

**AO Quick Reference Guide  
for  
Corporate/Labor/Trade PACs, Part 1**

*(All AO's can be located on the FEC's website at <http://saos.nictusa.com/saos/searchao>)*

**Administrative/Fundraising Costs**

- AO 1979-42 [South Carolina National Bank PAC](#)
- AO 1977-19 [Texaco Employees Political Involvement Committee](#)

**Elements of a Solicitation**

- AO 1979-13 [Raymond International Inc. Employees' PAC](#)

**Restricted Class of a Corporation's PAC**

- AO 2012-02 [Wawa, Inc.](#)
- AO 2011-25 [Atlas Air](#)
- AO 2010-04 [Wawa](#)
- AO 2004-32 [Spirit Airlines, Inc.](#)
- AO 1999-20 [Equitable Companies, Inc. PAC](#)
- AO 1993-16 [Blue Cross of California](#)

**Board of Directors**

- AO 2010-12 [Proctor & Gamble Company and Proctor & Gamble Company Good Government Committee](#)
- AO 2000-10 [America's Community Bankers](#)
- AO 1985-35 [Weirton](#)
- AO 1977-18 [Proprietary Industry PAC](#)

**Stockholders**

- AO 1998-12 [Ashland PAC](#)

**Definition of Member (for Labor/Trade/Membership PACs)**

- AO 2008-21 [CME Group, Inc.](#)
- AO 2003-13 [American Academy of Ophthalmology PAC](#)

**Restricted Class of a Membership/Labor Organization's PAC (Student, Lifetime Members and Retirees)**

- AO 2011-08 [American Society of Anesthesiologists](#)
- AO 2007-19 [Renaissance](#)
- AO 2003-13 [American Academy of Ophthalmology PAC](#)
- AO 1999-06 [National Rural Letter Carriers' Association](#)

### **Not Solicitable for a Membership/Labor Organization's PAC**

- AO 2011-22 Virginia Poultry Growers Cooperative, Inc.
- AO 2005-17 American Crystal Sugar Company and Red River Valley Sugarbeet Growers Association, Inc.

### **Restricted Class of a Trade Association's PAC**

- AO 2012-02 Wawa, Inc.
- AO 2011-25 Atlas Air
- AO 2010-04 Wawa
- AO 2004-32 Spirit Airlines, Inc.
- AO 1999-20 Equitable Companies, Inc. PAC
- AO 1993-16 Blue Cross of California

### **Board of Directors**

- AO 2010-12 Proctor & Gamble Company and Proctor & Gamble Company Good Government Committee
- AO 2000-10 America's Community Bankers Community Campaign Committee
- AO 1985-35 Weirton
- AO 1977-18 Proprietary Industry PAC

### **Prior Approval by Corporate Members of Trade Association**

- AO 2000-22 Air Transport Association of American, American Land Title Association, Council of Insurance Agents and Brokers, Independent Insurance Agents of America, Society of Independent Gasoline Marketers of America
- AO 2000-10 America's Community Bankers Community Campaign Committee
- AO 1984-61 Society of American Florists

### **Affiliation**

- AO 2007-16 American Kennel Club, Inc.
- AO 2007-13 United American Nurses, AFL-CIO
- AO 2005-03 American College of Obstetricians and Gynecologists
- AO 2002-11 Mortgage Bankers Association of America and Mortgage Bankers Association of America PAC

### **Consequences of Affiliation**

- AO 2007-16 American Kennel Club, Inc.
- AO 1997-13 United Space Alliance PAC
- AO 1996-26 FTD Association
- AO 1983-19 AMAX, Inc.

### **Voluntary Contributions and Solicitation Notices**

AO 2006-17 Berkeley Electric Cooperative, Inc.  
AO 2003-06 Public Service Enterprise Group, Inc.  
AO 1997-25 Hughes Electronics Corporation

### **Corporations Acting as Members of Trade Associations**

AO 2003-22 American Bankers Association

### **Payroll Deduction**

AO 2000-11 Georgia-Pacific Corporation  
AO 1999-33 MediaOne PAC

### **No Reverse Checkoff**

AO 2001-04 Morgan Stanley Dean Witter & Co. PAC (fn. 4)

### **Electronic Deductions**

AO 2001-04 Morgan Stanley Dean Witter & Co. PAC  
AO 1999-03 Microsoft Corporate PAC  
AO 1997-09 Chicago Board of Trade

### **Labor Organization PAC: Vacation Funds**

AO 1980-74 Operating Engineers Local 37  
AO 1980-69 Hoisting & Portable Engineers Local Union 101  
AO 1979-60 Hoisting & Portable Engineers Local Union 101

### **Deductions from Annuity Payments**

AO 1999-06 National Rural Letter Carriers Association

### **Corporate Members of Trade Association PACs**

AO 2012-15 American Physical Therapy Association

### **Reporting Example #1: Reporting Contributions Raised Through Fundraising Events and Payroll Deduction**

AO 2000-11 Georgia-Pacific Corporation  
AO 1999-33 MediaOne PAC

**Scenario #1: PAC Solicitation Meeting**

- AO 1995-17 National Association of Realtors PAC
- AO 1983-24 American Association for Respiratory Therapy PAC
- AO 1980-50 United Merchants and Manufactures, Inc. Manufacturing Division  
Committee for Responsible Government
- AO 1979-13 Raymond International Inc. Employees' PAC

**Scenario #2: Email Newsletter Articles**

- AO 2006-17 Berkeley Electric Cooperative, Inc.
- AO 2003-06 Public Service Enterprise Group, Inc.
- AO 1997-25 Hughes Electronic Corporation