry Highway
Pittsburgh, Pennsylvania 15237

Honorable Robert E. Smylie
117 Locust Street
Boise, Idaho 83702

Mr. John Snyder

Honorable Burt L. Talcott
Louis C. Kramp Assoc.
4952 Sentnel Drive
Bethesda, Maryland 20016

Mrs. Franz G. Talley
Talco Engineering
5800 North Yucca Road
Scottsdale, Arizona 85253

Mr. Paul N. Temple
Energy Capitol Company
270 Calvert Street, N.W., Apt. 516
Washington, D.C. 20008

Mr. Richard N. Thompson
968 NBC Center
Lincoln, Nebraska 68508

Mr. John D. Vanderhoof

Honorable Victor V. Veysey
960 San Pasqual #303
Pasadena, CA 91106

Mr. G. L. (Jerry) Vinson
P. O. Box SPC
Wichita Falls, Texas 76307

Mr. Joseph Walker, Jr.
Chantilly Development Corporation
P. O. Box 17067, Dulles Airport
Washington, D.C. 20041

8304040133E

Honorable George M. Wallhauser
972 Broad Street
Newark, New Jersey 07102

Mr. Lew Ward
Ward Oil Company
P. O. Box 1187
Enid, OK 73701

Honorable John F. Warren
900 Congress Avenue
St. D
Austin, TX 78701

Mr. Winston O. Weaver
Rockingham Construction Company
P. O. Box 808
Harrisonburg, Virginia 22801

Honorable Edgar D. Whitcomb
636 N. Poplar
Seymour, Indiana 47274

Mr. Thomas Williams, III
Tollokas Plantation
Pavo, Georgia 31778

Mrs. Thomas Williams, II
P. O. Box 378
Thomasville, Georgia 31792

Honorable John S. Wold
Mineral Resource Center
139 W. 2nd Street
Casper, Wyoming 82601

Mr. Oscar Wyatt
1260 River Oaks Blvd.
Houston, Texas 77109

Mrs. Oscar Wyatt
1260 River Oaks Blvd.
Houston, Texas 77109

Honorable Wendell Wyatt
1200 Standard Plaza, 12th Floor
Portland, Oregon 97204

8304041389

Honorable Roger H. Zion
Resources Development Corporation
900 17th Street, N.W.
Suite 300
Washington, D.C. 20006

(7) Consultants:

P/M Creative Productions
333 Perry Brooks Bldg.
Austin, Texas 78701

Bishop & Bryant
499 S. Capital St., S.W.
Washington, D.C. 20003

Malcolm MacDougall
SSC&B
1 Dag Hammarskjold Plaza
New York, New York 10017

Communication Specialists
One Red River
P.O. Box 1529
Austin, Texas 78767

(8) Other agents:

Only members of the Executive Committee of AFC make decisions regarding expenditures by AFC in support of candidates. AFC has no other agents.

AFC has provided the FEC with a copy of its organizational chart.

The addresses of all persons identified herein are provided in AFC Reports filed with the FEC and in the answer to Interrogatory A., part (5).

A.(1) Harrison H. Schmitt

David Durenburger

3304041390

Carl T. Curtis

John Harmer

Howard J. Ruff

Brad O'Leary

A.(2) Harrison H. Schmitt, Brad O'Leary, Carl T.Curtis, Howard J. Ruff, John Harmer and David Durenberger participated in the approval of documents and materials produced by AFC relating to the candidacy of Ronald Reagan for President of the United States. Legal counsel reviewed materials. Staff members and some consultants, as identified in AFC's Reports of Receipts and Disbursements filed with the FEC, participated in the production, drafting, writing, editing, presentation, printing, publication, distribution and dissemination of such materials and documents.

INTERROGATORY B:

B. Please provide all date(s) of any meetings, discussion, or other communications concerning the planning, organization, formation, structure, or activities of AFC prior to May 23, 1980.

(1) Identify all of the participants in and all of those in attendance at each of the above meetings, discussions or other communications.

8304013911

ANSWER:

B.(1) AFC objects to the scope of Interrogatory B.(1) as overly broad and not reasonably calculated to lead to the discovery of admissible evidence. Notwithstanding said objection and not waiving such objection, AFC responds that the following meetings and discussions concerning the planning, organization, formation and structure of AFC occurred before May 23, 1980:

(a) May 14, 1980 - meeting between John Harmer and Harrison H. Schmitt, telephone conversation and meeting between Jan W. Baran, attorney, and Harrison H. Schmitt.

(b) May 15, 1980 - meeting between Jan W. Baran, attorney, Brad O'Leary, John Harmer and Diana Welch.

(c) May 21, 1980 meeting between Stan Huckaby, certified public accountant, and Diana Welch.

There were meetings and discussions between Brad O'Leary and Harrison H. Schmitt and between Carl T. Curtis and Harrison H. Schmitt during May, 1980.

INTERROGATORY C:

C. Please supply a list of the addresses of each office used by AFC, and the dates of such use from the time of its organization to the present.

8304041392

ANSWER:

C. The only office address used by AFC from its organization to present is 218 N. Lee Street, Alexandria, Virginia 22314.

INTERROGATORY D:

D. List the phone numbers and extensions used by AFC since January, 1980 to the present, noting the extensions assigned to or used by each person identified in response to interrogatory A.

ANSWER:

D. Phone numbers used by AFC are (703) 683-0304, (703) 683-5221 and (703) 836-7239. AFC did not assign extensions to any person.

INTERROGATORY E:

E. List by date and location all fundraisers held by AFC since January, 1980 which related in any way to the election of Ronald Reagan as the Presidential nominee of the Republican Party, his general election for President in 1980 or which related in any way to the defeat of any other 1980 Presidential candidate.

3304041393

ANSWER:

June 13, 1980	Los Angeles, California
June 14, 1980	Los Angeles, California
July 2, 1980	Oklahoma City, Oklahoma
July 10, 1980	Albuquerque, New Mexico
July 13-17, 1980	Detroit, Michigan
July 18, 1980	Dallas, Texas
	Houston, Texas
July 19, 1980	Houston, Texas
	San Antonio, Texas
August 3, 1980	St. Louis, Missouri
August 7, 1980	Seattle, Washington
August 8, 1980	Los Angeles, California
August 18, 1980	Washington, D.C.
August 24, 1980	Cincinnati, Ohio
August 25, 1980	Indianapolis, Indiana
August 28, 1980	Nashville, Tennessee
August 28, 1980	Midland, Texas
August 29, 1980	Midland, Texas
August 29, 1980	Denver, Colorado
September 15, 1980	Chicago, Illinois
September 15, 1980	Boston, Massachusetts
September 16, 1980	Chicago, Illinois
September 17, 1980	Washington, D.C.
September 21, 1980	Stamford, Connecticut
September 22, 1980	Atlanta, Georgia
September 23, 1980	Colorado Springs, Colorado

830404 01394

September 24, 1980	Denver, Colorado
September 25, 1980	New York, New York
October 4, 1980	Ft. Worth, Texas
October 6, 1980	Gallup, New Mexico
October 8, 1980	Sun Valley, Idaho
October 9, 1980	Salt Lake City, Utah
October 11, 1980	Albuquerque, New Mexico
October 15, 1980	Houston, Texas
October 16, 1980	Washington, D.C.
October 17, 1980	Columbus, Ohio
October 20, 1980	Las Cruces, New Mexico
October 23, 1980	Witchita, Kansas
October 27, 1980	Roswell, New Mexico
October 29, 1980	Farmington, New Mexico

8304041395

INTERROGATORY F:

With respect to each individual identified in response to interrogatory A, please note whether that individual has had any past, or has any present association, either by way of employment, position, or membership with any of the below listed organizations, projects, or companies. With respect to each such association, note the dates during which each such person was so associated with the particular organization, group, project or company and the position(s) held with each.

Americans For Change
Reagan for President in '80
Americans for an Effective Presidency
Fund for a Conservative Majority
Citizens for Reagan in '80
The Republican Party
The Reagan for President Committee
Group '80
1980 Republican Presidential Unity Committee
Citizens for the Republic
Richard A. Viguerie Co., Inc.
Arthur J. Finkelstein & Associates
Ruth Jones, Ltd.
Bruce Eberle Associates, Inc.
Decision Making Information, Inc.
Bailey, Deardourff & Associates, Inc.
Citizens for the Republic
North Carolina Congressional Club
Americans for Reagan
National Conservative Political Action Committee
The Ronald Reagan Victory Fund
Committee for Independent Expenditures for Republicans
Target 80
The Conservative Coalition
The Conservative Caucus
Reagan 80
1980 United Republican Committee
Commitment 80

8304041396

ANSWER:

F. AFC objects to Interrogatory F on the ground that it is overly broad, not reasonably calculated to lead to the discovery of admissible evidence and violates the guarantees of the First Amendment. Buckley v. Valeo, 424 U.S. 1, 14-15 (1976). Notwithstanding such objection and not waiving such objection, AFC responds that officers, directors, staff, employees, media time buyers, volunteers and consultants were screened by AFC to insure that none were associated with President Ronald Reagan or his authorized

campaign committees or agents as listed in Interrogatory F or otherwise. AFC is aware that Stan Huckaby, consultant, was Treasurer of the 1980 Republican Presidential Unity Committee. Mr. Huckaby was not permitted to and did not participate in any decisions or the implementation of any expenditures by AFC. AFC lacks any other knowledge of the past or present affiliations or associations of the persons identified in the answer to Interrogatory A.

Brad O'Leary
Executive Director

Subscribed and sworn to before me this 26th day of February, 1981, by Brad O'Leary.

Rose M. Dennis
Notary Public, District of Columbia

My Commission Expires:

May 14 1985.

33040013397

MEMORANDUM

TO: All Steering Committee & Executive Committee Members, Americans for Change

FROM: Senator Harrison Schmitt

DATE: June 11, 1980

RE: Communications on Behalf of Americans for Change

I know that all of us who are participating in the efforts of Americans for Change to make independent expenditures in support of Governor Reagan are sensitive to the legal requirements which govern our activities. Although we are exercising our very fundamental right to express our political views, federal election laws impose certain technical and reporting rules which apply to many of the type of communications that this committee will probably undertake.

Because of these legal considerations, all communications by members of Americans for Change on behalf of Americans for Change must be reviewed by counsel in advance, and specifically authorized by me. "Communications" are any written or printed matter, and includes, but is not limited to --

1. Letters
2. Brochures
3. Posters

Exhibit D
SV 4-6-82
902702

8304041398

4. Handbills, flyers or leaflets

5. Bumper stickers

6. Radio or televison ads

7. Newspaper or magazine ads

Any communication, including the above items, which are paid by Americans for Change, or for which you expect reimbursement from Americans for Change, must be authorized beforehand. In order to maintain control over this type of activity and to avoid possible inadvertent technical and reporting violations of the laws, Americans for Change may have to repudiate any unauthorized communications.

8304041395

Curtis Exhibit 8-25-80

August 8, 1980

MEMORANDUM

TO: Senator Carl Curtis

FROM: Brad O'Leary

The following is the procedureson disbursement authorization I propose:

Under $200 - One of two signatures:
Brad O'Leary X
Carol Reed X

Over $200 - One of two signatures:
Brad O'Leary
Carol Reed

One of two signatures:
Sen. Jack Schmitt
Sen. Carl Curtis

Over $500 - Brad O'Leary /

One of two signatures:
Sen. Jack Schmitt
Sen. Carl Curtis

Exhibit E
SV 4-6-82

901640

AMERICANS FOR CHANGE STAFF & CONSULTANTS

Brad O'Leary
Executive Director
703/370-6676

Carol Reed
Assistant Executive Director
703/836-7339

Brenda Jones
Verification & Correspondence
703/642-5168

Sarah Ellsworth
Special Events Coordinator
301/652-2312

Kristin Hueter
Special Events Coordinator
202/333-1592

Anne Nicolls
Schedule & Logistics
703/751-6435

John Riley
Administrative Assistant to
Sen, Durenberger
h) 703/893-0618
o) 202/224-3244

Stan Huckaby
President, Political Financial
Services
h) 703/765-3447
o) 202/484-7900
(Martha Broadfoot)

Neal Blair
Director, Howard Ruff PA
h) 703/860-8858
o) 415/837-5796

Jan Baran
Esquire, Baker & Hostetler
h) 703/549-6982
o) 202/861-1572

CONSULTANTS

Diana Welsch
Administrative Assistant to
Sen. Schmitt
h) 301/292-5827
o) 202/224-5521

Peg Walker
Administrative Secretary
to Sen. Schmitt
h) 703/920-5362

Charlene Chavez
Personal Secretary to
Sen. Schmitt
h) 202/544-5070

Julian Barber
Press Secretary to
Sen. Schmitt
h) 703/765-9043

Exhibit F
SV 4-6-82

902195

3504014401

AMERICANS FOR CHANGE FIELDPERSONS

Southern California
Joyce Valdez
1052 W 6th Street #432
Los Angeles, VA 90017
213/482-4010

Montana, Washington, Oregon, Idaho
Lonny Adams
330 South 300 East
Saltlake City, UT 84111

Nevada, Utah, Arizona, Wyoming
Mac ~~Haddock~~ Haddow
10 East S Temple #696
Salt Lake City, UT
801/364-1676

New Mexico
Joe Badal
Suite 144 One Towne Centre
6121 Indian School Road NE
Albuquerque, NM 87110
505/883-8900

Colorado
Fred Steffes
1532 Emerson
Denver, CO 80218
303/861-7157

Southern California
Keith Copeland
523 W 6th Street #812
Los Angeles, VA 90014
714/545-7175
213/688-6081

Exhibit 6
SV 4-6-82

902186

3304014028

MEMORANDUM

TO: Steering Committee members

FROM: Sen. Harrison "Jack" Schmitt, Chairman

I appreciate your commitment to assist in our efforts on behalf of Governor Reagan.

Under separate cover, I am sending to you a list of over 100 individuals such as yourself who have expressed to me their interest in serving on the Steering Committee of Americans for Change.

Our major project this fall will be to inform American voters about Governor Reagan and why he should be our next President. Any individual may contribute up to $5,000 to Americans for Change to help us get the message out. This includes individuals who may have contributed or worked for Governor Reagan in the primary. But as a Steering Committee member, I must ask you to fill out a questionnaire prepared by our counsel. The purpose of the questionnaire is to ascertain the nature of your previous activity on behalf of Governor Reagan, if any. Your affirmative response to one of these questions does not necessarily preclude your serving.

Our counsel, Jan Baran, of the firm of Baker & Hostetler and former Executive Assistant to the Chairman of the Federal Election Commission, will review your completed questionnaire. Please include your telephone number so that Mr. Baran may reach you if necessary to discuss any of your responses.

Only those who have submitted completed questionnaires, received and approved by counsel, will be permitted to serve on the Steering Committee. So please return your questionnaire as quickly as possible to Americans for Change, 218 N. Lee Street, Suite 319, Alexandria, VA 22314 (703) 683-0304.

Paid for by Americans for Change, not authorized by any candidate.

EXHIBIT H

SV 4-6-82 902068

8304041403

INSTRUCTIONS

AMERICANS FOR CHANGE is a political committee not authorized by any candidate which will be making independent expenditures on behalf of Ronald Reagan for the 1980 presidential general election. The Federal Election Campaign Act and Federal Election Commission (FEC) regulations require that these type of expenditures be made without cooperation or consultation with, and not in concert or at the request or suggestion of Governor Reagan, his authorized committee or his agents. In order to ensure that expenditures are made independent of Governor Reagan or his authorized campaign, all officers and personnel of AMERICANS FOR CHANGE are requested to fill out this questionnaire prior to their involvement in making such expenditures. This document will be reviewed by the committee's counsel and retained with the committee's records.

The term "agent" as used in this questionnaire means any person who has actual oral or written authority, either express or implied, to make or to authorize the making of expenditures on behalf of Governor Reagan, or means any person who has been placed in a position within the Reagan campaign where it would reasonably appear that in the ordinary course of campaign-related activities he or she may authorize expenditures.

Also included with these papers is a list of your fellow board members, their addresses and phone numbers.

Temporary offices have been set up at:

218 N. Lee Street
Suite 319
Alexandria, VA 22314
703-683-0304

For more information, contact Brenda Jones at the above phone number.

3304014024

QUESTIONS (Read instructions before completing)

1. Have you at any time been authorized to raise contributions for Governor Reagan's 1980 presidential campaign?

yes no

2. Have you at any time been authorized to expend funds for Governor Reagan's 1980 presidential campaign?

yes no

3. Have you at any time received any compensation or reimbursement from Governor Reagan, his campaign committee or any of his agents with respect to his 1980 presidential campaign?

yes no

4. Have you at any time rendered any voluntary services to Governor Reagan or his campaign committee with respect to his 1980 presidential campaign?

yes no

5. Have you at any time served as an officer of Governor Reagan's authorized committee with respect to his 1980 presidential campaign?

yes no

6. Have Governor Reagan, his campaign committee or any of his agents, provided you with any information about his campaign's plans, projects or needs with respect to the 1980 presidential election campaign?

yes no

7. Have Governor Reagan, his campaign committee or any of his agents suggested to you or requested that you make independent expenditures on his behalf during the 1980 presidential elections?

yes no

8. Have you consulted with Governor Reagan, his campaign committee or any of his agents regarding independent expenditures before agreeing to participate in the activities of AMERICANS FOR CHANGE?

yes no

IF YOU HAVE RESPONDED "YES" TO ANY OF THE ABOVE QUESTIONS, PLEASE EXPLAIN BRIEFLY ON THE BACK OF THIS FORM OR ON A SEPARATE SHEET.

I, _____, have answered the
(print or type name)
above questions to the best of my knowledge and belief.

902070

_____ _____

Date Signature

33040●1402

WHAT IS AN INDEPENDENT EXPENDITURE?

The Federal Election Campaign Act, as amended ("FECA"), regulates the manner in which candidates for President, U.S. Senator, and U.S. Representative may finance their election campaigns. In addition to requiring extensive disclosure of campaign finances by candidates and committees, the FECA also limits the amounts that individuals and committees may contribute to candidates. Furthermore, the FECA places a limit on how much a candidate for President may spend on his campaign, if the candidate accepts U.S. Treasury money to finance his campaign. Presidential candidates in the general election who accept public funds may not accept any private contributions.

The Supreme Court of the United States has held that the above provisions of the FECA are constitutional. Buckley v. Valeo, 424 U.S. 1 (1976). The Supreme Court, however, specifically ruled that neither the FECA nor Congress could limit the amount of money that individuals and groups may spend on behalf of, but independent from, any candidate. Such expenditures are defined as "independent expenditures" and mean expenditures which advocate the election or defeat of a candidate, but which are made without any arrangement coordination or direction of the candidate, his committee or agents. The FECA and the Buckley case allow committees, such as AMERICANS FOR CHANGE, to make unlimited independent expenditures on behalf of a presidential candidate.

33040●1406

PERSONS ADVISED NOT TO SERVE ON
AFC STEERING COMMITTEE AS OF
JULY 21, 1980

WILLIAM E. CASSILLMAN, II

THOMAS B. CURTIS

DEAN DAVIS

LANE DWINELL

MRS. ELLEN ST. JOHN GARWOOD

MILLS E. GODWIN, JR.

MELVIN LAIRD

JOHN LODGE

WALES H. MADDEN, JR.

G. N. PARROTT

MAXWELL RABB

R. L. RICKENBAUGH

W. F. ROCKWELL, JR.

JOHN W. ROLLINS

DON W. SAMUELSON

ARTHUR SPITZER

8304040407

EXHIBIT I
SV 4-6-82

900490

8/4/80

PERSONS ADVISED NOT TO SERVE ON
NATIONAL STEERING COMMITTEE

Mr. Thomas B. Curtis

Honorable Deane C. Davis

Honorable Mills Godwin, Jr.

Mr. Melvin R. Laird

Honorable John Davis Lodge

Mr. Wales Madden, Jr.

Mr. G. N. Parrot

Mr. Maxwell M. Rabb

Mr. Willard Rockwell, Jr.

Mr. John Rollins

Mr. Arthur Spitzer

3304014 08

900488

Steering Committee Resignations - 8/6/80

Anna Chennault

Marlow Cook

Juanita Daly

Hiram Fong

Robert P. Griffin

Lawrence J. Hogan

Howard Pyle

William Casey

8304041405

Exhibit J
SV 4-6-82

J-1

902108

ANNA CHENNAULT
INVESTMENT BUILDING
1511 K STREET, N.W.
WASHINGTON, D. C. 20005

(202) 347-0516

July 22, 1980

The Honorable
Harrison Schmitt
Chairman
Americans for Change
218 North Lee Street
Alexandria, Virginia 22314

Dear Jack:

At the Republican convention in Detroit, Chairman Bill Brock and legal advisor of Reagan Committee again urged me to resign from your committee. Our responsibility is to win the election for Reagan and Bush. Since I am officially serving as Chairwoman for Nationalities for Reagan, I have to resign from your organization.

I do hope you understand. However, I continue to serve and make contributions and raise money not only for the Eagles, but also for the Senatorial Trust, as well as the Congressional Campaign Committee.

Good luck to all your good work.

Warmest regards,

Anna Chennault

8304041416

902004

5-2

J

COOK, PURCELL, HANSEN & HENDERSON
CHARTERED
ATTORNEYS AT LAW
1015 EIGHTEENTH STREET, N.W.
WASHINGTON, D.C. 20036

(202) 659-1050
CABLE: CHLAW
TELEX: 440608
TELECOPIER:
(202) 659-1577

MARLOW W. COOK
GRAHAM PURCELL
[illegible] HANSEN
[illegible] H. HENDERSON
JOHN L. ZOBACK
MICHAEL P. ANDREWS
JOHN C. KIRTLAND
F. EUGENE WIRMANN
JAMES CAMPBELL
LAWRENCE A. WEISS

WILLIAM J. NULL
OF COUNSEL

KANSAS CITY OFFICE
SHOOK HARDY & BACON
20TH FLOOR MERCANTILE BANK TOWER
1101 WALNUT
KANSAS CITY, MISSOURI 64106
(816) 474-6550

BOSTON OFFICE
RAMSEY, SERINO & MURRAY
ONE WASHINGTON MALL
BOSTON, MASSACHUSETTS 02108
(617) 723-8100

July 7, 1980

Mr. John Harmer
Americans For Reagan
218 North Lee Street
Suite 319
Alexandria, VA 22314

Dear Mr. Harmer:

On June 3, 1980, I received a mailgram from you requesting assistance in joining your group "Americans For Change." My secretary, by telephone on June 4, notified either your office or Senator Schmitt's office that I would be pleased to join. A few days thereafter, I received a set of instructions to answer eight specific questions so that the organization would have no point of conflict with any individual who would also work directly for the candidacy of Governor Reagan for the presidency.

Prior to answering the questions, I received a telegram from Governor Reagan asking me to serve in an advisory capacity for his election campaign in my home commonwealth of Kentucky. Inasmuch as I feel I could be of more help in the state I had previously represented in the Senate, I have opted to work directly for the election of Governor Reagan to the presidency. Therefore, having performed no services or duties for "Americans For Change", I would request that you remove my name from whatever capacity your organization had determined I might fill. I might further suggest to counteract Archie Cox's ridiculous remarks that you make public my inability to work for your organization because of my direct involvement in the

Make sure Marlow Cook is off steering committee

J-3

902006

Reagan campaign.

Sincerely yours,

Marlow W. Cook

MWC:pc

cc: The Honorable Jack Schmitt

8304041412

J-4

902007

Hiram Fong

Americans for Change

218 North Lee Street, Suite 319 Alexandria, Virginia 22314

JUL 1 4 1980

1, 2, 3, 4, 5, 6

EXECUTIVE COMMITTEE OF AMERICANS FOR CHANGE

Harrison (Jack) Schmitt, Chairman
U.S. Senator, New Mexico

John L. Harmer, Co-Chairman
Former Lt. Governor, California

Dave Durenberger, Co-Chairman
United States Senator Minnesota

Carl T. Curtis, Treasurer
(U.S. Senator Nebraska(Ret.)

Brad O'Leary, Vice Chairman
Executive Director
Reagan for President in '80

Senator Fong -
Counsel must clear
all steering committee
Members. Please fill
out and send us as
ASAP as possible

ROBERT P. GRIFFIN
10850 Traverse Hwy.
Traverse City, MI 49684

616 946 1000

June 19, 1980

Hon. Harrison Schmitt
248 Russell Senate Office Bldg.
Washington, D.C. 20510

Dear Jack:

As you may know, I responded affirmatively to a June 3 telegram sent in your name requesting me to join a national political committee supporting the candidacy of Governor Ronald Reagan for President.

Not until later, when I received the questionnaire, did I realize that this group is being organized as an "independent" fund-raising committee.

I have no objection whatever to independent groups raising and spending money to support Governor Reagan. In fact, I am pleased to see such activity and I support the idea.

However, in my own case, I am reluctant to associate with the "Americans for Change" because, as I understand the law, it would preclude me from playing any role whatever in the general campaign that might involve contact with the candidate or his campaign organization.

Unfortunately, for your purposes perhaps, I am not in a position now to say that I've had no contact with the candidate's organization. Furthermore, I believe I can -- and I expect to -- play a more useful role in the campaign ahead (at least in Michigan) than merely to have my name appear on the letterhead of an "independent" fund-raising committee.

Frankly, it seems to me that the "Americans for Change" committee could operate effectively with a smaller number of names, and that the committee should be limited to people who, for one reason or another, can play no other role in the effort to elect Ronald Reagan as President.

If you agree with my reaction and analysis, please consider this as a request to remove my name. If you believe I am mistaken, please let me hear from you.

Sincerely,

Robert P. Griffin

902009

33040●1415

OFFICE OF COUNTY EXECUTIVE

LAWRENCE J. HOGAN
COUNTY EXECUTIVE

July 25, 1980

Dear Jack:

As I mentioned to you in Detroit, because I am on the National Committee and intend to play an active role in the Reagan campaign, I will be unable to serve on Americans for Change. I believe both positions are incompatible and may present legal difficulties for your group. The Democrats are looking for any excuse to call it an extension of the campaign and disallow its fund raising activities.

I wish your organization success. If I can every be of assistance to you in another regard, please feel free to contact me.

Sincerely,

Larry

Lawrence J. Hogan

The Honorable Harrison Schmitt
248 Russell Senate Office Building
Washington, D.C. 20510

J-1

90

INGRAM CORPORATION
LIFE AND CASUALTY TOWER · NASHVILLE, TENNESSEE 37219
TELEPHONE 615 244-9300

GUILFORD DUDLEY, JR.
VICE CHAIRMAN

September 29, 1980

Senator Harrison Schmitt
Americans for Change
218 North Lee Street, Suite 319
Alexandria, Virginia 22314

Dear Jack:

Although I did give the luncheon with Ted Lazenby for your PAC Americans for Change, sponsors of Reagan for President in '80, I have been advised by our attorneys that I will have to abandon any work for any PAC since I was designated Vice Chairman of the Prelude to Victory Dinner campaign put on by the RNC here and the State Republican Committee.

Actually my wife is Chairman of this dinner, and, therefore, I had very little choice but to work for it as Vice Chairman. This does, apparently, eliminate my being able to work for PACs in the future although at the time I did agree to do it, I had no such affiliation.

I wish you luck in your enterprise which is an excellent one, and I wish I could continue to work on it with you.

Sincerely,

Guilford Dudley, Jr.

GD/ls

P. S. I might mention that I am an Eagle and a member of Jack Heinz's Inner Circle and have contributed the limit for myself and my family to the Reagan campaign.

J.8

9020

3304116

SCHWABE, WILLIAMSON, WYATT, MOORE & ROBERTS
ATTORNEYS AT LAW
1800 STANDARD PLAZA
1100 S. W. 6TH AVENUE
PORTLAND, OREGON 97204
TELEPHONE (503) 222-9981
CABLE ADDRESS "ROSCAL"
TELEX-151563
TELECOPIER-235
CALVIN N. SOUTHER
1906-1979

BRUCE SPAULDING
WILLIAM H. KINSEY
WAYNE A. WILLIAMSON
JOHN L. SCHWABE
WENDELL WYATT
GORDON E. MOORE
KENNETH E. ROBERTS
JAMES O'HANLON
DOUGLAS H. THOMPSON
JAMES R. MOORE
A. ALLAN FRANZEN
ROLAND F. SANDS, JR.
SIMON G. PHERETTI, JR.
DOUGLAS J. WHITE, JR.
ROCKNE GILL
JOHN R. FAUST, JR.

JAMES A. LARPENTEUR, JR.
JAMES F. SPIEKERMAN
ROBERT G. SIMPSON
RIDGWAY K. FOLEY, JR.
THOMAS M. TRIPLETT
ROBERT E. JOSEPH, JR.
PAUL N. DAIGLE
KENNETH D. RENNER
KENNETH E. ROBERTS, JR.
DONALD JOE WILLIS
J. LAURENCE CABLE
MICHAEL D. HOFFMAN
JAMES D. HUEGLI
HENRY C. WILLENER
TERRY C. MAUCK

MARK H. WASNER
JOHN G. CRAWFORD, JR.
NEVA T. CAMPBELL
JOHN E. HART
ROGER A. LUEDTKE
ROY D. LAMBERT
M. A. JERRY NORTH
JAMES T. WALDRON
ROBERT D. DAYTON
DAVID W. ARELROD
ANCER L. HAGGERTY
DELBERT J. BRENNEMAN
ROBERT M. NUNN
JAMES E. BENEDICT
WILLIAM M. REPLOGLE
LAWRENCE L. PAULSON
STEVEN M. PRATT

DONALD A. HAAGENSEN
RUTH WARMAN HOOPER
RALPH V. G. BAAGENSEN
ELIZABETH R. REEVE
CHARLES R. HADLEY
ROBERT A. STOUT
DANIEL F. KNOX
JAN R. MITCHEL
PAUL R. BOCCI
GUY C. STEPHENSON
MARK A. VON BERGEN
PAUL D. DEWEY
JAMES M. FINN
DENNIS S. REESE
EUGENE L. GRANT
KATHERINE H. O'NEIL

FORREST M. SIMMONDS
OF COUNSEL

August 18, 1980

The Hon. John Harmer
Americans for Change
214 N. Lee Street, Suite 319
Alexandria, VA 22314

Dear Governor Harmer:

As I have advised you by telephone, I have been requested to serve on the Oregon Steering Committee for Governor Reagan and I believe that I can do more for the Governor on his behalf in that capacity than serving on the Committee of Americans for Change. I am looking at it strictly as a local Oregon matter and I am sure that you will agree that each of us should do the thing that we feel will be the most effective for Governor Reagan.

It was nice talking to you. I hope to see you one of these days soon.

Sincerely yours,

Wendell Wyatt

Wendell Wyatt

WW:ih

J-9

902005

STATE OF INDIANA
ATTORNEY GENERAL
INDIANAPOLIS
46204

THEODORE L. SENDAK
ATTORNEY GENERAL

October 9, 1980

Hon. Harrison Schmitt
Chairman
AMERICANS FOR CHANGE
218 North Lee Street, Suite 319
Alexandria, Virginia 22314

Dear Jack:

Because I have agreed to accept an appointment as a member of a Criminal Justice Advisory Committee for the Reagan campaign effective after this letter's date, I am formally writing you this letter tendering my resignation as Co-Chairman for Indiana of the AMERICANS FOR CHANGE organization. This will keep either group from having any legal entanglements on my account.

John Snyder will continue to do a great job for you and AMERICANS FOR CHANGE. I am glad I was able to be of some help, too.

Because of my years of work as Attorney General here and as an officer of the National Association of Attorneys General, perhaps I can be of some positive help on the Criminal Justice Advisory Committee.

I have enjoyed working with you and your people. Hope we get to visit more often after November 4.

Best personal wishes for continuing success.

Yours truly,

Ted Sendak

TLS/s

Theodore L. Sendak

J-10

901650

FEDERAL ELECTION COMMISSION

Telephone Number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	X	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	____	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

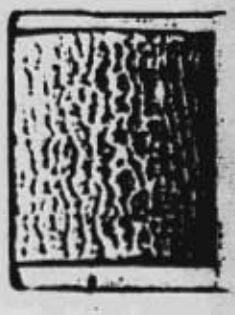
Signed Lane A. Wernsdorfer

Date 6/27/83

FEC 9-21-77

8304043141

3304041420



DATE 9/4

DEADLINE

NAME Ted Seadick

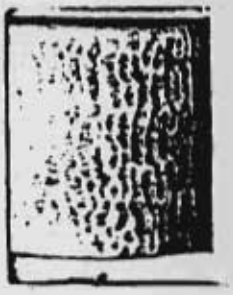
TELEPHONE (317)

SUBJECT AEC

POINTS TO COVER (Ill's Atty Gen. of Indiana)
Has decided he wants to
be State Chairman.

STAFF INITIALS Brad

H's INITIALS/DATE



J-11

901466

Americans for Change
sponsors of REAGAN FOR PRESIDENT IN '80
218 North Lee Sureet, Suite 319, Alexandria, Virginia 22314 (703) 683-5221

Executive Committee

Harrison (Jack) Schmitt, *Chairman*
U.S. Senator, New Mexico

John L. Harmer, *Co-Chairman*
Former Lt. Governor, California

Dave Durenberger, *Co-Chairman*
U.S. Senator, Minnesota

Carl T. Curtis, *Treasurer*
U.S. Senator, Nebraska (Ret.)

Brad O'Leary, *Vice-Chairman*
Executive Director of Reagan for President in '80

Howard Ruff, *Co-Finance Chairman*
Chairman, Target, Inc.

September 4, 1980

Attorney General Theodore Sendak
219 State House
Indianapolis, Indiana 46204

Dear Ted:

Enclosed please find a fundraising letter for your use in Indiana.

Senator Schmitt asked me convey to you his thanks for your efforts in this area. Further, your work and time were a great help in making the luncheon meeting a success.

I have sent by UPS 1000 - #10 envelopes, 1000 Business reply envelopes, and 1000 pledge cards. I have also enclosed a few sheets of stationary to enable you to have it reprinted.

Please let me know if you have any questions or need further assistance.

Sincerely,

Sarah Ellsworth
SE/gdl

J-12

902449

Authorized and paid for by AMERICANS FOR CHANGE, an independent committee not authorized by any candidate.

Americans for Change

sponsors of REAGAN FOR PRESIDENT IN '80

218 North Lee Street, Suite 319, Alexandria, Virginia 22314 (703) 683-5221

Executive Committee

Harrison (Jack) Schmitt, *Chairman*
U.S. Senator, New Mexico

John L. Harmer, *Co-Chairman*
Former Lt. Governor, California

Dave Durenberger, *Co-Chairman*
U.S. Senator, Minnesota

Carl T. Curtis, *Treasurer*
U.S. Senator, Nebraska (Ret.)

Brad O'Leary, *Vice-Chairman*
Executive Director of Reagan for President in '80

Howard Ruff, *Co-Finance Chairman*
Chairman, Target, Inc.

September 22, 1980

Dear Republican Friend:

We are well aware that this is the time of year that we receive daily, letters asking for contributions for political candidates for National, State and local offices.

All of these campaigns have merit, and deserve your support.

Frankly, we are very concerned about the future of this country and realize that Carter has the position of the Presidency to promote free publicity of "manana" programs to cover up his record of highest unemployment, highest inflation, highest taxes, highest immorality among White House aides and courtesans.

To help Reagan and a cooperative Congress revitalize the American spirit, American defense, American freedoms, American jobs in the private sector, we have to help get Reagan elected.

The federal law today clearly states that in addition to the candidate's actual campaign, only an independent committee such as we are supporting---AMERICANS FOR CHANGE--- can raise and spend funds on behalf of Ronald Reagan. Contributions to AMERICANS FOR CHANGE will provide bumper stickers, television time, radio and newpaper ads for the Reagan candidacy.

Please read the enclosures and join us in supporting AMERICANS FOR CHANGE in supplying access for Ronald Reagan in his media efforts to tell his side before the election. Many thanks.

Cordially yours,

John K. Snyder
Co-Chairman for Indiana

Theodore Sendak
Co-Chairman for Indiana

Senator William Ezra Jenner
Honorary Chairman for Indiana

J-13

902250

Authorized and paid for by AMERICANS FOR CHANGE, an independent committee not authorized by any candidate.

Enclosures

JAMES B. EDWARDS, D.M.D.

ORAL & MAXILLOFACIAL SURGERY

61 GADSDEN STREET

CHARLESTON, S.C. 29401

(803) 723-5304

September 8, 1980

The Honorable Harrison Schmitt
Russell Senate Office Building
Room 248
Washington, D. C. 20510

Dear Senator Schmitt:

I appreciate your call on the third, and have discussed my situation with several people around the state. After giving it much consideration, I feel that I can best serve our cause working here in South Carolina with Senator Thurmond, Carroll Campbell, Bryan Patrick, Harry Dent and others to carry our state for our team.

I will try to locate somebody of statue to help you in your fund raising efforts here in the state, and will be back in touch with you.

Thank you for your consideration, and I hope you can understand my predicament. Thank you, too, for what you are doing in behalf of this worthy cause.

With warmest regards,

James B. Edwards

JBE/bw

J-14

902015

8304014 23

FEDERAL ELECTION COMMISSION

Telephone numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	X	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	____	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Anne R. Weissenborn

Date _____

FEC 9-21-77

33040431424

DATE Aug 4 '80 DEADLINE ASAP

NAME Gov. Jimmy Edwards

TELEPHONE # 803/ SUBJECT AFC

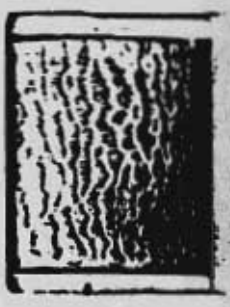
POINTS TO COVER Gov. Edwards called - has been asked to be co-chair with Thurmond on Campaign '80 / discuss 2 1/2 min spot AFC Brad asked to call Gov. Time important (local)

STAFF INITIALS Brad H's INITIALS/DATE 8/4

J-15

901462

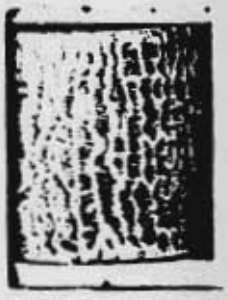
8304040142 5



3. fundraiser -
media
surrogate for Reagan -

need Sec Edwards to be most
effective.

8304040014426



J-16

HARRISON SCHMITT
NEW MEXICO

Exhibit K
SV 4-6-82

United States Senate

WASHINGTON, D.C. 20510

MEMO TO: H May 15, 1980

FROM: D

SUBJECT: Independent Committee for Reagan

John Harmer, Brad O'Leary, Jan Barron and I met today and discussed the following items with actions assigned to the appropriate individuals. An agenda is attached.

1. Formation of the advisory committee - All present agreed that for the committee to establish the credibility necessary to raise money, the advisors we seek should be former and/or present Senators, Congressmen and Governors and those members of the business world who have high visibility and credibility within their realm. These members lend their prestige and credibility to the committee, but leave the day-to-day decision making to an executive committee consisting of 4-5 members. Jan felt the committee's activities could be more easily controller with this numerical limitation on the members of the executive committee.

ACTION: Brad and John will come up with the people to contact by the next meeting.

Jan will prepare a letter to you for use as a talking paper outlining what an independent expenditure is, what problems to anticipate and what kind of contact with the Reagan campaign committee would preclude a person from participating in this committee.

John will contact former Senators Carl Curtis and Wallace Bennett.

I will contact Eddie Mahe regarding names of Democrats to approach who were active in Connally's campaign.

You are asked to talk to your colleagues who may not have been actively involved in Reagan's campaign to date, such as Danforth and Kassebaum.

2. Formation of the executive committee - The executive committee, the decision-making body, would consist of John, Brad, treasurer, secretary (me) and yourself. However, after checking with Ethics, I've learned that even designated staff can solicit funds in behalf of their Senator only. Since this committee would be a fundraising committee for Reagan, my participation would be precluded.

3. Formal filing vs formal announcement of committee - It was felt that an announcement of the committee would not be necessary just because it had been filed with the FEC. The National Convention was mentioned as a possible vehicle for announcing formation of the committee.

ACTION: Jan will file the necessary papers for establishing the committee with the FEC when contributions are solicited, with only the treasurer's and the candidate's names listed which are required for filing.

NOT PRINTED AT GOVERNMENT EXPENSE

901598

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I will get your input as to the name of the committee and contacting Stevens as a possible treasurer. John prefers "Independent Voters for America" because he feels it would be more attractive to independents who might be looking at Anderson's campaign. Brad prefers something lie "Concerned Citizens for America" because he believes that would be more attractive to conservatives. Regardless of the filed name, alias are okay according to Jan, so our letterhead and advertising could read "Americans for Reagan".

4. Recordkeeping - This topic was given little attention since a treasurer/bookkeeper hasn't been named yet. John recommended locating a bank which would agree to receive contributions, microfilm them (return those which were corporate and otherwise comply with FEC regs), and deposit them directly into the committee account. The envelopes would be forwarded to the committe for computer acknowledgements.

ACTION: Brad is to talk to Stan Huckaby about the Assistant Treasurer position which would have all the accounting responsibilities. Then the best system for actually processing the checks would be established after naming of an Asst. Treasurer.

5. Fundraising - It is premature in the strategy sessions for much discussion in this area other than the setting up of the committee and the scheduling of your visits to individuals to get their involvement.

ACTION: John will have letterhead printed for you to send personal letters to certain individuals seeking their participation. You can't use your letterhead because of Ethics regs.

Jan will, when appropriate, seek an advisory opinion from FEC re $1000 vs $5000 contribution limitations. Will ask for $1000 only until then.

Brad will get the Senate Trustees list.

Diana will get dates for John to start working with for individual meetings nationally.

6. Miscellaneous - You should continue to seek becoming a delegate for Reagan at the convention. Jan will check to see that there is no legal constraint, but feels confident your independence from the Reagan campaign wouldn't be compromised. Jan will check into the "post-convention" options for people who are now involved with Reagan committees during primaries.

Office will not be located in Washington until absolutely necessary to save on overhead, so Brad's office address will probably be used on early mailings. However, all agree that if an office is established, it should be located in DC.

The concensus was that should a phone call be received from someone such as Bill Brock, Reagan campaigner or Reagan himself discouraging this committee, you should simply say you are so concerned about state of country and regaining the White House that you feel compelled to do all you can to insure this happens so you have established this committee to raise and expend funds in Reagan's behalf, but you cannot discuss any aspects of the committee for fear of jeopardizing its true independence from Reagan's campaign committee.

End of meeting.

901599

8 3 0 4 0 4 0 1 4 2 3

TO: Americans For Change Steering Committee Members

FROM: Senator Harrison (Jack) Schmitt, Chairman

SUBJECT: National Poll June 5 June 8

The following figures are the results of a National Poll that went into the field the day we announced the formation o[illegible] committee in Washington June 5. It was completed on June 8 and w[illegible] national sample of 1,080 registered voters by telephone. The margin of error is plus or minus 4 percentage points.

1.. In a race between Carter and Reagan who would you support.

Reagan	45
Carter	43
Undecided	12

2. In a race between Carter, Reagan and Anderson who would you support.

Reagan	40
Carter	36
Anderson	19
Undecided	5

3. Tell us how you rate the candidates on their ability to handle the economy.
(Totals are combination of great deal and fair responses)

Reagan	60
Carter	43
Anderson	41

4. Tell us how you rate the candidates ability to deal with foreign policy. (Totals are combination of great deal and fair responses)

Reagan	60
Carter	43
Anderson	35

5. How would you vote if the candidates were Senator Edward Kennedy and Reagan.

Reagan	58
Kennedy	36
Undecided	6

Exhibit L
SV 4-6-82
902655

8304014 25

6. How would you vote if the candidates were Vice President Mondale and Reagan.

Reagan	51
Mondale	41
Undecided	18

Tell us which candidate is best described with the following statement.

	Reagan	Carter	Anderson
Has higest ethical standards	25	43	13
Best able to keep us out of war	233	37	12
Best able to inspire confidence	43	25	15
Best able to get job done	41	26	14
Best able to deal with Congress	32	30	22
Best abee to protect US interest overseas		30	8

8304041430

902656

MEMO TO: Jack Schmitt

FROM: Brad O'Leary

CONFIDENTIAL

We've just completed our first detailed analysis of a likely contest between Carter and Reagan.

Some of this information is based on polling data done by individual organizations within each state, the rest is based on professional assessments by our steering committee or political professionals not associated with Reagan's campaign.

States where Reagan has a lead over Carter

Arizona	New Hampshire
Alaska	New Mexico
California	Nebraska
Colorado	North Dakota
Idaho	Oklahoma
Indiana	Oregon
Iowa	Utah
Kansas	Vermont
Maine	Virginia
Montana	South Dakota
Nevada	Wyoming

States where Carter leads over Reagan

Alabama	Michigan
Arkansas	North Carolina
Delaware	Rhode Island
D.C.	South Carolina
Kentucky	West Virginia
Hawaii	Wisconsin (northern part)
Massachusetts	Tennessee
Minnesota	Maryland
Missouri	Georgia

States where neither candidate seems to be leading

Connecticut	Ohio
Florida	Pennsylvania
Louisiana	New York
Illinois	Texas
Mississippi	Washington
New Jersey	Wisconsin (lower two-thirds)

Exhibit M
SV 4-6-82

We would like to reproduce this to each steering committee member.

902651

8304041431

FEC FORM 5

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full): AMERICANS FOR CHANGE

I.D. No.: C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Communication Specialists One Red River P.O. Box 1529 Austin, TX 78767	Printing & Mailing	8/1/80 8/6/80 9/30/80	1,000.00 2,079.62 10,000.00	Ronald Reagan ☒ Support ☐ Oppose
Envelopes Unlimited 649 N. Horners Lane Rockville, MD 20850	Printing	7/25/80	249.06	Ronald Reagan ☒ Support ☐ Oppose
Evening News Broadcasting 2902 Bennies Hill Rd. Middletown, MD 21769	Media Taping	7/25/80	170.00	Ronald Reagan ☒ Support ☐ Oppose
Goodnight Consulting Group 16475 Dallas Parkway Suite 240 Dallas, TX 75248	Media Production	9/10/80 9/15/80 9/18/80 9/19/80 9/30/80	25,300.00 1,000.00 3,900.00 11,200.00 6,000.00	Ronald Reagan ☒ Support ☐ Oppose
Joyce Valdez & Associates 1052 West Sixth St. Suite 432 Los Angeles, CA 90017	Printing & Mailing	7/30/80	5,000.00	Ronald Reagan ☒ Support ☐ Oppose
MediAmerica Park Center Office - Plaza 5 1900 N. Beauregard St Suite 12 Alexandria, VA 22311	Printing & Mailing	7/25/80 8/1/80 8/5/80 8/27/80 9/2/80	1,686.06 607.94 2,500.00 95.85 5,000.00	Ronald Reagan ☒ Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures ..... $ 76,787.63

b. SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

c. TOTAL Independent Expenditures ..... $ _____

Exhibit N

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made in the furnishing of a communication to, or solicitation of, or solicitation of any contribution or gift from, any person prohibited by the Act.

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires

N-1

SW 4-6-82

Date July 25, 1980

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 1686.06 to Media America,

Mark Center Office Plaza 5, 1900 N. Beauregard Street, Suite 12,

Alexandria, VA 22311

for the following purpose:

Two invoices - $312.93 and $1,373.13 - for Urgent-Grams to contributors

Reviewed and approved,

If over $100.00:

Carl Curtis or

Sen. Carl T. Curtis
Treasurer

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

Brad O'Leary

Carol Reed

Americans for Change Comptroller

pd ck #1028
7-25-80

N-2

900309

83040 1433

AMERICA

Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703 998-0334

Americans for Change
218 North Lee Street
Suite 319
Alexandria, Virginia 22314
Attn: Brenda Jones

July 8, 1980

Invoice #516

For 513 Urgent-Grams to Dallas contributor list.

Production .37/ea.		$189.81
Mailing Folding		
Inserting		
Stamping		
Seal/Mail		20.52
Postage @ .15/ea.		76.95
Paper staoc @ .05/ea		25.65
	Total	$312.93

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice. A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

N-3

900311

8304014

AMERICANS FOR CHANGE
218 N. LEE STREET
SUITE 319
ALEXANDRIA, VA 22314

Urgent Gram

1-205948584729O2JAFC3 7/8/80 ACF DLA
01-ALEXANDRIA

DALLAS

Mr. Brad O'Leary
Americans For Change
218 North Lee St., #218
Alexandria, Virginia 22314

~~Dear Mr. O'Leary:~~

I would like to have lunch with you on Friday, July 18, at the City Club in Dallas. We will meet in the Hill Room at 12:00 noon.

I will fly to Dallas that morning directly from the Republican National Convention in Detroit.

I would like to visit with you not in my role as a U.S. Senator, but as Chairman of Americans for Change, a national independent committee whose principle purpose is to work for the election of Ronald Reagan as President of the United States.

I would like to discuss your serving on the Texas Advisory Committee of "Reagan for President in 80". You would be joining Norman Brinker, Betty Andujar, Gordon Galt, Bill Conner, Al Fay, Wales Madden, G.N. Parrott, all of whom have indicated their willingness to serve.

This luncheon will allow me to update you on the Common Cause/ John White activity against Reagan and outline our plans for Texas and what you can do if you agree to serve.

Please RSVP to Norman Brinker's office, 214-387-5152.

I look forward to seeing you on the 18th.

Jack Schmitt
U.S. Senator, New Mexico

900523
N-4

Paid for by AMERICANS FOR CHANGE, Not authorized by any candidate.

MEDIAMERICA
Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703| 998|0334

Americans For Change
218 North Lee Street
Suite 319
Alexandria, VA 22314

July 15, 1980

Invoice #528

For 1881 Urgent-Grams including overnight key entry and mailing service.

Typing/Production

1881 @ .42/ea.		$ 790.02
Mailing @ .02/ea.		37.62
Key entry @ .14/ea.		263.34
		$1,090.98
Postage		282.15
	Total Due	$1,373.13

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice. A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

8304 1436

N-5

900310

Date Aug.1 , 1980 #_____

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 607.94 to MediaAmerica, 1900 N. Beauregard St.,
Suite 12, Alexandria, VA 22311

for the following purpose:

Printout of contributor list, Urgent Grams for San Antonio event,
Postage, typing and mailing of fundraising letters

Reviewed and approved,

If over $100.00:

Carl T. Curtis or _____

Sen. Carl T. Curtis
Treasurer

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

Brad O'Leary

Carol Reed

Americans for Change Comptroller

N-6

Ck # 1046
8-1-80

900297

83040314337

MEDIAMERICA
Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703|998|0334

9

Americans For Change
218 N. Lee Street
Suite 319
Alexandria, Virginia 22314

July 25, 1980

For label print-out of Dallas contributor list.

Set-up	$ 25.00
Processing Fee	10.00
Rush turn-a-round	25.00
Total Due	$ 60.00

Invoice #547

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice.
A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

N-7

900298

8304031438

MEDIAMERICA
Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703|998|0334

Americans For Change
218 N. Lee Street
Suite 319
Alexandria, Virginia 22314

July 25, 1980

Invoice #548

For 40 Urgent Grams regarding Ana Antonio meeting.

.42/unit
.15/postage .57/each

Total Due $22.80

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice.
A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

8304031439

N-8

900299

SAN ANTONIO URGENT GRAM

July 9, 1980

I would like to have lunch with you on Saturday, July 19 at the Argyle in San Antonio at 12:00 noon.

I will fly to San Antonio that morning from the Republican National Convention in Detroit.

I would like to visit with you not in my role as a U.S. Senator, but as Chairman of Americans for Change, a naticnal independent committee whose principle purpose is to work for the election of Ronald Reagan as President of the United States.

I would like to discuss your serving on the Texas Advisory Committee of "Reagan for President in 80". You would be joining Libba Barnes, Frates Seeligson, B.K. Johnson, H.B. Zachry, Sr., all of whom have indicated their willingness to serve.

This luncheon will allow me to update you on the Common Cause/ John White activity against Reagan and outline our plans for Texas and what you can do if you agree to serve.

Please RSVP to Sandy Hornberger at 828-7984.

I look forward to seeing you on the 19th.

Sincerely,

Jack Schmitt
U.S. Senator

N-9

900525

8304014C

MEDIAMERICA
Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703| 998|0334

Americans For Change
218 N. Lee Street
Suite 319
Alexandria, Virginia 22314

July 25, 1980

Invoice #549

For certified mailing tests to house files.

Costs: Postage-Certified 1.53/ea. (C Codes)
Postage .15/ea.
Handeling .12/ea. (Codes)

Prices include postage, typing and mailing.

Steering Committee	
69 (Codes ACSC) @ 2.50/ea.	$ 172.50
69 (Code ACS) @ 1.10	75.90
Senatorial Trust	
78 Code (STC) @ 2.50	195.00
78 Code (ST) @ 1.10	85.80
Connally	
87 Code (CF) @ 1.10	95.70
Set-up	35.00
Signature	15.24
Clerical/Handeling	50.00
Total	$ 725.14
Less: Postage Credit	200.00
Total Amount Due	$ 525.14

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice.
A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

N-10

900300

8304031441

MEDIAMERICA
Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703|998|0334

Americans Foe Change
218 N. Lee Street
Suite 319
Alexnadria, VA 22314

September 2, 1980

Invoice #631

Urgent Grams:

@ .46 unit plus .04/unit two inserts State Steering Committee Mailing. Drop date 9/2/80.

New York	1899	@ .50	$949.50
Ohio	737	@ .50	363.50
New Jersey	399	@ .50	199.50
Minnesota	302	"	151.00
Conneticut	363	"	181.50
Oklahoma	254	"	127.00
N. Carolina	189	"	94.50
Idaho	42	"	21.00
Georgia	304	"	152.00
Nebraska	119	"	59.50
S. Carolina	79	"	39.50
New Mexico	97	"	48.50
Hawaii	64	"	32.00
Montana	21	"	10.50
Wyoming	41	"	20.50
Total	4900	(.50)	$2450.00

Total Postage 735.00

Set-up 160.00

Total $3345.00

Postage Credit 735.00 (4900)*

Total Due $2610.00

*Postage Balance 8/28/80 = 8,697.00

All invoices are due and payable upon receipt.
All charges are payable 20 days from date of invoice. A service charge of 1.5% per month (equivalent to 18% per year) will be added to past due items.

N-11

900340

8304081442

REAGAN FOR PR... '80-PROJECT
218 N. LEE STREET
SUITE 319
ALEXANDRIA, VA 22314

UrgentGram©

1-417555922243UGCOA 8/27/80 AFC TWXDC
01-ALEXANDRIA VA

Mr. Larry Williams
520 6th Ave. E
Kalispell, MT 59901

On June 5th of this year I joined with 200 prominent American civic, business and political figures to form a national, independent bi-partisan committee whose main purpose is to raise and spend funds in the general election in support of Governor Ronald Reagan.

I would like to extend to you an invitation to become a member of the Montana Steering Committee of "RONALD REAGAN FOR PRESIDENT IN '80."

You would be joining me, U.S. Senator Jack Schmitt (New Mexico), U.S. Senator Dave Durenberger (Minnesota), U.S. Senator Carl T. Curtis (Nebraska), John Harmer, former Lt. Governor of California under Governor Reagan, Governor Jimmie Edwards (South Carolina), William E. Miller, former 1964 Republican Vice Presidential candidate, and many other prominent Americans involved in this effort.

I hope you will agree to join us by serving as a member of the "RONALD REAGAN FOR PRESIDENT IN '80" Steering Committee. Please respond by mailing the enclosed card as soon as possible.

Sincerely,
Richard G. Shoup

Paid for by AMERICANS FOR CHANGE, Chairman, U.S. Senator Harrison (Jack) Schmitt, New Mexico; Treasurer, U.S. Senator Carl T. Curtis (Ret.) Nebraska. Not authorized by any candidate.

N-12

902212

Brenda

URGENT-GRAM DRAFT

TO: Master List of 8,600 names /PER STATE, over appropriate state signatures

RE: Participation in State Steering Committee

DUE: Friday, August 15, most letters should be dropped

COPY

One June 5th of this year I joined with 200 prominent American civic, business and political figures to form a national, independent bi-partisan committee whose main purpose is to raise and spend funds in the general election in support of Governor Ronald Reagan.

I would also like to discuss the possibility of your becoming actively involved with our committee.

You would be joining with me, U.S. Senator Jack Schmitt (New Mexico), U.S. Senator Dave Durenberger (Minnesota) U.S. Senator Carl T. Curtis (Nebraska), former Lt. Governor John Harmer (California - under Governor Roanald Reagan), Governor George Romney (Michigan), Governor Jimmie Edwards (South Carolina), William Miller, former 1964 Republican Vice Presidential candidate, and many other prominent Americans.

In the last thirty days we have received cash commitments and pledges to raise almost 3 million dollars so we are well on our way to our goal of $20 million.

I hope you will agree to join me as a member of the _____ Steering Committee. Please respond by mailing the enclosed card as soon as possible.

N-13

902235

8304051444

MEDIAMERICA

Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311
Phone 703 998-0334

Americans for Change
Brenda Jones
218 North Lee Street
Suite 319
Alexandria, Virginia 22314

July 2, 1980

Dear Brenda:

I appreciate your inquiry concerning our volume typing service, LETTERS UNLIMITED.

Our estimate of .85 per piece on the two page letter we discussed includes typing the carrier envelope, full inside name and address, salutation, date, and closing. All mailing services are also included.

Brenda, please keep in mind that our service does not produce "inkjet" or computer letters. It is the real thing, the highest quality impact typing available in the Eastern region. Our prices however are more reasonable than either computer or inkjet houses.

I have enclosed a brochure for your perusal along with our political services list.

If we can serve your typing needs or provide your organization with other direct mail or fundraising services, please feel free to call me personally.

Sincerely,

D. Richard Geske
President

Enclosures

DRG/meg

Exhibit O
SV 4-6-82

902562

O-1

3304741445

SERVICES LIST

DIRECT MAIL FUNDRAISING - ALL SERVICES ARE AVAILABLE;
COPYWRITING, DESIGN, PRODUCTION, AND MAILING

DIRECT MAIL VOTER APPEAL PROGRAMS

LIST MAINTENANCE FOR FUNDRAISING, VOTER APPEALS,
THANK YOU LETTERS, ETC.

COMPLETE TELEVISION AND RADIO COMMERCIAL PRODUCTION

AGENCY SERVICES FOR DUB PRODUCTION, PLACEMENT,
AND DISTRIBUTION

TELEPHONE FUNDRAISING

TELEPHONE "GET-OUT-THE-VOTE" CANVASING

TELEPHONE POLLING

VOLUME TYPING SERVICE

SPECIAL EVENT FUNDRAISING

NEWSPRINT AND MAGAZINE DISPLAY ADS (DESIGN,
PLACEMENT, AND DISTRIBUTIONS)

CAMPAIGN BROCHURES AND BUMPER STICKERS

SPECIALIZED POLITICAL ACTION COMMITTEE SOLICITATION PROGRAM

CAMPAIGN CONSULTING:
TELEPHONE BANKS FOR FUNDRAISING OR VOTER ACTIVITY
DIRECT MAIL
SPECIAL EVENTS

8304014446

0-2

902563

PARTIAL ROSTER OF POLITICAL CLIENTS ONLY

AMERICANS AGAINST LIBERAL LEGISLATION
AMERICANS FOR NUCLEAR ENERGY
CONNALLY FOR PRESIDENT COMMITTEE
CRANE FOR PRESIDENT COMMITTEE
GOVERNOR EDWARD KING
GOVERNOR ROBERT LIST
HERITAGE FOUNDATION
INSTITUTE OF MONEY AND INFLATION
JENKINS FOR SENATE COMMITTEE
LT. GOVERNOR TERRY BRADSTAD
NATIONAL COMMITTEEWOMAN HELEN OBENSHAIN
NATIONAL COMSERVATIVE FOUNDATION
NATIONAL CONSERVATIVE POLITICAL ACTION COMMITTEE
NATIONAL REPUBLICAN CANDIDATES COMMITTEE
NATIONAL REPUBLICAN CONGRESSIONAL COMMITTEE
NATIONAL RIGHT TO LIFE COMMITTEE
PRESIDENT GERALD FORD
REAGAN FOR PRESIDENT COMMITTEE
REAGAN VICTORY FUND
TARGET '80 COMMITTEES
THE CONGRESSIONAL CLUB
THE CONSERVATIVE CAUCUS
THE CONSERVATIVE CAUCUS RESEARCH AND EDUCATION FOUNDATION
UNITED STATES SENATE CANDIDATE JIM BUCKLEY
UNITED STATES SENATOR JESSE HELMS
UNITED STATES SENATOR GORDON HUMPHREY
UNITED STATES SENATOR ROGER JEPSON
UNITED STATES SENATOR JOHN WARNER
UNITED STATES CONGRESSMAN BILL ARCHER
UNITED STATES CONGRESSMAN ED BETHUNE
UNITED STATES CONGRESSMAN BILL CLINGER
UNITED STATES CONGRESSMAN DANIEL CRANE
UNITED STATES CONGRESSMAN PHILLIP CRANE
UNITED STATES CONGRESSMAN ROBERT K. DORNAN
UNITED STATES CONGRESSMAN MICKEY EDWARDS
UNITED STATES CONGRESSMAN JIM JEFFRIES
UNITED STATES CONGRESSMAN KEN KRAMER
UNITED STATES CONGRESSMAN DAN MARRIOTT
UNITED STATES CONGRESSMAN LARRY MCDONALD
UNITED STATES CONGRESSMAN RON PAUL
UNITED STATES CONGRESSMAN JOHN ROUSSELOT
UNITED STATES CONGRESSMAN BILL ROYER
UNITED STATES CONGRESSMAN GERALD B. SOLOMON
UNITED STATES CONGRESSMAN BOB STUMP
UNITED STATES CONGRESSMAN STEVE D. SYMMS
WASHINGTON LEGAL FOUNDATION

0-3

902564

8304044447

Letters Unlimited

VolumeTypingService

703 998 0538

Letters Unlimited

VolumeTypingService

0 4 0 4 1 1

Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, Va. 22311

Actual unretouched microphotos of available quality

Letters Unlimited

IBM Inkjet

Computer

Line Printer

0-4

902565

Individually Typed Letters

LINE COUNT	PAGE 1	PAGE 2	PAGE 3	PAGE 4
1–10	.29	.20	.15	.10
1–15	.33	.24	.16	.11
6–20	.37	.28	.23	.18
1–25	.41	.32	.27	.22
6–30	.45	.36	.31	.26
1–35	.49	.40	.35	.30
6–40	.53	.44	.39	.34
1–45	.57	.48	.43	.38
6–50	.61	.52	.47	.42

Prices per letter are determined by line count per page.

Additional Charges

Variable in body of letter	.04 PER WORD
Whole line variables	.10 PER LINE
Variables from computer tape	.025 EACH
Underscoring	.002 PER WORD .02 PER LINE
Handwritten ink signatures (Auto pen)	.05 EACH
Freehand signature	.04 EACH
Traceplate signature	.10
Handwritten post script's (Auto pen)	.10-.20 (BASED ON LENGTH)

Individual Addressing

0-5

902566

Full inside address and salutation for pre-printed letters	.08 EACH
Envelope or label addressing	.06 EACH
9 x 12 Envelope addressing (3-5 lines)	.10 EACH
Carbon copies	.05 EACH

Above Prices Include

- Inside name, Address, Salutation, Date, and Closing
- Envelope addressed
- Choice of type face
- Proportional spacing
- Ten and twelve pitch elements
- Samples for customer files

Mailing Services

Folding	.01 PER ITEM
Inserting	.01 PER ITEM
Affixing Postage	.01 PER ITEM
Affix labels	.01 PER ITEM
Sealing and mailing	.02 PER ITEM

- One day turn around available
- Highest quality
- Rush service available
- Free Pick up and delivery service available
- Quantity discounts
- Contracts for volume work
- All postage must be pre-paid

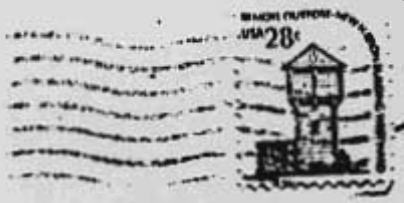
8 3 0 4 0 4 1 4 1 5

830404 1450

AMERICA

Mark Center Office Plaza 5
1900 N. Beauregard Street, Suite 12
Alexandria, VA 22311





Brenda Jones
Americans for Change
218 North Lee Street
Suite 319
Alexandria, Virginia 22314

0-6

FEC

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 2 of 4 Pages

Name of Committee (In Full)

AMERICANS FOR CHANGE

I.D. No.

C00129221

Full Name, Mailing Address & Zip Code of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by expenditure & office sought
Communication Specialists The Red River P.O. Box 1529 Austin, TX 78767	Printing & Mailing	8/1/80 8/6/80 9/30/80	2,000.00 2,079.62 10,000.00	Ronald Reagan ☒ Support ☐ Oppose
Envelopes Unlimited 649 N. Horners Lane Rockville, MD 20850	Printing	7/25/80	249.06	Ronald Reagan ☒ Support ☐ Oppose
Evening News Broadcasting 2902 Berries Mill Rd. Middletown, MD 21769	Media Taping	7/25/80	170.00	Ronald Reagan ☒ Support ☐ Oppose
Goodnight Consulting Group 16475 Dallas Parkway Suite 240 Dallas, TX 75248	Media Production	9/10/80 9/15/80 9/18/80 9/19/80 9/30/80	25,300.00 1,000.00 3,900.00 11,200.00 6,000.00	Ronald Reagan ☒ Support ☐ Oppose
Joyce Valdez & Associates 852 West Sixth St. Suite 432 Los Angeles, CA 90017	Printing & Mailing	7/30/80	5,000.00	Ronald Reagan ☒ Support ☐ Oppose
MediAmerica Mark Center Office - Plaza 5 1900 N. Beauregard St Suite 12 Alexandria, VA 22311	Printing & Mailing	7/25/80 8/1/80 8/5/80 8/27/80 9/2/80	1,686.06 607.94 2,500.00 95.85 5,000.00	Ronald Reagan ☒ Support ☐ Oppose

Exhibit P

a. SUBTOTAL of Itemized Independent Expenditures — $ 75,788.53

b. SUBTOTAL of Itemized Independent Expenditures — $

P-1

FEC

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 2 of 3 Pages

Name of Committee (In Full)

AMERICANS FOR CHANGE

I.D. No.

C00129221

Name and Address of Each Payee	Purpose of Expenditure	Date (Month, Day, Year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Colorado Campaigns 1532 Emerson Rd. Suite 301 Denver, CO 80218	Telephone Calls, Mailing, & Postage for Colorado mailings	10/1/80	1,706.29	Ronald Reagan President ☒ Support ☐ Oppose
Communication Specialists One Red River P.O. Box 1529 Austin, TX 78767	Printing of Brochures, Bumper Stripe, Yard Signs, Buttons, & Precinct Material	10/3/80 10/9/80 10/10/80	1,758.68 2,500.00 5,000.00	Ronald Reagan President ☐ Support ☐ Oppose
Goodnight Advertising Group 6475 Dallas Parkway Suite 240 Dallas, TX 75248	Radio Production, Placement of Radio & Newspaper Ads	10/1/80 10/3/80 10/8/80 10/9/80	4,534.16 20,000.00 1,800.00 2,000.00	Ronald Reagan President ☒ Support ☐ Oppose
Hal Lions Capitol Communications 4 Erin Ct. Fredericksburg, VA 22140	7,000 cassettes, Recording of Radio Ad	10/6/80	3,445.00	Ronald Reagan President ☒ Support ☐ Oppose
MediAmerica 1900 N. Beauregard Suite 12 Alexandria, VA 22311	Printing & Mailing of Reagan Support Letters	10/1/80 10/3/80 10/9/80 10/9/80 10/8/80	1,119.61 4,900.16 405.04 1,217.94 2,020.84	Ronald Reagan President ☒ Support ☐ Oppose
Moore & Moore Lithographers 1540 Fenwick St, NE Washington, D.C. 20002	Printing of Materials in Support of Reagan	10/1/80 10/9/80	2,738.00 315.00	Ronald Reagan President ☐ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 35,637.72	
(b) SUBTOTAL of Unitemized Independent Expenditures	$	
(c) TOTAL Independent Expenditures		$

Under penalty of perjury I certify that the independent expenditures reported on this page were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were made without the knowledge or consent of any candidate or agent of such candidate or authorized committee, or with the knowledge of any candidate's principal campaign committee, that they were being made.

Signature

10-22-80

Date

Subscribed and sworn to before me this 22nd day of October, 1980

My Commission expires

Notary Public

P.2

ED

'84

E for C

REAGAN FOR PRESIDENT INC

Street, Suite 315, Alexandria, Virginia 22314 (703) 683-8221

mmittee

Chairman
New Mexico

r, Co-Chairman
rnor, California

ger, Co-Chairman
Kansas

Treasurer
Colorado (Ret.)

Vice-Chairman
man of Reagan for President in '80

Co-Finance Chairman
ps, Inc.

October 23, 1980

ports Analysis Division
deral Election Commission
25 K St., NW
shington, D.C. 20463

Sirs.

In compliance with FEC regulations pertaing to independent penditures aggregating $1,000.00 or more, made within 20 days of the neral election, reported as required by Schedule E, is a listing of the llowing expenditures made by AMERICANS FOR CHANGE on October 22, 1980 ich are classified as independent expenditures. ID # C00129221

Goodnight Advertising Group 16475 Dallas Parkway Suite 240 Dallas, TX 75248	Purchase of Media Time	10/22/80	70,000.00	Ronald Reagan President support
Mountain States Direct Mail 10 East South Temple Suite 696 Salt Lake City, UT 84133	Printing & Mailing	10/22/80	25,000.00	Ronald Reagan President support
Communication Specialists the Red River P.O. Box 1529 Austin, TX 78767	Placement of Radio & Newspaper Advertisements	10/22/80	15,000.00	Ronald Reagan President support

In compliance with FEC regulations which require reporting of receipts hin 20 days of the general election of $1,000.00 or more is the following t.

Roger B. Stallworth, Jr. 900 Fairfield Ave.	Information Requested	1,000.00	10/23/80

P.3

RULE 8

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 1 of 6 Pages

Name of Committee (In Full): AMERICANS FOR CHANGE

I.D. No.: C99002529

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Alexandria Sign Designers 1204 King St. Alexandria, VA 22314	Printing of Reagan Posters	10/16/80	36.40	Reagan President ☒ Support ☐ Oppose
Doris D. Baron 8300 Skillman Rd. #107 Dallas, TX 75231	Contract Production Work On Radio Ads	10/16/80 11/7/80	1,350.00 525.00	Reagan President ☒ Support ☐ Oppose
Biospherics 4928 Wyaconda Rd. Rockville, MD 20852	National Newspaper Ad Production	10/24/80	1,312.50	Reagan President ☒ Support ☐ Oppose
Campaign Marketing Group 220 First St., SE Washington, D.C. 20003	Phone & Mailing Phone & Mailing Reissuance of ck# 1138(9/8/80)	10/16/ 10/20/ 11/24/ 3rd Q.	216.56 1,500.00 758.45 -758.45	Reagan President ☒ Support ☐ Oppose
Capitol Telecommunications 4 Erin Ct. Fredericksburg, VA 22140	Production of Radio Ads	10/16/80	3,080.00	Reagan President ☒ Support ☐ Oppose
Communication Specialists One Red River P.O. Box 1529 Austin, TX 78767	Printing & Mailing of Brochures, Bumper Strips, Precinct Materia	10/20/ 10/22/ 10/28/ 11/7/ 11/14/	2,500.00 15,000.00 20,000.00 10,000.00 3,000.00	Reagan President ☒ Support ☐ Oppose
(a) SUBTOTAL of Itemized Independent Expenditures			$58,520.46	
(b) SUBTOTAL of Unitemized Independent Expenditures			$	
TOTAL Independent Expenditures				$

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures had not been made by the keeping of deposits, donations, or contributions in whole or in part of any campaign account previously used by the candidate, his previous committee, or agent.

Carl T. Curtis 12-3-80
Signature Date

Subscribed and sworn to before me this 2nd day of December, 19 80

My Commission expires: April 30, 1985

Carol C. Harter
NOTARY PUBLIC

P. 4

Date 9-2-80 #

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of $ 11,348.92 to Communication Specialists One Red River, P.O.Box 1529, Austin, TX 78767 for the following purpose:

ReaganGram mailings; Business Reply Envelopes; design button, bumper strips- membership card; & yard signs;

Reviewed and approved,

If under $200.00:

Brad O'Leary OR _____

Brad O'Leary Carol Reed

If $200.01 - 500.00:

Carl T. Curtis OR _____

Senator Carl T. Curtis Senator Harrison H. Schmitt

AND

_____ OR _____

Brad O'Leary Carol Reed

X If over $500.00:

_____ OR _____

Senator Carl T. Curtis Senator Harrison H. Schmitt

AND

_____

Brad O'Leary

900865

PAYMENT:
Check # 1201
Amt 5.170
Grant 10,000.00
KP

1,348.00 still due

P.5

83040145

Americans for Change

sponsors of REAGAN FOR PRESIDENT IN '80

918 North Lee Sweet, Suite 319, Alexandria, Virginia 22314 (703) 683-5221

Executive Committee

Harrison (Jack) Schmitt, *Chairman*
U.S. Senator, New Mexico

John L. Harmer, *Co-Chairman*
Former Lt. Governor, California

Dave Durenberger, *Co-Chairman*
U.S. Senator, Minnesota

Carl T. Curtis, *Treasurer*
U.S. Senator, Nebraska (Ret.)

Brad O'Leary, *Vice-Chairman*
Executive Director of Reagan for President in '80

Howard Ruff, *Co-Finance Chairman*
Chairman, Target, Inc.

October 4, 1980

Communication Specialists
One Red River
Austin, TX 78767

Bookkeeping Dept.,

Enclosed please find dispursement and attached billing in the amount of $1,758.68 for invoice #'s 52748-00 and 52618-00. I have also enclosed invoices as numbered below to account for our September 30th payment of $10,000.00. These invoices total $10,019.12 and the balance owed on these billings ($19.12) will be forwarded shortly.

Invoice #	Amount	Invoice #	Amount
52366-00	423.72	52364-00	384.85
52363-00	385.31	52362-00	384.85
52395-00	383.46	52417-00	1,136.48
52440-00	380.36	52419-00	1,319.94
52454-00	384.53	52420-00	1,739.05
52457-00	384.38	52460-00	385.15
52536-00	384.70	52545-00	384.70
52161-00	264.10	52164-00	196.08
52166-00	287.46	52359-00	426.23
52361-00	383.77		

Total: 10,019.12
Balance due: 19.12

Thank you for your attention to this matter. If you have any questions please feel free to get in touch.

P-6

900231

Sincerely,

Kent Rantzen, Assistant Comptroller

Authorized and paid for by AMERICANS FOR CHANGE, an independent committee not authorized by any candidate

INVOICE

COMMUNICATION SPECIALISTS, INC.

Communicating through creative ideas, quality printing and professional mailing.

CUSTOMER NO. 036790 DATE 8-29-80 INVOICE NO. 52157-00 YOUR REF.

AMERICANS FOR CHANGE
218 NORTH LEE ST SUITE 319
ALEXANDRIA VIRGINIA 22314

PLEASE RETURN DUPLICATE COPY OF INVOICE WITH PAYMENT

QUANTITY AND/OR DESCRIPTION	AMOUNT
000001 DESIGN REAGANGRAM PACKAGE	$593.84
TAX	29.69
	$623.53

TERMS ▶ PAYMENT IN FULL DUE BY THE 10TH OF THE MONTH FOLLOWING INVOICE DATE. 3/4% PER MONTH SERVICE CHARGE ADDED THEREAFTER.

Thank You

[redacted]

900968

P. 1

INVOICE

COMMUNICATION SPECIALISTS, INC.

Communicating through creative ideas, quality printing and professional mailing.

CUSTOMER NO. 036790 DATE 8-29-80 INVOICE NO. 52163-00 YOUR REF. B O'LEARY

AMERICANS FOR CHANGE
218 NORTH LEE ST SUITE 319
ALEXANDRIA VIRGINIA 22314

PLEASE RETURN DUPLICATE COPY OF INVOICE WITH PAYMENT

QUANTITY AND/OR DESCRIPTION	AMOUNT
000001 DESIGN REGULAR PACKAGE	$423.20
TAX	21.16
	$444.36

TERMS > PAYMENT IN FULL DUE BY THE 10TH OF THE MONTH FOLLOWING INVOICE DATE. 3/4% PER MONTH SERVICE CHARGE ADDED THEREAFTER.

Thank You

P-8
900967

INVOICE

COMMUNICATION SPECIALISTS, INC.

Communicating through creative ideas, quality printing and professional mailing.

CUSTOMER NO. 036790 DATE 3-29-80 INVOICE NO. 52419-00 YOUR REF. S O'LEARY

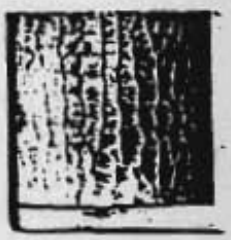
AMERICANS FOR CHANGE
218 NORTH LEE ST SUITE 319
ALEXANDRIA VIRGINIA 22314

PLEASE RETURN DUPLICATE COPY OF INVOICE WITH PAYMENT

QUANTITY AND/OR DESCRIPTION		AMOUNT
057500 SRE FOR GRAM PACKAGE		$1,257.09
	TAX	62.85
		$1,319.94

TERMS ▶ PAYMENT IN FULL DUE BY THE 10TH OF THE MONTH FOLLOWING INVOICE DATE. 3/4% PER MONTH SERVICE CHARGE ADDED THEREAFTER.

Thank You



P-9

900238

INVOICE

COMMUNICATION SPECIALISTS, INC.

Communicating through creative ideas, quality printing and professional mailing.

CUSTOMER NO. 036790 DATE 8-29-90 INVOICE NO. 52417-00 YOUR REF. B O'LEARY

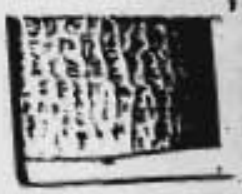
AMERICANS FOR CHANGE
218 NORTH LEE ST SUITE 319
ALEXANDRIA VIRGINIA 22314

PLEASE RETURN DUPLICATE COPY OF INVOICE WITH PAYMENT

QUANTITY AND/OR DESCRIPTION	AMOUNT
049000 bRE FOR REG PACKAGE	$1,082.36
TAX	54.12
	$1,136.48

TERMS ▶ PAYMENT IN FULL DUE BY THE 10TH OF THE MONTH FOLLOWING INVOICE DATE. 3/4% PER MONTH SERVICE CHARGE ADDED THEREAFTER.

Thank you



P-10
900237

9-2-80

INVOICE

Sept 30

COMMUNICATION SPECIALISTS, INC.

Communicating through creative ideas, quality printing and professional mailing.

CUSTOMER NO. 036790 DATE 8-29-80 INVOICE NO. 52356-00 YOUR REF.

AMERICANS FOR CHANGE
218 NORTH LEE ST SUITE 319
ALEXANDRIA VIRGINIA 22314

PLEASE RETURN DUPLICATE COPY OF INVOICE WITH PAYMENT

QUANTITY AND/OR DESCRIPTION		AMOUNT
002747 MAIL REGULAR PACKAGE TO CODE 108		$161.80
	POST	253.83
	TAX	8.09
		$423.72

TERMS ▶ PAYMENT IN FULL DUE BY THE 10TH OF THE MONTH FOLLOWING INVOICE DATE. 3/4% PER MONTH SERVICE CHARGE ADDED THEREAFTER.

Thank You



P-11

900235

3304041451

REAGANGRAM

/T: 7:36 PM EDT 08/25/80 WASH DC OPER: PP 1150069038 ZCM

Mr. Roy D. Farringer
Pinecrest Manor
Mt Morris, Illinois 61054

I hope you share my concern in this presidential election year for the danger confronting your family and our country. I believe we must fight to rally our fellow Americans against Jimmy Carter's actions that are destroying America's economic, social, and moral values.

As a United States Senator I am committed to this fight and will do everything I can to elect Ronald Reagan as President of our country. My success and Governor Reagan's election will depend greatly on your willingness to help. I can only be successful with your unqualified support.

I need your assistance in distributing brochures, bumper strips and buttons to your friends and neighbors. I would like you to serve as a Reagan Independent Voter Chairman in Mt Morris, Illinois.

The federal law prohibits Ronald Reagan from accepting a contribution from you for the general election. The law also limits the amount of money Reagan can spend on voter educational material for your friends and neighbors. You, however, may make an independent contribution for this material and distribute it on behalf of Governor Reagan. Will you help?

If you agree to serve as a Reagan Independent Voter Chairman, you will receive an election kit with detailed information on how you can help.

Your kit will contain Reagan Buttons, bumper strips and window signs that can also be used as yard signs. You will also receive 10 brochures on the five issues of greatest concern to Americans today.

I will also send you detailed instructions on how to go about recruiting 10 of your friends and neighbors to make a commitment to support Governor Reagan.

P-12

9091157

Paid for by Americans for Change, not authorized by any candidate

I know you will want to help me in this endeavor because you want a President who will beat inflation and who will put Americans back to work through increased productivity by the private sector. Ronald Reagan can accomplish this.

I know you want a President who has the leadership ability to work with the Congress in restoring a healthy economy for our nation. Ronald Reagan can do this and he can also serve as your watchdog against nonessential spending by the Federal Government and legislation against the free enterprise system.

I know you want a President who will continue to fight for a balanced budget, fair profit for farmers, a reduction in federal income taxes and who has pledged and shown his ability to reduce the size of government that harasses and burdens small businessmen and interferes in our daily lives. Reagan can be counted on to do all of these tasks.

I know you want a President who will continue to fight for a strong defense posture capable of deterring Soviet military and political aggression. We know Reagan has the will to accomplish this.

If you agree to help, we will send you a Reagan Independent Precinct Kit between September 1 and October 1. Your only responsibility will be to distribute this information to potential Reagan voters.

Your kit will include membership identification as a Reagan Independent Voter Chairman and 10 Reagan election grams to mail to your friends the Sunday before the election.

You must become involved if Reagan is to become President.

May I count on you for a commitment to Governor Reagan and the future of our Country . . . . .

Harrison (Jack) Schmitt
U.S. Senator New Mexico

I am almost 92 yrs old and we are living in this nice retirement house. I figure my selling, canvassing soliciting or collecting days are over. In years past I did my share of it.
I have always voted strictly Republican and hope to do same yet.

Roy D. Barringer
Pinecrest Manor
Mt Morris Ill. 61054

P13

900458

9304041453

CUT GOVERNMENT WASTE; CONTROL INFLATION; BALANCE BUDGET; CLEAN UP WELFARE PROGRAMS; PROTECT INDIVIDUAL FREEDOM

REAGANGRAM

REAL FOREIGN POLICY LEADERSHIP; STRONG DEFENSE PROGRAM; PEACE THRU STRENGTH; [redacted]

(2-016271E058)PD 02/29/76 1107
1107A EST

To

[redacted]

I HOPE YOU SHARE MY CONCERN IN THIS PRESIDENTIAL ELECTION YEAR FOR THE DANGER CONFRONTING YOUR FAMILY AND OUR COUNTRY. I BELIEVE WE MUST FIGHT TO RALLY OUR FELLOW AMERICANS AGAINST JIMMY CARTERS POLICIES THAT ARE DESTROYING AMERICAS ECONOMIC SOCIAL AND MORAL VALUES.

I AM COMMITTED TO THIS FIGHT AND WILL DO EVERYTHING I CAN DO TO ELECT RONALD REAGAN AS PRESIDENT OF THE UNITED STATES. MY SUCCESS AND GOVERNOR REAGANS ELECTION WILL DEPEND GREATLY ON YOUR WILLINGNESS TO HELP. I CAN ONLY BE SUCCESSFUL WITH YOUR UNQUALIFIED SUPPORT.

I NEED YOUR ASSISTANCE IN DISTRIBUTING BROCHURES, BUMPER STRIPS AND BUTTONS TO YOUR FRIENDS AND NEIGHBORS. I WOULD LIKE YOU TO SERVE AS A REAGAN INDEPENDENT PRECINCT CHAIRMAN IN _____.

IF YOU AGREE WE WILL SEND YOU A REAGAN INDEPENDENT PRECINCT KIT BETWEEN SEPTEMBER 15 AND OCTOBER 15. YOUR ONLY RESPONSIBILITY WILL BE TO DISTRIBUTE THIS INFORMATION TO POTENTIAL REAGAN VOTERS.

I KNOW YOU WILL WANT TO HELP ME IN THIS ENDEAVOR BECAUSE YOU WANT A PRESIDENT THAT WILL PUT AMERICANS BACK TO WORK THROUGH INCREASED PRODUCTIVITY BY THE PRIVATE SECTOR.

I KNOW YOU WANT A PRESIDENT WHO HAS THE LEADERSHIP ABILITY TO WORK WITH THE CONGRESS IN RESTORING A HEALTHY ECONOMY FOR OUR NATION. RONALD REAGAN CAN DO THIS AS HE ALSO SERVES AS YOUR WATCHDOG AGAINST NONESSENTIAL SPENDING BY THE FEDERAL GOVERNMENT AND LEGISLATION PUNITIVE TO THE FREE ENTERPRISE SYSTEM.

I KNOW YOU WANT A PRESIDENT WHO WILL CONTINUE TO FIGHT FOR A BALANCED BUDGET, FAIR PROFIT FOR FARMERS, A REDUCTION IN FEDERAL INCOME TAXES AND WHO HAS PLEDGED AND SHOWN HIS ABILITY TO REDUCE THE SIZE OF GOVERNMENT THAT HARASSES AND BURDENS SMALL BUSINESSMEN AND INTERFERES IN OUR DAILY LIVES.

902223

P-14

3304014354

I KNOW YOU WANT A PRESIDENT WHO WILL CONTINUE TO FIGHT FOR A STRONG DEFENSE POSTURE CAPABLE OF DETERRING SOVIET MILITARY AND POLITICAL AGGRESSION.

I BELIEVE THAT WE ALL WANT A PRESIDENT THAT WILL SHOW STRONG LEADERSHIP, STRENGTH OF CHARACTER AND A MAN THAT WE CAN BE PROUD TO SERVE US AS HE SOLVES THE PROBLEMS CONFRONTING AMERICA.

YOU MUST BECOME INVOLVED IF REAGAN IS TO BECOME PRESIDENT DUE TO THE STRONG OPPOSITION OF LIBERAL SPECIAL INTEREST GROUPS WORKING FOR JIMMY CARTER.

I HOPE YOU WILL HELP BY SENDING A CONTRIBUTION FOR TV, RADIO, NEWSPAPER ADS AND PRECINCT KITS. WE NEED BOTH YOUR FINANCIAL SUPPORT AND YOUR TIME TO SERVE AS AN INDEPENDENT REAGAN PRECINCT CHAIRMAN.

MAY I COUNT ON YOU FOR A COMMITMENT TO GOVERNOR REAGAN AND THE FUTURE OF OUR COUNTRY . . .

HARRISON "JACK" SCHMITT
U.S. SENATOR NEW MEXICO

8304041435

P-15

902224

218 North Lee Street
Alexandria, Virginia 22314

HON. HARRISON SCHMITT, Chairman
HON. CARL CURTIS, Treasurer

An Independent Committee not
authorized by any candidate
or official campaign committee.

FROM: Name_____ Address_____

City_____ State_____ Zip_____

Occupation_____ Company Name_____

☐ Check if self-employed ☐ Check if federal employee

☐ Check if sole proprietorship

Dear Senator Schmitt:

☐ I will agree to serve as a Reagan Independent Precinct Chairman for _____.

☐ I cannot serve but will make a contribution.

Enclosed is: ☐ $25 ☐ $250 ☐ $2,500

☐ $50 ☐ $500 ☐ $5,000

☐ $100 ☐ $1,000 ☐ $_____

(make checks payable to Reagan for President in '80)

Please use my contribution for:

☐ Reagan Independent Precinct Kits. Each kit costs $25 and includes buttons, bumper strips, brochures and yard signs.

☐ Radio spots and newspaper ads in my community on

☐ energy ☐ the economy ☐ defense
☐ inflation ☐ tax deduction ☐ Government waste
☐ Government overregulation of family or community
☐ Government overregulation of business & industry

☐ TV ads of endorsements of Ronald Reagan by prominent Democrats and officials in your community.

I also believe your committee should consider spending funds for

_____

_____ P16

_____.

A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, D.C.

902225

HARRISON (JACK) SCHMITT
UNITED STATES SENATOR
NEW MEXICO

SEP 8 2 38 PM '80

00212O

September 1, 1980

The Honorable Harrison Schmitt
248 Russell SOB
Washington, D.C. 20510

Dear Senator Schmitt:

I hope you read in your local newspaper Friday of the great victory won in the federal courts on behalf of Ronald Reagan. The victory clears all legal obstacles to the active involvement of civic leaders such as yourself in our Reagan campaign effort. If you and I can move now in the wake of the court's ruling, our effort could win the election for Reagan.

I know our efforts can equalize the financial advantage that Carter now enjoys. We can offset the millions that will be spent for him by organized labor. We can compensate for the millions he can spend on federal projects as the incumbent. We can balance free media he can get as president.

If you missed the story in your paper or on national news, the federal court struck down an attempt by a coalition led by Common Cause, the Carter/Mondale Campaign and the Federal Election Commission to stop our efforts on behalf of Governor Reagan.

I think you know why our committee was originally singled out by Common Cause for this lawsuit. At the time of our filing all other independent committees raising funds were organizations already in existence with a common and limited ideological base. Thse committees did not have as their primary concern the election of Reagan, indeed most of their budget was for overhead, fund raising and Congressional and Senate races.

We were the first committee to file whose primary concern was the election of Governor Reagan. I think you have also seen that our National Steering Committee includes prominent Democrats, Republicans and Independents from all political spectrums not bound by narrow ideology. The list includes Governors, Senators, Congressmen and Business leaders from every state in our country.

I think you understand how dangerous this has made us to the Carter/Mondale and Common Cause political conspiracy. They determined that we had to be destroyed. I can't tell you how delighted I am that the court struck a blow for freedom by affirming our constitutional right to accept and spend contributions for T.V., newspaper and radio ads on behalf of Ronald Reagan. In view of the recent polls showing a close election this decision could not have come at a more opportune time.

P-17

Senator Schmitt I'm writing you this letter not only to bring you up to date but to ask for your help.

901968

3304014567

A great deal of confusion exists on how best to help elect Governor Reagan. He has personally sent letters asking for your help in electing Republican Senate and Congressional candidates. These are the only appeals the Federal law allows him to make because of public financing of Presidential elections.

I know you have also been asked for contributions to the Republican Party to help Reagan and all other Republican candidates by registering and turning out voters. But the federal law limits how the party can use this money. They can not buy T.V., radio, newspaper or even spend money to communicate through the mails on behalf of Reagan. In addition, because the funds raised will help all Republicans running, it can not serve as an outlet for participation by Democrats and Independents.

I want you to know that we think there are many positive ways you may be able to contribute to help elect Reagan. But a contribution to our committee would be the most effective way to communicate Reagans views to the American voter, and it may be the only way Democrats and Independents will be able to financially help Governor Reagan.

The federal law clearly states that in addition to the candidate's actual campaign, only an independent committee such as ours can spend funds for T.V., radio, newspaper or other voter communications and education devices on behalf of Governor Reagan.

I am going to ask you for a contribution to this effort and I will make you a special pledge. I will guarantee that 100% of any contribution that you make with this appeal will be spent for media within 72 hours of our receiving your check. You may rightfully ask how I can make such a commitment.

I can make that pledge because our legal fees and operation costs have been paid for through the contributions and efforts of a number of your friends including former Governor George Romney of Michigan, former Governor Jimmie Edwards of South Carolina, Senator Gordon Allott of Colorado and Senator George Murphy of California.

We need help because time is running out and there is no question that Common Cause and the Carter/Mondale committee were successful in putting a chilling effect on our early fundraising efforts. But their effort was not as successful as they had hoped. A number of Americans stepped forward and made an early contribution which has already allowed us to begin a media campaign. You may have seen our ads in major dailies and The Wall Street Journal.

We need your commitment to buy radio, T.V. time and newspaper space. I hope you care enough about the outcome of this election and the future of our country to help.

Can I count on you and your spouse for a contribution of $2,000, $1,000, $500 or $250 made out to "REAGAN FOR PRESIDENT '80"? We will begin to buy additional time and space seven days from today. Governor Reagan and America need your help. Please respond.

Sincerely,

Jack

Harrison (Jack) Schmitt
U.S. Senator, New Mexico

P.S.

901969

8304041456

NO
NECES
MAILED IN
UNITED STA

BUSINESS REPLY MAIL

FIRST CLASS PERMIT NO. 4923 ALEXANDRIA, VA

Postage will be paid by addressee

"Reagan for President 80"

218 North Lee Street
Suite 319
Alexandria, Virginia 22314

12-19

I-CT06

Dear Senator Schmitt:

☐ I will serve as a member of my state's Steering Committee

☐ I have also enclosed a check for

..... $5,000 (legal limit for individual or PAC)
..... $2,500
..... $1,000
..... $500
..... $250
..... $.....

Make checks payable to "Reagan for President in '80"

(Paid for by Americans for Change, not authorized by any candidate)

P-20

Name .....

Address .....

City/State/Zip .....

Occupation .....

Name of employer .....

Mail to: Americans for Change
218 N. Lee St., Suite 319
Alexandria, Va. 22314

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Page 2 of 4 Pages

Name of Committee (In Full): AMERICANS FOR CHANGE

I.D. No.: C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed on the expenditure & office sought
Communication Specialists One Red River P.O. Box 1529 Austin, TX 78767	Printing & Mailing	8/[illegible]/80 8/6/80 9/30/80	1,000.00 2,079.62 10,000.00	Ronald Reagan. X Support ☐ Oppose
Envelopes Unlimited 649 N. Horners Lane Rockville, MD 20850	Printing	7/25/80	249.06	Ronald Reagan. X Support ☐ Oppose
[illegible]ing News Broadcasting 2[illegible] Berries Mill Rd. Middletown, MD 21769	Media Taping	7/25/80	170.00	Ronald Reagan. X Support ☐ Oppose
Goodnight Consulting Group 16475 Dallas Parkway Suite 240 Dallas, TX 75248	Media Production	9/10/80 9/15/80 9/18/80 9/19/80 9/30/80	25,300.00 1,000.00 3,900.00 11,200.00 6,000.00	Ronald Reagan. X Support ☐ Oppose
Joyce Valdez & Associates 2032 West Sixth St. Suite 432 Los Angeles, CA 90017	Printing & Mailing	7/30/80	5,000.00	Ronald Reagan. X Support ☐ Oppose
MediAmerica Mark Center Office - Plaza 5 1900 N. Beauregard St Suite 12 Alexandria, VA 22311	Printing & Mailing	7/25/80 8/[illegible]/80 8/8/80 8/27/80 9/2/80	1,686.06 607.94 2,500.00 98.88 5,000.00	Ronald Reagan. X Support ☐ Oppose

a. SUBTOTAL of Itemized Independent Expenditures: $ 74,771.53

b. SUBTOTAL of Unitemized Independent Expenditures: $ _____

c. TOTAL Independent Expenditures: $ _____

I declare under penalty of perjury that the independent expenditures listed herein were not made in cooperation, consultation or concert with, or at the request or suggestion of, any candidate or any committee or agent thereof; that I am authorized to file this report on behalf of the committee; and that to the best of my knowledge and belief the statements made herein are true and correct.

Signature _____ Date _____

Subscribed and sworn to before me this _____ day of _____, 19__

My Commission expires _____

Notary Public

Exhibit Q

Q-1

SV - 4-6-82

Any information copied from such Reports or Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

Name of Committee (in Full)
AMERICANS FOR CLINES

A. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Envelopes Unlimited 649 North Horners Lane Rockville, MD 20850	Refund	9/23/80	118.56
	Occupation		
Receipt For: ☐ Primary ☒ General ☐ Other (specify):	Aggregate Year-to-Date $		
B. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		
C. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		
D. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		
E. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		
F. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		
G. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
	Occupation		
Receipt For: ☐ Primary ☐ General ☐ Other (specify):	Aggregate Year-to-Date $		

SUBTOTAL of Receipts This Page (optional) 118.56

Q-2

8339414376

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full)	I.D. No.
AMERICANS FOR CHANGE	C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Alexandria Sign Designers 1204 King St. Alexandria, VA 22314	Poster Printing	8/27/80	881 .92	Ronald Reagan ☐ Support ☐ Oppose
Auto Clerk Services 7060 Hollywood Blvd. Suite 1208 Hollywood, CA 90028	Printing & Mailing	8/25/80 8/27/80	900.00 200.00	Ronald Reagan ☒ Support ☐ Oppose
Libba Barnes 130 Gatewood San Antonio, TX 78209	Reimbursement - Telegrams, Postage & Reception Room	7/30/80	378.04	Ronald Reagan ☐ Support ☐ Oppose
Bishop & Bryant 499 S. Capitol St., SW Suite 400 Washington, D.C. 20003	Consultant Fees - Media Production	7/25/80 8/21/80 8/25/80 8/27/80 8/27/80 ~~9/8/80~~	1,270.33 3,130.40 5,725.60 92.81 1,236.00 ~~313.93~~	Ronald Reagan ☐ Support ☐ Oppose
Buttons & Badges 8413 Richmond Highway Alexandria, VA 22309	Campaign Buttons	7/25/80 8/6/80	171.60 228.80	Ronald Reagan ☒ Support ☐ Oppose
Campaign Marketing Group 320 First St., SE Washington, D.C. 20003	Phone & Mailing	8/27/80 9/8/80	534.10 758.45	Ronald Reagan ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures	$ 15,821.98
(b) SUBTOTAL of Unitemized Independent Expenditures	$
(c) TOTAL Independent Expenditures	$ Exhibit R 80 4 6 82 RL

Under penalty of perjury, I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made at the behest of a committee, distribution, or recipient action in which any of the foregoing had a material interest.

Subscribed and sworn to before me this _____ day of _____, 19____

FORM E

ITEMIZED INDEPENDENT EXPENDITURES

Page 1 of 1 Pages

Name of Committee (In Full)	I.D. No.
AMERICANS FOR CHANGE	C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Alexandria Sign Designers 1204 King St. Alexandria, VA 22314	Poster Printing	10/1/80	249.60	Ronald Reagan President ☒ Support ☐ Oppose
Auto Clerk Services 7060 Hollywood Blvd. Los Angeles, CA 90028	Postage, Printing, & Mailing	10/9/80	369.97	Ronald Reagan President ☐ Support ☐ Oppose
Doris D. Baron 8300 Skillman #107 Dallas, TX 75231	National Newspaper Ad Production Work	10/3/80 10/9/80	637.00 112.50	Ronald Reagan President ☒ Support ☐ Oppose
Biospheric 4928 Wyaconda Rd. Rockville, MD 20852	National Newspaper Ad Production	10/3/80	493.50	Ronald Reagan President ☐ Support ☐ Oppose
Campaign Marketing Group 310 First St., SE Washington, D.C. 20003	Telephone Calls, Mailing & Postage	10/1/80	1,500.00	Ronald Reagan President ☒ Support ☐ Oppose
Claridge Printing Co., Inc 2170 West Yale Ave. Englewood, CO 80110	Printing of Materials in support of Reagan	10/10/80	1,187.99	Ronald Reagan President ☒ Support ☐ Oppose

a. SUBTOTAL of itemized independent expenditures	$ 4,950.56	
b. SUBTOTAL of unitemized independent expenditures	$	
c. TOTAL independent expenditures		$ R.V

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation with or at the request or suggestion of any candidate or any authorized committee or agent thereof.

Subscribed and sworn before me on the 22 day of

Notary Public

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full): AMERICANS FOR CHANGE

I.D. No.: C99002529

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by expenditure & office sought
Alexandria Sign Designers 1204 King St. Alexandria, VA 22314	Printing of Reagan Posters	10/16/80	36.40	Reagan President ☒ Support ☐ Oppo
Doris D. Baron 8300 Skillman Rd. #107 Dallas, TX 75231	Contract Production Work On Radio Ads	10/16/80 11/7/80	1,350.00 525.00	Reagan President ☒ Support ☐ Oppo
Biospherics 4928 Wyaconda Rd. Rockville, MD 20852	National Newspaper Ad Production	10/24/80	1,312.50	Reagan President ☒ Support ☐ Oppo
Campaign Marketing Group 320 First St., SE Washington, D.C. 20003	Phone & Mailing Phone & Mailing Reissuance of ck# 1138(9/8/80)	10/16/ 10/20/ 11/24/ 3rd Q.	216.56 1,500.00 758.45 -758.45	Reagan President ☒ Support ☐ Oppo
Capitol Telecommunications 4 Erin Ct. Fredericksburg, VA 22140	Production of Radio Ads	10/16/80	3,080.00	Reagan President ☒ Support ☐ Oppo
Communication Specialists One Red River P.O. Box 1529 Austin, TX 78767	Printing & Mailing of Brochures, Bumper Strips, Precinct Materia	10/20/ 10/22/ 10/28/ 11/7/ 11/14/	2,500.00 15,000.00 20,000.00 10,000.00 3,000.00	Reagan President ☒ Support ☐ Oppo

(a) SUBTOTAL of itemized independent Expenditures $58,520.46

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $

(c) TOTAL Independent Expenditures ..... $

Under penalty of perjury I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures did not involve the targeting of communication distribution, or solicitation to voters or the sale of any candidate mailing list prepared by the candidate, his committee or agents.

Signature

Subscribed and sworn to before me this 2nd day of December, 1980

My Commission expires

R.3

Date 8-22-80

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 534.10 to Campaign Marketing Group, Inc.
320 First Street, SE
Washington, DC 20003

for the following purpose:

554 list look-ups for DC event
20.5 dialing hours

Reviewed and approved,

If over $100.00:

Carl T. Curtis
Sen. Carl T. Curtis
Treasurer

or

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

Brad O'Leary
Brad O'Leary

Carol Reed

pd ck# 1104
8-27-80.

Americans for Change Comptroller

900121
R-4

8304047E

DC

CAMPAIGN MARKETING GROUP, INC. 8-22-80

320 FIRST STREET, SOUTHEAST • WASHINGTON, D.C. 20003 • (202) 484-8588

Invoice No. 73

Date August 18, 1980

SOLD TO
Americans for Change
218 N. Lee Street
Alexandria, Virginia 22314

Attn: Sara Ellsworth

SHIPPED TO
N/A

DIVISION PROVIDING SERVICE	UNIT PRICE	SUB-TOTAL	
Telephone Marketing Division			
EXPLANATION: Services performed August 1 through August 15 on behalf of "Americans for Change"			
List Name: Americans for Change Master File			
Look-Ups 554 packages at:	.15	83	10
Mailing Fee N/A names at:			
Dialing Hours 20.5 at:	22.00	451	00
OTHER:			

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

Bruce R. McBrearty

900125

P-5

TOTAL 534.10

Date 8-29-80

AMERICANS FOR CHANGE

DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

758.45 to Campaign Marketing Group, Inc.

320 First St., SE

Washington, DC 20003

for the following purpose:

Follow up calls for DC luncheon, Indianapolis luncheon and Cincinnati breakfast

Reviewed and approved,

If over $100.00:

_____ or Harrison H. Schmitt

Sen. Carl T. Curtis
Treasurer

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

Brad O'Leary

Brad O'Leary

_____

Carol Reed

_____

Americans for Change Comptroller

R-6

900122

8304081476

CAMPAIGN MARKETING GROUP, INC.

320 FIRST STREET, SOUTHEAST • WASHINGTON, D.C. 20003 • (202) 484-8588

Invoice No. 77

Date 8/27/80

SOLD TO:
Americans For Change
218 N. Lee Street
Alexandria, Virginia 22314

ATT: Sarah Ellsworth

SHIPPED TO: N/A

DIVISION PROVIDING SERVICE	UNIT PRICE	SUB-TOTAL
EXPLANATION: Services performed August 16 through August 24 on behalf of Americans For Change.		
List Name: Americans For Change Master File		
List Look-Ups 913 packages at:	.15	136 95
Mailing Fee N/A names at:		
3 hrs. (Follow up for 8/18 luncheon)	22.00	66 00
5 hrs. (Indianapolis luncheon)	22.00	187 00
Dialing Hours at:		
16.75 (Cincinnati breakfast)	22.00	368 50
OTHER:		
	TOTAL	758 45

ADDRESS ALL INVOICES, PACKAGES AND CORRESPONDENCE TO:

Bruce R. McBrearty

900123

R-7

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (In Full): AMERICANS FOR CHANGE

I.D. No.: C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by the expenditure & office sought
Alexandria Sign Designers 1204 King St. Alexandria, VA 22314	Poster Printing	8/27/80	881 .92	Ronald Reagan ☒ Support ☐ Oppose
Auto Clerk Services 7060 Hollywood Blvd. Suite 1208 Hollywood, CA 90028	Printing & Mailing	8/25/80 8/27/80	900.00 200.00	Ronald Reagan ☒ Support ☐ Oppose
Libba Barnes 130 Gatewood San Antonio, TX 78209	Reimbursement - Telegrams, Postage & Reception Room	7/30/80	378.04	Ronald Reagan ☒ Support ☐ Oppose
Bishop & Bryant 499 S. Capitol St., SW Suite 400 Washington, D.C. 20003	Consultant Fees - Media Production	7/25/80 8/21/80 8/25/80 8/27/80 8/27/80 ~~9/8/80~~	1,270.33 3,130.40 5,725.60 92.81 1,236.00 ~~313.93~~	Ronald Reagan ☐ Support ☒ Oppose
Buttons & Badges 8413 Richmond Highway Alexandria, VA 22309	Campaign Buttons	7/25/80 8/6/80	171.60 228.80	Ronald Reagan ☒ Support ☐ Oppose
Campaign Marketing Group 320 First St., SE Washington, D.C. 20003	Phone & Mailing -	8/27/80 9/8/80	534.10 758.45	Ronald Reagan ☒ Support ☐ Oppose

(a) SUBTOTAL of Itemized Independent Expenditures ..... $ 15,821.98

(b) SUBTOTAL of Unitemized Independent Expenditures ..... $ _____

(c) TOTAL Independent Expenditures ..... $ Exhibit 5

Under penalty of perjury, I certify that the independent expenditures reported herein were not made in cooperation, consultation, concert with, or at the request or suggestion of any candidate or any authorized committee or agent of such candidate or authorized committee. Furthermore, these expenditures were not made for the purpose of communication directly to the voting public in support of or in opposition to any candidate for the office sought.

Subscribed and sworn to before me this 5th day of 46-82

_____, 19__ 51

Date July 25, 1980 #_____

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 1,270.33 to Bishop and Bryant,

499 S. Capitol Street, SW, Suite 400, Washington, DC 20003

for the following purpose:

Reviewed and approved,

If over $100.00:

Carl T. Curtis

Sen. Carl T. Curtis
Treasurer

or

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

Brad O'Leary

Carol Reed

Americans for Change Comptroller

pd ck# 1015
7-25-80

900012

S-2

830404 3 1 4 3 1

BISHOP and BRYANT INC. / Media and Management Consultants

[redacted]

STATEMENT

3602

DATE: July 14, 1980

PO#2061
PO#2072

TO: Americans for Change
218 North Lee Street
Suite 219
Alexandria, VA 22314

Please return the white copy with your payment.

DATE	DESCRIPTION	CHARGES	CREDITS
July 14, 1980	Balance due as per attached sheet:	$1,270.33 (includes other bill)	

830404 1432

800013

S.3

SHEET NO. ____ ACCOUNT Americans for Change - Reagan ACCOUNT NO. ____

4-S

Page No.	DATE 19_80	DESCRIPTION	POSTING REF	DEBITS	CREDITS	BALANCE DEBIT	BALANCE CREDIT
		AMOUNTS BROUGHT FORWARD					
	6/14	Typesetting for Reagan Button		1050			
	6/16	" " " " Brochure		1050			
	6/12	Reagan buttons "Americans for Change"		1950			
	6/19	delivery charges to Sen. Schmitt		565			
	6/16	Delivery charges (Jon Baer)		465		5080	

Bishop/Bryant ACCOUNT Americans for Change - Reagan ACCOUNT NO. 5-5

DATE 19_82	DESCRIPTION	POSTING REF	DEBITS	✓	CREDITS	✓	BALANCE DEBIT	BALANCE CREDIT
	AMOUNTS BROUGHT FORWARD							
6/16	Typesetting for Reagan Button		10 50					
6/16	" " " Brochure		10 50					
6/12	Reagan buttons "Americans for Change"		19 50					50
6/19	delivery charges to Sen. Schmitt		5 65					50
6/16	delivery charges (Jon Baer)		4 65				50 80	
6/24	off-set printing for brochure		57 88				108 68	
6/26	delivery to Jon Baer		4 65				113 33	
7/8	delivery to Austin by Braniff		42 00				155 33	
7/3	3 color Repro for Brochure		215 00					
7/14	2 days work		900 00				1270 33	

Date 8-21-80.

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 3,130.40/160 to Bishop & Bryant
499 S. Capital St.
Washington, DC 20003

for the following purpose:

2 third page advertisements in Democratic Indianapolis papers

Reviewed and approved,

If over $100.00:

* _____ or _____

Sen. Carl T. Curtis
Treasurer

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

_____ _____

Brad O'Leary Carol Reed

Pink 1053
8-21-80
1103

_____
Americans for Change Comptroller

900007

Sen. Curtis approved expense by phone to Carol Reed 9-6

330401 1.8

Date August 25, 1980

AMERICANS FOR CHANGE
DISBURSEMENT AUTHORIZATION

This will authorize an expenditure of funds in the amount of

$ 5,725.60 to Bishop & Bryant, 499 S. Capitol Street, Suite 400, Washington, DC

for the following purpose:

Newspaper ads for events in Atlanta, Nashville, Midland and Denver - invoice to follow

Reviewed and approved,

If over $100.00:

Carl T Curtis or _____

Sen. Carl T. Curtis
Treasurer

Sen. Harrison H. Schmitt
Chairman

If $100.00 or less: (2 of 3)

_____ _____

Brad O'Leary Carol Reed

PD ck# 1095
8-25-80

_____
Americans for Change Comptroller

900008

S-1

8304041186

BISHOP and BRYANT INC. /Media and Management Consultants

[redacted]

99-80

STATEMENT

BISHOP & BRYANT, INC.
499 S. CAPITOL STREET, S.W., STE. 400
WASHINGTON, D.C. 20003

3678

DATE: 9/5/80

TO: Americans for Change
218 North Lee Street
Suite 219
Alexandria, VA 22314

Please return the white copy with your payment.

DATE	DESCRIPTION	CHARGES	CREDITS
9/5/80	Balance due as per attached sheet	353.64	

830437

830404

900009

S-8

		AMOUNTS BROUGHT FORWARD					
6/16	Typesetting for Reagan Button			10 50			
6/16	" " " " Brochure			10 50			
6/12	Reagan buttons "Americans for Change"			19 50			
6/19	delivery charges to Sen. Schmitt			5 65			
6/16	delivery charges (Jon Baren)			4 65			50 80
6/24	Off set printing for brochure			57 88			108 68
6/26	delivery to Jon Baren			4 65			113 33
7/8	delivery to Austin by Braniff			42 00			155 33
7/3	3 color Preps for Brochure			215 00			
7/14	2 days work	I3602		900 00			1270 33
6/17	Parking - Quality Inn			2 25			
7/18	Capitol Hill Graphics - brochure			264 00			1538 58
7/8	delivery to Graphics			11 50			1548 08
7/22	Capitol Hill Graphics - Exhibit Letter			35 18			1583 26
8/	Payment received	I3635			1,270 33		312 93
8/20	Payment Received				3130 40		
8/20	The Indianapolis Star			1,179 90			
8/20	The Cincinnati Enquirer			1,410 50			
8/25	Nashville Tennessean			1,410 50			
8/25	Atlanta Constitution			2,128 40			
8/25	Midland Reporter - Telegram			655 20			
8/25	Rocky Mountain News			1,501 50			
8/25	Postage Chg. - Xpress Mail			30 00			6,039 53
8/25	Payment Received	J3643			5725 60		313 93
8/27	Newspaper Printing Group			92 81			
6/15	Cinna - Duplic - Pictures for Ad			39 71			
8/22	Americans for Change - Check				1236 10		
8/15	Americans for Change				92 81		
8/29	Human Events	I3660		1236 00			353 61

MADE IN U.S.A.

3 3 0 4 0 1 X

BISHOP and BRYANT INC. / Media and Management Consultants

[redacted]

STATEMENT

BISHOP & BRYANT, INC.
499 S. CAPITOL STREET, S.W. [illegible]
WASHINGTON, D.C 20003

3678

DATE: 9/5/80

TO: Americans for Change
218 North Lee Street
Suite 219
Alexandria, VA 22314

Please return the white copy with your payment.

DATE	DESCRIPTION	CHARGES	CREDITS
9/5/80	Balance due as per attached sheet	353.64	

830404 1435

900011

S.10

SCHEDULE E

ITEMIZED INDEPENDENT EXPENDITURES

(See Reverse Side for Instructions)

Name of Committee (in Full): AMERICANS FOR CHANGE

I.D. No.: C00129221

Full Name, Mailing Address & ZIP Code of Each Payee	Purpose of Expenditure	Date (month, day, year)	Amount	Name of Federal Candidate supported or opposed by expenditure & office sought
MediAmerica Mark Center Office Plaza 5 1900 N. Beauregard St. Suite 12 Alexandria, VA 22311	Printing & Mailing	9/8/80 9/19/80	2,112.85 3,621.42	Ronald Reagan ☒ Support ☐ Oppose
Metro Graphics 1211 Connecticut Ave. NW Washington, D.C. 20036	Expenses For Voter Kits	9/12/80	430.98	Ronald Reagan ☒ Support ☐ Oppose
Moore & Moore Lithographers 1640 Penwick St., NW Washington, D.C. 20002	Printing	8/21/80	209.00	Ronald Reagan ☒ Support ☐ Oppose
Mountain States Direct Mail 10 East South Temple Suite 696 Salt Lake City, UT 84133	Printing & Mailing	8/6/80 9/3/80	5,000.00 4,923.11	Ronald Reagan ☐ Support ☒ Oppose
Preferred Lists, Inc. 1 Direct Marketing Plaza Boston, MA 22713	List Purchase	7/25/80 8/27/80	4,735.00 1,045.00	Ronald Reagan ☒ Support ☐ Oppose
Radar Advertising Services 13773 North Central Expressway Suite 1251 Dallas, TX 75243	Media Production	9/19/80	725.00	Ronald Reagan ☒ Support ☐ Oppose

a. SUBTOTAL of Supporting Independent Expenditures ..... $ 22,792.36

b. SUBTOTAL of Opposing Independent Expenditures ..... $

c. TOTAL Supporting and Opposing Expenditures ..... $

Subscribed and sworn to before me this ____ day of ____, 19__

Exhibit #1
SV 4-6-82
T-1

PREFERRED LISTS INC.

July 24, 1980

TO: Brad O'Leary

FROM: Nancy Turko

RE: List Orders for AMERICANS FOR CHANGE
MAILDATE: 8/18/80

The following lists have been ordered:

LIST	QTY	UNIV	COST/M	SHIP.	TOTAL
Dunn & Bradstreet $5 Million+	7500	80.4M	$450 (min. charge)	$5	$455.00
National Taxpayers Union *	25M	120M	$70	$5	$1,755.00
RAVCO Conservative Donors	5M	550M	$35	$5	$180.00
EPACO Best Conservatives	5M	210M	$50	$5	$255.00
Frank Lewis Grapefruit Hotline	5M	98M	$45	$5	$230.00
ACU Actives	5M	83M	$60	$5	$305.00
Wall St. Journal Hotline	5M	25M	$40	$5	$205.00
Boardroom Reports at Home	5M	64.6M	$55	$5	$280.00
Human Events Prime Select Political Activists	5M	150M	$75	$5	$380.00
Nationwide Active Republican Contributors	5M	375M	$40	$5	$205.00
Superior Multiple Donors	5M	220M	$45	$5	$230.00
Human Events New Choice Select	5M	250M	$50	$5	$255.00
			TOTAL FOR THIS SEGMENT		$4,735.00

* Maildate: 8/25/80

901988

499 SOUTH CAPITOL STREET, SOUTHWEST, SUITE 504, WASHINGTON, D.C. 20003
Telephone (202) 484-1693, 484-1576

T-2

8304491

PREFERRED LISTS INC.

July 24, 1980

TO: Brad O'Leary

FROM: Linda Fisher

RE: Additional lists to be ordered for AMERICANS FOR CHANGE

The following lists will be ordered:

LIST	QUANTITY
Citizens for the Republic (for mailing 9/8/80)	50M
Citizens for the Republic ('75-'76)	5M
Point Blank	5M
ASC Prospects	5M
Bedrock Republicans	5M
Business Week	5M
Conservative Political Activists	5M

8304 0 3 1 4 9 2

901989

T-3

499 SOUTH CAPITOL STREET, SOUTHWEST, SUITE 504, WASHINGTON, D.C. 20003
Telephone (202) 484-1693, 484-1576

PREFERRED LISTS INC.

July 25, 1980

TO: Brad O'Leary

FROM: Nancy Turko nt

RE: List orders for AMERICANS FOR CHANGE
Segment #2

The following lists have been ordered:

LIST	DUE	MAILDATE	QTY	UNIV	COST/M.	SHIP.	TOTAL
Business Week Actives at Home Received	8/11	receipt	5M	517M	$49	$25	$270.00
Conservative Political Activists Received	8/11	receipt	5M	150M	$50	$25	$275.00
~~Citizens for the Republic "75-76~~ not approved	~~8/4~~	~~8/18/80~~	~~5M~~	~~110M~~	~~$50~~	~~$25~~	~~$275.00~~
ASC Prospects #3205 252.50	8/4	8/11/80	5M	165M	$45	$25	$250.00
Bedrock Republicans #3197 250.00	8/4	8/11/80	5M	200M	$45	$25	$250.00
				TOTAL FOR SEGMENT 2:			$1,320.0
						LESS	(275.0
							$ 1,045.0

Pending List Owner Approval:

~~Citizens for the Republic Actives~~ not approved	~~8/25~~	~~9/8/80~~	~~50M?~~	~~100M~~	~~$75~~		
Helix M1/M4 still pending	9/2	9/15/80	50M	150M	$50		

900429

T-4

499 SOUTH CAPITOL STREET, SOUTHWEST, SUITE 504, WASHINGTON, D.C. 20003
Telephone (202) 484-1693, 484-1576

PREFERRED LISTS INC.

August 4, 1980

TO: Brad O'Leary

FROM: Nancy Turko nt

RE: List orders for AMERICANS FOR CHANGE

Please note that the following order has been cancelled:

LIST	QUANTITY	MAILDATE
Citizens for the Republic '75-'76	5M	8/18/80

8304081494

T-5

499 SOUTH CAPITOL STREET, SOUTHWEST, SUITE 504, WASHINGTON, D.C. 20003

4-26-82

PREFERRED LISTS INC.

ONE DIRECT MARKETING PLAZA, BOSTON, VIRGINIA 22713 (703) 825-5213

CUSTOMER NAME AND ADDRESS

BRAD O'LEARY

—INVOICE—

DATE	RENTAL NO.	INVOICE NO.
9/18/80	5671	005001

LIST RENTAL DESCRIPTION	QUANTITY	UNIT PRICE	EXTENSION
Citizens for the Republic 75-76 for Americans for Change Mail Date: 8/18/80 Computer Costs Due to Cancellation of Order			$100.00
NOTE: See Attached			
C 0004PR			$100.00

TERMS: NET 30 DAYS

T-6

900923

PREFERRED LISTS INC.

SEP - 2 1980

August 27, 1980

TO: Bob Morgan

FROM: Nancy Turko

RE: CL Invoice #0004PR

I was greatly surprised to receive the above invoice for $100 for cancellation charges for PLI PO #5671 for the CFTR '75-'76 list.

This amount is much higher than the normal rate for running charges. I am sure that there must have been some error in your invoicing department; $20/M just seems too high.

I'd appreciate hearing from you soon, so that this can be cleared up and we can send you our payment.

Thanks.

8304049

Nancy
Mary out of pocket costs to run pull for CFTR cost between $75 to $125 - planning, when you consider the cost of preparing 500,000 records & later the cost/M is low. not high.
If you have any questions, please call.

499 SOUTH CAPITOL STREET, SOUTHWEST, SUITE 504, WASHINGTON, D.C. 20003
Telephone (202) 484-1693, 484-1576

900918

T-7

Exhibit U
SV 4-6-82

8304041427

Meet Ronald Reagan
in Brad O'Leary's home
Tonight!

Watergate Landmark
309 Yoakum Parkway #507



DIRECTIONS:

Option 1 - I-395 to Duke East Exit; Right on VanDorn; Right on Edsall; Right on Yoakum Parkway

901265

Option 2 - Straight up on Duke Street for 10-15 minutes; Left on VanDorn; Right on Edsall; Right on Yoakum Parkway

Watergate Landmark will be on the left side of the street.

FEDERAL ELECTION COMMISSION

Telephone numbers

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	X	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	____	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Lorna G. Wenzel

Date 6/27/83

FEC 9-21-77

8304043142

8304081425

DATE 6/26 DEADLINE 6/26

NAME Al Regnery (H)

TELEPHONE _____ SUBJECT _____

POINTS TO COVER _____

6/26/82

His INITIALS/DATE

STAFF INITIALS SB

Exhibit V
SB
4-6-82
V-1

902843

United States Senate

MEMORANDUM

Al Regnery is Sen. Laxalt's staff member on the Administrative Practice & Procedures Subcommittee of the Judiciary Committee. His father is a New York publisher and he is interested in doing a book on Gov. Reagan. [redacted] Al would like to talk with you about the project.

V-2

830401 1500

902841

FEDERAL ELECTION COMMISSION

Telephone number

The above-described material was removed from this file pursuant to the following exemption provided in the Freedom of Information Act, 5 U.S.C. Section 552(b):

____	(1) Classified Information	X	(6) Personal privacy
____	(2) Internal rules and practices	____	(7) Investigatory files
____	(3) Exempted by other statute	____	(8) Banking Information
____	(4) Trade secrets and commercial or financial information	____	(9) Well Information (geographic or geophysical)
____	(5) Internal Documents		

Signed Rose D. Wilcox

Date 6/27/83

FEC 9-21-77

33043150

DATE 9/16/11:35 DEADLINE ASAP

NAME Michael Hallowell

TELEPHONE 685-3742 SUBJECT

345-1000 x 9859

POINTS TO COVER He's at Reagan

Hdqtrs. in VA.

STAFF INITIALS CC H's INITIALS/DATE

VM

Exhibit W

SV 4-6-82

901465

830404 0150Z

Call List Senator Durenberger for AFC - from Sarah Ellsworth

John Sears
H: 617-227-0789
B: 617-725-3113

Sat next to you at breakfast at Harvard Club - Ask him for a contribution - He has not been asked by Reagan committee to help. Should be helpful.

David Place:
H: 617-383-1943
B: 617-426-4600

Agreed to raise $10,000 to help "beef-up" Gordon Berg's event. "I'm glad to know you have agreed to raise some money." He was at Cox's and also at breakfast. Mayor of Cohasset

Senator Bill Saltonstall:
H: 617-526-7111
B: 617-227-8660

Is working on Reagan Committee - Sat at your table at breakfast. Ask for a contribution. Very able to give one.

Oliver Ames
H: 617-738-6366
B: 617-482-5270

Ask for a contribution Was at the breakfast. Able to give the maximum.

Eleanor Blakie
H: 617-545-1637

Sat with Mrs. Cox at reception. Was also at the breakfast.
ASk her to help raise funds for more newspaper ads such as on page 8 of Tuesday's Wall Street Journal. She should be able to give and also get a contribution from her parents who sat behind her at Cox's. She would be the person to ask Mrs. Cox for a contribution.

Jessee Cox
Thank her for her kindnesses at her home , etc.
H: Ask her for a contribution if you feel comfortable doing it - depends what Eleanor Blakie says. Tell her about ad in Wall Street on Tuesday on page 8.

Ken Rossano
B: 617-434-2200
Sr. V.P. 1st National Bank in Boston. Was at breakfast. Ask him for the maximum contribution for more ads, etc. Capable of giving $5000.

Edward Johnson III Not at breakfast - but sent Mr. Riley in his place.
617-726-0215

President of Fidelity Trust - Wall Street Jornal has written him up. Responds to flattery about that. Ask for $5000. Very capable of giving that.

Tom O'Donnell
617:749-2888 H
617-423-6100 Office

Exhibit X
JV 4-6-82

901062

Ask him to raise $5000. Waw not at breakfast. But is interested - a cold call but capable of raising $5000.

8304015



REAGAN for PRESIDENT

809 Cameron Street
Alexandria, Virginia 22314
(703) 549-9105

REAGAN CAMPAIGN UPDATE MAY 7, 1980

TO: Senator Jack Schmitt

FROM: Paul Russo,
Congressional Relations

With Governor Reagan's strong showing in yesterday's primaries, picking up 108 delegates, the Reagan delegate count has reached 803, according to the latest U.P.I. tally.

Adding 168 delegates expected from the June 3 "winner take all" California Primary, along with a minimum of 17 from Colorado (selected between May 31 and June 7), and a minimum of 30 from Michigan on May 20, the nomination is all but secured. As you know, 998 delegates are needed for the nomination, and the above figures total 1,018.

The above U.P.I. account is considered to be extremely conservative, and does not include projections for any of the 14 other states that will hold primaries between now and June 3.

The results of yesterday's primaries are as follows:

	Reagan Delegate Count	Percentage
Indiana	54 of 54	74% to 16%
North Carolina	30 of 40	67% to 22%
Tennessee	24 of 32	74% to 18%

Additionally, I have attached an updated list of Congressional endorsements.

Exhibit Y
4-6-82
SV

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4-1

Reagan for President – United States Senator Paul Laxalt, Chairman; Bay Buchanan, Treasurer.
A copy of our report is filed with and available for purchase from the Federal Election Commission, Washington, D.C. 20463

8304815047

REAGAN FOR PRESIDENT COMMITTEE - CONGRESSIONAL MEMBERS

U.S. SENATE - 22

WILLIAM L. ARMSTRONG, COLORADO
HOWARD H. BAKER, JR., TENNESSEE
THAD COCHRAN, MISSISSIPPI
BOB DOLE, KANSAS
PETE V. DOMENICI, NEW MEXICO
JAKE GARN, UTAH
BARRY GOLDWATER, ARIZONA
ORRIN G. HATCH, UTAH
S.I. (SAM) HAYAKAWA, CALIFORNIA
GORDON J. HUMPHREY, NEW HAMPSHIRE
ROGER W. JEPSEN, IOWA
PAUL LAXALT, NEVADA
RICHARD G. LUGAR, INDIANA
JAMES A. McCLURE, IDAHO
LARRY PRESSLER, SOUTH DAKOTA
HARRISON "JACK" SCHMITT, N.M.
RICHARD S. SCHWEIKER, PA.
ALAN K. SIMPSON, WYOMING
TED STEVENS, ALASKA
STROM THURMOND, SOUTH CAROLINA
MALCOLM WALLOP, WYOMING
JOHN W. WARNER, VIRGINIA

U.S. HOUSE - 70

JAMES ABDNOR, SOUTH DAKOTA
JOHN M. ASHBROOK, OHIO
ROBERT E. BADHAM, CALIFORNIA
D.A. (SKIP) BAFALIS, FLORIDA
ROBERT E. BAUMAN, MARYLAND
ROBIN L. BEARD, TENNESSEE
CLAIR W. BURGENER, CALIFORNIA
CARROLL A. CAMPBELL, JR., SOUTH CAROLINA
WILLIAM CARNEY, NEW YORK
TIM LEE CARTER, KENTUCKY
RICHARD B. CHENEY, WYOMING
DON H. CLAUSEN, CALIFORNIA
TOM CORCORAN, ILLINOIS
DANIEL B. CRANE, ILLINOIS
PHILIP M. CRANE, ILLINOIS
WILLIAM E. DANNEMEYER, CALIFORNIA
SAMUEL L. DEVINE, OHIO
ROBERT K. DORNAN, CALIFORNIA
JOHN J. DUNCAN, TENNESSEE
MICKEY EDWARDS, OKLAHOMA
THOMAS B. EVANS, JR., DELAWARE
PAUL FINDLEY, ILLINOIS
BARRY M. GOLDWATER, JR., CALIFORNIA
WAYNE R. GRISHAM, CALIFORNIA
TOM HAGEDORN, MINNESOTA
GEORGE HANSEN, IDAHO
WILLIAM H. HARSHA, OHIO
JON CLIFTON HINSON, MISSISSIPPI
HENRY J. HYDE, ILLINOIS
JIM JEFFRIES, KANSAS
JACK F. KEMP, NEW YORK
THOMAS N. KINDNESS, OHIO
KENNETH B. KRAMER, COLORADO
ROBERT J. LAGOMARSINO, CALIFORNIA
GARY A. LEE, NEW YORK
NORMAN F. LENT, NEW YORK
JERRY LEWIS, CALIFORNIA
ROBERT L. LIVINGSTON, LOUISIANA
TRENT LOTT, MISSISSIPPI
DANIEL E. LUNGREN, CALIFORNIA
EDWARD R. MADIGAN, ILLINOIS
DAVID D. (DAN) MARRIOTT, UTAH
ROBERT H. MICHEL, ILLINOIS
CARLOS J. MOORHEAD, CALIFORNIA
CHARLES PASHAYAN, JR., CALIFORNIA
RONALD E. PAUL, TEXAS
JAMES H. QUILLEN, TENNESSEE
J. KENNETH ROBINSON, VIRGINIA
TOBY A. ROTH, WISCONSIN
JOHN H. ROUSSELOT, CALIFORNIA
WILLIAM ROYER, CALIFORNIA
ELDON D. RUDD, ARIZONA
RICHARD T. SCHULZE, PENNSYLVANIA
KEITH G. SEBELIUS, KANSAS
F. JAMES SENSENBRENNER, JR., WISC
NORMAN D. SHUMWAY, CALIFORNIA
M.G.(GENE) SNYDER, KENTUCKY
GERALD B.H. SOLOMON, NEW YORK
FLOYD SPENCE, SOUTH CAROLINA
DAVID A. STOCKMAN, MICHIGAN
STEVEN D. SYMMS, IDAHO
GENE TAYLOR, MISSOURI
WILLIAM M. THOMAS, CALIFORNIA
PAUL S. TRIBLE, JR., VIRGINIA
ROBERT S. WALKER, PENNSYLVANIA
BOB WILSON, CALIFORNIA
JOHN W. WYDLER, NEW YORK
CHALMERS P. WYLIE, OHIO
C. W. BILL YOUNG, FLORIDA
DON YOUNG, ALASKA

901602 4-2

Reagan Bush Committee
901 South Highland Street, Arlington, Virginia 22204 (703) 685-3400

MEMORANDUM

September 10, 1980

TO: All Republican Members

FROM: Paul Russo

RE: Talking Points, Energy Speech

Attached please find Talking Points concerning the Stealth Bomber, and excerpts from the Energy Speech made by Governor Reagan in Cleveland, Ohio, today.

Please use this material as you see fit. If you have any questions, please contact my office at 685-3690.

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Exhibit 2-aa
SV 4-8-82
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Paid for by Reagan Bush Committee United States Senator Paul Laxalt, Chairman Ray Buchanan, Treasurer

I. Stealth Bomber -- In his Washington Post article of August 14, 1980, reporter George Wilson noted that the Carter-Mondale campaign was thinking of leaking news of "a new bomber" during Jimmy Carter's acceptance speech to the Democratic National Convention. Did the President or his aides decide not to leak it? Why? Was such an important secret a subject of discussion among the Carter-Mondale political advisors and speech writers?

II. The Ellis Telegram -- Despite warning from his own Commander of the Strategic Air Command, General Ellis and Air Force Chief of Staff, Lew Allen, Brown went ahead with his press conference. Ellis sent a telegram to Brown urging him to "discredit the story."

III. Critical Point -- Intelligence agencies must sift through various leaks and speculations to figure out what is valid and what is not. Many intelligence agencies fail to believe or put enough emphasis on critical leaks. In WWII, for example, the Germans had a complete set of plans for the Normandy Invasion but failed to believe them. Now Brown, by his official confirmation, has solved a major problem for Soviet Intelligence.

IV. Presidential Directive 59 -- Stealth Bomber is not the only major security leak by this Administration for political purposes. In a letter to the Washington Post of September 6, 1980, Senator Pat Moynihan said about leaking of Presidential Directive 59 on nuclear strategy:

> "In response to the Republican platform, administration officials leaked the highly classified Presidential Directive 59, evidently hoping to show that the Administration is developing a counterforce capacity of the kind the Republicans call for. This was a contemptible act, and very possibly a criminal one. I have written the attorney general to inquire as to his views on this point."

Paid for by Reagan Bush Committee United States Senator Paul Laxalt, Chairman Bay Buchanan, Treasurer

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Reagan & Bush

Reagan Bush Committee

901 South Highland Street, Arlington, Virginia 22204 (703) 685-3400

NEWS RELEASE

FOR RELEASE UPON DELIVERY:

12:45 a.m., EDT - September 10, 1980

CONTACT: Lyn Nofziger
or Ken Towery
703-685-3630

EXCERPTS FROM REMARKS BY GOVERNOR RONALD REAGAN

Public Square Rally - Cleveland, Ohio

September 10, 1980

Now let me tell you about some damage that may not be as obvious. It is the damage this administration has done to our energy security, to our ability to remain free of OPEC, and to our ability to fuel the kind of economic growth that can provide decent jobs for the poor and the unemployed.

Recently I came across a speech that has much to tell us about the energy situation today.

The speaker said: "Our nation must act. Neither the world economy nor the American economy can withstand a continuation of present circumstances and trends." He demanded that, "We move boldly toward a goal of reasonable national energy self-sufficiency."

These words were spoken by Candidate Jimmy Carter--on July 11, 1975.

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But President Carter called for the "moral equivalent of war" and created the Department of Energy which is the bureaucratic equivalent of surrender.

The world and the nation cannot withstand a continuation of current policies.

He has tried to hide the reality of this increasing threat to our energy security with misleading rhetoric and incomplete facts. Last month at the Democratic National Convention, he boasted that "we've reversed decades of dangerous and growing dependence on foreign oil" and have a program to "secure America's energy future."

When I read those words I recalled when Winston Churchill expressed the opinion that a parliamentary opponent's statements were scarcely believable.

His opponent angrily demanded: "Sir, are you accusing me of lying?"

Winston said: "Not at all. But I do believe you commit terminological inexactitudes."

I have to say that Mr. Carter's view on our energy situation might have more to do with his desire for re-election than it does with the facts of energy.

The facts, which Jimmy Carter will not admit, are that America does not have an energy policy now and we do not have a secure energy future.

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What we have is a future of planned cutbacks and slow growth. Of lower incomes and few jobs. And of dangerous dependence on OPEC, far worse today than at any time in the past.

It does not have to be this way in the future. But we have to act now. And the only way to do this is to change administrations in Washington.

For three years and eight months, Mr. Carter has led us to believe that there is an acute shortage of energy resources in this country. The truth is, America has an abundance of energy. But the policies of this administration consistently discourage its discovery and production.

Those policies have brought little but misery to the American people. Gasoline prices are twice as high as when he took office. We've had long gas lines and the ever-present threat of another oil cutoff. And skyrocketing heating oil prices have forced many Americans on fixed incomes, especially our senior citizens, to make the cruel choice between food on their tables or fuel for their homes.

Our entire economy--our people's jobs and our standard of living--are in jeopardy because of our crippling dependence on OPEC oil. Yet the saddest part of this Carter mess is that one of its own reports establishes beyond any doubt the fact that we can be more self-sufficient in energy.

Such a report was placed on the President's desk this year. It is the Carter administration's annual report to Congress, and

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it deals with the energy resources of our country. Prepared by his own Energy Department, this report, along with reports from the U.S. Geological Survey, shows that on the basis of current rates of consumption, America has a proven and potential 47-year supply of oil, including oil shale, 27-year supply of natural gas, and at least a 321-year supply of coal.

These are not my figures. They are official estimates by Mr. Carter's Department of Energy and the U.S. Geological Survey, both of which tend to be conservative in their estimates. They demonstrate that right now in America we have abundant potential energy supplies if this administration will only allow Americans to find, produce, and use them. We have more than enough energy resources to meet our needs until the fuels of the future, such as solar power, fusion, hydrogen, tar sands, and ocean thermal energy conversion are developed.

Why hasn't Mr. Carter told us that? Why has he chosen to tlk about how little fuel we have, rather than how much? And why has he chosen to mislead Americans into believing that the only way out of the energy crisis is more federal programs? Government regulations and production barriers are two of the chief causes of the energy crisis we are already in.

When Mr. Carter says we don't have enough energy at home, what he really means is: his policies won't let Americans find and produce the energy they need.

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Nowhere is this more evident than in the field of oil production and exploration.

Mr. Carter's oil excise tax will reduce oil production by more than 500,000 barrels of oil a day in 1990--enough oil to fuel nearly one-quarter million cars. Other estimates of the production loss are more than three times as great, including oil equivalent, a production loss equal to more than one-fourth of our oil imports. Any energy tax that reduces energy production by so much is a bad tax.

Mr. Carter has burdened offshore oil-drilling leases with such stringent restrictions that it is almost impossible to begin production. Less than 3 percent of the Outer Continental Shelf has been leased.

He has not sold a single on-shore lease in Alaska. Instead, our government has locked up nearly one hundred million acres of Alaskan land, including potentially oil-rich areas near Prudhoe Bay. Companies cannot even test these lands to find out how many billions of barrels of oil are hidden beneath the surface.

His policies are no better in other areas of energy:

He extended price controls on natural gas, which will hold natural gas production far below its potential.

He promised to dramatically increase coal production, but then signed two major bills making it even more difficult to mine and use coal. After three years, according to yesterday's Wall Street Journal, Mr. Carter's Interior Department has given full

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approval to coal mining plans in only 3 of 24 coal states. As a result of these and other actions by the Carter administration, 22,000 coal minerjs--including 5,000 here in Ohio--are out of work, and almost one-eighth of our coal capacity lies idle.

And Mr. Carter has done almost nothing to reduce the ten-year lead time it takes to bring safe nuclear power plants into operation. In his speech to the Democratic Convention and in other recent major addresses on economics and energy, he has never referred once to nuclear power.

Here is the Carter record compared to our energy picture in 1976. These are figures from his own Department of Energy's August Monthly Energy Review:

--Crude oil production in the continental United States has declined 11 percent.

--Crude oil imports on average for the first half of this year have increased 6 percent.

--Oil imports from the Arab members of OPEC have increased 16 percent. We are importing 33 percent more oil from Libya, one of OPEC's most unreliable suppliers.

--In addition, our oil import bill has more than doubled. We will be sending an estimated $80 billion overseas this year alone.

--And our oil lifeline in the Persian Gulf is in greater jeopardy than ever before, with the Soviets occupying Afghanistan and a hostile government controlling Iran.

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If OPEC decides to impose another oil embargo on the United States, we are powerless to stop it, powerless to do much about it at home but sacrifice our standard of living, our mobility, and our people's jobs, meaning an economic disaster far worse than the one Mr. Carter's economic policies have already caused.

One of my first duties as President will be to implement a balanced energy policy of both production and conservation, including a strong domestic energy production program that utilizes all of our nation's energy resources to the fullest extent possible.

We will get America producing again. Coal, oil, natural gas, shale oil, solar, geothermal, and safe nuclear power. Every available resource we have must be used to free us from OPEC oil domination.

The Carter plan is just the opposite: lock up resources, hold down production, and stifle fuel use with unnecessary regulations. Then threaten Americans with the specter of gasoline rationing and four-day work weeks until they slash their energy consumption.

We do need to conserve. We do need to eliminate energy waste. But let me tell you this: any President can reduce our energy use if, like Jimmy Carter, he deliberately puts two million people out of work in a single year. If that's Mr. Carter's idea of good energy policy, I don't want any part of it. We can--and must--conserve energy, but let's do it the right way.

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We need increased energy efficiency, not energy deficiency. Americans want energy conservation, not energy deprivation.

And most of all, our people need jobs. I totally reject any energy policy which can succeed only by putting people out of work. If we are to provide the jobs our people need, our prime mission must be to produce more energy here at home. If the choice is between dangerous dependence on OPEC, and a permanent depression brought on by drastic, arbitrary slashing of fuel use, that is no choice at all. It is a cruel hoax on the American people. And it is a hoax that will end when the Reagan administration begins.

The American people have been held hostage by the OPEC countries long enough. And if I am elected, we will do everything in our power to produce the energy we need to free ourselves of OPEC. We will use energy more efficiently. We will encourage widespread development of alternative energy sources.

In creating a new energy policy, our principal goal will be to ensure the energy security of all Americans in order to prevent the kind of shocks and surprises which have plagued us during the Carter years--the natural gas shortage in the winter of 1977, the gasoline lines in the spring of 1979, and the skyrocketing gasoline prices in 1979 and 1980.

We can increase our national energy security, and that is the kind of energy policy we will provide.

* * * * *

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FEDERAL ELECTION COMMISSION

1325 K STREET N.W.
WASHINGTON, D.C. 20463

THIS IS THE END OF MUR # 1252 / 1299
Depositions & Exhibits

Date Filmed 7/13/83 Camera No. --- 2

Cameraman DPC

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