### July 19, 2007

### AO DRAFT COMMENT PROCEDURES

The Commission permits the submission of written public comments on draft advisory opinions when on the agenda for a Commission meeting.

DRAFT ADVISORY OPINION 2007-09 is available for public comments under this procedure. It was requested by Marc E. Elias, Esq., and Caroline P. Goodson, Esq., on behalf Kerry-Edwards 2004, Inc. and Kerry Edwards 2004 General Legal and Accounting Compliance Fund.

Draft Advisory Opinion 2007-09 is scheduled to be on the Commission's agenda for its public meeting of Thursday, July 26, 2007.

Please note the following requirements for submitting comments:

1) Comments must be submitted in writing to the Commission Secretary with a duplicate copy to the Office of General Counsel. Comments in legible and complete form may be submitted by fax machine to the Secretary at (202) 208-3333 and to OGC at (202) 219-3923.

2) The deadline for the submission of comments is 12:00pm noon (Eastern Time) on July 25, 2007.

3) No comments will be accepted or considered if received after the deadline. Late comments will be rejected and returned to the commenter. Requests to extend the comment period are discouraged and unwelcome. An extension request will be considered only if received before the comment deadline and then only on a case-by-case basis in special circumstances.

4) All timely received comments will be distributed to the Commission and the Office of General Counsel. They will also be made available to the public at the Commission's Public Records Office.

## <u>CONTACTS</u>

Press inquiries:

Robert Biersack (202) 694-1220

Commission Secretary:

Mary Dove (202) 694-1040

Other inquiries:

To obtain copies of documents related to AO 2007-09, contact the Public Records Office at (202) 694-1120 or (800) 424-9530 or visit the Commission's website at www.fcc.gov.

For questions about comment submission procedures, contact Rosemary C. Smith, Associate General Counsel, at (202) 694-1650.

### **MAILING ADDRESSES**

Commission Secretary Federal Election Commission 999 E Street, NW Washington, DC 20463

Rosemary C. Smith Associate General Counsel Office of General Counsel Federal Election Commission 999 E Street, NW Washington, DC 20463



FEDERAL ELECTION COMMISSION Washington, DC 20463

July 19, 2007

# AGENDAITEM For Meeting of: 07-26-07

i

HECEIVED FEDERAL ELECTION COMMISSION SECRETARIAT

2001 JUL 19 P 2: 25

# **MEMORANDUM**

TO: The Commission

FROM: Thomasenia P. Duncan PO General Counsel

Rosemary C. Smith

Ron Katwan RYK\_ Assistant General Counsel

J. Duane Pugh Senior Attorney

Subject: Draft AO 2007-09

Attached is a proposed draft of the subject advisory opinion. We request that this draft be placed on the agenda for July 26, 2007.

Attachment

#### 1 **ADVISORY OPINION 2007-09**

2

# DRAFT

- Marc E. Elias, Esq. Caroline P. Goodson, Esq. 3
- Perkins Coic 4
- 5
- 607 Fourteenth Street, N.W. Washington, D.C. 20005-2011 6
- 7 Dcar Mr. Elias and Ms. Goodson:

8	We are responding to your advisory opinion request on behalf of Kerry-Edwards
9	2004, Inc. ("KE04"), and Kerry-Edwards 2004 General Election Legal and Accounting
10	Compliance Fund ("KE-GELAC") (collectively the "Kerry-Edwards Campaign")
11	regarding whether, under the Federal Election Campaign Act of 1971, as amended
12	("FECA"), the Presidential Election Campaign Fund Act, as amended (the "Fund Act"),
13	and Commission regulations, KE-GELAC may reimburse KE04 for a portion of
14	broadcast time purchased during the 2004 general election.
15	The Commission concludes that KE-GELAC may reimburse KE04 for the
16	compliance expense of the broadcast time in each advertisement that is devoted to the
17	disclaimers required under FECA.
18	Background
19	The facts presented in this advisory opinion are based on your letter received on
20	June 13, 2007 as supplemented by an email received on June 21, 2007.
21	KE04 is the authorized committee of 2004 presidential and vice presidential
22	candidates Senators John F. Kerry and John R. Edwards. KE04 received public funds
23	under the Fund Act, and it established the KE-GELAC pursuant to 11 CFR 9003.3.

1	During the 2004 general election campaign, KE04 purchased \$43,794,095 of
2	broadcast time for its political advertisements. <sup>1</sup> You state that the "vast majority" of
3	these media buys were for thirty second "spots" of broadcast time. Each of the KE04
4	advertisements included a minimum of four seconds devoted to compliance with the
5	disclaimer requirements set forth in 2 U.S.C. 441d and 11 CFR 110.11. In addition to the
6	broadcast time devoted to complying with FECA's disclaimer requirements, a portion of
7	the media vendor's time was devoted to ensuring that legal requirements were met, with
8	respect to both the content and presentation of the advertisements' disclaimers and the
9	necessary accounting. For example, the media vendor ensured that every advertisement
10	contained the necessary disclaimers, coordinated with KE04's counsel to ensure that the
11	disclaimers complied with FECA, and provided detailed documentation for all production
12	costs and broadcast time purchases.
13	Questions Presented
14	1. May the Kerry-Edwards Campaign treat some portion of the costs of
15	broadcasting the advertisements described above as a compliance expense reimbursable
16	by KE-GELAC pursuant to 11 CFR 9003.3(a)(2)?
17	2. If the answer to question 1 is yes, is a 4/30 (or 13%) attribution of such costs as a
18	compliance expense a reasonable attribution, based on the four-second disclaimer rule in
19	11 CFR 110.11(c)(3), and may 4/30 (or 13%) of such costs be reimbursed by KE-
20	GELAC?

<sup>&</sup>lt;sup>1</sup> KE04 made these purchases through its media buyer, Riverfront Media SMLLC ("Riverfront"). The \$43,794,095 amount represents the total KE04 paid to Riverfront less refunds paid to KE04, as determined in the Commission's audit of KE04. *See* Report of the Audit Division on KE04 and KE-GELAC, 24 (June 14, 2007).

1	3. If the answer to Question 2 is no, what percentage of the costs of airing the
2	advertisements may be treated as a compliance expense? Would 5% be appropriate,
3	based on the reasoning behind the 5% "default" percentage in the Compliance Manual?
4	4. Similarly, if the answer to Question 2 is no, what percentage of the production
5	costs and commission costs for the Kerry-Edwards Campaign's media program may be
6	reimbursed by GELAC as compliance-related accounting and recordkeeping costs? Is
7	5% permissible? Would a percentage that exceeds 5% require specific documentation?
8	Legal Analysis and Conclusions
9	1. May the Kerry-Edwards Campaign treat some portion of the costs of
10	broadcasting its advertisements as a compliance expense reimbursable by KE-GELAC
11	pursuant to 11 CFR 9003.3(a)(2)?
12	Yes, the portion of the broadcasting costs incurred by the Kerry-Edwards
13	Campaign in complying with the disclaimer requirements of 2 U.S.C. 441d and
14	11 CFR 110.11 are compliance expenses that may be paid (and in this case, reimbursed)
15	by KE-GELAC pursuant to 11 CFR 9003.3(a)(2).
16	Presidential candidates in general elections may receive public funds from the
17	Presidential Election Campaign Fund established by the Fund Act. In exchange for
18	receiving public funds, candidates must agree to a spending limit on their "qualified
19	campaign expenses," which the Fund Act defines to include expenses incurred by a
20	candidate to further the candidate's presidential election campaign. See
21	26 U.S.C. 9002(11)(A); 9003(b)(2); 11 CFR 9002.11; and 9003.2(a)(1). In most
22	circumstances, publicly funded presidential general election candidates may not raise
23	private contributions to pay for qualified campaign expenses. See 26 U.S.C. 9002(11)(A)

Т

I	and 9003(b)(2). However, Commission regulations allow publicly funded presidential
2	candidates to accept private contributions and deposit them in separate accounts, called
3	GELACs, to pay for various legal, accounting, and other compliance expenses. See 11
4	CFR 9003.3. Contributions to GELACs must be raised and spent in accordance with the
5	requirements set forth in 11 CFR 9003.3. The purpose of GELACs is to permit publicly
6	funded presidential campaigns to preserve their public funds for campaign expenses by
7	allowing them to pay their legal compliance expenses with private contributions. See
8	Public Financing of Presidential Primary and General Election Candidates: Final Rules,
9	60 Fed. Reg. 31854, 31855 (June 16, 1995). If a presidential campaign uses public funds
10	to pay for compliance costs, then the GELAC may reimburse the campaign's public
11	funds account for such payments. See 11 CFR 9003.3(a)(2)(ii)(G).
12	Commission regulations permit the use of GELAC funds for "legal and
12 13	Commission regulations permit the use of GELAC funds for "legal and accounting services provided solely to ensure compliance with [FECA and the Fund
13	accounting services provided solely to ensure compliance with [FECA and the Fund
13 14	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of
13 14 15	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of GELAC funds for other enumerated expenses set forth in the regulation. See
13 14 15 16	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of GELAC funds for other enumerated expenses set forth in the regulation. <i>See</i> 11 CFR 9003.3(a)(2)(i)(B) – (H). In addition, in Advisory Opinion 2004-35 (KE04), the
13 14 15 16 17	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of GELAC funds for other enumerated expenses set forth in the regulation. <i>See</i> 11 CFR 9003.3(a)(2)(i)(B) – (H). In addition, in Advisory Opinion 2004-35 (KE04), the Commission determined that recount expenses, although not specifically listed in
13 14 15 16 17 18	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of GELAC funds for other enumerated expenses set forth in the regulation. <i>See</i> 11 CFR 9003.3(a)(2)(i)(B) – (H). In addition, in Advisory Opinion 2004-35 (KE04), the Commission determined that recount expenses, although not specifically listed in 11 CFR 9003.3(a)(2), "generally fit within the permissible uses of GELAC funds
13 14 15 16 17 18 19	accounting services provided solely to ensure compliance with [FECA and the Fund Act.]" 11 CFR 9003.3(a)(2)(i)(A). Commission regulations also permit the use of GELAC funds for other enumerated expenses set forth in the regulation. <i>See</i> 11 CFR 9003.3(a)(2)(i)(B) – (H). In addition, in Advisory Opinion 2004-35 (KE04), the Commission determined that recount expenses, although not specifically listed in 11 CFR 9003.3(a)(2), "generally fit within the permissible uses of GELAC funds specified in 11 CFR 9003.3(a)(2)."

2

Pub. L. No. 107-155, sec. 311(2), 116 Stat. 81, 105-06 (2002).

1 general disclaimer requirements applicable to television broadcasts.<sup>3</sup> See

2 2 U.S.C. 441d(a), (c), (d)(1)(B)(ii); 11 CFR 110.11(c)(3)(iii)(B).

3 All of the KE04 advertisements were required to devote a minimum of four 4 seconds specifically to compliance with the Act's disclaimer requirements. Absent these 5 disclaimer requirements, KE04 could have used that portion of the broadcast time purely 6 for campaign purposes. Thus, if the Kerry-Edwards campaign were required to use 7 public funds to pay for the cost of broadcasting the four-second disclaimer, it would be 8 able to purchase a measurably smaller amount of broadcasting time that could actually be 9 devoted to campaign speech than it otherwise would have been able to purchase. By 10 contrast, if the Kerry-Edwards campaign used KE-GELAC funds to pay for the 11 broadcasting time devoted to compliance with the Act's disclaimer requirements, the 12 campaign's public funds would be available to pay for costs of campaign speech. This 13 would advance the GELAC's purpose of preserving public funds for campaign expenses. 14 The Commission concludes that, like the recount expenses in Advisory Opinion 15 2004-35 (KE04), these compliance expenses fit within the permissible uses of GELAC 16 funds specified in 11 CFR 9003.3(a)(2). 17 2. If the answer to question 1 is yes, is a 4/30 (or 13%) attribution of such costs as a 18 compliance expense a reasonable attribution, based on the four-second disclaimer rule in 19 11 CFR 110.11(c)(3), and may 4/30 (or 13%) of such costs be reimbursed by KE-

20 GELAC?

The Commission assumes for purposes of this advisory opinion that the disclaimer requirements of 2 USC 441d(a) and (c) were satisfied simultaneously with the 4-second stand-by-your-ad disclaimer requirement of 2 USC 441d(d). Thus, the total broadcast time dedicated exclusively to compliance with the Act's disclaimer requirements was 4 seconds per 30-second advertisement.

1	Var the Karry Edwards Commission many statistics have departing any speed on
1	Yes, the Kerry-Edwards Campaign may attribute broadcasting expenses based on
2	the proportion of broadcasting time required for the disclaimer compared to the total
3	broadcasting time in each advertisement.
4	Using a method similar to the time/space attribution method in 11 CFR 106.1(a),
5	the Kerry-Edwards Campaign may determine the portion of the total broadcast time
6	purchase that is a compliance expense by calculating the ratio of the four-second
7	disclaimer to the total time for each advertisement. For example, for thirty-second
8	advertisements, the ratio would be 4/30 (or 13.33%), and for sixty-second
9	advertisements, the ratio would be 4/60 (or 6.67%). To support any reimbursement from
10	the KE-GELAC to KE04, the Kerry-Edwards Campaign must determine the portion of
11	each advertisement devoted exclusively to satisfying the disclaimer requirements of
12	FECA. Then, the Kerry-Edwards Campaign must apply the appropriate ratio based on
13	the length of each advertisement to the cost of the broadcast time for each advertisement
14	to determine the compliance expense for each advertisement. The Kerry-Edwards
15	Campaign may then reimburse KE04 with KE-GELAC funds for the sum of such
16	compliance expenses for its advertisements that are documented in accordance with
17	26 U.S.C. 9003(a), 11 CFR 9003.3(a)(3)(ii), and 9003.5.
18	KE-GELAC receipts are contributions and must comply with FECA's amount
19	limitations and source prohibitions. See 11 CFR 9003.3(a)(1)(i)(B). Further, KE-
20	GELAC must report all of its receipts and disbursements in a separate report in
21	accordance with 11 CFR 9006.1(b)(2). See 11 CFR 9003.3(a)(3)(ii). These amount
22	limitations, source prohibitions, and reporting requirements apply to KE-GELAC's
23	contributions and disbursements related to any reimbursements to KE-04 for the

1

18

2 its receipt of any reimbursement from KE-GELAC. See 2 U.S.C. 434; 26 U.S.C. 9009(b); and 11 CFR 9006.1(b)(1).4 3 4 Questions 3 and 4. 5 Questions 3 and 4 arc premised on a negative response to Question 2. Because 6 the Commission has answered Question 2 affirmatively, concluding that KE-GELAC 7 funds may be used to reimburse KE04 for compliance media expenses, Questions 3 and 4 8 are moot. Therefore, this advisory opinion does not address either Ouestion 3 or 4. 9 This response constitutes an advisory opinion concerning the application of 10 FECA, the Fund Act, and Commission regulations to the specific transaction or activity 11 set forth in your request. See 2 U.S.C. 437f. The Commission emphasizes that, if there is 12 a change in any of the facts or assumptions presented and such facts or assumptions are 13 material to a conclusion presented in this advisory opinion, then the requester may not 14 rely on that conclusion as support for its proposed activity. The advisory opinions cited 15 herein may be found on the Commission's website at www.fcc.gov. 16 Sincerely, 17 Robert D. Lenhard

compliance portions of its broadcasting time purchases. Additionally, KE-04 must report

Chairman

<sup>&</sup>lt;sup>4</sup> This Advisory Opinion does not alter any of the Commission's determinations in the audit of KE04 and KEGELAC. See Report of the Audit Division on KE04 and KE-GELAC (June 14, 2007).